

SL GREEN REALTY CORP  
Form 10-Q  
November 09, 2011  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

---

**FORM 10-Q**

---

**□ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2011

**□ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission File Number: 1-13199

---

# SL GREEN REALTY CORP.

(Exact name of registrant as specified in its charter)

---

**Maryland**  
(State or other jurisdiction of  
incorporation or organization)

**T13-3956775T**  
(I.R.S. Employer  
Identification No.)

**420 Lexington Avenue, New York, New York 10170**

(Address of principal executive offices) (Zip Code)

**(212) 594-2700**

(Registrant's telephone number, including area code)

---

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer   
(Do not check if a  
smaller reporting company)

Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES  NO

The number of shares outstanding of the registrant's common stock, \$0.01 par value, was 86,149,655 as of October 31, 2011.

Table of Contents

**SL GREEN REALTY CORP.**

**INDEX**

|                          |  |             |
|--------------------------|--|-------------|
| <b><u>PART I.</u></b>    | <b><u>FINANCIAL INFORMATION</u></b>  |             |
| <b><u>ITEM 1.</u></b>    | <b><u>FINANCIAL STATEMENTS</u></b>   | <b>PAGE</b> |
|                          | <u>Consolidated Balance Sheets as of September 30, 2011 (unaudited) and December 31, 2010</u>                        | 3           |
|                          | <u>Consolidated Statements of Income for the three and nine months ended September 30, 2011 and 2010 (unaudited)</u> | 4           |
|                          | <u>Consolidated Statement of Equity for the nine months ended September 30, 2011 (unaudited)</u>                     | 5           |
|                          | <u>Consolidated Statements of Cash Flows for the nine months ended September 30, 2011 and 2010 (unaudited)</u>       | 6           |
|                          | <u>Notes to Consolidated Financial Statements (unaudited)</u>  | 7           |
| <b><u>ITEM 2.</u></b>    | <b><u>MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</u></b>                  | 38          |
| <b><u>ITEM 3.</u></b>    | <b><u>QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK</u></b>   | 55          |
| <b><u>ITEM 4.</u></b>    | <b><u>CONTROLS AND PROCEDURES</u></b>  | 55          |
| <b><u>PART II.</u></b>   | <b><u>OTHER INFORMATION</u></b>  | 56          |
| <b><u>ITEM 1.</u></b>    | <b><u>LEGAL PROCEEDINGS</u></b>  | 56          |
| <b><u>ITEM 1A.</u></b>   | <b><u>RISK FACTORS</u></b>   | 56          |
| <b><u>ITEM 2.</u></b>    | <b><u>UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS</u></b>  | 56          |
| <b><u>ITEM 3.</u></b>    | <b><u>DEFAULTS UPON SENIOR SECURITIES</u></b>  | 56          |
| <b><u>ITEM 4.</u></b>    | <b><u>(REMOVED AND RESERVED)</u></b>   | 56          |
| <b><u>ITEM 5.</u></b>    | <b><u>OTHER INFORMATION</u></b>  | 56          |
| <b><u>ITEM 6.</u></b>    | <b><u>EXHIBITS</u></b>   | 57          |
| <b><u>SIGNATURES</u></b> |  | 58          |



Table of Contents**PART I. FINANCIAL INFORMATION****ITEM 1. Financial Statements****SL Green Realty Corp.****Consolidated Balance Sheets**

(Amounts in thousands, except per share data)

|   | September 30,<br>2011 |    | December 31,<br>2010 |
|---|-----------------------|----|----------------------|
|   | (Unaudited)           |    |                      |
| <b>Assets</b>   |                       |    |                      |
| Commercial real estate properties, at cost:   |                       |    |                      |
| Land and land interests   | \$ 2,581,957          | \$ | 1,750,220            |
| Building and improvements   | 6,731,915             |    | 5,840,701            |
| Building leasehold and improvements   | 1,293,122             |    | 1,286,935            |
| Property under capital lease  | 12,208                |    | 12,208               |
|   | <b>10,619,202</b>     |    | <b>8,890,064</b>     |
| Less: accumulated depreciation  | (1,071,183)           |    | (916,293)            |
|   | <b>9,548,019</b>      |    | <b>7,973,771</b>     |
| Cash and cash equivalents   | 394,505               |    | 332,830              |
| Restricted cash   | 102,084               |    | 137,673              |
| Investment in marketable securities   | 54,962                |    | 34,052               |
| Tenant and other receivables, net of allowance of \$15,628 and \$12,981 in 2011 and 2010, respectively  | 31,661                |    | 27,054               |
| Related party receivables   | 3,212                 |    | 6,295                |
| Deferred rents receivable, net of allowance of \$28,017 and \$30,834 in 2011 and 2010, respectively   | 265,600               |    | 201,317              |
| Debt and preferred equity investments, net of discount of \$19,387 and \$42,937 and allowance of \$41,800 and \$61,361 in 2011 and 2010, respectively | 897,028               |    | 963,772              |
| Investments in unconsolidated joint ventures  | 921,146               |    | 631,570              |
| Deferred costs, net   | 191,123               |    | 172,517              |
| Other assets  | 753,305               |    | 819,443              |
| Total assets  | \$ 13,162,645         | \$ | 11,300,294           |
| <b>Liabilities</b>  |                       |    |                      |
| Mortgages and other loans payable   | \$ 4,018,861          | \$ | 3,400,468            |
| Revolving credit facility   | 500,000               |    | 650,000              |
| Senior unsecured notes  | 1,267,580             |    | 1,100,545            |
| Accrued interest payable and other liabilities  | 126,405               |    | 38,149               |
| Accounts payable and accrued expenses   | 146,445               |    | 133,389              |
| Deferred revenue/gains  | 381,211               |    | 307,678              |
| Capitalized lease obligation  | 17,094                |    | 17,044               |
| Deferred land leases payable  | 18,382                |    | 18,267               |
| Dividend and distributions payable  | 15,002                |    | 14,182               |
| Security deposits   | 44,312                |    | 38,690               |
| Junior subordinate deferrable interest debentures held by trusts that issued trust preferred securities   | 100,000               |    | 100,000              |
| Total liabilities   | 6,635,292             |    | 5,818,412            |
| Commitments and contingencies   | ---                   |    | ---                  |
| Noncontrolling interest in operating partnership  | 114,726               |    | 84,338               |

Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

**Equity**

|  |    |            |               |
|--|----|------------|---------------|
| SL Green stockholders' equity:   |    |            |               |
| Series C preferred stock, \$0.01 par value, \$25.00 liquidation preference, 11,700 issued and outstanding at both September 30, 2011 and December 31, 2010, respectively   |    | 274,022    | 274,022       |
| Series D preferred stock, \$0.01 par value, \$25.00 liquidation preference, 4,000 issued and outstanding at both September 30, 2011 and December 31, 2010, respectively  |    | 96,321     | 96,321        |
| Common stock, \$0.01 par value 160,000 shares authorized and 89,133 and 81,675 issued and outstanding at September 30, 2011 and December 31, 2010, respectively (including 3,427 and 3,369 shares at September 30, 2011 and December 31, 2010, held in Treasury, respectively) |    | 892        | 817           |
| Additional paid-in-capital   |    | 4,225,903  | 3,660,842     |
| Treasury stock at cost   |    | (307,535)  | (303,222)     |
| Accumulated other comprehensive loss   |    | (24,462)   | (22,659)      |
| Retained earnings  |    | 1,763,403  | 1,172,963     |
| Total SL Green stockholders' equity  |    | 6,028,544  | 4,879,084     |
| Noncontrolling interests in other partnerships   |    | 384,083    | 518,460       |
| Total equity   |    | 6,412,627  | 5,397,544     |
| Total liabilities and equity   | \$ | 13,162,645 | \$ 11,300,294 |

The accompanying notes are an integral part of these financial statements.

Table of Contents

## SL Green Realty Corp.

## Consolidated Statements of Income

(Unaudited, and amounts in thousands, except per share data)

|  | Three Months Ended<br>September 30, |            | Nine Months Ended<br>September 30, |            |
|--|-------------------------------------|------------|------------------------------------|------------|
|  | 2011                                | 2010       | 2011                               | 2010       |
| <b>Revenues</b>  |                                     |            |                                    |            |
| Rental revenue, net  | \$ 244,888                          | \$ 195,863 | \$ 714,443                         | \$ 581,326 |
| Escalation and reimbursement   | 39,176                              | 30,846     | 104,445                            | 89,595     |
| Investment and preferred equity income   | 18,433                              | 84,377     | 98,256                             | 125,543    |
| Other income   | 6,077                               | 8,065      | 23,257                             | 25,140     |
| Total revenues   | 308,574                             | 319,151    | 940,401                            | 821,604    |
| <b>Expenses</b>  |                                     |            |                                    |            |
| Operating expenses (including approximately \$4,335 and \$10,948 (2011) and \$3,391 and \$9,572 (2010) paid to affiliates)                           | 69,097                              | 58,068     | 191,807                            | 167,602    |
| Real estate taxes  | 44,915                              | 35,806     | 128,957                            | 109,972    |
| Ground rent  | 8,463                               | 7,860      | 24,110                             | 23,360     |
| Interest expense, net of interest income   | 75,428                              | 56,442     | 209,491                            | 170,171    |
| Amortization of deferred financing costs   | 2,992                               | 2,581      | 9,488                              | 6,448      |
| Depreciation and amortization  | 73,358                              | 56,011     | 202,394                            | 166,909    |
| Loan loss and other investment reserves, net of recoveries   | ---                                 | 1,338      | (1,870)                            | 12,323     |
| Transaction related costs  | 169                                 | 3,254      | 3,820                              | 8,416      |
| Marketing, general and administrative  | 18,900                              | 18,474     | 61,375                             | 55,251     |
| Total expenses   | 293,322                             | 239,834    | 829,572                            | 720,452    |
| Income from continuing operations before equity in net income of unconsolidated joint ventures, noncontrolling interests and discontinued operations | 15,252                              | 79,317     | 110,829                            | 101,152    |
| Equity in net (loss) income from unconsolidated joint ventures   | (2,728)                             | 7,544      | 7,663                              | 32,925     |
| Equity in net gain on sale of interest in unconsolidated joint venture   | 3,032                               | 520        | 3,032                              | 127,289    |
| Purchase price fair value adjustment   | 999                                 | ---        | 489,889                            | ---        |
| Loss on investment in marketable securities  | ---                                 | ---        | (133)                              | (285)      |
| Gain (loss) on early extinguishment of debt  | (67)                                | (511)      | 904                                | (1,900)    |
| Income from continuing operations  | 16,488                              | 86,870     | 612,184                            | 259,181    |
| Net income from discontinued operations  | ---                                 | 2,211      | 1,298                              | 6,531      |
| Gain on sale of discontinued operations  | ---                                 | 35,485     | 46,085                             | 35,485     |
| Net income   | 16,488                              | 124,566    | 659,567                            | 301,197    |
| Net income attributable to noncontrolling interests in the operating partnership   | (169)                               | (1,786)    | (13,946)                           | (4,544)    |
| Net income attributable to noncontrolling interests in other partnerships  | (1,695)                             | (3,735)    | (8,564)                            | (10,831)   |
| Net income attributable to SL Green  | 14,624                              | 119,045    | 637,057                            | 285,822    |
| Preferred stock dividends  | (7,545)                             | (7,545)    | (22,634)                           | (22,205)   |
| Net income attributable to SL Green common stockholders  | \$ 7,079                            | \$ 111,500 | \$ 614,423                         | \$ 263,617 |
| <b>Amounts attributable to SL Green common stockholders:</b>   |                                     |            |                                    |            |
| Income from continuing operations  | \$ 4,113                            | \$ 73,866  | \$ 565,122                         | \$ 97,180  |
| Net income from discontinued operations  | ---                                 | 2,178      | 1,269                              | 6,420      |
| Gain on sale of discontinued operations  | ---                                 | 34,944     | 45,067                             | 34,884     |
| Gain on sale of unconsolidated joint ventures/ real estate   | 2,966                               | 512        | 2,965                              | 125,133    |
| Net income   | \$ 7,079                            | \$ 111,500 | \$ 614,423                         | \$ 263,617 |
| <b>Basic earnings per share:</b>   |                                     |            |                                    |            |
| Net income from continuing operations before discontinued operations   | \$ 0.05                             | \$ 0.95    | \$ 6.81                            | \$ 1.25    |
| Net income from discontinued operations  | ---                                 | 0.03       | 0.01                               | 0.08       |
| Gain on sale of discontinued operations  | ---                                 | 0.44       | 0.54                               | 0.45       |

Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

|   |    |               |    |        |    |               |    |        |
|---|----|---------------|----|--------|----|---------------|----|--------|
| Gain on sale of interest in unconsolidated joint venture                        |    | <b>0.03</b>   |    | 0.01   |    | <b>0.04</b>   |    | 1.60   |
| Net income attributable to SL Green common stockholders                         | \$ | <b>0.08</b>   | \$ | 1.43   | \$ | <b>7.40</b>   | \$ | 3.38   |
| <b>Diluted earnings per share:</b>  |    |               |    |        |    |               |    |        |
| Net income from continuing operations before discontinued operations            | \$ | <b>0.05</b>   | \$ | 0.94   | \$ | <b>6.77</b>   | \$ | 1.24   |
| Net income from discontinued operations   |    | ---           |    | 0.03   |    | <b>0.01</b>   |    | 0.07   |
| Gain on sale of discontinued operations   |    | ---           |    | 0.44   |    | <b>0.54</b>   |    | 0.45   |
| Gain on sale of interest in unconsolidated joint venture                        |    | <b>0.03</b>   |    | 0.01   |    | <b>0.04</b>   |    | 1.60   |
| Net income attributable to SL Green common stockholders                         | \$ | <b>0.08</b>   | \$ | 1.42   | \$ | <b>7.36</b>   | \$ | 3.36   |
| Dividends per share   | \$ | <b>0.10</b>   | \$ | 0.10   | \$ | <b>0.30</b>   | \$ | 0.30   |
| Basic weighted average common shares outstanding                                |    | <b>85,696</b> |    | 78,227 |    | <b>83,001</b> |    | 78,034 |
| Diluted weighted average common shares and common share equivalents outstanding |    | <b>88,081</b> |    | 79,781 |    | <b>85,384</b> |    | 79,722 |

The accompanying notes are an integral part of these financial statements.



Table of Contents

SL Green Realty Corp.

Consolidated Statement of Equity

(Unaudited, and amounts in thousands, except per share data)

| SL Green Realty Corp. Stockholders |            |           |        |            |              |              |               |              |                |               |
|------------------------------------|------------|-----------|--------|------------|--------------|--------------|---------------|--------------|----------------|---------------|
| <u>Common Stock</u>                |            |           |        |            |              |              |               |              |                |               |
|                                    | Series C   | Series D  |        | Additional |              | Accumulated  |               |              |                |               |
|                                    | Preferred  | Preferred | Shares | Par        | Paid-        | Treasury     | Comprehensive | Retained     | Noncontrolling | Comprehensive |
|                                    | Stock      | Stock     |        | Value      | In-Capital   | Stock        | Income (Loss) | Earnings     | Interests      | Income        |
|                                    |            |           |        |            |              |              |               |              |                | Total         |
| Balance at                         |            |           |        |            |              |              |               |              |                |               |
| December 31, 2010                  | \$ 274,022 | \$ 96,321 | 78,307 | \$ 817     | \$ 3,660,842 | \$ (303,222) | \$ (22,659)   | \$ 1,172,963 | \$ 518,460     | \$ 5,397,544  |
| Comprehensive                      |            |           |        |            |              |              |               |              |                |               |
| Income:                            |            |           |        |            |              |              |               |              |                |               |
| Net income                         |            |           |        |            |              |              |               | 637,057      | 8,564          | 645,621       |
| Net unrealized loss                |            |           |        |            |              |              |               |              |                | \$ 645,621    |
| on derivative                      |            |           |        |            |              |              |               |              |                |               |
| instruments                        |            |           |        |            |              |              | (3,757)       |              |                | (3,757)       |
| SL Green's share of                |            |           |        |            |              |              |               |              |                |               |
| joint venture net                  |            |           |        |            |              |              |               |              |                |               |
| unrealized gain on                 |            |           |        |            |              |              |               |              |                |               |
| derivative                         |            |           |        |            |              |              |               |              |                |               |
| instruments                        |            |           |        |            |              |              | 416           |              |                | 416           |
| Unrealized gains                   |            |           |        |            |              |              |               |              |                | 416           |
| on marketable                      |            |           |        |            |              |              |               |              |                |               |
| securities                         |            |           |        |            |              |              | 1,538         |              |                | 1,538         |
| Preferred dividends                |            |           |        |            |              |              |               | (22,634)     |                | (22,634)      |
| Redemption of                      |            |           |        |            |              |              |               |              |                |               |
| units and DRIP                     |            |           |        |            |              |              |               |              |                |               |
| proceeds                           |            |           | 13     | -          | 886          |              |               |              |                | 886           |
| Reallocation of                    |            |           |        |            |              |              |               |              |                |               |
| noncontrolling                     |            |           |        |            |              |              |               |              |                |               |
| interest in the                    |            |           |        |            |              |              |               |              |                |               |
| operating                          |            |           |        |            |              |              |               |              |                |               |
| partnership                        |            |           |        |            |              |              |               | 1,168        |                | 1,168         |
| Deferred                           |            |           |        |            |              |              |               |              |                |               |
| compensation                       |            |           |        |            |              |              |               |              |                |               |
| plan & stock                       |            |           |        |            |              |              |               |              |                |               |
| award, net                         |            |           | 249    | 3          | 618          | (4,313)      |               |              |                | (3,692)       |
| Amortization of                    |            |           |        |            |              |              |               |              |                |               |
| deferred                           |            |           |        |            |              |              |               |              |                |               |
| compensation plan                  |            |           |        |            | 24,025       |              |               |              |                | 24,025        |
| Proceeds from                      |            |           |        |            |              |              |               |              |                |               |
| issuance of                        |            |           |        |            |              |              |               |              |                |               |
| common stock                       |            |           | 6,957  | 70         | 531,418      |              |               |              |                | 531,488       |
| Proceeds from                      |            |           |        |            |              |              |               |              |                |               |
| stock options                      |            |           |        |            |              |              |               |              |                |               |
| exercised                          |            |           | 180    | 2          | 8,114        |              |               |              |                | 8,116         |
| Consolidation of                   |            |           |        |            |              |              |               |              |                |               |
| joint venture                      |            |           |        |            |              |              |               |              |                |               |
| interest                           |            |           |        |            |              |              |               | 533          |                | 533           |
| Cash distributions                 |            |           |        |            |              |              |               | (143,474)    |                | (143,474)     |
| to noncontrolling                  |            |           |        |            |              |              |               |              |                |               |

Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

|  |                   |                  |               |               |                     |                     |                    |                     |                   |                     |                   |          |  |
|--|-------------------|------------------|---------------|---------------|---------------------|---------------------|--------------------|---------------------|-------------------|---------------------|-------------------|----------|--|
| interests  |                   |                  |               |               |                     |                     |                    |                     |                   |                     |                   |          |  |
| Cash distribution<br>declared (\$0.30 per<br>common share,<br>none of which<br>represented a return<br>of capital for<br>federal income tax<br>purposes) |                   |                  |               |               |                     |                     |                    |                     |                   | (25,151)            |                   | (25,151) |  |
| <b>Balance at<br/>September 30,<br/>2011</b>   | <b>\$ 274,022</b> | <b>\$ 96,321</b> | <b>85,706</b> | <b>\$ 892</b> | <b>\$ 4,225,903</b> | <b>\$ (307,535)</b> | <b>\$ (24,462)</b> | <b>\$ 1,763,403</b> | <b>\$ 384,083</b> | <b>\$ 6,412,627</b> | <b>\$ 643,818</b> |          |  |

The accompanying notes are an integral part of these financial statements.

Table of Contents

## SL Green Realty Corp.

## Consolidated Statements of Cash Flows

(Unaudited, and amounts in thousands, except per share data)

|   | Nine Months Ended<br>September 30, |            |
|---|------------------------------------|------------|
|   | 2011                               | 2010       |
| <b>Operating Activities</b>   |                                    |            |
| Net income  | \$ 659,567                         | \$ 301,197 |
| Adjustment to reconcile net income to net cash provided by operating activities:  |                                    |            |
| Depreciation and amortization   | 212,558                            | 178,404    |
| Equity in net income from unconsolidated joint ventures                           | (7,663)                            | (32,925)   |
| Distributions of cumulative earnings from unconsolidated joint ventures           | 9,787                              | 19,423     |
| Equity in net gain on sale of interest in unconsolidated joint venture            | (3,032)                            | (127,289)  |
| Purchase price fair value adjustment  | (489,889)                          | ---        |
| Gain on sale of discontinued operations   | (46,085)                           | (35,485)   |
| Gain on sale of debt securities   | (19,840)                           | ---        |
| Loan loss and other investment reserves, net of recoveries                        | (1,870)                            | 12,323     |
| Loss on investments in marketable securities                                      | 133                                | 285        |
| (Gain) loss on early extinguishment of debt                                       | (904)                              | 1,900      |
| Deferred rents receivable   | (64,600)                           | (30,472)   |
| Other non-cash adjustments  | 3,158                              | (12,607)   |
| Changes in operating assets and liabilities:                                      |                                    |            |
| Restricted cash operations  | 1,757                              | (5,717)    |
| Tenant and other receivables  | (3,130)                            | (3,352)    |
| Related party receivables   | 524                                | 1,609      |
| Deferred lease costs  | (25,483)                           | (27,331)   |
| Other assets  | (11,994)                           | (1,404)    |
| Accounts payable, accrued expenses and other liabilities                          | 12,692                             | 10,272     |
| Deferred revenue and land leases payable  | 12,010                             | 5,218      |
| Net cash provided by operating activities   | 237,696                            | 254,049    |
| <b>Investing Activities</b>   |                                    |            |
| Acquisitions of real estate property  | (331,972)                          | (183,750)  |
| Additions to land, buildings and improvements                                     | (111,485)                          | (55,389)   |
| Escrowed cash capital improvements/acquisition deposits                           | 39,886                             | (5,979)    |
| Investments in unconsolidated joint ventures                                      | (95,611)                           | (83,355)   |
| Distributions in excess of cumulative earnings from unconsolidated joint ventures | 107,753                            | 15,160     |
| Net proceeds from disposition of real estate/joint venture interest               | 160,548                            | 623,121    |
| Other investments   | (16,374)                           | (7,811)    |
| Debt and preferred equity and other investments, net of repayments/participations | (254,264)                          | (127,007)  |
| Net cash (used in) provided by investing activities                               | (501,519)                          | 174,990    |
| <b>Financing Activities</b>   |                                    |            |
| Proceeds from mortgages and other loans payable                                   | 740,000                            | 166,892    |
| Repayments of mortgages and other loans payable                                   | (754,358)                          | (133,887)  |
| Proceeds from revolving credit facility and senior unsecured notes                | 1,401,068                          | 303,306    |
| Repayments of revolving credit facility and senior unsecured notes                | (1,393,144)                        | (873,940)  |
| Proceeds from stock options exercised and DRIP issuance                           | 8,278                              | 14,245     |
| Net proceeds from sale of common stock  | 516,350                            | ---        |
| Net proceeds from sale of preferred stock   | ---                                | 122,019    |
| Purchase of treasury stock  | (4,313)                            | (517)      |
| Distributions to noncontrolling interests in other partnerships                   | (143,474)                          | (10,952)   |
| Contributions from noncontrolling interests in other partnerships                 | ---                                | 2,782      |
| Redemption of noncontrolling interest in operating partnership                    | ---                                | (11,096)   |
| Distributions to noncontrolling interests in operating partnership                | (572)                              | (387)      |
| Dividends paid on common and preferred stock                                      | (47,684)                           | (43,607)   |
| Deferred loan costs, capitalized lease obligation and other obligations           | 3,347                              | (36,809)   |
| Net cash provided by (used in) financing activities                               | 325,498                            | (501,951)  |
| Net increase (decrease) in cash and cash equivalents                              | 61,675                             | (72,912)   |

Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

|  |    |                |    |         |
|--|----|----------------|----|---------|
| Cash and cash equivalents at beginning of period |    | <b>332,830</b> |    | 343,715 |
| Cash and cash equivalents at end of period       | \$ | <b>394,505</b> | \$ | 270,803 |

The accompanying notes are an integral part of these financial statements.

Table of Contents**SL Green Realty Corp.****Notes to Consolidated Financial Statements****September 30, 2011****(Unaudited)****1. Organization and Basis of Presentation**

SL Green Realty Corp., also referred to as the Company or SL Green, a Maryland corporation, and SL Green Operating Partnership, L.P., or the Operating Partnership, a Delaware limited partnership, were formed in June 1997 for the purpose of combining the commercial real estate business of S.L. Green Properties, Inc. and its affiliated partnerships and entities. The operating partnership received a contribution of interest in the real estate properties, as well as 95% of the economic interest in the management, leasing and construction companies which are referred to as the Service Corporation, a consolidated variable interest entity. All of the management, leasing and construction services with respect to the properties wholly-owned by us are conducted through SL Green Management LLC which is 100% owned by our operating partnership. The Company has qualified, and expects to qualify in the current fiscal year, as a real estate investment trust, or REIT, under the Internal Revenue Code of 1986, as amended, or the Code, and operates as a self-administered, self-managed REIT. A REIT is a legal entity that holds real estate interests and, through payments of dividends to stockholders, is permitted to reduce or avoid the payment of Federal income taxes at the corporate level. Unless the context requires otherwise, all references to the Company, we, our and us means the Company and all entities owned or controlled by the Company, including the operating partnership.

Substantially all of our assets are held by, and our operations are conducted through, the operating partnership. The Company is the sole managing general partner of the operating partnership. As of September 30, 2011, noncontrolling investors held, in the aggregate, a 2.2% limited partnership interest in the operating partnership. We refer to this as the noncontrolling interests in the operating partnership. See Note 13.

Reckson Operating Partnership, L.P., or ROP, is a subsidiary of the Operating Partnership.

As of September 30, 2011, we owned the following interests in commercial office properties in the New York Metropolitan area, primarily in midtown Manhattan, a borough of New York City, or Manhattan. Our investments in the New York Metropolitan area also include investments in Brooklyn, Queens, Long Island, Westchester County, Connecticut and New Jersey, which are collectively known as the Suburban assets:

| <b>Location</b> | <b>Ownership</b>          | <b>Number of Properties</b> | <b>Square Feet</b> | <b>Weighted Average Occupancy(1)</b> |
|-----------------|---------------------------|-----------------------------|--------------------|--------------------------------------|
| Manhattan       | Consolidated properties   | 24                          | 17,197,945         | 93.2%                                |
|                 | Unconsolidated properties | 7                           | 6,191,673          | 92.3%                                |
| Suburban        | Consolidated properties   | 25                          | 3,863,000          | 80.1%                                |
|                 | Unconsolidated properties | 6                           | 2,941,700          | 93.6%                                |
|                 |                           | 62                          | 30,194,318         | 91.4%                                |

## Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

(1) The weighted average occupancy represents the total leased square feet divided by total available rentable square feet.

We also owned investments in nine stand-alone retail properties encompassing approximately 319,182 square feet, seven development properties encompassing approximately 1,395,838 square feet and three land interests as of September 30, 2011. In addition, we manage four office properties owned by third parties and affiliated companies encompassing approximately 1.3 million rentable square feet.

### **Partnership Agreement**

In accordance with the partnership agreement of the operating partnership, or the operating partnership agreement, we allocate all distributions and profits and losses in proportion to the percentage ownership interests of the respective partners. As the managing general partner of the operating partnership, we are required to take such reasonable efforts, as determined by us in our sole discretion, to cause the operating partnership to distribute sufficient amounts to enable the payment of sufficient dividends by us to avoid any Federal income or excise tax at the Company level. Under the operating partnership agreement, each limited partner has the right to redeem units of limited partnership interests for cash, or if we so elect, shares of our common stock on a one-for-one basis.

### **Basis of Quarterly Presentation**

The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and notes required by accounting principles generally accepted in the United States

Table of Contents

**SL Green Realty Corp.**

**Notes to Consolidated Financial Statements**

**September 30, 2011**

**(Unaudited)**

for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for fair presentation have been included. The 2011 operating results for the period presented are not necessarily indicative of the results that may be expected for the year ending December 31, 2011. These financial statements should be read in conjunction with the financial statements and accompanying notes included in our Annual Report on Form 10-K for the year ended December 31, 2010.

The balance sheet at December 31, 2010 has been derived from the audited financial statements at that date but does not include all the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements.

**2. Significant Accounting Policies**

**Principles of Consolidation**

The consolidated financial statements include our accounts and those of our subsidiaries, which are wholly-owned or controlled by us. Entities which we do not control through our voting interest and entities which are variable interest entities, but where we are not the primary beneficiary, are accounted for under the equity method or as debt and preferred equity investments. See Notes 5 and 6. All significant intercompany balances and transactions have been eliminated.

The FASB amended the guidance for determining whether an entity is a variable interest entity, or VIE, and requires the performance of a qualitative rather than a quantitative analysis to determine the primary beneficiary of a VIE. Under this guidance, an entity would be required to consolidate a VIE if it has (i) the power to direct the activities that most significantly impact the entity's economic performance and (ii) the obligation to absorb losses of the VIE or the right to receive benefits from the VIE that could be significant to the VIE.

A noncontrolling interest in a consolidated subsidiary is defined as the portion of the equity (net assets) in a subsidiary not attributable, directly or indirectly, to a parent. Noncontrolling interests are required to be presented as a separate component of equity in the consolidated balance sheet and modifies the presentation of net income by requiring earnings and other comprehensive income to be attributed to controlling and noncontrolling interests.

We assess the accounting treatment for each joint venture and debt and preferred equity investment. This assessment includes a review of each joint venture or partnership limited liability company agreement to determine which party has what rights and whether those rights are protective or participating. For all VIEs, we review such agreements in order to determine which party has the power to direct the activities that most

significantly impact the entity's economic performance. In situations where we or our partner approves, among other things, the annual budget, receives a detailed monthly reporting package from us, meets on a quarterly basis to review the results of the joint venture, reviews and approves the joint venture's tax return before filing, and approves all leases that cover more than a nominal amount of space relative to the total rentable space at each property, we do not consolidate the joint venture as we consider these to be substantive participation rights that result in shared power of the activities that most significantly impact the performance of our joint venture. Our joint venture agreements also contain certain protective rights such as the requirement of partner approval to sell, finance or refinance the property and the payment of capital expenditures and operating expenditures outside of the approved budget or operating plan.

#### **Investment in Commercial Real Estate Properties**

On a periodic basis, we assess whether there are any indicators that the value of our real estate properties may be impaired or that their carrying value may not be recoverable. A property's value is considered impaired if management's estimate of the aggregate future cash flows (undiscounted and without interest charges for consolidated properties) to be generated by the property are less than the carrying value of the property. To the extent impairment has occurred and is considered to be other than temporary, the loss will be measured as the excess of the carrying amount of the property over the calculated fair value of the property. In addition, we assess our investments in unconsolidated joint ventures for recoverability, and if it is determined that a loss in value of the investment is other than temporary, we write down the investment to its fair value. We evaluate our equity investments for impairment based on the joint venture's projected discounted cash flows. We do not believe that the value of any of our consolidated properties was impaired at September 30, 2011 or December 31, 2010, respectively.

We allocate the purchase price of real estate to land and building and, if determined to be material, intangibles, such as the value of above-, below- and at-market leases and origination costs associated with the in-place leases. We depreciate the amount allocated to building and other intangible assets over their estimated useful lives, which generally range from three to 40 years and from one to 14 years, respectively. The values of the above- and below-market leases are amortized and recorded as either an increase (in the case of below-market leases) or a decrease (in the case of above-market leases) to rental income over the remaining term of the associated



Table of Contents**SL Green Realty Corp.****Notes to Consolidated Financial Statements****September 30, 2011****(Unaudited)**

lease, which generally range from one to 14 years. The value associated with in-place leases are amortized over the expected term of the associated lease, which generally range from one to 14 years. If a tenant vacates its space prior to the contractual termination of the lease and no rental payments are being made on the lease, any unamortized balance of the related intangible will be written off. The tenant improvements and origination costs are amortized as an expense over the remaining life of the lease (or charged against earnings if the lease is terminated prior to its contractual expiration date). We assess fair value of the leases based on estimated cash flow projections that utilize appropriate discount and capitalization rates and available market information. Estimates of future cash flows are based on a number of factors including the historical operating results, known trends, and market/economic conditions that may affect the property.

We recognized an increase of approximately \$3.4 million, \$15.6 million, \$6.1 million and \$18.9 million in rental revenue for the three and nine months ended September 30, 2011 and 2010, respectively, for the amortization of aggregate below-market leases in excess of above-market leases and a reduction in lease origination costs, resulting from the allocation of the purchase price of the applicable properties. We recognized a reduction in interest expense for the amortization of the above-market rate mortgages assumed of approximately \$0.4 million, \$3.6 million, \$0.3 million and \$1.2 million for the three and nine months ended September 30, 2011 and 2010, respectively.

The following summarizes our identified intangible assets (acquired above-market leases and in-place leases) and intangible liabilities (acquired below-market leases) (amounts in thousands):

|   | <b>September 30,<br/>2011</b> | <b>December 31,<br/>2010</b> |
|---|-------------------------------|------------------------------|
| Identified intangible assets (included in other assets):          |                               |                              |
| Gross amount  | \$ <b>690,224</b>             | \$ 758,300                   |
| Accumulated amortization  | <b>(177,685)</b>              | (133,737)                    |
| Net   | \$ <b>512,539</b>             | \$ 624,563                   |
| Identified intangible liabilities (included in deferred revenue): |                               |                              |
| Gross amount  | \$ <b>621,664</b>             | \$ 508,339                   |
| Accumulated amortization  | <b>(273,413)</b>              | (220,417)                    |
| Net   | \$ <b>348,251</b>             | \$ 287,922                   |

**Fair Value Measurements**

Fair value is a market-based measurement, not an entity-specific measurement, and should be determined based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, FASB guidance establishes a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within levels one and two of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within level three of the hierarchy).

## Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

We determined the fair value of our current investments in marketable securities using level one, level two and level three inputs. Additionally, we determined the valuation allowance for loan losses based on level three inputs. See Note 5 Debt and Preferred Equity Investments.

The estimated fair values of tangible and intangible assets and liabilities recorded in connection with business combinations are based on level three inputs. We estimate fair values based on cash flow projections utilizing appropriate discount and/or capitalization rates and available market information.

We determine impairment in real estate investments and debt and preferred equity investments, including intangibles, utilizing cash flow projections that apply estimated revenue and expense growth rates, discount rates and capitalization rates, which are classified as level three inputs.

We use the following methods and assumptions in estimating fair value disclosures for financial instruments.

- *Cash and cash equivalents:* The carrying amount of unrestricted cash and cash equivalents reported in our Consolidated Balance Sheets approximates fair value due to the short maturity of these instruments.
- *Debt and Preferred Equity Investments:* The fair value of debt and preferred equity investments is estimated by discounting the future cash flows using current interest rates at which similar loans with the same maturities would be made to borrowers with similar credit ratings. See Note 5 regarding valuation allowances for loan losses.

Table of Contents

**SL Green Realty Corp.**

**Notes to Consolidated Financial Statements**

**September 30, 2011**

**(Unaudited)**

- *Mortgage and other loans payable and other debt:* The fair value of borrowings is estimated by discounting the future cash flows using current interest rates at which similar borrowings could be made by us.

The methodologies used for valuing financial instruments have been categorized into three broad levels as follows:

Level 1 Quoted prices in active markets for identical instruments.

Level 2 Valuations based principally on other observable market parameters, including

- Quoted prices in active markets for similar instruments,
- Quoted prices in less active or inactive markets for identical or similar instruments,
- Other observable inputs (such as interest rates, yield curves, volatilities, prepayment speeds, loss severities, credit risks and default rates), and
- Market corroborated inputs (derived principally from or corroborated by observable market data).

Level 3 Valuations based significantly on unobservable inputs.

- Valuations based on third-party indications (broker quotes or counterparty quotes) which were, in turn, based significantly on unobservable inputs or were otherwise not supportable as Level 2 valuations.
- Valuations based on internal models with significant unobservable inputs.

These levels form a hierarchy. We follow this hierarchy for our financial instruments measured at fair value on a recurring and nonrecurring basis. The classifications are based on the lowest level of input that is significant to the fair value measurement.

**Investment in Marketable Securities**

We invest in marketable securities. At the time of purchase, we are required to designate a security as held-to-maturity, available-for-sale, or trading depending on ability and intent. We do not have any securities designated as held-to-maturity or trading at this time. Securities

## Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

available-for-sale are reported at fair value pursuant to ASC 820-10, with the net unrealized gains or losses reported as a component of accumulated other comprehensive loss. Unrealized losses that are determined to be other-than-temporary are recognized in earnings up to their credit component. Included in accumulated other comprehensive loss at September 30, 2011 is approximately \$11.6 million in net unrealized gains related to marketable securities.

The basis on which the cost of bonds and marketable securities sold is determined based on the specific identification method.

At September 30, 2011 and December 31, 2010, we held the following marketable securities (in thousands):

|         |  | <b>September 30,<br/>2011</b> |    | <b>December 31,<br/>2010</b> |
|---------|--|-------------------------------|----|------------------------------|
| Level 1 | Equity marketable securities                   | \$ 16,797                     | \$ | 12,357                       |
| Level 2 | Commercial mortgage-backed securities          | 14,232                        |    | 17,445                       |
| Level 3 | Rake bonds                                     | 23,933                        |    | 4,250                        |
|         | Total marketable securities available-for-sale | \$ 54,962                     | \$ | 34,052                       |

The cost basis of the Level 3 securities was \$26.4 million at September 30, 2011 and \$4.3 million at December 31, 2010. There were no sales of Level 3 securities during the nine months ended September 30, 2011. The Level 3 securities mature at various times through 2041.

### Revenue Recognition

Interest income on debt and preferred equity investments is recognized over the life of the investment using the effective interest method and recognized on the accrual basis. Fees received in connection with loan commitments are deferred until the loan is funded and are then recognized over the term of the loan as an adjustment to yield. Anticipated exit fees, whose collection is expected, are also recognized over the term of the loan as an adjustment to yield. Fees on commitments that expire unused are recognized at expiration.

Income recognition is generally suspended for debt and preferred equity investments at the earlier of the date at which payments become 90 days past due or when, in the opinion of management, a full recovery of income and principal becomes doubtful. Income recognition is resumed when the loan becomes contractually current and performance is demonstrated to be resumed. Interest is recorded as income on impaired loans only to the extent cash is received. Several of the debt and preferred equity investments provide for accrual of interest at specified rates, which differ from current payment terms. Interest is recognized on such loans at the accrual rate subject to management's determination that accrued interest and outstanding principal are ultimately collectible, based on the

Table of Contents

**SL Green Realty Corp.**

**Notes to Consolidated Financial Statements**

**September 30, 2011**

**(Unaudited)**

underlying collateral and operations of the borrower. If management cannot make this determination, interest income above the current pay rate is recognized only upon actual receipt.

If we purchase a debt or preferred equity investment at a discount, intend to hold it until maturity and expect to recover the full value of the investment, we accrete the discount as an adjustment to yield over the term of the investment. If we purchase a debt or preferred equity investment at a discount with the intention of foreclosing on the collateral, we do not accrete the discount.

**Reserve for Possible Credit Losses**

The expense for possible credit losses in connection with debt and preferred equity investments is the charge to earnings to increase the allowance for possible credit losses to the level that we estimate to be adequate, based on Level 3 data, considering delinquencies, loss experience and collateral quality. Other factors considered relate to geographic trends and product diversification, the size of the portfolio and current economic conditions. Based upon these factors, we establish the provision for possible credit losses on each individual investment. When it is probable that we will be unable to collect all amounts contractually due, the investment is considered impaired.

Where impairment is indicated on an investment that is held to maturity, a valuation allowance is measured based upon the excess of the recorded investment amount over the net fair value of the collateral. Any deficiency between the carrying amount of an asset and the calculated value of the collateral is charged to expense. We recorded loan loss reserves of none, \$2.5 million, \$5.0 million and \$15.0 million during the three and nine months ended September 30, 2011 and 2010, respectively, on investments being held to maturity, and \$1.0 million against our held for sale investment during the three and nine months ended September 30, 2010, respectively. We also recorded approximately none, \$4.4 million, \$3.7 million and \$3.7 million in recoveries during the three and nine months ended September 30, 2011 and 2010, respectively, in connection with the sale of investments.

Debt and preferred equity investments held for sale are carried at the lower of cost or fair market value using available market information obtained through consultation with dealers or other originators of such investments as well as discounted cash flow models based on Level 3 data pursuant to ASC 820-10. As circumstances change, management may conclude not to sell an investment designated as held for sale. In such situations, the investment will be reclassified at its net carrying value to debt and preferred equity investments held to maturity. For these reclassified investments, the difference between the current carrying value and the expected cash to be collected at maturity will be accreted into income over the remaining term of the investment.

**Income Taxes**

## Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

We are taxed as a REIT under Section 856(c) of the Code. As a REIT, we generally are not subject to Federal income tax. To maintain our qualification as a REIT, we must distribute at least 90% of our REIT taxable income to our stockholders and meet certain other requirements. If we fail to qualify as a REIT in any taxable year, we will be subject to Federal income tax on our taxable income at regular corporate rates. We may also be subject to certain state, local and franchise taxes. Under certain circumstances, Federal income and excise taxes may be due on our undistributed taxable income.

Pursuant to amendments to the Code that became effective January 1, 2001, we have elected, and may in the future, elect to treat certain of our existing or newly created corporate subsidiaries as taxable REIT subsidiaries, or a TRS. In general, a TRS of ours may perform non-customary services for our tenants, hold assets that we cannot hold directly and generally may engage in any real estate or non-real estate related business. Our TRSs generate income, resulting in Federal income tax liability for these entities. Our TRSs recorded approximately \$0.2 million and \$0.9 million in Federal, state and local tax provision during the nine months ended September 30, 2011 and 2010, respectively, and made estimated tax payments of \$0.1 million and \$0.3 million during the nine months ended September 30, 2011 and 2010, respectively.

We follow a two-step approach for evaluating uncertain tax positions. Recognition (step one) occurs when an enterprise concludes that a tax position, based solely on its technical merits, is more-likely-than-not to be sustained upon examination. Measurement (step two) determines the amount of benefit that is more-likely-than-not to be realized upon settlement. Derecognition of a tax position that was previously recognized would occur when a company subsequently determines that a tax position no longer meets the more-likely-than-not threshold of being sustained. The use of a valuation allowance as a substitute for derecognition of tax positions is prohibited.

### **Stock-Based Employee Compensation Plans**

We have a stock-based employee compensation plan, described more fully in Note 12.

The Black-Scholes option-pricing model was developed for use in estimating the fair value of traded options, which have no vesting

Table of Contents

**SL Green Realty Corp.**

**Notes to Consolidated Financial Statements**

**September 30, 2011**

**(Unaudited)**

restrictions and are fully transferable. In addition, option valuation models require the input of highly subjective assumptions including the expected stock price volatility. Because our plan has characteristics significantly different from those of traded options and because changes in the subjective input assumptions can materially affect the fair value estimate, in our opinion, the existing models do not necessarily provide a reliable single measure of the fair value of our employee stock options.

Compensation cost for stock options, if any, is recognized on a straight line basis over the vesting period of the award. Our policy is to grant options with an exercise price equal to the quoted closing market price of our stock on the grant date. Awards of stock or restricted stock are expensed as compensation over the benefit period based on the fair value of the stock on the grant date.

For share-based awards with a performance or market measure, we recognize compensation cost over the requisite service period, using the accelerated attribution expense method. The requisite service period begins on the date the Compensation Committee authorizes the award and adopts any relevant performance measures. For programs with market measures, the total estimated compensation cost is based on the fair value of the award at the applicable reporting date estimated using a binomial model. For share-based awards for which there is no pre-established performance measure, we recognize compensation cost over the service vesting period, which represents the requisite service period, on a straight-line basis. In accordance with the provisions of our share-based incentive compensation plans, we accept the return of shares of Company common stock, at the current quoted market price, from certain key employee to satisfy minimum statutory tax-withholding requirements related to shares that vested during the period.

**Earnings per Share**

We present both basic and diluted earnings per share, or EPS. Basic EPS excludes dilution and is computed by dividing net income attributable to common stockholders by the weighted average number of common shares outstanding during the period. Basic EPS includes participating securities, consisting of unvested restricted stock that receive nonforfeitable dividends similar to shares of common stock. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock, where such exercise or conversion would result in a lower EPS amount. This also includes units of limited partnership interest. The dilutive effect of the outstanding nonvested shares of common stock ( nonvested shares ) and restricted stock units ( RSUs ) that have not yet been granted but are contingently issuable under the share-based compensation programs is reflected in the weighted average diluted shares calculation by application of the treasury stock method at the beginning of the quarterly period in which all necessary conditions have been satisfied. The dilutive effect of stock options is reflected in the weighted average diluted outstanding shares calculation by application of the treasury stock method. There is no dilutive effect for the exchangeable senior debentures as the conversion premium will be paid in cash.

**Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ

from those estimates.

### **Concentrations of Credit Risk**

Financial instruments that potentially subject us to concentrations of credit risk consist primarily of cash investments, debt and preferred equity investments and accounts receivable. We place our cash investments in excess of insured amounts with high quality financial institutions. The collateral securing our debt and preferred equity investments is primarily located in the New York Metropolitan area. See Note 5. We perform ongoing credit evaluations of our tenants and require most tenants to provide security deposits or letters of credit. Though these security deposits and letters of credit are insufficient to meet the total value of a tenant's lease obligation, they are a measure of good faith and a source of funds to offset the economic costs associated with lost rent and the costs associated with re-tenanting the space. Although the properties in our real estate portfolio are primarily located in Manhattan, we also have properties located in Brooklyn, Queens, Long Island, Westchester County, Connecticut and New Jersey. The tenants located in our buildings operate in various industries. Other than one tenant who accounts for approximately 7.4% of our annualized rent, no other tenant in our portfolio accounted for more than 7.1% of our annualized rent, including our share of joint venture annualized rent at September 30, 2011. Approximately 9.7%, 6.8% and 5.6% of our annualized rent, including our share of joint venture annualized rent, was attributable to 1515 Broadway, 1185 Avenue of the Americas and One Madison Avenue, respectively, for the quarter ended September 30, 2011. Two borrowers accounted for more than 10.0% of the revenue earned on debt and preferred equity investments during the three months ended September 30, 2011.

### **Reclassification**

Certain prior year balances have been reclassified to conform to our current year presentation primarily in order to eliminate discontinued operations from income from continuing operations.



Table of Contents

**SL Green Realty Corp.**

**Notes to Consolidated Financial Statements**

**September 30, 2011**

**(Unaudited)**

**Accounting Standards Updates**

In July 2010, the FASB issued updated guidance on disclosures about the credit quality of financing receivables and the allowance for credit losses which will require a greater level of information disclosed about the credit quality of loans and allowance for loan losses, as well as additional information related to credit quality indicators, past due information, and information related to loans modified in trouble debt restructuring. The guidance related to disclosures of financing receivables as of the end of a reporting period is required to be adopted for interim and annual reporting periods ending on or after December 15, 2010. The financing receivables disclosures related to the activity that occurs during a reporting period are required to be adopted for interim and annual reporting periods beginning on or after December 15, 2010. In January 2011, the FASB temporarily delayed the effective date of the disclosures about troubled debt restructurings to allow the FASB the time needed to complete its deliberations on what constitutes a troubled debt restructuring. The effective date of the new disclosures about troubled debt restructurings and the guidance for determining what constitutes a troubled debt restructuring will then be coordinated. The guidance is effective for interim and annual periods ending after June 15, 2011. Adoption of the remaining guidance resulted in additional disclosures in our consolidated financial statements.

In January 2010, the FASB issued updated guidance on fair value measurements and disclosures, which requires disclosure of details of significant asset or liability transfers in and out of Level 1 and Level 2 measurements within the fair value hierarchy and inclusion of gross purchases, sales, issuances, and settlements in the rollforward of assets and liabilities valued using Level 3 inputs within the fair value hierarchy. The guidance also clarifies and expands existing disclosure requirements related to the disaggregation of fair value disclosures and inputs used in arriving at fair values for assets and liabilities using Level 2 and Level 3 inputs within the fair value hierarchy. These disclosure requirements were effective for interim and annual reporting periods beginning after December 15, 2009. Adoption of this guidance on January 1, 2010, excluding the Level 3 rollforward, resulted in additional disclosures in our consolidated financial statements. The gross presentation of the Level 3 rollforward is required for interim and annual reporting periods beginning after December 15, 2010. Adoption of this guidance did not have a material impact on our consolidated financial statements.

In December 2010, the FASB issued guidance on the disclosure of supplementary pro forma information for business combinations. Effective for periods beginning after December 15, 2010, the guidance specifies that if a public entity enters into business combinations that are material on an individual or aggregate basis and presents comparative financial statements, the entity must present pro forma revenue and earnings of the combined entity as though the business combination(s) that occurred during the current year had occurred as of the beginning of the comparable prior annual reporting period only. Adoption of this guidance did not have a material impact on our consolidated financial statements.

In June 2011, the FASB issued guidance to increase the prominence of other comprehensive income in financial statements. The standard gives businesses two options for presenting other comprehensive income (OCI), which until now has typically been included within the statement of shareholder's equity. An OCI statement can be included with the statement of income, and together the two will make a statement of total comprehensive income. Alternatively, businesses can have an OCI statement separate from the statement of income, but the two statements will have to appear consecutively within a financial report. These disclosure requirements are effective for interim and annual reporting periods beginning after December 15, 2011. Early adoption of this guidance is permitted. Adoption of this guidance will not have a material impact on our consolidated financial statements.

In April 2011, the FASB issued updated guidance on a creditor's determination of whether a restructuring will be a troubled debt restructuring, which establishes new guidelines in evaluating whether a loan modification meets the criteria of a troubled debt restructuring. Adoption of this guidance did not have a material impact on our consolidated financial statements.

In May 2011, the FASB issued updated guidance on fair value measurement which amends U.S. GAAP to conform to IFRS measurement and disclosure requirements. The amendments change the wording used to describe the requirements in U.S. GAAP for measuring fair value, changes certain fair value measurement principles and enhances disclosure requirements. This guidance is effective as of the first quarter of 2012, applied prospectively, and its adoption is not expected to have a material effect on our consolidated financial statements.

### **3. Property Acquisitions**

In May 2011, we acquired a substantial ownership interest in the 205,000-square-foot office condominium at 110 East 42nd Street, along with control of the asset. We provided a \$16.0 million senior mezzanine loan as part of the sale of the condominium unit in 2007. The May 2011 transaction included a consensual modification of that loan. In conjunction with the transaction, we successfully

Table of Contents

**SL Green Realty Corp.**

**Notes to Consolidated Financial Statements**

**September 30, 2011**

**(Unaudited)**

restructured the in-place mortgage financing, which had previously been in default.

The following summarizes our preliminary allocation of the purchase price of the assets acquired and liabilities assumed upon the assumption of control over 110 East 42nd Street (in thousands):

|                                     |    |        |
|-------------------------------------|----|--------|
| Land                                | \$ | 34,000 |
| Building                            |    | 46,411 |
| Above market lease value            |    | 823    |
| Acquired in-place leases            |    | 5,396  |
| Assets acquired                     |    | 86,630 |
| Below market lease value            |    | 2,326  |
| Liabilities assumed                 |    | 2,326  |
| Purchase price allocation           | \$ | 84,304 |
| Net consideration funded at closing | \$ | 2,744  |
| Debt assumed                        | \$ | 65,000 |

In April 2011, we acquired the entire interest of SITQ Immobilier, a subsidiary of Caisse de depot et placement du Quebec, or SITQ s, in 1515 Broadway, thereby consolidating full ownership of the 1,750,000 square foot building. The transaction valued the consolidated interests at \$1.234 billion. We acquired the interest subject to the \$458.8 million mortgage encumbering the property. We recognized a purchase price fair value adjustment of \$475.1 million upon the closing of this transaction. This property, which we initially acquired in May 2002, was previously accounted for as an investment in unconsolidated joint ventures.

The following summarizes our preliminary allocation of the purchase price of the assets acquired and liabilities assumed upon the purchase of partnership interest in 1515 Broadway (in thousands):

|  |    |           |
|--|----|-----------|
| Land                                   | \$ | 462,700   |
| Building                               |    | 707,938   |
| Above market lease value               |    | 18,298    |
| Acquired in-place leases               |    | 98,661    |
| Other assets, net of other liabilities |    | 27,127    |
| Assets acquired                        |    | 1,314,724 |

Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

|  |    |           |
|--|----|-----------|
| Fair value adjustment to mortgage note payable |    | (3,693)   |
| Below market lease value                       |    | 84,417    |
| Liabilities assumed                            |    | 80,724    |
| Purchase price allocation                      | \$ | 1,234,000 |
| Net consideration funded at closing            | \$ | 259,228   |

In January 2011, we purchased City Investment Fund, or CIF s, 49.9% interest in 521 Fifth Avenue, thereby assuming full ownership of the building. The transaction valued the consolidated interest at approximately \$245.7 million, excluding \$4.5 million of cash and other assets acquired. We acquired the interest subject to \$140.0 million of mortgage financing in connection with this acquisition. We recognized a purchase price fair value adjustment of \$13.8 million upon the closing of this transaction. In April 2011, we refinanced 521 Fifth Avenue with a new \$150.0 million 2-year mortgage which carries a floating rate of interest of 200 basis points over the 30-day LIBOR. In connection with that refinancing, we acquired the fee interest in the property for \$15.0 million.

Table of Contents

**SL Green Realty Corp.**

**Notes to Consolidated Financial Statements**

**September 30, 2011**

**(Unaudited)**

The following summarizes our preliminary allocation of the purchase price of the assets acquired and liabilities assumed upon the purchase of 521 Fifth Avenue (in thousands):

|                                     |    |         |
|-------------------------------------|----|---------|
| Land                                | \$ | 110,100 |
| Building                            |    | 146,686 |
| Above market lease value            |    | 3,318   |
| Acquired in-place leases            |    | 23,016  |
| Assets acquired                     |    | 283,120 |
| Below market lease value            |    | 25,977  |
| Liabilities assumed                 |    | 25,977  |
| Purchase price allocation           | \$ | 257,143 |
| Net consideration funded at closing | \$ | 70,000  |

In December 2010, we completed the acquisition of investments from Gramercy Capital Corp. (NYSE:GKK), or Gramercy. This included (1) the remaining 45% interest in the leased fee at 885 Third Avenue for approximately \$39.3 million plus assumed mortgage debt of approximately \$120.4 million, (2) the remaining 45% interest in the leased fee at 2 Herald Square for approximately \$25.6 million plus assumed mortgage debt of approximately \$86.1 million and, (3) the entire leased fee interest in 292 Madison Avenue for approximately \$19.2 million plus assumed mortgage debt of approximately \$59.1 million. These assets are all leased to third-party operators.

The following summarizes our allocation of the purchase price of the assets acquired and liabilities assumed upon the purchase of the abovementioned investments from Gramercy (in thousands):

|  |    |           |
|--|----|-----------|
| Land   | \$ | 501,021   |
| Above market lease value                     |    | 23,178    |
| Acquired in-place leases                     |    | 217,312   |
| Assets acquired                              |    | 741,511   |
| Mortgage notes payable                       |    | 540,805   |
| Other liabilities, net of other assets       |    | 2,091     |
| Liabilities assumed                          |    | 542,896   |
|  |    | 198,615   |
| Investments in unconsolidated joint ventures |    | (111,751) |
| Net assets acquired                          | \$ | 86,864    |

## Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

In December 2010, we acquired two retail condominiums in Williamsburg, Brooklyn, for approximately \$18.4 million. The retail condominiums are fully leased with rent commencement upon completion of the redevelopment work.

The following summarizes our allocation of the purchase price of the assets acquired in connection with the purchase of the abovementioned property (in thousands):

|                           |    |        |
|---------------------------|----|--------|
| Land                      | \$ | 6,200  |
| Building                  |    | 10,158 |
| Acquired in-place leases  |    | 2,304  |
| Assets acquired           |    | 18,662 |
| Below market lease value  |    | 277    |
| Liabilities assumed       |    | 277    |
| Purchase price allocation | \$ | 18,385 |

### Pro Forma

The following table (in millions, except per share amounts) summarizes, on an unaudited pro forma basis, our combined results of operations for the nine months ended September 30, 2011 and 2010 as though the acquisitions of the 49.9% interest in 521 Fifth Avenue (January 2011) and the acquisition of the 45% interest in 1515 Broadway (April 2011) were completed on January 1, 2010.

Table of Contents

**SL Green Realty Corp.**

**Notes to Consolidated Financial Statements**

**September 30, 2011**

**(Unaudited)**

The supplemental pro forma operating data is not necessarily indicative of what the actual results of operations would have been assuming the transactions had been completed as set forth above, nor do they purport to represent our results of operations for future periods. In addition, the following supplemental pro forma operating data does not present the sale of assets through September 30, 2011. We accounted for the acquisition of assets utilizing the purchase method of accounting.

|  | <b>September<br/>30, 2011</b> | <b>September<br/>30, 2010</b> |
|--|-------------------------------|-------------------------------|
| Actual revenues since acquisition  | \$ 68.2                       | \$ ---                        |
| Actual net income since acquisition                                      | \$ 13.2                       | \$ ---                        |
| Pro forma revenues   | \$ 969.1                      | \$ 915.9                      |
| Pro forma operating income   | \$ 117.2                      | \$ 120.6                      |
| Pro forma earnings per common share-basic                                | \$ 7.62                       | \$ 3.52                       |
| Pro forma earnings per common share and common share equivalents-diluted | \$ 7.40                       | \$ 3.50                       |
| Pro forma common shares-basic  | 83,001                        | 78,034                        |
| Pro forma common share and common share equivalents-diluted              | 85,384                        | 79,722                        |

**4. Property Dispositions and Assets Held for Sale**

In May 2011, we sold our property located at 28 West 44th Street for \$161.0 million. The property is approximately 359,000 square feet. We recognized a gain of \$46.1 million on the sale.

At September 30, 2011, discontinued operations included the results of operations of real estate assets sold or held for sale prior to that date. This included 28 West 44th Street, which was sold in May 2011 and 19 West 44th Street, which was sold in September 2010.

The following table summarizes income from discontinued operations for the three and nine months ended September 30, 2011 and 2010, respectively (in thousands).

|                | <b>Three Months<br/>Ended<br/>September 30,<br/>2011</b> | <b>Three Months<br/>Ended<br/>September 30,<br/>2010</b> | <b>Nine Months<br/>Ended<br/>September 30,<br/>2011</b> | <b>Nine Months<br/>Ended<br/>September 30,<br/>2010</b> |
|----------------|--|--|---|---|
| Revenues       |  |  |   |   |
| Rental revenue | \$ ---   | \$ 6,270   | \$ 4,835  | \$ 19,113   |

Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

|  |     |       |              |              |
|--|-----|-------|--------------|--------------|
| Escalation and reimbursement revenues    | --- | 1,481 | <b>873</b>   | 4,161        |
| Other income                             | --- | 361   | <b>60</b>    | 740          |
| Total revenues                           | --- | 8,112 | <b>5,768</b> | 24,014       |
| Operating expense                        | --- | 2,334 | <b>1,633</b> | 6,188        |
| Real estate taxes                        | --- | 1,237 | <b>1,034</b> | 4,066        |
| Interest expense, net of interest income | --- | 784   | <b>980</b>   | 2,183        |
| Amortization of deferred financing costs | --- | 220   | <b>147</b>   | 661          |
| Depreciation and amortization            | --- | 1,326 | <b>676</b>   | 4,385        |
| Total expenses                           | --- | 5,901 | <b>4,470</b> | 17,483       |
| Income from discontinued operations      | \$  | ---   | \$           | 2,211        |
|  |     |       | <b>\$</b>    | <b>1,298</b> |
|  |     |       |              | \$           |
|  |     |       |              | 6,531        |

## 5. Debt and Preferred Equity Investments

During the nine months ended September 30, 2011 and 2010, our debt and preferred equity investments (net of discounts) increased approximately \$516.1 million and \$437.7 million, respectively, due to originations, purchases, accretion of discounts and paid-in-kind interest. We recorded approximately \$582.8 million and \$315.3 million in repayments, participations, sales, foreclosures and loan loss reserves during those periods, respectively, which offset the increases in debt and preferred equity investments.



Table of Contents

## SL Green Realty Corp.

## Notes to Consolidated Financial Statements

September 30, 2011

(Unaudited)

As of September 30, 2011 and December 31, 2010, we held the following debt investments with an aggregate weighted average current yield of approximately 6.38% (in thousands):

| Loan Type                        | September 30, 2011<br>Senior Financing | September 30, 2011<br>Principal Outstanding | December 31, 2010<br>Principal Outstanding | Initial Maturity Date |
|----------------------------------|--|---|--|-----------------------|
| Other Loan(1)                    | \$ 15,000                              | \$ 3,500                                    | \$ 3,500                                   | September 2021        |
| Mezzanine Loan(1)                | 205,000                                | 64,506                                      | 60,407                                     | February 2016         |
| Mortgage/ Mezzanine Loan(1)      | 172,126                                | 46,400                                      | 46,358                                     | May 2016              |
| Mezzanine Loan(1)                | 165,000                                | 40,328                                      | 39,711                                     | November 2016         |
| Mezzanine Loan(1)(2)(3)(6)(7)    | ---                                    | ---   | 27,187                                     | ---                   |
| Mezzanine Loan(1) (7)(14)        | ---                                    | ---   | 15,697                                     | ---                   |
| Junior Participation(1)(4)(6)(7) | ---                                    | 9,938                                       | 9,938                                      | April 2008            |
| Mezzanine Loan(1)(7)(8)          | 1,139,000                              | 83,378                                      | 84,062                                     | March 2017            |
| Junior Participation(1)(6)       | 53,000                                 | 11,000                                      | 11,000                                     | November 2011         |
| Junior Participation(6)          | 61,250                                 | 10,875                                      | 10,875                                     | June 2012             |
| Junior Participation(6)          | ---                                    | ---   | 5,866                                      | ---                   |
| Junior Participation(5)(6)       | ---                                    | ---   | 47,484                                     | ---                   |
| Mortgage/ Mezzanine Loan(2)(9)   | ---                                    | ---   | 137,222                                    | ---                   |
| Junior Participation(11)         | ---                                    | ---   | 42,439                                     | ---                   |
| Junior Participation             | ---                                    | ---   | 9,200                                      | ---                   |
| Mezzanine Loan(1)(12)            | ---                                    | ---   | 202,136                                    | ---                   |
| Mezzanine Loan(1)                | 75,000                                 | 15,000                                      | 15,000                                     | July 2013             |
| Mortgage(10)                     | ---                                    | 86,339                                      | 86,339                                     | June 2012             |
| Mortgage(13)                     | 28,500                                 | 3,000                                       | 26,000                                     | February 2013         |
| Mezzanine Loan(15)               | 796,693                                | 8,392                                       | 13,536                                     | August 2012           |
| Mezzanine Loan(1)(16)            | ---                                    | ---   | 38,892                                     | ---                   |
| Mezzanine Loan(1)                | 177,000                                | 17,393                                      | ---  | May 2016              |
| Junior Participation(1)          | 133,000                                | 49,000                                      | ---  | June 2016             |
| Mezzanine Loan                   | 170,000                                | 60,000                                      | ---  | August 2014           |
| Mezzanine Loan(1)                | 55,000                                 | 35,000                                      | ---  | July 2016             |
| Other Loan                       | 48,300                                 | 3,092                                       | ---  | May 2012              |
| Loan loss reserve(6)             | ---                                    | (18,400)                                    | (40,461)                                   | ---                   |
|                                  | \$ 3,293,869                           | \$ 528,741                                  | \$ 892,388                                 |                       |

- 
- (1) This is a fixed rate loan.
  - (2) The difference between the pay and accrual rates is included as an addition to the principal balance outstanding.
  - (3) This loan was sold in February 2011. We realized \$6.2 million of additional income upon the sale. A portion of this income is included in loan loss and other reserves, net of recoveries.
  - (4) This loan is in default. The lender has begun foreclosure proceedings. Another participant holds a \$12.2 million pari-pasu interest in this loan.

## Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

- (5) Gramercy was the borrower under this loan. We sold this loan, which consisted of mortgage and mezzanine financing, for \$35.8 million, in May 2011. We realized \$1.2 million of additional income upon the sale, which is included in loan loss and other reserves, net of recoveries.
- (6) Loan loss reserves are specifically allocated to investments. Our reserves reflect management's judgment of the probability and severity of losses based on Level 3 data. We cannot be certain that our judgment will prove to be correct or that reserves will be adequate over time to protect against potential future losses.
- (7) This loan is on non-accrual status.
- (8) Interest is added to the principal balance for this accrual only loan.
- (9) Gramercy held a pari passu interest in the mezzanine loan. This loan was repaid in March 2011.
- (10) We hold an 88% interest in the consolidated joint venture that acquired this loan. This investment is denominated in British Pounds.
- (11) This loan was repaid in January 2011. We realized \$1.3 million of additional income upon the sale. This income is included in preferred equity and investment income.
- (12) In March 2011, we contributed our debt investment with a carrying value of \$286.6 million to a newly formed joint venture in which we hold a 50% interest. We realized \$38.7 million of additional income upon the contribution. This income is included in preferred equity and investment income. The joint venture paid us approximately \$111.3 million and also assumed \$30 million of related floating rate financing which matures in June 2016 and carried a weighted average interest rate for the quarter of 1.16%. In May 2011, this joint venture took control of the underlying property as part of a recapitalization transaction. See Note 6.
- (13) In June 2011, we funded an additional \$5.5 million and extended the maturity date of this loan to February 2013. In September 2011, we entered into a loan participation in the amount of \$28.5 million on a \$31.5 million mortgage. Due to our continued involvement with the loan, the portion that was participated out has been recorded in other assets and other liabilities in the accompanying consolidated balance sheet.
- (14) In May 2011, we acquired a substantial ownership interest in the 205,000-square-foot office condominium along with control of the asset. We provided a senior mezzanine loan as part of the sale of the condominium unit in 2007. The transaction included a consensual modification of that loan. See Note 3.
- (15) In connection with the extension of this loan, a portion of the mezzanine loan was converted to preferred equity. See note 6 to the next table.
- (16) In connection with the recapitalization of the investment, our mezzanine loan was converted to preferred equity. See note 7 to the next table.

Table of Contents

## SL Green Realty Corp.

## Notes to Consolidated Financial Statements

September 30, 2011

(Unaudited)

**Preferred Equity Investments**

As of September 30, 2011 and December 31, 2010, we held the following preferred equity investments, with an aggregate weighted average current yield of approximately 10.4% (in thousands):

| Type                         | September 30,<br>2011 |           | September 30,<br>2011 |          | December 31,<br>2010  |          | Initial<br>Mandatory<br>Redemption |
|------------------------------|-----------------------|-----------|-----------------------|----------|-----------------------|----------|------------------------------------|
|                              | Senior<br>Financing   |           | Amount<br>Outstanding |          | Amount<br>Outstanding |          |                                    |
| Preferred equity(1)(4)(5)(7) | \$                    | 475,000   | \$                    | 139,246  | \$                    | 45,912   | July 2014                          |
| Preferred equity(3)(4)(6)    |                       | 978,257   |                       | 51,150   |                       | 46,372   | August 2012                        |
| Preferred equity(4)          |                       | 926,260   |                       | 201,291  |                       | ---      | July 2016                          |
| Loan loss reserve(2)         |                       | ---       |                       | (23,400) |                       | (20,900) | ---                                |
|                              | \$                    | 2,379,517 | \$                    | 368,287  | \$                    | 71,384   |                                    |

(1) This is a fixed rate investment.

(2) Loan loss reserves are specifically allocated to investments. Our reserves reflect management's judgment of the probability and severity of losses based on Level 3 data. We cannot be certain that our judgment will prove to be correct and that reserves will be adequate over time to protect against potential future losses.

(3) This investment is on non-accrual status.

(4) The difference between the pay and accrual rates is included as an addition to the principal balance outstanding.

(5) This investment was classified as held for sale at June 30, 2009, but as held-to-maturity for all periods subsequent to June 30, 2009. The reserve previously taken against this loan is being accreted up to the face amount through the maturity date.

(6) In connection with the extension of this loan, a portion of the mezzanine loan was converted to preferred equity. See note 15 to the prior table.

(7) In connection with the recapitalization of the investment, our mezzanine loan was converted to preferred equity. We also made an additional \$50.0 million preferred equity loan. See note 16 to the prior table.

The following table is a rollforward of our total loan loss reserves at September 30, 2011 and December 31, 2010 (in thousands):

|                              | September 30,<br>2011 |          | December 31,<br>2010 |          |
|------------------------------|-----------------------|----------|----------------------|----------|
| Balance at beginning of year | \$                    | 61,361   | \$                   | 93,844   |
| Expensed                     |                       | 2,500    |                      | 24,418   |
| Recoveries                   |                       | (4,370)  |                      | (3,662)  |
| Charge-offs                  |                       | (17,691) |                      | (53,239) |
| Balance at end of period     | \$                    | 41,800   | \$                   | 61,361   |

## Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

At September 30, 2011 and December 31, 2010, all debt and preferred equity investments, other than as noted above, were performing in accordance with the terms of the loan agreements.

We have determined that we have one portfolio segment of financing receivables at September 30, 2011 and December 31, 2010 comprising commercial real estate which is primarily recorded in debt and preferred equity investments. Included in other assets is an additional amount of financing receivables totaling approximately \$105.4 million at September 30, 2011 and \$78.7 million at December 31, 2010. The nonaccrual balance of financing receivables at September 30, 2011 and December 31, 2010 was \$85.9 million and \$140.8 million, respectively. The recorded investment for financing receivables past due 90 days at September 30, 2011 was \$20.4 million associated with two financing receivables and at December 31, 2010 was \$9.9 million associated with one financing receivable. All financing receivables are individually evaluated for impairment.

Table of Contents**SL Green Realty Corp.****Notes to Consolidated Financial Statements****September 30, 2011****(Unaudited)**

The following table presents impaired loans, which may include non-accrual loans, as of September 30, 2011 and December 31, 2010, respectively (in thousands):

|                                     | <b>September 30, 2011</b>       |                            |                            | <b>December 31, 2010</b>        |                            |                            |
|-------------------------------------|---------------------------------|----------------------------|----------------------------|---------------------------------|----------------------------|----------------------------|
|                                     | <b>Unpaid Principal Balance</b> | <b>Recorded Investment</b> | <b>Allowance Allocated</b> | <b>Unpaid Principal Balance</b> | <b>Recorded Investment</b> | <b>Allowance Allocated</b> |
| With no related allowance recorded: |                                 |                            |                            |                                 |                            |                            |
| Commercial real estate              | \$101,108                       | \$83,378                   | \$                         | \$103,678                       | \$99,759                   | \$                         |
| With an allowance recorded:         |                                 |                            |                            |                                 |                            |                            |
| Commercial real estate              | 79,823                          | 82,838                     | 41,800                     | 160,711                         | 158,597                    | 61,361                     |
| Total                               | \$180,931                       | \$166,216                  | \$41,800                   | \$264,389                       | \$258,356                  | \$61,361                   |

The following table presents the average recorded investment in impaired loans, which may include non-accrual loans and the related investment and preferred equity income recognized during the three and nine months ended September 30, 2011 and 2010, respectively (in thousands):

|   | <b>Three Months Ended</b> |         | <b>Three Months Ended</b> |         | <b>Nine Months Ended</b>  |         | <b>Nine Months Ended</b>  |         |
|---|---------------------------|---------|---------------------------|---------|---------------------------|---------|---------------------------|---------|
|   | <b>September 30, 2011</b> |         | <b>September 30, 2010</b> |         | <b>September 30, 2011</b> |         | <b>September 30, 2010</b> |         |
| Average recorded investment in impaired loans     | \$                        | 174,790 | \$                        | 243,221 | \$                        | 214,310 | \$                        | 253,843 |
| Investment and preferred equity income recognized |                           | 1,181   |                           | 1,818   |                           | 7,542   |                           | 6,341   |

On an ongoing basis, we monitor the credit quality of our financing receivables based on payment activity. We assess credit quality indicators based on the underlying collateral.

**6. Investment in Unconsolidated Joint Ventures**

## Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

We have investments in several real estate joint ventures with various partners, including The City Investment Fund, or CIF, SITQ Immobilier, a subsidiary of Caisse de depot et placement du Quebec, or SITQ, Canada Pension Plan Investment Board, or CPPIB, a fund managed by JP Morgan Investment Management, or JP Morgan, Prudential Real Estate Investors, or Prudential, Onyx Equities, or Onyx, The Witkoff Group, or Witkoff, Credit Suisse Securities (USA) LLC, or Credit Suisse, Jeff Sutton, or Sutton, Harel Insurance and Finance, or Harel, Louis Cappelli, or Cappelli, The Moinian Group, or Moinian, Vornado Realty Trust (NYSE: VNO), or Vornado, as well as private investors. As we do not control these joint ventures, we account for them under the equity method of accounting. We assess the accounting treatment for each joint venture on a stand-alone basis. This includes a review of each joint venture or partnership LLC agreement to determine which party has what rights and whether those rights are protective or participating. In situations where we or our partner are involved in some or all of the following: approving the annual budget, receiving a detailed monthly reporting package from us, meeting with us on a quarterly basis to review the results of the joint venture, reviewing and approving the joint venture's tax return before filing, and approving all leases that cover more than a nominal amount of space relative to the total rentable space at each property, we do not consolidate the joint venture as we consider these to be substantive participation rights. Our joint venture agreements also contain certain protective rights such as the requirement of partner approval to sell, finance or refinance the property and the payment of capital expenditures and operating expenditures outside of the approved budget or operating plan.

In May 2010, Green Hill Acquisition LLC, our wholly owned subsidiary, sold its 45% beneficial interest in the property known as 1221 Avenue of the Americas, located in Manhattan, to a wholly owned subsidiary of CPPIB, for total consideration of \$577.4 million, of which approximately \$95.9 million represented payment for existing reserves and the assumption of our pro-rata share of in-place financing. The sale generated proceeds to us of approximately \$500.9 million. We recognized a gain of approximately \$126.8 million on the sale of our interest.

In August 2011, we sold our 10% interest in the joint venture that held 1551-1555 Broadway for approximately \$9.7 million. We realized a gain of \$4.0 million on the sale.

Table of Contents

## SL Green Realty Corp.

## Notes to Consolidated Financial Statements

September 30, 2011

(Unaudited)

The table below provides general information on each of our joint ventures as of September 30, 2011 (in thousands):

| <u>Property</u>                 | <u>Partner</u>            | <u>Ownership Interest</u> | <u>Economic Interest</u> | <u>Square Feet</u> | <u>Acquired</u> | <u>Acquisition Price(1)</u> |
|---------------------------------|---------------------------|---------------------------|--------------------------|--------------------|-----------------|-----------------------------|
| 100 Park Avenue                 | Prudential                | 49.90%                    | 49.90%                   | 834                | 02/00           | \$ 95,800                   |
| 379 West Broadway               | Sutton                    | 45.00%                    | 45.00%                   | 62                 | 12/05           | \$ 19,750                   |
| 21 West 34th Street             | Sutton                    | 50.00%                    | 50.00%                   | 30                 | 07/05           | \$ 22,400                   |
| 800 Third Avenue(2)             | Private Investors         | 42.95%                    | 42.95%                   | 526                | 12/06           | \$ 285,000                  |
| One Court Square                | JP Morgan                 | 30.00%                    | 30.00%                   | 1,402              | 01/07           | \$ 533,500                  |
| 1604-1610 Broadway              | Onyx/Sutton               | 45.00%                    | 63.00%                   | 30                 | 11/05           | \$ 4,400                    |
| 1745 Broadway                   | Witkoff/SITQ/Lehman Bros. | 32.26%                    | 32.26%                   | 674                | 04/07           | \$ 520,000                  |
| 1 and 2 Jericho Plaza           | Onyx/Credit Suisse        | 20.26%                    | 20.26%                   | 640                | 04/07           | \$ 210,000                  |
| 16 Court Street                 | CIF                       | 35.00%                    | 35.00%                   | 318                | 07/07           | \$ 107,500                  |
| The Meadows(3)                  | Onyx                      | 50.00%                    | 50.00%                   | 582                | 09/07           | \$ 111,500                  |
| 388 and 390 Greenwich Street(4) | SITQ                      | 50.60%                    | 50.60%                   | 2,600              | 12/07           | \$ 1,575,000                |
| 27-29 West 34th Street          | Sutton                    | 50.00%                    | 50.00%                   | 41                 | 01/06           | \$ 30,000                   |
| 717 Fifth Avenue                | Sutton/Nakash             | 32.75%                    | 32.75%                   | 120                | 09/06           | \$ 251,900                  |
| 141 Fifth Avenue(5)             | Sutton/Rapport            | 50.00%                    | 50.00%                   | 22                 | 09/05           | \$ 13,250                   |
| 180/182 Broadway(5)(6)          | Harel/Sutton              | 25.50%                    | 25.50%                   | 71                 | 02/08           | \$ 43,600                   |
| 600 Lexington Avenue            | CPPIB                     | 55.00%                    | 55.00%                   | 304                | 05/10           | \$ 193,000                  |
| 11 West 34th Street(7)          | Private Investor/Sutton   | 30.00%                    | 30.00%                   | 17                 | 12/10           | \$ 10,800                   |
| 7 Renaissance                   | Cappelli                  | 50.00%                    | 50.00%                   | 37                 | 12/10           | \$ 4,000                    |
| 3 Columbus Circle(8)            | Moinian                   | 48.90%                    | 48.90%                   | 769                | 01/11           | \$ 500,000                  |
| 280 Park Avenue(9)              | Vornado                   | 50.00%                    | 50.00%                   | 1,237              | 03/11           | \$ 400,000                  |
| 450 West 33rd Street(10)        | Normandy                  | 50.00%                    | 50.00%                   | 1,622              | 04/11           | \$ 28,824                   |
| 1552-1560 Broadway(11)          | Sutton                    | 50.00%                    | 50.00%                   | 49                 | 08/11           | \$ 136,550                  |
| 747 Madison Avenue              | Harel/Sutton              | 33.33%                    | 33.33%                   | 10                 | 09/11           | \$ 66,250                   |

(1) Acquisition price represents the actual or implied purchase price for the joint venture.

(2) We invested approximately \$109.5 million in this asset through the origination of a loan secured by up to 47% of the interests in the property's ownership, with an option to convert the loan to an equity interest, which was exercised in December 2008. Certain existing members had the right to re-acquire approximately 4% of the property's equity. These interests were re-acquired in December 2008 and reduced our interest to 42.95%.

(3) We, along with Onyx, acquired the remaining 50% interest on a pro-rata basis in September 2009.

(4) The property is subject to a 13-year triple-net lease arrangement with a single tenant. The lease commenced in 2007.

(5) The deconsolidation of these joint ventures in 2010 resulted in an adjustment to retained earnings of approximately \$3.0 million and to the noncontrolling interests in other partnerships of approximately \$9.5 million.

(6) In December 2010, the Company's 180-182 Broadway joint venture with Jeff Sutton announced an agreement with Pace University to convey a long-term ground lease condominium interest to Pace University for 20 floors of student housing. The joint venture also admitted Harel, which contributed \$28.1 million to the joint venture, for a 49 percent partnership interest. In August 2011, the joint venture sold the property located at 63 Nassau Street for \$2.8 million.

(7) In December 2010, the Company's \$12.0 million first mortgage collateralized by 11 West 34th Street was repaid at par, resulting in the Company's recognition of additional income of approximately \$1.1 million. Simultaneous with the repayment, the joint venture

## Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

- was recapitalized with the Company having a 30 percent interest. The property is subject to a long-term net lease arrangement.
- (8) We issued 306,296 operating partnership units in connection with this investment. We have committed to fund an additional \$47.5 million to the joint venture, of which \$4.5 million has been funded as of September 30, 2011. This liability is recorded in accrued interest payable and other liabilities. In addition, we made a \$125.0 million bridge loan to this joint venture which was bearing interest at a rate of 7.5%. This loan was repaid when the joint venture refinanced its debt in April 2011.
- (9) In March 2011, we contributed our debt investment with a carrying value of \$286.6 million to a newly formed joint venture in which we hold a 50% interest. We realized \$38.7 million of additional income upon the contribution. This income is included in preferred equity and investment income. The joint venture paid us approximately \$111.3 million and also assumed \$30 million of related floating rate financing which matures in June 2016. See Note 5. In May 2011, this joint venture took control of the underlying property as part of a recapitalization transaction which valued the investment at approximately \$1.1 billion. We hold an effective 49.5% ownership interest in the underlying investment.
- (10) This joint venture holds an investment in a debt position.
- (11) In connection with this acquisition, the joint venture also acquired a long-term leasehold interest in the retail space and certain other spaces at 1560 Broadway. 1560 Broadway is adjacent to 1552 Broadway. The purchase price relates only to the purchase of the 1552 Broadway interest which comprises 13,045 square feet.

We generally finance our joint ventures with non-recourse debt. However, in certain cases we have provided guaranties or master leased tenant space. These guaranties and master leases terminate upon the satisfaction of specified circumstances or repayment of the



Table of Contents

## SL Green Realty Corp.

## Notes to Consolidated Financial Statements

September 30, 2011

(Unaudited)

underlying loans. The first mortgage notes and other loan payable collateralized by the respective joint venture properties and assignment of leases at September 30, 2011 and December 31, 2010, respectively, are as follows (in thousands):

| <u>Property</u>                        | <u>Maturity Date</u> | <u>Interest Rate(1)</u> | <u>September 30, 2011</u> | <u>December 31, 2010</u> |
|--|----------------------|-------------------------|---------------------------|--------------------------|
| 100 Park Avenue                        | 09/2014              | 6.64%                   | \$ 215,000                | \$ 204,946               |
| 21 West 34th Street                    | 12/2016              | 5.76%                   | 100,000                   | 100,000                  |
| 800 Third Avenue                       | 08/2017              | 6.00%                   | 20,910                    | 20,910                   |
| One Court Square                       | 09/2015              | 4.91%                   | 315,000                   | 315,000                  |
| 1604-1610 Broadway(2)                  | 04/2012              | 5.66%                   | 27,000                    | 27,000                   |
| 388 and 390 Greenwich Street(3)        | 12/2017              | 5.19%                   | 1,106,757                 | 1,106,758                |
| 1745 Broadway                          | 01/2017              | 5.68%                   | 340,000                   | 340,000                  |
| 141 Fifth Avenue                       | 06/2017              | 5.70%                   | 25,000                    | 25,000                   |
| 1 and 2 Jericho Plaza                  | 05/2017              | 5.65%                   | 163,750                   | 163,750                  |
| 11 West 34th Street                    | 01/2016              | 4.87%                   | 17,827                    | 18,000                   |
| 280 Park Avenue                        | 06/2016              | 6.55%                   | 710,000                   | ---                      |
| Total fixed rate debt                  |                      |                         | \$ 3,041,244              | \$ 2,321,364             |
| 1515 Broadway(4)                       | ---                  | ---                     | ---                       | 462,896                  |
| The Meadows(5)                         | 09/2012              | 1.59%                   | 85,286                    | 87,034                   |
| 388 and 390 Greenwich Street(3)        | 12/2017              | 1.38%                   | 31,622                    | 31,622                   |
| 16 Court Street                        | 10/2013              | 2.70%                   | 85,844                    | 86,844                   |
| 27-29 West 34th Street(11)             | 05/2012              | 1.85%                   | 54,025                    | 54,375                   |
| 1551-1555 Broadway(6)                  | ---                  | ---                     | ---                       | 128,600                  |
| 521 Fifth Avenue(7)                    | ---                  | ---                     | ---                       | 140,000                  |
| 717 Fifth Avenue(8)                    | 09/2012              | 5.25%                   | 245,000                   | 245,000                  |
| 379 West Broadway(11)                  | 07/2012              | 1.89%                   | 20,991                    | 20,991                   |
| 600 Lexington Avenue                   | 10/2017              | 2.25%                   | 125,000                   | 125,000                  |
| 180/182 Broadway(9)                    | 12/2013              | 2.94%                   | 22,722                    | 8,509                    |
| 3 Columbus Circle(10)                  | 01/2014              | 2.35%                   | 256,809                   | ---                      |
| 1552 Broadway(12)                      | 08/2013              | 3.23%                   | 94,598                    | ---                      |
| 747 Madison Avenue                     | 10/2014              | 3.00%                   | 33,125                    | ---                      |
| Other loan payable                     | 06/2016              | 1.10%                   | 30,000                    | ---                      |
| Total floating rate debt               |                      |                         | \$ 1,085,022              | \$ 1,390,871             |
| Total mortgages and other loan payable |                      |                         | \$ 4,126,266              | \$ 3,712,235             |

(1) Interest rate represents the effective all-in weighted average interest rate for the quarter ended September 30, 2011.

(2) This loan went into default in November 2009 due to the non-payment of debt service. The joint venture is in discussions with the special servicer to resolve this default.

(3) Comprised of a \$576.0 million mortgage and a \$562.4 million mezzanine loan, both of which are fixed rate loans, except for \$16.0 million of the mortgage and \$15.6 million of the mezzanine loan which are floating. Up to \$200.0 million of the mezzanine loan, secured indirectly by these properties, is recourse to us. We believe it is unlikely that we will be required to perform under this guaranty.

## Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

- (4) We acquired the remaining interest in this joint venture in April 2011. As a result, we have consolidated this investment since April 2011. See Notes 3 and 8.
- (5) This loan has a committed amount of \$91.2 million.
- (6) This loan was refinanced in June 2011. We sold our interest in this joint venture in August 2011.
- (7) We acquired the remaining interest in this joint venture in January 2011. As a result, we have consolidated this investment since January 2011. See Notes 3 and 8.
- (8) This loan has a committed amount of \$285.0 million.
- (9) The \$31.0 million loan was repaid in December 2010 as part of a recapitalization of the joint venture. The new loan has a committed amount of \$90.0 million.
- (10) We provided 50% of a bridge loan to this joint venture. In April 2011, our joint venture with The Moinian Group which owns the property located at 3 Columbus Circle, New York, refinanced the bridge loan and replaced it with a \$260.0 million 5-year mortgage with the Bank of China, which carries a floating rate of interest of 210 basis points over the 30-day LIBOR, at which point SL Green and Deutsche Bank's bridge loan was repaid. The joint venture has the ability to increase the mortgage by \$40.0 million based on meeting certain performance hurdles.
- (11) In May 2011, this loan was extended by 1-year.
- (12) This loan has a committed amount of \$125.0 million.

We act as the operating partner and day-to-day manager for all our joint ventures, except for 800 Third Avenue, 1 and 2 Jericho Plaza, 3

Table of Contents**SL Green Realty Corp.****Notes to Consolidated Financial Statements****September 30, 2011****(Unaudited)**

Columbus Circle and The Meadows. We are entitled to receive fees for providing management, leasing, construction supervision and asset management services to our joint ventures. We earned approximately \$2.3 million, \$8.0 million, \$2.6 million and \$11.7 million from these services for the three and nine months ended September 30, 2011 and 2010, respectively. In addition, we have the ability to earn incentive fees based on the ultimate financial performance of certain of the joint venture properties.

The combined balance sheets for the unconsolidated joint ventures, at September 30, 2011 and December 31, 2010, are as follows (in thousands):

|   | <b>September 30,<br/>2011</b> | <b>December 31,<br/>2010</b> |
|---|-------------------------------|------------------------------|
| <b><u>Assets</u></b>                                      |                               |                              |
| Commercial real estate property, net                      | \$ 5,791,922                  | \$ 4,831,897                 |
| Debt investments  | 29,937                        | ---                          |
| Other assets  | 613,599                       | 516,049                      |
| <b>Total assets</b>                                       | <b>\$ 6,435,458</b>           | <b>\$ 5,347,946</b>          |
| <b><u>Liabilities and members' equity</u></b>             |                               |                              |
| Mortgages and other loan payable                          | \$ 4,126,266                  | \$ 3,712,235                 |
| Other liabilities   | 339,780                       | 233,463                      |
| Members' equity   | 1,969,412                     | 1,402,248                    |
| <b>Total liabilities and members' equity</b>              | <b>\$ 6,435,458</b>           | <b>\$ 5,347,946</b>          |
| Company's net investment in unconsolidated joint ventures | \$ 921,146                    | \$ 631,570                   |

The combined statements of income for the unconsolidated joint ventures, from acquisition date through September 30, 2011 and 2010 are as follows (in thousands):

|  | <b>Three Months Ended<br/>September 30,</b> |             | <b>Nine Months Ended<br/>September 30,</b> |             |
|--|---|-------------|--|-------------|
|  | <b>2011</b>                                 | <b>2010</b> | <b>2011</b>                                | <b>2010</b> |
| Total revenues                           | \$ 124,702                                  | \$ 132,817  | \$ 362,054                                 | \$ 456,779  |
| Operating expenses                       | 18,613                                      | 21,659      | 55,294                                     | 74,015      |
| Real estate taxes                        | 12,920                                      | 13,474      | 38,660                                     | 53,371      |
| Interest expense, net of interest income | 55,432                                      | 51,174      | 148,871                                    | 152,061     |
| Depreciation and amortization            | 38,533                                      | 37,874      | 111,907                                    | 120,765     |
| Transaction related costs                | 1,752                                       | ---         | 2,569                                      | 1,075       |
| Total expenses                           | 127,250                                     | 124,181     | 357,301                                    | 401,287     |
| Net (loss) income                        | \$ (2,548)                                  | \$ 8,636    | \$ 4,753                                   | \$ 55,492   |

## Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

|  |            |          |          |           |
|--|------------|----------|----------|-----------|
| Company's equity in net (loss) income of unconsolidated joint ventures | \$ (2,728) | \$ 7,544 | \$ 7,663 | \$ 32,925 |
|--|------------|----------|----------|-----------|

### *Gramercy Capital Corp.*

In April 2004, we formed Gramercy as a commercial real estate finance business. Gramercy qualified as a REIT for federal income tax purposes and expects to qualify for its current fiscal year.

At September 30, 2011, we held 5,349,370 shares, or approximately 10.71% of Gramercy's common stock. Our total investment of approximately \$16.8 million is based on the market value of our common stock investment in Gramercy at September 30, 2011. As we no longer have any significant influence over Gramercy, we account for our investment as available-for-sale securities.

Effective May 2005, June 2009 and October 2009, Gramercy entered into lease agreements with an affiliate of ours, for their corporate offices at 420 Lexington Avenue, New York, New York. The first lease is for approximately 7,300 square feet and carries a term of ten years with rents of approximately \$249,000 per annum for year one increasing to \$315,000 per annum in year ten. The second lease is for approximately 900 square feet pursuant to a lease which ends in April 2015, with annual rent under this lease of approximately \$35,300 per annum for year one increasing to \$42,800 per annum in year six. The third lease is for approximately 1,400 square feet pursuant to a lease which ends in April 2015, with annual rent under this lease of approximately \$67,300 per annum for year one increasing to \$80,500 per annum in year six.

See Note 5 for information on our debt and preferred equity investments in which Gramercy also holds an interest.

Table of Contents**SL Green Realty Corp.****Notes to Consolidated Financial Statements****September 30, 2011****(Unaudited)**

Marc Holliday, our chief executive officer, remains a board member of Gramercy.

**7. Deferred Costs**

Deferred costs at September 30, 2011 and December 31, 2010 consisted of the following (in thousands):

|                               | <b>September 30,</b> |    | <b>December 31,</b> |
|-------------------------------|----------------------|----|---------------------|
|                               | <b>2011</b>          |    | <b>2010</b>         |
| Deferred financing            | \$ 101,048           | \$ | 86,256              |
| Deferred leasing              | 222,107              |    | 200,633             |
|                               | <b>323,155</b>       |    | 286,889             |
| Less accumulated amortization | <b>(132,032)</b>     |    | (114,372)           |
| Deferred costs, net           | \$ 191,123           | \$ | 172,517             |

**8. Mortgages and Other Loans Payable**

The first mortgages and other loans payable collateralized by the respective properties and assignment of leases at September 30, 2011 and December 31, 2010, respectively, were as follows (in thousands):

| <b>Property(1)</b>      | <b>Maturity Date</b> | <b>Interest Rate(2)</b> | <b>September 30, 2011</b> | <b>December 31, 2010</b> |
|-------------------------|----------------------|-------------------------|---------------------------|--------------------------|
| 711 Third Avenue        | 06/2015              | 4.99%                   | \$ 120,000                | \$ 120,000               |
| 420 Lexington Avenue(3) | 09/2016              | 7.15%                   | 187,706                   | 149,141                  |
| 673 First Avenue        | 02/2013              | 5.67%                   | 30,131                    | 30,781                   |
| 220 East 42nd Street    | 11/2013              | 5.24%                   | 191,540                   | 194,758                  |
| 625 Madison Avenue      | 11/2015              | 7.22%                   | 129,896                   | 132,209                  |
| 609 Fifth Avenue        | 10/2013              | 5.85%                   | 95,360                    | 96,502                   |
| 609 Partners, LLC       | 07/2014              | 5.00%                   | 31,721                    | 31,722                   |
| 485 Lexington Avenue    | 02/2017              | 5.61%                   | 450,000                   | 450,000                  |

Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

|   |         |       |                     |              |
|---|---------|-------|---------------------|--------------|
| 120 West 45th Street                    | 02/2017 | 6.12% | <b>170,000</b>      | 170,000      |
| 919 Third Avenue(4)                     | 06/2023 | 5.12% | <b>500,000</b>      | 219,879      |
| 300 Main Street                         | 02/2017 | 5.75% | <b>11,500</b>       | 11,500       |
| 500 West Putnam                         | 01/2016 | 5.52% | <b>24,684</b>       | 25,000       |
| One Madison Avenue                      | 05/2020 | 5.91% | <b>630,744</b>      | 640,076      |
| 125 Park Avenue                         | 10/2014 | 5.75% | <b>146,250</b>      | 146,250      |
| 2 Herald Square                         | 04/2017 | 5.36% | <b>191,250</b>      | 191,250      |
| 885 Third Avenue                        | 07/2017 | 6.26% | <b>267,650</b>      | 267,650      |
| 292 Madison Avenue                      | 08/2017 | 6.17% | <b>59,099</b>       | 59,099       |
| 110 East 42nd Street(5)                 | 07/2017 | 5.81% | <b>65,000</b>       | ---          |
| Other loan payable(13)                  | 09/2019 | 8.00% | <b>50,000</b>       | ---          |
| Total fixed rate debt                   |         |       | <b>\$ 3,352,531</b> | \$ 2,935,817 |
| 100 Church Street(6)                    | ---     | ---   | <b>\$ ---</b>       | \$ 139,672   |
| Landmark Square(7)                      | ---     | ---   | <b>---</b>          | 110,180      |
| 28 West 44th Street(8)                  | ---     | ---   | <b>---</b>          | 122,007      |
| 521 Fifth Avenue(9)                     | 04/2013 | 2.20% | <b>150,000</b>      | ---          |
| 1515 Broadway(10)                       | 12/2014 | 3.50% | <b>453,538</b>      | ---          |
| Other loan payable(11)                  | 06/2013 | 3.36% | <b>62,792</b>       | 62,792       |
| Other loan payable(12)                  | ---     | ---   | <b>---</b>          | 30,000       |
| Total floating rate debt                |         |       | <b>\$ 666,330</b>   | \$ 464,651   |
| Total mortgages and other loans payable |         |       | <b>\$ 4,018,861</b> | \$ 3,400,468 |

(1) Held in bankruptcy remote special purpose entity.

(2) Effective interest rate for the quarter ended September 30, 2011.

(3) We increased this loan by \$40.0 million in March 2011.

(4) We own a 51% controlling interest in the joint venture that is the borrower on this loan. This loan is non-recourse to us. In June 2011, our joint venture replaced the \$219.9 million 6.87% mortgage that was due to mature in August 2011 with a \$500.0 million mortgage.

Table of Contents

**SL Green Realty Corp.**

**Notes to Consolidated Financial Statements**

**September 30, 2011**

**(Unaudited)**

- (5) We took control of this property in May 2011 and assumed the mortgage as part of the transaction. This loan consists of a \$65.0 million A-tranche and a \$18.1 million B-tranche. The B-tranche does not accrue interest and is due only under certain circumstances as described in the loan agreement.
- (6) This mortgage was repaid in March 2011.
- (7) The final loan renewal option was exercised in December 2010. This loan was repaid in May 2011.
- (8) This property was sold in May 2011 and the related mortgage was repaid.
- (9) We assumed a \$140.0 million mortgage in connection with the acquisition of the remaining partnership interest in January 2011. The mortgage was scheduled to mature in April 2011. In April 2011, we refinanced 521 Fifth Avenue with a new \$150.0 million 2-year mortgage which carries a floating rate of interest of 200 basis points over the 30-day LIBOR.
- (10) We acquired the remaining interest in this joint venture in April 2011. As a result, we have consolidated this investment since April 2011.
- (11) This loan bears interest at 250 basis points over the three month GBP LIBOR. This loan is denominated in British Pounds.
- (12) In March 2011, this loan was assigned to a joint venture. See Note 5.
- (13) This loan is secured by a portion of a preferred equity investment.

At September 30, 2011 and December 31, 2010 the gross book value of the properties collateralizing the mortgages and other loans payable was approximately \$6.7 billion and \$5.8 billion, respectively.

**9. Corporate Indebtedness**

**2007 Revolving Credit Facility**

We have a \$1.5 billion revolving credit facility, or the 2007 revolving credit facility. The 2007 revolving credit facility bears interest at a spread ranging from 70 basis points to 110 basis points over the 30-day LIBOR which, based on our leverage ratio at September 30, 2011, was 90 basis points. This facility matures in June 2012. The 2007 revolving credit facility also requires a 12.5 to 20 basis point fee on the unused balance payable annually in arrears. The 2007 revolving credit facility had approximately \$500.0 million outstanding at September 30, 2011.

## Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

Availability under the 2007 revolving credit facility was further reduced at September 30, 2011 by \$101.4 million of outstanding letters of credit.

The Operating Partnership is the borrower, and we and certain of our subsidiaries are guarantors under the 2007 revolving credit facility. From time to time, certain of our indebtedness under the 2007 revolving credit facility is secured by mortgages granted by our subsidiaries, other than ROP. Further, ROP and certain of its subsidiaries provide a senior guaranty of the Operating Partnership's obligations under the 2007 revolving credit facility. ROP and its subsidiaries' respective obligations to guarantee amounts payable under the 2007 revolving credit facility are limited by the Allocable Guaranty Limitation, as defined in the guaranty agreement under the facility. As of September 30, 2011, the maximum amount of ROP and its subsidiaries' guaranty obligation was approximately \$376.2 million.

The 2007 revolving credit facility includes certain restrictions and covenants (see restrictive covenants below).

### Senior Unsecured Notes

The following table sets forth our senior unsecured notes and other related disclosures by scheduled maturity date as of September 30, 2011 and December 31, 2010, respectively (in thousands):

| Issuance                      | September 30,<br>2011<br>Unpaid Principal<br>Balance | September 30,<br>2011<br>Accreted<br>Balance | December 31,<br>2010<br>Accreted<br>Balance | Coupon<br>Rate(4) | Effective<br>Rate | Term<br>(in Years) | Maturity         |
|-------------------------------|--|--|---|-------------------|-------------------|--------------------|------------------|
| January 22,<br>2004(1) (5)(7) | \$ ---   | \$ ---                                       | \$ 84,823                                   | 5.15%             | 5.900%            | 7                  | January 15, 2011 |
| August 13, 2004(1) (5)        | 98,578   | 98,578                                       | 98,578                                      | 5.875%            | 6.100%            | 10                 | August 15, 2014  |
| March 31, 2006(1)             | 275,000  | 274,794                                      | 274,764                                     | 6.00%             | 6.200%            | 10                 | March 31, 2016   |
| March 16, 2010(8)             | 250,000  | 250,000                                      | 250,000                                     | 7.75%             | 7.750%            | 10                 | March 15, 2020   |
| June 27, 2005(1)(2)(5)        | 657  | 657  | 657   | 4.00%             | 4.000%            | 20                 | June 15, 2025    |
| March 26, 2007(3)(5)          | 120,157  | 118,701                                      | 123,171                                     | 3.00%             | 5.460%            | 20                 | March 30, 2027   |
| October 12, 2010(6)           | 345,000  | 275,299                                      | 268,552                                     | 3.00%             | 7.125%            | 7                  | October 15, 2017 |
| August 5, 2011(8)             | 250,000  | 249,551                                      | ---   | 5.00%             | 5.000%            | 7                  | August 15, 2018  |
|                               | \$ 1,339,392   | \$ 1,267,580                                 | \$ 1,100,545                                |                   |                   |                    |                  |

(1) Issued by ROP.



Table of Contents

**SL Green Realty Corp.**

**Notes to Consolidated Financial Statements**

**September 30, 2011**

**(Unaudited)**

(2) Exchangeable senior debentures which are currently callable at 100% of par. In addition, the debentures can be put to us, at the option of the holder at par plus accrued and unpaid interest, on June 15, 2015 and 2020 and upon the occurrence of certain change of control transactions. As a result of the acquisition of all outstanding shares of common stock of Reckson Associates Realty Corp., or the Reckson Merger, the adjusted exchange rate for the debentures is 7.7461 shares of our common stock per \$1,000 of principal amount of debentures and the adjusted reference dividend for the debentures is \$1.3491. During the year ended December 31, 2010, we repurchased approximately \$115.4 million of these debentures, inclusive of debentures purchased in the tender offer discussed in Note (5) below, and realized a net loss on early extinguishment of debt of approximately \$0.3 million. On the date of the Reckson Merger, \$13.1 million was recorded in equity and was fully amortized as of June 30, 2010.

(3) In March 2007, we issued \$750.0 million of these exchangeable notes. Interest on these notes is payable semi-annually on March 30 and September 30. The notes have an initial exchange rate representing an exchange price that was set at a 25.0% premium to the last reported sale price of our common stock on March 20, 2007, or \$173.30. The initial exchange rate is subject to adjustment under certain circumstances. The notes are senior unsecured obligations of our Operating Partnership and are exchangeable upon the occurrence of specified events, and during the period beginning on the twenty-second scheduled trading day prior to the maturity date and ending on the second business day prior to the maturity date, into cash or a combination of cash and shares of our common stock, if any, at our option. The notes are redeemable, at our option, on and after April 15, 2012. We may be required to repurchase the notes on March 30, 2012, 2017 and 2022, and upon the occurrence of certain designated events. The net proceeds from the offering were approximately \$736.0 million, after deducting estimated fees and expenses. The proceeds of the offering were used to repay certain of our existing indebtedness, make investments in additional properties, and make open market purchases of our common stock and for general corporate purposes. During the year ended December 31, 2010, we repurchased approximately \$41.7 million of these bonds, inclusive of notes purchased in the tender offer discussed in Note (5) below, and realized a net loss on early extinguishment of debt of approximately \$0.5 million. On the issuance date, \$66.6 million was recorded in equity. As of September 30, 2011, approximately \$1.5 million remained unamortized.

(4) Interest on the senior unsecured notes is payable semi-annually with principal and unpaid interest due on the scheduled maturity dates.

(5) In April 2010, we completed a cash tender offer and purchased \$13.0 million of the outstanding 3.000% Exchangeable Senior Notes due 2027 issued by the operating partnership, and \$13.2 million of the outstanding 4.000% Exchangeable Senior Debentures due 2025, \$38.8 million of the 5.150% Notes due 2011 and \$50.0 million of the 5.875% Notes due 2014 issued by Reckson.

(6) In October 2010, we issued \$345.0 million of these exchangeable notes. Interest on these notes is payable semi-annually on April 15 and October 15. The notes have an initial exchange rate representing an exchange price that was set at a 30.0% premium to the last reported sale price of our common stock on October 6, 2010, or \$85.81. The initial exchange rate is subject to adjustment under certain circumstances. The notes are senior unsecured obligations of our operating partnership and are exchangeable upon the occurrence of specified events, and during the period beginning on the twenty-second scheduled trading day prior to the maturity date and ending on the second business day prior to the maturity date, into cash or a combination of cash and shares of our common stock, if any, at our option. The notes are guaranteed by ROP. The net proceeds from the offering were approximately \$336.5 million, after deducting fees and expenses. The proceeds of the offering were used to repay certain of our existing indebtedness, make investments in additional properties, and for general corporate purposes. On the issuance date, \$78.3 million was recorded in equity. As of September 30, 2011, approximately \$69.7 million remained unamortized.

(7) In January 2011, the remaining outstanding \$84.8 million of ROP's 5.15% unsecured notes were repaid at par on their maturity date.

(8) Issued by us, the Operating Partnership and ROP, as co-obligors.

**Restrictive Covenants**

## Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

The terms of the 2007 revolving credit facility and certain of our senior unsecured notes include certain restrictions and covenants which may limit, among other things, the payment of dividends (as discussed below), the incurrence of additional indebtedness, the incurrence of liens and the disposition of assets, and which require compliance with financial ratios relating to the minimum amount of tangible net worth, the minimum amount of debt service coverage and fixed charge coverage, the maximum amount of unsecured indebtedness, the minimum amount of unencumbered property debt service coverage and certain investment limitations. The dividend restriction referred to above provides that, except to enable us to continue to qualify as a REIT for Federal Income Tax purposes, we will not during any four consecutive fiscal quarters make distributions with respect to common stock or other equity interests in an aggregate amount in excess of 95% of funds from operations for such period, subject to certain other adjustments. As of September 30, 2011 and December 31, 2010, we were in compliance with all such covenants.

### **Junior Subordinate Deferrable Interest Debentures**

In June 2005, we issued \$100.0 million in unsecured floating rate trust preferred securities through a newly formed trust, SL Green Capital Trust I, or the Trust, which is a wholly-owned subsidiary of our operating partnership. The securities mature in 2035 and bear interest at a fixed rate of 5.61% for the first ten years ending July 2015. Interest payments may be deferred for a period of up to eight consecutive quarters if our operating partnership exercises its right to defer such payments. The trust preferred securities are redeemable, at the option of our operating partnership, in whole or in part, with no prepayment premium. We do not consolidate the Trust even though it is a variable interest entity as we are not the primary beneficiary. Because the Trust is not consolidated, we have recorded the debt on our balance sheet and the related payments are classified as interest expense.

### **Principal Maturities**

Combined aggregate principal maturities of mortgages and other loans payable, 2007 revolving credit facility, trust preferred securities, senior unsecured notes and our share of joint venture debt as of September 30, 2011, including as-of-right extension

Table of Contents

## SL Green Realty Corp.

## Notes to Consolidated Financial Statements

September 30, 2011

(Unaudited)

options, were as follows (in thousands):

|            | Scheduled<br>Amortization | Principal<br>Repayments | Revolving<br>Credit<br>Facility | Trust<br>Preferred<br>Securities | Senior<br>Unsecured<br>Notes | Total        | Joint<br>Venture<br>Debt |
|------------|---------------------------|-------------------------|---------------------------------|----------------------------------|------------------------------|--------------|--------------------------|
| 2011       | \$ 9,708                  | \$ ---                  | \$ ---                          | \$ ---                           | \$ ---                       | \$ 9,708     | \$ 1,724                 |
| 2012       | 42,629                    | ---                     | 500,000                         | ---                              | 118,701                      | 661,330      | 176,173                  |
| 2013       | 42,820                    | 516,179                 | ---                             | ---                              | ---                          | 558,999      | 91,213                   |
| 2014       | 40,712                    | 598,419                 | ---                             | ---                              | 98,578                       | 737,709      | 124,118                  |
| 2015       | 31,521                    | 229,537                 | ---                             | ---                              | 657                          | 261,715      | 102,476                  |
| Thereafter | 189,582                   | 2,317,754               | ---                             | 100,000                          | 1,049,644                    | 3,656,980    | 1,327,907                |
|            | \$ 356,972                | \$ 3,661,889            | \$ 500,000                      | \$ 100,000                       | \$ 1,267,580                 | \$ 5,886,441 | \$ 1,823,611             |

Interest expense, excluding capitalized interest, was comprised of the following (in thousands):

|                       | Three Months Ended<br>September 30, |           | Nine Months Ended<br>September 30, |            |
|-----------------------|-------------------------------------|-----------|------------------------------------|------------|
|                       | 2011                                | 2010      | 2011                               | 2010       |
| Interest expense      | \$ 75,939                           | \$ 56,920 | \$ 211,026                         | \$ 171,521 |
| Interest income       | (511)                               | (478)     | (1,535)                            | (1,350)    |
| Interest expense, net | \$ 75,428                           | \$ 56,442 | \$ 209,491                         | \$ 170,171 |
| Interest capitalized  | \$ 1,412                            | \$ ---    | \$ 3,629                           | \$ ---     |

**10. Fair Value of Financial Instruments**

The following disclosures of estimated fair value were determined by management, using available market information and appropriate valuation methodologies as discussed in Note 2. Considerable judgment is necessary to interpret market data and develop estimated fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts we could realize on disposition of the financial instruments. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

Cash and cash equivalents, restricted cash, accounts receivable and accounts payable balances reasonably approximate their fair values due to the short maturities of these items. Mortgages and other loans payable, junior subordinate deferrable interest debentures and the senior unsecured notes had an estimated fair value based on discounted cash flow models, based on Level 3 inputs, of approximately \$4.9 billion, compared to the book value of the related fixed rate debt of approximately \$4.8 billion at September 30, 2011. Our floating rate debt, inclusive

of our 2007 revolving credit facility, had an estimated fair value based on discounted cash flow models, based on Level 3 inputs, of approximately \$1.1 billion, compared to the book value of the related floating rate debt of approximately \$1.1 billion at September 30, 2011. Our debt and preferred equity investments had an estimated fair value ranging between \$762.5 million and \$852.2 million, compared to the book value of approximately \$897.0 million at September 30, 2011.

Disclosure about fair value of financial instruments is based on pertinent information available to us as of September 30, 2011. Although we are not aware of any factors that would significantly affect the reasonable fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since that date and current estimates of fair value may differ significantly from the amounts presented herein.

## **11. Related Party Transactions**

### **Cleaning/ Security/ Messenger and Restoration Services**

Through Alliance Building Services, or Alliance, First Quality Maintenance, L.P., or First Quality, provides cleaning, extermination and related services, Classic Security LLC provides security services, Bright Star Couriers LLC provides messenger services, and Onyx Restoration Works provides restoration services with respect to certain properties owned by us. Alliance is partially owned by Gary Green, a son of Stephen L. Green, the chairman of our board of directors. In addition, First Quality has the non-exclusive opportunity to provide cleaning and related services to individual tenants at our properties on a basis separately negotiated with any tenant seeking such additional services. The Service Corporation has entered into an arrangement with Alliance whereby it will receive a profit participation above a certain threshold for services provided by Alliance to certain tenants at certain buildings above the base services specified in their lease agreements. Alliance paid the Service Corporation approximately \$0.8 million, \$1.9 million,

Table of Contents

**SL Green Realty Corp.**

**Notes to Consolidated Financial Statements**

**September 30, 2011**

**(Unaudited)**

\$0.6 million and \$1.6 million for the three and nine months ended September 30, 2011 and 2010, respectively. We paid Alliance approximately \$4.3 million, \$10.9 million, \$3.4 million and \$9.6 million for the three and nine months ended September 30, 2011 and 2010, respectively, for these services (excluding services provided directly to tenants).

**Leases**

Nancy Peck and Company leases 1,003 square feet of space at 420 Lexington Avenue under a lease that ends in August 2015. Nancy Peck and Company is owned by Nancy Peck, the wife of Stephen L. Green. The rent due pursuant to the lease is \$35,516 per year.

**Management Fees**

S.L. Green Management Corp., a consolidated entity, receives property management fees from an entity in which Stephen L. Green owns an interest. The aggregate amount of fees paid to S.L. Green Management Corp. from such entity was approximately \$113,000, \$335,000, \$92,000 and \$293,000 for the three and nine months ended September 30, 2011 and 2010, respectively.

**Other**

Amounts due from related parties at September 30, 2011 and December 31, 2010 consisted of the following (in thousands):

|                           | <b>September 30,</b> |    | <b>December 31,</b> |
|---------------------------|----------------------|----|---------------------|
|                           | <b>2011</b>          |    | <b>2010</b>         |
| Due from joint ventures   | \$ 414               | \$ | 1,062               |
| Other                     | 2,798                |    | 5,233               |
| Related party receivables | \$ 3,212             | \$ | 6,295               |

**Gramercy Capital Corp.**

See Note 6, Investment in Unconsolidated Joint Ventures Gramercy Capital Corp. for disclosure on related party transactions between Gramercy and us.

**12. Equity**

### **Common Stock**

Our authorized capital stock consists of 260,000,000 shares, \$.01 par value, of which we have authorized the issuance of up to 160,000,000 shares of common stock, \$.01 par value per share, 75,000,000 shares of excess stock, at \$.01 par value per share, and 25,000,000 shares of preferred stock, par value \$.01 per share. As of September 30, 2011, 85,705,974 shares of common stock and no shares of excess stock were issued and outstanding.

In 2011, we, along with the Operating Partnership, entered into at-the-market equity offering programs, or ATM programs, to sell an aggregate of \$525.0 million of our common stock. As of September 30, 2011, we had sold 6.7 million shares of our common stock through the ATM programs for aggregate gross proceeds of approximately \$525.0 million (\$517.1 million of net proceeds after related expenses). The net proceeds were used to repay debt, fund new investments and for other corporate purposes.

On July 27, 2011, we, along with the Operating Partnership, entered into a new ATM program with Citigroup Global Markets Inc. and J.P. Morgan Securities LLC, to sell shares of our common stock having aggregate sales proceeds of \$250.0 million. As of September 30, 2011, we have not sold any shares of our common stock under this program.

### **Perpetual Preferred Stock**

We have 11,700,000 shares of our 7.625% Series C cumulative redeemable preferred stock, or the Series C preferred stock, outstanding with a mandatory liquidation preference of \$25.00 per share. The Series C preferred stockholders receive annual dividends of \$1.90625 per share paid on a quarterly basis and dividends are cumulative, subject to certain provisions. Since December 12, 2008, we have been entitled to redeem the Series C preferred stock at par for cash at our option. The Series C preferred stock was recorded net of underwriters discount and issuance costs.

We also have 4,000,000 shares of our 7.875% Series D cumulative redeemable preferred stock, or the Series D preferred stock, outstanding with a mandatory liquidation preference of \$25.00 per share. The Series D preferred stockholders receive annual dividends of \$1.96875 per share paid on a quarterly basis and dividends are cumulative, subject to certain provisions. Since May 27, 2009, we have been entitled to redeem the Series D preferred stock at par for cash at our option. The Series D preferred stock was recorded net of underwriters discount and issuance costs.

Table of Contents

**SL Green Realty Corp.**

**Notes to Consolidated Financial Statements**

**September 30, 2011**

**(Unaudited)**

**Dividend Reinvestment and Stock Purchase Plan**

We have filed a registration statement with the SEC for our dividend reinvestment and stock purchase plan, or DRIP, which automatically became effective upon filing. We registered 2,000,000 shares of our common stock under the DRIP. The DRIP commenced on September 24, 2001.

During the nine months ended September 30, 2011 and 2010, we issued approximately 285 shares and 251,000 shares and received approximately \$22,000 and \$11.3 million of proceeds, respectively, from dividend reinvestments and/or stock purchases under the DRIP. DRIP shares may be issued at a discount to the market price.

**Second Amended and Restated 2005 Stock Option and Incentive Plan**

We have a stock option and incentive plan. The second amended and restated 2005 Stock Option and Incentive Plan, or the 2005 Plan, was approved by our board of directors in April 2010 and our stockholders in June 2010 at our annual meeting of stockholders. The 2005 Plan authorizes the issuance of stock options, stock appreciation rights, unrestricted and restricted stock, phantom shares, dividend equivalent rights and other equity-based awards. Subject to adjustments upon certain corporate transactions or events, awards with respect to up to a maximum of 10,730,000 fungible units may be granted under the 2005 Plan. Currently, different types of awards count against the limit on the number of fungible units differently, with (1) full-value awards (i.e., those that deliver the full value of the award upon vesting, such as restricted stock) counting as 1.65 fungible units per share subject to such award (2) stock options, stock appreciation rights and other awards that do not deliver full value and expire five year from the date of grant counting as 0.79 fungible units per share subject to such award and (3) all other awards (e.g., ten-year stock options) counting as 1.0 fungible units per share subject to such award. Awards granted under the 2005 Plan prior to the approval of the second amendment and restatement in June 2010 continue to count against the fungible unit limit based on the ratios that were in effect at the time such awards were granted, which may be different than the current ratios. As a result, depending on the types of awards issued, the 2005 Plan may result in the issuance of more or less than 10,730,000 shares. If a stock option or other award granted under the 2005 Plan expires or terminates, the common stock subject to any portion of the award that expires or terminates without having been exercised or paid, as the case may be, will again become available for the issuance of additional awards. Shares of our common stock distributed under the 2005 Plan may be treasury shares or authorized but unissued shares. Currently, unless the 2005 Plan has been previously terminated by the Board, new awards may be granted under the 2005 Plan until June 15, 2020, which is the tenth anniversary of the date that the 2005 Plan was most recently approved by our stockholders. At September 30, 2011, approximately 4.2 million fungible units were available for issuance under the 2005 Plan, or 5.4 million if all fungible units available under the 2005 Plan were issued as five-year stock options.

Options are granted under the plan at the fair market value on the date of grant and, subject to termination of employment, generally expire ten years from the date of grant, are not transferable other than on death, and generally vest in one to five years commencing one year from the date of grant.

## Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

The fair value of each stock option granted is estimated on the date of grant using the Black-Scholes option pricing model based on historical information with the following weighted average assumptions for grants during the nine months ended September 30, 2011 and the year ended December 31, 2010.

|                                 | <b>September 30,</b> | <b>December 31,</b> |
|---------------------------------|----------------------|---------------------|
|                                 | <b>2011</b>          | <b>2010</b>         |
| Dividend yield                  | 2.00%                | 2.00%               |
| Expected life of option         | 5.2 years            | 5.1 years           |
| Risk-free interest rate         | 2.16%                | 2.09%               |
| Expected stock price volatility | 40.61%               | 50.07%              |



Table of Contents**SL Green Realty Corp.****Notes to Consolidated Financial Statements****September 30, 2011****(Unaudited)**

A summary of the status of our stock options as of September 30, 2011 and December 31, 2010 and changes during the periods then ended are presented below:

|  | <b>September 30, 2011</b>      |  | <b>December 31, 2010</b>       |  |
|--|--------------------------------|--|--------------------------------|--|
|  | <b>Options<br/>Outstanding</b> | <b>Weighted<br/>Average<br/>Exercise<br/>Price</b> | <b>Options<br/>Outstanding</b> | <b>Weighted<br/>Average<br/>Exercise<br/>Price</b> |
| Balance at beginning of year                                     | 1,353,002                      | \$ 58.85   | 1,324,221                      | \$ 56.74   |
| Granted  | 62,000                         | \$ 68.64   | 180,250                        | \$ 62.00   |
| Exercised  | (179,885)                      | \$ 44.20   | (109,636)                      | \$ 31.49   |
| Lapsed or cancelled  | (36,967)                       | \$ 58.29   | (41,833)                       | \$ 77.33   |
| Balance at end of period   | 1,198,150                      | \$ 61.57   | 1,353,002                      | \$ 58.85   |
| Options exercisable at end of period                             | 714,445                        | \$ 68.88   | 631,224                        | \$ 69.42   |
| Weighted average fair value of options granted during the period | \$ 1,376,165                   |  | \$ 4,333,281                   |  |

All options were granted within a price range of \$20.67 to \$137.18. The remaining weighted average contractual life of the options outstanding was 3.9 years and the remaining weighted average contractual life of the options exercisable was 3.9 years.

During the three and nine months ended September 30, 2011 and 2010, we recognized approximately \$1.0 million, \$3.6 million, \$0.9 million and \$3.2 million of compensation expense, respectively, for these options. As of September 30, 2011 there was approximately \$6.4 million of total unrecognized compensation cost related to unvested stock options, which is expected to be recognized over a weighted-average period of three years.

**Stock-based Compensation**

Effective January 1, 1999, we implemented a deferred compensation plan, or the Deferred Plan, covering certain of our employees, including our executives. The shares issued under the Deferred Plan were granted to certain employees, including our executives, and vesting will occur annually upon the completion of a service period or our meeting established financial performance criteria. Annual vesting occurs at rates ranging from 15% to 35% once performance criteria are reached.

A summary of our restricted stock as of September 30, 2011 and December 31, 2010 and charges during the respective periods is presented below:

| <b>Restricted Stock Awards</b>  | <b>Nine Months Ended</b> |                                |
|---|--------------------------|--------------------------------|
|   | <b>September 30,</b>     | <b>Year Ended December 31,</b> |
|   | <b>2011</b>              | <b>2010</b>                    |
| Balance at beginning of year  | 2,728,290                | 2,330,532                      |
| Granted   | 157,153                  | 400,925                        |
| Cancelled   | (1,167)                  | (3,167)                        |
| Balance at end of period  | 2,884,276                | 2,728,290                      |
| Vested during the period  | 27,131                   | 153,644                        |
| Compensation expense recorded   | \$ 13,498,926            | \$ 15,327,206                  |
| Weighted average fair value of restricted stock granted during the year | \$ 19,946,856            | \$ 28,269,983                  |

The fair value of restricted stock that vested during the nine months ended September 30, 2011 was \$1.6 million. As of September 30, 2011, there was \$14.9 million of total unrecognized compensation cost related to unvested restricted stock, which is expected to be recognized over a weighted-average period of approximately two years.

For the three and nine months ended September 30, 2011 and 2010, approximately \$0.9 million, \$2.8 million, \$0.5 million and \$1.7 million, respectively, was capitalized to assets associated with compensation expense related to our long-term compensation plans, restricted stock and stock options.

Table of Contents

**SL Green Realty Corp.**

**Notes to Consolidated Financial Statements**

**September 30, 2011**

**(Unaudited)**

**2003 Long-Term Outperformance Compensation Program**

Our board of directors adopted a long-term, seven-year compensation program for certain members of senior management. The program provided for restricted stock awards to be made to plan participants if the holders of our common equity achieved a total return in excess of 40% over a 48-month period commencing April 1, 2003. In April 2007, the compensation committee determined that under the terms of the 2003 Outperformance Plan, as of March 31, 2007, the performance hurdles had been met and the maximum performance pool of \$22,825,000, taking into account forfeitures, was established. In connection with this event, approximately 166,312 shares of restricted stock (as adjusted for forfeitures) were allocated under the 2005 Plan. In accordance with the terms of the program, 40% of each award vested on March 31, 2007 and the remainder vested ratably over the subsequent three years based on continued employment. The fair value of the awards under this program on the date of grant was determined to be \$3.2 million. This fair value is expensed over the term of the restricted stock award. Forty percent of the value of the award was amortized over four years from the date of grant and the balance was amortized, in equal parts, over five, six and seven years (i.e., 20% of the total value was amortized over five years (20% per year), 20% of the total value was amortized over six years (16.67% per year) and 20% of the total value was amortized over seven years (14.29% per year). We recorded compensation expense of \$23,000 for the three months ended March 31, 2010. The cost of the 2003 Outperformance Plan had been fully expensed as of March 31, 2010.

**2005 Long-Term Outperformance Compensation Program**

In December 2005, the compensation committee of our board of directors approved a long-term incentive compensation program, the 2005 Outperformance Plan. Participants in the 2005 Outperformance Plan were entitled to earn LTIP Units in our Operating Partnership if our total return to stockholders for the three-year period beginning December 1, 2005 exceeded a cumulative total return to stockholders of 30%; provided that participants were entitled to earn LTIP Units earlier in the event that we achieved maximum performance for 30 consecutive days. The total number of LTIP Units that could be earned was to be a number having an assumed value equal to 10% of the outperformance amount in excess of the 30% benchmark, subject to a maximum dilution cap equal to the lesser of 3% of our outstanding shares and units of limited partnership interest as of December 1, 2005 or \$50.0 million. On June 14, 2006, the compensation committee determined that under the terms of the 2005 Outperformance Plan, as of June 8, 2006, the performance period had accelerated and the maximum performance pool of \$49,250,000, taking into account forfeitures, had been earned. Under the terms of the 2005 Outperformance Plan, participants also earned additional LTIP Units with a value equal to the distributions that would have been paid with respect to the LTIP Units earned if such LTIP Units had been earned at the beginning of the performance period. The total number of LTIP Units earned under the 2005 Outperformance Plan by all participants as of June 8, 2006 was 490,475. Under the terms of the 2005 Outperformance Plan, all LTIP Units that were earned remained subject to time-based vesting, with one-third of the LTIP Units earned vested on each of November 30, 2008 and the first two anniversaries thereafter based on continued employment. The earned LTIP Units received regular quarterly distributions on a per unit basis equal to the dividends per share paid on our common stock, whether or not they were vested.

The cost of the 2005 Outperformance Plan (approximately \$8.0 million, subject to adjustment for forfeitures) was amortized into earnings through the final vesting period in 2010. We recorded compensation expense of approximately \$1.2 million and \$1.6 million for the three and six months ended June 30, 2010 in connection with the 2005 Outperformance Plan. The cost of the 2005 Outperformance Plan had been fully expensed as of June 30, 2010.

**2006 Long-Term Outperformance Compensation Program**

On August 14, 2006, the compensation committee of our board of directors approved a long-term incentive compensation program, the 2006 Outperformance Plan. The performance criteria under the 2006 Outperformance Plan were not met and, accordingly, no LTIP Units were earned under the 2006 Outperformance Plan.

The cost of the 2006 Outperformance Plan (approximately \$16.4 million, subject to adjustment for forfeitures) will be amortized into earnings through July 31, 2011. We recorded compensation expense of approximately \$10,000, \$70,000, \$0.1 million and \$0.2 million for the three and nine months ended September 30, 2011 and 2010, respectively, in connection with the 2006 Outperformance Plan.

**SL Green Realty Corp. 2010 Notional Unit Long-Term Compensation Plan**

In December 2009, the compensation committee of our board of directors approved the general terms of the SL Green Realty Corp. 2010 Notional Unit Long-Term Compensation Program, or the 2010 Long Term Compensation Plan. The 2010 Long-Term Compensation Plan is a long-term incentive compensation plan pursuant to which award recipients may earn, in the aggregate, from approximately \$15 million up to approximately \$75 million of LTIP Units in our Operating Partnership based on our stock price appreciation over three years beginning on December 1, 2009; provided that, if maximum performance has been achieved, approximately \$25 million of awards may be earned at any time after the beginning of the second year and an additional

Table of Contents

**SL Green Realty Corp.**

**Notes to Consolidated Financial Statements**

**September 30, 2011**

**(Unaudited)**

approximately \$25 million of awards may be earned at any time after the beginning of the third year. The amount of awards earned will range from approximately \$15 million if our aggregate stock price appreciation during the performance period is 25% to the maximum amount of approximately \$75 million if our aggregate stock price appreciation during the performance period is 50% or greater. No awards will be earned if our aggregate stock price appreciation is less than 25%. After the awards are earned, they will remain subject to vesting, with 50% of any LTIP Units earned vesting on January 1, 2013 and an additional 25% vesting on each of January 1, 2014 and 2015 based, in each case, on continued employment through the vesting date. We will not pay distributions on any LTIP Units until they are earned, at which time we will pay all distributions that would have been paid on the earned LTIP Units since the beginning of the performance period. In January 2011, the compensation committee determined that under the terms of the 2010 Long Term Compensation Plan, as of December 5, 2010, maximum performance had been achieved and, accordingly, approximately 366,815 LTIP Units had been earned under the 2010 Long-Term Compensation Plan. In accordance with the terms of the program, 50% of these LTIP Units will vest on January 1, 2013 and the remainder are scheduled to vest ratably over the subsequent two years based on continued employment.

Overall, the 2010 Long Term Compensation Plan contemplates maximum potential awards of 1,179,987 LTIP Units and a cap of approximately \$75 million when earned. However, sufficient shares were not available under the 2005 Plan to fund the entire 2010 Long Term Compensation Plan in December 2009, and the awards granted at that time, in the aggregate, were limited to 744,128 LTIP Units, subject to performance-based and time-based vesting, unless and until additional shares became available under the 2005 Plan prior to the end of the performance period for the 2010 Long Term Compensation Plan. At our annual meeting of stockholders on June 15, 2010, our stockholders approved the adoption of the 2005 Plan which, among other things, increased the number of shares available under the plan. That increase allowed us to award the balance of the LTIP Units due under the 2010 Long-Term Compensation Plan. The remaining awards were granted in June 2010. The cost of the 2010 Long Term Compensation Plan (approximately \$31.5 million, subject to forfeitures) will be amortized into earnings through the final vesting period. We recorded compensation expense of approximately \$2.3 million, \$6.5 million, \$1.3 million and \$2.8 million for the three and nine months ended September 30, 2011 and 2010, respectively, related to the 2010 Long-Term Compensation Plan.

**SL Green Realty Corp. 2011 Outperformance Plan**

In August 2011, the compensation committee of our board of directors approved the general terms of the SL Green Realty Corp. 2011 Outperformance Plan, or the 2011 Outperformance Plan. Participants in the 2011 Outperformance Plan may earn, in the aggregate, up to \$85 million of LTIP Units in our Operating Partnership based on our total return to stockholders for the three-year period beginning September 1, 2011. Under the 2011 Outperformance Plan, participants will be entitled to share in a performance pool comprised of LTIP Units with a value equal to 10% of the amount, if any, by which our total return to stockholders during the three-year period exceeds a cumulative total return to stockholders of 25%, subject to the maximum of \$85 million of LTIP Units; provided that if maximum performance has been achieved, approximately one-third of each award may be earned at any time after the beginning of the second year and an additional approximately one-third of each award may be earned at any time after the beginning of the third year. LTIP Units earned under the 2011 Outperformance Plan will be subject to continued vesting requirements, with 50% of any awards earned vesting on August 31, 2014 and the remaining 50% vesting on August 31, 2015, subject to continued employment with us through such dates. Participants will not be entitled to distributions with respect to LTIP Units granted under the 2011 Outperformance Plan unless and until they are earned. If LTIP Units are earned, each participant will also be entitled to the distributions that would have been paid had the number of earned LTIP Units been issued at the beginning of the performance period, with such distributions being paid in the form of additional LTIP Units. Thereafter, distributions will be paid currently with respect to all earned LTIP Units, whether vested or unvested. Awards have not yet been granted under the 2011 Outperformance Plan.

**Deferred Stock Compensation Plan for Directors**

Under our Independent Director's Deferral Program, which commenced July 2004, our non-employee directors may elect to defer up to 100% of their annual retainer fee, chairman fees and meeting fees. Unless otherwise elected by a participant, fees deferred under the program shall be credited in the form of phantom stock units. The phantom stock units are convertible into an equal number of shares of common stock upon such directors' termination of service from the Board of Directors or a change in control by us, as defined by the program. Phantom stock units are credited to each non-employee director quarterly using the closing price of our common stock on the applicable dividend record date for the respective quarter. Each participating non-employee director's account is also credited for an equivalent amount of phantom stock units based on the dividend rate for each quarter.

During the nine months ended September 30, 2011, 6,998 phantom stock units were earned. As of September 30, 2011, there were approximately 65,664 phantom stock units outstanding.

Table of Contents**SL Green Realty Corp.****Notes to Consolidated Financial Statements****September 30, 2011****(Unaudited)****Employee Stock Purchase Plan**

On September 18, 2007, our board of directors adopted the 2008 Employee Stock Purchase Plan, or ESPP, to encourage our employees to increase their efforts to make our business more successful by providing equity-based incentives to eligible employees. The ESPP is intended to qualify as an employee stock purchase plan under Section 423 of the Internal Revenue Code of 1986, as amended, and has been adopted by the board to enable our eligible employees to purchase our shares of common stock through payroll deductions. The ESPP became effective on January 1, 2008 with a maximum of 500,000 shares of the common stock available for issuance, subject to adjustment upon a merger, reorganization, stock split or other similar corporate change. We filed a registration statement on Form S-8 with the Securities Exchange Commission with respect to the ESPP. The common stock is offered for purchase through a series of successive offering periods. Each offering period will be three months in duration and will begin on the first day of each calendar quarter, with the first offering period having commenced on January 1, 2008. The ESPP provides for eligible employees to purchase the common stock at a purchase price equal to 85% of the lesser of (1) the market value of the common stock on the first day of the offering period or (2) the market value of the common stock on the last day of the offering period. The ESPP was approved by our stockholders at our 2008 annual meeting of stockholders. As of September 30, 2011, approximately 53,626 shares of our common stock had been issued under the ESPP.

**Earnings per Share**

Earnings per share for the three and nine months ended September 30, 2011 and 2010 is computed as follows (in thousands):

|   | <b>Three Months Ended September 30,</b> |             | <b>Nine Months Ended September 30,</b> |             |
|---|---|-------------|--|-------------|
|   | <b>2011</b>                             | <b>2010</b> | <b>2011</b>                            | <b>2010</b> |
| <b>Numerator (Income)</b>                           |   |             |  |             |
| Basic Earnings:                                     |   |             |  |             |
| Income attributable to SL Green common stockholders | \$ 7,079                                | \$ 111,500  | \$ 614,423                             | \$ 263,617  |
| Effect of Dilutive Securities:                      |   |             |  |             |
| Redemption of units to common shares                | 169                                     | 1,786       | 13,946                                 | 4,544       |
| Stock options                                       | ---                                     | ---         | ---                                    |             |
| Diluted Earnings:                                   |   |             |  |             |
| Income attributable to SL Green common stockholders | \$ 7,248                                | \$ 113,286  | \$ 628,369                             | \$ 268,161  |

|  | <b>Three Months Ended September 30,</b> |             | <b>Nine Months Ended September 30,</b> |             |
|--|---|-------------|--|-------------|
|  | <b>2011</b>                             | <b>2010</b> | <b>2011</b>                            | <b>2010</b> |
| <b>Denominator (Weighted Average Shares)</b> |   |             |  |             |
| Basic Earnings:                              |   |             |  |             |

## Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

|  |               |        |               |        |
|--|---------------|--------|---------------|--------|
| Shares available to common stockholders      | <b>85,696</b> | 78,227 | <b>83,001</b> | 78,034 |
| Effect of Dilutive Securities:               |               |        |               |        |
| Redemption of units to common shares         | <b>1,912</b>  | 1,210  | <b>1,876</b>  | 1,345  |
| 3.0% exchangeable senior debentures due 2017 | ---           | ---    | ---           | ---    |
| 3.0% exchangeable senior debentures due 2027 | ---           | ---    | ---           | ---    |
| 4.0% exchangeable senior debentures due 2025 | ---           | ---    | ---           | ---    |
| Stock-based compensation plans               | <b>473</b>    | 344    | <b>507</b>    | 343    |
| Diluted Shares                               | <b>88,081</b> | 79,781 | <b>85,384</b> | 79,722 |

We have excluded approximately 667,000, 657,000, 794,000 and 804,000 common stock equivalents from the diluted shares outstanding for the three and nine months ended September 30, 2011 and 2010, respectively, as they were anti-dilutive.

### 13. Noncontrolling Interests in Operating Partnership

The unit holders represent the noncontrolling interest ownership in our operating partnership. As of September 30, 2011 and December 31, 2010, the noncontrolling interest unit holders owned 2.2% (1,909,962 units) and 1.57% (1,249,274 units) of the operating partnership, respectively. At September 30, 2011, 1,909,962 shares of our common stock were reserved for issuance upon redemption of units of limited partnership interest in our operating partnership.



Table of Contents

**SL Green Realty Corp.**

**Notes to Consolidated Financial Statements**

**September 30, 2011**

**(Unaudited)**

We record the carrying value of the noncontrolling interests in the operating partnership at fair market value based on the closing stock price of our common stock at the end of the reporting period. The carrying value of such noncontrolling interests will not be adjusted below its cost basis.

We have included a rollforward analysis of the activity relating to the noncontrolling interests in the operating partnership below (in thousands):

|   | <b>Nine Months Ended<br/>September 30,<br/>2011</b> |                | <b>Year Ended<br/>December 31,<br/>2010</b> |          |
|---|---|----------------|---|----------|
| Balance at beginning of period                    | \$  | <b>84,338</b>  | \$  | 84,618   |
| Distributions                                     |   | <b>(573)</b>   |   | (511)    |
| Issuance of units                                 |   | <b>20,222</b>  |   | 2,874    |
| Redemption of units                               |   | <b>(865)</b>   |   | (25,104) |
| Net income  |   | <b>13,946</b>  |   | 4,574    |
| Accumulated other comprehensive income allocation |   | <b>(173)</b>   |   | (1,061)  |
| Fair value adjustment                             |   | <b>(2,169)</b> |   | 18,948   |
| Balance at end of period                          | \$  | <b>114,726</b> | \$  | 84,338   |

**14. Commitments and Contingencies**

We and our operating partnership are not presently involved in any material litigation nor, to our knowledge, is any material litigation threatened against us or our properties, other than routine litigation arising in the ordinary course of business. Management believes the costs, if any, incurred by us and our operating partnership related to this litigation will not materially affect our financial position, operating results or liquidity.

The following is a schedule of future minimum lease payments under capital leases and noncancellable operating leases with initial terms in excess of one year as of September 30, 2011 (in thousands):

| <b>September 30,</b> | <b>Capital lease</b> |       | <b>Non-cancellable<br/>operating leases</b> |        |
|----------------------|----------------------|-------|---|--------|
| 2011                 | \$                   | 356   | \$  | 8,357  |
| 2012                 |                      | 1,555 |   | 33,429 |

Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

|   |           |            |
|---|-----------|------------|
| 2013  | 1,555     | 33,429     |
| 2014  | 1,555     | 33,429     |
| 2015  | 1,593     | 33,429     |
| Thereafter                                  | 44,057    | 648,984    |
| Total minimum lease payments                | 50,671    | \$ 791,057 |
| Less amount representing interest           | (33,577)  |            |
| Present value of net minimum lease payments | \$ 17,094 |            |

**15. Financial Instruments: Derivatives and Hedging**

We recognize all derivatives on the balance sheet at fair value. Derivatives that are not hedges must be adjusted to fair value through earnings. If a derivative is a hedge, depending on the nature of the hedge, changes in the fair value of the derivative will either be offset against the change in fair value of the hedged asset, liability, or firm commitment through earnings, or recognized in other comprehensive income until the hedged item is recognized in earnings. The ineffective portion of a derivative's change in fair value will be immediately recognized in earnings. Reported net income and equity may increase or decrease prospectively, depending on future levels of interest rates and other variables affecting the fair values of derivative instruments and hedged items, but will have no effect on cash flows.

The following table summarizes the notional and fair value of our derivative financial instruments and foreign currency hedges at September 30, 2011 based on Level 2 information pursuant to ASC 810-10. The notional value is an indication of the extent of our

Table of Contents**SL Green Realty Corp.****Notes to Consolidated Financial Statements****September 30, 2011****(Unaudited)**

involvement in these instruments at that time, but does not represent exposure to credit, interest rate or market risks (in thousands).

|                    |    | <b>Notional<br/>Value</b> | <b>Strike<br/>Rate</b> | <b>Effective<br/>Date</b> | <b>Expiration<br/>Date</b> |    | <b>Fair<br/>Value</b> |
|--------------------|----|---------------------------|------------------------|---------------------------|----------------------------|----|-----------------------|
| Interest Rate Cap  | \$ | 110,180                   | 6.000%                 | 2/2011                    | 2/2012                     | \$ | ---                   |
| Interest Rate Cap  | \$ | 139,672                   | 5.000%                 | 1/2011                    | 1/2012                     | \$ | ---                   |
| Interest Rate Swap | \$ | 30,000                    | 2.295%                 | 7/2010                    | 6/2016                     | \$ | (1,662)               |
| Currency Hedge     | \$ | 20,748                    | 1.55185GBP-USD         | 9/2010                    | 12/2012                    | \$ | (9)                   |

The currency hedge and certain interest rate caps are not designated as a hedging instrument and changes in the value are marked to market through earnings.

On September 30, 2011, the derivative instruments were reported as an obligation at their fair value of approximately \$1.7 million. This is included in Other Liabilities on the consolidated balance sheet at September 30, 2011. Included in Accumulated Other Comprehensive Loss at September 30, 2011 was approximately \$17.0 million from the settlement of hedges, which are being amortized over the remaining term of the related mortgage obligation, and active hedges and our share of joint venture accumulated other comprehensive loss of approximately \$17.9 million. Currently, all of our designated derivative instruments are effective hedging instruments.

In March 2010, we terminated forward swaps which resulted in a net loss of approximately \$19.5 million from the settlement of the hedges. This payment is included in financing activities in the statement of cash flows. This loss will be amortized over the 10-year term of the related financing. This loss is included in the \$17.0 million balance noted above. The balance in Accumulated Other Comprehensive Loss relating to derivatives was \$36.1 million and \$32.3 million at September 30, 2011 and December 31, 2010, respectively.

Over time, the realized and unrealized gains and losses held in Accumulated Other Comprehensive Loss will be reclassified into earnings as an adjustment to interest expense in the same periods in which the hedged interest payments affect earnings. We estimate that approximately \$1.7 million of the current balance held in Accumulated Other Comprehensive Income will be reclassified into earnings within the next 12 months.

We are hedging exposure to variability in future cash flows for forecasted transactions in addition to anticipated future interest payments on existing debt.

Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

The following table presents the effect of our derivative financial instruments and our share of our joint venture's derivative financial instruments on the Consolidated Statements of Income for the three months ended September 30, 2011 and 2010, respectively (in thousands):

| Designation\Cash Flow | Derivative                         | Amount of (Loss) or Gain Recognized in Other Comprehensive Loss (Effective Portion) |   | Amount of (Loss) or Gain Reclassified from Accumulated Other Comprehensive Loss into Interest Expense/ Equity in net income of unconsolidated joint ventures (Effective Portion) |   | Amount of (Loss) or Gain Recognized in Interest Expense/Equity in Net Income of Unconsolidated Joint Ventures (Ineffective Portion) |   |
|-----------------------|------------------------------------|---|---|--|---|---|---|
|                       |                                    | For the Three Months Ended September 30, 2011                                       | For the Three Months Ended September 30, 2010 | For the Three Months Ended September 30, 2011  | For the Three Months Ended September 30, 2010 | For the Three Months Ended September 30, 2011   | For the Three Months Ended September 30, 2010 |
| Qualifying            | Interest Rate Swaps/Caps           | \$(7,188)   | \$(4,613)                                     | \$(3,179)  | \$(3,161)                                     | \$(1)   | \$---   |
| Non-qualifying        | Interest Rate Caps/Currency Hedges | ---   | ---   | ---  | ---   | (493)   | (82)  |

Table of Contents**SL Green Realty Corp.****Notes to Consolidated Financial Statements****September 30, 2011****(Unaudited)**

The following table presents the effect of our derivative financial instruments and our share of our joint venture's derivative financial instruments on the Consolidated Statements of Income for the nine months ended September 30, 2011 and 2010, respectively (in thousands):

| Designation\Cash Flow Qualifying | Derivative                         | Amount of (Loss) or Gain Recognized in Other Comprehensive Loss (Effective Portion) For the Nine Months Ended |                    | Amount of (Loss) or Gain Reclassified from Accumulated Other Comprehensive Loss into Interest Expense/ Equity in net income of unconsolidated joint ventures (Effective Portion) For the Nine Months Ended |                    | Amount of (Loss) or Gain Recognized in Interest Expense/Equity in Net Income of Unconsolidated Joint Ventures (Ineffective Portion) For the Nine Months Ended |                    |
|----------------------------------|------------------------------------|---|--------------------|--|--------------------|---|--------------------|
|                                  |                                    | September 30, 2011  | September 30, 2010 | September 30, 2011   | September 30, 2010 | September 30, 2011  | September 30, 2010 |
| Qualifying                       | Interest Rate Swaps/Caps           | \$(13,260)  | \$(18,755)         | \$(9,394)  | \$(9,405)          | \$(17)  | \$(1,331)          |
| Non-qualifying                   | Interest Rate Caps/Currency Hedges | ---   | ---                | ---  | ---                | (168)   | (107)              |

**16. Environmental Matters**

Our management believes that the properties are in compliance in all material respects with applicable Federal, state and local ordinances and regulations regarding environmental issues. Management is not aware of any environmental liability that it believes would have a materially adverse impact on our financial position, results of operations or cash flows. Management is unaware of any instances in which it would incur significant environmental cost if any of our properties were sold.

**17. Segment Information**

We are a REIT engaged in owning, managing, leasing, acquiring and repositioning commercial office and retail properties in the New York Metropolitan area and have two reportable segments, real estate and debt and preferred equity investments. We evaluate real estate performance and allocate resources based on earnings contribution to income from continuing operations.

## Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

Our real estate portfolio is primarily located in the geographical markets of the New York Metropolitan area. The primary sources of revenue are generated from tenant rents and escalations and reimbursement revenue. Real estate property operating expenses consist primarily of security, maintenance, utility costs, real estate taxes and ground rent expense (at certain applicable properties). See Note 5 for additional details on our debt and preferred equity investments.

Table of Contents**SL Green Realty Corp.****Notes to Consolidated Financial Statements****September 30, 2011****(Unaudited)**

Selected results of operations for the three and nine months ended September 30, 2011 and 2010, and selected asset information as of September 30, 2011 and December 31, 2010, regarding our operating segments are as follows (in thousands):

|   | <b>Real<br/>Estate<br/>Segment</b> | <b>Debt and<br/>Preferred<br/>Equity<br/>Segment</b> | <b>Total<br/>Company</b> |
|---|------------------------------------|--|--------------------------|
| <b>Total revenues:</b>                    |                                    |  |                          |
| Three months ended:                       |                                    |  |                          |
| September 30, 2011                        | \$ 290,141                         | \$ 18,433  | \$ 308,574               |
| September 30, 2010                        | 234,774                            | 84,377   | 319,151                  |
| Nine months ended:                        |                                    |  |                          |
| September 30, 2011                        | \$ 842,145                         | \$ 98,256  | \$ 940,401               |
| September 30, 2010                        | 696,061                            | 125,543  | 821,604                  |
| <b>Income from continuing operations:</b> |                                    |  |                          |
| Three months ended:                       |                                    |  |                          |
| September 30, 2011                        | \$ 592                             | \$ 15,896  | \$ 16,488                |
| September 30, 2010                        | 6,405                              | 80,465   | 86,870                   |
| Nine months ended:                        |                                    |  |                          |
| September 30, 2011                        | \$ 519,960                         | \$ 92,224  | \$ 612,184               |
| September 30, 2010                        | 153,592                            | 105,589  | 259,181                  |
| <b>Total assets:</b>                      |                                    |  |                          |
| As of:                                    |                                    |  |                          |
| September 30, 2011                        | \$ 12,259,854                      | \$ 902,791   | \$ 13,162,645            |
| December 31, 2010                         | 10,330,043                         | 970,251  | 11,300,294               |

Income from continuing operations represents total revenues less total expenses for the real estate segment and total investment income less allocated interest expense for the debt and preferred equity segment. Interest costs for the debt and preferred equity segment are imputed assuming 100% leverage at our 2007 revolving credit facility borrowing cost. We do not allocate marketing, general and administrative expenses and transaction related costs (approximately \$19.1 million, \$65.2 million, \$21.7 million and \$63.7 million for the three and nine months ended September 30, 2011 and 2010, respectively) to the debt and preferred equity segment, since we base performance on the individual segments prior to allocating marketing, general and administrative expenses. All other expenses, except interest, relate entirely to the real estate assets.

There were no transactions between the above two segments.

## Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

The table below reconciles income from continuing operations to net income attributable to SL Green common stockholders for the three and nine months ended September 30, 2011 and 2010 (in thousands):

|  | <b>Three Months Ended</b> |             | <b>Nine Months Ended</b> |             |
|--|---------------------------|-------------|--------------------------|-------------|
|  | <b>September 30,</b>      |             | <b>September 30,</b>     |             |
|  | <b>2011</b>               | <b>2010</b> | <b>2011</b>              | <b>2010</b> |
| Income from continuing operations  | \$ 16,488                 | \$ 86,870   | \$ 612,184               | \$ 259,181  |
| Net income from discontinued operations  | ---                       | 2,211       | 1,298                    | 6,531       |
| Gain on sale of discontinued operations  | ---                       | 35,485      | 46,085                   | 35,485      |
| Net income   | <b>16,488</b>             | 124,566     | <b>659,567</b>           | 301,197     |
| Net income attributable to noncontrolling interests in the operating partnership | <b>(169)</b>              | (1,786)     | <b>(13,946)</b>          | (4,544)     |
| Net income attributable to noncontrolling interests in other partnerships        | <b>(1,695)</b>            | (3,735)     | <b>(8,564)</b>           | (10,831)    |
| Net income attributable to SL Green  | <b>14,624</b>             | 119,045     | <b>637,057</b>           | 285,822     |
| Preferred stock dividends  | <b>(7,545)</b>            | (7,545)     | <b>(22,634)</b>          | (22,205)    |
| Net income attributable to SL Green common stockholders                          | <b>\$ 7,079</b>           | \$ 111,500  | <b>\$ 614,423</b>        | \$ 263,617  |



Table of Contents**SL Green Realty Corp.****Notes to Consolidated Financial Statements****September 30, 2011****(Unaudited)****18. Supplemental Disclosure of Non-Cash Investing and Financing Activities**

A summary of our non-cash investing and financing activities for the nine months ended September 30, 2011 and 2010 is presented below (in thousands):

|   | <b>Nine Months Ended<br/>September 30,</b> |             |
|---|--|-------------|
|   | <b>2011</b>                                | <b>2010</b> |
| Issuance of common stock as deferred compensation                         | \$ 621                                     | \$ 474      |
| Issuance of units in the operating partnership                            | 20,222                                     | ---         |
| Redemption of units in the operating partnership                          | 865  | 12,091      |
| Derivative instruments at fair value                                      | 1,674                                      | 14,268      |
| Assignment of debt investment to joint venture                            | 286,571                                    | ---         |
| Mortgage assigned to joint venture  | 30,000                                     | ---         |
| Tenant improvements and capital expenditures payable                      | 8,686                                      | 7,621       |
| Assumption of mortgage loans  | 663,767                                    | 285,922     |
| Debt and other investments acquired                                       | ---  | 30,000      |
| Fair value adjustment to noncontrolling interest in operating partnership | 1,168                                      | ---         |
| Accrued acquisition liabilities   | 43,000                                     | ---         |
| Issuance of common stock in connection with an acquisition                | 14,997                                     | ---         |
| Consolidation of real estate investments                                  | 557,314                                    | ---         |
| Deconsolidation of real estate investments assets                         | ---  | 60,783      |
| Deconsolidation of real estate investments liabilities                    | ---  | 47,533      |

**19. Subsequent Events**

In October 2011, we formed a joint venture with Stonehenge Partners and entered into a contract to acquire eight retail and multifamily properties in Manhattan for \$416 million. The transaction is expected to be completed in the first quarter of 2012.

In October 2011, we entered into an agreement to sell the leased fee interest at 292 Madison Avenue for \$85 million. The transaction is subject to certain closing conditions, including the lender's approval of the transfer of ownership. There can be no assurance as to when the conditions precedent contemplated in the sale agreement will be fulfilled, or that the transaction will be consummated.

## Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

In October 2011, we, along with our joint venture partner Jeff Sutton, announced an agreement to sell two retail condominium units at 141 Fifth Avenue for \$46 million. The transaction is subject to certain closing conditions, including the lender's approval of the transfer of ownership. There can be no assurance as to when the conditions precedent contemplated in the sale agreement will be fulfilled, or that the transaction will be consummated.

Table of Contents**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS****Overview**

SL Green Realty Corp., or the Company, a Maryland corporation, and SL Green Operating Partnership, L.P., or the Operating Partnership, a Delaware limited partnership, were formed in June 1997 for the purpose of combining the commercial real estate business of S.L. Green Properties, Inc. and its affiliated partnerships and entities. We are a self-managed real estate investment trust, or REIT, with in-house capabilities in property management, acquisitions, financing, development, construction and leasing. Unless the context requires otherwise, all references to we, our and us means the Company and all entities owned or controlled by the Company, including the Operating Partnership.

Reckson Operating Partnership, L.P. or ROP, is a subsidiary of our Operating Partnership.

The following discussion related to our consolidated financial statements should be read in conjunction with the financial statements appearing in this Quarterly Report on Form 10-Q and in Item 8 of our Annual Report on Form 10-K for the year ended December 31, 2010.

As of September 30, 2011, we owned the following interests in commercial office properties in the New York Metropolitan area, primarily in midtown Manhattan a borough of New York City, or Manhattan. Our investments in the New York Metropolitan area also include investments in Brooklyn, Queens, Long Island, Westchester County, Connecticut and New Jersey, which are collectively known as the Suburban assets:

| Location  | Ownership                 | Number of Properties | Square Feet | Weighted Average Occupancy(1) |
|-----------|---------------------------|----------------------|-------------|-------------------------------|
| Manhattan | Consolidated properties   | 24                   | 17,197,945  | 93.2 %                        |
|           | Unconsolidated properties | 7                    | 6,191,673   | 92.3 %                        |
| Suburban  | Consolidated properties   | 25                   | 3,863,000   | 80.1 %                        |
|           | Unconsolidated properties | 6                    | 2,941,700   | 93.6 %                        |
|           |                           | 62                   | 30,194,318  | 91.4 %                        |

(1)The weighted average occupancy represents the total leased square feet divided by total available rentable square feet.

We also owned investments in nine stand-alone retail properties encompassing approximately 319,182 square feet, seven development properties encompassing approximately 1,395,838 square feet and three land interests as of September 30, 2011. In addition, we manage four office properties owned by third parties and affiliated companies encompassing approximately 1.3 million rentable square feet.

**Critical Accounting Policies**

## Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

Refer to our 2010 Annual Report on Form 10-K for a discussion of our critical accounting policies, which include investment in commercial real estate properties, investment in unconsolidated joint ventures, revenue recognition, allowance for doubtful accounts, reserve for possible credit losses and derivative instruments. There have been no changes to these policies during the nine months ended September 30, 2011.

Table of Contents**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS****Results of Operations***Comparison of the three months ended September 30, 2011 to the three months ended September 30, 2010*

The following comparison for the three months ended September 30, 2011, or 2011, to the three months ended September 30, 2010, or 2010, makes reference to the following: (i) the effect of the Same-Store Properties, which represents all operating properties owned by us in the same manner at January 1, 2010 and at September 30, 2011 and totaled 45 of our 49 consolidated properties, representing approximately 69.0% of our share of annualized rental revenue, (ii) the effect of the Acquisitions, which represents all properties or interests in properties acquired in 2010 and 2011 and all non-Same-Store Properties, including properties deconsolidated during the period, and (iii) Other, which represents corporate level items not allocable to specific properties, the Service Corporation and eMerge. Assets classified as held for sale, are excluded from the following discussion.

| <b>Rental Revenues (in millions)</b> |    | <b>2011</b> | <b>2010</b> | <b>\$</b>     | <b>%</b>      |
|--------------------------------------|----|-------------|-------------|---------------|---------------|
|                                      |    |             |             | <b>Change</b> | <b>Change</b> |
| Rental revenue                       | \$ | 244.9       | \$ 195.9    | \$ 49.0       | 25.0%         |
| Escalation and reimbursement revenue |    | 39.2        | 30.8        | 8.4           | 27.3          |
| Total                                | \$ | 284.1       | \$ 226.7    | \$ 57.4       | 25.3%         |
| Same-Store Properties                | \$ | 220.4       | \$ 219.3    | \$ 1.1        | 0.5%          |
| Acquisitions                         |    | 63.4        | 7.2         | 56.2          | 780.6         |
| Other                                |    | 0.3         | 0.2         | 0.1           | 50.0          |
| Total                                | \$ | 284.1       | \$ 226.7    | \$ 57.4       | 25.3%         |

Occupancy in the Same-Store Properties was 90.0% at September 30, 2011, 89.4% at December 31, 2010 and 88.7% at September 30, 2010. The increase in rental revenue from the Acquisitions is primarily due to owning these properties for a period during the quarter in 2011 compared to a partial period or not being included in 2010.

Occupancy for our same-store Manhattan portfolio at September 30, 2011 was 92.7 percent as compared to 90.6 percent for the same period in the previous year. During the quarter, we signed 52 office leases in our Manhattan portfolio totaling 585,351 square feet. Nine leases totaling 102,922 square feet represented office leases that replaced previous vacancy, while 43 office leases comprising 482,429 square feet had average starting rents of \$54.11 per rentable square foot, representing a 6.7 percent increase over the previously fully escalated rents on the same office spaces. The average lease term on the Manhattan office leases signed in the third quarter was 8.9 years and average tenant concessions were 3.2 months of free rent with a tenant improvement allowance and lease commissions of \$41.76 per rentable square foot. Of the 544,836 square feet of office leases which commenced during the third quarter, 75,212 square feet represented office leases that replaced previous vacancy, while 469,624 square feet represented office leases that had average starting rents of \$49.37 per rentable square foot, representing a 4.0 percent increase over the previously fully escalated rents on the same office spaces.

Occupancy for our Suburban portfolio was 85.9 percent at September 30, 2011 as compared to 87.0 percent for the same period in the previous year. During the quarter, we signed 20 office leases in the Suburban portfolio totaling 122,691 square feet. Nine leases totaling 35,169 square feet represented office leases that replaced previous vacancy, while 11 office leases comprising 87,522 square feet had average starting rents of

## Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

\$39.28 per rentable square foot, representing a 2.1 percent increase over the previously fully escalated rents on the same office spaces. The average lease term on the Suburban office leases signed in the third quarter was 7.9 years and average tenant concessions were 12.5 months of free rent with a tenant improvement allowance and lease commissions of \$38.56 per rentable square foot. Of the 124,158 square feet of office leases which commenced during the third quarter, 20,879 square feet represented office leases that replaced previous vacancy, while 103,279 square feet represented office leases that had average starting rents of \$38.49 per rentable square foot, representing a 1.7 percent increase over the previously fully escalated rents on the same office spaces.

At September 30, 2011, approximately 2.5% and 4.8% of the space leased at our consolidated Manhattan and Suburban properties, respectively, is expected to expire during the remainder of 2011. We estimated that the current market rents on these expected 2011 lease expirations at our consolidated Manhattan and Suburban properties would be approximately 20.5% and 4.9% higher, respectively, than then existing in-place fully escalated rents. We estimated that the current market rents on all our consolidated Manhattan and Suburban properties were approximately 12.8% and 3.2% higher, respectively, than the existing in-place fully escalated rents on leases that are scheduled to expire in all future years.

The increase in escalation and reimbursement revenue was due to higher recoveries at the Acquisitions (\$8.1 million), Same-Store Properties (\$0.2 million) and Other properties (\$0.1 million).

Table of Contents**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

|  |                |                 |           | \$            | %              |
|--|----------------|-----------------|-----------|---------------|----------------|
| <b>Investment and Other Income (in millions)</b>             | <b>2011</b>    | <b>2010</b>     |           | <b>Change</b> | <b>Change</b>  |
| Equity in net (loss) income of unconsolidated joint ventures | \$ (2.7)       | \$ 7.5          | \$        | (10.2)        | (136.0)%       |
| Investment and preferred equity income                       | 18.4           | 84.4            |           | (66.0)        | (78.2)         |
| Other income   | 6.1            | 8.1             |           | (2.0)         | (24.7)         |
| <b>Total</b>   | <b>\$ 21.8</b> | <b>\$ 100.0</b> | <b>\$</b> | <b>(78.2)</b> | <b>(78.2)%</b> |

The decrease in equity in net income of unconsolidated joint ventures was primarily due to lower net income contributions from 1515 Broadway, which we consolidated in April 2011 (\$2.8 million), 280 Park Avenue (\$6.5 million) and 2 Herald Square (\$1.5 million) and 885 Third Avenue (\$1.8 million), both of which were acquired in December 2010. This was partially offset by higher net income contributions primarily from our investments in 3 Columbus Circle (\$0.7 million), 600 Lexington Avenue (\$0.3 million), 100 Park Avenue (0.4 million), 388 Greenwich Street (\$0.2 million), Jericho Plaza (\$1.8 million) and 450 West 33rd Street debt joint venture (\$0.5 million). Occupancy at our joint venture properties was 92.7% at September 30, 2011, 95.2% at December 31, 2010 and 93.9% at September 30, 2010. At September 30, 2011, approximately 2.0% and 2.8% of the space leased at our Manhattan and Suburban joint venture properties are expected to expire during the remainder of 2011. We estimated that current market rents on these expected 2011 lease expirations at our Manhattan and Suburban joint venture properties were approximately 31.9% and 0.1% higher, respectively, than then existing in-place fully escalated rents.

Investment and preferred equity income decreased during the current quarter primarily due to the repayment on 510 Madison Avenue at par in September 2010. The first mortgage loan and senior mezzanine loan, which we had purchased in December 2009 and February 2010 for \$180.5 million in the aggregate, were repaid at par. We recognized additional income upon the repayment of the loans of approximately \$64.8 million. The income was recorded in preferred equity and investment income on the accompanying statement of income. During the quarter, we originated or purchased \$348.1 million of new debt investments at an average current yield of 9.3%. The weighted average investment balance outstanding and weighted average yield were \$811.8 million and 7.99%, respectively, for 2011 compared to \$919.3 million and 9.13%, respectively, for 2010. As of September 30, 2011, the debt and preferred equity investments had a weighted average term to maturity of approximately 3.2 years.

The decrease in other income was primarily due to lower fee and other income (\$2.1 million). This was offset by higher lease buy-out income (\$0.1 million).

|  |                 |                 |           | \$            | %             |
|--|-----------------|-----------------|-----------|---------------|---------------|
| <b>Property Operating Expenses (in millions)</b> | <b>2011</b>     | <b>2010</b>     |           | <b>Change</b> | <b>Change</b> |
| Operating expenses                               | \$ 69.1         | \$ 58.1         | \$        | 11.0          | 18.9%         |
| Real estate taxes                                | 44.9            | 35.8            |           | 9.1           | 25.4          |
| Ground rent                                      | 8.5             | 7.9             |           | 0.6           | 7.6           |
| <b>Total</b>                                     | <b>\$ 122.5</b> | <b>\$ 101.8</b> | <b>\$</b> | <b>20.7</b>   | <b>20.3%</b>  |
| Same-Store Properties                            | \$ 98.5         | \$ 96.3         | \$        | 2.2           | 2.3%          |
| Acquisitions                                     | 21.6            | 3.3             |           | 18.3          | 554.5         |
| Other  | 2.4             | 2.2             |           | 0.2           | 9.1           |
| <b>Total</b>                                     | <b>\$ 122.5</b> | <b>\$ 101.8</b> | <b>\$</b> | <b>20.7</b>   | <b>20.3%</b>  |

Same-Store Properties operating expenses increased approximately \$2.2 million. There were increases in real estate taxes (\$1.7 million), payroll costs (\$0.9 million), cleaning and repairs and maintenance (\$0.7 million) and ground rent (\$0.7 million). This was partially offset by decreases in

## Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

utilities (\$1.1 million), insurance costs (\$0.1 million) and other expenses (\$0.6 million).

| <b>Other Expenses (in millions)</b>                        |           | <b>2011</b>  |           | <b>2010</b>  | <b>\$</b>      | <b>%</b>      |
|--|-----------|--------------|-----------|--------------|----------------|---------------|
|  |           |              |           |              | <b>Change</b>  | <b>Change</b> |
| Interest expense, net of interest income                   | \$        | 78.4         | \$        | 59.0         | \$ 19.4        | 32.9 %        |
| Depreciation and amortization expense                      |           | 73.4         |           | 56.0         | 17.4           | 31.1          |
| Loan loss and other investment reserves, net of recoveries |           | ---          |           | 1.3          | (1.3)          | (100.0)       |
| Transaction related costs                                  |           | 0.2          |           | 3.3          | (3.1)          | (93.9)        |
| Marketing, general and administrative expense              |           | 18.9         |           | 18.5         | 0.4            | 2.2           |
| <b>Total</b>   | <b>\$</b> | <b>170.9</b> | <b>\$</b> | <b>138.1</b> | <b>\$ 32.8</b> | <b>23.8 %</b> |

The increase in interest expense was primarily attributable to higher average debt balances outstanding during the quarter due to the



Table of Contents**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

increase in investment activity in 2011, inclusive of the acquisitions of 1515 Broadway and 521 Fifth Avenue and the \$250.0 million, 5.0% senior unsecured notes issued in August 2011. The weighted average debt balance outstanding increased from \$4.6 billion during the quarter ended September 30, 2010 to \$5.8 billion during the quarter ended September 30, 2011. The weighted average interest rate increased from 4.99% for the quarter ended September 30, 2010 to 5.06% for the quarter ended September 30, 2011.

Loan loss and other investment reserves decreased year over year as we recorded no reserves during the quarter ended September 30, 2011 compared to \$1.3 million in the same quarter in the prior year.

Marketing, general and administrative expense, or MG&A, represented 5.3% of total revenues, including our share of joint venture revenues, in 2011 compared to 4.8% in 2010.

*Comparison of the nine months ended September 30, 2011 to the nine months ended September 30, 2010*

The following comparison for the nine months ended September 30, 2011, or 2011, to the nine months ended September 30, 2010, or 2010, makes reference to the following: (i) the effect of the Same-Store Properties, which represents all operating properties owned by us in the same manner at January 1, 2010 and at September 30, 2011 and totaled 45 of our 49 consolidated properties, representing approximately 69.0% of our share of annualized rental revenue, (ii) the effect of the Acquisitions, which represents all properties or interests in properties acquired in 2010 and 2011 and all non-Same-Store Properties, including properties deconsolidated during the period, and (iii) Other, which represents corporate level items not allocable to specific properties, the Service Corporation and eMerge. Assets classified as held for sale, are excluded from the following discussion.

|                                      |    |             |             | \$            | %             |
|--------------------------------------|----|-------------|-------------|---------------|---------------|
| <b>Rental Revenues (in millions)</b> |    | <b>2011</b> | <b>2010</b> | <b>Change</b> | <b>Change</b> |
| Rental revenue                       | \$ | 714.4       | \$ 581.3    | \$ 133.1      | 22.9%         |
| Escalation and reimbursement revenue |    | 104.4       | 89.6        | 14.8          | 16.5          |
| Total                                | \$ | 818.8       | \$ 670.9    | \$ 147.9      | 22.0%         |
| Same-Store Properties                | \$ | 661.8       | \$ 656.7    | \$ 5.1        | 0.8%          |
| Acquisitions                         |    | 156.1       | 11.5        | 144.6         | 1,257.4       |
| Other                                |    | 0.9         | 2.7         | (1.8)         | (66.7)        |
| Total                                | \$ | 818.8       | \$ 670.9    | \$ 147.9      | 22.0%         |

Occupancy in the Same-Store Properties was 90.0% at September 30, 2011, 89.4% at December 31, 2010 and 88.7% at September 30, 2010. The increase in rental revenue from the Acquisitions is primarily due to owning these properties for a period during the nine months in 2011 compared to a partial period or not being included in 2010.

## Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

Occupancy for our same-store Manhattan portfolio at September 30, 2011 was 92.7 percent as compared to 90.6 percent for the same period in the previous year. During the nine months ended September 30, 2011, we signed 163 office leases in our Manhattan portfolio totaling 1,638,151 square feet. 31 leases totaling 364,708 square feet represented office leases that replaced previous vacancy, while 132 office leases comprising 1,273,443 square feet had average starting rents of \$52.91 per rentable square foot, representing a 6.4 percent increase over the previously fully escalated rents on the same office spaces. The average lease term on the Manhattan office leases signed during the nine months ended September 30, 2011 was 8.6 years and average tenant concessions were 3.0 months of free rent with a tenant improvement allowance and lease commissions of \$45.34 per rentable square foot. Of the 1,640,199 square feet of office leases which commenced during 2011, 377,899 square feet represented office leases that replaced previous vacancy, while 1,262,300 square feet represented office leases that had average starting rents of \$50.16 per rentable square foot, representing a 3.0 percent increase over the previously fully escalated rents on the same office spaces.

Occupancy for our Suburban portfolio was 85.9 percent at September 30, 2011 as compared to 87.0 percent for the same period in the previous year. During the nine months ended September 30, 2011, we signed 83 office leases in the Suburban portfolio totaling 428,596 square feet. 24 leases and 77,504 square feet represented office leases that replaced previous vacancy, while 59 office leases comprising 351,092 square feet had average starting rents of \$34.15 per rentable square foot, representing a 2.4 percent decrease over the previously fully escalated rents on the same office spaces. The average lease term on the Suburban office leases signed during the nine months ended September 30, 2011 was 6.2 years and average tenant concessions were 6.4 months of free rent with a tenant improvement allowance and lease commissions of \$26.05 per rentable square foot. Of the 444,456 square feet of office leases which commenced during 2011, 170,617 square feet represented office leases that replaced previous vacancy, while 373,839 square feet represented office leases that had average starting rents of \$34.09 per rentable square foot, representing a 2.2 percent decrease over the previously fully escalated rents on the same office spaces.

Table of Contents**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

At September 30, 2011, approximately 2.5% and 4.8% of the space leased at our consolidated Manhattan and Suburban properties, respectively, is expected to expire during the remainder of 2011. We estimated that the current market rents on these expected 2011 lease expirations at our consolidated Manhattan and Suburban properties would be approximately 20.5% and 4.9% higher, respectively, than then existing in-place fully escalated rents. We estimated that the current market rents on all our consolidated Manhattan and Suburban properties were approximately 12.8% and 3.2% higher, respectively, than the existing in-place fully escalated rents on leases that are scheduled to expire in all future years.

The increase in escalation and reimbursement revenue was due to higher recoveries at the Acquisitions (\$16.6 million) which were offset by lower recoveries at the Same-Store Properties (\$1.4 million) and Other properties (\$0.4 million). The decrease in recoveries at the Same-Store Properties was primarily due to lower real estate tax recoveries (\$0.8 million) and electric reimbursements (\$0.9 million) which were partially offset by higher operating expense escalations (\$0.3 million).

|   |             |             | \$            | %             |
|---|-------------|-------------|---------------|---------------|
| <b>Investment and Other Income (in millions)</b>      | <b>2011</b> | <b>2010</b> | <b>Change</b> | <b>Change</b> |
| Equity in net income of unconsolidated joint ventures | \$ 7.7      | \$ 32.9     | \$ (25.2)     | (76.6)%       |
| Investment and preferred equity income                | 98.3        | 125.5       | (27.2)        | (21.7)        |
| Other income  | 23.3        | 25.1        | (1.8)         | (7.2)         |
| Total   | \$ 129.3    | \$ 183.5    | \$ (54.2)     | (29.5)%       |

The decrease in equity in net income of unconsolidated joint ventures was primarily due to lower net income contributions from 800 Third Avenue (\$0.6 million), 1221 Avenue of the Americas which was sold in May 2010 (\$10.5 million), 141 Fifth Avenue (\$0.5 million), 1515 Broadway, which we consolidated in April 2011 (\$1.9 million), 1552 Broadway (\$0.5 million), 280 Park Avenue (\$8.6 million) and 2 Herald Square (\$4.6 million) and 885 Third Avenue (\$5.5 million), both of which were acquired in December 2010. This was partially offset by higher net income contributions primarily from our investments in Jericho Plaza (\$1.0 million), 1551 Broadway, due to a refinancing (\$2.4 million), 16 Court Street (\$0.6 million), 388 Greenwich Street (\$0.6 million), 3 Columbus Circle (\$0.7 million), 450 West 33rd Street, a mezzanine debt joint venture (\$0.9 million) and 600 Lexington Avenue (\$1.0 million). Occupancy at our joint venture properties was 92.7% at September 30, 2011, 95.2% at December 31, 2010 and 93.9% at September 30, 2010. At September 30, 2011, approximately 2.0% and 2.8% of the space leased at our Manhattan and Suburban joint venture properties are expected to expire during the remainder of 2011. We estimated that current market rents on these expected 2011 lease expirations at our Manhattan and Suburban joint venture properties were approximately 31.9% and 0.1% higher, respectively, than then existing in-place fully escalated rents.

Investment and preferred equity income decreased during 2011. In 2011, debt investments totaling \$352.8 million (inclusive of the 280 Park Avenue transaction) were sold or repaid resulting in the recognition of additional income of \$43.0 million during the first quarter of 2011. In September 2010, 510 Madison Avenue was sold by the owner. The first mortgage loan and senior mezzanine loan, which we had purchased in December 2009 and February 2010 for \$180.5 million in the aggregate, were repaid at par. We recognized additional income upon the repayment of the loans of approximately \$64.8 million. During 2011, we also originated or purchased \$507.8 million of new debt investments at an average current yield of 9.74%. The weighted average investment balance outstanding and weighted average yield were \$758.0 million and 7.57%, respectively, for 2011 compared to \$840.3 million and 9.0%, respectively, for 2010. As of September 30, 2011, the debt and preferred equity investments had a weighted average term to maturity of approximately 3.2 years.

## Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

The decrease in other income was primarily due to lower contribution from the Service Corporation (\$3.3 million) which was partially offset by an increase in lease buy-out income (\$0.5 million) and other fee income (\$1.0 million).

| <b>Property Operating Expenses (in millions)</b> |           | <b>2011</b>  |           | <b>2010</b>  | <b>\$</b>      | <b>%</b>      |
|--|-----------|--------------|-----------|--------------|----------------|---------------|
|  |           |              |           |              | <b>Change</b>  | <b>Change</b> |
| Operating expenses                               | \$        | 191.8        | \$        | 167.6        | \$ 24.2        | 14.4%         |
| Real estate taxes                                |           | 129.0        |           | 110.0        | 19.0           | 17.3          |
| Ground rent                                      |           | 24.1         |           | 23.4         | 0.7            | 3.0           |
| <b>Total</b>                                     | <b>\$</b> | <b>344.9</b> | <b>\$</b> | <b>301.0</b> | <b>\$ 43.9</b> | <b>14.6%</b>  |
| <br>   |           |              |           |              |                |               |
| Same-Store Properties                            | \$        | 289.6        | \$        | 283.7        | \$ 5.9         | 2.1%          |
| Acquisitions                                     |           | 47.4         |           | 6.5          | 40.9           | 629.2         |
| Other  |           | 7.9          |           | 10.8         | (2.9)          | (26.9)        |
| <b>Total</b>                                     | <b>\$</b> | <b>344.9</b> | <b>\$</b> | <b>301.0</b> | <b>\$ 43.9</b> | <b>14.6%</b>  |

Same-Store Properties operating expenses increased approximately \$5.9 million. There were increases in real estate taxes (\$2.9

Table of Contents

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

million), payroll costs (\$1.7 million), cleaning and repairs and maintenance (\$2.7 million), ground rent (\$0.7 million) and other expenses (\$0.7 million). This was partially offset by decreases in utilities (\$1.4 million) and insurance costs (\$1.4 million).

| <b>Other Expenses (in millions)</b>                        | <b>2011</b> | <b>2010</b> | <b>\$<br/>Change</b> | <b>%<br/>Change</b> |
|--|-------------|-------------|----------------------|---------------------|
| Interest expense, net of interest income                   | \$ 219.0    | \$ 176.6    | \$ 42.4              | 24.0 %              |
| Depreciation and amortization expense                      | 202.4       | 166.9       | 35.5                 | 21.3                |
| Loan loss and other investment reserves, net of recoveries | (1.9)       | 12.3        | (14.2)               | (115.4)             |
| Transaction related costs                                  | 3.8         | 8.4         | (4.6)                | (54.8)              |
| Marketing, general and administrative expense              | 61.4        | 55.3        | 6.1                  | 11.0                |
| Total  | \$ 484.7    | \$ 419.5    | \$ 65.2              | 15.5 %              |

The increase in interest expense was primarily attributable to higher average debt balances outstanding during the period due to the increase in investment activity in 2011, inclusive of the acquisitions of 1515 Broadway and 521 Fifth Avenue. The weighted average debt balance outstanding increased from \$4.8 billion during the nine months ended September 30, 2010 to \$5.7 billion during the nine months ended September 30, 2011. The weighted average interest rate increased from 4.68% for the nine months ended September 30, 2010 to 5.03% for the nine months ended September 30, 2011.

Loan loss and other investment reserves decreased year over year. We recorded \$2.5 million in reserves and \$4.4 million in recoveries in 2011 compared to \$12.3 million in reserves and no recoveries in 2010.

Marketing, general and administrative expense represented 5.6% of total revenues, including our share of joint venture revenues, in 2011 compared to 5.3% in 2010.

**Liquidity and Capital Resources**

We currently expect that our principal sources of working capital and funds for acquisition and redevelopment of properties, tenant improvements, leasing costs, repurchases or repayments of outstanding indebtedness (which may include exchangeable debt) and for debt and preferred equity investments will include:

- (1) Cash flow from operations;
- (2) Cash on hand;
- (3) Borrowings under our 2007 revolving credit facility;
- (4) Other forms of secured or unsecured financing;

## Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

(5) Net proceeds from divestitures of properties and redemptions, participations and dispositions of debt and preferred equity investments; and

(6) Proceeds from common or preferred equity or debt offerings by us, our Operating Partnership (including issuances of limited partnership units in the Operating Partnership and trust preferred securities) or ROP.

Cash flow from operations is primarily dependent upon the occupancy level of our portfolio, the net effective rental rates achieved on our leases, the collectability of rent and operating escalations and recoveries from our tenants and the level of operating and other costs. Additionally, we believe that our joint venture investment programs will also continue to serve as a source of capital.

Our combined aggregate principal maturities of our property mortgages and other loans payable, corporate obligations and our share of joint venture debt, including as-of-right extension options, as of September 30, 2011 are as follows (in thousands):

|                                    | 2011      | 2012       | 2013       | 2014       | 2015       | Thereafter   | Total        |
|------------------------------------|-----------|------------|------------|------------|------------|--------------|--------------|
| Property mortgages and other loans | \$ 9,708  | \$ 42,629  | \$ 558,999 | \$ 639,131 | \$ 261,058 | \$ 2,507,336 | \$ 4,018,861 |
| Corporate obligations              | ---       | 618,701    | ---        | 98,578     | 657        | 1,149,644    | 1,867,580    |
| Joint venture debt-our share       | 1,724     | 176,173    | 91,213     | 124,118    | 102,476    | 1,327,907    | 1,823,611    |
| Total                              | \$ 11,432 | \$ 837,503 | \$ 650,212 | \$ 861,827 | \$ 364,191 | \$ 4,984,887 | \$ 7,710,052 |

As of September 30, 2011, we had approximately \$449.5 million of cash on hand, inclusive of approximately \$55.0 million of marketable securities. We expect to generate positive cash flow from operations for the foreseeable future. We may seek to access private and public debt and equity capital when the opportunity presents itself, although there is no guarantee that this capital will be made available to us at efficient levels or at all. Management believes that these sources of liquidity, if we are able to access them,

Table of Contents**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

along with potential refinancing opportunities for secured debt, will allow us to satisfy our debt obligations, as described above, upon maturity, if not before.

We also have investments in several real estate joint ventures with various partners who we consider to be financially stable and who have the ability to fund a capital call when needed. Most of our joint ventures are financed with non-recourse debt. We believe that property level cash flows along with unfunded committed indebtedness and proceeds from the refinancing of outstanding secured indebtedness will be sufficient to fund the capital needs of our joint venture properties.

**Cash Flows**

The following summary discussion of our cash flows is based on our consolidated statements of cash flows in Item 1. Financial Statements and is not meant to be an all-inclusive discussion of the changes in our cash flows for the periods presented below.

Cash and cash equivalents were \$394.5 million and \$270.8 million at September 30, 2011 and 2010, respectively, representing an increase of \$123.7 million. The increase was a result of the following increases and decreases in cash flows (in thousands):

|   | Nine Months Ended September 30, |              |    | Increase<br>(Decrease) |
|---|---------------------------------|--------------|----|------------------------|
|   | 2011                            | 2010         |    |                        |
| Net cash provided by operating activities           | \$ 237,696                      | \$ 254,049   | \$ | (16,353)               |
| Net cash (used in) provided by investing activities | \$ (501,519)                    | \$ 174,990   | \$ | (676,509)              |
| Net cash provided by (used in) financing activities | \$ 325,498                      | \$ (501,951) | \$ | 827,449                |

Our principal source of operating cash flow is related to the leasing and operating of the properties in our portfolio. Our properties provide a relatively consistent stream of cash flow that provides us with resources to pay operating expenses, debt service and fund quarterly dividend and distribution payment requirements. At September 30, 2011 our portfolio was 91.4% occupied. Our debt and preferred equity and joint venture investments also provide a steady stream of operating cash flow to us.

Cash is used in investing activities to fund acquisitions, redevelopment projects and recurring and nonrecurring capital expenditures. We selectively invest in new projects that enable us to take advantage of our development, leasing, financing and property management skills and invest in existing buildings that meet our investment criteria. During the nine months ended September 30, 2011, when compared to the nine months ended September 30, 2010, we used cash primarily for the following investing activities (in thousands):

|   |    |           |
|---|----|-----------|
| Acquisitions of and additions to real estate          | \$ | (204,318) |
| Escrow cash-capital improvements/acquisition deposits |    | 45,865    |
| Joint venture investments                             |    | (12,256)  |

## Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

|   |               |
|---|---------------|
| Distributions from joint ventures                     | 92,593        |
| Net proceeds from sale of real estate                 | (462,573 )    |
| Other investments                                     | (8,563)       |
| Debt and preferred equity and other investments       | (127,257 )    |
| Decrease in net cash provided by investing activities | \$ (676,509 ) |

Funds spent on capital expenditures, which comprise building and tenant improvements, increased from \$55.4 million for the nine months ended September 30, 2010 compared to \$111.5 million for the nine months ended September 30, 2011. The increased capital expenditures relate primarily to costs incurred in connection with the build-out of space for tenants resulting from new leasing activity.

We generally fund our investment activity through property-level financing, our 2007 revolving credit facility, senior unsecured notes, convertible or exchangeable securities, construction loans, sales of real estate and from time to time we issue common or preferred stock. During the nine months ended September 30, 2011, when compared to the nine months ended September 30, 2010, we used cash for the following financing activities (in thousands):

|  |              |
|--|--------------|
| Proceeds from our debt obligations                                 | \$ 1,670,870 |
| Repayments under our debt obligations                              | (1,139,674 ) |
| Noncontrolling interests, contributions in excess of distributions | (135,490 )   |
| Redemption of noncontrolling interest                              | 11,096       |
| Other financing activities   | 30,393       |
| Proceeds from sale of common stock                                 | 516,350      |
| Proceeds from sale of preferred stock                              | (122,019 )   |
| Dividends paid   | (4,077 )     |
| Decrease in cash used in financing activities                      | \$ 827,449   |



Table of Contents

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**Capitalization**

As of September 30, 2011, we had 85,705,974 shares of common stock, 1,909,962 units of limited partnership interest in our Operating Partnership, 11,700,000 shares of our 7.625% Series C cumulative redeemable preferred stock, or Series C preferred stock, and 4,000,000 shares of our 7.875% Series D cumulative redeemable preferred stock, or Series D preferred stock, outstanding.

In 2011, we, along with the Operating Partnership, entered into at-the-market equity offering programs, or ATM programs, to sell an aggregate of \$525.0 million of our common stock. As of September 30, 2011, we had sold 6.7 million shares of our common stock through the ATM programs for aggregate gross proceeds of approximately \$525.0 million (\$517.1 million of net proceeds after related expenses). The net proceeds were used to repay debt, fund new investments and for other corporate purposes. As of September 30, 2011, we had no availability to issue shares under these ATM programs.

On July 27, 2011, we, along with the Operating Partnership, entered into a new ATM program with Citigroup Global Markets Inc. and J.P. Morgan Securities LLC, to sell shares of our common stock having aggregate sales proceeds of \$250.0 million. As of September 30, 2011, we have not sold any shares of our common stock under this program.

**Dividend Reinvestment and Stock Purchase Plan**

We have filed a registration statement with the SEC for our dividend reinvestment and stock purchase plan, or DRIP, which automatically became effective upon filing. We registered 2,000,000 shares of our common stock under the DRIP. The DRIP commenced on September 24, 2001.

During the nine months ended September 30, 2011 and 2010, we issued approximately 285 shares and 251,000 shares and received approximately \$22,000 and \$11.3 million of proceeds, respectively, from dividend reinvestments and/or stock purchases under the DRIP. DRIP shares may be issued at a discount to the market price.

**Second Amended and Restated 2005 Stock Option and Incentive Plan**

Subject to adjustments upon certain corporate transactions or events, up to a maximum of 10,730,000 fungible units may be granted as options, restricted stock, phantom shares, dividend equivalent rights and other equity-based awards under the Second Amended and Restated 2005 Stock Option and Incentive Plan, or the 2005 Plan. At September 30, 2011, approximately 4.2 million fungible units, calculated on a weighted basis, were available for issuance under the 2005 Plan, or 5.4 million shares of common stock if all shares available under the 2005 Plan were issued as five-year stock options.

**2003 Long-Term Outperformance Compensation Program**

Our board of directors adopted a long-term, seven-year compensation program for certain members of senior management. The program provided for restricted stock awards to be made to plan participants if the holders of our common equity achieved a total return in excess of 40% over a 48-month period commencing April 1, 2003. In April 2007, the compensation committee determined that under the terms of the 2003 Outperformance Plan, as of March 31, 2007, the performance hurdles had been met and the maximum performance pool of \$22,825,000, taking into account forfeitures, was established. In connection with this event, approximately 166,312 shares of restricted stock (as adjusted for forfeitures) were allocated under the 2005 Plan. In accordance with the terms of the program, 40% of each award vested on March 31, 2007 and the remainder vested ratably over the subsequent three years based on continued employment. The fair value of the awards under this program on the date of grant was determined to be \$3.2 million. This fair value is expensed over the term of the restricted stock award. Forty percent of the value of the award was amortized over four years from the date of grant and the balance was amortized, in equal parts, over five, six and seven years (i.e., 20% of the total value was amortized over five years (20% per year), 20% of the total value was amortized over six years (16.67% per year) and 20% of the total value was amortized over seven years (14.29% per year). We recorded compensation expense of \$23,000 for the three months ended March 31, 2010. The cost of the 2003 Outperformance Plan had been fully expensed as of March 31, 2010.

#### **2005 Long-Term Outperformance Compensation Program**

In December 2005, the compensation committee of our board of directors approved a long-term incentive compensation program, the 2005 Outperformance Plan. Participants in the 2005 Outperformance Plan were entitled to earn LTIP Units in our Operating Partnership if our total return to stockholders for the three-year period beginning December 1, 2005 exceeded a cumulative total return to stockholders of 30%; provided that participants were entitled to earn LTIP Units earlier in the event that we achieved maximum performance for 30 consecutive days. The total number of LTIP Units that could be earned was to be a number having an assumed value equal to 10% of the outperformance amount in excess of the 30% benchmark, subject to a maximum dilution cap equal to the lesser of 3% of our outstanding shares and units of limited partnership interest as of December 1, 2005 or \$50.0 million. On June 14, 2006, the compensation committee determined that under the terms of the 2005 Outperformance Plan, as of June 8, 2006, the performance period had accelerated and the maximum performance pool of \$49,250,000, taking into account forfeitures, had been earned. Under the terms of the 2005 Outperformance Plan, participants also earned additional LTIP Units with a value equal to the

Table of Contents

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

distributions that would have been paid with respect to the LTIP Units earned if such LTIP Units had been earned at the beginning of the performance period. The total number of LTIP Units earned under the 2005 Outperformance Plan by all participants as of June 8, 2006 was 490,475. Under the terms of the 2005 Outperformance Plan, all LTIP Units that were earned remained subject to time-based vesting, with one-third of the LTIP Units earned vested on each of November 30, 2008 and the first two anniversaries thereafter based on continued employment. The earned LTIP Units received regular quarterly distributions on a per unit basis equal to the dividends per share paid on our common stock, whether or not they were vested.

The cost of the 2005 Outperformance Plan (approximately \$8.0 million, subject to adjustment for forfeitures) was amortized into earnings through the final vesting period in 2010. We recorded compensation expense of approximately \$1.2 million and \$1.6 million for the three and six months ended June 30, 2010 in connection with the 2005 Outperformance Plan. The cost of the 2005 Outperformance Plan had been fully expensed as of June 30, 2010.

**2006 Long-Term Outperformance Compensation Program**

On August 14, 2006, the compensation committee of our board of directors approved a long-term incentive compensation program, the 2006 Outperformance Plan. The performance criteria under the 2006 Outperformance Plan were not met and, accordingly, no LTIP Units were earned under the 2006 Outperformance Plan.

The cost of the 2006 Outperformance Plan (approximately \$16.4 million, subject to adjustment for forfeitures) will be amortized into earnings through July 31, 2011. We recorded compensation expense of approximately \$10,000, \$70,000, \$0.1 million and \$0.2 million for the three and nine months ended September 30, 2011 and 2010, respectively, in connection with the 2006 Outperformance Plan.

**SL Green Realty Corp. 2010 Notional Unit Long-Term Compensation Plan**

In December 2009, the compensation committee of our board of directors approved the general terms of the SL Green Realty Corp. 2010 Notional Unit Long-Term Compensation Program, or the 2010 Long Term Compensation Plan. The 2010 Long-Term Compensation Plan is a long-term incentive compensation plan pursuant to which award recipients may earn, in the aggregate, from approximately \$15 million up to approximately \$75 million of LTIP Units in our Operating Partnership based on our stock price appreciation over three years beginning on December 1, 2009; provided that, if maximum performance has been achieved, approximately \$25 million of awards may be earned at any time after the beginning of the second year and an additional approximately \$25 million of awards may be earned at any time after the beginning of the third year. The amount of awards earned will range from approximately \$15 million if our aggregate stock price appreciation during the performance period is 25% to the maximum amount of approximately \$75 million if our aggregate stock price appreciation during the performance period is 50% or greater. No awards will be earned if our aggregate stock price appreciation is less than 25%. After the awards are earned, they will remain subject to vesting, with 50% of any LTIP Units earned vesting on January 1, 2013 and an additional 25% vesting on each of January 1, 2014 and 2015 based, in each case, on continued employment through the vesting date. We will not pay distributions on any LTIP Units until they are earned, at which time we will pay all distributions that would have been paid on the earned LTIP Units since the beginning of the performance period. In January 2011, the compensation committee determined that under the terms of the 2010 Long Term Compensation Plan, as of December 5, 2010, maximum performance had been achieved and, accordingly, approximately 366,815 LTIP Units had been earned under the 2010 Long-Term Compensation Plan. In accordance with the terms of the program, 50% of these LTIP Units will vest on January 1, 2013 and the remainder are scheduled to vest ratably over the subsequent two years based on continued employment.

Overall, the 2010 Long Term Compensation Plan contemplates maximum potential awards of 1,179,987 LTIP Units and a cap of approximately \$75 million when earned. However, sufficient shares were not available under the 2005 Plan to fund the entire 2010 Long Term Compensation Plan in December 2009, and the awards granted at that time, in the aggregate, were limited to 744,128 LTIP Units, subject to performance-based and time-based vesting, unless and until additional shares became available under the 2005 Plan prior to the end of the performance period for the 2010 Long Term Compensation Plan. At our annual meeting of stockholders on June 15, 2010, our stockholders approved the adoption of the 2005 Plan which, among other things, increased the number of shares available under the plan. That increase allowed us to award the balance of the LTIP Units due under the 2010 Long-Term Compensation Plan. The remaining awards were granted in June 2010. The cost of the 2010 Long Term Compensation Plan (approximately \$31.5 million, subject to forfeitures) will be amortized into earnings through the final vesting period. We recorded compensation expense of approximately \$2.3 million, \$6.5 million, \$1.3 million and \$2.8 million for the three and nine months ended September 30, 2011 and 2010, respectively, related to the 2010 Long-Term Compensation Plan.

**SL Green Realty Corp. 2011 Outperformance Plan**

In August 2011, the compensation committee of our board of directors approved the general terms of the SL Green Realty Corp. 2011 Outperformance Plan, or the 2011 Outperformance Plan. Participants in the 2011 Outperformance Plan may earn, in the aggregate, up

Table of Contents

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

to \$85 million of LTIP Units in our Operating Partnership based on our total return to stockholders for the three-year period beginning September 1, 2011. Under the 2011 Outperformance Plan, participants will be entitled to share in a performance pool comprised of LTIP Units with a value equal to 10% of the amount, if any, by which our total return to stockholders during the three-year period exceeds a cumulative total return to stockholders of 25%, subject to the maximum of \$85 million of LTIP Units; provided that if maximum performance has been achieved, approximately one-third of each award may be earned at any time after the beginning of the second year and an additional approximately one-third of each award may be earned at any time after the beginning of the third year. LTIP Units earned under the 2011 Outperformance Plan will be subject to continued vesting requirements, with 50% of any awards earned vesting on August 31, 2014 and the remaining 50% vesting on August 31, 2015, subject to continued employment with us through such dates. Participants will not be entitled to distributions with respect to LTIP Units granted under the 2011 Outperformance Plan unless and until they are earned. If LTIP Units are earned, each participant will also be entitled to the distributions that would have been paid had the number of earned LTIP Units been issued at the beginning of the performance period, with such distributions being paid in the form of additional LTIP Units. Thereafter, distributions will be paid currently with respect to all earned LTIP Units, whether vested or unvested. Awards have not yet been granted under the 2011 Outperformance Plan.

**Deferred Stock Compensation Plan for Directors**

Under our Independent Directors' Deferral Program, which commenced July 2004, our non-employee directors may elect to defer up to 100% of their annual retainer fee, chairman fees and meeting fees. Unless otherwise elected by a participant, fees deferred under the program shall be credited in the form of phantom stock units. The phantom stock units are convertible into an equal number of shares of common stock upon such directors' termination of service from the Board of Directors or a change in control by us, as defined by the program. Phantom stock units are credited to each non-employee director quarterly using the closing price of our common stock on the applicable dividend record date for the respective quarter. Each participating non-employee director's account is also credited for an equivalent amount of phantom stock units based on the dividend rate for each quarter.

During the nine months ended September 30, 2011, 6,998 phantom stock units were earned. As of September 30, 2011, there were approximately 65,664 phantom stock units outstanding.

**Employee Stock Purchase Plan**

On September 18, 2007, our board of directors adopted the 2008 Employee Stock Purchase Plan, or ESPP, to encourage our employees to increase their efforts to make our business more successful by providing equity-based incentives to eligible employees. The ESPP is intended to qualify as an employee stock purchase plan under Section 423 of the Internal Revenue Code of 1986, as amended, and has been adopted by the board to enable our eligible employees to purchase our shares of common stock through payroll deductions. The ESPP became effective on January 1, 2008 with a maximum of 500,000 shares of the common stock available for issuance, subject to adjustment upon a merger, reorganization, stock split or other similar corporate change. We filed a registration statement on Form S-8 with the Securities Exchange Commission with respect to the ESPP. The common stock is offered for purchase through a series of successive offering periods. Each offering period will be three months in duration and will begin on the first day of each calendar quarter, with the first offering period having commenced on January 1, 2008. The ESPP provides for eligible employees to purchase the common stock at a purchase price equal to 85% of the lesser of (1) the market value of the common stock on the first day of the offering period or (2) the market value of the common stock on the last day of the offering period. The ESPP was approved by our stockholders at our 2008 annual meeting of stockholders. As of September 30, 2011 approximately 53,626 shares of our common stock had been issued under the ESPP.

**Market Capitalization**

## Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

At September 30, 2011, borrowings under our mortgages and other loans payable, our 2007 revolving credit facility, senior unsecured notes and trust preferred securities (including our share of joint venture debt of approximately \$1.8 billion) represented 58.4% of our combined market capitalization of approximately \$13.2 billion (based on a common stock price of \$58.15 per share, the closing price of our common stock on the New York Stock Exchange on September 30, 2011). Market capitalization includes our consolidated debt, common and preferred stock and the conversion of all units of limited partnership interest in our Operating Partnership, and our share of joint venture debt.

Table of Contents**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS****Indebtedness**

The table below summarizes our consolidated mortgages and other loans payable, our 2007 revolving credit facility, senior unsecured notes and trust preferred securities outstanding at September 30, 2011 and December 31, 2010, respectively (dollars in thousands):

|   | September 30,<br>2011 | December 31,<br>2010 |
|---|-----------------------|----------------------|
| <b>Debt Summary:</b>                            |                       |                      |
| <b>Balance</b>                                  |                       |                      |
| Fixed rate                                      | \$ 4,720,111          | \$ 4,136,362         |
| Variable rate hedged                            | 30,000                | ---                  |
| Total fixed rate                                | 4,750,111             | 4,136,362            |
| Variable rate                                   | 807,978               | 674,318              |
| Variable rate supporting variable rate assets   | 328,351               | 440,333              |
| Total variable rate                             | 1,136,329             | 1,114,651            |
| Total   | \$ 5,886,440          | \$ 5,251,013         |
| <b>Percent of Total Debt:</b>                   |                       |                      |
| Total fixed rate                                | 80.7%                 | 78.8%                |
| Variable rate                                   | 19.3%                 | 21.2%                |
| Total   | 100.0%                | 100.0%               |
| <b>Effective Interest Rate for the Quarter:</b> |                       |                      |
| Fixed rate                                      | 5.73%                 | 5.95%                |
| Variable rate                                   | 2.30%                 | 1.79%                |
| Effective interest rate                         | 5.06%                 | 4.76%                |

The variable rate debt shown above generally bears interest at an interest rate based on 30-day LIBOR (0.24% and 0.26% at September 30, 2011 and 2010, respectively). Our consolidated debt at September 30, 2011 had a weighted average term to maturity of approximately 5.7 years.

Certain of our debt and preferred equity investments, with an unpaid principal balance of approximately \$328.5 million at September 30, 2011, are variable rate investments which mitigate our exposure to interest rate changes on our unhedged variable rate debt.

**Mortgage Financing**

As of September 30, 2011, our total mortgage debt (excluding our share of joint venture debt of approximately \$1.8 billion) consisted of approximately \$3.4 billion of fixed rate debt, including hedged variable rate debt, with an effective weighted average interest rate of approximately 5.82% and \$666.3 million of variable rate debt with an effective weighted average interest rate of approximately 3.19%.

**Corporate Indebtedness**

**2007 Revolving Credit Facility**

We have a \$1.5 billion revolving credit facility, or the 2007 revolving credit facility. The 2007 revolving credit facility bears interest at a spread ranging from 70 basis points to 110 basis points over the 30-day LIBOR which, based on our leverage ratio at September 30, 2011, was 90 basis points. This facility matures in June 2012. The 2007 revolving credit facility also requires a 12.5 to 20 basis point fee on the unused balance payable annually in arrears. The 2007 revolving credit facility had approximately \$500.0 million outstanding at September 30, 2011. Availability under the 2007 revolving credit facility was further reduced at September 30, 2011 by \$101.4 million of outstanding letters of credit.

The Operating Partnership is the borrower, and we and certain of our subsidiaries are guarantors under the 2007 revolving credit facility. From time to time, certain of our indebtedness under the 2007 revolving credit facility is secured by mortgages granted by our subsidiaries, other than ROP. Further, ROP and certain of its subsidiaries provide a senior guaranty of the Operating Partnership's obligations under the 2007 revolving credit facility. ROP and its subsidiaries' respective obligations to guarantee amounts payable under the 2007 revolving credit facility are limited by the Allocable Guaranty Limitation, as defined in the guaranty agreement under the facility. As of September 30, 2011, the maximum amount of ROP and its subsidiaries' guaranty obligation was approximately \$376.2 million.

The 2007 revolving credit facility includes certain restrictions and covenants (see restrictive covenants below).



Table of Contents

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**Senior Unsecured Notes**

The following table sets forth our senior unsecured notes and other related disclosures by scheduled maturity date as of September 30, 2011 and December 31, 2010, respectively (in thousands):

| Issuance                      | September 30,<br>2011<br>Unpaid Principal<br>Balance | September 30,<br>2011<br>Accreted<br>Balance | December 31,<br>2010<br>Accreted<br>Balance | Coupon<br>Rate(4) | Effective<br>Rate | Term<br>(in Years) | Maturity         |
|-------------------------------|--|--|---|-------------------|-------------------|--------------------|------------------|
| January 22, 2004(1)<br>(5)(7) | \$ ---   | \$ ---                                       | \$ 84,823                                   | 5.15%             | 5.900%            | 7                  | January 15, 2011 |
| August 13, 2004(1) (5)        | 98,578   | 98,578                                       | 98,578                                      | 5.875%            | 6.100%            | 10                 | August 15, 2014  |
| March 31, 2006(1)             | 275,000  | 274,794                                      | 274,764                                     | 6.00%             | 6.200%            | 10                 | March 31, 2016   |
| March 16, 2010(8)             | 250,000  | 250,000                                      | 250,000                                     | 7.75%             | 7.750%            | 10                 | March 15, 2020   |
| June 27, 2005(1)(2)(5)        | 657  | 657  | 657   | 4.00%             | 4.000%            | 20                 | June 15, 2025    |
| March 26, 2007(3)(5)          | 120,157  | 118,701                                      | 123,171                                     | 3.00%             | 5.460%            | 20                 | March 30, 2027   |
| October 12, 2010(6)           | 345,000  | 275,299                                      | 268,552                                     | 3.00%             | 7.125%            | 7                  | October 15, 2017 |
| August 5, 2011(8)             | 250,000  | 249,551                                      | ---   | 5.00%             | 5.000%            | 7                  | August 15, 2018  |
|                               | \$ 1,339,392   | \$ 1,267,580                                 | \$ 1,100,545                                |                   |                   |                    |                  |

- (1) Issued by ROP.
- (2) Exchangeable senior debentures which are currently callable at 100% of par. In addition, the debentures can be put to us, at the option of the holder at par plus accrued and unpaid interest, on June 15, 2015 and 2020 and upon the occurrence of certain change of control transactions. As a result of the acquisition of all outstanding shares of common stock of Reckson Associates Realty Corp., or the Reckson Merger, the adjusted exchange rate for the debentures is 7.7461 shares of our common stock per \$1,000 of principal amount of debentures and the adjusted reference dividend for the debentures is \$1.3491. During the year ended December 31, 2010, we repurchased approximately \$115.4 million of these debentures, inclusive of debentures purchased in the tender offer discussed in Note (5) below, and realized a net loss on early extinguishment of debt of approximately \$0.3 million. On the date of the Reckson Merger, \$13.1 million was recorded in equity and was fully amortized as of June 30, 2010.
- (3) In March 2007, we issued \$750.0 million of these exchangeable notes. Interest on these notes is payable semi-annually on March 30 and September 30. The notes have an initial exchange rate representing an exchange price that was set at a 25.0% premium to the last reported sale price of our common stock on March 20, 2007, or \$173.30. The initial exchange rate is subject to adjustment under certain circumstances. The notes are senior unsecured obligations of our Operating Partnership and are exchangeable upon the occurrence of specified events, and during the period beginning on the twenty-second scheduled trading day prior to the maturity date and ending on the second business day prior to the maturity date, into cash or a combination of cash and shares of our common stock, if any, at our option. The notes are redeemable, at our option, on and after April 15, 2012. We may be required to repurchase the notes on March 30, 2012, 2017 and 2022, and upon the occurrence of certain designated events. The net proceeds from the offering were approximately \$736.0 million, after deducting estimated fees and expenses. The proceeds of the offering were used to repay certain of our existing indebtedness, make investments in additional properties, and make open market purchases of our common stock and for general corporate purposes. During the year ended December 31, 2010, we repurchased approximately \$41.7 million of these bonds, inclusive of notes purchased in the tender offer discussed in Note (5) below, and realized a net loss on early extinguishment of debt of approximately \$0.5 million. On the issuance date, \$66.6 million was recorded in equity. As of September 30, 2011, approximately \$1.5 million remained unamortized.
- (4) Interest on the senior unsecured notes is payable semi-annually with principal and unpaid interest due on the scheduled maturity dates.
- (5) In April 2010, we completed a cash tender offer and purchased \$13.0 million of the outstanding 3.000% Exchangeable Senior Notes due 2027 issued by the Operating Partnership, and \$13.2 million of the outstanding 4.000% Exchangeable Senior Debentures due 2025, \$38.8 million of the 5.150% Notes due 2011 and \$50.0 million of the 5.875% Notes due 2014 issued by Reckson.
- (6) In October 2010, we issued \$345.0 million of these exchangeable notes. Interest on these notes is payable semi-annually on April 15 and October 15. The notes have an initial exchange rate representing an exchange price that was set at a 30.0% premium to the last reported sale price of our common stock on October 6, 2010, or \$85.81. The initial exchange rate is subject to adjustment under certain circumstances. The notes are senior unsecured obligations of our Operating Partnership and are exchangeable upon the occurrence of

## Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

specified events, and during the period beginning on the twenty-second scheduled trading day prior to the maturity date and ending on the second business day prior to the maturity date, into cash or a combination of cash and shares of our common stock, if any, at our option. The notes are guaranteed by ROP. The net proceeds from the offering were approximately \$336.5 million, after deducting fees and expenses. The proceeds of the offering were used to repay certain of our existing indebtedness, make investments in additional properties, and for general corporate purposes. On the issuance date, \$78.3 million was recorded in equity. As of September 30, 2011, approximately \$69.7 million remained unamortized.

- (7) In January 2011, the remaining outstanding \$84.8 million of ROP's 5.15% unsecured notes were repaid at par on their maturity date.
- (8) Issued by us, the Operating Partnership and ROP, as co-obligors.

### **Junior Subordinate Deferrable Interest Debentures**

In June 2005, we issued \$100.0 million of Trust Preferred Securities, which are reflected on the balance sheet as Junior Subordinate Deferrable Interest Debentures. The proceeds were used to repay our unsecured revolving credit facility. The \$100.0 million of junior subordinate deferrable interest debentures have a 30-year term ending July 2035. They bear interest at a fixed rate of 5.61% for the first 10 years ending July 2015. Thereafter, the rate will float at three month LIBOR plus 1.25%. The securities are currently redeemable at par.

Table of Contents

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**Restrictive Covenants**

The terms of our 2007 revolving credit facility and certain of our senior unsecured notes include certain restrictions and covenants which limit, among other things, the payment of dividends (as discussed below), the incurrence of additional indebtedness, the incurrence of liens and the disposition of assets, and which require compliance with financial ratios relating to the minimum amount of tangible net worth, the minimum amount of debt service coverage and fixed charge coverage, the maximum amount of unsecured indebtedness, the minimum amount of unencumbered property debt service coverage and certain investment limitations. The dividend restriction referred to above provides that, except to enable us to continue to qualify as a REIT for Federal income tax purposes, we will not during any four consecutive fiscal quarters make distributions with respect to common stock or other equity interests in an aggregate amount in excess of 95% of funds from operations for such period, subject to certain other adjustments. As of September 30, 2011 and December 31, 2010, we were in compliance with all such covenants.

**Market Rate Risk**

We are exposed to changes in interest rates primarily from our floating rate borrowing arrangements. We use interest rate derivative instruments to manage exposure to interest rate changes. A hypothetical 100 basis point increase in interest rates along the entire interest rate curve for 2011 would increase our annual interest cost by approximately \$11.1 million and would increase our share of joint venture annual interest cost by approximately \$4.7 million, respectively.

We recognize all derivatives on the balance sheet at fair value. Derivatives that are not hedges must be adjusted to fair value through income. If a derivative is a hedge, depending on the nature of the hedge, changes in the fair value of the derivative will either be offset against the change in fair value of the hedged asset, liability, or firm commitment through earnings, or recognized in other comprehensive income until the hedged item is recognized in earnings. The ineffective portion of a derivative's change in fair value is immediately recognized in earnings.

Approximately \$4.8 billion of our long-term debt bears interest at fixed rates, and therefore the fair value of these instruments is affected by changes in the market interest rates. The interest rate on our variable rate debt and joint venture debt as of September 30, 2011 ranged from LIBOR plus 75 basis points to LIBOR plus 350 basis points.

**Contractual Obligations**

Refer to our 2010 Annual Report on Form 10-K for a discussion of our contractual obligations. There have been no material changes, outside the ordinary course of business, to these contractual obligations in 2011.

**Off-Balance Sheet Arrangements**

We have a number of off-balance sheet investments, including joint ventures and debt and preferred equity investments. These investments all have varying ownership structures. Substantially all of our joint venture arrangements are accounted for under the equity method of accounting as we have the ability to exercise significant influence, but not control over the operating and financial decisions of these joint venture arrangements. Our off-balance sheet arrangements are discussed in Note 5, Debt and preferred equity Investments and Note 6, Investments in

Unconsolidated Joint Ventures in the accompanying financial statements.

### **Capital Expenditures**

We estimate that for the three months ending December 31, 2011, we will incur approximately \$24.1 million of capital expenditures, which are net of loan reserves, (including tenant improvements and leasing commissions) on existing wholly-owned properties and our share of capital expenditures at our joint venture properties, net of loan reserves, will be approximately \$6.6 million. We expect to fund these capital expenditures with operating cash flow, additional property level mortgage financings and cash on hand. Future property acquisitions may require substantial capital investments for refurbishment and leasing costs. We expect that these financing requirements will be met in a similar fashion. We believe that we will have sufficient resources to satisfy our capital needs during the next 12-month period. Thereafter, we expect our capital needs will be met through a combination of cash on hand, net cash provided by operations, borrowings, potential asset sales or additional equity or debt issuances.

### **Dividends**

We expect to pay dividends to our stockholders based on the distributions we receive from our Operating Partnership primarily from property revenues net of operating expenses or, if necessary, from working capital or borrowings.

To maintain our qualification as a REIT, we must pay annual dividends to our stockholders of at least 90% of our REIT taxable income, determined before taking into consideration the dividends paid deduction and net capital gains. We intend to continue to pay regular quarterly dividends to our stockholders on an annual basis. Based on our current annual dividend rate of \$0.40 per share, we would pay approximately \$34.3 million in dividends. Before we pay any dividend, whether for Federal income tax purposes or otherwise, which would only be paid out of available cash to the extent permitted under our revolving credit facility, we must first

Table of Contents

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

meet both our operating requirements and scheduled debt service on our mortgages and loans payable.

**Related Party Transactions**

**Cleaning/ Security/ Messenger and Restoration Services**

Through Alliance Building Services, or Alliance, First Quality Maintenance, L.P., or First Quality, provides cleaning, extermination and related services, Classic Security LLC provides security services, Bright Star Couriers LLC provides messenger services, and Onyx Restoration Works provides restoration services with respect to certain properties owned by us. Alliance is partially owned by Gary Green, a son of Stephen L. Green, the chairman of our board of directors. In addition, First Quality has the non-exclusive opportunity to provide cleaning and related services to individual tenants at our properties on a basis separately negotiated with any tenant seeking such additional services. The Service Corporation has entered into an arrangement with Alliance whereby it will receive a profit participation above a certain threshold for services provided by Alliance to certain tenants at certain buildings above the base services specified in their lease agreements. Alliance paid the Service Corporation approximately \$0.8 million, \$1.9 million, \$0.6 million and \$1.6 million for the three and nine months ended September 30, 2011 and 2010, respectively. We paid Alliance approximately \$4.3 million, \$10.9 million, \$3.4 million and \$9.6 million for the three and nine months ended September 30, 2011 and 2010, respectively, for these services (excluding services provided directly to tenants).

**Leases**

Nancy Peck and Company leases 1,003 square feet of space at 420 Lexington Avenue under a lease that ends in August 2015. Nancy Peck and Company is owned by Nancy Peck, the wife of Stephen L. Green. The rent due under the lease is \$35,516 per year.

**Management Fees**

S.L. Green Management Corp., a consolidated entity, receives property management fees from an entity in which Stephen L. Green owns an interest. The aggregate amount of fees paid to S.L. Green Management Corp. from such entity was approximately \$113,000, \$335,000, \$92,000 and \$293,000 for the three and nine months ended September 30, 2011 and 2010, respectively.

**Gramercy Capital Corp.**

Our related party transactions with Gramercy are discussed in Note 11, Related Party Transactions in the accompanying financial statements.

**Insurance**

We maintain all-risk property and rental value coverage (including coverage regarding the perils of flood, earthquake and terrorism) within two property insurance portfolios and liability insurance. The first property portfolio maintains a blanket limit of \$750.0 million per occurrence,

## Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

including terrorism, for the majority of the New York City properties in our portfolio. This policy expires on December 31, 2011. The second portfolio maintains a limit of \$700.0 million per occurrence, including terrorism, for some New York City properties and the majority of the Suburban properties. The second property policy expires on December 31, 2011. Additional coverage may be purchased on a stand-alone basis for certain assets. We maintain liability policies which cover all our properties and provide limits of \$201.0 million per occurrence and in the aggregate per location. The liability policies expire on October 31, 2012.

In October 2006, we formed a wholly-owned taxable REIT subsidiary, Belmont Insurance Company, or Belmont, to act as a captive insurance company and be one of the elements of our overall insurance program. Belmont was formed in an effort to, among other reasons, stabilize to some extent the fluctuations of insurance market conditions. Belmont is licensed in New York to write Terrorism, NBCR (nuclear, biological, chemical, and radiological), General Liability, Environmental Liability and D&O coverage.

- **Terrorism:** Belmont acts as a direct property insurer with respect to a portion of our terrorism coverage for the New York City properties. Effective December 31, 2010, Belmont increased its terrorism coverage from \$400 million to \$650 million in a layer in excess of \$100.0 million. In addition Belmont purchased reinsurance to reinsure the retained insurable risk not otherwise covered under Terrorism Risk Insurance Program Reauthorization and Extension Act of 2007, or TRIPRA, as detailed below.
- **NBCR:** Since December 31, 2010, Belmont has acted as a direct insurer of NBCR coverage up to \$600 million on our entire property portfolio for certified acts of terrorism above a program trigger of \$100.0 million. Belmont is responsible for a small deductible and 15% of a loss, with the remaining 85% covered by the Federal government.
- **General Liability:** For the period commencing October 31, 2010, Belmont insures a retention on the general liability insurance of \$150,000 per occurrence and a \$2.1 million annual aggregate stop loss limit. We have secured excess insurance

Table of Contents

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

to protect against catastrophic liability losses above the \$150,000 retention. Prior policy years carried a higher per occurrence deductible and/or higher aggregate stop loss. Belmont has retained a third party administrator to manage all claims within the retention and we anticipate that direct management of liability claims will improve loss experience and ultimately lower the cost of liability insurance in future years. In addition, we have an umbrella liability policy of \$200.0 million per occurrence and in the aggregate on a per location basis.

- Environmental Liability: Belmont insures a deductible of \$975,000 per occurrence in excess of \$25,000 on a \$25 million per occurrence/\$30 million aggregate environmental liability policy covering our entire portfolio.

As long as we own Belmont, we are responsible for its liquidity and capital resources, and the accounts of Belmont are part of our consolidated financial statements. If we experience a loss and Belmont is required to pay under its insurance policy, we would ultimately record the loss to the extent of Belmont's required payment. Therefore, insurance coverage provided by Belmont should not be considered as the equivalent of third-party insurance, but rather as a modified form of self-insurance.

The Terrorism Risk Insurance Act, or TRIA, which was enacted in November 2002, was renewed on December 31, 2007. Congress extended TRIA, now called TRIPRA (Terrorism Risk Insurance Program Reauthorization and Extension Act of 2007) until December 31, 2014. The law extends the federal Terrorism Insurance Program that requires insurance companies to offer terrorism coverage and provides for compensation for insured losses resulting from acts of certified terrorism, subject to the current program trigger of \$100.0 million. Our debt instruments, consisting of mortgage loans secured by our properties (which are generally non-recourse to us), mezzanine loans, ground leases, our 2007 revolving credit facility and other corporate obligations, contain customary covenants requiring us to maintain insurance. Although we believe that we currently maintain sufficient insurance coverage to satisfy these obligations, there is no assurance that in the future we will be able to procure coverage at a reasonable cost. In such instances, there can be no assurance that the lenders or ground lessors under these instruments will not take the position that a total or partial exclusion from all-risk insurance coverage for losses due to terrorist acts is a breach of these debt and ground lease instruments allowing the lenders or ground lessors to declare an event of default and accelerate repayment of debt or recapture of ground lease positions. In addition, if lenders prevail in asserting that we are required to maintain full coverage for these risks, it could result in substantially higher insurance premiums.

We have a 49.9% interest in the property at 100 Park Avenue, where we participate with Prudential, which carries a blanket policy of \$500.0 million of all-risk property insurance, including terrorism coverage. We have a 49.4615% interest in 280 Park Avenue which is insured under our partners' property, terrorism, and general liability policies and are deemed adequate coverage. We own One Madison Avenue, which is under a triple net lease with insurance provided by the tenant, Credit Suisse Securities (USA) LLC, or CS. We have a 50.6% interest in the property at 388 and 390 Greenwich Street, where we participate with SITQ, which is leased on a triple net basis to Citigroup, N.A., which provides insurance coverage directly. We monitor all triple net leases to ensure that tenants are providing adequate coverage. Other joint ventures may be covered under policies separate from our policies, at coverage limits which we deem to be adequate. We continually monitor these policies. Although we consider our insurance coverage to be appropriate, in the event of a major catastrophe, such as an act of terrorism, we may not have sufficient coverage to replace certain properties.

**Funds from Operations**

## Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

Funds from Operations, or FFO, is a widely recognized measure of REIT performance. We compute FFO in accordance with standards established by the National Association of Real Estate Investment Trusts, or NAREIT, which may not be comparable to FFO reported by other REITs that do not compute FFO in accordance with the NAREIT definition, or that interpret the NAREIT definition differently than we do. The revised White Paper on FFO approved by the Board of Governors of NAREIT in April 2002 defines FFO as net income (loss) (computed in accordance with Generally Accepted Accounting Principles, or GAAP), excluding gains (or losses) from debt restructuring and sales of properties, plus real estate related depreciation and amortization and after adjustments for unconsolidated partnerships and joint ventures. We present FFO because we consider it an important supplemental measure of our operating performance and believe that it is frequently used by securities analysts, investors and other interested parties in the evaluation of REITs, particularly those that own and operate commercial office properties.

We also use FFO as one of several criteria to determine performance-based bonuses for members of our senior management. FFO is intended to exclude GAAP historical cost depreciation and amortization of real estate and related assets, which assumes that the value of real estate assets diminishes ratably over time. Historically, however, real estate values have risen or fallen with market conditions. Because FFO excludes depreciation and amortization unique to real estate, gains and losses from property dispositions and extraordinary items, it provides a performance measure that, when compared year over year, reflects the impact to operations from trends in occupancy rates, rental rates, operating costs, interest costs, providing perspective not immediately apparent from net income. FFO does not represent cash generated from operating activities in accordance with GAAP and should not be considered as



Table of Contents**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

an alternative to net income (determined in accordance with GAAP), as an indication of our financial performance or to cash flow from operating activities (determined in accordance with GAAP) as a measure of our liquidity, nor is it indicative of funds available to fund our cash needs, including our ability to make cash distributions.

FFO for the three and nine months ended September 30, 2011 and 2010 is as follows (in thousands):

|  | Three Months Ended September 30, |             | Nine Months Ended September 30, |              |
|--|----------------------------------|-------------|---------------------------------|--------------|
|  | 2011                             | 2010        | 2011                            | 2010         |
| Net income attributable to SL Green common stockholders                            | \$ 7,079                         | \$ 111,500  | \$ 614,423                      | \$ 263,617   |
| Add:   |                                  |             |                                 |              |
| Depreciation and amortization  | 73,358                           | 56,011      | 202,394                         | 166,909      |
| Discontinued operations depreciation adjustments                                   | ---                              | 1,326       | 676                             | 4,385        |
| Unconsolidated joint ventures depreciation and noncontrolling interest adjustments | 9,865                            | 7,116       | 23,174                          | 24,608       |
| Net income attributable to noncontrolling interests                                | 1,864                            | 5,521       | 22,510                          | 15,375       |
| Loss on equity investment in marketable securities                                 | ---                              | ---         | ---                             | 285          |
| Less:  |                                  |             |                                 |              |
| Gain on sale of discontinued operations  | ---                              | 35,485      | 46,085                          | 35,485       |
| Equity in net gain on sale of interest in unconsolidated joint venture             | 3,032                            | 520         | 3,032                           | 127,289      |
| Purchase price fair value adjustment   | 999                              | ---         | 489,889                         | ---          |
| Depreciation on non-rental real estate assets                                      | 242                              | 155         | 667                             | 686          |
| Funds from Operations  | \$ 87,893                        | \$ 145,314  | \$ 323,504                      | \$ 311,719   |
| Cash flows provided by operating activities  | \$ 60,848                        | \$ 101,395  | \$ 237,696                      | \$ 254,049   |
| Cash flows (used in) provided by investing activities                              | \$ (436,786)                     | \$ (71,909) | \$ (501,519)                    | \$ 174,990   |
| Cash flows used in financing activities  | \$ 380,214                       | \$ (98,260) | \$ 325,498                      | \$ (501,951) |

**Inflation**

Substantially all of the office leases provide for separate real estate tax and operating expense escalations as well as operating expense recoveries based on increases in the Consumer Price Index or other measures such as porters' wage. In addition, many of the leases provide for fixed base rent increases. We believe that inflationary increases may be at least partially offset by the contractual rent increases and expense escalations described above.

**Accounting Standards Updates**

The Accounting Standards Updates are discussed in Note 2, Significant Accounting Policies- Accounting Standards Updates in the accompanying consolidated financial statements.



Table of Contents

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**Forward-Looking Information**

This report includes certain statements that may be deemed to be forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and are intended to be covered by the safe harbor provisions thereof. All statements, other than statements of historical facts, included in this report that address activities, events or developments that we expect, believe or anticipate will or may occur in the future, including such matters as future capital expenditures, dividends and acquisitions (including the amount and nature thereof), development trends of the real estate industry and the Manhattan, Brooklyn, Queens, Westchester County, Connecticut, Long Island and New Jersey office markets, business strategies, expansion and growth of our operations and other similar matters, are forward-looking statements. These forward-looking statements are based on certain assumptions and analyses made by us in light of our experience and our perception of historical trends, current conditions, expected future developments and other factors we believe are appropriate.

Forward-looking statements are not guarantees of future performance and actual results or developments may differ materially, and we caution you not to place undue reliance on such statements. Forward-looking statements are generally identifiable by the use of the words may, will, should, expect, anticipate, estimate, believe, intend, project, continue, or the negative of these words, or other similar words or terms.

Forward-looking statements contained in this report are subject to a number of risks and uncertainties that may cause our actual results, performance or achievements to be materially different from future results, performance or achievements expressed or implied by forward-looking statements made by us. These risks and uncertainties include:

- the effect of the credit crisis on general economic, business and financial conditions, and on the New York metropolitan real estate market in particular;
- dependence upon certain geographic markets; risks of real estate acquisitions, dispositions and developments, including the cost of construction delays and cost overruns;
- risks relating to debt and preferred equity investments; availability and creditworthiness of prospective tenants and borrowers; bankruptcy or insolvency of a major tenant or a significant number of smaller tenants;
- adverse changes in the real estate markets, including reduced demand for office space, increasing vacancy, and increasing availability of sublease space; availability of capital (debt and equity);
- unanticipated increases in financing and other costs, including a rise in interest rates;
- our ability to comply with financial covenants in our debt instruments;
- our ability to maintain our status as a REIT;
- risks of investing through joint venture structures, including the fulfillment by our partners of their financial obligations;

## Edgar Filing: SL GREEN REALTY CORP - Form 10-Q

- the continuing threat of terrorist attacks, in particular in the New York Metropolitan area and on our tenants;
- our ability to obtain adequate insurance coverage at a reasonable cost and the potential for losses in excess of our insurance coverage, including as a result of environmental contamination; and
- legislative, regulatory and/or safety requirements adversely affecting REITs and the real estate business, including costs of compliance with the Americans with Disabilities Act, the Fair Housing Act and other similar laws and regulations.

Other factors and risks to our business, many of which are beyond our control, are described in other sections of this report and in our other filings with the Securities and Exchange Commission, or the SEC. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of future events, new information or otherwise.

Table of Contents

**ITEM 3. Quantitative and Qualitative Disclosure About Market Risk**

For quantitative and qualitative disclosures about market risk, see Item 7A, *Quantitative and Qualitative Disclosures About Market Risk*, of our Annual Report on Form 10-K for the year ended December 31, 2010. Our exposures to market risk have not changed materially since December 31, 2010.

**ITEM 4. Controls and Procedures**

**Evaluation of Disclosure Controls and Procedures**

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure based closely on the definition of disclosure controls and procedures in Rule 13a-15(e) of the Exchange Act. Notwithstanding the foregoing, a control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that it will detect or uncover failures within the Company to disclose material information otherwise required to be set forth in our periodic reports. Also, we have investments in certain unconsolidated entities. As we do not control these entities, our disclosure controls and procedures with respect to such entities are necessarily substantially more limited than those we maintain with respect to our consolidated subsidiaries.

As of the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and our Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this report.

**Changes in Internal Control over Financial Reporting**

There have been no significant changes in our internal control over financial reporting during the quarter ended September 30, 2011, that have materially affected, or are reasonably likely to material affect, our internal control over financial reporting.

Table of Contents

**PART II OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

As of September 30, 2011, we were not involved in any material litigation nor, to management's knowledge, is any material litigation threatened against us or our portfolio other than routine litigation arising in the ordinary course of business or litigation that is adequately covered by insurance.

**ITEM 1A. RISK FACTORS**

There have been no material changes to the risk factors disclosed in Item 1A-Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2010.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

None

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None

**ITEM 4. (REMOVED AND RESERVED)**

**ITEM 5. OTHER INFORMATION**

None

Table of Contents

**ITEM 6. EXHIBITS**

(a) Exhibits:

- 4.1 Indenture, dated as of August 5, 2011, among the Company, the Operating Partnership and ROP, as Co-Obligors, and The Bank of New York Mellon, as Trustee, incorporated by reference to the Company's Form 8-K, dated August 5, 2011, filed with the SEC on August 5, 2011.
- 4.2 First Supplemental Indenture, dated as of August 5, 2011, among the Company, the Operating Partnership and ROP, as Co-Obligors, and The Bank of New York Mellon, as Trustee, to the Indenture, dated as of August 5, 2011, among the Company, the Operating Partnership and ROP, as Co-Obligors, and The Bank of New York Mellon, as Trustee, incorporated by reference to the Company's Form 8-K, dated August 5, 2011, filed with the SEC on August 5, 2011.
- 4.3 Form of 5.00% Senior Notes due 2018 of the Company, the Operating Partnership and ROP, incorporated by reference to the Company's Form 8-K, dated August 5, 2011, filed with the SEC on August 5, 2011.
- 10.1 At-the-Market Equity Offering Sales Agreement, dated July 27, 2011, among the Company, the Operating Partnership and Citigroup Global Markets Inc., incorporated by reference to the Company's Current Report on Form 8-K, dated July 27, 2011, filed with the SEC on July 27, 2011.
- 10.2 At-the-Market Equity Offering Sales Agreement, dated July 27, 2011, among the Company, the Operating Partnership and J.P. Morgan Securities LLC, incorporated by reference to the Company's Current Report on Form 8-K, dated July 27, 2011, filed with the SEC on July 27, 2011.
- 31.1 Certification by the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, filed herewith.
- 31.2 Certification by the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, filed herewith.
- 32.1 Certification pursuant to 18 U.S.C. section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, filed herewith.
- 32.2 Certification pursuant to 18 U.S.C. section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, filed herewith.
- 101.1 The following financial statements from SL Green Realty Corp.'s Quarterly Report on Form 10-Q for the quarter ended September 30, 2011, formatted in XBRL: (i) Consolidated Balance Sheets (unaudited), (ii) Consolidated Statements of Income (unaudited), (iii) Consolidated Statement of Equity (unaudited), (iv) Consolidated Statements of Cash Flows (unaudited), and (v) Notes to Consolidated Financial Statements (unaudited), detail tagged and filed herewith.

Table of Contents

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SL GREEN REALTY CORP.

By:                   /s/ James Mead  
                          James Mead  
                          Chief Financial Officer

Date: November 9, 2011