

ERIE INDEMNITY CO
Form 10-Q
November 04, 2010

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The number of shares outstanding of the registrant's Class B Common Stock as of the latest practicable date, with no par value and a stated value of \$70 per share, was 2,546 at October 22, 2010.

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Total comprehensive income	Indemnity	\$ 69	\$ 72	\$ 176	\$ 157
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* Previously recognized non-credit other-than-temporary impairment losses were reclassified from retained earnings to other comprehensive income upon the adoption of Financial Accounting Standards Board Accounting Standards Codification 320, *Investments Debt and Equity Securities*, during the second quarter of 2009.

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Total trading securities	\$ 26	\$	26	\$	0	\$	0
Total Indemnity	\$ 767	\$	43	\$	713	\$	11

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Total trading securities	\$ 1,985	\$ 1,974	\$ 0	\$ 11
Total Exchange	\$ 9,542	\$ 2,151	\$ 7,319	\$ 72
Total Erie Insurance Group	\$ 10,309	\$ 2,194	\$ 8,032	\$ 83

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Common stock	10	1	0	0	0	11
Total Level 3 assets Exchange	\$ 81	\$ 1	\$ 0	\$ 0	\$ (10)	\$ 72
Total Level 3 assets Insurance Group	\$ 92	\$ 1	\$ 0	\$ 1	\$ (11)	\$ 83

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Limited partnerships

Our limited partnership investments are recorded using the equity method of accounting. As these investments are generally reported on a one-quarter lag, our limited partnership results through September 30, 2010 are comprised of general partnership financial results for the fourth quarter of 2009 and the first two quarters of 2010. Given the lag in reporting, our limited partnership results do not reflect the market conditions of the third quarter of 2010. Cash contributions made to and distributions received from the partnerships are recorded in the period in which the transaction occurs.

We have provided summarized financial information in the following table for the nine months ended September 30, 2010 and for the year ended December 31, 2009. Amounts provided in the table are presented using the latest available financial statements received from the partnerships. Limited partnership financial information has been presented based on the investment percentage in the partnerships for the Erie Insurance Group consistent with how management evaluates the investments.

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Real estate:					
Less than 10%	32	301		(12)	(3)
Greater than or equal to 10% but less than 50%	7	56		0	(3)
Greater than 50%	4	35		13	(11)
Total real estate	43	392		1	(17)
Total limited partnerships Exchange	110	\$ 1,148	\$	47	\$ 0
Total limited partnerships Erie Insurance Group		\$ 1,382	\$	64	\$ (6)

Per the limited partner financial statements, total partnership assets were \$56 billion and total partnership liabilities were \$10 billion at September 30, 2010 (as recorded in the June 30, 2010 limited partnership financial statements). For the nine month period comparable to that presented in the preceding table (fourth quarter 2009 and first two quarters of 2010), total partnership valuation adjustment gains were \$4 billion and total partnership net income was \$449 million.

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Real estate:					
Less than 10%	32	302	(164)	(8)	
Greater than or equal to 10% but less than 50%	7	61	(40)	(1)	
Greater than 50%	4	34	(48)	4	
Total real estate	43	397	(252)	(5)	
Total limited partnerships Exchange	109	\$ 1,116	\$ (315)	\$ 22	
Total limited partnerships Erie Insurance Group		\$ 1,351	\$ (391)	\$ 22	

Per the limited partner financial statements, total partnership assets were \$53 billion and total partnership liabilities were \$11 billion at December 31, 2009 (as recorded in the September 30, 2009 limited partnership financial statements). For the twelve month period comparable to that presented in the preceding table (fourth quarter of 2008 and first three quarters of 2009), total partnership valuation adjustment losses were \$8 billion and total partnership net losses were \$1 billion.

See also Note 12 for investment commitments related to limited partnerships.

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Note 12. Commitments and Contingencies

Indemnity has contractual commitments to invest up to \$60 million related to its limited partnership investments at September 30, 2010. These commitments are split between private equity securities of \$27 million, real estate activities of \$21 million and mezzanine debt securities of \$12 million. These commitments will be funded as required by the partnership agreements.

The Exchange, including EFL, has contractual commitments to invest up to \$472 million related to its limited partnership investments at September 30, 2010. These commitments are split between private equity securities of \$215 million, real estate activities of \$173 million and mezzanine debt securities of \$84 million. These commitments will be funded as required by the partnership agreements.

We are involved in litigation arising in the ordinary course of business. In our opinion, the effects, if any, of such litigation are not expected to be material to our consolidated financial condition, operations or cash flows.

Note 13. Statutory Information

Cash and securities with a carrying value of \$14 million and \$13 million were deposited by the property and casualty and life entities with regulatory authorities under statutory requirements at September 30, 2010 and December 31, 2009, respectively.

(1) *Indemnity s
insurance
related accounts
in this table
include its
wholly-owned
property and
casualty
insurance
subsidiaries
direct business
in addition to
their share of
the pooling
transactions,
which
represents 5.5%
of the total
Property and
Casualty Group
business. The
Consolidated
Statements of
Financial
Position include
direct business
only as the 5.5%
of activity
assumed in
accordance with
the
intercompany
pooling
arrangement
has been
eliminated in
the consolidated
presentation.*

(1) *Indemnity's insurance related accounts in this table include its wholly-owned property and casualty insurance subsidiaries direct business in addition to their share of the pooling transactions, which represents 5.5% of the total Property and Casualty Group business. The Consolidated Statements of Financial Position include direct business only as the 5.5% of activity assumed in accordance with the intercompany pooling arrangement has been eliminated in the consolidated presentation.*

Indemnity is due \$25 million from EFL in the form of a surplus note that was issued in 2003. The note may be repaid only out of unassigned surplus of EFL. Both principal and interest payments are subject to prior approval by the Pennsylvania Insurance Commissioner. The note bears an annual interest rate of 6.7% and will be payable on demand on or after December 31, 2018, with interest scheduled to be paid semi-annually. EFL accrued interest to Indemnity of \$0.4 million in each of the third quarters ended September 30, 2010 and 2009.

Indemnity's components of direct cash flows as presented in the Consolidated Statements of Cash Flows is as follows for the nine months ended September 30:

Direct method of cash flows

<i>(in millions)</i>	Indemnity	
	2010	2009
Management fee received	\$ 713	\$ 690
Service agreement fee received	26	26
Premiums collected	166	162
Net investment income received	33	33
Limited partnership distributions	14	9
Decrease in reimbursements collected from affiliates	(5)	(21)
Commissions and bonuses paid to agents	(414)	(420)
Salaries and wages paid	(80)	(80)
Pension contribution and employee benefits paid	(29)	(29)
Losses paid	(99)	(94)
Loss expenses paid	(17)	(16)
Other underwriting and acquisition costs paid	(42)	(45)
General operating expenses paid	(87)	(81)
Income taxes paid	(50)	(45)
Net cash provided by operating activities	129	89
Net cash used in investing activities	(14)	(42)
Net cash used in financing activities	(118)	(71)
Net decrease in cash	(3)	(24)
Cash and cash equivalents at beginning of period	76	61
Cash and cash equivalents at end of period	\$ 73	\$ 37

In 2009, Indemnity made a \$12 million capital contribution to EFL and the Exchange made a \$43 million capital contribution to EFL to strengthen its surplus. The \$55 million in capital contributions increased EFL's investments and total shareholders' equity. Also in 2009, a required cumulative effect adjustment reclassified previously recognized non-credit other-than-temporary impairments of \$27 million out of retained earnings. Deferred taxes of \$9 million related to this cumulative effect adjustment were offset by a reduction in the valuation allowance in the same amount related to previously recognized impairments.

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interest in EFL. This deferred tax charge is required due to Indemnity's decision to sell its 21.6% ownership interest in EFL rather than receiving its share of EFL's capital in the form of future dividends, which would have been eligible for an 80% dividend received deduction.

The agreements for each sale contain customary representations, warranties, agreements, indemnification rights and termination provisions. The completion of each transaction is subject to regulatory approvals and the satisfaction of other customary conditions, some of which are beyond our control, and no assurance can be given that such completion will occur.

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ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

On June 12, 2009, the Financial Accounting Standards Board (FASB) updated Accounting Standards Codification (ASC) 810, *Consolidation*, which amended the existing guidance for determining whether an enterprise is the primary beneficiary of a variable interest entity (VIE). As of January 1, 2010 Erie Indemnity Company (Indemnity) adopted the new accounting principle on a retrospective basis since inception.

The following discussion of financial condition and results of operations highlights significant factors influencing Erie Insurance Group (we, us, our). This discussion should be read in conjunction with the historical financial information and the related notes thereto included in Item 1. Financial Statements of this Quarterly Report on Form 10-Q and with Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations for the year ended December 31, 2009 contained in our Form 8-K as filed with the Securities and Exchange Commission on May 6, 2010.

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CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING INFORMATION

Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995:

Statements contained herein that are not historical fact are forward-looking statements and, as such, are subject to risks and uncertainties that could cause actual events and results to differ, perhaps materially, from those discussed herein. Forward-looking statements relate to future trends, events or results and include, without limitation, statements and assumptions on which such statements are based that are related to our plans, strategies, objectives, expectations, intentions and adequacy of resources. Examples of forward-looking statements are discussions relating to premium and investment income, expenses, operating results, agency relationships, and compliance with contractual and regulatory requirements. Forward-looking statements are not guarantees of future performance and involve risks and uncertainties that are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements. Among the risks and uncertainties, in addition to those set forth in our filings with the Securities and Exchange Commission, that could cause actual results and future events to differ from those set forth or contemplated in the forward-looking statements include the following:

Risk factors related to Indemnity s business:

dependence on Indemnity s relationship with the Exchange and the management fee under the agreement with the subscribers at the Exchange;

dependence on the independent agency system;

accuracy and adequacy of pricing and loss reserving methodologies;

geographic concentration of business as a result of being a regional company;

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ability to maintain the uninterrupted operations of our business, including our information technology system;

quality and liquidity of our investment portfolio; and

outcome of pending and potential litigations against us.

Risk factors related to the business of the property/casualty and life insurance industry:

factors affecting price competition;

government regulation of the insurance industry, including approval of rate increases and rating factors such as credit and prior experience, and required processes related to underwriting and claims handling;

the uncertain role of the Federal Government, and the ongoing role of the States, in regulating the property/casualty or life insurance industries;

frequency and severity of claims and trends in auto and home repair costs;

changes in driving habits;

weather conditions and natural disasters;

exposure to environmental claims;

fluctuations in interest rates;

inflation and general business and economic conditions;

trends in litigation;

changes in the laws and regulations that govern the insurance industry; and

acts of war and terrorist activities.

A forward-looking statement speaks only as of the date on which it is made and reflects Indemnity's analysis only as of that date. Indemnity undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events, changes in assumptions, or otherwise.

RECENT ACCOUNTING PRONOUNCEMENTS

Indemnity adopted amended guidance related to the consolidation of affiliated entities that became effective January 1, 2010 as required under generally accepted accounting principles (GAAP). As a result of this new guidance, Indemnity is considered to have a controlling financial interest in its affiliated entity, the Erie Insurance Exchange (Exchange). Indemnity is named as, and serves as, the Exchange's attorney-in-fact. Consolidation of the Exchange is required given the significance of the management fee to the Exchange and because Indemnity has the power to direct the activities of the Exchange that most significantly impact the Exchange's economic performance. The consolidation of the Exchange resulted in no change to Indemnity's net income or equity. The Exchange's net income and equity is identified as the noncontrolling interest net income or equity.

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OPERATING REVIEW

Overview

Erie Insurance Group represents the consolidated results of Indemnity and the results of its VIE, the Exchange. The Erie Insurance Group operates as a property and casualty insurer through its regional insurance carriers that write a broad line of personal and commercial lines coverages. The property and casualty insurance companies include the Exchange, a consolidated affiliate and its property and casualty insurance subsidiary, Flagship City Insurance Company (Flagship), and Indemnity's three wholly-owned property and casualty insurance subsidiaries, Erie Insurance Company (EIC), Erie Insurance Property and Casualty Company (EPC) and Erie Insurance Company of New York (ENY). These entities operate collectively as the Property and Casualty Group. The Erie Insurance Group also operates as a life insurer through its affiliate, Erie Family Life Insurance Company (EFL), which is owned 21.6% by Indemnity and 78.4% by the Exchange. EFL underwrites and sells nonparticipating individual and group life insurance policies and fixed annuities.

The Exchange is a reciprocal insurance exchange, which is an unincorporated association of individuals, partnerships and corporations that agree to insure one another. Each applicant for insurance to the Exchange signs a subscriber's agreement, which contains an appointment of Indemnity as their attorney-in-fact to transact the business of the Exchange on their behalf. As attorney-in-fact, Indemnity is required to perform certain services relating to the sales, underwriting and issuance of policies on behalf of the Exchange. The Exchange is a VIE.

The Exchange's equity, which is comprised of its retained earnings and accumulated other comprehensive income, is held for the benefit of its subscribers (policyholders) and meets the definition of a noncontrolling interest and is reflected as such in our consolidated financial statements. Indemnity shareholders benefit from their interest in Indemnity's income and equity but not in the noncontrolling interest's income or equity.

Generally, Indemnity shareholders' interest in income comprises:

a 25% management fee on all property and casualty insurance policies written, less the costs associated with the sales, underwriting and issuance of these policies,

a 5.5% interest in the net underwriting results of the property and casualty lines operations,

a 21.6% equity interest in the net earnings of EFL,

net investment income and results on investments that do not belong to the Exchange or its subsidiaries, and

other income and expenses, including income taxes, that are not the responsibility of the Exchange or its subsidiaries.

Generally, the noncontrolling interest's income comprises:

a 94.5% interest in the net underwriting results of the property and casualty lines operations,

a 78.4% equity interest in the net earnings of EFL,

net investment income and related results on investments that belong to the Exchange and its subsidiaries, and

other income and expenses, including income taxes, that are the responsibility of the Exchange and its subsidiaries.

Indemnity shareholder interest refers to the interest in Indemnity owned by the Class A and Class B shareholders. Exchange refers to the noncontrolling interest held for the benefit of the subscribers (policyholders) and includes its interests in Flagship and EFL.

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The following tables represent a breakdown of the composition of the income attributable to Indemnity and the income attributable to the noncontrolling interest (Exchange) for the three and nine months ended September 30, 2010. For purposes of this discussion, EFL's investments are included in the life insurance operations.

Results of the Erie Insurance Group's operations by interest (Unaudited)

(in millions)	Indemnity shareholder			Noncontrolling interest			Eliminations of related party		Erie Insurance Group	
	Percent	interest		Percent	(Exchange)		transactions		Group	
		Three months ended			Three months ended		Three months ended		Three months ended	
		September 30, 2010	2009		September 30, 2010	2009	September 30, 2010	2009	September 30, 2010	2009
Management operations										
Management fee revenue, net	100.0%	\$ 266	\$ 253		\$	\$	\$ (266)	\$ (253)	\$	\$
Service agreement revenue	100.0%	9	9						9	9
Total revenue from management operations		275	262				(266)	(253)	9	9
Cost of management operations	100.0%	217	214				(217)	(214)		
Income from management operations before taxes										
		58	48				(49)	(39)	9	9
Property and casualty insurance operations										
Premiums earned	5.5%	55	53	94.5%	935	911			990	964
Losses and loss expenses	5.5%	38	34	94.5%	652	579	(1)	(1)	689	612
Underwriting expenses	5.5%	16	18	94.5%	272	317	(51)	(41)	237	294
Income from property and casualty insurance operations before taxes										
		1	1		11	15	52	42	64	58

Life insurance operations ⁽¹⁾

Total revenue	21.6%	10	7	78.4%	33	26	(1)	(1)	42	32
Total benefits and expenses	21.6%	7	5	78.4%	20	20	(1)	(1)	26	24
<i>Income from life insurance operations before taxes</i>										
		3	2		13	6	0	0	16	8
Investment operations										
Investment income, net of expenses		10	10		79	73	(3)	(3)	86	80
Net realized gains on investments		5	5		197	244			202	249
Impairment losses recognized in earnings		0	(3)		0	(10)			0	(13)
Equity in earnings (losses) of limited partnerships		5	(9)		23	(26)			28	(35)
<i>Income from investment operations before taxes</i>										
		20	3		299	281	(3)	(3)	316	281
Income from operations before income taxes and noncontrolling interest										
		82	54		323	302			405	356
Provision for income taxes		28	14		102	90			130	104
Net income		\$ 54	\$ 40		\$ 221	\$ 212	\$	\$	\$ 275	\$ 252

(1) Earnings on life insurance-related invested assets are integral to the evaluation of the life insurance operations because of the long duration of life products. On that basis, for

*presentation
purposes, the life
insurance
operations in the
table above
include life
insurance related
investment results.
However, the life
insurance
investment results
are included in
the investment
operations
segment
discussion as part
of the Exchange's
investment results.*

Table of Contents**Results of the Erie Insurance Group's operations by interest (Unaudited)**

<i>(in millions)</i>	Indemnity shareholder interest Nine months ended September 30, 2010	Indemnity shareholder interest Nine months ended September 30, 2009	Noncontrolling interest (Exchange) Nine months ended September 30, 2010	Noncontrolling interest (Exchange) Nine months ended September 30, 2009	Eliminations of related party transactions Nine months ended September 30, 2010		Erie Insurance Group Nine months ended September 30, 2009		
					Percent	Percent	September 30, 2010	September 30, 2009	September 30, 2010
Management operations									
Management fee revenue, net	100.0%	\$ 773	\$ 742	\$	\$	\$ (773)	\$ (742)	\$	\$
Service agreement revenue	100.0%	26	26					26	26
Total revenue from management operations		799	768			(773)	(742)	26	26
Cost of management operations	100.0%	626	615			(626)	(615)		
Income from management operations before taxes									
		173	153			(147)	(127)	26	26
Property and casualty insurance operations									
Premiums earned	5.5%	161	157	94.5%	2,765	2,695		2,926	2,852
Losses and loss expenses	5.5%	118	112	94.5%	2,027	1,921	(4)	(4)	2,141
Underwriting expenses	5.5%	46	48	94.5%	783	826	(151)	(131)	678
(Loss) Income from property and casualty insurance operations before taxes									
		(3)	(3)		(45)	(52)	155	135	107
Life insurance operations⁽¹⁾									

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Total revenue	21.6%	28	20	78.4%	99	74	(2)	(2)	125	92
Total benefits and expenses	21.6%	20	18	78.4%	70	68	(2)	(2)	88	84
<i>Income from life insurance operations before taxes</i>		8	2		29	6	0	0	37	8
Investment operations										
Investment income, net of expenses		28	32		232	231	(8)	(8)	252	255
Net realized gains on investments		7	5		99	298			106	303
Impairment losses recognized in earnings		(1)	(10)		(3)	(71)			(4)	(81)
Equity in earnings (losses) of limited partnerships		11	(64)		47	(253)			58	(317)
<i>Income (loss) from investment operations before taxes</i>		45	(37)		375	205	(8)	(8)	412	160
Income from operations before income taxes and noncontrolling interest		223	115		359	159			582	274
Provision for income taxes		73	31		103	(29)			176	2
Net income		\$ 150	\$ 84		\$ 256	\$ 188	\$	\$	\$ 406	\$ 272

(1) Earnings on life insurance-related invested assets are integral to the evaluation of the life insurance operations because of the long duration of life products. On that basis, for

*presentation
purposes, the life
insurance
operations in the
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include life
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However, the life
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discussion as part
of the Exchange's
investment results.*

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We believe that investors' understanding of our performance related to the Indemnity shareholder interest is enhanced by the disclosure of the following non-GAAP financial measure. Our method of calculating this measure may differ from those used by other companies and therefore comparability may be limited.

Operating income is net income excluding realized capital gains and losses, impairment losses and related federal income taxes. Our common stock portfolio is measured at fair value. As such, changes in fair value related to common stocks are reported in earnings. These unrealized gains or losses are included in the net realized gains and losses on investments in our Consolidated Statements of Operations that is used to calculate operating income. Equity in earnings or losses of EFL and equity in earnings or losses of limited partnerships are included in the calculation of operating income. Equity in earnings or losses of limited partnerships includes the respective investment's realized capital gains and losses, as well as unrealized gains and losses.

Net income is the generally accepted accounting principle (GAAP) measure that is most directly comparable to operating income. We use operating income to evaluate the results of operations. It reveals trends in our management services, insurance underwriting and investment operations that may be obscured by the net effects of realized capital gains and losses including impairment losses. Realized capital gains and losses, including impairment losses, may vary significantly between periods and are generally driven by business decisions and economic developments such as capital market conditions, the timing of which is unrelated to our management services and insurance underwriting processes. We believe it is useful for investors to evaluate these components separately and in the aggregate when reviewing our performance. We are aware that the price to earnings multiple commonly used by investors as a forward-looking valuation technique uses operating income as the denominator. Operating income should not be considered as a substitute for net income and does not reflect our overall profitability.

The following table reconciles operating income and net income for Indemnity shareholder interest:

	Indemnity Shareholder Interest			
	Three months ended September 30, 2010		Nine months ended September 30, 2010	
	2009	2009	2009	2009
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
<i>(in millions, except per share data)</i>				
Operating income attributable to Indemnity	\$ 51	\$ 38	\$ 146	\$ 87
Net realized gains and impairments on investments	5	2	6	(5)
Income tax (expense) benefit	(2)	0	(2)	2
Realized gains and impairments, net of income taxes	3	2	4	(3)
Net income attributable to Indemnity	\$ 54	\$ 40	\$ 150	\$ 84
Per Indemnity Class A common share-diluted:				
Operating income attributable to Indemnity	\$ 0.89	\$ 0.66	\$ 2.55	\$ 1.52
Net realized gains and impairments on investments	0.08	0.04	0.11	(0.09)
Income tax (expense) benefit	(0.03)	(0.01)	(0.04)	0.03
Realized gains and impairments, net of income taxes	0.05	0.03	0.07	(0.06)
Net income attributable to Indemnity	\$ 0.94	\$ 0.69	\$ 2.62	\$ 1.46

The increase in operating income was primarily the result of Indemnity's limited partnership investments generating earnings of \$5 million in the third quarter of 2010, compared to generating losses of \$9 million in the third quarter of 2009. For the nine months ended September 30, 2010, limited partnership earnings totaled \$11 million compared to losses of \$64 million recorded for the same period in 2009.

Table of Contents**Operating Segments**

As a result of the changes in our reporting entity at January 1, 2010 (see Note 2), our reportable segments have increased from three to four. Our reportable segments include management operations, property and casualty insurance operations, life insurance operations and investment operations. The segment information presented below includes reclassification of all comparative prior period segment information.

Management operations

Management operations generate internal fee revenue by providing services to the Exchange. Management fee revenue is based upon the management fee rate, determined by our Board of Directors, and the direct written premiums of the Property and Casualty Group.

Property and casualty insurance operations

The property and casualty insurance industry is highly cyclical, with periods of rising premium rates and shortages of underwriting capacity followed by periods of substantial price competition and excess capacity. The cyclical nature of the insurance industry has a direct impact on the direct written premiums of the Property and Casualty Group. The Property and Casualty Group's economically sensitive lines, such as workers compensation and commercial auto, continue to experience reduced exposures and reduced average premium per policy due to continuing unfavorable economic conditions. Industry premium exposures in property and casualty lines were suppressed in 2009, with premium rates for personal lines showing signs of firming and most commercial lines reflecting rate reductions. The property and casualty insurance business is driven by premium growth, the combined ratio and investment returns. The property and casualty operations premium growth strategy focuses on growth by expansion of existing operations including a careful agency selection process and increased market penetration in existing operating territories. Expanding the size of our existing agency force of almost 2,100 independent agencies will contribute to future growth as new agents build up their books of business with the Property and Casualty Group. We appointed 83 new agencies during the first nine months of 2010. In 2009, we appointed 120 new agencies and plan to appoint a similar number during 2010.

The property and casualty insurance operations insure standard and preferred risks while adhering to a set of consistent underwriting standards. Nearly 50% of premiums are derived from personal auto, 20% from homeowners and 30% from commercial lines. Pennsylvania, Maryland and Virginia made up 64% of the property and casualty lines insurance business based on 2009 direct written premium. As a result of the intercompany pooling arrangement, Indemnity retains a 5.5% interest in the net underwriting results of the Property and Casualty Group. The Exchange retains 94.5% of the net underwriting results of the Property and Casualty Group.

The combined ratio, expressed as a percentage, is the key measure of underwriting profitability traditionally used in the property and casualty insurance industry. It is the sum of the ratio of losses and loss expenses to premiums earned (loss ratio) plus the ratio of policy acquisition and other underwriting expenses to premiums earned (expense ratio). When the combined ratio is less than 100%, underwriting results are generally considered profitable; when the combined ratio is greater than 100%, underwriting results are generally considered unprofitable.

Factors affecting loss and loss expenses include the frequency and severity of losses, the nature and severity of catastrophic losses, the quality of risks underwritten and underlying claims and settlement expenses related to medical costs and litigation.

Investments held by the Property and Casualty Group are reported in the investment operations segment, separate from the underwriting business.

Life insurance operations

EFL generates revenues through sales of its individual and group life insurance policies and fixed individual and group annuities. These products provide our property and casualty agency force an opportunity to cross-sell both personal and commercial accounts. EFL's profitability depends principally on the ability to develop, price and distribute insurance products, attract and retain deposit funds, generate investment returns and manage expenses. Other drivers include mortality and morbidity experience, persistency experience to enable the recovery of acquisition costs, maintaining interest spreads over the amounts credited to deposit funds and the maintenance of strong ratings from rating agencies.

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Earnings on life insurance-related invested assets are integral to the evaluation of the life insurance operations because of the long duration of life products. On that basis, for presentation purposes in the Management's Discussion and Analysis, the life insurance operations include life insurance related investment results. However, for presentation purposes in the segment footnote, the life insurance investment results are included in the investment operations segment discussion as part of the Exchange's investment results.

Investment operations

We generate revenues from our fixed maturity, equity security and alternative investment portfolios. The portfolios are managed with a view toward maximizing after-tax returns on a risk-adjusted basis. Management actively evaluates the portfolios for impairments. We record impairment writedowns on investments in circumstances where the fair value of the investment is substantially below cost, and we conclude that the decline in fair value is other-than-temporary.

Our investment operations reflect the improvement experienced in the financial markets. During the third quarter 2010, there were no impairments of securities compared to impairments of \$16 million in the third quarter 2009. Our alternative investments benefited from improving financial market conditions in the fourth quarter of 2009 and the first six months of 2010. In particular, the improvement in the private equity and mezzanine debt markets had a positive impact on our limited partnership portfolio. Equity in earnings of limited partnerships was \$58 million through September 30, 2010 compared to losses of \$324 million through September 30, 2009. The valuation adjustments in the limited partnerships are based on financial statements received from our general partners, which are generally received on a quarter lag. As a result, the third quarter partnership earnings do not reflect the valuation changes from the third quarter of 2010.

General conditions and trends affecting our business

Financial conditions

Unfavorable changes in economic conditions, including declining consumer confidence, inflation, unemployment and recession, among others, may lead the Property and Casualty Group's customers to modify coverage, not renew policies, or even cancel policies. Our key challenge is to generate profitable revenue growth in a highly competitive market that currently continues to experience the effects of these unfavorable economic conditions.

Market volatility

Our portfolio of fixed income, preferred and common stocks and limited partnerships is subject to market volatility. Depending upon market conditions, this could cause considerable fluctuation in reported total investment income.

Table of ContentsRESULTS OF OPERATIONS

The information that follows is presented on a segment basis prior to eliminations.

Management operations

Management fee revenue earned by Indemnity from services provided to the Exchange is eliminated upon consolidation.

(in millions)	Erie Insurance Group					
	Three months ended September 30,			Nine months ended September 30,		
	2010	2009	%Change	2010	2009	%Change
	(Unaudited)			(Unaudited)		
Management fee revenue	\$ 266	\$ 253	5.3%	\$ 773	\$ 742	4.2%
Service agreement revenue	9	9	(1.9)	26	26	(1.7)
Total revenue from management operations	275	262	5.1	799	768	4.0
Cost of management operations	217	214	1.1	626	615	1.7
Income from management operations Indemnity ⁽¹⁾	\$ 58	\$ 48	23.0%	\$ 173	\$ 153	13.4%
Gross margin	21.1%	18.1%	3.0 pts.	21.7%	19.9%	1.8 pts.

(1) Indemnity retains 100% of the income from management operations.

Management fee revenue

The following table presents the direct written premium of the Property and Casualty Group and the calculation of the management fee revenue.

(dollars in millions)	Erie Insurance Group					
	Three months ended September 30,			Nine months ended September 30,		
	2010	2009	%Change	2010	2009	%Change
	(Unaudited)			(Unaudited)		
Property and Casualty Group direct written premiums	\$ 1,062	\$ 1,009	5.2%	\$ 3,098	\$ 2,974	4.2%
Management fee rate	25.00%	25.00%		25.00%	25.00%	
Management fee revenue, gross	\$ 265	\$ 252	5.2%	\$ 774	\$ 743	4.2%
Change in allowance for management fee returned on cancelled policies ⁽¹⁾	1	1	NM	(1)	(1)	NM
	\$ 266	\$ 253	5.3%	\$ 773	\$ 742	4.2%

Management fee revenue, net
of allowance

NM = not
meaningful

(1) *Management
fees are
returned to the
Exchange when
policies are
cancelled
mid-term and
unearned
premiums are
refunded. We
record an
estimated
allowance for
management
fees returned on
mid-term policy
cancellations.*

Management fee revenue is based upon the management fee rate, determined by our Board of Directors, and the direct written premiums of the Property and Casualty Group. Changes in the management fee rate can affect the segment's revenue and net income significantly. The management fee rate was set at 25%, the maximum rate, for both 2010 and 2009.

Direct written premiums of the Property and Casualty Group increased 5.2% in the third quarter of 2010, compared to the third quarter of 2009, due to a 3.4% increase in policies in force and modest increases in average premium. The year-over-year average premium per policy for all lines of business increased 0.4% at September 30, 2010, compared to a decrease of 2.2% at September 30, 2009. The policy retention ratio remained steady at 90.6% at September 30, 2010, compared to 90.6% at December 31, 2009, and 90.7% at September 30, 2009. See the Property and casualty insurance operations segment that follows for a complete discussion of property and casualty direct written premiums.

Service agreement revenue

Service agreement revenue includes service charges Indemnity collects from policyholders for providing extended payment terms on policies written by the Property and Casualty Group and late payment and policy reinstatement fees. The service charges are fixed dollar amounts per billed installment. Service agreement revenue totaled \$9 million in both third quarters of 2010 and 2009.

Table of ContentsCost of management operations

(in millions)	Erie Insurance Group					
	Three months ended September 30,			Nine months ended September 30,		
	2010	2009	%Change	2010	2009	%Change
	(Unaudited)			(Unaudited)		
Commissions	\$ 149	\$ 146	1.3%	\$ 426	\$ 419	1.5%
Non-commission expense	68	68	0.7	200	196	2.1
Total cost of management operations	\$ 217	\$ 214	1.1%	\$ 626	\$ 615	1.7%

Commissions Scheduled rate commissions increased \$8 million in the third quarter of 2010 and \$18 million for the nine months ended September 30, 2010, compared to the same periods in 2009, impacted by the 5.2% and 4.2%, respectively, increase in direct written premiums of the Property and Casualty Group. Offsetting these increases were decreases in agent bonuses of \$5 million in the third quarter of 2010 and \$10 million for the nine months ended September 30, 2010, reflecting a reduction in our estimate of the profitability component of the bonus when factoring in the most recent year's underwriting data.

Non-commission expense Non-commission expense was flat in the third quarter of 2010 compared to the third quarter of 2009. Personnel costs, the second largest component in the cost of management operations, increased \$1 million primarily due to an increase in salaries and wages as a result of higher average pay rates and staffing levels. Hardware and software costs also increased \$1 million, offset by a \$3 million decrease in professional fees due to the capitalization of contract labor costs, related to our technology initiatives.

For the nine months ended September 30, 2010, non-commission expense increased \$4 million. Driving this increase was a \$4 million increase in software costs related to various technology initiatives, a \$4 million increase in personnel costs as salaries and wages were impacted by higher average pay rates and staffing levels, and a \$2 million increase in survey and underwriting expense. These increases were offset by a \$5 million reduction for a favorable ruling related to an outstanding judgment against us, and a \$4 million decrease in professional fees primarily resulting from the capitalization of contract labor costs related to various technology initiatives.

The gross margin of 21.7% for the nine months ended September 30, 2010, was positively impacted by a \$5 million reduction for a favorable court ruling. Excluding this adjustment, the gross margin would have been 21.0%, compared to 19.9% for the first nine months of 2009. The improved gross margin in the first nine months of 2010, compared to the first nine months of 2009, resulted from revenue growth slightly outpacing expense growth.

Table of Contents**Property and casualty insurance operations**

A summary of the results of operations of our property and casualty insurance business is as follows:

	Property and Casualty Group					
	Three months ended September 30,			Nine months ended September 30,		
	2010	2009	%Change	2010	2009	%Change
<i>(dollars in millions)</i>	<i>(Unaudited)</i>			<i>(Unaudited)</i>		
Direct written premium	\$ 1,062	\$ 1,009	5.2%	\$ 3,098	\$ 2,974	4.2%
Reinsurance assumed and ceded	(5)	2	NM	(11)	4	NM
Net written premium	1,057	1,011	4.6	3,087	2,978	3.6
Change in unearned premium	67	47	44.3	161	126	28.0
Net premiums earned	990	964	2.7	2,926	2,852	2.6
Losses and loss expenses	690	613	12.4	2,145	2,033	5.5
Policy acquisition and other underwriting expenses	288	335	(13.5)	829	874	(5.0)
Total losses and expenses	978	948	3.3	2,974	2,907	2.3
Underwriting income (loss)						
Erie Insurance Group	\$ 12	\$ 16	(31.6)%	\$ (48)	\$ (55)	9.9%
Underwriting income (loss)						
Indemnity	\$ 1	\$ 1		\$ (3)	\$ (3)	
Underwriting income (loss)						
Exchange	\$ 11	\$ 15		\$ (45)	\$ (52)	
Loss and loss expense ratio	69.7%	63.7%	6.0 pts.	73.3%	71.3%	2.0 pts.
Policy acquisition and other underwriting expense ratio	29.0	34.4	(5.4)	28.4	30.6	(2.2)
Combined ratio	98.7%	98.1%	0.6 pts.	101.7%	101.9%	(0.2) pts.

NM = not meaningful

We measure profit or loss for our property and casualty segment based upon underwriting results, which represent net earned premium less loss and loss expenses and underwriting expenses on a pre-tax basis. Loss and combined ratios are key performance indicators that we use to assess business trends and to make comparisons to industry results. Investment results of our property and casualty insurance company subsidiaries are included in our investment operations segment.

Direct written premiums

Direct written premiums of the Property and Casualty Group increased 5.2% to nearly \$1.1 billion in the third quarter of 2010, compared to the third quarter of 2009, driven by an increase in policies in force and modest increases in average premium per policy. The combined impact of these increases was seen primarily in personal lines renewal business, commercial lines new business, and commercial multi-peril renewal business.

Premiums generated from new business increased 4.3% in the third quarter of 2010, compared to 4.8% in the third quarter of 2009. Underlying the trend in new business premiums was an increase in new business policies in force of 4.4% in the third quarter of 2010, compared to 6.3% in the third quarter of 2009, while the year-over-year average premium per policy on new business increased 2.1% at September 30, 2010, compared to a decline of 1.9% at September 30, 2009.

Premiums generated from renewal business increased 5.4% in the third quarter of 2010, compared to 1.6% in the third quarter of 2009. Underlying the trend in renewal business premiums was an increase in renewal business policies in force of 3.3% in the third quarter of 2010, compared to 3.0% in the third quarter of 2009, while the year-over-year average premium per policy on renewal business increased 0.3% at September 30, 2010, compared to a decline of 2.2% at September 30, 2009. The Property and Casualty Group's year-over-year policy retention ratio was 90.6% at September 30, 2010, compared to 90.6% at December 31, 2009, and 90.7% at September 30, 2009.

Personal lines Total personal lines premiums written increased 5.7% to \$803 million in the third quarter of 2010, compared to \$759 million in the third quarter of 2009. Total personal lines policies in force increased 3.3% in the third quarter of 2010 and the total personal lines year-over-year average premium per policy increased 2.0%.

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New business premiums written on personal lines decreased 0.6% in the third quarter of 2010, compared to an increase of 6.5% in the third quarter of 2009. Personal lines new business policies in force increased 3.2% for the twelve months ended September 30, 2010, compared to 7.9% for the same period in the prior year. The year-over-year average premium per policy on personal lines new business increased 1.7% at September 30, 2010, compared to 0.3% at September 30, 2009.

Private passenger auto new business premiums written decreased 0.6% in the third quarter of 2010, compared to an increase of 6.9% in the third quarter of 2009. Private passenger auto new business policies in force increased 2.2% for the twelve months ended September 30, 2010, compared to 9.4% for the same period in the prior year. The new business year-over-year average premium per policy for private passenger auto increased 2.2% at September 30, 2010, compared to a decrease of 0.9% at September 30, 2009.

Homeowners new business premiums written decreased 3.9% in the third quarter of 2010, compared to an increase of 9.0% in the third quarter of 2009. Homeowners new business policies in force increased 4.9% compared to 5.6% for the twelve months ended September 30, 2010 and 2009, respectively. The new business year-over-year average premium per policy for homeowners increased 1.5% at September 30, 2010, compared to 1.8% at September 30, 2009.

Renewal premiums written on personal lines increased 6.5% in the third quarter 2010, compared to 3.7% in the third quarter of 2009, driven by a modest increase in average premium per policy and steady policy retention ratio trends. The year-over-year average premium per policy on personal lines renewal business increased 2.0% at September 30, 2010, compared to a decline of 0.5% at September 30, 2009. The year-over-year policy retention ratio for personal lines was 91.4% at September 30, 2010, 91.5% at December 31, 2009, and 91.6% at September 30, 2009.

Private passenger auto renewal premiums written increased 5.1% in the third quarter of 2010 compared to 2.1% in the third quarter of 2009. The year-over-year average premium per policy on private passenger auto renewal business increased 1.8% at September 30, 2010, compared to a decline of 0.9% at September 30, 2009. The private passenger auto year-over-year policy retention ratio remained steady at 91.8% at September 30, 2010, compared to 91.9% at December 31, 2009 and September 30, 2009.

Homeowners renewal premiums written increased 9.3% in the third quarter of 2010, compared to 6.8% in the third quarter of 2009. The year-over-year average premium per policy on homeowners renewal business increased 4.1% at September 30, 2010, compared to 1.9% at September 30, 2009. The homeowners year-over-year policyholder retention ratio was 91.0% at September 30, 2010, 91.2% at December 31, 2009, and 91.4% at September 30, 2009.

Commercial lines Total commercial lines premiums written increased 3.8% to \$259 million in the third quarter of 2010, compared to \$249 million in the third quarter of 2009. Total commercial lines policies in force increased 3.9% while the total commercial lines year-over-year average premium per policy decreased 3.7%.

New business premiums written on commercial lines increased 15.4% in the third quarter of 2010, compared to 1.1% in the third quarter of 2009. Commercial lines new business policies in force increased 9.9% in the third quarter of 2010, compared to a decline of 0.4% in the third quarter of 2009. The year-over-year average premium per policy on commercial lines new business was flat at September 30, 2010, compared to a decline of 2.5% at September 30, 2009. Renewal premiums for commercial lines increased 1.9% in the third quarter of 2010 compared to a decrease of 4.5% in the third quarter of 2009, driven by improved policy retention trends and smaller decreases in average premium per policy, the combined impact of which was seen primarily in the commercial multi-peril line of business. The commercial lines year-over-year policy retention ratio improved to 85.2% at September 30, 2010, compared to 84.9% at December 31, 2009, and 84.8% at September 30, 2009. The year-over-year average premium per policy on commercial lines renewal business decreased 4.0% at September 30, 2010, compared to 6.5% at September 30, 2009, driven primarily by the workers compensation and commercial auto lines of business in both years. The workers compensation and commercial auto year-over-year average premium per policy decreases were 10.6% and 3.3%, respectively, at September 30, 2010, compared to decreases of 14.5% and 4.2%, respectively, at September 30, 2009. Contributing to the workers compensation lower average premium per policy were shifts in the mix of our book of

business and lower exposures driven by reductions in payroll levels. The commercial auto average premium per policy decrease was driven by shifts in the mix of our book of business and fewer insured vehicles.

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Future trends premium revenue We are continuing our efforts to grow Property and Casualty Group premiums and improve our competitive position in the marketplace. Expanding the size of the agency force will contribute to future growth as existing and new agents build up their book of business with the Property and Casualty Group. Through the first nine months of 2010, we appointed 83 new agencies, which increased our total to 2,087 agencies. We expect our pricing actions to result in a net increase in direct written premium in 2010, however, exposure reductions and changes in our mix of business could impact the average premium written by the Property and Casualty Group as customers may continue to reduce coverages.

Current year losses and loss expenses

The current accident year loss and loss expense ratio, excluding catastrophe losses, was 72.2% in the third quarter of 2010 compared to 67.6% in the third quarter of 2009.

The personal lines loss and loss expense ratio related to the current accident year, excluding catastrophe losses, was 72.6% in the third quarter of 2010 compared to 65.5% in the third quarter of 2009. Excluding catastrophe losses, the current accident year loss and loss expense ratio for personal auto increased to 73.7% in the third quarter of 2010 from 72.9% in the third quarter of 2009, while the homeowners loss and loss expense ratio increased to 71.5% from 54.2% for the same periods, respectively. The homeowners line of business experienced an increase in frequency in the third quarter of 2010 compared to the third quarter 2009.

The commercial lines loss and loss expense ratio related to the current accident year, excluding catastrophe losses, was 71.0% in the third quarter of 2010 compared to 72.7% in the third quarter of 2009. Excluding catastrophe losses, the current accident year loss and loss expense ratios for the third quarters of 2010 and 2009, respectively, were 69.9% and 95.0% for the workers compensation line of business, 72.7% and 60.6% for the commercial multi-peril line of business, and 79.3% and 70.2% for the commercial auto line of business. The workers compensation line of business was impacted by three new large workers compensation claims in the third quarter of 2009, while the commercial multi-peril line of business experienced an increase in frequency in the third quarter of 2010.

Catastrophe losses

Catastrophes are an inherent risk of the property and casualty insurance business and can have a material impact on our insurance underwriting results. In addressing this risk, we employ what we believe are reasonable underwriting standards and monitor our exposure by geographic region. The Property and Casualty Group's definition of catastrophes includes those weather-related or other loss events which we consider significant to our geographic footprint which, individually or in the aggregate, may not reach the level of a national catastrophe as defined by the Property Claim Service (PCS). The Property and Casualty Group maintains sufficient property catastrophe reinsurance coverage from unaffiliated reinsurers and no longer participates in the voluntary assumed reinsurance business, which lowers the variability of the underwriting results of the Property and Casualty Group.

Catastrophe losses, as defined by the Property and Casualty Group, totaled \$52 million in the third quarter of 2010 and \$23 million in the third quarter of 2009. These catastrophe losses contributed 5.2 points and 2.4 points to the combined ratios at September 30, 2010 and 2009, respectively. Catastrophe losses in the third quarter of 2010 were the result of flooding, hail and wind storms primarily in the states of Wisconsin and Maryland. In the third quarter of 2009, catastrophe losses resulted from flooding, wind and hail storms primarily in Indiana and Wisconsin. Catastrophe losses incurred for the first nine months of 2010 and 2009 were \$245 million and \$111 million, respectively, and contributed 8.3 points and 3.8 points to the combined ratio, respectively.

Prior year loss development

The following table provides the details of the prior year loss reserve development:

	Erie Insurance Group			
	Three months ended September 30, 2010		Nine months ended September 30, 2009	
(in millions)	(Unaudited)		(Unaudited)	
Prior year loss development:				
Direct business including salvage and subrogation	\$ (49)	\$ (41)	\$ (105)	\$ (6)

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Assumed reinsurance business	(26)	(18)	(37)	(26)
Ceded reinsurance business	(1)	(1)	(6)	1
Total prior year loss development	\$ (76)	\$ (60)	\$ (148)	\$ (31)

Negative amounts represent a redundancy (decrease in reserves), while positive amounts represent a deficiency (increase in reserves).

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Development of loss reserves

Direct business including salvage and subrogation Favorable development of prior accident years, including the effects of salvage and subrogation recoveries totaled \$49 million and improved the combined ratio by 4.9 points in the third quarter of 2010, compared to \$41 million, or 4.2 points in the third quarter of 2009. The favorable development in the third quarter of 2010 was primarily the result of improved severity trends, of which \$16 million related to the workers compensation line of business, \$12 million related to the private passenger auto line of business, and \$8 million related to the commercial multi-peril line of business. In the third quarter of 2009, the favorable development was primarily the result of reserve releases for one large workers compensation claim.

Favorable development of prior accident years, including the effects of salvage and subrogation recoveries, totaled \$105 million during the first nine months of 2010 and improved the combined ratio by 3.6 points, compared to \$6 million, or 0.2 points in the first nine months of 2009. Driving the prior accident year development through September 30, 2010 was favorable development of \$34 million related to the personal auto line of business, \$33 million related to the commercial multi-peril line of business, \$21 million related to the workers compensation line of business, and \$10 million related to the homeowners line of business. Of the \$34 million of favorable development in the personal auto line of business, the majority was primarily the result of improvements in severity trends on automobile bodily injury and uninsured/underinsured motorist bodily injury, while \$7 million was the result of closing two pre-1986 automobile massive injury claims. The favorable development experienced in the commercial multi-peril and workers compensation lines of business was primarily the result of improvements in severity trends, while the favorable development in the homeowners line of business was primarily the result of the settlement of one large claim. The favorable development in 2009 was primarily the result of the settlement of several massive injury workers compensation claims, offset by adverse development related to the commercial multi-peril line as a result of reserve strengthening and the outcome of certain court decisions.

Assumed reinsurance The Property and Casualty Group's favorable development of prior accident year loss reserves on its assumed reinsurance business totaled \$26 million in the third quarter of 2010, compared to \$18 million in the third quarter of 2009. For the first nine months of 2010, favorable development of prior accident year loss reserves on assumed reinsurance totaled \$37 million, compared to \$26 million in the first nine months of 2009. The favorable development for all periods was due to less than anticipated growth in involuntary reinsurance.

Ceded reinsurance Favorable development of ceded reinsurance reserves was flat at \$1 million in the third quarters of 2010 and 2009. During the first nine months of 2010, ceded reinsurance reserves increased \$6 million, which is reflected as favorable development of reserves, compared to a reduction of \$1 million during the first nine months of 2009, which is reflected as adverse development of reserves. The favorable development in 2010 was primarily the result of a \$9 million increase related to the business catastrophe liability line, offset by a \$4 million reduction in ceded recoveries related to the pre-1986 automobile massive injury reserves.

Policy acquisition and other underwriting expenses

Our expense ratio decreased 5.4 points in the third quarter of 2010 and 2.2 points for the nine months ended September 30, 2010, compared to the same respective periods in 2009. The management fee rate was 25% at both September 30, 2010 and 2009. The third quarter and first nine months of 2009 include a charge of \$62 million related to the write-off of assumed involuntary reinsurance premium related to the North Carolina Beach and Coastal Plans deemed uncollectible as a result of state legislation, and added 6.5 points and 2.2 points to the third quarter and first nine months of 2009, respectively, policy acquisition and other underwriting expense ratios. The third quarter of 2009 also includes the reversal of a charge for the North Carolina Escrow account of \$10 million, originally incurred in the first and second quarters of 2009, as the final rate was approved by North Carolina and approximated our filed rates. This reversal reduced policy acquisition and other underwriting expense ratio by 1.0 point in the third quarter of 2009.

Table of Contents**Life insurance operations**

EFL is a Pennsylvania-domiciled life insurance company which underwrites and sells nonparticipating individual and group life insurance policies and fixed annuities and operates in 10 states and the District of Columbia.

<i>(in millions)</i>	Erie Family Life Insurance Company					
	Three months ended September			Nine months ended September		
	2010	30, 2009	%Change	2010	30, 2009	%Change
	(Unaudited)			(Unaudited)		
Individual life premiums, net of reinsurance	\$ 15	\$ 12	14.6%	\$ 46	\$ 46	1.7%
Group life and other premiums	1	1	(2.4)	2	2	(5.0)
Other revenue	0	1	4.8	0	1	(3.6)
Total net policy revenue	16	14	13.6	48	49	1.3
Net investment income	24	22	5.5	71	70	0.9
Net realized gains on investments	3	3	24.4	11	1	NM
Impairment losses recognized in earnings	0	(3)	NM	(2)	(18)	89.2
Equity in losses of limited partnerships	0	(3)	NM	(1)	(8)	91.7
Total revenues	43	33	26.4	127	94	36.6
Benefits and other changes in policy reserves	21	19	8.2	67	65	3.5
Amortization of deferred policy acquisition costs	3	3	(16.7)	12	10	20.3
Other operating expenses	3	3	(10.0)	11	11	(2.8)
Total benefits and expenses	27	25	2.5	90	86	4.7
Income before income taxes	\$ 16	\$ 8	97.6%	\$ 37	\$ 8	NM
Income before taxes Indemnity ⁽¹⁾	\$ 3	\$ 2		\$ 8	\$ 2	
Income before taxes Exchange	\$ 13	\$ 6		\$ 29	\$ 6	

NM = not meaningful

Premiums

Gross policy revenues increased 3.2% to \$26 million in the third quarter of 2010, compared to \$25 million in the third quarter of 2009. EFL reinsures a large portion of its traditional products in order to reduce claims volatility. Our reinsurers assume 75% of the risk on new term business. Ceded reinsurance premiums were \$10 million and \$11 million in the third quarters of 2010 and 2009, respectively. For the first nine months of 2010 compared to the first nine months of 2009, gross policy revenues totaled \$78 million and \$75 million, respectively, while ceded reinsurance premiums totaled \$30 million and \$28 million, respectively.

Premiums received on annuity and universal life products totaled \$26 million in the third quarter of 2010, compared to \$49 million in the third quarter of 2009. Of this amount, annuity and universal life premiums recorded as deposits, and therefore not reflected in revenue on the Consolidated Statements of Operations, totaled \$22 million and \$45 million in the third quarters of 2010 and 2009, respectively. For the first nine months of 2010 compared to the first nine months of 2009, premiums received on annuity and universal life products totaled \$89 million and \$132 million, respectively, while annuity and universal life deposits totaled \$77 million and \$119 million, respectively.

Investments

Due to continued improvements in market conditions in the third quarter and first nine months of 2010, EFL experienced low levels of impairments and an increase in net realized gains on investments compared to the third quarter and first nine months of 2009. Equity in earnings of limited partnerships also reflected the improvement in market conditions, as limited partnership activity is reported on a one quarter lag. See additional discussion of investments in the Investment Operations segment that follows.

Benefits and expenses

The third quarter and first nine months of 2010 benefits and other changes in policy reserves were impacted by an increase in surrender and other benefits offset by decreases in interest on annuity deposits. The amortization of deferred policy acquisition costs increased during the first nine months of 2010 as a result of a significant reduction in impairments and experiencing a greater level of realized gains as compared to the first nine months of 2009.

Table of Contents**Investment operations**

	Erie Insurance Group			
	Three months ended September 30, 2010 (Unaudited)		Nine months ended September 30, 2010 (Unaudited)	
<i>(in millions)</i>				
Indemnity				
Net investment income	\$ 10	\$ 10	\$ 28	\$ 32
Net realized gains on investments	5	5	7	5
Net impairment losses recognized in earnings	0	(3)	(1)	(10)
Equity in earnings (losses) of limited partnerships	5	(9)	11	(64)
Net revenue (loss) from investment operations Indemnity	\$ 20	\$ 3	\$ 45	\$ (37)
Exchange				
Net investment income	\$ 100	\$ 92	\$ 294	\$ 292
Net realized gains on investments	200	246	110	299
Net impairment losses recognized in earnings	0	(13)	(5)	(89)
Equity in earnings (losses) of limited partnerships	23	(28)	47	(260)
Net revenue from investment operations Exchange ⁽¹⁾	\$ 323	\$ 297	\$ 446	\$ 242

(1) *The Exchange's results for the third quarter of 2010 and 2009 include net investment revenues from EFL's operations of \$27 million and \$19 million, respectively. The Exchange's results for the first nine months of 2010 and 2009 include net investment revenues from EFL's operations of \$79 million and \$45 million,*

respectively.

Investment income

Net investment income primarily includes interest and dividends on our fixed maturity and equity security portfolios. Net investment income was relatively flat for both Indemnity and the Exchange. Though our invested balances have increased, yields on new security purchases are down.

Realized gains and losses

Realized gains on investments were flat for Indemnity and decreased for the Exchange for the quarter ended September 30, 2010 compared to the quarter ended September 30, 2009. The Exchange's realized gains on investments were impacted by a \$39 million decline in unrealized gains on the common stock trading portfolio.

Impairment losses recognized in earnings

There were no impairments that triggered a loss for Indemnity during the third quarter of 2010, compared to losses of \$3 million recorded in the third quarter of 2009. Impairment losses recognized in earnings for the Exchange decreased \$13 million for the same period. Year-to-date 2010 impairment losses are down \$9 million in Indemnity and \$84 million in the Exchange from the prior year-to-date as a result of improved market conditions.

Equity in earnings of limited partnerships

Indemnity's equity in earnings of limited partnerships was \$11 million through September 30, 2010 compared to losses of \$64 million through September 30, 2009. The Exchange's equity in earnings of limited partnerships was \$47 million through September 30, 2010 compared to losses of \$260 million through September 30, 2009.

Limited partnership earnings pertain to investments in U.S. and foreign private equity, real estate and mezzanine debt partnerships. Valuation adjustments are recorded to reflect the fair value of limited partnerships. These adjustments are recorded as a component of equity in earnings of limited partnerships in the Consolidated Statements of Operations.

We experienced an increase in earnings as a result of fair value increases in our private equity and mezzanine debt limited partnerships which were offset by losses in our real estate limited partnerships. Limited partnership earnings tend to be cyclical based on market conditions, the age of the partnership and the nature of the investments. Generally, limited partnership earnings are recorded on a quarter lag from financial statements we receive from our general partners. As a consequence, earnings from limited partnerships reported at September 30, 2010 reflect investment valuation changes resulting from the financial markets and the economy in the first half of 2010 and the fourth quarter of 2009.

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The breakdown of our net realized (losses) gains on investments is as follows:

<i>(in millions)</i>	Erie Insurance Group			
	Three months ended		Nine months ended	
	September 30, 2010	2009	September 30, 2010	2009
	(Unaudited)		(Unaudited)	
Indemnity				
Securities sold:				
Fixed maturities	\$ 1	\$ 0	\$ 4	\$ (2)
Preferred stock equity securities	1	0	1	0
Common stock equity securities	3	1	4	(1)
Common stock valuation adjustments	0	4	(2)	8
Total net realized gains Indemnity	\$ 5	\$ 5	\$ 7	\$ 5
Exchange				
Securities sold:				
Fixed maturities	\$ 6	\$ (1)	\$ 22	\$ (20)
Preferred stock equity securities	3	7	9	7
Common stock equity securities	4	14	63	(100)
Common stock valuation adjustments	187	226	16	412
Total net realized gains Exchange ⁽¹⁾	\$ 200	\$ 246	\$ 110	\$ 299

(1) The Exchange's net realized gains for the third quarter of 2010 and 2009 include net realized gains from EFL's operations of \$3 million for both periods. The Exchange's results for the first nine months of 2010 and 2009 include net realized gains from EFL's operations of \$11 million and \$1 million,

respectively

The components of equity in earnings (losses) of limited partnerships are as follows:

(in millions)	Erie Insurance Group			
	Three months ended September 30, 2010 (Unaudited)		Nine months ended September 30, 2010 (Unaudited)	
Indemnity				
Private equity	\$ 1	\$ 2	\$ 9	\$ (14)
Real estate	3	(11)	(3)	(48)
Mezzanine debt	1	0	5	(2)
Total equity in earnings (losses) of limited partnerships Indemnity	\$ 5	\$ (9)	\$ 11	\$ (64)
Exchange				
Private equity	\$ 7	\$ 17	\$ 44	\$ (48)
Real estate	9	(51)	(16)	(214)
Mezzanine debt	7	6	19	2
Total equity in earnings (losses) of limited partnerships Exchange⁽¹⁾	\$ 23	\$ (28)	\$ 47	\$ (260)

(1) *The Exchange s results for the third quarter of 2010 and 2009 include equity in losses of limited partnerships from EFL of \$0 million and \$3 million, respectively. The Exchange s results for the first nine months of 2010 and 2009 include equity in losses of limited partnerships from EFL of \$1 million and \$8 million, respectively.*

Table of Contents**FINANCIAL CONDITION****Investments**

Our investment strategy takes a long-term perspective emphasizing investment quality, diversification and superior investment returns. Investments are managed on a total return approach that focuses on current income and capital appreciation. Our investment strategy also provides for liquidity to meet our short- and long-term commitments.

Investments, along with our operating cash flow, provide the liquidity we require to meet the demands on our funds.

Distribution of investments (Unaudited)

	Erie Insurance Group			
	Carrying value at September 30, 2010	%to total	Carrying value at December 31, 2009	%to total
<i>(in millions)</i>				
Indemnity				
Fixed maturities	\$ 695	69%	\$ 664	68%
Equity securities:				
Preferred stock	46	5	38	4
Common stock	26	3	42	4
Limited partnerships:				
Real estate	95	9	99	10
Private equity	88	9	85	9
Mezzanine debt	51	5	51	5
Real estate mortgage loans	1	0	1	0
Total investments Indemnity	\$ 1,002	100%	\$ 980	100%
Exchange				
Fixed maturities	\$ 7,019	65%	\$ 6,517	65%
Equity securities:				
Preferred stock	538	5	472	5
Common stock	1,985	19	1,835	18
Limited partnerships:				
Real estate	392	3	397	4
Private equity	533	5	503	5
Mezzanine debt	223	2	216	2
Policy loans	14	1	15	1
Real estate mortgage loans	5	0	5	0
Total investments Exchange	\$ 10,709	100%	\$ 9,960	100%
Total investments Erie Insurance Group	\$ 11,711		\$ 10,940	

We continually review the investment portfolio to evaluate positions that might incur other-than-temporary declines in value. For all investment holdings, general economic conditions and/or conditions specifically affecting the underlying issuer or its industry, including downgrades by the major rating agencies, are considered in evaluating impairment in value. In addition to specific factors, other factors considered in our review of investment valuation are the length of time and amount the fair value is below cost.

We individually analyze all positions with emphasis on those that have, in management's opinion, declined significantly below costs. With the issuance of new impairment guidance for debt securities in the second quarter of 2009, we further analyze debt securities to determine if a credit-related impairment has occurred. Some of the factors considered in determining whether a debt security is credit impaired include potential for the default of interest and/or principal, level of subordination, collateral of the issue, compliance with financial covenants, credit ratings and industry conditions. We have the intent to sell all credit-impaired debt securities, therefore the entire amount of the impairment charges were included in earnings and non-credit impairments were recorded in other comprehensive income. Prior to the second quarter of 2009, there was no differentiation between impairments related to credit loss and those related to other factors, declines in the fair value of debt securities were deemed other-than-temporary if we did not have the intent and ability to hold a security to recovery. For available-for-sale equity securities, a charge is recorded in the Consolidated Statement of Operations for positions that have

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experienced other-than-temporary impairments due to credit quality or other factors (See Investment Operations section herein).

If our policy for determining the recognition of impaired positions was different, our Consolidated Results of Operations could be significantly impacted. Management believes its investment valuation philosophy and accounting practices result in appropriate and timely measurement of value and impairment recognition.

Fixed maturities

Under our investment strategy, we maintain a fixed maturities portfolio that is of high quality and well diversified within each market sector. This investment strategy also achieves a balanced maturity schedule. The fixed maturities portfolio is managed with the goal of achieving reasonable returns while limiting exposure to risk. The municipal bond portfolio accounts for \$263 million, or 38%, of the total fixed maturity portfolio for Indemnity and \$1.4 billion, or 21% of the fixed maturity portfolio for the Exchange at September 30, 2010. The overall credit rating of the municipal portfolio without consideration of the underlying insurance is AA-. Because of the rating downgrades of municipal bond insurers, the insurance does not improve the overall credit rating.

Fixed maturities classified as available-for-sale are carried at fair value with unrealized gains and losses, net of deferred taxes, included in shareholders' equity. At September 30, 2010, Indemnity's net unrealized gains on fixed maturities, net of deferred taxes, amounted to \$30 million compared to net unrealized gains of \$14 million at December 31, 2009. At September 30, 2010, the Exchange had net unrealized gains on fixed maturities of \$368 million compared to net unrealized gains of \$156 million at December 31, 2009.

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The following tables present a breakdown of the fair value of our fixed maturities portfolio by sector and rating as of September 30, 2010 for Indemnity and the Exchange, respectively:

<i>(in millions)</i>		Erie Insurance Group (Unaudited)					Not Investment Grade	Fair value
		AAA	AA	A	BBB			
Indemnity	Industry Sector							
	Structured securities ⁽¹⁾	\$ 20	\$ 3	\$ 0	\$ 3	\$ 7	\$ 33	
	Basic materials	0	0	0	6	1	7	
	Communications	0	0	10	22	0	32	
	Consumer	0	4	18	37	2	61	
	Diversified	0	0	1	0	0	1	
	Energy	2	1	2	25	1	31	
	Financial	5	24	86	45	13	173	
	Government-municipal	69	134	56	4	0	263	
	Industrial	0	0	9	16	2	27	
	U.S. treasury	6	0	0	0	0	6	
	Government sponsored entity	13	0	0	0	0	13	
	Technology	0	0	2	3	0	5	
	Utilities	0	0	5	35	3	43	
	Total	\$ 115	\$ 166	\$ 189	\$ 196	\$ 29	\$ 695	
Exchange	Industry Sector							
	Structured securities ⁽¹⁾	\$ 342	\$ 41	\$ 7	\$ 22	\$ 58	\$ 470	
	Basic materials	0	0	47	133	5	185	
	Communications	0	0	118	331	21	470	
	Consumer	0	24	189	384	65	662	
	Diversified	0	0	22	0	0	22	
	Energy	17	11	108	296	30	462	
	Financial	24	297	1,126	603	167	2,217	
	Funds	0	0	0	6	0	6	
	Government-municipal	392	800	229	22	2	1,445	
	Industrial	0	6	89	217	28	340	
	U.S. treasury	6	0	0	0	0	6	
	Government sponsored entity	59	0	2	0	0	61	
	Government other countries	0	0	16	6	0	22	
	Technology	0	0	40	62	0	102	
	Utilities	0	3	77	413	56	549	
	Total	\$ 840	\$ 1,182	\$ 2,070	\$ 2,495	\$ 432	\$ 7,019	

(1) *Structured securities include asset-backed securities, collateral, lease and debt obligations, commercial mortgage-backed securities and residential mortgage-backed securities.*

Table of Contents**Equity securities**

Our equity securities consist of common stock and nonredeemable preferred stock. Investment characteristics of common stock and nonredeemable preferred stock differ substantially from one another. Our nonredeemable preferred stock portfolio provides a source of current income that is competitive with investment-grade bonds.

The following tables present an analysis of the fair value of our non-redeemable preferred and common stock securities by sector for Indemnity and Exchange, respectively.

<i>(in millions)</i>	Indemnity (Unaudited)			
	Fair Value at September 30, 2010		Fair Value at December 31, 2009	
	Preferred stock	Common stock	Preferred stock	Common stock
Industry sector				
Basic materials	\$ 0	\$ 1	\$ 0	\$ 2
Communications	1	2	1	2
Consumer	0	13	0	15
Diversified	0	0	0	1
Energy	0	1	0	3
Financial	31	5	27	9
Funds	0	0	0	3
Industrial	2	3	2	6
Technology	3	1	3	1
Utilities	9	0	5	0
Total	\$ 46	\$ 26	\$ 38	\$ 42

<i>(in millions)</i>	Exchange (Unaudited)			
	Fair Value at September 30, 2010		Fair Value at December 31, 2009	
	Preferred stock	Common stock	Preferred stock	Common stock
Industry sector				
Basic materials	\$ 0	\$ 81	\$ 0	\$ 95
Communications	8	174	8	170
Consumer	5	502	0	457
Diversified	0	8	0	8
Energy	0	131	0	157
Financial	397	253	348	231
Funds	0	312	0	298
Government	0	0	3	0
Industrial	6	268	5	207
Technology	15	231	12	190
Utilities	107	25	96	22

Total	\$ 538	\$ 1,985	\$ 472	\$ 1,835
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Our preferred stock equity securities are classified as available-for-sale and are carried at fair value on the Consolidated Statements of Financial Position with all changes in unrealized gains and losses reflected in other comprehensive income. At September 30, 2010, the unrealized gain on preferred stock classified as available-for-sale securities, net of deferred taxes amounted to \$4 million for Indemnity and \$46 million for the Exchange compared to a \$2 million gain for Indemnity and \$31 million gain for the Exchange at December 31, 2009.

The common stock portfolio is classified as a trading portfolio and measured at fair value with all changes in unrealized gains and losses reflected in our Consolidated Statements of Operations.

Table of Contents**Limited partnerships**

In the third quarter of 2010, investments in limited partnerships remained relatively flat from the investment levels at December 31, 2009. The changes in partnership value are a function of contributions and distributions, adjusted for fair value changes. During 2010, the limited partnership market values and partnerships earnings have been generally positive as the recent market conditions continue to show signs of improvement.

The components of limited partnership investments are as follows:

	Erie Insurance Group	
	At	
<i>(in millions)</i>	September 30, 2010	December 31, 2009
	(Unaudited)	
Indemnity		
Private equity	\$ 88	\$ 85
Real estate	95	99
Mezzanine debt	51	51
Total limited partnerships Indemnity	\$ 234	\$ 235
Exchange		
Private equity	\$ 533	\$ 503
Real estate	392	397
Mezzanine debt	223	216
Total limited partnerships Exchange	\$ 1,148	\$ 1,116

Liabilities**Property and casualty loss reserves**

Loss reserves are established to account for the estimated ultimate costs of loss and loss expenses for claims that have been reported but not yet settled and claims that have been incurred but not reported.

The factors which may potentially cause the greatest variation between current reserve estimates and the actual future paid amounts are: unforeseen changes in statutory or case law altering the amounts to be paid on existing claim obligations, new medical procedures and/or drugs with costs significantly different from those seen in the past, and claims patterns on current business that differ significantly from historical claims patterns.

Loss and loss expense reserves are presented on our Consolidated Statements of Financial Position on a gross basis. The following tables represent the direct and assumed loss and loss expense reserves by major line of business for Indemnity and Exchange, respectively. The reinsurance recoverable amount represents the related ceded amounts which results in the net liability attributable to Indemnity and Exchange, respectively.

	Erie Insurance Group	
	At	
<i>(in millions)</i>	September 30, 2010	At December 31, 2009
	(Unaudited)	
Indemnity		
Gross reserve liability:		
Personal auto	\$ 219	\$ 221

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Automobile massive injury	146	147
Homeowners	19	22
Workers compensation	165	169
Workers compensation massive injury	12	12
Commercial auto	59	56
Commercial multi-peril	72	68
All other lines of business	51	57
Gross reserves	743	752
Reinsurance recoverable	1	1
Net reserve liability Indemnity	\$ 742	\$ 751

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	Erie Insurance Group	
	At	
	September	At December
	30,	31,
	2010	2009
	(Unaudited)	
<i>(in millions)</i>		
Exchange		
Gross reserve liability:		
Personal auto	\$ 881	\$ 887
Automobile massive injury	298	316
Homeowners	239	178
Workers compensation	341	342
Workers compensation massive injury	124	132
Commercial auto	228	226
Commercial multi-peril	498	475
All other lines of business	261	290
Gross reserves	2,870	2,846
Reinsurance recoverable	188	199
Net reserve liability Exchange	\$ 2,682	\$ 2,647

The reserves that have the greatest potential for variation are the massive injury claim reserves. The Property and Casualty Group is currently reserving for about 300 claimants requiring lifetime medical care, of which about 120 involve massive injuries. The reserve carried by the Property and Casualty Group for the massive injury claimants, which includes automobile and workers compensation massive injury reserves, totaled \$406 million at September 30, 2010, which is net of \$174 million of anticipated reinsurance recoverables, compared to \$428 million at December 31, 2009, which was net of \$179 million of anticipated reinsurance recoverables. The pre-1986 automobile massive injury and workers compensation massive injury reserves decreased at September 30, 2010 compared to December 31, 2009 primarily due to settling four claims.

The reserves above are presented on a gross basis. After the effects of the intercompany pooling transactions are considered, Indemnity retains 5.5% of the gross reserves and the Exchange retains 94.5% of the gross reserves. Indemnity's 5.5% share of the massive injury liability reserves, net of unaffiliated reinsurance recoveries, totaled \$23 million at September 30, 2010, and \$24 million at December 31, 2009.

Life insurance reserves

EFL's primary commitment is its obligation to pay future policy benefits under the terms of its life insurance and annuity contracts. To meet these future obligations, EFL establishes life insurance reserves based on the type of policy, the age, gender and risk class of the insured and the number of years the policy has been in force. EFL also establishes annuity and universal life reserves based on the amount of policyholder deposits (less applicable insurance and expense charges) plus interest earned on those deposits. Life insurance and annuity reserves are supported primarily by EFL's long-term, fixed income investments as the underlying policy reserves are generally also of a long-term nature.

IMPACT OF INFLATION

Property and casualty insurance premiums are established before losses and loss expenses, and therefore, before the extent to which inflation may impact such costs are known. Consequently, in establishing premium rates, we attempt to anticipate the potential impact of inflation, including medical cost inflation, construction and auto repair cost inflation and tort issues. Medical costs are a broad element of inflation that impacts personal and commercial auto, general liability, workers compensation and commercial multi-peril lines of insurance written by the Property and

Casualty Group.

Table of ContentsLIQUIDITY AND CAPITAL RESOURCES**Sources and uses of cash**

Liquidity is a measure of a company's ability to generate sufficient cash flows to meet the short- and long-term cash requirements of its business operations and growth needs. Our liquidity requirements have been met primarily by funds generated from premiums collected and income from investments. The insurance operations provide liquidity in that premiums are collected in advance of paying losses under the policies purchased with those premiums. Cash outflows for the property and casualty business are generally variable since settlement dates for liabilities for unpaid losses and the potential for large losses, whether individual or in the aggregate, cannot be predicted with absolute certainty. Accordingly, after satisfying our operating cash requirements, excess cash flows are used to build our investment portfolio in order to increase future investment income, which then may be used as a source of liquidity if cash from our insurance operations would not be sufficient to meet our obligations. Cash provided from these sources is used primarily to fund losses and policyholder benefits, fund the costs of operations including commissions, salaries and wages, pension plans, share repurchases, dividends to shareholders and the purchase and development of information technology. We expect that our operating cash needs will be met by funds generated from operations. Continuing volatility in the financial markets presents challenges to us as we do occasionally access our investment portfolio as a source of cash. Some of our fixed income investments, despite being publicly traded, are illiquid due to current credit market conditions. Further volatility in these markets could impair our ability to sell certain of our fixed income securities or cause such securities to sell at deep discounts. Additionally, our limited partnership investments are illiquid. We believe we have sufficient liquidity to meet our needs from other sources even if market volatility persists throughout 2010.

Cash flow activities

The following table is a summary of our condensed consolidated cash flows:

	Erie Insurance Group Nine months ended September 30,	
	2010	2009
<i>(in millions)</i>	<i>(Unaudited)</i>	
Net cash provided by operating activities	\$ 465	\$ 713
Net cash used in investing activities	(301)	(591)
Net cash used in financing activities	(86)	(44)
Net increase in cash	\$ 78	\$ 78

The decrease in cash flows from operating activities in the first nine months of 2010 was primarily driven by the payment of federal income taxes of \$105 million, compared to the recovery of federal income taxes of \$161 million in the first nine months of 2009. Also reducing the cash flows from operating activities in 2010 was an increase in loss and loss expenses paid, offset somewhat by increases in premiums collected, net investment income received and limited partnership distributions.

At September 30, 2010, we recorded a net deferred tax liability of \$92 million, which included capital loss carry-forwards of \$12 million. There was no valuation allowance at September 30, 2010. We have the ability to carry-back capital losses of \$281 million as a result of gains recognized in prior years. At September 30, 2010, the carry-back relating to the 2009 capital losses has not been received. This carry-back is estimated to be \$260 million with a tax refund expected to be \$91 million.

Cash flows used in investing activities decreased in the first nine months of 2010 compared to the same period in 2009. In the first nine months of 2010, we generated more proceeds from certain fixed maturities and used more cash for the purchase of other fixed maturities, while generating fewer proceeds from common stocks and using less cash for the purchase of other common stocks. At September 30, 2010, we had contractual commitments to invest up to \$532 million related to our limited partnership investments to be funded as required by the partnerships' agreements.

At September 30, 2010, the total remaining commitment to fund limited partnerships that invest in private equity securities was \$242 million, real estate activities was \$194 million and mezzanine debt securities was \$96 million.

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Cash flow activities Indemnity

The following table summarizes Indemnity cash flows:

	Indemnity Nine months ended September 30,	
	2010	2009
	(Unaudited)	
<i>(in millions)</i>		
Net cash provided by operating activities	\$ 129	\$ 89
Net cash used in investing activities	(14)	(42)
Net cash used in financing activities	(118)	(71)
Net decrease in cash	\$ (3)	\$ (24)

See Indemnity's supplemental information footnote (Note 14) for more detail on Indemnity cash flows.

Indemnity's cash flows provided from operating activities increased to \$129 million in the first nine months of 2010, compared to \$89 million for the same period in 2009. Higher operating cash flows in 2010 were primarily due to an increase in management fee revenues received and a smaller decrease in reimbursements collected from affiliates as compared to 2009. Management fee revenues were higher reflecting the increase in the Property and Casualty Group's direct written premium. Cash paid for agent commissions and bonuses decreased to \$414 million in the first nine months of 2010, compared to \$420 million in the first nine months of 2009, as a result of a decrease in cash paid for agent bonuses. We made a contribution to our pension plan of \$13 million in the second quarter of 2010, compared to \$14 million made in the third quarter of 2009. Indemnity's policy is to contribute at least the minimum required contribution to its pension plan that is in accordance with the Pension Protection Act of 2006 and to fund the annual normal costs of the pension. Indemnity is generally reimbursed about 50% of the net periodic benefit cost of the pension plan from its affiliates.

At September 30, 2010, Indemnity recorded a net deferred tax asset of \$11 million, which included capital loss carry-forwards of \$4 million. There was no valuation allowance at September 30, 2010. Indemnity has the ability to carry back capital losses of \$39 million as a result of gains recognized in prior years. At September 30, 2010, the carry-back relating to the 2009 capital losses has not been received. This carry-back is estimated to be \$32 million with a tax refund expected to be \$11 million. Indemnity's capital gain and loss strategies take into consideration its ability to offset gains and losses in future periods, further capital loss carry-back opportunities to the three preceding years, and capital loss carry-forward opportunities to apply against future capital gains over the next five years. Cash flows used in Indemnity investing activities decreased to \$14 million in the first nine months of 2010 compared to \$42 million for the same period in 2009. Investing activities in 2009 include a capital contribution to EFL in the amount of \$12 million to support EFL's life insurance and annuity business and to strengthen its surplus. Impacting future investing activities are limited partnership commitments, which totaled \$60 million at September 30, 2010, and will be funded as required by the partnerships' agreements.

The increase in cash used in financing activities in the third quarter of 2010 was primarily driven by increases in the cash outlay for share repurchases and dividends paid to shareholders. During the third quarter of 2010, Indemnity repurchased 551,088 shares of our Class A nonvoting common stock at a total cost of \$28 million. Of this amount, 546,288 shares were repurchased in conjunction with our current stock repurchase plan for a total cost of \$28 million. The remaining 4,800 shares were purchased related to the vesting of stock-based awards for executive management at a total cost of \$0.2 million, or \$48.75 per share. During the first nine months of 2010, 950,601 shares were repurchased under the plan at a total cost of \$46 million, of which \$1 million occurred the last week of September that was settled in cash in October. There were no shares repurchased in the third quarter of 2009, while 42,200 shares were repurchased at a total cost of \$1 million during the first nine months of 2009. In April 2010, our Board of Directors approved a continuation of the current stock repurchase program through June 30, 2011 for a total of \$100 million. Indemnity has approximately \$58 million of repurchase authority remaining under this plan at

September 30, 2010. Indemnity plans to continue to repurchase shares through this program as cash becomes available for this purpose. (See Part II, Item 2. Unregistered Sales of Equity Securities and Use of Proceeds, Issuer Purchases of Equity Securities .) Dividends paid to shareholders totaled \$74 million and \$70 million for the first nine months of 2010 and 2009, respectively. Indemnity increased both its Class A and Class B shareholder quarterly dividend by 6.7% in 2010, compared to 2009. There are no regulatory restrictions on the payment of dividends to Indemnity shareholders, although there are state law restrictions on the payment of dividends from Indemnity's property and casualty insurance subsidiaries.

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Capital outlook

If the financial market volatility continues, we have the ability to meet our future funding requirements through various alternatives available to us. Outside of our normal operating and investing cash activities, future funding requirements could be met through (1) a \$200 million bank line of credit held by the Exchange, from which there were no borrowings at September 30, 2010, (2) a \$100 million bank line of credit held by Indemnity, from which there were no borrowings as of September 30, 2010, and (3) our more liquid investments that can be sold, such as our common stock and cash and cash equivalents, which total approximately \$2.3 billion at September 30, 2010. Indemnity has no rights to the assets or capital of the Exchange and, conversely, the Exchange has no rights to the assets or capital of Indemnity.

Additionally, Indemnity has the ability to curtail or modify discretionary cash outlays such as those related to shareholder dividends and our share repurchase activities. We believe we have the funding sources available to us to support future cash flow requirements in 2010.

The Exchange and Indemnity had no borrowings under their respective lines of credit at September 30, 2010. At September 30, 2010, bonds with fair values of \$258 million and \$128 million were pledged as collateral on the Exchange's and Indemnity's lines of credit, respectively. These securities have no restrictions. The bank requires compliance with certain covenants, which include statutory surplus and risk based capital ratios for the Exchange line of credit and minimum net worth and leverage ratios for Indemnity line of credit. The Exchange and Indemnity were in compliance with all bank covenants at September 30, 2010.

Off-Balance Sheet Arrangements

Off-balance sheet arrangements include those with unconsolidated entities that may have a material current or future effect on our financial condition or results of operations, including material variable interests in unconsolidated entities that conduct certain activities. We have no material off-balance sheet obligations or guarantees, other than the limited partnership investment commitments.

Surplus notes

The Exchange has a surplus note for \$20 million with EFL that is payable on demand on or after March 31, 2025. EFL accrued interest to the Exchange on the surplus note of \$0.9 million through September 30, 2010 and 2009. No other interest is charged or received on these intercompany balances due to the timely settlement terms and nature of the items.

Indemnity has a surplus note for \$25 million with EFL that is payable on demand on or after December 31, 2018. EFL accrued interest to Indemnity on the surplus note of \$1.3 million through September 30, 2010 and 2009. No other interest is charged or received on these intercompany balances due to the timely settlement terms and nature of the items.

Capital contribution

In June 2009, the Exchange made a \$43 million capital contribution to EFL and Indemnity made a \$12 million capital contribution to EFL to strengthen its surplus. This \$55 million in capital contributions increased EFL's investments and total shareholders' equity.

CRITICAL ACCOUNTING ESTIMATES

We make estimates and assumptions that have a significant effect on the amounts and disclosures reported in the financial statements. The most significant estimates relate to the valuation of investments, reserves for property/casualty insurance unpaid losses and loss adjustment expenses, life insurance and annuity policy reserves, deferred taxes and retirement benefits. While management believes its estimates are appropriate, the ultimate amounts may differ from estimates provided. Our most critical accounting estimates are described in Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations for the year ended December 31, 2009 of our Form 8-K as filed with the Securities and Exchange Commission on May 6, 2010. See Note 6, Fair Value, for additional information on our valuation of investments.

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ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our exposure to market risk is primarily related to fluctuations in prices and interest rates. Quantitative and qualitative disclosures about market risk resulting from changes in prices and interest rates for the year ended December 31, 2009 are included in Item 7A. in our Form 8-K as filed with the Securities and Exchange Commission on May 6, 2010. There have been no material changes that impact our portfolio or reshape our periodic investment reviews of asset allocation during the nine months ended September 30, 2010. The information contained in the investments section of Management's Discussion and Analysis of Financial Condition and Results of Operations is incorporated herein by reference.

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ITEM 4. CONTROLS AND PROCEDURES

We carried out an evaluation, with the participation of management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures (pursuant to Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended) as of the end of the period covered by this report. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective. Our management evaluated, with the participation of the Chief Executive Officer and Chief Financial Officer, any change in our internal control over financial reporting and determined there has been no change in our internal control over financial reporting during the nine months ended September 30, 2010 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Table of Contents**PART II. OTHER INFORMATION****ITEM 1A. RISK FACTORS**

There have been no material changes from the risk factors previously disclosed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2009.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**Issuer Purchases of Equity Securities**

The following table summarizes Indemnity's Class A common stock repurchased each month, based upon trade date, during the quarter ended September 30, 2010:

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plan	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plan
July 1 - 31, 2010	225,496	\$ 47.25	220,696	
August 1 - 31, 2010	189,725	\$ 50.77	189,725	
September 1 - 30, 2010	135,867	\$ 55.02	135,867	
Total	551,088		546,288	\$ 57,600,000

In April 2010, our Board of Directors approved a continuation of the current stock repurchase program, authorizing repurchases through June 30, 2011 for a total of \$100 million.

In addition, the month of July 2010 includes a repurchase of 4,800 shares of our Class A nonvoting common stock for \$0.2 million, or \$48.75 per share, for the vesting of stock-based awards for executive management. These shares were delivered in July 2010.

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ITEM 6. EXHIBITS

Exhibit Number	Description of Exhibit
10.1	Second Amendment to Erie Indemnity Company Annual Incentive Plan (As Amended and Restated Effective January 1, 2009) effective January 1, 2010
31.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32	Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB	XBRL Taxonomy Extension Labels Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Erie Indemnity Company
(Registrant)

Date: November 4, 2010

/s/ Terrence W. Cavanaugh
Terrence W. Cavanaugh, President & CEO

/s/ Marcia A. Dall
Marcia A. Dall, Executive Vice President
& CFO