UNITED STATES CELLULAR CORP Form 10-Q August 05, 2010

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#### **UNITED STATES**

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### **FORM 10-Q**

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2010

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

**Commission File Number 1-9712** 

#### UNITED STATES CELLULAR CORPORATION

(Exact name of registrant as specified in its charter)

Delaware

62-1147325

(State or other jurisdiction of

(I.R.S. Employer Identification No.)

incorporation or organization)

8410 West Bryn Mawr, Suite 700, Chicago, Illinois 60631

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (773) 399-8900

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

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Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No."

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b 2 of the Exchange Act.

Large accelerated filer x

Accelerated filer "

Non-accelerated filer "

Smaller reporting company "

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

#### Class

## Outstanding at June 30, 2010

Common Shares, \$1 par value 53,155,606 Shares
Series A Common Shares, \$1 par value 33,005,877 Shares

## **United States Cellular Corporation**

## Quarterly Report on Form 10-Q For the Quarterly Period Ended June 30, 2010

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# **Part I. Financial Information Item 1. Financial Statements**

## **United States Cellular Corporation**

### <u>Consolidated Statement of Operations</u> (<u>Unaudited</u>)

	Three Months Ended June 30,			Six Months 1 June 30				
(Dollars and shares in thousands, except per share amounts)	2010		2009		2010		2009	
except per share amounts)	2010		2009		2010		2009	
Operating revenues								
Service	\$ 972,576	\$	974,348	\$	1,937,584	\$	1,957,802	
Equipment sales	57,317		67,795		116,166		138,685	
Total operating revenues	1,029,893		1,042,143		2,053,750		2,096,487	
Operating expenses								
System operations (excluding								
Depreciation, amortization and								
accretion reported below)	213,542		194,709		420,656		394,697	
Cost of equipment sold	161,965		156,055		323,070		341,756	
Selling, general and								
administrative (including charges								
from affiliates of \$26.4 million								
and \$26.2 million, respectively,								
for the three months, and \$54.1								
million and \$54.9 million,			444.450		054500		040.646	
respectively, for the six months)	445,177		411,153		874,782		819,616	
Depreciation, amortization and	144 455		120 777		207 (00		276.655	
accretion	144,455		138,777		287,688		276,655	
Loss on asset disposals, net	1,250		2,611		6,426		6,556	
Total operating expenses	966,389		903,305		1,912,622		1,839,280	
Operating income	63,504		138,838		141,128		257,207	
Investment and other income								
(expense)								
Equity in earnings of								
unconsolidated entities	25,753		24,794		50,447		50,121	
Interest and dividend income	862		751		1,883		1,228	
Interest expense	(16,438)		(19,856)		(32,962)		(39,283)	
Other, net	472		(2)		407		278	
	10,649		5,687		19,775		12,344	

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Total investment and other income (expense)

Income before income taxes Income tax expense		74,153 28,181		144,525 56,788		160,903 61,843		269,551 91,747
Net income Less: Net income attributable to		45,972		87,737		99,060		177,804
noncontrolling interests, net of tax  Net income attributable to U.S.		(5,219)		(5,969)		(10,938)		(11,977)
Cellular shareholders	\$	40,753	\$	81,768	\$	88,122	\$	165,827
Basic weighted average shares		96 125		96 002		96 500		97.002
outstanding Basic earnings per share attributable	Φ.	86,425	Φ.	86,992	<b>A</b>	86,500	Φ.	87,093
to U.S. Cellular shareholders	\$	0.47	\$	0.94	\$	1.02	\$	1.90
Diluted weighted average shares outstanding		86,787		87,177		86,873		87,308
Diluted earnings per share attributable to U.S. Cellular	Φ.	0.45	Φ.	0.04	ф	1.01	Φ.	1.00
shareholders	\$	0.47	\$	0.94	\$	1.01	\$	1.90

The accompanying notes are an integral part of these consolidated financial statements.

## **United States Cellular Corporation**

# Consolidated Statement of Cash Flows (Unaudited)

	Six Mor Ju	nths En ne 30,	ded
(Dollars in thousands)	2010	,	2009
Cash flows from operating activities			
Net income	\$ 99,060	\$	177,804
Add (deduct) adjustments to reconcile net income to net	·		•
cash flows from operating activities			
Depreciation, amortization and accretion	287,688		276,655
Bad debts expense	36,605		39,028
Stock-based compensation expense	9,012		7,974
Deferred income taxes, net	(9,935)		19,084
Equity in earnings of unconsolidated entities	(50,447)		(50,121)
Distributions from unconsolidated entities	48,491		12,997
Loss on asset disposals, net	6,426		6,556
Other operating activities	(464)		1,209
Changes in assets and liabilities from operations			
Accounts receivable	(22,995)		(68,923)
Inventory	32,252		(10,391)
Accounts payable - trade	(34,009)		(41,378)
Accounts payable - affiliate	(3,017)		4,137
Customer deposits and deferred revenues	3,854		(5,699)
Accrued taxes	27,744		71,041
Accrued interest	121		450
Other assets and liabilities	(26,680)		(67,300)
	403,706		373,123
Cash flows from investing activities			
Additions to property, plant and equipment	(255,004)		(228,902)
Cash paid for acquisitions and licenses	(10,501)		(12,327)
Cash paid for investments	(175,000)		(275)
Other investing activities	889		1,432
	(439,616)		(240,072)
Cash flows from financing activities			
Common shares reissued for benefit plans, net of tax payments	144		(405)
Common shares repurchased	(21,423)		(19,332)
Payment of debt issuance costs			(4,309)
Distributions to noncontrolling interests	(4,314)		(4,060)
Other financing activities	(55)		(21)

	(25,648)	(28,127)
Net increase (decrease) in cash and cash equivalents	(61,558)	104,924
Cash and cash equivalents		
Beginning of period	294,411	170,996
End of period	\$ 232,853	\$ 275,920

The accompanying notes are an integral part of these consolidated financial statements.

## **United States Cellular Corporation**

# Consolidated Balance Sheet Assets (Unaudited)

(Dollars in thousands)	•	June 30, 2010	De	ecember 31, 2009
Current assets				
Cash and cash equivalents	\$	232,853	\$	294,411
Short-term investments		135,798		330
Accounts receivable				
Customers, less allowances of \$25,265 and				
\$26,260, respectively		310,062		339,825
Roaming		34,738		28,450
Affiliated		28		135
Other, less allowances of \$967 and \$364,				
respectively		66,622		56,647
Inventory		120,304		152,556
Prepaid income taxes				717
Prepaid expenses		65,219		63,463
Net deferred income tax asset		21,570		21,570
Other current assets		48,662		51,013
		1,035,856		1,009,117
Investments				
Licenses		1,445,501		1,435,000
Goodwill		494,737		494,737
Customer lists, net of accumulated amortization of				
\$95,211 and \$92,829, respectively		1,701		4,083
Investments in unconsolidated entities		163,518		161,481
Notes and interest receivable long-term		4,143		4,214
Long-term investments		40,987		
		2,150,587		2,099,515
Property, plant and equipment				
In service and under construction		6,096,533		5,884,307
Less: Accumulated depreciation		3,525,193		3,282,969
		2,571,340		2,601,338
Other assets and deferred charges		37,865		38,776
Total assets	\$	5,795,648	\$	5,748,746

The accompanying notes are an integral part of these consolidated financial statements.

## **United States Cellular Corporation**

# <u>Consolidated Balance Sheet</u> <u>Liabilities and Equity</u> (<u>Unaudited</u>)

(Dollars and shares in thousands)	June 30, 2010	J	December 31, 2009
Current liabilities			
Current portion of long-term debt	\$ 86	\$	76
Accounts payable			
Affiliated	11,714		14,732
Trade	262,279		296,288
Customer deposits and deferred revenues	144,101		140,248
Accrued taxes	90,802		57,507
Accrued compensation	45,086		62,242
Other current liabilities	80,322		92,884
	634,390		663,977
Deferred liabilities and credits			
Net deferred income tax liability	497,797		513,994
Other deferred liabilities and credits	273,467		262,412
Long-term debt	867,880		867,522
Commitments and contingencies			
Noncontrolling interests with redemption features	746		727
Equity			
U.S. Cellular shareholders' equity			
Series A Common and Common Shares			
Authorized 190,000 shares (50,000 Series			
A Common and 140,000 Common Shares)			
Issued 88,074 shares (33,006 Series A			
Common and 55,068 Common Shares)			
Outstanding 86,161 shares (33,006 Series A			
Common and 53,155 Common Shares) and			
86,540 shares (33,006 Series A Common and			
53,534 Common Shares), respectively			
Par Value (\$1 per share) (\$33,006 Series A			
Common and \$55,068 Common Shares)	88,074		88,074
Additional paid-in capital	1,364,129		1,356,322
Treasury shares, at cost, 1,913 and 1,534 Common	(00 10 <del>=</del> )		(60.616)
Shares, respectively	(80,107)		(69,616)
Retained earnings	2,090,966		2,013,633
Total U.S. Cellular shareholders' equity	3,463,062		3,388,413

Noncontrolling interests		58,306	51,701
Total equity		3,521,368	3,440,114
Total liabilities and equity	\$	5,795,648	\$ 5,748,746

The accompanying notes are an integral part of these consolidated financial statements.

## **United States Cellular Corporation**

# Consolidated Statement of Changes in Equity (Unaudited)

#### **U.S. Cellular Shareholders**

**Total** 

	Series A	Additional			U.S. Cellular			
	Common and	Paid-In			Shareholders'			
(Dollars in thousands)	Common Shares	Capital	Treasury Shares	Retained Earnings	P Equity	Noncontrolli Interests	ng Total Equity	
Balance, December 31, 2009 Add (Deduct)	\$ 88,074	\$ 1,356,322	\$ (69,616)	\$ 2,013,633	\$ 3,388,413	\$ 51,701	\$ 3,440,114	
Net income attributable to U.S. Cellular shareholders				88,122	88,122		88,122	
Net income attributable to noncontrolling interests classified as								
equity						10,919	10,919	
Repurchase of Common Shares Incentive and			(21,423)		(21,423)		(21,423)	
compensation plans Stock-based		605	10,932	(10,789)	748		748	
compensation awards		9,012			9,012		9,012	
Tax windfall (shortfall) from stock awards Distributions to noncontrolling		(1,810)			(1,810)		(1,810)	
interests						(4,314)	(4,314)	
Balance, June 30, 2010	\$ 88,074	\$ 1,364,129	\$ (80,107)	\$ 2,090,966	\$ 3,463,062	\$ 58,306	\$ 3,521,368	

The accompanying notes are an integral part of these consolidated financial statements.

#### **United States Cellular Corporation**

## Consolidated Statement of Changes in Equity (Unaudited)

#### **U.S. Cellular Shareholders**

		U.S.	Cenular Sha	renoiders			
	Series A				Total		
	Common	Additional			U.S. Cellular		
(Dallang in	and Common	Paid-In	Treasury	Retained	Shareholders	Noncontrolli	ng
(Dollars in thousands)	Shares	Capital	Shares	Earnings	Equity	Interests	<b>Total Equity</b>
Balance, December 31, 2008 Add (Deduct)	\$ 88,074	\$ 1,340,146	\$ (50,258)	\$ 1,822,073	\$ 3,200,035	\$ 48,567	\$ 3,248,602
Net income attributable to U.S. Cellular shareholders				165,827	165,827		165,827
Net income attributable to noncontrolling interests classified as							
equity						11,926	11,926
Repurchase of Common Shares Incentive and			(19,332)		(19,332)		(19,332)
compensation plans Stock-based		1,444	9,486	(10,754)	176		176
compensation awards		7,974			7,974		7,974
Tax windfall (shortfall) from stock awards Distributions to noncontrolling		(900)			(900)	(4.050)	(900)
interests Balance, June 30, 2009	\$ 88,074	\$ 1,348,664	\$ (60,104)	\$ 1,977,146	\$ 3,353,780	(4,060)	(4,060) \$ 3,410,213
JU, 4007	φ 00,U/4	φ 1,540,004	φ (00,10 <del>4</del> )	φ 1,7//,140	φ 5,555,760	\$ 56,433	φ 3,410,413

The accompanying notes are an integral part of these consolidated financial statements.

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#### **United States Cellular Corporation**

#### **Notes to Consolidated Financial Statements**

#### 1. Basis of Presentation

United States Cellular Corporation ( U.S. Cellular ), a Delaware Corporation, is an 82%-owned subsidiary of Telephone and Data Systems, Inc. ( TDS ).

The accounting policies of U.S. Cellular conform to accounting principles generally accepted in the United States of America (GAAP) as set forth in the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC). The consolidated financial statements include the accounts of U.S. Cellular, its majority-owned subsidiaries since acquisition, general partnerships in which U.S. Cellular has a majority partnership interest and certain entities in which U.S. Cellular has a variable interest that require consolidation under GAAP. All material intercompany accounts and transactions have been eliminated. Certain prior year amounts have been reclassified to conform to the 2010 presentation.

The consolidated financial statements included herein have been prepared by U.S. Cellular, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission (SEC). Certain information and disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to such rules and regulations. However, U.S. Cellular believes that the disclosures included herein are adequate to make the information presented not misleading. These consolidated financial statements should be read in

conjunction with the consolidated financial statements and the notes thereto included in U.S. Cellular s Current Report on Form 8-K (Items 8.01 and 9.01) filed with the SEC on August 5, 2010, which should be read in conjunction with U.S. Cellular s Annual Report on Form 10-K (Form 10-K) for the year ended December 31, 2009.

The accompanying unaudited consolidated financial statements contain all adjustments (consisting of only normal recurring items and adjustments to prior periods as described in Note 2 - Revision of Prior Period Amounts) necessary to present fairly the financial position as of June 30, 2010 and December 31, 2009, the results of operations for the three and six months ended June 30, 2010 and 2009 and cash flows and changes in equity for the six months ended June 30, 2010 and 2009. The Consolidated Statement of Comprehensive Income was not included because comprehensive income for the three and six months ended June 30, 2010 and 2009 equaled net income. The results of operations for the three and six months ended and cash flows and changes in equity for the six months ended June 30, 2010 are not necessarily indicative of the results to be expected for the full year.

#### 2. Revision of Prior Period Amounts

In preparing its financial statements for the three months ended March 31, 2010, U.S. Cellular discovered certain errors related to accounting for operating revenues and sales tax liabilities. The quantification of these errors was subsequently refined during the second quarter of 2010. These errors resulted in the overstatement of operating revenues and understatement of sales tax liabilities for the years ended December 31, 2009, 2008, 2007, and the three months ended March 31, 2010. In addition to recording these adjustments, U.S. Cellular recorded other adjustments to prior-year amounts to correct other immaterial items. In accordance with SEC Staff Accounting Bulletin Nos. 99 and 108 (SAB 99 and SAB 108), U.S. Cellular evaluated these errors and determined that they were immaterial to each of the reporting periods affected and, therefore, amendment of previously filed reports was not required. However, if the adjustments to correct the cumulative errors had been recorded in the first or second quarter of 2010, U.S. Cellular believes the impact would have been significant to those respective periods and would impact comparisons to prior periods. As permitted by SAB 108, U.S. Cellular revised in the current filing its comparative consolidated financial statements for these immaterial amounts. In addition, on August 5, 2010, U.S. Cellular filed a Current Report on Form 8-K (Items 8.01 and 9.01) with the SEC to revise financial statements and other financial information previously included in its Annual Report on Form 10-K for the year ended December 31, 2009 and Quarterly Report on Form 10-Q for the period ended March 31, 2010.

The Consolidated Balance Sheet at December 31, 2009 was revised to reflect the cumulative effect of these errors which resulted in a decrease to Retained earnings of \$15.9 million. Also, in accordance with SAB 108, the Consolidated Statement of Operations and the Consolidated Statement of Cash Flows have been revised as follows:

Consolidated Balance Sheet December 31, 2009

(Dollars in thousands)	As previously reported (1)	Adjustment	Revised
Accounts receivable - Due from			
customers	\$ 336,296	\$ 3,529	\$ 339,825
Total current assets	1,005,588	3,529	1,009,117
Total assets	5,745,217	3,529	5,748,746
Customer deposits and deferred revenues	143,760	(3,512)	140,248
Accrued taxes	34,583	22,924	57,507
Total current liabilities	644,565	19,412	663,977
Retained earnings	2,029,516	(15,883)	2,013,633
Total U.S. Cellular shareholders'			
equity	3,404,296	(15,883)	3,388,413
Total equity	3,455,997	(15,883)	3,440,114
Total liabilities and equity	5,745,217	3,529	5,748,746

Consolidated Statement of Operations Three Months Ended June 30, 2009

(Dollars in thousands)	As previously reported (2)	A	djustment	Revised
Service revenues  Total operating revenues	\$ 974,755 1,042,550	\$	(407) (407)	\$ 974,348 1,042,143
System operations expenses (excluding Depreciation, amortization and accretion)	194,806 410,070		(97) 1,083	194,709 411,153

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Selling, general and administrative			
expenses			
Depreciation, amortization and accretion	138,614	163	138,777
Loss on asset disposals, net	2,086	525	2,611
Total operating expenses	901,631	1,674	903,305
Operating income	140,919	(2,081)	138,838
Interest expense	(19,387)	(469)	(19,856)
Total investment and other income			
(expense)	6,156	(469)	5,687
Income before income taxes	147,075	(2,550)	144,525
Income tax expense	57,748	(960)	56,788
Net income	89,327	(1,590)	87,737
Net income attributable to U.S.			
Cellular shareholders	83,358	(1,590)	81,768
Basic earnings per share attributable to			
U.S. Cellular shareholders	0.96	(0.02)	0.94
Diluted earnings per share attributable			
to U.S. Cellular shareholders	0.96	(0.02)	0.94

Consolidated Statement of Operations Six Months Ended June 30, 2009

(Dallong in the argands)	As previously	A dimeture and	Davisad
(Dollars in thousands)	reported (2)	Adjustment	Revised
Service revenues	\$ 1,956,629	\$ 1,173	\$ 1,957,802
Total operating revenues	2,095,314	1,173	2,096,487
System operations expenses (excluding			
Depreciation, amortization and accretion) Selling, general and administrative	394,809	(112)	394,697
expenses	822,518	(2,902)	819,616
Depreciation, amortization and accretion	276,265	390	276,655
Loss on asset disposals, net	4,277	2,279	6,556
Total operating expenses	1,839,625	(345)	1,839,280
Operating income	255,689	1,518	257,207
Interest expense	(38,409)	(874)	(39,283)
Total investment and other income			
(expense)	13,218	(874)	12,344
<b>Income before income taxes</b>	268,907	644	269,551
Income tax expense	88,980	2,767	91,747
Net income	179,927	(2,123)	177,804
Net income attributable to U.S. Cellular			
shareholders	167,950	(2,123)	165,827
Basic earnings per share attributable to			
U.S. Cellular shareholders	1.93	(0.03)	1.90
Diluted earnings per share attributable			
to U.S. Cellular shareholders	1.92	(0.02)	1.90

Consolidated Statement of Cash Flows Six Months Ended June 30, 2009

(Dollars in thousands)	1	As previously reported (2)	Adjustment	Revised
Net income	\$	179,927	\$ (2,123)	\$ 177,804
Depreciation, amortization and accretion		276,265	390	276,655
Deferred income taxes, net		19,604	(520)	19,084
Loss on asset disposals, net		4,277	2,279	6,556
Change in accounts receivable		(63,510)	(5,413)	(68,923)
Change in customer deposits and deferred				
revenues		(5,372)	(327)	(5,699)
Change in accrued taxes		64,851	6,190	71,041
Change in other assets and liabilities		(66,824)	(476)	(67,300)

## Cash flows from operating activities

373,123

373,123

- (1) In Annual Report on Form 10-K for the year ended December 31, 2009 filed on February 25, 2010.
- (2) In Quarterly Report on Form 10-Q for the period ended June 30, 2009 filed on August 6, 2009.

#### 3. Summary of Significant Accounting Policies

#### Amounts Collected from Customers and Remitted to Governmental Authorities

If a tax is assessed upon the customer and U.S. Cellular merely acts as an agent in collecting the tax on behalf of the governmental authority imposing such tax, the amounts collected from customers and remitted to governmental authorities are recorded net in Accrued taxes in the Consolidated Balance Sheet. If a tax is assessed upon U.S. Cellular but billed to customers to recover it, the amounts billed to customers are recorded in Service revenues and the amounts remitted to governmental authorities are recorded in Selling, general and administrative expenses in the Consolidated Statement of Operations. The amounts recorded in Service revenues that were billed to customers and remitted to governmental authorities totaled \$37.4 million and \$71.3 million for the three months ended and six months ended June 30, 2010, respectively, and \$25.9 million and \$49.9 million for the three months ended and six months ended June 30, 2009, respectively. These revenues increased primarily due to an increase in the Universal Service Fund contribution rates established by the FCC.

#### Implementation of Revised Variable Interest Entity Accounting

U.S. Cellular holds interests in certain variable interest entities (VIEs) as such term is defined by GAAP. The primary beneficiary of a VIE, as defined by GAAP, is required to consolidate the VIE in its financial statements. Prior to January 1, 2010, the primary beneficiary of a VIE was the entity that recognized a majority of a VIE s expected gains or losses, as determined based on a quantitative model. Effective January 1, 2010, new provisions under GAAP related to accounting for VIEs provide for a more qualitative assessment in determining the primary beneficiary of a VIE.

The revised consolidation guidance related to VIEs effective January 1, 2010 did not change U.S. Cellular s consolidated reporting entities. See Note 10 Variable Interest Entities (VIEs) for details on consolidated VIEs.

#### **Recent Accounting Pronouncements**

In October 2009, the FASB issued Accounting Standards Update No. 2009-13, *Multiple Deliverable Revenue Arrangements a consensus of FASB Emerging Issues Task Force* ("ASU 2009-13"). ASU 2009-13 provides for less restrictive separation criteria that must be met for a deliverable to be considered a separate unit of accounting. Additionally, under this Standard, there is a hierarchy for determining the selling price of a unit of accounting and consideration must be allocated using a relative-selling price method. ASU 2009-13 will be effective for U.S. Cellular on January 1, 2011; however, early adoption is permitted. U.S. Cellular is currently reviewing the requirements of

ASU 2009-13 and has not yet determined the impact on its financial position or results of operations.

In October 2009, the FASB issued Accounting Standards Update No. 2009-14, *Certain Revenue Arrangements that include Software Elements a consensus of the FASB Emerging Issues Task Force* ("ASU 2009-14"). ASU 2009-14 amends accounting and reporting guidance for revenue arrangements involving both tangible products and software that is "more than incidental to the tangible product as a whole. ASU 2009-14 will be effective for U.S. Cellular on January 1, 2011; however, early adoption is permitted. U.S. Cellular does not anticipate that this pronouncement will have a significant impact on its financial position or results of operations.

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In January 2010, the FASB issued Accounting Standards Update No. 2010-06, *Improving Disclosures about Fair Value Measurements* (ASU 2010-06). ASU 2010-06 requires new disclosures regarding transfers in and out of Levels 1 and 2 and activity in Level 3 fair value measurements. It also clarifies existing disclosure requirements regarding the level of disaggregation in certain disclosures, inputs, and valuation techniques used in FASB ASC 820, *Fair Value Measurements and Disclosures*. U.S. Cellular adopted all of the requirements of this update on January 1, 2010, its effective date, except for the new requirement regarding activity in Level 3 fair value measurements which has a later effective date under the provisions of ASU 2010-06, and will become effective on January 1, 2011. Adoption of this pronouncement has not had, and is not expected to have, a significant impact on U.S. Cellular s fair value disclosures.

#### 4. Fair Value Measurements

As of June 30, 2010 and December 31, 2009, U.S. Cellular did not have any financial assets or liabilities that were required, under GAAP, to be recorded at fair value on a recurring basis in its Consolidated Balance Sheet. However, U.S. Cellular has applied the provisions of fair value accounting for purposes of computing the fair value of financial instruments for disclosure purposes. The fair value of financial instruments was as follows:

		<b>June 20</b> 1		December 31, 2009				
(Dollars in thousands)	Ве	ook Value	F	air Value	Bo	ook Value	F	air Value
Cash and cash equivalents	\$	232,853	\$	232,853	\$	294,411	\$	294,411
Short-term investments (1)(2)								
Certificates of deposit		104		104		330		330
U.S. treasuries		110,451		110,451				
Commercial paper (3)		25,243		25,243				
Long-term investments (1)(4)								
U.S. treasuries		10,071		10,069				
Commercial paper (3)		30,916		30,924				
Long-term debt (5)		863,430		828,684		863,202		853,937

- (1) Designated as held-to-maturity investments and are recorded at amortized cost on the Consolidated Balance Sheet.
- (2) Maturities are less than twelve months from the respective balance sheet dates.
- (3) Guaranteed under the Federal Deposit Insurance Corporation s Temporary Liquidity Guarantee Program.
- (4) Maturities range between 13 and 30 months from the balance sheet date.
- (5) Excludes capital lease obligations and current portion of Long-term debt.

The fair values of Cash and cash equivalents and Short-term investments approximate their book values due to the short-term nature of these financial instruments. The fair values of Long-term investments were estimated using quoted market prices for the individual issuances. The fair value of Long-term debt, excluding capital lease obligations and current portion of Long-term debt, was estimated using market prices for the 7.5% senior notes and discounted cash flow analyses for the remaining debt.

As of June 30, 2010, U.S. Cellular did not have any nonfinancial assets or liabilities that required the application of fair value accounting for purposes of reporting such amounts in its Consolidated Balance Sheet.

#### 5. Income Taxes

U.S. Cellular is included in a consolidated federal income tax return and in certain state income tax returns with other members of the TDS consolidated group. For financial statement purposes, U.S. Cellular and its subsidiaries compute their income tax expense as if they comprised a separate affiliated group and were not included in the TDS consolidated group.

U.S. Cellular s overall effective tax rate on Income before income taxes for the three and six months ended June 30, 2010 was 38.0% and 38.4%, respectively, and for the three and six months ended June 30, 2009 was 39.3% and 34.0%, respectively. The effective tax rate for the six months ended June 30, 2009 was lower than the rate for the six months ended June 30, 2010 primarily due to a 2009 state tax benefit resulting from a state tax law change in the first quarter of 2009. This benefit, along with other minor discrete benefits, decreased income tax expense for the six months ended June 30, 2009 by \$9.9 million; absent these benefits, the effective tax rate for such period would have been higher by 3.7 percentage points.

#### 6. Earnings Per Share

Basic earnings per share attributable to U.S. Cellular shareholders is computed by dividing Net income attributable to U.S. Cellular shareholders by the weighted average number of common shares outstanding during the period. Diluted earnings per share attributable to U.S. Cellular shareholders is computed by dividing Net income attributable to U.S. Cellular shareholders by the weighted average number of common shares adjusted to include the effects of potentially dilutive securities. Potentially dilutive securities include incremental shares issuable upon exercise of outstanding stock options and the vesting of restricted stock units.

The amounts used in computing Earnings per Common and Series A Common Share and the effects of potentially dilutive securities on the weighted average number of Common and Series A Common Shares are as follows:

	Three Months Ended June 30,		Six Months Ended June 30,			
(Dollars and shares in thousands, except per share amounts)	2010		2009	2010		2009
Net income attributable to U.S. Cellular shareholders	\$ 40,753	\$	81,768	\$ 88,122	\$	165,827
Weighted average number of shares used in basic earnings per share  Effect of dilutive securities:	86,425		86,992	86,500		87,093
Stock options (1)	86		21	69		32
Restricted stock units (2) Weighted average number of shares used in diluted	276		164	304		183
earnings per share	86,787		87,177	86,873		87,308
Basic earnings per share attributable to U.S. Cellular shareholders	\$ 0.47	\$	0.94	\$ 1.02	\$	1.90

Diluted earnings per share attributable to U.S.

Cellular shareholders \$ 0.47 \$ 0.94 \$ 1.01 \$ 1.90

#### 7. Licenses and Goodwill

Changes in U.S. Cellular s licenses and goodwill for the six months ended June 30, 2010 and 2009 are presented below.

<u>Licenses</u>		
(Dollars in thousands)	June 30, 2010	June 30, 2009
Balance, beginning of period Acquisitions Other	\$ 1,435,000 10,501	\$ 1,433,415 12,250 (164)
Balance, end of period	\$ 1,445,501	\$ 1,445,501
Goodwill		
(Dollars in thousands)	June 30, 2010	June 30, 2009
Balance, beginning of period Accumulated impairment losses	\$ 494,737	\$ 494,279
•	494,737	494,279
Acquisitions		4.50
Other		458

<sup>(1)</sup> Stock options exercisable into 2,030 and 1,727 Common Shares in the three and six months ended June 30, 2010, respectively, and 2,271 and 1,848 Common Shares in the three and six months ended June 30, 2009, respectively were not included in computing Diluted Earnings per Share because their effects were antidilutive.

<sup>(2)</sup> Restricted stock issuable upon vesting into 154 and 131 Common Shares in the three and six months ended June 30, 2010, respectively, and 151 and 126 Common Shares in the three and six months ended June 30, 2009, respectively, were not included in computing Diluted Earnings per Share because their effects were antidilutive.

Balance, end of period \$ 494,737 \$ 494,737

14

#### 8. Investment in Unconsolidated Entities

Investments in unconsolidated entities consist of amounts invested in wireless entities in which U.S. Cellular holds a noncontrolling interest. These investments are accounted for using either the equity or cost method.

Equity in earnings of unconsolidated entities totaled \$25.8 million and \$24.8 million in the three months ended June 30, 2010 and 2009, respectively, and \$50.4 million and \$50.1 million in the six months ended June 30, 2010 and 2009, respectively; of those amounts, U.S. Cellular s investment in the Los Angeles SMSA Partnership ( LA Partnership ) contributed \$16.6 and \$17.1 million in the three months ended June 30, 2010 and 2009, respectively, and \$33.5 and \$34.0 million in the six months ended June 30, 2010 and 2009, respectively. U.S. Cellular held a 5.5% ownership interest in the LA Partnership during these periods.

The following table summarizes the combined results of operations of U.S. Cellular s equity method investments:

	Three Mo	nths l e 30,	Six Months Ended June 30,				
(Dollars in thousands)	2010		2009		2010		2009
Revenues	\$ 1,206,000	\$	1,197,000	\$	2,420,000	\$	2,369,000
Operating expenses	846,000		834,000		1,705,000		1,648,000
Operating income	360,000		363,000		715,000		721,000
Other income (expense)	13,000		12,000		20,000		21,000
Net income	\$ 373,000	\$	375,000	\$	735,000	\$	742,000

#### 9. Commitments and Contingencies

#### Indemnifications

U.S. Cellular enters into agreements in the normal course of business that provide for indemnification of counterparties. The terms of the indemnifications vary by agreement. The events or circumstances that would require U.S. Cellular to perform under these indemnities are transaction specific; however, these agreements may require U.S. Cellular to indemnify the counterparty for costs and losses incurred from litigation or claims arising from the underlying transaction. U.S. Cellular is unable to estimate the maximum potential liability for these types of

indemnifications as the amounts are dependent on the outcome of future events, the nature and likelihood of which cannot be determined at this time. Historically, U.S. Cellular has not made any significant indemnification payments under such agreements.

#### Legal Proceedings

U.S. Cellular is involved or may be involved from time to time in legal proceedings before the Federal Communications Commission (FCC), other regulatory authorities, and/or various state and federal courts. If U.S. Cellular believes that a loss arising from such legal proceedings is probable and can be reasonably estimated, an amount is accrued in the financial statements for the estimated loss. If only a range of loss can be determined, the best estimate within that range is accrued; if none of the estimates within that range is better than another, the low end of the range is accrued. The assessment of the expected outcomes of legal proceedings is a highly subjective process that requires judgments about future events. The legal proceedings are reviewed at least quarterly to determine the adequacy of accruals and related financial statement disclosures. The ultimate outcomes of legal proceedings could differ materially from amounts accrued in the financial statements.

#### 10. Variable Interest Entities (VIEs)

From time to time, the FCC conducts auctions through which additional spectrum is made available for the provision of wireless services. Indirectly through its interests in Aquinas Wireless L.P. ( Aquinas Wireless ), King Street Wireless L.P. ( King Street Wireless ), Barat Wireless L.P. ( Barat Wireless ) and Carroll Wireless L.P. ( Carroll Wireless ), collectively, the limited partnerships, U.S. Cellular participated in and was awarded spectrum licenses in each of four separate spectrum auctions (FCC Auctions 78, 73, 66, and 58). Each limited partnership qualified as a designated entity and thereby was eligible for bidding credits with respect to licenses purchased in accordance with the rules defined by the FCC for each auction. In most cases, the bidding credits resulted in a 25% discount from the gross winning bid.

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#### Consolidated VIEs

As of June 30, 2010, U.S. Cellular consolidates the following VIEs under GAAP:

- Aguinas Wireless;
- King Street Wireless and King Street Wireless, Inc., the general partner of King Street Wireless;
- Barat Wireless and Barat Wireless, Inc., the general partner of Barat Wireless; and
- Carroll Wireless and Carroll PCS, Inc., the general partner of Carroll Wireless.

U.S. Cellular holds a variable interest in the entities listed above. It has made capital contributions and/or advances to these entities. The power to direct the activities of the VIEs that most significantly impact their economic performance is shared. Specifically, the general partner of each of these VIEs has the exclusive right to manage, operate and control the limited partnerships and make all decisions to carry on the business of the partnerships; however, the general partner of each partnership needs consent of the limited partner, a U.S. Cellular subsidiary, to sell or lease certain licenses, to make certain large expenditures, admit other partners or liquidate the limited partnerships. Although the power to direct the activities of the VIEs is shared, U.S. Cellular has a disproportionate level of exposure to the variability associated with the economic performance of the VIEs, indicating that U.S. Cellular is the primary beneficiary of the VIEs in accordance with GAAP. Accordingly, these VIEs are consolidated.

Following is a summary of the capital contributions and advances made to each entity by U.S. Cellular as of June 30, 2010. The amounts shown in the table below exclude funds provided to these entities solely from the shareholder of the general partner.

#### (Dollars in thousands)

Aquinas Wireless	\$ 2,132
King Street Wireless & King Street Wireless, Inc.	300,904
Barat Wireless & Barat Wireless, Inc.	127,685
Carroll Wireless & Carroll PCS, Inc.	\$ 131,294 562,015

The following table presents the classification of the consolidated VIEs assets and liabilities in U.S. Cellular s Consolidated Balance Sheet.

(Dollars in thousands)		June 30, 2010	December 31, 2009		
Assets					
	Cash	\$ 641	\$	679	
	Other current assets	94		393	
	Licenses	487,962		487,962	
	Other assets	1,548		440	
	Total assets	\$ 490,245	\$	489,474	
Liabilities					
	Customer deposits and deferred revenues	\$ 4	\$	70	
	Total liabilities	\$ 4	\$	70	

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Other Related Matters
U.S. Cellular may agree to make additional capital contributions and/or advances to the VIEs discussed above and/or to their general partners to provide additional funding for the development of licenses granted in the various auctions U.S. Cellular may finance such amounts with a combination of cash on hand, borrowings under its revolving credit agreement and/or long-term debt. There is no assurance that U.S. Cellular will be able to obtain additional financing on commercially reasonable terms or at all to provide such financial support.
These VIEs are in the process of developing long-term business and financing plans. These entities were formed to participate in FCC auctions of wireless spectrum and to fund, establish, and provide wireless service with respect to any FCC licenses won in the auctions. As such, these entities have risks similar to the business risks described in the Risk Factors in U.S. Cellular s Form 10-K for the year ended December 31, 2009.
11. Common Share Repurchases
On November 17, 2009, the Board of Directors of U.S. Cellular authorized the repurchase of up to 1,300,000 Common Shares on an annual basis beginning in 2009 and continuing each year thereafter, on a cumulative basis. These purchases will be made pursuant to open market purchases, block purchases, private purchases, or otherwise, depending on market prices and other conditions. This authorization does not have an expiration date.
Common Share repurchases made under this authorization and prior authorizations were as follows:

#### Six Months Ended June 30,

(Dollars and shares in thousands, except cos share)	t per	2010	2009		
Number of shares		523		507	
Average cost per share	\$	40.97	\$	38.13	
Total cost	\$	21,423	\$	19,332	

#### 12. Noncontrolling Interests

Mandatorily Redeemable Noncontrolling Interests in Finite-Lived Subsidiaries

Under GAAP, certain noncontrolling interests in consolidated entities with finite lives may meet the definition of mandatorily redeemable financial instruments. U.S. Cellular s consolidated financial statements include certain noncontrolling interests that meet the definition of mandatorily redeemable financial instruments. These mandatorily redeemable noncontrolling interests represent interests held by third parties in consolidated partnerships and limited liability companies ( LLCs ), where the terms of the underlying partnership or LLC agreement provide for a defined termination date at which time the assets of the subsidiary are to be sold, the liabilities are to be extinguished and the remaining net proceeds are to be distributed to the noncontrolling interest holders and U.S. Cellular in accordance with the respective partnership and LLC agreements. The termination dates of these mandatorily redeemable noncontrolling interests range from 2085 to 2094.

The settlement value of U.S. Cellular s mandatorily redeemable noncontrolling interests in finite-lived subsidiaries is estimated to be \$167.9 million at June 30, 2010. This amount represents the estimate of cash that would be due and payable to settle these noncontrolling interests assuming an orderly liquidation of the finite-lived consolidated partnerships and LLCs on June 30, 2010, net of estimated liquidation costs. This amount excludes redemption amounts recorded in Noncontrolling interests with redemption features in the Consolidated Balance Sheet. U.S. Cellular currently has no plans or intentions relating to the liquidation of any of the related partnerships or LLCs prior to their scheduled termination dates. The corresponding carrying value of the mandatorily redeemable noncontrolling interests in finite-lived consolidated partnerships and LLCs at June 30, 2010 was \$53.9 million, and is included in Noncontrolling interests in the Consolidated Balance Sheet. The excess of the aggregate settlement value over the aggregate carrying value of these mandatorily redeemable noncontrolling interests is primarily due to the unrecognized appreciation of the noncontrolling interest holders—share of the underlying net assets in the consolidated

partnerships and LLCs. Neither the noncontrolling interest holders—share, nor U.S. Cellular—s share, of the appreciation of the underlying net assets of these subsidiaries is reflected in the consolidated financial statements. The estimate of settlement value was based on certain factors and assumptions which are subjective in nature. Changes in those factors and assumptions could result in a materially larger or smaller settlement amount.

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stock awards

## 13. Supplemental Cash Flow Disclosures

Cash receipts upon exercise of stock options

Cash disbursements for payment of taxes (2)

Net cash receipts from exercise of stock options and vesting of other

Following are supplemental cash flow disclosures regarding transactions related to stock-based compensation awards:

		ne 30,					
(Dollars and shares in thousands)	:	2010		2009			
Common Shares withheld (1)		86		34			
Aggregate value of Common Shares withheld	\$	3,620	\$	1,213			

\$

\$

1,876

(1,732)

144

Six Months Ended

\$

\$

808

(405)

(1,213)

<sup>(1)</sup> Such shares were withheld to cover the exercise price of stock options, if applicable, and required tax withholdings.

<sup>(2)</sup> In certain situations, U.S. Cellular withholds shares that are issuable upon the exercise of stock options or the vesting of restricted shares to cover, and with a value equivalent to, the amount of taxes required to be withheld from the stock award holder at the time of the exercise or vesting. U.S. Cellular then pays the amount of the required tax withholdings to the taxing authorities in cash.

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Item 2. Management's Discussion and Analysis of Financial Condition

# and Results of Operations

United States Cellular Corporation ("U.S. Cellular") owns, operates and invests in wireless markets throughout the United States. U.S. Cellular is an 82%-owned subsidiary of Telephone and Data Systems, Inc. ("TDS") as of June 30, 2010.

The following discussion and analysis should be read in conjunction with U.S. Cellular's interim consolidated financial statements and notes included in Item 1 above, and with the description of U.S. Cellular's business, its audited consolidated financial statements and Management's Discussion and Analysis of Financial Condition and Results of Operations included in U.S. Cellular's Current Report on Form 8-K (Items 8.01 and 9.01) filed with the SEC on August 5, 2010, which should be read in conjunction with the U.S. Cellular Annual Report on Form 10-K ("Form 10-K") for the year ended December 31, 2009.

#### **OVERVIEW**

The following is a summary of certain selected information contained in the comprehensive Management's Discussion and Analysis of Financial Condition and Results of Operations that follows. The overview does not contain all of the information that may be important. You should carefully read the entire Management's Discussion and Analysis of Financial Condition and Results of Operations and not rely solely on the overview.

U.S. Cellular provides wireless telecommunications services to approximately 6.1 million customers in five geographic market areas in 26 states. As of June 30, 2010, U.S. Cellular's average penetration rate in its consolidated operating markets, calculated by dividing U.S. Cellular's total customers by the total population of 46.5 million in such markets, was 13.2%. U.S. Cellular operates on a customer satisfaction strategy, striving to meet or exceed customer needs by providing a comprehensive range of wireless products and services, excellent customer support, and a high-quality network. U.S. Cellular's business development strategy is to acquire and operate controlling interests in wireless licenses in areas adjacent to or in proximity to its other wireless licenses, thereby building contiguous operating market areas. U.S. Cellular believes that operating in contiguous market areas will continue to provide it with certain economies in its capital and operating costs.

Financial and operating highlights in the six months ended June 30, 2010 included the following:

- Total customers were 6,144,000 at June 30, 2010, including 5,775,000 retail customers.
- Retail customer net additions were 31,000 in 2010 compared to 4,000 in 2009. In the postpaid category, there was a net loss of 31,000 in 2010 compared to net additions of 28,000 in 2009. Prepaid net additions increased to 62,000 in 2010 compared to a net loss of 24,000 in 2009.

- Postpaid customers comprised approximately 94% of U.S. Cellular's retail customers as of June 30, 2010. The postpaid churn rate improved to 1.4% in 2010 compared to 1.6% in 2009.
- Service revenues of \$1,937.6 million decreased \$20.2 million (1%) year-over-year, primarily due to decreases in retail service revenues (\$17.6 million) and inbound roaming revenues (\$9.4 million). Retail service revenues decreased due to a decline in voice revenues which was partially offset by continued growth in data revenues. Data revenues grew 31% year-over-year to \$416.6 million.
- Cash flows from operating activities were \$403.7 million. At June 30, 2010, Cash and cash equivalents totaled \$232.9 million and there were no outstanding borrowings under the revolving credit facility.
- Additions to property, plant and equipment totaled \$255.0 million, including expenditures to construct cell sites, increase capacity in existing cell sites and switches, expand mobile broadband services based on third generation Evolution Data Optimized technology ("3G") to additional markets, outfit new and remodel existing retail stores, develop new billing and other customer management related systems and platforms, and enhance existing office systems. Total cell sites in service increased 5% year-over-year to 7,416.
- U.S. Cellular's innovative Battery Swap program and Overage Protection service remained popular with its customers in 2010. By June 30, 2010, U.S. Cellular had completed 2.1 million battery swaps since the program launched in May 2009. Also, U.S. Cellular had nearly 2.2 million customers sign up for Overage Protection since it launched in November 2009.
- U.S. Cellular continued its efforts on a number of marketing initiatives and other multi-year initiatives including the development of a Billing and Operational Support System ("BSS/OSS") with a new point-of-sale system to consolidate billing on one platform; an Electronic Data Warehouse/Customer Relationship Management System to collect and analyze information more efficiently to build and improve customer relationships; and a new Internet/Web platform to enable customers to complete a wide range of transactions and to manage their accounts online.

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- Operating income decreased \$116.1 million, or 45%, to \$141.1 million in 2010 from \$257.2 million in 2009. Factors in the decrease were lower service revenues as discussed above, together with higher costs of serving and retaining customers in an increasingly competitive industry and costs of investments in multi-year initiatives.
- Net income attributable to U.S. Cellular shareholders decreased \$77.7 million, or 47%, to \$88.1 million in 2010 compared to \$165.8 million in 2009, primarily due to lower operating income. Basic earnings per share was \$1.02 in 2010, which was \$0.88 lower than in 2009, and Diluted earnings per share was \$1.01, which was \$0.89 lower than in 2009.

In addition, Mary N. Dillon was appointed as President and CEO and a director of U.S. Cellular on June 1, 2010, as a result of the retirement of John E. Rooney.

- U.S. Cellular anticipates that its future results will be affected by the following factors:
- Continued uncertainty related to current economic conditions and their impact on customer purchasing and payment behaviors;
- Increased competition in the wireless industry, including potential reductions in pricing for products and services overall and impacts associated with the expanding presence of carriers offering low-priced, unlimited prepaid service;
- Potential increases in prepaid customers as a percentage of U.S. Cellular s customer base in response to changes in customer preferences and industry dynamics;
- Increasing penetration in the wireless industry, requiring U.S. Cellular to grow revenues primarily from selling additional products and services to its existing customers, increasing the number of multi-device users among its existing customers, increasing data products and services and attracting wireless customers switching from other wireless carriers rather than by adding customers that are new to wireless service;
- Continued growth in revenues from data products and services and lower growth or declines in revenues from voice services:

U.S. Cellular believes that cash on hand, expected future cash flows from operating activities and sources of external financing provide substantial liquidity and financial flexibility and are sufficient to permit U.S. Cellular to finance its contractual obligations and anticipated capital expenditures for the foreseeable future. U.S. Cellular continues to seek to maintain a strong balance sheet and an investment grade credit rating.
Cash Flows and Investments
- Possible operational and other changes that may occur as a result of the appointment of a new President and CEO.
- Uncertainty related to the National Broadband Plan and other rulemaking by the Federal Communications Commission (FCC), including uncertainty relating to future eligible telecommunication carrier (ETC) funding from the universal service fund (USF); and
- Continued enhancements to U.S. Cellular s wireless networks;
- Costs of developing and enhancing office and customer support systems, including costs and risks associated with the completion and potential benefits of the multi-year initiatives described above;
- The effects of recent industry consolidation, such as Verizon s acquisition of Alltel, and possible further industry consolidation, on roaming revenues, service pricing and equipment pricing;

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#### **Recent Developments**

#### American Recovery and Reinvestment Act

Congress enacted the American Recovery and Reinvestment Act of 2009, or the Recovery Act, which provides, among other things, for an aggregate appropriation of \$7.2 billion to fund grants and loans to provide broadband infrastructure, access and equipment to consumers residing in rural, unserved or underserved areas of the United States. U.S. Cellular has not received any grants of Recovery Act funds. The distribution of Recovery Act funds to other telecommunications service providers could impact competition in certain of U.S. Cellular s service areas.

#### National Broadband Plan and Related Matters

In 2009, Congress directed the FCC to develop a National Broadband Plan to ensure every American has access to broadband capability. In March 2010, the FCC released the *plan* which describes the FCC s goals in enhancing broadband availability and the methods for achieving those goals over the next decade.

The FCC notes that about one-half of the plan will be addressed by the FCC, while the remainder will be addressed by Congress, the Executive Branch and state and local governments working closely with private and non-profit sectors. U.S. Cellular cannot predict the outcome of these deliberations or what effect any final rules, regulations or laws may have on its ability to compete in the provision of wireless broadband services to its customer base. Changes in regulation or the amount or distribution of funds to U.S. Cellular and other telecommunications service providers could impact competition in certain of U.S. Cellular s service areas, and could have a material adverse affect on U.S. Cellular s business, financial condition or results of operations.

#### **Net Neutrality**

As disclosed in U.S. Cellular s Annual Report on Form 10-K for the year ended December 31, 2009, the FCC initiated a rulemaking proceeding in 2009 designed to codify its existing. Net Neutrality principles and impose new requirements that could have the effect of restricting the ability of wireless Internet service providers to manage applications and content that traverse their networks. These principles, which the FCC initially announced in 2005, espoused the right of consumers to access lawful Internet content, to run applications and use services of their choice. In 2008, the FCC ruled that Comcast had violated these principles by moderating the amount of bandwidth used by certain peer-to-peer services and ordered Comcast to discontinue this practice. Comcast challenged this order and, on

April 6, 2010, the U.S. Court of Appeals for the District of Columbia Circuit ruled that the FCC had exceeded its authority under the Communications Act of 1934, as amended, when it sought to regulate Comcast s network management practices for its high-speed Internet access service. In 2010, the FCC sought and received comments on its Net Neutrality proposals and concerning the impact of the Comcast case on those proposals. It is currently evaluating those comments. Accordingly, the status of the FCC s network neutrality proceeding is uncertain at this time and, as a result, there may be further proceedings or legislation relating to the FCC s authority to regulate the Internet. U.S. Cellular cannot predict the ultimate outcome of this matter or the effect it will have on its wireless broadband services.

#### 2010 Estimates

U.S. Cellular s estimates of full-year 2010 results are shown below. Such estimates represent U.S. Cellular s views as of the date of filing of U.S. Cellular s Quarterly Report on Form 10-Q (Form 10-Q) for the quarterly period ended June 30, 2010. Such forward looking statements should not be assumed to be accurate as of any future date. U.S. Cellular undertakes no duty to update such information whether as a result of new information, future events or otherwise. There can be no assurance that final results will not differ materially from such estimated results.

	2010 Estimated Results			
	Current	Previous (1)		
	\$3,925-\$4,000	\$3,975-\$4,075		
Service revenues	million	million		
Adjusted OIBDA (2)	\$800-\$850 million	\$850-\$950 million		
Operating income (3)	\$200-\$250 million	\$250-\$350 million		
Depreciation, amortization and accretion expenses, and	Approx. \$600	Approx. \$600		
losses on disposals and impairment of assets (3)	million	million		
	Approx. \$600	Approx. \$600		
Capital expenditures	million	million		

- (1) Guidance as disclosed in U.S. Cellular s Quarterly Report on Form 10-Q for the period ended March 31, 2010.
- (2) Adjusted OIBDA is defined as operating income excluding the effects of: depreciation, amortization and accretion (OIBDA); the net gain or loss on asset disposals (if any); and the loss on impairment of assets (if any). This measure also may be commonly referred to by management as operating cash flow. This measure should not be confused with Cash flows from operating activities, which is a component of the Consolidated Statement of Cash Flows.
- (3) The 2010 Estimated Results include estimates for Depreciation, amortization and accretion expenses and losses on disposals of assets, but do not include an estimate for losses on impairment of assets since these cannot be predicted.

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U.S. Cellular management currently believes that the foregoing estimates represent a reasonable view of what is achievable considering actions that U.S. Cellular has taken and will be taking. However, the current general economic conditions have created a challenging business environment that could continue to significantly impact actual results. U.S. Cellular expects to continue its focus on customer satisfaction by delivering a high quality network, attractively priced service plans, a broad line of handsets and other products, and outstanding customer service in its company-owned and agent retail stores and customer care centers. U.S. Cellular believes that future growth in its revenues will result primarily from selling additional products and services, including data products and services, to its existing customers, increasing the number of multi-device users among its existing customers and attracting wireless users switching from other wireless carriers, rather than by adding users that are new to wireless service. U.S. Cellular is focusing on opportunities to increase revenues, pursuing cost reduction initiatives in various areas and implementing a number of initiatives to enable future growth. The initiatives are intended, among other things, to allow U.S. Cellular to accelerate its introduction of new products and services, better segment its customers for new services and retention, sell additional services such as data, expand its Internet sales and customer service capabilities, improve its prepaid products and services and reduce operational expenses over the long term.

#### RESULTS OF OPERATIONS

#### Six Months Ended June 30, 2010 Compared to Six Months Ended June 30, 2009

Following is a table of summarized operating data for U.S. Cellular s consolidated operations.

As of June 30, (1)	2010	2009
Total market population of consolidated operating markets (2)	46,546,000	46,306,000
Customers (3)	6,144,000	6,155,000
Market penetration (2)	13.2%	13.3%
Total full-time equivalent employees	8,882	8,673
Cell sites in service	7,416	7,043
For the Six Months Ended June 30, (4)	2010	2009
Net retail customer additions (5)	31,000	4,000
Net customer additions (5)	3,000	(41,000)
Average monthly service revenue per customer (6)	\$ 52.57 \$	52.54
Postpaid churn rate (7)	1.4%	1.6%

<sup>(1)</sup> Amounts include results for U.S. Cellular s consolidated operating markets as of June 30.

(2) Calculated using 2009 and 2008 Claritas population estimates for 2010 and 2009, respectively. Total market population of consolidated operating markets—is used only for the purposes of calculating market penetration of consolidated operating markets, which is calculated by dividing customers by the total market population (without duplication of population in overlapping markets).

The total market population and penetration measures for consolidated operating markets apply to markets in which U.S. Cellular provides wireless service to customers. For comparison purposes, total market population and penetration related to all consolidated markets in which U.S. Cellular owns an interest were 90,468,000 and 6.8%, and 83,726,000 and 7.4%, as of June 30, 2010 and 2009, respectively.

### (3) U.S. Cellular s customer base consists of the following types of customers:

	June 30,		
	2010	2009	
Customers on postpaid service plans in which the end user is a customer of			
U.S. Cellular ( postpaid customers )	5,451,000	5,448,000	
Customers on prepaid service plans in which the end user is a customer of			
U.S. Cellular ( prepaid customers )	324,000	263,000	
Total retail customers	5,775,000	5,711,000	
End user customers acquired through U.S. Cellular s agreements with third			
parties ( reseller customers )	369,000	444,000	
Total customers	6,144,000	6,155,000	
Total customers	0,177,000	0,133,000	

<sup>(4)</sup> Amounts include results for U.S. Cellular s consolidated operating markets for the period January 1 through June 30; operating markets acquired during a particular period are included as of the acquisition date.

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- (5) Net retail customer additions represents the number of net customers added to U.S. Cellular s retail customer base through its marketing distribution channels; this measure excludes activity related to reseller customers and customers transferred through acquisitions, divestitures or exchanges. Net customer additions represents the number of net customers added to U.S. Cellular s overall customer base through its marketing distribution channels; this measure includes activity related to reseller customers but excludes activity related to customers transferred through acquisitions, divestitures or exchanges.
- (6) Management uses this measurement to assess the amount of service revenue that U.S. Cellular generates each month on a per customer basis. Average monthly service revenue per customer is calculated as follows:

	Six Mont Jun	ths End e 30,	led
	2010		2009
Service revenues per Consolidated Statement of Operations (000s)	\$ 1,937,584	\$	1,957,802
Divided by average customers during period (000s)*	6,143		6,210
Divided by number of months in each period	6		6
Average monthly service revenue per customer	\$ 52.57	\$	52.54

<sup>\*</sup> Average customers during period is calculated by adding the number of total customers, including reseller customers, at the beginning of the first month of the period and at the end of each month in the period and dividing by the number of months in the period plus one. Acquired and divested customers are included in the calculation on a prorated basis for the amount of time U.S. Cellular included such customers during each period.

(7) Postpaid churn rate represents the percentage of the postpaid customer base that disconnects service each month.

#### **Components of Operating Income**

Six Months Ended June 30, (Dollars in thousands)	2010	2009	Increase/ (Decrease)	Percentage Change
Retail service	\$ 1,728,875 \$	1,746,480 \$	(17,605)	(1)%
Inbound roaming	112,844	122,280	(9,436)	(8)%
Other	95,865	89,042	6,823	8%
Service revenues	1,937,584	1,957,802	(20,218)	(1)%
Equipment sales	116,166	138,685	(22,519)	(16)%
Total operating revenues	2,053,750	2,096,487	(42,737)	(2)%

System operations (excluding Depreciation,				
amortization and accretion reported below)	420,656	394,697	25,959	7%
Cost of equipment sold	323,070	341,756	(18,686)	(5)%
Selling, general and administrative	874,782	819,616	55,166	7%
Depreciation, amortization and accretion	287,688	276,655	11,033	4%
Loss on asset disposals, net	6,426	6,556	(130)	(2)%
Total operating expenses	1,912,622	1,839,280	73,342	4%
Operating income	\$ 141,128 \$	257,207 \$	(116,079)	(45)%

## **Operating Revenues**

#### Service revenues

Service revenues consist primarily of: (i) charges for access, airtime, roaming, recovery of regulatory costs and value-added services, including data products and services and long distance, provided to U.S. Cellular s retail customers and to end users through third-party resellers ( retail service ); (ii) charges to other wireless carriers whose customers use U.S. Cellular s wireless systems when roaming, including long-distance roaming ( inbound roaming ); and (iii) amounts received from the USF.

## Retail service revenues

The decrease in Retail service revenues in 2010 was primarily due to a significant reduction in revenues from voice services.

• The average number of customers decreased to 6,143,000 in 2010 from 6,210,000 in 2009.

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• Average monthly retail service revenue per customer increased slightly less than 1% to \$46.91 in 2010 from \$46.87 in 2009. The net increase resulted from growth in revenues from data products and services and revenues related to regulatory cost recovery, which together offset a decline in revenues from voice services. The average monthly retail service revenue per customer also reflects the impact of a reduction in the number of lower revenue reseller customers.

Revenues from voice services declined year-over-year primarily due to a reduction in average voice revenue per customer. The reduction in average voice revenue per customer reflects industry competition which has resulted in lower pricing overall as well as growth in family plans and service plans with enhanced coverage areas and value (such as free incoming calls, free mobile-to-mobile and unlimited minutes). U.S. Cellular expects continued pressure on revenues from voice services in the foreseeable future due to industry competition related to service plan offerings.

Revenues from data products and services totaled \$416.6 million in 2010 and \$318.9 million in 2009, and represented 21% of service revenues in 2010 compared to 16% of service revenues in 2009. Such growth, which positively impacted average monthly retail service revenue per customer, reflected customers—continued and increasing usage of U.S. Cellular—s text, picture, and video messaging services, easyedge<sup>M</sup> service and applications, premium mobile Internet services, smartphone handsets and services, and modems. In March 2010, U.S. Cellular launched new data offerings for its prepaid customers, which included picture and video messaging, ringtones, email services, and easyedge<sup>SM</sup> service and applications. U.S. Cellular expects that the growth in revenues from data products and services will continue as customers increasingly purchase premium and smartphone devices along with data plans and applications and utilize U.S. Cellular—s 3G network. U.S. Cellular—s 3G network covered approximately 98% of its customers as of June 30, 2010.

Revenues related to regulatory cost recovery increased due to an increase in the USF contribution rates established by the FCC (most of the USF contribution revenues for amounts passed through to customers are offset by expenses as discussed below).

#### Inbound roaming revenues

The decrease in Inbound roaming revenues in 2010 was primarily due to a decline in roaming revenues from the combined entity of Verizon Wireless (Verizon) and Alltel Corporation (Alltel). In January 2009, Verizon acquired Alltel. As a result of this transaction, the network footprints of Verizon and Alltel were combined. This has resulted in a decrease in inbound roaming revenues for U.S. Cellular, since the combined Verizon and Alltel entity has reduced its usage of U.S. Cellular s network in certain coverage areas that were used by Verizon and Alltel as separate entities. U.S. Cellular anticipates that inbound roaming revenues for the full year 2010 will be flat to slightly higher than the prior year due to the positive impact of increasing minutes of use and increasing data usage from U.S. Cellular s roaming partners, partially offset by the negative impact of decreasing rates per minute or kilobyte of use.

#### Equipment sales revenues

Equipment sales revenues include revenues from sales of handsets and related accessories to both new and existing customers, as well as revenues from sales of handsets and accessories to agents. All equipment sales revenues are recorded net of anticipated rebates.

U.S. Cellular s customer retention efforts include offering new smartphones and premium handsets at discounted prices to existing customers as the expiration date of the customer s service contract approaches. U.S. Cellular also continues to sell handsets to agents; this practice enables U.S. Cellular to provide better control over the quality of handsets sold to its customers, establish roaming preferences and earn quantity discounts from handset manufacturers which are passed along to agents. U.S. Cellular anticipates that it will continue to sell handsets to agents in the future.

The decrease in 2010 equipment sales revenues was driven by declines of 15% in average revenue per handset sold and 5% in total handsets sold. Average revenue per handset sold declined due to aggressive promotional pricing across all categories of handsets.

#### **Operating Expenses**

System operations expenses (excluding Depreciation, amortization and accretion)

System operations expenses (excluding Depreciation, amortization, and accretion) include charges from wireline telecommunications service providers for U.S. Cellular s customers—use of their facilities, costs related to local interconnection to the wireline network, charges for maintenance of U.S. Cellular—s network, long-distance charges, outbound roaming expenses and payments to third—party data product and platform developers.

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Key components of the overall increase in system operations expenses were as follows:

- Maintenance, utility and cell site expenses increased \$14.1 million, or 9%, driven primarily by an increase in the number of cell sites within U.S. Cellular s network. The number of cell sites totaled 7,416 at June 30, 2010 and 7,043 at June 30, 2009, as U.S. Cellular continued to grow by expanding and enhancing coverage in its existing markets.
- Customer usage expenses increased \$10.5 million, or 8%, primarily due to an increase in data usage.
- Expenses incurred when U.S. Cellular s customers used other carriers networks while roaming increased \$1.4 million, or 2%, primarily due to higher data usage.
- U.S. Cellular expects total system operations expenses to increase on a year-over-year basis in the foreseeable future, driven by the following factors:
- Increases in the number of cell sites and other network facilities within U.S. Cellular s systems as it continues to add capacity and enhance quality; and
- Increases in total customer usage, driven by text messaging and other data usage, both on U.S. Cellular s network and by U.S. Cellular s customers on other carriers networks when roaming.

#### Cost of equipment sold

Cost of equipment sold decreased in 2010 primarily due to a 5% decline in total handsets sold as well as a slight reduction in the average cost per handset sold.

#### Selling, general and administrative expenses

Selling, general and administrative expenses include salaries, commissions and expenses of field sales and retail personnel and facilities; telesales department salaries and expenses; agent commissions and related expenses; corporate marketing and merchandise management; and advertising expenses. Selling, general and administrative expenses also include bad debts expense, costs of operating customer care centers and corporate expenses.

Key components of the net increase in Selling, general and administrative expenses in 2010 were as follows:

- Selling and marketing expenses increased by \$7.8 million, or 2%, primarily due to higher sales related expenses, partially offset by lower advertising expense and lower commissions expense reflecting fewer eligible customer additions.
- General and administrative expenses increased \$47.4 million, or 11%, due to higher USF contributions (most of the USF contribution expenses are offset by revenues for amounts passed through to customers as discussed above); higher costs related to marketing initiatives and investments in multi-year initiatives for business support systems as described in the Overview section; and higher employee related expenses.

U.S. Cellular expects Selling, general and administrative expenses to increase on a year-over-year basis in the foreseeable future driven primarily by increases in expenses associated with acquiring, serving and retaining customers, as well as costs related to its multi-year initiatives discussed previously.

#### Depreciation, amortization and accretion

Depreciation, amortization and accretion increased primarily due to an increase in the gross property, plant and equipment balances from 2009 to 2010.

See Financial Resources and Liquidity and Capital Resources for a discussion of U.S. Cellular s capital expenditures.

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## **Components of Other Income (Expense)**

Six Months Ended June 30, (Dollars in thousands, except per share amounts)	2010	2009	Increase/ (Decrease)	Percentage Change
Operating income	\$ 141,128	\$ 257,207	\$ (116,079)	(45)%
Equity in earnings of unconsolidated entities Interest and dividend income Interest expense Other, net	50,447 1,883 (32,962) 407	50,121 1,228 (39,283) 278	326 655 6,321 129	1% 53% 16% 46%
Total investment and other income (expense)  Income before income taxes	19,775 160,903	12,344 269,551	7,431 (108,648)	60% (40)%
Income tax expense	(61,843)	(91,747)	29,904	33%
Net income	99,060	177,804	(78,744)	(44)%
Less: Net income attributable to noncontrolling interests, net of tax Net income attributable to U.S. Cellular	(10,938)	(11,977)	1,039	9%
shareholders	\$ 88,122	\$ 165,827	\$ (77,705)	(47)%
Basic earnings per share attributable to U.S. Cellular shareholders	\$ 1.02	\$ 1.90	\$ (0.88)	(46)%
Diluted earnings per share attributable to U.S. Cellular shareholders	\$ 1.01	\$ 1.90	\$ (0.89)	(47)%

## Equity in earnings of unconsolidated entities

Equity in earnings of unconsolidated entities represents U.S. Cellular s share of net income from the entities in which it has an interest and follows the equity method of accounting. U.S. Cellular follows the equity method of accounting for unconsolidated entities over which it has the ability to exercise significant influence, generally entities in which its ownership interest is less than or equal to 50% but equals or exceeds 20% for corporations and 3% for partnerships and limited liability companies.

U.S. Cellular s investment in the Los Angeles SMSA Limited Partnership ( LA Partnership ) contributed \$33.5 million and \$34.0 million to Equity in earnings of unconsolidated entities in 2010 and 2009, respectively.

## Interest expense

Interest expense decreased year-over-year due to the redemption of U.S. Cellular s \$130.0 million, 8.75% senior notes in December 2009.

#### Income tax expense

See Note 5 Income Taxes in the Notes to Consolidated Financial Statements for a discussion of income tax expense and the overall effective tax rate on Income before income taxes.

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# Three Months Ended June 30, 2010 Compared to Three Months Ended June 30, 2009

# **Components of Operating Income**

Three Months Ended June 30, (Dollars in thousands)	2010	2009	Increase/ (Decrease)	Percentage Change
Retail service	\$ 863,836	\$ 870,802	\$ (6,966)	(1)%
Inbound roaming	60,902	62,223	(1,321)	(2)%
Other	47,838	41,323	6,515	