## BBCN BANCORP INC

Form 10-Q
August 08, 2014

## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q
(Mark One)
x Quarterly report pursuant to section 13 or 15 (d) of the Securities Exchange Act of 1934 For the quarterly period ended June 30, 2014
or
o Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the transition period from to
Commission File Number: 000-50245
BBCN BANCORP, INC.
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)
3731 Wilshire Boulevard, Suite 1000, Los Angeles, California
(Address of Principal executive offices)
(213) 639-1700
(Registrant's telephone number, including area code)
(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90
days. Yes x No o
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T
( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer $\quad \mathrm{x}$

Non-accelerated filer o
o
Accelerated filer
O

Smaller Reporting Companyo
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange
Act). Yes o No x
As of August 4, 2014, there were 79,493,732 outstanding shares of the issuer's Common Stock, $\$ 0.001$ par value.

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Forward-Looking Statements
Some statements in this Quarterly Report on Form 10-Q constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements relate to, among other things, expectations regarding the business environment in which we operate, projections of future performance, perceived opportunities in the market and statements regarding our business strategies, objectives and vision. Forward-looking statements include, but are not limited to, statements preceded by, followed by or that include the words "will," "believes," "expects," "anticipates," "intends, "plans," "estimates" or similar expressions. With respect to any such forward-looking statements the Company claims the protection provided for in the Private Securities Litigation Reform Act of 1995. These statements involve risks and uncertainties. Our actual results, performance or achievements may differ significantly from the results, performance or achievements expressed or implied in any forward-looking statements. The risks and uncertainties include: possible deterioration in economic conditions in our areas of operation; interest rate risk associated with volatile interest rates and related asset-liability matching risk; liquidity risks; risk of significant non-earning assets, and net credit losses that could occur, particularly in times of weak economic conditions or times of rising interest rates; and regulatory risks associated with current and future regulations. For additional information concerning these and other risk factors, see "Part II, Item 1A. Risk Factors" contained herein and "Part I, Item 1A. Risk Factors" contained in our Annual Report on Form 10-K for the year ended December 31, 2013.
The Company does not undertake, and specifically disclaims any obligation, to update any forward looking statements to reflect the occurrence of events or circumstances after the date of such statements except as required by law.

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PART I
FINANCIAL INFORMATION

Item 1. Financial Statements

BBCN BANCORP, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

|  | (Unaudited) |  |
| :---: | :---: | :---: |
|  | $\begin{aligned} & \text { June 30, } \\ & 2014 \end{aligned}$ | $\begin{aligned} & \text { December 31, } \\ & 2013 \end{aligned}$ |
| ASSETS | (In thousands, except share data) |  |
| Cash and cash equivalents: |  |  |
| Cash and due from banks | \$ 121,685 | \$96,061 |
| Interest bearing deposit at the Federal Reserve Bank ("FRB") | 293,234 | 220,644 |
| Total cash and cash equivalents | 414,919 | 316,705 |
| Securities available for sale, at fair value | 746,683 | 705,751 |
| Loans held for sale, at the lower of cost or fair value | 53,324 | 44,115 |
| Loans receivable, net of allowance for loan losses (June 30, 2014 - \$66,870; December 31, 2013-\$67,320) | 5,280,187 | 5,006,856 |
| Other real estate owned ("OREO"), net | 20,610 | 24,288 |
| Federal Home Loan Bank ("FHLB") stock, at cost | 28,399 | 27,941 |
| Premises and equipment, net of accumulated depreciation and amortization (June 30, 2014 - \$27,569; December 31, 2013-\$25,852) | 30,699 | 30,894 |
| Accrued interest receivable | 13,133 | 13,403 |
| Deferred tax assets, net | 72,556 | 89,297 |
| Customers' liabilities on acceptances | 5,719 | 5,602 |
| Bank owned life insurance ("BOLI") | 45,354 | 44,770 |
| Investments in affordable housing partnerships | 10,791 | 11,460 |
| Goodwill | 105,401 | 105,401 |
| Core deposit intangible assets, net | 4,535 | 5,184 |
| Servicing assets | 9,024 | 8,915 |
| FDIC loss share receivable | - | 1,110 |
| Other assets | 24,957 | 33,507 |
| Total assets | \$6,866,291 | \$6,475,199 |
| (Continued) |  |  |
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BBCN BANCORP, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION


See accompanying Notes to Condensed Consolidated Financial Statements (Unaudited).

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BBCN BANCORP, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(Unaudited)

INTEREST INCOME:

| Interest and fees on loans | \$71,687 | \$65,473 |  | \$140,381 | \$128,502 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Interest on securities | 4,078 | 3,526 |  | 8,172 | 6,953 |
| Interest on federal funds sold and other investments | 688 | 380 |  | 1,253 | 667 |
| Total interest income | 76,453 | 69,379 |  | 149,806 | 136,122 |
| INTEREST EXPENSE: |  |  |  |  |  |
| Interest on deposits | 7,272 | 5,647 |  | 13,962 | 11,055 |
| Interest on FHLB advances | 1,311 | 1,218 |  | 2,522 | 2,442 |
| Interest on other borrowings | 380 | 411 |  | 867 | 806 |
| Total interest expense | 8,963 | 7,276 |  | 17,351 | 14,303 |
| NET INTEREST INCOME BEFORE PROVISION FOR LOAN LOSSES | 67,490 | 62,103 |  | 132,455 | 121,819 |
| PROVISION FOR LOAN LOSSES | 2,996 | 800 |  | 6,022 | 8,306 |
| NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES | 64,494 | 61,303 |  | 126,433 | 113,513 |
| NONINTEREST INCOME: |  |  |  |  |  |
| Service fees on deposit accounts | 3,360 | 2,922 |  | 6,832 | 5,797 |
| International service fees | 1,113 | 1,266 |  | 2,116 | 2,504 |
| Loan servicing fees, net | 610 | 1,041 |  | 1,578 | 2,014 |
| Wire transfer fees | 919 | 887 |  | 1,824 | 1,703 |
| Other income and fees | 1,648 | 1,199 |  | 3,267 | 2,444 |
| Net gains on sales of SBA loans | 2,811 | 3,295 |  | 5,533 | 5,989 |
| Net gains on sales of other loans | - | 19 |  | - | 62 |
| Net gains on sales of securities available for sale | - | - |  | - | 54 |
| Net gains (losses) on sales of OREO | 31 | (11 | ) | 437 | (9 |
| Total noninterest income | 10,492 | 10,618 |  | 21,587 | 20,558 |
| NONINTEREST EXPENSE: |  |  |  |  |  |
| Salaries and employee benefits | 18,143 | 16,219 |  | 37,082 | 32,551 |
| Occupancy | 4,715 | 4,835 |  | 9,339 | 8,846 |
| Furniture and equipment | 2,012 | 1,613 |  | 4,026 | 3,186 |
| Advertising and marketing | 1,508 | 1,190 |  | 2,596 | 2,463 |
| Data processing and communication | 2,299 | 1,861 |  | 4,420 | 3,505 |
| Professional fees | 1,315 | 1,443 |  | 2,628 | 2,744 |
| FDIC assessments | 1,080 | 858 |  | 2,103 | 1,552 |
| Credit related expenses | 3,016 | 2,203 |  | 4,437 | 3,918 |
| Merger and integration expense | 50 | 385 |  | 224 | 1,690 |
| Other | 3,601 | 3,822 |  | 7,158 | 7,249 |
| Total noninterest expense | 37,739 | 34,429 |  | 74,013 | 67,704 |
| INCOME BEFORE INCOME TAX PROVISION | 37,247 | 37,492 |  | 74,007 | 66,367 |
| INCOME TAX PROVISION | 14,935 | 14,821 |  | 29,499 | 26,235 |
| NET INCOME | \$22,312 | \$22,671 |  | 44,508 | \$40,132 |

EARNINGS PER COMMON SHARE
Three Months Ended June 30,
2014
2013 $\quad$ Six Months Ended June 30,

| Basic | $\$ 0.28$ | $\$ 0.29$ | $\$ 0.56$ | $\$ 0.51$ |
| :--- | :--- | :--- | :--- | :--- |
| Diluted | $\$ 0.28$ | $\$ 0.29$ | $\$ 0.56$ | $\$ 0.51$ |

See accompanying Notes to Condensed Consolidated Financial Statements (Unaudited).

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BBCN BANCORP, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited)

|  | Three Months Ended June 30, |  | Six Months Ended June 30, |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | 2014 <br> (In thousands) |  | 2013 | 2014 | 2013 |

See accompanying Notes to Condensed Consolidated Financial Statements (Unaudited).

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BBCN BANCORP, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (Unaudited)

Common stock

|  | Shares | Amount | Additional <br> paid-in <br> capital | Retained <br> earnings | Accumulated <br> other <br> comprehensive <br> income (loss), net |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | (In thousands, except share data) |  |  |  |  |

See accompanying Notes to Condensed Consolidated Financial Statements (Unaudited).

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BBCN BANCORP, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

## CASH FLOWS FROM OPERATING ACTIVITIES

Net income
Adjustments to reconcile net income to net cash from operating activities:
Depreciation, amortization, net of discount accretion
Stock-based compensation expense
Provision for loan losses
Valuation adjustment of OREO
Proceeds from sales of loans held for sale
Originations of loans held for sale
Net gains on sales of SBA and other loans
Net change in BOLI
Net gains on sales of securities available for sale
Net (gains) loss on sales of OREO
Change in accrued interest receivable
Change in deferred income taxes
Change in prepaid FDIC insurance
Change in investments in affordable housing partnership
Change in FDIC loss share receivable
Change in other assets
Change in accrued interest payable
Change in other liabilities
Net cash provided by operating activities
CASH FLOWS FROM INVESTING ACTIVITIES
Net change in loans receivable
Proceeds from sales of securities available for sale
Proceeds from sales of OREO
Purchase of premises and equipment
Purchase of securities available for sale
Purchase of FHLB stock
Redemption of FHLB stock
Proceeds from matured or paid-down securities available for sale
Net cash received from acquisition - Pacific International Bancorp, Inc.
Redemption of preferred stock upon the acquisition
Net cash used in investing activities
CASH FLOWS FROM FINANCING ACTIVITIES
Net change in deposits
Redemption of subordinated debentures
Proceeds from FHLB advances
Repayment of FHLB advances
Cash dividends paid on Common Stock
Issuance of additional stock pursuant to various stock plans
Net cash provided by financing activities
NET CHANGE IN CASH AND CASH EQUIVALENTS
Six Months Ended June 30,
20142013
(In thousands)

| $\$ 44,508$ | $\$ 40,132$ |  |
| :--- | :--- | :--- |
|  |  |  |
| $(10,008$ | $)$ | $(7,328$ |
| 297 | 1,008 |  |
| 6,022 | 8,306 |  |
| 448 | 762 |  |
| 68,143 | 67,732 |  |
| $(77,035$ | $)$ | $(53,176$ |
| $(5,533$ | $)$ | $(6,051$ |
| $(584$ | $)$ | $(633$ |
| - | $(54$ | $)$ |
| $(437$ | $)$ | 9 |
| 270 | $(513$ | $)$ |

270
2,976

- 7,771

669677
1,110 2,342
$8,440 \quad 8,376$
$1,266 \quad 70$
(337 ) (4,832
46,532 67,574

| $(261,309$ | $(84,982$ | $)$ |
| :--- | :--- | :--- |
| - | 6,636 |  |
| 5,035 | 1,425 |  |
| $(2,987$ | $)$ | $(3,348$ |

$(82,552)(147,995)$
(536 ) (1,969)
$78 \quad 32$

57,640 101,604

- 25,968
- $\quad(7,475)$
$(284,631)(110,104)$

| 323,694 | 49,537 |  |
| :--- | :--- | :--- |
| $(15,464$ | $)$ | $(4,124$ |
| 40,000 | 140,000 |  |
| - | $(153,697$ | $)$ |
| $(11,917$ | $)$ | $(7,855$ |
| - | 2,083 |  |
| 336,313 | 25,944 |  |
| 98,214 | $(16,586$ | $)$ |


| CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD | 316,705 | 312,916 |
| :--- | :--- | :--- |
| CASH AND CASH EQUIVALENTS, END OF PERIOD | $\$ 414,919$ | $\$ 296,330$ |
|  |  |  |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION | $\$ 16,085$ | $\$ 14,159$ |
| $\quad$ Interest paid | $\$ 14,245$ | $\$ 19,516$ |
| $\quad$ Income taxes paid | $\$ 1,368$ | $\$ 4,396$ |
| SUPPLEMENTAL DISCLOSURES OF NON-CASH ACTIVITIES <br> Transfer from loans receivable to OREO | $\$ 34$ | $\$-$ |
| Transfer from loans receivable to loans held for sale | $\$ 5,250$ | $\$-$ |
| Loans to facilitate sales of loans held for sale | $\$-$ | $\$(1,116$ |
| Non-cash goodwill adjustment, net |  |  |
| Pacific International Bancorp, Inc. Acquisition: | $\$-$ | $\$ 181,048$ |
| $\quad$ Assets acquired | $\$-$ | $\$(167,028$ |

See accompanying Notes to Condensed Consolidated Financial Statements (Unaudited).

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BBCN BANCORP, INC. AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

## 1. BBCN Bancorp, Inc.

BBCN Bancorp, Inc. ("BBCN Bancorp" on a parent-only basis and the "Company" on a consolidated basis), headquartered in Los Angeles, California, is the holding company for BBCN Bank ("BBCN Bank" or the "Bank"). The Bank has branches in California, New Jersey, and the New York City, Chicago, Seattle and Washington, D.C. metropolitan areas, as well as loan production offices in Atlanta, Dallas, Denver, Northern California, Seattle and Annandale. The Company is a corporation organized under the laws of the state of Delaware and bank holding company registered under the Bank Holding Company Act of 1956, as amended.

## 2. Basis of Presentation

The condensed consolidated financial statements included herein have been prepared without an audit, pursuant to the rules and regulations of the Securities and Exchange Commission (the "SEC"), except for the Condensed Consolidated Statement of Financial Condition as of December 31, 2013 which was derived from audited financial statements included in the Company's 2013 Annual Report on Form 10-K. Certain information and footnote disclosures normally included in consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such SEC rules and regulations. The condensed consolidated financial statements include the accounts of BBCN Bancorp and its wholly-owned subsidiaries, principally BBCN Bank. All intercompany transactions and balances have been eliminated in consolidation.
The Company has made all adjustments, consisting solely of normal recurring accruals, that in the opinion of management, are necessary to fairly present the Company's financial position at June 30, 2014 and the results of operations for the three and six months then ended. Certain reclassification have been made to prior period amounts to conform to the current year presentation. The results of operations for the interim periods are not necessarily indicative of results to be anticipated for the full year.
The preparation of consolidated financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are susceptible to change in the near term relate to the determination of the allowance and provision for loan losses, the evaluation of other than temporary impairment of investment securities, accounting for derivatives and hedging activities, the determination of the carrying value for cash surrender value of life insurance, the determination of the carrying value of goodwill and other intangible assets, accounting for deferred tax assets and related valuation allowances, the determination of the fair values of investment securities and other financial instruments, accounting for lease arrangements, accounting for incentive compensation, profit sharing and bonus payments, the valuation of servicing assets, and the determination of the fair values of acquired assets and liabilities including the fair value of loans acquired with credit deterioration.
These unaudited condensed consolidated financial statements should be read along with the audited consolidated financial statements and accompanying notes included in the Company's 2013 Annual Report on Form 10-K.
Recent Accounting Pronouncements:
FASB ASU No. 2013-11, Income Taxes (Topic 740): Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists. The provisions of ASU No. 2013-11 require an entity to present an unrecognized tax benefit, or portion thereof, in the statement of financial position as a reduction to a deferred tax asset for a net operating loss carryforward or a tax credit carryforward, with certain exceptions related to availability. ASU No. 2013-11 is effective for interim and annual reporting periods beginning after December 15, 2013. The adoption of ASU No. 2013-11 did not have a material impact on the

Company's consolidated financial statements.
FASB ASU No. 2014-01, Investments-Equity Method and Joint Ventures (Topic 323): Accounting for Investments in Qualified Affordable Housing Projects. These amendments permit reporting entities to make an accounting policy election to account for their investments in qualified affordable housing projects using the proportional amortization method if certain conditions are met. Disclosures for a change in accounting principle are required upon transition. ASU 2014-01 is effective for for interim and annual periods beginning after December 15, 2014 and is not expected to have a significant impact on the Company's financial statements.
FASB ASU No. 2014-04, Receivables-Troubled Debt Restructuring by Creditors (Subtopic 310-40): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans Upon Foreclosure. The amendment intends to clarify the terms defining when an in substance foreclosure occurs, which determines when the receivable should be derecognized and the

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real estate property recognized. ASU No. 2014-04 will be effective for interim and annual periods beginning after December 31, 2014. ASU No. 2014-04 is not expected to have a material impact on the Company's consolidated financial statements.

FASB ASU No. 2014-12, Compensation—Stock Compensation (Topic 718): Accounting for Share-Based Payments When the Terms of an Award Provide That a Performance Target Could Be Achieved after the Requisite Service Period. The amendments in ASU 2014-12 require that a performance target that affects vesting and that could be achieved after the requisite service period be treated as a performance condition. The performance target should not be reflected in estimating the grant-date fair value of the award. Compensation cost should be recognized in the period in which it becomes probable that the performance target will be achieved and should represent the compensation cost attributable to the period(s) for which the requisite service has already been rendered. If the performance target becomes probable of being achieved before the end of the requisite service period, the remaining unrecognized compensation cost should be recognized prospectively over the remaining requisite service period. The total amount of compensation cost recognized during and after the requisite service period should reflect the number of awards that are expected to vest and should be adjusted to reflect those awards that ultimately vest. The requisite service period ends when the employee can cease rendering service and still be eligible to vest in the award if the performance target is achieved. ASU 2014-12 is effective for interim and annual periods beginning after December 31, 2014 and is not expected to have a significant impact on the Company's financial statements.

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## 3. Business Combinations

The Company applies the acquisition method of accounting for business combinations under ASC 805 - Business Combinations. Under the acquisition method, the acquiring entity in a business combination recognizes 100 percent of the assets acquired and liabilities assumed at their acquisition date fair values. Management utilizes valuation techniques appropriate for the asset or liability being measured in determining these fair values. Any excess of the purchase price over amounts allocated to assets acquired, including identifiable intangible assets, and liabilities assumed is recorded as goodwill. Where amounts allocated to assets acquired and liabilities assumed is greater than the purchase price, a bargain purchase gain is recognized. Acquisition-related costs are expensed as incurred as merger and integration expense.
Acquisition of Foster Bankshares, Inc.
On August 13, 2013, the Company completed the acquisition of Foster Bankshares, Inc. ("Foster"), the holding company of Foster Bank. The Company acquired Foster in order to expand its market in Illinois and into Virginia. Foster's primary subsidiary, Foster Bank, operated eight branches in Illinois and one branch in Virginia.
Under the terms of the acquisition agreement, Foster shareholders can elect to receive a cash price of $\$ 34.6703$ per share or, for shareholders who qualified as accredited investors, 2.62771 shares of Company common stock for each share of Foster common stock. As of June 30, 2014, the Company had issued 180,300 shares of Company common stock in exchange for 68,619 shares of Foster common stock and paid $\$ 1.9$ million for 58,906 shares of Foster common stock. As of June 30, 2014, there were 4,475 shares of Foster common stock that had not been redeemed, and the accrued liability for the unredeemed shares of Foster common stock was $\$ 155$ thousand.
The consideration paid, the assets acquired, and the liabilities assumed are summarized in the following table:
(In thousands)

## Consideration paid:

BBCN common stock issued in exchange for Foster common stock \$2,567
Cash paid for the redemption of Foster common stock 1,922
Liability for unredeemed Foster common stock 155
$\begin{array}{ll}\text { Total consideration paid } & \$ 4,644\end{array}$
Assets Acquired:
Cash and cash equivalents \$42,883
Investment securities available for sale 4,844
Loans receivable 255,297
FRB and FHLB stock 1,714
OREO 14,251
$\begin{array}{ll}\text { Premises and equipment } & 4,733\end{array}$
Core deposit intangibles 2,763
Deferred tax assets, net 21,211
Other assets 2,353
Liabilities Assumed:
Deposits $\quad(321,596$
Borrowings $\quad(18,045$
Subowind deat
S. . . . .

Other liabilities $\quad(5,980)$
Total identifiable net assets $\quad \$(10,881)$
Excess of consideration paid over fair value of net assets acquired (goodwill) \$15,525

The assets and liabilities of Foster were recorded on the consolidated balance sheet at estimated fair value on the acquisition date. The purchase price may change as additional information becomes available and when unredeemed Foster

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shares are redeemed. The fair values of the net deferred tax assets, loans and certain liabilities assumed from Foster were provisional and adjustments to the provisional amounts may occur during the measurement period as the Company obtains additional information about the facts and circumstances that existed as of the acquisition date. The $\$ 15.5$ million of goodwill recognized in the Foster acquisition represents the future economic benefit arising from the acquisition including the creation of a platform that can support future operations and strengthening the Company's existing presence in the Chicago metropolitan area and expansion into the Washington, D.C. market. Goodwill is not amortized for book purposes and is not deductible for tax purposes.
Acquisition of Pacific International Bancorp, Inc.
On February 15, 2013, the Company completed the acquisition of Pacific International Bancorp, Inc. ("PIB"), a Seattle based company, pursuant to an Agreement and Plan of Merger, dated October 22, 2012. The Company acquired PIB in order to increase its presence in the Seattle market. PIB's primary subsidiary, Pacific International Bank, a Washington state-chartered bank, operated four bank branches in the Seattle metropolitan area.
In connection with the acquisition, the consideration paid, the assets acquired, and the liabilities assumed are summarized in the following table:

| Consideration paid: | (In thousands) |
| :--- | :--- |
| BBCN common stock issued | $\$ 8,437$ |
| Cash in lieu of fractional shares paid to PIB stockholders | 1 |
| Redemption of Preferred Stock | 7,475 |
| $\quad$ Total consideration paid | $\$ 15,913$ |
|  |  |
| Assets Acquired: | $\$ 25,968$ |
| Cash and cash equivalents | 7,810 |
| Investment securities available for sale | 131,589 |
| Loans receivable | 1,829 |
| FRB and FHLB stock | 3,418 |
| OREO | 9,886 |
| Deferred tax assets, net | 604 |
| Core deposit intangibles | 2,514 |
| Other assets | $(143,665$ |
| Liabilities Assumed: | $(14,698$ |
| Deposits | $(4,108$ |
| Borrowings | $(5,116$ |
| Subordinated debentures | $\$ 16,031$ |
| Other liabilities | $\$ 118$ |

The bargain purchase gain of $\$ 118$ thousand from the PIB acquisition was recorded in other income in the Consolidated Statements of Income.

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Acquired Loans
The Company estimated the fair value for most loans acquired by utilizing a methodology wherein loans with comparable characteristics were aggregated by type of collateral, remaining maturity and repricing terms. Cash flows for each pool were determined by estimating future credit losses and prepayment rates. Projected monthly cash flows were then discounted using a risk-adjusted market rate for similar loans to determine the fair value of each pool. To estimate the fair value of the remaining loans, management analyzed the value of the underlying collateral of the loans, assuming the fair values of the loans were derived from the eventual sale of the collateral. The value of the collateral was based on recently completed appraisals adjusted to the valuation date based on recognized industry indices. The Company discounted those values using market derived rates of return, with consideration given to the period of time and costs associated with the foreclosure and disposition of the collateral. There was no carryover of the allowance for loan losses associated with the loans the Company acquired as the loans were initially recorded at fair value. The following table presents loans acquired with deteriorated credit quality as of the date of acquisition:

| Foster <br> (In thousands) | PIB |
| :--- | :--- |
| $\$ 150,430$ | $\$ 54,462$ |
| 37,447 | 9,687 |
| 112,983 | 44,775 |
| 14,928 | 4,945 |
| $\$ 98,055$ | $\$ 39,830$ |

The outstanding principal balances and the related carrying amounts of the acquired loans included in the statement of financial condition are $\$ 229.3$ million and $\$ 187.8$ million, respectively, for Foster and $\$ 99.6$ million and $\$ 84.7$ million, respectively, for PIB, as of June 30, 2014.
Pro Forma Information
The operating results of Foster and PIB from the dates of acquisitions through June 30, 2014 are included in the Condensed Consolidated Statement of Income for 2014 and 2013.
The following unaudited combined pro forma information presents the operating results for the three and six months ended June 30, 2014 and 2013, as if the Foster and PIB acquisitions had occurred on January 1, 2013:

| Three Months Ended June 30, <br> 2014 <br> 2013 <br> (In thousands, except share data) | Six Months Ended June 30, |  |  |
| :--- | :--- | :--- | :--- |
| $\$ 67,490$ | $\$ 79,266$ | 2014 | 2013 |
| $\$ 22,312$ | $\$ 19,394$ | $\$ 132,455$ | $\$ 140,581$ |
|  |  | $\$ 44,508$ | $\$ 36,411$ |
| $\$ 0.28$ | $\$ 0.24$ |  |  |
| 0.28 | 0.24 | 0.56 | $\$ 0.46$ |

The above pro forma results are presented for illustrative purposes only and are not intended to represent or be indicative of the actual results of operations of the merged companies that would have been achieved had the acquisitions occurred at January 1, 2013, nor are they intended to represent or be indicative of future results of operations. The pro forma results do not include expected operating cost savings as a result of the acquisitions. These pro forma results require significant estimates and judgments particularly as it relates to valuation and accretion of income associated with acquired loans.

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Acquisition-Related Expenses
The following table presents acquisition-related expenses associated with the Foster and PIB acquisitions which were reflected in the Condensed Consolidated Statements of Income in merger and integration expense. These expenses are comprised primarily of salaries and benefits, occupancy expenses, professional services and other noninterest expense.

| Three Months Ended June 30, | Six Months Ended June 30, |  |
| :--- | :--- | :--- |
| 2014 | 2013 | 2014 |


| PIB | $\$-$ | $\$ 81$ | $\$ 31$ | $\$ 1,332$ |
| :--- | :--- | :--- | :--- | :--- |
| Foster | $\$ 50$ | $\$ 304$ | $\$ 193$ | $\$ 358$ |
| Total | $\$ 50$ | $\$ 385$ | $\$ 224$ | $\$ 1,690$ |

## 4. Stock-Based Compensation

The Company has a stock-based incentive plan, the 2007 BBCN Bancorp Equity Incentive Plan (the " 2007 Plan"). The 2007 Plan, approved by our stockholders on May 31, 2007, was amended and restated on July 25, 2007 and again on December 1, 2011. The 2007 Plan provides for grants of stock options, stock appreciation rights ("SARs"), restricted stock, performance shares and performance units (sometimes referred to individually or collectively as "awards") to non-employee directors, officers, employees and consultants of the Company. Stock options may be either incentive stock options ("ISOs"), as defined in Section 422 of the Internal Revenue Code of 1986, as amended (the "Code"), or nonqualified stock options ("NQSOs").
The 2007 Plan gives the Company flexibility to (i) attract and retain qualified non-employee directors, executives and other key employees and consultants with appropriate equity-based awards; (ii) motivate high levels of performance; (iii) recognize employee contributions to the Company's success; and (iv) align the interests of the 2007 Plan participants with those of the Company's stockholders. The exercise price for shares under an ISO may not be less than $100 \%$ of fair market value on the date the award is granted under Code Section 422 . Similarly, under the terms of the 2007 Plan the exercise price for SARs and NQSOs may not be less than $100 \%$ of fair market value on the date of grant. Performance units are awarded to a participant at the market price of the Company's common stock on the date of award (after the lapse of the restriction period and the attainment of the performance criteria). No minimum exercise price is prescribed for performance shares and restricted stock awarded under the 2007 Plan.
ISOs, SARs and NQSOs have vesting periods of three to five years and have 10-year contractual terms. Restricted stock, performance shares, and performance units will be granted with a restriction period of not less than one year from the grant date for performance-based awards and not more than three years from the grant date for time-based vesting of grants. Compensation expense for awards is recognized over the vesting period.
The Company has another stock-based incentive plan, the Center Financial Corporation 2006 Stock Incentive Plan, adopted April 12, 2006, as amended and restated June 13, 2007 (the " 2006 Plan"), which was assumed by the Company during the merger with Center Bank.
The 2006 Plan provides for the granting of incentive stock options to officers and employees and non-qualified stock options and restricted stock awards to employees (including officers) and non-employee directors. The option prices of all options granted under the 2006 Plan must be not less than $100 \%$ of the fair market value at the date of grant. All options granted generally vest at the rate of $20 \%$ per year except that the options granted to the non-employee directors vest at the rate of $33 \%$ per year. All options not exercised generally expire ten years after the date of grant. Under the 2007 and 2006 Plans, 2,745,606 shares were available for future grants as of June 30, 2014.
The total shares reserved for issuance will serve as the underlying value for all equity awards under the 2007 and 2006 Plans. With the exception of the shares underlying stock options and restricted stock awards, the board of directors may choose to settle the awards by paying the equivalent cash value or by delivering the appropriate number of shares.

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The following is a summary of stock option activity under the 2007 and 2006 Plans for the six months ended June 30, 2014:

|  | Number of Shares | Weighted- <br> Average <br> Exercise <br> Price Per <br> Share | Weighted- <br> Average <br> Remaining <br> Contractual <br> Life (Years) | Aggregate <br> Intrinsic <br> Value |
| :---: | :---: | :---: | :---: | :---: |
| Outstanding - January 1, 2014 | 420,594 | \$20.44 |  |  |
| Granted | - | - |  |  |
| Exercised | - | - |  |  |
| Expired | (36,601 | ) 18.07 |  |  |
| Forfeited | - | - |  |  |
| Outstanding - June 30, 2014 | 383,993 | \$20.67 | 2.5 | \$32,800 |
| Options exercisable - June 30, 2014 | 383,993 | \$20.67 | 2.5 | \$32,800 |

The following is a summary of restricted and performance unit activity under the 2007 and 2006 Plans for the six months ended June 30, 2014:

|  | Number of <br> Neighted- <br> Average Grant <br> Date |  |
| :--- | :--- | :--- |
|  |  | Shares |
| Fair Value |  |  |

The total fair value of restricted performance units vested for the six months ended June 30, 2014 and 2013 was $\$ 862$ thousand and $\$ 3.9$ million, respectively.
The amount charged against income related to stock-based payment arrangements was $\$ 184$ thousand and $\$ 299$ thousand for the three months ended June 30, 2014 and 2013, respectively. For the six months ended June 30, 2014 and 2013, $\$ 289$ thousand and $\$ 1.0$ million, respectively, were charged against income related to stock-based payment arrangements.
The income tax benefit recognized was $\$ 74$ thousand and $\$ 1.3$ million, for the three months ended June 30, 2014 and 2013, respectively and the amount recognized was $\$ 115$ thousand and $\$ 1.2$ million for the six months ended June 30, 2014 and 2013, respectively.
At June 30, 2014, total unrecognized compensation expense related to non-vested stock option grants and restricted and performance units aggregated $\$ 1.7$ million, which is expected to be recognized over a weighted average vesting period of 3.00 years.

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5.Earnings Per Share ("EPS")

Basic EPS does not reflect the possibility of dilution that could result from the issuance of additional shares of common stock upon exercise or conversion of outstanding securities, and is computed by dividing net income by the weighted average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if stock options or other contracts to issue common stock were exercised or converted to common stock that would then share in our earnings. For the three months ended June 30, 2014 and 2013, stock options and restricted shares awards for 86,103 shares and 192,227 shares of common stock, respectively, were excluded in computing diluted earnings per common share because they were antidilutive. For the six months ended June 30, 2014 and 2013, stock options and restricted shares awards for 80,661 shares and 198,565 shares of common stock, respectively, were excluded in computing diluted earnings per common share because they were antidilutive. Additionally, warrants, issued pursuant to the Company's participation in the U.S. Treasury's TARP Capital Purchase Plan, to purchase 18,482 shares and 18,114 shares of common stock were antidilutive and excluded for the three and six months ended June 30, 2014 and 2013, respectively.
The following table shows the computation of basic and diluted EPS for the three months ended June 30, 2014 and 2013.


Six Months Ended June 30, 20142013

| Net income available to | Weighted-Aver | ePer | Net income available to | Weighted-Aver | ePer |
| :---: | :---: | :---: | :---: | :---: | :---: |
| common | Shares | Share | common | Shares | Share |
| stockholders | (Denominator) | (Amount) | stockholders | (Denominator) | (Amount) |
| (Numerator) |  |  | (Numerator) |  |  |
| (In thousands, | except share and | er share dat |  |  |  |
| \$44,508 | 79,481,359 | \$0.56 | \$40,132 | 78,746,444 | \$0.51 |
|  | 49,132 |  |  | 238,957 |  |
|  | 87,955 |  |  | 15,410 |  |
| \$44,508 | 79,618,446 | \$0.56 | \$40,132 | 79,000,811 | \$0.51 |

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6. Securities Available for Sale

The following is a summary of securities available for sale as of the dates indicated:
At June 30, 2014

| Amortized | Gross | Gross | Estimated |
| :--- | :--- | :--- | :--- |
| Cost | Unrealized | Unrealized | Fair Value |
| (In thousands) | Gains | Losses |  |

Debt securities:
U.S. Government agency and U.S. Government sponsored enterprises
Collateralized mortgage obligations
Mortgage-backed securities
Trust preferred securities
Municipal bonds
Total debt securities
Mutual funds

| $\$ 291,676$ | $\$ 1,564$ | $\$(5,102$ | $) \$ 288,138$ |
| :--- | :--- | :--- | :--- |
| 427,237 | 6,940 | $(2,983$ | $) 431,194$ |
| 4,524 | - | $(536$ | $) 3,988$ |
| 5,675 | 448 | $(29$ | $) 6,094$ |
| 729,112 | 8,952 | $(8,650$ | $) 729,414$ |
| 17,425 | - | $(156$ | $) 17,269$ |
| $\$ 746,537$ | $\$ 8,952$ | $\$(8,806$ | $) \$ 746,683$ |

At December 31, 2013

|  | Amortized | Gross | Gross |
| :--- | :--- | :--- | :--- |
| Enrealized | Unrealized | Estimated |  |
| Cost | Gair Value |  |  |
| (In thousands) | Gains | Losses |  |

Debt securities:
U.S. Government agency and U.S. Government sponsored enterprises
Collateralized mortgage obligations
Mortgage-backed securities
Trust preferred securities
Municipal bonds
Total debt securities
Mutual funds

| $\$ 286,608$ | $\$ 1,104$ | $\$(13,611$ | $) \$ 274,101$ |
| :--- | :--- | :--- | :--- |
| 409,165 | 3,620 | $(7,789$ | $) 404,996$ |
| 4,516 | - | $(819$ | $) 3,697$ |
| 5,687 | 319 | $(70$ | $)$ |
| 705,976 | 5,043 | $(22,289$ | $) 688,730$ |
| 17,425 | - | $(404$ | $)$ |
| $\$ 723,401$ | $\$ 5,043$ | $\$(22,693$ | $)$ |

As of June 30, 2014 and December 31, 2013, there were no holdings of securities of any one issuer, other than the U.S. Government and its agencies, in an amount greater than $10 \%$ of stockholders' equity.

For the three months ended June 30, 2014 and 2013, $\$ 6.7$ million of unrealized gains and $\$ 19.7$ million of unrealized losses, respectively, were included in accumulated other comprehensive income during the periods. For the six months ended June 30, 2014 and 2013, $\$ 17.8$ million of unrealized gains and $\$ 23.4$ million of unrealized losses, respectively, were included in accumulated other comprehensive income during the periods. A total of $\$ 0$ and $\$ 54$ thousand of net gains on sales of securities were reclassified out of accumulated other comprehensive income into earnings for the six months ended June 30, 2014 and 2013, respectively. There were no securities sold during the three months ended June 30, 2014 and 2013.
The proceeds from sales of securities and the associated gross gains and losses recorded in earnings are listed below:
Three Months Ended June 30, Six Months Ended June 30, 201420132014 (In thousands)

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| Proceeds | $\$-$ | $\$-$ | $\$-$ | $\$ 6,636$ |
| :--- | :--- | :--- | :--- | :--- |
| Gross gains | - | - | - | 54 |
| Gross losses | - | - | - | - |

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The amortized cost and estimated fair value of debt securities at June 30, 2014, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Securities not due at a single maturity date are shown separately.

Available for sale:
Due within one year

| Amortized | Estimated |
| :--- | :--- |
| Cost | Fair Value |
| (In thousands) |  |

Due after one year through five years
\$- \$—

Due after five years through ten years
$340 \quad 348$
Due after ten years
U.S. Government agency and U.S. Government sponsored enterprises

Collateralized mortgage obligations
3,884 4,292

Mortgage-backed securities
291,676
288,138
Mutual funds
427,237 431,194
17,425 17,269
\$746,537 \$746,683
Securities with carrying values of approximately $\$ 356.8$ million and $\$ 360.6$ million at June 30, 2014 and December 31, 2013, respectively, were pledged to secure public deposits, various borrowings and for other purposes as required or permitted by law.
The following table shows our investments' gross unrealized losses and estimated fair value, aggregated by investment category and the length of time that the individual securities have been in a continuous unrealized loss position as of the dates indicated.

|  | As of June 30, 2014 <br> Less than 12 months |  |  |  | 12 months or longer |  |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description of Securities | Num Secu (In | Fair Value <br> ands) | Gross <br> Unrealiz <br> Losses |  |  | Fair Value | Gross <br> Unreali <br> Losses |  |  | Fair Value | Gross <br> Unrealized <br> Losses |
| Collateralized mortgage obligations* | 6 | \$44,798 | \$(676 | ) | 13 | \$ 140,569 | \$ $(4,426$ | ) | 19 | \$185,367 | \$(5,102 ) |
| Mortgage-backed securities* | $\mathrm{d}_{8}$ | 12,337 | (57 | ) | 14 | 90,980 | (2,926 | ) | 22 | 103,317 | (2,983 |
| Trust preferred securities | - | - | - |  | 1 | 3,988 | (536 | ) | 1 | 3,988 | (536 |
| Municipal bonds | - | - | - |  | 1 | 1,141 | (29 | ) | 1 | 1,141 | (29 |
| Mutual funds | - | - | - |  | 1 | 13,269 | (156 | ) | 1 | 13,269 | (156 |
|  | 14 | \$57,135 | \$(733 | ) | 30 | \$249,947 | \$ (8,073 |  | 44 | \$307,082 | \$ 8,806 |

* Investments in U.S. Government agency and U.S. Government sponsored enterprises



## * Investments in U.S. Government agency and U.S. Government sponsored enterprises

The Company evaluates securities for other-than-temporary-impairment ("OTTI") on at least a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to the financial condition and near-term prospects of the issuer, the length of time and the extent to which the fair values of the securities have been less than the cost of the securities, and management's intention to sell, or whether it is more likely than not that management will be required to sell a security in an unrealized loss position before recovery of its amortized cost basis. In analyzing an issuer's financial condition, the Company considers, among other considerations, whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred, and the results of reviews of the issuer's financial condition.
The Company has certain trust preferred securities and U.S. Government agency and U.S. Government sponsored enterprise collateralized mortgage obligations that were in a continuous unrealized loss position for twelve months or longer as of June 30, 2014. The trust preferred securities at June 30, 2014 had an amortized cost of $\$ 4.5$ million and an unrealized loss of $\$ 536$ thousand at June 30, 2014. The trust preferred securities are scheduled to mature in May 2047. These securities are rated investment grade and there are no credit quality concerns with the obligor. Certain of the Company's U.S. Government agency and U.S. Government sponsored enterprise investments were in an unrealized loss position at June 30, 2014. All of the Company's U.S. Government agency and U.S. Government sponsored enterprise investments have high credit ratings of "AA" grade or better. Interest on the trust preferred securities and the U.S. Government agency and U.S. Government sponsored enterprise investments have been paid as agreed, and management believes this will continue in the future and that the securities will be repaid in full as scheduled. The market value declines for these securities are deemed to be due to the current market volatility and are not reflective of management's expectations of its ability to fully recover these investments, which may be at maturity. For these reasons, no OTTI was recognized on the trust preferred securities and the U.S. Government agency and U.S.
Government sponsored collateralized mortgage obligations and mortgage-backed securities that are in an unrealized loss position at June 30, 2014.
The Company considers the losses on the investments in unrealized loss positions at June 30, 2014 to be temporary based on: 1) the likelihood of recovery; 2) the information relative to the extent and duration of the decline in market value; and 3) the Company's intention not to sell, and management's determination that it is more likely than not that management will not be required to sell a security in an unrealized loss position before recovery of its amortized cost basis.

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7.Loans Receivable and Allowance for Loan Losses

The following is a summary of loans receivable by major category:
June 30, 2014
December 31, 2013
(In thousands)
Loan portfolio composition
Real estate loans:
Residential
Commercial \& industrial
Construction
Total real estate loans
Commercial business
Trade finance
Consumer and other
Total loans outstanding
Less: deferred loan fees
Loans receivable
Less: allowance for loan losses
Loans receivable, net of allowance for loan losses

| $\$ 10,019$ | $\$ 10,039$ |  |
| :--- | :--- | :--- |
| $4,089,242$ | $3,821,163$ |  |
| 85,037 | 72,856 |  |
| $4,184,298$ | $3,904,058$ |  |
| 929,143 | 949,093 |  |
| 141,053 | 124,685 |  |
| 93,822 | 98,507 |  |
| $5,348,316$ | $5,076,343$ |  |
| $(1,259$ | $)$ | $(2,167$ |
| $5,347,057$ | $5,074,176$ |  |
| $(66,870$ | $)$ | $(67,320$ |
| $\$ 5,280,187$ | $\$ 5,006,856$ |  |

The loan portfolio is made up of four segments: real estate loans, commercial business, trade finance and consumer and other. These segments are further segregated between loans accounted for under the amortized cost method ("Legacy Loans") and acquired loans that were originally recorded at fair value with no carryover of the related pre-acquisition allowance for loan losses ("Acquired Loans"). Acquired Loans are further segregated between Acquired Credit Impaired Loans (loans with credit deterioration on the acquisition date and accounted for under ASC 310-30, or "ACILs") and Acquired Performing Loans (loans that were pass graded on the acquisition date and the fair value adjustment is amortized over the contractual life under ASC 310-20, or "APLs").

The following table presents changes in the accretable discount on the ACILs for the three and six months ended June 30, 2014 and 2013:


On the acquisition date, the amount by which the undiscounted expected cash flows exceed the estimated fair value of the ACILs is the "accretable yield." The accretable yield is then measured at each financial reporting date and represents the difference between the remaining undiscounted expected cash flows and the current carrying value of the loans. The accretable yield will change from period to period due to the following: 1 ) estimates of the remaining life of acquired loans will affect the amount of future interest income; 2) indices for variable rates of interest on ACILs may change; and 3) estimates of the amount of the contractual principal and interest that will not be collected (nonaccretable difference) may change. The following tables detail the activity in the allowance for loan losses by portfolio segment for the three and six months ended June 30, 2014 and 2013:

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| Legacy | Acquired |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Real | Commercial Trade | Consumer Real | CommercialTrade | Consumer Total |  |
| Estate | Business | Finance | and Other Estate | Business | Finance and Other |

Three Months Ended
June 30, 2014
$\begin{array}{lllllllll}\begin{array}{l}\text { Balance, beginning } \\ \text { of period }\end{array} & \$ 38,586 & \$ 16,208 & \$ 2,944 & \$ 467 & \$ 6,838 & \$ 593 & \$- & \$ 63\end{array} \$ 65,699$
Provision (credit) for ${ }_{1,066}$ (336 ) 1,624 (69 ) $622 \quad 88 \quad-\quad 1 \quad 2,996$

| loan losses | 1,066 | $(336$ | 1,624 | $(69$ |  | 622 | 88 | - | 1 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Loans charged off (726) (1,794 ) - (18 ) (188 ) (45 ) - — (2,771 )
$\begin{array}{lllllllll}\text { Recoveries of charge } & 132 & 581 & - & 211 & 17 & 3 & - & 2\end{array}$
offs
$\begin{array}{llllllllll}\begin{array}{l}\text { Balance, end of } \\ \text { period }\end{array} & \$ 39,058 & \$ 14,659 & \$ 4,568 & \$ 591 & \$ 7,289 & \$ 639 & \$- & \$ 66 & \$ 66,870\end{array}$
Six Months Ended
June 30, 2014
Balance, beginning
of period
Provision (credit) for
loan losses
Loans charged off (813 ) (5,519 ) (57 ) (19 ) (283 ) (1, 265 ) - (78 ) (8,034 )

| Recoveries of charge <br> offs | 151 | 1,171 | - | 211 | 17 | 9 | - | 3 | 1,562 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Balance, end of <br> period | $\$ 39,058$ | $\$ 14,659$ | $\$ 4,568$ | $\$ 591$ | $\$ 7,289$ | $\$ 639$ | $\$-$ | $\$ 66$ | $\$ 66,870$ |

Legacy Acquired
Real Commercial Trade Consumer Real Commercial Trade Consumer Total Estate Business Finance and Other Estate Business Finance and Other (In thousands)
Three Months Ended
June 30, 2013


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The following tables disaggregate the allowance for loan losses and the loans outstanding by impairment methodology at June 30, 2014 and December 31, 2013:

June 30, 2014
Legacy

Real Estate | Commercia历rade |
| :--- |
| Business Finance |

(In thousands)

| Acquired |  |  |  |
| :--- | :--- | :--- | :--- |
| Consumer |  |  |  |
| and | Real | CommerciaTrade | Consumer <br> and |
| Other | Estate | Business Finance |  |
|  |  |  |  |

Allowance for loan losses:
Individually

| evaluated for <br> impairment | $\$ 3,394$ | $\$ 3,225$ | $\$ 2,298$ | $\$-$ | $\$ 431$ | $\$ 393$ | $\$-$ | $\$-$ | $\$ 9,741$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Collectively <br> evaluated for <br> impairment | 35,664 | 11,434 | 2,270 | 591 | 978 | 246 | - | 66 | 51,249 |
| ACILs |  |  |  |  |  |  |  |  |  |

Loans
outstanding:
Individually
evaluated for $\quad \$ 53,937 \quad \$ 37,546 \quad \$ 8,985 \quad \$ 516 \quad \$ 19,365 \quad \$ 2,867 \quad \$-\quad \$ 942 \quad \$ 124,158$
impairment
Collectively
evaluated for $\begin{array}{llllllll} & 3,470,699 & 793,559 & 128,930 & 35,723 & 507,900 & 56,393 & - \\ 28,506 & 5,021,710\end{array}$
impairment
$\begin{array}{lllllllllll}\text { ACILs } & - & - & - & - & 132,397 & 38,778 & 3,138 & 28,135 & 202,448\end{array}$
$\begin{array}{llllllllllll}\text { Total } & \$ 3,524,636 & \$ 831,105 & \$ 137,915 & \$ 36,239 & \$ 659,662 & \$ 98,038 & \$ 3,138 & \$ 57,583 & \$ 5,348,316\end{array}$

December 31, 2013

Legacy
Real Estate
CommerciaПrade
Business Finance
(In thousands)

Acquired


Allowance for loan losses:
Individually

| evaluated for <br> impairment | $\$ 5,578$ | $\$ 5,183$ | $\$ 159$ | $\$ 32$ | $\$ 1,092$ | $\$ 622$ | $\$-$ | $\$-$ | $\$ 12,666$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Collectively |  |  |  |  |  |  |  |  |  |
| evaluated for <br> impairment | 34,490 | 11,613 | 2,494 | 429 | 612 | 174 | - | 64 | 49,876 |
| ACILs |  |  |  |  |  |  |  |  |  |

Loans
outstanding:
Individually $\begin{array}{lllllllll}\$ 49,177 & \$ 37,314 & \$ 5,692 & \$ 535 & \$ 19,992 & \$ 2,792 & \$- & \$ 767 & \$ 116,269\end{array}$ evaluated for
impairment
Collectively
evaluated for $\begin{array}{lllllllll} & 3,076,924 & 778,350 & 117,249 & 32,421 & 613,696 & 84,325 & - & 31,802\end{array} 4,734,767$
impairment

| ACILs | - | - | - | - | 144,269 | 46,312 | 1,744 | 32,982 | 225,307 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Total $\quad \$ 3,126,101 \quad \$ 815,664 \quad \$ 122,941 \quad \$ 32,956 \quad \$ 777,957 \quad \$ 133,429 \quad \$ 1,744 \quad \$ 65,551 \quad \$ 5,076,343$
As of June 30, 2014 and December 31, 2013, the liability for unfunded commitments was $\$ 1.5$ million and $\$ 885$
thousand, respectively. For the three months ended June 30, 2014 and 2013, the recognized provision for credit losses related to unfunded commitments was $\$ 547$ thousand and $\$ 0$, respectively. For the six months ended June 30, 2014 and 2013, the recognized provision for credit losses related to unfunded commitments was $\$ 588$ thousand and $\$ 0$, respectively.

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The recorded investment in individually impaired loans was as follows:

|  | June 30, 2014 <br> (In thousands) | December 31, <br> 2013 |
| :--- | :--- | :--- |
| $\left.\begin{array}{lll}\text { With allocated allowance } & \$ 70,372 & \$ 85,920 \\ \text { Without charge off } & 2,134 & 851 \\ \text { With charge off } & & \\ \text { With no allocated allowance } & 43,342 & 23,160 \\ \text { Without charge off } & 8,310 & 6,338 \\ \text { With charge off } & (9,741 & (12,666 \\ \text { Allowance on impaired loans } & \$ 114,417 & \$ 103,603\end{array}\right)$, |  |  |

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The following tables detail impaired loans (Legacy and APLs that became impaired subsequent to being acquired) as of June 30, 2014 and December 31, 2013 and for the three and six months ended June 30, 2014 and 2013 and for the year ended December 31, 2013. Loans with no related allowance for loan losses are believed by management to have adequate collateral securing their carrying value.


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Total Impaired Loans

| For the Six Months | For the Three Months |
| :--- | :--- | :--- |
| Ended June 30, 2013 | Ended June 30, 2013 |

With related allowance:
Real estate-residential
Real estate-commercial
Retail
Hotel \& motel
Gas station \& car wash
Mixed use
Industrial \& warehouse
Other
Real estate-construction
Commercial business
Trade finance
Consumer and other
With no related allowance
Real estate-residential
Real estate-commercial
Retail
Hotel \& motel
Gas station \& car wash
Mixed use
Industrial \& warehouse
Other
Real estate-construction
Commercial business
Trade finance
Consumer and other
Total

| $\$-$ | $\$-$ | $\$-$ | $\$-$ |
| :--- | :--- | :--- | :--- |
| 7,529 | 116 | 8,556 | 73 |
| 11,077 | 275 | 12,120 | 138 |
| 1,711 | 53 | 1,621 | 27 |
| 1,223 | 23 | 1,385 | 10 |
| 8,880 | 127 | 12,283 | 62 |
| 11,041 | 110 | 8,469 | 55 |
| - | - | - | - |
| 24,529 | 550 | 23,617 | 270 |
| 4,675 | - | 3,913 | - |
| 221 | 11 | 303 | 6 |
| $\$ 70,886$ | $\$ 1,265$ | $\$ 72,267$ | $\$ 641$ |

\$- \$- \$- \$-

| 3,063 | - | 3,336 | - |
| :--- | :--- | :--- | :--- |
| 6,114 | - | 6,065 | - |
| 3,085 | - | 3,762 | - |
| 593 | - | 441 | - |
| 4,684 | 5 | 4,830 | 3 |
| 3,531 | 16 | 4,111 | 8 |
| 1,690 | 45 | 1,680 | 22 |
| 1,877 | - | 2,356 | - |
| - | - | - | - |
| 1,266 | 10 | 1,259 | 5 |
| $\$ 25,903$ | $\$ 76$ | $\$ 27,840$ | $\$ 38$ |
| $\$ 96,789$ | $\$ 1,341$ | $\$ 100,107$ | $\$ 679$ |

* Unpaid contractual principal balance less charge offs, interest applied to principal and purchase discounts.


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*Unpaid contractual principal balance less charge offs, interest applied to principal and purchase discounts.

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Impaired APLs

| For the Six Months Ended | For the Three Months |
| :--- | :--- | :--- | :--- |
| June 30, 2013 | Ended June 30, 2013 |

With related allowance:

| Real estate-residential | \$- | \$ - | \$- | \$- |
| :---: | :---: | :---: | :---: | :---: |
| Real estate-commercial |  |  |  |  |
| Retail | 1,546 | 27 | 1,676 | 13 |
| Hotel \& motel | - | - | - | - |
| Gas station \& car wash | 270 | 30 | 405 | 16 |
| Mixed use | - | - | - | - |
| Industrial \& warehouse | 7,095 | - | 10,227 | - |
| Other | 2,525 | 5 | 1,652 | 2 |
| Real estate-construction | - | - | - | - |
| Commercial business | 3,112 | 3 | 3,181 | 2 |
| Trade finance | - | - | - | - |
| Consumer and other | - | - | - | - |
|  | \$ 14,548 | \$ 65 | \$ 17,141 | \$33 |


| With no related allowance: |  |  | $\$-$ |  |
| :--- | :--- | :--- | :--- | :--- |
| Real estate—residential | $\$-$ | $\$-$ | $\$-$ |  |
| Real estate—commercial | 577 | - | 466 | - |
| Retail | 5,929 | - | 5,899 | - |
| Hotel \& motel | 1,132 | - | 1,311 | - |
| Gas station \& car wash | - | - | - | - |
| Mixed use | 3,324 | 5 | 3,391 | 3 |
| Industrial \& warehouse | 1,397 | 16 | 1,692 | 8 |
| Other | - | - | - | - |
| Real estate—construction | 189 | - | 109 | - |
| Commercial business | - | - | - | - |
| Trade finance | 786 | - | 779 | - |
| Consumer and other | $\$ 13,334$ | $\$ 21$ | $\$ 13,647$ | $\$ 11$ |
|  | $\$ 27,882$ | $\$ 86$ | $\$ 30,788$ | $\$ 44$ |

* Unpaid contractual principal balance less charge offs, interest applied to principal and purchase discounts.


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| Total Impaired Loans | As of December 31, 2013 |  |  | For the Year Ended December 31, 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Recorded <br> Investment* | Unpaid <br> Contractual <br> Principal <br> Balance | Related <br> Allowance | Average Recorded Investment* | Interest <br> Income <br> Recognized <br> during <br> Impairment |
|  | (In thousands) |  |  |  |  |
| With related allowance: |  |  |  |  |  |
| Real estate-residential | \$- | \$- | \$- | \$- | \$- |
| Real estate-commercial |  |  |  |  |  |
| Retail | 7,318 | 7,451 | 827 | 7,783 | 181 |
| Hotel \& motel | 11,920 | 12,744 | 2,841 | 11,432 | 550 |
| Gas station \& car wash | 3,145 | 3,236 | 519 | 2,090 | 117 |
| Mixed use | 930 | 953 | 212 | 1,108 | 43 |
| Industrial \& warehouse | 12,398 | 12,470 | 810 | 9,496 | 323 |
| Other | 10,262 | 10,351 | 1,461 | 9,826 | 405 |
| Real estate-construction | - | - | - | - | - |
| Commercial business | 34,663 | 36,472 | 5,805 | 27,010 | 1,572 |
| Trade finance | 5,600 | 5,628 | 159 | 5,313 | 41 |
| Consumer and other | 535 | 535 | 32 | 348 | 23 |
|  | \$86,771 | \$89,840 | \$12,666 | \$74,406 | \$3,255 |
| With no related allowance: |  |  |  |  |  |
| Real estate-residential | \$- | \$- | \$- | \$- | \$- |
| Real estate-commercial |  |  |  |  |  |
| Retail | 4,025 | 6,591 | - | 3,428 | 45 |
| Hotel \& motel | 6,502 | 10,498 | - | 6,304 | - |
| Gas station \& car wash | 4,845 | 8,273 | - | 3,803 | 139 |
| Mixed use | 845 | 912 | - | 697 | - |
| Industrial \& warehouse | 3,806 | 7,204 | - | 3,958 | 10 |
| Other | 1,548 | 3,647 | - | 3,043 | - |
| Real estate-construction | 1,625 | 1,625 | - | 1,670 | 89 |
| Commercial business | 5,443 | 8,437 | - | 2,770 | 25 |
| Trade finance | 92 | 7,279 | - | 18 | - |
| Consumer and other | 767 | 831 | - | 1,067 | - |
|  | \$29,498 | \$55,297 | \$- | \$26,758 | \$308 |
| Total | \$116,269 | \$145,137 | \$12,666 | \$101,164 | \$3,563 |

*Unpaid contractual principal balance less charge offs, interest applied to principal and purchase discounts.

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| Impaired APLs | As of December 31, 2013 |  |  | For the Year Ended December 31, 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Recorded <br> Investment* | Unpaid <br> Contractual <br> Principal <br> Balance | Related <br> Allowance | Average Recorded Investment* | Interest <br> Income <br> Recognized <br> during <br> Impairment |
|  | (In thousands) |  |  |  |  |
| With related allowance: |  |  |  |  |  |
| Real estate-residential | \$- | \$- | \$- | \$- | \$- |
| Real estate-commercial |  |  |  |  |  |
| Retail | 391 | 397 | 15 | 1,084 | 14 |
| Hotel \& motel | - | - | - | - | - |
| Gas station \& car wash | 794 | 885 | 341 | 485 | - |
| Mixed use | - | - | - | - | - |
| Industrial \& warehouse | 5,128 | 5,200 | 612 | 6,323 | - |
| Other | 1,362 | 1,412 | 124 | 1,819 | 43 |
| Real estate-construction | - | - | - | - | - |
| Commercial business | 1,984 | 3,354 | 622 | 2,827 | 5 |
| Trade finance | - | - | - | - | - |
| Consumer and other | - | - | - | - | - |
|  | \$9,659 | \$ 11,248 | \$1,714 | \$12,538 | \$62 |
| With no related allowance: |  |  |  |  |  |
| Real estate-residential | \$- | \$- | \$- | \$- | \$- |
| Real estate-commercial |  |  |  |  |  |
| Retail | 1,244 | 2,216 | - | 953 | 14 |
| Hotel \& motel | 6,441 | 8,676 | - | 6,169 | - |
| Gas station \& car wash | 1,614 | 2,109 | - | 1,366 | 62 |
| Mixed use | - | - | - | - | - |
| Industrial \& warehouse | 1,883 | 3,446 | - | 2,482 | 10 |
| Other | 1,135 | 1,547 | - | 1,600 | - |
| Real estate-construction | - | - | - | - | - |
| Commercial business | 808 | 948 | - | 291 | - |
| Trade finance | - | - | - | - | - |
| Consumer and other | 767 | 831 | - | 779 | - |
|  | \$13,892 | \$ 19,773 | \$- | \$13,640 | \$86 |
| Total | \$23,551 | \$31,021 | \$1,714 | \$26,178 | \$148 |

*Unpaid contractual principal balance less charge offs, interest applied to principal and purchase discounts.

Generally, loans are placed on nonaccrual status if principal or interest payments become 90 days past due and/or management deems the collectibility of the principal and/or interest to be in question, as well as when required by regulatory requirements. Loans to a customer whose financial condition has deteriorated are considered for nonaccrual status whether or not the loan is 90 days or more past due. Generally, payments received on nonaccrual loans are recorded as principal reductions. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

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The following tables present the aging of past due loans as of June 30, 2014 and December 31, 2013 by class of loans: As of June 30, 2014
Past Due and Accruing


Legacy Loans:
Real estate-residential
Real estate-commercial
Retail
Hotel \& motel
Gas station \& car wash
Mixed use
Industrial \& warehouse
Other
Real estate-construction
Commercial business
Trade finance
Consumer and other
Subtotal
Acquired Loans: ${ }^{(1)}$
Real estate-residential
Real estate-commercial
Retail
Hotel \& motel

| Gas station \& car wash | - | - | - | - | 1,691 | 1,691 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Mixed use | 5,652 | - | - | 5,652 | 809 | 6,461 |
| Industrial \& warehouse | - | - | - | - | 1,301 | 1,301 |
| Other | - | 264 | - | 264 | 4,850 | 5,114 |
| Real estate-construction | - | - | - | - | - | - |
| Commercial business | - | - | - | 860 | 2,159 | 3,019 |
| Trade finance | 5 | 127 | - | - | - | - |
| Consumer and other | $\$ 6,403$ | $\$ 640$ | $\$-$ | $\$ 7,043$ | $\$ 19,678$ | $\$ 26,721$ |
| $\quad$ Subtotal | $\$ 9,573$ | $\$ 850$ | $\$-$ | $\$ 10,423$ | $\$ 42,651$ | $\$ 53,074$ |

${ }^{(1)}$ The Acquired Loans exclude ACILs.
(2) Nonaccrual loans exclude the guaranteed portion of delinquent SBA loans that are in liquidation totaling $\$ 30.0$ million.

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Legacy Loans:

| Real estate-residential | \$- | \$- | \$- | \$- | \$- | \$- |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate-commercial |  |  |  |  |  |  |
| Retail | 122 | - | - | 122 | 4,363 | 4,485 |
| Hotel \& motel | - | - | - | - | 121 | 121 |
| Gas station \& car wash | 1,038 | - | - | 1,038 | 2,228 | 3,266 |
| Mixed use | - | - | - | - | 974 | 974 |
| Industrial \& warehouse | 215 | - | - | 215 | 1,923 | 2,138 |
| Other | - | - | - | - | 1,398 | 1,398 |
| Real estate-construction | - | - | - | - | - | - |
| Commercial business | 780 | 244 | - | 1,024 | 6,402 | 7,426 |
| Trade finance | - | - | - | - | 1,031 | 1,031 |
| Consumer and other | 54 | 22 | - | 76 | - | 76 |
| Subtotal | \$2,209 | \$ 266 | \$- | \$2,475 | \$ 18,440 | \$ 20,915 |
| Acquired Loans: ${ }^{(1)}$ |  |  |  |  |  |  |
| Real estate-residential | \$- | \$- | \$- | \$- | \$- | \$- |
| Real estate-commercial |  |  |  |  |  |  |
| Retail | 2,024 | - | - | 2,024 | 1,030 | 3,054 |
| Hotel \& motel | - | - | - | - | 6,441 | 6,441 |
| Gas station \& car wash | 1,068 | - | - | 1,068 | 1,339 | 2,407 |
| Mixed use | 576 | - | - | 576 | - | 576 |
| Industrial \& warehouse | 121 | - | - | 121 | 6,890 | 7,011 |
| Other | 516 | 1,729 | - | 2,245 | 1,376 | 3,621 |
| Real estate-construction | - | - | - | - | - | - |
| Commercial business | 524 | 703 | 5 | 1,232 | 2,708 | 3,940 |
| Trade finance | - | - | - | - | - | - |
| Consumer and other | 284 | 74 | - | 358 | 930 | 1,288 |
| Subtotal | \$5,113 | \$ 2,506 | \$5 | \$7,624 | \$ 20,714 | \$ 28,338 |
| TOTAL | \$7,322 | \$ 2,772 | \$5 | \$10,099 | \$39,154 | \$ 49,253 |

${ }^{(1)}$ The Acquired Loans exclude ACILs.
${ }^{(2)}$ Nonaccrual loans exclude guaranteed portion of delinquent SBA loans that are in liquidation totaling $\$ 27.5$ million.
Loans accounted for under ASC 310-30 are generally considered accruing and performing loans and the accretable discount is accreted to interest income over the estimated life of the loan when cash flows are reasonably estimable. Accordingly, ACILs that are contractually past due are still considered to be accruing and performing loans. The loans may be classified as nonaccrual if the timing and amount of future cash flows is not reasonably estimable.
We categorize loans into risk categories based on relevant information about the ability of borrowers to service their debt, including, but not limited to, current financial information, historical payment experience, credit documentation, public information, and current economic trends. We analyze loans individually by classifying the loans as to credit risk. This analysis includes all non-homogeneous loans. This analysis is performed at least on a quarterly basis. We use the following definitions for risk ratings:

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Pass: Loans that meet a preponderance or more of the Company's underwriting criteria and evidence an acceptable level of risk.
Special Mention: Loans that have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's credit position at some future date.

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Substandard: Loans that are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the repayment of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.
Doubtful/Loss: Loans that have all the weaknesses inherent in those classified as substandard, with the added eharacteristic that the weaknesses make collection or repayment in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.
The following tables present the risk rating for Legacy Loans and Acquired Loans as of June 30, 2014 and December 31, 2013 by class of loans:

Legacy Loans:
Real estate-residential
Real estate-commercial
Retail
Hotel \& motel
Gas station \& car wash
Mixed use
Industrial \& warehouse
Other
Real estate-construction
Commercial business
Trade finance
Consumer and other
Subtotal
Acquired Loans:
Real estate-residential
Real estate-commercial
Retail
Hotel \& motel
Gas station \& car wash
Mixed use
Industrial \& warehouse
Other
Real estate-construction
Commercial business
Trade finance
Consumer and other
Subtotal
Total
As of June 30, 2014

|  | Special | Substandard | Doubtful/Loss Total |
| :--- | :--- | :--- | :--- |
| Pass | Mention |  |  |
| (In thousands) |  |  |  |


| $\$ 8,804$ | $\$-$ | $\$-$ | $\$-$ | $\$ 8,804$ |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |
| 984,293 | 2,554 | 13,461 | - | $1,000,308$ |
| 671,921 | 116 | 5,970 | - | 678,007 |
| 493,778 | - | 10,481 | - | 504,259 |
| 271,096 | 356 | 2,284 | - | 273,736 |
| 308,406 | 3,144 | 12,125 | - | 323,675 |
| 632,297 | 6,929 | 11,584 | - | 650,810 |
| 83,449 | - | 1,588 | - | 85,037 |
| 769,907 | 18,676 | 41,294 | 1,228 | 831,105 |
| 101,017 | 23,844 | 13,054 | - | 137,915 |
| 35,683 | 40 | 516 | - | 36,239 |
| $\$ 4,360,651$ | $\$ 55,659$ | $\$ 112,357$ | $\$ 1,228$ | $\$ 4,529,895$ |
|  |  |  |  |  |
| $\$ 807$ | $\$ 295$ | $\$ 113$ | $\$-$ | $\$ 1,215$ |
|  |  |  |  |  |
| 184,448 | 10,009 | 27,815 | - | 222,272 |
| 102,853 | 7,100 | 14,203 | - | 124,156 |
| 28,600 | 346 | 11,100 | 251 | 40,297 |
| 32,090 | 1,463 | 4,032 | - | 37,585 |
| 79,351 | 1,460 | 16,781 | - | 97,592 |
| 113,330 | 5,756 | 16,885 | 574 | 136,545 |
| - | - | - | - | - |
| 63,976 | 8,329 | 24,194 | 1,539 | 98,038 |
| 3,138 | - | - | - | 3,138 |
| 44,344 | 2,053 | 9,495 | 1,691 | 57,583 |
| $\$ 652,937$ | $\$ 36,811$ | $\$ 124,618$ | $\$ 4,055$ | $\$ 818,421$ |
| $\$ 5,013,588$ | $\$ 92,470$ | $\$ 236,975$ | $\$ 5,283$ | $\$ 5,348,316$ |

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Legacy Loans:
Real estate—residential
Real estate-commercial
Retail
Hotel \& motel
Gas station \& car wash
Mixed use
Industrial \& warehouse
Other
Real estate-construction
Commercial business
Trade finance
Consumer and other
Subtotal
Acquired Loans:
Real estate-residential
Real estate-commercial
Retail
Hotel \& motel
Gas station \& car wash
Mixed use
Industrial \& warehouse
Other
Real estate-construction
Commercial business
Trade finance
Consumer and other
Subtotal
Total
As of December 31, 2013

| Pass <br> (In thousands) | Special <br> Mention | Substandard |  | Doubtful/Loss Total |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |
| $\$ 8,070$ | $\$-$ | $\$-$ | $\$-$ | $\$ 8,070$ |
| 842,815 | 858 | 14,365 | - | 858,038 |
| 568,263 | 1,841 | 13,661 | - | 583,765 |
| 455,205 | - | 10,854 | - | 466,059 |
| 259,788 | 360 | 3,324 | - | 263,472 |
| 251,993 | 4,116 | 12,056 | - | 268,165 |
| 589,895 | 3,928 | 11,493 | 359 | 605,675 |
| 71,231 | - | 1,626 | - | 72,857 |
| 759,956 | 12,756 | 42,952 | - | 815,664 |
| 91,055 | 22,589 | 9,297 | - | 122,941 |
| 32,389 | 32 | 535 | - | 32,956 |
| $\$ 3,930,660$ | $\$ 46,480$ | $\$ 120,163$ | $\$ 359$ | $\$ 4,097,662$ |
|  |  |  |  |  |
| $\$ 1,066$ | $\$ 284$ | $\$ 619$ | $\$-$ | $\$ 1,969$ |
|  |  |  |  |  |
| 237,325 | 9,319 | 28,128 | 94 | 274,866 |
| 109,138 | 7,134 | 14,836 | 179 | 131,287 |
| 35,356 | 1,621 | 14,440 | 245 | 51,662 |
| 32,992 | 1,467 | 5,316 | - | 39,775 |
| 92,570 | 3,525 | 19,720 | - | 115,815 |
| 133,752 | 6,698 | 21,573 | 560 | 162,583 |
| - | - | - | - | - |
| 94,854 | 10,266 | 26,245 | 2,064 | 133,429 |
| 1,744 | - | - | - | 1,744 |
| 51,036 | 2,695 | 7,460 | 4,360 | 65,551 |
| $\$ 789,833$ | $\$ 43,009$ | $\$ 138,337$ | $\$ 7,502$ | $\$ 978,681$ |
| $\$ 4,720,493$ | $\$ 89,489$ | $\$ 258,500$ | $\$ 7,861$ | $\$ 5,076,343$ |

Reclassification to held for sale
Real estate - Commercial
Real estate - Construction
Commercial Business
Total

| Three Months Ended June 30, |  | Six Months Ended June 30, |  |
| :--- | :--- | :--- | :--- |
| 2014 <br> (In thousands) | 2013 | 2014 | 2013 |
| $\$-$ | $\$-$ | $\$ 34$ | $\$-$ |
| - | - | - | - |
| - | - | - | - |
| $\$-$ | $\$-$ | $\$ 34$ | $\$-$ |

The adequacy of the allowance for loan losses is determined by management based upon an evaluation and review of the credit quality of the loan portfolio, consideration of historical loan loss experience, relevant internal and external factors that affect the collection of a loan, and other pertinent factors.
Migration analysis is a formula methodology derived from the Bank's actual historical net charge off experience for each loan class (type) pool and risk grade. The migration analysis is centered on the Bank's internal credit risk rating system. Management's internal loan review and external contracted credit review examinations are used to determine
and validate loan risk grades. This credit review system takes into consideration factors such as: borrower's background and experience; historical and current financial condition; credit history and payment performance; economic conditions and their impact on various industries; type, fair value and volatility of the fair value of collateral; lien position; and the financial strength of any guarantors.

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A general loan loss allowance is provided on loans not specifically identified as impaired ("non-impaired loans"). The Bank's general loan loss allowance has two components: quantitative and qualitative risk factors. The quantitative risk factors are based on a migration analysis methodology described above. The loans are classified by class and risk grade and the historical loss migration is tracked for the various classes. Loss experience is quantified for a specified period and then weighted to place more significance on the most recent loss history. That loss experience is then applied to the stratified portfolio at each quarter end. For ACILs, a general loan loss allowance is provided to the extent that there has been credit deterioration since the date of acquisition.
Additionally, in order to systematically quantify the credit risk impact of other trends and changes within the loan portfolio, the Bank utilizes qualitative adjustments to the Migration Analysis within established parameters. The parameters for making adjustments are established under a Credit Risk Matrix that provides seven possible scenarios for each of the factors below. The matrix allows for up to three positive (Major, Moderate, and Minor), three negative (Major, Moderate, and Minor), and one neutral credit risk scenarios within each factor for each loan type pool. However, if information exists to warrant adjustment to the Migration Analysis, changes are made in accordance with the established parameters supported by narrative and/or statistical analysis. The Credit Risk Matrix and the nine possible scenarios enable the Bank to qualitatively adjust the Loss Migration Ratio by as much as 50 basis points in either direction (positive or negative) for each loan type pool. This matrix considers the following nine factors, which are patterned after the guidelines provided under the FFIEC Interagency Policy Statement on the Allowance for Loan and Lease Losses:
Changes in lending policies and procedures, including underwriting standards and collection, charge off, and recovery practices;
Changes in national and local economic and business conditions and developments, including the condition of various market segments;
Changes in the nature and volume of the loan portfolio;
Changes in the experience, ability and depth of lending management and staff;
Changes in the trends of the volume and severity of past due loans, Classified Loans, nonaccrual loans, troubled debt restructurings and other loan modifications;
Changes in the quality of our loan review system and the degree of oversight by the Directors;
Changes in the value of underlying collateral for collateral-dependent loans;
The existence and effect of any concentrations of credit and changes in the level of such concentrations; and The effect of external factors, such as competition and legal and regulatory requirements, on the level of estimated losses in our loan portfolio.
The Company also establishes specific loss allowances for loans that have identified potential credit risk conditions or circumstances related to a specific individual credit. The specific allowance amounts are determined by a method prescribed by FASB ASC 310-10-35-22, Measurement of Impairment. The loans identified as impaired will be accounted for in accordance with one of the three acceptable valuation methods: 1) the present value of future cash flows discounted at the loan's effective interest rate; 2) the loan's observable market price; or 3) the fair value of the collateral, if the loan is collateral dependent. For the collateral dependent impaired loans, management obtains a new appraisal to determine the amount of impairment as of the date that the loan became impaired. The appraisals are based on an "as is" valuation. To ensure that appraised values remain current, management either obtains updated appraisals every twelve months from a qualified independent appraiser or an internal evaluation of the collateral is performed by qualified personnel. If the third party market data indicates that the value of the collateral property has declined since the most recent valuation date, management adjusts the value of the property downward to reflect current market conditions. If the fair value of the collateral is less than the recorded amount of the loan, management recognizes impairment by creating or adjusting an existing valuation allowance with a corresponding charge to the provision for loan losses. If an impaired loan is expected to be collected through liquidation of the underlying collateral, the loan is deemed to be collateral dependent and the amount of impairment is charged off against the allowance for loan losses.
The Bank considers a loan to be impaired when it is probable that not all amounts due (principal and interest) will be collectible in accordance with the contractual terms of the loan agreement. Factors considered by management in
determining impairment include payment status, collateral value and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. The significance of payment delays and payment shortfalls is determined on a case-by-case basis by taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record and the amount of the shortfall in relation to the principal and interest owed.
For commercial business loans, real estate loans and certain consumer loans, management bases the measurement of loan impairment on the present value of the expected future cash flows, discounted at the loan's effective interest rate or on the fair

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value of the loan's collateral if the loan is collateral dependent. Management evaluates most consumer loans for impairment on a collective basis because these loans generally have smaller balances and are homogeneous in the underwriting of terms and conditions and in the type of collateral.
For ACILs, the allowance for loan losses is based upon expected cash flows for these loans. To the extent that a deterioration in borrower credit quality results in a decrease in expected cash flows subsequent to the acquisition of the loans, an allowance for loan losses would be established based on an estimate of future credit losses over the remaining life of the loans.
The following table presents loans by portfolio segment and impairment method at June 30, 2014 and December 31, 2013:

As of June 30, 2014
Real Estate- Real Estate- Real Estate— Commercial Trade Consumer Total Residential Commercial Construction Business Finance and Other (In thousands)
Impaired

| loans (gross <br> carrying <br> value) | \$- |  | \$71,714 |  | \$ 1,588 |  | \$40,413 |  | \$8,985 |  | \$1,458 |  | \$124,158 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Specific allowance | \$- |  | \$3,825 |  | \$- |  | \$3,618 |  | \$2,298 |  | \$- |  | \$9,741 |
| Loss coverage ratio | 0.0 | \% 5 | 5.3 | \% | 0.0 | \% | 9.0 | \% | 25.6 | \% | 0.0 | \% | 7.8 |
| Non-impaired loans | \$10,019 |  | \$4,017,528 |  | \$83,449 |  | \$888,730 |  | \$132,068 |  | \$92,364 |  | \$5,224,158 |
| General allowance | \$25 |  | \$42,096 |  | \$401 |  | \$11,680 |  | \$2,270 |  | \$657 |  | \$57,129 |
| Loss coverage ratio | 0.2 | \% | 1.0 | \% | 0.5 | \% | 1.3 | \% | 1.7 | \% | 0.7 | \% | 1.1 |
| Total loans | \$10,019 |  | \$4,089,242 |  | \$85,037 |  | \$929,143 |  | \$141,053 |  | \$93,822 |  | \$5,348,316 |
| Total allowance for |  |  | \$45,921 |  | \$401 |  | \$15,298 |  | \$4,568 |  | \$657 |  | \$66,870 |
| loan losses |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loss coverage | 0.2 | \% | 1.1 | \% | 0.5 | \% | 1.6 | \% | 3.2 |  | 0.7 | \% | 1.3 |

As of December 31, 2013
$\begin{array}{lllllll}\text { Real Estate- Real Estate- } & \text { Real Estate- Commercial } & \text { Trade } & \begin{array}{l}\text { Consumer } \\ \text { Residential }\end{array} & \text { Commercial } & \text { Construction Business } & \text { Finance }\end{array}$ (In thousands)
Impaired
loans (gross
carrying
value)

| Specific | $\$-$ |  | $\$ 6,670$ |  | $\$-$ |  | $\$ 5,805$ | $\$ 159$ |  | $\$ 32$ | $\$ 12,666$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| allowance | $\$-$ |  | $\%$ | 9.9 | $\%$ | 0.0 | $\%$ | 14.5 | $\%$ | 2.8 | $\%$ | 2.5 |
|  | 0.0 |  | $\%$ | 10.9 | $\%$ |  |  |  |  |  |  |  |

Loss
coverage
ratio

| Non-impaire loans | \$10,039 |  | \$3,753,619 |  | \$71,231 |  | \$908,987 |  | \$ 118,993 |  | \$97,205 |  | \$4,960,074 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| General allowance | \$25 |  | \$39,227 |  | \$628 |  | \$ 11,787 |  | \$2,494 |  | \$493 |  | \$54,654 |
| Loss coverage ratio | 0.2 | \% | 1.0 | \% | 0.9 | \% | 1.3 | \% | 2.1 |  | 0.5 | \% | 1.1 |
| Total loans | \$ 10,039 |  | \$3,821,163 |  | \$72,856 |  | \$949,093 |  | \$ 124,685 |  | \$98,507 |  | \$5,076,343 |
| Total allowance fo loan losses |  |  | \$45,897 |  | \$628 |  | \$ 17,592 |  | \$2,653 |  | \$525 |  | \$67,320 |
| Loss coverage | 0.2 | \% | 1.2 |  | 0.9 | \% | 1.9 | \% | 2.1 |  | 0.5 | \% | 1.3 |

ratio
Under certain circumstances, the Bank provides borrowers relief through loan modifications. These modifications are either temporary in nature ("temporary modifications") or are more substantive. At June 30, 2014, total modified loans were $\$ 65.6$ million, compared to $\$ 58.9$ million at December 31,2013 . The temporary modifications generally consist of interest only

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payments for a three to six month period, whereby principal payments are deferred. At the end of the modification period, the remaining principal balance is re-amortized based on the original maturity date. Loans subject to temporary modifications are generally downgraded to Special Mention or Substandard. At the end of the modification period, the loan either 1) returns to the original contractual terms; 2) is further modified and accounted for as a troubled debt restructuring in accordance with ASC 310-10-35; or 3) is disposed of through foreclosure or liquidation.

Troubled Debt Restructurings ("TDRs") of loans are defined by ASC 310-40, "Troubled Debt Restructurings by Creditors" and ASC 470-60, "Troubled Debt Restructurings by Debtors" and evaluated for impairment in accordance with ASC 310-10-35. The concessions may be granted in various forms, including reduction in the stated interest rate, reduction in the amount of principal amortization, forgiveness of a portion of a loan balance or accrued interest, or extension of the maturity date. In order to determine whether a borrower is experiencing financial difficulty, an evaluation is performed on the probability that the borrower will be in payment default on any of its debt in the foreseeable future without the modification. This evaluation is performed under the Bank's internal underwriting policy.
A summary of TDRs on accrual and nonaccrual status by type of concession as of June 30, 2014 and December 31, 2013 is presented below:

As of June 30, 2014
TDRs on Accrual $\begin{aligned} & \text { Real Estate-Commercial } \\ & \text { Commercial Business }\end{aligned}$ Other Total $\begin{aligned} & \text { Real Estate-Commercial Other } \\ & \text { CommercialBusiness }\end{aligned}$ Total Total (In thousands)

| Payment <br> concession <br> Maturity / | $\$ 12,449$ | $\$ 674$ | $\$-$ | $\$ 13,123$ | $\$ 4,073$ | $\$ 583$ | $\$ 756$ | $\$ 5,412$ | $\$ 18,535$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Amortization <br> concession | 1,800 | 10,153 | 703 | 12,656 | 2,339 | 3,609 | 1,185 | 7,133 | 19,789 |
| Rate <br> concession | 13,399 | 4,728 | - | 18,127 | 8,990 | 80 | - | 9,070 | 27,197 |
| Principal <br> forgiveness | - | - | - | - | - | 42 | - | 42 | 42 |
|  | $\$ 27,648$ | $\$ 15,555$ | $\$ 703$ | $\$ 43,906$ | $\$ 15,402$ | $\$ 4,314$ | $\$ 1,941$ | $\$ 21,657$ | $\$ 65,563$ |

As of December 31, 2013
TDRs on Accrual

| Real E Comm (In tho | Comme Busines ) | Other | Total | Real Es Comme | Comm Busin | Other | Total | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$7,437 | \$ 1,057 | \$- | \$8,494 | \$9,489 | \$ 1,279 | \$767 | \$1 | \$20, |


| Payment <br> concession <br> Maturity / | $\$ 7,437$ | $\$ 1,057$ | $\$-$ | $\$ 8,494$ | $\$ 9,489$ | $\$ 1,279$ | $\$ 767$ | $\$ 11,535$ | $\$ 20,029$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Amortization <br> concession | 765 | 6,565 | 535 | 7,865 | 1,653 | 3,656 | - | 5,309 | 13,174 |
| Rate <br> concession | 13,055 | 4,490 | - | 17,545 | 8,107 | - | - | 8,107 | 25,652 |
| Principal <br> forgiveness | - | - | - | - | - | 49 | - | 49 | 49 |
|  | $\$ 21,257$ | $\$ 12,112$ | $\$ 535$ | $\$ 33,904$ | $\$ 19,249$ | $\$ 4,984$ | $\$ 767$ | $\$ 25,000$ | $\$ 58,904$ |

TDRs on accrual status are comprised of loans that were accruing at the time of restructuring and for which the Bank anticipates full repayment of both principal and interest under the restructured terms. TDRs that are on nonaccrual

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status can be returned to accrual status after a period of sustained performance, generally determined to be six months of timely payments as modified. Sustained performance includes the periods prior to the modification if the prior performance met or exceeded the modified terms. TDRs on accrual status at June 30, 2014 were comprised of 19 commercial real estate loans totaling $\$ 27.6$ million, 30 commercial business loans totaling $\$ 15.6$ million, and 3 consumer loans totaling $\$ 703$ thousand. TDRs on accrual status at December 31,2013 were comprised of 15 commercial real estate loans totaling $\$ 21.3$ million, 28 commercial business loans totaling $\$ 12.1$ million and 2 consumer loans totaling $\$ 535$ thousand. The Company expects that the TDRs on accrual status as of June 30, 2014, which were all performing in accordance with their restructured terms, to continue to comply with the restructured terms because of the reduced principal or interest payments on these loans. TDRs that were restructured at market interest rates and had sustained performance as agreed under the modified loan terms may be reclassified as non-TDRs after each year end but are reserved for under ASC 310-10.

The Company has allocated $\$ 5.3$ million and $\$ 6.6$ million of specific reserves to TDRs as of June 30, 2014 and December 31, 2013, respectively.

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The following table presents loans by class modified as TDRs that occurred during the three and six months ended June 30, 2014:

| Three Months Ended June 30, 2014 |  |  | Six Months Ended June 30, 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Number of | Pre- | Post- | Number of | Pre- | Post- |
| Loans | Modification | Modification | Loans | Modification | Modification |
| (Dollars in thousand) |  |  |  |  |  |

Legacy Loans:
Real estate-commercial

| Retail | 1 | $\$ 523$ | $\$ 514$ | 1 | $\$ 523$ | $\$ 514$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Hotel \& motel | - | - | - | - | - | - |
| Gas station \& car wash | - | - | - | - | - | - |
| Mixed use | - | - | - | - | - | - |
| Industrial \& warehouse | - | - | - | - | 756 | 809 |
| Other | - | - | - | - | 240 | 238 |
| Real estate - construction | - | - | - | - | 5,892 | 5,875 |
| Commercial business | 3 | 2,542 | 2,107 | - | 9 | 800 |
| Trade finance | - | - | - | - | - |  |
| Consumer and other | - | - | - | - | $\$ 7,503$ | $\$ 8,236$ |

Acquired Loans:
Real estate-commercial

| Retail | 2 | $\$ 1,075$ | $\$ 1,062$ | 2 | $\$ 1,075$ | $\$ 1,062$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Hotel \& motel | - | - | - | - | - | - |
| Gas station \& car wash | 1 | 794 | 756 | 1 | 794 | 756 |
| Mixed use | - | - | - | - | - | - |
| Industrial \& warehouse | - | - | - | - | - | - |
| Other | - | - | - | - | 1,023 | 1,001 |
| Real estate-construction | - | - | - | - | 124 |  |
| Commercial business | 1 | 29 | 27 | 5 | - | - |
| Trade finance | - | - | - | - | $\$ 195$ | $\$ 187$ |
| Consumer and other | - | $\$-$ | $\$-$ | 1 | $\$ 3,433$ | $\$ 3,130$ |
| Subtotal | 4 | $\$ 1,898$ | $\$ 1,845$ | 10 | $\$ 3$, |  |
|  | 8 | $\$ 4,963$ | $\$ 4,466$ | 21 | $\$ 10,936$ | $\$ 11,366$ |

The specific reserves for the TDRs that occurred during the three and six months ended June 30, 2014 totaled $\$ 914$ thousand and $\$ 1,857$ thousand, respectively, and there were $\$ 0$ thousand and $\$ 18$ thousand in charge offs for the three and six months ended June 30, 2014, respectively.
The following table presents loans by class for TDRs that have been modified within the previous twelve months and have subsequently had a payment default during the three and six months ended June 30, 2014:

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|  | Three Months Ended June 30, 2014 |  | Six Months Ended June 30, 2014 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Number of Loans | Balance |  | Balance |
|  | (Dollars In thousands) |  |  |  |
| Legacy Loans: |  |  |  |  |
| Real estate-commercial |  |  |  |  |
| Retail | - | \$- | - | \$- |
| Gas station \& car wash | - | - | - | - |
| Industrial \& warehouse | - | - | - | - |
| Other | - | - | - | - |
| Commercial business | - | - | 1 | - |
| Subtotal | - | \$- | 1 | \$- |
| Acquired Loans: |  |  |  |  |
| Real estate-commercial |  |  |  |  |
| Retail | 1 | \$4 | 2 | \$216 |
| Gas station \& car wash | - | - | - | - |
| Hotel \& motel | - | - | - | - |
| Industrial \& warehouse | - | - | - | - |
| Other | - | - | - | - |
| Commercial business | 3 | 112 | 3 | 112 |
| Subtotal | 4 | \$116 | 5 | \$328 |
|  | 4 | \$116 | 6 | \$328 |

A loan is considered to be in payment default once it is 30 days contractually past due under the modified terms. As of June 30, 2014, the specific reserves totaled $\$ 34$ thousand and $\$ 34$ thousand for the TDRs that had payment defaults during the three and six months ended June 30, 2014, respectively. The total charge offs for the TDRs that had payment defaults during the three and six months ended June 30, 2014 were $\$ 45$ thousand and $\$ 525$ thousand.

There were four Acquired Loans that defaulted during the three months ended June 30, 2014 which were modified as follows: three Commercial Business loans totaling $\$ 112$ thousand were modified through payment concessions and one Real Estate Commercial loan totaling $\$ 4$ thousand was modified through payment concession.
There was one Commercial Business Legacy Loan that defaulted and was charged off during the six months ended June 30, 2014. The loan was modified through a maturity/amortization concession.
There were five Acquired Loans that defaulted during the six months ended June 30, 2014 that were modified as follows: two Real Estate Commercial loan totaling $\$ 216$ thousand were modified through payment concessions and three Commercial Business loans totaling $\$ 112$ thousand were modified through payment concessions.

## Covered Assets

On April 16, 2010, the Department of Financial Institutions closed Innovative Bank, California, and appointed the FDIC as its receiver. On the same date, the Bank assumed the banking operations of Innovative Bank from the FDIC under a purchase and assumption agreement and two related loss sharing agreements with the FDIC.
Covered nonperforming assets totaled $\$ 2.0$ million and $\$ 826$ thousand at June 30, 2014 and December 31, 2013, respectively. These covered nonperforming assets are subject to the loss sharing agreements with the FDIC. The covered nonperforming assets at June 30, 2014 and December 31, 2013 were as follows:

| June 30, 2014 <br> (In thousands) | December 31, 2013 |
| :--- | :--- |
| $\$ 1,610$ | $\$ 236$ |
| 352 | 590 |


| Total covered nonperforming assets | $\$ 1,962$ | $\$ 826$ |
| ---: | :--- | :--- |
| Acquired covered loans | $\$ 49,149$ | $\$ 55,088$ |

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Related Party Loans
In the ordinary course of business, the Company enters into loan transactions with certain of its directors or associates of such directors ("Related Parties"). The loans to Related Parties are on substantially the same terms and conditions, including interest rates and collateral, as those prevailing at the same time for comparable transactions with unrelated parties. In management's opinion, these transactions did not involve more than normal credit risk or present other unfavorable features. All loans to Related Parties were current as of June 30, 2014 and December 31, 2013, and the outstanding principal balance as of June 30, 2014 and December 31, 2013 was $\$ 3.5$ million and $\$ 3.9$ million, respectively.

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## 8. Borrowings

The Company maintains a secured credit facility with the FHLB against which the Bank may take advances. The borrowing capacity is limited to the lower of $30 \%$ of the Bank's total assets or the Bank's collateral capacity, which was $\$ 1.89$ billion at June 30, 2014 and $\$ 1.78$ billion at December 31, 2013. The terms of this credit facility require the Company to pledge eligible collateral with the FHLB equal to at least $100 \%$ of outstanding advances.
At June 30, 2014 and December 31, 2013, real estate secured loans with a carrying amount of approximately $\$ 2.51$ billion and $\$ 2.33$ billion, respectively, were pledged as collateral for borrowings from the FHLB. At June 30, 2014 and December 31, 2013, other than FHLB stock, securities with a carrying value of $\$ 1.2$ million and $\$ 13.2$ million, respectively, were pledged as collateral for borrowings from the FHLB.
At June 30, 2014 and December 31, 2013, FHLB advances were $\$ 461.2$ million and $\$ 421.4$ million, respectively, had a weighted average interest rate of $1.18 \%$ and $1.16 \%$, respectively, and had various maturities through May 2019. At June 30, 2014 and December 31, 2013, $\$ 51.2$ million and $\$ 51.4$ million, respectively, of the advances were putable advances with various putable dates and strike prices. The cost of FHLB advances as of June 30, 2014 ranged between $0.47 \%$ and $3.81 \%$. At June 30,2014 , the Company had a remaining borrowing capacity of $\$ 1.43$ billion. At June 30, 2014, the contractual maturities for FHLB advances were as follows:

Due within one year
Due after one year through five years

| Contractual <br> Maturities <br> (In thousands) | Maturity/ <br> Put Date |
| :--- | :--- |
| $\$ 80,000$ | $\$ 101,166$ |
| 381,166 | 360,000 |
| $\$ 461,166$ | $\$ 461,166$ |

In addition, as a member of the FRB system, the Bank may also borrow from the FRB of San Francisco. The maximum amount that the Bank may borrow from the FRB's discount window is up to $95 \%$ of the outstanding principal balance of the qualifying loans and the fair value of the securities that are pledged. At June 30, 2014, the outstanding principal balance of the qualifying loans was $\$ 619.5$ million, and the collateral value of investment securities was $\$ 1.8$ million. There were no borrowings outstanding against this line as of June 30, 2014 and December 31, 2013.

## 9. Subordinated Debentures

At June 30, 2014, four wholly-owned subsidiary grantor trusts established by former Nara Bancorp had issued $\$ 28$ million of pooled Trust Preferred Securities ("trust preferred securities") and one wholly-owned subsidiary grantor trust established by former Center Financial Corporation had issued $\$ 18$ million of trust preferred securities. Upon the acquisition of PIB, the Company assumed one grantor trust established by former PIB which issued $\$ 4$ million of trust preferred securities, which the Company redeemed on June 17, 2013. Upon the acquisition of Foster, the Company assumed one grantor trust established by former Foster Bank which issued $\$ 15$ million of trust preferred securities, which the Company redeemed on March 14, 2014. Trust preferred securities accrue and pay distributions periodically at specified annual rates as provided in the indentures. The trusts used the net proceeds from the offering to purchase a like amount of subordinated debentures (the "Debentures") of BBCN Bancorp. The Debentures are the sole assets of the trusts. BBCN Bancorp's obligations under the subordinated debentures and related documents, taken together, constitute a full and unconditional guarantee by BBCN Bancorp of the obligations of the trusts. The trust preferred securities are mandatorily redeemable upon the maturity of the Debentures, or upon earlier redemption as provided in the indentures. BBCN Bancorp has the right to redeem the Debentures in whole (but not in part) on or after specific dates, at a redemption price specified in the indentures plus any accrued but unpaid interest to the redemption date. BBCN Bancorp also has a right to defer consecutive payments of interest on the debentures for up to five years.

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The following table is a summary of trust preferred securities and Debentures at June 30, 2014:

| Issuance Trust | Issuance <br> Date | Trust <br> Preferred <br> Security <br> Amount | Carrying <br> Value of <br> Subordinated <br> Debentures | Rate <br> Type | Initial <br> Rate |  | Coupon <br> Rate at <br> June 30 <br> 2014 |  | Maturity Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) |  |  |  |  |  |  |  |  |  |
| Nara Capital Trust III | 6/5/2003 | \$5,000 | \$ 5,155 | Variable | 4.44 | \% | 3.38 | \% | 6/15/2033 |
| Nara Statutory Trust IV | 12/22/2003 | 5,000 | 5,155 | Variable | 4.02 | \% | 3.08 | \% | 1/7/2034 |
| Nara Statutory Trust V | 12/17/2003 | 10,000 | 10,310 | Variable | 4.12 | \% | 3.18 | \% | 12/17/2033 |
| Nara Statutory Trust VI | 3/22/2007 | 8,000 | 8,248 | Variable | 7.00 | \% | 1.88 | \% | 6/15/2037 |
| Center Capital Trust I | 12/30/2003 | 18,000 | 13,208 | Variable | 4.01 | \% | 3.08 | \% ${ }^{(1)}$ | 1/7/2034 |
| TOTAL ISSUANCE |  | \$46,000 | \$ 42,076 |  |  |  |  |  |  |

${ }^{(1)}$ The Center Capital Trust I trust preferred security was assumed in the merger with Center Financial Corporation. The remaining discount was $\$ 5.3$ million at June 30, 2014 and the effective rate of the security, including the effect of the discount accretion, was $5.53 \%$ at

June 30, 2014.
The Company's investment in the common trust securities of the issuer trusts of $\$ 1.6$ million and $\$ 1.9$ million at June 30, 2014 and December 31, 2013, respectively, is included in other assets. Although the subordinated debt issued by the trusts are not included as a component of stockholders' equity in the consolidated balance sheets, the debt is treated as capital for regulatory purposes. The trust preferred security debt issuances are includable in Tier I capital up to a maximum of $25 \%$ of capital on an aggregate basis. Any amount that exceeds $25 \%$ qualifies as Tier 2 capital. At June 30, 2014, $\$ 40.7$ million of the trusts' securities qualified as Tier 1 capital. In July 2010, the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act") was signed into law which, among other things, limits the ability of bank holding companies with total assets of more than $\$ 15$ billion to treat trust preferred security debt issuances as Tier 1 capital. Since the Company had less than $\$ 15$ billion in assets at June 30, 2014, we will be able to continue to include its existing trust preferred securities in Tier 1 capital under the Dodd-Frank Act.

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10. Intangible Assets

The carrying amount of the Company's goodwill as of June 30, 2014 and December 31, 2013 was $\$ 105.4$ million. There was no impairment of goodwill during the three and six month periods ended June 30, 2014 and 2013. Core deposit intangible assets are amortized over their estimated lives, which range from seven to ten years. The Company acquired, through the acquisitions of PIB and Foster during the first and third quarters of 2013, respectively, core deposit intangibles, which totaled $\$ 603$ thousand and $\$ 2.8$ million, respectively. Amortization expense related to core deposit intangible assets totaled $\$ 324$ thousand and $\$ 268$ thousand for the three months ended June 30, 2014 and 2013, respectively. The amortization expense related to core deposit intangible assets totaled $\$ 648$ thousand and $\$ 496$ thousand for the six months ended June 30, 2014 and 2013, respectively. The following table provides information regarding the core deposit intangibles at June 30, 2014:

|  | As of June 30, 2014 <br> Gross <br> Carrying <br> Amount | Amortization period <br> Accumulated <br> Amortization |
| :--- | :--- | :--- |
| Core deposit—Center Financial Corporation acquisition 7 years | 7 years | $\$ 4,100$ |

Servicing assets are recognized when SBA loans are sold with servicing retained with the income statement effect recorded in gains on sales of SBA loans. Servicing assets are initially recorded at fair value based on the present value of the contractually specified servicing fee, net of servicing costs, over the estimated life of the loan, using a discount rate based on the related note rate. The Company's servicing costs approximates the industry average servicing costs of 40 basis points. All classes of servicing assets are subsequently measured using the amortization method which requires servicing rights to be amortized into noninterest income in proportion to, and over the period of, the estimated future net servicing income of the underlying loans.
Management periodically evaluates servicing assets for impairment based upon the fair value of the rights as compared to the carrying amount. Impairment is determined by stratifying rights into groupings based on loan type. Impairment is recognized through a valuation allowance for an individual grouping, to the extent that fair value is less than the carrying amount.
The changes in servicing assets for the three and six months ended June 30, 2014 and 2013 were as follows:

Balance at beginning of period
Additions through originations of servicing assets
Additions through acquisition of PIB
Amortization
Balance at end of period


The Bank utilizes the discounted cash flow method to calculate the initial excess servicing assets. The inputs used in determining the fair value of the servicing assets at June 30, 2014 and December 31, 2013 are presented below.

| June 30, 2014 | December 31, 2013 |
| :--- | :--- |
| Range | Range |
| $5.47 \% \sim 5.73 \%$ | $5.49 \% \sim 5.73 \%$ |
| $8.9 \% \sim 12.5 \%$ | $9.20 \% \sim 13.00 \%$ |

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## 11.Income Taxes

The Company and its subsidiaries are subject to U.S. federal income tax, as well as state income taxes. The Company had total unrecognized tax benefits of $\$ 1.3$ million and $\$ 1.3$ million at June 30, 2014 and December 31, 2013, respectively, that relate primarily to uncertainties related to California enterprise zone loan interest deductions. Management does not expect the total amount of unrecognized tax benefits to significantly change in the next twelve months.
The statute of limitations related to the consolidated Federal income tax returns is closed for all tax years up to and including 2009. The expiration of the statute of limitations related to the various state income and franchise tax returns varies by state. The Company is currently under examination by the Internal Revenue Service (IRS) for the 2011 tax year and by the California Franchise Tax Board (FTB) for the 2009 and 2010 tax years. While the outcome of the examinations is unknown, the Company expects no material adjustments. The Company recognizes interest and penalties related to income tax matters in income tax expense. The Company recorded approximately $\$ 72$ thousand and $\$ 58$ thousand for accrued interest and penalties at June 30, 2014 and December 31, 2013, respectively. Income tax expense is the total of the current year income tax due or refundable and the change in deferred tax assets and liabilities. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carry forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.
Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion, or all, of the deferred tax asset will not be realized. In assessing the realization of deferred tax assets, management evaluates both positive and negative evidence, including the existence of any cumulative losses in the current year and the prior two years, the amount of taxes paid in available carry-back years, the forecasts of future income, applicable tax planning strategies, and assessments of current and future economic and business conditions. This analysis is updated quarterly and adjusted as necessary. Based on the analysis, the Company has determined that a valuation allowance for deferred tax assets was not required as of June 30, 2014.

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## 12. Fair Value Measurements

FASB ASC 820, Fair Value Measurements and Disclosures, establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:
Level Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to 1: access as of the measurement date.
Level Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or 2: liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.
Level Significant unobservable inputs that reflect estimates of assumptions that market participants would use in 3: pricing the asset or liability.
Securities Available for Sale
The fair values of securities available for sale are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs) or matrix pricing, which is a technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs).
The fair values of the Company's Level 3 securities available for sale were measured using an income approach valuation technique. The primary inputs and assumptions used in the fair value measurement were derived from the securities' underlying collateral, which included discount rates, prepayment speeds, payment delays, and an assessment of the risk of default of the underlying collateral, among other factors. Significant increases or decreases in any of the inputs or assumptions would result in a significant increase or decrease in the fair value measurement. Impaired Loans
The fair values of impaired loans are generally measured for impairment using the practical expedients permitted by FASB ASC 310-10-35 including impaired loans measured at an observable market price (if available), or at the fair value of the loan's collateral (if the loan is collateral dependent). Fair value of the loan's collateral, when the loan is dependent on collateral, is determined by appraisals or independent valuation and result in a Level 2.
OREO
OREO is fair valued at the time the loan is foreclosed upon and the asset is transferred to OREO. The value is based primarily on third party appraisals, less costs to sell and result in a Level 2 classification of the inputs for determining fair value. OREO is reviewed and evaluated on at least an annual basis for additional impairment and adjusted to lower of cost or market accordingly, based on the same factors identified above.
Loans held for sale
Loans held for sale are carried at the lower of cost or fair value, as determined by outstanding commitments from investors, or based on recent comparable sales (Level 2 inputs), if available, and if not available, are based on discounted cash flows using current market rates applied to the estimated life and credit risk (Level 3 inputs) or may be assessed based upon the fair value of the collateral, which is obtained from recent real estate appraisals (Level 3 inputs). These appraisals may utilize a single valuation approach or a combination of approaches including the income approach. Adjustments are routinely made in the appraisal process by the appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are typically significant and result in Level 3 classification of the inputs for determining fair value.

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Assets and liabilities measured at fair value on a recurring basis are summarized below:

| June 30, 2014 | Fair Value Measurements at the End of the Reporting Period Using |  |
| :---: | :---: | :---: |
|  | Quoted Prices Significant | Significant <br> Unobservable <br> Inputs <br> (Level 3) |
|  | Markets for Observable |  |
|  | Identical AssetsInputs |  |
|  | (Level 1) (Level 2) |  |

Assets:
Securities available for sale:

| GSE collateralized mortgage obligations | $\$ 288,138$ | $\$-$ | $\$ 288,138$ | $\$-$ |
| :--- | :--- | :--- | :--- | :--- |
| GSE mortgage-backed securities | 431,194 | - | 431,194 | - |
| Trust preferred securities | 3,988 | - | 3,988 | - |
| Municipal bonds | 6,094 | - | 4,953 | 1,141 |
| Mutual funds | 17,269 | 17,269 | - | - |


|  | Fair Value Measurements at the End of the <br>  <br> Reporting Period Using |  |  |
| :--- | :--- | :--- | :--- |
|  | Quoted Prices | Significant | Significant |
| in Active | Other | Unobservable |  |
| December 31, 2013 | Markets for Observable | Inputs |  |
| Identical AssetsInputs |  |  |  |
| (Level 1) | (Level 2) | (Level 3) |  |
| (In thousands) |  |  |  |

Assets:
Securities available for sale:

| GSE collateralized mortgage obligations | $\$ 274,101$ | $\$-$ | $\$ 274,101$ | $\$-$ |
| :--- | :--- | :--- | :--- | :--- |
| GSE mortgage-backed securities | 404,996 | - | 404,996 | - |
| Trust preferred securities | 3,697 | - | 3,697 | - |
| Municipal bonds | 5,936 | - | 4,824 | 1,112 |
| Mutual funds | 17,021 | 17,021 | - | - |

There were no transfers between Level 1, 2 and 3 during the period ended June 30, 2014 and 2013. There were no gains or losses recognized in earnings
The table below presents a reconciliation and income statement classification of gains and losses for all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the six months ended June 30, 2014:

Beginning Balance, January 1
Purchases, issuances and settlements
Amortization
Six Months Ended June 30,
20142013
(In thousands)

Total gains or (losses) included in earnings

| $\$ 1,112$ | $\$-$ |
| :--- | :--- |
| - | 1,202 |
| - | $(9$ |
| - | - |

Total gains or (losses) included in other comprehensive income Ending Balance, June 30

29
\$1,141

## (37

\$1,156

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Assets measured at fair value on a non-recurring basis are summarized below:


Assets:
Impaired loans at fair value:

| Real estate loans | $\$ 35,757$ | $\$-$ | $\$ 35,757$ | $\$-$ |
| :--- | :--- | :--- | :--- | :--- |
| Commercial business | 1,999 | - | 1,999 | - |
| Trade finance | 1,918 | - | 1,918 | - |
| Consumer | 942 | - | 942 | - |
| Loans held for sale, net | - | - | - |  |
| OREO | 2,362 | - | 2,362 | - |


|  | Fair Value Measurements at the End of the <br> Reporting Period Using <br> Quoted Prices |  | Significant |
| :--- | :--- | :--- | :--- |$\quad$| Significant |
| :--- |
| December 31, |
| in Active | | Markets for | Other |
| :--- | :--- |
| 2013 | Observable |
| Identical Assets | Inputs |
| (Level 1) | (Level 2) |$\quad$| Unobservable |
| :--- |
| Inputs |
| (Level 3) |

Assets:
Impaired loans at fair value:

| Real estate loans | $\$ 18,746$ | $\$-$ | $\$ 18,746$ | $\$-$ |
| :--- | :--- | :--- | :--- | :--- |
| Commercial business | 2,383 | - | 2,383 | - |
| Loans held for sale, net | 6,900 | - | 6,900 | - |
| OREO | 4,003 | - | 4,003 | - |

For assets measured at fair value on a non-recurring basis, the total net gains (losses), which include charge offs, recoveries, specific reserves, and gains and losses on sales recognized are summarized below:

Assets:
Impaired loans at fair value:
Real estate loans $\quad \$ 212 \quad \$(357 \quad) \$ 1,916 \quad \$(7,941)$
Commercial business
Trade Finance
Consumer
OREO
\(\left.$$
\begin{array}{llll}\begin{array}{l}\text { For the Three } \\
\text { Months ended June } \\
30,\end{array} & \begin{array}{l}\text { For the Six Months } \\
\text { ended June 30, }\end{array}
$$ <br>
\begin{array}{llll}2014 \& 2013 <br>

(In thousands)\end{array} \& 2014 \& 2013\end{array}\right]\)| $\$ 212$ | $\$(357$ | $)$ | $\$ 1,916$ |
| :--- | :--- | :--- | :--- |$\$ \$(7,941)$

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Fair Value of Financial Instruments
Carrying amounts and estimated fair values of financial instruments, not previously presented, at June 30, 2014 and December 31, 2013 were as follows:

Financial Assets:
Cash and cash equivalents
Loans held for sale
Loans receivable-net
FDIC loss share receivable
Customers' liabilities on acceptances
Financial Liabilities:
Noninterest bearing deposits
Saving and other interest bearing demand deposits
Time deposits
FHLB advances
Subordinated debentures
Bank's liabilities on acceptances outstanding

Financial Assets:
Cash and cash equivalents
Loans held for sale
Loans receivable-net
FDIC loss share receivable
Customers' liabilities on acceptances
Financial Liabilities:
Noninterest bearing deposits
Saving and other interest bearing demand deposits
Time deposits
FHLB advances
Subordinated debentures
Bank's liabilities on acceptances outstanding
June 30, 2014

| Carrying | Estimated | Fair Value |
| :--- | :--- | :--- |
| Amount | Fair Value | Measurement |
| (In thousands) |  |  |


| $\$ 414,919$ | $\$ 414,919$ | Level 1 |
| :--- | :--- | :--- |
| 53,324 | 55,990 | Level 2 |
| $5,280,187$ | $5,661,842$ | Level 3 |
| - | - | Level 3 |
| 5,719 | 5,719 | Level 2 |

\$ 1,512,423 \$ 1,512,423 Level 2
1,653,561 1,653,561 Level 2
2,304,404 2,311,628 Level 2
461,166 462,121 Level 2
42,076 $\quad$ 43,998 $\quad$ Level 2
5,719 $\quad$ 5,719 $\quad$ Level 2

December 31, 2013

| Carrying | Estimated | Fair Value |
| :--- | :--- | :--- |
| Amount | Fair Value | Measurement |
| (In thousands) |  |  |


| \$316,705 | $\$ 316,705$ | Level 1 |
| :--- | :--- | :--- |
| 44,115 | 45,975 | Level 2 |
| $5,006,856$ | $5,450,008$ | Level 3 |
| 1,110 | 1,110 | Level 3 |
| 5,602 | 5,602 | Level 2 |
|  |  |  |
| $\$ 1,399,454$ | $\$ 1,399,454$ | Level 2 |
| $1,598,514$ | $1,598,514$ | Level 2 |
| $2,150,089$ | $2,156,514$ | Level 2 |
| 421,352 | 421,258 | Level 2 |
| 57,410 | 56,544 | Level 2 |
| 5,602 | 5,602 | Level 2 |

The methods and assumptions used to estimate fair value are described as follows:
The carrying amount is the estimated fair value for cash and cash equivalents, savings and other interest bearing demand deposits, accrued interest receivable and payable, customer's and Bank's liabilities on acceptances, noninterest bearing deposits, short-term debt, secured borrowings and variable rate loans or deposits that reprice frequently and fully. For fixed rate loans or deposits and for variable rate loans or deposits with infrequent repricing or repricing limits, fair value is based on discounted cash flows using current market rates applied to the estimated life and credit risk. The allowance for loan losses is considered to be a reasonable estimate of discount for credit quality concerns.

Fair value of SBA loans held for sale is based on market quotes. For fair value of non-SBA loans held for sale, see the measurement method discussed previously. Fair value of time deposits and debt is based on current rates for similar financing. It was not practicable to determine the fair value of FRB stock or FHLB stock due to restrictions placed on their transferability. The fair value of commitments to fund loans represents

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fees currently charged to enter into similar agreements with similar remaining maturities and is not presented herein. The fair value of these financial instruments is not material to the consolidated financial statements.

## 13. Stockholders' Equity

In June 2012, the Company redeemed all of the Fixed Rate Cumulative Perpetual Preferred Stock issued under the U.S. Treasury Department's TARP Capital Purchase Program. As of June 30, 2014, a warrant held by the U.S. Treasury Department for the purchase of 343,666 shares of the Company's common stock remains outstanding. In conjunction with the acquisition of PIB, the Company assumed a warrant (related to the TARP Capital Purchase Plan) to purchase shares of its common stock. At the acquisition date, the warrants were canceled and converted into a warrant to purchase BBCN Bancorp common stock which expires on December 12, 2018. As of June 30, 2014, the U.S. Treasury Department held the warrant for the purchase of 18,482 shares of the Company's common stock. The Company's Board of Directors declared quarterly dividends of $\$ 0.075$ per common share for the second quarter of 2014 and $\$ 0.075$ per common share for the second quarter of 2013.
The following table presents the components of accumulated other comprehensive loss at June 30, 2014 and December 31, 2013:

|  | June 30, 2014 <br> (In thousands) | December 31, <br> 2013 |
| :--- | :--- | :--- |
| Net unrealized loss on securities available for sale | $\$ 85$ | $\$(10,264$, |
| Net unrealized gain on interest-only strips | 77 | 79 |
| Total accumulated other comprehensive loss | $\$ 162$ | $\$(10,185$ |

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## 14.Regulatory Matters

The Company and the Bank are subject to various regulatory capital requirements administered by the federal and state banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material and adverse effect on the Company's and the Bank's financial statements, such as restrictions on growth or the payment of dividends or other capital distributions or management fees. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.
Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined) and of Tier I capital (as defined) to average assets (as defined). Management believes that, as of June 30, 2014 and December 31, 2013, the Company and the Bank met all capital adequacy requirements to which they are subject.
As of June 30, 2014 and December 31, 2013, the most recent regulatory notification categorized the Bank as "well-capitalized" under the regulatory framework for prompt corrective action. To be categorized as "well-capitalized", the Bank must maintain minimum total risk-based, Tier I risk-based and Tier I leverage ratios as set forth in the table below. There are no conditions or events since the notification that management believes have changed the Bank's category.

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The Company's and the Bank's actual capital amounts and ratios are presented in the table below:

|  | Required | Required <br> To Be Well <br> Capitalized under |
| :--- | :--- | :--- |
| Actual | For Capital <br> Adequacy Purposes | Prompt Corrective <br> Action Provisions |
| Amount Ratio <br> (Dollars in thousands) | Amount | Ratio | | Amount Ratio |
| :--- |

As of June 30, 2014
Total capital (to risk-weighted assets):

| Company | $\$ 851,349$ | 14.90 | $\%$ | $\$ 457,059$ | 8.00 | $\%$ | N/A | N/A |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Bank | $\$ 837,650$ | 14.67 | $\%$ | $\$ 456,714$ | 8.00 | $\%$ | $\$ 570,893$ | 10.00 |

Tier I capital (to risk-weighted assets):

| Company | \$783,006 | 13.71 | \% | \$228,530 | 4.00 |  | N/A | N/A |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bank | \$769,307 | 13.48 | \% | \$228,357 | 4.00 | \% | \$342,536 | 6.00 |
| Tier I capital (to average assets): |  |  |  |  |  |  |  |  |
| Company | \$783,006 | 11.66 | \% | \$268,720 | 4.00 | \% | N/A | N/A |
| Bank | \$769,307 | 11.45 | \% | \$268,649 | 4.00 | \% | \$335,811 | 5.00 |
|  |  |  |  |  |  |  | Required |  |
|  | Actual |  |  | Required |  |  | To Be Well |  |
|  |  |  |  | For Capital |  |  | Capitalized under |  |
|  |  |  |  | Adequacy Purposes |  |  | Prompt Corrective Action Provisions |  |
|  |  |  |  |  |  |  |  |  |
|  | Amount | Ratio |  | Amount | Ratio |  | Amount | Ratio |

As of December 31, 2013
Total capital (to risk-weighted assets):

| Company | $\$ 819,408$ | 14.90 | $\%$ | $\$ 439,687$ | 8.00 | $\%$ | N/A | N/A |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Bank | $\$ 807,620$ | 14.70 | $\%$ | $\$ 439,437$ | 8.00 | $\%$ | $\$ 549,471$ | 10.00 | $\%$ |
| Tier I capital (to risk-weighted |  |  |  |  |  |  |  |  |  |
| assets): |  |  |  |  |  |  |  |  |  |
| Company | $\$ 751,204$ | 13.66 | $\%$ | $\$ 219,844$ | 4.00 | $\%$ | N/A | N/A |  |
| Bank | $\$ 739,416$ | 13.46 | $\%$ | $\$ 219,798$ | 4.00 | $\%$ | $\$ 329,683$ | 6.00 | $\%$ |
| Tier I capital (to average assets): |  |  |  |  |  |  |  |  |  |
| Company | $\$ 751,204$ | 11.97 | $\%$ | $\$ 251,049$ | 4.00 | $\%$ | N/A | N/A |  |
| Bank | $\$ 739,416$ | 11.79 | $\%$ | $\$ 250,954$ | 4.00 | $\%$ | $\$ 313,687$ | 5.00 | $\%$ |

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations
The following discussion and analysis should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the year ended December 31, 2013 and the unaudited consolidated financial statements and notes set forth elsewhere in this report.

GENERAL
Selected Financial Data
The following table sets forth certain selected financial data concerning the periods indicated:

Income Statement Data:

| Interest income | \$76,453 | \$69,379 | \$ 149,806 | \$136,122 |
| :---: | :---: | :---: | :---: | :---: |
| Interest expense | 8,963 | 7,276 | 17,351 | 14,303 |
| Net interest income | 67,490 | 62,103 | 132,455 | 121,819 |
| Provision for loan losses | 2,996 | 800 | 6,022 | 8,306 |
| Net interest income after provision for loan losse | 64,494 | 61,303 | 126,433 | 113,513 |
| Noninterest income | 10,492 | 10,618 | 21,587 | 20,558 |
| Noninterest expense | 37,739 | 34,429 | 74,013 | 67,704 |
| Income before income tax provision | 37,247 | 37,492 | 74,007 | 66,367 |
| Income tax provision | 14,935 | 14,821 | 29,499 | 26,235 |
| Net income | \$22,312 | \$22,671 | \$44,508 | \$40,132 |
| Per Share Data: |  |  |  |  |
| Earnings per common share - basic | \$0.28 | \$0.29 | \$0.56 | \$0.51 |
| Earnings per common share - diluted | \$0.28 | \$0.29 | \$0.56 | \$0.51 |
| Book value per common share (period end, excluding warrants) ${ }^{(8)}$ | \$ 10.72 | \$9.86 | \$ 10.72 | \$9.86 |
| Cash dividends declared per common share | \$. 075 | \$0.05 | \$. 15 | \$. 10 |
| Tangible book value per common share (period end, excluding warrants) ${ }^{(8)(10)}$ | \$9.34 | \$8.65 | \$9.34 | \$8.65 |
| Number of common shares outstanding (period end) | 79,493,732 | 79,205,840 | 79,493,732 | 79,205,840 |
| Weighted average shares - basic | 79,490,767 | 79,062,233 | 79,481,359 | 78,746,444 |
| Weighted average shares - diluted | 79,614,046 | 79,236,732 | 79,618,446 | 79,000,811 |
| Tangible common equity ratio ${ }^{(8)}$ | 10.99 | 11.88 | 10.99 | 11.88 |

Statement of Financial Condition Data - at Period
End:
Assets
Securities available for sale
Loans receivable
Deposits
FHLB advances
Subordinated debentures
Stockholders' equity
$\$ 6,866,291$
746,683
$5,347,057$
$5,470,388$
461,166
42,076
852,609
\$5,863,014
725,239
$4,518,122$
$4,576,799$
421,539
41,920
781,025

| $\$ 6,866,291$ | $\$ 5,863,014$ |
| :--- | :--- |
| 746,683 | 725,239 |
| $5,347,057$ | $4,518,122$ |
| $5,470,388$ | $4,576,799$ |
| 461,166 | 421,539 |
| 42,076 | 41,920 |
| 852,609 | 781,025 |

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Average Balance Sheet Data:
Assets
Securities available for sale
Loans receivable and loans held for sale
Deposits
Stockholders' equity
Selected Performance Ratios:
Return on average assets (1)
Return on average stockholders' equity ${ }^{(1)}$
Average stockholders' equity to average assets
Return on average tangible equity ${ }^{(1)}{ }^{(9)}$
Dividend payout ratio (dividends per share / earnings per share)
Pre-Tax Pre-Provision income to average assets ${ }^{(1)}$
Efficiency ratio ${ }^{(2)}$
Net interest spread
Net interest margin ${ }^{(3)}$
Regulatory Capital Ratios ${ }^{(4)}$
Leverage capital ratio ${ }^{(5)}$
Tier 1 risk-based capital ratio
Total risk-based capital ratio
Tier 1 common risk-based capital ratio ${ }^{(11)}$
Asset Quality Ratios:

| Allowance for loan losses to loans receivable | 1.25 | \% | 1.59 | \% | 1.25 | \% | 1.59 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan losses to nonaccrual loans | 156.78 | \% | 159.32 | \% | 156.78 | \% | 159.32 | \% |
| Allowance for loan losses to nonperforming loans ${ }^{(6)}$ | 77.26 | \% | 71.67 | \% | 77.26 | \% | 71.67 | \% |
| Allowance for loan losses to nonperforming assets ${ }^{(7)}$ | 62.40 | \% | 65.40 | \% | 62.40 | \% | 65.40 | \% |
| Nonaccrual loans to loans receivable | 0.80 | \% | 1.00 | \% | 0.80 | \% | 1.00 | \% |
| Nonperforming loans to loans receivable ${ }^{(6)}$ | 1.62 | \% | 2.21 | \% | 1.62 | \% | 2.21 | \% |
| Nonperforming assets to loans receivable and OREO ${ }^{(7)}$ | 2.00 | \% | 2.42 | \% | 2.00 | \% | 2.42 | \% |
| Nonperforming assets to total assets ${ }^{(7)}$ | 1.56 | \% | 1.87 | \% | 1.56 | \% | 1.87 | \% |

${ }^{(1)}$ Annualized.
(2) Efficiency ratio is defined as noninterest expense divided by the sum of net interest income before provision for loan losses and noninterest income.
${ }^{(3)}$ Net interest margin is calculated by dividing annualized net interest income by average total interest earning assets.
(4) The ratios generally required to meet the definition of a "well-capitalized" institution under certain banking regulations are 5\% leverage capital, 6\% tier I risk-based capital and $10 \%$ total risk-based capital.
${ }^{(5)}$ Calculations are based on average quarterly asset balances.
(6) Nonperforming loans include nonaccrual loans, Legacy Loans and APLs past due 90 days or more and still accruing interest, and accruing restructured loans.
${ }^{(7)}$ Nonperforming assets consist of nonperforming loans and OREO.
(8) Excludes TARP preferred stock related stock warrants of \$378 thousand and \$378 thousand at June 30, 2014 and 2013, respectively.
Average tangible equity is calculated by subtracting average goodwill and average core deposit intangibles assets
${ }^{(9)}$ from average stockholders' equity. This is a non-GAAP measure that we believe provides investors with information that is useful in understanding our financial performance and position.

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|  | Three Months Ended June 30, 20142013 <br> (Dollars in thousands) |  |  |  | Six Months Ended June 30, 20142013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income | \$22,312 |  | \$22,671 |  | \$44,508 |  | \$40,132 |  |
| Average stockholders' equity | \$842,837 |  | \$783,181 |  | \$831,155 |  | \$774,257 |  |
| Less: Average goodwill and core deposit intangible assets, net | (110,138 | ) | (96,660 | ) | (110,299 | ) | (95,824 | ) |
| Average tangible equity | \$732,699 |  | \$686,521 |  | \$720,856 |  | \$678,433 |  |
| Net income (annualized) to average tangible equity | 12.18 | \% | 13.21 | \% | 12.35 |  | 11.83 | \% |

Tangible book value per common share is calculated by subtracting goodwill and core deposit intangible assets from total stockholders' equity and dividing the difference by the number of shares of common stock outstanding. This is a non-GAAP measure that we believe provides investors with information that is useful in understanding our financial performance and position.

Total stockholders' equity
Less: Common stock warrant
Goodwill and core deposit intangible assets, net
Tangible common equity
Common shares outstanding
Tangible book value per common share

June 30, $2014 \quad$ June 30, 2013
(Dollars in thousands)
\$852,609 \$781,025
(378 ) (378 )
(109,936 ) (95,413 )
\$742,295 \$685,234
79,493,732
79,205,840

The Tier 1 common risk-based capital ratio is calculated by dividing Tier 1 capital less non-common elements,
(11) including perpetual preferred stock and related surplus, minority interest in subsidiaries, trust preferred securities and mandatory convertible preferred securities by total risk-weighted assets less the disallowed allowance for loan losses.

June 30, $2014 \quad$ June 30, 2013
(Dollars in thousands)
Tier 1 capital
Less: Trust preferred securities less unamortized acquisition discount
Tier 1 common risk-based capital
Total risk weighted assets less disallowed allowance for loan losses
Tier 1 common risk-based capital ratio

| $\$ 783,006$ |  | $\$ 728,773$ |  |
| :--- | :--- | :--- | :--- |
| $(40,651$ | $)$ | $(40,495$ | $)$ |
| $\$ 742,355$ |  | $\$ 688,278$ |  |
| $5,713,242$ |  | $4,900,260$ |  |
|  |  |  |  |
| 12.99 | $\%$ | 14.05 | $\%$ |

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## Results of Operations

Overview
Total assets increased $\$ 391.1$ million from $\$ 6.48$ billion at December 31, 2013 to $\$ 6.87$ billion at June 30, 2014. The increase in total assets was primarily due to a $\$ 273.3$ million increase in loans receivable, net of allowance for loan losses, from $\$ 5.01$ billion at December 31, 2013 to $\$ 5.28$ billion at June 30, 2014 and a $\$ 98.2$ million increase in cash and cash equivalents, from $\$ 316.7$ million at December 31, 2013 to $\$ 414.9$ million at June 30, 2014. The increase in total assets was funded by a $\$ 322.3$ million increase in deposits from $\$ 5.15$ billion at December 31, 2013 to $\$ 5.47$ billion at June 30, 2014 and net income of $\$ 44.5$ million for the six months ended June 30, 2014. Net income for the second quarter of 2014 was $\$ 22.3$ million, or $\$ 0.28$ per diluted common share, compared to $\$ 22.7$ million, or $\$ 0.29$ per diluted common share, for the same period of 2013, a decrease of $\$ 359$ thousand, or $1.58 \%$. Net income for the six months ended June 30, 2014 was $\$ 44.5$ million, or $\$ \$ 0.56$ per diluted common share, compared to $\$ 40.1$ million, or $\$ \$ 0.51$ per diluted common share, for the same period of 2013 , an increase of $\$ 4.4$ million, or $10.90 \%$. Acquisitions impact the comparability of the operating results for the three and six months ended June 30, 2014 and 2013, because the acquired assets and liabilities were recorded at fair value and certain acquisition premiums and discounts are being amortized or accreted into income or expense as adjustments to the yield/cost of the related asset or liability. In addition, the acquisitions of Pacific International Bancorp, Inc. ("PIB") and Foster Bankshares, Inc. ("Foster") resulted in increases in interest earning assets, interest bearing liabilities, employees and branch locations in 2013. The operating results for the three and six months ended June 30, 2014 and 2013 include the following pre-tax acquisition accounting adjustments and expenses related to acquisitions.


The annualized return on average assets was $1.31 \%$ for the second quarter of 2014 , compared to $1.54 \%$ for the same period of 2013. The annualized return on average stockholders' equity was $10.59 \%$ for the second quarter of 2014 , compared to $11.58 \%$ for the same period of 2013 . The efficiency ratio was $48.39 \%$ for the second quarter of 2014 , compared to $47.34 \%$ for the same period of 2013 .
The annualized return on average assets was $1.33 \%$ for the six months ended June 30, 2014, compared to $1.38 \%$ for the same period of 2013. The annualized return on average stockholders' equity was $10.71 \%$ for the six months ended June 30, 2014, compared to $10.37 \%$ for the same period of 2013 . The efficiency ratio was $48.05 \%$ for the six months ended June 30, 2014, compared to $47.55 \%$ for the same period of 2013.

## Net Interest Income and Net Interest Margin

Net Interest Income
A principal component of our earnings is net interest income, which is the difference between the interest and fees earned on loans and investments and the interest paid on deposits and borrowed funds. Net interest income expressed as a percentage of average interest earning assets is referred to as the net interest margin. The net interest spread is the yield on average interest earning assets less the cost of average interest bearing liabilities. Net interest income is affected by changes in the balances of interest earning assets and interest bearing liabilities and changes in the yields
earned on interest earning assets and the rates paid on interest bearing liabilities.

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Comparison of Three Months Ended June 30, 2014 with the Same Period of 2013
Net interest income before provision for loan losses was $\$ 67.5$ million for the second quarter of 2014, an increase of $\$ 5.4$ million, or $8.7 \%$, compared to $\$ 62.1$ million for the same period of 2013. The increase was principally attributable to the increase in interest earning assets. The increase was partially offset by the decline in yields and an increase in the cost of deposits.
Interest income for the second quarter of 2014 was $\$ 76.5$ million, an increase of $\$ 7.1$ million, or $10.2 \%$, compared to $\$ 69.4$ million for the same period of 2013. The increase resulted from a $\$ 10.6$ million increase in interest income due to an increase in average interest earning assets, which was partially offset by a $\$ 3.5$ million decrease in interest income due to a decrease in the yield on average interest earnings assets.

Comparison of Six Months Ended June 30, 2014 with the Same Period of 2013
Net interest income before provision for loan losses was $\$ 132.5$ million for the six month ended June 30, 2014, an increase of $\$ 10.7$ million, or $8.8 \%$, compared to $\$ 121.8$ million for the same period of 2013 . The increase was principally attributable to the increase in interest earnings assets, which was partially offset by the decline in the net interest margin.
Interest income for the six month ended June 30, 2014 was $\$ 149.8$ million, an increase of $\$ 13.7$ million, or $10.1 \%$, compared to $\$ 136.1$ million for the same period of 2013. The increase resulted from an $\$ 20.6$ million increase in interest income due to an increase in average interest earning assets, which was partially offset by a $\$ 6.9$ million decrease in interest income due to a decrease in the yield on average interest earnings assets.

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Net Interest Margin
Our reported net interest margin is impacted by the weighted average rates we earn on interest earning assets and pay on interest bearing liabilities and the effect of acquisition accounting adjustments. The net interest margin for the second quarter of 2014 was $4.20 \%$, a decrease of 29 basis points from $4.49 \%$ for the same period of 2013. Net interest margin for the six months ended June 30,2014 was $4.24 \%$, a decrease of 25 basis points from $4.49 \%$ for the same period of 2013. The change in the our reported net interest margin for the three and six months ended June 30, 2014 and 2013 is summarized in the table below.

Net interest margin, excluding the effect of acquisition accounting adjustments
Acquisition accounting adjustments ${ }^{(1)}$
Reported net interest margin

| Three Months Ended June | Six Months Ended June |  |  |  |  |  |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- |
| 30, |  |  | 30, |  |  |  |
| 2014 | 2013 |  | 2014 | 2013 |  |  |
| 3.72 | $\%$ | 3.86 | $\%$ | 3.77 | $\%$ | 3.91 |$) \%$

${ }^{(1)}$ Acquisition accounting adjustments are calculated by subtracting net interest margin, excluding the effect of acquisition accounting adjustments, from reported net interest margin.

As noted in the table above, excluding the effect of the acquisition accounting adjustments, the net interest margin for the second quarter of 2014 decreased 14 basis points to $3.72 \%$ from $3.86 \%$ for the same period of 2013. Excluding the effect of acquisition accounting adjustments, the net interest margin for the six months ended June 30, 2014 decreased 14 basis points to $3.77 \%$ from $3.91 \%$ for the same period of 2013.

The decrease in the net interest margin was primarily due to a decline in the effect of acquisition accounting adjustments and a decline in the weighted average yield on the loan portfolio. The decrease in net interest margin was also caused by an increase in the cost of deposits. These decreases to the net interest margin was partially offset by an increase in yields from our investment securities.

The acquisition related adjustments that impact net interest declined by $\$ 1.0$ million, totaling $\$ 7.0$ million during the second quarter of 2014, compared to $\$ 8.0$ million for the same period of 2013. The adjustments declined by $\$ 926$ thousand when comparing the total adjustments of $\$ 13.1$ million during the six months ended June 30, 2014 to a total of $\$ 14.0$ million in adjustments for the same period in 2013.
The weighted average yield on loans decreased to $5.44 \%$ for the second quarter of 2014 from $5.78 \%$ for the second quarter of 2013 and decreased to $5.41 \%$ for the six months period ended June 30, 2014 from $5.76 \%$ for the same period in 2013. The change in the yield was due to continued pricing pressure on loan interest rates and an 18 basis point and 11 basis point decline in the effects of acquisition accounting adjustments for the respective periods, as summarized in the following table.

The weighted average yield on loans, excluding the effect of acquisition accounting adjustments
Acquisition accounting adjustments ${ }^{(1)}$
Reported weighted average yield on loans

| Three Months Ended <br> June 30, |  | Six Months Ended June <br> 30, |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 2014 |  | 2013 |  | 2014 |  | 2013 |  |
| 4.86 | $\%$ | 5.02 | $\%$ | 4.84 | $\%$ | 5.08 | $\%$ |
| 0.58 |  | 0.76 |  | 0.57 |  | 0.68 |  |
| 5.44 | $\%$ | 5.78 | $\%$ | 5.41 | $\%$ | 5.76 | $\%$ |

${ }^{(1)}$ Acquisition accounting adjustments are calculated by subtracting the weighted average yield on loans, excluding the effect of acquisition accounting adjustments, from the reported weighted average yield on loans.

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Excluding the effects of acquisition accounting adjustments, the weighted average yield on loans for the second quarter of 2014 decreased 16 basis points to $4.86 \%$ from $5.02 \%$ for the same period of 2013. Excluding the effects of acquisition accounting adjustments, the weighted average yield on loans for the six months ended June 30, 2014 decreased 24 basis points to $4.84 \%$ from $5.08 \%$ for the same period of 2013. In addition to the continued pricing pressures, the declining loan yields were caused by a higher mix of lower yielding fixed rate loans particularly from the acquired loan portfolios and the high demand for fixed rate loans in the market. At June 30, 2014, fixed rate loans accounted for $50 \%$ of the loan portfolio, compared

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to $40 \%$ at June 30,2013 . The weighted average yield on the variable rate and fixed rate loan portfolios (excluding loan discount accretion) at June 30, 2014 was $4.29 \%$ and $4.85 \%$, respectively, compared with $4.50 \%$ and $5.31 \%$ at June 30, 2013.

The weighted average yield on securities available for sale for the second quarter of 2014 was $2.26 \%$, compared to $2.00 \%$ for the same period of 2013 . The weighted average yield on securities available for sale for the six months ended June 30, 2014 was $2.30 \%$, compared to $1.99 \%$ for the same period of 2013 . The increase was primarily attributable to the reduction in the amortization of premiums on collateralized mortgage obligations and mortgage-backed securities as a result of slowing prepayment speeds.

The weighted average cost of deposits for the second quarter of 2014 was $0.54 \%$, an increase of 5 basis points from $0.49 \%$ for the same period of 2013 . The weighted average cost of deposits for the six months ended June 30 , 2014 was $0.53 \%$, an increase of 4 basis points from $0.49 \%$ for the same period of 2013 . The amortization of the premium on time deposits assumed in the acquisitions positively affected the weighted average cost of deposits, as summarized in the following table.

| Three Months Ended June | Six Months Ended June |  |  |  |  |  |  |
| :--- | :---: | :--- | :--- | :--- | :--- | :--- | :--- |
| 30, |  | 30, |  |  |  |  |  |
| 2014 | 2013 |  | 2014 | 2013 |  |  |  |
| 0.55 | $\%$ | 0.51 | $\%$ | 0.55 | $\%$ | 0.52 | $\%$ |
| $(0.01$ | $)$ | $(0.02$ | $)$ | $(0.02$ | $)$ | $(0.03$ | $)$ |
| 0.54 | $\%$ | 0.49 | $\%$ | 0.53 | $\%$ | 0.49 | $\%$ |

The weighted average cost of deposits, excluding effect of acquisition accounting adjustments
$\begin{array}{llllllll}\text { Acquisition accounting adjustments }{ }^{(1)} & (0.01 & ) & (0.02 & ) & (0.02 & ) & (0.03 \\ \text { Reported weighted average cost of deposits } & 0.54 & \% & 0.49 & \% & 0.53 & \% & 0.49\end{array}$
(1) Acquisition accounting adjustments are calculated by subtracting the weighted average cost of deposits, excluding the effect of acquisition accounting adjustments, from the reported weighted average cost of deposits.

Excluding the amortization of premiums on time deposits assumed in acquisitions, the weighted average cost of deposits was $0.55 \%$ for the second quarter of 2014 , compared to $0.51 \%$ for the same period of 2013 and $0.55 \%$ for the six months ended June 30,2014 , compared to $0.52 \%$ for the same period of 2013 . The increase was due to an increase in retail deposits such as money market and time deposits assumed in acquisitions and increased deposit campaigns and promotions. The retail deposits had a yield of $0.82 \%$ at June 30, 2014 compared to $0.79 \%$ at June 30, 2013.

The weighted average cost of FHLB advances for the second quarter of 2014 was $1.18 \%$, an increase of 2 basis points from $1.16 \%$ for the same period of 2013. For the six months ended June 30, 2014 and 2013, the weighted average cost of FHLB advances was $1.17 \%$. The increase was attributable to increases in FHLB advance rates.

| Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2014 |  | 2013 |  | 2014 | 2013 |  |  |  |
| 1.27 | $\%$ | 1.25 | $\%$ | 1.26 | $\%$ | 1.26 | $\%$ |  |
| $(0.09$ | $)$ | $(0.09$ | $)$ | $(0.09$ | $)$ | $(0.09$ | $)$ |  |
| 1.18 | $\%$ | 1.16 | $\%$ | 1.17 | $\%$ | 1.17 | $\%$ |  |

(1) Acquisition accounting adjustments are calculated by subtracting the weighted average cost on FHLB advances, excluding the effect of acquisition accounting adjustments, from reported weighted average cost on FHLB advances.

Excluding amortization of premiums on FHLB advances assumed in acquisitions, the weighted average cost of FHLB advances decreased to $1.27 \%$ for the second quarter of 2014 from $1.25 \%$ for the same period of 2013 and $1.26 \%$ for the six months ended June 30, 2014 and 2013, reflecting the addition of $\$ 130.0$ million in new borrowings over the past twelve months at an average rate of $1.26 \%$. The weighted average original maturity of the new borrowings was 4.31 years. In addition, a total of $\$ 90.0$ million of FHLB advances, with weighted average rates of $0.98 \%$, matured over the past twelve months.

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The following table presents our condensed consolidated average balance sheet information, together with interest rates earned and paid on the various sources and uses of funds for the periods indicated:

|  | Three Month | Ended J | 30, 2014 |  | Three Month | s Ended J | 0, 20 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average <br> Balance <br> (Dollars in th | Interest <br> Income/ <br> Expense <br> ousands) | Average <br> Yield/ <br> Rate * |  | Average Balance | Interest <br> Income/ <br> Expense | Average <br> Yield/ <br> Rate * |  |
| INTEREST EARNINGS ASSETS: <br> Loans ${ }^{(1)(2)}$ | \$5,289,059 | \$71,687 | 5.44 | \% | \$4,546,461 | \$65,473 | 5.78 | \% |
| Securities available for sale ${ }^{(3)}$ | 721,270 | 4,078 | 2.26 | \% | 705,479 | 3,526 | 2.00 | \% |
| FRB and FHLB stock and other investments | 426,924 | 668 | 0.62 | \% | 296,788 | 380 | 0.51 | \% |
| Federal funds sold | 13,407 | 20 | 0.60 | \% | - | - | N/A |  |
| Total interest earning assets | \$6,450,660 | \$76,453 | 4.75 | \% | \$5,548,728 | \$69,379 | 5.01 | \% |
| INTEREST BEARING LIABILITIES: |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |
| Demand, interest bearing | \$ 1,483,473 | \$2,499 | 0.68 | \% | \$1,285,768 | \$1,937 | 0.60 | \% |
| Savings | 207,312 | 539 | 1.04 | \% | 185,584 | 721 | 1.56 | \% |
| Time deposits: |  |  |  |  |  |  |  |  |
| \$100,000 or more | 1,626,200 | 2,984 | 0.74 | \% | 1,252,934 | 1,975 | 0.63 | \% |
| Other | 695,740 | 1,250 | 0.72 | \% | 652,766 | 1,013 | 0.62 | \% |
| Total time deposits | 2,321,940 | 4,234 | 0.73 | \% | 1,905,700 | 2,988 | 0.63 | \% |
| Total interest bearing deposits | 4,012,725 | 7,272 | 0.73 | \% | 3,377,052 | 5,646 | 0.67 | \% |
| FHLB advances | 445,835 | 1,311 | 1.18 | \% | 421,595 | 1,218 | 1.16 | \% |
| Other borrowings | 40,490 | 380 | 3.71 | \% | 43,559 | 411 | 3.73 | \% |
| Total interest bearing liabilities | 4,499,050 | \$8,963 | 0.80 | \% | 3,842,206 | \$7,275 | 0.75 | \% |
| Noninterest bearing demand deposits | 1,437,860 |  |  |  | 1,214,984 |  |  |  |
| Total funding liabilities/cost of funds | \$5,936,910 |  | 0.61 | \% | \$5,057,190 |  | 0.58 | \% |
| Net interest income/net interest spread |  | \$67,490 | 3.95 | \% |  | \$62,104 | 4.25 | \% |
| Net interest margin |  |  | 4.20 | \% |  |  | 4.49 | \% |
| Net interest margin, excluding the effect of nonaccrual loan income (expense) ${ }^{(4)}$ |  |  | 4.18 | \% |  |  | 4.47 | \% |
| Net interest margin, excluding the effect of nonaccrual loan income (expense) and prepayment fee income ${ }^{(4)}$ (5) |  |  | 4.16 | \% |  |  | 4.46 | \% |
| Cost of deposits: |  |  |  |  |  |  |  |  |
| Noninterest bearing demand deposits | \$ 1,437,860 | \$- |  |  | \$1,214,984 | \$- |  |  |
| Interest bearing deposits | 4,012,725 | 7,272 | 0.73 | \% | 3,377,052 | 5,646 | 0.67 | \% |
| Total deposits | \$5,450,585 | \$7,272 | 0.54 | \% | \$4,592,036 | \$5,646 | 0.49 | \% |

[^1]Nonaccrual interest income recognized (reversed) was $\$ 211$ thousand and $\$(77)$ thousand for the three months ended June 30, 2014 and 2013, respectively.

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(5) Loan prepayment fee income excluded was $\$ 302$ thousand and $\$ 306$ thousand for the three months ended June 30, 2014 and 2013, respectively.

INTEREST EARNINGS ASSETS:

Loans ${ }^{(1)(2)}$
Securities available for sale ${ }^{(3)}$
FRB and FHLB stock and other investments
Federal funds sold
Total interest earning assets

Six Months Ended June 30, 2014

| Average | Interest | Average |
| :--- | :---: | :--- |
| Balance | Income/ | Yield/ |
| (Dollars in thousands) | Rate * |  |


| $\$ 5,236,721$ | $\$ 140,381$ | 5.41 | $\%$ | $\$ 4,495,673$ | $\$ 128,502$ | 5.76 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 710,163 | 8,172 | 2.30 | $\%$ | 698,769 | 6,953 | 1.99 | $\%$ |
| 343,479 | 1,233 | 0.71 | $\%$ | 277,266 | 667 | 0.48 | $\%$ |
| 6,740 | 20 | 0.60 | $\%$ |  | - | N/A |  |
| $\$ 6,297,103$ | $\$ 149,806$ | 4.79 | $\%$ | $\$ 5,471,708$ | $\$ 136,122$ | 5.01 | $\%$ |

INTEREST BEARING LIABILITIES:
Deposits:
Demand, interest bearing
Savings
Time deposits:
$\$ 100,000$ or more
Other
Total time deposits
Total interest bearing deposits
FHLB advances
Other borrowings
Total interest bearing liabilities
Noninterest bearing demand deposits
Total funding liabilities/cost of funds
Net interest income/net interest spread
Net interest margin
Net interest margin, excluding the
effect of nonaccrual loan income
(expense) ${ }^{(4)}$
Net interest margin, excluding the effect of nonaccrual loan income (expense) and prepayment fee income ${ }^{(4)}$ (5)
Cost of deposits:
Noninterest bearing demand deposits
Interest bearing deposits
Total deposits

| $\$ 1,396,111$ | $\$-$ |  | $\$ 1,177,048$ | $\$-$ |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $3,924,291$ | 13,962 | 0.72 | $\%$ | $3,343,353$ | 11,054 | 0.67 | $\%$ |
| $\$ 5,320,402$ | $\$ 13,962$ | 0.53 | $\%$ | $\$ 4,520,401$ | $\$ 11,054$ | 0.49 | $\%$ |

*Annualized
${ }^{(1)}$ Interest income on loans includes loan fees.
${ }^{(2)}$ Average balances of loans consist of loans receivable and loans held for sale.
${ }^{(3)}$ Interest income and yields are not presented on a tax-equivalent basis.
(4) Nonaccrual interest income recognized (reversed) was $\$ 75$ thousand and $\$ 160$ thousand for the six months ended June 30, 2014 and 2013, respectively.

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${ }_{\text {(5) }}$ Loan prepayment fee income excluded was $\$ 914$ thousand and $\$ 369$ thousand for the six months ended June 30, 2014 and 2013, respectively.

Changes in net interest income are a function of changes in interest rates and volumes of interest earning assets and interest bearing liabilities. The following table sets forth information regarding the changes in interest income and interest expense for the periods indicated. The total change for each category of interest earning assets and interest bearing liabilities is segmented into the change attributable to variations in volume (changes in volume multiplied by the old rate) and the change attributable to variations in interest rates (changes in rates multiplied by the old volume). Nonaccrual loans are included in average loans used to compute this table.

INTEREST INCOME:
Interest and fees on loans
Interest on securities
Interest on FRB and FHLB stock and other investments
Interest on federal funds sold
Total interest income
INTEREST EXPENSE:
Interest on demand, interest bearing
Interest on savings
Interest on time deposits
Interest on FHLB advances
Interest on other borrowings
Total interest expense
NET INTEREST INCOME

INTEREST INCOME:
Interest and fees on loans
Interest on securities
Interest on FRB and FHLB stock and other investments
Interest on federal funds sold
Total interest income
INTEREST EXPENSE:
Interest on demand, interest bearing
Interest on savings
Interest on time deposits
Interest on FHLB advances
Interest on other borrowings

Three Months Ended
June 30, 2014 over June 30, 2013
Net

| Increase | Change due to |  |
| :--- | :--- | :--- |
| (Decrease) | Rate | Volume |
| (Dollars in thousands) |  |  |



Six Months Ended
June 30, 2014 over June 30, 2013
Net
Increase Change due to
(Decrease) Rate Volume
(Dollars in thousands)
\$11,879 \$(8,416 ) \$20,295
1,219 1,104 115
$566 \quad 379 \quad 187$
20 - 20
\$13,684 $\$(6,933 \quad$ ) $\$ 20,617$
\$967 \$457 \$510
(336 ) (530 ) 194
2,276 $975 \quad 1,301$
$80 \quad 14$
61 (5 66

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| Total interest expense | $\$ 3,048$ | $\$ 911$ | $\$ 2,137$ |
| :--- | :--- | :--- | :--- |
| NET INTEREST INCOME | $\$ 10,636$ | $\$(7,844$ | $)$ |
| 18,480 |  |  |  |

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## Provision for Loan Losses

The provision for loan losses reflects our judgment of the current period cost associated with credit risk inherent in our loan portfolio. The loan loss provision for each period is dependent upon many factors, including loan growth, net charge offs, changes in the composition of the loan portfolio, delinquencies, assessments by management, third parties' and regulators' examination of the loan portfolio, the value of the underlying collateral for problem loans and the general economic conditions in our market areas. Specifically, the provision for loan losses represents the amount charged against current period earnings to achieve an allowance for loan losses that, in our judgment, is adequate to absorb probable incurred losses inherent in our loan portfolio. Periodic fluctuations in the provision for loan losses result from management's assessment of the adequacy of the allowance for loan losses; however, actual loan losses may vary in material respects from current estimates. If the allowance for loan losses is inadequate, it may have a material adverse effect on our financial condition.
The provision for loan losses for the second quarter of 2014 was $\$ 3.0$ million, an increase of $\$ 2.2$ million, or $274.5 \%$, from $\$ 800$ thousand for the same period last year. The increase was primarily due to an increase in quantitative reserves due to loan growth compared to the second quarter of 2013, which were partially offset by decreases due to declining historical loss rates.
The provision for loan losses for the six months period ended June 30 , 2014 was $\$ 6.0$ million, a decrease of $\$ 2.3$ million, or $27.5 \%$, from $\$ 8.3$ million for the same period last year. The decrease is primarily due to overall reduction in quantitative reserves as a result of decreasing historical loss rates and decreased specific reserves on impaired loans. See Note 7 of the Notes to Condensed Consolidated Financial Statements (Unaudited) and Financial Condition Loans Receivable and Allowance for Loan Losses for further discussion.

Noninterest Income
Noninterest income is primarily comprised of service fees on deposit accounts, fees received on trade finance letters of credit and net gains on sales of loans.
Noninterest income for the second quarter of 2014 was $\$ 10.5$ million, compared to $\$ 10.6$ million for the same quarter of 2013 , a decrease of $\$ 126$ thousand, or $1.2 \%$. The decrease was principally due to a $\$ 431$ thousand decrease in loan servicing fees, net and a $\$ 484$ thousand decrease from net gains on sales of SBA loans, which were offset by a $\$ 438$ thousand increase in service fees on deposit accounts and a $\$ 449$ thousand increase in other income and fees.
Noninterest income for the six months ended June 30, 2014 was $\$ 21.6$ million, compared to $\$ 20.6$ million for the same period of 2013, an increase of $\$ 1.0$ million, or $5.0 \%$. The increase was principally due to a $\$ 1.0$ million increase in service fees on deposit accounts, a $\$ 823$ thousand increase from other income and fees, and a $\$ 446$ thousand increase in net gains on sales of OREO. During the six months ended June 30, 2014, nine OREO properties with an aggregate carrying value of $\$ 4.8$ million were sold, compared to the sale of $\$ 2.5$ million during the same period of 2013. The increases were partially offset by a $\$ 388$ thousand decrease in international service fees, a $\$ 436$ thousand decrease in loan servicing fees, net and a $\$ 456$ decrease in net gains on sales of SBA loans.
Noninterest income by category is summarized below:

Service fees on deposit accounts
International service fees
Loan servicing fees, net
Wire transfer fees
Other income and fees
Net gains on sales of SBA loans
Net losses on sales of other loans
Net gains (losses) on sales of OREO
Total noninterest income

| Three Mo | Ended Jun |  | Increas |  | ease) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2014 | 2013 |  | Amount |  | \% |  |
| (Dollars | sands) |  |  |  |  |  |
| \$3,360 | \$2,922 |  | \$438 |  | 15.0 | \% |
| 1,113 | 1,266 |  | (153 |  | (12.1 | )\% |
| 610 | 1,041 |  | (431 |  | (41.4 | )\% |
| 919 | 887 |  | 32 |  | 3.6 | \% |
| 1,648 | 1,199 |  | 449 |  | 37.4 | \% |
| 2,811 | 3,295 |  | (484 |  | (14.7 | \% |
| - | 19 |  | (19 | ) | (100.0 | )\% |
| 31 | (11 | ) | 42 |  | 381.8 | \% |
| \$ 10,492 | \$ 10,618 |  | \$(126 | ) | (1.2 | )\% |

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Service fees on deposit accounts
International service fees
Loan servicing fees, net
Wire transfer fees
Other income and fees
Net gains on sales of SBA loans
Net gains on sales of other loans
Net gains on sales of securities available for sale
Net gains (losses) on sales of OREO
Total noninterest income

| Six Months Ended June 30, |  | Increase (Decrease) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2014 | 2013 | Amount |  | Percent |  |
| (Dollars in thousands) |  |  |  |  |  |
| \$6,832 | \$5,797 | \$ 1,035 |  | 17.9 | \% |
| 2,116 | 2,504 | (388 | ) | (15.5 | \%) |
| 1,578 | 2,014 | (436 | ) | (21.6 | \%) |
| 1,824 | 1,703 | 121 |  | 7.1 | \% |
| 3,267 | 2,444 | 823 |  | 33.7 | \% |
| 5,533 | 5,989 | (456 | ) |  | \%) |
| - | 62 | (62 | ) | (100.0 | \%) |
| - | 54 | (54 | ) | (100.0 | \%) |
| 437 | (9 | ) 446 |  | 4,955.6 | \% |
| \$21,587 | \$20,558 | \$ 1,029 |  | 5.0 | \% |

## Noninterest Expense

Noninterest expense for the second quarter of 2014 was $\$ 37.7$ million, an increase of $\$ 3.3$ million, or $9.6 \%$, from $\$ 34.4$ million for the same period of 2013. Salaries and employee benefits expense increased $\$ 1.9$ million due to an increase in the number of full-time equivalent employees, which increased to 875 at June 30, 2014 from 742 at June 30, 2013. This was partially due to the PI and Foster acquisitions that were completed in 2013. Credit related expenses increased $\$ 813$ thousand principally due to increased increased property tax and insurance payments to protect our interest in loan collateral and OREO. Data processing fees and furniture and equipment expenses also increased by $\$ 438$ thousand and $\$ 399$ thousand, respectively, compared to the same quarter in 2013. These increases were offset by a decrease of $\$ 335$ thousand in merger and integration expenses, as we incurred the majority of the merger and integrations expenses related to the PI acquisition in the first quarter of 2013.
Noninterest expense for the six months ended June 30 , 2014 was $\$ 74.0$ million, an increase of $\$ 6.3$ million, or $9.3 \%$, from $\$ 67.7$ million for the same period of 2013. Salaries and employee benefits expense increased $\$ 4.5$ million due to an increase in the number of full-time equivalent employees. Data processing fees and furniture and equipment expenses also increased by $\$ 915$ thousand and $\$ 840$ thousand, respectively, compared to the same period in 2013. The FDIC assessment increased by $\$ 551$ thousand compared to the same period in 2013. Credit related expenses increased by $\$ 519$ thousand primarily due to increased property tax and insurance payments to protect our interest in loan collateral and OREO, which was partially offset by a decrease in provision for uncollectible SBA receivables. These increases were offset by a decrease of $\$ 1.5$ million in merger and integration expenses, as we incurred the majority of the merger and integrations expenses in the previous year.
The breakdown of changes in noninterest expense by category is shown below:

| Three Mo | Ended June | Increase | cr | ease) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2014 | 2013 | Amount |  | \% |  |
| (Dollars i | sands) |  |  |  |  |
| \$18,143 | \$16,219 | \$ 1,924 |  | 11.9 | \% |
| 4,715 | 4,835 | (120 | ) | (2.5 | )\% |
| 2,012 | 1,613 | 399 |  | 24.7 | \% |
| 1,508 | 1,190 | 318 |  | 26.7 | \% |
| 2,299 | 1,861 | 438 |  | 23.5 | \% |
| 1,315 | 1,443 | (128 |  | (8.9 | )\% |
| 1,080 | 858 | 222 |  | 25.9 | \% |
| 3,016 | 2,203 | 813 |  | 36.9 | \% |
| 50 | 385 | (335 |  | (87.0 | )\% |
| 3,601 | 3,822 | (221 |  | (5.8 | )\% |
| \$37,739 | \$34,429 | \$3,310 |  | 9.6 | \% |

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|  | Six Months Ended June 30, |  | Increase (Decrease) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 | Amount | Percent (\%) |  |  |
|  | (Dollar | sands) |  |  |  |  |
| Salaries and employee benefits | \$37,08 | \$32,551 | \$4,531 |  | 13.9 | \% |
| Occupancy | 9,339 | 8,846 | 493 |  | 5.6 | \% |
| Furniture and equipment | 4,026 | 3,186 | 840 |  | 26.4 | \% |
| Advertising and marketing | 2,596 | 2,463 | 133 |  | 5.4 | \% |
| Data processing and communications | 4,420 | 3,505 | 915 |  | 26.1 | \% |
| Professional fees | 2,628 | 2,744 | (116 | ) | (4.2 | ) |
| FDIC assessment | 2,103 | 1,552 | 551 |  | 35.5 | \% |
| Credit related expenses | 4,437 | 3,918 | 519 |  | 13.2 | \% |
| Merger and integration expenses | 224 | 1,690 | (1,466 | ) | (86.7 | ) |
| Other | 7,158 | 7,249 | (91 | ) | (1.3 | )\% |
| Total noninterest expense | \$74,01 | \$67,704 | \$6,309 |  | 9.3 | \% |

Provision for Income Taxes
Income tax expense was $\$ 14.9$ million and $\$ 14.8$ million for the quarters ended June 30, 2014 and 2013, respectively. The effective income tax rates were $40.1 \%$ and $39.5 \%$ for the quarters ended June 30, 2014 and 2013, respectively. Income tax expense was $\$ 29.5$ million and $\$ 26.2$ million for the six months ended June 30, 2014 and 2013, respectively. The effective income tax rates for the six months ended June 30, 2014 and 2013 were $39.9 \%$ and $39.5 \%$, respectively.

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Financial Condition
At June 30, 2014, our total assets were $\$ 6.87$ billion, an increase of $\$ 391.1$ million from $\$ 6.48$ billion at December 31, 2013. The increase was principally due to a $\$ 273.3$ million increase in loans receivable, net of allowance for loan losses, a $\$ 98.2$ million increase in cash and cash equivalents and a $\$ 40.9$ million increase in securities available for sale. The increases were offset by decreases in deferred tax asset and other assets totaling $\$ 16.7$ million and $\$ 8.5$ million, respectively. The increase in total assets was funded primarily by a $\$ 322.3$ million increase in deposits and net income of $\$ 44.5$ million.
Investment Securities Portfolio
As of June 30, 2014, we had $\$ 746.7$ million in available for sale securities, compared to $\$ 705.8$ million at December 31, 2013. The net unrealized gain on the available for sale securities at June 30, 2014 was $\$ 147$ thousand, compared to a net unrealized loss on such securities of $\$ 17.7$ million at December 31, 2013. During the six months ended June 30, 2014, $\$ 82.6$ million in securities were purchased, $\$ 57.6$ million in mortgage related securities were paid down and no securities were sold. During the same period last year, $\$ 148.0$ million in securities were purchased, $\$ 101.6$ million in mortgage related securities were paid down and $\$ 6.6$ million in securities were sold. The weighted average duration (the weighted average of the times of the present values of all the cash flows) of the available for sale securities was 4.26 years and 4.42 years at June 30, 2014 and December 31, 2013, respectively. The weighted average life (the weighted average of the times of the principal repayments) of the available for sale securities was 4.75 years and 5.08 years at June 30, 2014 and December 31, 2013, respectively.

## Loan Portfolio

As of June 30, 2014, loans receivable totaled $\$ 5.35$ billion, an increase of $\$ 272.9$ million from $\$ 5.07$ billion at December 31, 2013. Total loan originations during the three months ended June 30, 2014 were $\$ 343.7$ million, including SBA loan originations of $\$ 85.0$ million, of which $\$ 62.2$ million was included as additions to loans held for sale during the period.
The following table summarizes our loan portfolio by amount and percentage of total loans outstanding in each major loan category at the dates indicated:

Loan portfolio composition
Real estate loans:
Residential
Commercial \& industrial
Construction
Total real estate loans
Commercial business
Trade finance
Consumer and other
Total loans outstanding
Less: deferred loan fees
Loans receivable
Less: allowance for loan losses
Loans receivable, net of allowance for loan losses

| June 30, 2014 |  | December 31, 2013 |
| :--- | :--- | :--- |
| Amount | $\%$ | Amount |
|  | (Dollars in thousands) |  |


| $\$ 10,019$ | 1 | $\%$ | $\$ 10,039$ | 1 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $4,089,242$ | 76 | $\%$ | $3,821,163$ | 75 | $\%$ |
| 85,037 | 2 | $\%$ | 72,856 | 1 | $\%$ |
| $4,184,298$ | 78 | $\%$ | $3,904,058$ | 77 | $\%$ |
| 929,143 | 17 | $\%$ | 949,093 | 19 | $\%$ |
| 141,053 | 3 | $\%$ | 124,685 | 2 | $\%$ |
| 93,822 | 2 | $\%$ | 98,507 | 2 | $\%$ |
| $5,348,316$ | 100 | $\%$ | $5,076,343$ | 100 | $\%$ |
| $(1,259$ |  |  | $(2,167$ |  |  |
| $5,347,057$ |  | $5,074,176$ |  |  |  |
| $(66,870$ |  | $(67,320$ |  |  |  |
| $\$ 5,280,187$ |  |  | $\$ 5,006,856$ |  |  |

SBA loans are included in commercial business loans and commercial and industrial real estate loans. SBA loans included in commercial business loans were $\$ 58.9$ million at June 30, 2014 and $\$ 66.7$ million at December 31, 2013. SBA loans included in commercial and industrial real estate loans were $\$ 191.0$ million at June 30, 2014 and $\$ 181.8$ million at December 31, 2013.

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We normally do not extend lines of credit or make loan commitments to business customers for periods in excess of one year. We use the same credit policies in making commitments and conditional obligations as we do for providing loan facilities to our customers. We perform annual reviews of such commitments prior to renewal.

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The following table shows our loan commitments and letters of credit outstanding at the dates indicated:

|  | June 30, 2014 |  |
| :--- | :--- | :--- | | December 31, |
| :--- |
| 2013 |,

Nonperforming Assets
Nonperforming assets, which consist of nonaccrual loans, loans 90 days or more past due and on accrual status, restructured loans and OREO, were $\$ 107.2$ million at June 30, 2014, compared to $\$ 97.4$ million at December 31, 2013. The ratio of nonperforming assets to loans receivable and OREO was $2.00 \%$ and $1.91 \%$ at June 30, 2014 and December 31, 2013, respectively.
The following table summarizes the composition of our nonperforming assets as of the dates indicated.

Nonaccrual loans ${ }^{(1)}$
Loans 90 days or more days past due on accrual status
Accruing restructured loans
Total nonperforming loans
OREO
Total nonperforming assets
Nonperforming loans to loans receivable
Nonperforming assets to loans receivable and OREO
Nonperforming assets to total assets
Allowance for loan losses to nonperforming loans
Allowance for loan losses to nonperforming assets

| June 30, 2014 | $\begin{aligned} & \text { December 31, } \\ & 2013 \end{aligned}$ |
| :---: | :---: |
| (Dollars in thousands) |  |
| \$42,651 | \$39,154 |
| - | 5 |
| 43,906 | 33,904 |
| 86,557 | 73,063 |
| 20,610 | 24,288 |
| \$ 107,167 | \$97,351 |
| 1.62 | \% 1.44 |
| 2.00 | \% 1.91 |
| 1.56 | \% 1.50 |
| 77.26 | \% 92.14 |
| 62.40 | \% 69.15 |

(1) Nonaccrual loans exclude the guaranteed portion of delinquent SBA loans that are in liquidation totaling $\$ 30.0$ million and $\$ 27.5$ million as of June 30, 2014 and December 31, 2013, respectively.

## Allowance for Loan Losses

The allowance for loan losses was $\$ 66.9$ million at June 30, 2014, compared to $\$ 67.3$ million at December 31, 2013. The allowance for loan losses was $1.25 \%$ of loans receivable at June 30, 2014 and $1.33 \%$ of loans receivable at December 31, 2013. Impaired loans as defined by FASB ASC 310-10-35, "Accounting by Creditors for Impairment of a Loan," totaled $\$ 124.2$ million and $\$ 116.3$ million as of June 30, 2014 and December 31, 2013, respectively, with specific allowances of $\$ 9.7$ million and $\$ 12.7$ million, respectively.

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The following table reflects our allocation of the allowance for loan and lease losses ("ALLL") by loan type and the ratio of each loan category to total loans as of the dates indicated:

Allocation of Allowance for Loan Losses
June 30, 2014 December 31, 2013

Amount of Percent of Amount of Percent of Allowance for ALLL to Total Allowance for ALLL to Total Loan Losses ALLL Loan Losses ALLL (Dollars in thousands)
Loan Type

| Real estate - residential | $\$ 25$ | 0.04 | $\%$ | $\$ 25$ | 0.04 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Real estate - commercial | 45,921 | 68.67 | $\%$ | 45,897 | 68.18 |
| Real estate - construction | 401 | 0.60 | $\%$ | 628 | 0.93 |
| Commercial business | 15,298 | 22.88 | $\% 17,592$ | 26.13 | $\%$ |
| Trade finance | 4,568 | 6.83 | $\% 2,653$ | 3.94 | $\%$ |
| Consumer and other | 657 | 0.98 | $\% 525$ | 0.78 | $\%$ |
| Total | $\$ 66,870$ | 100 | $\%$ | $\$ 67,320$ | 100 |

For a better understanding of the changes in the ALLL, the loan portfolio has been segmented for disclosures purposes between loans which are accounted for under the amortized cost method (Legacy Loans) and loans acquired from acquisitions (Acquired Loans). Acquired Loans have been further segregated between Acquired Credit Impaired Loans (loans with credit deterioration at the time they were acquired and accounted for under ASC 310-30, or "ACILs") and performing loans (loans that were pass graded at the time they were acquired, or "APLs"). The activity in the ALLL for the three and six months ended June 30, 2014 is as follows:


${ }^{(1)}$ Legacy Loans includes Acquired Loans that have been renewed or refinanced subsequent to the acquisition date.
${ }^{(2)}$ Acquired Loans were marked to fair value at the acquisition date and provisions for loan losses reflect credit deterioration subsequent to the acquisition date.

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The following table shows the provisions made for loan losses, the amount of loans charged off and the recoveries on loans previously charged off, together with the balance in the allowance for loan losses at the beginning and end of each period, the amount of average and loans receivable outstanding, and certain other ratios as of the dates and for the periods indicated:

At or for the Three Months Ended June 30, 2014 2013
(Dollars in thousands)

## LOANS

Average loans receivable, including loans held for sale
Loans receivable
ALLOWANCE:
Balance, beginning of period
\$5,289,059 \$4,546,461

Less loan charge offs:
Commercial \& industrial real estate
Commercial business loans
Trade finance
Consumer and other loans
Total loan charge offs
\$5,347,057 \$4,518,122

Plus loan recoveries:
Commercial \& industrial real estate
\$65,699 \$73,268

Commercial business loans

| $(914$ | $)$ | $(801$ | $)$ |
| :--- | :--- | :--- | :--- |
| $(1,839$ | $)$ | $(2,097$ | $)$ |
| - | - | $(2$ | $)$ |
| $(18$ | $)$ | $(2,900$ | $)$ |

Trade Finance
Consumer and other loans
57

Total loans recoveries
Net loan charge offs
Provision for loan losses
Balance, end of period
Net loan charge offs to average loans receivable, including loans held for sale*
Allowance for loan losses to loans receivable at end of period
Net loan charge offs to beginning allowance *
Net loan charge offs to provision for loan losses
149
$584 \quad 413$

* Annualized

We believe the allowance for loan losses as of June 30, 2014 is adequate to absorb probable incurred losses in the loan portfolio. However, no assurance can be given that actual losses will not exceed the estimated amounts.
Deposits and Other Borrowings
Deposits. Deposits are our primary source of funds used in our lending and investment activities. At June 30, 2014, deposits increased $\$ 322.3$ million, or $6.3 \%$, to $\$ 5.47$ billion from $\$ 5.15$ billion at December 31, 2013. The net increase in deposits is primarily due to increases in retail deposits due to the impact of recent deposit campaigns and promotions. In addition, wholesale deposits were increased to help fund loan growth. Interest bearing demand deposits, including money market and Super Now accounts, totaled $\$ 1.7$ billion at June 30, 2014 and $\$ 1.60$ billion at December 31, 2013.
At June 30, 2014, 28\% of total deposits were noninterest bearing demand deposits, $42 \%$ were time deposits and $30 \%$ were interest bearing demand and savings deposits. At December 31, 2013, 27\% of total deposits were noninterest bearing demand deposits, $43 \%$ were time deposits, and $30 \%$ were interest bearing demand and savings deposits.

At June 30, 2014, we had $\$ 261.0$ million in brokered deposits and $\$ 300.0$ million in California State Treasurer deposits, compared to $\$ 243.9$ million and $\$ 300.0$ million of such deposits at December 31, 2013, respectively. The California State Treasurer deposits had six-month maturities with a weighted average interest rate of $0.08 \%$ at June 30, 2014 and were

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collateralized with securities with a carrying value of $\$ 340.5$ million. The weighted average interest rate for wholesale deposits was $0.30 \%$ at June 30, 2014.
The following is a schedule of certificates of deposit maturities as of June 30, 2014:

Three months or less
Over three months through six months
Over six months through nine months
Over nine months through twelve months
Over twelve months
Total time deposits

| Balance $\%$ <br> (Dollars in thousands)  |  |  |
| :--- | :---: | :--- |
| 516,606 | 22.42 | $\%$ |
| 742,228 | 32.21 | $\%$ |
| 413,195 | 17.93 | $\%$ |
| 437,327 | 18.98 | $\%$ |
| 195,048 | 8.46 | $\%$ |
| $2,304,404$ | 100.00 | $\%$ |

Other Borrowings. Advances may be obtained from the FHLB as an alternative source of funds. FHLB advances are typically secured by a pledge of commercial real estate loans and/or securities with a market value at least equal to the outstanding advances plus our investment in FHLB stock.
At June 30, 2014, we had $\$ 461.2$ million of FHLB advances with average remaining maturities of 2.7 years, compared to $\$ 421.4$ million with average remaining maturities of 3.1 years at December 31, 2013. The weighted average rate was $1.18 \%$ and $1.16 \%$ at June 30, 2014 and December 31, 2013, respectively.
Subordinated debentures decreased $\$ 15.3$ million to $\$ 42.1$ million at June 30, 2014 from $\$ 57.4$ million at December 31, 2013. The decrease is due to the redemption of $\$ 15.0$ million of trust preferred securities in March 2014, which were assumed upon the acquisition of Foster Bankshares. The Trust Preferred Securities accrue and pay distributions periodically at specified annual rates as provided in the related indentures for the securities. The Trusts used the net proceeds from their respective offerings to purchase a like amount of subordinated debentures (the "Debentures") issued by us. The Debentures are the sole assets of the trusts. Our obligations under the Debentures and related documents, taken together, constitute a full and unconditional guarantee by us of the obligations of the trusts. The Trust Preferred Securities are mandatorily redeemable upon the maturity of the Debentures, or upon earlier redemption as provided in the indentures. We have the right to redeem the Debentures in whole (but not in part) on or after specific dates, at redemption prices specified in the indentures plus any accrued but unpaid interest to the redemption date.
Off-Balance-Sheet Activities and Contractual Obligations
We routinely engage in activities that involve, to varying degrees, elements of risk that are not reflected, in whole or in part, in the consolidated financial statements. These activities are part of our normal course of business and include traditional off-balance-sheet credit-related financial instruments, interest rate swap contracts, operating leases and long-term debt.
Traditional off-balance-sheet credit-related financial instruments are primarily commitments to extend credit and standby letters of credit. These activities could require us to make cash payments to third parties if certain specified future events occur. The contractual amounts represent the extent of our exposure in these off-balance-sheet activities. However, since certain off-balance-sheet commitments, particularly standby letters of credit, are expected to expire or be only partially used, the total amount of commitments does not necessarily represent future cash requirements. These activities are necessary to meet the financing needs of our customers.
We enter into interest rate swap contracts under which we are required to either receive cash from or pay cash to counterparties depending on changes in interest rates. We also purchase interest rate caps to protect against increases in market interest rates. We utilize interest rate swap contracts and interest rate caps to help manage the risk of changing interest rates.
We do not anticipate that our current off-balance-sheet activities will have a material impact on our future results of operations or our financial condition. Further information regarding our financial instruments with off-balance-sheet risk can be found in Item 3 "Quantitative and Qualitative Disclosures about Market Risk."
Our leased banking facilities and equipment are leased under non-cancelable operating leases under which we must make monthly payments over periods up to 15 years.

Stockholders' Equity and Regulatory Capital
Historically, our primary source of capital has been the retention of earnings, net of dividend payments to shareholders. We seek to maintain capital at a level sufficient to assure our stockholders, our customers and our regulators that our Company

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and our bank subsidiary are financially sound. For this purpose, we perform ongoing assessments of our components of capital, as well as projected sources and uses of capital in conjunction with projected increases in assets and levels of risks.
Total stockholders' equity was $\$ 852.6$ million at June 30 , 2014, compared to $\$ 809.4$ million at December 31, 2013. The federal banking agencies generally require a minimum ratio of qualifying total capital to risk-weighted assets of $8 \%$ and a minimum ratio of Tier I capital to risk-weighted assets of $4 \%$. In addition to the risk-based guidelines, federal banking agencies require banking organizations to maintain a minimum amount of Tier I capital to average total assets, referred to as the leverage ratio, of $4 \%$, referred to as the leverage ratio. Capital requirements apply to the Company and the Bank separately. In addition to these uniform risk-based capital guidelines and leverage ratios that apply across the industry, the regulators have the discretion to set individual minimum capital requirements for specific institutions at rates significantly above the minimum guidelines and ratios.
At June 30, 2014, our Tier I capital, defined as stockholders' equity less intangible assets was $\$ 783.0$ million, compared to $\$ 751.2$ million at December 31, 2013, representing an increase of $\$ 31.8$ million, or $4.2 \%$. The increase was primarily due to the increase in retained earnings from the net income during the six months ended June 30, 2014 of $\$ 44.5$ million, which was partially offset by the declaration of $\$ 11.9$ million of cash dividends. At June 30, 2014, the total capital to risk-weighted assets ratio was $14.90 \%$ and the Tier I capital to risk-weighted assets ratio was $13.71 \%$. The Tier I leverage capital ratio was $11.66 \%$.
As of June 30, 2014 and December 31, 2013, the most recent regulatory notification categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be generally categorized as "well-capitalized", the Bank must maintain minimum total risk-based, Tier I risk-based and Tier I leverage capital ratios as set forth in the table below.
BBCN Bancorp, Inc
Total risk-based capital ratio
Tier 1 risk-based capital ratio
Tier 1 capital to total assets
BBCN Bank
Total risk-based capital ratio
Tier 1 risk-based capital ratio
Tier I capital to total assets

BBCN Bancorp, Inc
$\left.\begin{array}{lllllllll}\text { Total risk-based capital ratio } & \$ 819,408 & 14.90 & \% & \text { N/A } & \text { N/A } & & & \\ \text { Tier 1 risk-based capital ratio } & \$ 751,204 & 13.66 & \% & \text { N/A } & \text { N/A } & & & \\ \text { Tier 1 capital to total assets } & \$ 751,204 & 11.97 & \% & \text { N/A } & \text { N/A } & & & \\ \text { BBCN Bank } & & & & & & & & \\ \text { Total risk-based capital ratio } & \$ 807,620 & 14.70 & \% & \$ 549,471 & 10.00 & \% & \$ 258,149 & 4.70\end{array}\right) \%$

## Liquidity Management

Liquidity risk is the risk of reduction in our earnings or capital that would result if we were not able to meet our obligations when they come due without incurring unacceptable losses. Liquidity risk includes the risk of unplanned

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decreases or changes in funding sources and changes in market conditions that affect our ability to liquidate assets quickly and with minimum loss of value. Factors considered in liquidity risk management are the stability of the deposit base; the marketability, maturity, and pledging of our investments; the availability of alternative sources of funds; and our demand for credit. The objective of our liquidity management is to have funds available to meet cash flow requirements arising from fluctuations in deposit levels and the demands of daily operations, which include funding of securities purchases, providing for customers' credit needs, and ongoing repayment of borrowings.

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Our primary sources of liquidity are derived from financing activities, which include customer and broker deposits, federal funds facilities, and borrowings from the FHLB and the FRB Discount Window. These funding sources are augmented by payments of principal and interest on loans and securities, proceeds from sale of loans and the liquidation or sale of securities from our available for sale portfolio. Primary uses of funds include withdrawal of and interest payments on deposits, originations of loans, purchases of investment securities, and payment of operating expenses.
At June 30, 2014, our total borrowing capacity from the FHLB was $\$ 1.89$ billion, of which $\$ 1.43$ billion was unused and available to borrow. At June 30, 2014, our total borrowing capacity from the FRB was $\$ 493.4$ million, of which $\$ 493.4$ million was unused and available to borrow. In addition to these lines, our liquid assets, consisting of cash and cash equivalent, interest bearing cash deposits with other banks, overnight federal funds sold to other banks, liquid investment securities available for sale, and loan repayments within 30 days, were $\$ 770.4$ million at June 30, 2014, compared to $\$ 647.4$ million at December 31, 2013. Cash and cash equivalents, including federal funds sold, were $\$ 414.9$ million at June 30, 2014, compared to $\$ 316.7$ million at December 31, 2013. We believe our liquidity sources to be stable and adequate to meet our day-to-day cash flow requirements.

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Item 3. Quantitative and Qualitative Disclosures About Market Risk
The objective of our asset and liability management activities is to maximize our earnings by adjusting the type and mix of assets and liabilities to effectively address changing conditions and risks. Through overall management of our balance sheet and by controlling various risks, we seek to optimize our financial returns within safe and sound parameters. Our operating strategies for attaining this objective include managing net interest margin through appropriate risk/return pricing of assets and liabilities and emphasizing growth in retail deposits, as a percentage of interest bearing liabilities, to reduce our cost of funds. We also seek to improve earnings by controlling noninterest expense, and enhancing noninterest income. We also use risk management instruments to modify interest rate characteristics of certain assets and liabilities to hedge against our exposure to interest rate fluctuations with the objective of, reducing the effects these fluctuations might have on associated cash flows or values. Finally, we perform internal analysis to measure, evaluate and monitor risk.
Interest Rate Risk
Interest rate risk is the most significant market risk impacting us. Interest rate risk occurs when interest rate sensitive assets and liabilities do not reprice simultaneously and in equal volume. A key objective of asset and liability management is to manage interest rate risk associated with changing asset and liability cash flows and values of our assets and liabilities and market interest rate movements. The management of interest rate risk is governed by policies reviewed and approved annually by the Board of Directors. Our Board delegates responsibility for interest rate risk management to the Asset Liability Committee of the Board ("ALCO") and to the Asset and Liability Management Committee ("ALM"), which is composed of the Bank's senior executives and other designated officers.
Market risk is the risk of adverse impacts on our future earnings, the fair values of our assets and liabilities, or our future cash flows that may result from changes in the price of a financial instrument. The fundamental objective of our ALM is to manage our exposure to interest rate fluctuations while maintaining adequate levels of liquidity and capital. Our ALM meets regularly to monitor interest rate risk, the sensitivity of our assets and liabilities to interest rate changes, the book and market values of our assets and liabilities, and our investment activities. It also directs changes in the composition of our assets and liabilities. Our strategy has been to reduce the sensitivity of our earnings to interest rate fluctuations by more closely matching the effective maturities or repricing characteristics of our assets and liabilities. Certain assets and liabilities, however, may react in different degrees to changes in market interest rates. Furthermore, interest rates on certain types of assets and liabilities may fluctuate prior to changes in market interest rates, while interest rates on other types may lag behind. We consider the anticipated effects of these factors when implementing our interest rate risk management objectives.
Interest Rate Sensitivity
We monitor interest rate risk through the use of a simulation model that provides us with the ability to simulate our net interest income. In order to measure, at June 30, 2014, the sensitivity of our forecasted net interest income to changing interest rates, both rising and falling interest rate scenarios were projected and compared to base market interest rate forecasts. One application of our simulation model measures the impact of market interest rate changes on the net present value of estimated cash flows from our assets and liabilities, defined as our market value of equity. This analysis assesses the changes in market values of interest rate sensitive financial instruments that would occur in response to immediate and parallel changes in market interest rates.
The impacts on our net interest income and market value of equity exposed to immediate and parallel hypothetical changes in market interest rates as projected by the model we use for this purpose are illustrated in the following table.

Simulated

## Rate Changes

+200 basis points
+100 basis points

- 100 basis points
- 200 basis points

June 30, 2014

| Estimated Net | Market Value |
| :--- | :--- |
| Interest Income | Of Equity |
| Sensitivity | Volatility | Sensitivity Volatility 6.03 2.57

(0.61
\% (0.75
)\% (0.17

December 31, 2013
Estimated Net Market Value
Interest Income Of Equity
Sensitivity Volatility
)\% 6.95
$) \%(2.24) \%(1.99 \quad \% \quad 1.20 \quad \%$

[^2]The results obtained from using the simulation model are somewhat uncertain as the model does not take into account other impacts or changes and the effect they could have on the Company's business or changes in business strategy the Company might make in reaction to changes in the interest rate environment.

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Item 4. Controls and Procedures
Evaluation of Disclosure Controls and Procedures
The Company maintains disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act), designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the U.S. Securities and Exchange Commission's rules and forms and that such information is accumulated and communicated to management, including the Principal Executive Officer and the Principal Financial Officer, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.
The Company's management, with the participation of our Principal Executive Officer and Principal Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on such evaluation, our Principal Executive Officer and Principal Financial Officer have concluded that, as of the end of such period, our disclosure controls and procedures are effective in ensuring that information required to be disclosed by the Company in the reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the U.S. Securities and Exchange Commission's rules and forms, and is accumulated and communicated to management, including the Principal Executive Officer and the Principal Financial Officer, as appropriate, to allow for timely decisions regarding required disclosure.
Changes in Internal Control over Financial Reporting
There have been no changes in our internal control over financial reporting during the quarter ended June 30, 2014 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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## PART II

## OTHER INFORMATION

## Item 1. Legal Proceedings

We are involved in routine litigation incidental to our business, none of which is expected to have a material adverse effect on us. There were no material developments in legal proceedings which were previously disclosed in our 2013 Annual Report on Form 10-K.
Item 1A. Risk Factors
Management is not aware of any material changes to the risk factors discussed in Part 1, Item 1A of the Annual Report on Form 10-K for the year ended December 31, 2013. In addition to the other information set forth in this Quarterly Report on Form 10-Q, you should carefully consider the risk factors discussed in Part I, Item 1A of the Annual Report on Form 10-K for the year ended December 31, 2013, which could materially and adversely affect the Company's business, financial condition and results of operations. The risks described in the Annual Report on Form $10-\mathrm{K}$ are not the only risks facing the Company. Additional risks and uncertainties not presently known to management or that management presently believes not to be material may also result in material and adverse affects on our business, financial condition and results of operations.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
None
Item 3. Defaults Upon Senior Securities
None
Item 4. Mine Safety Disclosures
None

Item 5. Other Information
(a) Additional Disclosures. None.
(b) Stockholder Nominations. There have been no material changes in the procedures by which shareholders may recommend nominees to the Board of Directors during the three months ended June 30, 2014. Please see the discussion of these procedures in the most recent proxy statement on Schedule 14A filed with the SEC.

Item 6. Exhibits
See "Index to Exhibits."

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

BBCN BANCORP, INC.
Date: August 7, 2014
/s/ Kevin S. Kim
Kevin S. Kim
Chairman, President and Chief Executive Officer
Date: August 7, 2014
/s/ Douglas J. Goddard
Douglas J. Goddard
Executive Vice President and Chief Financial Officer

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INDEX TO EXHIBITS
Exhibit Number Description
10.1 Amended and Restated Employment Agreement entered into as of July 11, 2014 by Kevin S. Kim with BBCN Bancorp, Inc. and BBCN Bank*
31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002*
31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002*
32.1 Certification of Chief Executive Officer pursuant to Section 906 of the Public Company Accounting Reform and Investor Protection Act of 2002*
32.2

Certification of Chief Financial Officer pursuant to section 906 of the Public Company Accounting Reform and Investor Protection Act of 2002*
101.INS XBRL Instance Document**
101.SCH XBRL Taxonomy Extension Schema Document**
101.CAL XBRL Taxonomy Extension Calculation Linkbase Document**
101.DEF XBRL Taxonomy Extension Definition Linkbase Document**
101.LAB XBRL Taxonomy Extension Label Linkbase Document**
101.PRE XBRL Taxonomy Extension Presentation Linkbase Document**

[^3]
[^0]:    *Unpaid contractual principal balance less charge offs, interest applied to principal and purchase discounts.

[^1]:    * Annualized
    ${ }^{(1)}$ Interest income on loans includes loan fees.
    ${ }^{(2)}$ Average balances of loans consist of loans receivable and loans held for sale.
    ${ }^{(3)}$ Interest income and yields are not presented on a tax-equivalent basis.
    (4)

[^2]:    )\%
    )\%
    

[^3]:    *Filed herewith
    **Furnished herewith

