

1ST CONSTITUTION BANCORP  
Form 10-Q  
November 14, 2008

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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2008

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file Number: 000-32891

1ST CONSTITUTION BANCORP  
(Exact Name of Registrant as Specified in Its Charter)

New Jersey  
(State of Other Jurisdiction  
of Incorporation or Organization)

22-3665653  
(I.R.S. Employer Identification  
No.)

2650 Route 130, P.O. Box 634, Cranbury, NJ  
(Address of Principal Executive Offices)

08512  
(Zip Code)

(609) 655-4500  
(Issuer's Telephone Number, Including Area Code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting

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company” in Rule 12b-2 of the Exchange Act. (Check one):

|   |                       |                   |                                  |
|---|-----------------------|-------------------|----------------------------------|
| Large accelerated filer                       | <input type="radio"/> | Accelerated filer | <input type="radio"/>            |
| Non-accelerated filer                         | <input type="radio"/> | Smaller reporting | <input checked="" type="radio"/> |
| (Do not check if a smaller reporting company) |                       | company           |                                  |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of November 11, 2008, there were 3,996,529 shares of the registrant’s common stock, no par value, outstanding.

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## 1ST CONSTITUTION BANCORP

## FORM 10-Q

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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

1st Constitution Bancorp and Subsidiaries  
Consolidated Balance Sheets  
(unaudited)

|   | September 30,<br>2008 | December 31,<br>2007 |
|---|-----------------------|----------------------|
| <b>ASSETS</b>   |                       |                      |
| CASH AND DUE FROM BANKS   | \$ 15,848,339         | \$ 7,517,158         |
| FEDERAL FUNDS SOLD / SHORT-TERM INVESTMENTS   | 11,289                | 30,944               |
| Total cash and cash equivalents   | 15,859,628            | 7,548,102            |
| <b>INVESTMENT SECURITIES:</b>   |                       |                      |
| Available for sale, at fair value   | 87,063,748            | 75,192,137           |
| Held to maturity (fair value of \$15,374,652 and \$23,411,269 in 2008 and 2007, respectively) | 16,130,570            | 23,512,346           |
| Total investment securities   | 103,194,318           | 98,704,483           |
| LOANS HELD FOR SALE   | 13,522,252            | 10,322,005           |
| LOANS   | 361,411,764           | 294,760,718          |
| Less- Allowance for loan losses   | (3,728,609)           | (3,348,080)          |
| Net loans   | 357,683,155           | 291,412,638          |
| PREMISES AND EQUIPMENT, net   | 2,421,343             | 2,760,203            |
| ACCRUED INTEREST RECEIVABLE   | 1,997,755             | 2,495,732            |
| BANK-OWNED LIFE INSURANCE   | 9,832,899             | 9,545,009            |
| OTHER REAL ESTATE OWNED   | 5,007,263             | 2,960,727            |
| OTHER ASSETS  | 4,043,009             | 3,402,640            |
| Total assets  | \$ 513,561,622        | \$ 429,151,539       |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>   |                       |                      |
| <b>LIABILITIES:</b>   |                       |                      |
| Deposits  |                       |                      |
| Non-interest bearing  | \$ 70,107,443         | \$ 59,055,803        |
| Interest bearing  | 320,469,773           | 270,276,565          |
| Total deposits  | 390,577,216           | 329,332,368          |
| BORROWINGS  | 57,200,000            | 35,600,000           |
| REDEEMABLE SUBORDINATED DEBENTURES  | 18,557,000            | 18,557,000           |
| ACCRUED INTEREST PAYABLE  | 1,880,610             | 1,992,187            |
| ACCRUED EXPENSES AND OTHER LIABILITIES  | 2,277,824             | 2,696,667            |

|                   |             |             |
|-------------------|-------------|-------------|
| Total liabilities | 470,492,650 | 388,178,222 |
|-------------------|-------------|-------------|

#### COMMITMENTS AND CONTINGENCIES

#### SHAREHOLDERS' EQUITY:

|   |                |                |
|---|----------------|----------------|
| Common stock, no par value; 30,000,000 shares authorized; 3,998,844 and 3,993,905 shares issued and 3,996,529 and 3,992,715 shares outstanding as of September 30, 2008 and December 31, 2007, respectively | 32,753,829     | 32,514,936     |
| Retained earnings   | 10,982,686     | 9,009,955      |
| Treasury Stock, shares at cost, 2,315 and 1,190 at September 30, 2008 and December 31, 2007, respectively   | (29,221)       | (18,388)       |
| Accumulated other comprehensive loss  | (638,322)      | (533,186)      |
| Total shareholders' equity  | 43,068,972     | 40,973,317     |
| Total liabilities and shareholders' equity  | \$ 513,561,622 | \$ 429,151,539 |

See accompanying notes to consolidated financial statements

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1st Constitution Bancorp and Subsidiaries  
Consolidated Statements of Income  
(unaudited)

|   | Three months ended September<br>30, |                    | Nine months ended September<br>30, |                    |
|---|-------------------------------------|--------------------|------------------------------------|--------------------|
|   | 2008                                | 2007<br>(restated) | 2008                               | 2007<br>(restated) |
| <b>INTEREST INCOME</b>  |                                     |                    |                                    |                    |
| Loans, including fees   | \$ 6,199,531                        | \$ 6,493,304       | \$ 18,335,949                      | \$ 18,753,870      |
| Securities  |                                     |                    |                                    |                    |
| Taxable   | 992,777                             | 1,098,844          | 2,884,520                          | 3,175,138          |
| Tax-exempt  | 140,322                             | 225,503            | 425,399                            | 657,862            |
| Federal funds sold and short-term investments                             | 56,623                              | 8,087              | 102,571                            | 73,510             |
| Total interest income   | 7,389,253                           | 7,825,738          | 21,748,439                         | 22,660,380         |
| <b>INTEREST EXPENSE</b>   |                                     |                    |                                    |                    |
| Deposits  | 2,563,263                           | 2,486,055          | 7,595,593                          | 7,137,521          |
| Securities sold under agreement to repurchase<br>and other borrowed funds | 372,555                             | 498,681            | 1,151,511                          | 1,131,093          |
| Redeemable subordinated debentures  | 265,745                             | 322,460            | 799,742                            | 1,101,034          |
| Total interest expense  | 3,201,563                           | 3,307,196          | 9,546,846                          | 9,369,648          |
| Net interest income   | 4,187,690                           | 4,518,542          | 12,201,593                         | 13,290,732         |
| Provision for loan losses   | 175,000                             | 30,000             | 535,000                            | 100,000            |
| Net interest income after provision for loan<br>losses                    | 4,012,690                           | 4,488,542          | 11,666,593                         | 13,190,732         |
| <b>NON-INTEREST INCOME</b>  |                                     |                    |                                    |                    |
| Service charges on deposit accounts                                       | 257,977                             | 168,578            | 641,421                            | 493,614            |
| Gain on sale of loans   | 298,342                             | 183,750            | 893,945                            | 604,268            |
| Income on bank-owned life insurance                                       | 97,901                              | 95,446             | 282,546                            | 274,027            |
| Other income  | 321,991                             | 197,932            | 749,580                            | 565,961            |
| Total non-interest income   | 976,211                             | 645,706            | 2,567,492                          | 1,937,870          |
| <b>NON-INTEREST EXPENSE</b>   |                                     |                    |                                    |                    |
| Salaries and employee benefits  | 2,177,318                           | 1,810,573          | 6,228,445                          | 5,361,491          |
| Occupancy expense   | 459,958                             | 431,888            | 1,324,396                          | 1,233,948          |
| Data Processing expenses  | 230,618                             | 213,763            | 660,210                            | 626,737            |
| Other operating expenses  | 1,060,369                           | 555,147            | 2,746,704                          | 1,738,756          |
| Total non-interest expenses   | 3,928,244                           | 3,011,371          | 10,959,755                         | 8,960,932          |
| Income before income taxes  | 1,060,659                           | 2,122,877          | 3,274,330                          | 6,167,670          |
| <b>INCOME TAXES</b>   |                                     |                    |                                    |                    |
| Net income  | \$ 782,394                          | \$ 1,435,730       | \$ 2,302,437                       | \$ 4,179,722       |
| <b>NET INCOME PER SHARE</b>   |                                     |                    |                                    |                    |
| Basic   | \$ 0.20                             | \$ 0.36            | \$ 0.58                            | \$ 1.05            |
| Diluted   | \$ 0.19                             | \$ 0.36            | \$ 0.57                            | \$ 1.04            |

See accompanying notes to consolidated financial statements



1st Constitution Bancorp and Subsidiaries  
Consolidated Statements of Changes in Shareholders' Equity  
For the Nine Months Ended September 30, 2008 and 2007  
(unaudited)

|  | Common<br>Stock | Retained<br>Earnings | Treasury<br>Stock | Accumulated<br>Other<br>Comprehensive<br>Loss | Total<br>Shareholders'<br>Equity |
|--|-----------------|----------------------|-------------------|---|----------------------------------|
| BALANCE, January 1, 2007 (restated)  | \$ 28,886,105   | \$ 7,010,211         | \$ (3,545)        | \$ (945,726)                                  | \$ 34,947,045                    |
| Exercise of stock options, net and<br>issuance   |                 |                      |                   |   |                                  |
| of vested shares under employee<br>benefit programs  | 3,170           | --                   | 232,060           | --  | 235,230                          |
| SFAS 123R share-based compensation   | 79,159          | --                   | --                | --  | 79,159                           |
| Treasury stock, shares acquired at cost  | --              | --                   | (240,623)         | --  | (240,623)                        |
| Comprehensive Income:  |                 |                      |                   |   |                                  |
| Net Income for the nine months<br>ended September 30, 2007 (restated)                              | --              | 4,179,722            | --                | --  | 4,179,722                        |
| Change in unrealized loss on securities<br>available for sale net of tax of \$10,194<br>(restated) | --              | --                   | --                | 21,663  | 21,663                           |
| Comprehensive Income (restated)  | --              | --                   | --                | --  | 4,201,386                        |
| Balance, September 30, 2007 (restated)   | \$ 28,968,434   | \$ 11,189,933        | \$ (12,108)       | \$ (924,063)                                  | \$ 39,222,196                    |
| Balance, January 1, 2008   | \$ 32,514,936   | \$ 9,009,955         | \$ (18,388)       | \$ (533,186)                                  | \$ 40,973,317                    |
| Adjustment to initially apply EITF 06-4  | --              | (329,706)            | --                | --  | (329,706)                        |
| Exercise of stock options, net and<br>issuance   |                 |                      |                   |   |                                  |
| of vested shares under employee<br>benefit programs  | 146,711         | --                   | 35,584            | --  | 182,295                          |
| SFAS 123R share-based compensation   | 92,182          | --                   | --                | --  | 92,182                           |
| Treasury stock, shares acquired at cost  | --              | --                   | (46,417)          | --  | (46,417)                         |
| Comprehensive Income:  |                 |                      |                   |   |                                  |
| Net Income for the nine months<br>ended September 30, 2008   | --              | 2,302,437            | --                | --  | 2,302,437                        |
| Change in unrealized loss on securities<br>available for sale net of tax benefit of<br>\$13,722    | --              | --                   | --                | (19,319)                                      | (19,319)                         |
| Unrealized loss on interest rate<br>swap contract net of tax benefit of<br>\$104,408               | --              | --                   | --                | (158,355)                                     | (158,355)                        |
| Minimum pension liability net of tax<br>benefit<br>of \$48,229                                     | --              | --                   | --                | 72,538  | 72,538                           |
| Comprehensive Income   | --              | --                   | --                | --  | 2,197,301                        |



|                             |               |               |             |              |               |
|-----------------------------|---------------|---------------|-------------|--------------|---------------|
| BALANCE, September 30, 2008 | \$ 32,753,829 | \$ 10,982,686 | \$ (29,221) | \$ (638,322) | \$ 43,068,972 |
|-----------------------------|---------------|---------------|-------------|--------------|---------------|

See accompanying notes to consolidated financial statements

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1st Constitution Bancorp and Subsidiaries

Consolidated Statements of Cash Flows  
(unaudited)

|   | Nine Months Ended September 30, |                    |
|---|---------------------------------|--------------------|
|   | 2008                            | 2007<br>(restated) |
| <b>OPERATING ACTIVITIES:</b>  |                                 |                    |
| Net income  | \$ 2,302,437                    | \$ 4,179,722       |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities- |                                 |                    |
| Provision for loan losses   | 535,000                         | 100,000            |
| Depreciation and amortization   | 530,000                         | 552,770            |
| Net amortization of premiums on securities  | 69,011                          | 14,227             |
| Gain on sales of loans held for sale  | (893,945)                       | (604,268)          |
| Originations of loans held for sale   | (65,535,874)                    | (53,206,385)       |
| Proceeds from sales of loans held for sale  | 63,229,572                      | 54,718,049         |
| Income on Bank – owned life insurance   | (282,546)                       | (274,027)          |
| Share-based compensation expense  | 243,827                         | 358,359            |
| Decrease (increase) in accrued interest receivable  | 497,977                         | (414,271)          |
| Increase in other assets  | (606,656)                       | (171,925)          |
| (Decrease) increase in accrued interest payable   | (111,577)                       | 178,143            |
| (Decrease) increase in accrued expenses and other liabilities                               | (1,042,190)                     | 2,096,097          |
| Net cash (used in) provided by operating activities   | (1,064,964)                     | 7,526,491          |
| <b>INVESTING ACTIVITIES:</b>  |                                 |                    |
| Purchases of securities -   |                                 |                    |
| Available for sale  | (33,765,333)                    | (15,776,240)       |
| Held to maturity  | -                               | (7,677,917)        |
| Proceeds from maturities and prepayments of securities -                                    |                                 |                    |
| Available for sale  | 21,813,162                      | 6,353,098          |
| Held to maturity  | 7,363,599                       | 794,939            |
| Net increase in loans   | (68,194,698)                    | (22,000,838)       |
| Additional investment in other real estate owned  | (1,706,937)                     | -                  |
| Capital expenditures  | (163,611)                       | (431,468)          |
| Proceeds from sales of other real estate owned  | 1,049,582                       | -                  |
| Cash consideration paid to acquire branch   | -                               | (747,330)          |
| Cash and cash equivalents acquired from branch  | -                               | 19,514,239         |
| Net cash used in investing activities   | (73,604,236)                    | (19,971,517)       |
| <b>FINANCING ACTIVITIES:</b>  |                                 |                    |
| Issuance of common stock, net   | 182,295                         | 235,230            |
| Purchase of treasury stock  | (46,417)                        | (240,623)          |
| Net increase in demand, savings and time deposits   | 61,244,848                      | 706,396            |
| Repayment of redeemable subordinated debentures   | -                               | (5,155,000)        |
| Net increase in other borrowings  | 21,600,000                      | 16,100,000         |
| Net cash provided by financing activities   | 82,980,726                      | 11,646,003         |
| Increase (decrease) in cash and cash equivalents  | 8,311,526                       | (799,023)          |

|   |           |            |
|---|-----------|------------|
| CASH AND CASH EQUIVALENTS<br>AT BEGINNING OF PERIOD | 7,548,102 | 10,361,812 |
|---|-----------|------------|

|   |               |              |
|---|---------------|--------------|
| CASH AND CASH EQUIVALENTS<br>AT END OF PERIOD | \$ 15,859,628 | \$ 9,562,789 |
|---|---------------|--------------|

SUPPLEMENTAL DISCLOSURES  
OF CASH FLOW INFORMATION:

Cash paid during the period for -

|          |              |              |
|----------|--------------|--------------|
| Interest | \$ 9,658,423 | \$ 9,191,505 |
|----------|--------------|--------------|

|              |           |           |
|--------------|-----------|-----------|
| Income taxes | 2,380,200 | 1,821,600 |
|--------------|-----------|-----------|

Non-cash investing activities

|   |           |   |
|---|-----------|---|
| Real estate acquired in full satisfaction of loans in foreclosure | 1,389,181 | - |
|---|-----------|---|

See accompanying notes to consolidated financial statements.

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1st Constitution Bancorp and Subsidiaries  
Notes To Consolidated Financial Statements  
September 30, 2008 (Unaudited)

## (1) Summary of Significant Accounting Policies

The accompanying unaudited Consolidated Financial Statements have been prepared by 1st Constitution Bancorp (the “Company”) and include the Company, its wholly-owned subsidiary, 1st Constitution Bank (the “Bank”), and the Bank’s wholly-owned subsidiaries, 1st Constitution Investment Company of Delaware, Inc., FCB Assets Holdings, Inc. and 1st Constitution Title Agency, LLC. 1st Constitution Capital Trust II, a subsidiary of the Company, and 1st Constitution Capital Trust I, which was a subsidiary of the Company until April 2007, are not included in the Consolidated Financial Statements as they are variable interest entities and the Company is not the primary beneficiary. All significant inter-company accounts and transactions have been eliminated in consolidation and certain prior period amounts have been reclassified to conform to current year presentation. The accounting and reporting policies of the Company and its subsidiaries conform to accounting principles generally accepted in the United States of America and pursuant to the rules and regulations of the Securities and Exchange Commission (the “SEC”), including the instructions to Form 10-Q and Article 8 of Regulation S-X. Certain information and footnote disclosures normally included in financial statements have been condensed or omitted pursuant to such rules and regulations. These Consolidated Financial Statements should be read in conjunction with the audited consolidated financial statements and the notes thereto included in the Company’s Form 10-K for the year ended December 31, 2007, filed with the SEC on April 15, 2008.

In the opinion of the Company, all adjustments (consisting only of normal recurring accruals) which are necessary for a fair presentation of the operating results for the interim periods have been included. The results of operations for periods of less than a year are not necessarily indicative of results for the full year.

## Net Income Per Common Share

Basic net income per common share is calculated by dividing net income by the weighted average number of shares outstanding during each period.

Diluted net income per share is calculated by dividing net income by the weighted average number of shares outstanding, as adjusted for the assumed exercise of stock options and the vesting of unvested stock awards, using the treasury stock method. All 2007 share information has been restated for the effect of a 6% stock dividend declared December 20, 2007 and paid on February 6, 2008 to shareholders of record on January 23, 2008.

The following tables illustrate the reconciliation of the numerators and denominators of the basic and diluted earnings per share (EPS) calculations.

|   | Three Months Ended September 30, 2008 |                                |                     |
|---|---------------------------------------|--------------------------------|---------------------|
|   | Income                                | Weighted-<br>average<br>shares | Per share<br>amount |
| Basic EPS                                   |                                       |                                |                     |
| Net income available to common stockholders | \$ 782,394                            | 3,997,217                      | \$ 0.20             |
| Effect of dilutive securities               |                                       |                                |                     |
| Stock options and unvested stock awards     | -                                     | 35,681                         | (0.01)              |

Diluted EPS

Net income available to common shareholders  
plus assumed conversion

\$ 782,394 4,032,898 \$ 0.19

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|  | Three Months Ended September 30, 2007<br>(restated) |                                |                     |
|--|---|--------------------------------|---------------------|
|  | Income  | Weighted-<br>average<br>shares | Per share<br>Amount |
| Basic EPS  |   |                                |                     |
| Net income available to common stockholders                            | \$ 1,435,730  | 3,968,936                      | \$ 0.36             |
| Effect of dilutive securities  |   |                                |                     |
| Stock options and unvested stock awards                                | -   | 50,180                         | -                   |
| Diluted EPS  |   |                                |                     |
| Net income available to common stockholders<br>plus assumed conversion | \$ 1,435,730  | 4,019,116                      | \$ 0.36             |

|  | Nine Months Ended September 30, 2008 |                                |                     |
|--|--------------------------------------|--------------------------------|---------------------|
|  | Income                               | Weighted-<br>average<br>shares | Per share<br>Amount |
| Basic EPS  |                                      |                                |                     |
| Net income available to common stockholders                            | \$ 2,302,437                         | 3,992,232                      | \$ 0.58             |
| Effect of dilutive securities  |                                      |                                |                     |
| Stock options and unvested stock awards                                | -                                    | 42,384                         | (0.01)              |
| Diluted EPS  |                                      |                                |                     |
| Net income available to common shareholders<br>plus assumed conversion | \$ 2,302,437                         | 4,034,616                      | \$ 0.57             |

|  | Nine Months Ended September 30, 2007<br>(restated) |                                |                     |
|--|--|--------------------------------|---------------------|
|  | Income   | Weighted-<br>average<br>Shares | Per share<br>Amount |
| Basic EPS  |  |                                |                     |
| Net income available to common stockholders                            | \$ 4,179,722                                       | 3,965,021                      | \$ 1.05             |
| Effect of dilutive securities  |  |                                |                     |
| Stock options and unvested stock awards                                | -  | 54,476                         | (0.01)              |
| Diluted EPS  |  |                                |                     |
| Net income available to common shareholders<br>plus assumed conversion | \$ 4,179,722                                       | 4,019,497                      | \$ 1.04             |

## Share-Based Compensation

Share-based compensation is accounted for in accordance with Statement of Financial Accounting Standards (“SFAS”) No. 123 (revised 2004) (“SFAS No. 123R”), Share-Based Payment. The Company adopted SFAS No. 123R on January 1, 2006 using the modified prospective approach. The Company establishes fair value for its equity awards to determine its cost and the Company recognizes the related expense for stock options over the vesting period using the straight-line method. The grant date fair value for stock options is calculated using the Black-Scholes option valuation model.

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The Company's stock-based incentive plans ("stock plans") authorize the issuance of shares of common stock pursuant to awards that may be granted in the form of stock options to purchase common stock ("options") and awards of shares of restricted common stock ("stock awards"). The purpose of the Company's stock plans is to attract and retain personnel for positions of substantial responsibility and to provide additional incentive to certain officers, directors, employees and other persons to promote the success of the Company. Under the Company's stock plans, options expire no later than ten years after the date of grant. Options are granted with an exercise price set at no less than the fair market value of the Company's stock on the date of the grant. The grant date fair value of the options is calculated using the Black-Scholes option valuation model.

Stock-based compensation expense related to options was \$92,182 and \$79,159 for the nine months ended September 30, 2008 and 2007, respectively.

Option transactions under the Company's stock plans during the nine months ended September 30, 2008 are summarized as follows:

| Stock Options                     | Number of Shares | Weighted Average Exercise Price | Weighted Average Remaining Contractual Term (years) | Aggregate Intrinsic Value |
|-----------------------------------|------------------|---------------------------------|---|---------------------------|
| Outstanding at January 1, 2008    | 156,838          | \$ 10.43                        |   |                           |
| Options Granted                   | -                | -                               |   |                           |
| Options Exercised                 | 324              | 3.24                            |   |                           |
| Options Forfeited                 | -                | -                               |   |                           |
| Options Expired                   | -                | -                               |   |                           |
| Outstanding at September 30, 2008 | 156,514          | \$ 10.44                        | 4.5   | \$ 263,524                |
| Exercisable at September 30, 2008 | 121,789          | \$ 8.94                         | 3.5   | \$ 263,524                |

Stock awards generally vest over a four-year service period on the anniversary of the grant date. Once vested, stock awards are irrevocable. The product of the number of shares granted and the grant date market price of the Company's common stock determine the fair value of shares covered by the stock award under the Company's stock plans. Management recognizes compensation expense for the fair value of the shares covered by the stock award on a straight-line basis over the requisite service period. Stock-based compensation expense related to stock awards was \$151,645 and \$279,200 for the nine months ended September 30, 2008 and 2007, respectively.

The following table summarizes the non-vested portion of stock awards outstanding at September 30, 2008:

| Stock Awards                                  | Number of Shares | Average Grant Date Fair Value |
|---|------------------|-------------------------------|
| Non-vested stock awards at January 1, 2008    | 47,993           | \$ 15.35                      |
| Shares granted                                | -                | -                             |
| Shares vested                                 | 13,812           | \$ 14.95                      |
| Shares forfeited                              | -                | -                             |
| Non-vested stock awards at September 30, 2008 | 34,181           | \$ 15.49                      |

As of September 30, 2008, there was approximately \$398,572 of unrecognized compensation cost related to non-vested share-based compensation arrangements granted under the Company's stock plans. That cost is expected to



be recognized over the following four years.

#### Benefit Plans

The Company provides certain retirement benefits to employees under a 401(k) plan. The Company's contributions to the 401(k) plan are expensed as incurred.

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The Company also provides retirement benefits to certain employees under a supplemental executive retirement plan. The plan is unfunded and the Company accrues actuarial determined benefit costs over the estimated service period of the employees in the plan. The Company follows Statement of Financial Accounting Standards No. 132, as revised in December 2003 (“SFAS No. 132”), “Employers’ Disclosures about Pensions and Other Post-retirement Benefits—an amendment of FASB Statements No. 87, 88, and 106” and Statement of Financial Accounting Standards No. 158 (“SFAS No. 158”), “Employers Accounting for Defined Benefit Pension and Other Post-retirement Plans—an amendment of FASB Statements No. 87, 88, 106 and 132(R)”. SFAS No. 132 revised employers’ disclosures about pension and other post-retirement benefit plans. It requires the disclosure of additional information about changes in the benefit obligation and the fair values of plan assets. It also standardizes the requirements for pensions and other postretirement benefit plans, to the extent possible, and illustrates combined formats for the presentation of pension plan and other post-retirement benefit plan disclosures. SFAS 158 requires an employer to recognize the over funded or under funded status of a defined benefit post-retirement plan (other than a multiemployer plan) as an asset or liability in its statement of financial position and to recognize changes in that funded status in the year in which the changes occur, through comprehensive income.

The components of net periodic expense for the Company’s supplemental executive retirement plan for the nine months ended September 30, 2008 and 2007 are as follows:

|                               | Three months ended<br>September 30, |            | Nine months ended<br>September 30, |            |
|-------------------------------|-------------------------------------|------------|------------------------------------|------------|
|                               | 2008                                | 2007       | 2008                               | 2007       |
| Service cost                  | \$ 57,637                           | \$ 56,791  | \$ 172,911                         | \$ 170,373 |
| Interest cost                 | 39,830                              | 32,889     | 119,490                            | 98,667     |
| Actuarial loss recognized     | 15,375                              | 6,217      | 46,125                             | 18,651     |
| Prior service cost recognized | 24,858                              | 24,858     | 74,574                             | 74,574     |
|                               | \$ 137,700                          | \$ 120,755 | \$ 413,100                         | \$ 362,265 |

In September 2006, the Financial Accounting Standards Board (“FASB”) Emerging Issues Task Force finalized Issue No. 06-4, Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-dollar Life Insurance Arrangements (“EITF 06-4”). EITF 06-4 requires that a liability be recorded during the service period when a split-dollar life insurance agreement continues after participants’ employment or retirement. The required accrued liability is based on either the post-employment benefit cost for the continuing life insurance or based on the future death benefit depending on the contractual terms of the underlying agreement. The Company adopted EITF 06-4 on January 1, 2008, and recorded a cumulative effect adjustment of \$329,706 as a reduction of retained earnings effective January 1, 2008. Total compensation expense for 2008 is projected to increase by approximately \$16,120 as a result of the adoption of EITF 06-4.

## Other Comprehensive Income (Loss)

The components of accumulated other comprehensive loss and their related income tax effects are as follows:

|  | September 30,<br>2008 | December 31,<br>2007 |
|--|-----------------------|----------------------|
| Unrealized holding losses (gains) on securities available for sale | \$ (2,478)            | \$ 30,563            |
| Related income tax effect  | 842                   | (12,880)             |
|  | (1,636)               | 17,683               |
| Unrealized loss on interest rate swap contract                     | (362,517)             | (99,754)             |
| Related income tax effect  | 144,250               | 39,842               |
|  | (218,267)             | (59,912)             |
| Pension liability  | (697,576)             | (818,343)            |
| Related income tax effect  | 279,157               | 327,386              |
|  | (418,419)             | (490,957)            |
| Accumulated Other Comprehensive Loss                               | \$ (638,322)          | \$ (533,186)         |

The components of other comprehensive income (loss) and their related income tax effects for the three and nine month periods ended September 30, 2008 and 2007, are as follows:

|  | Three Months Ended       |                          | Nine Months Ended        |                          |
|--|--------------------------|--------------------------|--------------------------|--------------------------|
|  | September<br>30,<br>2008 | September<br>30,<br>2007 | September<br>30,<br>2008 | September<br>30,<br>2007 |
| Unrealized gains (losses) on securities available for sale | \$ 767,537               | \$ 723,622               | \$ (33,041)              | \$ 31,857                |
| Related income tax effect                                  | (258,475)                | (207,594)                | 13,722                   | (10,194)                 |
|  | 509,062                  | 516,028                  | (19,319)                 | 21,663                   |
| Unrealized (loss) on interest rate swap contract           | (151,326)                | -                        | (262,763)                | -                        |
| Related income tax effect                                  | 60,441                   | -                        | 104,408                  | -                        |
|  | (90,885)                 | -                        | (158,355)                | -                        |
| Pension liability amortization                             | 40,300                   | -                        | 120,767                  | -                        |
| Related income tax effect                                  | (16,101)                 | -                        | (48,229)                 | -                        |
|  | 24,199                   | -                        | 72,538                   | -                        |
| Other Comprehensive Income (Loss)                          | \$ 442,376               | \$ 516,028               | \$ (105,136)             | \$ 21,663                |

## Recent Accounting Pronouncements

In May 2008, the FASB issued Statement of Financial Accounting Standards No 162 ("SFAS No. 162"), "The Hierarchy of Generally Accepted Accounting Principles." SFAS No. 162 identifies the sources of accounting principles and the

framework for selecting the principles used in the preparation of financial statements. SFAS No. 162 is effective 60 days following the SEC's approval of the Public Company Accounting Oversight Board amendments to AU Section 411, "The Meaning of Present Fairly in Conformity with Generally Accepted Accounting Principles." The adoption of SFAS No. 162 will not have a material impact on the Company's financial statements.

In March 2008, the FASB issued Statement of Financial Accounting Standards No. 161 (“SFAS No. 161”), “Disclosures about Derivative Instruments and Hedging Activities - an amendment of FASB Statement No. 133.” SFAS No. 161 requires entities that utilize derivative instruments to provide qualitative disclosures about the objectives and strategies for using derivatives, quantitative data about the fair value of, and gains and losses on, derivative contracts, and details of credit-risk-related contingent features in their hedged positions. SFAS No. 161 also requires entities to disclose additional information about the amounts and location of derivatives located within the financial statements, how the provisions of SFAS No. 133 have been applied, and the impact that hedges have on an entity’s financial position, financial performance, and cash flows. SFAS No. 161 is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008, with early application encouraged, but not required. The Company is currently assessing the impact of the adoption of SFAS No. 161 on its financial statements and disclosures.

In December 2007, the FASB issued Statement of Financial Accounting Standards No. 141(R) (“SFAS No. 141(R)”), “Business Combinations (revised 2007).” SFAS No. 141(R) significantly changes how entities apply the acquisition method to business combinations. The new standard requires the acquiring entity in a business combination to recognize all (and only) the assets acquired and liabilities assumed in the transaction; establishes the acquisition-date fair value as the measurement objective for all assets acquired and liabilities assumed; and requires the acquirer to disclose to investors and other users all of the information they need to evaluate and understand the nature and financial effect of the business combination. SFAS No. 141(R) is broader than its predecessor, SFAS No. 141, which only applied to business combinations in which control was obtained by transferring consideration. SFAS No. 141(R) applies to all transactions or other events in which an entity (the acquirer) obtains control of one or more businesses, including combinations achieved without the transfer of consideration. SFAS No. 141(R) requires an acquirer to recognize the assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree at the acquisition date, measured at their fair values as of that date, with limited exceptions specified in the Statement. This replaces SFAS No. 141’s cost allocation process, which required the cost of an acquisition to be allocated to the individual assets acquired and liabilities assumed, based on their estimated fair values. SFAS No. 141 required the acquirer to include the costs incurred to effect the acquisition (acquisition-related costs) in the cost of the acquisition that was allocated to the assets acquired and the liabilities assumed. SFAS No. 141(R) requires those costs to be recognized separately from the acquisition. In accordance with SFAS No. 141, restructuring costs that the acquirer expected, but was not obligated to incur, were recognized as if they were a liability assumed at the acquisition date. SFAS No. 141(R) requires the acquirer to recognize those restructuring costs that do not meet the criteria in Statement of Financial Accounting Standards No. 146, “Accounting for Costs Associated with Exit or Disposal Activities” as an expense as incurred. Acquisition related transaction costs will be expensed as incurred. SFAS No. 141(R) requires an acquirer to recognize assets or liabilities arising from all other contingencies (contractual contingencies) as of the acquisition date, measured at their acquisition-date fair values only if it is more likely than not that they meet the definition of an asset or a liability on the acquisition date. Under SFAS No. 141(R), changes in deferred tax asset valuation allowances and acquired income tax uncertainties in a business combination after the measurement period will impact income tax expense. Additionally, under SFAS No. 141(R), the allowance for loan losses of an acquiree will not be permitted to be recognized by the acquirer. SFAS No. 141(R) is effective for fiscal years beginning after December 15, 2008. This new pronouncement will impact the Company’s accounting for business combinations beginning January 1, 2009.

In December 2007, the FASB issued Statement of Financial Accounting Standards No. 160 (“SFAS No. 160”), “Noncontrolling Interest in Consolidated Financial Statements—an amendment of Accounting Research Bulletin No. 51 (Consolidated Financial Statements).” SFAS No. 160 requires all entities to report noncontrolling (minority) interests in subsidiaries as equity in the consolidated financial statements. Its intention is to eliminate the diversity in practice regarding the accounting for transactions between an entity and noncontrolling interests. SFAS No. 160 is effective for fiscal years beginning after December 15, 2008. The Company is currently assessing the impact of the adoption of SFAS No. 160 on its financial statements.



In November 2007, the SEC issued Staff Accounting Bulletin No. 109 (“SAB 109”), “Written Loan Commitments Recorded at Fair Value through Earnings.” SAB 109 revises and rescinds portions of Staff Accounting Bulletin No. 105 (“SAB 105”), “Application of Accounting Principles to Loan Commitments.” The SEC staff’s current view is that the expected net future cash flows related to the associated servicing of a loan should be included in the measurement of derivative and other written loan commitments that are accounted for at fair value through earnings. That view is consistent with the guidance in Statement of Financial Accounting Standards No. 156, “Accounting for Servicing of Financial Assets—an amendment of FASB Statement No. 140” and Statement of Financial Accounting Standards No. 159, “The Fair Value Option for Financial Assets and Financial Liabilities—including an amendment of FASB Statement No. 115.” SAB 109 retains the view expressed in SAB 105 that internally developed intangible assets should not be recorded as part of the fair value of a derivative loan commitment. The guidance in SAB 109 is effective for derivative loan commitments issued or modified in fiscal quarters beginning after December 15, 2007. The adoption of SAB 109 did not have a material impact on the Company’s financial statements.

In June 2008, the FASB issued FASB Staff Position, FSP EITF 03-6-1, Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities, FSP EITF 03-6-1 changes the way earnings per share is calculated for share-based payments that have not vested. FSP EITF 03-6-1 is effective for fiscal years beginning on or after December 15, 2008 and for interim periods within those fiscal years. The Company is currently assessing the impact of this standard on its financial statements.

In October 2008, the FASB issued FSP SFAS No. 157-3, “Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active” (FSP 157-3), to clarify the application of the provisions of SFAS 157 in an inactive market and how an entity would determine fair value in an inactive market. FSP 157-3 is effective immediately and applies to our September 30, 2008 financial statements. The application of the provisions of FSP 157-3 did not materially affect our results of operations or financial conditions as of and for the periods ended September 30, 2008.

## (2) Fair Value Measurements

Effective January 1, 2008, the Company adopted the provisions of Statement of Financial Accounting Standards No. 157 (“SFAS No. 157”), “Fair Value Measurements,” for financial assets and financial liabilities. SFAS No. 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurement. In accordance with Financial Accounting Standards Board Staff Position No. 157-2, “Effective Date of FASB Statement No. 157,” the Company will delay application of SFAS No. 157 for non-financial assets and non-financial liabilities until January 1, 2009.

SFAS No. 157 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability. The price in the principal (or most advantageous) market used to measure the fair value of the asset or liability will not be adjusted for transaction costs. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets and liabilities; it is not a forced transaction. Market participants are buyers and sellers in the principal market that are (i) independent, (ii) knowledgeable, (iii) able to transact and (iv) willing to transact.

SFAS No. 157 requires the use of valuation techniques that are consistent with the market approach, the income approach and/or the cost approach. The market approach uses prices and other relevant information generated by market transactions involving identical or comparable assets and liabilities. The income approach uses valuation techniques to convert future amounts, such as cash flows or earnings, to a single present amount on a discounted basis. The cost approach is based on the amount that currently would be required to replace the service capacity of an

asset (replacement cost). Valuation techniques should be consistently applied.

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Inputs to valuation techniques refer to the assumptions that market participants would use in pricing the asset or liability. Inputs may be observable, meaning those that reflect the assumptions market participants would use in pricing the asset or liability developed based on market data obtained from independent sources, or unobservable, meaning those that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. In that regard, SFAS No. 157 establishes a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair value hierarchy is as follows:

- Level 1 Inputs – Unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.
- Level 2 Inputs – Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These might include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability (such as interest rates, volatilities, prepayment speeds, credit risks, etc.) or inputs that are derived principally from or corroborated by market data by correlation or other means.
- Level 3 Inputs – Unobservable inputs for determining the fair values of assets or liabilities that reflect an entity's own assumptions about the assumptions that market participants would use in pricing the assets or liabilities.

A description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below. These valuation methodologies were applied to all of the Company's financial assets and financial liabilities carried at fair value effective January 1, 2008.

In general, fair value is based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon internally developed models that primarily use, as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments may include amounts to reflect counterparty credit quality, the Company's creditworthiness, among other things, as well as unobservable parameters. Any such valuation adjustments are applied consistently over time. The Company's valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective value or reflective of future values. While management believes the Company's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

**Securities Available for Sale.** Securities classified as available for sale are reported at fair value utilizing Level 2 Inputs. For these securities, the Company obtains fair value measurements from an independent pricing service. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade executive data, market consensus prepayments speeds, credit information and the bond's terms and conditions, among other things.

**Impaired loans.** Loans included in the following table are those accounted for under SFAS 114, "Accounting by Creditors for Impairment of a Loan," in which the Company has measured impairment generally based on the fair value of the loan's collateral. Fair value is generally determined based upon independent third party appraisals of the properties, or discounted cash flows based on the expected proceeds. These assets are included as Level 3 fair values, based upon the lowest level of input that is significant to the fair value measurements. The fair value consists of the loan balances less valuation allowance as determined under SFAS 114.

Derivatives. Derivatives are reported at fair value utilizing Level 2 Inputs. The Company obtains dealer quotations to value its interest rate swap.

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The following table summarizes financial assets and financial liabilities measured at fair value on a recurring basis as of September 30, 2008, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

|                               | Level 1<br>Inputs | Level 2<br>Inputs | Level 3<br>Inputs | Total Fair<br>Value |
|-------------------------------|-------------------|-------------------|-------------------|---------------------|
| Securities available for sale | \$ -              | \$ 87,063,748     | \$ -              | \$ 87,063,748       |
| Derivative liabilities        | -                 | 362,517           | -                 | 362,517             |
| Impaired Loans                | -                 | -                 | 1,447,000         | 1,447,000           |

Certain financial assets and financial liabilities are measured at fair value on a nonrecurring basis; that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). Financial assets and financial liabilities measured at fair value on a non-recurring basis at September 30, 2008 consist of impaired loans. Impaired loans measured at fair value at September 30, 2008, and included in the above table, consisted of nine loans having a principal balance of \$2,002,000 and specific loan loss allowances of \$555,000. Comparable amounts at June 30, 2008, were \$1,945,000 and \$521,000, respectively. During the three months ended September 30, 2008, one loan of \$58,000 was added on which a \$34,000 specific loan loss allowances was recorded, and principal repayments of \$1,000 were received.

Certain non-financial assets and non-financial liabilities measured at fair value on a recurring basis include reporting units measured at fair value in the first step of a goodwill impairment test. Certain non-financial assets measured at fair value on a non-recurring basis include non-financial assets and non-financial liabilities measured at fair value in the second step of a goodwill impairment test, as well as intangible assets and other non-financial long-lived assets measured at fair value for impairment assessment. As stated above, SFAS No. 157 will be applicable to these fair value measurements beginning January 1, 2009.

Effective January 1, 2008, the Company adopted the provisions of Statement of Financial Accounting Standards No. 159 (“SFAS No. 159”), “The Fair Value Option for Financial Assets and Financial Liabilities – Including an amendment of FASB Statement No. 115”. SFAS No. 159 permits the Company to choose to measure eligible items at fair value at specified election dates. Unrealized gains and losses on items for which the fair value measurement option has been elected are reported in earnings at each subsequent reporting date. The fair value option (i) may be applied instrument by instrument, with certain exceptions, and thus, the Company may record identical financial assets and liabilities at fair value or by another measurement basis permitted under generally accepted accounting principals, (ii) is irrevocable (unless a new election date occurs) and (iii) is applied only to entire instruments and not to portions of instruments. Adoption of SFAS No. 159 on January 1, 2008 did not have a significant impact on the Company’s financial statements.

### (3) Acquisition of Unaffiliated Branch

On February 27, 2007, the Company, through the Bank, completed its acquisition of the Hightstown, New Jersey branch of another financial institution for a purchase price of \$747,330.

As a result of the acquisition, the Hightstown branch became a branch of the Bank. Included in the acquisition of the branch were deposit liabilities of \$19.5 million, mostly in certificates of deposit, and cash of approximately \$18.8 million, net of assets acquired consisting of cash on hand of approximately \$137,000, fixed and other assets of approximately \$91,000 and the assumption of the lease of the branch premises. The cash received in the transaction was utilized to repay short term borrowings used to purchase investment securities prior to, and in contemplation of, the completion of the acquisition.

In addition, the Bank recorded goodwill of \$472,726 and a core deposit intangible asset of \$274,604.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The purpose of this discussion and analysis of the operating results and financial condition at September 30, 2008 is intended to help readers analyze the accompanying financial statements, notes and other supplemental information contained in this document. Results of operations for the three and nine month periods ended September 30, 2008 are not necessarily indicative of results to be attained for any other period.

This discussion and analysis should be read in conjunction with the Consolidated Financial Statements, notes and tables included elsewhere in this report and Part II, Item 7 of the Company's Form 10-K (Management's Discussion and Analysis of Financial Condition and Results of Operations) for the year ended December 31, 2007, as filed with the Securities and Exchange Commission (the "SEC") on April 15, 2008.

## General

Throughout the following sections, the "Company" refers to 1st Constitution Bancorp and, as the context requires, its wholly-owned subsidiaries, 1st Constitution Bank and 1st Constitution Capital Trust II; the "Bank" refers to 1st Constitution Bank; "Trust II" refers to 1st Constitution Capital Trust II; and "Trust I" refers to 1st Constitution Capital Trust I, which was a subsidiary of the Company until its termination in April 2007. Trust II and Trust I are not included in the Company's consolidated financial statements as they are variable interest entities and the Company is not the primary beneficiary.

The Company is a bank holding company registered under the Bank Holding Company Act of 1956, as amended. The Company was organized under the laws of the State of New Jersey in February 1999 for the purpose of acquiring all of the issued and outstanding stock of the Bank, a full service commercial bank which began operations in August 1989, and thereby enabling the Bank to operate within a bank holding company structure. The Company became an active bank holding company on July 1, 1999. The Bank is a wholly-owned subsidiary of the Company. Other than its ownership interest in the Bank, the Company currently conducts no other significant business activities.

The Bank operates eleven branches, and manages an investment portfolio through 1st Constitution Investment Company of Delaware, Inc., its subsidiary. FCB Assets Holdings, Inc., a subsidiary of the Bank, is used by the Bank to manage and dispose of repossessed real estate.

Trust II, a subsidiary of the Company, was created in May 2006 to issue trust preferred securities to assist the Company to raise additional regulatory capital.

Trust I, which was a statutory business trust and a wholly-owned subsidiary of the Company, had issued \$5.0 million of variable rate trust preferred securities in April 2002 and had held, as its sole asset, subordinated debentures issued by the Company until such debentures were redeemed by the Company, and Trust I was terminated, in April 2007.

The Company's Annual Report on Form 10-K filed with the SEC on April 15, 2008 contains restated unaudited consolidated financial information of the Company for each of the first three quarters of 2007. To the extent that the discussion and analysis contained herein relates or refers to the Company's results for the first quarter or nine months of 2007, such discussion and analysis reflects the Company's restated results for the three and nine months ended September 30, 2007.

## Forward-Looking Statements

This report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward looking statements. When used in this and in future filings by the Company with the SEC, in the Company's press releases and in oral statements made with the approval of an authorized executive officer of the Company, the words or phrases "will," "will likely result," "could," "anticipates," "believes," "continues," "expects," "plans," "will continue," "is anticipated," "estimated," "project" or "outlook" expressions (including confirmations by an authorized executive officer of the Company of any such expressions made by a third party with respect to the Company) are intended to identify forward-looking statements. The Company wishes to caution readers not to place undue reliance on any such forward-looking statements, each of which speak only as of the date made. Such statements are subject to certain risks and uncertainties that could cause

actual results to differ materially from historical earnings and those presently anticipated or projected.

Factors that may cause actual results to differ from those results expressed or implied, include, but are not limited to, those listed under “Business”, “Risk Factors” and “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in the Company’s Annual Report on Form 10-K filed with the SEC on April 15, 2008, such as the overall economy and the interest rate environment; the ability of customers to repay their obligations; the adequacy of the allowance for loan losses; competition; significant changes in accounting, tax or regulatory practices and requirements; certain interest rate risks; risks associated with investments in mortgage-backed securities; and risks associated with speculative construction lending. Although management has taken certain steps to mitigate any negative effect of the aforementioned items, significant unfavorable changes could severely impact the assumptions used and could have an adverse effect on profitability. The Company undertakes no obligation to publicly revise any forward-looking statements to reflect anticipated or unanticipated events or circumstances occurring after the date of such statements, except as required by law.

#### Recent Developments

There have been historical disruptions in the financial system during the past year and many lenders and financial institutions have reduced or ceased to provide funding to borrowers, including other lending institutions. The availability of credit, confidence in the entire financial sector, and volatility in financial markets have been adversely affected. These disruptions are likely to have some impact on all institutions in the U.S. banking and financial industries. The Federal Reserve System has been providing vast amounts of liquidity into the banking systems to compensate for weaknesses in short-term borrowing markets and other capital markets. A reduction in the Federal Reserve’s activities or capacity could reduce liquidity in the markets, thereby potentially increasing funding costs to the Bank or reducing the availability of funds to the Bank to finance its existing operations.

#### RESULTS OF OPERATIONS

Three Months Ended September 30, 2008 Compared to the Three Months Ended September 30, 2007

##### Summary

The Company realized net income of \$782,394 for the three months ended September 30, 2008, a decrease of 45.5% from the \$1,435,730 reported for the three months ended September 30, 2007. Diluted net income per share was \$0.19 for the three months ended September 30, 2008 compared to \$0.36 per diluted share for the three months ended September 30, 2007. All prior year share information has been restated for the effect of a 6% stock dividend declared on December 20, 2007 and paid on February 6, 2008 to shareholders of record on January 23, 2008.

Key performance ratios declined for the three months ended September 30, 2008 as compared to the three months ended September 30, 2007. Return on average assets and return on average equity were 0.62% and 7.39% for the three months ended September 30, 2008 compared to 1.32% and 14.84%, respectively, for the three months ended September 30, 2007.

A significant factor impacting the Company’s net interest income has been the declining level of market interest rates and the resulting compression of the Company’s net interest margin. The net interest margin for the three months ended September 30, 2008 was 3.61% as compared to the 4.51% net interest margin recorded for the three months ended September 30, 2007, a reduction of 90 basis points. The Federal Reserve has decreased the level of market interest rates by 300 basis points since September 18, 2007. Since the majority of the Company’s interest earning assets earn at floating rates, these interest rate reductions have resulted in a decreased level of interest income. The Company will continue to closely monitor the mix of earning assets and funding sources to maximize net interest income during this challenging interest rate environment.

The Company has a significant investment in collateralized mortgage obligations and trust preferred securities. At September 30, 2008, the Company held collateralized mortgage obligations with an aggregate market value of \$6,909,259 in the Available for Sale portfolio. These securities had an unrealized loss of \$315,982. The Company also held trust preferred securities in the Available for Sale portfolio with an aggregate market value of \$1,876,539 and an unrealized loss of \$576,140 at September 30, 2008. Several financial institutions have reported significant write-downs of the value of mortgage-related and trust preferred securities. Management has considered the severity and duration of the unrealized losses within the Company's collateralized mortgage obligations and trust preferred securities portfolios, and evaluated recent events specific to the issuers of these securities and their industries, as well as external credit ratings and downgrades thereto. Based on these considerations and evaluations, management does not believe that any of the Company's collateralized mortgage obligations or trust preferred securities are other-than-temporarily impaired as of September 30, 2008. Certain of these types of securities may also not be marketable except at significant discounts. While management of the Company is, as of the date of this report, unaware of any other-than-temporarily impairment in the Company's portfolio of these securities, market, entity or industry conditions could further deteriorate and result in the recognition of future impairment losses related to these securities.



## Earnings Analysis

### Interest Income

Interest income for the three months ended September 30, 2008 was \$7,389,253, decreasing by 5.6% from the \$7,825,738 reported in the three months ended September 30, 2007. The decrease in interest income was attributable to the current period decrease in yields earned on the Bank's interest-earning assets, partially offset by increased average balances in those interest-earning assets. For the three months ended September 30, 2008, average interest earning assets increased \$61.2 million or 15.0%, to \$468.3 million compared to \$407.1 million for the three months ended September 30, 2007. For the three months ended September 30, 2008, the average yield on earning assets, on a tax-equivalent basis, decreased 140 basis points to 6.33% from 7.73% for the three months ended September 30, 2007.

### Interest Expense

Interest expense for the three months ended September 30, 2008 was \$3,201,563, a decrease of \$105,633 from \$3,307,196 reported for the three months ended September 30, 2007. Total average interest bearing liabilities increased by \$57.6 million to \$384.4 million for the three months ended September 30, 2008 from \$326.8 million for the three months ended September 30, 2007. The average cost of interest bearing liabilities decreased 71 basis points to 3.31% for the three months ended September 30, 2008 from 4.02% for the three months ended September 30, 2007. These decreases were primarily a result of the current period decrease in market-driven rates paid on deposits and short-term borrowed funds.

### Net Interest Income

The Company's net interest income for the three months ended September 30, 2008 was \$4,187,690, a decrease of 7.3% from the \$4,518,542 reported for September 30, 2007. The net interest margin (on a tax-equivalent basis), which is net interest income divided by average interest-earning assets, decreased 90 basis points to 3.61% for the three months ended September 30, 2008 from 4.51% for the three months ended September 30, 2007. The declining level of market interest rates on the Bank's floating rate assets in the competitive New Jersey marketplace has contributed significantly to this margin compression.

### Provision for Loan Losses

Management maintains the allowance for loan losses at a level that is considered adequate to absorb losses on existing loans that may become uncollectible, based upon an evaluation of known and inherent risks in the loan portfolio. Additions to the allowance are made by charges to the provision for loan losses. The evaluation considers a complete review of the following specific factors: historical losses by loan category, non-accrual and impaired loans, problem loans as identified through internal classifications, collateral values, and the growth and size of the portfolio. Additionally, current economic conditions and local real estate market conditions are considered. As a result of this evaluation process, the Company's provision for loan losses was \$175,000 for the three months ended September 30, 2008 and \$30,000 for the three months ended September 30, 2007. See "Allowance for Loan Losses" on page 25.

### Non-Interest Income

Total non-interest income for the three months ended September 30, 2008 was \$976,211, an increase of \$330,505, or 51.2%, over non-interest income of \$645,706 for the three months ended September 30, 2007.

Service charges on deposit accounts represent a significant source of non-interest income. Service charge revenues increased by \$89,399, or 53.0%, to \$257,977 for the three months ended September 30, 2008 from \$168,578 for the

three months ended September 30, 2007. This increase was the result of a higher volume of uncollected funds and overdraft fees collected on deposit accounts during the third quarter of 2008 compared to the same period in 2007.

Gain on sales of loans increased by \$114,592, or 62.4%, to \$298,342 for the three months ended September 30, 2008 when compared to \$183,750 for the three months ended September 30, 2007. The Bank sells both residential mortgage loans and Small Business Administration (“SBA”) loans in the secondary market. The lower interest rate environment that continued into 2008 has impacted the volume of sales transactions in the mortgage loan and SBA loan markets and resultant gains resulting from these transactions.

Non-interest income also includes income from bank-owned life insurance (“BOLI”), which amounted to \$97,901 for the three months ended September 30, 2008 compared to \$95,446 for the three months ended September 30, 2007. The Bank purchased tax-free BOLI assets to partially offset the cost of employee benefit plans and reduce the Company’s overall effective tax rate.

The Bank also generates non-interest income from a variety of fee-based services. These include safe deposit box rental, wire transfer service fees and Automated Teller Machine fees for non-Bank customers. Increased customer demand for these services contributed to the other income component of non-interest income amounting to \$321,991 for the three months ended September 30, 2008, compared to \$197,932 for the three months ended September 30, 2007.

#### Non-Interest Expense

Non-interest expenses increased by \$916,873, or 30.4%, to \$3,928,244 for the three months ended September 30, 2008 from \$3,011,371 for the three months ended September 30, 2007. The following table presents the major components of non-interest expenses for the three months ended September 30, 2008 and 2007.

| Non-interest Expenses                   | Three months ended September 30, |                     |
|---|----------------------------------|---------------------|
|   | 2008                             | 2007                |
| Salaries and employee benefits          | \$ 2,177,318                     | \$ 1,810,573        |
| Occupancy expenses                      | 459,958                          | 431,888             |
| Equipment expense                       | 167,544                          | 109,336             |
| Marketing                               | 63,825                           | 27,141              |
| Data processing expenses                | 230,618                          | 213,763             |
| Regulatory, professional and other fees | 323,062                          | 112,286             |
| Office expense                          | 183,764                          | 142,749             |
| All other expenses                      | 322,155                          | 163,635             |
| <b>Total</b>                            | <b>\$ 3,928,244</b>              | <b>\$ 3,011,371</b> |

Salaries and employee benefits, which represent the largest portion of non-interest expenses, increased by \$366,745, or 20.3%, to \$2,177,318 for the three months ended September 30, 2008 compared to \$1,810,573 for the three months ended September 30, 2007. The increase in salaries and employee benefits for the three months ended September 30, 2008 was a result of an increase in the number of employees, regular merit increases and increased health care costs. Overall staffing levels increased to 112 full-time equivalent employees at September 30, 2008 as compared to 104 full-time equivalent employees at September 30, 2007.

In January 2008, the Bank established a Mortgage Warehouse Funding Group, which introduced a revolving line of credit that is available to licensed mortgage banking companies. This group is based in a newly leased office space in Somerset, NJ and consists of five newly hired staff members. The Bank’s action to establish this group and commence operations has contributed to the 2008 third quarter increase in most components of non-interest expenses (in particular, salaries and employee benefits, equipment expense, and all other expenses) when compared with 2007

expenses for the same period.

Marketing expenses increased by \$36,684, or 135.2%, to \$63,825 for the three months ended September 30, 2008 compared to \$27,141 for the three months ended September 30, 2007. The increase in marketing expenses was attributable to marketing campaigns designed to increase low-cost core deposits, further develop our brand image and continue the Bank's support of community activities.

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Regulatory, professional and other fees increased by \$210,776, or 187.7% to \$323,062 for the three months ended September 30, 2008 compared to \$112,286 for the three months ended September 30, 2007. During 2008, the Company incurred increased accounting and legal fees as a result of the restatement of the Company's financial statements for the first three quarters and the year ended December 31, 2006 and the first three quarters of the year ended December 31, 2007, as described in Item 8 of the 2007 Form 10-K, which became payable in the three months ended September 30, 2008. The Bank also incurred additional professional fees for the three months ended September 30, 2008 in connection with audits performed by independent consultants in 2008 to assess the effectiveness of controls established over internal systems as required by the Sarbanes-Oxley Act.

All other expenses, which are comprised of a variety of operating expenses and fees as well as expenses associated with lending activities, increased by \$158,520, or 96.9% to \$322,155 for the three months ended September 30, 2008 compared to \$163,635 for the three months ended September 30, 2007. The addition of the Mortgage Warehouse Funding Group in January 2008, as noted above, contributed significantly to the current period increase in this category.

An important financial services industry productivity measure is the efficiency ratio. The efficiency ratio is calculated by dividing total operating expenses by net interest income plus non-interest income. An increase in the efficiency ratio indicates that more resources are being utilized to generate the same or greater volume of income, while a decrease would indicate a more efficient allocation of resources. The Company's efficiency ratio increased to 76.1% for the three months ended September 30, 2008, compared to 58.3% for the three months ended September 30, 2007. The increase in the efficiency ratio is due to the above-noted increases in non-interest expenses and reduced net interest income.

#### Income Taxes

Income tax expense decreased by \$408,903 from \$687,147 for the three months ended September 30, 2007 to \$278,244 for the three months ended September 30, 2008. This decrease was primarily due to a lower 2008 level of pretax income. The decrease in the effective tax rate of 26.2% for the three months ended September 30, 2008 as compared to 32.3% for the three months ended September 30, 2007 can be attributed to a higher proportion of earnings from tax-exempt assets, such as obligations of states and political subdivisions during the 2008 period.

#### Nine Months Ended September 30, 2008 Compared to the Nine Months Ended September 30, 2007

##### Summary

The Company reported net income of \$2,302,437 for the nine months ended September 30, 2008, a decrease of \$1,877,285, or 44.9%, from the \$4,179,722 reported for the nine months ended September 30, 2007. Net income per diluted share was \$0.57 for the nine months ended September 30, 2008 compared to \$1.04 per diluted share for the nine months ended September 30, 2007.

Key performance ratios declined for the nine months ended September 30, 2008. Return on average assets and return on average equity were 0.64% and 7.36%, respectively, for the nine months ended September 30, 2008 compared to 1.33% and 15.04%, respectively, for the nine months ended September 30, 2007.

##### Earnings Analysis

##### Interest Income

For the nine months ended September 30, 2008, total interest income was \$21,748,439, representing a decrease of \$911,941 or 4.0%, from the total interest income of \$22,660,380 for the nine months ended September 30, 2007. The

following table sets forth the Company's consolidated average balances of assets, liabilities and shareholders' equity as well as interest income and expense on related items, and the Company's average yields and costs, on a tax-equivalent basis, for the nine month periods ended September 30, 2008 and 2007.

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Average Balance Sheets with Resultant Interest and Rates

(yields and costs on a tax-equivalent basis)

Nine months ended September 30, 2008

Nine months ended Sep

|  | Average<br>Balance    | Interest          | Average<br>Yield/Cost | Average<br>Balance    | Inte        |
|--|-----------------------|-------------------|-----------------------|-----------------------|-------------|
| <b>Assets:</b>                               |                       |                   |                       |                       |             |
| Federal Funds Sold/Short-Term Investments    | \$ 5,984,401          | \$ 102,571        | 2.28 %                | \$ 1,896,548          | \$          |
| <b>Investment Securities:</b>                |                       |                   |                       |                       |             |
| Taxable                                      | 77,102,296            | 2,884,520         | 4.98 %                | 81,190,767            | 3,1         |
| Tax-exempt                                   | 14,724,025            | 629,592           | 5.70 %                | 22,953,730            | 9           |
| Total  | 91,826,321            | 3,514,112         | 5.10 %                | 104,144,497           | 4,1         |
| <b>Loan Portfolio:</b>                       |                       |                   |                       |                       |             |
| Construction                                 | 120,390,986           | 6,420,158         | 7.10 %                | 128,836,323           | 8,7         |
| Residential Real Estate                      | 10,396,339            | 490,967           | 6.29 %                | 8,457,815             | 4           |
| Home Equity                                  | 15,187,852            | 734,246           | 6.44 %                | 14,023,750            | 8           |
| Commercial and commercial real estate        | 125,655,843           | 6,922,897         | 7.34 %                | 115,293,035           | 6,7         |
| Mortgage warehouse lines                     | 51,543,319            | 1,870,119         | 4.83 %                | -                     |             |
| Installment                                  | 1,338,486             | 79,240            | 7.89 %                | 1,551,403             |             |
| All Other Loans                              | 26,743,585            | 1,818,322         | 9.06 %                | 21,540,462            | 1,9         |
| Total  | 351,256,410           | 18,335,949        | 6.95 %                | 289,702,788           | 18,7        |
| <b>Total Interest-Earning Assets</b>         | <b>449,067,132</b>    | <b>21,952,632</b> | <b>6.51 %</b>         | <b>395,743,833</b>    | <b>22,9</b> |
| Allowance for Loan Losses                    | (3,565,315 )          |                   |                       | (3,248,097 )          |             |
| Cash and Due From Bank                       | 11,661,357            |                   |                       | 9,912,262             |             |
| Other Assets                                 | 21,976,659            |                   |                       | 17,362,502            |             |
| <b>Total Assets</b>                          | <b>\$ 479,139,833</b> |                   |                       | <b>\$ 419,770,500</b> |             |
| <b>Liabilities and Shareholders' Equity:</b> |                       |                   |                       |                       |             |
| <b>Interest-Bearing Liabilities:</b>         |                       |                   |                       |                       |             |
| Money Market and NOW Accounts                | 88,728,412            | 1,661,505         | 2.49 %                | 83,618,465            | 1,2         |
| Savings Accounts                             | 78,154,933            | 1,465,495         | 2.50 %                | 65,739,735            | 1,5         |
| Certificates of Deposit                      | 143,165,745           | 4,468,593         | 4.16 %                | 120,391,470           | 4,3         |
| Other Borrowed Funds                         | 33,553,650            | 1,151,511         | 4.57 %                | 28,815,385            | 1,1         |
| Trust Preferred Securities                   | 18,000,000            | 799,742           | 5.92 %                | 20,051,282            | 1,1         |
| <b>Total Interest-Bearing Liabilities</b>    | <b>361,602,740</b>    | <b>9,546,846</b>  | <b>3.52 %</b>         | <b>316,616,337</b>    | <b>9,3</b>  |

|  |                |  |
|--|----------------|--|
| Net Interest Spread                        |                | 2.99 %                                 |
| Demand Deposits                            | 70,568,752     | 60,993,033                             |
| Other Liabilities                          | 5,194,861      | 4,994,721                              |
| Total Liabilities                          | 437,366,353    | 382,604,091                            |
| Shareholders' Equity                       | 41,773,481     | 37,166,409                             |
| Total Liabilities and Shareholders' Equity | \$ 479,139,834 | \$ 419,770,500                         |
| Net Interest Margin                        |                | \$ 12,405,786      3.69 %      \$ 13,6 |

The decrease in interest income for the nine months ended September 30, 2008 resulted from a lower average yields earned on the securities and loan portfolios partially offset by an increase in the loan portfolio average balance. Average loans increased \$61.6 million, or 21.2%, to \$351.3 million for the nine months ended September 30, 2008 from \$289.7 million for the nine months ended September 30, 2007, while the yield on the portfolio decreased 171 basis points from 8.66% for the nine months ended September 30, 2007 to 6.95% for the nine months ended September 30, 2008. The lower loan yield reflected the lower interest rate environment that has continued through the 2008 period. At September 30, 2008, approximately 64 % of the Bank's loans have interest rates which float based on short-term indices such as LIBOR and the Prime Rate.



Average securities decreased \$12.3 million, or 11.8%, from \$104.1 million for the nine months ended September 30, 2007 to \$91.8 million for the nine months ended September 30, 2008, while the yield on the securities portfolio decreased to 5.10% for the nine months ended September 30, 2008 from 5.31% for the nine months ended September 30, 2007.

Overall, the yield on the Company's total interest-earning assets, on a tax-equivalent basis, decreased 125 basis points to 6.51% for the nine months ended September 30, 2008 from 7.76% for the nine months ended September 30, 2007.

#### Interest Expense

Total interest expense for the nine months ended September 30, 2008 was \$9,546,846, an increase of \$177,198, or 1.9%, compared to \$9,369,648 for the nine months ended September 30, 2007. The average rate paid on interest bearing liabilities for the nine months ended September 30, 2008 decreased 44 basis points to 3.52% from 3.96% for the nine months ended September 30, 2007. The increase in interest expense for the current period resulted primarily from the increase in average interest-bearing liabilities of \$45.0 million or 14.2%, partially offset by a decline in the average rate paid on these liabilities.

#### Net Interest Income

The Company's net interest income for the nine months ended September 30, 2008 was \$12,201,593, a decrease of \$1,089,139, or 8.2%, compared to \$13,290,732 for the nine months ended September 30, 2007. The net interest margin (on a tax-equivalent basis) was 3.69% for the nine months ended September 30, 2008, compared to 4.60% for the nine months ended September 30, 2007. The lower yields earned on the Bank's floating-rate balances in the securities and loan portfolios has contributed significantly to this margin compression.

#### Provision for Loan Losses

Management considers a complete review of the following specific factors in determining the provision for loan losses: historical losses by loan category, non-accrual loans, problem loans as identified through internal classifications, collateral values, and the growth and size of the loan portfolio. In addition to these factors, management takes into consideration current economic conditions and local real estate market conditions. Using this evaluation process, the Company's provision for loan losses was \$535,000 for the nine months ended September 30, 2008 and \$100,000 for the nine months ended September 30, 2007. While the risk profile of the loan portfolio was reduced by a change in its composition via a \$25,411,047 reduction in higher risk construction loans and a \$85,153,706 increase in lower risk mortgage warehouse lines, the total loan portfolio grew by 22.6% from December 31, 2007 to September 30, 2008 and necessitated the increased provision to account for the inherent risk in the portfolio as a result of this growth. Also, management replenished the reserves to compensate for the current period net charge-offs as well as taking into consideration that real estate market conditions remained weak. Net charge offs/recoveries amounted to a net charge-off of \$154,471 for the nine months ended September 30, 2008, compared to a net charge-off of \$10,280 for the nine months ended September 30, 2007. See "Allowance for Loan Losses" on page 25.

#### Non-Interest Income

Total non-interest income for the nine months ended September 30, 2008 was \$2,567,492, which is an increase of \$629,622, or 32.5%, from total non-interest income of \$1,937,870 for the nine months ended September 30, 2007.

Service charges on deposit accounts increased to \$641,421 for the nine months ended September 30, 2008 from \$493,614 for the nine months ended September 30, 2007. Service charge income increased principally due to a higher volume of uncollected funds and overdraft fees collected on deposit accounts during the first nine months of 2008 compared to the first nine months of 2007.

Gain on sale of loans held for sale represented the largest single source on non-interest income. Gain on sale of loans held for sale for the nine months ended September 30, 2008 was \$893,945 compared to \$604,268 for the nine months ended September 30, 2007. The lower interest rate environment through the end of the third quarter of 2008 has resulted in an increased volume of sales transactions in the mortgage loan and SBA loan markets and resultant gains from these transactions.

Income from BOLI assets amounted to \$282,546 for the nine months ended September 30, 2008, compared to \$274,027 for the nine months ended September 30, 2007. The Company owns \$9.8 million in tax-free BOLI assets which partially offset the cost of employee benefit plans and reduce the Company's overall effective tax rate.

The Bank also generates non-interest income from a variety of fee-based services contributed to the other income components of non-interest income, amounting to \$749,580 for the nine months ended September 30, 2008, compared to \$565,961 for the nine months ended September 30, 2007.

#### Non-Interest Expense

Total non-interest expense for the nine months ended September 30, 2008 was \$10,959,755, which is an increase of \$1,998,823, or 22.3%, compared to total non-interest expense of \$8,960,932 for the nine months ended September 30, 2007.

The following table presents the major components of non-interest expense for the nine months ended September 30, 2008 and 2007.

|   | Nine months ended September 30, |              |
|---|---------------------------------|--------------|
|   | 2008                            | 2007         |
| Non-interest Expenses                   |                                 |              |
| Salaries and employee benefits          | \$ 6,228,445                    | \$ 5,361,491 |
| Occupancy expense                       | 1,324,396                       | 1,233,948    |
| Equipment expense                       | 458,919                         | 355,545      |
| Marketing                               | 203,359                         | 74,167       |
| Data processing expenses                | 660,210                         | 626,737      |
| Regulatory, professional and other fees | 814,606                         | 294,392      |
| Office expense                          | 469,461                         | 437,531      |
| All other expenses                      | 800,359                         | 577,121      |
|   | \$ 10,959,755                   | \$ 8,960,932 |

Salaries and employee benefits increased \$866,954, or 16.2%, to \$6,228,445 for the nine months ended September 30, 2008, compared to \$5,361,491 for the nine months ended September 30, 2007. This increase reflects the increase in staffing levels plus normal employee salary increases.

In January 2008, the Bank established a Mortgage Warehouse Funding Group, which introduced a revolving line of credit that is available to licensed mortgage banking companies. This group is based in a newly leased office space in Somerset, NJ and consists of five newly hired staff. The Bank's action to establish this group and commence operations has contributed to the 2008 increase in most components of non-interest expenses when compared with

2007 expenses for the same period.

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Marketing expenses increased by \$129,192, or 174.2%, to \$203,359 for the nine months ended September 30, 2008, compared to \$74,167 for the nine months ended September 30, 2007. The increase in marketing expenses was attributable to marketing campaigns designed to increase low-cost core deposits, further develop our brand image and continue the Bank's support of community activities.

Regulatory, professional and other fees increased by \$520,214, or 176.7%, to \$814,606 for the nine months ended September 30, 2008, compared to \$294,392 for the nine months ended September 30, 2007. During the first nine months of 2008, the Company incurred increased accounting and legal fees as a result of the restatement of the Company's financial statements for the first three quarters and the year ended December 31, 2006 and the first three quarters of the year ended December 31, 2007, as described in Item 8 of the 2007 Form 10-K. The Bank also incurred additional professional fees for the first nine months of 2008 in connection with audits performed by independent consultants in 2008 to assess the effectiveness of controls established over internal systems as required by the Sarbanes-Oxley Act.

All other expenses, which are comprised of a variety of operating expenses and fees as well as expenses associated with lending activities, increased by \$223,238, or 38.7%, to \$800,359 for the nine months ended September 30, 2008, compared to \$577,121 for the nine months ended September 30, 2007.

The Company's efficiency ratio increased to 74.2% for the nine months ended September 30, 2008, compared to a ratio of 58.8% for the nine months ended September 30, 2007. The increase in this ratio for the 2008 period is due to the above-noted increases in non-interest expenses and reduced level of net interest income.

#### Income Taxes

Income tax expense decreased by \$1,106,055 from \$1,987,948 for the nine months ended September 30, 2007 to \$971,893 for the nine months ended September 30, 2008. The decrease was primarily due to a lower 2008 level of pretax income. The decrease in the effective tax rate of 29.7% for the nine months ended September 30, 2008 as compared to 32.2% for the nine months ended September 30, 2007 can be attributed to a higher proportion of earnings from tax-exempt assets, such as obligations of states and political subdivisions during the 2008 period.

#### Financial Condition

##### September 30, 2008 Compared with December 31, 2007

Total consolidated assets at September 30, 2008 were \$513,561,622, representing an increase of \$84,410,083 from \$429,151,539 at December 31, 2007. The asset growth was focused in our loan portfolio, which increased by \$66,651,046. The primary funding for asset growth came from deposits and borrowings, which increased by \$61,244,848 and \$21,600,000, respectively.

#### Cash and Cash Equivalents

Cash and cash equivalents at September 30, 2008 totaled \$15,859,628 compared to \$7,548,102 at December 31, 2007. Cash and cash equivalents at September 30, 2008 consisted of cash and due from banks of \$15,848,339 and Federal funds sold/short term investments of \$11,289. The corresponding balances at December 31, 2007 were \$7,517,158 and \$30,944, respectively. The increase was due primarily to timing of cash flows related to the Bank's business activities.

#### Investment Securities

The Bank's investment securities represented 20.1% of total assets at September 30, 2008 and 23.0% at December 31, 2007. Total investment securities increased \$4,489,835, or 4.5%, at September 30, 2008 to \$103,194,318 from \$98,704,483 at December 31, 2007.

Securities available for sale are investments that may be sold in response to changing market and interest rate conditions or for other business purposes. Securities available for sale consist primarily of U.S. Government and Federal agency securities as well as mortgage-backed securities. Activity in this portfolio is undertaken primarily to manage liquidity and interest rate risk and to take advantage of market conditions that create more economically attractive returns. At September 30, 2008, securities available for sale totaled \$87,063,748, which is an increase of \$11,871,611 or 15.8%, from securities available for sale totaling \$75,192,137 at December 31, 2007.

At September 30, 2008, the securities available for sale portfolio had net unrealized losses of \$2,478, compared to net unrealized gains of \$30,563 at December 31, 2007. These unrealized gains and losses are reflected net of tax in shareholders' equity as a component of "Accumulated other comprehensive loss."

Securities held to maturity, which are carried at amortized historical cost, are investments for which there is the positive intent and ability to hold to maturity. The held to maturity portfolio consists primarily of obligations of states and political subdivisions. At September 30, 2008, securities held to maturity were \$16,130,570, a decrease of \$7,381,776, or 31.4%, from \$23,512,346 at December 31, 2007. The fair value of the held to maturity portfolio at September 30, 2008 was \$15,374,652, resulting in an unrealized loss of \$755,918.

During the nine months ended September 30, 2008, the Bank purchased securities in the amounts of \$33,765,333 for the available for sale portfolio. During this same period, \$29,176,761 in proceeds from maturities and repayments were received.

#### Loans

The loan portfolio, which represents the Bank's largest asset, is a significant source of both interest and fee income. Elements of the loan portfolio are subject to differing levels of credit and interest rate risk. The Company's primary lending focus continues to be construction loans, commercial loans, owner-occupied commercial mortgage loans and tenanted commercial real estate loans.

The following table sets forth the classification of loans by major category at September 30, 2008 and December 31, 2007.

| Loan Portfolio Composition<br>Component | September 30, 2008 |            | December 31, 2007 |            |
|---|--------------------|------------|-------------------|------------|
|   | Amount             | % of total | Amount            | % of total |
| Construction loans                      | \$ 107,324,873     | 30%        | \$ 132,735,920    | 45%        |
| Residential real estate loans           | 10,131,858         | 3%         | 10,088,515        | 3%         |
| Commercial and commercial real estate   | 140,135,082        | 39%        | 135,128,642       | 46%        |
| Mortgage warehouse lines                | 85,153,706         | 24%        | -0-               | 0%         |
| Loans to individuals                    | 17,833,277         | 5%         | 16,324,817        | 6%         |
| Deferred loan fees and costs            | 606,277            | 0%         | 302,818           | 0%         |
| All other loans                         | 226,691            | 0%         | 180,006           | 0%         |
|   | \$ 361,411,764     | 100%       | \$ 294,760,718    | 100%       |

The loan portfolio increased by \$66,651,046, or 22.6%, to \$361,411,764 at September 30, 2008, compared to \$294,760,718 at December 31, 2007. The construction loan portfolio decreased by \$25,411,047, or 19.1%, to \$107,324,873 at September 30, 2008 compared to \$132,735,920 at December 31, 2007. This current period decrease is a direct result of the current uncertain New Jersey economic conditions and management's actions to allow the higher risk construction loan portfolio to run off while simultaneously focusing efforts to building the balance of the lesser risk mortgage warehouse lines. In January 2008, the Bank's Mortgage Warehouse Funding Group introduced a

revolving line of credit that is available to licensed mortgage banking companies (the “Warehouse Line of Credit”) and that has been successful from inception. The Warehouse Line of Credit is used by the mortgage banker to originate one-to-four family residential mortgage loans that are pre-sold to the secondary mortgage market, which includes state and national banks, national mortgage banking firms, insurance companies and government-sponsored enterprises, including the Federal National Mortgage Association (“FNMA”), the Federal Home Loan Mortgage Corporation (“FHLMC”) and others. On average, an advance under the Warehouse Line of Credit remains outstanding for a period of less than 30 days, with repayment coming directly from the sale of the loan into the secondary mortgage market. Interest (the spread between our borrowing cost and the rate charged to the client) and a transaction fee are collected by the Bank at the time of repayment. Additionally, customers of the Warehouse Lines of Credit are required to maintain deposit relationships with the Bank that, on average, represent 10% to 15% of the loan balances. The Bank had \$85,153,706 outstanding Warehouse Line of Credit advances at September 30, 2008.

The ability of the Company to enter into larger loan relationships and management's philosophy of relationship banking are key factors in the Company's strategy for loan growth. The ultimate collectability of the loan portfolio and recovery of the carrying amount of real estate are subject to changes in the Company's market region's economic environment and real estate market.

#### Non-Performing Assets

Non-performing assets consist of non-performing loans and other real estate owned. Non-performing loans are composed of (1) loans on a non-accrual basis, (2) loans which are contractually past due 90 days or more as to interest and principal payments but have not been classified as non-accrual, and (3) loans whose terms have been restructured to provide a reduction or deferral of interest on principal because of a deterioration in the financial position of the borrower.

The Bank's policy with regard to non-accrual loans is that generally, loans are placed on a non-accrual status when they are 90 days past due, unless such loans are well secured and in the process of collection or, regardless of the past due status of the loan, when management determines that the complete recovery of principal or interest is in doubt. Consumer loans are generally charged off after they become 120 days past due. Subsequent payments on loans in non-accrual status are credited to income only if collection of principal is not in doubt.

Non-performing loans increased by \$445,157 to \$2,482,015 at September 30, 2008 from \$2,036,858 at December 31, 2007. The major segments of non-accrual loans consist of land designated for residential development where the required approvals to begin construction have been received, commercial loans which are in the process of collection and residential real estate which is either in foreclosure or under contract to close after September 30, 2008.

The table below sets forth non-performing assets and risk elements in the Bank's portfolio, by type, for the years indicated. As the table demonstrates, non-performing loans to total loans (including loans held for sale) decreased to 0.66% at September 30, 2008 from 0.67% at December 31, 2007 and loan quality is still considered to be strong. This was accomplished through quality loan underwriting, a proactive approach to loan monitoring and aggressive workout strategies.

| Non-Performing Assets and Loans                   | September 30,<br>2008 | December 31,<br>2007 |
|---|-----------------------|----------------------|
| Non-Performing loans:                             |                       |                      |
| Loans 90 days or more past due and still accruing | \$ 0                  | \$ 0                 |
| Non-accrual loans                                 | 2,482,015             | 2,036,858            |
| Total non-performing loans                        | 2,482,015             | 2,036,858            |
| Other real estate owned                           | 5,007,263             | 2,960,727            |
| Total non-performing assets                       | \$ 7,489,278          | \$ 4,997,585         |
| Non-performing loans to total loans               | 0.66%                 | 0.67%                |
| Non-performing assets to total assets             | 1.46%                 | 1.16%                |



On an absolute basis, non-performing assets increased by \$2,491,693 to \$7,489,278 at September 30, 2008 from \$4,997,585 at December 31, 2007. During the first nine months of 2008, the Bank has taken possession of five residential properties totaling \$1,389,181 after aggregate loan charge-offs of \$53,946. During the first nine months of 2008, management was successful in selling three of these real estate owned properties, totaling approximately \$1,049,582, without incurring any losses. The balance of the increase to "other real estate owned" in the approximate amount of \$1,706,937 is the result of the Company continuing to complete an 18-unit condominium project for which it has commitments from individual buyers to purchase as of September 30, 2008. Non-performing assets represented 1.46% of total assets at September 30, 2008 and 1.16% at December 31, 2007.

The Bank had no loans classified as restructured loans at September 30, 2008 or December 31, 2007.

Management takes a proactive approach in addressing delinquent loans. The Company's President meets weekly with all loan officers to review the status of credits past-due ten days or more. An action plan is discussed for each of the loans to determine the steps necessary to induce the borrower to cure the delinquency and restore the loan to a current status. Also, delinquency notices are system generated when loans are five days past-due and again at 15 days past-due.

In most cases, the Company's collateral is real estate and when the collateral is foreclosed upon, the real estate is recorded at fair market value less estimated selling costs, and subsequently carried at the lower of fair market value less the estimated selling costs or the initially recorded amount. The amount, if any, by which the recorded amount of the loan exceeds the fair market value of the collateral is a loss which is charged to the allowance for loan losses at the time of foreclosure or repossession. Resolution of a past-due loan can be delayed if the borrower files a bankruptcy petition because collection action cannot be continued unless the Company first obtains relief from the automatic stay provided by the bankruptcy code.

#### Allowance for Loan Losses

The allowance for loan losses is maintained at a level sufficient in the opinion of management to absorb estimated credit losses in the loan portfolio as of the date of the financial statements. The allowance for loan losses is a valuation reserve available for losses incurred or inherent in the loan portfolio and other extensions of credit. The determination of the adequacy of the allowance for loan losses is a critical accounting policy of the Company.

The Company's primary lending emphasis is the origination of commercial and commercial real estate loans, including construction loans. Based on the composition of the loan portfolio, the primary risks inherent in it are deteriorating credit quality, a decline in the economy, and a decline in New Jersey real estate market values. Any one or a combination of these events may adversely affect the loan portfolio and may result in increased delinquencies, loan losses and increased future provision levels.

All, or part, of the principal balance of commercial and commercial real estate loans, and construction loans are charged off to the allowance as soon as it is determined that the repayment of all, or part, of the principal balance is unlikely. Consumer loans are generally charged off no later than 120 days past due on a contractual basis or earlier in the event of bankruptcy, or if there is an amount deemed uncollectible. Because all identified losses are immediately charged off, no portion of the allowance for loan losses is restricted to any individual loan or groups of loans, and the entire allowance is available to absorb any and all loan losses.

Management reviews the adequacy of the allowance on at least a quarterly basis to ensure that the provision for loan losses has been charged against earnings in an amount necessary to maintain the allowance at a level that is adequate based on management's assessment of probable estimated losses. The Company's methodology for assessing the adequacy of the allowance for loan losses consists of several key elements. These elements include a specific reserve for doubtful or high risk loans, an allocated reserve and an unallocated portion.

The Company consistently applies the following comprehensive methodology. During the quarterly review of the allowance for loan losses, management of the Company considers a variety of factors that include:

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The following table presents, for the periods indicated, an analysis of the allowance for loan losses and other related data.

|   | Nine Months<br>Ended<br>September 30,<br>2008 | Year Ended<br>December 31,<br>2007 | Nine Months<br>Ended<br>September 30,<br>2007 |
|---|---|------------------------------------|---|
| Allowance for Loan Losses                               |   |                                    |   |
| Balance, beginning of period                            | \$ 3,348,080                                  | \$ 3,228,360                       | \$ 3,228,360                                  |
| Provision charged to operating expenses                 | 535,000                                       | 130,000                            | 100,000                                       |
| Loans charged off:                                      |   |                                    |   |
| Construction loans                                      | (53,946)                                      | -                                  | -   |
| Residential real estate loans                           | (31,865)                                      | -                                  | -   |
| Commercial and commercial real estate                   | (71,437)                                      | (88,891)                           | (88,891)                                      |
| Loans to individuals                                    | 0   | (1,614)                            | (1,614)                                       |
| Lease financing   | 0   | (478)                              | (478)   |
| All other loans   | -   | -                                  | -   |
|   | (157,247)                                     | (90,983)                           | (90,983)                                      |
| Recoveries:   |   |                                    |   |
| Construction loans                                      | 0   | 75,000                             | 75,000  |
| Residential real estate loans                           | -   | -                                  | -   |
| Commercial and commercial real estate                   | 2,776   | -                                  | -   |
| Loans to individuals                                    | 0   | 5,703                              | 5,703   |
| Lease financing   | -   | -                                  | -   |
| All other loans   | -   | -                                  | -   |
|   | 2,776   | 80,703                             | 80,703  |
| Net (charge offs) / recoveries                          | (154,471)                                     | (10,280)                           | 10,280  |
| Balance, end of period                                  | \$ 3,728,609                                  | \$ 3,348,080                       | \$ 3,318,080                                  |
| Loans:  |   |                                    |   |
| At period end   | \$ 374,934,016                                | \$ 305,082,723                     | \$ 299,834,417                                |
| Average during the period                               | 351,256,410                                   | 292,371,351                        | 289,702,788                                   |
| Net annualized charge offs to average loans outstanding | (0.06)  | (0.00%)                            | 0.00%   |
| Allowance for loan losses to:                           |   |                                    |   |
| Total loans at period end                               | 0.99%   | 1.10%                              | 1.11%   |
| Non-performing loans                                    | 150.23%                                       | 164.37%                            | 82.52%  |

## Deposits

Deposits, which include demand deposits (interest bearing and non-interest bearing), savings deposits and time deposits, are a fundamental and cost-effective source of funding. The Company offers a variety of products designed to attract and retain customers, with the Company's primary focus being on building and expanding long-term relationships.



The following table summarizes deposits at September 30, 2008 and December 31, 2007.

|                      | September 30,<br>2008 | December 31,<br>2007 |
|----------------------|-----------------------|----------------------|
| Demand               |                       |                      |
| Non-interest bearing | \$ 70,107,443         | \$ 59,055,803        |
| Interest bearing     | 90,375,600            | 86,168,444           |
| Savings              | 82,416,751            | 62,094,432           |
| Time                 | 147,677,422           | 122,013,689          |
|                      | \$ 390,577,216        | \$ 329,332,368       |

It is the Bank's strategy to fund loan growth with deposits. To achieve this goal, deposit products, particularly short term certificates of deposit, were priced to be attractive to depositors. At September 30, 2008, time deposits increased by \$25,663,733, or 21.0%, to \$147,677,422, compared to \$122,013,689 at December 31, 2007. Balances were attracted from both new customers as well as existing customers.

Non-interest bearing demand deposits increased by \$11,051,640, or 18.7%, to \$70,107,443 at September 30, 2008, compared to \$59,055,803 at December 31, 2007, as the Bank attracted new business customers through the newly introduced mortgage Warehouse Line of Credit product, which contributed significantly to this current period increase in balances.

#### Borrowings

Borrowings are mainly comprised of Federal Home Loan Bank ("FHLB") borrowings and overnight funds purchased by the Bank. These borrowings are primarily used to fund asset growth not supported by deposit generation. The balance of borrowings at September 30, 2008 consisted of long-term FHLB borrowings of \$30,500,000 and overnight funds purchased of \$26,700,000. The balance of borrowings at December 31, 2007 consisted of long-term FHLB borrowings of \$30,500,000 and overnight funds purchased of \$5,100,000. The \$21,600,000 increase in borrowings at September 30, 2008 was the result of an increase in short-term borrowings. FHLB advances are fully secured by marketable securities, certain commercial and residential mortgages and home equity loans.

#### Shareholders' Equity And Dividends

Shareholders' equity at September 30, 2008 totaled \$43,068,972, which is an increase of \$2,095,655, or 5.1%, from \$40,973,317 at December 31, 2007. Book value per common share rose to \$10.78 at September 30, 2008 from \$10.47 at December 31, 2007. The ratio of shareholders' equity to total assets was 8.39% at September 30, 2008 and 9.55% at December 31, 2007.

The increase in shareholders' equity and book value per common share for the nine months ended September 30, 2008 resulted primarily from comprehensive income of \$2,197,301, consisting primarily of net income of \$2,302,437 and unrealized loss on an interest rate swap contract, net of tax benefits, of \$158,355. In addition, stockholders' equity was reduced by an adjustment of \$329,706 resulting from the initial adoption of EITF 06-04, effective January 1, 2008.

The Company's stock is listed for trading on the Nasdaq Global Market System, under the symbol "FCCY."

In 2005, the Board of Directors authorized a common stock repurchase program that allows for the repurchase of a limited number of the Company's shares at management's discretion on the open market. The Company undertook this

repurchase program in order to increase shareholder value. A table disclosing repurchases of Company shares made during the quarter ended September 30, 2008 is set forth under Part II, Item 2 of this report, Unregistered Sales of Equity Securities and Use of Proceeds.

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Actual capital amounts and ratios for the Company and the Bank as of September 30, 2008 and December 31, 2007 are as follows:

|  | Actual        |        | For Capital Adequacy Purposes |       | To Be Well Capitalized Under Prompt Corrective Action Provision |       |
|--|---------------|--------|-------------------------------|-------|---|-------|
|  | Amount        | Ratio  | Amount                        | Ratio | Amount  | Ratio |
| As of September 30, 2008               |               |        |                               |       |   |       |
| Company                                |               |        |                               |       |   |       |
| Total Capital to Risk Weighted Assets  | \$ 64,104,766 | 15.58% | \$ 32,910,560                 | >8%   | \$ 41,138,200   | >10%  |
| Tier 1 Capital to Risk Weighted Assets | 56,717,940    | 13.79% | 16,455,280                    | >4%   | 24,682,920  | >6%   |
| Tier 1 Capital to Average Assets       | 56,717,940    | 11.35% | 19,985,859                    | >4%   | 24,982,324  | >5%   |
| Bank                                   |               |        |                               |       |   |       |
| Total Capital to Risk Weighted Assets  | \$ 62,501,918 | 15.19% | \$ 32,910,560                 | >8%   | \$ 41,138,200   | >10%  |
| Tier 1 Capital to Risk Weighted Assets | 58,773,309    | 14.29% | 16,455,280                    | >4%   | 24,682,920  | >6%   |
| Tier 1 Capital to Average Assets       | 58,773,309    | 11.80% | 19,927,440                    | >4%   | 24,909,300  | >5%   |
| As of December 31, 2007                |               |        |                               |       |   |       |
| Company                                |               |        |                               |       |   |       |
| Total Capital to Risk Weighted Assets  | \$ 62,006,573 | 17.75% | \$ 27,949,600                 | >8%   | \$ 34,937,000   | >10%  |
| Tier 1 Capital to Risk Weighted Assets | 54,437,463    | 15.58% | 13,974,800                    | >4%   | 20,962,200  | >6%   |
| Tier 1 Capital to Average Assets       | 54,437,463    | 12.66% | 17,196,222                    | >4%   | 21,495,277  | >5%   |
| Bank                                   |               |        |                               |       |   |       |
| Total Capital to Risk Weighted Assets  | \$ 59,961,320 | 17.16% | \$ 27,949,600                 | >8%   | \$ 34,937,000   | >10%  |
| Tier 1 Capital to Risk Weighted Assets | 56,613,240    | 16.20% | 13,974,800                    | >4%   | 20,962,200  | >6%   |
| Tier 1 Capital to Average Assets       | 56,613,240    | 13.20% | 17,152,520                    | >4%   | 21,440,650  | >5%   |

The minimum regulatory capital requirements for financial institutions require institutions to have a Tier 1 capital to average assets ratio of 4.0%, a Tier 1 capital to risk weighted assets ratio of 4.0% and a total capital to risk weighted assets ratio of 8.0%. To be considered “well capitalized,” an institution must have a minimum Tier 1 leverage ratio of 5.0%. At September 30, 2008, the ratios of the Company exceeded the ratios required to be considered well capitalized. It is management’s goal to monitor and maintain adequate capital levels to continue to support asset growth and continue its status as a well capitalized institution.

#### Recent Legislation and Other Regulatory Initiatives

On October 3, 2008, the President of the United States signed the Emergency Economic Stabilization Act of 2008 (“EESA”) into law. This legislation, among other things, authorized the Secretary of Treasury (“Treasury”) to establish a Troubled Asset Relief Program (“TARP”) to purchase up to \$700 billion in troubled assets from qualified financial institutions (“QFI”). EESA is also being interpreted by the Treasury to allow it to make direct equity investments in QFIs. Subsequent to the enactment of EESA, the Treasury announced the TARP Capital Purchase Program (“CPP”) under which the Treasury will purchase up to \$250 billion in senior perpetual preferred stock of QFIs that elect to participate in the CPP. The Treasury’s investment in an individual QFI may not exceed the lesser of 3% of the QFI’s risk-weighted assets or \$25 billion and may not be less than 1% of risk-weighted assets. QFIs have until November 14, 2008, to elect to participate in the CPP. The CPP also requires the issuance of warrants exercisable for a number of shares of common stock with an aggregate value equal to 15% of the amount of the preferred stock investment.

EESA also increases the maximum deposit insurance amount up to \$250,000 until December 31, 2009 and removes the statutory limits on the FDIC’s ability to borrow from the Treasury during this period. The FDIC may not take the



temporary increase in deposit insurance coverage into account when setting assessments.

As a condition to selling troubled assets to the TARP and/or participating in the CPP, the QFI must agree to the Treasury's standards for executive compensation and corporate governance. These standards generally apply to the Chief Executive Officer, Chief Financial Officer, and next three highest compensated officers of the QFI. In general, these standards require the QFI to: (1) ensure that incentive compensation for senior executives does not encourage unnecessary and excessive risk taking; (2) recoup any bonus or incentive compensation paid to a senior executive based on financial statements that later prove to be erroneous; (3) prohibit the QFI from making "golden parachute" payments in connection with certain terminations of employment; and (4) not deduct, for tax purposes, executive compensation in excess of \$500,000 for each senior executive. Participation in the CPP also results in certain restrictions on the QFI's dividend and stock repurchase activities. These restrictions remain in place until the Treasury no longer holds any equity or debt securities of the QFI.

As noted in the “Shareholders’ Equity and Dividends” section above, the Company exceeds the minimum regulatory capital standards by substantial margins. Furthermore, management does not currently believe that the Company has a significant exposure to troubled assets that would warrant sale of such assets under the TARP. However, the Company has submitted an application to participate in the CPP. Based on the Company’s calculation of risk-weighted assets at September 30, 2008, we would be able to sell from \$4.1 million to \$12.3 million of preferred stock to the Treasury. The Company will continue to evaluate this new program and, if its application is approved, will determine if participation in it would provide a material benefit to the Company.

Concurrent with the announcement of the CPP, the FDIC also established the Temporary Liquidity Guaranty Program (“TLGP”). This program contains two elements: (i) a debt guarantee program and (ii) an increase in deposit insurance coverage for certain types of non-interest bearing accounts. Pursuant to the debt guarantee program, newly issued senior unsecured debt of banks, thrifts or their holding companies issued on or before June 30, 2009 would be protected in the event the issuing institution subsequently fails or its holding company files for bankruptcy. Financial institutions opting to participate in this program would be charged an annualized fee equal to 75 basis points multiplied by the amount of debt being guaranteed. The amount of debt that may be guaranteed cannot exceed 125% of the institution’s outstanding debt at September 30, 2008 and due to mature before June 30, 2009. The guarantee would expire by June 30, 2012 even if the debt itself has not matured. Pursuant to the temporary unlimited deposit insurance coverage, a qualifying institution may elect to provide unlimited coverage for non-interest bearing transaction deposit accounts in excess of the \$250,000 limit by paying a 10 basis point surcharge on the covered amounts in excess of \$250,000. All institutions will have this coverage without charge until December 5, 2008. Institutions may choose whether to continue the coverage and be charged the surcharge. To opt out of the program, institutions must notify the FDIC by December 5, 2008. This coverage would expire on December 31, 2009. The Company does not plan to opt out of the TLGP.

The actions described above, together with additional actions announced by the Treasury and other regulatory agencies continue to develop. It is not clear at this time what impact, EESA, TARP, other liquidity and funding initiatives of the Treasury and other bank regulatory agencies that have been previously announced, and any additional programs that may be initiated in the future will have on the financial markets and the financial services industry. The extreme levels of volatility and limited credit availability currently being experienced could continue to effect the U.S. banking industry and the broader U.S. and global economies, which will have an affect on all financial institutions, including the Company. We cannot predict the full effect that this wide-ranging legislation will have on the national economy or on financial institutions.

## Liquidity

At September 30, 2008, the amount of liquid assets remained at a level management deemed adequate to ensure that contractual liabilities, depositors’ withdrawal requirements, and other operational and customer credit needs could be satisfied.

Liquidity measures the ability to satisfy current and future cash flow needs as they become due. Liquidity management refers to the Company’s ability to support asset growth while satisfying the borrowing needs and deposit withdrawal requirements of customers. In addition to maintaining liquid assets, factors such as capital position, profitability, asset quality and availability of funding affect a bank’s ability to meet its liquidity needs. On the asset side, liquid funds are maintained in the form of cash and cash equivalents, Federal funds sold, investment securities held to maturity maturing within one year, securities available for sale and loans held for sale. Additional asset-based liquidity is derived from scheduled loan repayments as well as investment repayments of principal and interest from mortgage-backed securities. On the liability side, the primary source of liquidity is the ability to generate core deposits. Short-term borrowings are used as supplemental funding sources when growth in the core deposit base does not keep pace with that of earnings assets.



The Bank has established a borrowing relationship with the FHLB and a correspondent bank which further supports and enhances liquidity. At September 30, 2008, the Bank maintained an Overnight Line of Credit at the FHLB in the amount of \$47,534,500 plus a One-Month Overnight Repricing Line of Credit of \$47,534,500. Advances issued under these programs are subject to FHLB stock level and collateral requirements. Pricing of these advances may fluctuate based on existing market conditions. The Bank also maintains an unsecured Federal funds line of \$20,000,000 with a correspondent bank.

The Consolidated Statements of Cash Flows present the changes in cash from operating, investing and financing activities. At September 30, 2008, the balance of cash and cash equivalents was \$15,859,628.

Net cash used in operating activities totaled \$1,064,964 for the nine months ended September 30, 2008 compared to net cash provided by operating activities of \$7,526,491 in the nine months ended September 30, 2007. The primary sources of funds are net income from operations adjusted for provision for loan losses, depreciation expenses, and net proceeds from sales of loans held for sale. The primary use of funds was origination of loans held for sale.

Net cash used in investing activities totaled \$73,604,236 in the nine months ended September 30, 2008, compared to \$19,971,517 used in investing activities in the nine months ended September 30, 2007. The current period increased amount was primarily the result of an increase in the loan portfolio and purchase of securities available for sale.

Net cash provided by financing activities amounted to \$82,980,726 in the nine months ended September 30, 2008, compared to \$11,646,003 provided by financing activities in the nine months ended September 30, 2007. The current period amount resulted primarily from an increase in deposits combined with an increase in borrowings during the nine months period ended September 30, 2008.

The securities portfolio is also a source of liquidity, providing cash flows from maturities and periodic repayments of principal. During the nine months ended September 30, 2008, maturities and prepayments of investment securities totaled \$29,176,761. Another source of liquidity is the loan portfolio, which provides a flow of payments and maturities.

The Company anticipates that cash and cash equivalents on hand, the cash flow from assets as well as other sources of funds will provide adequate liquidity for the Company's future operating, investing and financing needs. Management will continue to monitor the Company's liquidity and maintain it at a level that it deems adequate and not excessive.

#### Interest Rate Sensitivity Analysis

The largest component of the Company's total income is net interest income, and the majority of the Company's financial instruments are composed of interest rate-sensitive assets and liabilities with various terms and maturities. The primary objective of management is to maximize net interest income while minimizing interest rate risk. Interest rate risk is derived from timing differences in the re-pricing of assets and liabilities, loan prepayments, deposit withdrawals, and differences in lending and funding rates. Management actively seeks to monitor and control the mix of interest rate-sensitive assets and interest rate-sensitive liabilities.

The Company continually evaluates interest rate risk management opportunities, including the use of derivative financial instruments. Management believes that hedging instruments currently available are not cost-effective, and therefore, has focused its efforts on increasing the Company's spread by attracting lower-cost retail deposits.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

Not required.

## Item 4. Controls and Procedures.

The Company has established disclosure controls and procedures designed to ensure that information required to be disclosed in the reports that the Company files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in SEC rules and forms and is accumulated and communicated to management, including the principal executive officer and principal financial officer, to allow timely decisions regarding required disclosure.

The Company's principal executive officer and principal financial officer, with the assistance of other members of the Company's management, have evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this quarterly report. Based upon such evaluation, the Company's principal executive officer and principal financial officer have concluded that the Company's disclosure controls and procedures are effective as of the end of the period covered by this quarterly report.

The Company's principal executive officer and principal financial officer have also concluded that there was no change in the Company's internal control over financial reporting (as such term is defined in Rule 13a-15(f) under the Exchange Act) that occurred during the quarter ended September 30, 2008 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

## Issuer Purchases of Equity Securities

In 2005, the Board of Directors authorized a stock repurchase program under which the Company may purchase in open market or privately negotiated transactions up to 5% of the number of shares of common stock of the Company that were outstanding on the date of the approval of the repurchase program (as adjusted for annual stock dividends). The Company undertook these repurchase programs in an effort to increase shareholder value. The following table provides common stock repurchases made by or on behalf of the Company during the three months ended September 30, 2008.

## Issuer Purchases of Equity Securities (1)

| Period                 | Total Number of Shares Purchased | Average Price Paid Per Share | Total Number of Shares Purchased              | Maximum Number of Shares That May Yet be Purchased Under the Plan or Program |         |
|------------------------|----------------------------------|------------------------------|---|--|---------|
|                        |                                  |                              | As Part of Publicly Announced Plan or Program |  |         |
| Beginning July 1, 2008 | Ending July 31, 2008             | 267                          | \$11.55                                       | 267  | 159,229 |
| Aug. 1, 2008           | Aug 31, 2008                     | 1,361                        | \$11.12                                       | 1,361  | 157,868 |

|               |                |       |         |       |         |
|---------------|----------------|-------|---------|-------|---------|
| Sept. 1, 2008 | Sept. 30, 2008 | -     | -       | -     | 157,868 |
| Total         |                | 1,628 | \$11.19 | 1,628 | 157,868 |

(1) The Company's common stock repurchase program covers a maximum of 185,787 shares of common stock of the Company, representing 5% of the outstanding common stock of the Company on July 21, 2005, as adjusted for the annual stock dividends, including the 6% stock dividend declared on December 20, 2007 paid on February 6, 2008.

Item 6. Exhibits.

|      |   |   |
|------|---|---|
| 31.1 | * | Certification of Robert F. Mangano, principal executive officer of the Company, pursuant to Securities Exchange Act Rule 13a-14(a)  |
| 31.2 | * | Certification of Joseph M. Reardon, principal financial officer of the Company, pursuant to Securities Exchange Act Rule 13a-14(a)  |
| 32   | * | Certifications pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of The Sarbanes-Oxley Act of 2002, signed by Robert F. Mangano, principal executive officer of the Company, and Joseph M. Reardon, principal financial officer of the Company |

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\* Filed herewith.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

1ST CONSTITUTION BANCORP

Date: November 14, 2008

By: /s/ ROBERT F. MANGANO  
Robert F. Mangano  
President and Chief Executive Officer  
(Principal Executive Officer)

Date: November 14, 2008

By: /s/ JOSEPH M. REARDON  
Joseph M. Reardon  
Senior Vice President and Treasurer  
(Principal Financial and Accounting  
Officer)