

HOIGAARD CONRAD J  
Form 5  
February 06, 2003

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| OMB APPROVAL   |
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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549**

**FORM 5**

**ANNUAL STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP**

**Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934,  
Section 17(a) of the Public Utility Holding Company Act of 1935 or  
Section 30(h) of the Investment Company Act of 1940**

- Check box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).
- Form 3 Holdings Reported
- Form 4 Transactions Reported

|  |  |   |
|--|--|---|
| <b>1. Name and Address of Reporting Person*</b><br><br>Hoigaard, Conrad J.<br><hr style="border: 0; border-top: 1px solid black; margin: 5px 0;"/> (Last) (First) (Middle) | <b>2. Issuer Name and Ticker or Trading Symbol</b><br><br>Raven Industries, Inc. RAVN<br><hr style="border: 0; border-top: 1px solid black; margin: 5px 0;"/>  | <b>3. I.R.S. Identification Number of Reporting Person, if an entity (Voluntary)</b><br><br><hr style="border: 0; border-top: 1px solid black; margin: 5px 0;"/>                    |
| Raven Industries, Inc.<br>P.O. Box 5107<br><hr style="border: 0; border-top: 1px solid black; margin: 5px 0;"/> (Street)   | <b>4. Statement for Month/Year</b><br><br>January/2003<br><hr style="border: 0; border-top: 1px solid black; margin: 5px 0;"/>   | <b>5. If Amendment, Date of Original (Month/Year)</b><br><br><hr style="border: 0; border-top: 1px solid black; margin: 5px 0;"/>   |
| Sioux Falls, SD 57117-5107<br><hr style="border: 0; border-top: 1px solid black; margin: 5px 0;"/> (City) (State) (Zip)  | <b>6. Relationship of Reporting Person(s) to Issuer (Check All Applicable)</b><br><br><input checked="" type="checkbox"/> Director <input type="checkbox"/> 10% Owner<br><br><input type="checkbox"/> Officer (give title below) | <b>7. Individual or Joint/Group Reporting (Check Applicable Line)</b><br><br><input checked="" type="checkbox"/> Form filed by One Reporting Person<br><br><input type="checkbox"/> |

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Other (*specify below*)

\_\_\_\_\_

Form filed by More  
than One Reporting  
Person

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\* If the form is filed by more than one reporting person, see instruction 4(b)(v).

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**Table I Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security<br><i>(Instr. 3)</i> | 2. Transaction Date<br><i>(Month/Day/Year)</i> | 2A. Deemed Execution Date, if any<br><i>(Month/Day/Year)</i> | 3. Transaction Code<br><i>(Instr. 8)</i> | 4. Securities Acquired or Disposed of (A) or (D)<br><i>(Instr. 3, 4 and 5)</i> | 5. Amount of Securities Beneficially Owned at the End of Issuer's Fiscal Year<br><i>(Instr. 3 and 4)</i> | 6. Ownership Form: Direct (D) or Indirect (I)<br><i>(Instr. 4)</i> | 7. Nature of Indirect Beneficial Ownership<br><i>(Instr. 4)</i> |
|---|--|--|--|--|--|--|---|
|---|--|--|--|--|--|--|---|

(A)  
or  
Amount (D) Price

|              |               |           |  |  |           |     |  |
|--------------|---------------|-----------|--|--|-----------|-----|--|
| Common Stock | As Previously | Reported. |  |  | 162,894** | (D) |  |
|--------------|---------------|-----------|--|--|-----------|-----|--|



