ZIONS BANCORPORATION /UT/ Form FWP June 14, 2006

Free Writing Prospectus
Filed Pursuant to Rule 433
Relating to Preliminary Prospectus Supplement Filed June 12, 2006
Registration Statement 333-132868

The stock option exercise data set forth below underlies the select historical stock option summary information provided in our preliminary prospectus supplement filed with the SEC on June 12, 2006, related to our registration statement filed with the SEC on March 31, 2006 (File no. 333-132868). The select historical stock option summary information is under the heading "HISTORICAL STOCK OPTION EXERCISE DATA" starting on page S-26 of the preliminary prospectus supplement. The data (and such select summaries in the preliminary prospectus supplement) are presented for each of the large option grants that we have made annually to select employees from 1994 to 2005. From time to time throughout each year, we have also made additional, smaller option grants, largely to newly-hired employees. We do not reflect these additional, smaller option grants in the summaries contained in the preliminary prospectus supplement nor in the data presented below. In 2000, we made two sizeable option grants, the exercise data for each of which we have provided below and selectively summarized in the preliminary prospectus supplement. For option grants that have not yet expired, only option exercises that occurred on or before April 20, 2006 are shown.

The following data items are presented for each exercise of the relevant employee stock option grants. Please note that all grant and exercise prices have been adjusted for applicable stock splits.

Zions Bancorporation has filed a registration statement (including a prospectus) with the SEC (File no. 333-132868) for the offering to which this free writing prospectus relates. Before you invest, you should read the prospectus in that registration statement and other documents the issuer has filed with the SEC for more complete information about the issuer and this offering. You may get these documents for free by visiting EDGAR on the SEC Web site at www.sec.gov. Alternatively, Zions Bancorporation, any underwriter or any dealer participating in the offering will arrange to send you the prospectus if you request it by calling toll-free 1 (800) 524-8875. You may also get a copy at www.esoars.com

Grant Date

The date on which Zions Bancorporation's board of directors authorized the granting of

the applicable options to employees.

Grant Type The classification of the options exercised as either incentive or non-qualified.

Exercise Date The date on which the options were exercised.

Number Exercised The number of options exercised.

Grant Price The grant price of the options exercised. This price is sometimes referred to as the

"strike price" or "exercise price" of the options.

Market Value at Exercise

The market price of Zions Bancorporation's common stock at the time the options were

exercised.

| Nate   Type   Date   Exercised Price   At Exercise   | Grant     | Grant     | Exercise     | Number    | Grant   | Market<br>Value |
|--|-----------|-----------|--------------|-----------|---------|-----------------|
| 3/18/1994Incentive6/22/1995 1,248  | Date      | Type      | Date         | Exercised | l Price |                 |
| 3/18/1994Incentive 6/30/1995 1,500 \$9.94 \$12.41 3/18/1994Incentive 9/21/1995 1,500 \$9.94 \$15.25 3/18/1994Incentive 9/21/1995 1,500 \$9.94 \$15.25 3/18/1994Incentive 9/21/1995 1,248 \$9.94 \$15.00 3/18/1994Incentive 10/13/1995748 \$9.94 \$16.00 3/18/1994Incentive 10/13/1995748 \$9.94 \$16.02 3/18/1994Incentive 10/25/1995 1,000 \$9.94 \$16.44 3/18/1994Incentive 10/25/1995 1,000 \$9.94 \$16.44 3/18/1994Incentive 10/25/1995 748 \$9.94 \$16.44 3/18/1994Incentive 10/25/1995 748 \$9.94 \$16.44 3/18/1994Incentive 12/13/1995 2,500 \$9.94 \$17.63 3/18/1994Incentive 3/14/1996 2,748 \$9.94 \$10.44 3/18/1994Incentive 3/14/1996 2,748 \$9.94 \$18.56 3/18/1994Incentive 3/18/1996 2,000 \$9.94 \$18.13 3/18/1994Incentive 3/19/1996 2,500 \$9.94 \$18.13 3/18/1994Incentive 3/19/1996 1,248 \$9.94 \$18.06 3/18/1994Incentive 3/19/1996 1,248 \$9.94 \$17.00 3/18/1994Incentive 3/19/1996 1,248 \$9.94 \$17.00 3/18/1994Incentive 4/25/1996 748 \$9.94 \$18.81 3/18/1994Incentive 4/29/1996 1,248 \$9.94 \$18.81 3/18/1994Incentive 5/21/1996 748 \$9.94 \$18.41 3/18/1994Incentive 5/21/1996 748 \$9.94 \$18.33 3/18/1994Incentive 5/21/1996 748 \$9.94 \$18.34 3/18/1994Incentive 5/21/1996 748 \$9.94 \$18.31 3/18/1994Incentive 5/21/1996 748 \$9.94 \$18.36 3/18/1994Incentive 5/21/1996 748 \$9.94 \$18.36 3/18/1994Incentive 5/21/1996 748 \$9.94 \$18.36 3/18/1994Incentive 11/6/1996 2,000 \$9.94 \$22.64 3/18/1994Incentive 11/6/1996 2,000 \$9.94 \$22.56 3/18/1994Incentive 11/6/1996 2,000 \$9.94 \$22.56 3/18/1994Incentive 11/6/1996 2,000 \$9.94 \$22.56 3/18/1994Incentive 11/6/1996 2,000 \$9.94 \$22.58 3/18/1994Incentive 12/30/19961,000 \$9.94 \$25.81 3/18/1994Incentive 12/30/1996 1,000 \$9.94 \$25.81 3/18/1994Incentive 12/30/1996 1,000 \$9.94 \$25.81 3/18/1994Incentive 12/30/1996 1,000 \$9.94 \$25.81 3/18/1994Inc | 3/18/1994 | 4Incentiv | e5/24/1995   | 2,748     | \$9.94  | \$11.19         |
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| 3/18/1994Incentive 6/26/1996       1,496       \$9.94       \$19.50         3/18/1994Incentive 7/1/1996       1,496       \$9.94       \$18.56         3/18/1994Incentive 8/8/1996       2,496       \$9.94       \$20.00         3/18/1994Incentive 9/2/1996       4,000       \$9.94       \$21.38         3/18/1994Incentive 9/4/1996       1,500       \$9.94       \$21.63         3/18/1994Incentive 9/11/1996       748       \$9.94       \$22.00         3/18/1994Incentive 19/20/1996       1,496       \$9.94       \$21.44         3/18/1994Incentive 11/6/1996       2,000       \$9.94       \$22.64         3/18/1994Incentive 11/19/1996       7,000       \$9.94       \$23.94         3/18/1994Incentive 12/30/1996       1,040       \$9.94       \$25.81         3/18/1994Incentive 12/31/1996       1,040       \$9.94       \$25.81         3/18/1994Incentive 12/31/1996       1,000       \$9.94       \$25.75         3/18/1994Incentive 1/3/1997       5,496       \$9.94       \$26.00         3/18/1994Incentive 1/9/1997       3,000       \$9.94       \$27.09         3/18/1994Incentive 1/17/1997       1,496       \$9.94       \$27.16         3/18/1994Incentive 1/22/1997       1,496       \$9.94       \$28.31 <td>3/18/1994</td> <td>4Incentiv</td> <td>e5/21/1996</td> <td></td> <td></td> <td></td>   | 3/18/1994 | 4Incentiv | e5/21/1996   |           |         |                 |
| 3/18/1994Incentive 7/1/1996       1,496       \$9.94       \$18.56         3/18/1994Incentive 8/8/1996       2,496       \$9.94       \$20.00         3/18/1994Incentive 8/23/1996       4,000       \$9.94       \$21.38         3/18/1994Incentive 9/4/1996       1,500       \$9.94       \$21.63         3/18/1994Incentive 9/20/1996       748       \$9.94       \$22.00         3/18/1994Incentive 11/6/1996       2,000       \$9.94       \$21.44         3/18/1994Incentive 11/19/1996       2,000       \$9.94       \$22.64         3/18/1994Incentive 11/19/1996       1,700       \$9.94       \$22.56         3/18/1994Incentive 12/30/1996       1,040       \$9.94       \$25.81         3/18/1994Incentive 12/31/1996       1,000       \$9.94       \$25.81         3/18/1994Incentive 12/31/1996       1,000       \$9.94       \$25.75         3/18/1994Incentive 1/3/1997       5,496       \$9.94       \$26.00         3/18/1994Incentive 1/9/1997       3,000       \$9.94       \$27.09         3/18/1994Incentive 1/17/1997       1,496       \$9.94       \$27.16         3/18/1994Incentive 1/22/1997       1,496       \$9.94       \$28.31  | 3/18/1994 | 4Incentiv | e6/26/1996   | 1,496     | \$9.94  |                 |
| 3/18/1994Incentive 8/8/1996 2,496 \$9.94 \$20.00 3/18/1994Incentive 8/23/1996 4,000 \$9.94 \$21.38 3/18/1994Incentive 9/4/1996 1,500 \$9.94 \$21.63 3/18/1994Incentive 9/11/1996 748 \$9.94 \$22.00 3/18/1994Incentive 9/20/1996 1,496 \$9.94 \$21.44 3/18/1994Incentive 11/6/1996 2,000 \$9.94 \$22.64 3/18/1994Incentive 11/19/1996748 \$9.94 \$22.56 3/18/1994Incentive 11/22/19961,700 \$9.94 \$23.94 3/18/1994Incentive 12/30/19962,000 \$9.94 \$25.81 3/18/1994Incentive 12/30/19961,040 \$9.94 \$25.81 3/18/1994Incentive 12/31/19961,000 \$9.94 \$25.75 3/18/1994Incentive 12/31/1996748 \$9.94 \$26.00 3/18/1994Incentive 1/3/1997 5,496 \$9.94 \$26.00 3/18/1994Incentive 1/9/1997 3,000 \$9.94 \$27.09 3/18/1994Incentive 1/9/1997 1,496 \$9.94 \$27.16 3/18/1994Incentive 1/22/1997 1,496 \$9.94 \$28.31   | 3/18/1994 | 4Incentiv | e7/1/1996    |           | \$9.94  |                 |
| 3/18/1994Incentive 8/23/1996 4,000 \$9.94 \$21.38 3/18/1994Incentive 9/4/1996 1,500 \$9.94 \$21.63 3/18/1994Incentive 9/11/1996 748 \$9.94 \$22.00 3/18/1994Incentive 9/20/1996 1,496 \$9.94 \$21.44 3/18/1994Incentive 11/6/1996 2,000 \$9.94 \$22.64 3/18/1994Incentive 11/19/1996748 \$9.94 \$22.56 3/18/1994Incentive 11/22/19961,700 \$9.94 \$23.94 3/18/1994Incentive 12/30/19962,000 \$9.94 \$25.81 3/18/1994Incentive 12/30/19961,040 \$9.94 \$25.81 3/18/1994Incentive 12/31/19961,000 \$9.94 \$25.75 3/18/1994Incentive 12/31/1996748 \$9.94 \$26.00 3/18/1994Incentive 1/3/1997 5,496 \$9.94 \$26.00 3/18/1994Incentive 1/9/1997 3,000 \$9.94 \$27.09 3/18/1994Incentive 1/17/1997 1,496 \$9.94 \$27.16 3/18/1994Incentive 1/22/1997 1,496 \$9.94 \$28.31   |           |           |              |           |         |                 |
| 3/18/1994Incentive 9/4/1996       1,500       \$9.94       \$21.63         3/18/1994Incentive 9/20/1996       1,496       \$9.94       \$22.00         3/18/1994Incentive 11/6/1996       2,000       \$9.94       \$21.44         3/18/1994Incentive 11/19/1996 748       \$9.94       \$22.64         3/18/1994Incentive 11/12/1996 1,700       \$9.94       \$23.94         3/18/1994Incentive 12/30/1996 2,000       \$9.94       \$25.81         3/18/1994Incentive 12/30/1996 1,040       \$9.94       \$25.81         3/18/1994Incentive 12/31/1996 1,000       \$9.94       \$25.75         3/18/1994Incentive 12/31/1996 748       \$9.94       \$26.00         3/18/1994Incentive 1/3/1997       5,496       \$9.94       \$26.00         3/18/1994Incentive 1/9/1997       3,000       \$9.94       \$27.09         3/18/1994Incentive 1/17/1997       1,496       \$9.94       \$27.16         3/18/1994Incentive 1/22/1997       1,496       \$9.94       \$28.31   | 3/18/1994 | 4Incentiv | e8/23/1996   |           |         |                 |
| 3/18/1994Incentive 9/11/1996 748 \$9.94 \$22.00 3/18/1994Incentive 9/20/1996 1,496 \$9.94 \$21.44 3/18/1994Incentive 11/6/1996 2,000 \$9.94 \$22.64 3/18/1994Incentive 11/19/1996748 \$9.94 \$22.56 3/18/1994Incentive 11/22/19961,700 \$9.94 \$23.94 3/18/1994Incentive 12/30/19962,000 \$9.94 \$25.81 3/18/1994Incentive 12/30/19961,040 \$9.94 \$25.81 3/18/1994Incentive 12/31/19961,000 \$9.94 \$25.75 3/18/1994Incentive 12/31/1996748 \$9.94 \$26.00 3/18/1994Incentive 1/3/1997 5,496 \$9.94 \$26.00 3/18/1994Incentive 1/9/1997 3,000 \$9.94 \$27.09 3/18/1994Incentive 1/17/1997 1,496 \$9.94 \$27.16 3/18/1994Incentive 1/22/1997 1,496 \$9.94 \$28.31  |           |           |              | -         |         |                 |
| 3/18/1994Incentive 9/20/1996 1,496 \$9.94 \$21.44 3/18/1994Incentive 11/6/1996 2,000 \$9.94 \$22.64 3/18/1994Incentive 11/19/1996748 \$9.94 \$22.56 3/18/1994Incentive 11/22/19961,700 \$9.94 \$23.94 3/18/1994Incentive 12/30/19962,000 \$9.94 \$25.81 3/18/1994Incentive 12/30/19961,040 \$9.94 \$25.81 3/18/1994Incentive 12/31/19961,000 \$9.94 \$25.75 3/18/1994Incentive 12/31/1996748 \$9.94 \$26.00 3/18/1994Incentive 1/3/1997 5,496 \$9.94 \$26.00 3/18/1994Incentive 1/9/1997 3,000 \$9.94 \$27.09 3/18/1994Incentive 1/17/1997 1,496 \$9.94 \$27.16 3/18/1994Incentive 1/22/1997 1,496 \$9.94 \$28.31  | 3/18/1994 | 4Incentiv | e9/11/1996   | 748       | \$9.94  | \$22.00         |
| 3/18/1994Incentive 11/6/1996 2,000 \$9.94 \$22.64 3/18/1994Incentive 11/19/1996748 \$9.94 \$22.56 3/18/1994Incentive 11/22/19961,700 \$9.94 \$23.94 3/18/1994Incentive 12/30/19962,000 \$9.94 \$25.81 3/18/1994Incentive 12/30/19961,040 \$9.94 \$25.81 3/18/1994Incentive 12/31/19961,000 \$9.94 \$25.75 3/18/1994Incentive 12/31/1996748 \$9.94 \$26.00 3/18/1994Incentive 1/3/1997 5,496 \$9.94 \$26.00 3/18/1994Incentive 1/9/1997 3,000 \$9.94 \$27.09 3/18/1994Incentive 1/17/1997 1,496 \$9.94 \$27.16 3/18/1994Incentive 1/22/1997 1,496 \$9.94 \$28.31  |           |           |              |           |         |                 |
| 3/18/1994Incentive 11/19/1996748       \$9.94       \$22.56         3/18/1994Incentive 11/22/19961,700       \$9.94       \$23.94         3/18/1994Incentive 12/30/19962,000       \$9.94       \$25.81         3/18/1994Incentive 12/30/19961,040       \$9.94       \$25.81         3/18/1994Incentive 12/31/19961,000       \$9.94       \$25.75         3/18/1994Incentive 12/31/1996748       \$9.94       \$26.00         3/18/1994Incentive 1/3/1997       5,496       \$9.94       \$26.00         3/18/1994Incentive 1/9/1997       3,000       \$9.94       \$27.09         3/18/1994Incentive 1/17/1997       1,496       \$9.94       \$27.16         3/18/1994Incentive 1/22/1997       1,496       \$9.94       \$28.31  |           |           |              |           |         |                 |
| 3/18/1994 Incentive 11/22/1996 1,700       \$9.94       \$23.94         3/18/1994 Incentive 12/30/1996 2,000       \$9.94       \$25.81         3/18/1994 Incentive 12/30/1996 1,040       \$9.94       \$25.81         3/18/1994 Incentive 12/31/1996 1,000       \$9.94       \$25.75         3/18/1994 Incentive 12/31/1996 748       \$9.94       \$26.00         3/18/1994 Incentive 1/3/1997       5,496       \$9.94       \$26.00         3/18/1994 Incentive 1/9/1997       3,000       \$9.94       \$27.09         3/18/1994 Incentive 1/17/1997       1,496       \$9.94       \$27.16         3/18/1994 Incentive 1/22/1997       1,496       \$9.94       \$28.31  | 3/18/1994 | 4Incentiv | e 11/19/1996 | 6748      | \$9.94  | \$22.56         |
| 3/18/1994 Incentive 12/30/1996 2,000       \$9.94       \$25.81         3/18/1994 Incentive 12/30/1996 1,040       \$9.94       \$25.81         3/18/1994 Incentive 12/31/1996 1,000       \$9.94       \$25.75         3/18/1994 Incentive 12/31/1996 748       \$9.94       \$26.00         3/18/1994 Incentive 1/3/1997       5,496       \$9.94       \$26.00         3/18/1994 Incentive 1/9/1997       3,000       \$9.94       \$27.09         3/18/1994 Incentive 1/17/1997       1,496       \$9.94       \$27.16         3/18/1994 Incentive 1/22/1997       1,496       \$9.94       \$28.31  | 3/18/1994 | 4Incentiv | e 11/22/1996 | 51,700    |         | \$23.94         |
| 3/18/1994 Incentive 12/30/1996 1,040       \$9.94       \$25.81         3/18/1994 Incentive 12/31/1996 1,000       \$9.94       \$25.75         3/18/1994 Incentive 12/31/1996 748       \$9.94       \$26.00         3/18/1994 Incentive 1/3/1997       5,496       \$9.94       \$26.00         3/18/1994 Incentive 1/9/1997       3,000       \$9.94       \$27.09         3/18/1994 Incentive 1/17/1997       1,496       \$9.94       \$27.16         3/18/1994 Incentive 1/22/1997       1,496       \$9.94       \$28.31  |           |           |              |           |         |                 |
| 3/18/1994Incentive 12/31/1996748       \$9.94       \$26.00         3/18/1994Incentive 1/3/1997       5,496       \$9.94       \$26.00         3/18/1994Incentive 1/9/1997       3,000       \$9.94       \$27.09         3/18/1994Incentive 1/17/1997       1,496       \$9.94       \$27.16         3/18/1994Incentive 1/22/1997       1,496       \$9.94       \$28.31  |           |           |              |           | \$9.94  | \$25.81         |
| 3/18/1994 Incentive 1/3/1997       5,496       \$9.94       \$26.00         3/18/1994 Incentive 1/9/1997       3,000       \$9.94       \$27.09         3/18/1994 Incentive 1/17/1997       1,496       \$9.94       \$27.16         3/18/1994 Incentive 1/22/1997       1,496       \$9.94       \$28.31  | 3/18/1994 | 4Incentiv | e 12/31/1996 | 51,000    | \$9.94  | \$25.75         |
| 3/18/1994Incentive 1/3/1997       5,496       \$9.94       \$26.00         3/18/1994Incentive 1/9/1997       3,000       \$9.94       \$27.09         3/18/1994Incentive 1/17/1997       1,496       \$9.94       \$27.16         3/18/1994Incentive 1/22/1997       1,496       \$9.94       \$28.31  | 3/18/1994 | 4Incentiv | e 12/31/1996 | 6748      | \$9.94  | \$26.00         |
| 3/18/1994Incentive 1/9/1997 3,000 \$9.94 \$27.09<br>3/18/1994Incentive 1/17/1997 1,496 \$9.94 \$27.16<br>3/18/1994Incentive 1/22/1997 1,496 \$9.94 \$28.31   |           |           |              |           |         |                 |
| 3/18/1994Incentive 1/17/1997 1,496 \$9.94 \$27.16<br>3/18/1994Incentive 1/22/1997 1,496 \$9.94 \$28.31   | 3/18/1994 | 4Incentiv | e 1/9/1997   | -         |         |                 |
| 3/18/1994Incentive 1/22/1997 1,496 \$9.94 \$28.31  |           |           |              |           |         |                 |
| ·  | 3/18/1994 | 4Incentiv | e 1/22/1997  |           |         |                 |
| 3/18/1994Incentive 2/26/1997 1,496 \$9.94 \$33.25  | 3/18/1994 | 4Incentiv | e 2/26/1997  | 1,496     | \$9.94  |                 |
| 3/18/1994Incentive 3/10/1997 1,496 \$9.94 \$31.63  | 3/18/1994 | 4Incentiv | e3/10/1997   |           |         |                 |
| 3/18/1994Incentive 3/17/1997 748 \$9.94 \$31.88  | 3/18/1994 | 4Incentiv | e3/17/1997   | 748       | \$9.94  | \$31.88         |

| 3/18/1994 Incentive 3/18/1997  | 1,252      | \$9.94                       | \$30.19 |
|--------------------------------|------------|------------------------------|---------|
| 3/18/1994 Incentive 3/21/1997  | 1,252      | \$9.94                       | \$30.06 |
| 3/18/1994 Incentive 3/21/1997  | 2,500      | \$9.94                       | \$31.00 |
| 3/18/1994 Incentive 3/21/1997  | 1,500      | \$9.94                       | \$30.75 |
| 3/18/1994 Incentive 3/21/1997  | 748        | \$9.94                       | \$31.00 |
| 3/18/1994 Incentive 3/24/1997  | 752        | \$9.94                       | \$30.13 |
| 3/18/1994 Incentive 3/24/1997  | 7,500      | \$9.94                       | \$31.00 |
| 3/18/1994 Incentive 3/24/1997  | 752        | \$9.94                       | \$30.75 |
| 3/18/1994 Incentive 3/28/1997  | 1,252      | \$9.94                       | \$30.75 |
| 3/18/1994 Incentive 3/28/1997  | 752        | \$9.94                       | \$30.66 |
| 3/18/1994 Incentive 3/31/1997  | 2,048      | \$9.94                       | \$29.69 |
| 3/18/1994 Incentive 3/31/1997  | 1,000      | \$9.94                       | \$30.66 |
| 3/18/1994 Incentive 3/31/1997  | 752        | \$9.94                       | \$29.69 |
| 3/18/1994 Incentive 4/3/1997   | 1,500      | \$9.94                       | \$28.88 |
| 3/18/1994 Incentive 4/3/1997   | 2,000      | \$9.94                       | \$28.88 |
| 3/18/1994 Incentive 4/8/1997   | 1,000      | \$9.94                       | \$29.53 |
| 3/18/1994 Incentive 4/11/1997  | 748        | \$9.94                       | \$28.78 |
| 3/18/1994 Incentive 4/16/1997  | 2,000      | \$9.94                       | \$28.88 |
| 3/18/1994 Incentive 4/23/1997  | 2,248      | \$9.94                       | \$28.56 |
| 3/18/1994 Incentive 5/1/1997   | 752        | \$9.94                       | \$31.63 |
| 3/18/1994 Incentive 5/2/1997   | 752<br>752 | \$9.94                       | \$32.34 |
| 3/18/1994 Incentive 5/2/1997   | 2,248      | \$9.94                       | \$31.63 |
| 3/18/1994 Incentive 5/2/1997   | 2,000      | \$9.94                       | \$32.34 |
| 3/18/1994 Incentive 5/20/1997  | 1,496      | \$9.94                       | \$34.75 |
| 3/18/1994 Incentive 5/21/1997  | 2,248      | \$9.9 <del>4</del><br>\$9.94 | \$33.50 |
| 3/18/1994 Incentive 5/23/1997  | 752        | \$9.9 <del>4</del><br>\$9.94 | \$31.25 |
| 3/18/1994 Incentive 5/23/1997  | 752<br>752 | \$9.9 <del>4</del><br>\$9.94 | \$31.25 |
| 3/18/1994 Incentive 6/27/1997  | 3,000      | \$9.9 <del>4</del><br>\$9.94 | \$33.44 |
| 3/18/1994 Incentive 6/27/1997  | 6,000      | \$9.9 <del>4</del><br>\$9.94 | \$33.44 |
| 3/18/1994Incentive 7/2/1997    | 752        |                              |         |
|                                |            | \$9.94<br>\$9.94             | \$37.63 |
| 3/18/1994 Incentive 7/2/1997   | 3,748      | •                            | \$37.63 |
| 3/18/1994 Incentive 7/10/1997  | 1,496      | \$9.94                       | \$36.00 |
| 3/18/1994 Incentive 9/30/1997  | 800        | \$9.94                       | \$37.50 |
| 3/18/1994 Incentive 10/3/1997  | 752        | \$9.94                       | \$39.00 |
| 3/18/1994 Incentive 10/10/1997 |            | \$9.94                       | \$39.00 |
| 3/18/1994 Incentive 10/27/1997 |            | \$9.94                       | \$39.00 |
| 3/18/1994 Incentive 11/6/1997  | *          | \$9.94                       | \$40.13 |
| 3/18/1994 Incentive 11/20/1997 |            | \$9.94                       | \$40.00 |
| 3/18/1994 Incentive 12/22/1997 |            | \$9.94                       | \$43.50 |
| 3/18/1994 Incentive 12/22/1997 |            | \$9.94                       | \$45.63 |
| 3/18/1994 Incentive 12/24/1997 |            | \$9.94                       | \$43.63 |
| 3/18/1994 Incentive 12/24/1997 |            | \$9.94                       | \$43.75 |
| 3/18/1994 Incentive 12/30/1997 | •          | \$9.94                       | \$46.00 |
| 3/18/1994 Incentive 12/31/1997 | ,          | \$9.94                       | \$45.38 |
| 3/18/1994 Incentive 1/22/1998  | 130        | \$9.94                       | \$43.41 |
| 3/18/1994Incentive 3/17/1998   | 752        | \$9.94                       | \$44.38 |
| 3/18/1994 Incentive 3/18/1998  | 752        | \$9.94                       | \$44.56 |
| 3/18/1994 Incentive 3/18/1998  | 1,000      | \$9.94                       | \$45.00 |
| 3/18/1994 Incentive 3/18/1998  | 752        | \$9.94                       | \$45.00 |
| 3/18/1994 Incentive 3/18/1998  | 752        | \$9.94                       | \$44.56 |
| 3/18/1994 Incentive 3/19/1998  | 1,252      | \$9.94                       | \$45.56 |

| 3/18/1994 Incentive 3/19/1998  | 752        | \$9.94           | \$44.56 |
|--------------------------------|------------|------------------|---------|
| 3/18/1994 Incentive 3/19/1998  | 752        | \$9.94           | \$45.56 |
| 3/18/1994 Incentive 3/24/1998  | 4,000      | \$9.94           | \$49.25 |
| 3/18/1994 Incentive 3/24/1998  | 2,252      | \$9.94           | \$49.25 |
| 3/18/1994 Incentive 3/24/1998  | 3,000      | \$9.94           | \$49.25 |
| 3/18/1994 Incentive 3/24/1998  | 2,000      | \$9.94           | \$46.88 |
| 3/18/1994 Incentive 3/24/1998  | 1,504      | \$9.94           | \$49.25 |
| 3/18/1994 Incentive 3/25/1998  | 2,500      | \$9.94           | \$49.50 |
| 3/18/1994Incentive 3/25/1998   | 1,252      | \$9.94           | \$49.25 |
| 3/18/1994 Incentive 3/27/1998  | 752        | \$9.94           | \$52.94 |
| 3/18/1994 Incentive 3/30/1998  | 1,252      | \$9.94           | \$52.06 |
| 3/18/1994 Incentive 4/1/1998   | 3,000      | \$9.94           | \$52.25 |
| 3/18/1994 Incentive 4/2/1998   | 2,248      | \$9.94           | \$52.25 |
| 3/18/1994 Incentive 4/2/1998   | 13,000     | \$9.94           | \$52.25 |
| 3/18/1994 Incentive 4/6/1998   | 3,000      | \$9.94           | \$52.19 |
| 3/18/1994 Incentive 4/6/1998   | 752        | \$9.94           | \$52.19 |
| 3/18/1994 Incentive 4/7/1998   | 3,000      | \$9.94           | \$52.19 |
| 3/18/1994 Incentive 4/15/1998  | 752        | \$9.94           | \$53.13 |
| 3/18/1994 Incentive 4/17/1998  | 2,500      | \$9.94           | \$53.00 |
| 3/18/1994 Incentive 4/28/1998  | 2,756      | \$9.94           | \$48.06 |
| 3/18/1994 Incentive 5/4/1998   | 1,500      | \$9.94           | \$54.00 |
| 3/18/1994 Incentive 5/4/1998   | 2,000      | \$9.94           | \$54.00 |
| 3/18/1994Incentive 5/8/1998    | 4,000      | \$9.94           | \$52.50 |
| 3/18/1994 Incentive 5/11/1998  | 4,000      | \$9.94           | \$52.00 |
| 3/18/1994 Incentive 5/18/1998  | 2,000      | \$9.94           | \$52.00 |
| 3/18/1994 Incentive 5/20/1998  | 1,250      | \$9.94           | \$53.13 |
| 3/18/1994 Incentive 6/1/1998   | 1,000      | \$9.94           | \$50.38 |
| 3/18/1994Incentive 6/16/1998   | 752        | \$9.94           | \$48.50 |
| 3/18/1994 Incentive 6/18/1998  | 752<br>752 | \$9.94           | \$40.38 |
| 3/18/1994 Incentive 6/24/1998  | 752<br>752 | \$9.94           | \$51.75 |
| 3/18/1994 Incentive 7/2/1998   | 1,000      | \$9.94           | \$53.75 |
| 3/18/1994 Incentive 7/20/1998  | 752        | \$9.94           | \$57.25 |
| 3/18/1994 Incentive 7/30/1998  | 500        | \$9.94           | \$51.13 |
| 3/18/1994Incentive 8/28/1998   | 752        | \$9.94<br>\$9.94 | \$39.63 |
| 3/18/1994 Incentive 8/28/1998  | 600        |                  |         |
| 3/18/1994 Incentive 9/16/1998  |            | \$9.94           | \$39.63 |
| 3/18/1994 Incentive 9/18/1998  | 1,496      | \$9.94           | \$22.25 |
|                                | 752        | \$9.94           | \$39.06 |
| 3/18/1994 Incentive 9/23/1998  | 3,000      | \$9.94           | \$45.75 |
| 3/18/1994 Incentive 9/30/1998  | 1,250      | \$9.94           | \$46.06 |
| 3/18/1994 Incentive 10/23/1998 | -          | \$9.94           | \$49.94 |
| 3/18/1994 Incentive 11/2/1998  | 2,500      | \$9.94           | \$53.06 |
| 3/18/1994 Incentive 11/9/1998  | 1,504      | \$9.94           | \$55.13 |
| 3/18/1994 Incentive 11/27/1998 |            | \$9.94           | \$52.00 |
| 3/18/1994 Incentive 11/27/1998 | ,          | \$9.94           | \$52.81 |
| 3/18/1994 Incentive 11/30/1998 |            | \$9.94           | \$50.50 |
| 3/18/1994 Incentive 12/8/1998  |            | \$9.94           | \$54.50 |
| 3/18/1994 Incentive 12/21/1998 | -          | \$9.94           | \$56.00 |
| 3/18/1994 Incentive 12/22/1998 |            | \$9.94           | \$55.13 |
| 3/18/1994 Incentive 12/23/1998 |            | \$9.94           | \$57.22 |
| 3/18/1994 Incentive 12/24/1998 |            | \$9.94           | \$56.00 |
| 3/18/1994 Incentive 12/31/1998 | 752        | \$9.94           | \$61.19 |

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| 3/18/1994 Incentive 12/31/1998 | 210    | \$9.94 | \$62.38 |
|--------------------------------|--------|--------|---------|
| 3/18/1994 Incentive 1/4/1999   | 3,000  | \$9.94 | \$62.38 |
| 3/18/1994 Incentive 1/4/1999   | 752    | \$9.94 | \$62.38 |
| 3/18/1994 Incentive 1/5/1999   | 752    | \$9.94 | \$60.31 |
| 3/18/1994 Incentive 1/8/1999   | 750    | \$9.94 | \$59.88 |
| 3/18/1994 Incentive 1/29/1999  | 3,000  | \$9.94 | \$58.00 |
| 3/18/1994 Incentive 2/19/1999  | 2,000  | \$9.94 | \$61.63 |
| 3/18/1994 Incentive 3/3/1999   | 1,000  | \$9.94 | \$65.00 |
| 3/18/1994 Incentive 3/5/1999   | 20,000 | \$9.94 | \$66.00 |
| 3/18/1994 Incentive 3/24/1999  | 9,200  | \$9.94 | \$65.44 |
| 3/18/1994 Incentive 4/2/1999   | 5,500  | \$9.94 | \$66.50 |
| 3/18/1994 Incentive 4/22/1999  | 526    | \$9.94 | \$75.88 |
| 3/18/1994 Incentive 4/28/1999  | 5,000  | \$9.94 | \$70.00 |
| 3/18/1994 Incentive 4/29/1999  | 752    | \$9.94 | \$69.50 |
| 3/18/1994 Incentive 6/9/1999   | 752    | \$9.94 | \$57.63 |
| 3/18/1994 Incentive 6/9/1999   | 2,000  | \$9.94 | \$57.63 |
| 3/18/1994Incentive 6/10/1999   | 3,000  | \$9.94 | \$55.00 |
| 3/18/1994 Incentive 6/30/1999  | 8      | \$9.94 | \$63.50 |
| 3/18/1994Incentive 7/8/1999    | 1,475  | \$9.94 | \$63.50 |
| 3/18/1994Incentive7/12/1999    | 3,000  | \$9.94 | \$63.69 |
| 3/18/1994Incentive 9/3/1999    | 2,550  | \$9.94 | \$51.69 |
| 3/18/1994 Incentive 10/1/1999  | 2,000  | \$9.94 | \$53.50 |
| 3/18/1994 Incentive 12/1/1999  | 500    | \$9.94 | \$65.31 |
| 3/18/1994 Incentive 12/21/1999 | 5,000  | \$9.94 | \$64.63 |
| 3/18/1994 Incentive 12/22/1999 | 1,504  | \$9.94 | \$67.56 |
| 3/18/1994 Incentive 12/28/1999 | 1,252  | \$9.94 | \$59.31 |
| 3/18/1994 Incentive 12/30/1999 | 4,000  | \$9.94 | \$58.63 |
| 3/18/1994 Incentive 1/5/2000   | 2,500  | \$9.94 | \$52.75 |
| 3/18/1994 Incentive 1/7/2000   | 5,000  | \$9.94 | \$53.63 |
| 3/18/1994 Incentive 1/11/2000  | 14,000 | \$9.94 | \$49.88 |
| 3/18/1994 Incentive 1/11/2000  | 750    | \$9.94 | \$49.88 |
| 3/18/1994Incentive 2/11/2000   | 3,000  | \$9.94 | \$54.69 |
| 3/18/1994 Incentive 2/24/2000  | 2,576  | \$9.94 | \$50.88 |
| 3/18/1994 Incentive 3/3/2000   | 1,252  | \$9.94 | \$38.81 |
| 3/18/1994 Incentive 3/6/2000   | 1,390  | \$9.94 | \$41.56 |
| 3/18/1994 Incentive 3/14/2000  | 5,500  | \$9.94 | \$36.44 |
| 3/18/1994 Incentive 3/17/2000  | 1,424  | \$9.94 | \$40.94 |
| 3/18/1994 Incentive 3/17/2000  | 4      | \$9.94 | \$40.94 |
|                                |        |        |         |

| Grant     | Grant      | Exercise     | Number    | Grant   | Market<br>Value |
|-----------|------------|--------------|-----------|---------|-----------------|
| Date      | Type       | Date         | Exercised | l Price | at Exercise     |
| 4/28/1995 |            | e4/29/1996   | 624       | \$10.66 | \$18.75         |
| 4/28/1995 | 5 Incentiv | e4/29/1996   | 624       | \$10.66 | \$18.56         |
| 4/28/1995 | 5 Incentiv | e4/30/1996   | 400       | \$10.66 | \$18.63         |
| 4/28/1995 | 5 Incentiv | e5/2/1996    | 1,000     | \$10.66 | \$18.59         |
| 4/28/1995 | 5 Incentiv | e5/2/1996    | 1,000     | \$10.66 | \$18.59         |
| 4/28/1995 | 5 Incentiv | e5/2/1996    | 400       | \$10.66 | \$18.59         |
| 4/28/1995 | 5 Incentiv | e5/2/1996    | 400       | \$10.66 | \$18.59         |
| 4/28/1995 | 5 Incentiv | e5/16/1996   | 400       | \$10.66 | \$18.38         |
| 4/28/1995 | 5 Incentiv | e5/17/1996   | 400       | \$10.66 | \$18.41         |
| 4/28/1995 | 5 Incentiv | e 5/21/1996  | 400       | \$10.66 | \$18.41         |
| 4/28/1995 | 5 Incentiv | e 5/21/1996  | 400       | \$10.66 | \$18.38         |
| 4/28/1995 | 5 Incentiv | e5/23/1996   | 1,000     | \$10.66 | \$18.41         |
|           |            | e6/7/1996    | 400       | \$10.66 | \$19.44         |
| 4/28/1995 | 5 Incentiv | e6/26/1996   | 400       | \$10.66 | \$19.50         |
|           |            | e7/1/1996    | 400       | \$10.66 | \$18.56         |
|           |            | e 8/8/1996   | 748       | \$10.66 | \$20.00         |
| 4/28/1995 | 5 Incentiv | e 8/23/1996  | 1,248     | \$10.66 | \$21.38         |
|           |            | e9/4/1996    | 800       | \$10.66 | \$21.63         |
|           |            | e9/16/1996   | 400       | \$10.66 | \$22.25         |
|           |            | e9/20/1996   | 400       | \$10.66 | \$21.44         |
|           |            | e9/20/1996   | 400       | \$10.66 | \$21.88         |
|           |            | e 10/7/1996  | 400       | \$10.66 | \$22.50         |
|           |            | e 11/6/1996  | 748       | \$10.66 | \$22.64         |
| 4/28/1995 | 5 Incentiv | e 11/19/1996 |           | \$10.66 | \$22.56         |
|           |            | e 12/26/1996 |           | \$10.66 | \$25.81         |
|           |            | e 12/30/1996 |           | \$10.66 | \$18.63         |
| 4/28/1995 | 5 Incentiv | e 1/3/1997   | 1,372     | \$10.66 | \$26.00         |
| 4/28/1995 | 5 Incentiv | e 1/6/1997   | 400       | \$10.66 | \$26.59         |
| 4/28/1995 | 5 Incentiv | e 1/9/1997   | 1,000     | \$10.66 | \$27.09         |
|           |            | e2/5/1997    | 400       | \$10.66 | \$30.88         |
|           |            | e2/14/1997   | 400       | \$10.66 | \$32.50         |
| 4/28/1995 | 5 Incentiv | e2/27/1997   | 400       | \$10.66 | \$31.06         |
| 4/28/1995 | 5 Incentiv | e3/21/1997   | 1,248     | \$10.66 | \$31.00         |
| 4/28/1995 | 5 Incentiv | e3/26/1997   | 500       | \$10.66 | \$31.66         |
| 4/28/1995 | 5 Incentiv | e3/31/1997   | 312       | \$10.66 | \$27.00         |
|           |            | e4/28/1997   | 400       | \$10.66 | \$30.00         |
|           |            | e4/29/1997   | 624       | \$10.66 | \$28.38         |
|           |            | e4/29/1997   | 1,000     | \$10.66 | \$28.38         |
|           |            | e4/29/1997   | 1,000     | \$10.66 | \$28.38         |
| 4/28/1995 | 5 Incentiv | e4/29/1997   | 400       | \$10.66 | \$30.69         |
|           |            | e4/30/1997   | 624       | \$10.66 | \$31.63         |
|           |            | e5/1/1997    | 400       | \$10.66 | \$32.34         |
|           |            | e5/1/1997    | 400       | \$10.66 | \$32.34         |
|           |            | e5/1/1997    | 400       | \$10.66 | \$31.63         |
|           |            | e5/1/1997    | 400       | \$10.66 | \$32.34         |
|           |            | e5/2/1997    | 800       | \$10.66 | \$31.63         |
|           |            | e5/2/1997    | 1,248     | \$10.66 | \$32.34         |
|           |            |              |           |         |                 |

| _09                            | ag             |         | ,       |
|--------------------------------|----------------|---------|---------|
| 4/28/1995 Incentive 5/5/1997   | 400            | \$10.66 | \$32.69 |
| 4/28/1995 Incentive 5/6/1997   | 748            | \$10.66 | \$32.56 |
| 4/28/1995 Incentive 5/7/1997   | 600            | \$10.66 | \$32.81 |
| 4/28/1995 Incentive 5/8/1997   | 400            | \$10.66 | \$33.56 |
| 4/28/1995 Incentive 5/15/1997  | 2,748          | \$10.66 | \$34.06 |
| 4/28/1995 Incentive 5/15/1997  | 400            | \$10.66 | \$34.06 |
| 4/28/1995 Incentive 5/21/1997  | 800            | \$10.66 | \$33.50 |
| 4/28/1995 Incentive 5/23/1997  | 800            | \$10.66 | \$31.25 |
| 4/28/1995 Incentive 5/23/1997  | 400            | \$10.66 | \$31.25 |
| 4/28/1995 Incentive 5/23/1997  | 400            | \$10.66 | \$31.25 |
| 4/28/1995 Incentive 5/29/1997  | 1,000          | \$10.66 | \$30.75 |
| 4/28/1995 Incentive 6/2/1997   | 800            | \$10.66 | \$30.75 |
| 4/28/1995 Incentive 6/12/1997  | 400            | \$10.66 | \$30.38 |
| 4/28/1995 Incentive 6/20/1997  | 600            | \$10.66 | \$33.38 |
| 4/28/1995 Incentive 6/20/1997  | 400            | \$10.66 | \$33.38 |
| 4/28/1995 Incentive 7/2/1997   | 400            | \$10.66 | \$37.63 |
| 4/28/1995 Incentive 7/11/1997  | 800            | \$10.66 | \$35.75 |
| 4/28/1995 Incentive 7/21/1997  | 1,248          | \$10.66 | \$35.50 |
| 4/28/1995 Incentive 8/4/1997   | 400            | \$10.66 | \$75.88 |
| 4/28/1995 Incentive 9/2/1997   | 1,184          | \$10.66 | \$38.75 |
|                                | 1,184          | \$10.66 |         |
| 4/28/1995 Incentive 9/18/1997  | ,              | •       | \$39.06 |
| 4/28/1995 Incentive 9/18/1997  | 748            | \$10.66 | \$39.06 |
| 4/28/1995 Incentive 11/20/1997 |                | \$10.66 | \$40.00 |
| 4/28/1995 Incentive 11/20/1997 |                | \$10.66 | \$40.00 |
| 4/28/1995 Incentive 12/10/1997 |                | \$10.66 | \$43.88 |
| 4/28/1995 Incentive 12/22/1997 |                | \$10.66 | \$45.63 |
| 4/28/1995 Incentive 1/5/1998   | 800            | \$10.66 | \$45.38 |
| 4/28/1995 Incentive 2/23/1998  | 800            | \$10.66 | \$43.13 |
| 4/28/1995 Incentive 3/2/1998   | 2,496          | \$10.66 | \$42.00 |
| 4/28/1995 Incentive 3/24/1998  | 2,000          | \$10.66 | \$49.25 |
| 4/28/1995 Incentive 3/27/1998  | 400            | \$10.66 | \$55.69 |
| 4/28/1995 Incentive 4/2/1998   | 800            | \$10.66 | \$52.25 |
| 4/28/1995 Incentive 4/2/1998   | 10,000         | \$10.66 | \$52.25 |
| 4/28/1995 Incentive 4/7/1998   | 1,000          | \$10.66 | \$52.19 |
| 4/28/1995 Incentive 4/28/1998  | 1,376          | \$10.66 | \$48.06 |
| 4/28/1995 Incentive 4/28/1998  | 5,000          | \$10.66 | \$48.06 |
| 4/28/1995 Incentive 4/28/1998  | 624            | \$10.66 | \$48.88 |
| 4/28/1995 Incentive 4/28/1998  | 400            | \$10.66 | \$48.06 |
| 4/28/1995 Incentive 4/28/1998  | 400            | \$10.66 | \$48.06 |
| 4/28/1995 Incentive 4/29/1998  | 400            | \$10.66 | \$48.50 |
| 4/28/1995 Incentive 4/30/1998  | 624            | \$10.66 | \$48.88 |
| 4/28/1995 Incentive 5/1/1998   | 400            | \$10.66 | \$51.13 |
| 4/28/1995 Incentive 5/1/1998   | 752            | \$10.66 | \$54.00 |
| 4/28/1995 Incentive 5/4/1998   | 400            | \$10.66 | \$54.00 |
| 4/28/1995 Incentive 5/4/1998   | 752            | \$10.66 | \$54.00 |
| 4/28/1995 Incentive 5/4/1998   | 1,000          | \$10.66 | \$54.00 |
| 4/28/1995 Incentive 5/4/1998   | 1,000          | \$10.66 | \$54.00 |
| 4/28/1995 Incentive 5/6/1998   | 376            | \$10.66 | \$51.56 |
| 4/28/1995 Incentive 5/11/1998  | 2,000          | \$10.66 | \$52.00 |
| 4/28/1995 Incentive 5/11/1998  | ) <del>-</del> | ,       | ,       |
|                                |                |         |         |