

Edgar Filing: COMMERCE BANCORP INC /NJ/ - Form 10-Q

COMMERCE BANCORP INC /NJ/
Form 10-Q
August 10, 2001

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

Form 10-Q

(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
ACT OF 1934
For the quarter ended June 30, 2001

OR

() TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934
For the transition period from _____ to _____

Commission File #0-12874

COMMERCE BANCORP (LOGO)
(Exact name of registrant as specified in its charter)

New Jersey

22-2433468

(State or other jurisdiction of
incorporation or organization)

(IRS Employer Identification
Number)

Commerce Atrium, 1701 Route 70 East, Cherry Hill, New Jersey 08034-5400

(Address of Principal Executive Offices) (Zip Code)

(856) 751-9000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required
to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during
the preceding 12 months (or for such shorter period that the registrant was
required to file such report(s), and (2) has been subject to such filing
requirements for the past 90 days.

Yes X

No

APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's classes
of common stock, as of the last practical date.

Common Stock

32,464,474

(Title of Class)

(No. of Shares Outstanding
as of 08/03/01)

COMMERCE BANCORP, INC. AND SUBSIDIARIES
INDEX

Page

Edgar Filing: COMMERCE BANCORP INC /NJ/ - Form 10-Q

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

Consolidated Balance Sheets (unaudited)
June 30, 2001 and December 31, 2000.....1

Consolidated Statements of Income (unaudited)
Three months ended June 30, 2001 and June 30, 2000
and six months ended June 30, 2001 and June 30, 2000.....2

Consolidated Statements of Cash Flows (unaudited)
Six months ended June 30, 2001 and June 30, 2000.....3

Notes to Consolidated Financial Statements (unaudited).....4

Item 2. Management's Discussion and Analysis of Financial
Condition and Results of Operation.....7

Item 3. Quantitative and Qualitative Disclosures About Market Risk.....13

PART II. OTHER INFORMATION

Item 4. Submission of Matters to a Vote of Security Holders.....14

Item 6. Exhibits and Reports on Form 8-K.....14

COMMERCE BANCORP, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(unaudited)

		June 30,	De
		2001	
		-----	-----
		(dollars in thousands)	
		-----	-----
Assets	Cash and due from banks	\$502,814	\$
	Federal funds sold	54,800	
		-----	-----
	Cash and cash equivalents	557,614	
	Loans held for sale	73,643	
	Trading securities	144,150	
	Securities available for sale	2,679,546	2
	Securities held to maturity	1,310,277	1
	(market value 06/01-\$1,306,566; 12/00-\$1,503,202)		
	Loans	4,111,949	3
	Less allowance for loan losses	57,548	
		-----	-----
		4,054,401	3
	Bank premises and equipment, net	299,457	
	Other assets	226,350	
		-----	-----
		\$9,345,438	\$8
		=====	=====
Liabilities	Deposits:		
	Demand:		
	Interest-bearing	\$2,805,812	\$2

Edgar Filing: COMMERCE BANCORP INC /NJ/ - Form 10-Q

	Noninterest-bearing	2,025,801	1
	Savings	1,628,410	1
	Time	1,906,117	1
		-----	-----
	Total deposits	8,366,140	7
	Other borrowed money	126,061	
	Other liabilities	212,233	
	Trust Capital Securities - Commerce Capital Trust I	57,500	
	Long-term debt	23,000	
		-----	-----
		8,784,934	7
Stockholders	Common stock, 32,458,527 shares		
Equity	issued (31,761,453 shares in 2000)	50,716	
	Capital in excess of par or stated value	449,740	
	Retained earnings	58,025	
	Accumulated other comprehensive income	3,645	
		-----	-----
		562,126	
	Less treasury stock, at cost	1,622	
		-----	-----
	Total stockholders' equity	560,504	
		-----	-----
		\$9,345,438	\$8
		=====	=====

See accompanying notes.

1

COMMERCE BANCORP, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME
(unaudited)

		Three Months Ended June 30,		
		2001	2000	20
(dollars in thousands, except per share amounts)				
		-----	-----	-----
Interest	Interest and fees on loans	\$81,616	\$ 70,301	\$1
income	Interest on investments	64,643	51,224	1
	Other interest	850	1,758	
		-----	-----	-----
	Total interest income	147,109	123,283	2
		-----	-----	-----
Interest	Interest on deposits:			
expense	Demand	15,948	16,945	
	Savings	8,345	9,526	
	Time	25,103	15,671	
		-----	-----	-----
	Total interest on deposits	49,396	42,142	1
	Interest on other borrowed money	909	6,121	
	Interest on long-term debt	1,401	1,598	

Edgar Filing: COMMERCE BANCORP INC /NJ/ - Form 10-Q

	Total interest expense	51,706	49,861	1
	Net interest income	95,403	73,422	1
	Provision for loan losses	7,982	3,642	
	Net interest income after provision for loan losses	87,421	69,780	1
Noninterest income	Deposit charges and service fees	19,841	13,201	
	Other operating income	27,540	22,400	
	Net investment securities gains			
	Total noninterest income	47,381	35,601	
Noninterest expense	Salaries	37,118	29,310	
	Benefits	8,456	6,411	
	Occupancy	9,129	7,606	
	Furniture and equipment	12,241	10,309	
	Office	6,589	5,756	
	Audit and regulatory fees and assessments	1,005	689	
	Marketing	4,211	2,698	
	Other real estate (net)	450	481	
	Other	18,741	13,285	
	Total noninterest expenses	97,940	76,545	1
	Income before income taxes	36,862	28,836	
	Provision for federal and state income taxes	11,752	9,459	
	Net income	\$25,110	\$ 19,377	\$
Net income per common and common equivalent share:				
	Basic	\$0.78	\$ 0.63	
	Diluted	\$0.74	\$ 0.61	
Average common and common equivalent shares outstanding:				
	Basic	32,226	30,650	
	Diluted	33,936	31,755	
	Cash dividends declared, common stock	\$0.27	\$ 0.25	

See accompanying notes.

	(dollars in thousands)	2001
Operating activities	Net income	\$48,51
	Adjustments to reconcile net income to net cash provided by operating activities:	
	Provision for loan losses	12,59
	Provision for depreciation, amortization and accretion	20,51
	Gains on sales of securities available for sale	(98)
	Proceeds from sales of mortgages held for sale	265,60
	Originations of mortgages held for sale	(297,46)
	Net loan chargeoffs	(3,72)
	Net (increase) decrease in trading securities	(34,84)
	Increase in other assets	(31,54)
	Increase in other liabilities	159,74
	Net cash provided by operating activities	138,42
Investing activities	Proceeds from the sales of securities available for sale	275,44
	Proceeds from the maturity of securities available for sale	358,55
	Proceeds from the maturity of securities held to maturity	175,15
	Purchase of securities available for sale	(1,213,55)
	Purchase of securities held to maturity	(36,48)
	Net increase in loans	(432,08)
	Proceeds from sales of loans	7,39
	Purchases of premises and equipment	(42,93)
	Net cash used by investing activities	(908,50)
Financing activities	Net increase in demand and savings deposits	605,49
	Net increase in time deposits	373,05
	Net decrease in other borrowed money	(157,65)
	Dividends paid	(17,56)
	Proceeds from issuance of common stock under dividend reinvestment and other stock plans	28,78
	Other	(34)
	Net cash provided by financing activities	831,77
	Increase in cash and cash equivalents	61,69
	Cash and cash equivalents at beginning of year	495,91
	Cash and cash equivalents at end of period	\$557,61
	Supplemental disclosures of cash flow information: Cash paid during the period for:	
	Interest	\$106,18
	Income taxes	21,90

See accompanying notes.

Edgar Filing: COMMERCE BANCORP INC /NJ/ - Form 10-Q

A. Consolidated Financial Statements

The consolidated financial statements included herein have been prepared without audit pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations. The accompanying condensed consolidated financial statements reflect all adjustments which are, in the opinion of management, necessary to a fair statement of the results for the interim periods presented. Such adjustments are of a normal recurring nature.

These condensed consolidated financial statements should be read in conjunction with the audited financial statements and the notes thereto included in the registrant's Annual Report on Form 10-K for the period ended December 31, 2000. The results for the three months ended June 30, 2001 and the six months ended June 30, 2001 are not necessarily indicative of the results that may be expected for the year ended December 31, 2001.

The consolidated financial statements include the accounts of Commerce Bancorp, Inc. and all of its subsidiaries, including Commerce Bank, N.A. (Commerce NJ), Commerce Bank/Pennsylvania, N.A., Commerce Bank/Shore, N.A., Commerce Bank/North, Commerce Bank/Delaware, N.A., Commerce National Insurance Services, Inc. (Commerce National Insurance), Commerce Capital Trust I, and Commerce Capital Markets, Inc. (CCMI). All material intercompany transactions have been eliminated. Effective April 1, 2001, Commerce Bank/Central, N.A. was merged into Commerce NJ.

B. Commitments

In the normal course of business, there are various outstanding commitments to extend credit, such as letters of credit and unadvanced loan commitments, which are not reflected in the accompanying consolidated financial statements. Management does not anticipate any material losses as a result of these transactions.

C. Comprehensive Income

Total comprehensive income, which for the Company included net income and unrealized gains and losses on the Company's available for sale securities, amounted to \$14.5 million and \$23.5 million, respectively, for the three months ended June 30, 2001 and 2000. For the six months ended June 30, 2001 and 2000, total comprehensive income was \$57.4 million and \$32.3 million, respectively.

4

COMMERCE BANCORP, INC. AND SUBSIDIARIES

D. Segment Information

The Company operates one reportable segment of business, Community Banks, which includes Commerce NJ, Commerce PA, Commerce Shore, Commerce North, and Commerce Delaware. Through its Community Banks, the Company provides a broad range of retail and commercial banking services, and corporate trust services. Parent/Other includes the holding company, Commerce National Insurance, CCMI, and Commerce Capital Trust I.

Selected segment information is as follows:

Edgar Filing: COMMERCE BANCORP INC /NJ/ - Form 10-Q

	Three Months Ended June 30, 2001			Three Months Ended June 30, 2000	
	Community Banks	Parent/ Other	Total	Community Banks	Parent/ Other
Net interest income	\$ 95,512	\$ (109)	\$ 95,403	\$ 73,714	\$ 73,714
Provision for loan losses	7,982		7,982	3,642	
Net interest income after provision	87,530	(109)	87,421	70,072	
Noninterest income	29,901	17,480	47,381	20,903	
Noninterest expense	83,293	14,647	97,940	63,288	
Income before income taxes	34,138	2,724	36,862	27,687	
Income tax expense	11,270	482	11,752	9,104	
Net income	\$ 22,868	\$ 2,242	\$ 25,110	\$ 18,583	\$ 18,583
Average assets (in millions)	\$8,058,400	\$ 961,619	\$ 9,020,019	\$6,500,137	\$6,500,137

	Six Months Ended June 30, 2001			Six Months Ended June 30, 2000	
	Community Banks	Parent/ Other	Total	Community Banks	Parent/ Other
Net interest income	\$ 181,392	\$ (249)	\$ 181,143	\$ 143,515	\$ 143,515
Provision for loan losses	12,591		12,591	7,135	
Net interest income after provision	168,801	(249)	168,552	136,380	
Noninterest income	56,279	35,210	91,489	41,248	
Noninterest expense	159,401	28,893	188,294	122,970	
Income before income taxes	65,679	6,068	71,747	54,658	
Income tax expense	21,565	1,671	23,236	18,029	
Net income	\$ 44,114	\$ 4,397	\$ 48,511	\$ 36,629	\$ 36,629
Average assets (in millions)	\$ 7,822,423	\$ 931,779	\$ 8,754,202	\$6,262,245	\$6,262,245

E. Recent Accounting Statements

In June 1998, the FASB issued Statement No. 133 "Accounting for Derivative Instruments and Hedging Activities" (FAS 133). FAS 133 requires the Company to recognize all derivatives on the balance sheet at fair value. Derivatives that are not hedges must be adjusted to fair value through income. If the derivative is a hedge, depending on the nature of the hedge, changes in the fair value of the derivative will either be offset against the change in fair value of the hedged asset or liability through earnings or recognized in other comprehensive income until the hedged item is recognized in earnings. The ineffective portion of a derivative's change in fair value will be immediately recognized in earnings. The Company adopted FAS 133 on January 1, 2001. Due to the Company's minimal use of derivatives, adoption did not have a significant effect on the

Edgar Filing: COMMERCE BANCORP INC /NJ/ - Form 10-Q

results of operations or the financial position of the Company. Future

5

COMMERCE BANCORP, INC. AND SUBSIDIARIES

impact of FAS 133 will depend on the nature and purpose of the derivative instruments in use by the Company at that time.

In June 2001, the FASB issued Statements No. 141 "Business Combinations" and No. 142 "Goodwill and Other Intangible Assets," effective for fiscal years beginning after December 15, 2001. Under the new rules, goodwill and intangible assets deemed to have indefinite lives will no longer be amortized but will be subject to annual impairment

tests in accordance with the Statements. Other intangible assets will continue to be amortized over their useful lives. The Company will apply the new rules beginning in the first quarter of 2002. Due to the immaterial amount of goodwill and intangible assets recorded on the Company's balance sheet, adoption of the Statements is not expected to have a significant impact on the results of operations or the financial position of the Company.

F. Trust Capital Securities

On June 9, 1997, the Company issued \$57.5 million of 8.75% Trust Capital Securities through Commerce Capital Trust I, a newly formed Delaware business trust subsidiary of the Company. The net proceeds of the offering will be used for general corporate purposes, which may include contributions to subsidiary banks to fund their operations, the financing of one or more future acquisitions, repayment of indebtedness of the Company or of its subsidiary banks, investments in or extensions of credit to its subsidiaries, or the repurchase of shares of the Company's outstanding common stock. All \$57.5 million of the Trust Capital Securities qualify as Tier 1 capital for regulatory capital purposes.

G. Earnings Per Share

The calculation of earnings per share follows (in thousands, except for per share amounts):

	Three Months Ended June 30		Six Months Ended June 30
	2001	2000	2001
Basic:			
Net income applicable to common stock	\$25,110	\$ 19,377	\$48,5
Average common shares outstanding	32,226	30,650	32,0
Net income per common share - basic	\$0.78	\$ 0.63	\$1.
Diluted:			
Net income applicable to common stock on a diluted basis	\$25,110	\$ 19,377	\$48,5

Edgar Filing: COMMERCE BANCORP INC /NJ/ - Form 10-Q

Average common shares outstanding	32,226	30,650	32,0
Additional shares considered in diluted computation assuming:			
Exercise of stock options	1,710	1,105	1,6
Average common shares outstanding on a diluted basis	33,936	31,755	33,6
Net income per common share - diluted	\$0.74	\$ 0.61	\$1.

6

COMMERCE BANCORP, INC. AND SUBSIDIARIES

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operation

Capital Resources

At June 30, 2001, stockholders' equity totaled \$560.5 million or 6.00% of total assets, compared to \$492.2 million or 5.93% of total assets at December 31, 2000.

The table below presents the Company's and Commerce NJ's risk-based and leverage ratios at June 30, 2001 and 2000:

	Actual		Minimum		"We Amo
	Amount	Ratio	Amount	Ratio	
Per Regulatory Guide					

June 30, 2001					
Company					
Risk based capital ratios:					
Tier 1	\$610,816	10.77%	\$226,758	4.00%	\$3
Total capital	677,564	11.95	453,517	8.00	5
Leverage ratio	610,816	6.78	360,420	4.00	4
Commerce NJ					
Risk based capital ratios:					
Tier 1	\$353,611	9.88%	\$143,215	4.00%	\$2
Total capital	391,832	10.94	286,430	8.00	3
Leverage ratio	353,611	6.53	216,581	4.00	2
June 30, 2000					
Company					
Risk based capital ratios:					
Tier 1	\$491,924	10.98%	\$179,140	4.00%	\$2
Total capital	549,728	12.27	358,280	8.00	4
Leverage ratio	491,924	6.78	290,042	4.00	3
Commerce NJ					

Edgar Filing: COMMERCE BANCORP INC /NJ/ - Form 10-Q

Risk based capital ratios:

Tier 1	\$256,616	9.98%	\$ 102,831	4.00%	\$1
Total capital	281,801	10.96	205,661	8.00	2
Leverage ratio	256,616	6.49	158,065	4.00	1

At June 30, 2001, the Company's consolidated capital levels and each of the Company's bank subsidiaries met the regulatory definition of a "well capitalized" financial institution, i.e., a leverage capital ratio exceeding 5%, a Tier 1 risk-based capital ratio exceeding 6%, and a total risk-based capital ratio exceeding 10%. Management believes that as of June 30, 2001, the Company and its subsidiaries meet all capital adequacy requirements to which they are subject.

Deposits

Total deposits at June 30, 2001 were \$8.37 billion, up \$1.83 billion, or 28% over total deposits of \$6.54 billion at June 30, 2000, and up by \$978.5 million, or 13% from year-end 2000. Deposit growth during the first six months of 2001 included core deposit growth in all categories as well as growth from the public sector. The Company experienced "same-store core deposit growth" of 16.5% at June 30, 2001 as compared to deposits a year ago for those branches open for more than two years.

Interest Rate Sensitivity and Liquidity

The Company's risk of loss arising from adverse changes in the fair market value of financial instruments, or market risk, is composed primarily of interest rate risk. The primary objective of the Company's asset/liability management activities is to maximize net interest income, while maintaining acceptable levels of interest rate risk. The Company's

COMMERCE BANCORP, INC. AND SUBSIDIARIES

Asset/Liability Committee (ALCO) is responsible for establishing policies to limit exposure to interest rate risk, and to ensure procedures are established to monitor compliance with these policies. The guidelines established by ALCO are reviewed by the Company's Board of Directors.

Management considers the simulation of net interest income in different interest rate environments to be the best indicator of the Company's interest rate risk. Income simulation analysis captures not only the potential of all assets and liabilities to mature or reprice, but also the probability that they will do so. Income simulation also attends to the relative interest rate sensitivities of these items, and projects their behavior over an extended period of time. Finally, income simulation permits management to assess the probable effects on the balance sheet not only of changes in interest rates, but also of proposed strategies for responding to them.

The Company's income simulation model analyzes interest rate sensitivity by projecting net income over the next 24 months in a flat rate scenario versus net income in alternative interest rate scenarios. Management continually reviews and refines its interest rate risk management process in response to the changing economic climate. Currently, the Company's model projects a proportionate 200 basis point change during the next year, with rates remaining constant in the second year. The Company's ALCO policy has established that

Edgar Filing: COMMERCE BANCORP INC /NJ/ - Form 10-Q

interest income sensitivity will be considered acceptable if net income in the above interest rate scenario is within 15% of net income in the flat rate scenario in the first year and within 30% over the two year time frame. At June 30, 2001, the Company's income simulation model indicates net income would increase by 2.33% and decrease by 3.32% in the first year and over a two year time frame, respectively, if rates decreased as described above, as compared to an increase of 5.12% and 2.69%, respectively, at June 30, 2000. At June 30, 2001, the model projects that net income would decrease by 5.14% and 3.78% in the first year and over a two year time frame, respectively, if rates increased as described above, as compared to a decrease of 6.30% and 4.87%, respectively, at June 30, 2000. All of these net income projections are within an acceptable level of interest rate risk pursuant to the policy established by ALCO.

In the event the Company's interest rate risk models indicate an unacceptable level of risk, the Company could undertake a number of actions that would reduce this risk, including the sale of a portion of its available for sale portfolio, the use of risk management strategies such as interest rate swaps and caps, or the extension of the maturities of its short-term borrowings.

Management also monitors interest rate risk by utilizing a market value of equity model. The model assesses the impact of a change in interest rates on the market value of all the Company's assets and liabilities, as well as any off balance sheet items. The model calculates the market value of the Company's assets and liabilities in excess of book value in the current rate scenario, and then compares the excess of market value over book value given an immediate 200 basis point change in rates. The Company's ALCO policy indicates that the level of interest rate risk is unacceptable if the immediate 200 basis point change would result in the loss of 60% or more of the excess of market value over book value in the current rate scenario. At June 30, 2001, the market value of equity model indicates an acceptable level of interest rate risk.

Liquidity involves the Company's ability to raise funds to support asset growth or decrease assets to meet deposit withdrawals and other borrowing needs, to maintain reserve requirements and to otherwise operate the Company on an ongoing basis. The Company's liquidity needs are primarily met by growth in core deposits, its cash and federal funds sold position, cash flow from its amortizing investment and loan portfolios, as well as the use of short-term borrowings, as required.

Short-Term Borrowings

Short-term borrowings, or other borrowed money, consist primarily of securities sold under agreements to repurchase and overnight lines of credit, and are used to meet short term funding needs. During the first six months of 2001, the Company reduced its short-term borrowings, primarily through increased deposits. At June 30, 2001, short-term borrowings aggregated \$126.1 million and had an average rate of 3.65%, as compared to \$283.7 million at an average rate of 6.70% at December 31, 2000.

8

COMMERCE BANCORP, INC. AND SUBSIDIARIES

Interest Earning Assets

For the six month period ended June 30, 2001, interest earning assets increased \$949.2 million from \$7.43 billion to \$8.37 billion. This increase was primarily in investment securities and the loan portfolio as described below.

Edgar Filing: COMMERCE BANCORP INC /NJ/ - Form 10-Q

Loans

During the first six months of 2001, net loans increased \$415.8 million from \$3.64 billion to \$4.05 billion. At June 30, 2001, loans represented 48% of total deposits and 43% of total assets. All segments of the loan portfolio experienced growth in the first six months of 2001, including loans secured by commercial real estate properties, commercial loans, and consumer loans.

Investments

In total, for the first six months of 2001, securities increased \$489.9 million from \$3.64 billion to \$4.13 billion. The available for sale portfolio increased \$658.2 million to \$2.68 billion at June 30, 2001 from \$2.02 billion at December 31, 2000, and the securities held to maturity portfolio decreased \$203.2 million to \$1.31 billion at June 30, 2001 from \$1.51 billion at year-end 2000. The portfolio of trading securities increased \$34.8 million from year-end 2000 to \$144.2 million at June 30, 2001. At June 30, 2001, the average life of the investment portfolio was approximately 6.6 years, and the duration was approximately 4.6 years. At June 30, 2001, total securities represented 44% of total assets.

Net Income

Net income for the second quarter of 2001 was \$25.1 million, an increase of \$5.7 million or 30% over the \$19.4 million recorded for the second quarter of 2000. Net income for the first six months of 2001 was \$48.5 million, an increase of \$10.8 million or 29% over the \$37.7 million recorded for the first six months of 2000. On a per share basis, diluted net income for the second quarter of 2001 and the first six months of 2001 were \$0.74 and \$1.44 per common share compared to \$0.61 and \$1.20 per common share for the respective 2000 periods.

Return on average assets (ROA) and return on average equity (ROE) for the second quarter of 2001 were 1.11% and 18.16%, respectively, compared to 1.08% and 20.59%, respectively, for the same 2000 period. ROA and ROE for the first six months of 2001 were 1.11% and 18.04%, respectively, compared to 1.09% and 20.60% a year ago.

Net Interest Income

Net interest income totaled \$95.4 million for the second quarter of 2001, an increase of \$22.0 million or 30% from \$73.4 million in the second quarter of 2000. Net interest income for the first six months of 2001 totaled \$181.1 million, up \$39.5 million or 28% from the first six months of 2000. The improvement in net interest income for both periods was due primarily to volume increases in the loan and investment portfolios.

Noninterest Income

Noninterest income totaled \$47.4 million for the second quarter of 2001, an increase of \$11.8 million or 33% from \$35.6 million in the second quarter of 2000. The increase was due primarily to increased deposit charges and service fees, which rose \$6.6 million over the second quarter of 2000 primarily due to higher transaction volumes. In addition, other operating income increased \$5.1 million over the prior year, including increased revenues of \$1.5 million from CCMI, the Company's municipal public finance subsidiary, increased revenues of \$1.3 million from Commerce National Insurance, the Company's insurance brokerage subsidiary, and increased bank card-related revenues of \$1.5 million.

Edgar Filing: COMMERCE BANCORP INC /NJ/ - Form 10-Q

For the first six months of 2001, noninterest income totaled \$91.5 million, an increase of \$20.2 million or 28% from \$71.3 million in the first six months of 2000. Deposit charges and service fees rose \$11.5 million over the prior year primarily due to higher transaction volumes. Other operating income rose \$8.6 million over the first six months of 2000, including increased revenues of \$3.2 million from CCMI, \$1.3 million from Commerce National Insurance, and

9

COMMERCE BANCORP, INC. AND SUBSIDIARIES

\$2.9 million from bank card-related income. In addition, the Company recorded \$980 thousand in net investment securities gains in the first six months of 2001 versus \$820 thousand a year ago.

Noninterest Expense

For the second quarter of 2001, noninterest expense totaled \$97.9 million, an increase of \$21.4 million or 28% over the same period in 2000. Contributing to this increase was new branch activity over the past twelve months, with the number of branches increasing from 129 at June 30, 2000 to 159 at June 30, 2001. With the addition of these new offices, staff, facilities, and related expenses rose accordingly. Other noninterest expenses rose \$5.5 million over the second quarter of 2000. This increase resulted primarily from higher bank card-related service charges, increased business development expenses, and increased provisions for non-credit-related losses.

For the first six months of 2001, noninterest expense totaled \$188.3 million, an increase of \$38.9 million or 26% over \$149.4 million in the first six months of 2000. Contributing to this increase was new branch activity and the growth of CCMI and Commerce National Insurance as noted above. Other noninterest expenses rose \$9.5 million over the first six months of 2000. The increase resulted primarily from higher bank card-related service charges, increased business development expenses, and increased provisions for non-credit-related losses.

The Company's operating efficiency ratio (noninterest expenses, less other real estate expense, divided by net interest income plus noninterest income excluding non-recurring gains) was 69.02% for the first six months of 2001 as compared to 70.10% for the same 2000 period. The Company's efficiency ratio remains above its peer group primarily due to its aggressive growth expansion activities.

Loan and Asset Quality

Total non-performing assets (non-performing loans and other real estate, excluding loans past due 90 days or more and still accruing interest) at June 30, 2001 were \$20.7 million, or 0.22% of total assets compared to \$16.6 million or 0.20% of total assets at December 31, 2000 and \$14.5 million or 0.19% of total assets at June 30, 2000.

Total non-performing loans (non-accrual loans and restructured loans, excluding loans past due 90 days or more and still accruing interest) at June 30, 2001 were \$19.1 million or 0.47% of total loans compared to \$13.6 million or 0.37% of total loans at December 31, 2000 and \$11.0 million or 0.32% of total loans at June 30, 2000. At June 30, 2001, loans past due 90 days or more and still accruing interest amounted to \$1.4 million compared to \$489 thousand at December 31, 2000 and \$473 thousand at June 30, 2000. Additional loans considered as potential problem loans by the Company's internal loan review department (\$40.7 million at June 30, 2001) have been evaluated as to risk exposure in determining the adequacy of the allowance for loan losses.

Edgar Filing: COMMERCE BANCORP INC /NJ/ - Form 10-Q

Other real estate (ORE) at June 30, 2001 totaled \$1.6 million compared to \$3.0 million at December 31, 2000 and \$3.4 million at June 30, 2000. These properties have been written down to the lower of cost or fair value less disposition costs.

On pages 12 and 13 are tabular presentation showing detailed information about the Company's non-performing loans and assets and an analysis of the Company's allowance for loan losses and other related data for June 30, 2001, December 31, 2000, and June 30, 2000.

Forward-Looking Statements

The Company may from time to time make written or oral "forward-looking statements", including statements contained in the Company's filings with the Securities and Exchange Commission (including this Form 10-Q), in its reports to stockholders and in other communications by the Company, which are made in good faith by the Company pursuant to the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995.

These forward-looking statements include statements with respect to the Company's beliefs, plans, objectives, goals, expectations, anticipations, estimates and intentions, that are subject to significant risks and uncertainties and are subject to change based on various factors (some of which are beyond the Company's control). The words "may",

10

COMMERCE BANCORP, INC. AND SUBSIDIARIES

"could", "should", "would", believe", "anticipate", "estimate", "expect", "intend", "plan" and similar expressions are intended to identify forward-looking statements. The following factors, among others, could cause the Company's financial performance to differ materially from that expressed in such forward-looking statements: the strength of the United States economy in general and the strength of the local economies in which the Company conducts operations; the effects of, and changes in, trade, monetary and fiscal policies, including interest rate policies of the Board of Governors of the Federal Reserve System (the "FRB"); inflation; interest rates, market and monetary fluctuations; the timely development of competitive new products and services by the Company and the acceptance of such products and services by customers; the willingness of customers to substitute competitors' products and services for the Company's products and services and vice versa; the impact of changes in financial services' laws and regulations (including laws concerning taxes, banking, securities and insurance); technological changes; future acquisitions; the expense savings and revenue enhancements from acquisitions being less than expected; the growth and profitability of the Company's noninterest or fee income being less than expected; unanticipated regulatory or judicial proceedings; changes in consumer spending and saving habits; and the success of the Company at managing the risks involved in the foregoing.

The Company cautions that the foregoing list of important factors is not exclusive. The Company does not undertake to update any forward-looking statement, whether written or oral, that may be made from time to time by or on behalf of the Company.

11

Edgar Filing: COMMERCE BANCORP INC /NJ/ - Form 10-Q

COMMERCE BANCORP, INC. AND SUBSIDIARIES

The following summary presents information regarding non-performing loans and assets as of June 30, 2001 and the preceding four quarters: (dollar amounts in thousands)

	June 30, 2001	March 31, 2001	December 31, 2000	September 2000
Non-accrual loans:				
Commercial	\$10,608	\$10,681	\$4,955	\$5,840
Consumer	1,338	1,378	1,295	1,378
Real estate:				
Construction	1,590	1,590	1,459	1,459
Mortgage	5,598	5,756	5,840	5,840
Total non-accrual loans	19,134	19,405	13,549	13,549
Restructured loans:				
Commercial	10	11	11	11
Consumer				
Real estate:				
Construction				
Mortgage			82	82
Total restructured loans	10	11	93	93
Total non-performing loans	19,144	19,416	13,642	13,642
Other real estate	1,552	1,452	2,959	2,959
Total non-performing assets	20,696	20,868	16,601	16,601
Loans past due 90 days or more And still accruing	1,416	537	489	489
Total non-performing assets and Loans past due 90 days or more	\$22,112	\$21,405	\$17,090	\$16,601
Total non-performing loans as a Percentage of total period-end loans	0.47%	0.50%	0.37%	0.37%
Total non-performing assets as a Percentage of total period-end assets	0.22%	0.23%	0.20%	0.20%
Total non-performing assets and loans Past due 90 days or more as a Percentage of total period-end assets	0.24%	0.24%	0.21%	0.21%

Edgar Filing: COMMERCE BANCORP INC /NJ/ - Form 10-Q

Allowance for loan losses as a percentage Of total non-performing loans	301%	269%	357%	3
Allowance for loan losses as a percentage Of total period-end loans	1.40%	1.36%	1.32%	1.
Total non-performing assets and loans Past due 90 days or more as a Percentage of stockholders' equity and Allowance for loan losses	4%	4%	3%	

12

COMMERCE BANCORP, INC. AND SUBSIDIARIES

The following table presents, for the periods indicated, an analysis of the allowance for loan losses and other related data: (dollar amounts in thousands)

	Three Months Ended		Six Months Ended	
	06/30/01	06/30/00	06/30/01	06/30/00
Balance at beginning of period	\$52,157	\$40,705	\$48,680	\$38,3
Provisions charged to operating expenses	7,982	3,642	12,591	7,1
	60,139	44,347	61,271	45,5
Recoveries on loans charged-off:				
Commercial	150	71	159	1
Consumer	95	112	136	1
Real estate	2	1	14	
Total recoveries	247	184	309	3
Loans charged-off:				
Commercial	(1,976)	(268)	(2,334)	(1,3
Consumer	(636)	(259)	(1,295)	(5
Real estate	(226)		(403)	
Total charge-offs	(2,838)	(527)	(4,032)	(1,8
Net charge-offs	(2,591)	(343)	(3,723)	(1,5
Balance at end of period	\$57,548	\$44,004	\$57,548	\$44,0
Net charge-offs as a percentage of average loans outstanding	0.26%	0.04%	0.19%	0.

Item 3: Quantitative and Qualitative Disclosures About Market Risk

Edgar Filing: COMMERCE BANCORP INC /NJ/ - Form 10-Q

See Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operation, Interest Rate Sensitivity and Liquidity.

COMMERCE BANCORP, INC. AND SUBSIDIARIES

PART II. OTHER INFORMATION

Item 4. Submission of Matters to a Vote of Securities Holders

The Annual Meeting of the Registrant's Shareholders was held on May 15, 2001. The only items of business acted upon at the Annual Meeting were (i) the election of 12 directors for one year terms; and (ii) approval of the amendment of Commerce Bancorp, Inc.'s Restated Certificate of Incorporation to increase the number of shares of common stock that the Company is authorized to issue by 100,000,000 shares. The number of votes cast for, against, or withheld, as well as the number of abstentions and broker non-votes was as follows:

(i) Election of directors:

Name of Nominee -----	For ---	(Withhold Authority) Against -----
Vernon W. Hill, II	26,704,247	1,796,781
David Baird, IV	27,991,580	509,448
Robert C. Beck	26,794,487	1,706,541
Jack R Bershad	26,981,699	1,519,329
Joseph M. Buckelew	26,863,947	1,637,081
C. Edward Jordan, Jr.	26,870,647	1,630,381
Morton N. Kerr	27,075,342	1,425,686
Steven M. Lewis	27,825,374	675,654
Daniel J. Ragone	27,975,737	525,291
William A. Schwartz, Jr.	27,991,584	509,444
Joseph T. Tarquini, Jr	27,984,423	516,605
Frank C. Videon, Sr.	27,973,414	527,614

(ii) Approval of the amendment of Commerce Bancorp, Inc.'s Restated Certificate of Incorporation to increase the number of shares of common stock that the Company is authorized to issue by 100,000,000 shares:

For ---	Against -----	Abstain -----	Broker Non-Vote -----
21,537,001	6,842,651	121,374	0

Item 6. Exhibits and Reports on Form 8-K

No reports on Form 8-K were filed during the second quarter ended June 30, 2001.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

COMMERCE BANCORP, INC.

(Registrant)

August 9, 2001

(Date)

/s/ DOUGLAS J. PAULS

DOUGLAS J. PAULS
SENIOR VICE PRESIDENT
(PRINCIPAL FINANCIAL AND ACCOUNTING OFFICER)