

CAMCO FINANCIAL CORP

Form 10-Q

May 07, 2007

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**SECURITIES AND EXCHANGE COMMISSION
Washington, D. C. 20549
FORM 10-Q**

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2007

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

**Commission File Number 0-25196
CAMCO FINANCIAL CORPORATION
(Exact name of registrant as specified in its charter)**

Delaware

51-0110823

(State or other jurisdiction of
incorporation or organization)

(I.R.S. Employer Identification Number)

6901 Glenn Highway, Cambridge, Ohio 43725-9757

(Address of principal executive office) (Zip code)

Registrant's telephone number, including area code: (740) 435-2020

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer

Indicate by checkmark whether the registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act).

Yes No

As of May 3, 2007, the latest practicable date, 7,419,546 shares of the registrant's common stock, \$1.00 par value, were issued and outstanding.

Camco Financial Corporation
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Camco Financial Corporation
CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION
(In thousands, except share data)

| | March 31, 2007 | December 31, 2006 |
|---|---------------------------|----------------------------------|
| | (unaudited) | |
| ASSETS | | |
| Cash and due from banks | \$ 15,094 | \$ 13,869 |
| Interest-bearing deposits in other financial institutions | 9,005 | 12,673 |
| Cash and cash equivalents | 24,099 | 26,542 |
| Investment securities available for sale at market | 56,214 | 56,053 |
| Investment securities held to maturity at cost, approximate fair value of \$734 and \$736 as of March 31, 2007 and December 31, 2006, respectively | 709 | 710 |
| Mortgage-backed securities available for sale at market | 49,026 | 51,453 |
| Mortgage-backed securities held to maturity at cost, approximate fair value of \$2,620 and \$2,734 as of March 31, 2007 and December 31, 2006, respectively | 2,653 | 2,739 |
| Loans held for sale at lower of cost or market | 3,415 | 3,664 |
| Loans receivable net | 831,511 | 824,578 |
| Office premises and equipment net | 13,149 | 13,200 |
| Real estate acquired through foreclosure | 3,380 | 3,956 |
| Federal Home Loan Bank stock at cost | 28,722 | 28,722 |
| Accrued interest receivable | 6,135 | 6,502 |
| Prepaid expenses and other assets | 1,984 | 1,537 |
| Cash surrender value of life insurance | 21,113 | 20,921 |
| Goodwill | 6,683 | 6,683 |
| Prepaid federal income taxes | 597 | 956 |
| | | |
| Total assets | \$ 1,049,390 | \$ 1,048,216 |

LIABILITIES AND STOCKHOLDERS EQUITY

| | | |
|---|------------|------------|
| Deposits | \$ 685,341 | \$ 684,782 |
| Advances from the Federal Home Loan Bank and other borrowings | 258,285 | 257,139 |
| Advances by borrowers for taxes and insurance | 2,794 | 3,484 |
| Accounts payable and accrued liabilities | 5,906 | 6,350 |
| Dividends payable | 1,114 | 1,120 |
| | | |
| Deferred federal income taxes, net | 4,719 | 4,249 |
| Total liabilities | \$ 958,159 | 957,124 |

Commitments

Stockholders equity

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| | | |
|---|---------------------|---------------------|
| Preferred stock \$1 par value; authorized 100,000 shares; no shares outstanding | | |
| Common stock \$1 par value; authorized 14,900,000 shares; 8,832,082 issued at March 31, 2007 and December 31, 2006 | 8,832 | 8,832 |
| Additional paid-in capital | 59,745 | 59,722 |
| Retained earnings substantially restricted | 44,344 | 43,954 |
| Accumulated other comprehensive loss unrealized losses on securities designated as available for sale, net of related tax effects | (962) | (1,225) |
| Less 1,412,535 and 1,369,025 shares of treasury stock at March 31, 2007 and December 31, 2006, respectively at cost | (20,728) | (20,191) |
| Total stockholders equity | 91,231 | 91,092 |
| Total liabilities and stockholders equity | \$ 1,049,390 | \$ 1,048,216 |

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Camco Financial Corporation
CONSOLIDATED STATEMENTS OF EARNINGS

For the three months ended March 31,

(In thousands, except per share data)

| | 2007 | 2006 |
|--|---------------|---------------|
| Interest income Loans | \$ 14,151 | \$ 13,249 |
| Mortgage-backed securities | 560 | 633 |
| Investment securities | 640 | 480 |
| Interest-bearing deposits and other | 838 | 790 |
| Total interest income | 16,189 | 15,152 |
| Interest expense | | |
| Deposits | 6,004 | 4,424 |
| Borrowings | 2,798 | 2,949 |
| Total interest expense | 8,802 | 7,373 |
| Net interest income | 7,387 | 7,779 |
| Provision for losses on loans | 195 | 360 |
| Net interest income after provision for losses on loans | 7,192 | 7,419 |
| Other income | | |
| Late charges, rent and other | 776 | 462 |
| Loan servicing fees | 352 | 360 |
| Service charges and other fees on deposits | 380 | 352 |
| Gain on sale of loans | 86 | 99 |
| Decrease in mortgage servicing rights net | (53) | (22) |
| Gain on sale of real estate acquired through foreclosure | 17 | 55 |
| Gain on sale of mortgage-backed securities and fixed assets | 10 | |
| Total other income | 1,568 | 1,306 |
| General, administrative and other expense | | |
| Employee compensation and benefits | 3,825 | 3,736 |
| Deferred loan origination costs | (480) | (487) |
| Occupancy and equipment | 869 | 780 |
| Data processing | 285 | 393 |
| Advertising | 322 | 303 |
| Franchise taxes | 268 | 246 |
| Other operating | 1,474 | 1,291 |
| Total general, administrative and other expense | 6,563 | 6,262 |

| | | |
|--------------------------------------|-----------------|-----------------|
| Earnings before federal income taxes | 2,197 | 2,463 |
| Federal income taxes | 693 | 784 |
| NET EARNINGS | \$ 1,504 | \$ 1,679 |
| EARNINGS PER SHARE | | |
| Basic | \$.20 | \$.22 |
| Diluted | \$.20 | \$.22 |
| Dividends declared per share | \$.15 | \$.15 |

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Camco Financial Corporation
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
 For the three months ended March 31,
 (In thousands)

| | 2007 | 2006 |
|---|-----------------|-----------------|
| Net earnings | \$ 1,504 | \$ 1,679 |
| Other comprehensive income, net of tax: | | |
| Unrealized holding gains (losses) on securities during the period, net of tax effects (benefits) of \$135 and \$(268) in 2007 and 2006, respectively | 263 | (520) |
| Comprehensive income | \$ 1,767 | \$ 1,159 |

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Camco Financial Corporation
CONSOLIDATED STATEMENTS OF CASH FLOWS

For the three months ended March 31,

(In thousands)

| | 2007 | 2006 |
|---|-------------|-------------|
| Cash flows from operating activities: | | |
| Net earnings for the period | \$ 1,504 | \$ 1,679 |
| Adjustments to reconcile net earnings to net cash provided by (used in) operating activities: | | |
| Amortization of deferred loan origination fees | 3 | 56 |
| Amortization of premiums and discounts on investment and mortgage-backed securities net | 27 | 76 |
| Amortization of mortgage servicing rights net | 163 | 191 |
| Depreciation and amortization | 568 | 294 |
| Accretion of loan purchase accounting adjustments, net | | (22) |
| Provision for losses on loans | 195 | 360 |
| Stock option expense | 23 | 35 |
| Gain on sale of real estate acquired through foreclosure | (17) | (55) |
| Federal Home Loan Bank stock dividends | | (384) |
| Gain on sale of loans | (86) | (99) |
| Loans originated for sale in the secondary market | (7,840) | (13,140) |
| Proceeds from sale of loans in the secondary market | 8,175 | 11,861 |
| Net increase in cash surrender value of life insurance | (192) | (188) |
| Increase (decrease) in cash due to changes in: | | |
| Accrued interest receivable | 367 | 78 |
| Prepaid expenses and other assets | (447) | (623) |
| Accrued interest and other liabilities | (859) | (366) |
| Federal income taxes | | |
| Current | 359 | 793 |
| Deferred | 335 | (9) |
| Net cash provided by (used in) operating activities | 2,278 | 537 |
| Cash flows provided by (used in) investing activities: | | |
| Proceeds from maturities and calls of investment securities | 5,000 | |
| Principal repayments on mortgage-backed securities | 2,724 | 3,367 |
| Purchases of investment securities designated as available for sale | (5,000) | |
| Loan principal repayments | 71,101 | 74,282 |
| Additions to real estate acquired through foreclosure | | (20) |
| Loan disbursements | (75,425) | (67,061) |
| Purchases of loans | (2,164) | (637) |
| Additions to office premises and equipment | (517) | (538) |
| Proceeds from sale of real estate acquired through foreclosure | 202 | 509 |
| Net cash provided by (used in) investing activities | (4,079) | 9,902 |
| | (1,801) | 10,439 |

Net cash (used in) provided by operating and investing activities balance carried forward

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Camco Financial Corporation
CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED)

For the three months ended March 31,

(In thousands)

| | 2007 | 2006 |
|---|------------------|------------------|
| Net cash provided by (used in) operating and investing activities (balance brought forward) | \$ (1,801) | \$ 10,439 |
| Cash flows provided by (used in) financing activities: | | |
| Net increase in deposits | 559 | 16,134 |
| Proceeds from Federal Home Loan Bank advances | 26,403 | 7,000 |
| Repayment of Federal Home Loan Bank advances | (25,257) | (33,943) |
| Dividends paid on common stock | (1,120) | (1,100) |
| Purchase of treasury shares | (537) | (597) |
| Decrease in advances by borrowers for taxes and insurance | (690) | (1,157) |
| Net cash used in financing activities | (642) | (13,663) |
| Decrease in cash and cash equivalents | (2,443) | (3,224) |
| Cash and cash equivalents at beginning of period | 26,542 | 33,085 |
| Cash and cash equivalents at end of period | \$ 24,099 | \$ 29,861 |
| Supplemental disclosure of cash flow information: | | |
| Cash paid during the period for: | | |
| Interest on deposits and borrowings | \$ 8,749 | \$ 7,304 |
| Cash paid for taxes | | |
| Supplemental disclosure of noncash investing activities: | | |
| Recognition of mortgage servicing rights in accordance with SFAS No. 140 | \$ 110 | \$ 169 |
| Transfers from loans to real estate acquired through foreclosure | \$ 944 | \$ 205 |
| Dividends declared but unpaid | \$ 1,114 | \$ 1,131 |

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Camco Financial Corporation
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
For the three-month periods ended March 31, 2007 and 2006

1. **Basis of Presentation**

The accompanying unaudited consolidated financial statements were prepared in accordance with instructions for Form 10-Q and, therefore, do not include information or footnotes necessary for a complete presentation of financial position, results of operations and cash flows in conformity with accounting principles generally accepted in the United States of America (US GAAP). Accordingly, these financial statements should be read in conjunction with the consolidated financial statements and notes thereto of Camco Financial Corporation (Camco or the Corporation) included in Camco s Annual Report on Form 10-K for the year ended December 31, 2006. However, all adjustments (consisting only of normal recurring accruals) which, in the opinion of management, are necessary for a fair presentation of the consolidated financial statements, have been included. The results of operations for the three month period ended March 31, 2007, are not necessarily indicative of the results which may be expected for the entire year.

2. **Principles of Consolidation**

The accompanying consolidated financial statements include the accounts of Camco and its two wholly-owned subsidiaries: Advantage Bank (Advantage or the Bank) and Camco Title Agency, Inc.

3. **Critical Accounting Policies**

Management s Discussion and Analysis of Financial Condition and Results of Operations, as well as disclosures found elsewhere in this quarterly report, are based upon Camco s consolidated financial statements, which are prepared in accordance with US GAAP. The preparation of these financial statements requires Camco to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses. Several factors are considered in determining whether or not a policy is critical in the preparation of financial statements. These factors include, among other things, whether the estimates are significant to the financial statements, the nature of the estimates, the ability to readily validate the estimates with other information including third parties or available prices, and sensitivity of the estimates to changes in economic conditions and whether alternative accounting methods may be utilized under US GAAP.

Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, the valuation of mortgage servicing rights and goodwill impairment. Actual results could differ from those estimates.

Allowance for Loan Losses

The procedures for assessing the adequacy of the allowance for loan losses reflect our evaluation of credit risk after careful consideration of all information available to us. In developing this assessment, we must rely on estimates and exercise judgment regarding matters where the ultimate outcome is unknown such as economic factors, developments affecting companies in specific industries and issues with respect to single borrowers. Depending on changes in circumstances, future assessments of credit risk may yield materially different results, which may require an increase or a decrease in the allowance for loan losses.

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Camco Financial Corporation
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

For the three-month periods ended March 31, 2007 and 2006

3. Critical Accounting Policies (continued)

Allowance for Loan Losses (continued)

The allowance is regularly reviewed by management to determine whether the amount is considered adequate to absorb probable losses. This evaluation includes specific loss estimates on certain individually reviewed loans, statistical loss estimates for loan pools that are based on historical loss experience, and general loss estimates that are based upon the size, quality, and concentration characteristics of the various loan portfolios, adverse situations that may affect a borrower's ability to repay, and current economic and industry conditions. Also considered as part of that judgement is a review of the Bank's trends in delinquencies and loan losses, as well as trends in delinquencies and losses for the region and nationally, and economic factors.

The allowance for loan losses is maintained at a level believed adequate by management to absorb probable losses inherent in the loan portfolio. Management's evaluation of the adequacy of the allowance is an estimate based on management's current judgement about the credit quality of the loan portfolio. While the Corporation strives to reflect all known risk factors in its evaluations, there can be no assurance that increased provisions will not be necessary in future periods, which could adversely affect Camco's results of operations.

Mortgage Servicing Rights

To determine the fair value of its mortgage servicing rights (MSRs) each reporting quarter, the Corporation uses a third party provider. Camco transmits information representing individual loan information in each pooling period accompanied by escrow amounts to the third party which then evaluates the possible impairment of MSRs as described below.

Servicing assets are recognized as separate assets when loans are sold with servicing retained. A pooling methodology in which loans with similar characteristics are pooled together is applied for valuation purposes. Once pooled, each grouping of loans is evaluated on a discounted earnings basis to determine the present value of future earnings that a purchaser could expect to realize from the portfolio. Earnings are projected from a variety of sources including loan service fees, interest earned on float, net interest earned on escrow balances, miscellaneous income and costs to service the loans. The present value of future earnings is the estimated market value for the pool, calculated using consensus assumptions that a third party purchaser would utilize in evaluating a potential acquisition of the servicing.

Events that may significantly affect the estimates used are changes in interest rates and the related impact on mortgage loan prepayment speeds and the payment performance of the underlying loans. The interest rate for float, which is supplied by management, takes into consideration the investment portfolio average yield as well as current short duration investment yields. Management believes this methodology provides a reasonable estimate. Mortgage loan prepayment speeds are calculated by the third party provider utilizing the Economic Outlook as published by the Office of Chief Economist of Freddie Mac in estimating prepayment speeds and provides a specific scenario with each evaluation. Based on the assumptions discussed, pre-tax projections are prepared for each pool of loans serviced. These earning figures approximate the cash flow that could be received from the servicing portfolio. Valuation results are presented quarterly to management.

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Camco Financial Corporation
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

For the three-month periods ended March 31, 2007 and 2006

3. Critical Accounting Policies (continued)

At that time, management reviews the information and mortgage servicing rights are marked to lower of amortized cost or market for the current quarter.

Goodwill

We have developed procedures to test goodwill for impairment on an annual basis using June 30 financial information. This testing procedure is outsourced to a third party that evaluates possible impairment based on the following:

The test involves assigning tangible assets and liabilities, identified intangible assets and goodwill to reporting units and comparing the fair value of each reporting unit to its carrying value including goodwill. The value is determined assuming a freely negotiated transaction between a willing buyer and a willing seller, neither being under any compulsion to buy or sell and both having reasonable knowledge of relevant facts. Accordingly, to derive the fair value of the reporting unit, the following common approaches to valuing business combination transactions involving financial institutions are utilized by a third party selected by Camco: (1) the comparable transactions approach specifically based on earnings, book, assets and deposit premium multiples received in recent sales of comparable thrift franchises; and (2) the discounted cash flow approach. The application of the valuation techniques takes into account the reporting unit's operating history, the current market environment and future prospects. As of the most recent quarter, the only reporting unit carrying goodwill is the Bank.

If the fair value of a reporting unit exceeds its carrying amount, goodwill of the reporting unit is considered not impaired and no second step is required. If not, a second test is required to measure the amount of goodwill impairment. The second test of the overall goodwill impairment compares the implied fair value of the reporting unit goodwill with the carrying amount of the goodwill. The impairment loss shall equal the excess of carrying value over fair value.

After each testing period, the third party compiles a summary of the test that is then provided to the Audit and Risk Management Committee and management for review.

Summary

Management believes the accounting estimates related to the allowance for loan losses, the capitalization, amortization, and valuation of mortgage servicing rights and the goodwill impairment test are critical accounting estimates because: (1) the estimates are highly susceptible to change from period to period because they require management to make assumptions concerning the changes in the types and volumes of the portfolios, rates of future prepayments, and anticipated economic conditions, and (2) the impact of recognizing an impairment or loan loss could have a material effect on Camco's assets reported on the balance sheet as well as its net earnings. Management has discussed the development and selection of these critical accounting estimates with the Enterprise Risk and Audit Committee of the Board of Directors and the Audit and Risk Management Committee has reviewed Camco's disclosures relating to such matters in the quarterly Management's Discussion and Analysis.

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Camco Financial Corporation
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

For the three-month periods ended March 31, 2007 and 2006

4. Earnings Per Share

Basic earnings per common share are computed based upon the weighted-average number of common shares outstanding during the period. Diluted earnings per common share include the dilutive effect of additional potential common shares issuable under the Corporation's stock option plans. The computations are as follows:

| | For the three months ended | |
|---|-----------------------------------|------------------|
| | March 31, | |
| | 2007 | 2006 |
| Weighted-average common shares outstanding (basic) | 7,457,583 | 7,563,452 |
| Dilutive effect of assumed exercise of stock options | 1,348 | 3,718 |
| Weighted-average common shares outstanding (diluted) | 7,458,931 | 7,567,170 |

Anti-dilutive options to purchase 293,351 and 232,364 shares of common stock with respective weighted-average exercise prices of \$15.45 and \$15.87 were outstanding at March 31, 2007 and 2006, respectively, but were excluded from the computation of common share equivalents for those respective periods because the exercise prices were greater than the average market price of the common shares.

5. Stock Option Plans

Effective January 1, 2006, the Corporation adopted SFAS No. 123R, Accounting for Stock-Based Compensation, which contains a fair-value based method for valuing stock-based compensation that measures compensation cost at the grant date based on the fair value of the award.

The fair value of each option grant is estimated on the date of grant using the modified Black-Scholes options-pricing model with the following assumptions used for grants during 2007 and 2006: dividend yield of 4.8% and 4.0%, respectively; expected volatility of 11.98% and 15.16% respectively; a risk-free interest rate of 4.81% and 4.57% respectively, and an expected life of ten years for all grants.

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Camco Financial Corporation
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

For the three-month periods ended March 31, 2007 and 2006

5. Stock Option Plans (continued)

A summary of the status of the Corporation's stock option plans as of March 31, 2007 and December 31, 2006, and changes during the periods ending on those dates is presented below:

| | | Three months ended | | | Year ended December 31, 2006 | |
|--|----------------|-------------------------------|---|----------------|---|---|
| | | March 31, 2007 | | | Weighted- average exercise price | |
| | Shares | \$ | Weighted- average exercise price | Shares | \$ | Weighted- average exercise price |
| Outstanding at beginning of period | 304,874 | | 15.20 | 224,636 | | 15.71 |
| Granted | 21,920 | | 12.35 | 87,013 | | 14.08 |
| Exercised | | | | (2,243) | | 8.92 |
| Forfeited | (3,011) | | 14.59 | (4,532) | | 15.23 |
| | | | | | | |
| Outstanding at end of period | 323,783 | \$ | 15.11 | 304,874 | \$ | 15.20 |
| | | | | | | |
| Options exercisable at period end | 260,012 | \$ | 15.20 | 222,333 | \$ | 15.37 |
| | | | | | | |
| Weighted-average fair value of options granted during the year | | \$ | 1.19 | | \$ | 2.09 |

The following information applies to options outstanding at March 31, 2007:

| | |
|---|-------------|
| Number outstanding | 3,012 |
| Range of exercise prices | 8.92-9.75 |
| | |
| Number outstanding | 118,616 |
| Range of exercise prices | 11.36-14.16 |
| | |
| Number outstanding | 202,155 |
| Range of exercise prices | 14.55-17.17 |
| | |
| Weighted-average exercise price | \$ 15.11 |
| Weighted-average remaining contractual life | 7.1years |

6. Forward Looking Statements

Certain statements contained in this report that are not historical facts are forward looking statements that are subject to certain risks and uncertainties. When used herein, the terms anticipates, plans, expects, believes, and similar expressions as they relate to Camco or its management are intended to identify such forward looking

statements. Camco's actual results, performance or achievements may materially differ from those expressed or implied in the forward-looking statements. Risks and uncertainties that could cause or contribute to such material differences include, but are not limited to, general economic conditions, interest rate environment, competitive conditions in the financial services industry, changes in law, governmental policies and regulations, and rapidly changing technology affecting financial services.

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**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS**

For the three-month periods ended March 31, 2007 and 2006

Discussion of Financial Condition Changes from December 31, 2006 to March 31, 2007

At March 31, 2007, Camco's consolidated assets totaled \$1.0 billion, an increase of \$1.2 million, or .1%, from the December 31, 2006 total. The increase in total assets was comprised primarily of increases in loans receivable net offset partially by decreases in mortgage-backed securities available for sale and cash and cash equivalents.

Cash and interest-bearing deposits in other financial institutions totaled \$24.1 million at March 31, 2007, a decrease of \$2.4 million, or 9.2%, from December 31, 2006. Investment securities totaled \$56.9 million at March 31, 2007, an increase of \$160,000, or .3%, from the total at December 31, 2006 due primarily to increases in fair value.

Mortgage-backed securities totaled \$51.7 million at March 31, 2007, a decrease of \$2.5 million, or 4.6%, from December 31, 2006, due to principal repayments of \$2.7 million offset partially by an increase in fair value of \$253,000 for the three-month period ended March 31, 2007.

Loans receivable, including loans held for sale, totaled \$834.9 million at March 31, 2007, an increase of \$6.7 million, or .8%, from December 31, 2006. The increase resulted primarily from loan disbursements and purchases totaling \$85.4 million, which were partially offset by principal repayments of \$71.1 million and loan sales of \$8.2 million. The volume of loans originated and purchased during the first three months of 2007 increased compared to the 2006 period by \$4.6 million, or 5.7%, while the volume of loan sales decreased by \$3.7 million or 31.2% year to year. The number of loans originated for sale in the secondary market continues to decline as adjustable rate loan volume increases.

Instead of selling adjustable rate loans, Camco has typically held them in its portfolio as an integral part of its strategy to build interest rate sensitive assets for interest rate risk purposes. Loan originations during the three-month period ended March 31, 2007, were comprised primarily of \$35.3 million in loans secured by commercial real estate, \$29.1 million of loans secured by one- to four-family residential real estate and \$18.9 million in consumer and other loans. Management's intent is to continue to expand its consumer and commercial real estate lending in future periods as a means of increasing the yield on its loan portfolio.

The allowance for loan losses totaled \$7.1 million at March 31, 2007, and December 31, 2006, representing 41.5% and 38.5% of nonperforming loans, respectively, at those dates. Nonperforming loans (loans with three payments or more delinquent plus nonaccrual loans) totaled \$17.0 million and \$17.7 million at March 31, 2007 and December 31, 2006, respectively, constituting 2.06% and 2.23% of total net loans, including loans held for sale, at those dates. At March 31, 2007, nonperforming loans were comprised of \$9.3 million in one- to four-family residential real estate loans, \$4.3 million in commercial and multi-family real estate loans and \$3.4 million of consumer and non-residential loans. Management believes all nonperforming loans are adequately reserved and no loss is expected over and above allocated reserves on such loans. Loans delinquent greater than 30 days but by less than three payments totaled \$9.1 million at March 31, 2007, compared to \$13.8 million at December 31, 2006, a decrease of \$4.8 million, or 34.4%. The decrease was primarily due to several large matured loan relationships being refinanced, normal delinquency migration and loans being paid current or paid off. Although management believes that its allowance for loan losses is adequate based upon the available facts and circumstances at March 31, 2007, there can be no assurance that increased provisions will not be necessary in future periods, which could adversely affect Camco's results of operations.

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Camco Financial Corporation
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

For the three-month periods ended March 31, 2007 and 2006

Discussion of Financial Condition Changes from December 31, 2006 to March 31, 2007 (continued)

Deposits totaled \$685.3 million at March 31, 2007 an increase of \$559,000, or .1%, from the total at December 31, 2006. The increase in deposits was primarily due to an increase of \$5.2 million in money market accounts and \$2.6 million in non-interest bearing checking accounts offset partially by the decreases in certificates of deposit of \$3.8 million, \$2.6 million in savings accounts and \$800,000 in interest checking. FHLB advances and other borrowings totaled \$258.3 million at March 31, 2007, an increase of \$1.1 million, or .4%, from the total at December 31, 2006. The increase in borrowings was primarily due to the increase of \$1.4 million in repurchase borrowings.

Stockholders' equity totaled \$91.2 million at March 31, 2007, an increase of \$139,000, or .2%, from December 31, 2006. The increase resulted primarily from net earnings of \$1.5 million and a decrease in unrealized losses on available for sale securities of \$263,000, which was partially offset by dividends of \$1.1 million and \$537,000 of purchases relating to Camco's stock repurchase plan.

Camco and the Bank are required to maintain minimum regulatory capital pursuant to federal regulations. During the first quarter of 2007 management was notified by its primary regulators that Advantage was well-capitalized under the regulatory framework. At March 31, 2007 the regulatory capital of Camco and the Bank exceeded all regulatory capital requirements.

The following tables present certain information regarding compliance by Camco and Advantage with applicable regulatory capital requirements at March 31, 2007:

| Camco: | As of March 31, 2007 | | | | | |
|---|------------------------|--------|----------------------------------|-------|--|-------|
| | Actual | | For capital adequacy purposes | | To be well- capitalized under prompt corrective action provisions | |
| | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| | (Dollars in thousands) | | | | | |
| Total capital (to risk-weighted assets) | \$91,231 | 12.13% | \$60,659 | 38.0% | N/A | N/A |
| Tier I capital (to risk-weighted assets) | \$84,873 | 11.19% | \$30,330 | 34.0% | N/A | N/A |
| Tier I leverage | \$84,873 | 8.18% | \$41,495 | 34.0% | N/A | N/A |

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Camco Financial Corporation
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

For the three-month periods ended March 31, 2007 and 2006

Comparison of Financial changes from December 31, 2006 to March 31, 2007 (continued)

| Advantage: | At March 31, 2007 | | | | | |
|---|------------------------|--------|----------------------------------|-------|--|-------|
| | Actual | | For capital adequacy purposes | | To be well- capitalized under prompt corrective action provisions | |
| | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| | (Dollars in thousands) | | | | | |
| Total capital (to risk-weighted assets) | \$84,932 | 11.32% | \$60,554 | 8.0% | \$75,694 | 10.0% |
| Tier I capital (to risk-weighted assets) | \$78,590 | 10.38% | \$30,277 | 4.0% | \$45,416 | 6.0% |
| Tier I leverage | \$78,590 | 7.58% | \$41,495 | 4.0% | \$51,869 | 5.0% |

Comparison of Results of Operations for the Three Months Ended March 31, 2007 and 2006

General

Camco's net earnings for the three months ended March 31, 2007 totaled \$1.5 million, a decrease of \$175,000, or 10.4%, from the \$1.7 million of net earnings reported in the comparable 2006 period. The change in earnings was primarily attributable to a decrease in net interest income of \$392,000 or 5.0%, a decrease of \$165,000 or 45.8% in provision for losses on loans, an increase in other income of \$262,000, or 20.1% and an increase in general, administrative and other expenses of \$301,000 or 4.8%.

Net Interest Income

Net interest income amounted to \$7.4 million for the three months ended March 31, 2007, a decrease of \$392,000, or 5.0%, compared to the three-month period ended March 31, 2006, generally reflecting the effects of an increase in total cost of funding of 69 basis points, from 3.17% in the 2006 period to 3.86% in 2007 and a \$19.1 million increase in the average balance on interest earning deposits.

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Camco Financial Corporation
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

For the three-month periods ended March 31, 2007 and 2006

Comparison of Financial changes from December 31, 2006 to March 31, 2007 (continued)

AVERAGE BALANCE, YIELD, RATE AND VOLUME DATA

The following table presents for the periods indicated the total dollar amount of interest income from average interest-earning assets and the resulting yields, and the interest expense on average interest-bearing liabilities, expressed both in dollars and rates, and the net interest margin. The table does not reflect any effect of income taxes. Balances are based on the average of month-end balances which, in the opinion of management, do not differ materially from daily balances.

| | For the three months ended March 31, | | | | | |
|---|---|---|------------------------------------|--|---|------------------------------------|
| | Average outstanding balance | 2007 Interest earned/ paid | Average yield/ rate | Average outstanding balance | 2006 Interest earned/ paid | Average yield/ rate |
| | (Dollars in thousands) | | | | | |
| Interest-earning assets: | | | | | | |
| Loans receivable ⁽¹⁾ | \$ 832,426 | \$ 14,151 | 6.80% | \$ 845,557 | \$ 13,249 | 6.27% |
| Mortgage-backed securities ⁽²⁾ | 52,860 | 560 | 4.24% | 62,981 | 633 | 4.02% |
| Investment securities ⁽²⁾ | 58,057 | 640 | 4.41% | 48,795 | 480 | 3.93% |
| Interest-bearing deposits and other | 61,312 | 838 | 5.47% | 60,304 | 790 | 5.24% |
| Total interest-earning assets | 1,004,655 | 16,189 | 6.45% | 1,017,637 | 15,152 | 5.96% |
| Interest-bearing liabilities: | | | | | | |
| Deposits | 649,451 | 6,004 | 3.70% | 630,346 | 4,424 | 2.81% |
| FHLB advances and other | 261,510 | 2,798 | 4.28% | 300,930 | 2,949 | 3.92% |
| Total interest-bearing liabilities | 910,961 | 8,802 | 3.86% | 931,276 | 7,373 | 3.17% |
| Net interest income/Interest rate spread | | \$ 7,387 | 2.59% | | \$ 7,779 | 2.79% |
| Net interest margin ⁽³⁾ | | | 2.94% | | | 3.06% |

⁽¹⁾ Includes nonaccrual

loans and loans
held for sale.

(2) Includes
securities
designated as
available for
sale.

(3) Net interest
income as a
percent of
average
interest-earning
assets.

Interest income on loans totaled \$14.2 million for the three months ended March 31, 2007, an increase of \$902,000, or 6.8%, from the comparable 2006 period. The increase resulted primarily from an increase of 53 basis points in the average yield to 6.80% from 6.27% in 2006 offset partially by a decrease in the average balance outstanding of \$13.1 million, or 1.6%, in the 2007 period. Interest income on mortgage-backed securities totaled \$560,000 for the three months ended March 31, 2007, a decrease of \$73,000, or 11.5% from the 2006 quarter. The decrease was due primarily to a \$10.1 million, or 16.1%, decrease in the average balance outstanding in the 2007, offset partially by a 22 basis point increase in the average yield, to 4.24% for the 2007 period. Interest income on investment securities increased by \$160,000 or 33.3%, due primarily to a 48 basis point increase in the average yield, to 4.41% in the 2007 period and a \$9.3 million or 19.0% increase in the average balance outstanding in the 2007 period. Interest income on other interest-earning assets increased by \$48,000 or 6.1%, due primarily to a 23 basis point increase in the average yield, to 5.47% in 2007 coupled by a \$1.0 million or 1.7%, increase in the average balance outstanding in the 2007 period.

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Camco Financial Corporation
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

For the three-month periods ended March 31, 2007 and 2006

Comparison of Results of Operations for the Three Months Ended March 31, 2007 and 2006 (continued)

Interest expense on deposits totaled \$6.0 million for the three months ended March 31, 2007, an increase of \$1.6 million, or 35.7%, compared to the same quarter in 2006 due primarily to a 89 basis point increase in the average cost of deposits to 3.70% in the current quarter, coupled with a \$19.1 million, or 3.0%, increase in average interest bearing deposits outstanding. Interest expense on borrowings totaled \$2.8 million for the three months ended March 31, 2007 a decrease of \$151,000, or 5.1%, from the same 2006 three-month period. The decrease resulted primarily from a \$39.4 million, or 13.1%, decrease in the average borrowings outstanding partially offset by a 36 basis point increase in the average cost of borrowings to 4.28%. Increases in the average yields on interest-earning assets and average costs of interest-bearing liabilities (deposits) were due primarily to the overall increase in interest rates in the economy.

As a result of the foregoing changes in interest income and interest expense, net interest income decreased by \$392,000 or 5.0%, to a total of \$7.4 million for the three months ended March 31, 2007. The interest rate spread decreased to 2.59% at March 31, 2007 from 2.79% at March 31, 2006 while the net interest margin decreased to 2.94% for the three months ended March 31, 2007 compared to 3.06% for the 2006 period.

Provision for Losses on Loans

A provision for losses on loans is charged to earnings to bring the total allowance for loan losses to a level considered appropriate by management based on historical experience, the volume and type of lending conducted by the Bank, the status of past due principal and interest payments, general economic conditions, particularly as such conditions relate to the Bank's market areas, and other factors related to the collectibility of the Bank's loan portfolio. Based upon an analysis of these factors, management decreased the provision for losses on loans to \$195,000 for the three months ended March 31, 2007 compared to \$360,000 for the same period in 2006. This decrease is reflecting upon historical loss rates combined with updated, current collateral valuations and analysis of our loan portfolio. Management believes all classified loans are adequately reserved, however, there can be no assurance that the loan loss allowance will be adequate to absorb losses on known classified assets or that the allowance will be adequate to cover losses on classified assets in the future.

Other Income

Other income totaled \$1.6 million for the three months ended March 31, 2007 an increase of \$262,000, or 20.1%, from the comparable 2006 period. The increase in other income was primarily attributable to a \$314,000 increase in late charges, rent and other, a \$28,000 increase in service charges and other fees on deposits offset partially by a \$31,000 decrease in the valuation of mortgage servicing rights and a decrease of \$13,000 in the gain on sale of loans. The increase in late charges, rent and other was partially due to a management decision in the first quarter of 2006 to discontinue the accrual of late charges on commercial loans and move to a method that will recognize late charges as income when collected. This decision resulted in a decrease in other income of \$166,000 for the 2006 period. The decrease in mortgage servicing rights and gain on sale of loans was due primarily to a decrease in the volume of loans sold of \$3.7 million, or 31.2%, from the volume of loans sold in the 2006 period.

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Camco Financial Corporation
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

For the three-month periods ended March 31, 2007 and 2006

Comparison of Results of Operations for the Three Months Ended March 31, 2007 and 2006 (continued)

General, Administrative and Other Expense

General, administrative and other expense totaled \$6.6 million for the three months ended March 31, 2007 an increase of \$301,000 or 4.8%, from the comparable period in 2006. The increase in general, administrative and other expense was due primarily to an increase of \$183,000, or 14.2%, in other operating expense and \$89,000 or 2.4% in employee compensation and benefits. The increase in other operating expense was primarily due to real estate owned expense coupled with correspondent bank service charges and transaction account expenses. The employee compensation and benefits increase is primarily due to several key hires within the mid-management level of the company as well as commercial lenders in the markets we serve. Additional loan collections staff has also been hired as well as merit increases and increases in 401(k) employer match due to higher participation.

Federal Income Taxes

The provision for federal income taxes totaled \$693,000 for the three months ended March 31, 2007, a decrease of \$91,000 or 11.6%, compared to the three months ended March 31, 2006. This decrease was primarily attributable to a \$266,000 or 10.8%, decrease in pre-tax earnings. The Corporation's effective tax rates amounted to 31.5% for the three-months ended March 31, 2007 and 31.8% for the three months ended March 31, 2006.

Liquidity and Capital Resources

Camco, like other financial institutions, is required under applicable federal regulations to maintain sufficient funds to meet deposit withdrawals, loan commitments and expenses. Liquid assets consist of cash and interest-bearing deposits in other financial institutions, investments and mortgage-backed securities. Management monitors and assesses liquidity needs daily in order to meet deposit withdrawals, loan commitments and expenses.

In the first quarter of 2007, Camco Financial purchased 43,510 shares of treasury stock for a total cost of \$538,000. The Corporation has continued the treasury buyback of shares as a means to better utilize capital. On March 27, 2007 the Board of Directors of Camco Financial Corporation approved a stock repurchase plan under which the Company may repurchase up to 5% of its outstanding common stock. This plan replaces a previous plan that was due to expire in April of 2007, in which over 110,000 shares were repurchased.

The primary sources of funds include deposits, borrowings and principal and interest repayments on loans. The deposit base includes local and state deposits. Deposits of state and local political subdivision deposits equated to \$66.2 million at March 31, 2007 and \$65.8 million at December 31, 2006. Other funding sources include Federal Home Loan Bank advances of which approximately \$65.8 million additional borrowing capacity was available as of March 31, 2007.

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Camco Financial Corporation
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

For the three-month periods ended March 31, 2007 and 2006

Comparison of Results of Operations for the Three Months Ended March 31, 2007 and 2006 (continued)

The following table sets forth information regarding the Bank's obligations and commitments to make future payments under contract as of March 31, 2007.

| | Payments due by period | | | | Total |
|---|------------------------|-------------------|-----------------------------------|-------------------------|-------------------|
| | Less than 1 year | 1-3 years | 3-5 years (In thousands) | More than 5 years | |
| Contractual obligations: | | | | | |
| Operating lease obligations | \$ 235 | \$ 521 | \$ 382 | \$ 576 | \$ 1,714 |
| Advances from the Federal Home Loan Bank | 84,375 | 107,465 | 8,673 | 44,519 | 245,032 |
| Repurchase Agreements | 12,602 | 651 | | | 13,253 |
| Certificates of deposit | 280,215 | 129,755 | 6,136 | 797 | 416,903 |
| Ohio Equity Funds for Housing | | 3,529 | 785 | 519 | 4,833 |
| Amount of commitments expiring per period | | | | | |
| Commitments to originate loans: | | | | | |
| Overdraft lines of credit | 872 | | | | 872 |
| Home equity lines of credit | 79,499 | | | | 79,499 |
| One- to four-family and multi-family loans (1) | 27,984 | | | | 27,984 |
| Commercial (2) | 18,249 | | | | 18,249 |
| Non-residential real estate and land loans | 1,093 | | | | 1,093 |
| Total contractual obligations | \$ 505,124 | \$ 241,921 | \$ 15,976 | \$ 46,411 | \$ 809,432 |

(1) Includes loans
in process

(2) Includes loans
in process and
line of credits

Item 3. Quantitative and Qualitative Disclosures About Market Risk

The objective of the Bank's asset/liability management function is to maintain consistent growth in net interest income within the Bank's policy limits. This objective is accomplished through management of the Bank's balance sheet composition, liquidity, and interest rate risk exposures arising from changing economic conditions, interest rates and customer preferences.

The goal of liquidity management is to provide adequate funds to meet changes in loan demand or unexpected deposit withdrawals. This is accomplished by maintaining liquid assets in the form of investment securities,

maintaining sufficient unused borrowing capacity and achieving consistent growth in core deposits.

Management considers interest rate risk the Bank's most significant market risk. Interest rate risk is the exposure to adverse changes in net interest income due to changes in interest rates. Consistency of the Bank's net interest income is largely dependent upon the effective management of interest rate risk.

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Camco Financial Corporation
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS (CONTINUED)

For the three-month periods ended March 31, 2007 and 2006

Item 3. Quantitative and Qualitative Disclosures About Market Risk (continued)

To identify and manage its interest rate risk, the Bank employs an earnings simulation model to analyze net interest income sensitivity to changing interest rates. The model is based on actual cash flows and repricing characteristics and incorporates market-based assumptions regarding the effect of changing interest rates on the prepayment rates of certain assets and liabilities. The model also includes management projections for activity levels in each of the product lines offered by the Bank, such as increases in loan and deposit balances. Assumptions based on the historical behavior of deposit rates and balances in relation to changes in interest rates are also incorporated into the model. Assumptions are inherently uncertain and the measurement of net interest income or the impact of rate fluctuations on net interest income cannot be precisely predicted. Actual results may differ from simulated results due to timing, magnitude, and frequency of interest rate changes as well as changes in market conditions and management strategies.

The Bank's Asset/Liability Management Committee (ALCO), which includes senior management representatives and reports to the Bank's Board of Directors, monitors and manages interest rate risk within Board-approved policy limits. The Bank's current interest rate risk position is determined by measuring the anticipated change in net interest income over a 12 month horizon assuming an instantaneous and parallel (linear) increase or decrease in all interest rates.

The following table shows the Bank's estimated earnings sensitivity profile as of March 31, 2007:

| Change in Interest Rates (basis points) | Percentage Change in Net Interest Income 12 Months |
|--|---|
| +200 | -12.25% |
| +100 | - 5.67% |
| - 100 | - 0.81% |
| - 200 | - 2.41% |

The ALCO also monitors the sensitivity of the Bank's economic value of equity (EVE) due to sudden and sustained changes in market rates. The ALCO monitors the change in EVE on a percentage change basis.

The following table shows the EVE ratios as of March 31, 2007:

| Change in Interest Rates (basis points) | Percentage change in EVE |
|--|-------------------------------------|
| + 200 | - 4.55% |
| + 100 | - 1.50% |
| 0 | 0.00 |
| - 100 | + 4.50% |
| - 200 | +10.51% |

These estimated changes in net interest income and EVE are within the policy guidelines established by the Board of Directors.

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ITEM 4: Controls and Procedures

(a) Camco's Chief Executive Officer and Chief Financial Officer evaluated the effectiveness of the disclosure controls and procedures (as defined under Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended) as of March 31, 2007. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that Camco's disclosure controls and procedures are effective.

(b) There were no changes in Camco's internal control over financial reporting during the quarter ended March 31, 2007, which materially affected or are reasonably likely to materially affect the internal controls over financial reporting.

PART II

ITEM 1. Legal Proceedings

Not applicable.

ITEM 1A. Risk Factors

None.

ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds

| Period of Repurchase | Number of shares purchased | Average price paid per share | Maximum Number of shares that may be purchased under the program |
|------------------------|----------------------------|------------------------------|--|
| January 1 - January 31 | 0 | N/A | 300,936 |
| Feb. 1 - Feb. 28 | 0 | N/A | 300,936 |
| March 1 - March 31 (1) | 43,510 | 12.36 | 362,902 |

(1) 35,010 purchases of shares during the quarter related to the 5% stock repurchase program announced April 25, 2006. The plan expired in April 2007.

On March 27, 2007 the Board of Directors of Camco Financial Corporation approved a

stock repurchase plan under which the company may repurchase up to 5% of its outstanding common stock. 8,500 shares during the quarter were purchased under this new plan.

ITEM Defaults Upon Senior Securities

3.

Not applicable

ITEM Submission of Matters to a Vote of Security Holders

4.

Not applicable

ITEM Other Information

5.

Not applicable

ITEM Exhibits

6.

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| | |
|----------------|---|
| Exhibit 31(i) | Section 302 certification by Chief Executive Officer |
| Exhibit 31(ii) | Section 302 Certification by Chief Financial Officer |
| Exhibit 32(i) | Section 1350 certification by Chief Executive Officer |
| Exhibit 32(ii) | Section 1350 certification by Chief Financial Officer |

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: May 4, 2007

By: /s/Richard C. Baylor

Richard C. Baylor
Chief Executive Officer

Date: May 4, 2007

By: /s/Mark A. Severson

Mark A. Severson
Chief Financial Officer

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