PRINCIPAL FINANCIAL GROUP INC Form 424B5 June 14, 2004 Pricing Supplement Dated 06/11/2004 (To Prospectus dated March 5, 2004, and Prospectus Supplement dated March 5, 2004) Filed pursuant to Rule 424(b)(5) Registration Statement No. 333-110499 and 333-110499-01 CUSIP: 74254PAX0

Principal Life Insurance Company Principal[®] Life CoreNotes[®] (Callable) Issued Through Principal Life Income Fundings Trust 2004-16 (the Trust)

The description of this pricing supplement of the particular terms of the Principal[®] Life CoreNotes[®] offered hereby, and the Funding Agreement (specified below) sold by Principal Life Insurance Company to the Trust (specified herein), the payment obligations of which are fully and unconditionally guaranteed by the Guarantee (specified below) issued by Principal Financial Group, Inc. to the Trust, supplements the description of the general terms and provisions of the notes, the funding agreements and the guarantees set forth in the accompanying prospectus and prospectus supplement, to which reference is hereby made.

1. The Notes

Principal Amount:	\$2,712,000.0	Purchasing Agent Discount:	1.100%
Issue Price:	100.0%	Original Issue Date:	06/16/2004
Net Proceeds to the Trust:	\$2,682,168.0	Stated Maturity Date:	06/15/2010

Interest Payment Dates:	The 15th day of every on 12/15/2004.	v sixth mo	nth commencing
Initial Interest Payment Date:	12/15/2004		
Regular Record Date:	The 1st day of every s 12/01/2004.	sixth mon	th commencing on
Type of Interest Rate:	x Fixed Rate		o Floating Rate
Fixed Rate Notes:	xYes	o No.	If, Yes,
Interest Rate:	4.90%		

Floating Rate Notes:	oYes	x No.	If, Yes,		
Regular Fl	oating Rate Notes: Interest Rate: Interest Rate Basis(es):		oYes	o No.	If, Yes,
Floating R	ate/Fixed Rate Note: Floating Interest Rate: Interest Rate Basis(es): Fixed Interest Rate Fixed Rate Comme Date:		oYes	o No.	If, Yes,
Initial Inte	rest Rate, if any:	N/A			
Initial Inte	rest Reset Date:	N/A			

o CD Rate o Commercial I o Treasury Rate o Other (See At If LIBOR:	2	N/A	o CMT I o LIBOF o Prime o LIBOF Page	R
If CMT Rate: Desig	gnated CMT Telerate Page: If 7052: Designated CMT Maturity Index:	o Weekly Average	o Month	ly Average
Index Maturity: N/A Spread (+/-): N/A Spread Multiplier: N/A Interest Reset Date(s): N/A				
Interest Rate Detern	nination Date(s):	N/A		
Maximum Interest Rate, if any:		N/A		
Minimum Interest Rate, if any:		N/A		
Day Count Convention:	Citibank, N.A. N/A Ferent than as specified in the N/A Ferent than as specified in the			
Discount Note: Total Amount of D Initial Accrual Peri Additional/Other T	iod of Discount:		x No.	If, Yes,
Terms of Survivor s Opti	on:			
Annual Put Limita Individual Put Lim			x \$2,000,000 or o \$ or x \$250,000;	_%
Annual Put Limita	tion:		or o \$ or	_%

Trust Put Limitation:		x 2%; or \$ _	_	
Redemption Provisions:	xYes	oNo.	If, Yes,	
Initial Redemption Date:	06/15/2005			
Redemption:	x In whole only and n	ot in part		
	oMay be in whole or	in part		
	Any redemption date	will be an Interest I	Payment Date fa	lling on or after
Additional Other Terms:	the Initial Redemption	n Date		
Repayment:	oYes	x No.	If, Yes,	
Repayment Date(s):				
Repayment Price:				
Repayment:	oIn whole only and not in part oMay be in whole or in part			
Additional Other Terms:	·	•		
Sinking Fund (not applicable unless specifi	ed): N/A			
Securities Exchange Listing:	oYes			Name of
		x No.	If, Yes,	Exchange:
Authorized Denominations:		\$1,000		
	2			

Ratings:

The Notes issued under the Program are rated AA by Standard & Poor s (S&P). Principal Life expects the Notes to be rated Aa3 by Moody s Investors Service, Inc. (Moody s).

Purchasing Agent(s) Purchasing Notes as Principal: x Yes o No If yes:

Purchasing Agent(s)	Principal Amount
Merrill Lynch	\$ 2,712,000.0
Total:	\$ 2,712,000.0

State of Organization of the Trust: New York

Additional/Other Terms:	None					
Special Tax Considerations:	None					
2. The Funding Agreement						
Funding Agreement Issuer:	Principal Li	fe Insura	nce Company			
Funding Agreement No.:	7-06136					
Deposit:	\$2,712,015.	0				
Net Deposit:	\$2,682,168.	0				
Effective Date:	06/16/2004					
Stated Maturity Date:	06/15/2010					
Interest Payment Dates:	The 15th da	y of ever	y sixth month comm	encing on		
	12/15/2004					
Initial Interest Payment Date:	12/15/2004					
Type of Interest Rate:	x Fixed Rate		o Floating Rate			
Fixed Rate Funding Agreement:		xYes	o No.	If, Yes,		
Interest Rate:	4.90%					
Floating Rate Funding						
Agreement:		oYes	x No.	If, Yes,		
Regular Floating Rate Funding Agreement:				o Yes	o No.	If, Yes,
Interest Rate:						
Interest Rate Basis(es):						
Floating Rate/Fixed Rate Funding Agreeme				o Yes	o No.	If, Yes,
Floating Interest Rate:						
Interest Rate Basis(es):						
Fixed Interest Rate:						
Fixed Rate Commencement	Date:					
Initial Internet Data if any	NT/A					
Initial Interest Rate, if any: Initial Interest Reset Date:	N/A					
initial interest Reset Date:	N/A					

Interest Rate Basis(es). Check all	that apply: N/A	
o CD Rate		o CMT Rate
o Commercial Paper R	ate	o LIBOR
o Treasury Rate		o Prime Rate
o Other (See Attached))	
If LIBOR:	o LIBOR Reuters	o LIBOR Moneyline
	Page	Telerate Page
	LIBOR Currency:	-
If CMT Rate:		
	Designated CMT Teles	rate Page:
	If 7052:	o Weekly Average o
		Monthly Average
	Designated CMT Matu	rity Index:
	-	

Index Maturity:	N	I/A	
Spread (+/-):	Ν	I/A	
Spread Multiplier:		N/A	
Interest Reset Date(s):		N/A	
Interest Rate Determination I	Date(s):	N/A	
Maximum Interest Rate, if an		N/A	
Minimum Interest Rate, if an		N/A	
Computation of Interest: N/A	5		
(not applicable unless different that	an as specifie	d in the prospectus a	and prospectus supplement)
Day Count Convention : N/A	I IIIII	r r	I I II II
(not applicable unless different that	an as specifie	d in the prospectus a	and prospectus supplement)
	1		
Discount Funding Agreement:	oYes	x No.	If, Yes,
Total Amount of Discount:			
Initial Accrual Period of Discount:			
Additional/Other Terms:			
Terms of Survivor s Option:			
Annual Put Limitation:		00 or 2%; or	
	o \$ or		
Individual Put Limitation:	x \$250,000); or	
	o \$		
Trust Put Limitation:	x 2%; or		
	\$		
Redemption:	xYes	oNo.	If, Yes,
Initial Redemption Date:	06/15/2005	5	
	x In whole	only and not in	
Redemption:	part		
	o May be i	n whole or in part	
Additional Other Terms:	Any redem	ption date will be a	n Interest Payment Date falling on or
	after		
	the Initial I	Redemption Date	
Repayment:	oYes	x No.	If, Yes,
Repayment Date(s):			
Repayment Price:			
	o In whole	only and not in	
Repayment:	part		
	o May be i	n whole or in part	
Additional Other Terms:	•		
Sinking Fund (not applicable unless s	necified).	N/A	
Sinking rund (not applicable ulless s	peemeu).	11/71	
Ratings:			
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The Funding Agreement issued under the Program is rated AA by S&P. Principal Life expects the Funding Agreement to be rated Aa3 by Moody s.

Additional/Other Terms:	None
Special Tax	None
Considerations:	
3. The Guarantee	
Guarantee Issuer:	Principal Financial Group, Inc.
Effective Date:	06/16/2004
Additional/ Other Terms:	None