

PLAINS ALL AMERICAN PIPELINE LP

Form 10-K

February 29, 2008

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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
Form 10-K**

(Mark One)

- ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
For the fiscal year ended December 31, 2007**
- or
- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

Commission file number 1-14569

PLAINS ALL AMERICAN PIPELINE, L.P.
(Exact name of registrant as specified in its charter)

Delaware
*(State or other jurisdiction of
incorporation or organization)*

76-0582150
*(I.R.S. Employer
Identification No.)*

333 Clay Street, Suite 1600, Houston, Texas 77002
(Address of principal executive offices) (Zip Code)

(713) 646-4100
(Registrant's telephone number, including area code)
Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class
Common Units

Name of Each Exchange on Which Registered
New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act:
None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements

incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer Accelerated Filer Non-Accelerated Filer Smaller Reporting Company
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The aggregate market value of the Common Units held by non-affiliates of the registrant (treating all executive officers and directors of the registrant and holders of 10% or more of the Common Units outstanding, for this purpose, as if they may be affiliates of the registrant) was approximately \$6.4 billion on June 29, 2007, based on \$63.65 per unit, the closing price of the Common Units as reported on the New York Stock Exchange on such date.

At February 20, 2008, there were outstanding 115,981,676 Common Units.

DOCUMENTS INCORPORATED BY REFERENCE
NONE

**PLAINS ALL AMERICAN PIPELINE, L.P. AND SUBSIDIARIES
FORM 10-K 2007 ANNUAL REPORT**

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FORWARD-LOOKING STATEMENTS

All statements included in this report, other than statements of historical fact, are forward-looking statements, including but not limited to statements identified by the words anticipate, believe, estimate, expect, plan, intend, forecast, and similar expressions and statements regarding our business strategy, plans and objectives of our management for future operations. The absence of these words, however, does not mean that the statements are not forward-looking. These statements reflect our current views with respect to future events, based on what we believe are reasonable assumptions. Certain factors could cause actual results to differ materially from results anticipated in the forward-looking statements. These factors include, but are not limited to:

failure to implement or capitalize on planned internal growth projects;

the success of our risk management activities;

environmental liabilities or events that are not covered by an indemnity, insurance or existing reserves;

maintenance of our credit rating and ability to receive open credit from our suppliers and trade counterparties;

abrupt or severe declines or interruptions in outer continental shelf production located offshore California and transported on our pipeline systems;

shortages or cost increases of power supplies, materials or labor;

the availability of adequate third-party production volumes for transportation and marketing in the areas in which we operate, and other factors that could cause declines in volumes shipped on our pipelines by us and third-party shippers;

fluctuations in refinery capacity in areas supplied by our mainlines, and other factors affecting demand for various grades of crude oil, refined products and natural gas and resulting changes in pricing conditions or transportation throughput requirements;

the availability of, and our ability to consummate, acquisition or combination opportunities;

our access to capital to fund additional acquisitions and our ability to obtain debt or equity financing on satisfactory terms;

successful integration and future performance of acquired assets or businesses and the risks associated with operating in lines of business that are distinct and separate from our historical operations;

unanticipated changes in crude oil market structure and volatility (or lack thereof);

the impact of current and future laws, rulings and governmental regulations;

the effects of competition;

continued creditworthiness of, and performance by, our counterparties;

interruptions in service and fluctuations in tariffs or volumes on third-party pipelines;

increased costs or lack of availability of insurance;

fluctuations in the debt and equity markets, including the price of our units at the time of vesting under our long-term incentive plans;

the currency exchange rate of the Canadian dollar;

weather interference with business operations or project construction;

risks related to the development and operation of natural gas storage facilities;

general economic, market or business conditions; and

other factors and uncertainties inherent in the transportation, storage, terminalling and marketing of crude oil, refined products and liquefied petroleum gas and other natural gas related petroleum products.

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Other factors described elsewhere in this document, or factors that are unknown or unpredictable, could also have a material adverse effect on future results. Please read **Risks Related to Our Business** discussed in Item 1A. **Risk Factors**. Except as required by applicable securities laws, we do not intend to update these forward-looking statements and information.

PART I

Items 1 and 2. *Business and Properties*

General

Plains All American Pipeline, L.P. is a Delaware limited partnership formed in 1998. Our operations are conducted directly and indirectly through our primary operating subsidiaries. As used in this Form 10-K, the terms **Partnership**, **Plains**, **we**, **us**, **our**, **ours** and similar terms refer to Plains All American Pipeline, L.P. and its subsidiaries, unless context indicates otherwise.

We are engaged in the transportation, storage, terminalling and marketing of crude oil, refined products and liquefied petroleum gas and other natural gas-related petroleum products. We refer to liquefied petroleum gas and other natural gas related petroleum products collectively as **LPG**. Through our 50% equity ownership in PAA/Vulcan Gas Storage, LLC (**PAA/Vulcan**), we are also involved in the development and operation of natural gas storage facilities.

We manage our operations through three operating segments: (i) Transportation, (ii) Facilities and (iii) Marketing.

Transportation Segment

Our transportation segment operations generally consist of fee-based activities associated with transporting crude oil and refined products on pipelines, gathering systems, trucks and barges.

As of December 31, 2007, we employed a variety of owned or leased long-term physical assets throughout the United States and Canada in this segment, including approximately:

20,000 miles of active crude oil and refined products pipelines and gathering systems;

23 million barrels of active, above-ground tank capacity used primarily to facilitate pipeline throughput;

83 trucks and 364 trailers; and

62 transport and storage barges and 32 transport tugs through our interest in Settoon Towing, LLC (**Settoon Towing**).

We also include in this segment our equity earnings from our investments in Butte Pipe Line Company (**Butte**) and Frontier Pipeline Company (**Frontier**), in which we own minority interests, and Settoon Towing, in which we own a 50% interest.

Facilities Segment

Our facilities segment operations generally consist of fee-based activities associated with providing storage, terminalling and throughput services for crude oil, refined products and LPG, as well as LPG fractionation and

isomerization services.

As of December 31, 2007, we owned and employed a variety of long-term physical assets throughout the United States and Canada in this segment, including:

approximately 47 million barrels of crude oil and refined products capacity primarily at our terminalling and storage locations;

approximately 6 million barrels of LPG capacity; and

a fractionation plant in Canada with a processing capacity of 4,400 barrels per day, and a fractionation and isomerization facility in California with an aggregate processing capacity of 24,000 barrels per day.

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At year-end 2007, we were in the process of constructing approximately 10 million barrels of additional above-ground crude oil and refined product terminalling and storage facilities and approximately 1 million barrels of underground LPG storage capacity, the majority of which we expect to place in service during 2008.

Our facilities segment also includes our equity earnings from our investment in PAA/Vulcan. At December 31, 2007, PAA/Vulcan owned and operated approximately 26 billion cubic feet of underground storage capacity and was constructing an additional 24 billion cubic feet of underground natural gas storage capacity, which is expected to be placed in service in stages over the next several years.

Marketing Segment

Our marketing segment operations generally consist of the following merchant activities:

the purchase of U.S. and Canadian crude oil at the wellhead and the bulk purchase of crude oil at pipeline and terminal facilities, as well as the purchase of foreign cargoes at their load port and various other locations in transit;

the storage of inventory during contango market conditions and the seasonal storage of LPG;

the purchase of refined products and LPG from producers, refiners and other marketers;

the resale or exchange of crude oil, refined products and LPG at various points along the distribution chain to refiners or other resellers to maximize profits; and

the transportation of crude oil, refined products and LPG on trucks, barges, railcars, pipelines and ocean-going vessels to our terminals and third-party terminals.

We believe our marketing activities are counter-cyclically balanced to produce a stable baseline of results in a variety of market conditions, while at the same time providing upside potential associated with opportunities inherent in volatile market conditions. This is achieved by utilizing storage facilities at major interchange and terminalling locations and various hedging strategies. See [Crude Oil Volatility; Counter-Cyclical Balance; Risk Management](#).

Except for pre-defined inventory positions, our policy is generally to purchase only product for which we have a market, to structure our sales contracts so that price fluctuations do not materially affect the segment profit we receive, and not to acquire and hold physical inventory, futures contracts or other derivative products for the purpose of speculating on outright commodity price changes.

In addition to substantial working inventories and working capital associated with its merchant activities, as of December 31, 2007, our marketing segment also owned crude oil and LPG classified as long-term assets and a variety of owned or leased physical assets throughout the United States and Canada, including approximately:

8 million barrels of crude oil and LPG linefill in pipelines owned by the Partnership;

1 million barrels of crude oil and LPG linefill in pipelines owned by third parties;

540 trucks and 710 trailers; and

1,400 railcars.

In connection with its operations, the marketing segment secures transportation and facilities services from our other two segments as well as third-party service providers under month-to-month and multi-year arrangements. Inter-segment transportation service rates are based on posted tariffs for pipeline transportation services or at the same rates as those charged to third-party shippers. Facilities segment services are also obtained at rates consistent with rates charged to third parties for similar services; however, certain terminalling and storage rates are discounted to our marketing segment to reflect the fact that these services may be canceled on short notice to enable the facilities segment to provide services to third parties.

Although certain activities in our marketing segment are affected by seasonal aspects, in general, seasonality does not have a material impact on our operations and segments.

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Business Strategy

Our principal business strategy is to provide competitive and efficient midstream transportation, terminalling, storage and marketing services to our producer, refiner and other customers. Toward this end, we endeavor to address regional supply and demand imbalances for crude oil, refined products and LPG in the United States and Canada by combining the strategic location and capabilities of our transportation, terminalling and storage assets with our extensive marketing and distribution expertise.

We believe successful execution of this strategy will enable us to generate sustainable earnings and cash flow. We intend to grow our business by:

optimizing our existing assets and realizing cost efficiencies through operational improvements;

developing and implementing internal growth projects that (i) address evolving crude oil, refined products and LPG needs in the midstream transportation and infrastructure sector and (ii) are well positioned to benefit from long-term industry trends and opportunities;

utilizing our assets along the Gulf, West and East Coasts along with our Cushing Terminal and leased assets to optimize our presence in the waterborne importation of foreign crude oil;

expanding our presence in the refined products supply and marketing sector;

selectively pursuing strategic and accretive acquisitions of crude oil, refined products and LPG transportation, terminalling, storage and marketing assets and businesses that complement our existing asset base and distribution capabilities; and

using our terminalling and storage assets in conjunction with our marketing activities to capitalize on inefficient energy markets and to address physical market imbalances, mitigate inherent risks and increase margin.

PAA/Vulcan's natural gas storage assets are also well-positioned to benefit from long-term industry trends and opportunities. PAA/Vulcan's natural gas storage growth strategies are to develop and implement internal growth projects and to selectively pursue strategic and accretive natural gas storage projects and facilities. We also intend to prudently and economically leverage our asset base, knowledge base and skill sets to participate in other energy-related businesses that have characteristics and opportunities similar to, or that otherwise complement, our existing activities.

Financial Strategy

Targeted Credit Profile

We believe that a major factor in our continued success is our ability to maintain a competitive cost of capital and access to the capital markets. We intend to maintain a credit profile that we believe is consistent with an investment grade credit rating. We have targeted a general credit profile with the following attributes:

an average long-term debt-to-total capitalization ratio of approximately 50%;

an average long-term debt-to-adjusted EBITDA multiple of approximately 3.5x (adjusted EBITDA is earnings before interest, taxes, depreciation and amortization, equity compensation plan charges and gains and losses

attributable to Statement of Financial Accounting Standards No. 133 Accounting for Derivative Instruments and Hedging Activities, as amended (SFAS 133)); and

an average adjusted EBITDA-to-interest coverage multiple of approximately 3.3x or better.

The first two of these three metrics include long-term debt as a critical measure. In certain market conditions, we also incur short-term debt in connection with marketing activities that involve the simultaneous purchase and forward sale of crude oil, refined products and LPG. The crude oil, refined products and LPG purchased in these transactions are hedged. We do not consider the working capital borrowings associated with this activity to be part of our long-term capital structure. These borrowings are self-liquidating as they are repaid with sales proceeds. We

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also incur short-term debt for New York Mercantile Exchange (NYMEX) and IntercontinentalExchange (ICE) margin requirements.

In order for us to maintain our targeted credit profile and achieve growth through internal growth projects and acquisitions, we intend to fund at least 50% of the capital requirements associated with these activities with equity and cash flow in excess of distributions. From time to time, we may be outside the parameters of our targeted credit profile as, in certain cases, these capital expenditures and acquisitions may be financed initially using debt or there may be delays in realizing anticipated synergies from acquisitions or contributions from capital expansion projects to adjusted EBITDA. At December 31, 2007, our long-term debt-to-total capitalization ratio was approximately 43% and our adjusted EBITDA-to-interest coverage multiple on a trailing twelve month basis was above our targeted metric. Based on our December 31, 2007 long-term debt balance and the midpoint of our guidance for 2008 furnished in a Form 8-K dated February 13, 2008, our long-term debt-to-adjusted-EBITDA multiple would be approximately 3.3 times.

Credit Rating

As of February 2008, our senior unsecured ratings with Standard & Poor's and Moody's Investment Services were BBB-, stable outlook, and Baa3, stable outlook, respectively, both of which are considered investment grade ratings. We have targeted the attainment of stronger investment grade ratings of mid to high-BBB and Baa categories for Standard & Poor's and Moody's Investment Services, respectively. However, our current ratings might not remain in effect for any given period of time, we might not be able to attain the higher ratings we have targeted and one or both of these ratings might be lowered or withdrawn entirely by the ratings agency. Note that a credit rating is not a recommendation to buy, sell or hold securities, and may be revised or withdrawn at any time.

Competitive Strengths

We believe that the following competitive strengths position us to successfully execute our principal business strategy:

Many of our transportation segment and facilities segment assets are strategically located and operationally flexible. The majority of our primary transportation segment assets are in crude oil service, are located in well-established oil producing regions and transportation corridors, and are connected, directly or indirectly, with our facilities segment assets located at major trading locations and premium markets that serve as gateways to major North American refinery and distribution markets where we have strong business relationships.

We possess specialized crude oil market knowledge. We believe our business relationships with participants in various phases of the crude oil distribution chain, from crude oil producers to refiners, as well as our own industry expertise, provide us with an extensive understanding of the North American physical crude oil markets.

Our crude oil marketing activities are counter-cyclically balanced. We believe the variety of activities provided by our marketing segment provides us with a counter-cyclical balance that generally affords us the flexibility (i) to maintain a base level of margin irrespective of crude oil market conditions and (ii), in certain circumstances, to realize incremental margin during volatile market conditions.

We have the evaluation, integration and engineering skill sets and the financial flexibility to continue to pursue acquisition and expansion opportunities. Over the past ten years, we have completed and integrated approximately 50 acquisitions with an aggregate purchase price of approximately \$5.3 billion. We have also implemented internal expansion capital projects totaling over \$1.3 billion. In addition, we believe we have significant resources to finance future strategic expansion and acquisition opportunities. As of December 31,

2007, we had approximately \$1.0 billion available under our committed credit facilities, subject to continued covenant compliance. We believe we have one of the strongest capital structures relative to other large capitalization midstream master limited partnerships.

We have an experienced management team whose interests are aligned with those of our unitholders. Our executive management team has an average of more than 20 years industry experience, and an average of more than 15 years with us or our predecessors and affiliates. In addition, through their ownership of

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common units, indirect interests in our general partner, grants of phantom units and the Class B units in Plains AAP, L.P., our management team has a vested interest in our continued success.

We believe these competitive strengths will aid our efforts to expand our presence in the refined products, LPG and natural gas storage sectors.

Organizational History

We were formed as a master limited partnership to acquire and operate the midstream crude oil businesses and assets of a predecessor entity and completed our initial public offering in 1998. Our 2% general partner interest is held by PAA GP LLC, a Delaware limited liability company, whose sole member is Plains AAP, L.P., a Delaware limited partnership. Plains All American GP LLC, a Delaware limited liability company, is Plains AAP, L.P.'s general partner. References to our general partner, as the context requires, include any or all of PAA GP LLC, Plains AAP, L.P. and Plains All American GP LLC. Plains AAP, L.P. and Plains All American GP LLC are essentially held by seven owners. See Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Unitholder Matters Beneficial Ownership of General Partner Interest.

Partnership Structure and Management

Our operations are conducted through, and our operating assets are owned by, our subsidiaries. Plains All American GP LLC has ultimate responsibility for conducting our business and managing our operations. See Item 10. Directors and Executive Officers of our General Partner and Corporate Governance. Our general partner does not receive a management fee or other compensation in connection with its management of our business, but it is reimbursed for substantially all direct and indirect expenses incurred on our behalf.

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The chart below depicts the current structure and ownership of Plains All American Pipeline, L.P. and certain subsidiaries.

Partnership Structure

- (1) Based on Form 4 filings for executive officers and directors, 13D filings for Paul G. Allen and Richard Kayne and other information believed to be reliable for the remaining investors, this group, or affiliates of such investors, owns approximately 26 million limited partner units, representing approximately 22% of all outstanding units.
- (2) Incentive Distribution Rights (IDRs). See Item 5. Market for Registrant s Common Units, Related Unitholder Matters and Issuer Purchases of Equity Securities for discussion of our general partner s incentive distribution rights.
- (3) The Partnership holds 100% direct and indirect ownership interests in consolidated operating subsidiaries including, but not limited to, Plains Pipeline, L.P., Plains Marketing, L.P., Plains LPG Services, L.P., Pacific Energy Partners LLC, PMC (Nova Scotia) Company and Plains Marketing Canada, L.P.
- (4) The Partnership holds direct and indirect equity interests in unconsolidated entities including, but not limited to, PAA/Vulcan Gas Storage, LLC and Settoon Towing LLC.

Acquisitions

The acquisition of assets and businesses that are strategic and complementary to our existing operations constitutes an integral component of our business strategy and growth objective. Such assets and businesses include crude oil related

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assets, refined products assets, LPG assets and natural gas storage assets, as well as other energy transportation related assets that have characteristics and opportunities similar to these business lines and enable us to leverage our asset base, knowledge base and skill sets. We have established a target to complete, on average, \$200 million to \$300 million in acquisitions per year, subject to availability of attractive assets on acceptable terms. Between 1998 and December 31, 2007, we have completed approximately 50 acquisitions for a cumulative purchase price of approximately \$5.3 billion.

The following table summarizes acquisitions greater than \$50 million that we have completed over the past five years (in millions):

| Acquisition | Date | Description | Approximate Purchase Price |
|------------------------------------------------------------------|-------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------|
| Tirzah Storage Facility | Oct-2007 | Liquefied Petroleum Gas storage facility | \$54 |
| Bumstead Storage Facility | Jul-2007 | Liquefied Petroleum Gas storage facility | \$52 |
| Pacific Energy Partners LP (Pacific) | Nov-2006 | Merger of Pacific Energy Partners with and into the Partnership | \$2,456 |
| El Paso to Albuquerque Products Pipeline Systems | Sep-2006 | Three refined products pipeline systems | \$66 |
| CAM/BOA/HIPS Crude oil systems | Jul-2006 | 64.35% interest in the Clovelly-to-Meraux (CAM) Pipeline system; 100% interest in the Bay Marchand-to-Ostrica-toAlliance (BOA) system and various interests in the High Island Pipeline System (HIPS)(1) | \$130 |
| Andrews Petroleum and Lone Star Trucking | Apr-2006 | Isomerization, fractionation, marketing and transportation services | \$220 |
| South Louisiana Gathering and Transportation Assets (SemCrude) | Apr-2006 | Crude oil gathering and transportation assets, including inventory and related contracts in South Louisiana | \$129 |
| Investment in Natural Gas Storage Facilities | Sep-2005 | Joint venture with Vulcan Gas Storage LLC to develop and operate natural gas storage facilities | \$125(2) |
| Link Energy LLC | Apr-2004 | North American crude oil and pipeline operations of Link Energy, LLC (Link) | \$332 |
| Capline and Capwood Pipeline Systems | Mar-2004 | An approximate 22% undivided joint interest in the Capline Pipeline System and an approximately 76% undivided joint interest in the Capwood Pipeline System | \$159 |

(1) Our interest in HIPS was relinquished in November 2006.

- (2) Represents 50% of the purchase price for the acquisition made by our joint venture. The joint venture completed an acquisition for approximately \$250 million during 2005.

2007 Acquisitions

During 2007, we completed four acquisitions for aggregate consideration of approximately \$123 million. These acquisitions included (i) a commercial refined products supply and marketing business (reflected in our marketing segment) for approximately \$8 million in cash, (ii) a trucking business (reflected in our transportation segment) for approximately \$9 million in cash, (iii) the Bumstead LPG storage facility located near Phoenix, Arizona (reflected in our facilities segment) for approximately \$52 million in cash and (iv) the Tirzah LPG storage

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facility and other assets located near York County, South Carolina (reflected in our facilities segment) for approximately \$54 million in cash. The goodwill associated with these acquisitions was approximately \$12 million.

Ongoing Acquisition Activities

Consistent with our business strategy, we are continuously engaged in discussions with potential sellers regarding the possible purchase of assets and operations that are strategic and complementary to our existing operations. Such assets and operations include crude oil, refined products and LPG related assets and, through our interest in PAA/Vulcan, natural gas storage assets. In addition, we have in the past evaluated and pursued, and intend in the future to evaluate and pursue, other energy related assets that have characteristics and opportunities similar to these business lines and enable us to leverage our asset base, knowledge base and skill sets. Such acquisition efforts may involve participation by us in processes that have been made public and involve a number of potential buyers, commonly referred to as auction processes, as well as situations in which we believe we are the only party or one of a limited number of potential buyers in negotiations with the potential seller. These acquisition efforts often involve assets which, if acquired, could have a material effect on our financial condition and results of operations. Even after we have reached agreement on a purchase price with a potential seller, confirmatory due diligence or negotiations regarding other terms of the acquisition can cause discussions to be terminated. Accordingly, we typically do not announce a transaction until after we have executed a definitive acquisition agreement. Although we expect the acquisitions we make to be accretive in the long term, we can provide no assurance that our expectations will ultimately be realized. See Item 1A.

Risk Factors **Risks Related to Our Business** If we do not make acquisitions on economically acceptable terms, our future growth may be limited and Our acquisition strategy involves risks that may adversely affect our business.

Global Petroleum Market Overview

World oil consumption continues to increase and is forecast to increase approximately 35% by 2030. China, the Middle East, the United States and India are expected to account for most of the increase in oil consumption. The United States is the world's most liquid market for crude oil. The United States comprises less than 5% of the world's population and generates only 10% of the world's petroleum production, but consumes approximately 24% of the world's petroleum production. The following table sets forth projected world supply and demand for petroleum products (including crude oil, natural gas liquids and other liquid petroleum products) and is derived from the most recent information published by the Energy Information Administration (EIA) (see EIA website at www.eia.doe.gov).

| | 2007 | 2008 | Projected 2015 | 2030 |
|---------------------------------------------------------------|-------------------------------|------|-------------------|------|
| | (Millions of barrels per day) | | | |
| Supply | | | | |
| U.S | 8.6 | 8.6 | 10.3 | 10.4 |
| Canada | 3.4 | 3.6 | 4.3 | 5.3 |
| Other | 9.4 | 9.4 | 8.5 | 7.5 |
| Organization for Economic Co-operation and Development (OECD) | 21.4 | 21.6 | 23.1 | 23.2 |
| Organization of the Petroleum Exporting Countries (OPEC)-12 | 34.8 | 36.2 | 35.9 | 45.0 |
| Former Soviet Union | 12.7 | 13.1 | 15.2 | 18.1 |
| China | 3.9 | 3.9 | 3.2 | 3.2 |
| Other | 11.8 | 12.3 | 20.2 | 27.8 |

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| | | | | |
|------------------------|------|------|------|-------|
| Non-OECD | 63.2 | 65.5 | 74.5 | 94.1 |
| Total World Production | 84.6 | 87.1 | 97.6 | 117.3 |

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| | 2007 | 2008 | Projected 2015 | 2030 |
|--------|--------------------------------------|-------------|---------------------------|-------------|
| | (Millions of barrels per day) | | | |
| Demand | | | | |
| U.S | 20.7 | 21.0 | 22.8 | 26.8 |
| Canada | 2.3 | 2.2 | 2.5 | 2.6 |
| Europe | 15.4 | 15.4 | 15.9 | 16.3 |
| Japan | 5.2 | 5.2 | 5.5 | 5.5 |
| Other | 5.8 | 5.8 | 7.0 | 8.5 |
| OECD | 49.4 | 49.6 | 53.7 | |