CORTLAND BANCORP INC Form 10-Q August 16, 2010

### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D. C. 20549 **FORM 10-Q**

(Mark One)

#### **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES** þ **EXCHANGE ACT OF 1934** For the quarterly period ended: June 30, 2010

or

#### TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES 0 **EXCHANGE ACT OF 1934**

For the transition from to

# **Commission file number: 0-13814 Cortland Bancorp**

(Exact name of registrant as specified in its charter)

Ohio

(State or other jurisdiction of Incorporation or organization)

194 West Main Street, Cortland, Ohio

(Address of principal executive offices)

(330) 637-8040

(Registrant s telephone number, including area code)

N/A

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of accelerated filer and large accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Accelerated filer o Non-accelerated filer o Small reporting company Large accelerated filer o (Do not check if a smaller b

reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No þ

APPLICABLE ONLY TO CORPORATE ISSUERS:

44410

34-1451118

(I.R.S. Employer Identification No.)

(Zip code)

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

TITLE OF CLASS Common Stock, No Par Value SHARES OUTSTANDING at August 9, 2010 4,525,544 Shares

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# CORTLAND BANCORP AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (Amounts in thousands, except share data)

	,	naudited) UNE 30, 2010	Dł	ECEMBER 31, 2009
ASSETS Cash and due from banks Interest bearing deposits	\$	6,887 24,881	\$	8,212 36,611
Total cash and cash equivalents		31,768		44,823
Investment securities available for sale (Note 3) Investment securities held to maturity (estimated fair value of \$26,264 at		153,631		141,273
June 30, 2010 and \$31,490 at December 31, 2009) (Note 3)		25,339		30,651
Total loans (Note 4)		237,211		248,248
Less allowance for loan losses (Note 4)		(2,514)		(2,437)
Net loans		234,697		245,811
Premises and equipment		6,889		7,127
Bank owned life insurance		12,287		13,211
Other assets		14,261		14,403
Total assets	\$	478,872	\$	497,299
LIABILITIES				
Noninterest-bearing deposits	\$	59,411	\$	60,173
Interest-bearing deposits		311,078		327,322
Total deposits		370,489		387,495
Federal Home Loan Bank advances		51,500		56,500
Other short term borrowings		51,500 7,015		50,500 6,866
Subordinated debt		5,155		5,155
Other liabilities		3,133 4,493		4,375
Other natifices		т,т23		+,373
Total liabilities		438,652		460,391
SHAREHOLDERS EQUITY Common stock \$5.00 stated value authorized 20.000.000 shares; issued				

 Common stock \$5.00 stated value authorized 20,000,000 shares; issued

 4,728,268 in 2010 and 2009; outstanding shares 4,525,544 in 2010 and

 4,525,551 in 2009
 23,641

 Additional paid-in capital
 20,850

Retained earnings Accumulated other comprehensive loss Treasury stock at cost, 202,724 at June 30, 2010 and 202,716 at December 31, 2009		2,360 (3,037) (3,594)	142 (4,131) (3,594)
Total shareholders equity		40,220	36,908
Total liabilities and shareholders equity	\$	478,872	\$ 497,299
See accompanying notes to the unaudited consolidated fination of Cortland Bancorp and Subsidiaries	ncial	statements	

## CORTLAND BANCORP AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED) (Amounts in thousands, except per share data)

	MONTHS	REE S ENE E 30,	DED	MONTHS	IX S ENDED E 30,		
	2010		2009	2010		2009	
INTEREST INCOME							
Interest and fees on loans	\$ 3,724	\$	3,760	\$ 7,403	\$	7,611	
Interest and dividends on investment securities:							
Taxable interest income	1,473		1,629	2,959		3,789	
Nontaxable interest income	356		338	677		687	
Dividends	46		46	86		86	
Other interest income	20		48	43		68	
Total interest income	5,619		5,821	11,168		12,241	
INTEREST EXPENSE							
Deposits	1,046		1,687	2,162		3,522	
Borrowed funds	555		711	1,177		1,414	
Subordinated debt	23		34	<b>4</b> 5		77	
Total interest expense	1,624		2,432	3,384		5,013	
Net interest income	3,995		3,389	7,784		7,228	
PROVISION FOR LOAN LOSSES	120		65	295		216	
NET INTEREST INCOME AFTER							
PROVISION FOR LOAN LOSSES	3,875		3,324	7,489		7,012	
OTHER INCOME							
Fees for other customer services	572		550	1,117		1,087	
Investment securities gains net	963		82	963		169	
Impairment losses on investment securities:	(100)					(14000)	
Impairment losses on investment securities	(409)		(4,747)	(647)		(14,998)	
Non credit-related (gains) losses on securities not							
expected to be sold (recognized in other	(204)		(2, 105)	(510)		2 470	
comprehensive income before tax)	(204)		(3,105)	(510)		3,479	
Net impairment losses on investment securities	(613)		(7,852)	(1,157)		(11,519)	
Gain on sale of loans net	38		119	42		190	
Other real estate gains (losses) net			29	(4)		15	
Earnings on bank owned life insurance	128		139	264		274	
Other non-interest income	26		18	53		102	

Total other income	1,114	(6,915)	1,278	(9,682)
OTHER EXPENSES				
Salaries and employee benefits	1,658	1,827	2,919	3,665
Net occupancy and equipment	446	453	918	945
State and local taxes	107	108	215	213
FDIC premiums	214	437	439	517
Bank exam and audit fees	115	110	224	218
Office supplies	87	86	173	185
Other operating expenses	583	536	1,061	1,094
Total other expenses	3,210	3,557	5,949	6,837
INCOME (LOSS) BEFORE FEDERAL INCOME TAXES	1,779	(7,148)	2,818	(0.507)
INCOME TAXES	1,779	(7,148)	2,010	(9,507)
Federal income tax expense (benefit)	455	(2,550)	600	(3,512)
NET INCOME (LOSS)	\$ 1,324	\$ (4,598)	\$ 2,218	\$ (5,995)
BASIC EARNINGS (LOSS) PER COMMON SHARE (NOTE 6)	\$ 0.29	\$ (1.01)	\$ 0.49	\$ (1.32)
DILUTED EARNINGS (LOSS) PER COMMON SHARE (NOTE 6)	\$ 0.29	\$ (1.01)	\$ 0.49	\$ (1.32)
CASH DIVIDENDS DECLARED PER SHARE	\$	\$	\$	\$

See accompanying notes to the unaudited consolidated financial statements of Cortland Bancorp and Subsidiaries

### CORTLAND BANCORP AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY (UNAUDITED) (Amounts in thousands)

	)MMON TOCK	P	DITIONAI AID-IN APITAL	RE		CUMULATED OTHER PREHENSIVI LOSS	ETRI	EASURY TOCK	S] HC	OTAL HARE- OLDERS QUITY
SIX MONTHS ENDED JUNE 30, 2009										
BALANCE AT JANUARY 1, 2009	\$ 23,641	\$	21,078	\$	6,480	\$ (11,078)	\$	(4,093)	\$	36,028
<b>Comprehensive loss:</b> Net loss Other comprehensive loss, net of tax: Unrealized gains on available- for-sale securities, net of reclassification					(5,995)	7 1 5 1				(5,995)
adjustment Other comprehensive loss related to securities for which other than temporary impairment has been recognized in earnings, net of tax						7,151 (2,296)				7,151 (2,296)
Total comprehensive loss										(1,140)
<b>Common stock</b> <b>transactions:</b> Treasury shares reissued Treasury shares purchased Cash paid in lieu of fractional shares			(228)		(3)			<b>500</b> (1)		272 (1) (3)
BALANCE AT JUNE 30, 2009	\$ 23,641	\$	20,850	\$	482	\$ (6,223)	\$	(3,594)	\$	35,156

BALANCE AT						
<b>JANUARY 1, 2010</b>	\$ 23,641	\$ 20,850	\$ 142	\$ (4,131) \$	(3,594) \$	36,908
Comprehensive						
income:						
Net income			2,218			2,218
Other comprehensive						
income, net of tax:						
Unrealized gains on						
available- for-sale						
securities, net of						
reclassification						
adjustment				757		757
Other comprehensive						
gain related to securities						
for which other than						
temporary impairment						
has been recognized in						
earnings, net of						
reclassification						
adjustment, net of tax				225		227
benefit				337		337
Total comprehensive						
income						3,312
mount						5,512

BALANCE AT JUNE						
30, 2010	\$ 23,641	\$ 20,850	\$ 2,360	\$ (3,037)	\$ (3,594)	\$ 40,220

#### COMPONENTS OF OTHER COMPREHENSIVE INCOME

	THR	REE MON JUNI		SI	NDED			
	2	010		2009		2010		2009
Net unrealized holding gains (losses) on available-for-sale securities arising during the period, net of tax	\$	395	\$	1,293	\$	966	\$	(2,636)
Reclassification adjustment for net gains realized in net income, net of tax Reclassification adjustment for other than		(636)		(54)		(636)		(112)
temporary impairment losses on debt securities, net of tax		405		5,182		764		7,603
Net unrealized gains on available- for-sale securities, net of tax	\$	164	\$	6,421	\$	1,094	\$	4,855

See accompanying notes to the unaudited consolidated financial statements of Cortland Bancorp and Subsidiaries

# CORTLAND BANCORP AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

(Amounts in thousands)

		FOR SIX MONT JUN	HS E	NDED
NET CASH FLOWS FROM OPERATING ACTIVITIES	\$	2010 2,481	\$	2009 2,456
	Ψ	2,101	Ψ	2,150
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchases of securities available for sale Proceeds from sales of securities available for sale		(46,505) 15,153		(94)
Proceeds from call, maturity and principal payments on securities		15,155 25,812		46,064
Net decrease in loans		10,765		40,004 9,788
Proceeds from disposition of other real estate		10,702		454
Purchases of premises and equipment		(56)		(131)
Proceeds from bank owned life insurance		1,138		
Net cash flows from investing activities		6,321		56,081
CASH FLOWS FROM FINANCING ACTIVITIES				
Net increase (decrease) in deposit accounts		(17,006)		6,216
Payments on Federal Home Loan Bank advances		(5,000)		755
Net increase in short term borrowings Dividends paid		149		755 (3)
Purchases of treasury stock				(3) $(1)$
Treasury shares reissued				272
Net cash flows from financing activities		(21,857)		7,239
NET CHANGE IN CASH AND CASH EQUIVALENTS		(13,055)		65,776
CASH AND CASH EQUIVALENTS				
Beginning of period		44,823		26,843
End of period	\$	31,768	\$	92,619
SUPPLEMENTAL DISCLOSURES				
Interest paid	\$	3,499	\$	5,085
Income taxes paid	\$	675	\$	585
See accompanying notes to the unaudited consolidated finan of Cortland Bancorp and Subsidiaries	cial state	ments		

of Cortland Bancorp and Subsidiaries

# CORTLAND BANCORP AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

(Dollars in thousands, except for per share amounts)

#### 1.) Basis of Presentation:

The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States (U.S. GAAP) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring items) considered necessary for a fair presentation have been included. Operating results for the six months ended June 30, 2010 are not necessarily indicative of the results that may be expected for the year ending December 31, 2010. These interim unaudited consolidated financial statements should be read in conjunction with our annual audited financial statements as of December 31, 2009, included in our Form 10-K for the year ended December 31, 2009, filed with the United States Securities and Exchange Commission. The accompanying consolidated balance sheet at December 31, 2009, has been derived from the audited consolidated balance sheet but does not include all of the information and footnotes required by U.S. GAAP for complete financial statements.

The Financial Accounting Standards Board s (FASB) Accounting Standards Codification (ASC) topic 105 *Generally Accepted Accounting Principles* became effective on July 1, 2009. At that date, the ASC became FASB s officially recognized source of authoritative U.S. generally accepted accounting principles (GAAP) applicable to all public and non-public non-governmental entities, superseding existing FASB, American Institute of Certified Public Accountants (AICPA), Emerging Issues Task Force (EITF) and related literature. Rules and interpretive releases of the SEC under the authority of federal securities laws are also sources of authoritative GAAP for SEC registrants. All other accounting literature is considered non-authoritative. The switch to the ASC affects the way companies refer to U.S. GAAP in financial statements and accounting policies. Citing particular content in the ASC involves specifying the unique numeric path to the content through the Topic, Subtopic, Section and Paragraph structure.

2.) Reclassifications:

Certain items contained in the 2009 financial statements have been reclassified to conform to the presentation for 2010. Such reclassifications had no effect on the net results of operations.

3.) Investment Securities:

Investments in debt and equity securities are classified as held to maturity, trading or available for sale. Securities classified as held to maturity are those that management has the positive intent and ability to hold to maturity. Securities classified as available for sale are those that could be sold for liquidity, investment management, or similar reasons, even though management has no present intentions to do so. The Company currently has no securities classified as trading.

Securities held to maturity are stated at cost, adjusted for amortization of premiums and accretion of discounts, with such amortization or accretion included in interest income. Securities available for sale are carried at fair value with unrealized gains and losses recorded as a separate component of shareholders equity, net of tax effects. Realized gains or losses on dispositions are based on net proceeds and the adjusted carrying amount of securities sold, using the specific identification method. Interest on securities is accrued and credited to operations based on the principal balance outstanding, adjusted for amortization of premiums and accretion of discounts.

Unrealized losses on investments have not been recognized into income. Management has considered whether the present value of cash flow expected to be collected are less than the security s amortized cost basis (the difference defined as the credit loss), the magnitude and duration of the decline, the reasons underlying the decline and the Company s intent to sell the security or whether it is more likely than not that the Company would be required to sell the security before its anticipated recovery in market value, to determine whether the loss in value is other-than-temporary.

# CORTLAND BANCORP AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

(Dollars in thousands, except for per share amounts)

The following is a summary of investment securities:

	Amortized Cost		Un	Gross realized Gains	Un	Gross realized Josses	Estimated Fair Value		
June 30, 2010									
Investment securities available for sale									
U.S. Government agencies and corporations	\$	34,073	\$	799	\$	6	\$ 34,866		
Obligations of states and political subdivisions		19,033		185		52	19,166		
Mortgage-backed and related securities Trust preferred pools/collateralized debt		81,887		3,251		9	85,129		
obligations		19,904				8,770	11,134		
Corporate securities		287					287		
Total debt securities		155,184		4,235		8,837	150,582		
Regulatory stock		3,049					3,049		
Total available for sale	\$	158,233	\$	4,235	\$	8,837	\$ 153,631		
Investment securities held to maturity									
U.S. Treasury securities	\$	127	\$	16	\$		\$ 143		
U.S. Government agencies and corporations		3,991		153			4,144		
Obligations of states and political subdivisions		14,546		557			15,103		
Mortgage-backed and related securities		6,675		408		209	6,874		
Total held to maturity	\$	25,339	\$	1,134	\$	209	\$ 26,264		
	Aı	nortized Cost	Un	Gross realized Gains	Un	Gross realized Josses	stimated Fair Value		
December 31, 2009									
Investment securities available for sale									
U.S. Government agencies and corporations	\$	20,465	\$	315	\$	227	\$ 20,553		
Obligations of states and political subdivisions		12,351		230		83	12,498		
Mortgage-backed and related securities Trust preferred pools/collateralized debt		89,613		2,729		280	92,062		
obligations		21,068				8,944	12,124		
Corporate securities		287					287		

143,784

\$ 147,533

3,749

3,274

3,274

\$

\$

9,534

9,534

Total debt securities Regulatory stock

Total available for sale

### **Investment securities held to maturity**

137,524

141,273

\$

3,749

U.S. Treasury securities	\$	130	\$	11	\$		\$	141
U.S. Government agencies and corporations		5,990		134				6,124
Obligations of states and political subdivisions		16,097		631		15		16,713
Mortgage-backed and related securities		8,434		326		248		8,512
	<b>.</b>		<i><b></b></i>	4.400	¢	0.60	<b>.</b>	<b>2</b> 1 100
Total held to maturity	\$	30,651	\$	1,102	\$	263	\$	31,490

Regulatory stock consisted of \$2,823 at June 30, 2010 and \$3,523 at December 31, 2009 in Federal Home Loan Bank (FHLB) stock and \$226 in Federal Reserve Bank (FED) stock. Each investment is carried at cost, and the Company is required to hold such investments as a condition of membership in order to transact business with the FHLB and the FED.

The FHLB of Cincinnati s financial condition remained strong despite the economic recession and the FHLB of Cincinnati continued to fulfill its role as an important provider of reliable and attractively priced wholesale funding, with a competitive dividend paid to the Bank in each of the four quarters of 2009 and the first half of 2010.

# CORTLAND BANCORP AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

### (Dollars in thousands, except for per share amounts)

The amortized cost and fair value of debt securities at June 30, 2010, by contractual maturity, are shown below. Actual maturities will differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties.

	June 30, 2010				
	A	mortized	Estimate		
		Cost	Fa	air Value	
Investment securities available for sale					
Due in one year or less	\$	1,005	\$	1,006	
Due after one year through five years		3,528		3,565	
Due after five years through ten years		32,917		33,655	
Due after ten years		35,847		27,227	
Subtotal		73,297		65,453	
Mortgage-backed securities		81,887		85,129	
Total	\$	155,184	\$	150,582	
Investment securities held to maturity					
Due in one year or less	\$	3,650	\$	3,705	
Due after one year through five years		678		735	
Due after five years through ten years		6,616		6,783	
Due after ten years		7,720		8,167	
Subtotal		18,664		19,390	
Mortgage-backed securities		6,675		6,874	
Total	\$	25,339	\$	26,264	

The table below sets forth the proceeds and gains or losses realized on securities sold or called for the period ended:

	THREE MONTHS June 30,				SIX MONTH June 30,			
	2010		2009		2010		2009	
Proceeds on securities sold	\$ 15,153		None	\$	15,153		None	
Gross realized gains	920		None		920		None	
Gross realized losses	None		None		None		None	
Proceeds on securities called	\$ 2,146	\$	16,416	\$	2,146	\$	24,220	
Gross realized gains	43		82		43		169	
Gross realized losses	None		None		None		None	

Securities available for sale, carried at fair value, totaled \$153,631 at June 30, 2010 and \$141,273 at December 31, 2009 representing 85.84% and 82.17%, respectively, of all investment securities. These levels provide an adequate level of liquidity in management s opinion.

Investment securities with a carrying value of approximately \$99,320 at June 30, 2010 and \$87,678 at December 31, 2009 were pledged to secure deposits and for other purposes.

# CORTLAND BANCORP AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### (Dollars in thousands, except for per share amounts)

The following is a summary of the fair value of securities with unrealized losses and an aging of those unrealized losses at June 30, 2010:

	 less than Fair Value	Unre	onths calized sses	12 Mont Fair Value	Un	More realized Losses	T Fair Value	realized Losses
U.S. Government agencies and corporations Obligations of states and	\$ 2,533	\$	6	\$	\$		\$ 2,533	\$ 6
political subdivisions Mortgage-backed and related	4,798		52				4,798	52
securities Trust preferred pools/collateralized debt	4,150		12	443		206	4,593	218
obligations				10,943		8,770	10,943	8,770
	\$ 11,481	\$	70	\$ 11,386	\$	8,976	\$ 22,867	\$ 9,046

The above table comprises 42 investment securities where the fair value is less than the related amortized cost. The following is a summary of the fair value of securities with unrealized losses and an aging of those unrealized losses at December 31, 2009:

	Less thar	Less than 12 Months		12 Mont	hs or More	Total			
	Fair Value		ealized osses	Fair Value	Unrealized Losses	Fair Value		realized Josses	
U.S. Government agencies and corporations	\$ 11,111	\$	227	\$	\$	\$ 11,111	\$	227	
Obligations of states and political subdivisions Mortgage-backed and related	4,019		69	1,705	29	5,724		98	
securities Trust preferred pools/collateralized debt	32,696		272	2,130	256	34,826		528	
obligations				11,932	8,944	11,932		8,944	
	\$ 47,826	\$	568	\$ 15,767	\$ 9,229	\$ 63,593	\$	9,797	

The above table comprises 66 investment securities where the fair value is less than the related amortized cost. The unrealized loss on Collateralized Debt Obligations (CDO S) represents pools of trust preferred debt primarily issued by bank holding companies and insurance companies. The unrealized loss on these securities at June 30, 2010 was \$8,770 as compared to a \$8,944 loss at December 31, 2009.

The unrealized losses on the Company s investment in U.S. Government agencies and corporations, obligations of states and political subdivisions, and mortgage-backed and related securities were caused by changes in market rates and related spreads, as well as reflecting current distressed conditions in the credit markets and the market s on-going reassessment of appropriate liquidity and risk premiums. It is expected that the securities would not be settled at a price less than the amortized cost of the Company s investment because the decline in market value is attributable to

changes in interest rates and relative spreads and not credit quality, and because the Company does not intend to sell those investments and it is not more likely than not that the Company will be required to sell the investments before recovery of its amortized cost basis less any current period credit loss. The Company does not consider those investments to be other-than-temporarily impaired at June 30, 2010.

Among the Company s numerous mortgage backed securities is one privately issued variable rate CMO. The security was valued on June 30, 2010 at \$0.66 on a dollar and is scheduled to reprice in February of 2011. The Company had the security tested by a third party for subprime mortgage containment and none was found. As government intervention takes hold and the market in general somewhat settled, the CMO market has begun a slow recovery. At March 31, 2009, this security priced at \$0.39 on a dollar, and at December 31, 2009, at \$0.62. The sizeable increase in the value since March 2009 provides evidence that the impairment is temporary. General market liquidity has been improving, even with the government phasing out of its many assistive programs. The security carries a credit rating of A indicating little probability of default. Also, as a variable rate security, interest resets have been bringing the rate down, thus reducing the value. As interest rates rise in the next 12 to 15 months (as economists predict), and the rate resets higher, the price of the security should also recover relative to our book value. The security is underlying delinquency rate is 6.14%. A current third party analysis of this security indicates at the current delinquency and default rates, no loss is projected on this security through its maturity. This CMO is in the held to maturity portfolio and it is not more likely than not that the Company will be required to sell the debt security before its anticipated recovery. As a result of all of the facts presented, the Company does not consider this investment to be other-than-temporarily impaired.

# CORTLAND BANCORP AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### (Dollars in thousands, except for per share amounts)

During September 2008, the U.S. government placed mortgage finance companies Federal National Mortgage Association (FNMA) and Federal Home Loan Mortgage Corporation (FHLMC), under conservatorship, giving management control to their regulator, the Federal Housing Finance Agency, or FHFA, and providing both companies with access to credit from the U.S. Treasury. Debt obligations now provide an explicit guarantee of the full faith and credit of the United States government to existing and future debt holders of Fannie Mae and Freddie Mac limited to the period under which they are under conservatorship. The Company s investment in debt obligations of FNMA and FHLMC is \$10,684 and \$6,005 respectively.

In response to the takeover, the Federal Deposit Insurance Corporation tentatively approved a rule, proposed by all four federal bank regulators, that eases capital requirements for federally insured depository institutions that hold FNMA and FHLMC corporate debt, subordinated debt, mortgage guarantees and derivatives.

### Securities Deemed to be Other-Than-Temporarily Impaired

The Company reviews investment debt securities on an ongoing basis for the presence of other-than- temporary impairment (OTTI) with formal reviews performed quarterly. OTTI losses on individual investment securities were recognized during the first half of 2010 in accordance with FASB ASC topic 320, *Investments Debt and Equity Securities*. The purpose of this ASC is to provide greater clarity to investors about the credit and noncredit component of an OTTI event and to communicate more effectively when an OTTI event has occurred. This ASC amends the OTTI guidance in GAAP for debt securities and improves the presentation and disclosure of other-than-temporary impairment on investment securities and changes the calculation of the OTTI recognized in earnings in the financial statements. This ASC does not amend existing recognition and measurement guidance related to OTTI of equity securities.

For debt securities, ASC topic 320 requires an entity to assess whether (a) it has the intent to sell the debt security, or (b) it is more likely than not that it will be required to sell the debt security before its anticipated recovery. If either of these conditions is met, an OTTI on the security must be recognized.

In instances in which a determination is made that a credit loss (defined as the difference between the present value of the cash flows expected to be collected and the amortized cost basis) exists but the entity does not intend to sell the debt security and it is not more likely than not that the entity will be required to sell the debt security before the anticipated recovery of its remaining amortized cost basis (i.e., the amortized cost basis less any current-period credit loss), ASC topic 320 determines the presentation and amount of the OTTI recognized in the income statement.

In these instances, the impairment is separated into (a) the amount of the total impairment related to the credit loss, and (b) the amount of the total impairment related to all other factors. The amount of the total OTTI related to the credit loss is recognized in earnings. The amount of the total impairment related to all other factors is recognized in other comprehensive income (loss). The total OTTI is presented in the income statement with an offset for the amount of the total OTTI that is recognized in other comprehensive income (loss).

Through the impairment assessment process, the Company determined that the investments discussed below were other-than-temporarily impaired at June 30, 2010. The Company recorded impairment credit losses in earnings on available-for-sale securities of \$613 for the quarter ended June 30, 2010. The non-credit portion of impairment included at June 30, 2010 recorded in Other Comprehensive Income (loss) was \$(520). In the quarter ended June 30, 2009, the Company recorded impairment credit losses in earnings on available for sale securities of \$7,852. The \$10,072 non-credit portion of impairment was recorded in Other Comprehensive Income (loss).

# CORTLAND BANCORP AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

(Dollars in thousands, except for per share amounts)

		THREE N ENI Jun	DED	SIX MONTHS ENDED June 30,				
	2010			2009		2010		2009
Impaired Losses Recognized in income on Other-Than-Temporarily Impaired Securities Collateralized debt obligations Corporate securities	\$	613 0	\$	7,037 815	\$	1,157 0	\$	10,704 815
Total	\$	613	\$	7,852	\$	1,157	\$	11,519

At June 30, 2009, the Company recognized \$815 of other-than-temporary losses attributable to its General Motors Corporation Corporate Securities with a cost basis of \$2,354. This was in addition to similar charges of \$1,251 in 2008 in response to the deteriorating condition of GM. The impairment charges were recognized due to the fact that General Motors filed for government-assisted Chapter 11 bankruptcy protection on June 1, 2009. On July 10, 2009, a new entity, NGMCO, Inc purchased the ongoing operations and trademarks from GM. The purchasing company in turn changed its name from NGMCO, Inc to General Motors Company, marking the emergence of a new operation from the pre-packaged Chapter 11 reorganization. Pursuant to the reorganization, secured creditors of the newly emerged company were granted priority in the liability settlement process. Unsecured creditors, such as the Company s position in these corporate bonds, are subject to much more restrictive settlement options still to be determined. Under this scenario, the market has priced these securities well below the par values. The Company did not expect the value to recover from this pricing level, thus recognized other-than-temporary impairment. During the first half of 2010, limited trading of the bond occurred between the \$.26 and \$.38 level (versus the \$.12 revalued basis). However, the trades appeared to be sporadic and prearranged, indicating little liquidity in the security (\$2 million daily average). More recently, we have learned that the current bonds will be swapped to an equity position in the newly organized GM. It is difficult to gauge the potential value of these to be issued securities. Given the limited information available post-reorganization, the Company will continue to value this security at the previously determined fair value as of the last impairment date.

For the quarter ended June 30, 2010, the Company recognized OTTI of \$613 attributable to eight CDO s with a cost basis of \$12,447. For the quarter ended June 30, 2009, the Company recognized OTTI of \$7,037 attributable to twelve CDO s with a cost basis of \$17,177. The impairment charges were recognized after determining the likely future cash flows of these securities had been adversely impacted. See Note 8, *Fair Value* for additional discussion of CDO impairment.

At June 30, 2010, there was \$2,354 of investment securities considered to be in non-accrual status. This included the remaining book value of the Company s investment in General Motors Corporate Securities of \$287 and \$2,067 of the Company s holdings in Trust Preferred Securities. As of June 30, 2010, the Bancorp s management was notified that the quarterly interest payments for 19 of its thirty two investments in trust preferred securities have been placed in

payment in kind status. Payment in kind status results in a temporary delay in the payment of interest. As a result of a delay in the collection of the interest payments, management placed these securities in non-accrual status. Current estimates indicate that the interest payment delays may exceed ten years. All the other trust preferred securities remain in accrual status.

4.) Concentration of Credit Risk and Off Balance Sheet Risk:

The Company currently does not enter into derivative financial instruments including futures, forwards, interest rate risk swaps, option contracts, or other financial instruments with similar characteristics. The Company also does not participate in any partnerships that might give rise to off-balance sheet liabilities.

The Company, through its subsidiary bank, is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit, and financial guarantees. Such instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized on the balance sheet. The contract or notional amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments.

# CORTLAND BANCORP AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### (Dollars in thousands, except for per share amounts)

In the event of nonperformance by the other party, the Company s exposure to credit loss on these financial instruments is represented by the contract or notional amount of the instrument. The Company uses the same credit policies in making commitments and conditional obligations as it does for instruments recorded on the balance sheet. The amount and nature of collateral obtained, if any, is based on management s credit evaluation.

	(	CONTRACT C AMC	OR NOTIO DUNT	ONAL
	J	une 30,		ember 31,
		2010	2009	
Financial instruments whose contract amount represents credit risk:				
Commitments to extend credit:				
Fixed rate	\$	3,777	\$	933
Variable rate		36,750		33,959
Standby letters of credit		763		703

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Generally these financial arrangements have fixed expiration dates or other termination clauses and may require payment of a fee. Standby letters of credit are conditional commitments issued by the Company s subsidiary bank to guarantee the performance of a customer to a third party. Since many of these commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Bank evaluates each customer s creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank upon extension of credit, is based on management s credit evaluation of the counterparty. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment and income producing commercial properties.

The Company s subsidiary bank also offers limited overdraft protection as a non-contractual courtesy which is available to demand deposit accounts in good standing for business, personal or household use. The Company reserves the right to discontinue this service without prior notice. The available amount of overdraft protection on depositors accounts not included in the table above at June 30, 2010 totaled \$10,430 and \$10,553 at December 31, 2009. The total average daily balance of overdrafts used at June 30, 2010 was \$124 and \$139 at December 31, 2009, or approximately 1.2% of the total aggregate overdraft protection available to depositors at June 30, 2010 and 1.3% at December 31, 2009. The balance at June 30, 2010 of all deposit overdrafts included in total loans was \$161, with the balance at December 31, 2009 of \$129.

The Company, through its subsidiary bank, grants residential, consumer and commercial loans to customers located primarily in Northeast Ohio and Western Pennsylvania. The following represents the composition of the loan portfolio:

	December 31, 2009			
	Balance		Balance	%
1-4 Family residential mortgages	\$ 57,935	24.4%	\$ 60,904	24.5%
Commercial mortgages	134,773	56.9%	126,507	51.0%
Consumer loans	7,600	3.2%	7,770	3.1%
Commercial loans	22,123	9.3%	38,498	15.5%
Home equity loans	14,780	6.2%	14,569	5.9%
	\$ 237,211		\$ 248,248	

There are \$37 in mortgage loans held for sale included in 1-4 family residential mortgages as of June 30, 2010, and none at December 31, 2009. These loans are carried, in the aggregate, at the lower of cost or estimated market value based on secondary market prices.

# CORTLAND BANCORP AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### (Dollars in thousands, except for per share amounts)

The following table sets forth the aggregate balance of underperforming loans for each of the following categories at June 30, 2010 and December 31, 2009:

	-	une 30, 2010	December 31, 2009		
Loans accounted for on a non-accrual basis	\$	1,361	\$	1,230	
Loans contractually past due 90 days or more as to interest or principal payments					
(not included in non-accrual loans above)		NONE		NONE	
Loans considered troubled debt restructurings (not included in non-accrual loans					
or loans contractually past due above)		600		920	
The following shows the ansaute of contractivel interest in come and interest in co				•	

The following shows the amounts of contractual interest income and interest income actually reflected in income on loans accounted for on a non-accrual basis and loans considered troubled debt restructuring for the three months ended June 30, 2010 and 2009.

	-	ne 30, 010	June 30, 2009	
Gross interest income that would have been recorded if the loans had been current in				
accordance with their original terms (contractual interest income)	\$	78	\$	75
Interest income actually included in income on the loans		39		21

A loan is placed on a non-accrual basis whenever sufficient information is received to question the collectibility of the loan or any time legal proceedings are initiated involving a loan. When a loan is placed on non-accrual status, any interest that has been accrued and not collected on the loan is charged against earnings. Cash payments received while a loan is classified as non-accrual are recorded as a reduction to principal or reported as interest income according to management s judgment as to collectibility of principal.

A loan is returned to accrual status when either all of the principal and interest amounts contractually due are brought current and future payments are, in management s opinion, collectible, or when it otherwise becomes well secured and in the process of collection. When a loan is charged-off, any interest accrued but not collected on the loan is charged against earnings.

Loans are considered impaired when, based on current information and events, it is probable the Company will be unable to collect all amounts due in accordance with the original contractual terms of the loan agreement, including scheduled principal and interest payments. If a loan is impaired, a specific valuation allowance is allocated, if necessary. Impaired loans are generally included in non-accrual loans. Management does not individually evaluate certain smaller balance loans for impairment as such loans are evaluated on an aggregate basis. These loans include 1 4 family, consumer and home equity loans. Impaired loans, or portions thereof, are charged off when deemed uncollectible.

Impaired loans were as follows:

	June 30, 2010			December 31, 2009		
Balance of impaired loans with no allocated allowance Balance of impaired loans with an allocated allowance	\$	97 180	\$	855 401		
Total recorded investment in impaired loans	\$	277	\$	1,256		
Amount of the allowance allocated to impaired loans	\$	120	\$	156		

Average balance of impaired loans

**\$ 609 \$** 1,078

The impaired loans included in the table above were primarily comprised of collateral dependent commercial loans. Interest income recognized on these loans subsequent to their classification as impaired was \$4 for the six months ended June 30, 2010 and \$52 for the twelve months ended December 31, 2009.

# CORTLAND BANCORP AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

(Dollars in thousands, except for per share amounts)

Loans in the amount of \$9,100 as of June 30, 2010, and \$16,354 as of December 31, 2009 were not included in any of the above categories and were not currently considered impaired, but which can be considered to be potential problem loans.

Any loans classified for regulatory purposes as loss, doubtful, substandard, or special mention that have not been disclosed above either do not (i) represent or result from trends or uncertainties which management reasonably expects will materially impact future operating results, liquidity, or capital resources, or (ii) represent material credits about which management is aware of any information which causes management to have serious doubts as to the ability of such borrowers to comply with the loan repayment terms.

## CORTLAND BANCORP AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### (Dollars in thousands, except for per share amounts)

The following is an analysis of the allowance for loan losses for the periods ended June 30, 2010 and June 30, 2009:

	TH	IREE MON June	ENDED	S	NDED			
		2010		2009	2010			2009
Balance at beginning of period Loan charge-offs:	\$	2,447	\$	2,585	\$	2,437	\$	2,470
1-4 family residential mortgages		82		23		104		30
Commercial mortgages		24		67		161		67
Consumer loans and other loans		28		49		63		106
Commercial loans Home equity loans				2		1		4
		134		141		329		207
Recoveries on previous loan losses: 1-4 family residential mortgages				1		1		1
Commercial mortgages		55		23		55		24
Consumer loans and other loans		25		23		51		52
Commercial loans								
Home equity loans		1				4		
		81		47		111		77
Net charge-offs		(53)		(94)		(218)		(130)
Provision charged to operations		120		65		295		216
Balance at end of period	\$	2,514	\$	2,556	\$	2,514	\$	2,556
Ratio of annualized net charge-offs to average loans outstanding		0.09%		0.16%		0.18%		0.11%

5.) Legal Proceedings:

The Bank is involved in legal actions arising in the ordinary course of business. In the opinion of management, the outcomes from these matters, either individually or in the aggregate, are not expected to have any material effect on the Company.

6.) Earnings Per Share and Capital Transactions:

The following table sets forth the computation of basic earnings per common share and diluted earnings per common share. Basic earnings per share is computed by dividing net income by the weighted average number of shares outstanding during the applicable period.

	THREE MONTHS ENDED				SIX MONTHS ENDED			
	June 30,				June 30,			
	<b>2010</b> 2009				2010	2009		
Net income (loss)	\$	1,324	\$	(4,598)	\$	2,218	\$	(5,995)
Weighted average common shares outstanding	4,525,546		4,525,636		4,525,548		4,525,482	

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Basic earnings (loss) per share Diluted earnings (loss) per share	\$ \$	0.29 0.29	\$ \$	(1.01) (1.01)	\$ \$	0.49 0.49	\$ \$	(1.32) (1.32)
	1	5						

# CORTLAND BANCORP AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

(Dollars in thousands, except for per share amounts)

#### 7.) Subordinated Debt

In July 2007 a trust formed by the Company issued \$5,000 of floating rate trust preferred securities as part of a pooled offering of such securities due December 2037. The Bancorp owns all \$155 of the common securities issued by the trust. The securities bear interest at the 3-month LIBOR rate plus 1.45%. The rate at June 30, 2010 was 1.99% and at December 31, 2009 was 1.70%. The Company issued subordinated debentures to the trust in exchange for the proceeds of the trust preferred offering. The debentures represent the sole assets of this trust. The Company may redeem the subordinated debentures, in whole or in part, at a premium declining ratably to par in September 2012. In accordance with FASB ASC, Topic 942, *Financial Services Depository and Lending* the trust is not consolidated with the Company s financial statements. Accordingly, the Company does not report the securities issued by the trust. The subordinated debentures qualify as Tier 1 capital for regulatory purposes in determining and evaluating the Company s capital adequacy.

8.) Fair Value

Measurements

Accounting guidance under ASC Topic 820, *Fair Value Measurements and Disclosures*, affirms that the objective of fair value when the market for an asset is not active is the price that would be received to sell the asset in an orderly transaction, and clarifies and includes additional factors for determining whether there has been a significant decrease in market activity for an asset when the market for that asset is not active. ASC Topic 820 requires an entity to base its conclusion about whether a transaction was not orderly on the weight of the evidence.

The Company groups assets and liabilities recorded at fair value into three levels based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. A financial instrument s level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement (with level 1 considered highest and level 3 considered lowest). A brief description of each level follows:

Level 1: Quoted prices are available in active markets for identical assets or liabilities as of the reported date.

Level 2: Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reported date. The nature of these assets and liabilities include items for which quoted prices are available but which trade less frequently, and items that are fair valued using other financial instruments, the parameters of which can be directly observed.

Level 3: Assets and liabilities that have little to no pricing observability as of the reported date. These items do not have two-way markets and are measured using management s best estimate of fair value, where inputs into the determination of fair value require significant management judgment or estimation.

# CORTLAND BANCORP AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

# (Dollars in thousands, except for per share amounts)

The following table presents the assets reported on the consolidated balance sheets at their fair value as of June 30, 2010 and December 31, 2009 by level within the fair value hierarchy. Financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

		Fair Val Quoted Prices in Active Markets for Identical Assets	Sig	surements at nificant Other servable	6/30/10 Using Significant Unobservable Inputs (Level	
Description	6/30/10	(Level 1)	Inputs (Level 2)		3)	
U. S. Government agencies and corporations Obligations of states and political	\$ 34,86	6\$	\$	34,866	\$	
subdivisions Mortgage-backed and related securities	19,16 85,12			19,166 85,129		
Trust preferred pools/collateralize debt obligations	11,13	4				11,134
Corporate securities	28			287		<b>7</b> -
Total	\$ 150,58	2 \$	\$	139,448	\$	11,134
		Fair Val Quoted Prices in Active Markets for	ue Meas	urements at 1	2/31/09	9 Using
		Identical Assets	Significant Other Observable		Significant Unobservable Inputs (Level	
Description	12/31/09	(Level 1)	-	s (Level 2)	1	3)
U. S. Government agencies and corporations	\$ 20,55	3 \$	\$	20,553	\$	
Obligations of states and political subdivisions	12,49	3		12,498		
Mortgage-backed and related securities	92,06			92,062		
Trust preferred pools/collateralize debt						
obligations Corporate securities	12,12 28			287		12,124
Corporate securities	28	1		201		

\$ 137,524

\$

\$

125,400

\$

Total

12,124

The following tables present the changes in the Level 3 fair value category for the six months ended June 30, 2010 (Table 1) and the three months ended June 30, 2010 (Table 2). The Company classifies financial instruments in Level 3 of the fair-value hierarchy when there is reliance on at least one significant unobservable input to the valuation model. In addition to these unobservable inputs, the valuation models for Level 3 financial instruments typically also rely on a number of inputs that are readily observable either directly or indirectly.

	Net realized/Unrealized gains/(losses) included in						Losses included in net income for the period relating to		
	January	Non-	Other	Transfers in	Purchases		assets held at		
	l,	interest	Comprehensiv		issuance and	June 30,	June 30,		
Table 1	2010	Income	Income	Level 3	settlements	2010	2010		
Trust preferred pools/CDO s	\$ 12,124	\$ (1,157)	\$ 174	\$	<b>\$</b> (7)	\$ 11,134	\$ (1,157)		
Net realized/Unrealized gains/(losses) included in							Losses included in net income for the period relating to		
		Non-	Other	Transfers in	Purchases		assets held at		
	April 1,	interest	Comprehensive		issuance and	June 30,	June 30,		
Table 2	2010	Income	Income	Level 3	settlements	2010	2010		
Trust preferred pools/CDO s	\$ 12,273	\$ (613)	\$ (520)	\$	\$ (6)	\$ 11,134	\$ (613)		

# CORTLAND BANCORP AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

### (Dollars in thousands, except for per share amounts)

The Company conducts other-than-temporary impairment analysis on a quarterly basis. The initial indication of other-than-temporary impairment for both debt and equity securities is a decline in the market value below the amount recorded for an investment. A decline in value that is considered to be other-than-temporary is recorded as a loss within non-interest income in the consolidated statements of income. In determining whether an impairment is other than temporary, the Company considers a number of factors, including, but not limited to, the length of time and extent to which the market value has been less than cost, recent events specific to the issuer, including investment downgrades by rating agencies and economic conditions of its industry, and a determination that the Company does not intend to sell those investments and it is not more likely than not that the Company will be required to sell the investments before recovery of its amortized cost basis less any current period credit loss. Among the factors that are considered in determining the Company s intent and ability is a review of its capital adequacy, interest rate risk position and liquidity.

The Company also considers the issuer s financial condition, capital strength and near-term prospects. In addition, for debt securities the Company considers the cause of the price decline (general level of interest rates and industry- and issuer-specific factors), current ability to make future payments in a timely manner and the issuer s ability to service debt, the assessment of a security s ability to recover any decline in market value, the ability of the issuer to meet contractual obligations and the Company s intent and ability to retain the security all of which require considerable judgment.

Collateralized debt obligations are accounted for under FASB ASC Topic 325 *Investments Other*. The Company evaluates current available information in estimating the future cash flows of securities and determines whether there have been favorable or adverse changes in estimated cash flows from the cash flows previously projected. The Company considers the structure and term of the pool and the financial condition of the underlying issuers. Specifically, the evaluation incorporates factors such as interest rates and appropriate risk premiums, the timing and amount of interest and principal payments and the allocation of payments to the various note classes. Current estimates of cash flows are based on the most recent trustee reports, announcements of deferrals or defaults, expected future deferrals and defaults, and other relevant market information.

The Company owns 32 collateralized debt obligation securities (CDO) totaling \$35,137 (par value) that are backed by trust preferred securities issued by banks, thrifts, insurance companies and real estate investment trusts. These securities were all rated investment grade at inception. Beginning the second half of 2008 and through the second quarter of 2010, factors outside the Company s control impacted the fair value of these securities and will likely continue to do so for the foreseeable future. These factors include, but are not limited to: guidance on fair value accounting, issuer credit deterioration, issuer deferral and default rates, potential failure or government seizure of underlying financial institutions or insurance companies, ratings agency actions, or regulatory actions. As a result of changes in these and various other factors during 2009 and the first half of 2010, Moody s Investors Service, Fitch Ratings and Standards and Poors downgraded multiple CDO securities, including securities held by the Company. All thirty-two of the CDO securities held by the Company are now considered to be below investment grade. The deteriorating economic, credit and financial conditions experienced in 2008 and through the first half of 2010 have resulted in illiquid and inactive financial markets and severely depressed prices for these securities. The Company analyzed the cash flow characteristics of these securities. The Company determined that for fourteen of these securities, it does not intend to sell the securities and it is not more likely than not that the Company will be required to sell the securities before recovery of its amortized cost basis. It was determined that there was no adverse change in the cash flows for these fourteen securities. The Company does not consider the investment in these assets to be other-than-temporarily impaired at June 30, 2010. However, there is a risk that subsequent evaluations could result in recognition of other-than-temporary impairment charges in the future. Upon completion of the June 30, 2010 analysis, our model indicated other-than-temporary impairment on the remaining eighteen securities, fourteen of which experienced additional defaults or deferrals during the period. These eighteen securities had impairment losses of \$18.7 million, of which \$14.8 million was recorded as expense (\$613 in the current quarter) and \$3.9 million was

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recorded in other comprehensive income (loss). These eighteen securities remained classified as available for sale at June 30, 2010, and together, the 32 securities subjected to FASB ASC Topic 320 accounted for the entire \$8.8 million of gross unrealized losses in the trust preferred pools/collateralized debt obligations category at June 30, 2010.

## CORTLAND BANCORP AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## (Dollars in thousands, except for per share amounts)

The following table details the eighteen debt securities with other-than-temporary impairment, their credit ratings at June 30, 2010 and the related losses recognized in earnings:

	Moody s/	Amount of than-temp impairn related	oorary nent		lition arch	Ade	lition	Amount of other- than-temporary impairment related to		
	Fitch	credit lo	ss at	3	31,	June 30,		cr	edit loss at	
	Rating	<b>January 1, 2010</b>		2010		2010		June 30, 2010		
PreTSL II Mezzanine	Ca/C	\$	816	\$	364	\$	94	\$	1,274	
PreTSL VIII B-3	C/C		1,390		0		0		1,390	
PreTSL XVI D	NR/C		518		0		0		518	
PreTSL XVI D	NR/C		991		0		0		991	
Alesco Preferred Funding										
VIII Class E Notes 1	Ca/C		1,500		0		0		1,500	
Tropic CDO V Class B-1L	C/C		4,425		1		0		4,426	
MM Community Funding										
III Class B	Baa3/B		6		5		0		11	
PreTSL IX Class B-2	Ca/C		247		0		27		274	
PreTSL XVII Class D	NR/C		930		0		0		930	
PreTSL XXV Class D	NR/C		1,001		0		0		1,001	
PreTSL XXVI Class D	NR/C		464		0		1		465	
PreTSL XVIII Class D	NR/C		513		0		0		513	
Trapeza CDO II Class C-1	Ca/C		317		31		218		566	
PreTSL XVII Class C	Ca/C		94		56		196		346	
PreTSL XV Class B-3	Ca/C		84		40		0		124	
PreTSL XXIII Class C-FP	C/C		204		7		0		211	
PreTSL I Mezzanine	Caa1/C		103		1		77		181	
PreTSL XV Class B-2	Ca/C		84		39		0		123	
Total		\$	13,687	\$	544	\$	613	\$	14,844	

# CORTLAND BANCORP AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## (Dollars in thousands, except for per share amounts)

The following table provides additional information related to our entire pooled trust preferred collateralized debt obligations as of June 30, 2010 used to evaluate other-than-temporary impairments.

Pooled Trust Preferred Security Detail

						Manular	Deferrals and	Excess Subordination
						Number of	Defaults as	as a % of
				Unrealized	Moody s	s/ Issuers	% of	Current
		Book		Gain	Fitch	Currently		Performing
			Fair			5		U
Deal	Class	Value	Value	Loss	Rating	Performing	g Collateral	Collateral
PreTSL I	Mezzanine	\$ 764	\$ 648	\$ (116)	Caal/C	26	24.86%	0.00%
PreTSL II	Mezzanine	838	605	(233)	Ca/C	22	38.90	0.00
PreTSL IV	Mezzanine	183	127	(56)	Ca/CCC	4	27.07	19.14
PreTSL V	Mezzanine	274	193	(81)	Ba3/C	2	43.12	0.00
PreTSL VIII	B-3	610	200	(410)	C/C	23	43.67	0.00
PreTSL IX	B-2	725	313	(412)	Ca/C	35	29.22	0.00
PreTSL XV	B-2	378	91	(287)	Ca/C	56	26.58	0.00
PreTSL XV	B-3	378	91	(287)	Ca/C	56	26.58	0.00
PreTSL XVI	D	0	0	0	NR/C	39	36.99	0.00
PreTSL XVI	D	0	0	0	NR/C	39	36.99	0.00
PreTSL XVII	С	632	52	(580)	Ca/C	42	23.97	0.00
PreTSL XVII	D	0	0	0	NR/C	42	23.97	0.00
PreTSL XVIII	D	0	0	0	NR/C	58	22.19	0.00
PreTSL XXIII	C-2	1,011	121	(890)	C/C	93	27.67	0.00
PreTSL XXIII	C-FP	1,545	285	(1,260)	C/C	93	27.67	0.00
PreTSL XXV	D	0	0	0	NR/C	53	30.96	0.00
PreTSL XXVI	D	0	0	0	NR/C	52	31.48	0.00
I-PreTSL I	B-1	985	695	(290)	NR/BB	16	9.04	8.26
I-PreTSL I	B-2	1,000	699	(301)	NR/BB	16	9.04	8.26
I-PreTSL I	B-3	1,000	697	(303)	NR/BB	16	9.04	8.26
I-PreTSL II	B-3	2,990	2,397	(593)	NR/BB	29	0.00	14.33
I-PreTSL III	B-2	1,000	688	(312)	B2/BB	24	5.81	9.60
I-PreTSL III	С	1,000	528	(472)	NR/B	24	5.81	2.04
I-PreTSL IV	B-1	1,000	642	(358)	Ba2/B	31	4.17	9.28
I-PreTSL IV	B-2	1,000	642	(358)	Ba2/B	31	4.17	9.28
I-PreTSL IV	С	500	227	(273)	Caa1/CCC	C 31	4.17	5.11
Alesco VIII	E	0	0	0	Ca/C	59	33.87	0.00
MM Community								
Funding III	В	453	381	(72)	Baa3/B	8	22.69	10.80
MM Community				. ,				
Funding II	В	191	191	0	Baa2/BB	6	26.98	14.21
Tropic V	B-1L	0	0	0	C/C	53	43.44	0.00
Trapeza II	C-1	447	203	(244)	Ca/C	24	37.04	0.00

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Trapeza IX	B-1	1,000	418	(582)	Ca3/CC	42	10.91	0.00
Total		\$ 19,904	\$ 11,134	\$ (8,770)				

The market for these securities at June 30, 2010 is not active and markets for similar securities are also not active. The inactivity was evidenced first by a significant widening of the bid-ask spread in the brokered markets in which CDOs trade and then by a significant decrease in the volume of trades relative to historical levels. The new issue market is also inactive as no new pooled trust preferred CDOs have been issued since 2007. There are currently very few market participants who are willing and or able to transact for these securities. The pooled market value for these securities remains very depressed relative to historical levels. Although there has been marked improvement in the credit spread premium in the corporate bond space, no such improvement has been noted in the market for trust preferred CDO s.

## CORTLAND BANCORP AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

(Dollars in thousands, except for per share amounts)

Given conditions in the debt markets today and the absence of observable transactions in the secondary and the new issue markets, we determined:

The few observable transactions and market quotations that are available are not reliable for purposes of determining fair value at June 30, 2010;

An income valuation approach technique (present value technique) that maximizes the use of relevant observable inputs and minimizes the use of unobservable inputs will be equally or more representative of fair value than the market approach valuation technique used at prior measurement dates; and

The CDOs will be classified within Level 3 of the fair value hierarchy because the Company determined that significant adjustments are required to determine fair value at the measurement date.

The Company enlisted the aid of an independent third party to perform the TRUP CDO valuations. The approach to determining fair value involved the following process:

- 1. Estimate the credit quality of the collateral using average probability of default values for each issuer (adjusted for rating levels).
- 2. Consider the potential for correlation among issuers within the same industry for default probabilities (e.g. banks with other banks).
- 3. Forecast the cash flows for the underlying collateral and apply to each CDO tranche to determine the resulting distribution among the securities.
- 4. Discount the expected cash flows to calculate the present value of the security.
- 5. The effective discount rates on an overall basis generally range from 9.09% to 45.10% and are highly dependent upon the credit quality of the collateral, the relative position of the tranche in the capital structure of the CDO and the prepayment assumptions.

The following table presents the assets measured on a nonrecurring basis on the consolidated balance sheets at their fair value as of June 30, 2010 and December 31, 2009 by level within the fair value hierarchy. Impaired loans that are collateral dependent are written down to fair value through the establishment of specific reserves. Techniques used to value the collateral that secure the impaired loans include: quoted market prices for identical assets classified as Level 1 inputs; observable inputs, employed by certified appraisers, for similar assets classified as Level 2 inputs. In cases where valuation techniques include inputs that are unobservable and are based on estimates and assumptions developed by management based on the best information available under each circumstance, the asset valuation is classified as Level 3 inputs.

		June	30, 2010		
	Level 1	Level 2	Level 3	Total	
Assets Measured on a Non-recurring basis Impaired loans Other real estate owned Mortgage loans held for sale	\$ 37	\$ 157 760	\$	\$ 157 760 37	
	Level 1	Decembe Level 2	er 31, 2009 Level 3	Total	
Assets Measured on a Non-recurring basis Impaired loans Other real estate owned	\$	\$ 1,100 687	\$	\$ 1,100 687	

## CORTLAND BANCORP AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

(Dollars in thousands, except for per share amounts)

Impaired Loans: A loan is considered to be impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts due (both interest and principal) according to the contractual terms of the loan agreement. Impaired loans are measured, as a practical expedient, at the loan s observable market price or the fair market value of the collateral if the loan is collateral dependent. At June 30, 2010, the recorded investment in impaired loans was \$277 with a related reserve of \$120 resulting in a net balance of \$157. At December 31, 2009, the recorded investment in impaired loans was \$1,256 with a related reserve of \$156 resulting in a net balance of \$1,100. Other Real Estate Owned (OREO): Real Estate acquired through foreclosure or deed-in-lieu of foreclosure is included in other assets. Such real estate is carried at fair value less estimated costs to sell. Any reduction from the carrying value of the related loan to fair value at the time of acquisition is accounted for as a loan loss. Any subsequent reduction in fair market value is reflected as a valuation allowance through a charge to income. Costs of significant property improvements are capitalized, whereas costs, relating to holding and maintaining the property, are charged to expense. At June 30, 2010 the recorded investment in OREO was \$770 with a valuation allowance of \$10 resulting in a net balance of \$10 resulting in a net balance of \$687.

Mortgage loans held for sale: The fair value of loans held-for-sale is based upon an actual purchase and sale agreement between the Company and an independent market participant. The sale is executed within a reasonable period following quarter end at the stated fair value.

#### Financial Instruments

The FASB ASC Topic 825, *Financial Instruments*, requires disclosure of fair value information about financial instruments, whether or not recognized in the Consolidated Balance Sheets, for which it is practicable to estimate the value. In cases where quoted market prices are not available, fair values are based on estimates using present value or other estimation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows.

Such techniques and assumptions, as they apply to individual categories of the financial instruments, are as follows: Cash and cash equivalents The carrying amounts for cash and cash equivalents are a reasonable estimate of those assets fair value.

Investment securities Fair values of securities are based on quoted market prices, where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable securities. Prices on trust preferred securities were calculated using a discounted cash-flow technique. Cash flows were estimated based on credit and prepayment assumptions. The present value of the projected cash flows was calculated using a discount rate equal to the current yield used to accrete the beneficial interest.

Loans, net of allowance for loan loss Market quotations are generally not available for loan portfolios. The fair value is estimated by discounting future cash flows using current market inputs at which loans with similar terms and qualities would be made to borrowers of similar credit quality.

Accrued interest receivable The carrying amount is a reasonable estimate of these assets fair value.

Demand and savings deposits Demand, savings, and money market deposit accounts are valued at the amount payable on demand.

## CORTLAND BANCORP AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

(Dollars in thousands, except for per share amounts)

Time deposits The fair value of certificates of deposit is based on the discounted value of contractual cash flows. The discount rates are estimated using market rates currently offered for similar instruments with similar remaining maturities.

FHLB advances The fair value for fixed rate advances is estimated by discounting the future cash flows using rates at which advances would be made to borrowers with similar credit ratings and for the same remaining maturities. The fair value for the fixed rate advances that are convertible to quarterly LIBOR floating rate advances on or after certain specified dates at the option of the FHLB and the FHLB fixed rate advances that are putable on or after certain specified dates at the option of the FHLB are priced using the FHLB of Cincinnati s model.

Other short term borrowings Other short term borrowings generally have an original term to maturity of one year or less. Consequently, their carrying value is a reasonable estimate of fair value.

Subordinated debt The carrying amount for the subordinated debt is a reasonable estimate of the debts fair value due to the fact the debt floats based on LIBOR and resets quarterly.

Accrued interest payable The carrying amount is a reasonable estimate of these liabilities fair value.

The fair value of unrecorded commitments at June 30, 2010 and December 31, 2009 is not material.

In addition, other assets and liabilities of the Company that are not defined as financial instruments are not included in the disclosures, such as property and equipment. Also, non-financial instruments typically not recognized in financial statements nevertheless may have value but are not included in the above disclosures. These include, among other items, the estimated earning power of core deposit accounts, the trained work force, customer goodwill and similar items. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company. The carrying amounts and estimated fair values of the Company s financial instruments are as follows:

	J	)10	December 31, 2009				
	Carryi	0	Estimated	(	Carrying		stimated
	amour	t F	air Value		amount	Fa	air Value
ASSETS							
Cash and cash equivalents	\$ 31,		31,768	\$	44,823	\$	44,823
Investment securities available for sale	153,	531	153,631		141,273		141,273
Investment securities held to maturity	25,	339	26,264		30,651		31,490
Loans, net of allowance for loan losses	234,	<b>597</b>	240,956		245,811		250,913
Accrued interest receivable	2,	43	2,143		2,112		2,112
LIABILITIES							
Demand and savings deposits	\$ 215,	<b>176</b> \$	215,176	\$	222,704	\$	222,704
Time deposits	155,	313	159,173		164,791		168,947
FHLB advances	51,	500	55,245		56,500		59,805
Other short term borrowings	7,	)15	7,015		6,866		6,866
Subordinated debt	5,	155	5,155		5,155		5,155
Accrued interest payable		510	610		725		725

## CORTLAND BANCORP AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

## (Dollars in thousands, except for per share amounts)

10.) Memorandum of Understanding

As disclosed under Item 5 of the Form 10Q filing for the quarter ended June 30, 2009, Cortland Banks, in May 2009, was presented with an informal memorandum of understanding.

On May 26, 2009, the Board of Directors of Cortland Bancorp and Cortland Banks adopted resolutions authorizing its President and Chief Executive Officer to enter into the Memorandum of Understanding (MOU) with the Federal Reserve. The MOU was executed June 1, 2009. The Division of Financial Institutions, State of Ohio, became a party to the MOU in December 2009, when the agreement was revised. The revised MOU was executed December 31, 2009. The MOU requires the Company and Cortland Banks to obtain the Federal Reserve s approval prior to: (i) incurring any debt; (ii) repurchasing any of its stock; or (iii) paying any dividends.

The MOU also required Cortland Banks, within specified timeframes, to submit the following plans to the Federal Reserve for its approval: (i) a plan to strengthen and improve management of the overall risk exposure of the investment portfolio; (ii) a plan to maintain an adequate capital position, (iii) a plan to strengthen board oversight of the management and operations of the Bank and (iv) a plan for 2010 to improve the Bank s earnings and overall condition.

The provisions of the MOU shall remain effective and enforceable until stayed, modified, terminated or suspended by the Federal Reserve. The Company is substantially in compliance with the provisions of the MOU as of June 30, 2010.

## CORTLAND BANCORP AND SUBSIDIARIES CONSOLIDATED AVERAGE BALANCE SHEETS, YIELDS AND RATES (UNAUDITED) (Fully taxable equivalent basis in thousands of dollars)

		JUNE 30, 2010 Average Average			D DATE A IBER 31, 2	2009	JUNE 30, 2009		
	Average Balance	1	Average	Average Balance		Average	Average Average Balance		Average
	(1)	Interest	Rate	(1)	Interest	Rate	(1)	Interest	Rate
ASSETS Interest earning deposits and other									
assets Investment securities	\$ 29,795	<b>\$</b> 43	0.29%	\$ 59,923	\$ 155	0.27%	\$ 52,929	\$ 68	0.26%
(1) (2) Loans (2) (3)	185,314 240,039	4,043 7,436	4.36% 6.22%	176,524 238,290	8,965 15,229	5.08% 6.39%	186,557 239,594	4,884 7,653	5.24% 6.40%
Total interest-earning assets	455,148	\$11,522	5.08%	474,737	\$ 24,349	5.13%	479,080	\$ 12,605	5.27%
Cash and due from banks Bank premises and	6,597			6,661			6,630		
equipment Other assets	7,019 19,569			7,392 9,460			7,510 3,910		
Total non-interest-earning									
assets	33,185			23,513			18,050		
Total Assets	\$ 488,333			\$498,250			\$497,130		
LIABILITIES AND SHAREHOLDERS EQUITY Interest-bearing									

demand deposits Savings Time	\$ 69,786 \$ 88,267 160,207	5 137 134 1,891	0.40% 0.31% 2.38%	\$ 65,266 84,933 175,153	\$ 436 516 5,342	0.67% 0.61% 3.05%	\$ 63,105 83,836 179,389	\$ 281 332 2,909	0.90% 0.80% 3.27%
<b>Total interest-bearing</b> <b>deposits</b> Other borrowings Subordinated Debt	318,260 61,061 5,155	2,162 1,177 45	1.37% 3.89% 1.73%	325,352 68,307 5,155	6,294 2,813 127	1.93% 4.12% 2.46%	326,330 68,542 5,155	3,522 1,414 77	2.18% 4.16% 2.99%
Total interest-bearing liabilities	384,476 \$	5 3,384	1.77%	398,814	\$ 9,234	2.32%	400,027	\$ 5,013	2.53%

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Demand deposits Other liabilities Shareholders equity	60,283 4,694 38,880		58,506 4,857 36,073		57,901 3,958 35,244		
Total liabilities and Shareholders equity	\$ 488,333		\$ 498,250		\$ 497,130		
Net interest income		\$ 8,138		\$15,115		\$ 7,592	
Net interest rate spread (4)			3.31%		2.81%		2.74%
Net interest margin (5)			3.58%		3.19%		3.16%
Ratio of interest-earning assets to interest-bearing liabilities			1.18		1.19		1.20
(1) Includes both taxable and tax exempt securities and loans.							
(2) Tax exempt interest is shown on a tax equivalent basis for proper comparison using a statutory federal income tax rate of 34%. The tax equivalent income adjustment for loans and investment is \$33 and \$321 for June 30, 2010, \$82 and \$644 for December 31, 2009, \$42 and \$322 for June 30, 2009.							

 (3) Includes applicable loan origination and commitment fees, net of deferred origination cost amortization.

(4) Interest rate spread represents the difference between the yield on earning assets and the rate paid on interest bearing liabilities.

(5) Interest margin is calculated by dividing the difference between total interest earned and total interest expensed by total interest-earning assets.

See accompanying notes to the unaudited consolidated financial statements of Cortland Bancorp and Subsidiaries

## CORTLAND BANCORP AND SUBSIDIARIES CONSOLIDATED AVERAGE BALANCE SHEETS, YIELDS AND RATES (UNAUDITED) (Fully taxable equivalent basis in thousands of dollars)

**OUARTER TO DATE AS OF** MARCH 31, 2010 **JUNE 30, 2010** JUNE 30, 2009 Average Average Average Average Average Average Balance Balance Balance (1) **Interest Rate** (1)(1)Interest Rate Interest Rate ASSETS Interest earning deposits and other assets \$ 25,320 \$ 20 **0.33%** \$ 34,320 \$ 23 0.26% \$ 75,331 \$ 48 0.26% Investment securities (1) 190,654 2,044 4.28% 179,916 1,999 4.45% 169.883 5.18% (2)2,173 Loans (2) (3) 3,740 6.29% 6.15% 236,553 6.40% 238,058 242.043 3.696 3.777 **Total interest-earning** assets 454,032 \$ 5,804 5.12% 456,279 \$5,718 481,767 \$5,998 5.04% 5.00% Cash and due from banks 6,647 6,547 6,637 Bank premises and 6.961 equipment 7.077 7.457 Other assets 20,033 18,938 4,503 Total non-interest-earning 32,562 18,597 assets 33,641 **Total Assets** \$487,673 \$488.841 \$500,364

LIABILITIES AND									
SHAREHOLDERS									
EQUITY									
Interest-bearing demand									
deposits	\$ 70,190	<b>\$ 64</b>	0.36%	\$ 69,378	\$ 73	0.43%	\$ 63,972	\$ 118	0.74%
Savings	88,992	60	0.27%	87,534	74	0.34%	85,613	148	0.69%
Time	158,691	922	2.33%	161,740	969	2.43%	180,219	1,421	3.16%
Total interest-bearing									
deposits	317,873	1,046	1.32%	318,652	1,116	1.42%	329,804	1,687	2.05%
-	,	· ·		,	,		<i>,</i>	<i>,</i>	
Other borrowings	59,222	555	3.76%	62,920	622	4.01%	68,795	711	4.15%
Subordinated Debt	5,155	23	1.76%	5,155	22	1.70%	5,155	34	2.65%
Total interest-bearing									
liabilities	382,250	\$ 1,624	1.70%	386,727	\$ 1,760	1.85%	403,754	\$ 2,432	2.42%

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Demand deposits Other liabilities Shareholders equity	60,988 4,466 39,969		59,572 4,764 37,778		58,087 4,068 34,455		
Total liabilities and Shareholders equity	\$ 487,673		\$ 488,841		\$ 500,364		
Net interest income		\$ 4,180		\$ 3,958		\$ 3,566	
Net interest rate spread (4)			3.42%		3.19%		2.58%
Net interest margin (5)			3.68%		3.47%		2.98%
Ratio of interest-earning assets to interest-bearing liabilities			1.19		1.18		1.19
naonnies			1.17		1.10		1.17
(1) Includes both taxable and tax exempt securities and loans.							
(2) Tax exempt interest is shown on a tax equivalent basis for proper comparison using a statutory federal income tax rate of 34%. The tax equivalent income adjustment for loans and investment is \$16 and \$169 for June 30, 2010, \$17 and \$151 for March 31, 2010 and \$17 and \$160 for June 30, 2009.							
(3) Includes applicable loan							

origination and commitment fees, net of deferred origination cost amortization.

(4) Interest rate spread represents the difference between the yield on earning assets and the rate paid on interest bearing liabilities.

(5) Interest margin is calculated by dividing the difference between total interest earned and total interest expensed by total interest-earning assets.

See accompanying notes to the unaudited consolidated financial statements of Cortland Bancorp and Subsidiaries

# CORTLAND BANCORP AND SUBSIDIARIES ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS SELECTED FINANCIAL DATA FOR QUARTER ENDED

(In thousands of dollars, except for ratios and per share amounts)

Unaudited SUMMARY OF OPERATIONS		une 30, 2010	arch 31, 2010	D	ecember 31, 2009	Se	eptember 30, 2009	une 30, 2009
Total interest expense	\$	5,619 (1,624)	\$ 5,549 (1,760)	\$	5,681 (1,973)	\$	5,701 (2,248)	\$ 5,821 (2,432)
NET INTEREST INCOME (NII) Provision for loan losses		3,995 (120)	3,789 (175)		3,708 (90)		3,453 (121)	3,389 (65)
NII after loss provision Security gains ( losses) including		3,875	3,614		3,618		3,332	3,324
impairment losses Gain on sale of loans Total other income (excluding		350 38	(544) 4		(257) 32		(2,463) 43	(7,770) 119
security and loan gains) Total other noninterest expense		726 (3,210)	704 (2,739)		771 (3,428)		752 (3,383)	736 (3,557)
Income (loss) before tax		1,779	1,039		736		(1,719)	(7,148)
Net income (loss)	\$	1,324	\$ 894	\$	643	\$	(983)	\$ (4,598)
<b>PER COMMON SHARE DATA</b> (1) Net (loss) income, both basic and								
diluted	\$	0.29	\$ 0.20	\$	0.14	\$	(0.22)	\$ (1.01)
Book value		8.89	8.59		8.16		8.18	7.77
BALANCE SHEET DATA	_							
Assets		478,872	485,916	\$	497,299	\$	498,375	500,049
Investments Net loans		178,970 234,697	187,172 234,690		171,924 245,811		173,958 234,150	141,773 233,096
Deposits		234,097 370,489	375,287		387,495		379,946	386,169
Borrowings		58,515	58,619		63,366		71,801	68,903
Subordinated Debt		5,155	5,155		5,155		5,155	5,155
Shareholders equity		40,220	38,732		36,908		37,024	35,156
AVERAGE BALANCES								
Assets		487,673	488,841	\$	495,976	\$	502,645	500,364
Investments		190,654	179,916		173,799		154,037	169,883
Net loans		235,546	239,615		234,996		234,140	234,016
Deposits		378,861	378,224		381,458		385,524	387,891

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Borrowings Subordinated Debt Shareholders equity	59,222 5,155 39,969	62,920 5,155 37,778	66,985 5,155 37,397	69,166 5,155 36,380	68,795 5,155 34,455
ASSET QUALITY RATIOS Loans 30 days or more beyond their contractual due date as a percent of	0.50.00	0.00%	0.000	0.50%	0.050
total loans Underperforming assets (2) as a percentage of:	0.78%	0.69%	0.80%	0.59%	0.85%
Total assets Equity plus allowance for loan losses	1.06 11.85	1.08 12.76	0.98 12.37	0.46 5.85	0.42 5.57
Tier I capital	10.52	11.23	10.59	5.09	4.54
FINANCIAL RATIOS Return on average equity Return on average assets Effective tax rate Net interest margin (1) Basic and diluted	13.25% 1.08 25.58 3.68	9.83% 0.73 14.00 3.47	6.88% 0.52 12.64 3.34	(10.81)% (0.78) (42.82) 3.06	(53.38)% (3.68) (35.67) 2.98
<ul> <li>(1) Basic and diluted earnings per share are based on weighted average shares outstanding. Book value per common share is based on shares outstanding at each period.</li> </ul>					
<ul> <li>(2) Underperforming assets include non accrual loans and investments, OREO and restructured loans.</li> </ul>					

## CORTLAND BANCORP AND SUBSIDIARIES <u>ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL</u> <u>CONDITION AND RESULTS OF OPERATIONS</u> (Dollars in thousands, except for per share amounts)

#### Financial Review

The following is management s discussion and analysis of the financial condition and results of operations of Cortland Bancorp (the Company ). The discussion should be read in conjunction with the Consolidated Financial Statements and related notes included elsewhere in this report.

## Note Regarding Forward-looking Statements

The Private Securities Litigation Reform Act of 1995 provides a safe harbor for forward-looking statements. In addition to historical information, certain information included in this Quarterly Report on Form 10-Q and other material filed or to be filed by the Company with the Securities and Exchange Commission (as well as information included in oral statements or other written statements made or to be made by the Company) may contain herein, the forward-looking statements that involve risks and uncertainties. The words believes, expects, may, will, sh

projects, contemplates, anticipates, forecasts, intends, or similar terminology identify forward-looking state These statements reflect management s beliefs and assumptions, and are based on information currently available to management.

Economic circumstances, the Company s operations and actual results could differ significantly from those discussed in any forward-looking statements. Some of the factors that could cause or contribute to such differences are changes in the economy and interest rates either nationally or in the Company s market area; changes in customer preferences and consumer behavior; increased competitive pressures or changes in either the nature or composition of competitors; changes in the legal and regulatory environment; changes in factors influencing liquidity such as expectations regarding the rate of inflation or deflation, currency exchange rates, and other factors influencing market volatility; unforeseen risks associated with other global economic, political and financial factors.

While actual results may differ significantly from the results discussed in the forward-looking statements, the Company undertakes no obligation to update publicly any forward-looking statement for any reason, even if new information becomes available.

## Analysis of Assets and Liabilities

Earning assets are comprised of investment securities, loans and deposits at financial institutions, mainly the Federal Reserve Bank. Earning assets were \$441,062 at June 30, 2010, a decrease of 4.9% from June 30, 2009, which was \$463,733, and a decrease of 3.4% since December 31, 2009, which stood at \$456,783.

Total cash and cash equivalents decreased by \$13,055 from year-end and by \$60,851 from the balance at June 30, 2009. This occurred mainly in deposits held at the Federal Reserve Bank, which decreased by \$16,386 from year-end and decreased by \$67,093 from June 30, 2009, as funds were employed into the investment portfolio.

Investment securities are classified as available-for-sale to give management the flexibility to sell the securities prior to maturity, if needed, based on fluctuating interest rates or changes in our funding requirements. However, some securities are maintained in our held-to-maturity investment portfolio.

At June 30, 2010, the investment securities portfolio was \$178,970 compared to \$141,773 at June 30, 2009, an increase of \$37,197 or 26.2%. Investment securities increased \$7,046 compared to December 31, 2009, an increase of 4.1%. This increase is primarily the result of management s decision to invest a portion of liquid funds into short-term investment grade securities. Investment securities represented 40.6% of earning assets at June 30, 2010, compared to 30.6% at June 30, 2009, and 37.6% at December 31, 2009. Management, in the first half of 2009 allowed proceeds of calls or sales of investments to build up in an interest-bearing deposit account. Since then, management invested in U.S. Government agencies, municipal bonds and mortgage-backed securities. As the Company manages its balance sheet for asset growth, asset mix, liquidity and for current interest rates and interest rate forecasts, several securities in the investment portfolio were sold in the quarter ended June 30, 2010 with the intent of reinvesting in shorter term, higher cash flowing instruments. Management has also used funds to decrease borrowings as they mature. The investment portfolio represented 48.3% of each deposit dollar, up from 36.7% a year ago and 44.4% of year end levels.

# CORTLAND BANCORP AND SUBSIDIARIES <u>ITEM 2. MANAGEMENT</u> S DISCUSSION AND ANALYSIS OF FINANCIAL <u>CONDITION AND RESULTS OF OPERATIONS (CONTINUED)</u>

## (Dollars in thousands, except for per share amounts)

The investment securities available-for-sale portfolio had net unrealized losses of \$4.6 million at June 30, 2010, a decrease of \$4.8 million compared to net unrealized losses of \$9.4 million at June 30, 2009, and a decrease of \$1.7 million compared to net unrealized losses of \$6.3 million at December 31, 2009. Contributing to the volatility in net unrealized losses over the past twelve months are changes in interest rates and an inactive market for certain securities as discussed in Note 8 to the financial statements. A \$14.5 million other-than-temporary-impairment was recorded during 2009 related to pooled trust preferred securities and investments in General Motors Corporation bonds, while \$1,157 was recorded to date in 2010.

Loans net of the allowance for losses increased by \$1,601 during the twelve month period from June 30, 2009 to June 30, 2010, and decreased by \$11,114 from year-end. Gross loans as a percentage of earning assets stood at 53.8% as of June 30, 2010, 50.8% at June 30, 2009 and 54.3% as of December 31, 2009. The loan to deposit ratio was 61.0% at both June 30, 2010 and 2009. The decrease in loans from year end was due in part to two 60 day term commercial loans for a total of \$12,500 that closed in December 2009 and was fully secured by segregated deposit accounts with the Bank. The loans matured in the first quarter of 2010. At June 30, 2010 the loan loss allowance of \$2,514 represented approximately 1.06% of outstanding loans, and at June 30, 2009 the loan loss allowance of \$2,556 represented approximately 1.09% of outstanding loans. The loan loss allowance at December 31, 2009 of \$2,437 represented approximately 0.98% of outstanding loans.

During the first six months, loan charge-offs were \$329 in 2010 compared to \$207 in 2009, while the recovery of previously charged-off loans amounted to \$111 in 2010 and \$77 in 2009. The charge-offs in 2010 were due in part to one commercial real estate loan totaling \$132 for which \$75 had been previously reserved. Charge-offs of specific problem loans, as well as for smaller balance homogeneous loans, are recorded periodically during the year. The number of loan accounts and the amount of charge-off associated with account balances vary from period to period as loans are deemed uncollectible by management

Loans accounted for on a nonaccrual basis increased from \$1,2 million at the December 31, 2009 quarter end to \$1.4 million at the recent quarter ended June 30, 2010 and from \$724 at June 30, 2009. This increase is isolated to a few account relationships which have not been able to meet their contractual payment obligations and is not reflective of any identifiable trend in asset quality deterioration. Non-accrual loans at June 30, 2010 represented 0.6% of the loan portfolio compared to 0.5% at December 31, 2009 and 0.3% at June 30, 2009.

Bank owned life insurance had a cash surrender value of \$12,287 at June 30, 2010, \$13,211 at December 31, 2009 and \$12,980 at June 30, 2009. The decrease is due to death benefit proceeds of \$1,138 received in the second quarter of 2010. Other assets decreased by \$142 from year-end and increased by \$2,048 from June 30, 2009. The increase from a year ago is due primarily to a prepaid assessment of \$2,974 paid to the Federal Deposit Insurance Corporation in December. The balance at June 30, 2010 is \$2,506. Net deferred tax assets measured \$7,644 at June 30, 2010, \$7,893 at December 31, 2009 and \$7,960 at June 30, 2009, primarily reflecting deferred tax benefits arising from unrealized losses on available for sale investment securities and other-than-temporary impairment losses recognized in 2008, 2009 and 2010. Interest receivable on investments and loans stood at \$2,143 at June 30, 2010, \$2,112 at December 31, 2009 and \$2,034 at June 30, 2009.

Non interest-bearing deposits decreased by \$762 from year-end and increased by \$1,211 from twelve months ago. Interest-bearing deposits decreased by \$16,244 from year-end and decreased by \$16,891 from June 30, 2009. The decrease from year end is primarily due to money market accounts opened in December 2009 to secure two loans totaling \$12,500 that were closed when the loans matured in early 2010.

Federal Home Loan Bank advances and other short term borrowings decreased by \$4,851 from year-end and decreased by \$10,388 from June 30, 2009. The decrease is due to management s decision to pay down individual borrowings at their respective maturities rather than refinancing. Future maturities are also expected to be paid off.

## CORTLAND BANCORP AND SUBSIDIARIES <u>ITEM 2. MANAGEMENT</u> S DISCUSSION AND ANALYSIS OF FINANCIAL <u>CONDITION AND RESULTS OF OPERATIONS (CONTINUED)</u>

Other liabilities remained relatively consistent measuring \$4,493 at June 30, 2010, \$4,375 at December 31, 2009 and \$4,666 at June 30, 2009. The largest component is accrued expense which measured \$2,428 at June 30, 2010, \$2,854 at December 31, 2009 and \$3,053 at June 30, 2009. Included in this category is accrued expense for post-retirement benefits. The Company completed its management reorganization during 2010 and recorded a reduction in the post retirement plans of \$542, offset by a severance accrual of \$85.

## Capital Resources

Regulatory standards for measuring capital adequacy require banks and bank holding companies to maintain capital based on risk-adjusted assets so that categories of assets of potentially higher credit risk require more capital backing than assets with lower risk. In addition, banks and bank holding companies are required to maintain capital to support, on a risk-adjusted basis, certain off-balance sheet activities such as standby letters of credit and interest rate swaps. The risk-based standards classify capital into two tiers. Tier 1 capital consists of common shareholders equity, noncumulative and cumulative perpetual preferred stock, qualifying trust preferred securities and minority interests less intangibles and the unrealized market value adjustment of investment securities available for sale. Tier 2 capital consists of a limited amount of the allowance for loan and lease losses, perpetual preferred stock (not included in Tier 1), hybrid capital instruments, term subordinated debt, and intermediate-term preferred stock.

In April 2009, the FFIEC issued additional instructions for reporting of direct credit substitutions that have been downgraded below investment grade. Included in the definition of a direct credit substitute are mezzanine and subordinated tranches of collateralized debt obligations and non agency Collateralized Mortgage Obligations. Adopting these instructions beginning in 2009 results in an increase in total risk weighted assets with an attendant decrease in the risk-based capital and Tier 1 risk based capital ratios.

As a result of the decline in value of our trust preferred CDO securities, the regulatory capital levels of the Bank have come under significant pressure. As a result of investment downgrades by the rating agencies during 2009 and 2010, all of the trust preferred CDO s and the General Motors corporate securities were rated as highly speculative grade debt securities. As a consequence, the Bank is required to maintain higher levels of regulatory risk-based capital for these securities due to the greater perceived risk of default by the underlying bank and insurance company issuers. Specifically, regulatory guidance requires the Bank to apply a higher risk weighting formula for these securities to calculate its regulatory capital ratios. The result of that calculation increased the Bank s risk-weighted assets for these securities to \$94.0 million, versus their carrying value of \$20,190 thereby significantly diluting the regulatory capital ratios.

In management s opinion, as supported by the data in the following table, the Company met all capital adequacy requirements to which it was subject as of June 30, 2010 and December 31, 2009. As of those dates, the Company was well capitalized under regulatory prompt corrective action provisions.

	Actual Reg Capital Rat	, <b>.</b>	Regulatory Capital Ratio requirements to be:			
	June 30, Dec. 31, 2010 2009		Well Capitalized	Adequately Capitalized		
Total risk-based capital to risk-weighted assets	14.01%	13.22%	10.00%	8.00%		
Tier I capital to risk-weighted assets	13.29%	12.54%	6.00%	4.00%		
Tier I capital to average assets	9.81%	9.09%	5.00%	4.00%		

Risk based capital standards require a minimum ratio of 8% of qualifying total capital to risk-adjusted total assets with at least 4% constituting Tier 1 capital. Capital qualifying as Tier 2 capital is limited to 100% of Tier 1 capital. All banks and bank holding companies are also required to maintain a minimum leverage capital ratio (Tier 1 capital to total average assets) in the range of 3% to 4%, subject to regulatory guidelines. Capital ratios remained above regulatory minimums for well capitalized financial institutions.

## CORTLAND BANCORP AND SUBSIDIARIES <u>ITEM 2. MANAGEMENT</u> S DISCUSSION AND ANALYSIS OF FINANCIAL <u>CONDITION AND RESULTS OF OPERATIONS (CONTINUED)</u>

The Federal Deposit Insurance Corporation Improvement Act of 1991 (FDICIA) required banking regulatory agencies to revise risk-based capital standards to ensure that they adequately account for the following additional risks: interest rate, concentration of credit, and non traditional activities. Accordingly, regulators will subjectively consider an institution s exposure to declines in the economic value of its capital due to changes in interest rates in evaluating capital adequacy. The table below illustrates the Company s qualifying capital and risk weighted assets at June 30, 2010 and December 31, 2009 and the amounts by which the well capitalized thresholds are exceeded.

	Risk Base June 30, 2010				
Tier 1 Capital Tier 2 Capital	\$	48,252 2,598	\$	46,015 2,511	
QUALIFYING CAPITAL	\$	50,850	\$	48,526	
Risk-Adjusted Total Assets (*)	\$	362,921	\$	367,083	
Tier 1 Risk- Based Capital excess Total Risk- Based Capital excess Total Leverage Capital excess	\$	26,477 14,558 23,669	\$	23,990 11,818 20,696	

(\*) Includes

off-balance

sheet exposures

Average total assets for leverage capital purposes is calculated as average assets, less intangibles and the net unrealized market value adjustment of quarter end June 30, 2010 investment securities available for sale, which averaged \$491,662 for the six months ended June 30, 2010 and \$506,376 for the year ended December 31, 2009. The Company s Board of Directors declared a quarterly stock dividend of 1% payable on April 1, 2009 to shareholders

of record as of March 9, 2009. Regulations require that Investments designated as available for sale are marked-to-market with corresponding entries to the deferred tax account and shareholders equity. Regulatory agencies, however, exclude these adjustments in computing risk-based capital, as their inclusion would tend to increase the volatility of this important measure of

capital adequacy.

## CORTLAND BANCORP AND SUBSIDIARIES ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (CONTINUED) (Dollars in thousands, except for per share amounts)

# Analysis of Earnings

**Executive Summary** 

Net income for the six months ended June 30, 2010 was \$2.2 million or \$.49 per share compared to a net loss of \$6 million or (\$1.32) per share a year ago.

Core earnings for the six months which exclude non-recurring items such as impairment loss and gain on securities sales were \$2.1 million at June 30, 2010 compared to \$1.8 million for the same period in 2009.

Net interest margin of 3.68% for the quarter is an improvement on both a linked quarter basis 3.47% and year-over-year of 2.98% as the Company continues to optimally manage its balance sheet in this historically low interest rate environment.

The Company continues to benefit from a high quality, low delinquency loan portfolio, with charge offs at 0.18% of average loans, nonperforming loans at 0.57% of total loans and an allowance for loan losses at 185% of nonperforming loans at quarter end.

Pre-tax impairment losses in the quarter on certain investment securities were \$613 in 2010 versus \$7.9 million in the comparable period of 2009, a decrease of more than \$7.2 million.

As the Company manages its balance sheet for asset growth, asset mix, liquidity and for current interest rates and interest rate forecasts, several securities in the investment portfolio were sold in the quarter resulting in a \$920 gain on available for sale securities.

Excluding the impairment charges and securities sale previously noted, noninterest income was \$807 for the three months ended June 30, 2010 versus \$937 for the same period in 2009. The \$130 difference was primarily the result of a reduced volume of loans sold to the secondary market in 2010 generating lesser gains.

Noninterest expense for the quarter ended June 30, 2010 was \$3.2 million versus \$3.6 million for the comparable period in 2009. The FDIC special assessment of \$224 in 2009 accounted for the majority of the improvement. Personnel costs were also lower in 2010 by \$169 attributable to both a reduction in full time equivalent employee positions resulting from a reorganization plan approved by the Company s Board of Directors and of a restructuring of certain management compensation and benefit plans.

The most significant factor affecting the improvement in net income for the quarter is the lower level of securities impairment charges recorded in the three month period ended June 30, 2010 as compared to the same period in 2009. Among its investments, the Company owns a number of collateralized debt obligation securities that are backed by trust preferred securities issued by banks, insurance companies and real estate investment trusts. The market for these securities and similar securities became illiquid during the financial crisis of 2008 and is currently still not active. For these securities, the Company modeled and analyzed the cash flow characteristics and determined the extent to which these securities are other than temporarily impaired. Accordingly, a \$613, and \$7.9 million other than temporary impairment charge was recorded as expense for the second quarters of 2010 and 2009, respectively. The level of impairment is mainly driven by the ability of the banks, insurance companies and trusts which securitize the obligations in the investment pools to pay their obligations. The economic downturn and resulting recession has caused many of these companies, particularly the banks to defer or default on their debt obligations.

While unemployment levels have stopped their relentless climb, they remain at elevated levels both regionally and nationally. Consequently, the housing market continues to be negatively impacted by a high level of bankruptcy filings and home foreclosures, and business failures are now being reported on a more routine basis. Despite these market conditions, the Company, to date, has not experienced notable deterioration in credit quality and has actually reported positive trends in certain areas of asset quality during the first six months of 2010.

#### CORTLAND BANCORP AND SUBSIDIARIES <u>ITEM 2. MANAGEMENT</u> S DISCUSSION AND ANALYSIS OF FINANCIAL <u>CONDITION AND RESULTS OF OPERATIONS (CONTINUED)</u> (Dollars in Thousands, execut for per share emounts)

(Dollars in Thousands, except for per share amounts)

## Certain Non GAAP Measures

Certain financial information has been determined by methods other than Generally Accepted Accounting Principles (GAAP). Specifically, certain financial measures are based on core earnings rather than net income. Core earnings exclude income, expense, gains and losses that either is not reflective of ongoing operations or that are not expected to reoccur with any regularity or reoccur with a high degree of uncertainty and volatility. Such information may be useful to both investors and management, and can aid them in understanding the Company s current performance trends and financial condition. Core earnings are a supplemental tool for analysis and not a substitute for GAAP net income. Reconciliation from GAAP net income to the non GAAP measure of core earnings is shown as part of management s discussion and analysis of quarterly and year-to-date financial results of operations.

Core earnings (earnings before other than temporary impairment charge, and certain other non-recurring items) increased both from the quarter ended and the six months ended June 30, 2010, as compared to comparable 2009 periods. Core earnings for the second quarter of 2010 was \$1,121 or \$0.25 per share compared to \$732 or \$0.16 per share. Year-to-date June 30, 2010 core earnings stood at \$2,073 or \$0.46 per share compared to \$1,755 or \$0.39 per share a year ago. The largest factor in the increase is the increase in net interest income both quarter-to-date and year-to-date. Discussion of the increase in net interest income follows.

The following is reconciliation between core earnings and earnings under generally accepted accounting principles in the United States (GAAP earnings):

	THREE MONTHS ENDED June 30,				SIX MONTHS ENDED June 30,					
		2010	10 2009		2010			2009		
GAAP earnings or loss	\$	1,324	\$	(4,598)	\$	2,218	\$	(5,995)		
Impairment losses on investment securities		613		7,852		1,157		11,519		
Investment gains on risk reduction strategy		(920)				(920)				
Credits relating to reorganization net						(457)	(457)			
Special FDIC assessment				224				224		
Tax effect of adjustments		104		(2,746)		75		(3,993)		
Core earnings	\$	1,121	\$	732	\$	2,073	\$	1,755		
Core earnings per share	\$	0.25	\$	0.16	\$	0.46	\$	0.39		



# CORTLAND BANCORP AND SUBSIDIARIES <u>ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL</u> <u>CONDITION AND RESULTS OF OPERATIONS (CONTINUED)</u>

(Dollars in Thousands, except for per share amounts)

Analysis of Net Interest Income for the First Six Months

First Six Months of 2010 as Compared to First Six Months of 2009

	INTEREST MARGIN YTD								
		June 30, 2010			June 30, 2009				
	Average Balance			Average	Average Balance			Average	
	(1)	Ι	nterest	Rate	(1)	]	Interest	Rate	
INTEREST-EARNING ASSETS									
Interest earning deposits and									
other assets	\$ 29,795	\$	43	0.29%	\$ 52,929	\$	68	0.26%	
Investment securities (1) (2)	185,314		4,043	4.36%	186,557		4,884	5.24%	
Loans (2) (3)	240,039		7,436	6.22%	239,594		7,653	6.40%	
Total interest-earning assets	\$455,148	\$	11,522	5.08%	\$479,080	\$	12,605	5.27%	
INTEREST-BEARING LIABILITIES									
Interest-bearing demand									
deposits	\$ 69,786	\$	137	0.40%	\$ 63,105	\$	281	0.90%	
Savings	88,267		134	0.31%	83,836		332	0.80%	
Time	160,207		1,891	2.38%	179,389		2,909	3.27%	
Total interest-bearing deposits	318,260		2,162	1.37%	326,330		3,522	2.18%	
Other borrowings	61,061		1,177	3.89%	68,542		1,414	. 4.16%	
Subordinated debt	5,155		45	1.73%	5,155		77	2.99%	
Total interest-bearing liabilities	\$ 384,476	\$	3,384	1.77%	\$400,027	\$	5,013	2.53%	
Net interest income		\$	8,138			\$	7,592		
Net interest rate spread (4)				3.31%				2.74%	
Net interest margin (5)				3.58%				3.16%	

(1) Includes both taxable and tax exempt securities and loans

(2) Tax exempt interest is shown on a tax equivalent basis for proper comparison using a statutory federal income tax rate of 34%. The tax equivalent income adjustment for loans and investments is \$33 and \$321 for June 2010 and \$42 and \$322 for June 2009.

 (3) Includes applicable loan origination and commitment fees, net of deferred origination cost amortization.

(4) Interest rate spread represents the difference between the yield on earning assets and the rate paid on interest bearing deposits.

(5) Interest margin is calculated by dividing the difference between total interest earned and total interest

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expensed by total interest-earning assets.

Net interest income, the principal source of the Company s earnings, is the amount by which interest and fees generated by interest-earning assets, primarily loans and investment securities, exceed the interest cost of deposits and borrowed funds. On a fully taxable equivalent, net interest income measured \$8,138 at June 30, 2010 and \$7,592 at June 30, 2009. During the recent reporting period the net interest margin registered 3.58% at June 30, 2010 and 3.16% at June 30, 2009.

The decrease in interest income, on a fully taxable equivalent basis, of \$1,083 is the product of a 19 basis point decrease in interest rates earned and a 5.0% year-over-year decrease in average earning assets. The decrease in interest expense of \$1,629 was a product of a 76 basis point decrease in rates paid and a 3.9% decrease in interest-bearing liabilities. The net result was a 7.2% increase in net interest income on a fully taxable equivalent basis, and a 42 basis point increase in the Company s net interest margin due to the smaller asset base.

# CORTLAND BANCORP AND SUBSIDIARIES <u>ITEM 2. MANAGEMENT</u> S DISCUSSION AND ANALYSIS OF FINANCIAL <u>CONDITION AND RESULTS OF OPERATIONS (CONTINUED)</u>

#### (Dollars in Thousands, except for per share amounts)

Interest and dividend income on securities registered a decrease of \$840 or 18.4%, during the six months ended June 30, 2010 when compared to 2009. On a fully taxable equivalent basis, income on investment securities decreased by \$841 or 17.2%. The average invested balances in securities decreased by \$1,243 or 0.07% from the levels of a year ago. During the six months ended June 30, 2010, \$46,975 in investment securities were purchased while \$25,769 of investment securities were called by the issuer or matured, and in the first six months of 2009, \$94 in investment securities were purchased while \$46,064 were called by the issuer or matured. As the Company manages its balance sheet for asset growth, asset mix, liquidity and for current interest rates and interest rate forecasts, several securities in the investment portfolio with a book value totaling \$14,233 were sold in 2010. The sale was intended to reduce the interest rate risk in the portfolio given the eventual interest rate increases expected post economic recovery. There were no sales of investment securities in 2009. The decrease in the average balance of investment securities was accompanied by an 88 basis point decrease in the tax equivalent yield of the portfolio. The Company expects to continue redeployment of liquidity into loans and investments.

Interest and fees on loans decreased by \$208 or 2.7%, while on a fully taxable equivalent basis, income on loans decreased by \$217 or 2.8%, for the six months of 2010 compared to 2009. A \$445 increase in the average balance of the loan portfolio, or 0.02%, was accompanied by an 18 basis point decrease in the portfolio s tax equivalent yield.

Other interest income decreased by \$25 from the same period a year ago. The average balance of interest earning deposits decreased by \$23,134 or 43.7%. The yield increased by 3 basis points during the first six months of 2010 compared to 2009.

Average interest-bearing demand deposits and money market accounts increased by \$6,681 while savings balances increased by \$4,431. Total interest paid on these products was \$271, a \$342 decrease from last year. The average rate paid on these products decreased by 50 basis points in the aggregate. The average balance of time deposit products decreased by \$19,182 as the average rate paid decreased by 89 basis points, from 3.27% to 2.38%. Interest expense decreased on time deposits by \$1,018 from the prior year. As time deposits mature, the balances are reinvested at the lower current rates. As the Federal Reserve has no immediate intent to raise short-term interest rates, the Company expects the cost of deposits to continue declining.

Average borrowings, federal funds purchased and subordinated debt decreased by \$7,481 while the average rate paid on borrowings decreased by 36 basis points. \$6,000 in Federal Home Loan Bank borrowings bearing interest at 5.3% were paid off at their due dates in the last two months of 2009, and an additional \$5,000 at 6.1% was paid off in the first half of 2010. Management plans to pay down individual borrowings at their respective due dates in the future using current liquidity.

## CORTLAND BANCORP AND SUBSIDIARIES <u>ITEM 2. MANAGEMENT</u> S DISCUSSION AND ANALYSIS OF FINANCIAL <u>CONDITION AND RESULTS OF OPERATIONS (CONTINUED)</u> (Dollars in Thousands, except for per share amounts)

## Impairment Analysis

The Company owns 32 collateralized debt obligation securities totaling \$35,137 (par value) that are secured by trust preferred securities issued by banks, thrifts, insurance companies and real estate investment trusts, (TRUP CDOs). The market for these securities at June 30, 2010 is not active and markets for similar securities are also not active. Given conditions in the debt markets today and the absence of observable transactions in the secondary and new issue markets, the Company determined the few observable transactions and market quotations that are available are not reliable for purposes of determining fair value at June 30, 2010. It was decided that an income valuation approach technique (present value technique) that maximizes the use of relevant observable inputs and minimizes the use of unobservable inputs would be more representative of fair value than the market approach valuation technique used at measurement dates prior to 2009.

The Company enlisted the aid of an independent third party to perform the TRUP CDO valuations. The approach to determining fair value involved the following process:

- 1. Estimate the credit quality of the collateral using average probability of default values for each issuer (adjusted for rating levels).
- 2. Consider the potential for correlation among issuers within the same industry for default probabilities (e.g. banks with other banks).
- 3. Forecast the cash flows for the underlying collateral and apply to each CDO tranche to determine the resulting distribution among the securities.
- 4. Discount the expected cash flows to calculate the present value of the security.
- 5. The effective discount rates on an overall basis generally range from 9.09% to 45.10% and are highly dependent upon the credit quality of the collateral, the relative position of the tranche in the capital structure of the CDO and the prepayment assumptions.

Based upon the results of the analysis, the Company currently believes that a weighted average price of approximately \$0.32 per \$1.00 of par value is representative of the fair value of the 32 trust preferred securities, with the specific valuations ranging from zero to \$1.00. See Notes 3 and 8 for further discussion of impairment.

The Company considered all information available as of June 30, 2010 to estimate the impairment and resulting fair value of the CDO S. The CDO S are supported by a number of banks and insurance companies located throughout the country. The FDIC has recently indicated that there are many institutions still considered troubled banks even after the numerous failures in 2009 and 2010. If the conditions of the underlying banks in the CDO S worsen, there may be additional impairment to recognize in subsequent quarters.

#### Analysis of Other Income, Other Expense and Federal Income Tax for the First Six Months

Other income from all sources increased by \$10,960 from the same period a year ago. Gains on securities called and net gains on the sale of available for sale investment securities increased by \$794 from year ago levels. As the Company manages its balance sheet for asset growth, asset mix, liquidity and for current interest rates and interest rate forecasts, several securities in the investment portfolio were sold in the quarter, along with calls and maturities resulting in a \$963 gain on available for sale securities. Gains were offset by impairment losses attributable to Collateralized Debt Obligations (CDO s), representing pools of trust preferred debt primarily issued by bank holding companies, and insurance companies and General Motors bonds. \$1,157 in losses were recognized in 2010 as compared to \$11,519 in 2009. (See Note 3 Investment Securities). Gains on 1-4 residential mortgage loans sold in the secondary mortgage market decreased by \$148 from the same period a year ago due to a decrease in loan sales activity. Fees for other customer services increased by \$30. In November 2009, the Federal Reserve Board issued a final rule that, effective July 1, 2010, prohibits financial institutions from charging consumers fees for paying overdrafts on automated teller machine and one-time debit card transactions, unless a consumer consents, or opts in, to the overdraft service for

# CORTLAND BANCORP AND SUBSIDIARIES <u>ITEM 2. MANAGEMENT</u> S DISCUSSION AND ANALYSIS OF FINANCIAL <u>CONDITION AND RESULTS OF OPERATIONS (CONTINUED)</u>

## (Dollars in Thousands, except for per share amounts)

those types of transactions. Consumers must be provided a notice that explains the financial institution s overdraft services, including the fees associated with the service, and the consumer s choices. Because the Banks customers must provide advance consent to the overdraft service for automated teller machine and one-time debit card transactions, the Company cannot provide any assurance as to the ultimate impact of this rule on the amount of overdraft/insufficient funds charges reported in future periods. Loss on the sale of Other Real Estate Owned (OREO) was \$4 at June 30, 2010, a decrease of \$19 from the gain of \$15 recorded at June 30, 2009. Other sources of non-recurring non-interest income decreased by \$59 from the same period a year ago. This latter income category is subject to fluctuation due to the non-recurring nature of the items.

Total other expenses in the first six months were \$5,949 in 2010 compared to \$6,837 in 2009, a decrease of \$888 or 13.0%. Full time equivalent employment averaged 146 during the first six months of 2010 compared to 161 for the same period of 2009. Salaries and benefits decreased by \$746, or 20.4%, from the similar period a year ago. The Company completed its management reorganization during 2010 and recorded credits of \$457 related to various compensation plans, net of severance costs.

Insurance premiums paid to the FDIC decreased by \$78. Deposits are insured by the Federal Deposit Insurance Corporation (FDIC) up to a maximum amount, which is generally \$250 per depositor subject to aggregation rules. As an FDIC-insured institution, the Bank is required to pay deposit insurance premium assessments to the FDIC. The FDIC adopted a Restoration Plan to restore the reserve ratio of the Deposit Insurance Fund (DIF) to 1.15%. Effective April 1, 2009, the Restoration Plan provides base assessment rate adjustments. In addition, under an interim rule, the FDIC imposed a five basis point emergency special assessment on insured depository institutions on June 30, 2009 which was \$224. The special assessment was payable on September 30, 2009. Pursuant to a final rule adopted by the FDIC in November 2009, the Bank was required to prepay its estimated quarterly risk-based assessments to the FDIC for the fourth quarter of 2009 and for all of 2010, 2011 and 2012. The Bank prepaid the amount of \$2,974 in December 2009 and had a remaining balance of \$2,506 at June 30, 2010. These prepaid assessment amounts are included in other assets of the Company. The Bank will be charged against the prepaid asset until such time as the prepaid asset has been fully expensed, at which point the Bank will resume paying premiums to the FDIC. The Company anticipates its FDIC insurance expense will continue to adversely impact operating expenses for the year ended December 31, 2010.

All other expense categories decreased by 2.4%, or \$64 in the aggregate. This expense category is subject to fluctuation due to non-recurring items.

Income before tax amounted to \$2,818 for the first six months of 2010 compared to loss before income tax benefit of (9,507) for the similar period of 2009. The effective tax rate for the first six months was 21.3% in 2010 and (36.9) % in 2009, resulting in income tax expense of \$600 and benefit of (3,512), respectively. The provision for income taxes differs from the amount of income tax determined applying the applicable U.S. statutory federal income tax rate (34%) to pre-tax income as a result of the following differences:

	SIX MONTHS ENDED June 30,				
	2010	2009			
Provision at statutory rate	<b>\$</b> 958	\$	(3,232)		
Tax effect of non-taxable income	(406)		(314)		
Tax effect of non-deductible expense	48		34		
Federal income tax (benefit) expense	\$ 600	\$	(3,512)		

## CORTLAND BANCORP AND SUBSIDIARIES <u>ITEM 2. MANAGEMENT</u> S DISCUSSION AND ANALYSIS OF FINANCIAL <u>CONDITION AND RESULTS OF OPERATIONS (CONTINUED)</u> (Dollars in Thousands, except for per share amounts)

## Second Quarter of 2010 as Compared to Second Quarter of 2009

		INTEREST MARGIN QTD							
	Average Balance	June 30, 2010		Average	Average Balance	June 30, 2009		Average	
INTEREST-EARNING ASSETS	(1)	Ir	iterest	Rate	(1)	Iı	nterest	Rate	
Interest earning deposits and other assets Investment securities (1) (2) Loans (2) (3) Total interest-earning assets	\$ 25,320 190,654 238,058 \$ 454,032	\$ \$	20 2,044 3,740 5,804	0.33% 4.28% 6.29% 5.12%	\$ 75,331 169,883 236,553 \$ 481,767	\$ \$	48 2,173 3,777 5,998	0.26% 5.18% 6.40% 5.00%	
INTEREST-BEARING LIABILITIES Interest-bearing demand deposits Savings Time	\$ 70,190 88,992 158,691	\$	64 60 922	0.36% 0.27% 2.33%	\$ 63,972 85,613 180,219	\$	118 148 1,421	0.74% 0.69% 3.16%	
Total interest-bearing deposits Subordinated Debt Other borrowings	317,873 5,155 59,222		1,046 23 555	1.32% 1.76% 3.76%	329,804 5,155 68,795		1,687 34 711	2.05% 2.65% 4.15%	
Total interest-bearing liabilities	\$ 382,250	\$	1,624	1.70%	\$403,754	\$	2,432	2.42%	
Net interest income		\$	4,180			\$	3,566		
Net interest rate spread (4)				3.42%				2.58%	
Net interest margin (5)				3.68%				2.98%	

(1) Includes both taxable and tax exempt securities

## (2)

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Tax exempt interest is shown on a tax equivalent basis for proper comparison using a statutory federal income tax rate of 34%. The tax equivalent income adjustment for loans and investments is \$16 and \$169 for June 2010 and \$17 and \$160 for June 2009.

- (3) Includes loan origination and commitment fees.
- (4) Interest rate spread represents the difference between the yield on earning assets and the rate paid on interest bearing deposits.
- (5) Interest margin is calculated by dividing the difference between total interest earned and total interest expensed by total interest-earning assets.

# Analysis of Net Interest Income for the Second Quarter

Tax equivalent net interest income for the Company during the second quarter of 2010 increased by \$614, a 17.2% increase from the second quarter of 2009. The yield on earning assets increased by 12 basis points while second

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quarter average earning assets decreased by 5.8%, or \$27,735, when compared to a year ago. The result was a decrease in tax equivalent interest income of \$194. The rate paid on interest-bearing liabilities decreased by 72 basis points from the same quarter a year ago, while second quarter average interest-bearing liabilities decreased by \$21,504 when compared to a year ago, resulting in a decrease in total interest expense of \$808. The net interest margin for the quarter registered 3.68%, up 70 basis points from last year s second quarter.

As noted in the six month discussion, management has continued to redeploy excess liquidity into investments and loans, while paying off maturing borrowings. While this has reduced the asset base, more efficiencies are gained during a historically low interest rate environment. Deposits continue to reprice at lower rates and focus of recent investment purchases has been staying short to take advantage of rising rates in the twelve to eighteen month horizon.

#### CORTLAND BANCORP AND SUBSIDIARIES <u>ITEM 2. MANAGEMENT</u> S DISCUSSION AND ANALYSIS OF FINANCIAL <u>CONDITION AND RESULTS OF OPERATIONS (CONTINUED)</u> (Dollars in Thousands, except for per share amounts)

#### Analysis of Other Income, Other Expense and Federal Income Tax for the Second Quarter

Loan charge-offs during the quarter were \$134 in 2010 compared to \$141 in 2009, while the recovery of previously charged-off loans amounted to \$81 during the second quarter of 2010 compared to \$47 in the same period of 2009. The Company s provision for loan losses during the quarter ended June 30, 2010 was \$120 and \$65 in the second quarter of 2009. Charge-offs of specific problem loans, as well as for smaller balance homogeneous loans, are recorded periodically during the year. The number of loan accounts and the amount of charge-offs associated with account balances vary from period to period as loans are deemed uncollectible by management. The balance of the allowance for loan loss and provisions to the loan loss allowance are based on an assessment of both the risk of loss and the amount of loss on loans within the loan portfolio. During the first two quarters of both 2009 and 2010, the amount charged to operations as a provision for loan balances recorded in the portfolio, expected losses on specific problem loans and several qualitative factors including factors specific to the local economy and to industries operating in the local market. The company has allocated a portion of the allowance for a number of specific problem loans through the first six months of 2010, but has not experienced significant deterioration in any loan type including the residential real estate portfolios or the commercial loan portfolio, and accordingly has not added any special provision for these loan types.

Other income increased by \$8,029 from a year ago. The largest reason for this increase is an other than temporary impairment loss in the amount of \$7,852 recorded in the second quarter of 2009 attributable to CDO s and investments in General Motor Corporation bonds compared to \$613 in the same period of 2010. The impairment was offset by an increase in gains on investment securities of \$963 in the second quarter of 2010 and \$82 in the same quarter of 2009. Fees for customer services increased by \$22. Non-taxable income on bank owned life insurance policies decreased by \$11. The net gain on loans sold during the quarter amounted to \$38, compared to \$119 a year ago, a decrease of \$81 due to a decrease in loan sales activity. There was a \$29 gain on the sale of other real estate in 2009 and none in 2010. Total other non-interest expenses in the second quarter were \$3,210 in 2010 compared to \$3,557 in 2009, a decrease of \$347 or 9.8%. Salaries and benefits constituted a \$169 decrease, or 9.3%. FDIC expense increased by \$223 due to a one time special assessment for the second quarter of 2009. Other expenses increased by \$45 or 3.5%. This expense category is subject to fluctuation due to non-recurring items.

Income before income tax expense during the second quarter amounted to \$1,779 in 2010 compared to loss before income tax benefit of \$(7,148) in 2009. Income tax expense for the second quarter of 2010 was \$455 compared to benefit of \$(2,550) in 2009. Second quarter net income was \$1,324 in 2010 compared to loss of \$(4,598) in 2009, representing an increase of \$5,922. Income per share for the second quarter was \$0.29 in June 2010 compared to loss per share of \$(1.01) in June 2009.

#### CORTLAND BANCORP AND SUBSIDIARIES <u>ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL</u> <u>CONDITION AND RESULTS OF OPERATIONS (CONTINUED)</u> (Dollars in thousands, except for per share amounts)

#### **Liquidity**

The central role of the Company s liquidity management is to (1) ensure sufficient liquid funds to meet the normal transaction requirements of its customers, (2) take advantage of market opportunities requiring flexibility and speed, and (3) provide a cushion against unforeseen liquidity needs.

Liquidity risk arises from the possibility that we may not be able to satisfy current or future financial commitments, or may become unduly reliant on alternative funding sources. The objective of liquidity management is to ensure we have the ability to fund balance sheet growth and meet deposit and debt obligations in a timely and cost-effective manner. Management monitors liquidity through a regular review of asset and liability maturities, funding sources, and loan and deposit forecasts. We maintain strategic and contingency liquidity plans to ensure sufficient available funding to satisfy requirements for balance sheet growth, properly manage capital markets funding sources and to address unexpected liquidity requirements.

Principal sources of liquidity for the Company include assets considered relatively liquid, such as interest-bearing deposits in other banks, federal funds sold, cash and due from banks, as well as cash flows from maturities and repayments of loans, investment securities and mortgage-backed securities. The bank can also borrow from the FHLB, Federal Reserve Bank, and correspondent bank lines.

Concerns over deposit fluctuations with respect to the overall banking industry were addressed by the FDIC in September and October 2008. The FDIC temporarily increased the individual account deposit insurance from \$100 per account to \$250 per account through December 31, 2009, which has subsequently been made permanent. The FDIC also implemented a Transaction Account Guarantee (TAG) component of the Temporary Liquidity Guarantee Program, which provides for full FDIC coverage for transaction accounts, regardless of dollar amounts. The Company elected to opt-in to this program, thus, our customers receive full coverage for transaction account Guarantee Program from June 30, 2010 to December 31, 2010. The program may be extended an additional year beyond December 31, 2010 without additional rulemaking, provided the FDIC announces the extension before October 29, 2010. Current participants in the program had a one-time, irrevocable opportunity to opt out of the extension by notifying the FDIC by April 30, 2010. The Company elected to continue participation in this program. Concerns regarding the overall banking industry or the Company could have an adverse effect on future deposit levels.

In order to address the concern of FDIC insurance of larger depositors, the Bank became a member of the Certificate of Deposit Account Registry Service (CDARS<sup>®</sup>) program late in 2009. Through CDARS<sup>®</sup>, the Bank s customers can increase their FDIC insurance by up to \$50 million through reciprocal certificate of deposit accounts. This is accomplished by the Bank entering into reciprocal depository relationships with other member banks. The individual customer s large deposit is broken into amounts below the \$250 insured amount and placed with other banks that are members of the network. The reciprocal member bank issues certificates of deposits in amounts that ensure that the entire deposit is eligible for FDIC insurance. At June 30, 2010, the Bank had no deposits in the CDARS<sup>®</sup> program. For regulatory purposes, CDARS<sup>®</sup> is considered a brokered deposit even though reciprocal deposits are generally from customers in the local market.

Along with its liquid assets, the Company has other sources of liquidity available to it which help to ensure that adequate funds are available as needed. These other sources include, but are not limited to, the ability to obtain deposits through the adjustment of interest rates, the purchasing of federal funds, correspondent bank line of credit, and access to the Federal Reserve Discount Window. The Company is also a member of the Federal Home Loan Bank of Cincinnati, which provides yet another source of liquidity. At June 30, 2010, the Bank had approximately \$3.9 million available of collateral based borrowing capacity at FHLB of Cincinnati and \$3.6 million of availability with the Federal Reserve Discount window. Additionally the FHLB has committed a \$24.9 million cash management line subject to posting additional collateral. The Company has access to approximately 10% of total assets in brokered certificates of deposit that could be used as an additional source of liquidity. At June 30, 2010 there was no

outstanding balance in brokered certificates of deposit. The Company was also granted a \$5 million unsecured discretionary Federal Funds line of credit with no funds drawn upon as of June 30, 2010.

## CORTLAND BANCORP AND SUBSIDIARIES <u>ITEM 2. MANAGEMENT</u> S DISCUSSION AND ANALYSIS OF FINANCIAL <u>CONDITION AND RESULTS OF OPERATIONS (CONTINUED)</u>

#### (Dollars in thousands, except for per share amounts)

The holding company has much more limited sources of liquidity. In addition to its existing liquid assets, it can raise funds in the securities markets through debt or equity offerings or it can receive dividends from its bank subsidiary. Generally, the Bank may pay dividends without prior approval as long as the dividend is not more than the total of the current calendar year-to-date earnings plus any earnings from the previous two years not already paid out in dividends, and as long as the Bank would remain well capitalized after the dividend payment. As of June 30, 2010, the Bank can pay no dividends to the holding company without regulatory approval. Future dividend payments by the Bank to the holding company would be based upon future earnings and the approval of the regulators. The holding company has cash of \$666 at June 30, 2010 available to meet cash needs. It also holds a \$6 million note receivable, the cash flow from which approximates the debt service on the Junior Subordinated Debentures. Cash is generally used by the holding company to pay quarterly interest payment on the debentures, pay dividends to common shareholders, and to fund operating expenses. Currently, any debt offerings or cash dividends to shareholders require prior approval of the regulators.

Cash and cash equivalents decreased from \$92,619 in June of 2009 and \$44,823 in December 2009 to \$31,768 in 2010. The bank management had elected to employ a higher level of funds into the Federal Reserve Bank account to achieve a higher level of short-term liquidity needed to support increased loan demand, and compensate for poorly functioning credit markets. Beginning in June 2009, management decided to start investing a portion of the liquid funds into short-term investment grade securities. Unpledged securities of \$76,601 are also available for borrowing under repurchase agreements or as additional collateral for FHLB lines of credit. The following table details the cash flows from operating activities for six months ended June 2010 and 2009.

	2010	2009
Net income. (loss)	\$ 2,218	\$ (5,995)
Adjustments to reconcile net income (loss) to net cash flows from operating		
activities:		
Depreciation, amortization and accretion	721	352
Provision for loan loss	295	216
Investment securities gains	(963)	(169)
Impairment losses	1,157	11,519
Other real estate losses	4	(15)
Origination of loans held for sale	(2,108)	(11,095)
Proceeds from the sale of loans	2,113	11,382
Net gain on the sale of loans	(42)	(190)
Deferred tax	(314)	(4,006)
Changes in other assets and liabilities	(600)	457
Net cash flows from operating activities	\$ 2,481	\$ 2,456

Key differences stem from: 1) Impairment losses of \$1,157 were recognized in 2010 compared to \$11,519 in 2009. This also accounts for the decrease of deferred tax benefit to \$(314) at June 30, 2010 from \$4,006 for 2009. 2) gains were recognized on the sale, call or maturity of investments of \$963 in 2010 compared to \$169 for the same period of 2009. Refer to the Consolidated Statements of Cash Flows for a summary of the sources and uses of cash for 2010 and 2009.

#### Critical Accounting Policies and Estimates

The discussion and analysis of our financial condition and results of operation are based upon our Consolidated Financial Statements, which have been prepared in accordance with accounting principles generally accepted in the

United States of America. The preparation of these consolidated financial statements requires management to make estimates and judgments that affect the reported amounts of assets and liabilities, revenues and expenses, and related disclosures of contingent assets and liabilities at the date of our consolidated financial statements. Actual results may differ from these estimates under different assumptions or conditions.

## CORTLAND BANCORP AND SUBSIDIARIES <u>ITEM 2. MANAGEMENT</u> S DISCUSSION AND ANALYSIS OF FINANCIAL <u>CONDITION AND RESULTS OF OPERATIONS (CONTINUED)</u>

#### (Dollars in thousands, except for per share amounts)

Certain accounting policies involve significant judgments and assumptions by management which has a material impact on the carrying value of certain assets and liabilities; management considers such accounting policies to be critical accounting policies. The judgments and assumptions used by management are based on historical experience and other factors, which are believed to be reasonable under the circumstances.

Management believes the following are critical accounting policies that require the most significant judgments and estimates used in the preparation of its consolidated financial statements.

## Accounting for the Allowance for Loan Losses

The determination of the allowance for loan losses and the resulting amount of the provision for loan losses charged to operations reflects management s current judgment about the credit quality of the loan portfolio and takes into consideration changes in lending policies and procedures, changes in economic and business conditions, changes in the nature and volume of the portfolio and in the terms of loans, changes in the experience, ability and depth of lending management, changes in the volume and severity of past due nonaccrual and adversely classified or graded loans, changes in the quality of the loan review system, changes in the value of underlying collateral for collateral-dependent loans, the existence and effect of any concentrations of credit and the effect of competition, legal and regulatory requirements and other external factors. The nature of the process by which we determine the appropriate allowance for loan losses requires the exercise of considerable judgment. While management utilizes its best judgment and information available, the ultimate adequacy of the allowance is dependent upon a variety of factors beyond our control, including the performance of the loan portfolio, the economy, changes in interest rates and the view of the regulatory authorities toward loan classifications. The allowance is increased by the provision for loan losses and decreased by charge-offs when management believes the uncollectibility of a loan is confirmed. Subsequent recoveries, if any are credited to the allowance. A weakening of the economy or other factors that adversely affect asset quality could result in an increase in the number of delinquencies, bankruptcies or defaults and a higher level of non-performing assets, net charge offs, and provision for loan losses in future periods.

The Company s allowance for loan losses methodology consists of three elements (i) specific valuation allowances based on probable losses on specific loans; (ii) valuation allowances based on historical loan loss experience for similar loans with similar characteristics and trends; and (iii) general valuation allowances based on general economic conditions and other qualitative risk factors both internal and external to the Company. These elements support the basis for determining allocations between the various loan categories and the overall adequacy of our allowance to provide for probable losses inherent in the loan portfolio. These elements are further supported by additional analysis of relevant factors such as the historical losses in the portfolio, trends in the non-performing/non-accrual loans, loan delinquencies, the volume of the portfolio, peer group comparisons and federal regulatory policy for loan and lease losses. Other significant factors of portfolio analysis include changes in lending policies/underwriting standards, trends in volume and terms, portfolio composition and concentrations of credit, and trends in the national and local economy.

With these methodologies, a general allowance is established for each loan type based on historical losses for each loan type in the portfolio. Additionally, management allocates a specific allowance for Impaired Credits, which based on current information and events; it is probable the Company will not collect all amounts due according to the original contractual terms of the loan agreement. The level of the general allowance is established to provide coverage for management s estimate of the credit risk in the loan portfolio by various loan segments not covered by the specific allowance.

#### **Investment Securities and Impairment**

The classification and accounting for investment securities are discussed in detail in Note 3 of the Consolidated Financial Statements presented elsewhere herein. Investment securities must be classified as held-to-maturity, available-for-sale, or trading. The appropriate classification is based partially on our ability to hold the securities to maturity and largely on management s intentions, if any, with respect to either holding or selling the securities. The

classification of investment securities is significant since it directly impacts the accounting for unrealized gains and losses on securities. Unrealized gains and losses on trading securities, if any, flow directly through earnings during the periods in which they arise, whereas available-for-sale securities are recorded as a separate component of shareholder s equity (accumulated other comprehensive income or loss) and do not affect earnings until realized. The fair values of our investment securities are generally determined by reference to quoted market prices and reliable independent sources. At each reporting date, we assess whether there is an other-than-temporary impairment to our investment securities. Such impairment to the extent it is credit related, must be recognized in current earnings rather than in other comprehensive income (loss).

## CORTLAND BANCORP AND SUBSIDIARIES <u>ITEM 2. MANAGEMENT</u> S DISCUSSION AND ANALYSIS OF FINANCIAL <u>CONDITION AND RESULTS OF OPERATIONS (CONTINUED)</u>

## (Dollars in thousands, except for per share amounts)

The Company reviews investment debt securities on an ongoing basis for the presence of other-than-temporary impairment (OTTI) with formal reviews performed quarterly. OTTI losses on individual investment securities were recognized during the first half of 2010 in accordance with FASB ASC topic 320, *Investments Debt and Equity Securities*. The purpose of this ASC was to provide greater clarity to investors about the credit and noncredit component of an other-than-temporary impairment event and to communicate more effectively when an other-than-temporary impairment event has occurred. This ASC amends the other-than-temporary impairment guidance in GAAP for debt securities and improves the presentation and disclosure of other-than-temporary impairment recognized in earnings in the financial statements. This ASC does not amend existing recognition and measurement guidance related to other-than-temporary impairment of equity securities.

For debt securities, ASC topic 320 requires an entity to assess whether (a) it has the intent to sell the debt security, or (b) it is more likely than not that it will be required to sell the debt security before its anticipated recovery. If either of these conditions is met, an other-than-temporary impairment on the security must be recognized.

In instances in which a determination is made that a credit loss (defined as the difference between the present value of the cash flows expected to be collected and the amortized cost basis) exists but the entity does not intend to sell the debt security and it is not more likely than not that the entity will be required to sell the debt security before the anticipated recovery of its remaining amortized cost basis (i.e., the amortized cost basis less any current-period credit loss), ASC topic 320 changes the presentation and amount of the other-than-temporary impairment recognized in the income statement.

In these instances, the impairment is separated into (a) the amount of the total impairment related to the credit loss, and (b) the amount of the total impairment related to all other factors. The amount of the total other-than-temporary impairment related to the credit loss is recognized in earnings. The amount of the total impairment related to all other factors is recognized in other comprehensive income (loss). The total other-than-temporary impairment that is recognized in other comprehensive income (loss).

In determining the amount of impairment related to credit loss, the Company uses a third party discounted cash flow model, several inputs for which require estimation and judgment. Among these inputs are projected deferral and default rates and estimated recovery rates. Realization of events different than that projected could result in a large variance in the values of the securities.

Investment securities are discussed in more detail in Note 3 and Note 8 to the Consolidated Financial Statements presented elsewhere herein.

### Income Taxes

The provision for income taxes is based on income reported for financial statement purposes and differs from the amount of taxes currently payable, since certain income and expense items are reported for financial statement purposes in different periods than those for tax reporting purposes. Accrued taxes represent the net estimated amount due or to be received from taxing authorities. In estimating accrued taxes, we assess the relative merits and risks of the appropriate tax treatment of transactions taking into account statutory, judicial and regulatory guidance in the context of our tax position.

We account for income taxes using the asset and liability approach, the objective of which is to establish deferred tax assets and liabilities for the temporary differences between the financial reporting basis and tax basis of our assets and liabilities at enacted tax rates expected to be in effect when such amounts are realized or settled.

## CORTLAND BANCORP AND SUBSIDIARIES <u>ITEM 2. MANAGEMENT</u> S DISCUSSION AND ANALYSIS OF FINANCIAL <u>CONDITION AND RESULTS OF OPERATIONS</u>

#### (Dollars in thousands, except for per share amounts)

<u>Authoritative Accounting Guidance</u> In September 2009, the FASB issued new guidance impacting Topic 820. This creates a practical expedient to measure the fair value of an alternative investment that does not have a readily determinable fair value. This guidance also requires certain additional disclosures. This guidance is effective for interim and annual periods ending after December 15, 2009. The adoption of this guidance did not have a material impact on the Company s financial position or results of operation.

In January 2010, the FASB issued ASU 2010-04, *Accounting for Various Topics* Technical Corrections to SEC *Paragraphs*. ASU 2010-04 makes technical corrections to existing SEC guidance including the following topics: accounting for subsequent investments, termination of an interest rate swap, issuance of financial statements subsequent events, use of residual method to value acquired assets other than goodwill, adjustments in assets and liabilities for holding gains and losses, and selections of discount rate used for measuring defined benefit obligation. ASU 2010-04 is effective January 15, 2010. The adoption of this guidance did not have a material impact on the Company s financial statements.

In January 2010, the FASB issued ASU No. 2010-06, *Fair Value Measurements and Disclosures (Topic 820): Improving Disclosures about Fair Value Measurements*. ASU 2010-06 amends Subtopic 820-10 to clarify existing disclosures, require new disclosures, and includes conforming amendments to guidance on employers disclosures about postretirement benefit plan assets. ASU 2010-06 is effective for interim and annual periods beginning after December 15, 2009, except for disclosures about purchases, sales, issuances, and settlements in the roll forward of activity in Level 3 fair value measurements. Those disclosures are effective for fiscal years beginning after December 15, 2010 and for interim periods within those fiscal years. The Company has presented the necessary disclosures in Note 8 herein. The Company does not expect the adoption of the remaining provisions of this ASU to have a material impact on the Company s consolidated financial statements.

In February 2010, the FASB issued Accounting Standards Update No. 2010-09, *Subsequent Events: Amendments to Certain Recognition and Disclosure Requirements (Topic 855)*. ASU No. 2010-09 removes some contradictions between the requirements of GAAP and the filing rules of the Securities and Exchange Commission (SEC). SEC filers are required to evaluate subsequent events through the date the financial statements are issued, and they are no longer required to disclose the date through which subsequent events have been evaluated. This guidance was effective upon issuance except for the use of the issued date for conduit debt obligors, and it is not expected to have a material impact on the Company s results of operations, financial position or disclosures.

In July 2010, FASB issued ASU No. 2010-20, *Receivables (Topic 310): Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses.* ASU 2010-20 is intended to provide additional information to assist financial statement users in assessing an entity s credit risk exposures and evaluating the adequacy of its allowance for credit losses. The disclosures as of the end of a reporting period are effective for interim and annual reporting periods ending on or after December 15, 2010. The disclosures about activity that occurs during a reporting period are effective for interim and annual reporting periods beginning on or after December 15, 2010. The amendments in ASU 2010-20 encourage, but do not require, comparative disclosures for earlier reporting periods that ended before initial adoption. However, an entity should provide comparative disclosures for those reporting periods ending after initial adoption. The Company is currently evaluating the impact the adoption of this guidance will have on the Company s financial position or results of operation.

The Company has been, until recently, entitled to engage in the expanded range of activities in which a financial holding company, as defined in Federal Reserve Board rules, may engage. However, the Company had not taken advantage of that expanded authority and has elected to rescind its financial holding company status. The Company is now entitled to engage in these activities deemed permissible to a bank holding company, as defined by Federal Reserve Board rules and the applicable laws of the United States.

<u>Available Information</u> The Company files an annual report on Form 10K, quarterly reports on Form 10Q, current reports on Form 8K and amendments to those reports with the Securities and Exchange Commission (SEC) pursuant

to Section 13 (a) or (15) d of the Exchange Act. The Company s Internet address is <u>www.cortland-banks.com</u>. The Company makes available through this address, free of charge, the reports filed, as soon as reasonably practicable after such material is electronically filed, or otherwise furnished to the SEC. The SEC also maintains an Internet site that contains reports, proxy and information statements, and other information regarding issuers that file electronically with the SEC at <u>www.sec.gov</u>.

## CORTLAND BANCORP AND SUBSIDIARIES ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

#### (Dollars in thousands, except for per share amounts)

Management considers interest rate risk to be the Company s principal source of market risk. Interest rate risk is measured as the impact of interest rate changes on the Company s net interest income. Components of interest rate risk comprise re-pricing risk, basis risk and yield curve risk. Re-pricing risk arises due to timing differences in the re-pricing of assets and liabilities as interest rate changes occur. Basis risk occurs when re-pricing assets and liabilities reference different key rates. Yield curve risk arises when a shift occurs in the relationship among key rates across the maturity spectrum.

The effective management of interest rate risk seeks to limit the adverse impact of interest rate changes on the Company s net interest margin, providing the Company with the best opportunity for maintaining consistent earnings growth. Toward this end, Management uses computer simulation to model the Company s financial performance under varying interest rate scenarios. These scenarios may reflect changes in the level of interest rates, changes in the shape of the yield curve, and changes in interest rate relationships.

The simulation model allows Management to test and evaluate alternative responses to a changing interest rate environment. Typically when confronted with a heightened risk of rising interest rates, the Company will evaluate strategies that shorten investment and loan re-pricing intervals and maturities, emphasize the acquisition of floating rate over fixed rate assets, and lengthen the maturities of liability funding sources. When the risk of falling rates is perceived, Management will typically consider strategies that shorten the maturities of funding sources, lengthen the re-pricing intervals and maturities of investments and loans, and emphasize the acquisition of fixed rate assets over floating rate assets.

The most significant assumptions used in the simulation relate to the cash flows and re-pricing characteristics of the Company s balance sheet. Re-pricing and runoff rate assumptions are based on a detailed interface with actual customer information and investment data stored on the subsidiary bank s information systems. Consensus prepayment speeds derived from an independent third party source are used to adjust the runoff cash flows for the impact of the specific interest rate environments under consideration. Simulated results are benchmarked against historical results. Actual results may differ from simulated results not only due to the timing, magnitude and frequency of interest rate changes, but also due to changes in general economic conditions, changes in customer preferences and behavior, and changes in strategies by both existing and potential competitors.

The table on the following page shows the Company s current estimate of interest rate sensitivity based on the composition of the balance sheet at June 30, 2010 and December 31, 2009. For purposes of this analysis, short term interest rates as measured by the federal funds rate and the prime lending rate are assumed to increase (decrease) gradually over the subsequent twelve months reaching a level 300 basis points higher (lower) than the rates in effect at June 30, 2010 and December 31, 2009 for the respective simulations. Under both the rising rate scenario and the falling rate scenario, the yield curve is assumed to exhibit a parallel shift.

<sup>45</sup> 

#### CORTLAND BANCORP AND SUBSIDIARIES ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK (CONTINUED)

#### (Dollars in thousands, except for per share amounts)

Over the past twelve months, the Federal Reserve kept its target rate on overnight federal funds constant. At June 30, 2010, the difference between the yield on the ten-year Treasury and the three-month Treasury was a positive 279 basis points compared to a positive 379 basis points at December 31, 2009. With longer-term rates exceeding short-term rates the yield curve has a positive slope.

The base case against which interest rate sensitivity is measured assumes no change in short-term rates. The base case also assumes no growth in assets and liabilities and no change in asset or liability mix. Under these simulated conditions the base case projects net interest income of \$16,034 for the twelve month period ending June 30, 2011.

		Simulat	ed Net Interest	Income (NII)	Scenarios		
			Fully Taxable H	Equivalent Bas	sis		
			For the Twelve	Months Endi	ng		
	Net Inter	est Income	\$ Change	ges in NII % Ch		ange in NII	
Changes in	June 30,	Dec. 31,	June 30,	Dec. 31,	June 30,	Dec. 31,	
Interest Rates	2011	2010	2011	2010	2011	2010	
Graduated increase of +300							
basis points	\$ 17,618	\$ 18,093	\$ 1,584	\$ 1,298	9.9%	7.7%	
Short-term rates unchanged	16,034	16,795					
Graduated decrease of -300							
basis points	14,128	15,040	(1,906)	(1,755)	(11.9)%	(10.4%)	

The level of interest rate risk indicated is within limits that Management considers acceptable. However, given that interest rate movements can be sudden and unanticipated, and are increasingly influenced by global events and circumstances beyond the purview of the Federal Reserve, no assurance can be made that interest rate movements will not impact key assumptions and parameters in a manner not presently embodied by the model.

It is Management s opinion that hedging instruments currently available are not a cost effective means of controlling interest rate risk for the Company. Accordingly, the Company does not currently use financial derivatives, such as interest rate options, floors or other similar instruments.

### CORTLAND BANCORP AND SUBSIDIARIES ITEM 4. CONTROLS AND PROCEDURES

<u>Evaluation of Disclosure Controls and Procedures</u>. With the supervision and participation of management, including the Company s principal executive officer and chief financial officer, the effectiveness of disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934 (the Exchange Act )) has been evaluated as of the end of the period covered by this report. Based upon that evaluation, the Company s principal executive officer and chief financial officer has concluded that such disclosure controls and procedures are, to the best of their knowledge, effective as of the end of the period covered by this report to ensure that material information relating to the Company and its consolidated subsidiaries is made known to them, particularly during the period for which our periodic reports, including this report, are being prepared.

<u>Changes in Internal Control Over Financial Reporting</u>. Our Chief Executive Officer and Chief Financial Officer have concluded that there have been no significant changes during the period covered by this report in the Company s internal control over financial reporting (as defined in Rules 13a-13 and 15d-15 of the Exchange Act) that have materially affected, or are reasonably likely to materially affect, internal control over financial reporting.

# CORTLAND BANCORP AND SUBSIDIARIES <u>PART II OTHER INFORMATION</u>

 Item 1. Legal Proceedings

 See Note (5) of the financial statements.

 Item 1A Risk Factors

 There have been no material changes from the risk factors previously disclosed in response to Item 1A of Part 1 of

 Form 10-K filed March 31, 2010.

 Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

 Not applicable

 Company s Common Stock. There were no repurchases of shares of the Company s common stock during the three months ended June 30, 2010.

 Item 3. Defaults upon Senior Securities

 Not applicable

 Item 4. (Removed and Reserved)

 Item 5. Other Information

 Not applicable

## CORTLAND BANCORP AND SUBSIDIARIES <u>PART II</u> OTHER INFORMATION (CONTINUED)

## Item 6. Exhibits

Exhibit No.	Exhibit Description	Inco Form	rporated by Re Exhibit	ference Filing Date	Filed Herewith
3.1	Restated Amended Articles of Cortland Bancorp reflecting amendment dated May 18, 1999. Note: filed for purposes of SEC reporting compliance only. This restated document has not been filed with the State of Ohio	10-К	3.1	03/16/06	
3.2	Code of Regulations, as amended				
	For the Bancorp	10-K	3.2	03/16/06	
	For Cortland Savings and Banking	10-K	3.2	03/15/07	
4	The rights of holders of equity securities are defined in portions of the Articles of Incorporation and Code of Regulations as referenced in Exhibits 3.1 and 3.2	10-K	4	03/16/06	
*10.1	Group Term Carve Out Plan dated February 23, 2001, by The Cortland Savings and Banking Company with each executive officer other than Rodger W. Platt and with selected other officers, as amended by the August 2002 letter amendment	10-К	10.1	03/16/06	
*10.2	Group Term Carve Out Plan Amended Split Dollar Policy Endorsement entered into by The Cortland Savings and Banking Company on December 15, 2003 with Stephen A. Telego, Sr.	10-К	10.2	03/16/06	
*10.3	Amended Director Retirement Agreement between Cortland Bancorp and Jerry A. Carleton, dated as of December 18, 2007	10-К	10.3	03/17/08	

Exhibit No.	Exhibit Description	Inco Form	prporated by Ref Exhibit	erence Filing Date	Filed Herewith
*10.4	Amended Director Retirement Agreement between Cortland Bancorp and David C. Cole, dated as of December 18, 2007	10-K	10.4	03/17/08	
*10.5	Amended Director Retirement Agreement between Cortland Bancorp and George E. Gessner, dated as of December 18, 2007	10-K	10.5	03/17/08	
*10.6	Amended Director Retirement Agreement between Cortland Bancorp and William A. Hagood, dated as of October 12, 2003	10-K	10.6	03/16/06	
*10.7	Amended Director Retirement Agreement between Cortland Bancorp and James E. Hoffman III, dated as of December 18, 2007	10-K	10.7	03/17/08	
*10.8	Amended Director Retirement Agreement between Cortland Bancorp and Neil J. Kaback, dated as of December 18, 2007	10-K	10.8	03/17/08	
*10.9	Director Retirement Agreement between Cortland Bancorp and K. Ray Mahan, dated as of March 1, 2001	10-K	10.9	03/16/06	
*10.10	Amended Director Retirement Agreement between Cortland Bancorp and Richard B. Thompson, dated as of December 18, 2007	10-K	10.10	03/17/08	
*10.11	Amended Director Retirement Agreement between Cortland Bancorp and Timothy K. Woofter, dated as of December 18, 2007	10-K	10.11	03/17/08	

Exhibit No.	Exhibit Description	Inco Form	rporated by Re Exhibit	ference Filing Date	Filed Herewith
*10.12	Form of Split Dollar Agreement entered into by Cortland Bancorp and each of Directors David C. Cole, George E. Gessner, William A. Hagood, James E. Hoffman III, K. Ray Mahan, and Timothy K. Woofter as of February 23, 2001, as of March 1, 2004, with Director Neil J. Kaback, and as of October 1, 2001, with Director Richard B. Thompson;	10-K	10.12	03/16/06	
	as amended on December 26, 2006, for Directors Cole, Gessner, Hoffman, Mahan, Thompson, and Woofter;	10-K	10.12	3/15/07	
	Amended Split Dollar Agreement and Endorsement entered into by Cortland Bancorp as of December 18, 2007, with Director Jerry A. Carleton	10-K	10.12	03/17/08	
10.13	Reserved				
10.14	Reserved				
*10.15	Form of Indemnification Agreement entered into by Cortland Bancorp with each of its directors as of May 24, 2005	10-K	10.15	03/16/06	
10.16	Reserved				
*10.17	Fourth Amended Salary Continuation Agreement between The Cortland Savings and Banking Company and Timothy Carney, dated as of June 1, 2010	8-K	10.17	06/02/2010	
*10.18	Third Amended Salary Continuation Agreement between The Cortland Savings and Banking Company and Lawrence A. Fantauzzi, dated as of December 3,	8-K	10.18	12/12/08	

2008

*10.19	Fourth Amended Salary	8-K	10.19	06/02/2010
	Continuation Agreement between			
	The Cortland Savings and Banking			
	Company and James M. Gasior,			
	dated as of June 1, 2010			

Exhibit No.	Exhibit Description	Inc Form	orporated by Ref Exhibit	erence Filing Date	Filed Herewith
*10.20	Second Amended Salary Continuation Agreement between The Cortland Savings and Banking Company and Marlene Lenio, dated as of December 3, 2008	8-K	10.20	12/12/08	
*10.20.1	Amendment of the December 3, 2008 Second Amended Salary Continuation Agreement between The Cortland Savings and Banking Company and Marlene J. Lenio	10-Q	10.20.1	05/17/2010	
*10.21	Amended Salary Continuation Agreement between The Cortland Savings and Banking Company and Craig Phythyon, dated as of December 3, 2008	8-K	10.21	12/12/08	
*10.21.1	Amendment of the December 3, 2008 Second Amended Salary Continuation Agreement between The Cortland Savings and Banking Company and Craig M. Phythyon	10-Q	10.21.1	05/17/2010	
*10.22	Third Amended Salary Continuation Agreement between The Cortland Savings and Banking Company and Stephen A. Telego, Sr., dated as of December 3, 2008	8-K	10.22	12/12/08	
*10.22.1	Amendment of the December 3, 2008 Second Amended Salary Continuation Agreement between The Cortland Savings and Banking Company and Stephen A. Telego, Sr.	10-Q	10.22.1	05/17/2010	
10.23	Salary Continuation Agreement between The Cortland Savings and Banking Company and David J. Lucido dated as of June 1, 2010	8-K	10.23	06/02/2010	
*10.24	Third Amended Split Dollar Agreement and Endorsement between The Cortland Savings and	8-K	10.24	12/12/08	

	Banking Company and Timothy Carney, dated as of December 3, 2008			
10.25	Salary Continuation Agreement between The Cortland Savings and Banking Company and Stanley P. Feret dated as of June 1, 2010	8-K	10.25	06/02/2010

Exhibit No.	Exhibit Description	Inco Form	orporated by Ref Exhibit	erence Filing Date	Filed Herewith
*10.26	Third Amended Split Dollar Agreement and Endorsement between The Cortland Savings and Banking Company and James M. Gasior, dated as of December 3, 2008	8-K	10.26	12/12/08	
*10.27	Second Amended Split Dollar Agreement between The Cortland Savings and Banking Company and Marlene Lenio, dated as of December 3, 2008	8-K	10.27	12/12/08	
*10.27.1	Termination of Split Dollar Agreement and Endorsement between The Cortland Savings and Banking Company and Marlene Lenio	10-Q	10.27.1	05/17/2010	
*10.28	Amended Split Dollar Agreement and Endorsement between The Cortland Savings and Banking Company and Craig Phythyon, dated as of December 3, 2008	8-K	10.28	12/12/08	
*10.28.1	Termination of the Split Dollar Agreement and Endorsement between The Cortland Savings and Banking Company and Craig Phythyon	10-Q	10.28.1	5/17/2010	
*10.29	Third Amended Split Dollar Agreement and Endorsement between The Cortland Savings and Banking Company and Stephen A. Telego, Sr., dated as of December 3, 2008	8-K	10.29	12/12/08	
*10.29.1	Termination of the Split Dollar Agreement and Endorsement between The Cortland Savings and Banking Company and Stephen A. Telego, Sr.	10-Q	10.29.1	05/17/2010	

10.30	Reserved			
*10.31	Severance Agreement entered into by Cortland Bancorp with each of Messrs. Timothy Carney, James M. Gasior, and David J. Lucido	8-K	10.31	12/12/08

Exhibit No.	Exhibit Description	Inc Form	corporated by Refe Exhibit	rence Filing Date	Filed Herewith
*10.32	Severance Agreement entered into by Cortland Bancorp and The Cortland Savings and Banking Company in December 3, 2008, with each of Marlene J. Lenio, Craig M. Phythyon, and Barbara R. Sandrock	8-K	10.32	12/12/08	
*10.32.1	Termination of Severance Agreement entered into by each of Mses. Marlene J. Lenio and Barbara R. Sandrock and Messrs. Craig M. Phythyon and Stephen A. Telego, Sr.	10-Q	10.32.1	05/17/2010	
*10.33	Agreement and General Release with Lawrence A. Fantauzzi	8-K	10.1	10/22/09	
*10.34	Severance Agreement between Cortland Bancorp and Stanley P. Feret	8-K	10.34	06/02/2010	
11	Statement re computation of per share earnings		See Note 6 of financial statements		
15	Letter re unaudited interim financial statements		N/A		
18	Letter re change in accounting principles		N/A		
19	Report furnished to security holders		N/A		
22	Published report regarding matters submitted to vote of security holders		N/A		
23	Consents of experts and counsel Consent of independent registered public Accounting firms		N/A		
24	Power of Attorney		N/A		

\*

Exhibit		Incor	Filed		
No.	Exhibit Description	Form	Exhibit	Filing Date	Herewith
31.1	Certification of the Chief Executive Officer and Chief Financial Officer under Rule 13a-14(a)				þ
32	Section 1350 Certification of Chief Executive Officer and Chief Financial Officer required under section 906 of the Sarbanes-Oxley Act of 2002				þ
Managemer contract or compensato plan or arrangemer Copies of a exhibits wit furnished to shareholder upon writte request. Requests sh be directed Tim Carney Secretary, Cortland Bancorp, 19 West Main Street, Cort Ohio 44410	ory nt uny ll be o rs en hould to y, 94				

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Cortland Bancorp (Registrant)

DATED: August 16, 2010

/s/ James M. Gasior James M. Gasior (Chief Executive Officer)

DATED: August 16, 2010

/s/ David J. Lucido David J. Lucido (Chief Financial Officer)