

JUNIPER NETWORKS INC
Form DEFA14A
May 11, 2010

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

SCHEDULE 14A

Proxy Statement Pursuant to Section 14(a) of the Securities
Exchange Act of 1934 (Amendment No.)

Filed by the Registrant ☒
Filed by a Party other than the Registrant ☐

Check the appropriate box:

- ☐ Preliminary Proxy Statement
- ☐ **Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**
- ☐ Definitive Proxy Statement
- ☒ Definitive Additional Materials
- ☐ Soliciting Material Pursuant to §240.14a-12

Juniper Networks, Inc.

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- ☒ No fee required.
- ☐ Fee computed on table below per Exchange Act Rules 14a-6(i)(4) and 0-11.

1) Title of each class of securities to which transaction applies:

2) Aggregate number of securities to which transaction applies:

3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

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1) Amount Previously Paid:

2) Form, Schedule or Registration Statement No.:

3) Filing Party:

4) Date Filed:

Email sent to Fidelity on May 11, 2010:

Gina,

Thank you again for your time this morning. We very much appreciate the opportunity to discuss our request to add an additional 30 million shares to our equity comp plan with you and other members of the Fidelity team.

Below is a recap of some of the key numbers we discussed.

Calculation based on our understanding of Fidelity's dilution model:

As of March 22, 2010, as disclosed in the Juniper proxy: Total shares subject to outstanding equity awards: 79,616,855

Shares available for grant under 2006 Equity Incentive Plan: 2,243,056

Total shares outstanding+available: 81,859,911

Common shares outstanding as of March 15, 2010 record date: 523,570,721

New share request: 30,000,000 Fidelity dilution calculation= (Outstanding equity awards + shares available+ new shares requested)/ (Common shares outstanding + outstanding equity awards + shares available+ new shares requested) $(81,859,911+30,000,000)/(523,570,721+81,859,911+30,000,000)= 17.6\%$ dilution

Additional information requested

Shares subject to options priced above \$28.30 as disclosed in 2009 10-K: approx. 5,408,000 shares

Aggregate shares repurchased since beginning of 2006: approx. 125,300,000 shares

As noted above, there are approximately 2.2 million shares remaining. Clearly, our ability to issue new shares as we go forward is at risk.

Lastly, as Steve cited, our Enterprise value includes nearly \$2.8 in cash as of March 31st.

Again, thank you for your consideration. Please let us know if you need further clarification.

As a management team, we are committed to recruiting and retaining world-class talent to drive the future growth of our company. We are also deeply committed to ensuring we exercise discipline and are mindful of the dilutive impact of these programs.

On behalf of the Juniper management team,

Kathleen Bela

Juniper Investor Relations