## REVLON INC /DE/

Form 10-Q
July 30, 2009

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# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 

FORM 10-Q
(Mark One)

## x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2009
OR
o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission File Number: 1-11178

REVLON, INC.
(Exact name of registrant as specified in its charter)

## Delaware

(State or other jurisdiction of incorporation or organization)

237 Park Avenue, New York, New York
(Address of principal executive offices)

13-3662955
(I.R.S. Employer

Identification No.)
10017
(Zip Code)

212-527-4000
(Registrant s telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x Noo
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer x Non-accelerated filer o Smaller reporting company o (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).
Yes o Nox

As of June 30, 2009, 48,401,301 shares of Class A Common Stock and 3,125,000 shares of Class B Common Stock were outstanding at such date. $28,207,735$ shares of Class A Common Stock were beneficially owned by MacAndrews \& Forbes Holdings Inc. and certain of its affiliates and all of the shares of Class B Common Stock were owned by REV Holdings LLC, a Delaware limited liability company and an indirectly wholly owned subsidiary of MacAndrews \& Forbes Holdings Inc.

## REVLON, INC. AND SUBSIDIARIES

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## PART I FINANCIAL INFORMATION

## Item 1. Financial Statements

## REVLON, INC. AND SUBSIDIARIES <br> CONSOLIDATED BALANCE SHEETS <br> (dollars in millions, except share and per share amounts)

|  | $\begin{gathered} \text { June 30, } \\ 2009 \\ \text { (Unaudited) } \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2008 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Current assets: |  |  |  |  |
| Cash and cash equivalents | \$ | 27.2 | \$ | 52.8 |
| Trade receivables, less allowance for doubtful accounts of \$4.4 and \$3.3 as of |  |  |  |  |
| June 30, 2009 and December 31, 2008, respectively |  | 184.0 |  | 169.9 |
| Inventories |  | 146.3 |  | 154.2 |
| Prepaid expenses and other |  | 56.6 |  | 51.6 |
| Total current assets |  | 414.1 |  | 428.5 |
| Property, plant and equipment, net |  | 110.4 |  | 112.8 |
| Other assets |  | 90.4 |  | 89.5 |
| Goodwill, net |  | 182.5 |  | 182.6 |
| Total assets | \$ | 797.4 | \$ | 813.4 |
| LIABILITIES AND STOCKHOLDERS DEFICIENCY |  |  |  |  |
| Current liabilities: |  |  |  |  |
| Short-term borrowings | \$ | 0.8 | \$ | 0.5 |
| Current portion of long-term debt |  | 16.7 |  | 18.9 |
| Accounts payable |  | 85.2 |  | 78.1 |
| Accrued expenses and other |  | 223.7 |  | 225.9 |
| Total current liabilities |  | 326.4 |  | 323.4 |
| Long-term debt |  | 1,157.7 |  | 1,203.2 |
| Long-term debt affiliates |  | 107.0 |  | 107.0 |
| Long-term pension and other post-retirement plan liabilities |  | 213.8 |  | 223.7 |
| Other long-term liabilities |  | 66.6 |  | 68.9 |
| Stockholders deficiency: |  |  |  |  |
| Class B Common Stock, par value $\$ .01$ per share: 200,000,000 shares authorized; $3,125,000$ shares issued and outstanding as of June 30, 2009 and |  |  |  |  |
|  |  | 0.5 |  | 0.5 |

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| Class A Common Stock, par value $\$ .01$ per share: $900,000,000$ shares |  |  |
| :--- | ---: | ---: |
| authorized; 50,058,144 and 50,150,355 shares issued as of June 30, 2009 and |  |  |
| December 31, 2008, respectively |  |  |
| Additional paid-in capital | $1,004.3$ | $1,000.9$ |
| Treasury stock, at cost: 341,389 and 256,453 shares of Class A Common Stock | $(4.2)$ | $(3.6)$ |
| as of June 30, 2009 and December 31, 2008, respectively | $(1,914.6)$ | $(1,927.5)$ |
| Accumulated deficit | $(183.1)$ |  |
| Accumulated other comprehensive loss | $(1,074.1)$ | $(1,112.8)$ |
| Total stockholders deficiency | $\$$ | 797.4 |
| Total liabilities and stockholders deficiency | $\$$ | 813.4 |

See Accompanying Notes to Unaudited Consolidated Financial Statements

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## REVLON, INC. AND SUBSIDIARIES UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS (dollars in millions, except share and per share amounts)

|  | Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2009 |  | 2008 |  |
| Net sales | \$ | 321.8 | \$ | 366.5 | \$ | 625.1 | \$ | 678.2 |
| Cost of sales |  | 120.6 |  | 124.5 |  | 231.6 |  | 237.6 |
| Gross profit |  | 201.2 |  | 242.0 |  | 393.5 |  | 440.6 |
| Selling, general and administrative expenses |  | 156.3 |  | 188.2 |  | 316.5 |  | 361.0 |
| Restructuring costs and other, net |  | 18.3 |  | (5.4) |  | 18.8 |  | (11.6) |
| Operating income |  | 26.6 |  | 59.2 |  | 58.2 |  | 91.2 |
| Other expenses (income): |  |  |  |  |  |  |  |  |
| Interest expense |  | 24.0 |  | 30.7 |  | 48.1 |  | 62.8 |
| Interest income |  | (0.2) |  |  |  | (0.4) |  | (0.3) |
| Amortization of debt issuance costs |  | 1.4 |  | 1.5 |  | 2.8 |  | 2.8 |
| Gain on repurchase of debt |  | (0.5) |  |  |  | (7.5) |  |  |
| Foreign currency losses (gains), net |  | 2.1 |  | (1.2) |  | 4.5 |  | (5.5) |
| Miscellaneous, net |  | 0.1 |  | (0.2) |  | 0.3 |  | (0.1) |
| Other expenses, net |  | 26.9 |  | 30.8 |  | 47.8 |  | 59.7 |
| (Loss) income from continuing operations before income taxes |  | (0.3) |  | 28.4 |  | 10.4 |  | 31.5 |
| (Benefit) provision for income taxes |  | (0.2) |  | 8.6 |  | (2.2) |  | 14.4 |
| (Loss) income from continuing operations, net of taxes |  | (0.1) |  | 19.8 |  | 12.6 |  | 17.1 |
| Income from discontinued operations, net of taxes |  | 0.3 |  | 0.1 |  | 0.3 |  | 0.3 |
| Net income | \$ | 0.2 | \$ | 19.9 | \$ | 12.9 | \$ | 17.4 |
| Basic (loss) income per common share: |  |  |  |  |  |  |  |  |
| Continuing operations |  | (0.00) |  | 0.39 |  | 0.24 |  | 0.33 |
| Discontinued operations |  | 0.01 |  | 0.00 |  | 0.01 |  | 0.01 |
| Net income | \$ | 0.00 | \$ | 0.39 | \$ | 0.25 | \$ | 0.34 |
| Diluted income (loss) per common share: |  |  |  |  |  |  |  |  |
| Continuing operations |  | (0.00) |  | 0.39 |  | 0.24 |  | 0.33 |
| Discontinued operations |  | 0.01 |  | 0.00 |  | 0.01 |  | 0.01 |

Net income
Weighted average number of common shares outstanding ${ }^{(\mathrm{a})}$ :
Basic
Diluted
\$
0.00
0.39
\$
0.25 \$
0.34

| $51,526,101$ | $51,170,037$ | $51,524,278$ | $51,169,086$ |
| :--- | :--- | :--- | :--- |
| $51,526,101$ | $51,232,983$ | $51,533,896$ | $51,211,724$ |

(a) The outstanding share amounts and per share values for the three and six months ended June 30, 2008 have been restated to reflect Revlon, Inc. s September 2008 1-for-10 reverse stock split.

See Accompanying Notes to Unaudited Consolidated Financial Statements

# REVLON, INC. AND SUBSIDIARIES <br> UNAUDITED CONSOLIDATED STATEMENT OF STOCKHOLDERS DEFICIENCY AND COMPREHENSIVE INCOME (LOSS) <br> (dollars in millions) 

|  | Common |  | Additional Paid-In- |  | Treasury |  | Accumulated Deficit |  | Accumulated Other <br> Comprehensiv |  | Total <br> Stockholders |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Stock |  | Capital |  | Stock |  |  |  |  | Loss |  | ficiency |
| Balance, January 1, 2009 | \$ | 0.5 | \$ | 1,000.9 | \$ | (3.6) | \$ | (1,927.5) | \$ | (183.1) | \$ | $(1,112.8)$ |
| Stock option compensation |  |  |  | 0.2 |  |  |  |  |  |  |  | 0.2 |
| Amortization of deferred compensation for restricted stock |  |  |  | 3.2 |  |  |  |  |  |  |  | 3.2 |
| Treasury stock acquired, at cost ${ }^{(\mathrm{a})}$ |  |  |  |  |  | (0.6) |  |  |  |  |  | (0.6) |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income |  |  |  |  |  |  |  | 12.9 |  |  |  | 12.9 |
| Revaluation of financial derivative instruments ${ }^{(b)}$ |  |  |  |  |  |  |  |  |  | 1.3 |  | 1.3 |
| Currency translation adjustment |  |  |  |  |  |  |  |  |  | 7.4 |  | 7.4 |
| Amortization of pension related costs ${ }^{(\mathrm{c})}$ |  |  |  |  |  |  |  |  |  | 5.7 |  | 5.7 |
| Pension re-measurement ${ }^{(d)}$ |  |  |  |  |  |  |  |  |  | (0.6) |  | (0.6) |
| Pension curtailment gain ${ }^{(d)}$ |  |  |  |  |  |  |  |  |  | 9.2 |  | 9.2 |
| Total comprehensive income |  |  |  |  |  |  |  |  |  |  |  | 35.9 |
| Balance, June 30, 2009 | \$ | 0.5 | \$ | 1,004.3 | \$ | (4.2) | \$ | $(1,914.6)$ | \$ | (160.1) | \$ | $(1,074.1)$ |

(a) Pursuant to the share withholding provisions of the Third Amended and Restated Revlon, Inc. Stock Plan (the Stock Plan ), certain employees and executives, in lieu of paying withholding taxes on the vesting of certain restricted stock, authorized the withholding of an aggregate 84,623 and 313 shares of Revlon, Inc. Class A Common Stock (as hereinafter defined) during the first and second quarters of 2009, respectively, to satisfy the minimum statutory tax withholding requirements related to such vesting. These shares were recorded as treasury stock using the cost method, at a weighted average price per share of $\$ 7.14$ and $\$ 5.36$, respectively, based on the closing price of Revlon, Inc. Class A Common Stock as reported on the NYSE consolidated tape on the respective vesting dates, for a total of $\$ 0.6$ million.
(b) Amount relates to (1) net unrealized losses of $\$ 0.9$ million on the Interest Rate Swaps (as hereinafter defined) (See Note 10, Derivative Financial Instruments ) and (2) the reversal of amounts recorded in Accumulated Other Comprehensive Loss pertaining to net settlement receipts of $\$ 0.8$ million and net settlement payments of $\$ 3.0$ million on the Interest Rate Swaps.
(c)

The amortization of pension related costs of $\$ 5.7$ million includes a non-cash curtailment gain of $\$ 0.8$ million recognized in earnings related to the recognition of previously unrecognized prior service costs resulting from the May 2009 Pension Plan Amendments (as defined in Note 2, Post-retirement Benefits ). (See Note 6, Comprehensive Income (Loss) ).
(d) The $\$ 0.6$ million increase in pension liabilities recorded within Accumulated Other Comprehensive Loss is the result of the re-measurement of the pension liabilities performed in the second quarter of 2009 in connection with the May 2009 Pension Plan Amendments, as well as the May 2009 Program (as defined in Note 7, Restructuring Costs and Other, Net ). In connection with the May 2009 Pension Plan Amendments, the Company also recognized a curtailment gain of $\$ 9.2$ million, which reduced its pension liability and was recorded as an offset against the net actuarial losses previously reported within Accumulated Other Comprehensive Loss. (See Note 2, Post-retirement Benefits ).

See Accompanying Notes to Unaudited Consolidated Financial Statements
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## REVLON, INC. AND SUBSIDIARIES UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS <br> (dollars in millions)

Six Months
Ended
June 30, ..... 20092008
CASH FLOWS FROM OPERATING ACTIVITIES:
Net income ..... \$ $12.9 \quad \$ \quad 17.4$
Adjustments to reconcile net income to net cash provided by operating activities: Income from discontinued operations, net of taxes ..... (0.3) ..... (0.3)
Depreciation and amortization ..... 33.3 ..... 46.3
Amortization of debt discount ..... 0.4 ..... 0.3
Stock compensation amortization ..... 3.4 ..... 4.1
Gain on repurchase of debt ..... (7.5)
Gain on sale of certain assets including a non-core trademark(1.6)
Change in assets and liabilities:(12.7)
(Increase) decrease in trade receivables ..... (8.8)
Decrease (increase) in inventories ..... 12.3
Increase in prepaid expenses and other current assets ..... (3.6) ..... (0.1)10.0Increase in accounts payable5.89.3
Decrease in accrued expenses and other current liabilities ..... (18.6) ..... (17.4)
Purchases of permanent displays ..... (20.2) ..... (25.9)
10.5
Other, net ..... 3.6
18.0
Net cash provided by operating activities ..... 20.8
CASH FLOWS FROM INVESTING ACTIVITIES:
Capital expenditures ..... (5.8)(8.1)
Proceeds from the sale of certain assets including a non-core trademark ..... 2.3
Net cash (used in) provided by investing activities ..... (3.5) ..... 1.2
CASH FLOWS FROM FINANCING ACTIVITIES:
Net (decrease) increase in short-term borrowings and overdraft ..... (0.3) ..... 2.0
Borrowings (repayment) under the 2006 Revolving Credit Facility, net ..... 1.5 ..... (41.6)
Proceeds from the issuance of long-term debt affiliates ..... 170.0
Repayment of long-term debt
Payment of financing costs(0.4)
Net cash used in financing activities ..... (40.8)(167.4)(3.0)
CASH FLOWS FROM DISCONTINUED OPERATIONS ACTIVITIES:
Net cash (used in) provided by operating activities of discontinued operations ..... (0.2) ..... 2.1
Net cash used in financing activities of discontinued operations ..... (0.2)
Change in cash from discontinued operations ..... (1.9)

Net cash used in discontinued operations
Effect of exchange rate changes on cash and cash equivalents 0.90 .5
Net decrease in cash and cash equivalents
Cash and cash equivalents at beginning of period 52.8 \$ 27.2 \$ 27.6
Cash and cash equivalents at end of period27.6

Supplemental schedule of cash flow information:
Cash paid during the period for:
Interest
\$ $51.1 \quad \$ \quad 66.5$
Income taxes, net of refunds
\$ 7.8 \$ 8.7
Supplemental schedule of non-cash investing and financing activities:
Treasury stock received to satisfy minimum tax withholding liabilities
\$ 0.6 \$ 0.4

See Accompanying Notes to Unaudited Consolidated Financial Statements

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## REVLON, INC. AND SUBSIDIARIES <br> NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (except where otherwise noted, all tabular amounts in millions, except share and per share amounts)

## (1) Description of Business and Basis of Presentation

Revlon, Inc. (and together with its subsidiaries, the Company ) conducts its business exclusively through its direct wholly-owned operating subsidiary, Revlon Consumer Products Corporation ( Products Corporation ) and its subsidiaries. The Company s vision is to provide glamour, excitement and innovation to consumers through high-quality products at affordable prices. The Company operates in a single segment and manufactures, markets and sells an extensive array of cosmetics, women s hair color, beauty tools, fragrances, skincare, anti-perspirants/deodorants and other beauty care products. The Company s principal customers include large mass volume retailers and chain drug and food stores in the U.S., as well as certain department stores and other specialty stores, such as perfumeries, outside the U.S. The Company also sells beauty products to U.S. military exchanges and commissaries and has a licensing business pursuant to which the Company licenses certain of its key brand names to third parties for the manufacture and sale of complementary beauty-related products and accessories in exchange for royalties.

Revlon, Inc. is a direct and indirect majority-owned subsidiary of MacAndrews \& Forbes Holdings Inc. ( MacAndrews \& Forbes Holdings and, together with certain of its affiliates other than the Company, MacAndrews \& Forbes ), a corporation wholly owned by Ronald O. Perelman.

The accompanying Consolidated Financial Statements are unaudited. In management s opinion, all adjustments necessary for a fair presentation have been made. The Unaudited Consolidated Financial Statements include the accounts of the Company after elimination of all material intercompany balances and transactions.

The preparation of financial statements in conformity with accounting principles generally accepted in the U.S. requires management to make estimates and assumptions that affect amounts of assets and liabilities and disclosures of contingent assets and liabilities as of the date of the financial statements and reported amounts of revenues and expenses during the periods presented. Actual results could differ from these estimates. Estimates and assumptions are reviewed periodically and the effects of revisions are reflected in the consolidated financial statements in the period they are determined to be necessary. Significant estimates made in the accompanying Unaudited Consolidated Financial Statements include, but are not limited to, allowances for doubtful accounts, inventory valuation reserves, expected sales returns and allowances, certain assumptions related to the recoverability of intangible and long-lived assets, reserves for estimated tax liabilities, restructuring costs, certain estimates and assumptions used in the calculation of the net periodic benefit costs and the projected benefit obligations for the Company s pension and other post-retirement plans, including the expected long-term return on pension plan assets and the discount rate used to value the Company s pension benefit obligations. The Unaudited Consolidated Financial Statements should be read in conjunction with the consolidated financial statements and related notes contained in the Company s Annual Report on Form 10-K for the year ended December 31, 2008, filed with the Securities and Exchange Commission (the SEC ) on February 25, 2009 (the 2008 Form 10-K ).

Certain prior year amounts in this Quarterly Report on Form 10-Q have been adjusted to reflect the reclassification of a discontinued operation as a result of the Bozzano Sale Transaction (as hereinafter defined) (see Note 4, Discontinued Operations ) and also are restated to reflect the impact of Revlon, Inc. s September 2008 1-for-10 Reverse Stock Split (as hereinafter defined) (see Note 5, Basic and Diluted Earnings (Loss) Per Common Share ).

The Company s results of operations and financial position for interim periods are not necessarily indicative of those to be expected for a full year.

In connection with the Company s announcement filed with the SEC on Form 8-K on April 20, 2009 regarding the proposal received by the independent members of the Company s Board of Directors from

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## REVLON, INC. AND SUBSIDIARIES <br> NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (except where otherwise noted, all tabular amounts in millions, except share and per share amounts)

MacAndrews \& Forbes, as of June 30, 2009, the Company had incurred and capitalized fees of approximately $\$ 4.2$ million related to the evaluation of such proposal. If a transaction is consummated, these fees will be amortized over the term of any security issued in connection with such transaction. If a transaction is not consummated, the Company will recognize such fees, as well as any additional fees, as an expense in the period during which the Company makes a determination that a transaction arising out of such proposal will not be consummated.

The Company has evaluated subsequent events occurring through July 30, 2009, which is the date the Company s financial statements for the second quarter of 2009 were issued.

## Recent Accounting Pronouncements

In May 2009, the FASB issued FASB Statement No. 165, Subsequent Events ( SFAS No. 165 ), to establish general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. In particular, SFAS No. 165 sets forth: (a) the period after the balance sheet date during which management of a reporting entity shall evaluate events or transactions that may occur for potential recognition or disclosure in the financial statements, (b) the circumstances under which an entity shall recognize events or transactions occurring after the balance sheet date in its financial statements and (c) the disclosures that an entity shall make about events or transactions that occurred after the balance sheet date. The provisions of SFAS No. 165 are effective for interim or annual financial periods ending after June 15, 2009. The Company has adopted the provisions of SFAS No. 165 effective as of June 30, 2009 and its adoption did not have a material impact on its results of operations, financial condition or its disclosures.

## (2) Post-retirement Benefits

In May 2009, and effective December 31, 2009, Products Corporation amended its U.S. qualified defined benefit pension plan (the Revlon Employees Retirement Plan), covering a substantial portion of the Company s employees in the U.S., to cease future benefit accruals under such plan after December 31, 2009. Products Corporation also amended its non-qualified pension plan (the Revlon Pension Equalization Plan) to similarly cease future benefit accruals under such plan after December 31, 2009. In connection with such amendments, all benefits accrued under such plans through December 31, 2009 will remain in effect and no additional benefits will accrue after December 31, 2009, other than interest credits on participant account balances under the cash balance program of the Company s U.S. pension plans. Also, service credits for vesting and early retirement eligibility will continue to accrue in accordance with the terms of the respective plans. (The plan amendments described above in this Note 2 are hereinafter referred to as the May 2009 Pension Plan Amendments. )

In May 2009, Products Corporation also amended, effective December 31, 2009, its qualified and non-qualified defined contribution savings plans for its U.S.-based employees which created a new discretionary profit sharing component under such plans that will enable the Company, should it elect to do so, to make discretionary profit sharing contributions. The Company will determine in the fourth quarter of each year whether and, if so, to what extent, profit sharing contributions would be made for the following year. (The savings plan amendments described above are hereinafter referred to as the May 2009 Savings Plan Amendments and together with the May 2009 Pension Plan Amendments as the May 2009 Plan Amendments ).

During the second quarter of 2009, the Company recorded a $\$ 8.6$ million decrease in its pension liabilities which was offset against accumulated other comprehensive income (loss) as a result of the pension curtailment and the re-measurement of the pension liabilities performed in the second quarter of 2009 in connection with the May 2009 Pension Plan Amendments and the May 2009 Program (as defined in

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## REVLON, INC. AND SUBSIDIARIES <br> NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (except where otherwise noted, all tabular amounts in millions, except share and per share amounts)

Note 7, Restructuring Costs and Other, Net ). The net decrease in pension liabilities is comprised of a non-cash curtailment gain of approximately $\$ 9.2$ million which was recorded as an offset against the net actuarial losses previously reported within accumulated other comprehensive income (loss), partially offset by a net increase in pension liabilities of $\$ 0.6$ million as a result of the re-measurements noted above. In addition, the Company recognized a decrease in its estimated pension expense of $\$ 1.1$ million in the second quarter of 2009, which includes a non-cash curtailment gain of $\$ 0.8$ million related to the recognition of previously unrecognized prior service costs that had been reported in accumulated other comprehensive loss.

After giving effect to the re-measurements of pension liabilities resulting from the May 2009 Pension Plan Amendments and the May 2009 Program, the components of net periodic benefit cost for the pension and the other post-retirement benefit plans for the second quarter of 2009 and 2008, respectively, are as follows:


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## REVLON, INC. AND SUBSIDIARIES <br> NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

 (except where otherwise noted, all tabular amounts in millions, except share and per share amounts)After giving effect to the re-measurements of pension liabilities resulting from May 2009 Pension Plan Amendments and the May 2009 Program, the components of net periodic benefit cost for the pension and the other post-retirement benefit plans for the first half of 2009 and 2008, respectively, are as follows:

|  | Pension Plans Six Months Ended June 30, |  |  |  | Other <br> Post-retirement Benefit Plans Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net periodic benefit costs: |  |  |  |  |  |  |  |  |
| Service cost |  | 4.0 | \$ | 4.2 | \$ |  |  |  |
| Interest cost |  | 17.4 |  | 17.3 |  | 0.4 |  | 0.4 |
| Expected return on plan assets |  | (13.6) |  | (18.7) |  |  |  |  |
| Amortization of prior service cost |  | (0.1) |  | (0.2) |  |  |  |  |
| Amortization of actuarial loss |  | 6.6 |  | 0.7 |  |  |  | 0.1 |
| Curtailment gain |  | (0.8) |  |  |  |  |  |  |
|  |  | 13.5 |  | 3.3 |  | 0.4 |  | 0.5 |
| Portion allocated to Revlon Holdings LLC |  | (0.1) |  | (0.1) |  |  |  |  |
|  | \$ | 13.4 |  | 3.2 |  | 0.4 |  | 0.5 |

The Company currently expects to contribute approximately $\$ 25$ million to $\$ 30$ million in the aggregate to its pension plans and other post-retirement benefits plans in 2009. During the second quarter of 2009, $\$ 5.5$ million and $\$ 0.3$ million were contributed to the Company s pension plans and other post-retirement benefit plans, respectively. During the first half of $2009, \$ 9.9$ million and $\$ 0.5$ million were contributed to the Company s pension plans and other post-retirement benefit plans, respectively.

Relevant aspects of the qualified defined benefit pension plans, nonqualified pension plans and other post-retirement benefit plans sponsored by Products Corporation are disclosed in the Company s 2008 Form 10-K.

## (3) Inventories

|  | June 30, <br> $\mathbf{2 0 0 9}$ | December 31, <br> $\mathbf{2 0 0 8}$ |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Raw materials and supplies | $\$$ | 50.9 | $\$$ | 57.6 |
| Work-in-process | 15.5 | 16.6 |  |  |
| Finished goods | 79.9 | 80.0 |  |  |

## (4) Discontinued Operations

In July 2008, the Company disposed of its non-core Bozzano business, a men s hair care and shaving line of products, and certain other non-core brands, including Juvena and Aquamarine, which were sold by the Company only in the Brazilian market (the Bozzano Sale Transaction ). The transaction was effected through the sale of the Company s indirect Brazilian subsidiary, Ceil Comércio E Distribuidora Ltda. ( Ceil ), to Hypermarcas S.A., a Brazilian publicly-traded, consumer products corporation. The purchase price was approximately $\$ 107$ million in cash, including approximately $\$ 3$ million in cash on Ceil s balance

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## REVLON, INC. AND SUBSIDIARIES <br> NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (except where otherwise noted, all tabular amounts in millions, except share and per share amounts)

sheet on the closing date. Net proceeds, after the payment of taxes and transaction costs, were approximately $\$ 95$ million.

During the third quarter of 2008, the Company recorded a one-time gain from the Bozzano Sale Transaction of $\$ 45.2$ million, net of taxes of $\$ 10.4$ million. Included in this gain calculation is a $\$ 37.3$ million elimination of currency translation adjustments.

The income statements for the three-month and six-month periods ended June 30, 2009 and 2008, respectively, were adjusted to reflect Ceil as a discontinued operation (which was previously reported in the Latin America region). The following table summarizes the results of discontinued operations for each of the respective periods:

|  | Three Months Ended <br> June 30, | Six Months Ended <br> June 30, |  |  |  |
| :--- | :---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |  |
| Net sales | $\$$ | $\$ 9.8$ | $\$$ | $\$ 18.5$ |  |
| Operating income | $\$$ | 0.2 |  | 0.7 |  |
| Income before income taxes |  | 0.3 |  | 0.9 |  |
| (Benefit) provision for income taxes |  |  | $0.3)$ | 0.2 | $(0.3)$ |
| Net income | 0.3 | 0.1 | 0.3 | 0.6 |  |
|  |  |  | 0.3 |  |  |

## (5) Basic and Diluted Earnings (Loss) Per Common Share

Shares used in basic earnings (loss) per share are computed using the weighted average number of common shares outstanding during each period. Shares used in diluted earnings (loss) per share include the dilutive effect of unvested restricted shares and outstanding stock options under the Stock Plan using the treasury stock method. For both the three and six months ended June 30, 2009 and 2008, options to purchase 1,330,242 and 2,088,450 shares, respectively, of Revlon, Inc. Class A common stock, par value of $\$ 0.01$ per share (the Class A Common Stock ), that could potentially dilute basic earnings per share in the future were excluded from the calculation of diluted earnings (loss) per common share as their effect would be anti-dilutive.

For the three and six months ended June 30, 2009, 1,315,454 and 1,305,836 shares, respectively, of unvested restricted stock that could potentially dilute basic earnings per share in the future were excluded from the calculation of diluted earnings (loss) per common share as their effect would be anti-dilutive.

For the three and six months ended June 30, 2008, 982,170 and $1,002,477$ shares, respectively, of unvested restricted stock that could potentially dilute basic earnings per share in the future were excluded from the calculation of diluted earnings (loss) per common share as their effect would be anti-dilutive.

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## REVLON, INC. AND SUBSIDIARIES <br> NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (except where otherwise noted, all tabular amounts in millions, except share and per share amounts)

The components of basic and diluted earnings (loss) per share for the second quarter and first half of 2009 and 2008, respectively, are as follows:

| Three Months | Six Months |  |
| :---: | :---: | :---: |
| Ended | Ended |  |
| June 30, | June 30, |  |
| 2009 | 2008 |  |
|  | (shares in millions) |  |


| Numerator: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Loss) income from continuing operations | \$ | (0.1) | \$ | 19.8 | \$ | 12.6 | \$ | 17.1 |
| Income from discontinued operations |  | 0.3 |  | 0.1 |  | 0.3 |  | 0.3 |
| Net income | \$ | 0.2 | \$ | 19.9 | \$ | 12.9 | \$ | 17.4 |
| Denominator: |  |  |  |  |  |  |  |  |
| Weighted average common shares outstanding Basic |  | 51.53 |  | 51.17 |  | 51.52 |  | 51.17 |
| Effect of dilutive restricted stock |  |  |  | 0.06 |  | 0.01 |  | 0.04 |
| Weighted average common shares outstanding Diluted |  | 51.53 |  | 51.23 |  | 51.53 |  | 51.21 |
| Basic earnings (loss) per share: |  |  |  |  |  |  |  |  |
| Continuing operations | \$ | (0.00) | \$ | 0.39 | \$ | 0.24 | \$ | 0.33 |
| Discontinued operations |  | 0.01 |  | 0.00 |  | 0.01 |  | 0.01 |
| Net income | \$ | 0.00 | \$ | 0.39 | \$ | 0.25 | \$ | 0.34 |
| Diluted earnings (loss) per share: |  |  |  |  |  |  |  |  |
| Continuing operations | \$ | (0.00) | \$ | 0.39 | \$ | 0.24 | \$ | 0.33 |
| Discontinued operations |  | 0.01 |  | 0.00 |  | 0.01 |  | 0.01 |
| Net income | \$ | 0.00 | \$ | 0.39 | \$ | 0.25 | \$ | 0.34 |

## Reverse Stock Split

In September 2008, Revlon, Inc. effected a 1-for-10 reverse stock split (the Reverse Stock Split ) of Revlon, Inc. s Class A Common Stock and Class B common stock, par value of $\$ 0.01$ per share (the Class B Common Stock and together with Class A Common Stock, the Common Stock ). As a result of the Reverse Stock Split, each ten shares of Revlon, Inc. s Class A Common Stock and Class B Common Stock issued and outstanding at the end of September 15, 2008 were automatically combined into one share of Class A Common Stock and Class B Common Stock, respectively.

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## REVLON, INC. AND SUBSIDIARIES <br> NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (except where otherwise noted, all tabular amounts in millions, except share and per share amounts)

## (6) Comprehensive Income

The components of comprehensive income for the second quarter and first half of 2009 and 2008, respectively, are as follows:

|  | Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  |  | 2009 | 2008 |  |
| Net income | \$ | 0.2 | \$ | 19.9 | \$ | 12.9 |  | 17.4 |
| Other comprehensive income (loss): |  |  |  |  |  |  |  |  |
| Revaluation of financial derivative instruments ${ }^{\left({ }^{(a)}\right.}$ |  | 1.2 |  | 4.6 |  | 1.3 |  | 1.5 |
| Currency translation adjustment |  | 7.1 |  | 1.0 |  | 7.4 |  | (4.1) |
| Amortization of pension related costs ${ }^{(b)}$ |  | 2.5 |  | (0.1) |  | 5.7 |  | 0.5 |
| Pension re-measurement ${ }^{(\mathrm{c})}$ |  | (0.6) |  |  |  | (0.6) |  |  |
| Pension curtailment gain ${ }^{(\mathrm{c})}$ |  | 9.2 |  |  |  | 9.2 |  |  |
| Other comprehensive income (loss) |  | 19.4 |  | 5.5 |  | 23.0 |  | (2.1) |
| Comprehensive income | \$ | 19.6 | \$ | 25.4 | \$ | 35.9 |  | 15.3 |

(a) Amount for the six months ended June 30, 2009 relates to (1) net unrealized losses of $\$ 0.9$ million on the Interest Rate Swaps (see Note 10, Derivative Financial Instruments ) and (2) the reversal of amounts recorded in Accumulated Other Comprehensive Loss pertaining to net settlement receipts of $\$ 0.8$ million and net settlement payments of $\$ 3.0$ million on the Interest Rate Swaps (as hereinafter defined).
(b) The amortization of pension related costs of $\$ 2.5$ million and $\$ 5.7$ million during the three and six months ended June 30, 2009, respectively, includes a non-cash curtailment gain of $\$ 0.8$ million recognized in earnings related to the recognition of previously unrecognized prior service costs resulting from the May 2009 Pension Plan Amendments. (See Note 2, Post-retirement Benefits ).
(c) The $\$ 0.6$ million increase in pension liabilities recorded within Accumulated Other Comprehensive Loss is the result of the re-measurement of the pension liabilities performed in the second quarter of 2009 in connection with the May 2009 Pension Plan Amendments, as well as the May 2009 Program. In connection with May 2009 Pension Plan Amendments, the Company also recognized a curtailment gain of $\$ 9.2$ million, which reduced its pension liability and was recorded as an offset against the net actuarial losses previously reported within Accumulated Other Comprehensive Loss. (See Note 2, Post-retirement Benefits ).

## (7) Restructuring Costs and Other, Net

During the first half of 2009, the Company recorded charges of $\$ 18.8$ million in restructuring costs and other, net, which are comprised of:
an $\$ 18.2$ million charge related to the worldwide organizational restructuring announced in May 2009 (the May 2009 Program ), which involved consolidating certain functions; reducing layers of management, where appropriate, to increase accountability and effectiveness; streamlining support functions to reflect the new organizational structure; and further consolidating the Company s office facilities in New Jersey;
$\$ 1.2$ million of charges related to employee severance and other employee-related termination costs related to restructuring actions in the U.K., Mexico and Argentina announced in the first quarter of 2009 (together with the May 2009 Program, the 2009 Programs ); and

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## REVLON, INC. AND SUBSIDIARIES <br> NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (except where otherwise noted, all tabular amounts in millions, except share and per share amounts)

a $\$ 1.0$ million charge related to the 2008 Programs (as hereinafter defined); partially offset by income of $\$ 1.6$ million related to the sale of a facility in Argentina in the first quarter of 2009.

The Company expects to recognize an additional $\$ 3$ million charge in the second half of 2009 for a total of approximately $\$ 21$ million in charges related to the May 2009 Program. All of the charges related to the May 2009 Program are expected to be paid out during 2009 to 2012, including approximately $\$ 12$ million in 2009, $\$ 6$ million in 2010 and the balance of $\$ 3$ million to be paid thereafter.

During the first half of 2008, the Company recorded a gain of $\$ 6.8$ million related to the sale of a facility in Mexico and a net gain of $\$ 5.9$ million related to the sale of a non-core trademark, partially offset by $\$ 1.1$ million of restructure costs related to various other restructuring plans.

The Company recorded restructuring costs related to various restructuring plans during 2006 (the 2006 Programs ), 2007 (the 2007 Programs ) and 2008 (the 2008 Programs ). (See Note 3, Restructuring Costs and Other, Net to the Consolidated Financial Statements in the Company s 2008 Form 10-K.)

Details of the activities described above during the first half of 2009 are as follows:


## (8) Geographic Information

The Company manages its business on the basis of one reportable operating segment. As of June 30, 2009, the Company had operations established in 14 countries outside of the U.S. and its products are sold throughout the world. Generally, net sales by geographic area are presented by attributing revenues from external customers on the basis of
where the products are sold to consumers.
In the tables below, certain prior year amounts have been reclassified to conform to the current period s presentation.

Three Months Ended<br>June 30,<br>2009<br>2008

Six Months Ended
June 30,
2009
2008

## Geographic area:

Net sales:
$\begin{array}{llllllllllll}\text { United States } & \$ 186.2 & 58 \% & \$ 216.4 & 59 \% & \$ 377.2 & 60 \% & \$ 393.6 & 58 \%\end{array}$
International

| 135.6 | $42 \%$ | 150.1 | $41 \%$ | 247.9 | $40 \%$ | 284.6 | $42 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

$\begin{array}{lllll}\$ 321.8 & \$ 366.5 & \$ 625.1 & & 678.2\end{array}$

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## REVLON, INC. AND SUBSIDIARIES <br> NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (except where otherwise noted, all tabular amounts in millions, except share and per share amounts)

|  |  |  |  |  |  |  | June 30, 2009 |  |  | $\begin{gathered} \text { December 31, } \\ 2008 \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Long-lived assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| United States |  |  |  |  |  |  | \$ | 304.7 | 79\% | \$ | 308.3 | 80\% |
| International |  |  |  |  |  |  |  | 78.6 | 21\% |  | 76.6 | 20\% |
|  |  |  |  |  |  |  | \$ | 383.3 |  |  | 384.9 |  |
|  | Three Months Ended |  |  |  |  |  | Six Months Ended |  |  |  |  |  |
|  |  | 2009 |  |  | 2008 |  |  | 2009 |  |  | 2008 |  |
| Classes of similar products: |  |  |  |  |  |  |  |  |  |  |  |  |
| Net sales: |  |  |  |  |  |  |  |  |  |  |  |  |
| Color cosmetics | \$ | 202.4 | 63\% | \$ | 240.1 | 66\% | \$ | 401.1 | 64\% | \$ | 438.0 | 65\% |
| Beauty care and fragrance |  | 119.4 | 37\% |  | 126.4 | 34\% |  | 224.0 | 36\% |  | 240.2 | 35\% |
|  |  | 321.8 |  |  | 366.5 |  | \$ | 625.1 |  |  | 678.2 |  |

## (9) Fair Value Measurements

SFAS No. 157, Fair Value Measurements ( SFAS No. 157 ) clarifies the definition of fair value of assets and liabilities, establishes a framework for measuring fair value of assets and liabilities and expands the disclosures on fair value measurements. SFAS No. 157 was effective for fiscal years beginning after November 15, 2007 for financial assets. The FASB deferred the effective date of SFAS No. 157 until the fiscal years beginning after November 15, 2008 as it relates to the fair value measurement requirements for non-financial assets and liabilities that are initially measured at fair value, but not measured at fair value in subsequent periods. These non-financial assets include goodwill and other indefinite-lived intangible assets which are included within other assets. The Company adopted the provisions of SFAS No. 157 with respect to financial assets and liabilities effective January 1, 2008 and with respect to non-financial assets and liabilities effective as of January 1, 2009, neither of which had a material impact on the Company s results of operations and/or financial condition.

The fair value framework under SFAS No. 157 requires the categorization of assets and liabilities into three levels based upon the assumptions used to price the assets or liabilities. Level 1 provides the most reliable measure of fair value, whereas Level 3, if applicable, generally would require significant management judgment. The three levels for categorizing assets and liabilities under SFAS No. 157 s fair value measurement requirements are as follows:

Level 1: Fair valuing the asset or liability using observable inputs, such as quoted prices in active markets for identical assets or liabilities;

Level 2: Fair valuing the asset or liability using inputs other than quoted prices that are observable for the applicable asset or liability, either directly or indirectly, such as quoted prices for similar (as opposed to identical) assets or liabilities in active markets and quoted prices for identical or similar assets or liabilities in markets that are not active; and

Level 3: Fair valuing the asset or liability using unobservable inputs that reflect the Company s own assumptions regarding the applicable asset or liability.

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## REVLON, INC. AND SUBSIDIARIES <br> NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (except where otherwise noted, all tabular amounts in millions, except share and per share amounts)

As of June 30, 2009, the fair values of the Company sfinancial assets and liabilities, namely its foreign currency forward exchange contracts and the Interest Rate Swaps, are categorized as presented in the table below:

| Foreign currency forward exchange contracts ${ }^{(a)}$ | $\$ 0.7$ | $\$$ |  | $\$$ | 0.7 | $\$$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Total assets at fair value | $\$ 0.7$ | $\$$ |  | $\$$ | 0.7 | $\$$ |
| Liabilities: |  |  |  |  |  |  |
| Interest Rate Swaps $^{(\mathrm{b})}$ | $\$ 4.3$ | $\$$ |  | $\$$ | 4.3 | $\$$ |
| Foreign currency forward exchange contracts ${ }^{(\mathrm{a})}$ | 3.3 |  |  | 3.3 |  |  |
| Total liabilities at fair value | $\$ 7.6$ | $\$$ | $\$$ | 7.6 | $\$$ |  |

(a) Based on observable market transactions of spot and forward rates.
(b) Based on three-month U.S. Dollar LIBOR.
(10) Financial Instruments

## Derivative Financial Instruments

The Company uses derivative financial instruments, primarily (1) foreign currency forward exchange contracts ( FX Contracts ) intended for the purpose of managing foreign currency exchange risk by reducing the effects of fluctuations in foreign currency exchange rates on the Company s net cash flows and (2) interest rate swap transactions (the Interest Rate Swaps ) intended for the purpose of managing interest rate risk by having a portion of Products Corporation s indebtedness paying interest in fixed rates.

While the Company may be exposed to credit loss in the event of the counterparty s non-performance, the Company s exposure is limited to the net amount that Products Corporation would have received, if any, from the counterparty over the remaining balance of the terms of the FX Contracts and Interest Rate Swaps. The Company does not anticipate any non-performance and, furthermore, even in the case of any non-performance by the counterparty, the Company expects that any such loss would not be material.

## Foreign Currency Forward Exchange Contracts

The Company enters into FX Contracts primarily to hedge the anticipated net cash flows resulting from inventory purchases and intercompany payments denominated in currencies other than the local currencies of the Company s foreign and domestic operations. Such FX Contracts generally have maturities of less than one year. The Company

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does not apply hedge accounting to FX Contracts. The Company records these FX Contracts in the consolidated balance sheet at fair value and changes in fair value are immediately recognized in earnings. Fair value is determined by using observable market transactions of spot and forward rates (i.e., Level 2 inputs).

The U.S. dollar notional amount of the FX Contracts outstanding at June 30, 2009 and December 31, 2008 was $\$ 48.3$ million and $\$ 41.0$ million, respectively.

## Interest Rate Swap Transactions

As of June 30, 2009, the Company had two floating-to-fixed Interest Rate Swaps each with a notional amount of $\$ 150.0$ million, expiring in September 2009 and April 2010, respectively. The Interest Rate Swaps have been designated as cash flow hedges of the variable interest rate payments on Products Corporation s

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## REVLON, INC. AND SUBSIDIARIES <br> NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

 (except where otherwise noted, all tabular amounts in millions, except share and per share amounts)2006 Term Loan Facility (as defined below) under Statement of Financial Accounting Standards No. 133, Accounting for Derivative Instruments and Hedging Activities ( SFAS No. 133 ).

## Quantitative Information Derivative Financial Instruments

The Company adopted the provisions of FASB Statement No. 161, Disclosures about Derivative Instruments and Hedging Activities An Amendment of FASB Statement No. 133 ( SFAS No. 161 ), as of December 31, 2008. As required by SFAS No. 161, the effects of the Company s derivative instruments on its consolidated financial statements were as follows:
(a) Fair Value of Derivative Financial Instruments in Consolidated Balance Sheet:

(a) Fair value is determined by using the applicable LIBOR.
(b) Fair value is determined by using observable market transactions of spot and forward rates.
(b) Effects of Derivative Financial Instruments on Income and Other Comprehensive Income (Loss) ( OCI ):

Derivative Instruments Gain (Loss) Effect on Consolidated Statement of Operations as of June 30,

Amount of
Amount of
Amount of
Gain (Loss) Gain (Loss)


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## REVLON, INC. AND SUBSIDIARIES <br> NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (except where otherwise noted, all tabular amounts in millions, except share and per share amounts)

\(\left.$$
\begin{array}{lcc} & \begin{array}{c}\text { Amount of Gain } \\
\text { (Loss) } \\
\text { Recognized in } \\
\text { Foreign }\end{array}
$$ <br>
Currency Gains <br>

(Losses), Net\end{array}\right\}\)| $\mathbf{2 0 0 9}$ |
| :--- |

## (11) Long-term Debt

|  | June 30, <br> 2009 | December 31, <br> 2008 |  |  |
| :--- | ---: | ---: | ---: | ---: |
| 2006 Term Loan Facility due 2012(a) |  | 815.0 | $\$$ | 833.7 |
| 2006 Revolving Credit Facility due 2012 |  |  |  |  |

(a) See Note 9, Long-Term Debt, to the Consolidated Financial Statements in the Company s 2008 Form 10-K for certain details regarding Products Corporation s term loan facility entered into in 2006 (the 2006 Term Loan Facility; the agreement for such loan being referred to as the 2006 Term Loan Agreement ) and Products Corporation s $\$ 160$ million asset-based, multi-currency revolving credit agreement entered into in 2006 (the 2006 Revolving Credit Facility ) (together, such facilities are referred to as the 2006 Credit Facilities, and such agreements are referred to as the 2006 Credit Agreements ), as well as for other details as to Products Corporation s other debt instruments.
(b) See Note 9, Long-Term Debt, to the Consolidated Financial Statements in the Company s 2008 Form 10-K for certain details regarding the MacAndrews \& Forbes Senior Subordinated Term Loan, which is due on the earlier of (1) the date that Revlon, Inc. issues equity with gross proceeds of at least $\$ 107$ million, which proceeds would be contributed to Products Corporation and used to repay the $\$ 107$ million remaining principal balance of the MacAndrews \& Forbes Senior Subordinated Term Loan, or (2) August 1, 2010.
(c) The Company classified $\$ 16.6$ million of long-term debt as a current liability, which is an estimate of the required excess cash flow payment (as defined under the 2006 Term Loan Agreement) to be made in 2010, which is based upon the actual 2008 excess cash flow payment made in the first quarter of 2009. (See below under Debt Reduction Transactions 2006 Term Loan Facility ).

The fair value of the Company s debt, including the current portion of long-term debt, is based on the quoted market prices for the same issues or on the current or implied rates offered to the Company for debt of the same remaining maturities. The estimated fair value of such debt at June 30, 2009 and December 31, 2008, respectively, was approximately $\$ 117.8$ million and $\$ 360.1$ million less than the carrying values of $\$ 1,281.4$ million and $\$ 1,329.1$ million, respectively.

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## REVLON, INC. AND SUBSIDIARIES <br> NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS (except where otherwise noted, all tabular amounts in millions, except share and per share amounts)

## Debt Reduction Transactions

In the second quarter and first half of 2009, Products Corporation reduced its long-term indebtedness by $\$ 9.4$ million and $\$ 47.7$ million, respectively, primarily as a result of the following transactions:

2006 Term Loan Facility: In January 2009, Products Corporation made a required quarterly amortization payment of $\$ 2.1$ million under its 2006 Term Loan Facility. In February 2009, Products Corporation repaid $\$ 16.6$ million in principal amount under its 2006 Term Loan Facility satisfying the requirement under the 2006 Term Loan Agreement to repay term loan indebtedness with $50 \%$ of its 2008 excess cash flow (as defined under such agreement), which repayment fully offset Products Corporation s required quarterly term loan amortization payments of $\$ 2.1$ million per quarter that would otherwise have been due on April 15, 2009, July 15, 2009, October 15, 2009, January 15, 2010, April 15, 2010, July 15, 2010, October 15, 2010 and $\$ 1.9$ million of the amortization payment otherwise due on January 15, 2011. At June 30, 2009, the principal amount outstanding under Products Corporation s 2006 Term Loan Facility was approximately $\$ 815$ million.
$91 / 2 \%$ Senior Notes: In the first quarter of 2009 , Products Corporation used $\$ 16.5$ million to repurchase an aggregate principal amount of $\$ 23.9$ million of its $91 / 2 \%$ Senior Notes due April 1, 2011 (the $91 / 2 \%$ Senior Notes ), and paid an additional $\$ 1.2$ million of accrued and unpaid interest and fees through the respective dates of the repurchases. In the second quarter of 2009, Products Corporation used $\$ 6.3$ million to repurchase an aggregate principal amount of $\$ 7.0$ million of its $91 / 2 \%$ Senior Notes and paid an additional $\$ 0.2$ million of accrued and unpaid interest and fees through the respective dates of the repurchases. As a result of these 2009 repurchases, the Company recorded a gain of $\$ 7.0$ million during the first quarter of 2009 and a gain of $\$ 0.5$ million during the second quarter of 2009 , which are net of the write-off of the ratable portion of unamortized debt discounts and deferred financing fees. After these repurchases, the repurchased notes were cancelled and there remained outstanding $\$ 359.1$ million aggregate principal amount of the $91 / 2 \%$ Senior Notes, or $\$ 357.8$ million net of discounts, at June 30, 2009.

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# REVLON, INC. AND SUBSIDIARIES <br> MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND <br> RESULTS OF OPERATIONS 

(all tabular amounts in millions, except share and per share amounts)

## Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

## Overview

## Overview of the Business

The Company is providing this overview in accordance with the SEC s December 2003 interpretive guidance regarding Management s Discussion and Analysis of Financial Condition and Results of Operations.

Revlon, Inc. (and together with its subsidiaries, the Company ) conducts its business exclusively through its direct wholly-owned operating subsidiary, Revlon Consumer Products Corporation ( Products Corporation ) and its subsidiaries. Revlon, Inc. is a direct and indirect majority-owned subsidiary of MacAndrews \& Forbes Holdings Inc. ( MacAndrews \& Forbes Holdings and together with certain of its affiliates other than the Company, MacAndrews \& Forbes ), a corporation wholly-owned by Ronald O. Perelman.

The Company s vision is to provide glamour, excitement and innovation to consumers through high-quality products at affordable prices. The Company operates in a single segment and manufactures, markets and sells an extensive array of cosmetics, women s hair color, beauty tools, fragrances, skincare, anti-perspirants/deodorants and other beauty care products. The Company is one of the world $s$ leading cosmetics companies in the mass retail channel (as hereinafter defined). The Company believes that its global brand name recognition, product quality and marketing experience have enabled it to create one of the strongest consumer brand franchises in the world.

The Company s products are sold worldwide and marketed under such brand names as Revlon, including the Revlon ColorStay, Revlon Super Lustrous and Revlon Age Defying franchises, as well as the Almay brand, including the Almay Intense i-Color and Almay Smart Shade franchises, in cosmetics; Revlon ColorSilk women s hair color; Revlon beauty tools; Charlie and Jean Naté fragrances; Ultima II and Gatineau skincare; and Mitchum anti-perspirants/deodorants.

The Company s principal customers include large mass volume retailers, chain drug stores and food stores (collectively, the mass retail channel ) in the U.S., as well as certain department stores and other specialty stores, such as perfumeries outside the U.S. The Company also sells beauty products to U.S. military exchanges and commissaries and has a licensing business pursuant to which the Company licenses certain of its key brand names to third parties for the manufacture and sale of complementary beauty-related products and accessories in exchange for royalties.

The Company was founded by Charles Revson, who revolutionized the cosmetics industry by introducing nail enamels matched to lipsticks in fashion colors over 75 years ago. Today, the Company has leading positions in a number of its principal product categories in the U.S. mass retail channel, including color cosmetics (face, lip, eye and nail categories), women s hair color, beauty tools and anti-perspirants/deodorants. The Company also has leading positions in several product categories in certain foreign countries, including Australia, Canada and South Africa.

## Overview of the Company s Strategy

The Company continues to focus on its strategy: (i) building and leveraging its strong brands; (ii) improving the execution of its strategies and plans, and providing for continued improvement in its organizational capability through

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enabling and developing its employees; (iii) continuing to strengthen its international business; (iv) improving its operating profit margins and cash flow; and (v) improving its capital structure.

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# REVLON, INC. AND SUBSIDIARIES <br> MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS 

## (all tabular amounts in millions, except share and per share amounts)

## Overview of Net Sales and Earnings Results

Consolidated net sales in the second quarter of 2009 were $\$ 321.8$ million, a decrease of $\$ 44.7$ million, or $12.2 \%$, compared to $\$ 366.5$ million in the second quarter of 2008 . Consolidated net sales for the first half of 2009 were $\$ 625.1$ million, a decrease of $\$ 53.1$ million, or $7.8 \%$, compared to $\$ 678.2$ million for the first half of 2008. Excluding the unfavorable impact of foreign currency fluctuations of $\$ 16.7$ million and $\$ 37.0$ million, consolidated net sales decreased by $7.6 \%$ and $2.4 \%$, in the second quarter of 2009 and first half of 2009, respectively.

In the United States, net sales in the second quarter of 2009 were $\$ 186.2$ million, a decrease of $\$ 30.2$ million, or $14.0 \%$, compared to $\$ 216.4$ million in the second quarter of 2008, primarily driven by retailer inventory reduction actions, which resulted in lower net sales of Revlon and Almay color cosmetics. In the first half of 2009, U.S. net sales were $\$ 377.2$ million, a decrease of $\$ 16.4$ million, or $4.2 \%$, compared to $\$ 393.6$ million in the first half of 2008, primarily driven by lower net sales of Revlon and Almay color cosmetics, Mitchum anti-perspirant deodorant and Revlon beauty tools.

In the Company s international operations, net sales in the second quarter of 2009 decreased by $\$ 14.5$ million, or $9.7 \%$, to $\$ 135.6$ million, compared to $\$ 150.1$ million in the second quarter of 2008 (while net sales increased $1.5 \%$ excluding the unfavorable impact of foreign currency fluctuations). The growth in net sales, excluding the impact of foreign currency fluctuations, was primarily due to higher net sales of Revlon color cosmetics and Revlon ColorSilk hair color, partially offset by declines in Revlon beauty tools. Excluding the impact of foreign currency fluctuations, higher net sales in the Company s Latin America and Asia Pacific regions in the second quarter of 2009, compared to the second quarter of 2008, were partially offset by lower net sales in the Company s Europe region. In the first half of 2009 , international net sales decreased $\$ 36.7$ million, or $12.9 \%$, to $\$ 247.9$ million, compared to $\$ 284.6$ million in the first half of 2008 (while net sales increased $0.1 \%$ excluding the unfavorable impact of foreign currency fluctuations). The growth in net sales, excluding the impact of foreign currency fluctuations, was primarily due to higher net sales of Revlon color cosmetics and Revlon ColorSilk hair color, substantially offset by declines in certain beauty care products and fragrances. Excluding the impact of foreign currency fluctuations, higher net sales in the Company s Asia Pacific and Latin America regions in the first half of 2009, compared to the first half of 2008, were partially offset by lower net sales in the Company s Europe region.

Consolidated net income for the second quarter of 2009 was $\$ 0.2$ million, compared to $\$ 19.9$ million in the second quarter of 2008. In the first half of 2009, consolidated net income was $\$ 12.9$ million, compared to $\$ 17.4$ million in the first half of 2008. Consolidated net income for the second quarter of 2009 and first half of 2009 included income from discontinued operations of $\$ 0.3$ million in both periods. The decline in income from continuing operations in the second quarter of 2009 , compared to the second quarter of 2008, was primarily due to:
lower consolidated net sales of $\$ 44.7$ million, primarily driven by lower net sales of Revlon and Almay color cosmetics and certain beauty care products;
$\$ 23.7$ million of higher restructuring costs and other, net, primarily due to $\$ 18.2$ million of restructuring expense related to the worldwide organizational restructuring announced in May 2009 (the May 2009 Program ). During the second quarter of 2008, the Company recorded income of $\$ 5.4$ million of restructuring
costs and other, net, primarily due to the gain of $\$ 6.8$ million related to the sale of a facility in Mexico, partially offset by a charge of $\$ 1.3$ million for the 2008 Programs (as hereinafter defined);

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$\$ 3.9$ million of higher pension expense, including $\$ 2.1$ million and $\$ 1.8$ million of higher pension expenses in SG\&A and cost of goods, respectively, driven primarily by the significant decline in pension asset values in 2008, partially offset by the favorable impact of the re-measurements of pension liabilities in the second quarter of 2009 related to the May 2009 Pension Plan Amendments and the May 2009 Program; and
$\$ 3.3$ million of higher foreign currency losses related primarily to the Company s outstanding foreign currency forward exchange contracts ( FX Contracts ); partially offset by
$\$ 31.9$ million of lower selling, general and administrative expenses ( SG\&A ), primarily due to lower advertising expenses due, in part, to the timing of certain advertising spending, as well as lower advertising rates achieved in the second quarter of 2009; lower compensation expenses, including a decrease in the accrual for incentive compensation; and lower permanent display amortization expenses;
an $\$ 8.8$ million decrease in income taxes attributable to lower pre-tax income for taxable subsidiaries in foreign jurisdictions in the second quarter of 2009, as well as the favorable resolution of a tax contingency in the U.S.; and
lower interest expense of $\$ 6.7$ million due to the impact of lower weighted average borrowing rates and lower debt levels.

The decline in income from continuing operations in the first half of 2009 compared to the first half of 2008 was primarily due to:
lower consolidated net sales of $\$ 53.1$ million, primarily driven by lower net sales of Revlon and Almay color cosmetics and certain beauty care products, partially offset by higher net sales of Revlon ColorSilk hair color;
$\$ 30.4$ million of higher restructuring costs and other, net, primarily due to $\$ 18.2$ million of restructuring expense related to the May 2009 Program. During the first half of 2008, the Company recorded income of $\$ 11.6$ million of restructuring costs and other, net, primarily due to the gain of $\$ 6.8$ million related to the sale of a facility in Mexico and a net gain of $\$ 5.9$ million related to the sale of a non-core trademark;
$\$ 7.8$ million of higher pension expense, including $\$ 4.7$ million and $\$ 3.1$ million of higher pension expenses in SG\&A and cost of goods, respectively, driven primarily by the significant decline in pension asset values in 2008, partially offset by the favorable impact of the re-measurements of pension liabilities in the second quarter of 2009 related to the May 2009 Pension Plan Amendments and the May 2009 Program; and
$\$ 10.0$ million of higher foreign currency losses related to the revaluation of certain U.S. dollar denominated intercompany payables from the Company s foreign subsidiaries and the Company s outstanding FX Contracts; partially offset by
$\$ 44.5$ million of lower SG\&A, primarily due to lower compensation expenses, including a decrease in the accrual for incentive compensation; and lower permanent display amortization expenses;
a $\$ 16.6$ million decrease in income taxes attributable to lower pre-tax income for taxable subsidiaries in foreign jurisdictions in the first half of 2009 and the favorable resolution of tax contingencies in the U.S. in the second quarter of 2009 and in a foreign jurisdiction in the first quarter of 2009;

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(all tabular amounts in millions, except share and per share amounts)
lower interest expense of $\$ 14.7$ million due to the impact of lower weighted average borrowing rates and lower debt levels; and
a $\$ 7.5$ million aggregate gain in connection with Products Corporation s repurchases in the first and second quarters of 2009 of an aggregate principal amount of $\$ 30.9$ million of its $91 / 2 \%$ Senior Notes, which gain is net of the write-off of the ratable portion of the unamortized debt discounts and deferred financing fees on such notes.

## Overview of ACNielsen-measured U.S. Mass Retail Dollar Share

According to ACNielsen, the U.S. mass retail color cosmetics category growth slowed sequentially to $1.1 \%$ in the second quarter of 2009, compared to growth of $3.3 \%$ in the first quarter of 2009. U.S. mass retail dollar share results, according to ACNielsen, for Revlon and Almay color cosmetics, Revlon ColorSilk hair color, Mitchum anti-perspirant/deodorant, and Revlon beauty tools for the second quarter and first half of 2009 are summarized in the table below:

|  | \$ Share\% |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { Three I } \\ \text { End } \\ \text { June } \\ 2009 \end{array}$ | nths <br> 0, 2008 | Point Change | $\begin{array}{r} \text { Six M } \\ \text { End } \\ \text { June } \\ 2009 \end{array}$ | ths d <br> 0, 2008 | Point <br> Change |
| Revlon Color Cosmetics | 12.5\% | 13.0\% | (0.5) | 12.8\% | 12.7\% | 0.1 |
| Almay | 5.3 | 5.7 | (0.4) | 5.5 | 5.9 | (0.4) |
| Revlon ColorSilk Hair Color | 9.5 | 7.9 | 1.6 | 8.9 | 8.0 | 0.9 |
| Mitchum Anti-perspirants/Deodorants | 4.5 | 5.1 | (0.6) | 4.6 | 5.0 | (0.4) |
| Revlon Beauty Tools | 20.2 | 17.8 | 2.4 | 20.7 | 19.1 | 1.6 |

All share and dollar volume data herein for the Company $s$ brands is based upon U.S. mass-retail dollar volume, which is derived from ACNielsen data (an independent research entity). ACNielsen data is an aggregate of the drug channel, Kmart, Target and Food and Combo stores. ACNielsen s data does not reflect sales volume from Wal-Mart, Inc., which is the Company s largest customer, representing approximately $23 \%$ of the Company s full year 2008 worldwide net sales, or sales volume from regional mass volume retailers, as well as prestige stores, department stores, door-to-door, Internet, television shopping, specialty stores, perfumeries or other distribution outlets, all of which are channels for cosmetics sales. Such data represents ACNielsen s estimates based upon mass retail sample data gathered by ACNielsen and is therefore subject to some degree of variance and may contain slight rounding differences. From time to time, ACNielsen adjusts its methodology for data collection and reporting, which may result in adjustments to the categories and share data tracked by ACNielsen for both current and prior periods.

## Overview of Financing Activities

In the first half of 2009, Products Corporation reduced its long-term indebtedness by $\$ 47.7$ million primarily as a result of the following transactions:

2006 Term Loan Facility: In January 2009, Products Corporation made a required quarterly amortization payment of $\$ 2.1$ million under its 2006 Term Loan Facility. In February 2009, Products Corporation repaid $\$ 16.6$ million in principal amount under its 2006 Term Loan Facility satisfying the requirement under the 2006 Term Loan Agreement to repay term loan indebtedness with $50 \%$ of its 2008 excess cash flow (as defined under such agreement), which repayment fully offset Products Corporation s required quarterly term loan amortization payments of $\$ 2.1$ million per quarter that would otherwise have been due on April 15, 2009, July 15, 2009, October 15, 2009, January 15, 2010, April 15, 2010, July 15, 2010, October 15,

# REVLON, INC. AND SUBSIDIARIES <br> MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS 

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2010 and $\$ 1.9$ million of the amortization payment otherwise due on January 15, 2011. At June 30, 2009, the principal amount outstanding under Products Corporation s 2006 Term Loan Facility was approximately $\$ 815$ million.
$91 / 2 \%$ Senior Notes: In the first quarter of 2009 , Products Corporation used $\$ 16.5$ million to repurchase an aggregate principal amount of $\$ 23.9$ million of its $91 / 2 \%$ Senior Notes due April 1, 2011 (the $91 / 2 \%$ Senior Notes ), and paid an additional $\$ 1.2$ million of accrued and unpaid interest and fees through the respective dates of the repurchases. In the second quarter of 2009 , Products Corporation used $\$ 6.3$ million to repurchase an aggregate principal amount of $\$ 7.0$ million of its $91 / 2 \%$ Senior Notes and paid an additional $\$ 0.2$ million of accrued and unpaid interest and fees through the respective dates of the repurchases. As a result of these 2009 repurchases, the Company recorded a gain of $\$ 7.0$ million during the first quarter of 2009 and a gain of $\$ 0.5$ million during the second quarter of 2009 , which are net of the write-off of the ratable portion of unamortized debt discounts and deferred financing fees. After these repurchases, the repurchased notes were cancelled and there remained outstanding $\$ 359.1$ million aggregate principal amount of the $91 / 2 \%$ Senior Notes, or $\$ 357.8$ million net of discounts, at June 30, 2009.

## Overview of May 2009 Pension and Savings Plan Changes

In May 2009, and effective December 31, 2009, Products Corporation amended its U.S. qualified defined benefit pension plan (the Revlon Employees Retirement Plan), covering a substantial portion of the Company s employees in the U.S., to cease future benefit accruals under such plan after December 31, 2009. Products Corporation also amended its non-qualified pension plan (the Revlon Pension Equalization Plan) to similarly cease future benefit accruals under such plan after December 31, 2009. In connection with such amendments, all benefits accrued under such plans through December 31, 2009 will remain in effect and no additional benefits will accrue after December 31, 2009, other than interest credits on participant account balances under the cash balance program of the Company s U.S. pension plans. Also, service credits for vesting and early retirement eligibility will continue to accrue in accordance with the terms of the respective plans. (The plan amendments described above are referred to as the May 2009 Pension Plan Amendments. )

In May 2009, Products Corporation also amended, effective December 31, 2009, its qualified and non-qualified defined contribution savings plans for its U.S.-based employees, which created a new discretionary profit sharing component under such plans that will enable the Company, should it elect to do so, to make discretionary profit sharing contributions. The Company will determine in the fourth quarter of each year whether and, if so, to what extent, profit sharing contributions would be made for the following year. (The savings plan amendments described above are referred to as the May 2009 Savings Plan Amendments and together with the May 2009 Pension Plan Amendments as the May 2009 Plan Amendments ).

The net impact of the re-measurements due to the cessation of future benefit accruals under the U.S. pension plans and the May 2009 Program is estimated to decrease the Company s pension expense (i.e., the net periodic benefit cost) for 2009 by approximately $\$ 2$ million from its prior estimates (of which $\$ 1.1$ million was reflected in the Company s financial statements in the second quarter of 2009, which includes a non-cash curtailment gain of $\$ 0.8$ million related to the recognition of previously unrecognized prior service costs that had been reported in accumulated other comprehensive loss), such that the Company s pension expense is expected to be approximately $\$ 25$ million to $\$ 30$ million for all of 2009 , rather than the prior estimate of $\$ 30$ million to $\$ 35$ million. In addition, the Company s pension benefit obligations for its U.S. pension plans decreased by $\$ 8.6$ million from the level at December 31, 2008,
as a result of the re-measurement of the pension liabilities resulting from the May 2009 Pension Plan Amendments, as well as the May 2009 Program. The May 2009 Plan Amendments are not expected to impact the Company s planned cash contributions to its U.S. pension plans or savings plans for 2009.

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 (all tabular amounts in millions, except share and per share amounts)
## Results of Operations

In the tables, all amounts are in millions and numbers in parentheses () denote unfavorable variances.

## Net sales:

Consolidated net sales in the second quarter of 2009 were $\$ 321.8$ million, a decrease of $\$ 44.7$ million, or $12.2 \%$, compared to $\$ 366.5$ million in the second quarter of 2008 . The primary drivers of the net sales decline were retailer inventory reduction actions and the unfavorable impact of foreign currency fluctuations. Consolidated net sales for the first half of 2009 were $\$ 625.1$ million, a decrease of $\$ 53.1$ million, or $7.8 \%$, compared to $\$ 678.2$ million for the first half of 2008. Excluding the unfavorable impact of foreign currency fluctuations of $\$ 16.7$ million and $\$ 37.0$ million, consolidated net sales decreased by $7.6 \%$ and $2.4 \%$, in the second quarter of 2009 and first half of 2009, respectively. In the second quarter and first half of 2009, from a brand perspective, the decline in consolidated net sales was driven by lower net sales of Revlon and Almay color cosmetics and Revlon beauty tools, partially offset by higher net sales of Revlon ColorSilk hair color.

|  | Three Months Ended June 30, |  |  |  | Change |  |  | XFX Change ${ }^{(1)}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2009 |  | 2008 |  | \$ | \% |  | \$ | \% |
| United States | \$ | 186.2 | \$ | 216.4 | \$ | (30.2) | (14.0)\% | \$ | (30.2) | (14.0)\% |
| Asia Pacific |  | 62.7 |  | 66.6 |  | (3.9) | (5.9) |  | 2.2 | 3.3 |
| Europe |  | 45.7 |  | 57.2 |  | (11.5) | (20.1) |  | (2.8) | (4.9) |
| Latin America |  | 27.2 |  | 26.3 |  | 0.9 | 3.4 |  | 2.8 | 10.6 |
| Total International | \$ | 135.6 | \$ | 150.1 | \$ | (14.5) | (9.7)\% | \$ | 2.2 | 1.5\% |
|  | \$ | 321.8 | \$ | 366.5 | \$ | (44.7) | (12.2)\% |  | (28.0) | (7.6)\% |


|  | Six Months Ended June 30, |  |  |  | Change |  |  | XFX Change ${ }^{(1)}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2009 |  | 2008 |  | \$ | \% |  | \$ | \% |
| United States | \$ | 377.2 | \$ | 393.6 | \$ | (16.4) | (4.2)\% | \$ | (16.4) | (4.2)\% |
| Asia Pacific |  | 119.8 |  | 130.7 |  | (10.9) | (8.3) |  | 5.5 | 4.2 |
| Europe |  | 81.4 |  | 106.3 |  | (24.9) | (23.4) |  | (7.4) | (7.0) |
| Latin America |  | 46.7 |  | 47.6 |  | (0.9) | (1.9) |  | 2.2 | 4.6 |

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| Total International | $\$ 247.9$ | $\$ 284.6$ | $\$(36.7)$ | $(12.9) \%$ | $\$$ | 0.3 | $0.1 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | $\$ 625.1$ | $\$ 678.2$ | $\$(53.1)$ | $(7.8) \%$ | $\$(16.1)$ | $(2.4) \%$ |  |

${ }^{(1)}$ XFX excludes the impact of foreign currency fluctuations.

## United States

## Second quarter results

In the United States, net sales in the second quarter of 2009 were $\$ 186.2$ million, a decrease of $\$ 30.2$ million, or $14.0 \%$, compared to $\$ 216.4$ million in the second quarter of 2008 , primarily driven by retailer inventory reduction actions, which resulted in lower net sales of Revlon and Almay color cosmetics.

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## Year-to-date results

In the United States, net sales in the first half of 2009 were $\$ 377.2$ million, a decrease of $\$ 16.4$ million, or $4.2 \%$, compared to $\$ 393.6$ million in the first half of 2008, primarily driven by lower net sales of Revlon and Almay color cosmetics, Mitchum anti-perspirant deodorant and Revlon beauty tools.

## International

In the Company s international operations, net sales in the second quarter of 2009 decreased by $\$ 14.5$ million, or $9.7 \%$, to $\$ 135.6$ million, compared to $\$ 150.1$ million in the second quarter of 2008 (while net sales increased $1.5 \%$ excluding the unfavorable impact of foreign currency fluctuations). The growth in net sales, excluding the impact of foreign currency fluctuations, was primarily due to higher net sales of Revlon color cosmetics and Revlon ColorSilk hair color, partially offset by declines in Revlon beauty tools. Excluding the impact of foreign currency fluctuations, higher net sales in the Company s Latin America and Asia Pacific regions in the second quarter of 2009, compared to the second quarter of 2008, were partially offset by lower net sales in the Company s Europe region. In the first half of 2009, international net sales decreased $\$ 36.7$ million, or $12.9 \%$, to $\$ 247.9$ million, compared to $\$ 284.6$ million in the first half of 2008 (while net sales increased $0.1 \%$ excluding the unfavorable impact of foreign currency fluctuations). The growth in net sales, excluding the impact of foreign currency fluctuations, was primarily due to higher net sales of Revlon color cosmetics and Revlon ColorSilk hair color, substantially offset by declines in certain beauty care products and fragrances. Excluding the impact of foreign currency fluctuations, higher net sales in the Company s Asia Pacific and Latin America regions in the first half of 2009, compared to the first half of 2008, were partially offset by lower net sales in the Company s Europe region.

## Second quarter results by region

In Asia Pacific, which is comprised of Asia Pacific and Africa, net sales in the second quarter of 2009 decreased $5.9 \%$ to $\$ 62.7$ million, compared to $\$ 66.6$ million in the second quarter of 2008 (while increasing $3.3 \%$ excluding the unfavorable impact of foreign currency fluctuations). The growth in net sales, excluding the unfavorable impact of foreign currency fluctuations, was due primarily to higher shipments of Revlon color cosmetics in Australia and China (which contributed approximately 3.6 percentage points to the increase in the region s net sales in the second quarter of 2009, compared with the second quarter of 2008), partially offset by lower shipments of Revlon color cosmetics in Japan (which offset by approximately 1.6 percentage points the region $s$ net sales in the second quarter of 2009 , compared to the second quarter of 2008).

In Europe, which is comprised of Europe, Canada and the Middle East, net sales in the second quarter of 2009 decreased $20.1 \%$, or $4.9 \%$ excluding the impact of foreign currency fluctuations, to $\$ 45.7$ million, compared to $\$ 57.2$ million in the second quarter of 2008. This decline in net sales, excluding the impact of foreign currency fluctuations, was primarily due to lower shipments of Revlon color cosmetics in Italy and Canada (which together contributed approximately 5.9 percentage points to the decrease in the region s net sales in the second quarter of 2009, compared with the second quarter of 2008), partially offset by higher shipments of Revlon skincare in certain distributor markets (which offset by approximately 4.0 percentage points the region s net sales in the second quarter of 2009, compared to the second quarter of 2008).

In Latin America, which is comprised of Mexico, Central America and South America, net sales in the second quarter of 2009 increased $3.4 \%$, or $10.6 \%$ excluding the impact of foreign currency fluctuations, to $\$ 27.2$ million, compared to $\$ 26.3$ million in the second quarter of 2008. The growth in net sales, excluding the impact of foreign currency fluctuations, was driven primarily by higher net sales in Venezuela and Argentina and higher shipments of beauty care products in certain distributor markets (which together

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contributed approximately 15.7 percentage points to the increase in the region $s$ net sales in the second quarter of 2009, compared to the second quarter of 2008), partially offset by lower shipments of fragrances and beauty care products in Mexico (which offset by approximately 2.1 percentage points the region s net sales in the second quarter of 2009, compared to the second quarter of 2008).

## Year-to-date results by region

In Asia Pacific, net sales in the first half of 2009 decreased $8.3 \%$ to $\$ 119.8$ million, compared to $\$ 130.7$ million in the first half of 2008 (while increasing $4.2 \%$ excluding the unfavorable impact of foreign currency fluctuations). The growth in net sales, excluding the unfavorable impact of foreign currency fluctuations, was due primarily to higher shipments of Revlon color cosmetics in South Africa, Australia and China and higher shipments of certain beauty care products in South Africa (which together contributed approximately 5.3 percentage points to the increase in the region s net sales in the first half of 2009, compared with the first half of 2008), partially offset by lower shipments of Revlon color cosmetics in Japan (which offset by approximately 1.3 percentage points the region s net sales in the first half of 2009, compared to the first half of 2008).

In Europe, net sales in the first half of 2009 decreased $23.4 \%$, or $7.0 \%$ excluding the impact of foreign currency fluctuations, to $\$ 81.4$ million, compared to $\$ 106.3$ million in the first half of 2008 . This decline in net sales was due to lower shipments of Revlon color cosmetics in Canada and Italy and lower shipments of certain beauty care products in France (which together contributed approximately 7.8 percentage points to the decrease in the region s net sales in the first half of 2009, compared with the first half of 2008), partially offset by higher shipments of Revlon skincare in certain distributor markets (which offset by approximately 2.1 percentage points the decrease in the region s net sales in the first half of 2009, compared to the first half of 2008).

In Latin America, net sales in the first half of 2009 decreased $1.9 \%$ to $\$ 46.7$ million, compared to $\$ 47.6$ million in the first half of 2008 (while increasing $4.6 \%$ excluding the impact of foreign currency fluctuations). This growth in net sales, excluding the unfavorable impact of foreign currency fluctuations, was driven primarily by higher net sales in Venezuela and Argentina (which contributed approximately 13.7 percentage points to the increase in the region s net sales in the first half of 2009, compared to the first half of 2008), partially offset by lower shipments of beauty care products and fragrances in Mexico and lower shipments of Revlon color cosmetics in certain distributor markets (which offset by approximately 6.5 percentage points the region s net sales in the first half of 2009, compared to the first half of 2008).

## Gross profit:

|  | Three Months Ended June 30, |  |  |  | Change |  | Six Months Ended June 30, |  |  |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2009 |  | 2008 |  |  |  | 2009 |  | 2008 |  |  |
| Gross profit | \$ | 201.2 | \$ | 242.0 | \$ | (40.8) | \$ | 393.5 | \$ | 440.6 | \$ | (47.1) |
| Percentage of net sales |  | 62.5\% |  | 66.0\% |  | (3.5)\% |  | 62.9\% |  | 65.0\% |  | (2.1)\% |

The 3.5 percentage point decrease in gross profit as a percentage of net sales for the second quarter of 2009, compared to the second quarter of 2008 , was primarily due to:
increased inventory obsolescence charges, which reduced gross profit as a percentage of net sales by 1.1 percentage points;
unfavorable foreign currency fluctuations (primarily the strengthening of the U.S. dollar which resulted in higher cost of goods in most international markets on goods purchased from the

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Company s facility in Oxford, North Carolina), which reduced gross profit as a percentage of net sales by 0.9 percentage points;
unfavorable changes in sales mix, which reduced gross profit as a percentage of net sales by 0.8 percentage points; and
higher pension expenses within cost of goods of $\$ 1.8$ million, which reduced gross profit as a percentage of net sales by 0.5 percentage points.

The 2.1 percentage point decrease in gross profit as a percentage of net sales for the first half of 2009, compared to the first half of 2008, was primarily due to:
unfavorable foreign currency fluctuations (primarily the strengthening of the U.S. dollar which resulted in higher cost of goods in most international markets on goods purchased from the Company s facility in Oxford, North Carolina), which reduced gross profit as a percentage of net sales by 0.9 percentage points;
higher allowances, mainly on color cosmetics, which reduced gross profit as a percentage of net sales by 0.7 percentage points;
increased inventory obsolescence charges, which reduced gross profit as a percentage of net sales by 0.7 percentage points; and
higher pension expenses within cost of goods of $\$ 3.1$ million, which reduced gross profit as a percentage of net sales by 0.5 percentage points; partially offset by
favorable manufacturing efficiencies and lower material costs, which increased gross profit as a percentage of net sales by 0.7 percentage points.

## SG\&A expenses:

|  | Three Months Ended June 30, 20092008 |  |  Six Months  <br>  Ended June 30,  <br> Change 2009 2008 |  |  |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SG\&A expenses | \$ 156.3 | \$ 188.2 | \$ 31.9 | \$ 316.5 | \$ | 361.0 |  | 44.5 |

The decrease in SG\&A expenses for the second quarter of 2009, as compared to the second quarter of 2008, was driven primarily by:
$\$ 11.2$ million of lower advertising expenses due, in part, to the timing of certain advertising spending, as well as lower advertising rates achieved in the second quarter of 2009;
$\$ 10.5$ million of lower general and administrative expenses primarily due to lower compensation expenses, including a decrease in the accrual for incentive compensation;
$\$ 7.6$ million of favorable impact of foreign currency fluctuations;
\$3.7 million of lower permanent display amortization expenses; partially offset by
$\$ 2.1$ million of higher pension expenses.

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The decrease in SG\&A expenses for the first half of 2009, as compared to the first half of 2008, was driven primarily by:
$\$ 17.3$ million of favorable impact of foreign currency fluctuations;
$\$ 13.9$ million of lower general and administrative expenses primarily due to lower compensation expenses, including a decrease in the accrual for incentive compensation;
\$10.3 million of lower permanent display amortization expenses; partially offset by
$\$ 4.7$ million of higher pension expenses.

## Restructuring costs and other, net:

|  | Three Months Ended June 30, 2009 <br> 2008 |  | Change |  | Six Months Ended June 30, 20092008 |  |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Restructuring costs and other, net | \$ 18.3 | \$ (5.4) |  | (23.7) | \$ 18.8 | \$ | (11.6) |  | \$ (30.4) |

During the second quarter of 2009, the Company recorded charges of $\$ 18.3$ million in restructuring costs and other, which are comprised of (1) a $\$ 18.2$ million charge related to the worldwide organizational restructuring announced in May 2009 (the May 2009 Program ), which involved consolidating certain functions; reducing layers of management, where appropriate, to increase accountability and effectiveness; streamlining support functions to reflect the new organizational structure; and further consolidating the Company s office facilities in New Jersey and (2) a $\$ 0.1$ million charge related to the 2008 Programs.

During the second quarter of 2008, the Company recorded income of $\$ 5.4$ million to restructuring costs and other, net, primarily due to a gain of $\$ 6.8$ million related to the sale of a facility in Mexico, partially offset by a charge of $\$ 1.3$ million for the 2008 Programs, of which $\$ 0.8$ million related to a restructuring in Canada and $\$ 0.5$ million related to the Company s decision to close and sell its manufacturing facility in Mexico and source products from the Company sother manufacturing facilities and third party suppliers.

During the first half of 2009, the Company recorded charges of $\$ 18.8$ million in restructuring costs and other, net, which are comprised of:
an $\$ 18.2$ million charge related to the May 2009 Program;
$\$ 1.2$ million of charges related to employee severance and other employee-related termination costs related to restructuring actions in the U.K., Mexico and Argentina announced in the first quarter of 2009; and
a $\$ 1.0$ million charge related to the 2008 Programs; partially offset by
income of $\$ 1.6$ million related to the sale of a facility in Argentina in the first quarter of 2009.
The Company expects to recognize an additional $\$ 3$ million charge related to the May 2009 Program in the second half of 2009 for a total of approximately $\$ 21$ million in charges related to the May 2009 Program. All of the charges related to the May 2009 Program are expected to be paid out during 2009 to 2012, including approximately $\$ 12$ million in 2009, $\$ 6$ million in 2010, and the balance of $\$ 3$ million to be paid thereafter.

During the first half of 2008, the Company recorded income of $\$ 11.6$ million of restructuring costs and other, net, primarily due to a gain of $\$ 6.8$ million related to the sale of a facility in Mexico and a net gain of $\$ 5.9$ million related to the sale of a non-core trademark. In addition, a $\$ 0.4$ million reversal to restructuring costs was associated with the 2006 Programs, primarily due to the charges for severance and other

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employee-related termination costs being slightly lower than originally estimated. These were partially offset by a charge of $\$ 1.5$ million for the 2008 Programs, of which $\$ 0.8$ million related to a restructuring in Canada and $\$ 0.7$ million related to the Company s decision to close and sell its manufacturing facility in Mexico and source products from the Company s other manufacturing facilities and third party suppliers.

For a further discussion of restructuring plans during 2006 (the 2006 Programs ), 2007 (the 2007 Programs ) and 2008 (the 2008 Programs ), see Note 3, Restructuring Costs and Other, Net to the Consolidated Financial Statements in the Company s Annual Report on Form 10-K for the year ended December 31, 2008 filed with the SEC on February 25, 2009 (the 2008 Form 10-K ).

## Other expenses (income):



The decrease in interest expense was due to lower weighted average borrowing rates and lower debt levels during the second quarter of 2009 and first half of 2009, as compared to the comparable 2008 periods.

## Gain on repurchase of debt:



In the first quarter of 2009, Products Corporation used $\$ 16.5$ million to repurchase an aggregate principal amount of $\$ 23.9$ million of its $91 / 2 \%$ Senior Notes, and paid an additional $\$ 1.2$ million of accrued and unpaid interest and fees through the respective dates of the repurchases. In the second quarter of 2009, Products Corporation used $\$ 6.3$ million to repurchase an aggregate principal amount of $\$ 7.0$ million of its $91 / 2 \%$ Senior Notes and paid an additional $\$ 0.2$ million of accrued and unpaid interest and fees through the respective dates of the repurchases. As a result of these 2009 repurchases, the Company recorded a gain of $\$ 7.0$ million during the first quarter of 2009 and a gain of $\$ 0.5$ million during the second quarter of 2009 , which are net of the write-off of the ratable portion of unamortized debt discounts and deferred financing fees. After these repurchases, the repurchased notes were cancelled and there remained outstanding $\$ 359.1$ million, or $\$ 357.8$ million net of discounts, aggregate principal amount of the 91/2\% Senior Notes at June 30, 2009.

Provision for income taxes:

|  | Three Months Ended June 30, 2009 2008 |  |  | Change |  | Six Months <br> Ended June 30, 2009 2008 |  |  |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Benefit) provision for income taxes | \$ (0.2) | \$ | 8.6 | \$ | 8.8 | \$ | (2.2) | \$ | 14.4 | \$ | 16.6 |

The decrease in the tax provision for the second quarter of 2009, as compared to the second quarter of 2008, was attributable to lower pre-tax income for taxable subsidiaries in foreign jurisdictions in the second quarter of 2009, as compared to the second quarter of 2008 , as well as the favorable resolution of a tax contingency in the U.S. The decrease in the tax provision in the first half of 2009, as compared to the first half of 2008, was further affected by the favorable resolution of tax matters in a foreign jurisdiction in the first quarter of 2009.

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## Financial Condition, Liquidity and Capital Resources

Net cash provided by operating activities in the first half of 2009 was $\$ 18.0$ million, as compared to $\$ 20.8$ million in the first half of 2008. This decline in cash provided in the first half of 2009, compared to the first half of 2008, was due to a lower net income and unfavorable changes in net working capital, partially offset by lower permanent display spending.

Net cash used in investing activities in the first half of 2009 was $\$ 3.5$ million, as compared to cash provided by investing activities of $\$ 1.2$ million for 2008 . Net cash used in investing activities for the first half of 2009 included cash used for capital expenditures of $\$ 5.8$ million, offset by cash provided by investing activities of $\$ 2.3$ million from the net proceeds from the sale of certain assets. Net cash provided by investing activities for the first half of 2008 included $\$ 9.3$ million in net proceeds from the sale of certain assets and a non-core trademark (which included a portion of the proceeds resulting from the sale of the Mexico facility), offset by cash used for capital expenditures of $\$ 8.1$ million.

Net cash used in financing activities was $\$ 40.8$ million and $\$ 40.0$ million for the first half of 2009 and 2008, respectively. Net cash used in financing activities for the first half of 2009 includes debt reduction payments of $\$ 41.6$ million, which is primarily comprised of the repayment of $\$ 18.7$ million in principal amount of Products Corporation s 2006 Term Loan Facility and repurchases of $\$ 30.9$ million in aggregate principal amount of Products Corporation s $91 / 2 \%$ Senior Notes at an aggregate purchase price of $\$ 22.8$ million.

Net cash used in financing activities for the first half of 2008 included the full repayment on February 1, 2008 of the $\$ 167.4$ million remaining aggregate principal amount of Products Corporation s $85 / 8 \%$ Senior Subordinated Notes, which matured on February 1, 2008, and repayments under the 2006 Revolving Credit Facility, offset by proceeds of $\$ 170$ million from the MacAndrews \& Forbes Senior Subordinated Term Loan, which Products Corporation used to repay in full such $85 / 8 \%$ Senior Subordinated Notes, and to pay certain related fees and expenses, including the payment to MacAndrews \& Forbes of a facility fee of $\$ 2.55$ million (or $1.5 \%$ of the total principal amount of such loan) upon MacAndrews \& Forbes funding such loan. In addition, net cash used in financing activities in the 2008 period included $\$ 41.6$ million of net repayments under Products Corporation s 2006 Revolving Credit Facility.

At June 30, 2009, the Company had a liquidity position of $\$ 127.8$ million, consisting of cash and cash equivalents (net of any outstanding checks) of $\$ 16.7$ million, as well as $\$ 111.1$ million in available borrowings under the 2006 Revolving Credit Facility.

In connection with the Company s announcement filed with the SEC on Form 8-K on April 20, 2009 regarding the proposal received by the independent members of the Company s Board of Directors from MacAndrews \& Forbes, as of June 30,2009 , the Company had incurred and capitalized fees of approximately $\$ 4.2$ million related to the evaluation of such proposal. If a transaction is consummated, these fees will be amortized over the term of any security issued in connection with such transaction. If a transaction is not consummated, the Company will recognize such fees, as well as any additional fees, as an expense in the period during which the Company makes a determination that a transaction arising out of such proposal will not be consummated.

## Long-Term Debt Instruments

For further detail regarding Products Corporation s long-term debt instruments, including Products Corporation s 2006 Credit Agreements, its $91 / 2 \%$ Senior Notes and the MacAndrews \& Forbes Senior Subordinated Term Loan Agreement, see Note 9, Long-Term Debt, to the Consolidated Financial Statements in the Company s 2008 Form 10-K.

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## 2006 Credit Agreements

In January 2009, Products Corporation made a required quarterly amortization payment of $\$ 2.1$ million under its 2006 Term Loan Facility. In February 2009, Products Corporation repaid $\$ 16.6$ million in principal amount under its 2006 Term Loan Facility, satisfying the requirement under the 2006 Term Loan Agreement to repay term loan indebtedness with $50 \%$ of its 2008 excess cash flow (as defined under such agreement), which repayment fully offset Products Corporation s required quarterly term loan amortization payments of $\$ 2.1$ million per quarter that would otherwise have been due on April 15, 2009, July 15, 2009, October 15, 2009, January 15, 2010, April 15, 2010, July 15, 2010, October 15, 2010 and $\$ 1.9$ million of the amortization payment otherwise due on January 15, 2011. At June 30, 2009, the aggregate principal amount outstanding under Products Corporation s 2006 Term Loan Facility was approximately $\$ 815$ million.

Products Corporation was in compliance with all applicable covenants under the 2006 Credit Agreements as of June 30, 2009. At June 30, 2009, the 2006 Term Loan Facility was fully drawn and availability under the $\$ 160.0$ million 2006 Revolving Credit Facility, based upon the calculated borrowing base less $\$ 13.2$ million of outstanding undrawn letters of credit and $\$ 1.5$ million then drawn on the 2006 Revolving Credit Facility, was $\$ 111.1$ million.

## 91/2\% Senior Notes

In the first quarter of 2009, Products Corporation used $\$ 16.5$ million to repurchase an aggregate principal amount of $\$ 23.9$ million of its $91 / 2 \%$ Senior Notes, and paid an additional $\$ 1.2$ million of accrued and unpaid interest and fees through the respective dates of the repurchases. In the second quarter of 2009, Products Corporation used $\$ 6.3$ million to repurchase an aggregate principal amount of $\$ 7.0$ million of its $91 / 2 \%$ Senior Notes and paid an additional $\$ 0.2$ million of accrued and unpaid interest and fees through the respective dates of the repurchases. As a result of these 2009 repurchases, the Company recorded a gain of $\$ 7.0$ million during the first quarter of 2009 and a gain of $\$ 0.5$ million during the second quarter of 2009, which are net of the write-off of the ratable portion of unamortized debt discounts and deferred financing fees. After these repurchases, the repurchased notes were cancelled and there remained outstanding $\$ 359.1$ million, or $\$ 357.8$ million net of discounts, in aggregate principal amount of the 91/2\% Senior Notes at June 30, 2009.

The Company may also, from time to time, seek to retire or purchase additional $91 / 2 \%$ Senior Notes and/or its other outstanding debt obligations in open market purchases, in privately negotiated transactions or otherwise. Such retirement or purchase of debt may be funded with operating cash flows of the business or other sources and will depend upon prevailing market conditions, liquidity requirements, contractual restrictions and other factors, and the amounts involved may be material.

## MacAndrews \& Forbes Senior Subordinated Term Loan

For detail regarding the MacAndrews \& Forbes Senior Subordinated Term Loan Agreement, see Note 9, Long-Term Debt, to the Consolidated Financial Statements in the Company s 2008 Form 10-K.

## Interest Rate Swap Transactions

As of June 30, 2009, the Company had two floating-to-fixed interest rate swap transactions (the Interest Rate Swaps ), each with a notional amount of $\$ 150.0$ million, expiring in September 2009 and April 2010, respectively, and each relating to indebtedness under Products Corporation s 2006 Term Loan Facility. The Interest Rate Swaps are designated as cash flow hedges of the variable interest rate payments on Products Corporation s 2006 Term Loan Facility. While the Company is exposed to credit loss in the

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event of the counterparty s non-performance, if any, the Company s exposure is limited to the net amount that Products Corporation would have received over the remaining balance of each Interest Rate Swap sterm. The Company does not anticipate any non-performance and, furthermore, even in the case of any non-performance by the counterparty, the Company expects that any such loss would not be material. The fair value of the Company s Interest Rate Swaps was a liability of $\$ 4.3$ million at June 30, 2009.

## Sources and Uses

The Company s principal sources of funds are expected to be operating revenues, cash on hand and funds available for borrowing under the 2006 Revolving Credit Facility and other permitted lines of credit. The 2006 Credit Agreements, the indenture governing Products Corporation s 91/2\% Senior Notes and the MacAndrews \& Forbes Senior Subordinated Term Loan Agreement contain certain provisions that by their terms limit Products Corporation and its subsidiaries ability to, among other things, incur additional debt.

The Company s principal uses of funds are expected to be the payment of operating expenses, including expenses in connection with the continued execution of the Company s business strategy, purchases of permanent wall displays, capital expenditure requirements, payments in connection with the Company s restructuring programs, severance not otherwise included in the Company s restructuring programs, debt service payments and costs, debt repurchases and regularly scheduled pension and post-retirement benefit plan contributions and benefit payments. The Company s cash contributions to its pension and post-retirement benefit plans in the first half of 2009 were $\$ 10.4$ million. In accordance with the minimum pension contributions required under the Employee Retirement Income Security Act of 1974 ( ERISA ), as amended by the Pension Protection Act of 2006 and as amended by the Worker, Retiree and Employer Recovery Act of 2008, the Company expects cash contributions to its pension and post-retirement benefit plans to be approximately $\$ 25$ million to $\$ 30$ million in the aggregate for full year 2009. The Company s purchases of permanent wall displays and capital expenditures in the first half of 2009 were approximately $\$ 20.2$ million and $\$ 5.8$ million, respectively. The Company expects purchases of permanent wall displays and capital expenditures in the aggregate for full year 2009 to be approximately $\$ 40$ million and $\$ 15$ million, respectively, inclusive of amounts expended in the first half of 2009. (See Restructuring Costs and Other, Net above in this Form 10-Q for discussion of the Company s expected uses of funds in connection with its various restructuring programs.)

The Company has undertaken, and continues to assess, refine and implement, a number of programs to efficiently manage its cash and working capital, including, among other things, programs intended to reduce inventory levels over time; centralized purchasing to secure discounts and efficiencies in procurement; providing discounts to U.S. customers for more timely payment of receivables; prudent management of accounts payable; and targeted controls on general and administrative spending.

Continuing to execute the Company s business strategy could include taking advantage of additional opportunities to reposition, repackage or reformulate one or more brands or product lines, launching additional new products, acquiring businesses or brands, further refining the Company $s$ approach to retail merchandising and/or taking further actions to optimize its manufacturing, sourcing and organizational size and structure. Any of these actions, whose intended purpose would be to create value through profitable growth, could result in the Company making investments and/or recognizing charges related to executing against such opportunities.

The Company expects that operating revenues, cash on hand and funds available for borrowing under the 2006 Revolving Credit Facility and other permitted lines of credit will be sufficient to enable the Company to cover its operating expenses for 2009 , including cash requirements in connection with the payment of operating expenses, including expenses in connection with the execution of the Company s business strategy, purchases of permanent wall displays, capital expenditure requirements, payments in connection with the Company s restructuring programs (including, without limitation, the 2006 Programs,

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the 2007 Programs, the 2008 Programs and the 2009 Programs), severance not otherwise included in the Company s restructuring programs, debt service payments and costs, debt repurchases and regularly scheduled pension and post-retirement plan contributions and benefit payments. As a result of the decline in the global financial markets in 2008, the market value of the Company s pension fund assets declined, which had the effect of reducing the funded status of such plans as of January 1, 2009. At the same time, the discount rate used to value the Company s pension obligation increased, which partially offset the effect of the asset decline. The Company expects that the net of these factors will result in increased cash contributions to the Company s pension plans in 2010 and beyond.

There can be no assurance that available funds will be sufficient to meet the Company s cash requirements on a consolidated basis. If the Company s anticipated level of revenues is not achieved because of, among other things, decreased consumer spending in response to weak economic conditions or weakness in the cosmetics category in the mass retail channel; adverse changes in currency; decreased sales of the Company s products as a result of increased competitive activities by the Company s competitors; changes in consumer purchasing habits, including with respect to shopping channels; retailer inventory management, retailer space reconfigurations or reductions in retailer display space; or less than anticipated results from the Company s existing or new products or from its advertising, promotional and/or marketing plans; or if the Company s expenses, including, without limitation, for pension expense and/or cash contributions and/or benefit payments under its benefit plans, advertising, promotional and marketing activities or for sales returns related to any reduction of retail space, product discontinuances or otherwise, exceed the anticipated level of expenses, the Company s current sources of funds may be insufficient to meet the Company s cash requirements.

In the event of a decrease in demand for the Company s products, reduced sales, lack of increases in demand and sales, changes in consumer purchasing habits, including with respect to shopping channels, retailer inventory management, retailer space reconfigurations or reductions in retailer display space, product discontinuances and/or advertising, promotional and/or marketing expenses or sales return expenses exceeding its expectations or less than anticipated results from the Company s existing or new products or from its advertising, promotional and/or marketing plans, any such development, if significant, could reduce the Company s revenues and could adversely affect Products Corporation s ability to comply with certain financial covenants under the 2006 Credit Agreements and in such event the Company could be required to take measures, including, among other things, reducing discretionary spending.
(See also Item 1A. Risk Factors in the Company s 2008 Form 10-K for further discussion of certain risks associated with the Company $s$ business and indebtedness).

If the Company is unable to satisfy its cash requirements from the sources identified above or comply with its debt covenants, the Company could be required to adopt one or more of the following alternatives:
delaying the implementation of or revising certain aspects of the Company s business strategy;
reducing or delaying purchases of wall displays or advertising, promotional or marketing expenses;
reducing or delaying capital spending;
delaying, reducing or revising the Company s restructuring programs;
refinancing Products Corporation s indebtedness;
selling assets or operations;
seeking additional capital contributions and/or loans from MacAndrews \& Forbes, the Company sother affiliates and/or third parties;

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selling additional Revlon, Inc. equity securities or debt securities of Revlon, Inc. or Products Corporation; or reducing other discretionary spending.

There can be no assurance that the Company would be able to take any of the actions referred to above because of a variety of commercial or market factors or constraints in Products Corporation s debt instruments, including, without limitation, market conditions being unfavorable for an equity or debt issuance, additional capital contributions and/or loans not being available from affiliates and/or third parties, or that the transactions may not be permitted under the terms of Products Corporation s various debt instruments then in effect, such as due to restrictions on the incurrence of debt, incurrence of liens, asset dispositions and related party transactions. In addition, such actions, if taken, may not enable the Company to satisfy its cash requirements or enable Products Corporation to comply with its debt covenants if the actions do not generate a sufficient amount of additional capital. (See also Item 1A. Risk Factors in the Company s 2008 Form 10-K for further discussion of certain risks associated with the Company $\mathbf{s}$ business and indebtedness).

Revlon, Inc., as a holding company, will be dependent on the earnings and cash flow of, and dividends and distributions from, Products Corporation to pay its expenses and to pay any cash dividend or distribution on Revlon, Inc. s Class A Common Stock, par value of $\$ 0.01$ per share (the Class A Common Stock ) that may be authorized by Revlon, Inc. s Board of Directors. The terms of the 2006 Credit Agreements, the indenture governing Products Corporation s 91/2\% Senior Notes and the MacAndrews \& Forbes Senior Subordinated Term Loan Agreement generally restrict Products Corporation from paying dividends or making distributions, except that Products Corporation is permitted to pay dividends and make distributions to Revlon, Inc. to enable Revlon, Inc., among other things, to pay expenses incidental to being a public holding company, including, among other things, professional fees such as legal, accounting and insurance fees, regulatory fees, such as SEC filing fees, NYSE listing fees and other expenses related to being a public holding company and, subject to certain limitations, to pay dividends, if any, on Revlon, Inc. s outstanding securities or make distributions in certain circumstances to finance the purchase by Revlon, Inc. of its Class A Common Stock in connection with the delivery of such Class A Common Stock to grantees under the Third Amended and Restated Revlon, Inc. Stock Plan.

As a result of dealing with suppliers and vendors in a number of foreign countries, Products Corporation enters into foreign currency forward exchange contracts and option contracts from time to time to hedge certain cash flows denominated in currencies other than the local currencies of the Company s foreign and domestic operations. The foreign currency forward exchange contracts are entered into primarily for the purpose of hedging anticipated inventory purchases and certain intercompany payments denominated in currencies other than the local currencies of the Company s foreign and domestic operations and generally have maturities of less than one year. There were foreign currency forward exchange contracts with a notional amount of $\$ 48.3$ million outstanding at June 30, 2009. The fair value of foreign currency forward exchange contracts outstanding at June 30, 2009 was $\$(2.6)$ million.

## Disclosures about Contractual Obligations and Commercial Commitments

As of June 30, 2009, there had been no material changes to the Company s total contractual cash obligations, as set forth in the contractual obligations and commercial commitments table included in the Company s 2008 Form 10-K,
other than the Company s debt reduction transactions in the first half of 2009 which included:
(1) Products Corporation repaying in January 2009 a $\$ 2.1$ million quarterly amortization payment required under its 2006 Term Loan Facility and repaying in February $2009 \$ 16.6$ million in principal amount

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of term loan indebtedness outstanding under its 2006 Term Loan Facility, which repayment fully offset Products Corporation s required quarterly term loan amortization payments of $\$ 2.1$ million per quarter that would otherwise have been due on April 15, 2009, July 15, 2009, October 15, 2009, January 15, 2010, April 15, 2010, July 15, 2010, October 15, 2010 and $\$ 1.9$ million of the amortization payment otherwise due on January 15, 2011. At June 30, 2009, the principal amount outstanding under Products Corporation s 2006 Term Loan Facility was approximately $\$ 815$ million;
(2) Products Corporation repurchasing in the first quarter of 2009 an aggregate principal amount of $\$ 23.9$ million of its $91 / 2 \%$ Senior Notes due April 1, 2011 at a purchase price of $\$ 16.5$ million, and paying an additional $\$ 1.2$ million of accrued and unpaid interest and fees through the respective dates of the repurchases, which notes were cancelled; and
(3) Products Corporation repurchasing in the second quarter of 2009 an aggregate principal amount of $\$ 7.0$ million of its $91 / 2 \%$ Senior Notes at a purchase price of $\$ 6.3$ million, and paying an additional $\$ 0.2$ million of accrued and unpaid interest and fees through the respective dates of the repurchases, which notes were cancelled.

After the foregoing 2009 notes repurchases, there remained outstanding $\$ 359.1$ million, or $\$ 357.8$ million net of discounts, in aggregate principal amount of the 91/2\% Senior Notes at June 30, 2009.

The following table reflects the impact of such debt reduction transactions on the Company s long-term debt obligations:

## Contractual Obligations

| As of June 30, 2009 | Total |  |  |  |  |  | 2012-2013 |  | $\begin{gathered} \text { After } \\ 2013 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | -2011 |  |  |  |  |
| Long-term Debt, including Current Portion | \$ | 1,175.7 | \$ | 0.1 | \$ | 375.7 | \$ | 799.9 | \$ |  |
| Interest on Long-term Debt ${ }^{(\mathrm{a})}$ |  | 166.5 |  | 38.8 |  | 126.0 |  | 1.7 |  |  |

${ }^{(a)}$ Consists of interest primarily on the $91 / 2 \%$ Senior Notes and under the 2006 Term Loan Facility through the respective maturity dates based upon assumptions regarding the amount of debt outstanding under the 2006 Credit Facilities and assumed interest rates. In addition, this amount reflects the impact of the Interest Rate Swaps, each covering $\$ 150$ million notional amount under the 2006 Term Loan Facility, which resulted in an effective weighted average interest rate of $5.6 \%$ on the 2006 Term Loan Facility as of June 30, 2009. (See Financial Condition, Liquidity and Capital Resources Interest Rate Swap Transactions ).

## Off-Balance Sheet Transactions

The Company does not maintain any off-balance sheet transactions, arrangements, obligations or other relationships with unconsolidated entities or others that are reasonably likely to have a material current or future effect on the

Company s financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

## Discussion of Critical Accounting Policies

For a discussion of the Company s critical accounting policies, see the Company s 2008 Form 10-K.

## Effect of Recent Accounting Pronouncements

See discussion of recent accounting pronouncements in Note 1, Description of Business and Basis of Presentation to the Unaudited Consolidated Financial Statements.

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Item 3. Quantitative and Qualitative Disclosures about Market Risk
The Company has exposure to market risk both as a result of changing interest rates and movements in foreign currency exchange rates. The Company s policy is to manage market risk through a combination of fixed and floating rate debt, the use of foreign exchange forward contracts, interest rate swap transactions and option contracts. The Company does not hold or issue financial instruments for trading purposes. The qualitative and quantitative information presented in Item 7A of the Company s 2008 Form 10-K ( Item 7A ) describes significant aspects of the Company s financial instrument programs that have material market risk as of December 31, 2008. The following table presents the information required by Item 7A as of June 30, 2009:


Short-term variable rate (various currencies) \$ 0.8
Average interest rate ${ }^{(a)}$ 5.2\%

Short-term fixed rate third party (various currencies) \$ 0.1
Average interest rate $^{(\mathrm{a})} \quad 6.0 \%$
Long-term fixed rate third party

| (\$US) | $\$ 359.1$ | 359.1 | 325.4 |
| :--- | :--- | :--- | :--- |

Average interest rate ${ }^{(a)}$ 9.5\%

Long-term fixed rate affiliates (\$US) \$ 107.0(b) 107.0 97.0

Average interest rate ${ }^{(\mathrm{a})}$
11.0\%

Long-term variable rate third party (\$US)
\$ 16.6
\$ 799.9
816.5
741.1

Average interest rate ${ }^{(\mathrm{a})(\mathrm{c})}$
$\begin{array}{lllllllll}\text { Total debt } & \$ 0.9 & \$ 123.6 & \$ 359.1 & \$ 799.9 & \$ & \$ & \$ 1,283.5 & \$ 1,164.4\end{array}$
(a) Weighted average variable rates are based upon implied forward rates from the U.S. Dollar LIBOR yield curves at June 30, 2009.
(b) Represents the $\$ 107$ million remaining aggregate principal amount of the MacAndrews \& Forbes Senior Subordinated Term Loan, which matures on the earlier of (1) the date that Revlon, Inc. issues equity with gross proceeds of at least $\$ 107$ million, which proceeds would be used to repay the $\$ 107$ million remaining aggregate principal balance of the MacAndrews \& Forbes Senior Subordinated Term Loan, or (2) August 1, 2010, and bears interest at an annual rate of $11 \%$, which is payable in arrears in cash on March 31, June 30, September 30 and December 31 of each year. (See Financial Condition, Liquidity and Capital Resources MacAndrews \& Forbes Senior Subordinated Term Loan ).
(c) Based upon the implied forward rate from the U.S. Dollar LIBOR yield curve at June 30, 2009, this reflects the impact of the Interest Rate Swaps, each covering $\$ 150$ million notional amount under the 2006 Term Loan Facility, which would result in an effective weighted average interest rate of $6.0 \%$ on the 2006 Term Loan Facility at June 30, 2009.

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## REVLON, INC. AND SUBSIDIARIES (all tabular amounts in millions, except per share amounts)

## Forward Contracts

Sell Canadian Dollars/Buy USD
Sell Australian Dollars/Buy USD
Sell British Pounds/Buy USD
Sell South African Rand/Buy USD
Buy Australian Dollars/Sell New Zealand Dollars
Sell Euros/Buy USD
Sell USD/Buy South African Rand
Sell Hong Kong Dollars/Buy USD
Sell New Zealand Dollars/Buy USD
Total forward contracts


Notional Amount
Average Pay Rate
Average Receive Rate


| Expected 1 end 2009 | urity date for December 31, 2010 | year Total | Fair Value <br> June 30, 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
| \$150.0 | \$150.0 | \$300.0 | \$ | (4.3) |
| 3.676\% | 2.66\% |  |  |  |
| 3-month USD | 3-month USD |  |  |  |
| LIBOR | LIBOR |  |  |  |

${ }^{(a)}$ As of June 30, 2009, the Company had two floating-to-fixed Interest Rate Swaps, each with a notional amount of $\$ 150.0$ million, expiring in September 2009 and April 2010, respectively, and each relating to indebtedness under Products Corporation s 2006 Term Loan Facility. The Interest Rate Swaps are designated as cash flow hedges of the variable interest rate payments under Products Corporation s 2006 Term Loan Facility. (See Financial Condition, Liquidity and Capital Resources Interest Rate Swap Transactions ).

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## Item 4. Controls and Procedures

(a) Disclosure Controls and Procedures. The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company s reports under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms, and that such information is accumulated and communicated to management, including the Company s Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. The Company s management, with the participation of the Company s Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company s disclosure controls and procedures as of the end of the three-month period covered by this Quarterly Report on Form 10-Q. Based upon such evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, the Company s disclosure controls and procedures were effective.
(b) Changes in Internal Control Over Financial Reporting. There have not been any changes in the Company s internal control over financial reporting during the second quarter of 2009 that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

## Forward-Looking Statements

This Quarterly Report on Form 10-Q for the second quarter and six months ended June 30, 2009, as well as other public documents and statements of the Company, contain forward-looking statements that involve risks and uncertainties, which are based on the beliefs, expectations, estimates, projections, assumptions, forecasts, plans, anticipations, targets, outlooks, initiatives, visions, objectives, strategies, opportunities, drivers, focus and intents of the Company s management. While the Company believes that its estimates and assumptions are reasonable, the Company cautions that it is very difficult to predict the impact of known factors, and, of course, it is impossible for the Company to anticipate all factors that could affect its results. The Company s actual results may differ materially from those discussed in such forward-looking statements. Such statements include, without limitation, the Company s expectations and estimates (whether qualitative or quantitative) as to:
(i) the Company s future financial performance;
(ii) the effect on sales of decreased consumer spending in response to weak economic conditions or weakness in the cosmetics category in the mass retail channel; adverse changes in currency; decreased sales of the Company s products as a result of increased competitive activities by the Company s competitors, changes in consumer purchasing habits, including with respect to shopping channels; retailer inventory management; retailer space reconfigurations or reductions in retailer display space; less than anticipated results from the Company s existing or new products or from its advertising, promotional and/or marketing plans; or if the Company s expenses, including, without limitation, for pension expense and/or cash contributions and/or benefit payments under its benefit plans, advertising, promotions and marketing activities or sales returns related to any reduction of retail space, product discontinuances or otherwise, exceed the anticipated level of expenses;
(iii) the Company s belief that the continued execution of its business strategy could include taking advantage of additional opportunities to reposition, repackage or reformulate one or more brands or product lines, launching additional new products, acquiring businesses or brands, further refining its approach to retail merchandising and/or taking further actions to optimize its manufacturing, sourcing and organizational
size and structure, any of which, whose intended purpose would be to create value through profitable growth, could result in the Company making investments and/or recognizing charges related to executing against such opportunities;
(iv) our expectations regarding continuing to focus on our business strategy, including our plans to (a) build and leverage our strong brands; (b) improve the execution of our strategies and plans and provide for continued improvement in our organizational capability through enabling and

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## REVLON, INC. AND SUBSIDIARIES

developing our employees; (c) continue to strengthen our international business; (d) improve our operating profit margins and cash flow; and (e) improve our capital structure;
(v) restructuring activities, restructuring costs and charges, the timing of restructuring payments and the benefits from such activities;
(vi) the Company s expectation that operating revenues, cash on hand and funds available for borrowing under Products Corporation s 2006 Revolving Credit Facility and other permitted lines of credit will be sufficient to enable the Company to cover its operating expenses for 2009, including the cash requirements referred to in item (viii) below;
(vii) the Company s expected principal sources of funds, including operating revenues, cash on hand and funds available for borrowing under Products Corporation s 2006 Revolving Credit Facility and other permitted lines of credit, as well as the availability of funds from refinancing Products Corporation s indebtedness, selling assets or operations, capital contributions and/or loans from MacAndrews \& Forbes, the Company s other affiliates and/or third parties and/or the sale of additional equity securities of Revlon, Inc. or additional debt securities of Revlon, Inc. or Products Corporation;
(viii) the Company s expected principal uses of funds, including amounts required for the payment of operating expenses, including expenses in connection with the continued execution of the Company s business strategy, payments in connection with the Company s purchases of permanent wall displays, capital expenditure requirements, restructuring programs, severance not otherwise included in the Company s restructuring programs, debt service payments and costs, debt repurchases and regularly scheduled pension and post-retirement benefit plan contributions and benefit payments, and its estimates of the amount and timing of its operating expenses, restructuring costs and payments, severance costs and payments, debt service payments (including payments required under Products Corporation s debt instruments), debt repurchases, cash contributions to the Company s pension plans and its other post-retirement benefit plans and benefit payments in 2009, purchases of permanent wall displays and capital expenditures;
(ix) matters concerning the Company s market-risk sensitive instruments, including the Interest Rate Swaps, which are intended to reduce the effects of floating interest rates and the Company s exposure to interest rate volatility by hedging against fluctuations in variable interest rate payments on the applicable notional amounts of Products Corporation s long-term debt under its 2006 Term Loan Facility, as well as the Company s expectations as to the counterparty s performance, including that any loss arising from the non-performance by the counterparty would not be material;
(x) the Company s plan to efficiently manage its cash and working capital, including, among other things, programs to reduce inventory levels over time; centralized purchasing to secure discounts and efficiencies in procurement; providing discounts to U.S. customers for more timely payment of receivables; prudent management of accounts payable; and targeted controls on general and administrative spending; and
(xi) the Company s expectations regarding its future pension expense, cash contributions and benefit payments under its benefit plans, including (a) the Company s expectations that the decline in the global financial markets in 2008 resulted in a decline in the market value of the Company s pension fund assets, which had the effect of reducing the funded status of such plans as of January 1, 2009, while at the same time, the
discount rate used to value the Company s pension obligation increased, which partially offset the effect of the asset decline, the net of which factors the Company expects will result in increased cash contributions to the Company s pension plans in 2010 and beyond and (b) the Company s expectations of the net impact on its pension expense from the pension re-measurements due to the cessation of future benefit accruals under the U.S. pension plans and the May 2009 Program.

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Statements that are not historical facts, including statements about the Company s beliefs and expectations, are forward-looking statements. Forward-looking statements can be identified by, among other things, the use of forward-looking language such as estimates, objectives, visions, projects, assumptions, forecasts, focus, plans, targets, strategies, opportunities, drivers, believes, intends, outlooks, initiatives, expects, anticipates, seeks, may, will or should or the negative of those terms, or other variations of those terms or comp language, or by discussions of strategies, targets, long-range plans, models or intentions. Forward-looking statements speak only as of the date they are made, and except for the Company s ongoing obligations under the U.S. federal securities laws, the Company undertakes no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise.

Investors are advised, however, to consult any additional disclosures the Company made or may make in its 2008 Form 10-K, and its Quarterly Reports on Form 10-Q and Current Reports on Form 8-K, in each case filed with the SEC in 2009 (which, among other places, can be found on the SEC s website at http://www.sec.gov, as well as on the Company s website at www.revloninc.com). Except as expressly set forth in this Form 10-Q, the information available from time to time on such websites shall not be deemed incorporated by reference into this Quarterly Report on Form 10-Q. A number of important factors could cause actual results to differ materially from those contained in any forward-looking statement. (See also Item 1A. Risk Factors in the Company s 2008 Form 10-K for further discussion of risks associated with the Company $\mathbf{s}$ business and indebtedness.) In addition to factors that may be described in the Company s filings with the SEC, including this filing, the following factors, among others, could cause the Company s actual results to differ materially from those expressed in any forward-looking statements made by the Company:
(i) unanticipated circumstances or results affecting the Company s financial performance, including decreased consumer spending in response to weak economic conditions or weakness in the cosmetics category in the mass retail channel; changes in consumer preferences, such as reduced consumer demand for the Company s color cosmetics and other current products, including new product launches; changes in consumer purchasing habits, including with respect to shopping channels; lower than expected retail customer acceptance or consumer acceptance of, or less than anticipated results from, the Company s existing or new products; higher than expected pension expense and/or cash contributions under its benefit plans and/or benefit payments, advertising, promotional and/or marketing expenses or lower than expected results from the Company s advertising, promotional and/or marketing plans; higher than expected sales returns or decreased sales of the Company s existing or new products; actions by the Company s customers, such as retailer inventory management and greater than anticipated retailer space reconfigurations or reductions in retail space and/or product discontinuances; and changes in the competitive environment and actions by the Company s competitors, including business combinations, technological breakthroughs, new products offerings, increased advertising, promotional and marketing spending and advertising, promotional and/or marketing successes by competitors, including increases in share in the mass retail channel;
(ii) in addition to the items discussed in (i) above, the effects of and changes in economic conditions (such as continued volatility in the financial markets, inflation, monetary conditions and foreign currency fluctuations, as well as in trade, monetary, fiscal and tax policies in international markets) and political conditions (such as military actions and terrorist activities);
unanticipated costs or difficulties or delays in completing projects associated with the continued execution of the Company s business strategy or lower than expected revenues or the inability to create value through profitable growth as a result of such strategy, including lower than expected sales, or higher than expected costs, including as may arise from any additional repositioning, repackaging or reformulating of one or more brands or product lines, launching of new product lines, including difficulties or delays, or higher than expected expenses, including for sales returns, in launching its new products, acquiring businesses or brands, further refining

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## REVLON, INC. AND SUBSIDIARIES

its approach to retail merchandising, and/or difficulties, delays or increased costs in connection with taking further actions to optimize the Company s manufacturing, sourcing, supply chain or organizational size and structure;
(iv) difficulties, delays or unanticipated costs in continuing to execute the Company s business strategy, which could affect our ability to achieve our objectives as set forth in clause (iv) above, such as (a) less than effective product development, less than expected acceptance of our new or existing products by consumers and/or retail customers, less than expected acceptance of our advertising, promotional and/or marketing plans by our consumers and/or retail customers, less than expected investment in advertising, promotional and/or marketing activities or greater than expected competitive investment, less than expected acceptance of our brand communication by consumers and/or retail partners, less than expected levels of advertising, promotional and/or marketing activities for our new product launches and/or less than expected levels of execution with our retail partners or higher than expected costs and expenses; (b) difficulties, delays or the inability to improve the execution of our strategies and plans and/or build our organizational capability, provide employees with opportunities to develop professionally and/or provide employees who have demonstrated capability with new and expanded responsibilities or roles; (c) difficulties, delays or unanticipated costs in connection with our plans to continue to strengthen our international business, such as due to higher than anticipated levels of investment required to support and build our brands globally or less than anticipated results from our national and multi-national brands; (d) difficulties, delays or unanticipated costs in connection with our plans to improve our operating profit margins and cash flow, such as difficulties, delays or the inability to take actions intended to improve results in sales returns, cost of goods sold, general and administrative expenses, in working capital management and/or sales growth; and/or (e) difficulties, delays or unanticipated costs in, or our inability to improve our capital structure and/or consummate transactions to do so, including higher than expected costs (including interest rates);
(v) difficulties, delays or unanticipated costs or less than expected savings and other benefits resulting from the Company s restructuring activities, such as less than anticipated cost reductions or other benefits from the 2009 Programs, 2008 Programs, 2007 Programs and/or 2006 Programs and the risk that the 2009 Programs, 2008 Programs, 2007 Programs and/or the 2006 Programs may not satisfy the Company s objectives;
(vi) lower than expected operating revenues, cash on hand and/or funds available under the 2006 Revolving Credit Facility and/or other permitted lines of credit or higher than anticipated operating expenses, such as referred to in clause (viii) below;
(vii) the unavailability of funds under Products Corporation s 2006 Revolving Credit Facility or other permitted lines of credit, or from refinancing indebtedness, or from capital contributions or loans from MacAndrews \& Forbes, the Company s other affiliates and/or third parties and/or the sale of additional equity of Revlon, Inc. or debt securities of Revlon, Inc. or Products Corporation;
(viii) higher than expected operating expenses, sales returns, working capital expenses, permanent wall display costs, capital expenditures, restructuring costs, severance not otherwise included in the Company s restructuring programs, debt service payments, debt repurchases, regularly scheduled cash pension plan contributions and/or post-retirement benefit plan contributions and benefit payments, purchases of permanent wall displays and/or capital expenditures;
(ix) interest rate or foreign exchange rate changes affecting the Company and its market-risk sensitive financial instruments, including less than anticipated benefits or other unanticipated effects of the Interest Rate Swaps and/or difficulties, delays or the inability of the counterparty to perform such transactions;

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## REVLON, INC. AND SUBSIDIARIES

(x) difficulties, delays or the inability of the Company to efficiently manage its cash and working capital; and/or
(xi) lower than expected returns on pension plan assets and/or lower discount rates, which could result in higher than expected cash contributions and/or pension expense.

Factors other than those listed above could also cause the Company s results to differ materially from expected results. This discussion is provided as permitted by the Private Securities Litigation Reform Act of 1995.

## Website Availability of Reports and Other Corporate Governance Information

The Company maintains a comprehensive corporate governance program, including Corporate Governance Guidelines for Revlon, Inc. s Board of Directors, Revlon, Inc. s Board Guidelines for Assessing Director Independence and charters for Revlon, Inc. s Audit Committee, Nominating and Corporate Governance Committee and Compensation and Stock Plan Committee. Revlon, Inc. maintains a corporate investor relations website, www.revloninc.com, where stockholders and other interested persons may review, without charge, among other things, Revlon, Inc. s corporate governance materials and certain SEC filings (such as Revlon, Inc. s annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, proxy statements, annual reports, Section 16 reports reflecting certain changes in the stock ownership of Revlon, Inc. s directors and Section 16 officers, and certain other documents filed with the SEC), each of which are generally available on the same business day as the filing date with the SEC on the SEC s website http://www.sec.gov, as well as on the Company s website http://www.revloninc.com. In addition, under the section of its website entitled, Corporate Governance, Revlon, Inc. posts printable copies of the latest versions of its Corporate Governance Guidelines, Board Guidelines for Assessing Director Independence, charters for Revlon, Inc. s Audit Committee, Nominating and Corporate Governance Committee and Compensation and Stock Plan Committee, as well as Revlon, Inc. s Code of Business Conduct, which includes Revlon, Inc. s Code of Ethics for Senior Financial Officers and the Audit Committee Pre-Approval Policy, each of which the Company will provide in print, without charge, upon written request to Michael T. Sheehan, Senior Vice President, Deputy General Counsel and Secretary, Revlon, Inc., 237 Park Avenue, New York, NY 10017. The business and financial materials and any other statement or disclosure on, or made available through, the websites referenced herein shall not be deemed incorporated by reference into this report.

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## REVLON, INC. AND SUBSIDIARIES

## PART II OTHER INFORMATION

## Item 1A. Risk Factors

In addition to the other information set forth in this report, when evaluating the Company s business, investors should carefully consider the risk factors discussed in Part I, Item 1A. Risk Factors in the Company s 2008 Form 10-K.

## Item 4. Submission of Matters to a Vote of Security Holders

The Company s 2009 Annual Meeting of Stockholders was held on June 4, 2009. Revlon, Inc. s stockholders approved the re-election of Ronald O. Perelman, Alan S. Bernikow, Paul J. Bohan, Alan T. Ennis, Meyer Feldberg, Ann D. Jordan, David L. Kennedy, Debra L. Lee, Tamara Mellon, Barry F. Schwartz, Kathi P. Seifert and Kenneth L. Wolfe as directors, consisting of all of the directors standing for re-election. In addition, Revlon, Inc. s stockholders ratified the Audit Committee s selection of KPMG LLP as the Company s independent registered public accounting firm for 2009. There were no broker non-votes with respect to the re-election of directors or the ratification of the Audit Committee s appointment of KPMG LLP.
(1) The following is a tabulation of the votes cast in connection with the election of directors:

|  | Votes For | Votes Against |
| :--- | ---: | ---: |
| Ronald O. Perelman | $76,252,800$ | $1,114,066$ |
| Alan S. Bernikow | $76,898,389$ | 468,477 |
| Paul J. Bohan | $76,947,365$ | 419,501 |
| Alan T. Ennis | $76,695,053$ | 671,813 |
| Meyer Feldberg | $76,889,602$ | 477,263 |
| Ann D. Jordan | $76,915,061$ | 451,805 |
| David L. Kennedy | $76,622,900$ | 743,965 |
| Debra L. Lee | $76,865,905$ | 500,961 |
| Tamara Mellon | $76,932,102$ | 434,764 |
| Barry F. Schwartz | $74,845,399$ | $2,521,466$ |
| Kathi P. Seifert | $76,944,404$ | 422,461 |
| Kenneth L. Wolfe | $76,943,300$ | 423,566 |

(2) The following is a tabulation of the votes cast in connection with the ratification of the Audit Committee s selection of KPMG LLP as the Company s independent registered public accounting firm for 2009:

| Votes For | Votes Against | Votes Abstained |
| :---: | :---: | :---: |
| $76,906,672$ | 423,163 | 37,030 |

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## Item 6. Exhibits

*10.1 Amended and Restated Employment Agreement, dated as of May 1, 2009, between Products Corporation and David L. Kennedy.
*10.2 Amended and Restated Employment Agreement, dated as of May 1, 2009, between Products Corporation and Alan T. Ennis.
*10.3 Amended and Restated Employment Agreement, dated as of July 29, 2009, between Products Corporation and Robert K. Kretzman.
*10.4 Employment Agreement, dated as of April 29, 2009, between Products Corporation and Steven Berns.
*31.1 Certification of Alan T. Ennis, Chief Executive Officer, dated July 30, 2009, pursuant to Rule 13a-14(a)/15d-14(a) of the Exchange Act.
*31.2 Certification of Steven Berns, Chief Financial Officer, dated July 30, 2009, pursuant to Rule 13a-14(a)/15d-14(a) of the Exchange Act.
32.1 Certification of Alan T. Ennis, Chief Executive Officer, dated July 30, 2009, pursuant to 18 U.S.C.
(furnished Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
herewith)
32.2 Certification of Steven Berns, Chief Financial Officer, dated July 30, 2009, pursuant to 18 U.S.C.
(furnished Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
herewith)

* Filed herewith.


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## REVLON, INC. AND SUBSIDIARIES

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: July 30, 2009

## REVLON, INC.

Registrant

By: /s/ Steven Berns

Steven Berns
Executive Vice President,
Chief Financial Officer and Treasurer

By: /s/ Gina Mastantuono

Gina Mastantuono
Senior Vice President,
Corporate Controller and Chief Accounting Officer

