

FIRST MARINER BANCORP  
Form 10-Q  
November 14, 2013

Table of Contents

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the quarterly period ended September 30, 2013.

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 0-21815

FIRST MARINER BANCORP  
(Exact name of registrant as specified in its charter)  
Maryland

(State of Incorporation)

1501 South Clinton Street, Baltimore, 21224  
MD

(Address of principal executive offices) (Zip Code)

52-1834860  
(I.R.S. Employer Identification Number)

410-342-2600

(Telephone Number)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file such report, and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No  (Not Applicable)

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of “large accelerated filer,” “accelerated filer,” and “smaller reporting company” in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act)  
Yes  No

The number of shares of common stock outstanding as of November 8, 2013 is 19,705,896 shares.

1

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Table of Contents

FIRST MARINER BANCORP AND SUBSIDIARY

TABLE OF CONTENTS

	Page
<u>PART I - FINANCIAL INFORMATION</u>	<u>5</u>
<u>Item 1 - Financial Statements</u>	<u>5</u>
<u>Consolidated Statements of Financial Condition as of September 30, 2013 (unaudited) and December 31, 2012</u>	<u>5</u>
<u>Consolidated Statements of Operations (unaudited) for the three and nine months ended September 30, 2013 and 2012</u>	<u>6</u>
<u>Consolidated Statements of Comprehensive (Loss) Income (unaudited) for the three and nine months ended September 30, 2013 and 2012</u>	<u>7</u>
<u>Consolidated Statements of Changes in Stockholders' Deficit (unaudited) for the nine months ended September 30, 2013 and 2012</u>	<u>8</u>
<u>Consolidated Statements of Cash Flows (unaudited) for the nine months ended September 30, 2013 and 2012</u>	<u>9</u>
<u>Notes to Consolidated Financial Statements (unaudited)</u>	<u>10</u>
<u>Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>38</u>
<u>Item 3 - Quantitative and Qualitative Disclosures About Market Risk</u>	<u>71</u>
<u>Item 4 - Controls and Procedures</u>	<u>72</u>
<u>PART II - OTHER INFORMATION</u>	<u>73</u>
<u>Item 1 - Legal Proceedings</u>	<u>73</u>
<u>Item 1A - Risk Factors</u>	<u>73</u>
<u>Item 2 - Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>73</u>
<u>Item 3 - Defaults Upon Senior Securities</u>	<u>73</u>
<u>Item 4 - Mine Safety Disclosures</u>	<u>73</u>
<u>Item 5 - Other Information</u>	<u>73</u>
<u>Item 6 - Exhibits</u>	<u>73</u>
<u>Signatures</u>	<u>74</u>
<u>Exhibit Index</u>	<u>75</u>



Table of Contents

CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

Some of our statements contained in, or incorporated by reference into, this Quarterly Report on Form 10-Q are “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and are including this statement for purposes of invoking these safe harbor provisions. Forward-looking statements are not guarantees of performance or results. When we use words like “may,” “plan,” “contemplate,” “anticipate,” “believe,” “intend,” “continue,” “expect,” “project,” “predict,” “estimate,” “target,” “could,” “is likely,” “should,” “would,” “will,” and similar expressions, we should consider them as identifying forward-looking statements, although we may use other phrasing. These forward-looking statements involve risks and uncertainties and are based on our beliefs and assumptions and on the information available to us at the time that these disclosures were prepared. These forward-looking statements involve risks and uncertainties and may not be realized due to a variety of factors, including, but not limited to, the following:

• our ability to continue to operate as a going concern;

• our ability to meet our liquidity needs, including the payment of deferred interest on our junior subordinated deferrable interest debentures upon the expiration of the permitted 20-quarter deferral period in January, 2014;

• our ability to raise sufficient capital to comply with the requirements of our regulators and for continued support of operations;

• our ability to realize the benefits from our cost saving initiatives;

• the failure of assumptions underlying the establishment of our allowance for loan losses that may prove to be materially incorrect or may not be borne out by subsequent events;

• a reduction in the value of the collateral for loans made by us, especially real estate, which, in turn would likely reduce our customers’ borrowing power and the value of assets and collateral associated with our existing loans;

• increased loan delinquencies and/or an escalation in problem assets and foreclosures;

• a reduction in the value of certain assets held by us;

• the imposition of additional enforcement actions by bank regulatory authorities upon First Mariner Bank or First Mariner Bancorp;

• the success and timing of our business strategies and our ability to effectively carry out our business and capital plans;

• unanticipated regulatory or judicial proceedings;

• our ability to effectively manage market risk, credit risk, and operational risk;

• our ability to realize income through our mortgage-banking operations;

• a decline in demand for our products and services;

• our ability to attract and retain deposits;

the timely development of competitive new products and services and the acceptance of these products and services by new and existing customers;

changes in consumer spending and savings habits;

our ability to retain key employees;

our estimates of self-insurance accruals and future liability;

3

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Table of Contents

the effect of any mergers, acquisitions, or other transactions to which we or our subsidiary may from time to time be a party;

adverse changes in the securities' markets;

the risks of changes in interest rates on the level and composition of deposits, loan demand, and the values of loan collateral, securities, and interest-sensitive assets and liabilities;

the effects of competition from other commercial banks, thrifts, mortgage-banking firms, consumer finance companies, credit unions, securities brokerage firms, insurance companies, money market and other mutual funds, and other financial institutions operating in our market area and elsewhere, including institutions operating regionally, nationally, and internationally, together with competitors offering banking products and services by mail, telephone, and the Internet;

costs and potential disruption or interruption of operations due to cyber-security incidents;

the effect of changes in accounting policies and practices, as may be adopted from time-to-time by bank regulatory agencies, the Securities and Exchange Commission, the Financial Accounting Standards Board, or other accounting standards setters;

the effects of, and changes in, trade, monetary, and fiscal policies and laws, including interest rate policies of the Federal Reserve Board, inflation, interest rate, market, and monetary fluctuations;

the strength of the United States economy in general, the strength of the local economies in which we conduct operations, and the unfavorable effects of future economic conditions, including inflation, recession, or decreases in real estate values;

geopolitical conditions, including acts or threats of terrorism, actions taken by the United States or other governments in response to acts or threats of terrorism and/or military conflicts, which could impact business and economic conditions in the United States and abroad; and

the risks described in this Quarterly Report on Form 10-Q and our Annual Report on Form 10-K as of and for the year ended December 31, 2012.

All written or oral forward-looking statements attributable to us are expressly qualified in their entirety by this Cautionary Note. Our actual results may differ significantly from those we discuss in these forward-looking statements. For other factors, risks, and uncertainties that could cause our actual results to differ materially from estimates and projections contained in these forward-looking statements, please read the "Risk Factors" in Item 1A of Part I of our Annual Report on Form 10-K as of and for the year ended December 31, 2012. Any forward-looking statement speaks only as of the date which such statement was made, and, except as required by law, we expressly disclaim any obligation or undertaking to disseminate any updates or revisions to any forward-looking statement to reflect events or circumstances after the date on which such statement is made or to reflect the occurrence of unanticipated events.

Table of Contents

## PART I — FINANCIAL INFORMATION

## Item 1 — Financial Statements

First Mariner Bancorp and Subsidiary  
 Consolidated Statements of Financial Condition  
 (dollars in thousands, except per share data)

	September 30, 2013 (unaudited)	December 31, 2012
<b>ASSETS</b>		
Cash and due from banks	\$ 121,727	\$ 169,225
Federal funds sold and interest-bearing deposits	28,935	16,556
Securities available for sale (“AFS”), at fair value	134,129	57,676
Loans held for sale (“LHFS”), at fair value	128,584	404,289
Loans receivable	560,316	610,396
Allowance for loan losses	(9,200	) (11,434
Loans, net	551,116	598,962
Real estate acquired through foreclosure	19,368	18,058
Restricted stock investments	3,517	7,099
Premises and equipment, net	37,521	37,651
Accrued interest receivable	3,180	4,387
Bank-owned life insurance (“BOLI”)	39,354	38,601
Prepaid expenses and other assets	17,162	25,025
<b>Total assets</b>	<b>\$ 1,084,593</b>	<b>\$ 1,377,529</b>
<b>LIABILITIES AND STOCKHOLDERS’ DEFICIT</b>		
<b>Liabilities:</b>		
<b>Deposits:</b>		
Noninterest-bearing	\$ 97,965	\$ 109,966
Interest-bearing	883,300	1,076,864
<b>Total deposits</b>	<b>981,265</b>	<b>1,186,830</b>
Short-term borrowings	3,180	53,466
Long-term borrowings	40,000	73,515
Junior subordinated deferrable interest debentures	52,068	52,068
Accrued expenses and other liabilities (of which \$179 and \$248 are at fair value, respectively)	25,710	20,022
<b>Total liabilities</b>	<b>1,102,223</b>	<b>1,385,901</b>
<b>Stockholders’ deficit:</b>		
Common stock, \$.05 par value; 75,000,000 shares authorized; 19,705,896 and 18,860,482 shares issued and outstanding, respectively	981	939
Additional paid-in capital	80,726	79,872
Accumulated deficit	(98,506	) (87,337
Accumulated other comprehensive loss	(831	) (1,846
<b>Total stockholders’ deficit</b>	<b>(17,630</b>	<b>) (8,372</b>



Total liabilities and stockholders' deficit	\$1,084,593	\$1,377,529
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See accompanying notes to consolidated financial statements

5

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Table of Contents

First Mariner Bancorp and Subsidiary  
Consolidated Statements of Operations  
(dollars in thousands except per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
	(unaudited)			
Interest income:				
Loans	\$9,292	\$11,567	\$29,554	\$33,644
Securities and other earning assets	519	352	1,312	1,063
Total interest income	9,811	11,919	30,866	34,707
Interest expense:				
Deposits	2,390	2,898	8,115	8,857
Short-term borrowings	2	35	20	99
Long-term borrowings	727	927	2,502	2,780
Total interest expense	3,119	3,860	10,637	11,736
Net interest income	6,692	8,059	20,229	22,971
Provision for loan losses	—	—	1,300	572
Net interest income after provision for loan losses	6,692	8,059	18,929	22,399
Noninterest income:				
Total other-than-temporary impairment (“OTTI”) charges	—	—	—	175
Less: Portion included in other comprehensive loss (pre-tax)	—	—	—	(635 )
Net OTTI charges on AFS securities	—	—	—	(460 )
Mortgage-banking revenue	548	15,384	15,703	35,450
ATM fees	558	649	1,697	2,067
Service fees on deposits	668	623	1,995	1,927
(Loss) gain on sale of AFS securities	(4 )	—	51	—
Gain (loss) on disposition and sale of premises and equipment and other assets	23	(949 )	20	(1,271 )
Commissions on sales of nondeposit investment products	54	62	213	211
Gain on sale of minority interest in Mariner Finance	—	—	2,885	—
Income from BOLI	242	273	753	853
Other	291	238	975	717
Total noninterest income	2,380	16,280	24,292	39,494
Noninterest expense:				
Salaries and employee benefits	6,499	6,107	19,804	17,438
Occupancy	2,100	1,835	6,358	6,343
Furniture, fixtures, and equipment	467	332	1,252	1,018
Professional services	656	973	3,373	2,085
Advertising	289	189	1,066	609
Data processing	1,143	403	1,764	1,237
ATM servicing expenses	95	225	292	678
Write-downs, losses, and costs of real estate acquired through foreclosure	560	1,325	4,257	3,539
Federal Deposit Insurance Corporation (“FDIC”) insurance premiums	1,021	1,009	3,359	3,131
Service and maintenance	649	644	2,156	1,799
Corporate Insurance	776	695	2,356	1,571

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Consulting fees	516	395	1,345	1,319
Postage	231	740	2,225	1,421
Other	1,701	1,541	4,998	4,492
Total noninterest expense	16,703	16,413	54,605	46,680
Net (loss) income before income taxes	(7,631	) 7,926	(11,384	) 15,213
Income tax benefit	(216	) —	(215	) (205
Net (loss) income	\$(7,415	) \$7,926	\$(11,169	) \$15,418
Net (loss) income per common share - basic and diluted	\$(0.38	) \$0.42	\$(0.58	) \$0.82

See accompanying notes to consolidated financial statements.

6

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Table of Contents

First Mariner Bancorp and Subsidiary  
 Consolidated Statements of Comprehensive (Loss) Income  
 (dollars in thousands)

	Three Months Ended		Nine Months Ended	
	September 30, 2013	2012	September 30, 2013	2012
Net (loss) income	\$(7,415	) \$7,926	\$(11,169	) \$15,418
Other comprehensive income items:				
Unrealized holding gains on securities arising during the period (net of tax expense of \$1,742, \$293, \$707, and \$724, respectively)	2,574	433	1,045	1,070
Reclassification adjustment for net losses (gains) on securities (net of tax (expense) benefit of \$2, \$0, \$(21), and \$186, respectively) included in net (loss) income	2	—	(30	) 274
Total other comprehensive income	2,576	433	1,015	1,344
Total comprehensive (loss) income	\$(4,839	) \$8,359	\$(10,154	) \$16,762

See accompanying notes to consolidated financial statements.

Table of Contents

First Mariner Bancorp and Subsidiary  
 Consolidated Statements of Changes in Stockholders' Deficit  
 (dollars in thousands except per share data)

	Nine Months Ended September 30, 2013 (unaudited)					
	Number of Shares of Common Stock	Common Stock	Additional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Loss	Total Stockholders' Deficit
Balance at January 1, 2013	18,860,482	\$939	\$79,872	\$(87,337 )	\$(1,846 )	\$(8,372 )
Net loss	—	—	—	(11,169 )	—	(11,169 )
Common stock issued, net of costs	845,414	42	255	—	—	297
Stock-based compensation expense	—	—	530	—	—	530
Change in fair value of warrants	—	—	69	—	—	69
Changes in unrealized losses on securities, net of taxes	—	—	—	—	1,015	1,015
Balance at September 30, 2013	19,705,896	\$981	\$80,726	\$(98,506 )	\$(831 )	\$(17,630 )
	Nine Months Ended September 30, 2012 (unaudited)					
	Number of Shares of Common Stock	Common Stock	Additional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Loss	Total Stockholders' Deficit
Balance at January 1, 2012	18,860,482	\$939	\$80,125	\$(103,454 )	\$(3,022 )	\$(25,412 )
Net income	—	—	—	15,418	—	15,418
Costs of common stock issued, net	—	—	(22 )	—	—	(22 )
Change in fair value of warrants	—	—	(97 )	—	—	(97 )
Changes in unrealized losses on securities, net of taxes	—	—	—	—	1,344	1,344
Balance at September 30, 2012	18,860,482	\$939	\$80,006	\$(88,036 )	\$(1,678 )	\$(8,769 )

See accompanying notes to consolidated financial statements.

Table of Contents

First Mariner Bancorp and Subsidiary  
Consolidated Statements of Cash Flows  
(dollars in thousands)

	Nine Months Ended September 30,	
	2013	2012
	(unaudited)	
Cash flows from operating activities:		
Net (loss) income	\$(11,169	) \$15,418
Adjustments to reconcile net (loss) income to net cash from operating activities:		
Depreciation and amortization	2,171	2,043
(Accretion) amortization of unearned loan fees and costs, net	(30	) 496
Amortization of discounts on mortgage-backed securities, net	36	6
Origination fees and gains on sale of mortgage loans	(14,514	) (33,615
Net OTTI charges on AFS securities	—	460
Gain on sale of AFS securities	(51	) —
Gain on sale of minority interest in Mariner Finance	(2,885	) —
(Gain) loss on disposition and sale of premises and equipment and other assets	(20	) 1,271
Decrease in accrued interest receivable	1,207	10
Provision for loan losses	1,300	572
Write-downs and losses on sale of real estate acquired through foreclosure	2,793	1,818
Increase in cash surrender value of BOLI	(753	) (853
Originations of mortgage LHFS	(1,727,355	) (1,773,267
Proceeds from sales of mortgage LHFS	2,004,646	1,617,977
Net increase in accrued expenses and other liabilities	3,606	5,736
Net decrease (increase) in prepaids and other assets	6,062	(4,283
Net cash provided by (used in) operating activities	265,044	(166,211
Cash flows from investing activities:		
Loan principal repayments, net	37,939	49,315
Sales of held-for-investment loans	10,536	—
Repurchase of loans previously sold	(1,307	) (827
Sale of restricted stock investments	3,582	256
Proceeds from disposal of premises and equipment	648	—
Purchases of premises and equipment	(2,670	) (2,571
Activity in AFS securities:		
Maturities/calls/repayments	12,415	9,217
Sales	4,511	—
Purchases	(88,681	) (29,001
Proceeds from sales of real estate acquired through foreclosure	8,232	9,722
Proceeds from sale of minority interest in Mariner Finance	4,000	—
Net cash (used in) provided by investing activities	(10,795	) 36,111
Cash flows from financing activities:		
Net (decrease) increase in deposits	(205,566	) 93,392
Net decrease in other borrowed funds	(83,802	) (852
Net costs of stock issuance	—	(22
Net cash (used in) provided by financing activities	(289,368	) 92,518
Decrease in cash and cash equivalents	(35,119	) (37,582
Cash and cash equivalents at beginning of period	185,781	148,789

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Cash and cash equivalents at end of period	\$ 150,662	\$ 111,207
Supplemental information:		
Interest paid on deposits and borrowed funds	\$ 9,571	\$ 10,522
Real estate acquired in satisfaction of loans	\$ 12,335	\$ 6,283
Transfers of LHFS to loan portfolio	\$ 12,928	\$ 342

See accompanying notes to consolidated financial statements

9

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Table of Contents

First Mariner Bancorp and Subsidiary  
Notes to Consolidated Financial Statements  
(Information as of and for the three and  
nine months ended September 30, 2013 and 2012 is unaudited)

(1) Summary of Significant Accounting Policies

Basis of Presentation

The accompanying consolidated financial statements for First Mariner Bancorp have been prepared in accordance with the instructions for Form 10-Q and, therefore, do not include all information and notes necessary for a full presentation of financial condition, results of operations, and cash flows in conformity with accounting principles generally accepted in the United States of America (“U.S.”) (“GAAP”). The consolidated financial statements should be read in conjunction with the audited financial statements included in First Mariner Bancorp’s Annual Report on Form 10-K as of and for the year ended December 31, 2012. When used in these notes, the terms “the Company,” “we,” “us,” and “our” refer to First Mariner Bancorp and, unless the context requires otherwise, its consolidated subsidiary.

The consolidated financial statements include the accounts of First Mariner and its wholly owned subsidiary, First Mariner Bank (the “Bank”). All significant intercompany accounts and transactions have been eliminated in consolidation. Events occurring after the date of the financial statements were considered in the preparation of the financial statements. Certain reclassifications have been made to amounts previously reported to conform to classifications made in 2013.

The consolidated financial statements as of September 30, 2013 and for the three and nine months ended September 30, 2013 and 2012 are unaudited but include all adjustments, consisting only of normal recurring adjustments, which we consider necessary for a fair presentation of financial position and results of operations for those periods. The results of operations for the three and nine months ended September 30, 2013 are not necessarily indicative of the results that will be achieved for the entire year or any future interim period.

The preparation of the financial statements in conformity with GAAP requires management to make estimates and judgments that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses (the “allowance”), loan repurchases and related valuations, real estate acquired through foreclosure, impairment of AFS securities, valuations of financial instruments, and deferred income taxes. In connection with these determinations, management evaluates historical trends and ratios and, where appropriate, obtains independent appraisals for significant properties and prepares fair value analyses. Actual results could differ significantly from those estimates.

(2) Going Concern Consideration

Due to the conditions and events discussed later in Note 5, there is substantial doubt regarding our ability to continue as a going concern. Management is taking various steps designed to improve the Company’s and the Bank’s capital position. The Bank has developed a written alternative capital plan designed to improve the Bank’s capital ratios. Such plan is dependent upon a capital infusion to meet the capital requirements of the various regulatory agreements (see Note 5 for more information on the agreements). The Company continues to work with its advisors in an attempt to improve capital ratios.



The consolidated financial statements presented above and the accompanying Notes have been prepared on a going concern basis, which contemplates the realization of assets and the discharge of liabilities in the normal course of business for the foreseeable future, and does not include any adjustment to reflect the possible future effects on the recoverability and classification of assets, or the amounts and classification of liabilities that may result from the outcome of any extraordinary regulatory action, which would affect our ability to continue as a going concern.

Table of Contents

## (3) Securities

The composition of our securities portfolio (all AFS) is as follows:

	September 30, 2013			
	Amortized Cost	Unrealized Gains	Unrealized Losses	Estimated Fair Value
	(dollars in thousands)			
Mortgage-backed securities	\$54,766	\$564	\$643	\$54,687
Trust preferred securities	6,111	497	337	6,271
U.S. government agency notes	69,411	78	665	68,824
U.S. Treasury securities	2,762	3	—	2,765
Equity securities - banks	1,175	—	346	829
Equity securities - mutual funds	750	3	—	753
	\$134,975	\$1,145	\$1,991	\$134,129
	December 31, 2012			
	Amortized Cost	Unrealized Gains	Unrealized Losses	Estimated Fair Value
	(dollars in thousands)			
Mortgage-backed securities	\$7,040	\$169	\$75	\$7,134
Trust preferred securities	11,246	79	2,144	9,181
U.S. government agency notes	33,435	107	5	33,537
U.S. Treasury securities	5,779	2	—	5,781
Equity securities - banks	1,288	16	48	1,256
Equity securities - mutual funds	750	37	—	787
	\$59,538	\$410	\$2,272	\$57,676

Contractual maturities of debt securities at September 30, 2013 are shown below. Actual maturities may differ from contractual maturities because borrowers have the right to call or prepay obligations with or without call or prepayment penalties.

	Amortized Cost	Estimated Fair Value
	(dollars in thousands)	
Due in one year or less	\$36,364	\$36,075
Due after one year through five years	33,809	33,575
Due after five years through ten years	2,000	1,939
Due after ten years	6,111	6,271
Mortgage-backed securities	54,766	54,687
	\$133,050	\$132,547

Table of Contents

The following tables show the level of our gross unrealized losses and the fair value of the associated securities by type and maturity for AFS securities:

	September 30, 2013					
	Less than 12 months		12 months or more		Total	
	Estimated	Unrealized	Estimated	Unrealized	Estimated	Unrealized
	Fair Value	Losses	Fair Value	Losses	Fair Value	Losses
	(dollars in thousands)					
Mortgage-backed securities	\$27,090	\$553	\$1,761	\$90	\$28,851	\$643
Trust preferred securities	—	—	5,129	337	5,129	337
U.S. government agency notes	39,557	665	—	—	39,557	665
Equity securities - banks	829	346	—	—	829	346
	\$67,476	\$1,564	\$6,890	\$427	\$74,366	\$1,991
	December 31, 2012					
	Less than 12 months		12 months or more		Total	
	Estimated	Unrealized	Estimated	Unrealized	Estimated	Unrealized
	Fair Value	Losses	Fair Value	Losses	Fair Value	Losses
	(dollars in thousands)					
Mortgage-backed securities	\$3,552	\$75	\$—	\$—	\$3,552	\$75
Trust preferred securities	—	—	5,027	2,144	5,027	2,144
U.S. government agency notes	9,139	5	—	—	9,139	5
Equity securities - banks	1,035	47	123	1	1,158	48
	\$13,726	\$127	\$5,150	\$2,145	\$18,876	\$2,272

The trust preferred securities that we hold in our securities portfolio are issued by other banks, bank holding companies, and insurance companies. Certain of these securities have experienced declines in value since acquisition. These declines have occurred due to changes in the market which has limited the demand for these securities and reduced their liquidity. We consider the decline in value for four pooled trust preferred securities to be other than temporary and recorded the credit-related portion of the impairment as net OTTI of \$460,000 during the nine months ended September 30, 2012. No additional OTTI charges were required during 2013. See additional information on the pooled trust preferred securities in Note 9.

The following shows the activity in OTTI related to credit losses for the nine months ended September 30:

	2013	2012
	(dollars in thousands)	
Balance at beginning of period	\$9,190	\$8,730
Additional OTTI taken for credit losses	—	460
Balance at end of period	\$9,190	\$9,190

All of the remaining securities that are impaired are so due to declines in fair values resulting from changes in interest rates or increased credit/liquidity spreads since the time they were purchased. We have the intent to hold these debt securities to maturity, and, for debt and equity securities in a loss position, for the foreseeable future and do not intend, nor do we believe it is more likely than not, that we will be required to sell the securities before anticipated recovery. We expect these securities will be repaid in full, with no losses realized. As such, management considers the impairments to be temporary.

At September 30, 2013, we held securities with an aggregate carrying value (fair value) of \$51.4 million that we have pledged as collateral for certain mortgage-banking and hedging activities, borrowings, government deposits, and customer deposits.



Table of Contents

## (4) Loans Receivable (Financing Receivables) and Allowance for Loan Losses

Loans receivable are summarized as follows:

	September 30, 2013	December 31, 2012
	(dollars in thousands)	
Commercial	\$48,789	\$47,976
Commercial mortgage	222,782	263,666
Commercial construction	48,595	49,872
Consumer construction	19,834	19,005
Residential mortgage	111,640	111,314
Consumer	109,838	119,802
Total loans	561,478	611,635
Unearned loan fees, net	(1,162	) (1,239
	\$560,316	\$610,396

Included in consumer loan totals in the above table are overdrawn commercial and retail checking accounts totaling \$299,000 as of September 30, 2013 and \$919,000 as of December 31, 2012.

## Transferred Loans

In accordance with the Financial Accounting Standards Board (“FASB”) guidance on mortgage-banking activities, any loan which is originally originated for sale into the secondary market and which we subsequently elect to transfer into the Company’s loan portfolio is valued at fair value at the time of the transfer with any decline in value recorded as a charge against earnings.

Information on the activity in transferred loans and related accretable yield is as follows for the three months ended September 30:

	Loan Balance		Accretable Yield		Total	
	2013	2012	2013	2012	2013	2012
	(dollars in thousands)					
Beginning balance	\$19,257	\$10,873	\$144	\$36	\$19,113	\$10,837
Loans transferred	5,647	—	—	—	5,647	—
Charge-offs	(703	) (781	) (13	) (4	) (690	) (777
Payments/sales/accretion	(1,754	) (1,625	) (8	) (8	) (1,746	) (1,617
Ending balance	\$22,447	\$8,467	\$123	\$24	\$22,324	\$8,443

Information on the activity in transferred loans and related accretable yield is as follows for the nine months ended September 30:

	Loan Balance		Accretable Yield		Total	
	2013	2012	2013	2012	2013	2012
	(dollars in thousands)					
Beginning balance	\$17,501	\$14,008	\$220	\$266	\$17,281	\$13,742
Loans transferred	12,928	342	—	—	12,928	342
Charge-offs	(703	) (1,066	) (13	) (18	) (690	) (1,048
Payments/sales/accretion	(7,279	) (4,817	) (84	) (224	) (7,195	) (4,593
Ending balance	\$22,447	\$8,467	\$123	\$24	\$22,324	\$8,443

At September 30, 2013, we had pledged loans with a carrying value of \$89.2 million as collateral for Federal Home Loan Bank (“FHLB”) advances.

Table of Contents

Credit Quality

Management has an established methodology to determine the adequacy of the allowance for loan losses that assesses the risks and losses inherent in the loan portfolio. For purposes of determining the allowance for loan losses, we have segmented our loan portfolio by product type. Our portfolio loan segments are commercial, commercial mortgage, commercial construction, consumer construction, residential mortgage, and consumer. We have looked at all segments to determine if subcategorization into classes is warranted based upon our credit review methodology and have divided consumer loans into two classes, (1) home equity and second mortgage loans and (2) other consumer loans.

To establish the allocated portion of the allowance for loan losses, loans are pooled by portfolio class and an historical loss percentage is applied to each class. The historical loss percentage is based upon a rolling 24-month history, which gives us the most relevant charge-off data. The result of that calculation for each loan class is then applied to the current loan portfolio balances to determine the required allocated portion of the allowance for loan loss level per loan class. We then apply additional loss multipliers to the different classes of loans to reflect various environmental factors. This amount is considered our unallocated allowance. These factors capture any changes in economic trends, portfolio composition, real estate trends, as well as other factors and are meant to supplement the required allocated allowance. For individually evaluated loans (impaired loans), we do additional analyses to determine the impairment amount. In general, this impairment is included as part of the allocated allowance for loan losses for troubled debt restructures (“TDR” or “TDRs”) and is charged off for all other impaired loans. These loss estimates are performed under multiple economic scenarios to establish a range of potential outcomes for each criterion. Management applies judgment to develop its own view of loss probability within that range, using external and internal parameters with the objective of establishing an allowance for loss inherent within these portfolios as of the reporting date.

Table of Contents

The following tables present, by portfolio segment, the changes in the allowance for loan losses, and the recorded investment in loans:

Three Months Ended September 30, 2013								
	Commercial	Commercial	Commercial	Consumer	Residential	Consumer	Unallocated	Total
	Mortgage	Mortgage	Construction	Construction	Mortgage	Construction	Construction	
	(dollars in thousands)							
Beginning Balance	\$1,162	\$1,534	\$238	\$84	\$2,058	\$1,588	\$3,212	\$9,876
Charge-offs	—	—	(1,196)	) —	(136)	) (129)	) —	(1,461)
Recoveries	6	14	—	61	626	78	—	785
Net recoveries (charge-offs)	6	14	(1,196)	) 61	490	(51)	) —	(676)
(Reversal of provision for loan losses)	(852)	) (554)	) 1,665	(106)	) (947)	) (174)	) 968	—
Ending Balance	\$316	\$994	\$707	\$39	\$1,601	\$1,363	\$4,180	\$9,200
Nine Months Ended September 30, 2013								
	Commercial	Commercial	Commercial	Consumer	Residential	Consumer	Unallocated	Total
	Mortgage	Mortgage	Construction	Construction	Mortgage	Construction	Construction	
	(dollars in thousands)							
Beginning Balance	\$2,070	\$1,254	\$414	\$20	\$1,774	\$2,040	\$3,862	\$11,434
Charge-offs	(129)	) (1,087)	) (1,330)	) (148)	) (1,842)	) (497)	) —	(5,033)
Recoveries	99	163	—	61	952	224	—	1,499
Net charge-offs	(30)	) (924)	) (1,330)	) (87)	) (890)	) (273)	) —	(3,534)
(Reversal of provision for loan losses)	(1,724)	) 664	1,623	106	717	(404)	) 318	1,300
Ending Balance	\$316	\$994	\$707	\$39	\$1,601	\$1,363	\$4,180	\$9,200
Ending balance - individually evaluated for impairment	\$96	\$30	\$—	\$—	\$117	\$—	\$—	\$243
Ending balance - collectively evaluated for impairment	220	964	707	39	1,484	1,363	4,180	8,957
	\$316	\$994	\$707	\$39	\$1,601	\$1,363	\$4,180	\$9,200
Ending loan balance - individually evaluated for impairment	\$13,416	\$19,646	\$11,877	\$426	\$14,955	\$1,435		\$61,755
Ending loan balance - collectively	35,283	203,122	36,698	19,181	96,829	107,448		498,561



evaluated for  
impairment

\$48,699	\$222,768	\$48,575	\$19,607	\$111,784	\$108,883	\$560,316
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15

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Table of Contents

Three Months Ended September 30, 2012								
	Commercial	Commercial	Commercial	Consumer	Residential	Consumer	Unallocated	Total
	Mortgage	Mortgage	Construction	Construction	Mortgage			
(dollars in thousands)								
Beginning Balance	\$2,897	\$1,562	\$1,678	\$130	\$1,504	\$2,250	\$3,501	\$13,522
Charge-offs	—	(253)	(206)	—	(365)	(638)	—	(1,462)
Recoveries	—	—	—	—	5	31	—	36
Net charge-offs	—	(253)	(206)	—	(360)	(607)	—	(1,426)
(Reversal of provision for loan losses)	(901)	299	(992)	91	434	391	678	—
Ending Balance	\$1,996	\$1,608	\$480	\$221	\$1,578	\$2,034	\$4,179	\$12,096
Nine Months Ended September 30, 2012								
	Commercial	Commercial	Commercial	Consumer	Residential	Consumer	Unallocated	Total
	Mortgage	Mortgage	Construction	Construction	Mortgage			
(dollars in thousands)								
Beginning Balance	\$2,768	\$2,011	\$1,809	\$156	\$2,711	\$2,632	\$1,714	\$13,801
Charge-offs	(187)	(573)	(353)	(7)	(879)	(1,576)	—	(3,575)
Recoveries	—	612	52	—	425	209	—	1,298
Net (charge-offs) recoveries	(187)	39	(301)	(7)	(454)	(1,367)	—	(2,277)
(Reversal of provision for loan losses)	(585)	(442)	(1,028)	72	(679)	769	2,465	572
Ending Balance	\$1,996	\$1,608	\$480	\$221	\$1,578	\$2,034	\$4,179	\$12,096
Ending balance - individually evaluated for impairment	\$149	\$24	\$—	\$—	\$202	\$—	\$—	\$375
Ending balance - collectively evaluated for impairment	1,847	1,584	480	221	1,376	2,034	4,179	11,721
	\$1,996	\$1,608	\$480	\$221	\$1,578	\$2,034	\$4,179	\$12,096
Ending loan balance - individually evaluated for impairment	\$9,872	\$32,810	\$11,652	\$655	\$17,740	\$936		\$73,665
Ending loan balance - collectively evaluated for	35,845	263,464	36,667	18,231	95,075	120,521		569,803

impairment	\$45,717	\$296,274	\$48,319	\$18,886	\$112,815	\$121,457	\$643,468
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## Table of Contents

We use creditworthiness categories to grade commercial loans. Our internal grading system is based on experiences with similarly graded loans. Category ratings are reviewed each quarter. Our internal risk ratings are as follows:

**Superior Credit Quality (“RR1”)** — This category includes credits that are secured by up to 95% advance against cash balances, municipal or corporate bonds carrying an A rating or better (subject to maturity), U.S. Government securities (subject to maturity), and fully marketable securities of companies with an A or better debt rating. In addition, the borrower must have a reasonable financial condition evidenced by complete financial statements.

**High Credit Quality (“RR2”)** — This category includes credits that are secured by up to 70% advance against municipal or corporate bonds carrying an A rating or better, U.S. Government securities, and marketable securities of companies with an A or better debt rating. For individual credits, the credit must be secured by any of the aforementioned items or first deed of trust on residential owner-occupied property with a loan-to-value (“LTV”) ratio of 80% or less and adequate cash flow to service the debt. Permanent real estate loans on fully-leased properties with A-rated tenants and a 70% or less LTV ratio with income coverage of 1.25 times or higher may qualify for this rating, with confirmation of tenants’ financial condition. No commercial construction loans may carry this rating at inception. At September 30, 2013 and December 31, 2012, none of our loans carried this risk rating.

**Above Average Credit Quality (“RR3”)** — This category includes business loans to publicly traded companies with a B rating or better, commercial construction loans with a contingent-free take-out or substantial pre-leasing (75% or more of leasable space) with an LTV ratio of 75% or less, residential construction loans with pre-sold units and an LTV ratio of 70% or less as long as sales are on a noncontingent basis and the overall project is progressing on schedule as originally determined, loans to individuals with liquid assets and strong net worth and the additional ability to service the debt from sources unrelated to the purpose of the credit extension, and monitored credits to borrowers of sound financial condition with approved advance rates providing adequate margin so that collateral can be easily liquidated within 90 days or less.

**Average/Satisfactory Credit Quality (“RR4”)** — In general, this category includes small-to-medium sized companies with satisfactory financial condition, cash flow, profitability, and balance sheet and income statement ratios, term loans and revolving credits with annual clean-up requirements, the majority of retail commercial credits, loans to partnerships or small businesses, most wholesale sales finance lines, wholesale distributors whose capital position and profitability are at Risk Management Association averages, and loans to individuals with acceptable financial condition and sufficient net cash flow to service the debt as long as the source of repayment is identifiable and sufficient to liquidate the debt within an acceptable period of time and a secondary source of repayment is evident.

**Acceptable With Care (“RR5”)** — This category includes secured loans to small- or medium-sized companies which have suffered a financial setback where a convincing plan for correction demonstrates the deficiency is temporary in nature, loans with debt service coverage ratios below or LTV ratios above policy guidelines, most construction and development loans, permanent loans underwritten based on pro forma rents as opposed to historical or actual rents, real estate loans where the project is moderately off the original projections as to cost estimates or absorption, and loans where the interest reserve is no longer adequate but the customer or guarantor has a proven ability to carry the interest expense out of pocket for an extended time period without undue financial strain. These credits require additional attention by the account officer and/or loan administration.

**Watch Credits (“RR6”)** — This category includes loans to borrowers who have experienced a temporary setback or deterioration in financial condition that should correct itself during the next twelve months, companies whose financial condition has been marginally acceptable for a period of time and prospects for significant improvement are limited, loans to individuals with marginal financial condition, and most credits for start-up operations. Also included in this category are real estate loans where the project is moderately off original projections, interest reserve may be

depleted, with the borrower or guarantor having a questionable or unproved ability to pay interest out of pocket. Such loans may have modest cost overruns that will cause a shortage in the budget, raising question as to how the project will be completed. These loans may have a good collateral position, additional collateral, or strong guarantors to mitigate the risk. These credits are considered marginally acceptable, and greater than usual attention is warranted by the account officer and/or loan administration.

Table of Contents

Special Mention (“RR7”) — special mention credits are characterized as adequately covered by collateral (if any) and/or the paying capacity of the borrower, but are subject to one or more deteriorating trends. These credits constitute an undue and unwarranted credit risk, but not to the point of justifying a classification of substandard. These credits have potential weaknesses which, if not examined and corrected, may weaken the asset or inadequately protect the Bank’s credit position at some future date. This category should not be used to list assets that bear risks usually associated with the particular type of financing. Assets with this rating may have the potential for significant weakness. Loans where weaknesses are evident and significant must be considered for more serious criticism. Examples of credits carried in special mention may include the following:

• loans which are fully covered by collateral and cash flow, but where margins are inadequate;

• loans to borrowers with a strong capital base, who are experiencing modest losses;

• loans to borrowers with very strong cash flows, but experiencing modest losses;

• credits that are subject to manageable, but excessive, leverage;

• credits with material collateral documentation exceptions, but which appear to be strong credits;

- credits to customers who have not provided the Bank with current or satisfactory financial data (unless the credit is secured by liquid marketable collateral or guaranteed by financially sound parties);

• credits that the account officer may be unable to supervise properly because of a lack of expertise or lack of control over the collateral and/or its condition;

• loans with deficient documentation or other deviations from prudent lending practices; and

• loans with strong guarantors and/or secondary sources of cash flow are the support for repayment.

Substandard (“RR8”) — Substandard loans are inadequately protected by the current sound worth and paying capacity of the obligor or the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses, which jeopardize the orderly liquidation of the debt. They are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected. The borrower’s financial condition indicates an inability to repay, even if restructured. Prospects for improvement in the borrower’s financial condition are poor. Primary repayment source appears to be shifting from cash flow to liquidation of collateral. Examples of substandard credits may include the following:

• credits adequately covered by collateral value, where repayment is dependent upon the sale of nonliquid collateral, nontrading assets, or from guarantors;

• loans secured by collateral greater than the amount of the credit, but where cash flow is inadequate to amortize the debt over a reasonable period of time;

• credits with negative financial trends coupled with material collateral documentation deficiencies or where there is a high potential for loss of principal;

• unsecured loans to borrowers whose financial condition does not warrant unsecured advances;

credits where the borrower is in bankruptcy or the work out effort is proceeding toward legal remedies including foreclosure; and

all nonaccrual loans.

18

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Table of Contents

Doubtful (“RR9”) — Doubtful classifications have all the weaknesses inherent in those classified substandard with the added characteristic that the weaknesses make collection or liquidation in full on the basis of currently known facts, conditions, and values highly questionable and improbable. A doubtful classification may be appropriate in cases where significant risk exposures are perceived, but loss cannot be determined because of specific, reasonable, and pending factors which may strengthen and work to the advantage of the credit in the near term. Account officers attempt to identify any principal loss in the credit, where possible, thereby limiting the excessive use of the doubtful classification. The classification is a deferral of the estimated loss until its more exact status may be determined. Pending factors include proposed mergers, acquisition or liquidation procedures, new capital injection, perfecting liens on additional collateral, and refinancing plans. At September 30, 2013 and December 31, 2012, none of our loans carried this risk rating.

Loss (“RR10”) — Losses must be taken as soon as they are realized. In some instances and on a temporary basis, a portion of a loan may receive this rating (split rating) when the actual loss cannot be currently identified. In these instances, additional facts or information is necessary to determine the final amount to be charged against the allowance. When applied for these purposes, this risk rating may be used for a period not to exceed six months. Subsequent to the identification of this split rating, the remaining balance will be risk rated substandard. This category includes advances in excess of calculated current fair value which are considered uncollectible and do not warrant continuance as bankable assets. This classification does not mean that the loan has absolutely no recovery or salvage value, but rather it is not practical or desirable to defer writing off this basically worthless asset even though partial recovery may occur in the future. Credits to distressed borrowers lacking an identifiable and realistic source of repayment are generally charged off. Loans where repayment is dependent upon events that are not predictable in terms of result or timing (such as protracted litigation) are generally charged off. At September 30, 2013 and December 31, 2012, none of our loans carried this risk rating.

Insufficient Information to Rate (“RRX”) — This rating is designed to be a temporary rating until sufficient information is provided to properly evaluate the risk and assign a permanent rating. If adequate information is not provided in a timely manner, this credit will receive a minimum rating of RR6, requiring quarterly reporting go the Watch Committee. At September 30, 2013 and December 31, 2012, none of our loans carried this risk rating.

The following table shows the credit quality breakdown of our commercial loan portfolio by class as of September 30, 2013 and December 31, 2012:

	Commercial		Commercial Mortgage		Commercial Construction		Consumer Construction		Total	
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012
	(dollars in thousands)									
RR8	\$2,696	\$2,678	\$10,648	\$26,262	\$16,651	\$10,708	\$—	\$—	\$29,995	\$39,648
RR7	8,047	7,268	22,247	17,174	3,124	10,355	—	—	33,418	34,797
RR6	10,395	9,966	43,947	48,754	14,119	15,151	—	—	68,461	73,871
RR5	17,936	16,008	90,658	101,312	14,681	12,781	—	—	123,275	130,101
RR4	9,601	11,971	52,217	67,044	—	907	19,607	18,837	81,425	98,759
RR3	—	—	3,051	3,168	—	—	—	—	3,051	3,168
RR1	24	16	—	—	—	—	—	—	24	16
	\$48,699	\$47,907	\$222,768	\$263,714	\$48,575	\$49,902	\$19,607	\$18,837	\$339,649	\$380,360

We do not individually grade residential mortgage or consumer loans. Such loans are classified as performing or nonperforming. Loan performance is reviewed each quarter. The following table shows performing and nonperforming (nonaccrual) residential mortgage and consumer loans by class as of September 30, 2013 and December 31, 2012:



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	Residential Mortgage		Home Equity & 2nd Mortgage		Other Consumer		Total	
	2013	2012	2013	2012	2013	2012	2013	2012
	(dollars in thousands)							
Nonaccrual loans	\$5,615	\$8,826	\$ 1,265	\$ 961	\$170	\$12	\$7,050	\$9,799
Performing loans	106,169	102,519	90,594	100,844	16,854	16,874	213,617	220,237
	\$111,784	\$111,345	\$ 91,859	\$ 101,805	\$17,024	\$16,886	\$220,667	\$230,036

Table of Contents

The following tables show the aging of our loans receivable by class. Also included are loans that are 90 days or more past due as to interest and principal and still accruing because they are well-secured and in the process of collection.

September 30, 2013

	30-59 Days Past Due	60-89 Days Past Due	90 Days or More Past Due	Total Past Due	Current	Total Loans	90 Days or More and Accruing
	(dollars in thousands)						
Commercial	\$ 193	\$ 74	\$ 370	\$ 637	\$ 48,062	\$ 48,699	\$—
Commercial mortgage	5,530	7,876	8,375	21,781	200,987	222,768	1,997
Commercial construction	93	—	6,089	6,182	42,393	48,575	—
Consumer construction	—	139	426	565	19,042	19,607	—
Residential mortgage	—	2,285	7,005	9,290	102,494	111,784	1,390
Home equity and 2nd mortgage	2,026	3,263	1,316	6,605	85,254	91,859	51
Other consumer	19	—	170	189	16,835	17,024	—
	\$ 7,861	\$ 13,637	\$ 23,751	\$ 45,249	\$ 515,067	\$ 560,316	\$ 3,438

December 31, 2012

	30-59 Days Past Due	60-89 Days Past Due	90 Days or More Past Due	Total Past Due	Current	Total Loans	90 Days or More and Accruing
	(dollars in thousands)						
Commercial	\$ 221	\$ —	\$ 2,110	\$ 2,331	\$ 45,576	\$ 47,907	\$—
Commercial mortgage	8,233	1,698	21,269	31,200	232,514	263,714	—
Commercial construction	2,127	—	4,637	6,764	43,138	49,902	—
Consumer construction	1,075	331	645	2,051	16,786	18,837	—
Residential mortgage	6,847	7,650	9,048	23,545	87,800	111,345	222
Home equity and 2nd mortgage	1,287	416	961	2,664	99,141	101,805	—
Other consumer	13	7	12	32	16,854	16,886	—
	\$ 19,803	\$ 10,102	\$ 38,682	\$ 68,587	\$ 541,809	\$ 610,396	\$ 222

Table of Contents

Impaired loans include nonaccrual loans and TDRs. The following tables show the breakout of impaired loans by class:

	September 30, 2013			Nine Months Ended September 30,					
	Recorded Investment	Unpaid Principal Balance	Related Allowance	2013 Average Recorded Investment	Interest Income Recognized	Charge-Offs	2012 Average Recorded Investment	Interest Income Recognized	Charge-Offs
	(dollars in thousands)								
With no related allowance:									
Commercial	\$6,136	\$6,136	\$—	\$4,444	\$ 79	\$129	\$3,895	\$ 38	\$187
Commercial mortgage	\$17,909	\$17,909	\$—	\$25,936	\$ 228	\$1,087	\$24,772	\$ 409	\$573
Commercial construction	\$11,877	\$11,877	\$—	\$11,071	\$ 139	\$1,330	\$13,091	\$ 85	\$353
Consumer construction	\$426	\$426	\$—	\$477	\$ 5	\$148	\$654	\$ 22	\$7
Residential mortgage	\$9,362	\$9,362	\$—	\$10,525	\$ 209	\$1,695	\$9,484	\$ 191	\$711
Home equity & 2nd mortgage	\$1,265	\$1,265	\$—	\$1,124	\$ 13	\$497	\$990	\$ 20	\$1,576
Other consumer	\$170	\$170	\$—	\$93	\$ 11	\$—	\$7	\$—	\$—
With a related allowance:									
Commercial	7,184	7,280	96	7,167	98	—	1,901	103	—
Commercial mortgage	1,707	1,737	30	1,798	25	—	4,137	35	—
Commercial construction	—	—	—	—	—	—	—	—	—
Consumer construction	—	—	—	—	—	—	—	—	—
Residential mortgage	5,476	5,593	117	5,860	169	147	8,363	322	168
Home equity & 2nd mortgage	—	—	—	—	—	—	—	—	—
Other consumer	—	—	—	—	—	—	—	—	—
Total:									
Commercial	\$13,320	\$13,416	\$ 96	\$11,611	\$ 177	\$129	\$5,796	\$ 141	\$187
Commercial mortgage	\$19,616	\$19,646	\$ 30	\$27,734	\$ 253	\$1,087	\$28,909	\$ 444	\$573
Commercial construction	\$11,877	\$11,877	\$—	\$11,071	\$ 139	\$1,330	\$13,091	\$ 85	\$353
Consumer construction	\$426	\$426	\$—	\$477	\$ 5	\$148	\$654	\$ 22	\$7
Residential mortgage	\$14,838	\$14,955	\$ 117	\$16,385	\$ 378	\$1,842	\$17,847	\$ 513	\$879
Home equity & 2nd mortgage	\$1,265	\$1,265	\$—	\$1,124	\$ 13	\$497	\$990	\$ 20	\$1,576

Other consumer	\$170	\$170	\$—	\$93	\$11	\$—	\$7	\$—	\$—
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Table of Contents

	December 31, 2012		
	Recorded Investment	Unpaid Principal Balance	Related Allowance
	(dollars in thousands)		
With no related allowance:			
Commercial	\$2,535	\$2,535	\$—
Commercial mortgage	\$32,561	\$32,561	\$—
Commercial construction	\$11,692	\$11,692	\$—
Consumer construction	\$645	\$645	\$—
Residential mortgage	\$11,776	\$11,776	\$—
Home equity & 2nd mortgage	\$1,235	\$1,235	\$—
Other consumer	\$12	\$12	\$—
With a related allowance:			
Commercial	7,150	7,283	133
Commercial mortgage	1,734	1,757	23
Commercial construction	—	—	—
Consumer construction	—	—	—
Residential mortgage	6,243	6,414	171
Home equity & 2nd mortgage	—	—	—
Other consumer	—	—	—
Total:			
Commercial	\$9,685	\$9,818	\$133
Commercial mortgage	\$34,295	\$34,318	\$23
Commercial construction	\$11,692	\$11,692	\$—
Consumer construction	\$645	\$645	\$—
Residential mortgage	\$18,019	\$18,190	\$171
Home equity & 2nd mortgage	\$1,235	\$1,235	\$—
Other consumer	\$12	\$12	\$—

The following table shows loans in nonaccrual status by class:

	September 30, 2013	December 31, 2012	September 30, 2012
	(dollars in thousands)		
Commercial	\$370	\$2,110	\$2,156
Commercial mortgage	6,378	21,269	20,601
Commercial construction	6,089	4,637	4,580
Consumer construction	426	645	655
Residential mortgage	5,615	8,826	7,732
Home equity and 2nd mortgage	1,265	961	920
Other consumer	170	12	16
	\$20,313	\$38,460	\$36,660

The interest which would have been recorded on nonaccrual loans if those loans had been performing in accordance with their contractual terms for the nine months ended September 30, 2013 and 2012 was approximately \$488,000 and \$2.0 million, respectively, and the actual interest income recorded on such loans for the nine months ended September 30, 2013 and 2012 was approximately \$181,000 and \$458,000, respectively.



Table of Contents

The following table shows the breakdown of TDRs by portfolio segment:

	September 30, 2013	December 31, 2012	September 30, 2012
	(dollars in thousands)		
Commercial	\$13,046	\$7,708	\$7,718
Commercial mortgage	15,407	19,443	17,839
Commercial construction	5,789	7,156	7,173
Residential mortgage	11,000	11,657	11,717
	\$45,242	\$45,964	\$44,447
Nonaccrual TDRs (included in above totals)	\$3,799	\$8,514	\$7,441

The following tables show the breakdown of loans we modified during the three and nine months ended September 30:

	Three Months Ended September 30, 2013		2012		Recorded Investment Prior to Modification	Recorded Investment After Modification
	Number of Modifications	Recorded Investment Prior to Modification	Number of Modifications	Recorded Investment After Modification		
	(dollars in thousands)					
Commercial	1	\$11	\$11	1	\$7,125	\$7,125
Commercial mortgage	4	1,290	1,290	2	18	18
	5	\$1,301	\$1,301	3	\$7,143	\$7,143
	Nine Months Ended September 30, 2013		2012		Recorded Investment Prior to Modification	Recorded Investment After Modification
	Number of Modifications	Recorded Investment Prior to Modification	Number of Modifications	Recorded Investment After Modification		
	(dollars in thousands)					
Commercial	2	\$5,369	\$5,369	3	\$7,336	\$7,336
Commercial mortgage	7	1,686	1,720	8	2,767	2,775
Commercial construction	—	—	—	2	7,093	7,093
Residential mortgage	1	339	339	1	863	863
	10	\$7,394	\$7,428	14	\$18,059	\$18,067

The majority of our TDRs are the result of renewals where the only concession is that the interest rate is not considered to be a market rate. As such, the best illustration of the financial impact of the TDRs is the effect on the allowance for loan losses.

During the nine months ended September 30, 2013, the allowance for loan losses for TDRs was decreased by \$84,000 (\$37,000 for commercial and \$54,000 for residential mortgage, partially offset by an increase of \$7,000 for commercial mortgage). During the nine months ended September 30, 2013, we charged-off \$77,000 for two TDR commercial construction loans, \$199,000 in TDR residential mortgage loans, and \$25,000 for two TDR commercial mortgage loans. We transferred one TDR residential mortgage loan in the amount of \$552,000 and one TDR commercial construction loan in the amount of \$5.0 million to real estate acquired through foreclosure. During the nine months ended September 30, 2012, the allowance for loan losses for TDRs was increased by \$92,000 (\$145,000

for commercial, partially offset by reductions of \$33,000 for commercial mortgage and \$20,000 for residential mortgage) and we charged-off \$245,000 for three TDR residential mortgage loans and one TDR commercial mortgage loan and transferred two TDR residential mortgage loans and one TDR commercial mortgage loan for a total of \$620,000 to real estate acquired through foreclosure.



Table of Contents

The following table shows defaults during the stated period of modifications made during the previous year:

	Nine Months Ended September 30,			
	2013		2012	
	Number of Modifications (dollars in thousands)	Recorded Investment	Number of Modifications	Recorded Investment
Commercial	—	\$—	1	\$22

## (5) Regulatory Matters, Capital Adequacy, and Liquidity

## Regulatory Matters and Capital Adequacy

Various regulatory capital requirements administered by the federal banking agencies apply to First Mariner and the Bank. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on our financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios of total and Tier I capital to risk-weighted assets, and of Tier I capital to average quarterly assets ("leverage"). As of both September 30, 2013 and December 31, 2012, the Bank was "undercapitalized" under the regulatory framework for prompt corrective action.

Table of Contents

Our regulatory capital amounts and ratios as of September 30, 2013 and December 31, 2012 were as follows:

	Actual Amount	Ratio	Minimum Requirements for Capital Adequacy Purposes	Ratio	To be Well Capitalized Under Prompt Corrective Action Provision	Ratio		
	(dollars in thousands)		Amount		Amount			
<b>September 30, 2013</b>								
Total capital (to risk-weighted assets):								
Consolidated	\$(17,003 )	(2.5 )	)% \$55,433	8.0	% \$69,292	10.0	%	
Bank	49,748	7.2	% 55,276	8.0	% 69,094	10.0	%	
Tier I capital (to risk-weighted assets):								
Consolidated	(17,003 )	(2.5 )	)% 27,717	4.0	% 41,575	6.0	%	
Bank	41,099	5.9	% 27,638	4.0	% 41,457	6.0	%	
Tier I capital (to average quarterly assets):								
Consolidated	(17,003 )	(1.5 )	)% 46,257	4.0	% 57,821	5.0	%	
Bank	41,099	3.6	% 46,303	4.0	% 57,879	5.0	%	
<b>December 31, 2012</b>								
Total capital (to risk-weighted assets):								
Consolidated	\$(6,525 )	(0.8 )	)% \$67,262	8.0	% \$84,078	10.0	%	
Bank	61,292	7.3	% 67,073	8.0	% 83,841	10.0	%	
Tier I capital (to risk-weighted assets):								
Consolidated	(6,525 )	(0.8 )	)% 33,631	4.0	% 50,447	6.0	%	
Bank	50,777	6.1	% 33,536	4.0	% 50,304	6.0	%	
Tier I capital (to average quarterly assets):								
Consolidated	(6,525 )	(0.5 )	)% 52,932	4.0	% 66,165	5.0	%	
Bank	50,777	3.8	% 52,873	4.0	% 66,091	5.0	%	

The FDIC, through the Deposit Insurance Fund, insures deposits of account holders up to \$250,000. The Bank pays an annual premium to provide for this insurance.

The Bank is a member of the FHLB System and is required to maintain an investment in the stock of the FHLB based on specific percentages of outstanding mortgages, total assets, or FHLB advances. Purchases and sales of stock are made directly with the Bank at par value.

On September 18, 2009, the Bank entered into an Agreement with the FDIC and the Commissioner of Financial Regulation for the state of Maryland (the "Commissioner"), pursuant to which it consented to the entry of an Order to Cease and Desist ("the September Order"), which directs the Bank to (i) increase its capitalization, (ii) improve earnings, (iii) reduce nonperforming loans, (iv) strengthen management policies and practices, and (v) reduce reliance on noncore funding. The September Order required the Bank to adopt a plan to achieve and maintain a leverage capital ratio of at least 7.5% and a total risk-based capital ratio of at least 11% by June 30, 2010. We did not meet the requirements at June 30, 2010 and have continued not to meet such capital requirements. The failure to achieve these capital requirements could result in further action by our regulators.

As part of the September Order, within 30 days after the end of each calendar year, the Bank must submit an annual budget and profit plan and a plan that takes into account the Bank's pricing structure, the Bank's cost of funds and how this can be reduced, and the level of provision expense for adversely classified loans. To address reliance on noncore funding, the Bank was required to submit a liquidity plan intended to reduce the Bank's reliance on noncore funding, wholesale funding sources, and high-cost rate-sensitive deposits. While the September Order is in effect, the Bank may not pay dividends or management fees without the FDIC's prior consent, may not accept, renew, or roll over any brokered deposits, and is restricted in the yields that it may pay on deposits. As of September 30, 2013, we have met all provisions of the September Order, with the exception of the capital requirements.

## Table of Contents

First Mariner Bancorp is also a party to agreements with the Federal Reserve Board of Richmond (“FRB”) (the “FRB Agreements”), which, together, require it to: (i) develop and implement a strategic business plan that includes (a) actions that will be taken to improve our operating performance and reduce the level of parent company leverage, (b) a comprehensive budget and an expanded budget review process, (c) a description of the operating assumptions that form the basis for major projected income and expense components and provisions needed to maintain an adequate loan loss reserve, and (d) a capital plan incorporating all capital needs, risks, and regulatory guidelines; and (ii) submit plans to improve enterprise-wide risk management and effectiveness of internal audit programs. First Mariner Bancorp has also agreed to provide the FRB with advance notice of any significant capital transactions. The FRB Agreements also prohibit First Mariner and the Bank from taking any of the following actions without the FRB’s prior written approval: (i) declaring or paying any dividends; (ii) taking dividends from the Bank; (iii) making any distributions of interest, principal, or other sums on First Mariner’s subordinated debentures or trust preferred securities; (iv) incurring, increasing, or guaranteeing any debt; or (v) repurchasing or redeeming any shares of its stock. To satisfy the FRB’s minimum capital requirements, First Mariner’s consolidated Tier I capital to average quarterly assets, Tier I capital to risk-weighted assets, and total capital to risk-weighted assets ratios at each quarter end must be at least 4.0%, 4.0%, and 8.0%, respectively. At September 30, 2013, those capital ratios were (1.5)%, (2.5)%, and (2.5)%, respectively, which were not in compliance with the minimum requirements. The failure to achieve these capital requirements could result in further action by our regulators.

The foregoing will subject us to increased regulatory scrutiny and may have an adverse impact on our business operations. Failure to comply with the provisions of these regulatory requirements may result in more restrictive actions from our regulators, including more severe and restrictive enforcement actions.

## Liquidity

The Bank’s principal sources of liquidity are cash and cash equivalents (which are cash on hand and amounts due from financial institutions, federal funds sold, money market mutual funds, and interest bearing deposits), AFS securities, deposit accounts, and borrowings. The levels of such sources are dependent on the Bank’s operating, financing, and investing activities at any given time. We attempt to primarily rely on core deposits from customers to provide stable and cost-effective sources of funding to support our loan growth. We also seek to augment such deposits with longer term and higher yielding certificates of deposit. Cash and cash equivalents, which totaled \$150.7 million at September 30, 2013, have immediate availability to meet our short-term funding needs. Our entire securities portfolio is classified as AFS, is highly marketable (excluding our holdings of pooled trust preferred securities), and is available to meet our liquidity needs. Additional sources of liquidity include LHFS, which totaled \$128.6 million at September 30, 2013, are committed to be sold into the secondary market, and generally are funded within 60 days and our residential real estate portfolio, which includes loans that are underwritten to secondary market criteria. Additionally, our residential construction loan portfolio provides a source of liquidity as construction periods generally range from 9-12 months, and these loans are subsequently refinanced with permanent first-lien mortgages and sold into the secondary market. We may also, from time to time, sell commercial or consumer loans to enhance our liquidity position and/or improve asset quality.

## (6) Stock Options, Warrants, and Stock Incentives

We have stock option plans, which provide for the granting of options to acquire First Mariner common stock to our directors and key employees. Option exercise prices are equal to or greater than the fair market value of the common stock on the date of the grant.

We account for stock options issued under our stockholder-approved Long-Term Incentive Plan (the “Plan”) in accordance with FASB guidance on share-based payments. The Plan permits the granting of share options and shares to our directors and key employees. As of September 30, 2013, all options and warrants are fully vested and all compensation expense related to currently outstanding options and warrants has been recognized. All options and warrants as of September 30, 2013 are anti-dilutive due to our net loss.

All options expire ten years after the date of grant. The warrants expire five years after date of issuance.

Table of Contents

Information with respect to stock options and warrants is as follows for the nine months ended September 30:

	2013			Aggregate Intrinsic Value (in thousands)	2012			Aggregate Intrinsic Value (in thousands)
	Number of Shares	Weighted Average Exercise Price	Weighted-Average Remaining Contractual Term (in years)		Number of Shares	Weighted Average Exercise Price	Weighted-Average Remaining Contractual Term (in years)	
Outstanding at beginning of year	589,478	\$ 6.12			836,228	\$ 7.98		
Forfeited/canceled	(59,550 )	12.10			(245,400)	12.46		
Outstanding and exercisable at end of period	529,928	5.44	1.69	\$ —	590,828	6.13	2.5	\$ —

There were no options or warrants granted or exercised during 2013 or 2012.

Options and warrants outstanding are summarized as follows at September 30, 2013:

Exercise Price	Options and Warrants Outstanding and Exercisable (shares)	Weighted Average Remaining Contractual Life (in years)
\$1.09	18,348	1.7
1.15	347,826	1.5
4.15	11,200	4.6
5.41	2,754	4.2
5.70	19,500	4.5
13.33	7,300	3.6
16.67	4,800	1.6
16.70	1,800	2.0
16.95	2,300	*
17.45	15,250	2.2
17.77	69,850	1.3
18.20	4,950	0.6
18.38	15,650	0.3
18.94	2,350	3.1
19.30	6,050	2.6
	529,928	

\* Weighted average remaining contractual life is less than one month.

During 2013, we issued 845,414 shares of common stock as incentives under the Plan.

## (7) (Loss) Income Per Share

Basic (loss) income per share is computed by dividing (loss) income available to common stockholders by the weighted-average number of common shares outstanding. Diluted (loss) income per share is computed after adjusting the denominator of the basic (loss) income per share computation for the effects of all dilutive potential common shares outstanding during the period. The dilutive effects of options, warrants, and their equivalents are computed using the "treasury stock" method.



Table of Contents

Information relating to the calculation of (loss) income per common share is summarized as follows:

	Three Months Ended		Nine Months Ended	
	September 30, 2013	2012	September 30, 2013	2012
Weighted-average share outstanding - basic and diluted	19,705,896	18,860,482	19,374,329	18,860,482
Net (loss) income (dollars in thousands)	\$(7,415	) \$7,926	\$(11,169	) \$15,418
Basic and diluted (loss) income per share	\$(0.38	) \$0.42	\$(0.58	) \$0.82

## (8) Other Comprehensive (Loss) Income

The following table presents the changes in the components of accumulated other comprehensive loss, net of tax, for the three months ended September 30:

	Accumulated Other Comprehensive Loss - AFS securities	
	2013	2012
	(dollars in thousands)	
Balance at beginning of period	\$ (3,407	) \$ (2,111
Other comprehensive income before reclassification	2,574	433
Amounts reclassified from accumulated other comprehensive loss	2	—
Net other comprehensive income during period	2,576	433
Balance at end of period	\$ (831	) \$ (1,678

The following table presents the changes in the components of accumulated other comprehensive loss, net of tax, for the nine months ended September 30:

	Accumulated Other Comprehensive Loss - AFS securities	
	2013	2012
	(dollars in thousands)	
Balance at beginning of period	\$ (1,846	) \$ (3,022
Other comprehensive income before reclassification	1,045	1,070
Amounts reclassified (to) from accumulated other comprehensive loss	(30	) 274
Net other comprehensive income during period	1,015	1,344
Balance at end of period	\$ (831	) \$ (1,678

The following table presents the amounts reclassified into the components of accumulated other comprehensive loss for the three months ended September 30, 2013 (there were no reclassification adjustments for the three months ended September 30, 2012):

	Accumulated Other Comprehensive Loss - AFS securities	Affected Line Item in the Statement Where Net Loss is Presented
	(dollars in thousands)	
Realized loss on sale of AFS securities	\$ (4	) (Loss) gain on sale of AFS securities
	2	Income tax benefit
Total reclassification for period	\$ (2	) Net of tax





Table of Contents

The followings tables presents the amounts reclassified (into) out of the components of accumulated other comprehensive loss for the nine months ended September 30:

	2013	
	Accumulated Other	Affected Line Item in the
	Comprehensive Loss	Statement Where Net Loss
	AFS securities	is Presented
	(dollars in thousands)	
Realized gain on sale of AFS securities	\$51	(Loss) gain on sale of AFS securities
	(21	) Income tax expense
Total reclassification for period	\$30	Net of tax
	2012	
	Accumulated Other	Affected Line Item in the
	Comprehensive Loss	Statement Where Net Income
	AFS securities	is Presented
	(dollars in thousands)	
Net OTTI charges on AFS securities	\$(460	) Net OTTI charges on AFS securities
	186	Income tax benefit
Total reclassification for period	\$(274	) Net of tax

## (9) Fair Value of Financial Instruments

We group financial assets and financial liabilities measured at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

Level 1	Valuations for assets and liabilities traded in active exchange markets. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.
Level 2	Valuations for assets and liabilities traded in less active dealer or broker markets. Valuations are obtained from third party pricing services for identical or comparable assets or liabilities which use observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
Level 3	Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

We record transfers between levels at the end of the reporting period in which the change in significant inputs occurs.

Table of Contents

## Financial Instruments Measured on a Recurring Basis

The following table presents fair value measurements for assets, liabilities, and off-balance sheet items that are measured at fair value on a recurring basis:

	September 30, 2013				
	Carrying Value	Quoted Prices (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Changes In Fair Values Included In Period Loss
	(dollars in thousands)				
Securities:					
Mortgage-backed securities	\$54,687	\$—	\$54,687	\$—	\$—
Trust preferred securities	6,271	—	3,076	3,195	—
U.S. government agency notes	68,824	—	68,824	—	—
U.S. Treasury securities	2,765	—	2,765	—	—
Equity securities - banks	829	—	829	—	—
Equity securities - mutual funds	753	—	753	—	—
	\$134,129	\$—	\$130,934	\$3,195	\$—
Warrants	\$179	\$—	\$—	\$179	\$—
LHFS	128,584	—	128,584	—	(8,716 )
Interest rate lock commitments (“IRLC” or “IRLCs”) (notional amount of \$128,465)	131,143	—	131,143	—	(2,876 )
Forward contracts to sell mortgage-backed securities (notional amount of \$153,600)	157,205	—	157,205	—	11,773
	December 31, 2012				
	Carrying Value	Quoted Prices (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Changes In Fair Values Included In Period Income
	(dollars in thousands)				
Securities:					
Mortgage-backed securities	\$7,134	\$—	\$7,134	\$—	\$—
Trust preferred securities	9,181	—	8,226	955	(460 ) <sup>(1)</sup>
U.S. government agency notes	33,537	—	33,537	—	—
U.S. Treasury securities	5,781	—	5,781	—	—
Equity securities - banks	1,256	—	1,256	—	—
Equity securities - mutual funds	787	—	787	—	—
	\$57,676	\$—	\$56,721	\$955	\$(460 )
Warrants	\$248	\$—	\$—	\$248	\$—
LHFS	404,289	—	404,289	—	5,268
IRLCs (notional amount of \$404,645)	410,192	—	410,192	—	3,723
Forward contracts to sell mortgage-backed securities (notional amount of \$308,067)	306,682	—	306,682	—	(16,295 )

(1) Represents net OTTI charges taken on certain Level 3 securities

30

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Table of Contents

## Level 3 Financial Instruments

Financial instruments are considered Level 3 when their values are determined using pricing models, discounted cash flow methodologies, or similar techniques and at least one significant model assumption or input is unobservable. Level 3 financial instruments also include those for which the determination of fair value requires significant management judgment or estimation.

## AFS Securities

The fair value of AFS securities is based on bid quotations received from securities dealers, bid prices received from an external pricing service, or modeling utilizing estimated cash flows, depending on the circumstances of the individual security.

As of September 30, 2013, \$3.2 million (\$10.8 million par value) of our AFS securities (four securities) were classified as Level 3, all of which were pooled trust preferred securities. The market environment has continued to be inactive for these security types and made fair value pricing more subjective. The fair value of these four securities is primarily a function of the credit quality of the issuer, although there is some sensitivity to interest rate changes. A change in the rating of a security will affect its value.

The amount of Level 3 securities will likely continue to be a function of market conditions and additional security transfers from Level 2 to Level 3 could result if further market inactivity occurs.

The following table details the four Level 3 securities:

		Remaining Par Value (4)	Current Rating/Outlook (1)		Maturity	(2) Auction Call Date	(3) Index
	Class		Moody's	Fitch			
ALESCO Preferred Funding VII	C-1	\$ 1,000	Ca	C	7/23/2035	MAR 2015	3ML + 1.5%
ALESCO Preferred Funding	XIC-1	4,938	C	C	12/23/2036	JUNE 2016	3ML + 1.2%
MM Community Funding	B	2,500	Ca	C	8/1/2031	N/A	6ML + 3.1%
MM Community Funding IX	B-1	2,382	Ca	CC	5/1/2033	N/A	3ML + 1.8%

(1) Ratings as of September 30, 2013.

Under the terms of the offering, if the notes have not been redeemed in full prior to the indicated call date, then an auction of the collateral debt securities will be conducted and the collateral will be sold and the notes redeemed. If (2) the auction is not successful, the collateral manager will conduct auctions on a quarterly basis until the rated notes are redeemed in full.

3/6ML - 3 or 6 Month LIBOR; LIBOR (London Interbank Offered Rate) — daily reference rate based on the interest (3) rates at which banks offer to lend unsecured funds to other banks in the London wholesale money market or interbank market.

(4) In thousands.

Classification of Level 3 indicates that significant valuation assumptions are not consistently observable in the market and, as such, fair values are derived using the best available data. We calculated fair value for these four securities by using a present value of future cash flows model, which incorporated assumptions shown below as of September 30,

2013. Due to industry-wide improvements in the credit quality of issuers in pooled trust preferred bonds, during the third quarter of 2013, we revised several model assumptions regarding the timing and magnitude of future defaults and deferrals. These changes were supported by improved internal credit analysis of the underlying issuers in the bonds held by the Bank and reflect expectations for more normalized losses moving forward. Improved cash flows resulting from these changes produced increased fair values from comparable models using previous assumptions.

	Credit MTM (1)(4)	Liquidity Premium (2)	Liquidity MTM Adj (3)(4)
ALESCO Preferred Funding VII	\$53.37	11	% \$41.45
ALESCO Preferred Funding XI	92.82	11	% 53.63
MM Community Funding	40.30	11	% 22.53
MM Community Funding IX	58.43	11	% 29.16

(1) The credit mark to market (“MTM”) represents the discounted value of future cash flows after the assumptions of current and future defaults discounted at the book rate of interest on the security.

(2) The risk of being unable to sell the instrument for cash at short notice without significant costs, usually indicative of the level of trading activity for a specific security or class of securities.

Table of Contents

The liquidity mark to market adjustment on the security represents the difference between the value of the (3) discounted cash flows based on the book interest rate and the value discounted at the liquidity premium. The credit MTM less the liquidity MTM equals the estimated fair value price of the security.

(4) Price per \$100.

Fair values were as follows:

	September 30, 2013		December 31, 2012	
	Model Result (1)	Fair Value(in thousands)	Model Result (1)(2)	Fair Value(in thousands)
ALESCO Preferred Funding VII	\$11.92	\$ 119	\$2.72	\$ 27
ALESCO Preferred Funding XI	39.19	1,935	11.84	585
MM Community Funding	17.77	444	5.86	146
MM Community Funding IX	29.27	697	8.14	197
		\$ 3,195		\$ 955

(1) Price per \$100.

(2) Based on December 31, 2012 assumptions.

During 2012, we determined that, based on our most recent estimate of cash flows at the time, OTTI had occurred in our pooled trust preferred security portfolio. The amount of OTTI that was recognized through earnings was determined by comparing the present value of the expected cash flows to the amortized cost of the security. The discount rate used to determine the credit loss was the expected book yield on the security. The credit loss estimated under the aforementioned method that was charged to operating earnings totaled \$460,000 for the nine months ended September 30, 2012. We did not recognize any OTTI charges in 2013.

### Warrants

Outstanding warrants are classified as Level 3. The fair value of the warrants is primarily a function of the Company's stock price. Changes in the price will create corresponding changes to the fair value of the warrants.

The table below presents a reconciliation of financial instruments measured at fair value on a recurring basis using significant unobservable inputs (Level 3) during the three months ended September 30:

	2013		2012	
	Securities	Warrants	Securities	Warrants
	(dollars in thousands)			
Balance at beginning of period	\$1,191	\$650	\$763	\$118
Change in fair value included in additional paid-in capital	—	(471)	—	(3)
Total unrealized gains included in accumulated other comprehensive loss	2,004	—	94	—
Balance at end of period	\$3,195	\$179	\$857	\$115

The table below presents a reconciliation of financial instruments measured at fair value on a recurring basis using significant unobservable inputs (Level 3) during the nine months ended September 30:

	2013		2012	
	Securities	Warrants	Securities	Warrants
	(dollars in thousands)			
Balance at beginning of period	\$955	\$248	\$682	\$18

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Change in fair value included in additional paid-in capital	—	(69	) —	97
Total realized losses included in other comprehensive income	—	—	(460	) —
Total unrealized gains included in accumulated other comprehensive loss	2,240	—	635	—
Balance at end of period	\$3,195	\$179	\$857	\$115

32

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Table of Contents

There were no transfers between any of Levels 1, 2, and 3 during the three or nine months ended September 30, 2013 or September 30, 2012.

## Other Financial Instruments Measured on a Recurring Basis

## LHFS

LHFS are carried at fair value, which is determined based on outstanding investor commitments or, in the absence of such commitments, based on current investor yield requirements or third party pricing models.

## IRLCs

We engage an experienced independent third party to estimate the fair market value of our IRLCs. IRLCs are valued based upon mandatory pricing quotes from correspondent lenders less estimated costs to process and settle the loan. Fair value is adjusted for the estimated probability of the loan closing with the borrower.

## Forward Contracts to Sell Mortgage-Backed Securities

Fair value of these commitments is determined based upon the quoted market values of the securities.

## Financial Instruments Measured on a Nonrecurring Basis

We may be required, from time to time, to measure certain other financial assets and liabilities at fair value on a nonrecurring basis. These adjustments to fair value usually result from application of lower-of-cost-or-market ("LCM") accounting or write-downs of individual assets. For assets measured at fair value on a nonrecurring basis, the following tables provide the level of valuation assumptions used to determine each adjustment and the carrying value of the assets:

	September 30, 2013			
	Carrying Value	Quoted Prices (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
	(dollars in thousands)			
Impaired loans	\$61,755	\$—	\$—	\$61,755
Real estate acquired through foreclosure	19,368	—	—	19,368
	December 31, 2012			
	Carrying Value	Quoted Prices (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
	(dollars in thousands)			
Impaired loans	\$75,910	\$—	\$—	\$75,910
Real estate acquired through foreclosure	18,058	—	—	18,058

## Impaired Loans

Allowable methods for estimating fair value for impaired loans include using the fair value of the collateral for collateral dependent loans or, where a loan is determined not to be collateral dependent, using the discounted cash flow method.

If the impaired loan is identified as collateral dependent, then the fair value method of measuring the amount of impairment is utilized. This method requires obtaining a current independent appraisal or utilizing some other method of valuation for the collateral and applying a discount factor to the value based on our loan review policy and procedures.

Table of Contents

If the impaired loan is determined not to be collateral dependent, then the discounted cash flow method is used. This method requires the impaired loan to be recorded at the present value of expected future cash flows discounted at the loan's effective interest rate. The effective interest rate of a loan is the contractual interest rate adjusted for any net deferred loan fees or costs, premiums, or discounts existing at origination or acquisition of the loan.

For all loans other than TDRs, a partial charge-off is recorded to reduce the carrying amount of the loan to its fair value. For TDRs that have an estimated fair value that is below the carrying value, an allocation of the allowance is established and remains part of the allowance until such time that it is determined the loan will proceed to foreclosure or is paid off. Total impaired loans had a carrying value of \$61.8 million and \$75.9 million as of September 30, 2013 and December 31, 2012, respectively, with allocated allowances of \$243,000 and \$327,000 as of September 30, 2013 and December 31, 2012, respectively.

See Note 4 for more detailed information about impaired loans by loan class.

## Real Estate Acquired Through Foreclosure

We record foreclosed real estate assets at the LCM on their acquisition dates and at the lower of such initial amount or estimated fair value less estimated selling costs thereafter. Estimated fair value is generally based upon independent appraisal of the collateral or listing prices supported by broker recommendation. We consider these collateral values to be estimated using Level 3 inputs. We held real estate acquired through foreclosure of \$19.4 million as of September 30, 2013 and \$18.1 million as of December 31, 2012. During the nine months ended September 30, 2013 and 2012, we added \$12.3 million and \$6.3 million, respectively, net of reserves, to real estate acquired through foreclosure and recorded write-downs and losses on sales, included in noninterest expense, of \$2.8 million and \$1.8 million, respectively. We disposed of \$8.2 million and \$9.7 million of foreclosed properties during the nine months ended September 30, 2013 and 2012, respectively.

## All Financial Instruments

The carrying value and estimated fair value of financial instruments are summarized in the following tables. The descriptions of the fair value calculations for AFS securities, LHFS, impaired loans, real estate acquired through foreclosure, warrants, IRLCs, and forward contracts to sell mortgage-backed securities are included in the discussions above.

	September 30, 2013				Total
	Carrying Value	Fair Value Level 1	Level 2	Level 3	
	(dollars in thousands)				
Assets:					
Cash and cash equivalents	\$ 150,662	\$ 150,662	\$—	\$—	\$ 150,662
AFS securities	134,129	—	130,934	3,195	134,129
LHFS	128,584	—	128,584	—	128,584
Loans receivable	560,316	—	498,814	61,755	560,569
Real estate acquired through foreclosure	19,368	—	—	19,368	19,368
Restricted stock investments	3,517	3,517	—	—	3,517
Liabilities:					
Deposits	981,265	—	987,267	—	987,267
Long- and short-term borrowings	43,180	—	45,095	—	45,095
Junior subordinated deferrable interest debentures	52,068	—	36,441	—	36,441

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Warrants	179	—	—	179	179
Off Balance Sheet Items:					
IRLCs	131,143	—	131,143	—	131,143
Forward contracts to sell mortgage-backed securities	157,205	—	157,205	—	157,205

34

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Table of Contents

	December 31, 2012				Total
	Carrying Value	Fair Value Level 1	Level 2	Level 3	
(dollars in thousands)					
Assets:					
Cash and cash equivalents	\$ 185,781	\$ 185,781	\$—	\$—	\$ 185,781
AFS securities	57,676	—	56,721	955	57,676
LHFS	404,289	—	404,289	—	404,289
Loans receivable	610,396	—	533,501	75,910	609,411
Real estate acquired through foreclosure	18,058	—	—	18,058	18,058
Restricted stock investments	7,099	7,099	—	—	7,099
Liabilities:					
Deposits	1,186,830	—	1,196,913	—	1,196,913
Long- and short-term borrowings	126,981	—	129,859	—	129,859
Junior subordinated deferrable interest debentures	52,068	—	37,018	—	37,018
Warrants	248	—	—	248	248
Off Balance Sheet Items:					
IRLCs	410,192	—	410,192	—	410,192
Forward contracts to sell mortgage-backed securities	306,682	—	306,682	—	306,682

## Cash and Cash Equivalents

The carrying amount for cash and cash equivalents approximates fair value due to the short maturity of these instruments.

## Loans Receivable

Loans were segmented into portfolios with similar financial characteristics. Loans were also segmented by type such as residential, multifamily, residential and nonresidential construction and land, home equity and second mortgage loans, commercial, and consumer. Each loan category was further segmented by fixed- and adjustable-rate interest terms and performing and nonperforming categories. The fair value of each loan category was calculated by discounting anticipated cash flows based on weighted-average contractual maturity, weighted-average coupon, and discount rate.

The fair value for nonperforming loans was determined utilizing FASB guidance on loan impairment. See above for fair value descriptions for impaired loans.

## Restricted Stock Investments

The carrying value of restricted stock investments is a reasonable estimate of fair value as these investments do not have a readily available market.

## Deposits

The fair value of deposits with no stated maturity, such as noninterest-bearing deposits, interest-bearing NOW accounts, money market, and savings accounts, is deemed to be equal to the carrying amounts. The fair value of

certificates of deposit is based on the discounted value of contractual cash flows. The discount rate for certificates of deposit was estimated using the rate currently offered for deposits of similar remaining maturities.

#### Long- and Short-Term Borrowings and Junior Subordinated Deferrable Interest Debentures

Long- and short-term borrowings and junior subordinated notes were segmented into categories with similar financial characteristics. Carrying values were discounted using a cash flow approach based on market rates.

Table of Contents

## Limitations

Pricing or valuation models are applied using current market information to estimate fair value and such estimates are made at a specific point in time, based on relevant market information and information about financial instruments. These estimates do not reflect any premium or discount that could result from a one-time sale of our total holdings of a particular financial instrument. Because no market exists for a significant portion of our financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Company could realize in a current market exchange. Changes in assumptions could significantly affect estimates.

## (10) Segment Information

We are in the business of providing financial services, and we operate in two business segments—commercial and consumer banking and mortgage-banking. Commercial and consumer banking is conducted through the Bank and involves delivering a broad range of financial services, including lending and deposit taking, to individuals and commercial enterprises. This segment also includes our treasury and administrative functions. Mortgage-banking is conducted through First Mariner Mortgage, a division of the Bank, and involves originating first- and second-lien residential mortgages for sale in the secondary market and to the Bank.

The following tables present certain information regarding our business segments for the nine months ended September 30:

	2013		
	Commercial and Consumer Banking	Mortgage-Banking	Total
	(dollars in thousands)		
Interest income	\$24,690	\$ 6,176	\$30,866
Interest expense	7,180	3,457	10,637
Net interest income	17,510	2,719	20,229
Provision for loan losses	1,300	—	1,300
Net interest income after provision for loan losses	16,210	2,719	18,929
Noninterest income	8,589	15,703	24,292
Noninterest expense	39,582	15,023	54,605
Net intersegment income	2,234	(2,234	) —
Net (loss) income before income taxes	\$(12,549	) \$ 1,165	\$(11,384
Total assets	\$956,009	\$ 128,584	\$ 1,084,593
	2012		
	Commercial and Consumer Banking	Mortgage-Banking	Total
	(dollars in thousands)		
Interest income	\$28,269	\$ 6,438	\$34,707
Interest expense	9,456	2,280	11,736
Net interest income	18,813	4,158	22,971
Provision for loan losses	572	—	572
Net interest income after provision for loan losses	18,241	4,158	22,399
Noninterest income	4,044	35,450	39,494
Noninterest expense	37,611	9,069	46,680

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Net intersegment income	1,112	(1,112	) —
Net (loss) income before income taxes	\$(14,214	) \$ 29,427	\$ 15,213
Total assets	\$922,480	\$ 371,554	\$ 1,294,034

(11) Self-Insurance

On July 1, 2013, we became self-insured with respect to employee-related health insurance claims. We use commercial insurance above our self-insured retentions to reduce our risk of catastrophic loss. Our reserves for self-insured losses are estimated based on employee claim history. Our self-insurance reserves totaled \$175,000 as of September 30, 2013.



Table of Contents

(12) Recent Accounting Pronouncements

Pronouncement Adopted

In February 2013, FASB issued Accounting Standards Update (“ASU”) No. 2013-02, Comprehensive Income (Topic 220)—Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income. ASU No. 2013-02 requires companies to report either on the income statement or disclose in the footnotes to the financial statements the effects on earnings from items that are reclassified out of the category of shareholder equity called other comprehensive income and is effective for fiscal years and interim periods within such years beginning after December 15, 2012. We adopted the pronouncement effective January 1, 2013.

Pronouncement Issued

In March 2013, FASB issued ASU No. 2013-04, Liabilities (Topic 405)—Obligations Resulting From Joint and Several Liability Arrangements for Which the Total Amount of the Obligation Is Fixed at the Reporting Date. ASU No. 2013-04 establishes guidance for the recognition, measurement, and disclosure of obligations arising from joint and several liability arrangements for which the total amount under the arrangement is fixed at the reporting date (e.g., debt arrangements, other contractual obligations, settled litigation, and judicial rulings) and is effective for fiscal years and interim periods within such years beginning after December 15, 2013.

## Table of Contents

### Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations

When used in this report, the terms “the Company,” “we,” “us,” and “our” refer to First Mariner Bancorp and, unless the context requires otherwise, its consolidated subsidiary. The following discussion should be read and reviewed in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations set forth in First Mariner Bancorp's Annual Report on Form 10-K for the year ended December 31, 2012.

#### The Company

First Mariner Bancorp is a bank holding company incorporated under the laws of Maryland and registered under the federal Bank Holding Company Act of 1956, as amended. First Mariner Bancorp's business is conducted primarily through its wholly-owned subsidiary, First Mariner Bank (the “Bank”). The Company had over 550 employees (approximately 541 full-time equivalent employees) as of September 30, 2013.

The Bank, with assets of \$1.1 billion as of September 30, 2013, is engaged in the general commercial banking business, with particular attention and emphasis on the needs of individuals and small to mid-sized businesses, and delivers a wide range of financial products and services that are offered by many larger competitors. The Bank's primary market area for its core banking operations, which consist of traditional commercial and consumer lending, as well as retail and commercial deposit operations, is central Maryland and portions of Maryland's eastern shore. Products and services of the Bank include traditional deposit products, a variety of consumer and commercial loans, residential and commercial mortgage and construction loans, wire transfer services, nondeposit investment products, and Internet banking and similar services. Most importantly, the Bank provides customers with access to local Bank officers who are empowered to act with flexibility to meet customers' needs in an effort to foster and develop long-term loan and deposit relationships. The Bank is an independent community bank and its deposits are insured by the Federal Deposit Insurance Corporation (“FDIC”).

First Mariner Mortgage, a division of the Bank, engages in mortgage-banking activities, providing mortgages and associated products to customers and selling most of those mortgages into the secondary market. First Mariner Mortgage had assets of \$128.6 million and \$404.3 million as of September 30, 2013 and December 31, 2012, respectively, and generated revenue of \$21.9 million and \$41.9 million, respectively, for the nine months ended September 30, 2013 and 2012. First Mariner Mortgage recognized income before income taxes of \$1.2 million and \$29.4 million during the nine months ended September 30, 2013 and 2012, respectively. During 2013, 58% of the originations were made in the state of Maryland, 20% in the immediately surrounding states and Washington, DC., and the remaining 22% in other states throughout the country. First Mariner Mortgage has offices in Maryland, Delaware, Virginia, and North Carolina. See Note 10 to the Consolidated Financial Statements for more detailed information on the results of our mortgage-banking operations.

#### Critical Accounting Policies

The Company's consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America (“U.S.”) (“GAAP”) and follow general practices within the industry in which it operates. Application of these principles requires management to make estimates, assumptions, and judgments that affect the amounts reported in the consolidated financial statements and accompanying notes. These estimates, assumptions, and judgments are based on information available as of the date of the consolidated financial statements; accordingly, as this information changes, the consolidated financial statements could reflect different estimates, assumptions, and judgments. Certain policies inherently have a greater reliance on the use of estimates, assumptions, and judgments and, as such, have a greater possibility of producing results that could be materially different than originally reported. Estimates, assumptions, and judgments are necessary when assets and liabilities are required to be

recorded at fair value, when a decline in the value of an asset not carried on the consolidated financial statements at fair value warrants an impairment write-down or valuation reserve to be established, or when an asset or liability needs to be recorded contingent upon a future event. Carrying assets and liabilities at fair value inherently results in more financial statement volatility. When applying accounting policies in such areas that are subjective in nature, management must use its best judgment to arrive at the carrying value of certain assets and liabilities. Below is a discussion of our critical accounting policies.

## Table of Contents

### Securities

We designate securities into one of three categories at the time of purchase. Debt securities that we have the intent and ability to hold to maturity are classified as held to maturity and recorded at amortized cost. Debt and equity securities are classified as trading if bought and held principally for the purpose of sale in the near term. Trading securities are reported at estimated fair value, with unrealized gains and losses included in earnings. Debt securities not classified as held to maturity and debt and equity securities not classified as trading securities are considered available for sale and are reported at estimated fair value, with unrealized gains and losses reported as a separate component of stockholders' deficit, net of tax effects, in accumulated other comprehensive loss.

Available-for-sale ("AFS") securities are evaluated periodically to determine whether a decline in their value is other than temporary. The term "other than temporary" is not intended to indicate a permanent decline in value. Rather, it means that the prospects for near-term recovery of value are not necessarily favorable, or that there is a lack of evidence to support fair values equal to, or greater than, the carrying value of the security.

The initial indications of other-than-temporary impairment ("OTTI") for both debt and equity securities are a decline in the market value below the amount recorded for a security and the severity and duration of the decline. In determining whether an impairment is other than temporary, we consider the length of time and the extent to which the market value has been below cost, recent events specific to the issuer, including investment downgrades by rating agencies and economic conditions of its industry, our intent to sell the security, and if it is more likely than not that we will be required to sell the security before recovery of its amortized cost basis. For marketable equity securities, we also consider the issuer's financial condition, capital strength, and near-term prospects. For debt securities and for perpetual preferred securities that are treated as debt securities for the purpose of OTTI analysis, we also consider the cause of the price decline (general level of interest rates and industry- and issuer-specific factors), the issuer's financial condition, near-term prospects and current ability to make future payments in a timely manner, the issuer's ability to service debt, and any change in agencies' ratings at evaluation date from acquisition date and any likely imminent action. Once a decline in value is determined to be other than temporary, the security is segmented into credit- and noncredit-related components. Any impairment adjustment due to identified credit-related components is recorded as an adjustment to current period earnings, while noncredit-related fair value adjustments are recorded through accumulated other comprehensive loss. In situations where we intend to sell or it is more likely than not that we will be required to sell the security, the entire OTTI loss is recognized in earnings.

Gains or losses on the sales of securities are calculated using a specific-identification basis and are determined on a trade-date basis. Premiums and discounts on securities are amortized (accreted) over the term of the security using methods that approximate the interest method. Gains and losses on trading securities are recognized regularly in income as the fair value of those securities changes.

### Loans

#### Allowance for loan losses (the "allowance")

Our allowance for loan losses represents an estimated amount that, in management's judgment, will be adequate to absorb probable incurred losses on existing loans. Management uses a disciplined process and methodology to establish the allowance each quarter. The allowance consists of an allocated component and an unallocated component. To determine the total allowance for loan losses, we estimate the allowance requirements for each loan class, including loans analyzed individually and loans analyzed on a pooled basis.

To determine the allocated component of the allowance account, loans are pooled by loan class and losses are modeled using historical experience over the loss emergence period. The models and assumptions used to determine the allowance are validated and reviewed to ensure that their theoretical foundation, assumptions, data integrity, computational processes, reporting practices, and end-user controls are appropriate and properly documented.

The unallocated allowance for loan losses represents environmental factors applied to each loan class and is based upon management's evaluation of various conditions that are not directly measured in the determination of the formula and other allocated allowances.

## Table of Contents

The establishment of the allowance for loan losses relies on a consistent process that requires multiple layers of management review and judgment and responds timely to changes in economic conditions and other influences. From time to time, events or economic factors may affect the loan portfolio, causing management to provide additional amounts to or release balances from the allowance for loan losses.

Management monitors differences between estimated and actual incurred loan losses utilizing charge-off history. Loans deemed uncollectible are charged against, while recoveries are credited to, the allowance. Management adjusts the level of the allowance through the provision for loan losses, which is recorded as a current period operating expense.

Commercial (including commercial mortgages) and construction loans (including both commercial and consumer) are generally evaluated for impairment when the loan becomes 90 days past due and/or is rated as substandard. The difference between the fair value of the collateral, less estimated selling costs and the carrying value of the loan is charged off at that time. Residential mortgage loans are generally charged down to their fair value when the loan becomes 120 days past due or is placed in nonaccrual status, whichever is earlier. Consumer loans are generally charged off when the loan becomes 120 days past due or when it is determined that the amounts due are uncollectible (whichever is earlier). The above charge-off guidelines may not apply if the loan is both well secured and in the process of collection. These charge-off policies have not changed in the last three years.

As an additional portion of the allowance for loan losses, we also estimate probable losses related to unfunded loan commitments. These commitments are subject to individual review and are analyzed for impairment the same as a correspondent loan.

## Impairment

We determine a loan to be impaired when, based on current information and events, it is probable that we will be unable to collect all amounts due according to the contractual terms of the loan agreement. In general, impaired loans consist of nonaccrual loans and troubled debt restructures (“TDR” or “TDRs”). We do not consider a loan impaired during a period of delay in payment if we expect to collect all amounts due, including interest past due. Generally we consider a period of delay in payment to include delinquency up to 90 days, but may extend this period if the loan is collateralized by residential or commercial real estate with a low loan-to-value (“LTV”) ratio and where collection and repayment efforts are progressing. We evaluate our commercial, commercial mortgage, commercial construction, and consumer construction classes of loans individually for impairment. We evaluate larger groups of smaller-balance homogeneous loans, which include our residential mortgage, home equity and second mortgage, and other consumer classes of loans, collectively for impairment.

We identify impaired loans and measure impairment (1) at the present value of expected cash flows discounted at the loan’s effective interest rate, (2) at the observable market price, or (3) at the fair value of the collateral if the loan is collateral dependent. If our measure of the impaired loan is less than the recorded investment in the loan, we record a charge-off for the deficiency unless it’s a TDR, for which we recognize an impairment loss through an allocated portion of the allowance for loan losses.

When the ultimate collectability of an impaired loan’s principal is in doubt, wholly or partially, all cash receipts are applied to principal. Once the recorded principal balance has been reduced to an amount deemed to be fully collectible, cash receipts may be applied to previously foregone or current interest, and then recorded as recoveries of any amounts previously charged off. When all doubt about the full collectability of the loan is removed, cash receipts are applied under the contractual terms of the loan agreement.

Nonaccrual status

For smaller consumer loans, we place loans in nonaccrual status when they are contractually past due 90 days as to either principal or interest, unless the loan is well secured and in the process of collection, or earlier, when, in the opinion of management, the collection of principal and interest is in doubt. For all commercial loans, larger loans, and certain mortgage loans, management applies Financial Accounting Standards Board (“FASB”) guidance on impaired loan accounting to determine accrual status. Under that guidance, when it is probable that we will be unable to collect all payments due, including interest, we place the loan in nonaccrual status. A loan remains in nonaccrual status until the loan is current as to payment of both principal and interest and the borrower demonstrates the ability to pay and remain current. Specifically, in order for a nonaccrual loan to be returned to accrual status, a borrower must make six consecutive monthly payments and the borrower must demonstrate the ability to keep the loan current going forward. When a loan is partially charged off, the remaining balance remains in nonaccrual status.

## Table of Contents

As a result of our ongoing review of the loan portfolio, we may classify loans as nonaccrual even though the presence of collateral or the borrower's financial strength may be sufficient to provide for ultimate repayment. In general, loans are charged off when a loan or a portion thereof is considered uncollectible. We determine that the entire balance of a loan is contractually delinquent for all classes if the minimum payment is not received by the specified due date. Interest and fees continue to accrue on past due loans until the date the loan goes in nonaccrual status.

### Income recognition

Interest income on loans is accrued at the contractual rate based on the principal outstanding. Loan origination fees and certain direct loan origination costs are deferred and amortized as a yield adjustment over the contractual loan terms or until the date of sale or disposition. Accrual of interest is discontinued when its receipt is in doubt, which typically occurs when a loan becomes impaired. Any interest accrued to income in the year when interest accruals are discontinued is generally reversed. Management may elect to continue the accrual of interest when a loan is in the process of collection and the estimated fair value of the collateral is sufficient to satisfy the principal balance and accrued interest. See additional information on loan impairment, nonaccrual status, and related interest recognition above.

### Real estate acquired through foreclosure

We record real estate acquired through foreclosure at the lower of cost or market value ("LCM") on the acquisition date and at the lower of such initial amount or estimated fair value less estimated selling costs thereafter. Estimated fair value is based upon many subjective factors, including location and condition of the property and current economic conditions, among other things. Because the calculation of fair value relies on estimates and judgments relating to inherently uncertain events, results may differ from our estimates.

Write-downs at the time of transfer are made through the allowance for loan losses. Write-downs subsequent to transfer are included in our noninterest expenses, along with operating income, net of related expenses of such properties and gains or losses realized upon disposition.

### Income taxes

Deferred income taxes are recognized for the tax consequences of temporary differences between financial statement carrying amounts and the tax bases of assets and liabilities. Deferred income taxes are provided on income and expense items when they are reported for financial statement purposes in periods different from the periods in which these items are recognized in the income tax returns. Deferred tax assets are recognized only to the extent that it is more likely than not that such amounts will be realized based upon consideration of available evidence, including tax planning strategies and other factors.

The calculation of tax liabilities is complex and requires the use of estimates and judgment since it involves the application of complex tax laws that are subject to different interpretations by us and the various tax authorities. These interpretations are subject to challenge by the tax authorities upon audit or to reinterpretation based on management's ongoing assessment of facts and evolving case law.

Periodically and in the ordinary course of business, we are involved in inquiries and reviews by tax authorities that normally require management to provide supplemental information to support certain tax positions we take in our tax returns. Uncertain tax positions are initially recognized in the financial statements when it is more likely than not the position will be sustained upon examination by the tax authorities. Such tax positions are initially and subsequently measured as the largest amount of tax benefit that is greater than 50% likely of being realized upon ultimate settlement



with the tax authority assuming full knowledge of the position and all relevant facts. For tax positions not meeting the “more likely than not” test, no tax benefit is recorded. As of September 30, 2013 and December 31, 2012, we maintained a valuation allowance against the full amount of our deferred tax assets. Management believes it has taken appropriate positions on its tax returns, although the ultimate outcome of any tax review cannot be predicted with certainty. No assurance can be given that the final outcome of these matters will not be different than what is reflected in the current and historical financial statements.

We recognize interest and penalties related to income tax matters in income tax expense.

## Table of Contents

### Other financial instruments carried at fair value

We record certain financial instruments at fair value (other than those described above), which inherently require assumptions and judgments in their valuation. Such financial instruments include loans held for sale (“LHFS”), interest rate lock commitments (“IRLCs”), forward sales of mortgage-backed securities, and warrants.

#### LHFS

Loans originated for sale are carried at fair value. Fair value is determined based on outstanding investor commitments or, in the absence of such commitments, on current investor yield requirements or third party pricing models. Gains and losses on loan sales are determined using the specific-identification method and are recognized through mortgage-banking revenue in the Consolidated Statement of Operations.

#### IRLCs

We engage an experienced third party to estimate the fair market value of our IRLCs, which are valued based upon mandatory pricing quotes from correspondent lenders less estimated costs to process and settle the loan. Fair value is adjusted for the estimated probability of the loan closing with the borrower. Gains and losses are recognized through mortgage-banking revenue in the Consolidated Statements of Operations.

#### Forward sales of mortgage-backed securities

Fair value for forward sales of mortgage-backed securities is determined based upon the quoted market values of the securities. Gains and losses are recognized through mortgage-banking revenue in the Consolidated Statements of Operations.

#### Warrants

The fair value of warrants is calculated using the Black-Scholes-Merton option-pricing model.

### Risk Management

Managing risk is an essential component of successfully operating a financial services company. The risks we face include, but are not limited to, credit, market, liquidity, operational, regulatory compliance, legal, reputational, and strategic. Risk management starts at the top with the Board of Directors who set the tone and culture towards effective risk management and provides oversight and guidance to management regarding corporate goals, strategic planning, risk assessment, management, and bank-wide performance. As a result, our risk management approach includes processes for identifying, assessing, managing, monitoring, and reporting risks. An Enterprise Risk Management (“ERM”) Committee, whose membership includes a broad cross-section of line of business and support representatives, has been implemented to ensure the consistency and adequacy of our risk management approach. In addition, our Internal Audit division provides an independent assessment of our internal control structure and related systems and processes.

The assumption of risk requires robust and active risk management practices that comprise an integrated and comprehensive set of activities, measures, and strategies that apply to the entire organization. We are working on establishing a risk framework that provides the foundations of corporate risk capacity, risk appetite, and risk tolerances. Our risk capacity is represented by our available financial resources. Risk capacity sets an absolute limit on risk-assumption in our annual and strategic plans. Consideration must be given to planned or foreseeable events that

would reduce risk capacity.

Risk appetite is the aggregate amount of risk we are willing to accept in pursuit of our strategic and financial objectives. By establishing boundaries around risk taking and business decisions and by incorporating the needs and goals of our stockholders, regulators, rating agencies, and customers, our risk appetite is aligned with our priorities and goals. Risk tolerance is expressed primarily in qualitative terms. Our risk appetite and risk tolerances are supported by appropriate risk targets and risk limits that are used to monitor the amount of risk assumed at a granular level.

While overall risk management oversight and governance is provided by the ERM Committee, this is supplemented by other key management governance committees that specifically monitor ongoing credit, asset/liability, mortgage-banking risk, and regulatory compliance risk. The ERM Committee has also put into place processes for new products and initiatives applicable to every line of business to ensure an appropriate standard readiness assessment is performed before launching a new product or initiative.

42

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Table of Contents

## Financial Condition

Total assets decreased to \$1.1 billion at September 30, 2013 from \$1.4 billion at December 31, 2012. Earning assets decreased \$240.5 million, or 21.9%, to \$855.5 million at September 30, 2013 from \$1.1 billion at December 31, 2012 primarily due to a \$275.7 million decrease in LHFS, a \$50.1 million decrease in loans, and a \$35.1 million decrease in cash and cash equivalents, partially offset by a \$76.5 million increase in AFS securities. Deposits decreased \$205.6 million, long- and short-term borrowings decreased by \$83.8 million due primarily to payoffs of our short-term Federal Home Loan Bank (“FHLB”) advances and the mortgage loan on a building we own. Stockholders’ deficit increased by \$9.3 million.

## Securities

We utilize the securities portfolio as part of our overall asset/liability management practices to enhance interest revenue while providing necessary liquidity for the funding of loan growth or deposit withdrawals. We continually monitor the credit risk associated with investments and diversify the risk in the securities portfolios. We held \$134.1 million and \$57.7 million, respectively, in securities classified as AFS as of September 30, 2013 and December 31, 2012.

Changes in current market conditions, such as interest rates and the economic uncertainties in the mortgage, housing, and banking industries have severely impacted the securities market. The secondary market for various types of securities has been limited and has negatively impacted security values. Quarterly, we review each security in our AFS portfolio to determine the nature of any decline in value and evaluate if any impairment should be classified as OTTI. For the nine months ended September 30, 2012, we determined that OTTI had occurred with respect to our pooled trust preferred securities portfolio in the amount of \$460,000. No additional OTTI charges were required during 2013.

The trust preferred securities we hold in our securities portfolio were issued by other banks, bank holding companies, and insurance companies. As mentioned above, certain of these securities have experienced declines in credit ratings from credit rating firms, which have devalued these specific securities. While some of these issuers have reported weaker financial performance since acquisition of these securities, in management’s opinion, they continue to possess acceptable credit risk. We monitor the actual default rates and interest deferrals for possible losses and contractual shortfalls of interest or principal, which could warrant further recognition of impairment.

All of the remaining securities that are impaired are so due to declines in fair values resulting from changes in interest rates or increased credit/liquidity spreads compared to the time they were purchased. We have the intent to hold these securities to maturity and it is more likely than not that we will not be required to sell the securities before recovery of value. As such, management considers the impairments to be temporary.

Our AFS securities portfolio composition is as follows:

	September 30, 2013	December 31, 2012
	(dollars in thousands)	
Mortgage-backed securities	\$54,687	\$7,134
Trust preferred securities	6,271	9,181
U.S. government agency notes	68,824	33,537
U.S. Treasury securities	2,765	5,781
Equity securities - banks	829	1,256

Equity securities - mutual funds	753	787
	\$134,129	\$57,676

LHFS

We originate residential mortgage loans for sale on the secondary market. At September 30, 2013 and December 31, 2012, such LHFS, which are carried at fair value, amounted to \$128.6 million and \$404.3 million, respectively, the majority of which are subject to purchase commitments from investors.

Table of Contents

When we sell mortgage loans we make certain representations to the purchaser related to loan ownership, loan compliance and legality, and accurate documentation, among other things. If a loan is found to be out of compliance with any of the representations subsequent to the date of purchase, we may be required to repurchase the loan or indemnify the purchaser for losses related to the loan, depending on the agreement with the purchaser. In addition other factors may cause us to be required to repurchase or “make-whole” a loan previously sold.

The most common reason for a loan repurchase is due to a documentation error or disagreement with an investor or on rare occasions for fraud. Repurchase requests are negotiated with each investor at the time we are notified of the demand and an appropriate reserve, if deemed necessary, is taken at that time. Repurchase and or “make-whole” requests are initially negotiated by the secondary marketing department and monitored by the secondary marketing committee where most disagreements are resolved with no reserve requirement or loss to the Company. In the event there is an unresolved repurchase or “make-whole” request, the loan is managed by the secondary marketing committee and is elevated to be monitored by the mortgage overview committee to determine the final settlement terms with the investor. Repurchases amounted to \$1.3 million and \$827,000 for the nine months ended September 30, 2013 and 2012, respectively. Our reserve for potential repurchases was \$369,000 and \$484,000 as of September 30, 2013 and December 31, 2012, respectively. These reserves were calculated based upon an analysis of the specific loans in question. We do not foresee increases in repurchases to be a growing trend nor do we see it having a significant impact on our financial results.

## Loans

Our loan portfolio is expected to produce higher yields than investment securities and other interest-earning assets; the absolute volume and mix of loans and the volume and mix of loans as a percentage of total earning assets is an important determinant of our net interest margin.

The following table sets forth the composition of our loan portfolio:

	September 30, 2013	Percent of Total	December 31, 2012	Percent of Total	
	(dollars in thousands)				
Commercial	\$48,699	8.7	% \$47,907	7.9	%
Commercial mortgage	222,768	39.7	% 263,714	43.2	%
Commercial construction	48,575	8.7	% 49,902	8.2	%
Consumer construction	19,607	3.5	% 18,837	3.1	%
Residential mortgage	111,784	20.0	% 111,345	18.2	%
Consumer	108,883	19.4	% 118,691	19.4	%
Total loans	\$560,316	100.0	% \$610,396	100.0	%

Total loans decreased \$50.1 million during 2013. We experienced lower balances in commercial mortgage, commercial construction, and consumer loan types. Commercial, consumer construction, and residential mortgage loan types increased due to increased efforts to improve our net interest margin by increasing our loan production. We remain focused on improving asset quality to improve our capital ratios.

## Commercial Construction Portfolio

Our commercial construction portfolio consists of construction and development loans for commercial purposes and includes loans made to builders and developers of residential real estate projects. Of the September 30, 2013 total included above, \$36.2 million represents loans made to borrowers for the development of residential real estate.



Table of Contents

The breakdown of the portion of the commercial construction portfolio made to borrowers for residential real estate developments is as follows:

	September 30, 2013	December 31, 2012
	(dollars in thousands)	
Raw residential land	\$5,001	\$5,001
Residential subdivisions	4,130	3,888
Single residential lots	3,271	2,045
Single family construction	10,982	1,978
Multi-family unit construction	12,785	9,860
	\$36,169	\$22,772

## Transferred Loans

In accordance with FASB guidance on accounting for certain mortgage-banking activities, any loans which are originally originated for sale into the secondary market and which we subsequently transfer into the Company's loan portfolio are valued at fair value at the time of the transfer with any decline in value recorded as a charge to operating expense. We maintained \$22.3 million and \$17.3 million in mortgage loans that were transferred from LHFS to our mortgage and consumer loan portfolios at September 30, 2013 and December 31, 2012, respectively.

## Credit Risk Management

Credit risk is the risk of loss arising from the inability of a borrower to meet his or her obligations and entails both general risks, which are inherent in the process of lending, and risks specific to individual borrowers. Our credit risk is mitigated through portfolio diversification, which limits exposure to any single customer, industry, or collateral type.

We manage credit risk by evaluating the risk profile of the borrower, repayment sources, the nature of the underlying collateral, and other support given current events, conditions, and expectations. We attempt to manage the risk characteristics of our loan portfolio through various control processes, such as credit evaluation of borrowers, establishment of lending limits, and application of lending procedures, including the holding of adequate collateral and the maintenance of compensating balances. However, we seek to rely primarily on the cash flow of our borrowers as the principal source of repayment. Although credit policies and evaluation processes are designed to minimize our risk, management recognizes that loan losses will occur and the amount of these losses will fluctuate depending on the risk characteristics of our loan portfolio, as well as general and regional economic conditions.

Management has an established methodology to determine the adequacy of the allowance for loan losses that assesses the risks and losses inherent in the loan portfolio. Our allowance methodology employs management's assessment as to the level of future losses on existing loans based on our internal review of the loan portfolio, including an analysis of the borrowers' current financial position, and the consideration of current and anticipated economic conditions and their potential effects on specific borrowers and/or lines of business. In determining our ability to collect certain loans, we also consider the fair value of any underlying collateral. In addition, we evaluate credit risk concentrations, including trends in large dollar exposures to related borrowers, industry and geographic concentrations, and economic and environmental factors.

For purposes of determining the allowance for loan losses, we have segmented our loan portfolio by product type. Our loan segments are commercial, commercial mortgage, commercial construction, consumer construction, residential mortgage, and consumer. We have looked at all segments to determine if subcategorization into classes is



warranted based upon our credit review methodology and have divided consumer loans into two classes, (1) home equity and second mortgage loans and (2) other consumer loans. For each class of loan, significant judgment is exercised to determine the estimation method that fits the credit risk characteristics of its portfolio segment. We use internally developed models in this process. Management must use judgment in establishing additional input metrics for the modeling processes. The models and assumptions used to determine the allowance are independently validated and reviewed to ensure that their theoretical foundation, assumptions, data integrity, computational processes, reporting practices, and end-user controls are appropriate and properly documented.

To establish the allocated portion of the allowance for loan losses, which we do on a quarterly basis, loans are pooled by portfolio class and an historical loss percentage is applied to each class. The historical loss percentage is based upon a

## Table of Contents

rolling 24-month history, which gives us the most current and relevant charge-off data. The result of that calculation for each loan class is then applied to the current loan portfolio balances to determine the required allocated portion of the allowance for loan loss level per loan class. We then apply additional loss multipliers to the different classes of loans to reflect various environmental factors. This amount is considered our unallocated allowance. These factors capture any changes in economic trends, portfolio composition, real estate trends, as well as other factors and are meant to supplement the required allocated allowance. For individually evaluated loans (impaired loans), we do additional analyses to determine the impairment amount (see below for more detail on impaired loans). In general, this impairment amount is included as an allocated portion of the allowance for loan losses for TDRs and is charged off for all other impaired loans. These loss estimates are performed under multiple economic scenarios to establish a range of potential outcomes for each criterion. Management applies judgment to develop its own view of loss probability within that range, using external and internal parameters with the objective of establishing an allowance for loss inherent within these portfolios as of the reporting date.

See our charge-off policies under “Critical Accounting Policies — Allowance for loan losses” above.

See information on partial charge-offs later in this section.

### Commercial

Credit risk in commercial lending, which includes commercial, commercial mortgage, commercial construction, and consumer construction loans, can vary significantly, as losses as a percentage of outstanding loans can shift widely during economic cycles and are particularly sensitive to changing economic conditions.

The risks associated with each portfolio class are as follows:

**Commercial and Commercial Mortgage** - The primary loan-specific risks in commercial and commercial mortgage loans are: deterioration of the business and/or collateral values, deterioration of the financial condition of the borrowers and/or guarantors, which creates a risk of default, and the risk that real estate collateral values determined through appraisals are not reflective of the true property values.

Portfolio risk includes condition of the economy, changing demand for these types of loans, large concentration of these types of loans, and geographic concentrations of these types of loans.

**Commercial and Consumer Construction** — loan-specific and portfolio risks related to commercial and consumer construction loans also carry the loan-specific and portfolio risks of commercial and commercial mortgage loans as described above. Additional loan-specific risks include project budget overruns and performance variables related to the contractor and subcontractors. An additional loan-specific risk for commercial construction of residential developments is the risk that the builder has a geographical concentration of developments.

In general, improving economic conditions result in improved operating results on the part of commercial customers, enhancing their ability to meet debt service requirements. However, any improvements in operating cash flows can be offset by the impact of rising interest rates that could occur during improved economic times. Declining economic conditions have an adverse effect on the operating results of commercial customers, reducing their ability to meet debt service obligations.

Our commercial loans are generally reviewed individually, in accordance with FASB guidance on accounting for loan impairment, to determine impairment, accrual status, and the need for an allocated allowance. We use creditworthiness categories to grade commercial loans. Our internal grading system is based on experiences with

similarly graded loans and incorporates a variety of risk considerations, both qualitative and quantitative (see definitions of our various grades and the composition of our loan portfolio within those grades in Note 4 to the Consolidated Financial Statements). Quantitative factors include collateral values, financial condition of borrowers, and other factors. Qualitative factors include judgments concerning general economic conditions that may affect credit quality, credit concentrations, the pace of portfolio growth, and delinquency levels; these qualitative factors are evaluated in connection with the unallocated portion of our allowance for loan losses (see below). We periodically engage outside firms and experts to independently assess our methodology and perform various loan review functions.

#### Consumer

Our consumer portfolio includes first- and second-lien mortgage loans and other loans to individuals. The risks associated with each portfolio class are as follows:

46

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Table of Contents

Residential Mortgage, Home Equity, and 2nd Mortgage — The primary loan-specific risks related to residential mortgage, home equity, and 2nd mortgage lending include: unemployment, deterioration in real estate values, our ability to assess the creditworthiness of the customer, deterioration in the borrowers financial condition, whether the result of personal issues or a general economic downturn, and the risk that property values determined through appraisals are not reflective of the true property values. The portfolio risks for these types of loans are the same as for commercial and commercial mortgages as described above.

Other Consumer - The primary loan-specific risks of consumer loans are: unemployment, deterioration of the borrower's financial condition, whether the result of personal issues or a general economic downturn, and for certain consumer loans such as auto loans and boat loans, there is also a risk of deterioration in the value of the collateral. The portfolio risks for these types of loans are the same as for commercial and commercial mortgages as described above.

Generally, consumer loans are segregated into homogeneous pools with similar risk characteristics. We do not individually grade consumer loans. Such loans are classified as performing or nonperforming. Trends such as delinquency and loss and current economic conditions in consumer loan pools are analyzed and historical loss experience is adjusted accordingly. Quantitative and qualitative adjustment factors for the different consumer portfolios are consistent with those for the commercial portfolios.

## Unallocated

The unallocated portion of the allowance is intended to provide for losses that are not identified when establishing the required allocated portion of the allowance and is based upon management's evaluation of various conditions that are not directly measured in the determination of the formula and other allocated allowances. Such conditions include general economic and business conditions affecting key lending areas, credit quality trends (including trends in delinquencies and nonperforming loans expected to result from existing conditions), loan volumes, loan concentrations by class and geography and any changes in such concentrations, specific industry conditions within portfolio categories, duration of the current business cycle, bank regulatory examination results, and management's judgment with respect to various other conditions including changes in management, including credit, loan administration, and origination staff, changes in underwriting standards, lending policies, and procedures, the impact of any new or modified lines of business, level and trends in nonaccrual and delinquent loans and charge-offs, changes in underlying collateral for collateral dependent loans, and management and the quality of risk identification systems. Management reviews these conditions quarterly. Economic factors are an important consideration in determining the adequacy of the loan loss allowance. A strong regional and national economy will reduce the probability of losses. Weaker regional and national economies will usually result in higher unemployment, higher vacancies in commercial real estate, and declining values on both commercial and residential properties, which will gradually increase the probability of losses. Key measures of economic strength or weakness are unemployment levels, interest rates, and economic growth and confidence.

In calculating the unallocated portion of the allowance for loan losses, we apply basis point factors to the respective portfolios for environmental factors. The addition of these factors represents the top range for the required allowance for the respective portfolios and were as follows as of September 30, 2013 and December 31, 2012:

September 30, 2013					
Commercial (in basis points)	Commercial Mortgage	Commercial Construction	Consumer Construction	Residential Mortgage	Consumer
—	5	5	8	10	—

Concentration of credit and changes in level of concentration						
Nature and volume of portfolio	—	25	25	4	4	—
Changes in lines of business	5	—	—	—	—	5
Trends of past due and classified loans	15	12	12	8	7	—
Economic factors	24	24	24	14	14	48
Value of underlying collateral for collateral dependent loans	—	25	25	23	23	5
	44	91	91	57	58	58

47

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Table of Contents

	December 31, 2012					
	Commercial	Commercial	Commercial	Consumer	Residential	Consumer
	(in basis points)					
		Mortgage	Construction	Construction	Mortgage	
Concentration of credit and changes in level of concentration	—	5	5	8	10	—
Nature and volume of portfolio	—	25	25	4	4	—
Trends of past due and classified loans	15	17	17	8	8	—
Economic factors	24	24	24	14	14	48
Value of underlying collateral for collateral dependent loans	—	25	25	23	23	5
	39	96	96	57	59	53

Each of the above factors is evaluated quarterly. We added factors for changes in lines of business in 2013 to reflect our goal of reducing real estate concentration risk exposure and, correspondingly, increase production of commercial and consumer loans.

We have risk management practices designed to ensure timely identification of changes in loan risk profiles; however, undetected losses may inherently exist within the loan portfolio. The assessments aspects involved in analyzing the quality of individual loans and assessing collateral values can also contribute to undetected, but probable, losses.

See additional detail on our allowance methodology and risk rating system in Note 4 to the Consolidated Financial Statements.

Table of Contents

The following table summarizes the activity in our allowance for loan losses by portfolio segment:

	Three Months Ended September		Nine Months Ended September		
	30, 2013	2012	30, 2013	2012	
	(dollars in thousands)				
Allowance for loan losses, beginning of period	\$9,876	\$13,522	\$11,434	\$13,801	
Charge-offs:					
Commercial	—	—	(129	) (187	)
Commercial mortgage	—	(253	) (1,087	) (573	)
Commercial construction	(1,196	) (206	) (1,330	) (353	)
Consumer construction	—	—	(148	) (7	)
Residential mortgage	(136	) (365	) (1,842	) (879	)
Consumer	(129	) (638	) (497	) (1,576	)
Total charge-offs	(1,461	) (1,462	) (5,033	) (3,575	)
Recoveries:					
Commercial	6	—	99	—	
Commercial mortgage	14	—	163	612	
Commercial construction	—	—	—	52	
Consumer construction	61	—	61	—	
Residential mortgage	626	5	952	425	
Consumer	78	31	224	209	
Total recoveries	785	36	1,499	1,298	
Net charge-offs	(676	) (1,426	) (3,534	) (2,277	)
Provision for loan losses	—	—	1,300	572	
Allowance for loan losses, end of period	\$9,200	\$12,096	\$9,200	\$12,096	
Loans (net of premiums and discounts):					
Period-end balance	\$560,316	\$643,468	\$560,316	\$643,468	
Average balance during period	571,578	656,467	589,256	671,689	
Allowance as a percentage of period-end loan balance	1.64	% 1.88	% 1.64	% 1.88	%
Percent of average loans:					
Provision for loan losses	—	% —	% 0.30	% 0.11	%
Net charge-offs	0.47	% 0.86	% 0.80	% 0.45	%

The following table summarizes our allocation of allowance by loan segment:

	September 30, 2013			December 31, 2012			
	Amount	Percent of Total	Percent of Loans to Total Loans	Amount	Percent of Total	Percent of Loans to Total Loans	
	(dollars in thousands)						
Commercial	\$316	3.4	% 8.7	% \$2,070	18.1	% 7.9	%
Commercial mortgage	994	10.8	% 39.7	% 1,254	11.0	% 43.2	%
Commercial construction	707	7.7	% 8.7	% 414	3.6	% 8.2	%
Consumer construction	39	0.4	% 3.5	% 20	0.2	% 3.1	%
Residential mortgage	1,601	17.4	% 20.0	% 1,774	15.5	% 18.2	%
Consumer	1,363	14.8	% 19.4	% 2,040	17.8	% 19.4	%
Unallocated	4,180	45.5	% —	3,862	33.8	% —	

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Total	\$9,200	100.0	%	100.0	%	\$11,434	100.0	%	100.0	%
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49

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## Table of Contents

Based upon management's evaluation, provisions are made to maintain the allowance as a best estimate of inherent losses within the portfolio. The allowance for loan losses totaled \$9.2 million at September 30, 2013 and \$11.4 million at December 31, 2012. Any changes in the allowance from period to period reflect management's ongoing application of its methodologies to establish the allowance, which, in 2013, resulted in decreased allocated allowances for all loan segments except for commercial construction and consumer construction. The changes in the allowances for the respective loan segments were primarily a function of the changes in the corresponding loan balances and asset quality.

The provision for loan losses recognized to maintain the allowance was \$1.3 million and \$572,000 for the nine months ended September 30, 2013 and 2012, respectively. We did not provide any additional amounts for loan losses during the three months ended September 30, 2013 or 2012. We recorded net charge-offs of \$3.5 million and \$2.3 million during the nine months ended September 30, 2013 and 2012, respectively, and \$676,000 and \$1.4 million for the three months ended September 30, 2013 and 2012, respectively. During 2013, net charge-offs as compared to average loans outstanding increased to 0.80%, compared to 0.45% during 2012. We generally record a significant amount of charge-offs as a result of our policy to charge off all fair value deficiencies instead of carrying an allocated portion of the allowance for loan losses (except with respect to nonaccrual TDRs).

Partial charge-offs of nonaccrual loans decrease the amount of nonperforming and impaired loans, as well as any allocated allowance attributable to that loan. They decrease our allowance for loan losses, as well as our allowance for loan losses to nonperforming loans ratio and our allowance for loan losses to total loans ratio. Partial charge-offs increase our net charge-offs to average loans ratio. Total partial charge-offs of nonaccrual loans for the three and nine months ended September 30, 2013 amounted to \$116,000 and \$1.2 million, respectively. Total partial charge-offs of nonaccrual loans for the three and nine months ended September 30, 2012 amounted to \$588,000 and \$1.4 million, respectively. The total amount of nonaccrual loans (prior to charge offs) for which we recorded partial charge-offs for the three and nine months ended September 30, 2013 was \$3.1 million and \$19.1 million, respectively, and the total amount of nonaccrual loans for which we recorded partial charge-offs for the three and nine months ended September 30, 2012 was \$7.2 million and \$10.6 million, respectively.

Our allowance as a percentage of outstanding loans decreased from 1.87% as of December 31, 2012 to 1.64% as of September 30, 2013, reflecting the improvement in our overall asset quality.

Although management uses available information to establish the appropriate level of the allowance for loan losses, future additions or reductions to the allowance may be necessary based on estimates that are susceptible to change as a result of changes in economic conditions and other factors. As a result, our allowance for loan losses may not be sufficient to cover actual loan losses, and future provisions for loan losses could materially adversely affect our operating results. In addition, various regulatory agencies, as an integral part of their examination process, periodically review our allowance for loan losses and related methodology. Such agencies may require us to recognize adjustments to the allowance based on their judgments about information available to them at the time of their examination.

Management believes the allowance for loan losses is adequate as of September 30, 2013 and is sufficient to address the credit losses inherent in the current loan portfolio. We based this determination on several factors:

- we maintain appropriate oversight committees to track deteriorating credits thereby timely identifying potential problems and noting when current appraisals are due;

- we individually analyze all nonperforming assets ("NPAs") and all credits risk rated 8 or above for impairment and we immediately charge off any deficiencies in collateral value that is identified in the impairment analysis (thus, placing all NPAs and risk-ratings ("RR") of RR8 at fair value) (see additional detail related to risk ratings in Note 4 to the

Consolidated Financial Statements);

we calculate our required allocated allowance based upon a rolling 24-month average of actual charge-offs, thereby utilizing current trend data of actual losses and apply these calculated loss percentages to our current loan balance by loan class to determine the required allocated allowance;

• we apply environmental factors to calculate an unallocated portion of the allowance, which is meant to cover any negative economic and business trends that may develop; and

• the combination of the calculated required allocated allowance plus the unallocated allowance results in a total range for our allowance for loan losses and our actual allowance for loan losses has been within the estimated range.

50

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Table of Contents

Our determination of the appropriate allowance level is based upon a number of assumptions we make about future events, which we believe are reasonable, but which may or may not prove valid. Thus, there can be no assurance that our charge-offs in future periods will not exceed our allowance for loan losses or that we will not need to make additional increases in our allowance for loan losses.

NPAs and Loans 90 Days Past Due and Still Accruing

Given the volatility of the real estate market, it is very important for us to have current appraisals on our NPAs. Generally, we annually obtain appraisals on NPAs. In addition, as part of our asset monitoring activities, we maintain a Workout Committee that meets three times per month. During these Workout Committee meetings, all NPAs and loan delinquencies are reviewed. We also produce an NPA report which is distributed weekly to senior management and is also discussed and reviewed at the Workout Committee meetings. This report contains all relevant data on the NPAs, including the latest appraised value and valuation date. Accordingly, these reports identify which assets will require an updated appraisal. As a result, we have not experienced any internal delays in identifying which loans/credits require appraisals. With respect to the ordering process of the appraisals, we have not experienced any delays in turnaround time nor has this been an issue over the past three years. Furthermore, we have not had any delays in turnaround time or variances thereof in our specific loan operating markets.

NPAs, expressed as a percentage of total assets, totaled 3.7% at September 30, 2013, 4.1% at December 31, 2012, and 4.4% at September 30, 2012. The ratio of allowance for loan losses to nonperforming loans was 45.3% at September 30, 2013, 29.7% at December 31, 2012, and 33.0% at September 30, 2012. The increase in this ratio from December 31, 2012 to September 30, 2013 was a reflection of the decrease in nonperforming loans. Part of the decrease in nonperforming loans was due to full and partial charge-offs of nonperforming loans that existed at December 31, 2012. We record a significant amount of charge-offs as it is our policy to charge off all fair value deficiencies instead of carrying an allocated allowance (except with respect to nonaccrual TDRs).

Table of Contents

The distribution of our NPAs and loans greater than 90 days past due and accruing is illustrated in the following table:

	September 30, 2013	December 31, 2012	September 30, 2012
	(dollars in thousands)		
Nonaccruing loans:			
Commercial	\$370	\$2,110	\$2,156
Commercial mortgage	6,378	21,269	20,601
Commercial construction	6,089	4,637	4,580
Consumer construction	426	645	655
Residential mortgage	5,615	8,826	7,732
Consumer	1,435	973	936
	20,313	38,460	36,660
Real estate acquired through foreclosure:			
Commercial	736	1,658	1,516
Commercial mortgage	11,548	7,386	7,529
Commercial construction	3,823	3,983	5,466
Consumer construction	2	403	442
Residential mortgage	3,259	4,540	4,939
Consumer	—	88	86
	19,368	18,058	19,978
Total NPAs	\$39,681	\$56,518	\$56,638
Loans past-due 90 days or more and accruing:			
Commercial	\$—	\$—	\$—
Commercial mortgage	1,997	—	—
Commercial construction	—	—	—
Consumer construction	—	—	—
Residential mortgage	1,390	222	—
Consumer	51	—	—
	\$3,438	\$222	\$—

For information on nonaccruing TDRs, see table under “TDRs” later in this section.

Nonaccrual loans amounted to \$20.3 million at September 30, 2013 and \$38.5 million at December 31, 2012. The commercial loan nonaccrual balance as of September 30, 2013 consisted of four loans, with the largest balance amounting to \$113,000. All of the nonaccrual commercial loans as of September 30, 2013 were in nonaccrual status as of December 31, 2012. Of the \$2.1 million in nonaccrual commercial loans as of December 31, 2012, two loans in the amount of \$168,000 were sold or paid off during 2013, one loan in the amount of \$35,000 was charged off, one loan for \$736,000 was transferred to real estate acquired through foreclosure, and two loans in the amount of \$762,000 were placed back in accrual status.

The commercial mortgage loan nonaccrual balance as of September 30, 2013 consisted of 17 loans, with the largest balance amounting to \$1.1 million. We placed two commercial mortgage loans totaling \$274,000 in nonaccrual status in 2013. Of the balance at December 31, 2012, five commercial mortgage loans for \$8.9 million were transferred to real estate acquired through foreclosure, \$5.3 million were sold or paid off, one loan for \$322,000 was placed back in accrual status, and \$385,000 were charged off during 2013.

The commercial construction nonaccrual balance as of September 30, 2013 consisted of six loans, with the largest balance amounting to \$2.6 million. All of the nonaccrual commercial construction loans as of September 30, 2013,

except for the aforementioned largest loan, were also in nonaccrual status as of December 31, 2012. Of the \$4.6 million in commercial construction loans in nonaccrual status as of December 31, 2012, \$134,000 were charged off, \$515,000 were sold during 2013, and one loan for \$276,000 was transferred to real estate acquired through foreclosure.

Table of Contents

The consumer construction nonaccrual balance as of September 30, 2013 consisted of three loans, all of which were placed in nonaccrual status during 2013. Of the balance of consumer construction nonaccrual loans as of December 31, 2012, \$82,000 was charged off and \$563,000 were sold or paid off.

The residential mortgage nonaccrual balance as of September 30, 2013 consisted of 22 loans, with the largest balance amounting to \$707,000. We placed \$2.4 million of these loans in nonaccrual status during 2013. Of the \$8.8 million balance of nonaccrual residential mortgage loans at December 31, 2012, we transferred \$1.6 million to real estate acquired through foreclosure, sold or received pay-offs of \$3.1 million, returned \$84,000 to accrual status, and charged off \$548,000 during 2013.

The consumer loan nonaccrual balance as of September 30, 2013 consisted of 14 loans, six of which (in the amount of \$608,000) were placed in nonaccrual status during 2013. These loans are well secured and we have determined that they do not require charge-off as of September 30, 2013.

The interest which would have been recorded on nonaccrual loans if those loans had been performing in accordance with their contractual terms for the nine months ended September 30, 2013 and 2012 was approximately \$488,000 and \$2.0 million, respectively, and the actual interest income recorded on such loans for the nine months ended September 30, 2013 and 2012 was approximately \$181,000 and \$458,000, respectively.

Real estate acquired through foreclosure increased \$1.3 million compared to December 31, 2012, with decreases in all loan segments, with the exception of commercial mortgage, due to resolution of the properties through foreclosure sales or buyouts. The increase in commercial mortgage was primarily from one foreclosure in the amount of \$5.1 million.

The activity in our real estate acquired through foreclosure was as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
	(dollars in thousands)			
Balance at beginning of period	\$9,851	\$22,433	\$18,058	\$25,235
Real estate acquired in satisfaction of loans	10,701	1,633	12,335	6,283
Write-downs and losses on real estate acquired through foreclosure	(249)	(877)	(2,793)	(1,818)
Proceeds from sales of real estate acquired through foreclosure	(935)	(3,211)	(8,232)	(9,722)
Balance at end of period	\$19,368	\$19,978	\$19,368	\$19,978

As of September 30, 2013, we had one commercial mortgage loan in the amount of \$2.0 million, four residential mortgage loans for \$1.4 million, and two consumer loans in the amount of \$51,000 that were greater than 90 days past due and still accruing. We held \$222,000 (residential mortgage) in such loans at December 31, 2012.

## TDRs

In situations where, for economic or legal reasons related to a borrower's financial difficulties, management may grant a concession for other than an insignificant period of time to the borrower that would not otherwise be considered, the related loan is classified as a TDR. Such concessions could include reductions in the interest rate, payment extensions, forgiveness of principal, forbearance, or other actions. These loans are excluded from pooled loss forecasts and a separate allocated portion of the allowance is provided under the accounting guidance for loan

impairment. At the time that a loan is modified, management evaluates any possible impairment based on the present value of expected future cash flows, discounted at the contractual interest rate of the original loan agreement, except when the sole remaining source of repayment for the loan is the liquidation of the collateral. In these cases, we use the current fair value of the collateral, less selling costs, instead of discounted cash flows. Any impairment amount is then set up as an allocated portion of the allowance.

Table of Contents

The composition of our TDRs is illustrated in the following table:

	September 30, 2013	December 31, 2012
	(dollars in thousands)	
Commercial:		
Nonaccrual	\$—	\$—
< 90 days past due/current	13,046	7,708
	13,046	7,708
Commercial mortgage:		
Nonaccrual	2,139	6,394
< 90 days past due/current	13,268	13,049
	15,407	19,443
Commercial construction:		
Nonaccrual	—	101
< 90 days past due/current	5,789	7,055
	5,789	7,156
Residential mortgage:		
Nonaccrual	1,660	2,019
> 90 days and still accruing	463	—
< 90 days past due/current	8,877	9,638
	11,000	11,657
Totals:		
Nonaccrual	3,799	8,514
> 90 days and still accruing	463	—
< 90 days past due/current	40,980	37,450
	\$45,242	\$45,964

The interest income which would have been recorded on TDRs if those loans had performed in accordance with their contractual terms was approximately \$1.5 million and \$1.6 million for the nine months ended September 30, 2013 and 2012, respectively. The actual interest income recorded on these loans for the nine months ended September 30, 2013 and 2012 was \$914,000 and \$890,000, respectively.

The following tables show the breakdown of loans we modified during the three and nine months ended September 30:

	Three Months Ended September 30, 2013		2012		Recorded Investment Prior to Modification	Recorded Investment After Modification
	Number of Modifications	Recorded Investment Prior to Modification	Number of Modifications	Recorded Investment After Modification		
	(dollars in thousands)					
Commercial	1	\$11	\$11	1	\$7,125	\$7,125
Commercial mortgage	4	1,290	1,290	2	18	18
	5	\$1,301	\$1,301	3	\$7,143	\$7,143



Table of Contents

	Nine Months Ended September 30, 2013			2012		
	Number of Modifications	Recorded Investment Prior to Modification	Recorded Investment After Modification	Number of Modifications	Recorded Investment Prior to Modification	Recorded Investment After Modification
	(dollars in thousands)					
Commercial	2	\$5,369	\$5,369	3	\$7,336	\$7,336
Commercial mortgage	7	1,686	1,720	8	2,767	2,775
Commercial construction	—	—	—	2	7,093	7,093
Residential mortgage	1	339	339	1	863	863
	10	\$7,394	\$7,428	14	\$18,059	\$18,067

Table of Contents

## Impaired Loans

The following tables show the breakout of impaired loans by class:

	September 30, 2013			Nine Months Ended September 30,					
	Recorded Investment	Unpaid Principal Balance	Related Allowance	2013 Average Recorded Investment	Interest Income Recognized	Charge-Offs	2012 Average Recorded Investment	Interest Income Recognized	Charge-Offs
(dollars in thousands)									
With no related allowance:									
Commercial	\$6,136	\$6,136	\$—	\$4,444	\$ 79	\$129	\$3,895	\$ 38	\$187
Commercial mortgage	\$17,909	\$17,909	\$—	\$25,936	\$ 228	\$1,087	\$24,772	\$ 409	\$573
Commercial construction	\$11,877	\$11,877	\$—	\$11,071	\$ 139	\$1,330	\$13,091	\$ 85	\$353
Consumer construction	\$426	\$426	\$—	\$477	\$ 5	\$148	\$654	\$ 22	\$7
Residential mortgage	\$9,362	\$9,362	\$—	\$10,525	\$ 209	\$1,695	\$9,484	\$ 191	\$711
Home equity & 2nd mortgage	\$1,265	\$1,265	\$—	\$1,124	\$ 13	\$497	\$990	\$ 20	\$1,576
Other consumer	\$170	\$170	\$—	\$93	\$ 11	\$—	\$7	\$—	\$—
With a related allowance:									
Commercial	7,184	7,280	96	7,167	98	—	1,901	103	—
Commercial mortgage	1,707	1,737	30	1,798	25	—	4,137	35	—
Commercial construction	—	—	—	—	—	—	—	—	—
Consumer construction	—	—	—	—	—	—	—	—	—
Residential mortgage	5,476	5,593	117	5,860	169	147	8,363	322	168
Home equity & 2nd mortgage	—	—	—	—	—	—	—	—	—
Other consumer	—	—	—	—	—	—	—	—	—
Total:									
Commercial	\$13,320	\$13,416	\$ 96	\$11,611	\$ 177	\$129	\$5,796	\$ 141	\$187
Commercial mortgage	\$19,616	\$19,646	\$ 30	\$27,734	\$ 253	\$1,087	\$28,909	\$ 444	\$573
Commercial construction	\$11,877	\$11,877	\$—	\$11,071	\$ 139	\$1,330	\$13,091	\$ 85	\$353
Consumer construction	\$426	\$426	\$—	\$477	\$ 5	\$148	\$654	\$ 22	\$7
Residential mortgage	\$14,838	\$14,955	\$ 117	\$16,385	\$ 378	\$1,842	\$17,847	\$ 513	\$879
Home equity & 2nd mortgage	\$1,265	\$1,265	\$—	\$1,124	\$ 13	\$497	\$990	\$ 20	\$1,576

Home equity & 2nd mortgage									
Other consumer	\$170	\$170	\$—	\$93	\$11	\$—	\$7	\$—	\$—

Table of Contents

	December 31, 2012		
	Recorded Investment	Unpaid Principal Balance	Related Allowance
	(dollars in thousands)		
With no related allowance:			
Commercial	\$2,535	\$2,535	\$—
Commercial mortgage	\$32,561	\$32,561	\$—
Commercial construction	\$11,692	\$11,692	\$—
Consumer construction	\$645	\$645	\$—
Residential mortgage	\$11,776	\$11,776	\$—
Home equity & 2nd mortgage	\$1,235	\$1,235	\$—
Other consumer	\$12	\$12	\$—
With a related allowance:			
Commercial	7,150	7,283	133
Commercial mortgage	1,734	1,757	23
Commercial construction	—	—	—
Consumer construction	—	—	—
Residential mortgage	6,243	6,414	171
Home equity & 2nd mortgage	—	—	—
Other consumer	—	—	—
Total:			
Commercial	\$9,685	\$9,818	\$133
Commercial mortgage	\$34,295	\$34,318	\$23
Commercial construction	\$11,692	\$11,692	\$—
Consumer construction	\$645	\$645	\$—
Residential mortgage	\$18,019	\$18,190	\$171
Home equity & 2nd mortgage	\$1,235	\$1,235	\$—
Other consumer	\$12	\$12	\$—

Not all of the loans newly classified as impaired since December 31, 2012 required an allocated allowance for impairment, as some of the loans' collateral had estimated fair values greater than the carrying amount of the loan or the loan has been written down to its estimated fair value. Additionally, in general, we charge off all impairment amounts immediately for all loans that are not TDRs.

## Deposits

Deposits were \$981.3 million at September 30, 2013 and \$1.2 billion at December 31, 2012. During the nine months ended September 30, 2013, we experienced increases in NOW accounts, money market, and savings accounts due to the result of successful marketing campaigns. The decrease in time deposits was due to maturities of nonbrokered national time deposits (see below).

We maintain a program (the nonbrokered national deposit program) whereby the Bank utilizes several nonbrokered rate listing services to provide incremental funding as needed. We pay an annual subscription fee for the privilege of posting rates on their websites. The subscription-based services allow the Bank to place or receive funds from other subscribers. Requests to invest are placed through the listing website and the account is funded by wire. At the present time, only financial institutions are allowed to place funds with the Bank. These balances fluctuate according to our liquidity needs.



Table of Contents

The deposit breakdown is as follows:

	September 30, 2013		December 31, 2012		
	Balance	Percent of Total	Balance	Percent of Total	
	(dollars in thousands)				
NOW & money market	\$172,318	17.5	% \$158,437	13.3	%
Savings	62,619	6.4	% 60,729	5.1	%
Time	648,363	66.1	% 857,698	72.3	%
Total interest-bearing deposits	883,300	90.0	% 1,076,864	90.7	%
Noninterest-bearing demand deposits	97,965	10.0	% 109,966	9.3	%
Total deposits	\$981,265	100.0	% \$1,186,830	100.0	%

Core deposits represent deposits that we believe to be less sensitive to changes in interest rates and, therefore, will be retained regardless of the movement of interest rates. We consider our core deposits to be all noninterest-bearing, NOW, money market accounts less than \$100,000, and saving deposits, as well as all time deposits less than \$100,000 that are not scheduled to mature within one year. As of September 30, 2013 and December 31, 2012, our core deposits were \$340.1 million and \$358.9 million, respectively. The remainder of our deposits could be susceptible to attrition due to interest rate movements.

#### Borrowings

Our borrowings consist of short-term promissory notes issued to certain qualified investors, short-term and long-term advances from the FHLB, and a mortgage loan. Our short-term promissory notes are in the form of commercial paper, which reprice daily and have maturities of 270 days or less. Our advances from the FHLB may be in the form of short-term or long-term obligations. Short-term advances have maturities for one year or less and may contain prepayment penalties. Long-term borrowings through the FHLB have original maturities up to 15 years and generally contain prepayment penalties.

The FHLB advances are available under a specific collateral pledge and security agreement, which requires that we maintain collateral for all of our borrowings equal to 125% of advances. We may pledge as collateral specific first- and second-lien mortgage loans or commercial mortgages up to 10% of the Bank's total assets. Long-term FHLB advances are fixed-rate instruments with various call provisions. Generally, short-term advances are in the form of overnight borrowings with rates changing daily. At September 30, 2013, our total available credit line with the FHLB was \$122.8 million. Our outstanding FHLB advance balance at September 30, 2013 and December 31, 2012 was \$40.0 million and \$117.0 million, respectively.

Long-term borrowings, which totaled \$40.0 million at September 30, 2013, consist of long-term advances from the FHLB. At December 31, 2012, long-term borrowings consisted of a mortgage loan on our former headquarters building (\$8.5 million) that was paid off during 2013 and \$65.0 million in long-term FHLB advances.

Short-term borrowings consist of short-term promissory notes and short-term advances from the FHLB. These borrowings decreased from \$53.5 million at December 31, 2012 to \$3.2 million at September 30, 2013 due to the payoff of our short-term FHLB advances in 2013. We held \$52.0 million in short-term FHLB advances at December 31, 2012.

In the past, to further our funding and capital needs, we raised capital by issuing Trust Preferred Securities through statutory trusts (the "Trusts"), which are wholly-owned by First Mariner Bancorp. The Trusts used the proceeds from the sales of the Trust Preferred Securities, combined with First Mariner Bancorp's equity investment in these Trusts, to

purchase subordinated deferrable interest debentures from First Mariner Bancorp. The debentures are the sole assets of the Trusts. Aggregate debentures outstanding as of both September 30, 2013 and December 31, 2012 totaled \$52.1 million.

The Trust Preferred Securities are mandatorily redeemable, in whole or in part, upon repayment of their underlying subordinated debentures at their respective maturities or their earlier redemption date at our option. All redemption dates have passed and we have not opted to redeem any of the junior subordinated interest debentures.

Table of Contents

In 2009, we elected to defer interest payments on the debentures. This deferral is permitted by the terms of the debentures and does not constitute an event of default thereunder. Interest on the debentures and dividends on the related Trust Preferred Securities continue to accrue and will have to be paid in full prior to the expiration of the deferral period. The total deferral period may not exceed 20 consecutive quarters and expires with the last quarter of 2013. If we fail to pay the deferred and compounded interest at the end of the deferral period, each trustee of the various trusts, or in most cases the holders of 25% of the outstanding principal amount of any issue of trust preferred securities, would have the right, after any applicable grace period, to declare an event of default. The occurrence of an event of default on the subordinated debentures would entitle the trustees and holders of the trust preferred securities to exercise various remedies, including demanding immediate payment in full of the entire outstanding principal amount of the subordinated debentures. First Mariner is currently prohibited from paying such interest under the terms of the agreements with the Federal Reserve Bank of Richmond (“FRB”). (See discussion of the agreements below under “Capital Resources”).

First Mariner Bancorp has fully and unconditionally guaranteed all of the obligations of the Trusts.

Under applicable regulatory guidelines, a portion of the Trust Preferred Securities may qualify as Tier I capital, and the remaining portion may qualify as Tier II capital, with certain limitations. At September 30, 2013, none of our outstanding Trust Preferred Securities qualify as either Tier I or Tier II capital due to limitations.

Capital Resources

Our stockholders’ deficit deteriorated by \$9.3 million in 2013 to a deficit of \$17.6 million from a deficit of \$8.4 million as of December 31, 2012.

Common stock and additional paid-in-capital increased by \$896,000 due to the change in the fair value of the warrants and the issuance of stock to certain officers. Accumulated other comprehensive loss, which is derived from the fair value calculations for AFS securities, declined by \$1.0 million. Accumulated deficit increased by our 2013 net loss of \$11.2 million.

Banking regulatory authorities have implemented strict capital guidelines directly related to the credit risk associated with an institution’s assets. Banks and bank holding companies are required to maintain capital levels based on their “risk-adjusted” assets so that categories of assets with higher “defined” credit risks will require more capital support than assets with lower risk. Additionally, capital must be maintained to support certain off-balance sheet instruments.

Capital is classified as Tier I capital (common stockholders’ deficit less certain intangible assets) and Total Capital (Tier I plus the allowed portion of the allowance for loan losses plus any off-balance sheet reserves). Minimum required levels must at least equal 4% for Tier I capital and 8% for Total Capital. In addition, institutions must maintain a minimum 4% leverage capital ratio (Tier I capital to average quarterly assets).

We regularly monitor the Company’s capital adequacy ratios to assure that the Bank meets its regulatory capital requirements. As of both September 30, 2013 and December 31, 2012, the Bank was “undercapitalized” under the regulatory framework for prompt corrective action, although, as of both December 31, 2012 and September 30, 2013, the Bank’s Tier I capital ratio met minimal adequacy requirements.





Table of Contents

The regulatory capital ratios are shown below:

	September 30, 2013	December 31, 2012	Minimum Regulatory Requirements	
Regulatory capital ratios:				
Leverage:				
Consolidated	(1.5	)% (0.5	)% 4.0	%
Bank	3.6	% 3.8	% 4.0	%
Tier I capital to risk-weighted assets:				
Consolidated	(2.5	)% (0.8	)% 4.0	%
Bank	5.9	% 6.1	% 4.0	%
Total capital to risk-weighted assets:				
Consolidated	(2.5	)% (0.8	)% 8.0	%
Bank	7.2	% 7.3	% 8.0	%

On September 18, 2009, the Bank entered into an agreement with the FDIC and the Commissioner of Financial Regulation for the state of Maryland (the “Commissioner”), pursuant to which it consented to the entry of an Order to Cease and Desist (the “September Order”), which directs the Bank to (i) increase its capitalization, (ii) improve earnings, (iii) reduce nonperforming loans, (iv) strengthen management policies and practices, and (v) reduce reliance on noncore funding. The September Order required the Bank to adopt a plan to achieve and maintain a leverage capital ratio of at least 7.5% and a total risk-based capital ratio of at least 11% by June 30, 2010. We did not meet the requirements at June 30, 2010 and have continued not to meet such capital requirements. The failure to achieve these capital requirements could result in further action by our regulators.

As part of the September Order, within 30 days after the end of each calendar year, the Bank must submit an annual budget and profit plan and a plan that takes into account the Bank’s pricing structure, the Bank’s cost of funds and how this can be reduced, and the level of provision expense for adversely classified loans. To address reliance on noncore funding, the Bank has adopted and submitted a liquidity plan to reduce the Bank’s reliance on noncore funding, wholesale funding sources, and high-cost rate-sensitive deposits. While the September Order is in effect, the Bank may not pay dividends or management fees without the FDIC’s prior consent, may not accept, renew, or roll over any brokered deposits, and is restricted in the yields that it may pay on deposits. As of September 30, 2013, we have met all provisions of the September Order with the exception of the capital requirements.

First Mariner is also a party to the FRB Agreements which require it to: (i) develop and implement a strategic business plan that includes (a) actions that will be taken to improve our operating performance and reduce the level of parent company leverage, (b) a comprehensive budget and an expanded budget review process, (c) a description of the operating assumptions that form the basis for major projected income and expense components and provisions needed to maintain an adequate loan loss reserve, and (d) a capital plan incorporating all capital needs, risks, and regulatory guidelines; and (ii) submit plans to improve enterprise-wide risk management and effectiveness of internal audit programs. First Mariner has also agreed to provide the FRB with advance notice of any significant capital transactions. The FRB Agreements also prohibit First Mariner and the Bank from taking any of the following actions without the FRB’s prior written approval: (i) declaring or paying any dividends; (ii) taking dividends from the Bank; (iii) making any distributions of interest, principal, or other sums on First Mariner’s subordinated debentures or trust preferred securities; (iv) incurring, increasing, or guaranteeing any debt; or (v) repurchasing or redeeming any shares of its stock. To satisfy the FRB’s minimum capital requirements, First Mariner’s consolidated leverage, Tier I capital to risk-weighted assets, and total capital to risk-weighted assets ratios at each quarter end must be at least 4.0%, 4.0%, and 8.0%, respectively. At September 30, 2013, those capital ratios were (1.5)%, (2.5)%, and (2.5)%, respectively, which were not in compliance with the minimum requirements. The failure to achieve these capital requirements

could result in further action by our regulators.

The foregoing will subject us to increased regulatory scrutiny and may have an adverse impact on our business operations. Failure to comply with the provisions of these regulatory requirements may result in more restrictive actions from our regulators, including more severe and restrictive enforcement actions.

Table of Contents

New Capital Rules

In July 2013, the FRB and the FDIC, approved final rules (“New Capital Rules”) establishing a new comprehensive capital framework for U.S. banking organizations. The New Capital Rules generally implement the Basel Committee on Banking Supervision’s (“Basel Committee”) December 2010 final capital framework referred to as “Basel III” for strengthening international capital standards. The New Capital Rules substantially revise the risk-based capital requirements applicable to bank holding companies and their depository institution subsidiaries, including us and the Bank, as compared to the current U.S. general risk-based capital rules. The New Capital Rules revise the definitions and the components of regulatory capital, as well as address other issues affecting the numerator in banking institutions’ regulatory capital ratios. The New Capital Rules also address asset risk weights and other matters affecting the denominator in banking institutions’ regulatory capital ratios and replace the existing general risk-weighting approach, which was derived from the Basel Committee’s 1988 “Basel I” capital accords, with a more risk-sensitive approach based, in part, on the “standardized approach” in the Basel Committee’s 2004 “Basel II” capital accords. In addition, the New Capital Rules implement certain provisions of the Dodd-Frank Act, including the requirements of Section 939A to remove references to credit ratings from the federal agencies’ rules. The New Capital Rules are effective for the Company and the Bank on January 1, 2015, subject to phase-in periods for certain of their components and other provisions. Management is currently evaluating the provisions of the final rules and their expected impact.

Results of Operations

Net (Loss) Income

Three months ended September 30

For the three months ended September 30, 2013, we realized a net loss of \$7.4 million compared to net income of \$7.9 million for the three months ended September 30, 2012. Basic and diluted losses per share for 2013 totaled \$0.38 and basic and diluted earnings per share totaled \$0.42 for 2012.

Nine months ended September 30

For the nine months ended September 30, 2013, we realized a net loss of \$11.2 million compared to net income of \$15.4 million for the nine months ended September 30, 2012. Basic and diluted losses per share for 2013 totaled \$0.58 and basic and diluted earnings per share totaled \$0.82 for 2012.

Net Interest Income

Net interest income is the difference between the interest income we earn on interest-earning assets, such as loans and investment securities, and the interest expense we pay on interest-bearing sources of funds, such as deposits and borrowings. Net interest income is a function of several factors, including changes in the volume and mix of interest-earning assets and funding sources and market interest rates. While management policies influence these factors, external forces, including customer needs and demands, competition, the economic policies of the federal government, and the monetary policies of the FRB, are also determining factors.

Three months ended September 30

Net interest income for the third quarter of 2013 totaled \$6.7 million, compared to \$8.1 million for the three months ended September 30, 2012. The decrease in net interest income was primarily due to a decrease in the volume of

interest-earning assets. Our net interest margin decreased to 2.97% for 2013 from 3.01% for 2012.

#### Interest Income

Total interest income decreased from \$11.9 million for the three months ended September 30, 2012 to \$9.8 million for the three months ended September 30, 2013. We experienced a decrease in the yield on average interest-earning assets from 4.47% for the three months ended September 30, 2012 to 4.37% for the three months ended September 30, 2013. Average interest-earning assets decreased from \$1.1 billion for the three months ended September 30, 2012 to \$887.7 million for the three months ended September 30, 2013. Yields on earning assets continue to be affected by a relatively low rate environment and interest reversals on nonaccrual loans.

## Table of Contents

We experienced decreased average balances in all loan segments during 2013, with the exception of consumer construction loans, which increased \$1.8 million, primarily due to our efforts to improve asset quality.

Average LHFS decreased \$142.7 million primarily due to lower pricing caused by an increased mortgage rate environment. Average securities increased by \$56.0 million due to the purchase of securities during the quarter in order to utilize some of our excess liquidity.

### Interest Expense

Interest expense decreased from \$3.9 million for the three months ended September 30, 2012 to \$3.1 million for the three months ended September 30, 2013. We experienced a decrease in the average rate paid on average interest-bearing liabilities from 1.33% for the three months ended September 30, 2012 to 1.17% for the three months ended September 30, 2013 and a decrease in the level of interest-bearing liabilities of \$99.2 million. The decrease in the average rate paid on interest-bearing deposits from 1.17% in 2012 to 0.98% in 2013 was due primarily to our reducing the rates we pay on deposit accounts because of our high level of liquidity.

Average interest-bearing deposits decreased by \$20.1 million due to decreases in NOW and time deposit accounts, partially offset by increases in savings and money market accounts. Average savings and money market accounts increased as a result of successful marketing campaigns. The decrease in average time deposit accounts was due to maturities of nonbrokered national deposits (see "Deposits" above for more information on this program). We experienced an increase in the costs of borrowed funds from 2.21% for the three months ended September 30, 2012 to 3.08% for the three months ended September 30, 2013 due to the change in the mix of types of average borrowed funds during 2013. We paid off a significant amount of our long-term FHLB advances and our mortgage loan during 2013.

### Nine months ended September 30

Net interest income for the nine months ended September 30, 2013 totaled \$20.2 million, compared to \$23.0 million for the nine months ended September 30, 2012. The decrease in net interest income was primarily due to a decline in both the volume of and the yields on average interest-earning assets. Our net interest margin decreased to 2.84% for 2013 from 3.08% for 2012.

### Interest Income

Total interest income decreased from \$34.7 million for the nine months ended September 30, 2012 to \$30.9 million for the nine months ended September 30, 2013. We experienced a decrease in the yield on average interest-earning assets from 4.68% for the nine months ended September 30, 2012 to 4.35% for the nine months ended September 30, 2013. Average interest-earning assets decreased from \$981.8 million for the nine months ended September 30, 2012 to \$941.4 million for the nine months ended September 30, 2013.

We experienced decreased average balances in all loan segments during 2013, with the exception of consumer construction loans, which increased \$2.3 million.

Average LHFS increased \$11.1 million due to higher origination volume, primarily in the earlier part of 2013. Average securities increased by \$40.2 million due to the purchase of securities during 2013.

### Interest Expense

Interest expense decreased to \$10.6 million for the nine months ended September 30, 2013 from \$11.7 million for the same period of 2012. We experienced a decrease in the average rate paid on average interest-bearing liabilities from 1.42% for the nine months ended September 30, 2012 to 1.24% for the nine months ended September 30, 2013, slightly offset by an increase in the level of interest-bearing liabilities of \$44.5 million. The decrease in the average rate paid on interest-bearing deposits from 1.27% in 2012 to 1.05% in 2013 was due primarily to our reducing the rates we pay on deposit accounts because of our high level of liquidity.

Table of Contents

Average interest-bearing deposits increased by \$107.4 million due primarily to increases in savings and money market accounts (successful marketing campaigns) and time deposit accounts (nonbrokered national deposits — see above). We experienced an increase in the costs of borrowed funds from 2.22% for the nine months ended September 30, 2012 to 3.06% for the nine months ended September 30, 2013 due to the change in the mix of types of average borrowed funds during 2013 as we repaid certain lower-cost borrowings.



Table of Contents

The following tables set forth, for the periods indicated, information regarding the average balances of interest-earning assets and interest-bearing liabilities and the resulting yields on average interest-earning assets and rates paid on average interest-bearing liabilities. Average balances are also provided for noninterest-earning assets and noninterest-bearing liabilities.

	Three Months Ended September 30, 2013			2012			Yield/ Rate	
	Average Balance (1) (dollars in thousands)	Interest (2)	Yield/ Rate	Average Balance (1)	Interest (2)	Yield/ Rate		
<b>ASSETS</b>								
Loans:								
Commercial	\$49,365	\$665	5.27	% \$50,483	\$674	5.22	%	
Commercial mortgage	233,350	3,682	6.17	% 298,291	4,359	5.72	%	
Commercial construction	49,859	689	5.41	% 51,819	718	5.43	%	
Consumer construction	19,950	259	5.17	% 18,134	215	4.73	%	
Residential mortgage	109,682	1,061	3.87	% 114,369	1,440	5.04	%	
Consumer	109,372	1,218	4.43	% 123,371	1,320	4.27	%	
Total loans	571,578	7,574	5.22	% 656,467	8,726	5.24	%	
LHFS	178,130	1,718	3.86	% 320,860	2,841	3.54	%	
AFS securities	98,872	368	1.49	% 42,913	295	2.75	%	
Interest-bearing deposits	35,648	130	1.46	% 28,996	57	0.79	%	
Restricted stock investments, at cost	3,517	21	2.48	% 6,857	—	—		
Total earning assets	887,745	9,811	4.37	% 1,056,093	11,919	4.47	%	
Allowance for loan losses	(10,526 )			(13,292 )				
Cash and other nonearning assets	279,205			217,199				
Total assets	\$1,156,424	9,811		\$1,260,000	11,919			
<b>LIABILITIES AND STOCKHOLDERS' DEFICIT</b>								
Interest-bearing deposits:								
NOW	\$3,867	1	0.14	% \$6,182	14	0.89	%	
Savings	63,278	12	0.07	% 58,949	28	0.19	%	
Money market	166,810	126	0.30	% 143,358	200	0.55	%	
Time	729,137	2,251	1.23	% 774,722	2,656	1.36	%	
Total interest-bearing deposits	963,092	2,390	0.98	% 983,211	2,898	1.17	%	
Borrowings	94,057	729	3.08	% 173,145	962	2.21	%	
Total interest-bearing liabilities	1,057,149	3,119	1.17	% 1,156,356	3,860	1.33	%	
Noninterest-bearing demand deposits	100,416			100,217				
Other noninterest-bearing liabilities	13,287			15,625				
Stockholders' deficit	(14,428 )			(12,198 )				
Total liabilities and stockholders' deficit	\$1,156,424	3,119		\$1,260,000	3,860			
Net interest income/net interest spread		\$6,692	3.20	%	\$8,059	3.14	%	

Net interest margin	2.97	%	3.01	%
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- (1) Nonaccrual loans are included in average loans.
- (2) There are no tax equivalency adjustments.

64

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Table of Contents

	Nine Months Ended September 30, 2013			2012			Yield/ Rate	
	Average Balance (1)	Interest (2)	Yield/ Rate	Average Balance (1)	Interest (2)	Yield/ Rate		
(dollars in thousands)								
<b>ASSETS</b>								
Loans:								
Commercial	\$48,300	\$1,930	5.27	% \$52,000	\$2,031	5.13	%	
Commercial mortgage	249,737	10,887	5.75	% 306,833	13,551	5.80	%	
Commercial construction	49,235	2,029	5.43	% 53,181	2,245	5.55	%	
Consumer construction	19,228	734	5.06	% 16,909	555	4.35	%	
Residential mortgage	109,500	3,901	4.75	% 116,784	4,739	5.41	%	
Consumer	113,256	3,896	4.60	% 125,982	4,085	4.33	%	
Total loans	589,256	23,377	5.25	% 671,689	27,206	5.35	%	
LHFS	245,297	6,177	3.36	% 234,187	6,438	3.67	%	
AFS securities	72,441	816	1.50	% 32,221	879	3.64	%	
Interest-bearing deposits	30,270	405	1.78	% 36,756	184	0.67	%	
Restricted stock investments, at cost	4,119	91	2.96	% 6,969	—	—		
Total earning assets	941,383	30,866	4.35	% 981,822	34,707	4.68	%	
Allowance for loan losses	(11,170 )			(13,643 )				
Cash and other nonearning assets	324,484			231,969				
Total assets	\$1,254,697	30,866		\$1,200,148	34,707			
<b>LIABILITIES AND STOCKHOLDERS' DEFICIT</b>								
Interest-bearing deposits:								
NOW	\$4,492	5	0.16	% \$5,921	42	0.95	%	
Savings	63,392	67	0.14	% 58,273	83	0.19	%	
Money market	164,644	528	0.43	% 134,924	542	0.54	%	
Time	804,759	7,515	1.25	% 730,773	8,190	1.50	%	
Total interest-bearing deposits	1,037,287	8,115	1.05	% 929,891	8,857	1.27	%	
Borrowings	110,210	2,522	3.06	% 173,150	2,879	2.22	%	
Total interest-bearing liabilities	1,147,497	10,637	1.24	% 1,103,041	11,736	1.42	%	
Noninterest-bearing demand deposits	103,671			101,175				
Other noninterest-bearing liabilities	13,955			14,684				
Stockholders' deficit	(10,426 )			(18,752 )				
Total liabilities and stockholders' deficit	\$1,254,697	10,637		\$1,200,148	11,736			
Net interest income/net interest spread		\$20,229	3.11	%	\$22,971	3.26	%	
Net interest margin			2.84	%		3.08	%	

(1) Nonaccrual loans are included in average loans.

(2) There are no tax equivalency adjustments.



Table of Contents

The “Rate/Volume Analysis” below indicates the changes in our net interest income as a result of changes in volume and rates. We maintain an asset and liability management policy designed to provide a proper balance between rate-sensitive assets and rate-sensitive liabilities to attempt to optimize interest margins while providing adequate liquidity for our anticipated needs. Changes in interest income and interest expense that result from variances in both volume and rates have been allocated to rate and volume changes in proportion to the absolute dollar amounts of the change in each.

	Three Months Ended September 30, 2013			Nine Months Ended September 30, 2013 vs. 2012		
	Due to Variances in			Due to Variances in		
	Rate	Volume	Total	Rate	Volume	Total
	(dollars in thousands)					
Interest earned on:						
Loans:						
Commercial	\$30	\$(39)	\$(9)	\$76	\$(177)	\$(101)
Commercial mortgage	1,815	(2,492)	(677)	(125)	(2,539)	(2,664)
Commercial construction	(2)	(27)	(29)	(46)	(170)	(216)
Consumer construction	21	23	44	97	82	179
Residential mortgage	(322)	(57)	(379)	(554)	(284)	(838)
Consumer	272	(374)	(102)	341	(530)	(189)
Total loans	1,814	(2,966)	(1,152)	(211)	(3,618)	(3,829)
LHFS	1,503	(2,626)	(1,123)	(689)	428	(261)
AFS securities	(782)	855	73	(956)	893	(63)
Interest-bearing deposits	58	15	73	278	(57)	221
Restricted stock investments, at cost	21	—	21	91	—	91
Total interest income	2,614	(4,722)	(2,108)	(1,487)	(2,354)	(3,841)
Interest paid on:						
Interest-bearing deposits:						
NOW	(9)	(4)	(13)	(28)	(9)	(37)
Savings	(29)	13	(16)	(27)	11	(16)
Money market	(246)	172	(74)	(159)	145	(14)
Time	(256)	(149)	(405)	(1,795)	1,120	(675)
Total interest-bearing deposits	(540)	32	(508)	(2,009)	1,267	(742)
Borrowings	1,507	(1,740)	(233)	1,242	(1,599)	(357)
Total interest expense	967	(1,708)	(741)	(767)	(332)	(1,099)
Net interest income	\$1,647	\$(3,014)	\$(1,367)	\$(720)	\$(2,022)	\$(2,742)

## Noninterest Income

We derive noninterest income principally from mortgage-banking activities, service fees on our deposit accounts, ATM fees, commissions on sales of nondeposit investment products (“brokerage fees”), and income from bank-owned life insurance (“BOLI”).

## Three months ended September 30

Our noninterest income for the three months ended September 30, 2013 totaled \$2.4 million, compared to \$16.3 million for the three months ended September 30, 2012, a decrease of \$13.9 million, primarily due to decreased

mortgage-banking revenue.

Mortgage-banking revenue decreased from \$15.4 million for the three months ended September 30, 2012 to \$548,000 for the three months ended September 30, 2013 due primarily to lower pricing on loan sales due to higher mortgage rates.

66

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Table of Contents

Application volume also decreased for the three months ended September 30, 2013 to \$348.5 million from \$836.6 million for the same period of 2012. Noninterest income for 2012 includes write-offs of furniture, fixtures, and leasehold improvements related to the relocation of a significant portion of our operations.

Nine months ended September 30

Our noninterest income for the nine months ended September 30, 2013 totaled \$24.3 million, compared to \$39.5 million for nine months ended September 30, 2012, a decrease of \$15.2 million, primarily due to decreased mortgage-banking revenue.

Mortgage-banking revenue decreased from \$35.5 million for the nine months ended September 30, 2012 to \$15.7 million for the nine months ended September 30, 2013 due to decreased pricing. Application volume also decreased for the nine months ended September 30, 2013 to \$1.8 billion from \$2.2 billion for the same period of 2012.

During 2012, we recognized \$460,000 in net OTTI charges on AFS securities, whereas in 2013, we did not recognize any such charges. See "Securities" discussion previously in this Item for more information on these OTTI charges and the related securities. During the nine months ended September 30, 2013, we recognized a gain of \$2.9 million on the sale of our portion of the former Mariner Finance entity. Noninterest income for 2012 includes write-offs of furniture, fixtures, and leasehold improvements related to the relocation of a significant portion of our operations.

Noninterest Expense

Three months ended September 30

For the three months ended September 30, 2013, noninterest expenses increased \$290,000 to \$16.7 million compared to \$16.4 million for the same period of 2012.

Additional compensation was incurred during the quarter in connection with mortgage-banking activities. We continue to incur significant professional fees for regulatory compliance and capital raise efforts. Marketing/promotion costs decreased in 2013 due to cost saving measures. Data processing costs increased due to expenses incurred with our new core processing system and write-downs, losses, and costs of real estate acquired through foreclosure decreased \$765,000 as real estate values stabilized during the third quarter of 2013.

Nine months ended September 30

For the nine months ended September 30, 2013, noninterest expenses increased \$7.9 million to \$54.6 million compared to \$46.7 million for the same period of 2012.

Additional compensation, advertising expense, and postage expense was incurred during the period in connection with mortgage-banking activities. We continue to incur significant professional fees for regulatory compliance and capital raise efforts. Write-downs, losses, and costs of real estate acquired through foreclosure increased \$718,000 as we continued to take write-downs and aggressively dispose of foreclosed assets. Corporate insurance expense increased as the renewal rates increased in late 2012. Marketing/promotion costs decreased in 2013 due to cost saving measures. Data processing costs increased due to expenses incurred with our new core processing system.

Table of Contents

The following table shows the breakout of other noninterest expenses:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2013	2012	2013	2012
	(dollars in thousands)			
Office supplies	\$141	\$146	\$489	\$394
Printing	63	58	157	276
Marketing/promotion	71	224	327	782
Overnight delivery/courier	138	152	440	422
Security	39	62	153	181
Dues and subscriptions	126	136	387	348
Director fees	69	100	231	264
Employee education and training	16	18	130	71
Automobile expense	24	21	102	75
Travel and entertainment	50	62	228	188
Other	964	562	2,354	1,491
	\$1,701	\$1,541	\$4,998	\$4,492

## Income Taxes

We have set up a valuation allowance against the full amount of our deferred taxes as of both September 30, 2013 and December 31, 2012. The tax benefits recorded in 2013 and 2012 represent anticipated recoveries of state taxes paid in previous years as a result of a net operating loss carrybacks.

## Liquidity

Liquidity describes our ability to meet financial obligations, including lending commitments and contingencies, which arise during the normal course of business. Liquidity is primarily needed to meet the borrowing and deposit withdrawal requirements of our customers, to fund the operations of our mortgage-banking business, as well as to meet current and planned expenditures. These cash requirements are met on a daily basis through the inflow of deposit funds, the maintenance of short-term overnight investments, maturities and calls in our securities portfolio, and available lines of credit with the FHLB, which requires pledged collateral. Fluctuations in deposit and short-term borrowing balances may be influenced by the interest rates paid, general consumer confidence, and the overall economic environment. There can be no assurances that deposit withdrawals and loan fundings will not exceed all available sources of liquidity on a short-term basis. Such a situation would have an adverse effect on our ability to originate new loans and maintain reasonable loan and deposit interest rates, which would negatively impact earnings.

The borrowing requirements of customers include commitments to extend credit and the unused portion of lines of credit (collectively "commitments"), which totaled \$204.8 million at September 30, 2013. Historically, many of the commitments expire without being fully drawn; therefore, the total commitment amounts do not necessarily represent future cash requirements. Commitments for real estate development and construction, which totaled \$8.0 million, are generally short-term in nature, satisfying cash requirements with principal repayments as construction properties financed are generally repaid with permanent financing. Available credit lines represent the unused portion of credit previously extended and available to the customer as long as there is no violation of material contractual conditions. Commitments to extend credit for residential mortgage loans of \$128.5 million at September 30, 2013 generally expire within 60 days. Commercial commitments to extend credit and unused lines of credit of \$4.1 million at September 30, 2013 generally do not extend for more than 12 months. Consumer commitments to extend credit and unused lines of credit of \$10.4 million at September 30, 2013 are generally open ended. At September 30, 2013, available home equity lines totaled \$53.8 million. Home equity credit lines generally extend for a period of 10 years.



Capital expenditures for various branch locations and equipment can be a significant use of liquidity. As of September 30, 2013, we anticipate expending approximately \$1.5 million in the next 12 months on our premises and equipment.

Table of Contents

Customer withdrawals are also a principal use of liquidity, but are generally mitigated by growth in customer funding sources, such as deposits and short-term borrowings.

The Bank's principal sources of liquidity are cash and cash equivalents (which are cash on hand and amounts due from financial institutions, federal funds sold, money market mutual funds, and interest bearing deposits), AFS securities, deposit accounts, and borrowings. The levels of such sources are dependent on the Bank's operating, financing and investing activities at any given time. We attempt to primarily rely on core deposits from customers to provide stable and cost-effective sources of funding to support our loan growth. We also seek to augment such deposits with longer term and higher yielding certificates of deposit. Cash and cash equivalents, which totaled \$150.7 million at September 30, 2013, have immediate availability to meet our short-term funding needs. Our entire securities portfolio is classified as AFS, is highly marketable (excluding our holdings of pooled trust preferred securities), and available to meet our liquidity needs. LHFS, which totaled \$128.6 million at September 30, 2013, are committed to be sold into the secondary market and generally are funded within 60 days. Our residential real estate portfolio includes loans that are underwritten to secondary market criteria and provide us an additional source of liquidity. Additionally, our residential construction loan portfolio provides a source of liquidity as construction periods generally range from 9-12 months, and these loans are subsequently financed with permanent first-lien mortgages and sold into the secondary market. We may also, from time to time, sell commercial or consumer loans to enhance our liquidity position and/or improve asset quality. Our loan to deposit ratio stood at 57.1% at September 30, 2013 and 51.4% at December 31, 2012.

We also have the ability to utilize established credit lines with the FHLB and the FRB as additional sources of liquidity. To utilize the vast majority of our credit lines, we must pledge certain loans and/or securities before advances can be obtained. At September 30, 2013, our total available credit line with the FHLB was \$122.8 million. Our outstanding FHLB advance balance was \$40.0 million at September 30, 2013 and \$117.0 million at December 31, 2012.

We are not permitted to purchase brokered deposits without first obtaining a regulatory waiver. We are also required to comply with restrictions on deposit rates that we may offer. These factors could significantly affect our ability to fund normal operations. Our ability to acquire deposits or borrow could also be impaired by factors that are not specific to us, such as a severe disruption of the financial markets or negative views and expectations about the prospects for the financial services industry as a whole. At September 30, 2013, management considered the Bank's liquidity level to be sufficient for the purposes of meeting the Bank's cash flow requirements.

First Mariner Bancorp is a separate entity and apart from First Mariner Bank and must provide for its own liquidity. In addition to its operating expenses, First Mariner Bancorp is responsible for the payment of any dividends that may be declared for its shareholders and interest and principal on outstanding debt. A significant amount of First Mariner Bancorp's revenues are obtained from subsidiary service fees and dividends. Payment of such dividends to First Mariner Bancorp by First Mariner Bank is limited under Maryland law. As noted earlier, First Mariner and its bank subsidiary have entered into agreements with the FRB, FDIC, and the Commissioner that, among other things, require First Mariner and the Bank to obtain the prior approval of regulators before paying interest on the junior subordinated deferrable interest debentures or a dividend or otherwise making a distribution on stock. First Mariner has elected to defer regularly scheduled quarterly interest payments on its junior subordinated debentures issued in connection with its Trust Preferred Securities offerings. First Mariner is prohibited from paying any dividends or making any other distribution on its common stock for so long as interest payments are being deferred.

We are not aware of any undisclosed known trends, demands, commitments, or uncertainties that are reasonably likely to result in material changes in our liquidity.

## Inflation

The consolidated financial statements and related consolidated financial data presented herein have been prepared in accordance with GAAP and practices within the banking industry, which generally require the measurement of financial condition and operating results in terms of historical dollars, without considering the changes in the relative purchasing power of money over time due to inflation. As a financial institution, virtually all of our assets and liabilities are monetary in nature and interest rates have a more significant impact on our performance than the effects of general levels of inflation. A prolonged period of inflation could cause interest rates, wages, and other costs to increase and could adversely affect our results of operations unless mitigated by increases in our revenues correspondingly. However, we believe that the impact of inflation on our operations was not material for 2013 or 2012.

## Table of Contents

### Off-Balance Sheet Arrangements

We enter into off-balance sheet arrangements in the normal course of business. These arrangements consist primarily of commitments to extend credit, lines of credit, and letters of credit. In addition, the Company has certain operating lease obligations.

### Credit Commitments

Credit commitments are agreements to lend to a customer as long as there is no violation of any condition to the contract. Loan commitments generally have interest rates fixed at current market amounts, fixed expiration dates, and may require payment of a fee. Lines of credit generally have variable interest rates. Such lines do not represent future cash requirements because it is unlikely that all customers will draw upon their lines in full at any time. Letters of credit are commitments issued to guarantee the performance of a customer to a third party.

Our exposure to credit loss in the event of nonperformance by the borrower is the contract amount of the commitment. Loan commitments, lines of credit, and letters of credit are made on the same terms, including collateral, as outstanding loans. We are not aware of any accounting loss we would incur by funding our commitments.

See detailed information on credit commitments above under "Liquidity."

### Derivatives

We maintain and account for derivatives, in the form of IRLCs and forward sales commitments, in accordance with FASB guidance on accounting for derivative instruments and hedging activities. We recognize gains and losses on IRLCs and forward sales commitments on the loan pipeline through mortgage-banking revenue in the Consolidated Statements of Operations.

The Bank, through First Mariner Mortgage, enters into IRLCs, under which we originate residential mortgage loans with interest rates determined prior to funding. IRLCs on mortgage loans that we intend to sell in the secondary market are considered derivatives. The period of time between issuance of a loan commitment and closing and sale of the loan generally ranges from 14 days to 60 days. For these IRLCs, we attempt to protect the Company from changes in interest rates through the use of forward sales of to be issued ("TBA") mortgage-backed securities.

We are exposed to price risk from the time a mortgage loan closes until the time the loan is sold. To manage this risk, we utilize forward sales of TBA mortgage-backed securities. During the period of the rate lock commitment and from the time a loan is closed with the borrowers and sold to investors, we remain exposed to basis (execution, timing, and/or volatility) risk in that the changes in value of our hedges may not equal or completely offset the changes in value of the rate commitments being hedged. This can result due to changes in the market demand for our mortgage loans brought about by supply and demand considerations and perceptions about credit risk relative to the agency securities. We also mitigate counterparty risk by entering into commitments with proven counterparties and pre-approved financial intermediaries.

The market value of IRLCs is not readily ascertainable with precision because they are not actively traded in stand-alone markets. The Bank determines the fair value of IRLCs by measuring the change in the value of the underlying asset, while taking into consideration the probability that the IRLCs will close.

Information pertaining to the carrying amounts of our derivative financial instruments follows:

September 30, 2013

December 31, 2012

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	Notional Amount (dollars in thousands)	Estimated Fair Value	Notional Amount	Estimated Fair Value
IRLCs	\$128,465	\$131,143	\$404,645	\$410,192
Forward contracts to sell mortgage-backed securities	153,600	157,205	308,067	306,682

Changes in interest rates could materially affect the fair value of the IRLCs or the forward commitments. In the case of the loan related derivatives, fair value is also impacted by the probability that the rate lock commitment will close (“fallout factor”). In addition, changes in interest rates could result in changes in the fallout factor, which might magnify or counteract the sensitivities. This is because the impact of an interest rate shift on the fallout ratio is nonsymmetrical and nonlinear.

70

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## Table of Contents

### Contingencies

On July 1, 2013, we became self-insured with respect to employee-related health insurance claims. We use commercial insurance above our self-insured retentions to reduce our risk of catastrophic loss. Our reserves for self-insured losses are estimated based on employee claim history. Our self-insurance reserves totaled \$175,000 as of September 30, 2013.

### Item 3 - Quantitative and Qualitative Disclosures About Market Risk

Results of operations for financial institutions, including us, may be materially and adversely affected by changes in prevailing economic conditions, including declines in real estate values, rapid changes in interest rates, and the monetary and fiscal policies of the federal government. Our loan portfolio is concentrated primarily in central Maryland and portions of Maryland's Eastern Shore and is, therefore, subject to risks associated with these local economies.

#### Interest Rate Risk

Our profitability is in part a function of the spread between the interest rates earned on assets and the interest rates paid on deposits and other interest-bearing liabilities (net interest income), including advances from the FHLB and other borrowings. Interest rate risk arises from mismatches (i.e., the interest sensitivity gap) between the dollar amount of repricing or maturing assets and liabilities and is measured in terms of the ratio of the interest rate sensitivity gap to total assets. More assets repricing or maturing than liabilities over a given time period is considered asset-sensitive and is reflected as a positive gap, and more liabilities repricing or maturing than assets over a given time period is considered liability-sensitive and is reflected as negative gap. An asset-sensitive position (i.e., a positive gap) will generally enhance earnings in a rising interest rate environment and will negatively impact earnings in a falling interest rate environment, while a liability-sensitive position (i.e., a negative gap) will generally enhance earnings in a falling interest rate environment and negatively impact earnings in a rising interest rate environment. Fluctuations in interest rates are not predictable or controllable. We have attempted to structure our asset and liability management strategies to mitigate the impact on net interest income of changes in market interest rates. However, there can be no assurance that we will be able to manage interest rate risk so as to avoid significant adverse effects on net interest income. At September 30, 2013, we had a one-year cumulative positive gap of approximately \$302.7 million compared to a one-year cumulative positive gap of approximately \$5.0 million at December 31, 2012.

While we monitor interest rate sensitivity gap reports, we primarily test our interest rate sensitivity through the deployment of simulation analysis. We use earnings simulation models to estimate what effect specific interest rate changes would have on our net interest income and net income. Simulation analysis provides us with a more rigorous and dynamic measure of interest sensitivity. Changes in prepayments have been included where changes in behavior patterns are assumed to be significant to the simulation, particularly mortgage related assets. Call features on certain securities and borrowings are based on their call probability in view of the projected rate change, and pricing features such as interest rate floors are incorporated. Our fee income produced by mortgage-banking operations may also be impacted by changes in rates. As long-term rates increase, the volume of fixed-rate mortgage loans originated for sale in the secondary market may decline and reduce our revenues generated by this line of business. We attempt to structure our asset and liability management strategies to mitigate the impact on net interest income by changes in market interest rates. However, there can be no assurance that we will be able to manage interest rate risk so as to avoid significant adverse effects on net interest income. At September 30, 2013, the simulation model provided the following profile of our interest rate risk measured over a one-year time horizon, assuming a parallel shift in a yield curve based off the U.S. dollar forward swap curve adjusted for certain pricing assumptions:

Immediate Rate Change

	+200BP	-200BP	
Net interest income	1.70	% (7.11	)%

71

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Table of Contents

Both of the above tools used to assess interest rate risk have strengths and weaknesses. Because the gap analysis reflects a static position at a single point in time, it is limited in quantifying the total impact of market rate changes which do not affect all earning assets and interest-bearing liabilities equally or simultaneously. In addition, gap reports depict the existing structure, excluding exposure arising from new business. While the simulation process is a powerful tool in analyzing interest rate sensitivity, many of the assumptions used in the process are highly qualitative and subjective and are subject to the risk that past historical activity may not generate accurate predictions of the future. The model also assumes parallel movements in interest rates, which means both short-term and long-term rates will change equally. Nonparallel changes in interest rates (short-term rates changing differently from long-term rates) could result in significant differences in projected income amounts when compared to parallel tests. Both measurement tools taken together, however, provide an effective evaluation of our exposure to changes in interest rates, enabling management to better control the volatility of earnings.

We are party to mortgage rate lock commitments to fund mortgage loans at interest rates previously agreed (locked) by both us and the borrower for specified periods of time. When the borrower locks an interest rate, we effectively extend a put option to the borrower, whereby the borrower is not obligated to enter into the loan agreement, but we must honor the interest rate for the specified time period. We are exposed to interest rate risk during the accumulation of IRLCs and loans prior to sale. We utilize forward sales commitments to economically hedge the changes in fair value of the loan due to changes in market interest rates.

Item 4 - Controls and Procedures

(a) Evaluation of disclosure controls and procedures. The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in our reports filed under the Securities Exchange Act of 1934, such as this Quarterly Report, is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission rules and forms, and that such information is accumulated and communicated to the Company's management, including the Principal Executive Officer and Chief Financial Officer ("CFO"), as appropriate, to allow for timely decisions regarding required disclosure. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, controls may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate.

An evaluation of the effectiveness of these disclosure controls, as of the end of the period covered by this Quarterly Report on Form 10-Q, was carried out under the supervision and with the participation of the Company's management, including the Principal Executive Officer and CFO. Based on that evaluation, the Company's management, including the Principal Executive Officer and CFO, has concluded that the Company's disclosure controls and procedures are in fact effective at the reasonable assurance level.

(b) Changes in Internal Control Over Financial Reporting. There were no significant changes in our internal control over financial reporting during our last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.





Table of Contents

PART II — OTHER INFORMATION

Item 1 - Legal Proceedings

None

Item 1A — Risk Factors

The risks and uncertainties to which our financial condition and operations are subject are discussed in detail in Item 1A of Part I of the Annual Report of First Mariner Bancorp on Form 10-K for the year ended December 31, 2012.

Item 2 - Unregistered Sales of Equity Securities and Use of Proceeds

There were no repurchases of the Company's common stock during the three months ended September 30, 2013.

Item 3 - Defaults Upon Senior Securities

None

Item 4 — Mine Safety Disclosures

Not Applicable.

Item 5 - Other Information

None

Item 6 - Exhibits

- 31.1 Certification of Principal Executive Officer pursuant to Rule 13a-14(a) and Rule 15d-14(a), promulgated under the Securities Exchange Act of 1934, as amended, filed herewith
- 31.2 Certification of Chief Financial Officer pursuant to Rule 13a-14(a) and Rule 15d-14(a), promulgated under the Securities Exchange Act of 1934, as amended, filed herewith
- 32.1 Certification of Principal Executive Officer pursuant to 18 U.S.C. Section 1350 as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002, furnished herewith
- 32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350 as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002, furnished herewith

101.0\* The following materials from the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2013 formatted in XBRL (Extensible Business Reporting Language): (i) Consolidated Statements of Financial Condition; (ii) Consolidated Statements of Operations; (iii) Consolidated Statements of Comprehensive (Loss) Income; (iv) Consolidated Statements of Changes in Stockholders' Deficit; (v) Consolidated Statements of Cash Flows; and (vi) related notes.

\* Furnished, not filed.



Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FIRST MARINER BANCORP

Date: November 14, 2013

By: /s/ Mark A. Keidel  
Mark A. Keidel  
Interim Chief Executive Officer and Principal  
Executive Officer

Date: November 14, 2013

By: /s/ Paul B. Susie  
Paul B. Susie  
Chief Financial Officer and Principal  
Accounting Officer

Table of Contents

Exhibit Index

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