## TIMBERLAND BANCORP INC

## Form 10-Q

August 06, 2010
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR $15(\mathrm{~d})$
OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended June 30, 2010
OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
For the Transition Period From
to
.
Commission file number 0-23333
TIMBERLAND BANCORP, INC.
(Exact name of registrant as specified in its charter)
Washington 91-1863696
(State of Incorporation) (IRS Employer Identification No.)
624 Simpson Avenue, Hoquiam, Washington 98550
(Address of principal executive office) (Zip Code)
(360) 533-4747
(Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports
required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of
1934 during the preceding 12 months (or for such shorter period that the
registrant was required to file such reports), and (2) has been subject to
such filing requirements for the past 90 days. Yes $X \quad$ No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No
$\qquad$

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a small reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer
Accelerated Filer
Smaller reporting company X
Non-accelerated filer __-_-_-_

Indicate by check mark whether the registrant is a shell company (in Rule 12b-2 of the Exchange Act). Yes

No $X$
Indicate the number of shares outstanding of each of the issuer's classes ofcommon stock, as of the latest practicable date.
CLASS SHARES OUTSTANDING AT July 31, 2010 ..... ----- ..... 7,045,036Common stock, \$. 01 par value
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PART I. FINANCIAL INFORMATION
Item 1. Financial Statements

| TIMBERLAND BANCORP, INC. AND SU CONDENSED CONSOLIDATED BALANCE June 30, 2010 and September 30 (Dollars in thousands, except per | $\begin{aligned} & \text { BSIDIARY } \\ & \text { SHEETS } \\ & \text {, } 2009 \\ & \text { share data) } \\ & \text { June } 30, \\ & 2010 \end{aligned}$ | $\begin{array}{r} \text { September 30, } \\ 2009 \end{array}$ |
| :---: | :---: | :---: |
| Assets | (Unaudited) |  |
| Cash and cash equivalents: <br> Cash and due from financial institutions <br> Interest bearing deposits in other banks | $\begin{array}{r} \$ 11,748 \\ 83,507 \end{array}$ | $\begin{array}{r} \$ 10,205 \\ 56,257 \end{array}$ |
| Total cash and cash equivalents | 95,255 | 66,462 |
| Certificates of deposit ("CDs") held for investment, (at cost) | 15,188 | 3,251 |
| ```Mortgage-backed securities and other investments - held to maturity, at amortized cost (fair value $5,387 and $6,215)``` | 5,604 | 7,087 |
| Mortgage-backed securities and other investments available for sale | 11,578 | 13,471 |
| Federal Home Loan Bank of Seattle ("FHLB") stock | 5,705 | 5,705 |
| Loans receivable | 542,577 | 560,750 |
| Loans held for sale | 1,454 | 630 |
| Less: Allowance for loan losses | $(10,900)$ | (14, 172) |
| Net loans receivable | 533,131 | 547,208 |
| Premises and equipment, net | 17,529 | 18,046 |
| Other real estate owned ("OREO") and other repossessed assets | 12,957 | 8,185 |
| Accrued interest receivable | 2,709 | 2,805 |
| Bank owned life insurance ("BOLI") | 13,278 | 12,918 |
| Goodwill | 5,650 | 5,650 |
| Core deposit intangible ("CDI") | 612 | 755 |
| Mortgage servicing rights ("MSRs"), net | 2,683 | 2,618 |
| Prepaid Federal Deposit Insurance Corporation <br> ("FDIC") insurance assessment | 3,569 | - - |
| Other assets | 6,970 | 7,515 |
| Total assets | \$732,418 | \$701, 676 |


| Deposits: Demand, non-interest-bearing | \$ 52,018 | \$ 50,295 |
| :---: | :---: | :---: |
| Deposits: Interest-bearing | 515,967 | 455,366 |
| Total Deposits | 567,985 | 505,661 |
| FHLB advances | 75,000 | 95,000 |
| Federal Reserve Bank of San Francisco ("FRB") borrowings | -- | 10,000 |
| Repurchase agreements | 713 | 777 |
| Other liabilities and accrued expenses | 3,041 | 3,039 |

```
Shareholders' equity
Preferred stock, $.01 par value; 1,000,000 shares
    authorized; 15,710 15,554
    16,641 shares, Series A, issued and outstanding
        Series A shares: $1,000 per share liquidation value
Common stock, $.01 par value; 50,000,000 shares
    authorized;
        10,373 10,315
            7,045,036 shares issued and outstanding
Unearned shares - Employee Stock Ownership Plan
    ("ESOP")
```



See notes to unaudited condensed consolidated financial statements

TIMBERLAND BANCORP, INC. AND SUBSIDIARY CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS For the three and nine months ended June 30, 2010 and 2009 (Dollars in thousands, except per share amounts) (unaudited)

|  | Three Months <br> Ended June 30, 20102009 |  |  |  | Nine Ended 2010 | Months <br> June 30, 2009 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest and dividend income |  |  |  |  |  |  |
| Loans receivable | \$ | 8,764 |  | \$ 9,240 | \$26,661 | \$28,229 |
| Mortgage-backed securities and other investments |  | 239 |  | 322 | 695 | 1,081 |
| Dividends from mutual funds |  | 9 |  | 9 | 27 | 29 |
| Federal funds sold |  | - - |  | 8 |  | 36 |
| Interest bearing deposits in banks |  | 90 |  | 32 | 218 | 62 |
| Total interest and dividend income |  | 9,102 |  | 9,611 | 27,601 | 29,437 |
| Interest expense |  |  |  |  |  |  |
| Deposits |  | 1,950 |  | 2,440 | 5,986 | 7,321 |
| FHLB advances - long term |  | 760 |  | 979 | 2,384 | 3,042 |
| FRB borrowings and other borrowings |  | 1 |  | - - | 3 | 1 |
| Total interest expense |  | 2,711 |  | 3,419 | 8,373 | 10,364 |


| Net interest income | 6,391 | 6,192 | 19,228 | 19,073 |
| :---: | :---: | :---: | :---: | :---: |
| Provision for loan losses | 750 | 1,000 | 8,545 | 7,491 |
| Net interest income after provision for loan losses | 5,641 | 5,192 | 10,683 | 11,582 |
| Non-interest income |  |  |  |  |
| ```Total new other than temporary impairment ("OTTI")on investment securities``` | (81) | (853) | (688) | $(2,987)$ |
| Adjustment for portion recorded as (transferred from) other comprehensive loss before taxes | (71) | 756 | $(1,340)$ | 756 |
| Net OTTI loss on investment securities | (152) | (97) | $(2,028)$ | $(2,231)$ |
| Realized loss on investment securities | - - | (28) | (17) | (57) |
| Service charges on deposits | 1,066 | 1,066 | 3,218 | 3,224 |
| ATM transaction fees | 439 | 326 | 1,187 | 920 |
| BOLI net earnings | 120 | 123 | 369 | 501 |
| Gain on sale of loans, net | 238 | 1,170 | 987 | 2,471 |
| Servicing income on loans sold | 32 | 20 | 86 | 76 |
| Valuation recovery (allowance) on MSRs | 22 | (169) | - - | (169) |
| Fee income from non-deposit investment sales | 17 | 24 | 52 | 68 |
| Other | 159 | 239 | 486 | 688 |
| Total non-interest income | 1,941 | 2,674 | 4,340 | 5,491 |

See notes to unaudited condensed consolidated financial statements

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TIMBERLAND BANCORP, INC. AND SUBSIDIARY
CONDENSED CONSOLIDATED STATEMENTS OPERATIONS (continued)
For the three and nine months ended June 30, 2010 and 2009
(Dollars in thousands, except per share amounts)
(unaudited)



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TIMBERLAND BANCORP, INC. AND SUBSIDIARY
CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY For the year ended September 30, 2009 and the nine months ended June 30, 2010 (Dollars in thousands, except per share amounts)

|  |  |  | Accumu |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  | Unearned | late |
|  |  | Preferred | Common | Shares |  |
| Preferred | Common | Stock | Stock | to | Retained |
| Shares | Shares | Amount | Amount | ESOP | Earnings |
|  |  | Losiv |  |  |  |


| Balance, September 30, 2008 |  | 6,967,579 | \$ - - | \$8,672 | \$ $(2,776)$ | \$69,406 | \$ (461 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net loss | - - | - - | - - | - - | - - | (242) |  |
| Issuance of preferred stock with attached common stock warrants | 16,641 |  | 15,425 | 1,158 | - - | - - | - |
| Accretion of preferred stock discount |  |  | 129 | _ _ | - - | (129) | - |
| Issuance of MRDP (1) shares | - - | 19,758 | - - | - - | - - |  | - |
| Exercise of stock options | - - | 57,699 | - - | 392 | - - | - - | - |
| Cash dividends (\$0.39 per common share) (5\% preferred stock) |  |  |  | - - | - | $\begin{array}{r} (2,736) \\ (536) \end{array}$ |  |
| Earned ESOP shares | - - | - - | - - | (47) | 264 | - - | - |
| MRDP compensation expense | - - | - - | - - | 137 | - - | - - | - |
| Stock option compensation expense |  | - - | - - | 3 | - - | - - | - |
| Cumulative effect of FASB guidance regarding recognition of OTTI |  |  |  | - - | - - | 91 | (91 |
| Unrealized holding gain on securities available for sale, net of tax |  |  | - - | - - | - - | - - | 8 |
| OTTI on securities held-to-maturity, net of tax |  |  |  | - - | - - | - - | (1,478 |
| Balance, September 30, 2009 | 16,641 | 7,045,036 | 15,554 | 10,315 | $(2,512)$ | 65,854 | $(2,012$ |
| (Unaudited) |  |  |  |  |  |  |  |
| Net loss | - - | - - | - - | - - | - - | $(2,150)$ | - |
| Accretion of preferred stock discount |  |  | 156 | - - | - - | (156) |  |
| Cash dividends (\$0.04 per common share) (5\% preferred stock) | - - |  |  | - - | - - | $\begin{aligned} & (283) \\ & (624) \end{aligned}$ |  |
| Earned ESOP shares | - - | - - | - - | (76) | 199 | - - |  |
| MRDP compensation expense Stock option compensation expense | - - | - - | - - | 130 | - - | - - | - |
| Unrealized holding gain on securities available for sale, net of tax |  |  |  |  | - - | - - | 384 |
| Change in OTTI on securities held to maturity, net of tax |  |  |  | - - | - - | - - | 871 |
| Accretion of OTTI on securities held to maturity, net of tax |  |  |  |  |  |  | 25 |
| Balance, June 30, 2010 | 16,641 | 7,045,036 | \$15,710 | \$10,373 | \$ $(2,313)$ | \$62,641 | \$ (732 |

(1) 1998 Management Recognition and Development Plan ("MRDP").

See notes to unaudited condensed consolidated financial statements

| TIMBERLAND BANCORP, INC. AND CONDENSED CONSOLIDATED STATEMENTS For the nine months ended June 30 (In thousands) (unaudited) | SUBSIDIARY <br> OF CASH FLO 2010 and 2 <br> Nine Months 2010 | $\begin{aligned} & \text { ded June 30, } \\ & 2009 \end{aligned}$ |
| :---: | :---: | :---: |
| Cash flow from operating activities |  |  |
| Adjustments to reconcile net income (loss) to net cash proved by operating activities: |  |  |
| Provision for loan losses | 8,545 | 7,491 |
| Depreciation | 881 | 843 |
| Deferred federal income taxes | 1,466 | $(1,263)$ |
| Amortization of CDI | 143 | 163 |
| Earned ESOP shares | 199 | 198 |
| MRDP compensation expense | 128 | 141 |
| Stock option compensation expense | 4 | 2 |
| Stock option tax effect | - - | 46 |
| Gain on sale of OREO, and other repossessed items, net | (270) | (3) |
| Valuation adjustment for OREO | 505 | - - |
| Loss on the disposition of premises and equipment | 14 | - - |
| BOLI net earnings | (360) | (501) |
| Gain on sale of loans | (987) | $(2,471)$ |
| Decrease in deferred loan origination fees | (207) | (421) |
| OTTI losses on securities | 2,028 | 2,231 |
| Realized losses on held-to-maturity securities | 17 | 57 |
| Loans originated for sale | $(44,213)$ | $(139,176)$ |
| Proceeds from sale of loans | 44,376 | 141,175 |
| Decrease in other assets, net | $(5,235)$ | $(1,245)$ |
| Increase (decrease) in other liabilities and accrued expenses, net | (206) | 442 |
| Net cash provided by operating activities | 4,678 | 7,736 |
| Cash flow from investing activities |  |  |
| Net increase in CDs held for investment | $(11,937)$ | - - |
| Proceeds from maturities and prepayments of securities available for sale | 2,432 | 2,719 |
| Proceeds from maturities and prepayments of securities held to maturity | 955 | 1,367 |
| Increase in loans receivable, net | $(1,095)$ | $(2,055)$ |
| Additions to premises and equipment | (378) | $(2,133)$ |
| Proceeds from sale of OREO and other repossessed items | 2,651 | 104 |
| Net cash provided by (used in) investing activities | $(7,372)$ | 2 |
| Cash flow from financing activities |  |  |
| Increase (decrease) in deposits, net | 62,324 | $(11,153)$ |
| Repayment of FHLB advances - long term | ( 20,000 ) | $(9,628)$ |
| Repayment of FRB advances - short term | $(10,000)$ | - - |
| Decrease in repurchase agreements | (64) | (92) |
| Proceeds from exercise of stock options | - | 345 |
| ESOP tax effect | (76) | (55) |

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MRDP compensation tax effect 
    See notes to unaudited condensed consolidated financial statements
```

    7
    ```
            TIMBERLAND BANCORP, INC. AND SUBSIDIARY
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (continued)
                For the nine months ended June 30, 2010 and 2009
```

                            (In thousands)
                        (unaudited)
    Net increase in cash and cash equivalents
20102009
$\$ 28,793 \quad \$ \quad 1,097$
Cash and cash equivalents
Beginning of period
66,462 42,874
End of period
Supplemental disclosure of cash flow information
Income taxes paid
$\$ \quad 791 \quad \$ \quad 1,002$
Interest paid 8,555 10,407
Supplemental disclosure of non-cash investing
activities
Loans transferred to OREO and other
repossessed assets \$ 9,009 \$,504
Loan originated to facilitate the sale of OREO
1,351
- -
Change in unrealized holding loss on securities
available for sale, net of tax (241)
Change in OTTI on securities,
held to maturity, net of tax (491) 896
Supplemental disclosure of non-cash financing
activities
Shares issued to MRDP \$ - - \$ 138
See notes to unaudited condensed consolidated financial statements


See notes to unaudited condensed consolidated financial statements

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Timberland Bancorp, Inc. and Subsidiary
Notes to Condensed Consolidated Financial Statements (unaudited)
(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES
(a) Basis of Presentation: The accompanying unaudited condensed consolidated financial statements for Timberland Bancorp, Inc. ("Company") were prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial information and with instructions for Form 10-Q and therefore, do not include all disclosures necessary for a
complete presentation of financial condition, results of operations, and cash flows in conformity with GAAP. However, all adjustments, which are in the opinion of management, necessary for a fair presentation of the interim condensed consolidated financial statements have been included. All such adjustments are of a normal recurring nature. The unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements included in the Company's Annual Report on Form 10-K for the year ended September 30, 2009 ("2009 Form 10-K"). The results of operations for the three and nine months ended June 30, 2010 are not necessarily indicative of the results that may be expected for the entire fiscal year.
(b) Principles of Consolidation: The interim condensed consolidated financial statements include the accounts of the company and its wholly-owned subsidiary, Timberland Bank ("Bank"), and the Bank's wholly-owned subsidiary, Timberland Service Corp. All significant inter-company balances have been eliminated in consolidation.
(c) Operating Segment: The Company has one reportable operating segment which is defined as community banking in western Washington under the operating name Timberland Bank.
(d) The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.
(e) Certain prior period amounts have been reclassified to conform to the June 30,2010 presentation with no change to net income (loss) or total shareholders' equity previously reported.

## (2) U.S. TREASURY DEPARTMENT'S CAPITAL PURCHASE PROGRAM

On December 23, 2008, the Company received $\$ 16.64$ million from the U.S. Treasury Department ("Treasury") as a part of the Treasury's Capital Purchase Program ("CPP"). The CPP was established as part of the Troubled Asset Relief Program ("TARP"). The Company sold 16,641 shares of senior preferred stock, with a related warrant to purchase 370,899 shares of the Company's common stock at a price of $\$ 6.73$ per share at any time through December 23, 2018 . The preferred stock pays a $5.0 \%$ dividend for the first five years, after which the rate increases to $9.0 \%$ if the preferred shares are not redeemed by the Company.

Preferred stock callable at the option of the Company is initially recorded at the amount of proceeds received. Any discount from the liquidation value is accreted to the expected call date and charged to retained earnings. This accretion is recorded using the level-yield method. Preferred dividends paid (declared and accrued) and any accretion is deducted from (added to) net income (loss) for computing income available (loss) to common shareholders and earnings (loss) per share computations.

On May 17, 2010, the Federal Reserve denied the Company's request to pay dividends on its Series A Preferred Stock issued under the CPP and its common stock for the March 31, 2010 quarter. There can be no assurances that our regulators will approve such payments or dividends in the future. The Company may not declare or
pay dividends on its common stock or, with certain exceptions, repurchase common stock without first having paid all cumulative preferred dividends that are due. If dividends on the Series A Preferred Stock are not paid for six quarters, whether or not consecutive, the Treasury has the right to appoint two members to the Board of Directors of the Company.
(3) MORTGAGE-BACKED SECURITIES AND OTHER INVESTMENTS

Mortgage-backed securities and other investments have been classified according to management's intent (in thousands):

|  | Amortized Cost | Gross <br> Unrealized Gains | Gross <br> Unrealized <br> Losses | Fair <br> Value |
| :---: | :---: | :---: | :---: | :---: |
| June 30, 2010 |  |  |  |  |
| Held to Maturity <br> U.S. treasury securities | \$ 28 | \$ 1 | \$ - - | \$ 29 |
| ```Mortgage-backed securities and collateralized mortgage obligations ("CMOs"):``` |  |  |  |  |
| U.S. government agencies | 2,196 | 31 | (8) | 2,219 |
| Private label residential | 3,380 | 332 | (573) | 3,139 |
| Total | \$ 5,604 | \$ 364 | \$ (581) | \$ 5,387 |
| Available for Sale |  |  |  |  |
| Mortgage-backed securities and CMOs: |  |  |  |  |
| U.S. government agencies | \$ 8,344 | \$ 276 | \$ - - | \$ 8,620 |
| Private label residential | 2,323 | 70 | (416) | 1,977 |
| Mutual funds | 1,000 | - - | (19) | 981 |
| Total | \$11,667 | \$ 346 | \$ (435) | \$11,578 |

September 30, 2009

Held to Maturity
U.S. treasury securities

Mortgage-backed securities and CMOs:

| U.S. government agencies | 2,455 | 23 | (10) | 2,468 |
| :---: | :---: | :---: | :---: | :---: |
| Private label residential | 4,605 | 3 | (890) | 3,718 |
| Total | \$ 7,087 | \$ 28 | \$ (900) | \$ 6,215 |

```
Available for Sale
    Mortgage-backed securities
        and CMOs:
```

            U.S. government agencies \(\quad \$ 10,378 \quad \$ 221 \quad\) (5) \$10,594
    | Private label residential | 2,774 | - - | (865) | 1,909 |
| :---: | :---: | :---: | :---: | :---: |
| Mutual funds | 1,000 | - - | (32) | 968 |
| Total | \$14,152 | \$ 221 | \$ (902) | \$13,471 |

The estimated fair value of temporarily impaired securities, the amount of unrealized losses and the length of time these unrealized losses existed as of June 30, 2010 are as follows (in thousands):

|  | Less Than 12 Months | 12 Months or Longer |  |  |  |  |
| :---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | Esti- |  | Esti- |  | Esti- |  |
|  | mated | Gross | mated | Gross | mated | Gross |
| Description of | Fair | Unrealized | Fair | Unrealized | Fair | Unrealized |
| Securities | Value | Losses | Value | Losses | Value | Losses |




During the three months ended June 30,2010 and 2009 , the Company recorded net OTTI charges through earnings on residential mortgage-backed securities of $\$ 152,000$ and $\$ 97,000$. During the nine months ended June 30, 2010 and June 30, 2009, the Company recorded net OTTI charges through earnings on residential mortgage-backed securities of $\$ 2.03$ million and $\$ 2.23$ million. Effective January 1, 2009, the Company adopted new accounting guidance in accordance with GAAP, which provides for the bifurcation of OTTI into (i) amounts related to credit losses which are recognized through earnings, and (ii) amounts related to all other factors which are recognized as a component of other comprehensive income (loss).

To determine the component of the gross OTTI related to credit losses, the Company compared the amortized cost basis of each OTTI security to the present value of its revised expected cash flows, discounted using its pre-impairment
yield. The revised expected cash flow estimates for individual securities are based primarily on an analysis of default rates, prepayment speeds and third-party analytic reports. Significant judgment of management is required in this analysis that includes, but is not limited to, assumptions regarding the collectability of principal and interest, net of related expenses, on the underlying loans. The following table presents a summary of the significant inputs utilized to measure management's estimate of the credit loss component on OTTI securities as of June 30, 2010 and September 30, 2009:

| Range |  |  |
| :--- | ---: | ---: |
| --------------------- | Weighted |  |
| Minimum | Maximum | Average |
| ------- | ------- | -------- |

At June 30, 2010

| Constant prepayment rate | $0.0 \%$ | $15.0 \%$ | $11.9 \%$ |
| :--- | ---: | ---: | ---: |
| Collateral default rate | $4.4 \%$ | $66.7 \%$ | $34.3 \%$ |
| Loss severity rate | $32.0 \%$ | $64.8 \%$ | $53.3 \%$ |

At September 30, 2009

| Constant prepayment rate | $6.0 \%$ | $15.0 \%$ | $10.9 \%$ |
| :--- | ---: | ---: | ---: |
| Collateral default rate | $6.8 \%$ | $59.6 \%$ | $25.4 \%$ |
| Loss severity rate | $14.3 \%$ | $52.0 \%$ | $34.0 \%$ |

The following tables present the OTTI losses for the three and nine months ended June 30, 2010 and 2009 (in thousands).

|  | Three months ended June 30, 2010 |  |  |  | Three months ended June 30, 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { To } \\ & \text { city } \end{aligned}$ | Ava Fo | able <br> Sale |  | ld To urity |  | $\begin{aligned} & \text { Lable } \\ & \text { sale } \end{aligned}$ |
| Total OTTI losses | \$ | 81 | \$ | - - | \$ | 853 | \$ | - - |
| ```Portion of OTTI losses (gains) recognized in other comprehensive loss (before taxes) (1)``` |  |  |  |  |  |  |  |  |
| Impairment losses recognized in earnings (2) | \$ | 152 | \$ | - | \$ | 97 | \$ | - - |
|  | Nine months ended June 30, 2010 |  |  |  | Nine months ended June 30, 2009 |  |  |  |
|  |  | To <br> ity | Ava Fo | able <br> Sale |  | ld To urity |  | $\begin{aligned} & \text { Lable } \\ & \text { ale } \end{aligned}$ |
| Total OTTI losses | \$ | $595$ | \$ | 93 |  | , 863 | \$ | 124 |
| ```Portion of OTTI losses (gains) recognized in other comprehensive loss (before taxes) (1)``` |  |  |  |  |  | 756 |  |  |


(1) Represents OTTI losses related to all other factors.
(2) Represents OTTI losses related to credit losses.

The following table presents a roll forward of the credit loss component of held to maturity debt securities that have been written down for OTTI with the credit loss component recognized in earnings and the remaining impairment loss related to all other factors recognized in other comprehensive loss (in thousands).

| Balance, September 30,2009 | $\$ 3,551$ |
| :--- | ---: |
| Additions: |  |
| Credit losses for which OTTI was |  |
| not previously recognized | 374 |
| Additional increases to the amount |  |
| related to credit loss for which OTTI |  |
| was previously recognized | 1,623 |
| Subtractions: |  |
| Realized losses recorded previously |  |
| as credit losses | (499) <br> Balance, June 30,2010 |

There were no gross realized gains on sale of securities for the three or nine months ended June 30, 2010 and 2009. During the three months ended June 30 , 2010, the Company recorded a $\$ 247,000$ realized loss (as a result of the securities being deemed worthless) on nine held to maturity residential mortgage-backed securities which had been recognized previously as a credit loss. During the nine months ended June 30, 2010, the Company recorded a $\$ 499,000$ realized loss (as a result of securities being deemed worthless) on thirteen held to maturity residential mortgage-backed securities of which $\$ 482,000$ had been recognized previously as a credit loss. During the three months ended June 30, 2009, the Company recorded a $\$ 28,000$ realized loss on
one held to maturity residential mortgage-backed security which had been recognized previously as a credit loss. During the nine months ended June 30 , 2009, the Company recorded a $\$ 57,000$ realized loss on two held to maturity residential mortgage-backed securities of which $\$ 50,000$ had been recognized previously as a credit loss.

Residential mortgage-backed and agency securities pledged as collateral for public fund deposits, federal treasury tax and loan deposits, FHLB collateral, retail repurchase agreements and other non-profit organization deposits totaled $\$ 13.47$ million and $\$ 16.40$ million at June 30,2010 and September 30 , 2009, respectively.

The contractual maturities of debt securities at June 30,2010 are as follows (in thousands). Expected maturities may differ from scheduled maturities as a result of the prepayment of principal or call provisions.

|  | Held to Maturity |  |  | Available for Sale |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estimated |  |  |  | Estimated |
|  | Amortized |  | Fair | Amortized | Fair |
|  | Cost |  | Value | Cost | Value |
| Due within one year | \$ - - | \$ | - - | \$ 27 | \$ 27 |
| Due after one year to five years | 19 |  | 21 | 299 | 284 |
| Due after five to ten years | 42 |  | 44 | 137 | 148 |
| Due after ten years | 5,543 |  | 322 | 10,204 | 10,138 |
| Total | \$5,604 |  | 387 | \$10,667 | \$10,597 |
|  | ===== |  | $==$ | $======$ | ======= |

## (4) FHLB STOCK

The Company views its investment in the seattle FHLB stock as a long-term investment. Accordingly, when evaluating for impairment, the value is determined based on the ultimate recovery of the par value rather than recognizing temporary declines in value. The determination of whether a decline affects the ultimate recovery is influenced by criteria such as: 1) the significance of the decline in net assets of the FHLB as compared to the capital stock amount and length of time a decline has persisted; 2) the impact of legislative and regulatory changes on the FHLB and 3) the liquidity position of the FHLB. As of June 30,2010 , the Seattle FHLB reported that it had met all of its regulatory capital requirements, but remained classified as undercapitalized by its regulator, the Federal Housing Finance Agency. The FHLB will not pay a dividend or repurchase capital stock while it is classified as undercapitalized. While the FHLB was classified as undercapitalized as of June 30, 2010, the Company does not believe that its investment in the $F H L B$ is impaired. However, this estimate could change in the near term if: 1) significant other-than-temporary losses are incurred on the FHLB's mortgage-backed securities causing a significant decline in its regulatory capital status; 2) the economic losses resulting from credit deterioration on the FHLB's mortgage-backed securities increases significantly or 3) capital preservation strategies being utilized by the FHLB become ineffective.
(5) LOANS

Loans receivable and loans held for sale consisted of the following (dollars in thousands):

|  | $\begin{aligned} & \text { At June } 30, \\ & 2010 \end{aligned}$ |  | At September 30 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percent | Amount | Percent |
| Mortgage loans: |  |  |  |  |
| One- to four-family (1) | \$116, 805 | 20.8\% | \$110,556 | 18.6\% |
| Multi-family | 33,127 | 5.9 | 25,638 | 4.3 |
| Commercial | 215,336 | 38.3 | 188,205 | 31.6 |
| Construction and land development | 66,248 | 11.8 | 139,728 | 23.5 |
| Land | 63,684 | 11.3 | 65,642 | 11.0 |


| Total mortgage loans | 495,200 | 88.1 | 529,769 | 89.0 |
| :---: | :---: | :---: | :---: | :---: |
| Consumer loans: |  |  |  |  |
| Home equity and second mortgage | 39,215 | 7.0 | 41,746 | 7.0 |
| Other | 9,514 | 1.7 | 9,827 | 1.7 |
| Total consumer loans | 48,729 | 8.7 | 51,573 | 8.7 |
| Commercial business loans | 18,114 | 3.2 | 13,775 | 2.3 |
| Total loans receivable | 562,043 | 100.0\% | 595,117 | 100.0\% |
| Less: |  |  |  |  |
| Undisbursed portion of construction loans in process | 15,780 |  | 31,298 |  |
| Deferred loan origination fees | 2,232 |  | 2,439 |  |
| Allowance for loan losses | 10,900 |  | 14,172 |  |
|  | 28,912 |  | 47,909 |  |
| Total loans receivable, net | \$533, 131 |  | \$547, 208 |  |

(1) Includes loans held-for-sale.

Construction and Land Development Loan Portfolio Composition

The following table sets forth the composition of the Company's construction and land development loan portfolio.

|  | $\begin{aligned} & \text { At June } 30, \\ & 2010 \end{aligned}$ |  | At September 30, 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percent | Amount | Percent |
|  | (Dollars in thousands) |  |  |  |
| Custom and owner / builder | \$29,080 | $43.9 \%$ | \$ 35,414 | 25.3\% |
| Speculative one- to four-family | 5,071 | 7.7 | 16,959 | 12.1 |
| Commercial real estate | 20,363 | 30.7 | 49,397 | 35.4 |
| Multi-family <br> (including condominiums) | 4,014 | 6.1 | 18,800 | 13.5 |
| Land development | 7,720 | 11.6 | 19,158 | 13.7 |
| Total construction and |  |  |  |  |
| land development loans | \$66,248 | 100.0\% | \$139,728 | 100.0\% |

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Allowance for Loan Losses

The following table sets forth information regarding activity in the allowance for loan losses.

```
Three Months Ended
June 30,
```

Balance at beginning of period
$2010 \quad 2009$
(In thousands)
Provision for loan losses
Loans charged off
Recoveries on loans previously charged off Net charge-offs

Balance at end of period

| (In thousands) |  |
| ---: | ---: |
| $\$ 16,687$ | $\$ 12,049$ |
| 750 | 1,000 |
| $(6,759)$ | $(646)$ |
| 222 | 37 |
| $(6,537)$ | $(609)$ |
| ------- | ------- |
| $\$ 10,900$ | $\$ 12,440$ |
| $======$ | $======$ |


| 2010 | 2009 |
| :---: | :---: |
| (In thousands) |  |
| \$14,172 | \$ 8,050 |
| 8,545 | 7,491 |
| - - | (126) |
| $(12,162)$ | $(3,051)$ |
| 345 | 76 |
| $(11,817)$ | $(2,975)$ |
| \$10,900 | \$12,440 |

## Impaired Loans

A loan is considered impaired when it is probable that the Company will be unable to collect all contractual principal and interest payments due in accordance with the terms of the loan agreement. Impaired loans are measured based on the estimated fair value of the collateral if the loan is considered collateral dependent. Impaired loans not considered to be collateral dependent are measured based on the present value of expected future cash flows.

The categories of non-accrual loans and impaired loans overlap, although they are not coextensive. The Company considers all circumstances regarding the loan and borrower on an individual basis when determining whether an impaired loan should be placed on non-accrual status, such as the financial strength of the borrower, the estimated collateral value, reasons for the delay, payment record, the amount past due and the number of days past due.

At June 30, 2010 and September 30, 2009, the Company had impaired loans totaling approximately $\$ 38.41$ million and $\$ 47.62$ million respectively. At June 30, 2010 the Company had four loans totaling $\$ 1.2$ million that were 90 days or more past due and still accruing interest. At September 30, 2009 the Company had five loans totaling $\$ 796,000$ that were 90 days or more past due and still accruing interest. Interest income recognized on impaired loans for the nine months ended June 30, 2010 and June 30, 2009 was $\$ 861,000$ and $\$ 713,000$, respectively. Interest income recognized on a cash basis on impaired loans for the nine months ended June 30, 2010 and June 30, 2009, was $\$ 517,000$ and $\$ 449,000$, respectively. The average investment in impaired loans for the nine months ended June 30, 2010 and June 30,2009 was $\$ 42.87$ million and $\$ 28.84$ million respectively. The Company had $\$ 14.36$ million in troubled debt restructured loans included in impaired loans at June 30, 2010. The Company had $\$ 1.08$ million in commitments to lend additional funds on these

```
loans. The Company had $9.24 million in troubled debt restructured loans
included in impaired loans at September 30, 2009. The Company had $1.43
million in commitments to lend additional funds on these loans.
Following is a summary of information related to impaired loans (in
thousands) :
```

|  | At June 30, 2010 | At September 30 |
| :---: | :---: | :---: |
| Impaired loans without a valuation allowance | \$34,437 | \$35,557 |
| Impaired loans with a valuation allowance | 3,973 | 12,065 |
| Total impaired loans | \$38,410 | \$47,622 |
| Valuation allowance related to impaired loans | \$ 495 | \$ 3,835 |

## Non-performing Assets

The following table sets forth information with respect to the Company's non-performing assets and restructured loans within the meaning of FASB guidance on troubled debt restructurings.

| At | At |
| :---: | :---: |
| June 30, | September |
| 2010 | 2009 |


| Loans accounted for on a non-accrual basis: |  |  |
| :--- | ---: | ---: |
| Mortgage loans: |  |  |
| One- to four-family | 3,462 | $\$, 343$ |
| Commercial real estate | 4,957 | 5,004 |
| Construction and land development | 4,849 | 17,594 |
| Land | 178 | 5,023 |
| Consumer loans | 98 | 258 |
| Commercial business loans | ------- | -------- |
| Total non-accrual loans | 21,031 | 29,287 |
| Accruing loans which are contractually |  |  |
| past due 90 days or more: |  |  |


| Total of non-accrual and 90 days past due loans | 22,229 | 30,083 |
| :---: | :---: | :---: |
| Non-accrual investment securities | 3,482 | 477 |
| OREO and other repossessed items | 12,957 | 8,185 |
| Total non-performing assets (1) | \$ 37,470 | \$ 37,949 |
| Troubled debt restructured loans (2) | \$ 14,359 | \$ 9,242 |
| Non-accrual and 90 days or more past due loans as a percentage of loans receivable | 4.09\% | $5.36 \%$ |
| Non-accrual and 90 days or more past due loans as a percentage of total assets | $3.04 \%$ | 4.28\% |
| Non-performing assets as a percentage of total assets | 5.12\% | 5.41\% |
| Loans receivable (3) | \$544,031 | \$561,380 |
| Total assets | \$732,418 | \$701,676 |
| (1) Includes non-accrual loans, non-accrual inv real estate owned and other repossessed assets. classified as troubled debt restructurings are n on accrual status. <br> (2) At June $30,2010, \$ 5,464$ of the $\$ 14,359$ in $t$ loans were on non-accrual status and included in At September 30, 2009 all troubled debt restruct status and are included in non-performing assets <br> (3) Includes loans held-for-sale and is before th | nt securi ns conside ncluded if led debt re al non-per loans wer <br> llowance f | and othe mpaired or are stil <br> ctured ng assets non-accru <br> an losses |

(6) EARNINGS (LOSS) PER COMMON SHARE

Basic earnings (loss) per common share is computed by dividing net income (loss) available for common stock by the weighted average number of common shares outstanding during the period, without considering any dilutive items. Diluted earnings per common share is computed by dividing net income available for common stock by the weighted average number of common shares and common stock equivalents for items that are dilutive, net of shares assumed to be repurchased using the treasury stock method at the average share price for the Company's common stock during the period. Diluted loss per common share is the same as basic loss per common share due to the anti-dilutive effect of common stock equivalents. Common stock equivalents arise from assumed conversion of outstanding stock options and outstanding warrants to purchase common stock. In accordance with FASB guidance for stock compensation, shares owned by the Bank's ESOP that have not been allocated are not considered to be outstanding for the purpose of computing earnings per share. At June 30,2010 and 2009, there were 329,626 and 339,117 ESOP shares, respectively, that had not been allocated.

The following table is in thousands, except for share and per share data:

|  |  | ree | $\begin{aligned} & \text { ths } \\ & 30 \end{aligned}$ | Ended | Nine M Ju | nths $\text { re } 30$ | Ended |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 010 |  | 2009 | 2010 |  | 2009 |
| Basic earnings (loss) per common |  |  |  |  |  |  |  |
| share computation: |  |  |  |  |  |  |  |
| Numerator - net income (loss) | \$ |  | \$ | \$ 1,058 | \$ (2, 150) | \$ | 27 |
| Preferred stock dividend |  | 208 |  | 210 | 624 |  | 437 |
| Preferred stock discount accretion |  | 53 |  | 79 | 156 |  | 79 |
| Net income (loss) to common shareholders $\quad \$ 543 \quad \$ 769 \quad \$(2,930) \quad \$ \quad(489)$ |  |  |  |  |  |  |  |
| Denominator - weighted average common shares outstanding 6,715,410 6,645,229 6,713,103 6,609,915 |  |  |  |  |  |  |  |
| Basic earnings (loss) per common share |  | . 08 |  | \$ 0.12 | \$ (0.44) | \$ | (0.07) |
| Diluted earnings (loss) per common |  |  |  |  |  |  |  |
| share computation: |  |  |  |  |  |  |  |
| Numerator - net income (loss) | \$ | 804 | \$ | \$ 1,058 | \$ (2, 150) | \$ | 27 |
| Preferred stock dividend |  | 208 |  | 210 | 624 |  | 437 |
| Preferred stock discount accretion |  | 53 |  | 79 | 156 |  | 79 |
| Net income (loss) to common shareholders | \$ | 543 | \$ | \$ 769 | \$ $(2,930)$ | \$ | (489) |
| Denominator - weighted average common shares outstanding 6,715,410 6,645,229 6,713,103 6,609,915 |  |  |  |  |  |  |  |
| Effect of dilutive stock options (1) (2) |  |  |  |  |  |  |  |
| Effect of dilutive stock warrants (3) (4) |  |  |  |  |  |  |  |
| Weighted average common shares and common stock equivalents 6,715,410 6,645,229 6,713,103 6,609,915 |  |  |  |  |  |  |  |
| Diluted earnings (loss) per common share |  | . 08 |  | \$ 0.12 | \$(0.44) | \$ | (0.07) |

(1) For the three and nine months ended June 30, 2010, options to purchase 194,864 and 192,483 shares of common stock, respectively, were outstanding but not included in the computation of diluted earnings per common share because the options' exercise prices were greater than the average market price of the common stock and, therefore, their effect would have been anti-dilutive. For the three and nine months ended June 30,2009 , options to purchase 168,864 and 179,577 shares of common stock, respectively, were outstanding but not included in the computation of diluted earnings per common share because the options' exercise prices were greater than the average market price of the common stock and, therefore, their effect would have been anti-dilutive.
(2) For the nine months ended June 30, 2009, the effect of dilutive stock options was computed to be 1,738 shares. However, the dilutive effect of these stock options has been excluded from the diluted EPS computation for the nine months ended June 30,2009 because the Company reported a net loss for the period and, therefore, their effect would have been anti-dilutive.
(3) For the three and nine months ended June 30, 2010, warrants to purchase 370,899 shares of common stock were outstanding but not included in the computation of diluted earnings per common share because the warrant's exercise prices were greater than the average market price of the common stock and, therefore, their effect would have been anti-dilutive. For the three and nine months ended June 30,2009 , warrants to purchase 370,899 and 247,266 shares of common stock, respectively, were outstanding but not included in the computation of diluted earnings per common share because the warrant's exercise prices were greater than the average market price of the common stock and, therefore, their effect would have been anti-dilutive.
(4) For the nine months ended June 30, 2009, the effect of dilutive stock warrants was computed to be 724 shares. However, the dilutive effect of these stock warrants has been excluded from the diluted EPS computation for the nine months ended June 30,2009 because the Company reported a net loss for the period and, therefore, their effect would have been anti-dilutive.

## (7) STOCK PLANS AND STOCK BASED COMPENSATION

Stock Option Plans

Under the Company's stock option plans (the 1999 Stock Option Plan and the 2003 Stock Option Plan), the Company was able to grant options for up to a combined total of $1,622,500$ shares of common stock to employees, officers and directors. Shares issued may be purchased in the open market or may be issued from authorized and unissued shares. The exercise price of each option equals the fair market value of the Company's common stock on the date of grant. Generally, options vest in 20\% annual installments on each of the five anniversaries from the date of the grant. At June 30, 2010, options for 249,738 shares are available for future grant under the 2003 Stock Option Plan and no shares are available for future grant under the 1999 Stock Option Plan.


There was no aggregate intrinsic value of options outstanding at June 30, 2010, as the exercise price of all options outstanding was greater than the stock's current market value.

At June 30, 2010, there were 26,000 unvested options with an aggregate grant date fair value of $\$ 34,000$, all of which the Company assumes will vest. There was no aggregate intrinsic value of unvested options at June 30, 2010, as the exercise price was greater than the stock's current market value. There were no options that vested during the nine months ended June 30, 2010.

At June 30, 2009, there were no unvested options. There were 5,668 options that vested during the nine months ended June 30, 2009 with an aggregate grant date fair value of $\$ 13,000$.

There were 26,000 options granted during the nine months ended June 30, 2010 with an aggregate grant date fair value of $\$ 34,000$. There were no options granted during the nine months ended June 30, 2009.

The Black-Scholes option pricing model was used in estimating the fair value of option grants. The weighted average assumptions for options granted during the nine months ended June 30, 2010 were:

| Expected volatility | $38 \%$ |
| :--- | ---: |
| Expected term (in years) | 5 |
| Expected dividend yield | $2.64 \%$ |
| Risk free interest rate | $2.47 \%$ |
| Grant date fair value per share | $\$ 1.29$ |

## Stock Grant Plans

The Company adopted the Management Recognition and Development Plan ("MRDP") in 1998 for the benefit of employees, officers and directors of the Company. The objective of the MRDP is to retain and attract personnel of experience and ability in key positions by providing them with a proprietary interest in the Company.

The MRDP allowed for the issuance to participants of up to 529,000 shares of the Company's common stock. Awards under the MRDP are made in the form of shares of common stock that are subject to restrictions on the transfer of ownership. Compensation expense in the amount of the fair value of the common stock at the date of the grant to the plan participants is recognized over a five-year vesting period, with $20 \%$ vesting on each of
the five anniversaries from the date of the grant.

There were no MRDP shares granted to officers and directors during the nine months ended June 30, 2010.

At June 30, 2010, there were a total of 38,827 unvested MRDP shares with an aggregated grant date fair value of $\$ 449,000$. There were 11,031 MRDP shares that vested during the nine months ended June 30,2010 with an aggregated grant date fair value of $\$ 132,000$. At June 30,2010 , there were no shares available for future awards under the MRDP.

Expenses for Stock Compensation Plans
Compensation expenses for all stock-based plans were as follows:

|  |  |  | Mo | nths |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  | ( In | us |  |  |  |
|  |  |  |  | tock |  |  |  | tock |
|  |  |  |  | rants | Opt |  |  | rants |
| Compensation expense recognized in |  |  |  |  |  |  |  |  |
| income | \$ | 4 | \$ | 130 | \$ | 2 |  | 159 |
| Related tax benefit recognized |  | 1 |  | 45 |  | - |  | 34 |

The compensation expense yet to be recognized for stock based awards that have been awarded but not vested for the years ending September 30 is as follows (in thousands):

| Remainder of 2010 | \$ | 2 | \$ | 43 | \$ | 45 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2011 |  | 7 |  | 165 |  | 172 |
| 2012 |  | 7 |  | 112 |  | 119 |
| 2013 |  | 7 |  | 38 |  | 45 |
| 2014 |  | 6 |  | 1 |  | 7 |
| Total | \$ | 29 | \$ | 359 | \$ | 388 |

## (8) FAIR VALUE MEASUREMENTS

The FASB Disclosures About Fair Value of Financial Instruments requires disclosure of estimated fair values for financial instruments. Such estimates are subjective in nature, and significant judgment is required regarding the risk characteristics of various financial instruments at a discrete point in time. Therefore, such estimates could vary significantly if assumptions regarding uncertain factors were to change. Major assumptions, methods and fair value estimates for the Company's significant financial instruments are set forth below:

Cash and Due from Financial Institutions and Interest-Bearing Deposits in Banks

The estimated fair value of financial instruments that are short-term or re-price frequently and that have little or no risk are considered to have an estimated fair value equal to the recorded value.

Certificates of Deposit Held for Investment

The estimated fair value of financial instruments that are short-term or re-price frequently and that have little or no risk are considered to have an estimated fair value equal to the recorded value.

Mortgage-Backed Securities and Other Investments
The estimated fair value of mortgage-backed securities and other investments are based upon the assumptions market participants would use in pricing the security. Such assumptions include observable and unobservable inputs such as quoted market prices, dealer quotes, or discounted cash flows.

## FHLB Stock

FHLB stock is not publicly traded, however the recorded value of the stock holdings approximates the estimated fair value, as the FHLB is required to pay par value upon re-acquiring this stock.

Loans Receivable

At June 30, 2010 and September 30, 2009, because of the illiquid market for loan sales, loans were priced using comparable market statistics. The loan portfolio was segregated into various categories and a weighted average valuation discount that approximated similar loan sales was applied to each category.

Loans Held for Sale

The estimated fair value has been based on quoted market prices obtained from the Federal Home Loan Mortgage Corporation.

Accrued Interest

The recorded amount of accrued interest approximates the estimated fair value.

Deposits
--------
The estimated fair value of deposits with no stated maturity date is included at the amount payable on demand. The estimated fair value of fixed maturity certificates of deposit is computed by discounting future cash flows using the rates currently offered by the Bank for deposits of similar remaining maturities.

FHLB Advances

The estimated fair value of borrowed funds is computed by discounting the future cash flows of the borrowings at a rate which approximates the current offering rate of the borrowings with a comparable remaining life.

## FRB Borrowings

The recorded value of Federal Reserve Bank borrowings approximates the estimated fair value due to the short-term nature of the borrowings.

Repurchase Agreements
The recorded value of repurchase agreements approximates the estimated fair value due to the short-term nature of the borrowings.

Off-Balance-Sheet Instruments

Since the majority of the Company's off-balance-sheet instruments consist of variable-rate commitments, the Company has determined they do not have a distinguishable estimated fair value.

The estimated fair value of financial instruments were as follows (in thousands):

|  | June 30, 2010 |  | September 30, 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Recorded Amount | Estimated Fair Value | Recorded Amount | Estimated <br> Fair <br> Value |
| Financial Assets |  |  |  |  |
| Cash and due from financial institutions and interestbearing deposits in banks | \$ 95,255 | \$ 95,255 | \$ 66,462 | \$ 66,462 |
| CDs held for investment | 15,188 | 15,188 | 3,251 | 3,251 |
| Mortgage-backed securities and other investments | 17,182 | 16,965 | 20,558 | 19,686 |
| FHLB stock | 5,705 | 5,705 | 5,705 | 5,705 |
| Loans receivable, net | 531,677 | 491,868 | 546,578 | 471,178 |
| Loans held for sale | 1,454 | 1,496 | 630 | 648 |
| Accrued interest receivable | 2,709 | 2,709 | 2,805 | 2,805 |
| Financial Liabilities |  |  |  |  |
| Deposits | \$567,985 | \$569,617 | \$505,661 | \$507,465 |
| FHLB advances - long term | 75,000 | 80,282 | 95,000 | 99,414 |
| FRB borrowings - short term |  |  | 10,000 | 10,000 |
| Repurchase agreements | 713 | 713 | 777 | 777 |
| Accrued interest payable | 782 | 782 | 965 | 965 |

The Company assumes interest rate risk (the risk that general interest rate levels will change) as a result of its normal operations. As a result, the estimated fair value of the Company's financial instruments will change when interest rate levels change and that change may either be favorable or unfavorable to the Company. Management attempts to match maturities of assets and liabilities to the extent believed necessary to minimize interest rate risk. However, borrowers with fixed interest rate obligations are less likely to prepay in a rising interest rate environment and more likely to prepay in a falling interest rate environment. Conversely, depositors who are receiving fixed interest rates are more likely to withdraw funds before maturity in a
rising interest rate environment and less likely to do so in a falling interest rate environment. Management monitors interest rates and maturities of assets and liabilities, and attempts to minimize interest rate risk by adjusting terms of new loans, and deposits and by investing in securities with terms that mitigate the Company's overall interest rate risk.

Accounting guidance regarding fair value measurements defines fair value and establishes a framework for measuring fair value in accordance with GAAP. Fair value is the exchange price that would be received for an asset or paid to transfer a liability in an orderly transaction between market participants on the measurement date. The following definitions describe the levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

Level 2: Significant observable inputs other than quoted prices included within Level 1, such as quoted prices in markets that are not active, and inputs other than quoted prices that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a company's own assumptions about the assumptions market participants would use in pricing an asset or liability based on the best information

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available in the circumstances.

The following table summarizes the balances of assets and liabilities measured at estimated fair value on a recurring basis at June 30, 2010 (in thousands):
Estimated Fair Value
--------------------------
Level 1 Level 2
-------
Level 3 Total Losses

Available for Sale Securities

Mutual Funds
Mortgage-backed securities

Total


The following table summarizes the balance of assets and liabilities measured at estimated fair value on a nonrecurring basis at June 30,2010 , and the total losses resulting from these estimated fair value adjustments for the nine months ended June 30, 2010 (in thousands):


| \$ | - - | \$ | 977 | \$16,435 |  | 14,444 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $==$ |  | == | ====== |  |  |


#### Abstract

(1) The loss represents charge offs on collateral dependent loans for estimated fair value adjustments based on the estimated fair value of the collateral. A loan is considered to be impaired when, based on current information and events, it is probable the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. The specific reserve for collateral dependent impaired loans was based on the estimated fair value of the collateral less estimated costs to sell. The estimated fair value of collateral was determined based primarily on appraisals. In some cases, adjustments were made to the appraised values due to various factors including age of the appraisal, age of comparables included in the appraisal, and known changes in the market and in the collateral. When significant adjustments were based on unobservable inputs, the resulting estimated fair value measurement has been categorized as Level 3 measurement. (2) The loss represents OTTI credit-related charges on held-to-maturity mortgage-backed securities. (3) The Company's OREO and other repossessed items is initially recorded at estimated fair value less estimated costs to sell. This amount becomes the property's new basis. Estimated fair value was generally determined by management based on a number of factors, including third-party appraisals of estimated fair value in an orderly sale. Estimated costs to sell were based on standard market factors. The valuation of OREO and other repossessed items is subject to significant external and internal judgment. Management periodically reviews the recorded value to determine whether the property continues to be recorded at the lower of its recorded book value or estimated fair value, net of estimated costs to sell.


## (9) REGULATORY MATTERS

In December 2009, the FDIC and the Washington State Department of Financial Institutions, Division of Banks ("Division") determined that the Bank required supervisory attention and on December 29, 2009 entered into an agreement on a Memorandum of Understanding with the Bank (the "Bank MOU"). Under that agreement the Bank must among other things, maintain Tier 1 Capital of not less than $10.0 \%$ of the Bank's adjusted total assets and maintain capital ratios above the "well capitalized" thresholds as defined under FDIC Rules and

Regulations; obtain the prior consent from the FDIC and the Division prior to the Bank declaring a dividend to its holding company; and not engage in any transactions that would materially change the Bank's balance sheet composition including growth in total assets of five percent or more or significant changes in funding sources without the prior non-objection of the FDIC.

In addition, on February 1, 2010, the FRB determined that the Company required additional supervisory attention and entered into a Memorandum of Understanding with the Company (the "Company MOU"). Under the agreement the Company must among other things obtain prior written approval, or non-objection from the $F R B$ to declare or pay any dividends, or make any other capital distributions; issue any trust preferred securities; or purchase or redeem any of its stock. On May 17, 2010, the Federal Reserve denied the Company's request to pay dividends on its Series A Preferred Stock issued under the CPP and its common stock for the March 31, 2010 quarter. There can
be no assurances that our regulators will approve such payments or dividends in the future.

For additional information regarding the Bank MOU and the Company MOU, see "Part II Other Information, Item 1A, Risk Factors The Company and the Bank are required to comply with the terms of separate memorandums of understanding issued by their respective regulators and lack of compliance could result in additional regulatory actions."

## (10) RECENT ACCOUNTING PRONOUNCEMENTS

In January 2010, the FASB issued updated guidance on fair value measurements and disclosures. The new guidance requires expanded disclosures related to fair value measurements including (i) the amounts of significant transfers of assets or liabilities between Levels 1 and 2 of the fair value hierarchy and the reasons for the transfers; and (ii) separate presentation of purchases, sales, issuances, and settlements in the reconciliation for fair value measurements using significant unobservable inputs (Level 3). The guidance also further clarifies that (i) fair value instrument disclosures should be provided for each class of assets and liabilities (rather than major category), which would generally be a subset of assets or liabilities within a line item in the statement of financial position and (ii) companies should provide disclosures about the valuation techniques and inputs used to measure fair value for both recurring and nonrecurring fair value measurements for each class of assets and liabilities included in Levels 2 and 3 of the fair value hierarchy. The new guidance was effective on January 1, 2010 except for the disclosures about purchases, sales, issuances, and settlements in the roll forward of activity in Level 3 fair value measurements, which are effective for the Company on October 1, 2011. The adoption of the guidance effective on January 1, 2010 was disclosure-related only and did not impact the Company's financial condition or consolidated results of operations.

In February 2010, the FASB issued updated guidance on subsequent events and disclosure requirements. The new guidance removes the requirement for a Securities and Exchange Commission ("SEC") filer to disclose a date through which subsequent events have been evaluated in both issued and revised financial statements. The FASB believes these amendments remove potential conflicts with the SEC's literature. This guidance was effective upon issuance and did not have a material impact on the Company's consolidated financial statements.

In July 2010, the FASB issued updated guidance on disclosure requirements for the credit quality of financing receivables and the allowance for credit losses. The new guidance requires entities to provide disclosures designed to facilitate financial statement users' evaluation of (i) the nature of credit risk inherent in the entity's portfolio of financing receivables, (ii) how that risk is analyzed and assessed in arriving at the allowance for credit losses and (iii) the changes and reasons for those changes in the allowance for credit losses. Disclosures must be disaggregated by portfolio segment, the level at which an entity develops and documents a systematic method for determining its allowance for credit losses, and class of financing receivable, which is generally a disaggregration of portfolio segment. The required disclosures include, among other things, a roll forward of the allowance for credit losses as well as information about modified, impaired, non-accrual and past due loans
and credit quality indicators. This guidance will be effective for the Company's consolidated financial statements as of December 31, 2010, as it relates to disclosures required as of the end of a reporting period. Disclosures that relate to activity during a reporting period will be required for the Company's financial statements that include periods beginning on or after January 1, 2011. Since this new guidance is disclosure related only, the Company does not expect it to have an impact on its financial conditions or consolidated results of operations.

Item 2. Management's Discussion and Analysis of Financial Condition and
Results of Operations

The following analysis discusses the material changes in the financial condition and results of operations of the Company at and for the three and nine months ended June 30, 2010. This analysis as well as other sections of this report contains certain "forward-looking statements."

Certain matters discussed in this Form 10-Q may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are not statements of historical fact and often include the words "believes," "expects," "anticipates," "estimates," "forecasts," "intends," "plans," "targets," "potentially," "probably," "projects," "outlook" or similar expressions or future or conditional verbs such as "may," "will," "should," "would" and "could." Forward-looking statements include statements with respect to our beliefs, plans, objectives, goals, expectations, assumptions and statements about future performance. These forward-looking statements are subject to known and unknown risks, uncertainties and other factors that could cause our actual results to differ materially from the results anticipated, including, but not limited to: the credit risks of lending activities, including changes in the level and trend of loan delinquencies and write-offs and changes in our allowance for loan losses and provision for loan losses that may be impacted by deterioration in the housing and commercial real estate markets and may lead to increased losses and non-performing assets in our loan portfolio, and may result in our allowance for loan losses not being adequate to cover actual losses, and require us to materially increase our reserves; changes in general economic conditions, either nationally or in our market areas; changes in the levels of general interest rates, and the relative differences between short and long term interest rates, deposit interest rates, our net interest margin and funding sources; fluctuations in the demand for loans, the number of unsold homes, land and other properties and fluctuations in real estate values in our market areas; secondary market conditions for loans and our ability to sell loans in the secondary market; results of examinations of us by the federal Reserve and our bank subsidiary by the Federal Deposit Insurance Corporation, the Washington State Department of Financial Institutions, Division of Banks or other regulatory authorities, including the possibility that any such regulatory authority may, among other things, require us to increase our reserve for loan losses, write-down assets, change our regulatory capital position or affect our ability to borrow funds or maintain or increase deposits, which could adversely affect our liquidity and earnings; our compliance with regulatory enforcement actions, including regulatory memoranda of understandings ("MOUs") to which we are subject; legislative or regulatory changes that adversely affect our business including changes in regulatory policies and principles, or the interpretation of regulatory capital or other rules; our ability to attract and retain deposits; further increases in premiums for deposit insurance; our ability to control operating costs and expenses; the use of estimates in determining fair value of certain of our assets, which estimates may prove to be incorrect and result in significant
declines in valuation; difficulties in reducing risk associated with the loans on our balance sheet; staffing fluctuations in response to product demand or the implementation of corporate strategies that affect our workforce and potential associated charges; computer systems on which we depend could fail or experience a security breach; our ability to retain key members of our senior management team; costs and effects of litigation, including settlements and judgments; our ability to successfully integrate any assets, liabilities, customers, systems, and management personnel we may in the future acquire into our operations and our ability to realize related revenue synergies and cost savings within expected time frames and any goodwill charges related thereto; our ability to manage loan delinquency rates; increased competitive pressures among financial services companies; changes in consumer spending, borrowing and savings habits; legislative or regulatory changes that adversely affect our business including changes in regulatory policies and principles, the
interpretation of regulatory capital or other rules and any changes in the rules applicable to institutions participating in the TARP Capital Purchase Program; the availability of resources to address changes in laws, rules, or regulations or to respond to regulatory actions; adverse changes in the securities markets; inability of key third-party providers to perform their obligations to us; changes in accounting policies and practices, as may be adopted by the financial institution regulatory agencies or the Financial Accounting Standards Board, including additional guidance and interpretation on accounting issues and details of the implementation of new accounting methods; the economic impact of war or any terrorist activities; other economic, competitive, governmental, regulatory, and technological factors affecting our operations; pricing, products and services; and other risks detailed in our reports filed with the Securities and Exchange Commission, including our Annual Report on Form $10-\mathrm{K}$ for the year ended September 30, 2009.

Any of the forward-looking statements that we make in this Form $10-Q$ and in the other public statements we make are based upon management's beliefs and assumptions at the time they are made. We undertake no obligation to publicly update or revise any forward-looking statements included in this report or to update the reasons why actual results could differ from those contained in such statements, whether as a result of new information, future events or otherwise. We caution readers not to place undue reliance on any forward-looking statements. We do not undertake and specifically disclaim any obligation to revise any forward-looking statements to reflect the occurrence of anticipated or unanticipated events or circumstances after the date of such statements. These risks could cause our actual results for 2010 and beyond to differ materially from those expressed in any forward-looking statements by, or on behalf of us, and could negatively affect the Company's operations and stock price performance.

## Overview

Timberland Bancorp, Inc., a Washington corporation, is the holding company for Timberland Bank. The Bank opened for business in 1915 and serves consumers and businesses across Grays Harbor, Thurston, Pierce, King, Kitsap and Lewis counties, Washington with a full range of lending and deposit services through its 22 branches (including its main office in Hoquiam). At June 30, 2010, the Company had total assets of $\$ 732.42$ million and total shareholders' equity of $\$ 85.68$ million. The Company's business activities generally are limited to
passive investment activities and oversight of its investment in the Bank. Accordingly, the information set forth in this report relates primarily to the Bank's operations.

The profitability of the Company's operations depends primarily on its net interest income after provision for loan losses. Net interest income is the difference between interest income, which is the income that the Company earns on interest-earning assets, comprised of primarily loans and investments, and interest expense, the amount the Company pays on its interest-bearing liabilities, which are primarily deposits and borrowings. Net interest income is affected by changes in the volume and mix of interest earning assets, interest earned on those assets, the volume and mix of interest bearing liabilities and interest paid on those interest bearing liabilities. Management strives to match the re-pricing characteristics of the interest earning assets and interest bearing liabilities to protect net interest income from changes in market interest rates and changes in the shape of the yield curve.

The provision for loan losses is dependent on changes in the loan portfolio and management's assessment of the collectability of the loan portfolio as well as prevailing economic and market conditions. The provision for loan losses reflects the amount that the Company believes is adequate to cover potential credit losses in its loan portfolio.

Net income is also affected by non-interest income and non-interest expenses. For the three and nine month periods ended June 30, 2010, non-interest income consisted primarily of service charges and fees on deposit accounts, gain on sale of loans, ATM transaction fees, increase in the cash surrender value of life insurance, servicing income and other operating income. Non-interest income is reduced by net OTTI losses on
investment securities. Non-interest expenses consisted primarily of salaries and employee benefits, premises and equipment, advertising, ATM related expenses, OREO expenses, postage and courier, professional fees, state and local taxes and deposit insurance premiums. Non-interest income and non-interest expenses are affected by the growth of our operations and growth in the number of loan and deposit accounts.

Results of operations may be affected significantly by general and local economic and competitive conditions, changes in market interest rates, governmental policies and actions of regulatory authorities.

The Bank is a community-oriented bank which has traditionally offered a variety of savings products to its retail customers while concentrating its lending activities on real estate mortgage loans. Lending activities have been focused primarily on the origination of loans secured by real estate, including residential construction loans, one- to four-family residential loans, multi-family loans, commercial real estate loans and land loans. The Bank originates adjustable-rate residential mortgage loans that do not qualify for sale in the secondary market. The Bank also originates commercial business loans.

Critical Accounting Policies and Estimates

The Company has identified several accounting policies that as a result of
judgments, estimates and assumptions inherent in those policies, are critical to an understanding of the Company's Condensed Consolidated Financial Statements.

Allowance for Loan Losses. The allowance for loan losses is maintained at a level believed to be sufficient to provide for probable loan losses based on evaluating known and inherent risks in the loan portfolio. The allowance is based upon management's comprehensive analysis of the pertinent factors underlying the quality of the loan portfolio. These factors include changes in the amount and composition of the loan portfolio, actual loss experience, current economic conditions, and detailed analysis of individual loans for which the full collectability may not be assured. The detailed analysis includes methods to estimate the fair value of loan collateral and the existence of potential alternative sources of repayment. The appropriate allowance for loan loss level is estimated based upon factors and trends identified by management at the time condensed consolidated financial statements are prepared.

While the Company believes it has established its existing allowance for loan losses in accordance with GAAP, there can be no assurance that regulators, in reviewing the Company's loan portfolio, will not request the Company to significantly increase or decrease its allowance for loan losses. In addition, because future events affecting borrowers and collateral cannot be predicted with certainty, there can be no assurance that the existing allowance for loan losses is adequate or that substantial increases will not be necessary should the quality of any loans deteriorate as a result of the factors discussed elsewhere in this document. Although management believes the level of the allowance as of June 30,2010 was adequate to absorb probable losses inherent in the loan portfolio, a decline in local economic conditions, results of examinations by the Company's or the Bank's regulators or other factors, could result in a material increase in the allowance for loan losses and may adversely affect the Company's financial condition and results of operations.

Mortgage Servicing Rights. Mortgage servicing rights ("MSRs") are capitalized when acquired through the origination of loans that are subsequently sold with servicing rights retained and are amortized to servicing income on loans sold in proportion to and over the period of estimated net servicing income. The value of MSRs at the date of the sale of loans is determined based on the discounted present value of expected future cash flows using key assumptions for servicing income and costs and prepayment rates on the underlying loans. The estimated fair value is periodically evaluated for impairment by comparing actual cash flows and estimated cash flows from the servicing assets to those estimated at the time servicing assets were originated. The effect of changes in market interest rates on estimated rates of loan prepayments represents the predominant risk characteristic underlying the MSRs portfolio. The Company's methodology for estimating the fair value of

MSRs is highly sensitive to changes in assumptions. For example, the determination of fair value uses anticipated prepayment speeds. Actual prepayment experience may differ and any difference may have a material effect on the fair value. Thus, any measurement of MSRs' fair value is limited by the conditions existing and assumptions as of the date made. Those assumptions may not be appropriate if they are applied at different times.

OTTIs (Other-Than-Temporary Impairments) in the Estimated Fair Value of

Investment Securities. Unrealized losses on available for sale and held to maturity investment securities are evaluated at least quarterly to determine whether declines in value should be considered "other than temporary" and therefore be subject to immediate loss recognition through earnings for the portion related to credit losses. Although these evaluations involve significant judgment, an unrealized loss in the fair value of a debt security is generally deemed to be temporary when the fair value of the security is less than the recorded value primarily as a result of changes in interest rates, when there has not been significant deterioration in the financial condition of the issuer, and it is more likely than not the company will not have to sell the security before recovery of its cost basis. An unrealized loss in the value of an equity security is generally considered temporary when the estimated fair value of the security is less than the recorded value primarily as a result of current market conditions and not a result of deterioration in the financial condition of the issuer or the underlying collateral (in the case of mutual funds) and the Company has the intent and the ability to hold the security for a sufficient time to recover the recorded value. Other factors that may be considered in determining whether a decline in the value of either a debt or equity security is "other than temporary" include ratings by recognized rating agencies; capital strength and near-term prospects of the issuer, and recommendation of investment advisors or market analysts. Therefore, continued deterioration of current market conditions could result in additional impairment losses recognized within the Company's investment portfolio.

Goodwill. Goodwill is initially recorded when the purchase price paid for an acquisition exceeds the estimated fair value of the net identified tangible and intangible assets acquired and liabilities assumed. Goodwill is presumed to have an indefinite useful life and is analyzed annually for impairment. An annual test is performed during the third quarter of each fiscal year, or more frequently if indicators of potential impairment exist, to determine if the recorded goodwill is impaired. If the estimated fair value of the Company's sole reporting unit exceeds the recorded value, goodwill is not considered impaired and no additional analysis is necessary.

One of the circumstances evaluated when determining if an impairment test of goodwill is needed more frequently than annually is the extent and duration that the Company's market capitalization (total common shares outstanding multiplied by current stock price) is less than the total equity applicable to common shareholders. During the quarter ended June 30, 2010, the Company engaged a third party firm to perform the annual test for goodwill impairment.
The test concluded that recorded goodwill was not impaired. As of June 30 , 2010, there have been no events or changes in the circumstances that would indicate a potential impairment to recorded goodwill. No assurance can be given, however, that the Company will not record an impairment loss on goodwill in the future.

Other Real Estate Owned and Other Repossessed Assets. Other real estate owned and other repossessed assets consist of properties or assets acquired through or by deed in lieu of foreclosure, and are recorded initially at the estimated fair value of the properties less estimated costs of disposal. Costs relating to the development and improvement of the properties or assets are capitalized while costs relating to holding the properties or assets are expensed. Valuations are periodically performed by management, and a charge to earnings is recorded if the recorded value of a property exceeds its estimated net realizable value.

Comparison of Financial Condition at June 30, 2010 and September 30, 2009

The Company's total assets increased by $\$ 30.74$ million, or $4.4 \%$, to $\$ 732.42$ million at June 30,2010 from $\$ 701.68$ million at September 30, 2009. The increase was primarily attributable to an increase in cash
equivalents and short-term CDs held for investment, which was partially offset by a decrease in net loans receivable.

Net loans receivable decreased by $\$ 14.08$ million, or $2.6 \%$, to $\$ 533.13$ million at June 30, 2010 from $\$ 547.21$ million at September 30, 2009. The decrease was primarily due to a significant decrease in construction and land development loan balances during the nine months ended June 30 , 2010, which was partially offset by increases in commercial real estate loan balances, multi-family loan balances, one- to four-family loan balances and commercial business loan balances.

Total deposits increased by $\$ 62.32$ million, or $12.3 \%$, to $\$ 567.99$ million at June 30, 2010 from $\$ 505.66$ million at September 30, 2009, primarily as a result of increases in N.O.W. checking account balances and CD account balances.

Shareholders' equity decreased by $\$ 1.52$ million, or $1.7 \%$, to $\$ 85.68$ million at June 30, 2010 from $\$ 87.20$ million at September 30,2009 . The decrease was primarily due to a net loss for the nine months ended June 30, 2010, which was partially offset by a reduction in the accumulated other comprehensive loss equity component, due to a reduction in unrealized losses on investment securities.

A more detailed explanation of the changes in significant balance sheet categories follows:

Cash Equivalents and CDs Held for Investment: Cash equivalents and CDs held for investment increased by $\$ 40.73$ million, or $58.4 \%$, to $\$ 110.44$ million at June 30, 2010 from $\$ 69.71$ million at September 30, 2009. The increase in cash equivalents and short-term CDs was primarily due to increased deposits and the Company's decision to increase its liquidity position for regulatory and asset-liability management purposes.

Mortgage-backed Securities and Other Investments: Mortgage-backed securities and other investments decreased by $\$ 3.38$ million, or $16.4 \%$, to $\$ 17.18$ million at June 30, 2010 from $\$ 20.56$ million at September 30, 2009. The decrease was primarily as a result of regular amortization and prepayments on mortgage-backed securities and OTTI charges recorded on private label residential mortgage-backed securities. The securities on which the OTTI charges were recognized were acquired from the in-kind redemption of the Company's investment in the AMF family of mutual funds in June 2008. For additional information, see Note 3 of the Notes to Condensed Consolidated Financial Statements contained in "Item 1, Financial Statements."

Loans: Net loans receivable decreased by $\$ 14.08$ million, or $2.6 \%$ to $\$ 533.13$ million at June 30,2010 from $\$ 547.21$ million at September 30, 2009. The decrease in the portfolio was primarily a result of a $\$ 57.96$ million decrease in construction loan balances (net of undisbursed portion of construction loans in process), a $\$ 2.84$ million decrease in consumer loan balances and a $\$ 1.96$ million decrease in land loan balances. These decreases to net loans receivable were partially offset by a $\$ 27.13$ million increase in commercial real estate loan balances, a $\$ 7.49$ million increase in multi-family loan balances, |  |
| :--- |
| b | 25 million increase in one- to four-family loan balances and a $\$ 4.34$ million increase in commercial business loan balances. The decrease in the construction and land development loan balances was primarily due to loan

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payoffs, construction projects being completed and converted to permanent financing, loan charge-offs and changes in the Company's underwriting standards for these types of loans, which has decreased the level of construction and land development loan originations.

Loan originations decreased to $\$ 133.24$ million for the nine months ended June 30, 2010 from $\$ 236.99$ million for the nine months ended June 30, 2009, primarily due to a decrease in the demand for single family home loan refinances. The Company continued to sell longer-term fixed rate loans for asset liability management purposes and to generate non-interest income. The Company sold fixed rate one- to four-family mortgage loans totaling $\$ 43.72$ million for the nine months ended June 30 , 2010 compared to $\$ 140.88$ million for the nine months ended June 30, 2009.

For additional information, see Note 5 of the Notes to Condensed Consolidated Financial Statements contained in "Item 1, Financial Statements."

Premises and Equipment: Premises and equipment decreased by $\$ 517,000$, or $2.9 \%$ to $\$ 17.53$ million at June 30,2010 from $\$ 18.05$ million at September 30 , 2009. The decrease was primarily a result of depreciation.

Other Real Estate Owned ("OREO"): OREO and other repossessed assets increased by $\$ 4.77$ million, or $58.3 \%$ to $\$ 12.96$ million at June 30,2010 from $\$ 8.19$ million at September 30, 2009. At June 30, 2010, OREO consisted of 28 individual properties and two other repossessed assets. The properties consisted of two condominium projects totaling $\$ 3.95$ million, three land development projects totaling $\$ 3.65$ million, ten single family homes totaling $\$ 2.88$ million, ten land parcels totaling $\$ 1.34$ million and three commercial real estate properties totaling $\$ 1.13$ million.

Goodwill and CDI: The value of goodwill at $\$ 5.65$ million at June 30, 2010 remained unchanged from September 30, 2009. The amortized value of the CDI decreased to $\$ 612,000$ at June 30,2010 from $\$ 755,000$ at September 30, 2009 . The decrease was attributable to scheduled amortization of the CDI.

Prepaid FDIC Insurance Assessment: The prepaid FDIC insurance assessment increased to $\$ 3.57$ million at June 30,2010 due to the FDIC's new requirement to prepay three year's worth of estimated insurance fees on December 31, 2009.

Deposits: Deposits increased by $\$ 62.32$ million, or $12.3 \%$ to $\$ 567.99$ million at June 30,2010 from $\$ 505.66$ million at September 30,2009 . The increase was primarily a result of a $\$ 37.40$ million increase in N.O.W. checking account balances, a $\$ 23.65$ million increase in $C D$ account balances, a $\$ 7.53$ million increase in savings account balances and a $\$ 1.72$ million increase in non-interest bearing account balances. These increases were partially offset by a $\$ 7.97$ million decrease in money market account balances. The increase in N.O.W. account balances was primarily a result of the Company's checking account promotions. The increase in CD account balances was primarily a result of increased demand for CD accounts by customers in the Company's market areas. The Company experienced deposit inflows due to a number of customers transferring funds from other financial institutions during the nine months ended June 30, 2010.

FHLB Advances and Other Borrowings: FHLB advances and other borrowings decreased by $\$ 30.00$ million, or $28.6 \%$, to $\$ 75.00 \mathrm{million}$ at June 30,2010 from $\$ 105.00 \mathrm{million}$ at September 30,2009 as the Bank used a portion of its liquid
assets to repay maturing FHLB advances and FRB borrowings. For additional information, see "Borrowing Maturity Schedule" set forth below.

Shareholders' Equity: Total shareholders' equity decreased by $\$ 1.52$ million, or $1.7 \%$, to $\$ 85.68$ million at June 30,2010 from $\$ 87.20$ million at September 30, 2009. The decrease was primarily due to a $\$ 2.15$ million net loss and the payment and accrual of $\$ 907,000$ in dividends to common and preferred shareholders and was partially offset by a $\$ 1.28$ million reduction in the accumulated other comprehensive loss equity component, due to a reduction in unrealized losses on investment securities.

As previously noted, in May 2010, the FRB denied the Company's request to pay cash dividends on its outstanding Series A Preferred Stock held by the Treasury. Cash dividends on the Series A Preferred Stock are cumulative and accrue and compound on each subsequent date. Accordingly, during the deferral period, the Company will continue to accrue, and reflect in the condensed consolidated financial statements, the deferred dividends on the outstanding Series A Preferred Stock.

As a result of not receiving permission from the $F R B$, the company did not make the May 2010 dividend payment as of June 30, 2010. At June 30, 2010, the Company had unpaid preferred stock dividends in arrears of $\$ 208,000$. If the Company does not make six quarterly dividend payments on the Series A Preferred Stock, whether or not consecutive, the Treasury will have the right to appoint two directors to the Company's board of directors until all accrued but unpaid dividends have been paid.

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In May 2010, the $F R B$ denied the Company's request to pay cash dividends on its common stock. The Company's ability to pay dividends with respect to common stock is subject to obtaining approval from the $F R B$ and the Treasury and is restricted until the obligations under the Series A Preferred Stock are brought current.

Non-performing Assets: Non-performing assets consist of non-accrual loans, non-accrual investment securities, and OREO and other repossessed assets. At June 30, 2010, four loans totaling $\$ 1.20$ million were 90 days or more past due and still accruing interest. At September 30, 2009, five loans totaling $\$ 796,000$ were 90 days or more past due and still accruing interest. Non-performing assets to total assets decreased to 5.12\% at June 30, 2010 from 5.41\% at September 30, 2009, as non-accrual loans decreased by $\$ 8.26$ million. Offsetting this decrease to non-performing assets was $\$ 4.77$ million increase to OREO and other repossessed assets and a $\$ 3.01$ million increase to non-accrual investment securities.

Total non-performing loans of $\$ 21.03$ million at June 30,2010 were comprised of 66 loans and 44 credit relationships. Included in these non-performing loans at June 30, 2010 were:

* Seven commercial real estate loans totaling $\$ 4.96$ million (of which the largest had a balance of $\$ 2.84$ million)
* 22 land loans totaling $\$ 4.85$ million (of which the largest had a balance of $\$ 835,000$ )
* 12 single family home loans totaling $\$ 3.46$ million (of which the largest had a balance of $\$ 722,000$ )
* Seven land development loans totaling $\$ 3.21$ million (of which the largest had a balance of $\$ 1.49$ million)
* Seven single family speculative home loans totaling $\$ 2.08$ million
(of which the largest had a balance of $\$ 767,000$ )
* Two condominium construction loans totaling $\$ 1.93$ million (of which
the largest had a balance of $\$ 1.60$ million)
* One single family construction loan with a balance of $\$ 274,000$
* Four home equity loans totaling $\$ 114,000$
* Two commercial business loans totaling $\$ 98,000$
* Two consumer loans totaling $\$ 64,000$

The Company had net charge-offs totaling $\$ 11.82$ million for the nine months ended June 30, 2010 compared to $\$ 2.98$ million for the nine months ended June 30, 2009. The charge-offs during the nine months ended June 30, 2010 were primarily associated with construction loans and land loans. In recognition of a real estate market that reflected lower valuations during the period net charge-offs consisted of the following:

* $\$ 4.48$ million on land development loans
* $\$ 2.86$ million on land loans
* $\quad \$ 1.73$ million on condominium construction loans
* $\$ 1.41$ million on commercial real estate loans
* $\$ 547,000$ on single-family construction loans
* $\$ 313,000$ on single-family speculative construction loans
* \$319,000 on home equity and consumer loans
* $\$ 162,000$ on single family loans

For additional information, see Note 5 of the Notes to Condensed Consolidated Financial Statements contained in "Item 1, Financial Statements."

## Deposit Breakdown

The following table sets forth the composition of the Company's deposit balances.

| At | At |  |
| :---: | :---: | :---: |
| June 30, 2010 | September 30, 2009 |  |

(In thousands)

| Non-interest bearing | \$ 52,018 | \$ 50,295 |
| :---: | :---: | :---: |
| N.O.W. checking | 154,753 | 117,357 |
| Savings | 66,134 | 58,609 |
| Money market accounts | 54,506 | 62,478 |
| CDs under \$100 | 148,864 | 135,242 |
| CDs \$100 and over | 91,710 | 77,926 |
| CDs brokered |  | 3,754 |
| Total deposits | \$567,985 | \$505,661 |

## Borrowing Maturity Schedule

The Company has short- and long-term borrowing lines with the FHLB of Seattle with total credit on the lines equal to $30 \%$ of the Bank's total assets, limited by available collateral. Borrowings are considered short-term when the original maturity is less than one year. FHLB advances consisted of the following:

| At June 30, | At September 30, |
| :---: | :---: | :---: | :---: |
| 2010 | 2009 |


| Short-term | \$ - | - -\% | \$ | - -\% |
| :---: | :---: | :---: | :---: | :---: |
| Long-term | 75,000 | 100.0 | 95,000 | 100.0 |
| Total FHLB advances | \$75,000 | 100.0\% | \$95,000 | 100.0\% |

The long-term borrowings mature at various dates through September 2017 and bear interest at rates ranging from 3.49\% to 4.66\%. The weighted average interest rate on FHLB borrowings at June 30, 2010 was 4.03\%. Principal reduction amounts due for future years ending September 30 are as follows (in thousands):

| Remainder of 2010 | \$ - - |
| :---: | :---: |
| 2011 | 20,000 |
| 2012 | 10,000 |
| 2013 | - - |
| 2014 | - - |
| Thereafter | 45,000 |
| Total | \$75,000 |

A portion of these advances have a putable feature and may be called by the FHLB earlier than the above schedule indicates.

The Company also maintains a short-term borrowing line with the Federal Reserve Bank of San Francisco with total credit based on eligible collateral. As of June 30, 2010, the Company had a borrowing line capacity of $\$ 40.18$ million of which the Company did not have an amount outstanding. As of September 30, 2009 the Company had $\$ 10.00$ million outstanding on the borrowing line with the Federal Reserve Bank of San Francisco.

The Company has also been approved for a $\$ 10.00$ million overnight borrowing line with Pacific Coast Bankers Bank ("PCBB"). The borrowing line may be reduced or withdrawn at any time and must be collateralized. As of June 30, 2010 and September 30, 2009, the Company did not have any outstanding advances on this borrowing line. As of June 30, 2010 and September 30, 2009, the Company did not have any collateral pledged for this borrowing line.

Comparison of Operating Results for the Three and Nine Months Ended June 30, 2010 and 2009

The Company reported net income of $\$ 804,000$ for the quarter ended June 30, 2010 compared to net income of $\$ 1.06$ million for the quarter ended June 30, 2009. Net income available to common shareholders after adjusting for the preferred stock dividend and the preferred stock discount accretion was

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$\$ 543,000$ for the quarter ended June 30,2010 compared to $\$ 769,000$ for the quarter ended June 30, 2009. The decrease in net income was primarily a result of decreased non-interest income during the current period. Diluted earnings per common share were $\$ 0.08$ for the quarter ended June 30, 2010 compared to $\$ 0.12$ for the quarter ended June 30, 2009.

The Company reported a net loss of $\$(2.15$ million) for the nine months ended June 30, 2010 compared to net income of $\$ 27,000$ for the nine months ended June 30, 2009. Net loss to common shareholders after adjusting for the preferred stock dividend and the preferred stock discount accretion was $\$(2.93$ million) for the nine months ended June 30,2010 compared to a net loss of $\$(489,000)$ for the nine months ended June 30, 2009. The increased loss was primarily a result of increased provisions for loan losses, decreased non-interest income and increased non-interest expenses. Loss per diluted common share was $\$(0.44)$ for the nine months ended June 30, 2010 compared to a loss per diluted common share of $\$(0.07)$ for the nine months ended June 30, 2009.

A more detailed explanation of the income statement categories is presented below.

Net Income (Loss): Net income for the quarter ended June 30, 2010 decreased by $\$ 254,000$, or $24.0 \%$, to $\$ 804,000$ from net income of $\$ 1.06$ million for the quarter ended June 30, 2009. Net income available to common shareholders after adjusting for preferred stock dividends of $\$ 208,000$ and preferred stock discount accretion of $\$ 53,000$ was $\$ 543,000$, or $\$ 0.08$ per diluted common share for the quarter ended June 30, 2010, compared to $\$ 769,000$, or $\$ 0.12$ per diluted common share, for the quarter ended June 30, 2009.

The $\$ 0.04$ decrease in income per diluted common share was primarily the result of a $\$ 733,000$ ( $\$ 484,000$ net of income tax $-\$ 0.07$ per diluted common share) decrease in non-interest income and a $\$ 49,000$ ( $\$ 32,000$ net of income tax $\$ 0.01$ per diluted common share) increase non-interest expense. These decreases to earnings per diluted common share were partially offset by a $\$ 250,000$ ( $\$ 165,000$ net of income tax $-\$ 0.02$ per diluted common share) decrease in the provision for loan losses and a $\$ 199,000$ ( $\$ 131,000$ net of income tax $-\$ 0.02$ per diluted common share) increase in net interest income.

The Company reported a net loss for the nine months ended June 30, 2010 of $\$(2.15$ million) compared to net income of $\$ 27,000$ for the nine months ended June 30, 2009. Net loss to common shareholders after adjusting for preferred stock dividends of $\$ 624,000$ and preferred stock discount accretion of $\$ 156,000$ was $\$(2.93$ million), or $\$(0.44)$ per diluted common share for the nine months ended June 30, 2010, compared to a net loss to common shareholders of $\$(489,000)$, or $\$(0.07)$ per diluted common share for the nine months ended June 30, 2009.

The $\$ 0.37$ increase in loss per diluted common share for the nine months ended June 30, 2010 was primarily the result of a $\$ 1.26$ million $(\$ 832,000$ net of income tax - $\$ 0.12$ per diluted common share) increase in non-interest expenses, a $\$ 1.15$ million $(\$ 760,000$ net of income tax - $\$ 0.12$ per diluted common share) decrease in non-interest income, a $\$ 1.05$ million ( $\$ 696,000$ net of income tax - $\$ 0.11$ per diluted common share) increase in the
provision for loan losses and a $\$ 264,000$ increase in preferred stock dividends accrued and preferred stock accretion which increased the net loss to common shareholders by approximately $\$ 0.04$ per diluted common share. These increases
to the loss per diluted common share were partially offset by a $\$ 155,000$ ( $\$ 102,000$ net of income tax $-\$ 0.02$ per diluted common share) increase to net interest income.

Net Interest Income: Net interest income increased by $\$ 199,000$, or $3.2 \%$, to $\$ 6.39$ million for the quarter ended June 30,2010 from $\$ 6.19$ million for the quarter ended June 30,2009 . The increase in net interest income was primarily attributable to an increased level of average interest earning assets which was partially offset by margin compression due to an increased level of relatively low yielding cash equivalents and other liquid assets.

Total interest and dividend income decreased by $\$ 509,000$ or $5.3 \%$, to $\$ 9.10$ million for the quarter ended June 30,2010 from $\$ 9.61$ million for the quarter ended June 30,2009 as the yield on interest earning assets decreased to 5. $49 \%$ from 5.99\%. The decrease in the weighted average yield on interest earning assets was primarily a result of an increase in the amount of lower yielding cash equivalents and other liquid assets and a change in the composition of the loan portfolio as the level of higher yielding construction loans decreased. Total interest expense decreased by $\$ 708,000$, or $20.7 \%$, to $\$ 2.71$ million for the quarter ended June 30,2010 from $\$ 3.42$ million for the quarter ended June 30,2009 as the average rate paid on interest bearing liabilities decreased to $1.86 \%$ for the quarter ended June 30,2010 from $2.51 \%$ for the quarter ended June 30, 2009. The decrease in funding costs was primarily a result of a decrease in overall market rates and a decrease in the level of average FHLB advances. The net interest margin decreased to $3.85 \%$ for the quarter ended June 30, 2010 from $3.86 \%$ for the quarter ended June 30, 2009. The reversal of interest income on loans placed on non-accrual status during the quarter ended June 30,2010 reduced the net interest margin by approximately eight basis points.

Net interest income increased by $\$ 155,000$, or $0.8 \%$ to $\$ 19.23$ million for the nine months ended June 30,2010 from $\$ 19.07$ million for the nine months ended June 30,2009 . The increase in net interest income was primarily attributable to an increased level of average interest earning assets which was partially offset by margin compression due to an increased level of relatively low yielding cash equivalents and other liquid assets.

Total interest and dividend income decreased by $\$ 1.84$ million or $6.2 \%$ to $\$ 27.60$ million for the nine months ended June 30,2010 from $\$ 29.44$ million for the nine months ended June 30,2009 as the yield on interest earning assets decreased to $5.61 \%$ from $6.23 \%$. The decrease in the weighted average yield on interest earning assets was primarily a result of an increase in the amount of lower yielding cash equivalents and other liquid assets and a change in the composition of the loan portfolio as the level of higher yielding construction loans decreased. Total interest expense decreased by $\$ 1.99$ million, or $19.2 \%$, to $\$ 8.37$ million for the nine months ended June 30,2010 from $\$ 10.36$ million for the nine months ended June 30,2009 as the average rate paid on interest bearing liabilities decreased to $1.96 \%$ for the nine months ended June 30,2010 from 2.58\% for the nine months ended June 30, 2009. The decrease in funding costs was primarily a result of a decrease in overall market rates and a decrease in the level of average FHLB advances. The net interest margin decreased to $3.91 \%$ for the nine months ended June 30, 2010 from 4.03\% for the nine months ended June 30, 2009. The margin compression was primarily due to an increased level of liquid assets with lower yields and the reversal of interest income on loans placed on non-accrual status during the nine months ended June 30, 2010. The reversal of interest income on loans placed on non-accrual status during the nine months ended June 30, 2010 reduced the net interest margin by approximately 13 basis points.

Average Balances, Interest and Average Yields/Cost The following tables sets forth, for the periods indicated, information regarding average balances of assets and liabilities as well as the total dollar amounts (in thousands) of interest income from average interest-earning assets and interest expense on average interest-bearing liabilities and average yields and costs. Such yields and costs for the periods indicated are derived by dividing income or expense by the average daily balance of assets or liabilities, respectively, for the periods presented.


Total liabilities
and shareholders' equity \$721,001 \$688,411

## $\$ 721,001$ <br> $=======$

| Net interest income | \$6,391 | \$6,192 |
| :---: | :---: | :---: |
| Interest rate spread | 3.63\% | 3.48\% |
| Net interest margin (5) | 3.85\% | 3.86\% |
| Ratio of average |  |  |
| interest-earning |  |  |
| assets to average |  |  |
| interest-bearing |  |  |
| liabilities | 113.61\% | 117.36\% |

(1) Interest yield on loans and mortgage-backed securities is calculated assuming a $30 / 360$ basis; interest yield on all other categories is based on daily interest basis.
(2) Average balances include non-accrual loans.
(3) Includes FHLB, FRB and PCBB advances with original maturities of less than one year and other short-term borrowings-repurchase agreements.
(4) Includes FHLB advances with original maturities of one year or greater.
(5) Net Interest income divided by total average interest earning assets.

|  | Nine Months Ended June 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  |  | 2009 |  |  |
|  | Average Balance | Interest and Dividends | Yield/ Cost | Average Balance | Interest and Dividends | $\begin{gathered} \text { Yield/ } \\ \text { Cost } \end{gathered}$ |
| Interest-earning assets: (1) |  |  | ---- |  |  |  |
| Loans receivable(2) | \$558,587 | \$26,661 | 6.38\% | \$565,274 | \$28,229 | 6.68\% |
| Mortgage-backed and investment securities | 18,045 | 695 | 5.14 | 26,893 | 1,081 | 5.36 |
| FHLB stock and equity securities | 6,672 | 27 | 0.52 | 6,650 | 29 | 0.58 |
| Federal funds sold | - | - | - | 11,666 | 36 | 0.41 |
| Interest-bearing deposits | 72,543 | 218 | 0.40 | 19,938 | 62 | 0.42 |
| Total interest-earning assets | 655,847 | 27,601 | 5.61 | 630,421 | 29,437 | 6.23 |
| Non-interest-earning assets | 55,704 |  |  | 46,388 |  |  |
| Total assets | 711,551 |  |  | 676,809 |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Savings accounts | 62,596 | 333 | 0.71 | 55,108 | 291 | 0.71 |

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Rate Volume Analysis
The following table sets forth the effects of changing rates and volumes on the net interest income on the Company. Information is provided with respect to the (i) effects on interest income attributable to change in volume (changes in volume multiplied by prior rate), and (ii) effects on interest income attributable to changes in rate (changes in rate multiplied by prior volume), and (iii) the net change (sum of the prior columns). Changes in rate/volume have been allocated to rate and volume variances based on the absolute values of each.


Provision for Loan Losses: The provision for loan losses decreased $\$ 250,000$, or $25.0 \%$, to $\$ 750,000$ for the quarter ended June 30,2010 from $\$ 1.00$ million for the quarter ended June 30, 2009. Net charge-offs during the three months ended June 30,2010 exceeded the quarterly provision expense primarily due to the charge-off of $\$ 5.1$ million in impairments previously identified and factored into prior quarter's provisions. The decrease in provisions for the
three months ended June 30, 2010 compared to the three months ended June 30, 2009 was primarily due to a decreased level of non-performing loans and a decrease in the Bank's construction and land development loan portfolio.

The provision for loan losses increased $\$ 1.06$ million, or $14.1 \%$, to $\$ 8.55$ million for the nine months ended June 30,2010 from $\$ 7.49$ million for the nine months ended June 30, 2009. The increased provisions for the nine months ended June 30, 2010 were primarily the result of an increase in the level of net charge-offs, and uncertainties in real estate values in certain market areas of the Pacific Northwest.

The Company has established a comprehensive methodology for determining the provision for loan losses. On a quarterly basis the Company performs an analysis that considers pertinent factors underlying the quality of the loan portfolio. The factors include changes in the amount and composition of the loan portfolio, historic loss experience for various loan segments, changes in economic conditions, delinquency rates, a detailed analysis of impaired loans, and other factors to determine an appropriate level of allowance for loan losses. Management's analysis for the three and nine months ended June 30, 2010, also placed greater emphasis on the Company's construction and land development loan portfolio and the effect of various factors such as geographic and loan type concentrations. Based on its comprehensive analysis, management believes the allowance for loan losses of $\$ 10.90$ million at June 30,2010 ( $2.00 \%$ of loans receivable and loans held for sale and $51.8 \%$ of nonperforming loans) is adequate to provide for probable losses based on an evaluation of known and inherent risks in the loan portfolio at that date. Impaired loans are subjected to an impairment analysis to determine an appropriate reserve amount to be held against each loan. The aggregate principal impairment amount determined at June 30, 2010 was $\$ 495,000$. The allowance for loan losses was $\$ 12.44$ million $(2.23 \%$ of loans receivable and $49.5 \%$ of non-performing loans) at June 30, 2009. The Company had net charge-offs of $\$ 11.82$ million during the nine months ended June 30, 2010 and net charge-offs of $\$ 2.98$ million for the nine months ended June 30, 2009.

Non-accrual and 90 day past due loans decreased $\$ 7.85$ million to $\$ 22.23$ million at June 30,2010 from $\$ 30.08$ million at September 30, 2009. For additional information, see the section entitled "Non-performing Assets" included herein.

While management believes the estimates and assumptions used in its determination of the adequacy of the allowance are reasonable, there can be no assurance that such estimates and assumptions will not be proven incorrect in the future, or that the actual amount of future provisions will not exceed the amount of past provisions or that any increased provisions that may be required will not adversely impact the Company's financial condition and results of operations. In addition, the determination of the amount of the Bank's allowance for loan losses is subject to review by bank regulators as part of the routine examination process, which may result in the establishment of additional reserves based upon their analysis of information available to them at the time of their examination. In addition, because future events affecting borrowers and collateral cannot be predicted with certainty, there can be no assurance that the existing allowance for loan losses is adequate or that substantial increases will not be necessary should the quality of any loans deteriorate. Any material increase in the allowance for loan losses would adversely affect the Company's financial condition and results of operations. For additional information, see Note 5 of the Notes to Condensed Consolidated Financial Statements contained in "Item 1, Financial Statements."

Non-interest Income: Total non-interest income decreased $\$ 733,000$, or $27.4 \%$, to $\$ 1.94$ million for the quarter ended June 30,2010 from $\$ 2.67$ million for the quarter ended June 30, 2009. This decrease was primarily a result of a $\$ 932,000$ decrease in gains on sale of loans. The decreased income from loan
sales was primarily a
result of a decrease in the dollar value of residential mortgage loans sold in the secondary market during the three months ended June 30,2010 . The sale of fixed rate one-to four-family mortgage loans totaled $\$ 11.40 \mathrm{million}$ for the three months ended June 30,2010 compared to $\$ 69.62$ million for the three months ended June 30,2009 . The higher loan sales during the three months ended June 30,2009 was primarily due to increased refinancing activity that was attributable to low interest rates for 30 -year fixed rates loans. Partially offsetting this decrease to non-interest income was a $\$ 22,000$ valuation recovery on MSRs for the quarter ended June 30, 2010 compared to a $\$ 169,000$ valuation write down allowance on MSRs for the quarter ended June 30 , 2009.

Total non-interest income decreased by $\$ 1.15$ million, or $21.0 \%$ to $\$ 4.34$ million for the nine months ended June 30,2010 from $\$ 5.49$ million for the nine months ended June 30 , 2009. This decrease was primarily a result of a $\$ 1.48$ million decrease in gains on sale of loans and a $\$ 132,000$ decrease in BOLI income. The decreased income from loan sales was primarily a result of a decrease in the dollar value of residential mortgage loans sold in the secondary market during the nine months ended June 30, 2010. The sale of fixed rate one-to four-family mortgage loans totaled $\$ 43.72$ million for the nine months ended June 30,2010 compared to $\$ 141.18$ million for the nine months ended June 30 , 2009. The higher loan sales during the nine months ended June 30,2009 was primarily due to increased refinancing activity that was attributable to lower interest rates for 30 -year fixed rates loans. The higher BOLI income for the nine months ended June 30,2009 was primarily due to a $\$ 134,000$ non-recurring gain associated with transferring a portion of the BOLI portfolio to a new insurance company. Partially offsetting these decreases to non-interest income was a $\$ 267,000$ increase in ATM transaction fees and a $\$ 203,000$ decrease in the net OTTI loss on investment securities. Also impacting the comparison was a $\$ 169,000$ valuation write-down allowance on MSRs for the nine months ended June 30, 2009.

Non-interest Expense: Total non-interest expense increased by $\$ 49,000$, or $0.8 \%$, to $\$ 6.42$ million for the quarter ended June 30,2010 from $\$ 6.37$ million for the quarter ended June 30 , 2009. This increase was primarily a result of a $\$ 198,000$ increase in salaries and employee benefits expense, which was partially offset by an $\$ 83,000$ decrease in FDIC insurance expense and a $\$ 73,000$ decrease in postage and courier expenses. The increase in salaries and employee benefit expense was primarily a result of a decreased level of loan originations. Under GAAP, the portion of a loan origination fee that is attributable to the estimated employee costs to generate the loan is recorded as a reduction to salaries and employee benefit expense. With the decrease in loan originations, the loan originations fees that reduced salaries and employee benefits expense decreased by $\$ 200,000$ during the quarter ended June 30, 2010 compared to the quarter ended June 30, 2009. The decrease in FDIC insurance expense was primarily due to the special assessment of $\$ 300,000$ that the Bank paid during the quarter ended June 30, 2009.

Total non-interest expense increased by $\$ 1.26$ million, or $7.3 \%$ to $\$ 18.61$ million for the nine months ended June 30,2010 from $\$ 17.35$ million for the nine months ended June 30, 2009. This increase was primarily a result of a $\$ 737,000$ increase in FDIC insurance expense, a $\$ 221,000$ increase in the Company's general liability insurance expense, a $\$ 215,000$ increase in OREO and

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other repossessed items expense and a $\$ 201,000$ increase in salaries and employee benefits expense. The increase in FDIC insurance expense was primarily due to increased assessment rates and a non-recurring accrual adjustment which increased the expense for the nine months ended June 30, 2010 by $\$ 400,000$. Without the non-recurring adjustment the FDIC insurance expense would have been $\$ 923,000$ for the nine months ended June 30, 2010 compared to $\$ 586,000$ for the nine months ended June 30, 2009. The increase in general liability insurance cost was primarily due to increased insurance costs for financial institutions in this economic cycle. The increase in OREO related expenses was primarily a result of valuation write-downs based on updated appraisals received for several Bank owned properties.

Provision (Benefit) for Income Taxes: The provision for income taxes decreased $\$ 79,000$ to $\$ 356,000$ for the quarter ended June 30, 2010 from $\$ 435,000$ for the quarter ended June 30,2009 primarily as a result of decreased income before income taxes. The Company's effective tax rate was $30.7 \%$ for the quarter ended June 30,2010 and $29.1 \%$ for the quarter ended June 30, 2009. The benefit for income taxes increased by $\$ 1.13$

41
million to $\$ 1.44$ million for the nine months ended June 30, 2010 from a net benefit of $\$ 305,000$ for the nine months ended June 30,2009 primarily as a result of an increased loss before taxes.

## Liquidity

The Company's primary sources of funds are customer deposits, proceeds from principal and interest payments on loans and mortgage-backed securities, proceeds from the sale of loans, proceeds from maturing securities and maturing CDs held for investment, FHLB advances, and other borrowings. While maturities and the scheduled amortization of loans are a predictable source of funds, deposit flows and mortgage prepayments are greatly influenced by general interest rates, economic conditions and competition.

An analysis of liquidity should include a review of the Condensed Consolidated Statement of Cash Flows for the nine months ended June 30, 2010. The Condensed Consolidated Statement of Cash Flows includes operating, investing and financing categories. Operating activities include net loss, which is adjusted for non-cash items, and increases or decreases in cash due to changes in assets and liabilities. Investing activities consist primarily of proceeds from maturities and sales of securities, purchases of securities, and the net change in loans. Financing activities present the cash flows associated with the Company's deposit accounts, other borrowings and stock related transactions.

The Company's total cash and cash equivalents increased by $\$ 28.79$ million, or $43.3 \%$ to $\$ 95.26$ million at June 30,2010 from $\$ 66.46$ million at September 30 , 2009. The increase in liquid assets was primarily reflected in an increase in interest bearing deposits in other banks.

The Bank must maintain an adequate level of liquidity to ensure the availability of sufficient funds for loan originations and deposit withdrawals, to satisfy other financial commitments and to take advantage of investment opportunities. The Bank generally maintains sufficient cash and short-term investments to meet short-term liquidity needs. At June 30, 2010, the Bank's regulatory liquidity ratio (net cash, and short-term and marketable
assets, as a percentage of net deposits and short-term liabilities) was 19.34\%. The Bank maintained an uncommitted credit facility with the FHLB of Seattle that provided for immediately available advances up to an aggregate amount equal to $30 \%$ of total assets, limited by available collateral, under which $\$ 75.00$ million was outstanding and $\$ 99.79$ million was available for additional borrowings at June 30, 2010. The Bank also maintains a short-term borrowing line with the Federal Reserve Bank with total credit based on eligible collateral. At June 30,2010 , the Bank had $\$ 40.18$ million available for borrowings with the Federal Reserve Bank and there was no outstanding balance on this borrowing line. The Bank has also been approved for a $\$ 10.00$ million overnight borrowing line with PCBB, which must be collateralized. At June 30, 2010, the Bank had not pledged any collateral for this borrowing line and there was no outstanding balance.

Liquidity management is both a short and long-term responsibility of the Bank's management. The Bank adjusts its investments in liquid assets based upon management's assessment of (i) expected loan demand, (ii) projected loan sales, (iii) expected deposit flows, and (iv) yields available on interest-bearing deposits. Excess liquidity is invested generally in interest-bearing overnight deposits, federal funds sold, and other short-term investments. If the Bank requires funds that exceed its ability to generate them internally, it has additional borrowing capacity with the FHLB of Seattle and the Federal Reserve Bank.

The Bank's primary investing activity is the origination of one- to four-family mortgage loans, commercial mortgage loans, construction loans, land loans, consumer loans, and commercial business loans. At June 30, 2010, the Bank had loan commitments totaling $\$ 43.34$ million and undisbursed loans in process totaling $\$ 15.78$ million. The Bank anticipates that it will have sufficient funds available to meet current loan commitments. CDs that are scheduled to mature in less than one year from June 30,2010 totaled $\$ 186.65$ million. Historically, the Bank has been able to retain a significant amount of its non-brokered certificates of deposit as they mature. At June 30, 2010, the Bank had no brokered deposits.

[^1]The following table compares the Company's and the Bank's actual capital
amounts at June 30,2010 to its minimum regulatory capital requirements at that date (dollars in thousands):

(1) Reflects the higher Tier 1 leverage capital ratio that the Bank is required to comply with under terms of the Bank MOU with the FDIC and the Division. Also reflects that the Bank is required to maintain Tier 1 risk adjusted capital ratio and Total risk-based capital ratio at or above the "well capitalized" thresholds under the terms of the Bank MOU.

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    TIMBERLAND BANCORP, INC. AND SUBSIDIARIES
                        KEY FINANCIAL RATIOS AND DATA
(Dollars in thousands, except per share data)
```

| Three Months Ended | Nine Months Ended |
| :---: | :---: |
| June 30, | June 30, <br> 2010 2009 |

PERFORMANCE RATIOS:

| Return (loss) on average assets (1) | $0.45 \%$ | $0.61 \%$ | $(0.40 \%)$ | $0.01 \%$ |
| :--- | :--- | :--- | :--- | ---: | ---: |
| Return (loss) on average equity (1) | $3.78 \%$ | $4.79 \%$ | $(3.31 \%)$ | $0.04 \%$ |
| Net interest margin (1) | $3.85 \%$ | $3.86 \%$ | $3.91 \%$ | $4.03 \%$ |
| Efficiency ratio | $77.08 \%$ | $71.88 \%$ | $78.97 \%$ | $70.64 \%$ |


|  | $\begin{array}{r} \text { At } \\ \text { June } 30 \\ 2010 \end{array}$ | At September 30, 2009 | $\begin{array}{r} \text { At } \\ \text { June } 30, \\ 2009 \end{array}$ |
| :---: | :---: | :---: | :---: |
| ASSET QUALITY RATIOS: |  |  |  |
| Non-performing loans | \$21,031 | \$29,287 | \$25,113 |
| Non-performing investment securities | 3,482 | 477 | 175 |

OREO \& other repossessed assets
Total non-performing assets (2)

$$
\begin{array}{r}
12,957 \\
------- \\
\$ 37,470 \\
========
\end{array}
$$

Non-performing assets to total as
Allowance for loan losses to non-都
performing loans
Allowance for loan losses to total loans Troubled debt restructured loans (3)
Past due 90 day and still accruing

## Book Values:

Book value per common share
Less: goodwill and core deposit
intangible

Tangible book value per common share (4)
$\qquad$
(1) Annualized
(2) Non-performing assets include non-accrual loans, non-accrual investment securities, other real estate owned and other repossessed assets
(3) At June $30,2010, \$ 5,464$ of the $\$ 14,359$ in troubled debt restructured loans were on non-accrual status and included in non-performing loans. At September 30, 2009, all troubled debt restructured loans were on nonaccrual status and included in total non-performing loans.
(4) Calculation subtracts goodwill and core deposit intangible from the equity component

|  | Three Months Ended June 30, |  | Nine Months Ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2010 | 2009 |
| AVERAGE BALANCE SHEET: |  |  |  |  |
| Average total loans | \$552,055 | \$562,105 | \$558,587 | \$565,274 |
| Average total interest earning assets <br> (1) | 663,511 | 641,468 | 655,847 | 630,421 |
| Average total assets | 721,001 | 688,411 | 711,551 | 676,809 |
| Average total interest bearing deposits | 508,185 | 450,974 | 492,999 | 438,762 |
| Average FHLB advances \& other borrowings | 75,859 | 95,612 | 79,352 | 97,954 |
| Average shareholders' equity | 85,101 | 88,433 | 86,732 | 85,445 |

(1) Includes loans on non-accrual status

$$
44
$$

Item 3. Quantitative and Qualitative Disclosures About Market Risk
There were no material changes in information concerning market risk from the information provided in the Company's Form $10-K$ for the fiscal year ended September 30, 2009.

Item 4T. Controls and Procedures
(a) Evaluation of Disclosure Controls and Procedures: An evaluation of the Company's disclosure controls and procedures (as defined in Rule 13a-15 (e) of the Securities Exchange Act of 1934 (the "Exchange Act")) was carried out under the supervision and with the participation of the Company's Chief Executive Officer, Chief Financial Officer and several other members of the Company's senior management as of the end of the period covered by this report. The Company's Chief Executive Officer and Chief Financial Officer concluded that as of June 30, 2010 the Company's disclosure controls and procedures were effective in ensuring that the information required to be disclosed by the Company in the reports it files or submits under the Exchange Act is (i) accumulated and communicated to the Company's management (including the Chief Executive Officer and Chief Financial Officer) in a timely manner to allow timely decisions regarding required disclosure, and (ii) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.
(b) Changes in Internal Controls: There have been no changes in our internal control over financial reporting (as defined in $13 a-15(f)$ of the Exchange Act) that occurred during the quarter ended Jume 30,2010 , that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting. The Company continued, however, to implement suggestions from its internal auditor and independent auditors to strengthen existing controls. The Company does not expect that its disclosure controls and procedures and internal control over financial reporting will prevent all errors and fraud. A control procedure, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control procedure are met. Because of the inherent limitations in all control procedures, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns in controls or procedures can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any control procedure is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; as over time, controls may become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control procedure, misstatements due to error or fraud may occur and not be detected.

## PART II. OTHER INFORMATION

Item 1. Legal Proceedings
Neither the Company nor the Bank is a party to any material legal proceedings at this time. From time to time, the Bank is involved in various claims and legal actions arising in the ordinary course of business.

Item 1A. Risk Factors
Listed below are updates to the risk factors provided in the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2009 ("2009 Form $\left.10-K^{\prime \prime}\right)$. These updates should be read in conjunction with the 2009 Form 10-K.

The Company and the Bank are required to comply with the terms of separate memorandums of understanding issued by their respective regulators and lack of compliance could result in additional regulatory actions.

As previously disclosed in the 2009 Form 10-K, in December 2009, the Federal Deposit Insurance Corporation ("FDIC") and the Washington State Department of Financial Institutions, Division of Banks ("Division") determined that the Bank required supervisory attention and on December 29 , 2009 entered into an agreement on a Memorandum of Understanding with the Bank (the "Bank MOU"). Under that agreement, the Bank must among other things, maintain Tier 1 Capital of not less than $10.0 \%$ of the Bank's adjusted total assets and maintain capital ratios above "well capitalized" thresholds as defined under FDIC Rules and Regulations; obtain the prior consent from the FDIC and Division prior to the Bank declaring a dividend to its holding company; and not engage in any transactions that would materially change the Bank's balance sheet composition including growth in total assets of five percent or more or significant changes in funding sources, such as by increasing brokered deposits, without the prior non-objection of the FDIC.

In addition on February 1, 2010, the Federal Reserve Bank of San Francisco ("FRB") determined that the Company required additional supervisory attention and entered into a Memorandum of Understanding with the Company (the "Company MOU"). Under the terms of the Company MOU, the Company, without prior written approval, or non-objection, of the $F R B$, may not:

* appoint any new director or senior executive officer or change the responsibilities of any current senior executive officers;
* receive dividends or any other form of payment or distribution representing a reduction in capital from the Bank;
* declare or pay any dividends, or make any other capital distributions;
* incur, renew, increase, or guarantee any debt;
* issue any trust preferred securities; and
* purchase or redeem any of its stock.

Following the effective date of the Company MOU, the Company is required to provide the $F R B$ with progress reports regarding its compliance with the provisions of the Company MOU.

The Bank MOU and the Company MOU will remain in effect until stayed, modified, terminated or suspended by the FDIC and the Division or FRB, as the case may be. If either the Company or the Bank was found not in compliance with their respective MOU, it could be subject to various remedies, including among others, the power to enjoin "unsafe or unsound" practices, to require affirmative action to correct any conditions resulting from any violation or practice, to direct an increase in capital, to restrict growth, to remove officers and / or directors, and to assess civil monetary penalties. Management of the Company and the Bank have been taking action and implementing programs to comply with the requirements of the Company MOU and the Bank MOU, respectively. Compliance will be determined by the FDIC, Division and FRB. Any of these regulators may determine in their sole discretion that the issues raised by the Company MOU or the Bank MOU have not been addressed satisfactorily, or that any current or past actions, violations or deficiencies could be the subject of further regulatory enforcement actions. Such enforcement actions could involve penalties or further limitations on the Company's business and negatively affect its ability to
implement its business plan, pay dividends on its common stock or the value of its common stock, as well as its financial condition and result of operations.

On May 17, 2010, the $F R B$ denied the Company's request to pay dividends on its Series A Preferred Stock (issued under TARP) and its common stock for the March 31, 2010 quarter. There can be no assurance that our regulators will approve such payments or dividends in the future. The Company may not declare or pay dividends on its common stock or, with certain exceptions, repurchase common stock without first having
paid all cumulative preferred dividends that are due. If dividends on the Series A Preferred Stock are not paid for six quarters, whether or not consecutive, the Treasury has the right to appoint two members to the Board of Directors of the Company.

Financial reform legislation recently enacted by Congress will, among other things, tighten capital standards, create a new Consumer Financial Protection Bureau and result in new laws and regulations that are expected to increase our costs of operations.

Congress recently enacted the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act"). This new law will significantly change the current bank regulatory structure and affect the lending, deposit, investment, trading and operating activities of financial institutions and their holding companies. The Dodd-Frank Act requires various federal agencies to adopt a broad range of new implementing rules and regulations, and to prepare numerous studies and reports for Congress. The federal agencies are given significant discretion in drafting the implementing rules and regulations, and consequently, many of the details and much of the impact of the Dodd-Frank Act may not be known for many months or years.

Certain provisions of the Dodd-Frank Act are expected to have a near term impact on the Company. For example, one year after the date of enactment a provision of the Dodd-Frank Act eliminates the federal prohibitions on paying interest on demand deposits, thus allowing businesses to have interest bearing checking accounts. Depending on competitive responses, this significant change to existing law could have an adverse impact on the Company's interest expense and deposit balances.

The Dodd-Frank Act also broadens the base for Federal Deposit Insurance Corporation insurance assessments. Assessments will now be based on the average consolidated total assets less tangible equity capital of a financial institution. The Dodd-Frank Act also permanently increases the maximum amount of deposit insurance for banks, savings institutions and credit unions to $\$ 250,000$ per depositor, retroactive to January 1,2009 , and non-interest bearing transaction accounts have unlimited deposit insurance through December 31, 2013.

The Dodd-Frank Act will require publicly traded companies to give stockholders a non-binding vote on executive compensation and so-called "golden parachute" payments, and authorizes the Securities and Exchange Commission to promulgate rules that would allow stockholders to nominate their own candidates using a company's proxy materials. The legislation also directs the Federal Reserve Board to promulgate rules prohibiting excessive compensation paid to bank holding company executives, regardless of whether the company is publicly traded or not.

The Dodd-Frank Act creates a new Consumer Financial Protection Bureau with broad powers to supervise and enforce consumer protection laws. The Consumer Financial Protection Bureau has broad rule-making authority for a wide range of consumer protection laws that apply to all banks and savings institutions, including the authority to prohibit "unfair, deceptive or abusive" acts and practices. The Consumer Financial Protection Bureau has examination and enforcement authority over all banks and savings institutions with more than \$10 billion in assets. Financial institutions such as the Bank, with \$10 billion or less in assets will continue to be examined for compliance with the consumer laws by their primary bank regulators.

It is difficult to predict at this time what specific impact the Dodd-Frank Act and the yet to be written implementing rules and regulations will have on community banks. However, it is expected that at a minimum they will increase our operating and compliance costs and could increase our interest expense.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds Not applicable

Item 3. Defaults Upon Senior Securities
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See discussion in Item 2 of Part 1 with respect to cumulative preferred stock dividends in arrears, which discussion is incorporated here by reference.

Item 4. Removed and Reserved
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Item 5. Other Information
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None to be reported.

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Item 6. Exhibits
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(a) Exhibits
3.1 Articles of Incorporation of the Registrant (1)
3.2 Certificate of Designation relating to the Company's Fixed Rate Cumulative Perpetual Preferred Stock Series A (2)
3.3 Bylaws of the Registrant (1)
3.4 Amendment to Bylaws (3)
4.1 Warrant to purchase shares of Company's common stock dated December 23, 2008 (2)
4.2 Letter Agreement (including Securities Purchase Agreement Standard Terms attached as Exhibit A) dated December 23, 2008 between the Company and the United States Department of the Treasury (2)
10.1 Employee Severance Compensation Plan, as revised (4)
10.2 Employee Stock Ownership Plan (4)
10.3 1999 Stock Option Plan (5)
10.4 Management Recognition and Development Plan (5)
10.5 2003 Stock Option Plan (6)
10.6 Form of Incentive Stock Option Agreement (7)

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10.7 Form of Non-qualified Stock Option Agreement (7)
10.8 Form of Management Recognition and Development Award
    Agreement (7)
10.9 Employment Agreement between the Company and the Bank and
    Michael R. Sand (8)
10.10 Employment Agreement between the Company and the Bank and
    Dean J. Brydon (8)
10.11 Form of Compensation Modification Agreements (2)
31.1 Certification of Chief Executive Officer Pursuant to Section
    3 0 2 ~ o f ~ t h e ~ S a r b a n e s ~ O x l e y ~ A c t ~
31.2 Certification of Chief Financial Officer Pursuant to Section
    302 of the Sarbanes Oxley Act
3 2 ~ C e r t i f i c a t i o n s ~ o f ~ C h i e f ~ E x e c u t i v e ~ O f f i c e r ~ a n d ~ C h i e f ~ F i n a n c i a l
Officer Pursuant to Section 906 of the Sarbanes Oxley Act
(1) Incorporated by reference to the Registrant's Registration
    Statement on Form S-1 (333- 35817).
(2) Incorporated by reference to the Registrant's Current Report on
Form 8-K filed on December 23, 2008.
(3) Incorporated by reference to the Registrant's Annual Report on
    Form 10-K for the year ended September 30, 2002.
(4) Incorporated by reference to the Registrant's Quarterly Report
on Form 10-Q for the quarter ended December 31, 1997; and to the
Registrant's Current Report on Form 8-K dated April 13, 2007,
and to the Registrant's Current Report on Form 8-K dated
December 18, 2007.
(5) Incorporated by reference to the Registrant's 1999 Annual
Meeting Proxy Statement dated December 15, 1998.
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(6) Incorporated by reference to the Registrant's 2004 Annual Meeting Proxy Statement dated December 24, 2003.
(7) Incorporated by reference to the Registrant's Annual Report on Form 10-K for the year ended September 30, 2005.
(8) Incorporated by reference to the Registrant's Current Report on Form 8-K dated April 13, 2007.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934 , the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Timberland Bancorp, Inc.
/s/Michael R. Sand
Date: August 6, 2010


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Date: August 6, 2010

/s/Dean J. Brydon
By: ----------------------------------
Dean J. Brydon
Chief Financial Officer
(Principal Financial Officer)

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EXHIBIT INDEX<br>Exhibit No.<br>Description of Exhibit<br>31.1 Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act<br>31.2 Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act<br>32 Certification Pursuant to Section 906 of the Sarbanes-Oxley Act


[^0]:    See notes to unaudited condensed consolidated financial statements

[^1]:    Capital Resources

    Federally-insured state-chartered banks are required to maintain minimum levels of regulatory capital. Under current FDIC regulations, insured state-chartered banks generally must maintain (i) a ratio of Tier leverage capital to total assets of at least $4.0 \%$ to $5.0 \%$ (ii) a ratio of Tier 1 capital to risk weighted assets of at least $4.0 \%$ and (iii) a ratio of total capital to risk weighted assets of at least 8.0\%. The Bank is currently required to maintain a well capitalized status and a Tier 1 leverage capital ratio of at least $10.0 \%$ under terms of a Memorandum of Understanding with the FDIC and the Washington Department of Financial Institutions, Division of Banks (the "Bank MOU"). For additional information regarding the Bank MOU, see "Item 1A, Risk Factors The Company and the Bank are required to comply with the terms of separate memoranda of understanding issued by their respective regulators and lack of compliance could result in additional regulatory actions."

    At June 30, 2010, the Bank was in compliance with all applicable capital requirements.

