

INTEGRYS ENERGY GROUP, INC.  
Form 10-Q  
November 04, 2010

---

---

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D. C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2010

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

| Commission<br>File Number | Registrant; State of Incorporation;<br>Address; and Telephone Number  | IRS Employer<br>Identification No. |
|---------------------------|---|------------------------------------|
| 1-11337                   | INTEGRYS ENERGY GROUP, INC.<br>(A Wisconsin Corporation)<br>130 East Randolph Drive<br>Chicago, Illinois 60601-6207<br>(312) 228-5400 | 39-1775292                         |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Edgar Filing: INTEGRYS ENERGY GROUP, INC. - Form 10-Q

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

Common stock, \$1 par value,  
77,582,022 shares outstanding at  
November 1, 2010

---

---

INTEGRYS ENERGY GROUP, INC.  
FORM 10-Q FOR THE QUARTER ENDED SEPTEMBER 30, 2010

TABLE OF CONTENTS

|         |   | Page    |
|---------|---|---------|
|         | COMMONLY USED <u>ACRONYMS</u>   | 4       |
|         | <u>FORWARD-LOOKING STATEMENTS</u>   | 5       |
| PART I. | FINANCIAL INFORMATION   | 7       |
| Item 1. | FINANCIAL STATEMENTS (Unaudited)  | 7       |
|         | Condensed Consolidated Statements of <u>Income</u>  | 7       |
|         | Condensed Consolidated <u>Balance</u> Sheets  | 8       |
|         | Condensed Consolidated Statements of <u>Cash Flows</u>  | 9       |
|         | CONDENSED <u>NOTES</u> TO FINANCIAL STATEMENTS OF<br>Integrys Energy Group, Inc. and Subsidiaries | 10 – 51 |
|         |   | Page    |
|         | Note 1 Financial Information  | 10      |
|         | Note 2 Cash and Cash Equivalents  | 10      |
|         | Note 3 Risk Management Activities   | 11      |
|         | Note 4 Restructuring Expense  | 17      |
|         | Note 5 Dispositions   | 18      |
|         | Note 6 Impairment Losses on Property, Plant,<br>and Equipment                                     | 23      |
|         | Note 7 Investments in Affiliates, at Equity<br>Method   | 23      |
|         | Note 8 Inventories  | 24      |
|         | Note 9 Goodwill and Other Intangible Assets   | 24      |
|         | Note 10 Short-Term Debt and Lines of Credit   | 26      |
|         | Note 11 Long-Term Debt  | 28      |
|         | Note 12 Asset Retirement Obligations  | 29      |
|         | Note 13 Income Taxes  | 29      |
|         | Note 14 Commitments and Contingencies   | 30      |
|         | Note 15 Guarantees  | 37      |
|         | Note 16 Employee Benefit Plans  | 38      |
|         | Note 17 Stock-Based Compensation  | 39      |
|         | Note 18 Comprehensive Income (Loss)   | 41      |
|         | Note 19 Common Equity   | 41      |
|         | Note 20 Variable Interest Entities  | 43      |
|         | Note 21 Fair Value  | 43      |
|         | Note 22 Miscellaneous Income  | 47      |
|         | Note 23 Regulatory Environment  | 47      |
|         | Note 24 Segments of Business  | 51      |

|                |   |         |
|----------------|---|---------|
| <u>Item 2.</u> | Management's Discussion and Analysis of Financial Condition and Results of Operations | 54 – 81 |
| <u>Item 3.</u> | Quantitative and Qualitative Disclosures About Market Risk                            | 82 – 83 |
| <u>Item 4.</u> | Controls and Procedures   | 84      |

|                   | Page  |
|-------------------|---|
| <u>PART II.</u>   | 85  |
| OTHER INFORMATION |   |
| <u>Item 1.</u>    | 85  |
| Legal Proceedings |   |
| <u>Item 1A.</u>   | 85  |
| Risk Factors      |   |
| <u>Item 6.</u>    | 85  |
| Exhibits          |   |
| <u>Signature</u>  | 86  |
| <u>EXHIBIT</u>    | 87  |
| <u>INDEX</u>      |   |
| 10.1              | Integrys Energy Group, Inc. Deferred Compensation Plan, as Amended and Restated Effective January 1, 2011 (Incorporated by reference to Exhibit 10.1 to Integrys Energy Group's Form 8-K filed September 22, 2010)                                      |
| 10.2              | Integrys Energy Group, Inc. Pension Restoration and Supplemental Retirement Plan, as Amended and Restated Effective January 1, 2011 (Incorporated by reference to Exhibit 10.2 to Integrys Energy Group's Form 8-K filed September 22, 2010)            |
| 10.3              | Form of Integrys Energy Group, Inc. 2010 Omnibus Incentive Compensation Plan Performance Stock Right Agreement approved September 16, 2010 (Incorporated by reference to Exhibit 10.3 to Integrys Energy Group's Form 8-K filed September 22, 2010)     |
| 10.4              | Form of Integrys Energy Group, Inc. 2010 Omnibus Incentive Compensation Plan Restricted Stock Unit Award Agreement approved September 16, 2010 (Incorporated by reference to Exhibit 10.4 to Integrys Energy Group's Form 8-K filed September 22, 2010) |
| 10.5              | Form of Integrys Energy Group, Inc. 2010 Omnibus Incentive Compensation Plan Nonqualified Stock Option Agreement approved September 16, 2010 (Incorporated by reference to Exhibit 10.5 to Integrys Energy Group's Form 8-K filed September 22, 2010)   |
| 12                | Computation of Ratio of Earnings to Fixed Charges   |
| 31.1              | Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act and Rule 13a-14(a) or 15d-14(a) under the Securities Exchange Act of 1934 for Integrys Energy Group, Inc.  |
| 31.2              | Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act and Rule 13a-14(a) or 15d-14(a) under the Securities Exchange Act of 1934 for Integrys Energy Group, Inc.  |
| 32                | Written Statement of the Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350 for Integrys Energy Group, Inc.   |
| 101*              | Financial statements from the Quarterly Report on Form 10-Q of Integrys Energy Group, Inc. for the quarter ended September 30, 2010, filed on November 3, 2010, formatted in XBRL: (i) the  |

Condensed Consolidated Statements of Income; (ii) the Condensed Consolidated Balance Sheets; (iii) the Condensed Consolidated Statements of Cash Flows; and (iv) the Condensed Notes To Financial Statements tagged as blocks of text.

\* In accordance with Rule 406T of Regulation S-T, the information in these exhibits shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to liability under that section, and shall not be incorporated by reference into any registration statement or other document filed under the Securities Act of 1933, as amended, except as expressly set forth by specific reference in such filing.

#### Commonly Used Acronyms

|       |  |
|-------|--|
| AFUDC | Allowance for Funds Used During Construction           |
| ASC   | Accounting Standards Codification                      |
| ASU   | Accounting Standards Update                            |
| ATC   | American Transmission Company LLC                      |
| EEP   | Enhanced Efficiency Program                            |
| EPA   | United States Environmental Protection Agency          |
| FASB  | Financial Accounting Standards Board                   |
| FERC  | Federal Energy Regulatory Commission                   |
| GAAP  | United States Generally Accepted Accounting Principles |
| IBS   | Integrys Business Support, LLC                         |
| ICC   | Illinois Commerce Commission                           |
| IRS   | United States Internal Revenue Service                 |
| LIFO  | Last-in, first-out                                     |
| MERC  | Minnesota Energy Resources Corporation                 |
| MGU   | Michigan Gas Utilities Corporation                     |
| MISO  | Midwest Independent Transmission System Operator, Inc. |
| MPSC  | Michigan Public Service Commission                     |
| MPUC  | Minnesota Public Utility Commission                    |
| N/A   | Not Applicable   |
| NSG   | North Shore Gas Company                                |
| OCI   | Other Comprehensive Income                             |
| PEC   | Peoples Energy Corporation                             |
| PGL   | The Peoples Gas Light and Coke Company                 |
| PSCW  | Public Service Commission of Wisconsin                 |
| SEC   | United States Securities and Exchange Commission       |
| SFAS  | Statement of Financial Accounting Standards            |
| UPPCO | Upper Peninsula Power Company                          |
| WDNR  | Wisconsin Department of Natural Resources              |
| WPS   | Wisconsin Public Service Corporation                   |
| WRPC  | Wisconsin River Power Company                          |

### Forward-Looking Statements

In this report, Integrys Energy Group and its subsidiaries make statements concerning expectations, beliefs, plans, objectives, goals, strategies, and future events or performance. Such statements are "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements are subject to assumptions and uncertainties; therefore, actual results may differ materially from those expressed or implied by such forward-looking statements. Although Integrys Energy Group and its subsidiaries believe that these forward-looking statements and the underlying assumptions are reasonable, they cannot provide assurance that such statements will prove correct.

Forward-looking statements include, among other things, statements concerning management's expectations and projections regarding earnings, regulatory matters, fuel costs, sources of electric energy supply, coal and natural gas deliveries, remediation costs, environmental and other capital expenditures, liquidity and capital resources, trends, estimates, completion of construction projects, and other matters.

Forward-looking statements involve a number of risks and uncertainties. Some risks that could cause results to differ from any forward-looking statement include those described in Item 1A of Integrys Energy Group's Annual Report on Form 10-K for the year ended December 31, 2009, as may be amended or supplemented in Part II, Item 1A of Integrys Energy Group's subsequently filed Quarterly Reports on Form 10-Q (including this report). Other factors include:

- Resolution of pending and future rate cases and negotiations (including the recovery of deferred costs) and other regulatory decisions impacting Integrys Energy Group's regulated businesses;

- The individual and cumulative impact of recent and future federal and state regulatory changes, including legislative and regulatory initiatives regarding deregulation and restructuring of the electric and natural gas utility industries, financial reform, changes in environmental and other regulations, including but not limited to, greenhouse gas emissions, energy efficiency mandates, renewable energy standards, and reliability standards, and changes in tax and other laws and regulations to which Integrys Energy Group and its subsidiaries are subject;
- Current and future litigation and regulatory proceedings, enforcement actions or inquiries, including but not limited to, manufactured gas plant site cleanup, third-party intervention in permitting and licensing projects, compliance with Clean Air Act requirements at generation plants, and prudence and reconciliation of costs recovered in revenues through an automatic gas cost recovery mechanism;

- The impacts of changing financial market conditions, credit ratings, and interest rates on the liquidity and financing efforts of Integrys Energy Group and its subsidiaries;

- The risks related to executing the strategy change associated with Integrys Energy Group's nonregulated energy services business, including the restructuring of its retail natural gas and retail electric marketing business;

- The risks associated with changing commodity prices (particularly natural gas and electricity) and the available sources of fuel and purchased power, including their impact on margins;

- Resolution of audits or other tax disputes with the IRS and various state, local, and Canadian revenue agencies;

- The effects, extent, and timing of additional competition or regulation in the markets in which Integrys Energy Group's subsidiaries operate;

- The retention of market-based rate authority;

- The risk associated with the value of goodwill or other intangibles and their possible impairment;

- Investment performance of employee benefit plan assets and the related impact on future funding requirements;

- Changes in technology, particularly with respect to new, developing, or alternative sources of generation;

- Effects of and changes in political and legal developments, as well as economic conditions and the related impact on customer demand, including the ability to attract and retain customers in Integrys Energy Group's nonregulated energy services business and to adequately forecast its energy usage for nonregulated customers;





Potential business strategies, including mergers, acquisitions, and construction or disposition of assets or businesses, which cannot be assured to be completed timely or within budgets;  
The direct or indirect effects of terrorist incidents, natural disasters, or responses to such events;  
The effectiveness of risk management strategies, the use of financial and derivative instruments, and the ability to recover costs from customers in rates associated with the use of those strategies and financial and derivative instruments;  
The risk of financial loss, including increases in bad debt expense, associated with the inability of Integrys Energy Group's and its subsidiaries' counterparties, affiliates, and customers to meet their obligations;  
Customer usage, weather, and other natural phenomena;  
The utilization of tax credit and loss carryforwards;  
Contributions to earnings by non-consolidated equity method and other investments, which may vary from projections;  
The effect of accounting pronouncements issued periodically by standard-setting bodies; and  
Other factors discussed elsewhere herein and in other reports filed by Integrys Energy Group from time to time with the SEC.

Except to the extent required by the federal securities laws, Integrys Energy Group and its subsidiaries undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

## INTEGRYS ENERGY GROUP, INC.

CONDENSED CONSOLIDATED STATEMENTS OF  
INCOME (Unaudited)

| (Millions, except per share data)  | Three Months Ended   |                      | Nine Months Ended    |                      |
|--|----------------------|----------------------|----------------------|----------------------|
|  | September 30<br>2010 | September 30<br>2009 | September 30<br>2010 | September 30<br>2009 |
| Nonregulated revenues  | \$399.3              | \$754.0              | \$1,450.1            | \$3,355.3            |
| Utility revenues   | 598.6                | 543.8                | 2,466.0              | 2,570.9              |
| Total revenues   | 997.9                | 1,297.8              | 3,916.1              | 5,926.2              |
| Nonregulated cost of fuel, natural gas, and purchased power                          | 338.0                | 661.7                | 1,293.1              | 3,139.7              |
| Utility cost of fuel, natural gas, and purchased power                               | 232.1                | 220.6                | 1,224.5              | 1,402.6              |
| Operating and maintenance expense  | 254.3                | 238.2                | 764.7                | 804.8                |
| Goodwill impairment loss   | -                    | -                    | -                    | 291.1                |
| Impairment losses on property, plant, and equipment                                  | 43.2                 | -                    | 43.2                 | 0.7                  |
| Restructuring (income) expense   | (0.3 )               | 2.4                  | 8.9                  | 21.5                 |
| Net (gain) loss on Integrys Energy Services' dispositions related to strategy change | (0.2 )               | 0.2                  | 14.6                 | 0.2                  |
| Depreciation and amortization expense  | 69.0                 | 57.5                 | 201.1                | 172.0                |
| Taxes other than income taxes  | 22.7                 | 23.9                 | 71.5                 | 72.5                 |
| Operating income   | 39.1                 | 93.3                 | 294.5                | 21.1                 |
| Miscellaneous income   | 26.3                 | 25.5                 | 71.1                 | 67.2                 |
| Interest expense   | (35.2 )              | (41.7 )              | (111.2 )             | (124.4 )             |
| Other expense  | (8.9 )               | (16.2 )              | (40.1 )              | (57.2 )              |
| Income (loss) before taxes   | 30.2                 | 77.1                 | 254.4                | (36.1 )              |
| Provision for income taxes   | 9.3                  | 28.0                 | 103.9                | 59.3                 |
| Net income (loss) from continuing operations   | 20.9                 | 49.1                 | 150.5                | (95.4 )              |
| Discontinued operations, net of tax  | -                    | 2.3                  | 0.1                  | 2.6                  |
| Net income (loss)  | 20.9                 | 51.4                 | 150.6                | (92.8 )              |
| Preferred stock dividends of subsidiary  | (0.7 )               | (0.7 )               | (2.3 )               | (2.3 )               |
| Noncontrolling interest in subsidiaries  | -                    | 0.4                  | 0.3                  | 0.7                  |
| Net income (loss) attributed to common shareholders                                  | \$20.2               | \$51.1               | \$148.6              | \$(94.4 )            |
| Average shares of common stock   |                      |                      |                      |                      |
| Basic  | 77.7                 | 76.8                 | 77.3                 | 76.8                 |
| Diluted  | 78.1                 | 76.9                 | 77.8                 | 76.8                 |

Edgar Filing: INTEGRYS ENERGY GROUP, INC. - Form 10-Q

Earnings (loss) per common share (basic)

|  |        |        |        |           |
|--|--------|--------|--------|-----------|
| Net income (loss) from continuing operations | \$0.26 | \$0.64 | \$1.92 | \$(1.26 ) |
| Discontinued operations, net of tax          | -      | 0.03   | -      | 0.03      |
| Earnings (loss) per common share (basic)     | \$0.26 | \$0.67 | \$1.92 | \$(1.23 ) |

Earnings (loss) per common share (diluted)

|  |        |        |        |           |
|--|--------|--------|--------|-----------|
| Net income (loss) from continuing operations | \$0.26 | \$0.63 | \$1.91 | \$(1.26 ) |
| Discontinued operations, net of tax          | -      | 0.03   | -      | 0.03      |
| Earnings (loss) per common share (diluted)   | \$0.26 | \$0.66 | \$1.91 | \$(1.23 ) |

|                                     |        |        |        |        |
|-------------------------------------|--------|--------|--------|--------|
| Dividends per common share declared | \$0.68 | \$0.68 | \$2.04 | \$2.04 |
|-------------------------------------|--------|--------|--------|--------|

The accompanying condensed notes are an integral part of these statements.

## INTEGRYS ENERGY GROUP, INC.

| CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)<br>(Millions)   | September<br>30<br>2010 | December<br>31<br>2009 |
|---|-------------------------|------------------------|
| <b>Assets</b>   |                         |                        |
| Cash and cash equivalents   | \$165.3                 | \$44.5                 |
| Collateral on deposit   | 47.3                    | 184.9                  |
| Accounts receivable and accrued unbilled revenues, net of reserves of \$49.9 and \$57.5, respectively           | 497.1                   | 958.0                  |
| Inventories   | 323.9                   | 304.3                  |
| Assets from risk management activities  | 324.0                   | 1,522.1                |
| Regulatory assets   | 120.4                   | 121.1                  |
| Deferred income taxes   | 82.6                    | 92.9                   |
| Assets held for sale  | -                       | 26.5                   |
| Other current assets  | 247.6                   | 257.9                  |
| <b>Current assets</b>   | <b>1,808.2</b>          | <b>3,512.2</b>         |
| <b>Property, plant, and equipment, net of accumulated depreciation of \$2,933.9 and \$2,847.2, respectively</b> |                         |                        |
|   | <b>4,887.3</b>          | <b>4,945.1</b>         |
| Regulatory assets   | 1,438.5                 | 1,434.9                |
| Assets from risk management activities  | 126.7                   | 795.4                  |
| Goodwill  | 642.5                   | 642.5                  |
| Other long-term assets  | 527.4                   | 517.8                  |
| <b>Total assets</b>   | <b>\$9,430.6</b>        | <b>\$11,847.9</b>      |
| <b>Liabilities and Equity</b>   |                         |                        |
| Short-term debt   | \$59.5                  | \$222.1                |
| Current portion of long-term debt   | 477.9                   | 116.5                  |
| Accounts payable  | 378.0                   | 639.4                  |
| Liabilities from risk management activities   | 431.5                   | 1,607.1                |
| Regulatory liabilities  | 96.2                    | 100.4                  |
| Liabilities held for sale   | -                       | 0.3                    |
| Other current liabilities   | 331.8                   | 461.8                  |
| <b>Current liabilities</b>  | <b>1,774.9</b>          | <b>3,147.6</b>         |
| Long-term debt  | 1,912.7                 | 2,394.7                |
| Deferred income taxes   | 703.8                   | 658.2                  |
| Deferred investment tax credits   | 36.4                    | 36.2                   |
| Regulatory liabilities  | 307.1                   | 277.6                  |
| Environmental remediation liabilities   | 651.9                   | 658.8                  |
| Pension and other postretirement benefit obligations  | 617.0                   | 640.7                  |
| Liabilities from risk management activities   | 165.0                   | 783.1                  |
| Asset retirement obligations  | 203.5                   | 194.8                  |
| Other long-term liabilities   | 148.8                   | 147.4                  |
| <b>Long-term liabilities</b>  | <b>4,746.2</b>          | <b>5,791.5</b>         |

## Commitments and contingencies

|  |           |            |
|--|-----------|------------|
| Common stock - \$1 par value; 200,000,000 shares authorized; 77,486,900 shares issued;<br>77,085,543 shares outstanding            | 77.5      | 76.4       |
| Additional paid-in capital   | 2,524.7   | 2,497.8    |
| Retained earnings  | 339.8     | 345.6      |
| Accumulated other comprehensive loss   | (67.2 )   | (44.0 )    |
| Treasury stock and shares in deferred compensation trust   | (16.5 )   | (17.2 )    |
| Total common shareholders' equity  | 2,858.3   | 2,858.6    |
| Preferred stock of subsidiary - \$100 par value; 1,000,000 shares authorized;<br>511,882 shares issued; 510,495 shares outstanding | 51.1      | 51.1       |
| Noncontrolling interest in subsidiaries  | 0.1       | (0.9 )     |
| Total liabilities and equity   | \$9,430.6 | \$11,847.9 |

The accompanying condensed notes are an integral part of these statements.

## INTEGRYS ENERGY GROUP, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

| (Millions)  | Nine Months Ended |                      |
|---|-------------------|----------------------|
|   | 2010              | September 30<br>2009 |
| <b>Operating Activities</b>   |                   |                      |
| Net income (loss)   | \$ 150.6          | \$ (92.8 )           |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities |                   |                      |
| Discontinued operations, net of tax   | (0.1 )            | (2.6 )               |
| Goodwill impairment loss  | -                 | 291.1                |
| Impairment losses on property, plant, and equipment                                     | 43.2              | 0.7                  |
| Depreciation and amortization expense   | 201.1             | 172.0                |
| Recoveries and refunds of regulatory assets and liabilities                             | 20.1              | 30.8                 |
| Net unrealized (gains) losses on nonregulated energy contracts                          | (44.3 )           | 151.1                |
| Nonregulated lower of cost or market inventory adjustments                              | 1.3               | 36.0                 |
| Bad debt expense  | 32.7              | 49.7                 |
| Pension and other postretirement expense  | 50.7              | 47.4                 |
| Pension and other postretirement contributions  | (64.9 )           | (30.9 )              |
| Deferred income taxes and investment tax credit   | 54.2              | (32.2 )              |
| Gain (loss) on sale of assets   | 12.5              | (1.8 )               |
| Equity income, net of dividends   | (10.3 )           | (11.9 )              |
| Other   | 27.6              | (24.4 )              |
| Changes in working capital  |                   |                      |
| Collateral on deposit   | 149.7             | 18.1                 |
| Accounts receivable and accrued unbilled revenues                                       | 440.8             | 1,152.4              |
| Inventories   | (25.2 )           | 347.5                |
| Other current assets  | 0.1               | 86.4                 |
| Accounts payable  | (118.4 )          | (678.5 )             |
| Other current liabilities   | (145.7 )          | (13.5 )              |
| Net cash provided by operating activities   | 775.7             | 1,494.6              |
| <b>Investing Activities</b>   |                   |                      |
| Capital expenditures  | (187.1 )          | (342.3 )             |
| Proceeds from the sale or disposal of assets  | 64.1              | 37.9                 |
| Purchase of equity investments  | (5.1 )            | (23.9 )              |
| Other   | 0.2               | (9.9 )               |
| Net cash used for investing activities  | (127.9 )          | (338.2 )             |
| <b>Financing Activities</b>   |                   |                      |
| Short-term debt, net  | (162.6 )          | (951.9 )             |
| Redemption of notes payable   | -                 | (157.9 )             |

Edgar Filing: INTEGRYS ENERGY GROUP, INC. - Form 10-Q

|  |          |            |
|--|----------|------------|
| Proceeds from sale of borrowed natural gas   | 21.9     | 148.6      |
| Purchase of natural gas to repay natural gas loans   | (6.5 )   | (370.1 )   |
| Issuance of long-term debt   | -        | 230.0      |
| Repayment of long-term debt  | (116.1 ) | (2.0 )     |
| Payment of dividends   |          |            |
| Preferred stock of subsidiary  | (2.3 )   | (2.3 )     |
| Common stock   | (139.3 ) | (155.2 )   |
| Issuance of common stock   | 26.2     | -          |
| Payments made on derivative contracts related to divestitures classified as financing activities | (138.2 ) | -          |
| Other  | (10.2 )  | (4.8 )     |
| Net cash used for financing activities   | (527.1 ) | (1,265.6 ) |
| Change in cash and cash equivalents - continuing operations                                      | 120.7    | (109.2 )   |
| Change in cash and cash equivalents - discontinued operations                                    |          |            |
| Net cash provided by investing activities  | 0.1      | 4.5        |
| Net change in cash and cash equivalents  | 120.8    | (104.7 )   |
| Cash and cash equivalents at beginning of period   | 44.5     | 254.1      |
| Cash and cash equivalents at end of period   | \$ 165.3 | \$ 149.4   |

The accompanying condensed notes are an integral part of these statements



INTEGRYS ENERGY GROUP, INC. AND SUBSIDIARIES  
CONDENSED NOTES TO FINANCIAL STATEMENTS  
September 30, 2010

## NOTE 1--FINANCIAL INFORMATION

The condensed consolidated financial statements of Integrys Energy Group, Inc. have been prepared pursuant to the rules and regulations of the SEC for Quarterly Reports on Form 10-Q and in accordance with GAAP. Accordingly, these condensed consolidated financial statements do not include all of the information and footnotes required by GAAP for annual financial statements. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes in the Integrys Energy Group Annual Report on Form 10-K for the year ended December 31, 2009.

The condensed consolidated financial statements are unaudited, but, in management's opinion, include all adjustments (which, unless otherwise noted, include only normal recurring adjustments) necessary for a fair presentation of such financial statements. Financial results for this interim period are not necessarily indicative of results that may be expected for any other interim period or for the year ending December 31, 2010.

## NOTE 2--CASH AND CASH EQUIVALENTS

Short-term investments with an original maturity of three months or less are reported as cash equivalents.

The following is supplemental disclosure to the Integrys Energy Group Condensed Consolidated Statements of Cash Flows:

| (Millions)                 | Nine Months Ended<br>September 30 |         |
|----------------------------|-----------------------------------|---------|
|                            | 2010                              | 2009    |
| Cash paid for interest     | \$92.0                            | \$100.5 |
| Cash paid for income taxes | 42.4                              | 25.2    |

Significant non-cash transactions were:

| (Millions)  | Nine Months Ended<br>September 30 |        |
|---|-----------------------------------|--------|
|   | 2010                              | 2009   |
| Construction costs funded through accounts payable  | \$13.8                            | \$26.2 |
| Equity issued for reinvested dividends  | 16.9                              | -      |
| Equity issued for stock-based compensation plans  | 3.0                               | -      |
| Intangible assets (customer contracts) received in exchange<br>for risk management assets | -                                 | 17.0   |

## NOTE 3--RISK MANAGEMENT ACTIVITIES

Integrys Energy Group identified additional classes of risk management assets and liabilities as a result of the implementation of FASB ASU 2010-06, "Fair Value Measurements and Disclosures (Topic 820), Improving Disclosures about Fair Value Measurements." As required, this ASU was only applied to disclosures beginning with the quarter ended March 31, 2010, and, therefore, prior periods do not reflect the expanded disclosure requirements.

The following tables show Integrys Energy Group's assets and liabilities from risk management activities.

| (Millions)                    | Balance Sheet Presentation * | September 30, 2010     |                             |
|-------------------------------|------------------------------|------------------------|-----------------------------|
|                               |                              | Risk Management Assets | Risk Management Liabilities |
| <b>Utility Segments</b>       |                              |                        |                             |
| Non-hedge derivatives         |                              |                        |                             |
| Natural gas contracts         | Current                      | \$0.8                  | \$ 37.6                     |
| Natural gas contracts         | Long-term                    | 0.5                    | 4.2                         |
| Financial transmission rights | Current                      | 5.6                    | 0.6                         |
| Petroleum product contracts   | Current                      | 0.3                    | -                           |
| Total commodity contracts     | Current                      | 6.7                    | 38.2                        |
| Total commodity contracts     | Long-term                    | 0.5                    | 4.2                         |
| Cash flow hedges              |                              |                        |                             |
| Natural gas contracts         | Current                      | -                      | 1.1                         |
| Natural gas contracts         | Long-term                    | -                      | 0.2                         |
| <b>Nonregulated Segments</b>  |                              |                        |                             |
| Non-hedge derivatives         |                              |                        |                             |
| Natural gas contracts         | Current                      | 170.5                  | 141.7                       |
| Natural gas contracts         | Long-term                    | 91.0                   | 82.2                        |
| Electric contracts            | Current                      | 142.4                  | 195.3                       |
| Electric contracts            | Long-term                    | 32.5                   | 58.0                        |
| Total commodity contracts     | Current                      | 312.9                  | 337.0                       |
| Total commodity contracts     | Long-term                    | 123.5                  | 140.2                       |
| Foreign exchange contracts    | Current                      | 1.0                    | 1.0                         |
| Foreign exchange contracts    | Long-term                    | 0.3                    | 0.3                         |
| Fair value hedges             |                              |                        |                             |
| Interest rate swaps           | Current                      | 0.9                    | -                           |
| Cash flow hedges              |                              |                        |                             |
| Natural gas contracts         | Current                      | -                      | 16.0                        |
| Natural gas contracts         | Long-term                    | -                      | 2.3                         |
| Electric contracts            | Current                      | 2.5                    | 28.8                        |
| Electric contracts            | Long-term                    | 2.4                    | 17.8                        |
| Total commodity contracts     | Current                      | 2.5                    | 44.8                        |
| Total commodity contracts     | Long-term                    | 2.4                    | 20.1                        |
| Interest rate swaps           | Current                      | -                      | 9.4                         |
|                               | Current                      | 324.0                  | 431.5                       |
|                               | Long-term                    | 126.7                  | 165.0                       |
| <b>Total</b>                  |                              | <b>\$450.7</b>         | <b>\$ 596.5</b>             |

\* All derivatives are recognized on the balance sheet at their fair value unless they qualify for the normal purchases and sales exception. Integrys Energy Group continually assesses its contracts designated as normal and will discontinue the treatment of these contracts as normal if the required criteria are no longer met. Assets and liabilities from risk management activities are classified as current or long-term based upon the maturities of the underlying contracts.

-11-

---

| (Millions)                 | Balance Sheet Presentation * | December 31, 2009      |                             |
|----------------------------|------------------------------|------------------------|-----------------------------|
|                            |                              | Risk Management Assets | Risk Management Liabilities |
| Utility Segments           |                              |                        |                             |
| Non-hedge derivatives      |                              |                        |                             |
| Commodity contracts        | Current                      | \$ 10.8                | \$ 24.7                     |
| Commodity contracts        | Long-term                    | 2.0                    | 1.5                         |
| Cash flow hedges           |                              |                        |                             |
| Commodity contracts        | Current                      | -                      | 0.2                         |
| Commodity contracts        | Long-term                    | -                      | 0.1                         |
| Nonregulated Segments      |                              |                        |                             |
| Non-hedge derivatives      |                              |                        |                             |
| Commodity contracts        | Current                      | 1,503.9                | 1,548.4                     |
| Commodity contracts        | Long-term                    | 787.2                  | 769.5                       |
| Interest rate swaps        | Current                      | -                      | 1.0                         |
| Interest rate swaps        | Long-term                    | -                      | 2.5                         |
| Foreign exchange contracts | Current                      | 1.0                    | 0.9                         |
| Foreign exchange contracts | Long-term                    | 0.9                    | 0.9                         |
| Fair value hedges          |                              |                        |                             |
| Interest rate swaps        | Current                      | 1.8                    | -                           |
| Interest rate swaps        | Long-term                    | 0.8                    | -                           |
| Cash flow hedges           |                              |                        |                             |
| Commodity contracts        | Current                      | 4.6                    | 30.1                        |
| Commodity contracts        | Long-term                    | 4.5                    | 8.6                         |
| Interest rate swaps        | Current                      | -                      | 1.8                         |
|                            | Current                      | 1,522.1                | 1,607.1                     |
|                            | Long-term                    | 795.4                  | 783.1                       |
| Total                      |                              | \$2,317.5              | \$ 2,390.2                  |

\* All derivatives are recognized on the balance sheet at their fair value unless they qualify for the normal purchases and sales exception. Integrys Energy Group continually assesses its contracts designated as normal and will discontinue the treatment of these contracts as normal if the required criteria are no longer met. Assets and liabilities from risk management activities are classified as current or long-term based upon the maturities of the underlying contracts.

The following table shows Integrys Energy Group's cash collateral positions:

| (Millions)                             | September 30, | December 31, |
|--|---------------|--------------|
|  | 2010          | 2009         |
| Cash collateral provided to others     | \$ 47.3       | \$ 184.9     |
| Cash collateral received from others * | 9.4           | 55.2         |

\* Reflected in Other current liabilities on the Condensed Consolidated Balance Sheets.

Certain of Integrys Energy Group's derivative and nonderivative commodity instruments contain provisions that could require "adequate assurance" in the event of a material adverse change in Integrys Energy Group's creditworthiness, or

the posting of additional collateral for instruments in net liability positions, if triggered by a decrease in credit ratings. The following table shows the aggregate fair value of all derivative instruments with specific credit-risk related contingent features that were in a liability position:

| (Millions)               | September 30,<br>2010 | December 31,<br>2009 |
|--------------------------|-----------------------|----------------------|
| Integrys Energy Services | \$ 345.0              | \$ 555.6             |
| Utility segments         | 36.6                  | 24.0                 |

If all of the credit-risk related contingent features contained in commodity instruments (including derivatives, nonderivatives, normal purchase and normal sales contracts, and applicable payables and receivables) had been triggered, Integrys Energy Group's collateral requirement would have been as follows:

Edgar Filing: INTEGRYS ENERGY GROUP, INC. - Form 10-Q

| (Millions)                                | September 30,<br>2010 | December 31,<br>2009 |
|---|-----------------------|----------------------|
| Collateral that would have been required: |                       |                      |
| IntegrYS Energy Services                  | \$ 384.6              | \$ 549.3             |
| Utility segments                          | 26.6                  | 17.0                 |
| Collateral already satisfied:             |                       |                      |
| IntegrYS Energy Services                  |                       |                      |
| Letters of credit                         | 88.5                  | 51.9                 |
| Cash                                      | -                     | -                    |
| Utility segments                          |                       |                      |
| Letters of credit                         | -                     | -                    |
| Cash                                      | -                     | -                    |
| Collateral remaining:                     |                       |                      |
| IntegrYS Energy Services                  | 296.1                 | 497.4                |
| Utility segments                          | 26.6                  | 17.0                 |

Utility Segments

Non-Hedge Derivatives

Utility derivatives include a limited number of natural gas purchase contracts, financial derivative contracts (futures, options, and swaps), and financial transmission rights used to manage electric transmission congestion costs. The futures, options, and swaps were used by both the electric and natural gas utility segments to mitigate the risks associated with the market price volatility of natural gas supply costs and the costs of gasoline and diesel fuel used by utility vehicles.

Derivative instruments at the utilities are entered into in accordance with the terms of the risk management plans approved by their respective Boards of Directors and, if applicable, by their respective regulators. Most energy-related physical and financial derivatives at the utilities qualify for regulatory deferral. These derivatives are marked to fair value; the resulting risk management assets are offset with regulatory liabilities or decreases to regulatory assets, and risk management liabilities are offset with regulatory assets or decreases to regulatory liabilities. Management believes any gains or losses resulting from the eventual settlement of these derivative instruments will be refunded to or collected from customers in rates.

The tables below show the unrealized gains (losses) recorded related to non-hedge derivatives at the utilities.

| (Millions)                    | Financial Statement Presentation  | Three Months<br>Ended<br>September 30 2010 | Nine Months<br>Ended<br>September 30 2010 |
|-------------------------------|---|--|---|
| Natural gas contracts         | Balance Sheet – Regulatory assets (current)                               | \$ (12.9 )                                 | \$ (17.7 )                                |
| Natural gas contracts         | Balance Sheet – Regulatory assets (long-term)                             | (1.1 )                                     | (3.5 )                                    |
| Natural gas contracts         | Balance Sheet – Regulatory liabilities (current)                          | (0.1 )                                     | (0.2 )                                    |
| Natural gas contracts         | Income Statement – Utility cost of fuel, natural gas, and purchased power | (0.2 )                                     | (0.1 )                                    |
| Financial transmission rights | Balance Sheet – Regulatory assets (current)                               | 1.2  | 0.6                                       |
| Financial transmission rights | Balance Sheet – Regulatory liabilities (current)                          | (3.0 )                                     | (0.3 )                                    |
| Petroleum product contracts   | Income Statement – Operating and maintenance expense                      | 0.1  | (0.2 )                                    |



| (Millions)          | Financial Statement Presentation  | Three Months                   | Nine Months                    |
|---------------------|---|--------------------------------|--------------------------------|
|                     |   | Ended<br>September 30,<br>2009 | Ended<br>September 30,<br>2009 |
| Commodity contracts | Balance Sheet – Regulatory assets (current)                               | \$ 54.5                        | \$ 109.1                       |
| Commodity contracts | Balance Sheet – Regulatory assets (long-term)                             | 4.7                            | 9.0                            |
| Commodity contracts | Balance Sheet – Regulatory liabilities (current)                          | (4.6 )                         | 3.1                            |
| Commodity contracts | Balance Sheet – Regulatory liabilities (long-term)                        | (0.8 )                         | (0.7 )                         |
| Commodity contracts | Income Statement – Utility cost of fuel, natural gas, and purchased power | 0.1                            | 0.3                            |
| Commodity contracts | Income Statement – Operating and maintenance expense                      | (0.1 )                         | 0.1                            |

The utilities had the following notional volumes of outstanding non-hedge derivative contracts:

|  | September 30, 2010 |              | December 31, 2009 |              |
|--|--------------------|--------------|-------------------|--------------|
|  | Purchases          | Other        | Purchases         | Other        |
|  |                    | Transactions |                   | Transactions |
| Natural gas (millions of therms)                           | 679.3              | N/A          | 833.2             | N/A          |
| Financial transmission rights (millions of kilowatt-hours) | N/A                | 9,403.7      | N/A               | 4,546.6      |
| Petroleum products (barrels)                               | 52,782.0           | N/A          | 42,823.0          | N/A          |

#### Cash Flow Hedges

PGL uses natural gas contracts designated as cash flow hedges to hedge changes in the price of natural gas used to support operations. These contracts extend through December 2011. PGL had the following notional volumes of outstanding contracts that were designated as cash flow hedges:

|                                  | Purchases          |                   |
|----------------------------------|--------------------|-------------------|
|                                  | September 30, 2010 | December 31, 2009 |
| Natural gas (millions of therms) | 6.0                | 9.6               |

Changes in the fair values of the effective portions of these contracts are included in OCI, net of taxes. Amounts recorded in OCI related to these cash flow hedges will be recognized in earnings when the hedged transactions occur, or if it is probable that the hedged transaction will not occur. The tables below show the amounts related to cash flow hedges recorded in OCI and in earnings.

#### Unrealized Gain (Loss) Recognized in OCI on Derivative Instruments (Effective Portion)

| (Millions)            | Three Months Ended |       | Nine Months Ended |          |
|-----------------------|--------------------|-------|-------------------|----------|
|                       | September 30       |       | September 30      |          |
|                       | 2010               | 2009  | 2010              | 2009     |
| Natural gas contracts | \$(0.5 )           | \$0.2 | \$(1.6 )          | \$(1.0 ) |

#### Loss Reclassified from Accumulated OCI into Income (Effective Portion)

| (Millions)                    | Income Statement Presentation | Three Months Ended |          | Nine Months Ended |          |
|-------------------------------|-------------------------------|--------------------|----------|-------------------|----------|
|                               |                               | September 30       |          | September 30      |          |
|                               |                               | 2010               | 2009     | 2010              | 2009     |
| Settled natural gas contracts |                               | \$(0.2 )           | \$(0.8 ) | \$(0.6 )          | \$(2.2 ) |



Operating and maintenance  
expense

The amount reclassified from accumulated OCI into earnings as a result of the discontinuance of cash flow hedge accounting related to these natural gas contracts was not significant during the three and nine months ended September 30, 2010, and 2009. Cash flow hedge ineffectiveness related to these natural gas contracts also was not significant during the three and nine months ended September 30, 2010, and 2009. When testing for effectiveness, no portion of these derivative instruments was excluded. In the next 12 months, an insignificant pre-tax loss is expected to be recognized in earnings as the hedged transactions occur.

## Nonregulated Segments

## Non-Hedge Derivatives

Integrys Energy Group's nonregulated segments enter into derivative contracts such as futures, forwards, options, and swaps that are not designated as accounting hedges under GAAP. In most cases, these contracts are used to manage commodity price risk associated with customer-related contracts.

The nonregulated segments had the following notional volumes of outstanding non-hedge derivative contracts:

| (Millions)                 | September 30, 2010 |          |                    | December 31, 2009 |           |                    |
|----------------------------|--------------------|----------|--------------------|-------------------|-----------|--------------------|
|                            | Purchases          | Sales    | Other Transactions | Purchases         | Sales     | Other Transactions |
| Commodity contracts        |                    |          |                    |                   |           |                    |
| Natural gas (therms)       | 1,420.7            | 1,507.9  | N/A                | 2,990.4           | 2,917.1   | N/A                |
| Electric (kilowatt-hours)  | 22,515.5           | 19,493.3 | N/A                | 132,200.4         | 125,983.1 | N/A                |
| Interest rate swaps        | N/A                | N/A      | \$ -               | N/A               | N/A       | \$ 219.2           |
| Foreign exchange contracts | \$21.9             | \$21.9   | N/A                | \$35.1            | \$35.1    | N/A                |

Gains (losses) related to non-hedge derivatives are recognized currently in earnings, as shown in the tables below.

| (Millions)            | Income Statement Presentation                                  | Three Months Ended<br>September 30, 2010 | Nine Months Ended<br>September 30, 2010 |
|-----------------------|--|--|---|
| Natural gas contracts | Nonregulated revenue   | \$ 23.7                                  | \$ 32.5                                 |
| Natural gas contracts | Nonregulated revenue<br>(reclassified from<br>accumulated OCI) | (0.5 ) *                                 | (0.9 ) *                                |
| Electric contracts    | Nonregulated revenue   | (12.9 )                                  | (91.1 )                                 |
| Electric contracts    | Nonregulated revenue<br>(reclassified from<br>accumulated OCI) | (0.7 ) *                                 | (2.2 ) *                                |
| Interest rate swaps   | Interest expense   | -  | 0.4                                     |
| Total                 |  | \$ 9.6                                   | \$ (61.3 )                              |

\*Represents amounts reclassified from accumulated OCI related to cash flow hedges that were dedesignated in the current and/or prior periods.

| (Millions)                 | Income Statement Presentation                                  | Three Months Ended<br>September 30, 2009 | Nine Months Ended<br>September 30, 2009 |
|----------------------------|--|--|---|
| Commodity contracts        | Nonregulated revenue   | \$ 19.0                                  | \$ (9.8 )                               |
| Commodity contracts        | Nonregulated revenue<br>(reclassified from<br>accumulated OCI) | (0.3 ) *                                 | (2.3 ) *                                |
| Interest rate swaps        | Interest expense   | (0.8 )                                   | (0.5 )                                  |
| Foreign exchange contracts | Nonregulated revenue   | (0.7 )                                   | (1.8 )                                  |
| Total                      |  | \$ 17.2                                  | \$ (14.4 )                              |

\*

Represents amounts reclassified from accumulated OCI related to cash flow hedges that were dedesignated in the current and/or prior periods.

#### Fair Value Hedges

At PEC, an interest rate swap designated as a fair value hedge is used to hedge changes in the fair value of \$50.0 million of the \$325.0 million PEC Series A 6.9% notes due January 15, 2011. The changes in the fair value of this hedge are recognized currently in earnings, as are the changes in fair value of the hedged item. Unrealized gains (losses) related to the fair value hedge and the related hedged item are shown in the table below.

-15-

---

| (Millions)          | Income Statement Presentation | Three Months Ended<br>September 30 |          | Nine Months Ended<br>September 30 |          |
|---------------------|-------------------------------|------------------------------------|----------|-----------------------------------|----------|
|                     |                               | 2010                               | 2009     | 2010                              | 2009     |
| Interest rate swap  | Interest expense              | \$(1.0 )                           | \$(0.4 ) | \$(1.7 )                          | \$(0.7 ) |
| Debt hedged by swap | Interest expense              | 1.0                                | 0.4      | 1.7                               | 0.7      |
| Total               |                               | \$-                                | \$-      | \$-                               | \$-      |

Fair value hedge ineffectiveness recorded in interest expense on the Condensed Consolidated Statements of Income was not significant for the three and nine months ended September 30, 2010, and 2009. No amounts were excluded from effectiveness testing related to the interest rate swap during the three and nine months ended September 30, 2010, and 2009.

#### Cash Flow Hedges

Natural gas futures, forwards, and swaps that are designated as cash flow hedges extend through December 2013, while electric futures, forwards, and swaps designated as cash flow hedges extend through May 2017. These contracts are used to mitigate the risk of cash flow variability associated with future purchases and sales of natural gas and electricity. In the second quarter of 2010, Integrys Energy Group entered into two interest rate swaps designated as cash flow hedges to hedge the variability in forecasted interest payments on the first \$100.0 million of a debt issuance planned for the fourth quarter of 2010. The nonregulated segments had the following notional volumes of outstanding contracts that were designated as cash flow hedges:

| (Millions)                | September 30, 2010 |       |                       | December 31, 2009 |       |                       |
|---------------------------|--------------------|-------|-----------------------|-------------------|-------|-----------------------|
|                           | Purchases          | Sales | Other<br>Transactions | Purchases         | Sales | Other<br>Transactions |
| Commodity contracts       |                    |       |                       |                   |       |                       |
| Natural gas (therms)      | 257.9              | -     | N/A                   | 5.9               | 8.6   | N/A                   |
| Electric (kilowatt-hours) | 10,822.0           | 19.6  | N/A                   | 7,116.2           | -     | N/A                   |
| Interest rate swaps       | N/A                | N/A   | \$ 100.0              | N/A               | N/A   | \$ 65.6 *             |

\*Notional amount of two interest rate swaps designated as cash flow hedges to hedge the variability in interest payments on an unsecured term loan through June 2010. These interest rate swaps settled in the second quarter of 2010.

Changes in the fair values of the effective portions of contracts designated as cash flow hedges are included in OCI, net of taxes. Amounts recorded in OCI related to cash flow hedges will be recognized in earnings when the hedged transactions occur, or if it is probable that the hedged transaction will not occur. The tables below show the amounts related to cash flow hedges recorded in OCI and in earnings.

| (Millions)            | Unrealized Gain (Loss) Recognized in OCI on Derivative Instruments (Effective Portion) |   |
|-----------------------|--|---|
|                       | Three Months Ended<br>September 30, 2010   | Nine Months Ended<br>September 30, 2010 |
| Natural gas contracts | \$ (15.0 )   | \$ (18.7 )                              |
| Electric contracts    | (27.7 )  | (31.0 )                                 |
| Interest rate swaps   | (0.9 )   | (3.3 )                                  |
| Total                 | \$ (43.6 )   | \$ (53.0 )                              |

Unrealized Gain (Loss) Recognized in OCI on Derivative Instruments (Effective Portion)

Edgar Filing: INTEGRYS ENERGY GROUP, INC. - Form 10-Q

| (Millions)          | Three Months Ended<br>September 30, 2009 | Nine Months Ended<br>September 30, 2009 |
|---------------------|--|---|
| Commodity contracts | \$ (7.1 )                                | \$ (57.6 )                              |
| Interest rate swaps | 0.7                                      | 2.2                                     |
| Total               | \$ (6.4 )                                | \$ (55.4 )                              |

-16-

---

## Gain (Loss) Reclassified from Accumulated OCI into Income (Effective Portion)

| (Millions)                        | Income Statement<br>Presentation | Three Months<br>Ended |   |
|-----------------------------------|----------------------------------|-----------------------|---|
|                                   |                                  | September 30,<br>2010 | Nine Months Ended<br>September 30, 2010 |
| Settled/Realized                  |                                  |                       |   |
| Natural gas contracts             | Nonregulated revenue             | \$ (0.2 )             | \$ (9.0 )                               |
| Electric contracts                | Nonregulated revenue             | 2.2                   | (12.0 )                                 |
| Interest rate swaps               | Interest expense                 | (0.1 )                | 0.4                                     |
| Hedge Designation<br>Discontinued |                                  |                       |   |
| Natural gas contracts             | Nonregulated revenue             | (0.6 )                | 0.2                                     |
| Electric contracts                | Nonregulated revenue             | (0.3 )                | (9.9 )                                  |
| Total                             |                                  | \$ 1.0                | \$ (30.3 )                              |

## Gain (Loss) Reclassified from Accumulated OCI into Income (Effective Portion)

| (Millions)                        | Income Statement<br>Presentation | Three Months<br>Ended |   |
|-----------------------------------|----------------------------------|-----------------------|---|
|                                   |                                  | September 30, 2009    | Nine Months Ended<br>September 30, 2009 |
| Settled/Realized                  |                                  |                       |   |
| Commodity contracts               | Nonregulated revenue             | \$ (42.2 )            | \$ (79.3 )                              |
| Interest rate swaps               | Interest expense                 | 0.3                   | 0.9                                     |
| Hedge Designation<br>Discontinued |                                  |                       |   |
| Commodity contracts               | Nonregulated revenue             | 0.1                   | (0.3 )                                  |
| Total                             |                                  | \$ (41.8 )            | \$ (78.7 )                              |

## Gain (Loss) Recognized in Income on Derivative Instruments (Ineffective Portion and Amount Excluded from Effectiveness Testing)

| (Millions)            | Income Statement<br>Presentation | Three Months<br>Ended |   |
|-----------------------|----------------------------------|-----------------------|---|
|                       |                                  | September 30, 2010    | Nine Months Ended<br>September 30, 2010 |
| Natural gas contracts | Nonregulated revenue             | \$ 1.2                | \$ 1.3                                  |
| Electric contracts    | Nonregulated revenue             | 0.1                   | (0.1 )                                  |
| Total                 |                                  | \$ 1.3                | \$ 1.2                                  |

## Gain (Loss) Recognized in Income on Derivative Instruments (Ineffective Portion and Amount Excluded from Effectiveness Testing)

| (Millions)          | Income Statement<br>Presentation | Three Months<br>Ended |   |
|---------------------|----------------------------------|-----------------------|---|
|                     |                                  | September 30, 2009    | Nine Months Ended<br>September 30, 2009 |
| Commodity contracts | Nonregulated revenue             | \$ 0.4                | \$ (0.9 )                               |

In the next 12 months, subject to changes in market prices of natural gas and electricity, pre-tax losses of \$17.2 million and \$26.8 million related to cash flow hedges of natural gas contracts and electric contracts, respectively, are expected to be recognized in earnings as the hedged transactions occur. These amounts are expected to be substantially offset by the settlement of the related nonderivative hedged contracts. In the next 12 months, subject to changes in interest rates, an insignificant pre-tax loss related to cash flow hedges of interest rate swaps is expected to be amortized into earnings beginning when the related debt is issued.

NOTE 4--RESTRUCTURING EXPENSE

Reductions in Workforce

In an effort to permanently remove costs from its operations, Integrys Energy Group developed a plan at the end of 2009 that included reductions in its workforce. The following table summarizes the activity related to these restructuring costs:

-17-

---

| (Millions)   | Three Months Ended<br>September 30, 2010 | Nine Months Ended<br>September 30, 2010 |
|--|--|---|
| Accrued restructuring costs at beginning of period | \$ 4.0                                   | \$ 18.0                                 |
| Add: Adjustments to accrual during the period      | (0.2 )                                   | 0.1 *                                   |
| Deduct: Cash payments                              | 1.9                                      | 16.2                                    |
| Accrued restructuring costs at end of period       | \$ 1.9                                   | \$ 1.9                                  |

\*Restructuring costs of \$0.3 million were billed to certain companies in accordance with provisions in the operating agreements with these companies that allow Integrys Energy Group to recover a portion of its administrative and general expenses.

### Integrys Energy Services Strategy Change

As part of Integrys Energy Group's decision to reposition its nonregulated energy services business segment to focus on selected retail markets in the United States and investments in energy assets with renewable attributes, the following restructuring costs were expensed:

| (Millions)  | Three Months<br>Ended<br>September 30,<br>2010 | Three Months<br>Ended<br>September 30,<br>2009 | Nine Months<br>Ended<br>September 30,<br>2010 | Nine Months<br>Ended<br>September 30, 2009 |
|---|--|--|---|--|
| Employee-related costs                              | \$ (0.3 )                                      | \$ 0.3   | \$ 1.7  | \$ 11.1                                    |
| Professional fees                                   | -  | 1.7  | 6.4   | 4.7  |
| Software write-offs and<br>accelerated depreciation | -  | 0.2  | -   | 5.4  |
| Miscellaneous                                       | 0.2  | 0.2  | 1.0   | 0.3  |
| Total restructuring (income)<br>expense             | \$ (0.1 )                                      | \$ 2.4   | \$ 9.1  | \$ 21.5                                    |

All of the above costs were related to the Integrys Energy Services segment and were included in the restructuring expense line item on the Condensed Consolidated Statements of Income.

The following table summarizes the activity related to employee-related restructuring expense in 2010. During the first nine months of 2009, no payments were made related to this expense.

| (Millions)  | Three Months Ended<br>September 30, 2010 | Nine Months Ended<br>September 30, 2010 |
|---|--|---|
| Accrued employee-related costs at beginning of period | \$ 2.6                                   | \$ 8.2                                  |
| Add: Employee-related costs expensed                  | (0.3 )                                   | 1.7                                     |
| Deduct: Cash payments                                 | 1.1                                      | 8.7                                     |
| Accrued employee-related costs at end of period       | \$ 1.2                                   | \$ 1.2                                  |

Integrys Energy Group expects to incur total employee-related restructuring expense of approximately \$13 million related to the Integrys Energy Services strategy change by the end of 2010, including \$11.8 million expensed through September 30, 2010, of which \$10.1 million was expensed in 2009.

### NOTE 5--DISPOSITIONS

#### Integrys Energy Services Strategy Change



As part of Integrys Energy Group's decision to reposition its nonregulated energy services business segment to focus on selected retail markets in the United States and investments in energy assets with renewable attributes, Integrys Energy Services completed the following sales.

-18-

---

## Sale of Integrys Energy Services of Texas, LP

In June 2010, Integrys Energy Services sold its Texas retail electric marketing business. The pre-tax gain on the sale of Integrys Energy Services of Texas, LP was \$25.5 million and included a \$0.2 million gain resulting from post closing adjustments received in accordance with the sale agreement during the third quarter of 2010. This pre-tax gain was reported as a component of net (gain) loss on Integrys Energy Services' dispositions related to strategy change in the Condensed Consolidated Statements of Income. Customer sales contracts related to the Texas retail electric marketing business were transferred to the buyer effective June 1, 2010. The underlying commodity supply contracts outstanding at June 30, 2010 were all novated at the end of July 2010.

The following table shows the carrying values of the major classes of assets and liabilities included in the sale at the closing date:

(Millions)

|   |        |
|---|--------|
| Current assets from risk management activities        | \$14.0 |
| Other current assets                                  | 2.2    |
| Long-term assets from risk management activities      | 13.8   |
| Other long-term assets                                | 1.9    |
| Total assets  | \$31.9 |
| Current liabilities from risk management activities   | \$35.2 |
| Long-term liabilities from risk management activities | 27.3   |
| Total liabilities                                     | \$62.5 |

In addition to the above recognized assets and liabilities, commodity contracts not accounted for as derivative instruments were also transferred to the buyer.

## Sale of Remaining Canadian Wholesale Electric Marketing and Trading Portfolio

The majority of Integrys Energy Services' Canadian natural gas and electric power portfolio was sold in September 2009. In May 2010, Integrys Energy Services completed the sale of its remaining Canadian wholesale electric marketing and trading portfolio. The pre-tax losses on these sales for the nine months ended September 30, 2010 and 2009 were \$0.4 million and \$0.2 million, respectively, and were reported as a component of net (gain) loss on Integrys Energy Services' dispositions related to strategy change in the Condensed Consolidated Statements of Income.

The following table shows the carrying values of the major classes of assets and liabilities included in the sale at the May 2010 closing date:

(Millions)

|   |        |
|---|--------|
| Current assets from risk management activities        | \$13.8 |
| Long-term assets from risk management activities      | 10.5   |
| Total assets  | \$24.3 |
| Current liabilities from risk management activities   | \$15.2 |
| Long-term liabilities from risk management activities | 9.5    |
| Total liabilities                                     | \$24.7 |



### Sale of Renewable Energy Certificates Portfolio

In March 2010, Integrys Energy Services sold its environmental markets business, which consisted of a portfolio of long-term renewable energy certificate contracts with generators, wholesalers, municipalities, cooperatives, and large industrial companies. The pre-tax gain on the sale of the renewable energy certificate contracts was \$2.8 million and was reported as a component of net (gain) loss on Integrys Energy Services' dispositions related to strategy change in the Condensed Consolidated Statements of Income.

### Sale of United States Wholesale Electric Marketing and Trading Business

In December 2009, Integrys Energy Services entered into a definitive agreement to sell substantially all of its United States wholesale electric marketing and trading business. Effective February 1, 2010, Integrys Energy Services transferred substantially all of the market risk associated with this business by entering into trades with the buyer that mirrored Integrys Energy Services' underlying wholesale electric contracts. On March 31, 2010, Integrys Energy Services closed on the sale and transferred title to the majority of the underlying commodity contracts, upon which time the corresponding mirror transactions terminated. The majority of the remaining underlying commodity contracts that had not been novated as of March 31, 2010 are expected to be novated, or if never novated, will be settled through the normal course of business, at which time the corresponding mirror transactions will terminate. As of September 30, 2010, approximately 93% of the commodity contracts have been novated, and the corresponding mirror transactions have been terminated.

In connection with this sale, for a two-year period following the closing, Integrys Energy Services will retain counterparty default risk with approximately 50% of the counterparties to the commodity contracts novated. The fair value of the counterparty payment default risk at the date of the sale was \$0.8 million and was reported as a component of other long-term liabilities.

The following table shows the carrying values of the major classes of assets and liabilities included in the sale at the closing date:

(Millions)

|   |           |
|---|-----------|
| Current assets from risk management activities        | \$1,375.5 |
| Long-term assets from risk management activities      | 683.3     |
| Total assets  | \$2,058.8 |
| Current liabilities from risk management activities   | \$1,389.8 |
| Long-term liabilities from risk management activities | 654.3     |
| Total liabilities                                     | \$2,044.1 |

In addition to the above recognized assets and liabilities, commodity contracts not accounted for as derivative instruments were also transferred to the buyer.

In conjunction with the sale, Integrys Energy Services entered into derivative contracts with the buyer to reestablish the economic hedges for the retained United States retail electric business, at the same prices and other terms previously executed through Integrys Energy Services' United States wholesale electric marketing and trading business that was sold. The execution of these new third-party derivative contracts resulted in the following assets and liabilities from risk management activities at the closing date:



(Millions)

|   |        |
|---|--------|
| Current assets from risk management activities        | \$20.3 |
| Long-term assets from risk management activities      | 10.3   |
| Total assets  | \$30.6 |
| Current liabilities from risk management activities   | \$65.6 |
| Long-term liabilities from risk management activities | 23.9   |
| Total liabilities                                     | \$89.5 |

The following table shows the carrying values of the remaining underlying commodity contracts that had not been novated at September 30, 2010:

(Millions)

|   |        |
|---|--------|
| Current assets from risk management activities      | \$39.1 |
| Current liabilities from risk management activities | 15.4   |

The following table shows the carrying values of the remaining mirror transactions associated with the underlying commodity contracts referenced above that had not been novated at September 30, 2010:

(Millions)

|   |        |
|---|--------|
| Current assets from risk management activities      | \$15.6 |
| Current liabilities from risk management activities | 39.3   |

The pre-tax loss on the sale of the United States wholesale electric marketing and trading business for the nine months ended September 30, 2010, was \$64.9 million and was reported as a component of net (gain) loss on Integrys Energy Services' dispositions related to strategy change in the Condensed Consolidated Statements of Income.

In March 2010, Integrys Energy Services closed on the sale of its remaining significant wholesale electric commodity contract with another buyer. The pre-tax gain on the sale of this commodity contract was \$8.7 million and was reported as a component of net (gain) loss on Integrys Energy Services' dispositions related to strategy change in the Condensed Consolidated Statements of Income.

#### Sale of Generation Businesses in New Brunswick, Canada and Northern Maine, and Associated Retail Electric Contracts

In January 2010, Integrys Energy Services closed on the sale of two of its power generation businesses, which owned generation assets in New Brunswick, Canada and Northern Maine, and subsequently closed on the sale of the associated retail electric contracts and standard offer service contracts in Northern Maine in February 2010. The proceeds from the sale of the generation companies and associated retail electric contracts were \$38.5 million. The pre-tax gain on the sales was \$15.7 million and was reported as a component of net (gain) loss on Integrys Energy Services' dispositions related to strategy change in the Condensed Consolidated Statements of Income.

The carrying values of the major classes of assets and liabilities included in the sales as of the closing dates and classified as held for sale on the Condensed Consolidated Balance Sheets at December 31, 2009 were as follows:

| (Millions)                          | As of the<br>Closing<br>Dates in<br>2010 | December 31,<br>2009 |
|-------------------------------------|--|----------------------|
| Inventories                         | \$0.1                                    | \$ 0.1               |
| Property, plant, and equipment, net | 25.1                                     | 25.1                 |
| Other long-term assets              | 1.3                                      | 1.3                  |
| Total assets                        | \$26.5                                   | \$ 26.5              |
| Other current liabilities           | \$0.1                                    | \$ -                 |
| Asset retirement obligations        | 0.3                                      | 0.3                  |
| Total liabilities                   | \$0.4                                    | \$ 0.3               |

In conjunction with the sale, Integrys Energy Services entered into derivative contracts with the buyer of the Northern Maine retail electric sales contracts to offset the retained economic hedges associated with the customer contracts sold. As of the closing date, the carrying values of the derivative contracts were as follows:

| (Millions)  |       |
|---|-------|
| Current assets from risk management activities      | \$3.6 |
| Long-term assets from risk management activities    | 0.2   |
| Total assets  | \$3.8 |
| Current liabilities from risk management activities | \$0.4 |
| Total liabilities                                   | \$0.4 |

#### Sale of United States Wholesale Natural Gas Marketing and Trading Business and Other Wholesale Natural Gas Storage Contracts

In October 2009, Integrys Energy Services entered into definitive agreements to sell the majority of its United States wholesale natural gas marketing and trading business in a two-part transaction. In December 2009, Integrys Energy Services closed the first part of the transaction by selling substantially all of its United States wholesale natural gas marketing and trading business.

The second part of the transaction consisted of an option for the buyer to purchase certain natural gas storage and related transportation contracts. In January 2010, the buyer exercised its option to purchase these wholesale natural gas storage and related transportation contracts. The pre-tax loss on the sale of these natural gas storage contracts was \$1.3 million and was reported as a component of net (gain) loss on Integrys Energy Services' dispositions related to strategy change in the Condensed Consolidated Statements of Income.

In March 2010 and May 2010, Integrys Energy Services closed on the sale of its remaining natural gas storage and related transportation contracts that were not a part of the original sale transaction. The pre-tax loss on the sale of these contracts was \$0.7 million and was reported as a component of net (gain) loss on Integrys Energy Services' dispositions related to strategy change in the Condensed Consolidated Statements of Income. The carrying value of inventories included in the sales was \$1.8 million as of the closing date.





## Discontinued Operations Resulting from Integrys Energy Services' Strategy Change

### Energy Management Consulting Business

During the nine months ended September 30, 2009, Integrys Energy Services completed the sale of its energy management consulting business and received proceeds of \$4.5 million. This business provided consulting services relating to long-term strategies for managing energy costs for its customers. The historical results of this business were not significant. The gain on the sale of this business reported in discontinued operations during the third quarter of 2009 was \$3.8 million (\$2.3 million after-tax).

During the nine months ended September 30, 2010, Integrys Energy Services recorded a \$0.1 million after-tax gain in discontinued operations when a contingent payment was earned from the sale of this business during the first quarter of 2010. This contingent payment resulted from the ability of the buyer to retain the energy management consulting services for customers who had contracted with Integrys Energy Services prior to the July 2009 sale.

### WPS Niagara Generation, LLC

During the nine months ended September 30, 2009, Integrys Energy Services recorded a \$0.3 million after-tax gain in discontinued operations related to a refund received in connection with the overpayment for auxiliary power service in prior years.

## NOTE 6—IMPAIRMENT LOSSES ON PROPERTY, PLANT, AND EQUIPMENT

Integrys Energy Group evaluates property, plant, and equipment for impairment whenever indicators of impairment exist. During the third quarter of 2010, Integrys Energy Services recorded a pre-tax non-cash impairment loss of \$43.2 million related to its three natural gas-fired generation plants (Beaver Falls Generation, Syracuse Generation, and Combined Locks Energy Center). The impairment charge resulted from lower estimated future cash flows for these plants and was primarily driven by reduced expectations for forward capacity prices. The plants have been written down to their estimated fair value. The impairment charge was recorded as impairment losses on property, plant, and equipment in the Condensed Consolidated Statements of Income during the third quarter of 2010.

The fair value of the natural gas plants was determined primarily using the income approach, which was based on discounted cash flows that were derived from internal forecasts and economic expectations. The key assumptions used to determine fair value under the income approach over the cash flow period were forward energy and capacity curves. Other assumptions included forecasted operating expenses, forecasted capital additions, anticipated working capital requirements, and the discount rate. The discount rate represents the estimated cost of capital appropriate for the nonregulated generation plants. The discount rate used for the impairment analysis was 10%.

## NOTE 7--INVESTMENTS IN AFFILIATES, AT EQUITY METHOD

Integrys Energy Group's electric transmission investment segment consists of WPS Investments LLC's ownership interest in ATC, which was approximately 34% at September 30, 2010. ATC is a for-profit, transmission-only company. ATC owns, maintains, monitors, and operates electric transmission assets in portions of Wisconsin, Michigan, Minnesota, and Illinois.

The following table shows changes to Integrys Energy Group's investment in ATC during the three and nine months ended September 30, 2010, and 2009.

| (Millions)                         | Three Months Ended<br>September 30 |         | Nine Months Ended<br>September 30 |         |
|------------------------------------|------------------------------------|---------|-----------------------------------|---------|
|                                    | 2010                               | 2009    | 2010                              | 2009    |
| Balance at the beginning of period | \$407.4                            | \$369.2 | \$395.9                           | \$346.9 |
| Equity in net income               | 19.2                               | 19.3    | 57.9                              | 55.7    |
| Capital contributions              | -                                  | 8.5     | 5.1                               | 23.9    |
| Dividends received                 | (15.7 )                            | (15.2 ) | (48.0 )                           | (44.7 ) |
| Balance at the end of period       | \$410.9                            | \$381.8 | \$410.9                           | \$381.8 |

Financial data for all of ATC is included in the following tables:

| (Millions)            | Three Months Ended<br>September 30 |         | Nine Months Ended<br>September 30 |         |
|-----------------------|------------------------------------|---------|-----------------------------------|---------|
|                       | 2010                               | 2009    | 2010                              | 2009    |
| Income statement data |                                    |         |                                   |         |
| Revenues              | \$136.9                            | \$132.3 | \$414.1                           | \$387.5 |
| Operating expenses    | 59.8                               | 58.7    | 185.1                             | 172.3   |
| Other expense         | 22.1                               | 19.8    | 64.8                              | 57.8    |
| Net income *          | \$55.0                             | \$53.8  | \$164.2                           | \$157.4 |

\* As most income taxes are the responsibility of its members, ATC does not report a provision for its members' income taxes in its income statements.

| (Millions)                            | September 30, 2010 | December 31, 2009 |
|---------------------------------------|--------------------|-------------------|
| Balance sheet data                    |                    |                   |
| Current assets                        | \$ 62.6            | \$ 51.1           |
| Noncurrent assets                     | 2,845.1            | 2,767.3           |
| Total assets                          | \$ 2,907.7         | \$ 2,818.4        |
| Current liabilities                   | \$ 478.3           | \$ 285.5          |
| Long-term debt                        | 1,099.8            | 1,259.7           |
| Other noncurrent liabilities          | 86.1               | 76.8              |
| Members' equity                       | 1,243.5            | 1,196.4           |
| Total liabilities and members' equity | \$ 2,907.7         | \$ 2,818.4        |

#### NOTE 8--INVENTORIES

PGL and NSG price natural gas storage injections at the calendar year average of the cost of natural gas supply purchased. Withdrawals from storage are priced on the LIFO cost method. For interim periods, the difference between current projected replacement cost and the LIFO cost for quantities of natural gas temporarily withdrawn from storage is recorded as a temporary LIFO liquidation debit or credit. At September 30, 2010, all LIFO layers were replenished and the LIFO liquidation balance was zero.

#### NOTE 9--GOODWILL AND OTHER INTANGIBLE ASSETS

Integrys Energy Group had no changes to the carrying amount of goodwill during the nine months ended September 30, 2010. Annual impairment tests were completed at all of Integrys Energy Group's reporting units that carry a goodwill balance in the second quarter of 2010, and no impairments resulted from these tests. The goodwill recorded at Integrys Energy Group as of September 30, 2010, was as follows:

| (Millions)     | Natural Gas<br>Utility<br>Segment | Integrys<br>Energy<br>Services | Total   |
|----------------|-----------------------------------|--------------------------------|---------|
| Total goodwill | \$635.9                           | \$6.6                          | \$642.5 |

In the first quarter of 2009, the combination of the decline in equity markets as well as the increase in the expected weighted-average cost of capital indicated that a potential impairment of goodwill might exist,

triggering an interim goodwill impairment analysis. Based upon the results of the interim goodwill impairment analysis, Integrys Energy Group recorded a non-cash goodwill impairment loss of \$291.1 million (\$248.8 million after-tax) in the first quarter of 2009, all within the natural gas utility segment. Key factors contributing to the impairment charge included disruptions in the global credit and equity markets and the resulting increase in the weighted-average cost of capital used to value the natural gas utility operations, and the negative impact that the global decline in equity markets had on the valuation of natural gas distribution companies in general.

Identifiable intangible assets other than goodwill are included as a component of other current and long-term assets and other current and long-term liabilities within the Condensed Consolidated Balance Sheets as listed below.

| (Millions)  | September 30, 2010    |                          |        | December 31, 2009     |                          |        |
|---|-----------------------|--------------------------|--------|-----------------------|--------------------------|--------|
|   | Gross Carrying Amount | Accumulated Amortization | Net    | Gross Carrying Amount | Accumulated Amortization | Net    |
| Amortized intangible assets (liabilities)         |                       |                          |        |                       |                          |        |
| Customer-related (1)                              | \$32.6                | \$ (21.0 )               | \$11.6 | \$32.6                | \$ (18.3 )               | \$14.3 |
| Natural gas and electric contract assets (2) (3)  | 57.1                  | (54.1 )                  | 3.0    | 71.4                  | (60.5 )                  | 10.9   |
| Natural gas and electric contract liabilities (2) | (10.5 )               | 10.5                     | -      | (10.5 )               | 10.4                     | (0.1 ) |
| Renewable energy credits (4)                      | 4.1                   | (1.6 )                   | 2.5    | 3.4                   | (2.1 )                   | 1.3    |
| Nonregulated easements (5)                        | 3.8                   | (0.3 )                   | 3.5    | 3.6                   | (0.1 )                   | 3.5    |
| Emission allowances (6)                           | 1.9                   | (0.2 )                   | 1.7    | 2.1                   | (0.2 )                   | 1.9    |
| Other   | 2.4                   | (0.4 )                   | 2.0    | 2.5                   | (0.5 )                   | 2.0    |
| Total   | \$91.4                | \$ (67.1 )               | \$24.3 | \$105.1               | \$ (71.3 )               | \$33.8 |
| Unamortized intangible assets                     |                       |                          |        |                       |                          |        |
| MGU trade name                                    | 5.2                   | -                        | 5.2    | 5.2                   | -                        | 5.2    |
| Total intangible assets                           | \$96.6                | \$ (67.1 )               | \$29.5 | \$110.3               | \$ (71.3 )               | \$39.0 |

(1) Includes customer relationship assets associated with both PEC's former nonregulated retail natural gas and electric operations and MERC's nonutility ServiceChoice business. The remaining weighted-average amortization period for customer-related intangible assets at September 30, 2010, was approximately 7 years.

(2) Represents the fair value of certain PEC natural gas and electric customer contracts acquired in the February 2007 PEC merger that were not considered to be derivative instruments, as well as other electric customer contracts acquired in exchange for risk management assets.

(3) Includes both short-term and long-term intangible assets related to customer contracts in the amount of \$1.6 million and \$1.4 million, respectively, at September 30, 2010, and \$6.2 million and \$4.7 million, respectively, at December 31, 2009. The remaining weighted-average amortization period for these intangible assets at September 30, 2010, was approximately 4 years.

(4) Used at Integrys Energy Services to comply with state Renewable Portfolio Standards and to support customer commitments.

(5) Relates to easements supporting a natural gas pipeline at Integrys Energy Services. The easements are amortized on a straight-line basis, with a remaining amortization period of approximately 14 years.

(6) Emission allowances do not have a contractual term or expiration date.

Intangible asset amortization expense was recorded as a component of depreciation and amortization expense in the Condensed Consolidated Statements of Income. This intangible asset amortization expense excludes amortization related to natural gas contracts, electric contracts, renewable energy credits, and emission allowances, which are recorded as a component of nonregulated cost of fuel,

-25-

---

natural gas, and purchased power in the Condensed Consolidated Statements of Income. Amortization expense for the three months ended September 30, 2010, and 2009, was \$0.2 million and \$1.5 million, respectively. Amortization expense for the nine months ended September 30, 2010, and 2009, was \$3.0 million and \$4.5 million, respectively.

Amortization expense for the next five fiscal years is estimated to be:

(Millions)

|                                   |       |
|-----------------------------------|-------|
| For year ending December 31, 2010 | \$4.0 |
| For year ending December 31, 2011 | 3.3   |
| For year ending December 31, 2012 | 2.4   |
| For year ending December 31, 2013 | 1.6   |
| For year ending December 31, 2014 | 1.4   |

Amortization related to the natural gas and electric contract intangible assets and liabilities, renewable energy credits, and emission allowances for the three months ended September 30, 2010, and 2009, resulted in an increase to nonregulated cost of fuel, natural gas, and purchased power of \$1.3 million and \$2.4 million, respectively. Amortization of these contracts for the nine months ended September 30, 2010 and 2009, resulted in an increase to nonregulated cost of fuel, natural gas, and purchased power of \$4.4 million and \$2.1 million, respectively.

Amortization expense related to these contracts for the next five fiscal years is estimated to be:

(Millions)

|                                   |       |
|-----------------------------------|-------|
| For year ending December 31, 2010 | \$5.3 |
| For year ending December 31, 2011 | 3.4   |
| For year ending December 31, 2012 | 0.7   |
| For year ending December 31, 2013 | 0.6   |
| For year ending December 31, 2014 | 0.5   |

#### NOTE 10--SHORT-TERM DEBT AND LINES OF CREDIT

Integrys Energy Group's outstanding short-term borrowings consisted of sales of commercial paper and short-term notes.

| (Millions, except percentages)                                | September 30, 2010 |      | December 31, 2009 |       |
|---|--------------------|------|-------------------|-------|
| Commercial paper outstanding                                  | \$                 | 49.5 | \$                | 212.1 |
| Average discount rate on outstanding commercial paper         |                    | 0.40 | %                 | 0.52  |
| Short-term notes payable outstanding                          | \$                 | 10.0 | \$                | 10.0  |
| Average interest rate on outstanding short-term notes payable |                    | 0.21 | %                 | 0.18  |

The commercial paper outstanding at September 30, 2010, had varying maturity dates ranging from October 1, 2010 through October 7, 2010.

The table below presents Integrys Energy Group's average amount of short-term borrowings outstanding based on daily outstanding balances during the nine months ended September 30:

| (Millions)   | 2010   | 2009    |
|--|--------|---------|
| Average amount of commercial paper outstanding                 | \$82.5 | \$204.3 |
| Average amount of borrowings under revolving credit facilities | -      | 151.9   |
| Average amount of short-term notes payable outstanding         | 10.0   | 60.8    |



Integrys Energy Group manages its liquidity by maintaining adequate external financing commitments. The information in the table below relates to Integrys Energy Group's short-term debt, lines of credit, and remaining available capacity:

| (Millions)  | Maturity | September 30, 2010 | December 31, 2009 |
|---|----------|--------------------|-------------------|
| Revolving credit facility (Integrys Energy Group) (1)       | 04/23/13 | \$ 735.0           | \$ -              |
| Revolving credit facility (Integrys Energy Group)           | 06/09/11 | 500.0              | 500.0             |
| Revolving credit facility (Integrys Energy Group) (2)       | 06/02/10 | -                  | 500.0             |
| Revolving credit facility (Integrys Energy Group) (2)       | 05/26/10 | -                  | 425.0             |
| Revolving credit facility (Integrys Energy Group) (2)       | 06/04/10 | -                  | 35.0              |
| Revolving credit facility (WPS) (3)                         | 04/23/13 | 115.0              | -                 |
| Revolving credit facility (WPS) (2)                         | 06/02/10 | -                  | 115.0             |
| Revolving credit facility (PEC)                             | 06/13/11 | 400.0              | 400.0             |
| Revolving credit facility (PGL) (4)                         | 04/23/13 | 250.0              | -                 |
| Revolving credit facility (PGL) (2)                         | 07/12/10 | -                  | 250.0             |
| Revolving short-term notes payable (WPS)                    | 11/13/10 | 10.0               | 10.0              |
| <b>Total short-term credit capacity</b>                     |          | <b>2,010.0</b>     | <b>2,235.0</b>    |
| <b>Less:</b>  |          |                    |                   |
| Letters of credit issued inside credit facilities           |          | 106.9              | 130.4             |
| Loans outstanding under credit agreements and notes payable |          | 10.0               | 10.0              |
| Commercial paper outstanding                                |          | 49.5               | 212.1             |
| <b>Available capacity under existing agreements</b>         |          | <b>\$ 1,843.6</b>  | <b>\$ 1,882.5</b> |

(1) In April 2010, Integrys Energy Group entered into a new revolving credit agreement to provide support for its commercial paper borrowing program.

(2) These facilities were replaced with new revolving credit agreements in April 2010. Upon entering into the new agreements, the maturing facilities were terminated.

(3) In April 2010, WPS entered into a new revolving credit agreement to provide support for its commercial paper borrowing program.

(4) In April 2010, PGL entered into a new revolving credit agreement to provide support for its commercial paper borrowing program.

At September 30, 2010, Integrys Energy Group and its subsidiaries were in compliance with all financial covenants related to outstanding short-term debt. Integrys Energy Group's and certain subsidiaries' revolving credit agreements contain financial and other covenants, including but not limited to, a requirement to maintain a debt to total



capitalization ratio not to exceed 65%, excluding non-recourse debt. Failure to meet these covenants beyond applicable grace periods could result in accelerated due dates and/or termination of the agreements.

-27-

---

## NOTE 11--LONG-TERM DEBT

| (Millions)                                      | September 30, 2010 | December 31, 2009 |
|---|--------------------|-------------------|
| WPS (1)   | \$ 872.1           | \$ 872.1          |
| UPPCO (2)                                       | 10.3               | 10.8              |
| PEC (3)   | 325.9              | 327.6             |
| PGL (4)   | 526.0              | 576.0             |
| NSG   | 75.0               | 75.0              |
| Integrys Energy Group                           | 555.0              | 555.0             |
| Unsecured term loan – Integrys Energy Group (5) | -                  | 65.6              |
| Other term loan (6)                             | 27.0               | 27.0              |
| Total   | 2,391.3            | 2,509.1           |
| Unamortized discount and premium                | (0.7 )             | 2.1               |
| Total debt                                      | 2,390.6            | 2,511.2           |
| Less current portion                            | (477.9 )           | (116.5 )          |
| Total long-term debt                            | \$ 1,912.7         | \$ 2,394.7        |

- (1) In August 2011, WPS's 6.125% Senior Notes will mature. As a result, the \$150.0 million balance of these notes was included in current portion of long-term debt on Integrys Energy Group's Condensed Consolidated Balance Sheets at September 30, 2010.
- (2) On May 3, 2010, UPPCO repaid \$0.5 million of its 9.32% First Mortgage Bonds. On November 1, 2010, UPPCO made a \$0.9 million sinking fund payment under the terms of its First Mortgage Bonds. As a result, this payment was included in current portion of long-term debt on Integrys Energy Group's Condensed Consolidated Balance Sheets at September 30, 2010.
- (3) In January 2011, PEC's 6.9% unsecured Senior Notes will mature. As a result, the \$325.0 million balance of these notes and the related fair value adjustment and unamortized premium of \$2.0 million were included in current portion of long-term debt on Integrys Energy Group's Condensed Consolidated Balance Sheets at September 30, 2010.
- (4) In October 2010, PGL issued \$50.0 million of Series WW, 2.625%, First Mortgage Bonds due February 1, 2033. The bonds are subject to a mandatory interest reset date on August 1, 2015. The net proceeds from the issuance of these bonds were used to redeem PGL's \$50 million, 3.75%, Series LL, Fixed First and Refunding Mortgage Bonds.

In August 2010, PGL issued \$50.0 million of Series VV, 2.125%, First Mortgage Bonds due March 1, 2030. The bonds are subject to a mandatory interest reset date on July 1, 2014. The net proceeds from the issuance of these bonds were used to redeem PGL's \$50 million, 4.75%, Series HH, Fixed First and Refunding Mortgage Bonds.

PGL has outstanding \$51.0 million of Adjustable Rate, Series OO bonds, due October 1, 2037, which are currently in a 35-day Auction Rate mode (the interest rate is reset every 35 days through an auction process). Recent auctions have failed to receive sufficient clearing bids. As a result, these bonds are priced each 35 days at the maximum auction rate, until such time a successful auction occurs. The maximum auction rate is determined based on the lesser of the London Interbank Offered Rate or the Securities Industry and Financial Markets Association Municipal Swap Index rate plus a defined premium. The year-to-date weighted-average interest rate at September 30, 2010, was 0.51% for these bonds.

On March 1, 2010, \$50.0 million of PGL's Series MM-2 First and Refunding Mortgage Bonds matured. PGL repaid the outstanding principal balance on these 4.00% bonds.

(5) On May 13, 2010, \$65.6 million of Integrys Energy Group's term loans matured. Integrys Energy Group repaid the outstanding principal balance on this unsecured term loan.

(6) In April 2001, the Schuylkill County Industrial Development Authority issued \$27.0 million of Refunding Tax Exempt Bonds. The proceeds from the bonds were loaned to WPS Westwood Generation, LLC, a subsidiary of Integrys Energy Services. This loan is repaid by WPS Westwood Generation to Schuylkill County Industrial Development Authority with monthly interest only payments and has a floating interest rate that is reset weekly. At September 30, 2010, the interest rate was 4.28%. The loan is to be repaid by April 2021. Integrys Energy Group agreed to guarantee WPS Westwood Generation's obligation to provide sufficient funds to pay the loan and the related obligations and indemnities.

At September 30, 2010, Integrys Energy Group and each of its subsidiaries were in compliance with all respective financial covenants related to outstanding long-term debt. Integrys Energy Group's and certain subsidiaries' long-term debt obligations contain covenants related to payment of principal and interest when due and various financial reporting obligations. In addition, certain long-term debt obligations contain financial and other covenants, including but not limited to, a requirement to maintain a debt to total capitalization ratio not to exceed 65%. Failure to comply with these covenants could result in an event of default which, if not cured or waived, could result in the acceleration of outstanding debt obligations.

#### NOTE 12--ASSET RETIREMENT OBLIGATIONS

The following table shows changes to Integrys Energy Group's asset retirement obligations through September 30, 2010.

| (Millions)   | Utilities | Integrys<br>Energy<br>Services | Total     |
|--|-----------|--------------------------------|-----------|
| Asset retirement obligations at December 31, 2009  | \$194.8   | \$0.3                          | * \$195.1 |
| Accretion  | 8.7       | -                              | 8.7       |
| Asset retirement obligations transferred in sale   | -         | (0.3)                          | (0.3)     |
| Asset retirement obligations at September 30, 2010 | \$203.5   | \$-                            | \$203.5   |

\* This amount was classified as held for sale at December 31, 2009, as it was related to the sale of generation assets in Northern Maine, which closed in the first quarter of 2010.

#### NOTE 13--INCOME TAXES

Integrys Energy Group's effective tax rate for the three and nine months ended September 30, 2010, was 30.8% and 40.8%, respectively. The effective tax rate for the three and nine months ended September 30, 2009, was 36.3% and (164.3)%, respectively.

Integrys Energy Group calculates its provision for income taxes based on an interim effective tax rate that reflects its projected annual effective tax rate before certain discrete items such as the 2009 goodwill impairment loss.

The effective rate for the three months ended September 30, 2010, was lower than the federal tax rate of 35%, primarily related to the tax treatment of impairment losses recorded on Integrys Energy Services natural gas-fired generation plants. See Note 6, "Impairment Losses on Property, Plant, and Equipment" for more information on the impairment losses.

The effective tax rate for the nine months ended September 30, 2010, was higher than the federal tax rate of 35%, primarily due to the elimination of the deductibility of prescription drug payments to retirees, to the extent those payments will be offset by the receipt of the Medicare Part D subsidy, as mandated in the federal Patient Protection and Affordable Care Act and Health Care and Education Reconciliation Act of 2010 (HCR). As a result of the legislation, Integrys Energy Group expensed \$11.8 million of deferred income tax benefits during the first quarter of 2010, which were previously recognized as a reduction of the provision for income taxes. Also contributing to the higher effective tax rate in 2010 as compared with the federal tax rate of 35% was the impact of state income taxes. These increases were partially offset by wind production and other tax credits.

The effective tax rate for the nine months ended September 30, 2009, was lower than the federal tax rate of 35%, primarily because \$186.2 million of the \$291.1 million goodwill impairment loss recognized in the first quarter of

2009 was not deductible for income tax purposes.

-29-

---

For the nine months ended September 30, 2010, Integrys Energy Group's liability for unrecognized tax benefits decreased \$2.5 million related to favorable results on IRS examination activity. Included in that amount, during the three months ended September 30, 2010, was a \$2 million increase related to the alternative minimum tax effect of the favorable results of the IRS examination activity.

#### NOTE 14--COMMITMENTS AND CONTINGENCIES

##### General

Amounts ultimately paid as penalties, or eventually determined to be paid in lieu of penalties, may not be deductible for income tax purposes.

##### Commodity Purchase Obligations and Purchase Order Commitments

Integrys Energy Group routinely enters into long-term purchase and sale commitments that have various quantity requirements and durations. The regulated natural gas utilities have obligations to distribute and sell natural gas to their customers, and the regulated electric utilities have obligations to distribute and sell electricity to their customers. The utilities expect to recover costs related to these obligations in future customer rates. Additionally, the majority of the energy supply contracts entered into by Integrys Energy Services are to meet its obligations to deliver energy to customers.

The obligations described below were as of September 30, 2010.

The electric utility segment had obligations of \$191.8 million related to coal supply and transportation that extend through 2016, obligations of \$1,100.8 million for either capacity or energy related to purchased power that extend through 2030, and obligations of \$9.8 million for other commodities that extend through 2013.

The natural gas utility segment has obligations of \$1,174.7 million related to natural gas supply and transportation contracts that extend through 2028.

Integrys Energy Services has obligations of \$311.9 million related to energy and natural gas supply contracts that extend through 2019. The majority of these obligations end by 2012, with obligations of \$22.4 million extending beyond 2012.

Integrys Energy Group also has commitments of \$514.7 million in the form of purchase orders issued to various vendors that relate to normal business operations, including construction projects.

##### Environmental

##### Clean Air Act New Source Review Issues

###### Weston and Pulliam Plants:

On November 18, 2009, the EPA issued a Notice of Violation (NOV) to WPS alleging violations of the New Source Review requirements of the Clean Air Act (CAA). Specifically, the allegations relate to requirements for certain projects undertaken at Pulliam and Weston from 1994 to 2009. WPS has evaluated the NOV and has met with the EPA on several occasions and exchanged proposals related to a possible resolution. Integrys Energy Group continues to review the allegations but is currently unable to predict the impact on its condensed consolidated financial statements.

On May 20, 2010, WPS received from the Sierra Club a Notice of Intent (NOI) to file a civil lawsuit based on allegations and violations of the CAA at the Weston and Pulliam generation stations. WPS has entered into a Standstill Agreement with the Sierra Club and has had discussions with the Sierra Club in conjunction with the EPA

related to possible resolution. However, Integrys Energy Group is currently unable to predict the impact on its condensed consolidated financial statements.

-30-

---

**Columbia Plant:**

On October 10, 2009, WPS, along with its co-owners, received from the Sierra Club an NOI to file a civil lawsuit based on allegations that major modifications were made at the Columbia generation station without complying with the CAA. Specifically, the allegations suggest that Prevention of Significant Deterioration (PSD) permits that imposed Best Available Control Technology (BACT) limits on emissions should have been obtained for the Columbia generation station, which is jointly owned by Wisconsin Power and Light (WP&L), Madison Gas and Electric Company (MG&E), and WPS, and operated by WP&L. The NOI also covers similar allegations related to another generation station solely owned by WP&L.

WP&L, on behalf of itself and the joint owners, sent a Notice of Deficiency to the Sierra Club regarding the NOI. In response, the Sierra Club filed a Supplemental NOI on December 14, 2009, purporting to correct the deficiencies. The parties exchanged initial proposals regarding resolution. On September 9, 2010, the Sierra Club filed suit against WP&L in the Federal Court for the Western District of Wisconsin related to one project identified in the NOI for the Columbia plant. Integrys Energy Group is reviewing the allegations in the lawsuit but is currently unable to predict the impact on its condensed consolidated financial statements.

**Edgewater Plant:**

On December 11, 2009, WPS, along with its co-owners, received from the Sierra Club a copy of an NOI to file a civil lawsuit against the EPA based on the EPA's failure to take actions against the co-owners and operator of the Edgewater generation station based upon allegations of failure to comply with the CAA. Specifically, the allegations suggest that PSD permits that imposed BACT limits on emissions from the facilities should have been obtained for Edgewater. Edgewater is jointly owned by WP&L (Units 3, 4, and 5), Wisconsin Electric (Unit 5), and WPS (Unit 4) and operated by WP&L. The parties are in the process of analyzing the Sierra Club's actions. Integrys Energy Group is currently unable to predict the impact on its condensed consolidated financial statements.

On December 21, 2009, WPS, along with its co-owners, received from the Sierra Club an NOI to file a civil lawsuit based on allegations that major modifications were made at the Edgewater generation station without complying with the PSD and Title V Operating Permit requirements of the CAA. Specifically, the allegations suggest that PSD permits that imposed BACT limits on emissions from the facilities should have been obtained for Edgewater. The parties are in the process of analyzing the allegations and have had discussions with the Sierra Club. In September 2010, the Sierra Club filed suit against WP&L regarding Edgewater. Integrys Energy Group is currently unable to predict the impact on its condensed consolidated financial statements.

**Columbia and Edgewater Plants:**

On December 14, 2009, the EPA issued an NOV to WP&L relative to its Nelson Dewey Plant and to WP&L and the other joint owners of the Columbia and Edgewater generation stations alleging violations of New Source Review requirements of the CAA for certain projects undertaken at those plants. WP&L is the operator of these plants and, along with the joint owners, has met with the EPA and exchanged proposals related to a possible resolution. Integrys Energy Group is currently unable to predict the impact on its condensed consolidated financial statements.

**EPA Settlements with Other Utilities:**

In response to the EPA's CAA enforcement initiative, several utilities elected to settle with the EPA, while others are in litigation. The fines and penalties (including the cost of supplemental environmental projects) associated with settlements involving comparably-sized facilities to Weston and Pulliam range between \$7 million and \$30 million. The regulatory interpretations upon which the lawsuits or settlements are based may change based on future court decisions made in the pending litigation.





If it were ultimately determined in the actions identified above that historic projects at WPS's Pulliam and Weston plants required either a state or federal CAA permit, WPS may, under the applicable statutes, be required, in order to resolve any such claim, to:

- shut down any unit found to be operating in non-compliance,
- install additional pollution control equipment and/or impose emission limitations,
- pay a fine, and/or
- conduct a supplemental environmental project.

In addition, under the CAA, citizen groups may pursue a claim.

#### Weston Air Permits

In November 2004, the Sierra Club filed a petition with the WDNR under Section 285.61 of the Wisconsin Statutes seeking a contested case hearing on the construction permit issued for the Weston 4 generation station, which was a necessary predicate to plant construction under the pertinent air emission regulations (hereinafter referred to as the "Weston 4 air permit"). In February 2006, the administrative law judge affirmed the Weston 4 air permit with changes to the emission limits for sulfur dioxide and nitrogen oxide from the coal-fired boiler and particulate from the cooling tower. The changes, which were implemented by the WDNR in a revised permit issued on March 28, 2007, set limits that were more stringent than those originally set by the WDNR (hereinafter referred to as the "March 28, 2007 permit language").

On April 27, 2007, the Sierra Club filed a second petition requesting a contested case hearing regarding the March 28, 2007 permit language, which was granted by the WDNR. Both parties subsequently moved for summary judgment. In a decision issued on November 8, 2007, the administrative law judge granted WPS's motion for summary judgment in that proceeding, upholding the March 28, 2007 permit language. The Sierra Club filed petitions with the Dane County Circuit Court on April 27, 2007, and November 14, 2007, for judicial review of the Weston 4 air permit and the underlying proceedings before the administrative law judge. These two judicial review proceedings were consolidated by the court. On February 12, 2009, the court upheld the administrative law judge's final order, which affirmed the WDNR's actions. The Sierra Club appealed this decision. On May 13, 2010, the Wisconsin Court of Appeals issued a ruling affirming that the WDNR's decisions on BACT, sulfur dioxide, and nitrogen oxide were reasonable. One issue, visible emissions, was sent back to the WDNR for further proceedings. The WDNR and WPS filed a Motion for Clarification on the issue of further proceedings on the visibility issue. The Court of Appeals withdrew its May 13, 2010 decision, and on June 24, 2010, it reaffirmed its decision on all other matters but clarified the visibility issue and directed the WDNR to reopen the permit and establish specific visibility limits. In July 2010, the WDNR, WPS, and the Sierra Club filed Petitions for Review with the Wisconsin Supreme Court. WPS and the WDNR objected to the Sierra Club's Petition. To date, no action has been taken by the Supreme Court. Integrys Energy Group is currently unsure how the Supreme Court will respond.

These activities did not stay the construction and startup of the Weston 4 facility or the administrative law judge's decision on the Weston 4 air permit. WPS believes that it has substantial defenses to the Sierra Club's challenges. Until the Sierra Club's challenges are finally resolved, Integrys Energy Group will not be able to make a final determination of the probable impact, if any, of compliance with any changes to the Weston 4 air permit on its future costs.

In December 2008, an NOV was issued to WPS by the WDNR alleging various violations of the air permits for Weston 4, as well as Weston 1 and 2. The alleged violations include an exceedance of the carbon monoxide and volatile organic compound limits at Weston 4, exceedances of the hourly sulfur dioxide limit in ten three-hour periods during startup/shutdown and during one separate event at Weston 4, and two that address baghouse operation at

Weston 1 and 2. On July 22, 2009, an NOV was issued to WPS by the WDNR alleging violations of the opacity limits during two six-minute periods (one each at Weston 2 and 4) and of the sulfur dioxide average limit during one three-hour period at Weston 4. An NOV was issued to WPS in September 2009 relating to one event involving baghouse operation at

-32-

---

Weston 1 and 2 that occurred in December 2008. A fourth NOV was issued on December 14, 2009, for a clerical error involving pages missing from a quarterly report. Corrective actions have been taken for the events in the four NOVs. An enforcement conference was held on January 7, 2009, for the December 2008 NOV and on August 26, 2009, for the July 2009 NOV. Discussions with the WDNR on the severity classification of the events continue. Management believes it is very likely that the WDNR will refer the NOVs to the state Justice Department for enforcement. Management does not believe that these matters will have a material adverse impact on the condensed consolidated financial statements of Integrys Energy Group.

In early November 2006, it came to the attention of WPS that previous ambient air quality computer modeling done by the WDNR for the Weston facility (and other nearby air sources) did not take into account the emissions from the existing Weston 3 facility for purposes of evaluating air quality increment consumption under the required PSD. WPS believes it has undertaken and completed corrective measures to address any identified modeling issues and anticipates issuance of a revised Title V permit that will resolve this issue. Integrys Energy Group currently is not able to make a final determination of the probable cost impact of this issue, if any.

#### Pulliam Air Permit

The renewal of the Title V air permit for the Pulliam generating station was issued by the WDNR on April 30, 2009. On June 28, 2010, the EPA issued an order granting the Sierra Club's petition to object to the Title V permit. The order directs the WDNR to respond to the comments raised by the Sierra Club in its Petition (filed June 25, 2009). Integrys Energy Group has been working with the WDNR to address the order.

On October 22, 2010, WPS received from the Sierra Club a copy of an NOI to file a civil lawsuit against the EPA based on what the Sierra Club alleges to be the EPA's unreasonable delay in performing its duties related to the grant or denial of the Pulliam Title V permit. Integrys Energy Group is reviewing all these allegations but is currently unable to predict the impact on its condensed consolidated financial statements.

#### Columbia Air Permit

The renewal of the Title V air permit for the Columbia generation station, jointly owned by WP&L, MG&E, and WPS and operated by WP&L, was issued by the WDNR on September 2, 2008. On October 8, 2009, the EPA issued an order objecting to the Title V air permit. The order responds to a petition filed by the Sierra Club and determined that a project in 2006 to replace the economizer, final superheater, and related components on Unit 1 should have been permitted as a "major modification." The order directed the WDNR to resolve the EPA's objections within 90 days and "terminate, modify, or revoke and reissue" the Title V permit accordingly. On September 22, 2010, the WDNR issued a draft permit. The parties are evaluating all options, including a challenge to the permit.

On July 14, 2010, WPS, along with its co-owners, received from the Sierra Club a copy of an NOI to file a civil lawsuit against the EPA based on what the Sierra Club alleges to be the EPA's unreasonable delay in performing its duties related to the granting or denial of the Title V permit. Specifically, they allege that the EPA has failed to take actions against the WDNR for its failure to take action regarding the Title V permit as ordered by the EPA. Integrys Energy Group is reviewing all these allegations but is currently unable to predict the impact on its condensed consolidated financial statements.

#### Mercury and Interstate Air Quality Rules

##### Mercury

The State of Wisconsin's mercury rule, Chapter NR 446, requires a 40% reduction from the 2002 through 2004 baseline mercury emissions in Phase I, beginning January 1, 2010, through the end of 2014. In Phase II, which begins in 2015, electric generating units above 150 megawatts will be required to reduce

mercury emissions by 90%. Reductions can be phased in and the 90% target can be delayed until 2021 if additional sulfur dioxide and nitrogen oxide reductions are implemented. By 2015, electric generating units above 25 megawatts but less than 150 megawatts must reduce their mercury emissions to a level defined by the BACT rule. As of September 30, 2010, WPS estimates capital costs of approximately \$20 million for Phase I and Phase II, which includes estimates for both wholly owned and jointly owned plants, to achieve the required reductions. The capital costs are expected to be recovered in future rate cases. Because of the vacatur of the federal mercury control and monitoring rule in February 2008, the EPA is reviewing options for a new rulemaking to address hazardous air pollutants, including mercury, and is expected to issue a draft rule in 2011.

#### Sulfur Dioxide and Nitrogen Oxide

The EPA issued the Clean Air Interstate Rule (CAIR) in 2005. CAIR was originally intended to reduce sulfur dioxide and nitrogen oxide emissions from utility boilers located in 29 states, including Wisconsin, Michigan, Pennsylvania, and New York. The first phase of CAIR required about a 50% reduction beginning in 2009 for nitrogen oxide and beginning in 2010 for sulfur dioxide. The second phase required about a 65% reduction in emissions of both pollutants by 2015. The State of Wisconsin's rule to implement CAIR, which incorporates the cap and trade approach, has been forwarded to the EPA for final review.

On July 11, 2008, the U.S. Court of Appeals issued a decision vacating CAIR, the EPA appealed, and in December 2008, the Court of Appeals reversed the CAIR vacatur and CAIR was reinstated. The Court of Appeals directed the EPA to address the deficiencies noted in its July 11, 2008 ruling, and the EPA issued a draft CAIR replacement rule for comment on July 6, 2010. As a result of the Court of Appeals' decision, CAIR is in place for 2010. WPS has not acquired any nitrogen oxide allowances for vintage years beyond 2010 other than those allocated by the EPA and does not expect any material impact as a result of the vacatur and subsequent reinstatement of CAIR. Integrys Energy Group will continue to evaluate the impacts of any subsequent rulemaking.

Due to the reinstatement of CAIR, units affected by the Best Available Retrofit Technology (BART) rule are considered in compliance with BART for sulfur dioxide and nitrogen oxide emissions. Although particulate emissions also contribute to visibility impairment, the WDNR's modeling has shown the impairment to be so insignificant that additional capital expenditures on controls are not warranted.

For planning purposes, it is still assumed that additional sulfur dioxide and nitrogen oxide controls will be needed on existing units. The installation of any controls will need to be scheduled as part of WPS's long-term maintenance plan for its existing units. As such, controls may need to be installed before 2015. On a preliminary basis, and assuming controls are still required, WPS estimates capital costs of \$453 million, which includes estimates for both wholly owned and WPS's share of jointly owned plants, in order to meet an assumed 2015 compliance date. This estimate is based on costs of current control technology and current information regarding the final state and federal rules. The capital costs are anticipated to be recovered in future rate cases.

#### Manufactured Gas Plant Remediation

Integrys Energy Group's natural gas utilities, their predecessors, and certain former affiliates operated facilities in the past at multiple sites for the purpose of manufacturing and storing manufactured gas. In connection with manufacturing and storing manufactured gas, waste materials were produced that may have resulted in soil and groundwater contamination at these sites. Under certain laws and regulations relating to the protection of the environment, Integrys Energy Group's natural gas utilities are required to undertake remedial action with respect to some of these materials.

Integrys Energy Group's natural gas utilities are responsible for the environmental impacts at 55 manufactured gas plant sites located in Wisconsin, Michigan, and Illinois. All are former regulated utility sites and are being remediated, with costs charged to existing ratepayers at WPS, MGU, PGL, and NSG. Twenty of these sites have been transferred to the EPA Superfund Alternative Sites Program. Under the

EPA's program, the remedy decisions at these sites will be based on risk-based criteria typically used at Superfund sites. Integrys Energy Group estimated and accrued for \$650.4 million of future undiscounted investigation and cleanup costs for all sites as of September 30, 2010. Integrys Energy Group may adjust these estimates in the future, contingent upon remedial technology, regulatory requirements, remedy determinations, and any claims of natural resource damages. Integrys Energy Group recorded a regulatory asset of \$663.5 million, which is net of insurance recoveries received of \$56.9 million, related to the expected recovery of both deferred expenditures and estimated future expenditures as of September 30, 2010.

Integrys Energy Group's natural gas utilities are coordinating the investigation and cleanup of the manufactured gas plant sites subject to EPA jurisdiction under what is called a "multi-site" program. This program involves prioritizing the work to be done at the sites, preparation and approval of documents common to all of the sites, and utilization of a consistent approach in selecting remedies.

The EPA identified NSG as a potentially responsible party (PRP) under the Comprehensive Environmental Response, Compensation and Liability Act of 1980, as amended (CERCLA), at the Waukegan Coke Plant Site located in Waukegan, Illinois (Waukegan Site). The Waukegan Site is part of the Outboard Marine Corporation (OMC) Superfund Site. The EPA also identified OMC, General Motors Corporation (GM), and certain other parties as PRPs at the Waukegan Site. NSG and the other PRPs are parties to a consent decree that requires NSG and GM, jointly and severally, to perform the remedial action and establish and maintain financial assurance of \$27.0 million. The EPA reduced the financial assurance requirement to \$21.0 million to reflect completion of the soil component of the remedial action in August 2005. NSG has met its financial assurance requirement in the form of a net worth test while GM met the requirement by providing a performance and payment bond in favor of the EPA. As a result of the GM bankruptcy, the EPA contacted the surety and the surety stated that it will provide the EPA access to the surety bond funds which are expected to fund a significant portion of GM's liability. The potential exposure related to the GM bankruptcy that is not expected to be covered by the bond proceeds has been reflected in the accrual identified above.

Management believes that any costs incurred for environmental activities relating to former manufactured gas plant operations that are not recoverable through contributions from other entities or from insurance carriers have been prudently incurred and are, therefore, recoverable through rates for WPS, MGU, PGL, and NSG. Accordingly, management believes that the costs incurred in connection with former manufactured gas plant operations will not have a material adverse effect on the condensed consolidated financial statements of Integrys Energy Group.

#### Greenhouse Gases

Integrys Energy Group is evaluating both the technical and cost implications that may result from future state, regional, or federal greenhouse gas regulatory programs. This evaluation indicates it is probable that any regulatory program which caps emissions or imposes a carbon tax will increase costs for Integrys Energy Group and its customers. The greatest impact is likely to be on fossil fuel-fired generation, with a less significant impact on natural gas storage and distribution operations. Efforts are underway within the utility industry to find a feasible method for capturing carbon dioxide from pulverized coal-fired units and to develop cleaner ways to burn coal. The use of alternate fuels is also being explored by the industry, but there are many cost and availability issues.

The EPA will begin regulating greenhouse gas emissions under the Clean Air Act in 2011, unless there is a successful legal challenge that stays the rule (several lawsuits have been filed). At that time, the EPA and the states will apply the BACT requirements associated with the new source review program to new and modified larger greenhouse gas emitters. Technology to remove and sequester greenhouse gas emissions is not commercially available at scale; hence, the EPA is considering defining BACT in terms of improvements in energy efficiency as opposed to relying on pollution control equipment. In addition, federal legislation related to greenhouse gas emissions may be enacted in the future, and efforts have been initiated to develop state and regional greenhouse gas programs, to create federal



legislation to limit carbon dioxide emissions, and to create national or state renewable portfolio standards. A risk exists that

-35-

---

such legislation or regulation will increase the cost of energy. However, Integrys Energy Group believes the capital expenditures being made at its generation units are appropriate under any reasonable mandatory greenhouse gas program and that future expenditures related to control of greenhouse gas emissions or renewable portfolio standards by its regulated electric utilities will be recoverable in rates. Integrys Energy Group will continue to monitor and manage potential risks and opportunities associated with future greenhouse gas legislative or regulatory actions.

#### Natural Gas Charge Reconciliation Proceedings and Related Matters

##### Natural Gas Charge Settlement and Pending Natural Gas Charge Cases

For PGL and NSG, the ICC conducts annual proceedings regarding the reconciliation of revenues from the natural gas charge and related natural gas costs. The natural gas charge represents the cost of natural gas and transportation and storage services purchased by PGL and NSG, as well as gains, losses, and costs incurred under PGL's and NSG's hedging program (Gas Charge). In these proceedings, interested parties review the accuracy of the reconciliation of revenues and costs and the prudence of natural gas costs recovered through the Gas Charge. If the ICC were to find that the reconciliation was inaccurate or any natural gas costs were imprudently incurred, the ICC would order PGL and NSG to refund the affected amount to customers through subsequent Gas Charge filings.

In March 28, 2006 orders, the ICC adopted a settlement agreement related to fiscal years 2001 through 2004 natural gas costs. Under the settlement agreement, PEC agreed to provide the Illinois Attorney General (AG) and the City of Chicago (Chicago) up to \$30.0 million for conservation and weatherization programs for which PGL and NSG may not seek rate recovery. The balance of the conservation and weatherization funding that remained unpaid as of September 30, 2010, was \$5.2 million and was recorded in other current liabilities. PEC also agreed to implement a reconnection program for certain customers, and PGL and NSG implemented this program. Finally, PEC agreed to internal audits and an external audit of natural gas supply practices. Four of the five annual internal audits required by the settlement agreement have been completed. The external audit was completed in April 2008, and PGL and NSG completed their responses to the external auditor's recommendations in March 2009.

The fiscal 2006 Gas Charge reconciliation cases were initiated on November 21, 2006. The ICC staff and interveners (the AG, the Citizens Utility Board, and Chicago, filing jointly) each filed testimony recommending disallowances for PGL and NSG for a bank natural gas adjustment similar to that addressed in the fiscal 2005 Gas Charge reconciliation cases, which PGL and NSG did not contest. In addition, the interveners recommended a disallowance for PGL of \$13.9 million (reduced to \$11.0 million in their brief) associated with PGL's provision of interstate hub services. The ICC staff does not support the interveners' proposal, and PGL does not believe the proposal has merit. The Administrative Law Judge's proposed order rejected the interveners' proposal. Briefing on the proposed order concluded on June 4, 2010. For NSG, there were no contested issues, and the ICC issued an order on May 25, 2010.

Reconciliations of subsequent periods (2007 - 2009 for NSG and 2006 - 2009 for PGL) were held in abeyance pending the outcome of the fiscal 2006 Gas Charge reconciliation cases, but ICC Staff and an intervener filed testimony for the 2007 Gas Charge reconciliation period on October 22, 2010. They recommended no disallowances although the intervener recommended a change in how certain pipeline costs are recovered. There has been no ICC Staff or intervener testimony for the 2008 and 2009 reconciliation periods, and NSG and PGL are not aware of any issues for those periods.

#### Class Action

In February 2004, a purported class action suit was filed in Cook County Circuit Court against PEC, PGL, and NSG by customers of PGL and NSG, alleging among other things, violation of the Illinois Consumer Fraud and Deceptive Business Practices Act related to matters at issue in the utilities' fiscal year 2001 Gas Charge reconciliation

proceedings. In the suit, Alport et al. v. Peoples Energy Corporation, the plaintiffs seek disgorgement and punitive damages. PGL and NSG have been dismissed as defendants and the only remaining counts of the suit allege violations of the Consumer Fraud and Deceptive

Business Practices Act by PEC and that PEC acted in concert with others to commit a tortious act. On November 19, 2009, the court entered an order certifying a class composed of customers of PGL and NSG during the period April 26, 2000, through September 30, 2002. The case remained pending in Circuit court. The parties entered into a settlement agreement on September 23, 2010, that was preliminarily approved by the court on September 27, 2010. The hearing for final approval is scheduled for November 30, 2010. At September 30, 2010, Integrys Energy Group had an \$8.8 million liability recorded related to the settlement agreement.

#### NOTE 15--GUARANTEES

The following table shows outstanding guarantees at Integrys Energy Group:

| (Millions)   | Total<br>Amounts<br>Committed at<br>September 30,<br>2010 |         | Expiration             |                 |                 |
|--|---|---------|------------------------|-----------------|-----------------|
|  |   |         | Less<br>Than<br>1 Year | 1 to 3<br>Years | 4 to 5<br>Years |
| Guarantees supporting commodity transactions of subsidiaries (1) | \$ 716.1  | \$437.4 | \$46.2                 | \$-             | \$232.5         |
| Standby letters of credit (2)                                    | 107.4   | 89.7    | 17.6                   | 0.1             | -               |
| Surety bonds (3)   | 3.2   | 2.1     | 1.1                    | -               | -               |
| Other guarantees (4)   | 73.5  | -       | -                      | 50.0            | 23.5            |
| Total guarantees   | \$ 900.2  | \$529.2 | \$64.9                 | \$50.1          | \$256.0         |

- (1) Consists of parental guarantees of \$517.5 million to support the business operations of Integrys Energy Services; \$123.2 million and \$65.4 million, respectively, related to natural gas supply at MERC and MGU; and \$5.0 million at both PEC and IBS to support business operations. These guarantees are not reflected on the Condensed Consolidated Balance Sheets.
- (2) At Integrys Energy Group's request, financial institutions have issued standby letters of credit for the benefit of third parties that have extended credit to Integrys Energy Group. This amount consists of \$95.2 million issued to support Integrys Energy Services' operations; \$10.4 million issued for workers compensation coverage in Illinois; and \$1.8 million related to letters of credit issued to support UPPCO, WPS, MGU, NSG, MERC, and PGL operations. These amounts are not reflected on the Condensed Consolidated Balance Sheets.
- (3) Primarily for workers compensation coverage and obtaining various licenses, permits, and rights of way. Surety bonds are not included on the Condensed Consolidated Balance Sheets.
- (4) Consists of (1) \$50.0 million related to the sale agreement for Integrys Energy Services' United States wholesale electric marketing and trading business, which included a number of customary representations, warranties, and indemnification provisions. In addition, for a two-year period, counterparty payment default risk was retained with approximately 50% of the counterparties associated with the commodity contracts transferred in this transaction. An insignificant liability was recorded related to the fair value of this counterparty payment default risk; (2) \$10.0 million related to the sale agreement for Integrys Energy Services' Texas retail marketing business, which included a number of customary representations, warranties, and indemnification provisions. An insignificant liability was recorded related to the possible imposition of additional miscellaneous gross receipts tax in the event of a change in law or interpretation of the tax law; (3) \$5.0 million related to an environmental indemnification provided by Integrys Energy Services as part of the sale of the Stoneman generation facility, under which Integrys Energy Group expects that the likelihood of required performance is remote. This amount is not

reflected on the Condensed Consolidated Balance Sheets; and (4) \$8.5 million related to other indemnifications and workers compensation coverage. This amount is not reflected on the Condensed Consolidated Balance Sheets.

Integrys Energy Group has provided total parental guarantees of \$707.1 million on behalf of Integrys Energy Services, as shown in the table below. Integrys Energy Group's exposure under these guarantees related to open transactions at September 30, 2010, was approximately \$455 million based on (1) an assumption that 60 days of payables are outstanding, and (2) the valuation of forward contracts.

| (Millions)                                   | September 30, 2010 |
|--|--------------------|
| Guarantees supporting commodity transactions | \$ 517.5           |
| Standby letters of credit                    | 95.2               |
| Guarantees of subsidiary debt *              | 27.0               |
| Surety bonds                                 | 1.7                |
| Other  | 65.7               |
| Total guarantees                             | \$ 707.1           |

\* Consists of outstanding debt at an Integrys Energy Services subsidiary, which is not included in the total Integrys Energy Group guarantee amounts above, because the debt is reflected on the Condensed Consolidated Balance Sheets.

#### NOTE 16--EMPLOYEE BENEFIT PLANS

The following table shows the components of net periodic benefit cost for Integrys Energy Group's benefit plans:

| (Millions)   | Pension Benefits   |         |                   |         | Other Postretirement Benefits |        |                   |         |
|--|--------------------|---------|-------------------|---------|-------------------------------|--------|-------------------|---------|
|  | Three Months Ended |         | Nine Months Ended |         | Three Months Ended            |        | Nine Months Ended |         |
|  | September 30       |         | September 30      |         | September 30                  |        | September 30      |         |
|  | 2010               | 2009    | 2010              | 2009    | 2010                          | 2009   | 2010              | 2009    |
| Service cost   | \$ 10.0            | \$ 9.7  | \$ 30.1           | \$ 29.1 | \$ 4.1                        | \$ 3.6 | \$ 12.3           | \$ 10.7 |
| Interest cost  | 20.0               | 20.2    | 60.0              | 60.7    | 6.9                           | 6.6    | 20.6              | 19.9    |
| Expected return on plan assets                           | (23.1 )            | (23.1 ) | (69.2 )           | (69.4 ) | (4.7 )                        | (4.4 ) | (14.2 )           | (13.3 ) |
| Amortization of transition obligation                    | -                  | -       | -                 | -       | 0.1                           | 0.1    | 0.2               | 0.2     |
| Amortization of prior service cost (credit)              | 1.3                | 1.3     | 3.9               | 3.8     | (1.0 )                        | (1.0 ) | (2.9 )            | (2.9 )  |
| Amortization of net actuarial loss (gain)                | 2.0                | 0.5     | 6.1               | 1.4     | 0.5                           | (0.4 ) | 1.4               | (1.1 )  |
| Amortization of merger related regulatory adjustment (1) | -                  | 3.1     | -                 | 9.4     | -                             | 0.8    | -                 | 2.5     |
| Regulatory deferral (2)                                  | 1.2                | (0.8 )  | 3.4               | (2.4 )  | (0.4 )                        | (0.4 ) | (1.0 )            | (1.2 )  |
| Net periodic benefit cost                                | \$ 11.4            | \$ 10.9 | \$ 34.3           | \$ 32.6 | \$ 5.5                        | \$ 4.9 | \$ 16.4           | \$ 14.8 |

(1) Effective with the 2010 rate order, PGL and NSG reflect pension and other postretirement benefit costs in rates using Integrys Energy Group's accounting basis, which was established at the time of the February 2007 PEC merger. As a result, the merger related regulatory adjustment was eliminated. Pursuant to the 2010 rate order, a new regulatory asset was established for the remaining cumulative difference that existed between the accounting bases of PGL/NSG and Integrys Energy Group in the pension and other postretirement benefit obligations. The amortization of this regulatory asset over the average remaining service lives of the participating employees is not included as a component of net periodic benefit cost.

(2)

The PSCW authorized WPS to recover its net increased 2009 pension costs and to refund its net decreased 2009 other postretirement benefit costs as part of the limited rate case re-opener for 2010. Amortization and recovery/refund of these costs will be completed by December 31, 2010.

Transition obligations, prior service costs (credits), and net actuarial losses (gains) that have not yet been recognized as a component of net periodic benefit cost are included in accumulated OCI for Integrys Energy Group's nonregulated entities and are recorded as net regulatory assets for the utilities.

Contributions to the plans are made in accordance with legal and tax requirements and do not necessarily occur evenly throughout the year. For the nine months ended September 30, 2010, \$64.3 million of contributions were made to the pension plans, and contributions made to the other postretirement benefit plans were not significant. Integrys Energy Group expects to contribute an additional \$101.4 million to its pension plans and \$35.2 million to its other postretirement benefit plans during the remainder of 2010.

#### NOTE 17--STOCK-BASED COMPENSATION

In May 2010, Integrys Energy Group's shareholders approved the 2010 Omnibus Incentive Compensation Plan (2010 Omnibus Plan). Under the provisions of the 2010 Omnibus Plan, the number of shares of stock that may be issued in satisfaction of plan awards may not exceed 3,000,000, and no more than 900,000 shares of stock can be granted as performance shares or restricted stock. No additional awards will be issued under prior plans, although the plans continue to exist for purposes of the existing outstanding stock-based compensation. At September 30, 2010, stock options, performance stock rights, restricted shares and restricted share units, and stock appreciation rights were outstanding under the various plans.

Performance stock rights, restricted shares, and restricted share units were accounted for as equity awards through June 30, 2010; however, in the third quarter of 2010, Integrys Energy Group determined that these awards should have been accounted for as liability awards due to certain changes to the deferred compensation plan approved by Integrys Energy Group's Board of Directors in the fourth quarter of 2007. In the third quarter of 2010, consistent with the guidance in the Stock Compensation Topic of the FASB ASC, Integrys Energy Group began accounting for performance stock rights, restricted shares, and restricted share units as liability awards, which are required to be recorded at fair value each reporting period. The cumulative effect of this change related to periods prior to the third quarter of 2010 was a decrease in net income from continuing operations and net income attributed to common shareholders of \$2.4 million. Management determined that this amount was not material to prior periods or to the quarter ended September 30, 2010, and recorded the cumulative effect in earnings in the third quarter of 2010.

#### Stock Options

Compensation cost recognized for stock options during the three and nine months ended September 30, 2010, and 2009, was not significant. As of September 30, 2010, \$1.9 million of compensation cost related to unvested and outstanding stock options was expected to be recognized over a weighted-average period of 2.8 years.

Cash received from option exercises during the nine months ended September 30, 2010, was \$17.6 million. The tax benefit realized from these option exercises was \$7.1 million.

A summary of stock option activity for the nine months ended September 30, 2010, and information related to outstanding and exercisable stock options at September 30, 2010, is presented below:

|                                  | Stock Options | Weighted-Average<br>Exercise Price Per<br>Share | Weighted-Average<br>Remaining<br>Contractual<br>Life<br>(in Years) | Aggregate<br>Intrinsic<br>Value<br>(Millions) |
|----------------------------------|---------------|---|--|---|
| Outstanding at December 31, 2009 | 3,133,286     | \$ 47.06  |  |   |
| Granted                          | 554,092       | 41.58   |  |   |
| Exercised                        | 461,414       | 47.81   |  | \$ 6.4  |
| Forfeited                        | 149,875       | 43.03   |  | 1.4   |
| Expired                          | 56,649        | 49.68   |  | 0.2   |



Edgar Filing: INTEGRYS ENERGY GROUP, INC. - Form 10-Q

|                                   |           |    |       |      |    |      |
|-----------------------------------|-----------|----|-------|------|----|------|
| Outstanding at September 30, 2010 | 3,019,440 | \$ | 47.58 | 6.51 | \$ | 15.8 |
| Exercisable at September 30, 2010 | 1,796,846 | \$ | 49.56 | 5.29 | \$ | 5.9  |

The aggregate intrinsic value for outstanding and exercisable options in the above table represents the total pre-tax value that would have been received by the option holders had they all exercised their

-39-

---

options at September 30, 2010. This is calculated as the difference between Integrys Energy Group's closing stock price on September 30, 2010, and the option exercise price, multiplied by the number of in-the-money stock options.

#### Performance Stock Rights

Compensation cost recognized for performance stock rights during the three months ended September 30, 2010, was \$6.0 million and was not significant during the three months ended September 30, 2009. Compensation cost recorded for performance stock rights during the nine months ended September 30, 2010, and 2009, was \$8.5 million and \$3.2 million, respectively. As of September 30, 2010, \$6.7 million of compensation cost related to unvested and outstanding performance stock rights was expected to be recognized over a weighted-average period of 1.4 years.

A summary of the activity related to performance stock rights for the nine months ended September 30, 2010, is presented below:

|                                   | Performance<br>Stock Rights |
|-----------------------------------|-----------------------------|
| Outstanding at December 31, 2009  | 301,090                     |
| Granted                           | 150,481                     |
| Distributed                       | 45,847                      |
| Forfeited                         | 26,009                      |
| Expired                           | 37,849                      |
| Outstanding at September 30, 2010 | 341,866                     |

#### Restricted Shares and Restricted Share Units

Compensation cost recognized for restricted share and restricted share unit awards during the three months ended September 30, 2010, was \$5.6 million and was not significant during the three months ended September 30, 2009. Compensation cost recognized for these awards during the nine months ended September 30, 2010, and 2009, was \$8.4 million and \$3.7 million, respectively. As of September 30, 2010, \$14.7 million of compensation cost related to these awards was expected to be recognized over a weighted-average period of 2.7 years.

A summary of the activity related to restricted share and restricted share unit awards for the nine months ended September 30, 2010, is presented below:

|                                   | Restricted Share and Restricted<br>Share Unit Awards |
|-----------------------------------|--|
| Outstanding at December 31, 2009  | 346,858  |
| Granted                           | 210,452  |
| Vested                            | 93,994   |
| Forfeited                         | 45,924   |
| Outstanding at September 30, 2010 | 417,392  |

## NOTE 18--COMPREHENSIVE INCOME (LOSS)

Integrys Energy Group's total comprehensive income (loss) was as follows:

| (Millions)   | Three Months Ended<br>September 30 |        | Nine Months Ended<br>September 30 |          |
|--|------------------------------------|--------|-----------------------------------|----------|
|  | 2010                               | 2009   | 2010                              | 2009     |
| Net income (loss) attributed to common shareholders  | \$20.2                             | \$51.1 | \$148.6                           | \$(94.4) |
| Cash flow hedges, net of tax *   | (29.1)                             | 22.4   | (21.4)                            | 17.0     |
| Foreign currency translation, net of tax   | (2.5)                              | 1.9    | (2.4)                             | 3.2      |
| Amortization of unrecognized pension and other<br>postretirement benefit costs, net of tax | 0.1                                | 0.1    | 0.6                               | (0.1)    |
| Unrealized loss on available-for-sale securities, net of tax                               | -                                  | -      | -                                 | 0.1      |
| Total comprehensive income (loss)  | \$(11.3)                           | \$75.5 | \$125.4                           | \$(74.2) |

\*For the three months ended September 30, 2010, the tax benefit was \$18.6 million, and for the three months ended September 30, 2009, the tax was \$14.3 million. For the nine months ended September 30, 2010, the tax benefit was \$11.3 million, and for the nine months ended September 30, 2009, the tax was \$9.7 million.

The following table shows the changes to Integrys Energy Group's accumulated other comprehensive loss from December 31, 2009, to September 30, 2010.

| (Millions)  | Nine Months Ended<br>September 30, 2010 |
|---|---|
| December 31, 2009 balance   | \$ (44.0)                               |
| Cash flow hedges  | (21.4)                                  |
| Foreign currency translation  | (2.4)                                   |
| Amortization of unrecognized pension and other postretirement benefit costs | 0.6                                     |
| September 30, 2010 balance  | \$ (67.2)                               |

## NOTE 19--COMMON EQUITY

Integrys Energy Group's reconciliation of shares outstanding was as follows:

|                                   | September 30, 2010 |                 | December 31, 2009 |                 |
|-----------------------------------|--------------------|-----------------|-------------------|-----------------|
|                                   | Shares             | Average<br>Cost | Shares            | Average<br>Cost |
| Common stock issued               | 77,486,900         |                 | 76,418,843        |                 |
| Less:                             |                    |                 |                   |                 |
| Deferred compensation rabbi trust | 384,484            | \$42.83 (1)     | 402,839           | \$42.58 (1)     |
| Restricted stock                  | 16,873             | \$54.80 (2)     | 35,861            | \$55.33 (2)     |
| Total shares outstanding          | 77,085,543         |                 | 75,980,143        |                 |

(1) Based on Integrys Energy Group's stock price on the day the shares entered the deferred compensation rabbi trust. Shares paid out of the trust are valued at the average cost of shares in the trust.

(2) Based on the grant date fair value of the restricted stock.

Beginning February 11, 2010, Integrys Energy Group issued new shares of common stock to meet the requirements of its Stock Investment Plan and certain stock-based employee benefit and compensation plans. From January 1, 2010 to February 10, 2010, and during 2009, Integrys Energy Group purchased shares of its common stock on the open market to meet the requirements of these plans.

IntegrYS Energy Group had the following changes to issued common stock during the nine months ended September 30, 2010:

|                                       |            |
|---------------------------------------|------------|
| IntegrYS Energy Group's common shares |            |
| Common stock at December 31, 2009     | 76,418,843 |
| Shares issued                         |            |
| Stock Investment Plan                 | 561,483    |
| Stock-based compensation              | 519,610    |
| Restricted stock shares retired       | (13,036 )  |
| Common stock at September 30, 2010    | 77,486,900 |

### Earnings (Loss) Per Share

Basic earnings (loss) per share is computed by dividing net income (loss) attributed to common shareholders by the weighted average number of common shares outstanding during the period. Diluted earnings (loss) per share is computed by dividing net income (loss) attributed to common shareholders by the weighted average number of common shares outstanding during the period, adjusted for the exercise and/or conversion of all potentially dilutive securities. Such dilutive items include in-the-money stock options, performance stock rights, and restricted stock. The calculation of diluted earnings per share for the three months ended September 30, 2010, and 2009, excluded 0.8 million and 3.0 million, respectively, out-of-the-money stock options that had an anti-dilutive effect. The calculation of diluted earnings per share for the nine months ended September 30, 2010, excluded 1.6 million out-of-the-money stock options that had an anti-dilutive effect. The calculation of diluted earnings per share for the nine months ended September 30, 2009, excluded 3.1 million out-of-the-money stock options. Also, the effects of an insignificant number of in-the-money securities were not included in the computation for the nine months ended September 30, 2009, because there was a net loss, which would have caused the impact to be anti-dilutive. The following table reconciles the computation of basic and diluted earnings (loss) per share:

| (Millions, except per share amounts)                | Three Months Ended |        | Nine Months Ended |           |
|---|--------------------|--------|-------------------|-----------|
|   | September 30       |        | September 30      |           |
|   | 2010               | 2009   | 2010              | 2009      |
| Numerator:  |                    |        |                   |           |
| Net income (loss) from continuing operations        | \$20.9             | \$49.1 | \$150.5           | \$(95.4 ) |
| Discontinued operations, net of tax                 | -                  | 2.3    | 0.1               | 2.6       |
| Preferred stock dividends of subsidiary             | (0.7 )             | (0.7 ) | (2.3 )            | (2.3 )    |
| Noncontrolling interest in subsidiaries             | -                  | 0.4    | 0.3               | 0.7       |
| Net income (loss) attributed to common shareholders | \$20.2             | \$51.1 | \$148.6           | \$(94.4 ) |
| Denominator:  |                    |        |                   |           |
| Average shares of common stock – basic              | 77.7               | 76.8   | 77.3              | 76.8      |
| Effect of dilutive securities                       |                    |        |                   |           |
| Stock-based compensation                            | 0.4                | 0.1    | 0.5               | -         |
| Average shares of common stock – diluted            | 78.1               | 76.9   | 77.8              | 76.8      |
| Earnings (loss) per common share                    |                    |        |                   |           |
| Basic   | \$0.26             | \$0.67 | \$1.92            | \$(1.23 ) |
| Diluted   | 0.26               | 0.66   | 1.91              | (1.23 )   |



#### NOTE 20--VARIABLE INTEREST ENTITIES

Effective January 1, 2010, Integrys Energy Group implemented SFAS No. 167, "Amendments to FASB Interpretation No. 46 (R)" (now incorporated as part of the Consolidation Topic of the FASB ASC). Integrys Energy Group has variable interests in two entities through power purchase agreements relating to the cost of fuel. One of these purchased power agreements reimburses an independent power producing entity for coal costs relating to purchased energy. There is no obligation to purchase energy under the agreement. This contract expires in 2016. The other agreement contains a tolling arrangement in which Integrys Energy Group supplies the scheduled fuel and purchases capacity and energy from the facility. This contract also expires in 2016. As of September 30, 2010 and December 31, 2009, Integrys Energy Group had approximately 535 megawatts of capacity available under these agreements.

Integrys Energy Group has evaluated each of these variable interest entities for possible consolidation. In these cases, Integrys Energy Group considered which interest holder has the power to direct the activities that most significantly impact the economics of the variable interest entity; this interest holder is considered the primary beneficiary of the entity and is required to consolidate the entity. For a variety of reasons, including qualitative factors such as the length of the remaining term of the contracts compared with the remaining lives of the plants and the fact that Integrys Energy Group does not have the power to direct the operations and maintenance of the facilities. Integrys Energy Group determined it is not the primary beneficiary of these variable interest entities.

At September 30, 2010, the assets and liabilities on the Condensed Consolidated Balance Sheets that related to the involvement with these variable interest entities pertained to working capital accounts and represented the amounts owed by Integrys Energy Group for current deliveries of power. Integrys Energy Group has not provided or guaranteed any debt or equity support, liquidity arrangements, performance guarantees, or other commitments associated with these contracts. There is no significant potential exposure to loss as a result of its involvement with the variable interest entities.

In 2008, Integrys Energy Group's subsidiary, Integrys Energy Services, contributed certain assets to LGS Renewables I, L.C. (LGS) in exchange for a 50% interest in the entity. Simultaneously, Integrys Energy Services entered into a loan agreement with LGS to finance the development and construction of a pipeline project to provide landfill gas to a customer. Integrys Energy Group determined at the time that the entity was a variable interest entity and that Integrys Energy Services was the primary beneficiary of the entity. Integrys Energy Group updated its conclusion upon implementation of the new standard and continued to conclude that Integrys Energy Services was the primary beneficiary. In July 2010, Integrys Energy Services purchased LGS Development, L.P.'s 50% ownership interest in LGS and became the sole owner.

#### NOTE 21--FAIR VALUE

##### Fair Value Measurements

Integrys Energy Group identified additional classes of risk management assets and liabilities as a result of the implementation of FASB ASU 2010-06, "Fair Value Measurements and Disclosures (Topic 820), Improving Disclosures about Fair Value Measurements." As required, this ASU was only applied to disclosures beginning with the quarter ended March 31, 2010, and, therefore, prior periods do not reflect the expanded disclosure requirements.

The following tables show Integrys Energy Group's assets and liabilities that were accounted for at fair value on a recurring basis, categorized by level within the fair value hierarchy.





Edgar Filing: INTEGRYS ENERGY GROUP, INC. - Form 10-Q

| (Millions)                                       | September 30, 2010 |                |               | Total          |
|--|--------------------|----------------|---------------|----------------|
|  | Level 1            | Level 2        | Level 3       |                |
| <b>Assets</b>                                    |                    |                |               |                |
| <b>Risk Management Assets</b>                    |                    |                |               |                |
| <b>Utility Segments</b>                          |                    |                |               |                |
| Financial transmission rights                    | \$-                | \$-            | \$5.6         | \$5.6          |
| Natural gas contracts                            | 0.6                | 0.7            | -             | 1.3            |
| Petroleum product contracts                      | 0.3                | -              | -             | 0.3            |
| <b>Nonregulated Segments</b>                     |                    |                |               |                |
| Natural gas contracts                            | 75.0               | 135.5          | 51.0          | 261.5          |
| Electric contracts                               | 32.9               | 125.3          | 21.6          | 179.8          |
| Interest rate swaps                              | -                  | 0.9            | -             | 0.9            |
| Foreign exchange contracts                       | 0.1                | 1.2            | -             | 1.3            |
| <b>Total Risk Management Assets</b>              | <b>\$108.9</b>     | <b>\$263.6</b> | <b>\$78.2</b> | <b>\$450.7</b> |
| <b>Other Assets</b>                              | <b>\$0.1</b>       | <b>\$-</b>     | <b>\$-</b>    | <b>\$0.1</b>   |
| <b>Liabilities</b>                               |                    |                |               |                |
| <b>Risk Management Liabilities</b>               |                    |                |               |                |
| <b>Utility Segments</b>                          |                    |                |               |                |
| Financial transmission rights                    | \$-                | \$-            | \$0.6         | \$0.6          |
| Natural gas contracts                            | 6.4                | 36.7           | -             | 43.1           |
| <b>Nonregulated Segments</b>                     |                    |                |               |                |
| Natural gas contracts                            | 82.4               | 154.3          | 5.5           | 242.2          |
| Electric contracts                               | 61.9               | 179.6          | 58.4          | 299.9          |
| Interest rate swaps                              | -                  | 9.4            | -             | 9.4            |
| Foreign exchange contracts                       | 1.2                | 0.1            | -             | 1.3            |
| <b>Total Risk Management Liabilities</b>         | <b>\$151.9</b>     | <b>\$380.1</b> | <b>\$64.5</b> | <b>\$596.5</b> |
| <b>Long-term debt hedged by fair value hedge</b> | <b>\$-</b>         | <b>\$50.9</b>  | <b>\$-</b>    | <b>\$50.9</b>  |
| <b>December 31, 2009</b>                         |                    |                |               |                |
| (Millions)                                       | Level 1            | Level 2        | Level 3       | Total          |
| <b>Assets</b>                                    |                    |                |               |                |
| Risk management assets                           | \$284.9            | \$439.6        | \$1,593.0     | \$2,317.5      |
| Other  | 0.1                | -              | -             | 0.1            |
| <b>Liabilities</b>                               |                    |                |               |                |
| Risk management liabilities                      | 336.4              | 582.2          | 1,471.6       | 2,390.2        |
| Long-term debt hedged by fair value hedge        | -                  | 52.6           | -             | 52.6           |

IntegrYS Energy Group determined the fair values above using a market based approach that incorporated observable market inputs where available, and internally developed inputs where observable market data was not readily available. For the unobservable inputs, consideration was given to the assumptions that market participants would use in valuing the asset or liability. These factors include not only the credit standing of the counterparties involved, but also the impact of IntegrYS Energy Group's nonperformance risk on its liabilities.

The risk management assets and liabilities listed in the tables include options, swaps, futures, physical commodity contracts, and other instruments used to manage market risks related to changes in commodity prices and interest rates. For more information on Integrys Energy Group's derivative instruments, see Note 3, "Risk Management Activities."

When possible, Integrys Energy Group bases the valuations of its risk management assets and liabilities on quoted prices for identical assets in active markets. These valuations are classified in Level 1. The valuations of certain contracts include inputs related to market price risk (commodity or interest rate), price volatility (for option contracts), price correlation (for cross commodity contracts), credit risk, and time

value. These inputs are available through multiple sources, including brokers and over-the-counter and online exchanges. Transactions valued using these inputs are classified in Level 2.

Certain derivatives are categorized in Level 3 due to the significance of unobservable or internally-developed inputs. The primary reasons for a Level 3 classification are as follows:

While price curves may have been based on observable information, significant assumptions may have been made regarding seasonal or monthly shaping and locational basis differentials.

Certain transactions were valued using price curves that extended beyond the quoted period. Assumptions were made to extrapolate prices from the last quoted period through the end of the transaction term, primarily through use of historically settled data or using correlations to other locations.

Integrys Energy Group recognizes transfers between the levels of the fair value hierarchy at the value as of the end of the reporting period.

The following tables show net risk management assets (liabilities) transferred between the levels of the fair value hierarchy during the three and nine months ended September 30, 2010.

| (Millions)                  | Nonregulated Segments – Electric Contracts |          |          |                                      |           |           |
|-----------------------------|--|----------|----------|--------------------------------------|-----------|-----------|
|                             | Three Months Ended September 30, 2010      |          |          | Nine Months Ended September 30, 2010 |           |           |
|                             | Level 1                                    | Level 2  | Level 3  | Level 1                              | Level 2   | Level 3   |
| Transfers into Level 1 from | N/A  | \$(0.3 ) | \$(0.6 ) | N/A                                  | \$(10.1 ) | \$(18.0 ) |
| Transfers into Level 2 from | \$(0.2 )                                   | N/A      | (4.0 )   | \$(0.2 )                             | N/A       | 2.8       |
| Transfers into Level 3 from | -  | -        | N/A      | -                                    | (4.8 )    | N/A       |

| (Millions)                  | Nonregulated Segments – Natural Gas Contracts |         |         |                                      |         |         |
|-----------------------------|---|---------|---------|--------------------------------------|---------|---------|
|                             | Three Months Ended September 30, 2010         |         |         | Nine Months Ended September 30, 2010 |         |         |
|                             | Level 1                                       | Level 2 | Level 3 | Level 1                              | Level 2 | Level 3 |
| Transfers into Level 1 from | N/A   | \$-     | \$-     | N/A                                  | \$-     | \$-     |
| Transfers into Level 2 from | \$-   | N/A     | 0.8     | \$-                                  | N/A     | 0.8     |
| Transfers into Level 3 from | -   | -       | N/A     | -                                    | -       | N/A     |

Derivatives are transferred in or out of Level 3 primarily due to changes in the source of data used to construct price curves as a result of changes in market liquidity.

The following tables set forth a reconciliation of changes in the fair value of items categorized as Level 3 measurements:

| Three Months Ended September 30, 2010                           | Nonregulated Segments |           | Utility Segments              | Total  |
|---|-----------------------|-----------|-------------------------------|--------|
|   | Natural Gas           | Electric  | Financial Transmission Rights |        |
| (Millions)  |                       |           |                               |        |
| Balance at the beginning of the period                          | \$33.0                | \$(36.1 ) | \$ 7.6                        | \$4.5  |
| Net realized and unrealized gains (losses) included in earnings | 20.3                  | (12.8 )   | 1.0                           | 8.5    |
|   | -                     | -         | (1.8 )                        | (1.8 ) |

|   |        |      |         |        |
|---|--------|------|---------|--------|
| Net unrealized losses recorded as regulatory assets or liabilities  |        |      |         |        |
| Net unrealized losses included in other comprehensive loss  | -      | (3.3 | )       | -      |
|   |        |      |         | (3.3   |
|   |        |      |         | )      |
| Net purchases and settlements   | (7.0   | )    | 10.8    | (1.8   |
|   |        |      |         | )      |
|   |        |      |         | 2.0    |
| Net transfers out of Level 3  | (0.8   | )    | 4.6     | -      |
|   |        |      |         | 3.8    |
| Balance at the end of the period  | \$45.5 |      | \$(36.8 | )      |
|   |        |      |         | \$ 5.0 |
|   |        |      |         | \$13.7 |
| Net unrealized gains (losses) included in earnings related to instruments still held at the end of the period | \$20.3 |      | \$(12.8 | )      |
|   |        |      |         | \$ -   |
|   |        |      |         | \$7.5  |

| Nine Months Ended September 30, 2010<br><br>(Millions)  | Nonregulated Segments |           | Utility<br>Segments<br>Financial<br>Transmission<br>Rights | Total     |
|---|-----------------------|-----------|--|-----------|
|   | Natural<br>Gas        | Electric  |  |           |
| Balance at the beginning of the period  | \$31.4                | \$86.5    | \$ 3.5   | \$121.4   |
| Net realized and unrealized gains (losses) included in earnings   | 42.7                  | (71.7 )   | 4.5  | (24.5 )   |
| Net unrealized gains recorded as regulatory assets or liabilities   | -                     | -         | 0.3  | 0.3       |
| Net unrealized losses included in other comprehensive loss  | -                     | (6.5 )    | -  | (6.5 )    |
| Net purchases and settlements   | (27.8 )               | (55.5 )   | (3.3 )   | (86.6 )   |
| Net transfers into Level 3  | -                     | (4.8 )    | -  | (4.8 )    |
| Net transfers out of Level 3  | (0.8 )                | 15.2      | -  | 14.4      |
| Balance at the end of the period  | \$45.5                | \$(36.8 ) | \$ 5.0   | \$13.7    |
| Net unrealized gains (losses) included in earnings related to instruments still held at the end of the period | \$42.7                | \$(71.7 ) | \$ -   | \$(29.0 ) |

| (Millions)  | Three Months Ended<br>September 30, 2009 | Nine Months Ended<br>September 30, 2009 |
|---|--|---|
| Balance at the beginning of the period  | \$ (42.6 )                               | \$ 182.0                                |
| Net realized and unrealized losses included in earnings   | 27.7                                     | (12.8 )                                 |
| Net unrealized gains recorded as regulatory assets or liabilities                                     | (1.8 )                                   | 4.1                                     |
| Net unrealized gains (losses) included in other comprehensive loss                                    | 13.8                                     | 5.1                                     |
| Net purchases and settlements   | (21.6 )                                  | (8.6 )                                  |
| Net transfers in/out of Level 3   | 120.0                                    | (74.3 )                                 |
| Balance at the end of the period  | \$ 95.5                                  | \$ 95.5                                 |
| Net unrealized losses included in earnings related to instruments still held at the end of the period | \$ 27.8                                  | \$ (10.1 )                              |

Unrealized gains and losses included in earnings related to Integrys Energy Services' risk management assets and liabilities are recorded through nonregulated revenue on the Condensed Consolidated Statements of Income. Realized gains and losses on these same instruments are recorded in nonregulated revenue or nonregulated cost of fuel, natural gas, and purchased power, depending on the nature of the instrument. Unrealized gains and losses on Level 3 derivatives at the utilities are deferred as regulatory assets or liabilities. Therefore, these fair value measurements have no impact on earnings. Realized gains and losses on these instruments flow through utility cost of fuel, natural gas, and purchased power on the Condensed Consolidated Statements of Income.

#### Fair Value of Financial Instruments

The following table shows the financial instruments included on the Condensed Consolidated Balance Sheets of Integrys Energy Group that are not recorded at fair value.

September 30, 2010

December 31, 2009

Edgar Filing: INTEGRYS ENERGY GROUP, INC. - Form 10-Q

| (Millions)      | Carrying<br>Amount | Fair Value | Carrying<br>Amount | Fair Value |
|-----------------|--------------------|------------|--------------------|------------|
| Long-term debt  | \$2,390.6          | \$2,552.0  | \$2,511.2          | \$2,543.6  |
| Preferred stock | 51.1               | 49.6       | 51.1               | 44.3       |

The fair values of long-term debt instruments are estimated based on the quoted market price for the same or similar issues, or on the current rates offered to Integrys Energy Group for debt of the same remaining maturity, without considering the effect of third-party credit enhancements. The fair values of preferred stock are estimated based on quoted market prices when available, or by using a perpetual dividend discount model.

Due to the short-term nature of cash and cash equivalents, accounts receivable, accounts payable, notes payable, and outstanding commercial paper, the carrying amount approximates fair value.

#### NOTE 22--MISCELLANEOUS INCOME

Integrys Energy Group's total miscellaneous income was as follows:

| (Millions)  | Three Months Ended |        | Nine Months Ended |        |
|---|--------------------|--------|-------------------|--------|
|   | September 30       |        | September 30      |        |
|   | 2010               | 2009   | 2010              | 2009   |
| Equity earnings on investments                            | \$19.3             | \$19.5 | \$58.8            | \$56.6 |
| Foreign currency translation gain reclassified from OCI * | 3.9                | 1.4    | 4.4               | 0.8    |
| Key executive life insurance                              | 0.9                | 1.1    | 2.9               | 2.3    |
| Interest and dividend income                              | 0.8                | 1.5    | 2.9               | 4.1    |
| Equity portion of AFUDC                                   | 0.3                | 1.7    | 1.2               | 4.5    |
| Other   | 1.1                | 0.3    | 0.9               | (1.1)  |
| Total miscellaneous income                                | \$26.3             | \$25.5 | \$71.1            | \$67.2 |

\* The foreign currency translation gains that had accumulated in OCI were reclassified from OCI and reported in other income in the period when Integrys Energy Services had substantially completed the liquidation of its Canadian subsidiaries. At September 30, 2010, no amounts remained in accumulated OCI related to foreign currency translation.

#### NOTE 23--REGULATORY ENVIRONMENT

##### Wisconsin

##### 2011 Rate Case

On April 1, 2010, WPS filed an application with the PSCW to increase retail electric and natural gas rates \$64.2 million (6.9%) and \$5.0 million (1.2%), respectively, with rates effective January 1, 2011. The filing includes a request for an 11.25% return on common equity and a common equity ratio of 53.62% in WPS's regulatory capital structure. The proposed retail electric and natural gas rate increases for 2011 are being driven by decreased sales due primarily to the ongoing economic recession and increased energy efficiency efforts by customers, the amortization in 2011 of the 2009 deferred amounts under WPS's electric Revenue Stabilization Mechanism, and increased payments to the Wisconsin Focus on Energy program. The PSCW staff has recommended a retail electric rate increase of \$23.7 million and a retail natural gas rate decrease of \$8.0 million, including uncontested adjustments to the staff audit. A driver for the reduction from WPS's requested retail electric rate increase is that natural gas prices have fallen from the level when the initial filing was made, which impacted projected purchased power costs. A final order is expected in the fourth quarter of 2010.

##### 2010 Rates

On December 22, 2009, the PSCW issued a final written order for WPS authorizing an electric rate increase of \$18.2 million, offset by an \$18.2 million refund of 2009 and 2008 fuel cost over-collections, and a retail natural gas rate increase of \$13.5 million, effective January 1, 2010. Based on an order issued on April 1, 2010, the remaining \$10.0 million of the total 2008 and 2009 fuel cost over-collections, plus interest of \$1.3 million, were refunded to customers in April and May 2010.

The PSCW issued another rate order on April 1, 2010, making fuel cost over-collections for 2010 subject to refund as of that date. As of September 30, 2010, the balance of the 2010 fuel cost over-collections to be refunded to customers in 2011 was \$9.4 million, which was recorded as a short-term regulatory liability. Fuel cost over/under-recovery impacts for 2008, 2009, and 2010 related to the Weston 4 power plant exfoliation issue remain open and will be addressed as part of the current 2011 rate case.



## 2009 Rates

On December 30, 2008, the PSCW issued a final written order for WPS authorizing no change in retail electric rates from the fuel surcharge adjusted rates authorized effective July 4, 2008, and a \$3.0 million decrease in retail natural gas rates. The PSCW also approved a decoupling mechanism as a four-year pilot program. The mechanism allows WPS to defer and recover or refund in future rate proceedings all or a portion of the differences between the actual and authorized margin per customer impact of variations in volumes. The annual deferral or refund is limited to \$14.0 million for electric service and \$8.0 million for natural gas service. The mechanism does not adjust for changes in volume resulting from changes in customer count and also does not cover large commercial and industrial customers.

## Michigan

### 2011 UPPCO Rate Case

On June 30, 2010, UPPCO filed an application with the MPSC to increase retail electric rates \$15.4 million (16.8%), with rates effective January 1, 2011. The filing includes a request for an 11.25% return on common equity and a common equity ratio of 54.86% in UPPCO's regulatory capital structure. The proposed retail electric rate increase for 2011 is primarily being driven by increased capital investments associated with FERC-required replacements and upgrades of hydroelectric facilities, reduced wholesale and retail sales, and increased meter reading costs.

### 2010 UPPCO Rates

On December 16, 2009, the MPSC issued a final written order authorizing UPPCO a retail electric rate increase of \$6.5 million, effective January 1, 2010. The new rates reflect a 10.90% return on common equity and a common equity ratio of 54.83% in UPPCO's regulatory capital structure. The order included approval of a decoupling mechanism, as well as an uncollectibles expense tracking mechanism, which allows for the deferral and subsequent recovery or refund of 80% of the difference between actual write-offs (net of recoveries) and bad debt expense included in utility rates, both effective January 1, 2010.

### 2010 MGU Rates

On December 16, 2009, the MPSC issued a final written order authorizing MGU a retail natural gas rate increase of \$3.5 million, effective January 1, 2010. The filing included a 10.75% return on common equity and a common equity ratio of 50.26% in MGU's regulatory capital structure. The order included approval of an uncollectibles expense tracking mechanism, which allows for the deferral and subsequent recovery or refund of 80% of the difference between actual write-offs (net of recoveries) and bad debt expense included in utility rates, effective January 1, 2010. On July 1, 2010, the MPSC granted an order approving a decoupling mechanism for MGU as a pilot program, effective September 1, 2010. MGU's approved decoupling mechanism adjusts for the impact on revenues of changes in weather-normalized use per customer for residential and small commercial customers. On July 29, 2010, MGU filed with the MPSC a petition for rehearing requesting, among other items, an effective date for decoupling of January 1, 2010, consistent with the effective date of final rates under the MPSC's December 16, 2009 order. On October 26, 2010, the MPSC granted MGU's rehearing petition and ordered decoupling to be effective January 1, 2010.

### 2009 MGU Rates

On January 13, 2009, the MPSC issued a final written order for MGU approving a settlement agreement authorizing an annual retail natural gas rate increase of \$6.0 million, effective January 14, 2009. The new rates reflected a 10.45%

return on common equity and a common equity ratio of 50.01% in MGU's regulatory capital structure.

-48-

---

## Illinois

### 2010 Rates

On January 21, 2010, the ICC issued a final order authorizing a retail natural gas rate increase of \$69.8 million for PGL and \$13.9 million for NSG, effective January 28, 2010. The rates for PGL reflect a 10.23% return on common equity and a common equity ratio of 56% in its regulatory capital structure. The rates for NSG reflect a 10.33% return on common equity and a common equity ratio of 56% in its regulatory capital structure. The ICC approved a rider mechanism to recover the costs, above an annual baseline, of an accelerated natural gas main replacement program by PGL through a special charge on customers' bills, known as Rider ICR. The rate order also approved the recovery of net dismantling costs of property, plant, and equipment over the life of the asset rather than when incurred. PGL and NSG, as well as Chicago, the Attorney General (AG), and the Citizens Utility Board, filed requests for rehearing in February 2010, all addressing Rider ICR. On March 10, 2010, the ICC voted to grant rehearing on the Rider ICR annual baseline determination and denied all other rehearing requests, including requests about other aspects of Rider ICR. On rehearing, PGL proposed a baseline of \$45.28 million with an annual escalation factor. No party filed testimony opposing the proposal. On June 2, 2010, the ICC issued its rehearing order approving PGL's proposed baseline. Recovery of costs for the accelerated gas main replacement program will begin in 2011 with the first Rider ICR charges being effective April 1, 2011. The AG, the Citizens Utility Board, PGL, and NSG filed appeals with the Illinois Appellate Court, First District. On June 17, 2010, the AG filed a motion with the ICC to stay the effectiveness of Rider ICR or, alternatively, to make the rider's effectiveness subject to refund. The ICC denied the AG's motion for stay on October 20, 2010. The pending appeals are unaffected by the ICC's action.

On September 30, 2010, the Illinois Appellate Court, Second District, issued a decision which, among other things, rejected the ICC's approval of a Commonwealth Edison Company (ComEd) cost recovery mechanism for system modernization in the form of advanced metering technology (also called "smart grid") because it was improper single issue ratemaking. Single issue ratemaking is one of the arguments raised in the pending appeal of NSG's and PGL's decoupling mechanism before the Appellate Court, First District, and that the opponents of Rider ICR raised at the ICC and are expected to raise before that court. Integrys Energy Group is evaluating the decision of the Illinois Appellate Court, Second District, in light of other, contrary precedents, and whether differences in the decoupling mechanism and Rider ICR distinguish them from ComEd's rider.

### 2009 Illinois Legislation

In July 2009, Illinois Senate Bill (SB) 1918 was signed into law. SB 1918 contains a provision that allows PGL and NSG to file a rider to recover (or refund) the incremental difference between the rate case authorized uncollectible expense and the actual uncollectible expense reported to the ICC each year. PGL and NSG filed their respective riders with the ICC in September 2009, and began recording the effects of this provision at that time. The ICC approved the rider in February 2010. SB 1918 also requires a percentage of income payment plan for low-income utility customers, which PGL and NSG are offering as a transition program in 2010 and 2011, with a permanent program to begin no later than September 1, 2011. Additionally, SB 1918 requires an on-bill financing program that PGL and NSG filed in February 2010, with a requested June 2011 effective date, that the ICC approved in June 2010. The on-bill financing program will allow certain residential customers of PGL and NSG to borrow funds from a third party lender to purchase energy efficiency measures and pay back the borrowed funds over time through a charge on their utility bill. Finally, SB 1918 requires an EEP to meet specified energy efficiency standards, which PGL and NSG filed with the ICC for approval on September 30, 2010, with the first program year beginning June 2011.

### 2008 Rates

On February 5, 2008, the ICC issued a final order authorizing a retail natural gas rate increase of \$71.2 million for PGL and a retail natural gas rate decrease of \$0.2 million for NSG, effective February 14, 2008. The rates for PGL reflected a 10.19% return on common equity and a common equity

ratio of 56% in its regulatory capital structure. The rates for NSG reflected a 9.99% return on common equity and a common equity ratio of 56% in its regulatory capital structure. The order included approval of a decoupling mechanism, effective March 1, 2008, as a four-year pilot program, which allows PGL and NSG to adjust rates going forward to recover or refund the difference between the actual and authorized margin impact of variations in volumes. Legislation was introduced, but not enacted, at the Illinois state legislature to roll back decoupling. Integrys Energy Group actively supports the ICC's decision to approve this rate setting mechanism. The order also approved an EEP, which allows PGL and NSG to recover up to \$6.4 million and \$1.1 million per year, respectively, of energy efficiency costs. This EEP is separate from, and will be replaced by, the SB 1918 required EEP.

On March 26, 2008, the ICC denied PGL's and NSG's request for rehearing of their rate orders, and all but one such request from interveners, which only affected PGL. The ICC approved a stipulation resolving the rehearing issue. Following the stipulation approval, PGL and NSG and four other parties filed appeals with the Illinois appellate court. Issues on appeal include the decoupling mechanism.

## Minnesota

### 2010 Rates

On December 4, 2009, the MPUC approved a final written order authorizing MERC a retail natural gas rate increase of \$15.4 million, effective January 1, 2010. The new rates reflect a 10.21% return on common equity and a common equity ratio of 48.77% in its regulatory capital structure. Since the final approved rate increase was lower than the interim rate increase that went into effect in October 2008, refunds of \$5.5 million were made to customers in March 2010.

## Federal

Through a series of orders issued by the FERC, Regional Through and Out Rates for transmission service between the MISO and the PJM Interconnection were eliminated effective December 1, 2004. To compensate transmission owners for the revenue they will no longer receive due to this rate elimination, the FERC ordered a transitional pricing mechanism called the Seams Elimination Charge Adjustment (SECA) be put into place. Load-serving entities paid these SECA charges during a 16-month transition period from December 1, 2004, through March 31, 2006.

For the 16-month transitional period, Integrys Energy Services received billings of \$19.2 million (pre-tax) for these charges. Integrys Energy Services initially expensed \$14.7 million of the \$19.2 million, as it was considered probable that Integrys Energy Services' total exposure would be reduced by at least \$4.5 million due to inconsistencies between the FERC's SECA order and the transmission owners' compliance filings. Subsequent to receiving the billings, Integrys Energy Services reached settlement agreements with three of its vendors for a combined \$1.6 million, which reduced the \$4.5 million original receivable balance to approximately \$3 million.

In August 2006, the administrative law judge hearing the case issued an Initial Decision that was in substantial agreement with all of Integrys Energy Services' positions, and on May 21, 2010, the FERC issued its Final Order on the Initial Decision. In the Final Order, the FERC ruled favorably for Integrys Energy Services on two issues, which are anticipated to result in additional refunds of approximately \$2 million, but reversed the rulings of the Initial Decision on nearly every other substantive issue. As a result of this ruling, Integrys Energy Services expensed, as a component of margin, an additional approximately \$1 million in the second quarter of 2010, as only approximately \$2 million of the approximate \$3 million receivable balance remained probable of collection from counterparties. Integrys Energy Services and numerous other parties filed for rehearing of the FERC's Final Order. A number of related orders will be considered for judicial review. Any refunds to Integrys Energy Services will include interest for the period from payment to refund.



## NOTE 24--SEGMENTS OF BUSINESS

At September 30, 2010, Integrys Energy Group reported five segments, which are described below.

The natural gas utility segment includes the regulated natural gas utility operations of WPS, MGU, MERC, PGL, and NSG.

The electric utility segment includes the regulated electric utility operations of WPS and UPPCO.

The electric transmission investment segment includes Integrys Energy Group's approximate 34% ownership interest in ATC. ATC is a federally regulated electric transmission company operating in Wisconsin, Michigan, Minnesota, and Illinois.

Integrys Energy Services is a diversified nonregulated natural gas and electric power supply and services company serving retail customers (residential, commercial, and industrial).

The holding company and other segment includes the operations of the Integrys Energy Group holding company and the PEC holding company, along with any nonutility activities at WPS, MGU, MERC, UPPCO, PGL, NSG, and IBS. Equity earnings from Integrys Energy Group's investment in WRPC are also included in the holding company and other segment.

The tables below present information for the respective periods pertaining to Integrys Energy Group's reportable segments:

| (Millions)  | Regulated Operations |                  |                                  |                            | Nonutility and Nonregulated Operations |                           |                          | Integrys Energy Group Consolidated |
|---|----------------------|------------------|----------------------------------|----------------------------|--|---------------------------|--------------------------|------------------------------------|
|   | Natural Gas Utility  | Electric Utility | Electric Transmission Investment | Total Regulated Operations | Integrys Energy Services               | Holding Company and Other | Reconciling Eliminations |                                    |
| Three Months Ended September 30, 2010   |                      |                  |                                  |                            |  |                           |                          |                                    |
| External revenues   | \$234.1              | \$364.5          | \$ -                             | \$ 598.6                   | \$396.3                                | \$ 3.0                    | \$ -                     | \$ 997.9                           |
| Intersegment revenues   | 0.2                  | 10.0             | -                                | 10.2                       | -                                      | -                         | (10.2 )                  | -                                  |
| Impairment losses on property, plant, and equipment                           | -                    | -                | -                                | -                          | 43.2                                   | -                         | -                        | 43.2                               |
| Restructuring income  | -                    | (0.2 )           | -                                | (0.2 )                     | (0.1 )                                 | -                         | -                        | (0.3 )                             |
| Net gain on Integrys Energy Services' dispositions related to strategy change | -                    | -                | -                                | -                          | (0.2 )                                 | -                         | -                        | (0.2 )                             |
| Depreciation and amortization expense   | 34.9                 | 22.8             | -                                | 57.7                       | 4.8                                    | 6.5                       | -                        | 69.0                               |
| Miscellaneous income (expense)  | 0.5                  | 0.4              | 19.2                             | 20.1                       | 5.1                                    | 10.4                      | (9.3 )                   | 26.3                               |
|   | 12.5                 | 10.8             | -                                | 23.3                       | 1.0                                    | 20.2                      | (9.3 )                   | 35.2                               |

|  |         |        |      |        |        |        |   |        |
|--|---------|--------|------|--------|--------|--------|---|--------|
| Interest expense<br>(income)                                 |         |        |      |        |        |        |   |        |
| (Benefit) provision<br>for income taxes                      | (16.8 ) | 24.6   | 7.7  | 15.5   | (4.2 ) | (2.0 ) | - | 9.3    |
| Net (loss) income<br>from<br>continuing<br>operations        | (24.2 ) | 46.0   | 11.5 | 33.3   | (7.7 ) | (4.7 ) | - | 20.9   |
| Preferred stock<br>dividends of<br>subsidiary                | (0.2 )  | (0.5 ) | -    | (0.7 ) | -      | -      | - | (0.7 ) |
| Net (loss) income<br>attributed to<br>common<br>shareholders | (24.4 ) | 45.5   | 11.5 | 32.6   | (7.7 ) | (4.7 ) | - | 20.2   |



| (Millions)<br>Three Months<br>Ended<br>September 30, 2009                                    | Regulated Operations      |                     |  |                                  | Nonutility and<br>Nonregulated<br>Operations |                                    |                             | Integrys<br>Energy<br>Group<br>Consolidated |
|--|---------------------------|---------------------|--|----------------------------------|--|------------------------------------|-----------------------------|---|
|  | Natural<br>Gas<br>Utility | Electric<br>Utility | Electric<br>Transmission<br>Investment | Total<br>Regulated<br>Operations | Integrys<br>Energy<br>Services               | Holding<br>Company<br>and<br>Other | Reconciling<br>Eliminations |   |
| External revenues  | \$211.5                   | \$332.3             | \$ -                                   | \$ 543.8                         | \$751.2                                      | \$ 2.8                             | \$ -                        | \$ 1,297.8                                  |
| Intersegment<br>revenues   | 0.1                       | 10.0                | -                                      | 10.1                             | -  | -                                  | (10.1 )                     | -   |
| Restructuring<br>expense   | -                         | -                   | -                                      | -                                | 2.4  | -                                  | -                           | 2.4   |
| Net loss on Integrys<br>Energy<br>Services'<br>dispositions<br>related to strategy<br>change | -                         | -                   | -                                      | -                                | 0.2  | -                                  | -                           | 0.2   |
| Depreciation and<br>amortization<br>expense  | 26.4                      | 22.4                | -                                      | 48.8                             | 4.9  | 3.8                                | -                           | 57.5  |
| Miscellaneous<br>income<br>(expense)   | 1.0                       | 1.7                 | 19.3                                   | 22.0                             | 3.2  | 11.3                               | (11.0 )                     | 25.5  |
| Interest expense<br>(income)   | 12.6                      | 10.1                | -                                      | 22.7                             | 4.2  | 25.8                               | (11.0 )                     | 41.7  |
| (Benefit) provision<br>for income taxes  | (11.9 )                   | 21.8                | 7.7                                    | 17.6                             | 22.3   | (11.9 )                            | -                           | 28.0  |
| Net (loss) income<br>from continuing<br>operations   | (19.7 )                   | 38.8                | 11.6                                   | 30.7                             | 21.1   | (2.7 )                             | -                           | 49.1  |
| Discontinued<br>operations   | -                         | -                   | -                                      | -                                | 2.3  | -                                  | -                           | 2.3   |
| Preferred stock<br>dividends of<br>subsidiary  | (0.2 )                    | (0.5 )              | -                                      | (0.7 )                           | -  | -                                  | -                           | (0.7 )                                      |
| Noncontrolling<br>interest in<br>subsidiaries  | -                         | -                   | -                                      | -                                | 0.4  | -                                  | -                           | 0.4   |
| Net (loss) income<br>attributed to<br>common<br>shareholders                                 | (19.9 )                   | 38.3                | 11.6                                   | 30.0                             | 23.8   | (2.7 )                             | -                           | 51.1  |

Regulated Operations

Edgar Filing: INTEGRYS ENERGY GROUP, INC. - Form 10-Q

| (Millions)<br>Nine Months<br>Ended<br>September 30, 2010                               |                           |                     |  |                                  | Nonutility and<br>Nonregulated<br>Operations |                                    |                             | Integrys<br>Energy<br>Group<br>Consolidated |
|--|---------------------------|---------------------|--|----------------------------------|--|------------------------------------|-----------------------------|---|
|  | Natural<br>Gas<br>Utility | Electric<br>Utility | Electric<br>Transmission<br>Investment | Total<br>Regulated<br>Operations | Integrys<br>Energy<br>Services               | Holding<br>Company<br>and<br>Other | Reconciling<br>Eliminations |   |
| External revenues  | \$1,457.5                 | \$1,008.5           | \$ -                                   | \$ 2,466.0                       | \$1,441.1                                    | \$9.0                              | \$ -                        | \$ 3,916.1                                  |
| Intersegment<br>revenues   | 0.5                       | 21.7                | -                                      | 22.2                             | 1.0  | -                                  | (23.2 )                     | -   |
| Impairment losses<br>on<br>property, plant,<br>and<br>equipment                        | -                         | -                   | -                                      | -                                | 43.2   | -                                  | -                           | 43.2  |
| Restructuring<br>(income) expense  | (0.1 )                    | (0.3 )              | -                                      | (0.4 )                           | 9.1  | 0.2                                | -                           | 8.9   |
| Net loss on Integrys<br>Energy Services'<br>dispositions related<br>to strategy change | -                         | -                   | -                                      | -                                | 14.6   | -                                  | -                           | 14.6  |
| Depreciation and<br>amortization<br>expense  | 98.2                      | 71.8                | -                                      | 170.0                            | 14.0   | 17.1                               | -                           | 201.1                                       |
| Miscellaneous<br>income<br>(expense)   | 1.3                       | 0.9                 | 57.9                                   | 60.1                             | 8.0  | 33.7                               | (30.7 )                     | 71.1  |
| Interest expense<br>(income)   | 38.4                      | 32.3                | -                                      | 70.7                             | 5.8  | 65.4                               | (30.7 )                     | 111.2                                       |
| Provision (benefit)<br>for income taxes  | 38.6                      | 56.5                | 23.3                                   | 118.4                            | (5.3 )                                       | (9.2 )                             | -                           | 103.9                                       |
| Net income (loss)<br>from continuing<br>operations                                     | 44.1                      | 99.6                | 34.6                                   | 178.3                            | (11.0 )                                      | (16.8 )                            | -                           | 150.5                                       |
| Discontinued<br>operations   | -                         | -                   | -                                      | -                                | 0.1  | -                                  | -                           | 0.1   |
| Preferred stock<br>dividends of<br>subsidiary  | (0.5 )                    | (1.8 )              | -                                      | (2.3 )                           | -  | -                                  | -                           | (2.3 )                                      |
| Noncontrolling<br>interest in<br>subsidiaries  | -                         | -                   | -                                      | -                                | 0.3  | -                                  | -                           | 0.3   |
| Net income (loss)<br>attributed to<br>common<br>shareholders                           | 43.6                      | 97.8                | 34.6                                   | 176.0                            | (10.6 )                                      | (16.8 )                            | -                           | 148.6                                       |



Edgar Filing: INTEGRYS ENERGY GROUP, INC. - Form 10-Q

| (Millions)<br>Nine Months Ended<br>September 30, 2009                                  | Regulated Operations      |                     |  |                                  | Nonutility and<br>Nonregulated<br>Operations |                                    |                             | Integrys<br>Energy<br>Group<br>Consolidated |
|--|---------------------------|---------------------|--|----------------------------------|--|------------------------------------|-----------------------------|---|
|  | Natural<br>Gas<br>Utility | Electric<br>Utility | Electric<br>Transmission<br>Investment | Total<br>Regulated<br>Operations | Integrys<br>Energy<br>Services               | Holding<br>Company<br>and<br>Other | Reconciling<br>Eliminations |   |
| External revenues  | \$1,616.8                 | \$954.1             | \$ -                                   | \$ 2,570.9                       | \$3,346.7                                    | \$ 8.6                             | \$ -                        | \$ 5,926.2                                  |
| Intersegment<br>revenues   | 0.4                       | 32.2                | -                                      | 32.6                             | 1.1  | -                                  | (33.7 )                     | -   |
| Goodwill<br>impairment loss  | 291.1                     | -                   | -                                      | 291.1                            | -  | -                                  | -                           | 291.1                                       |
| Impairment losses<br>on property, plant,<br>and equipment                              | -                         | -                   | -                                      | -                                | 0.7  | -                                  | -                           | 0.7   |
| Restructuring<br>expense   | -                         | -                   | -                                      | -                                | 21.5   | -                                  | -                           | 21.5  |
| Net loss on Integrys<br>Energy Services'<br>dispositions related<br>to strategy change | -                         | -                   | -                                      | -                                | 0.2  | -                                  | -                           | 0.2   |
| Depreciation and<br>amortization<br>expense  | 78.8                      | 67.4                | -                                      | 146.2                            | 14.7   | 11.1                               | -                           | 172.0                                       |
| Miscellaneous<br>income<br>(expense)   | 2.8                       | 3.9                 | 55.7                                   | 62.4                             | 5.2  | 35.3                               | (35.7 )                     | 67.2  |
| Interest expense<br>(income)   | 38.8                      | 31.1                | -                                      | 69.9                             | 9.9  | 80.3                               | (35.7 )                     | 124.4                                       |
| (Benefit) provision<br>for income taxes  | (10.2 )                   | 48.2                | 22.3                                   | 60.3                             | 15.9   | (16.9 )                            | -                           | 59.3  |
| Net (loss) income<br>from continuing<br>operations                                     | (196.6 )                  | 90.1                | 33.4                                   | (73.1 )                          | 2.8  | (25.1 )                            | -                           | (95.4 )                                     |
| Discontinued<br>operations   | -                         | -                   | -                                      | -                                | 2.6  | -                                  | -                           | 2.6   |
| Preferred stock<br>dividends of<br>subsidiary  | (0.5 )                    | (1.8 )              | -                                      | (2.3 )                           | -  | -                                  | -                           | (2.3 )                                      |
| Noncontrolling<br>interest in<br>subsidiaries  | -                         | -                   | -                                      | -                                | 0.7  | -                                  | -                           | 0.7   |
| Net (loss) income<br>attributed to<br>common<br>shareholders                           | (197.1 )                  | 88.3                | 33.4                                   | (75.4 )                          | 6.1  | (25.1 )                            | -                           | (94.4 )                                     |



## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with the accompanying condensed consolidated financial statements and related notes and Integrys Energy Group's Annual Report on Form 10-K for the year ended December 31, 2009.

## SUMMARY

Integrys Energy Group is a diversified energy holding company with regulated electric and natural gas utility operations (serving customers in Illinois, Michigan, Minnesota, and Wisconsin), nonregulated energy operations, and an approximate 34% equity ownership interest in ATC (a federally regulated electric transmission company operating in Wisconsin, Michigan, Minnesota, and Illinois).

## RESULTS OF OPERATIONS

| (Millions, except per share amounts)                | Three Months Ended<br>September 30 |           | Change in<br>2010 Over | Nine Months Ended<br>September 30 |            | Change in<br>2010 Over |
|---|------------------------------------|-----------|------------------------|-----------------------------------|------------|------------------------|
|   | 2010                               | 2009      | 2009                   | 2010                              | 2009       | 2009                   |
| Natural gas utility operations                      | \$(24.4 )                          | \$(19.9 ) | 22.6 %                 | \$43.6                            | \$(197.1 ) | N/A                    |
| Electric utility operations                         | 45.5                               | 38.3      | 18.8 %                 | 97.8                              | 88.3       | 10.8 %                 |
| Electric transmission investment                    | 11.5                               | 11.6      | (0.9 )%                | 34.6                              | 33.4       | 3.6 %                  |
| Integrys Energy Services' operations                | (7.7 )                             | 23.8      | N/A                    | (10.6 )                           | 6.1        | N/A                    |
| Holding company and other operations                | (4.7 )                             | (2.7 )    | 74.1 %                 | (16.8 )                           | (25.1 )    | (33.1 )%               |
| Net income (loss) attributed to common shareholders | \$20.2                             | \$51.1    | (60.5 )%               | \$148.6                           | \$(94.4 )  | N/A                    |
| Basic earnings (loss) per share                     | \$0.26                             | \$0.67    | (61.2 )%               | \$1.92                            | \$(1.23 )  | N/A                    |
| Diluted earnings (loss) per share                   | \$0.26                             | \$0.66    | (60.6 )%               | \$1.91                            | \$(1.23 )  | N/A                    |
| Average shares of common stock                      |                                    |           |                        |                                   |            |                        |
| Basic   | 77.7                               | 76.8      | 1.2 %                  | 77.3                              | 76.8       | 0.7 %                  |
| Diluted   | 78.1                               | 76.9      | 1.6 %                  | 77.8                              | 76.8       | 1.3 %                  |

## Summary of Financial Results – Third Quarter 2010 Compared with Third Quarter 2009

Integrys Energy Group recognized net income attributed to common shareholders of \$20.2 million (\$0.26 diluted earnings per share) for the quarter ended September 30, 2010, compared with net income attributed to common shareholders of \$51.1 million (\$0.66 diluted earnings per share) for the quarter ended September 30, 2009. Significant factors impacting the \$30.9 million decrease in earnings were as follows (and are discussed in more detail thereafter):

The net loss at the regulated natural gas utility segment increased \$4.5 million, driven primarily by higher operating expenses. Higher operating expenses included a \$5.1 million after-tax increase in depreciation and amortization expense related to a change in recovery method under a recent rate order, a \$3.2 million after-tax increase in employee benefit costs, a \$2.8 million after-tax increase in bad debt expense, a \$2.3 million after-tax increase in stock-based compensation expense, and a \$2.0 million after-tax increase related to energy efficiency initiatives. Lower quarter-over-quarter residential throughput volumes also contributed \$1.8 million after-tax to the increase in net loss. Partially offsetting the higher net loss was a \$12.0 million after-tax increase from rates implemented at certain regulated natural gas utilities in the first quarter of 2010, which were necessary, in part, for recovery of higher operating expenses.

- Earnings at the regulated electric utility segment increased \$7.2 million, driven by a \$15.0 million after-tax increase in margins, primarily related to an increase in sales volumes to residential customers and retail rate increases at WPS and UPPCO, which were necessary, in part, for recovery of higher operating expenses. The increase in margins was partially offset by a \$7.6 million after-tax increase in operating and maintenance expense, primarily related to increases in employee benefit costs, customer assistance expense, and stock-based compensation expense.
- Earnings at the electric transmission investment segment decreased \$0.1 million, due to a decrease in income from Integrys Energy Group's ownership interest in ATC.
- Earnings at Integrys Energy Services decreased \$31.5 million, driven by a \$25.9 million after-tax non-cash impairment loss on three natural gas-fired generation plants, and an \$18.7 million after-tax decrease in margins. Margins from the retail electric and natural gas businesses that Integrys Energy Services will retain as part of its revised strategy increased quarter-over-quarter, but were more than offset by a decrease in realized margin from retail and wholesale electric and natural gas businesses that are not part of Integrys Energy Service's revised strategy (and were either divested of, exited, or are in the process of being exited). These decreases in earnings were partially offset by a \$6.4 million after-tax decrease in operating and maintenance expense, an approximate \$4 million positive quarter-over-quarter impact of a change in the effective tax rate attributed to several discrete tax items in the third quarter 2009 provision for income taxes, primarily related to Integrys Energy Services' strategy change, a \$3.1 million after-tax increase in other income, and a \$1.5 million after-tax decrease in restructuring expense.
- The net loss at the holding company and other segment increased \$2.0 million, driven by the approximate \$7 million negative quarter-over-quarter impact of adjustments to the effective tax rate required by GAAP in the third quarter of 2009 to ensure the year-to-date interim effective tax rate reflected the projected annual effective tax rate. The increase in net loss was partially offset by a \$3.4 million after-tax decrease in external interest expense.

#### Summary of Financial Results – Nine Months 2010 Compared with Nine Months 2009

Integrys Energy Group recognized net income attributed to common shareholders of \$148.6 million (\$1.91 diluted earnings per share) for the nine months ended September 30, 2010, compared with a net loss attributed to common shareholders of \$94.4 million (\$1.23 net loss per share) for the nine months ended September 30, 2009. Significant factors impacting the \$243.0 million increase in earnings were as follows (and are discussed in more detail thereafter):

- Earnings at the regulated natural gas utility segment increased \$240.7 million, driven primarily by the positive period-over-period impact on earnings of a \$248.8 million after-tax non-cash goodwill impairment loss recorded in the first quarter of 2009. Earnings also increased \$40.2 million after-tax from rate increases implemented at certain regulated natural gas utilities in the first quarter of 2010, which were necessary, in part, for recovery of higher operating expenses. Savings in labor costs of \$3.1 million after-tax as a result of a reduction in workforce and company-wide furloughs also positively impacted earnings. Partially offsetting these increases were a



\$14.4 million after-tax decrease in earnings related to lower period-over-period volumes, a \$6.5 million non-cash increase in provision for income taxes related to the 2010 federal health care legislation, and higher operating expenses. Higher operating expenses included an \$11.6 million after-tax increase in depreciation and amortization expense related to a change in recovery method under a recent rate order, an \$8.8 million after-tax increase in employee benefit costs, a \$5.1 million after-tax increase related to energy efficiency initiatives, a \$2.8 million after-tax increase in stock-based compensation expense, and a \$2.6 million after-tax increase in intercompany depreciation and cost of capital charges.

- Earnings at the regulated electric utility segment increased \$9.5 million, driven by a \$28.5 million after-tax increase in margins, primarily related to lower fuel and purchased power costs incurred during the first nine months of 2010 (as compared with authorized fuel and purchased power cost recovery rates), as well as retail rate increases at WPS and UPPCO, which were necessary, in part, for recovery of higher operating expenses. The increase in margins was partially offset by a \$15.3 million after-tax increase in operating expenses, primarily related to increases in electric transmission expense, customer assistance expense, and employee benefit costs. In addition, the 2010 federal health care legislation resulted in a \$4.5 million non-cash increase to the provision for income taxes at the electric utility segment.
- Earnings at the electric transmission investment segment increased \$1.2 million, due to an increase in income from Integrys Energy Group's ownership interest in ATC.
- Earnings at Integrys Energy Services decreased \$16.7 million, driven by a \$35.2 million after-tax decrease in margins, primarily related to reduced business size as a result of Integrys Energy Services' strategy change, a \$25.9 million after-tax non-cash impairment loss on three natural gas-fired generation plants in the third quarter of 2010, and an \$8.6 million net after-tax increase in loss on dispositions, which primarily resulted from mark-to-market timing differences that have historically caused earnings volatility at Integrys Energy Services. These decreases in earnings were partially offset by a \$35.8 million after-tax decrease in operating and maintenance expense, a \$7.4 million after-tax decrease in restructuring expense, an approximate \$7 million positive period-over-period impact of a change in the effective tax rate attributed to several discrete tax items in the 2009 provision for income taxes, primarily related to Integrys Energy Services' strategy change, and a \$4.1 million after-tax increase in other income.
- The net loss at the holding company and other segment decreased \$8.3 million, driven by a \$7.4 million after-tax decrease in external interest expense.

#### Utility Operations

For all periods presented, utility operations included the regulated natural gas utility segment, consisting of the regulated natural gas operations of PGL, WPS, MERC, MGU, and NSG, and the regulated electric segment, consisting of the regulated electric operations of WPS and UPPCO.

## Regulated Natural Gas Utility Segment Operations

| (Millions, except heating degree days) | Three Months Ended<br>September 30 |           | Change in<br>2010 Over |    | Nine Months Ended<br>September 30 |            | Change in<br>2010 Over |    |
|--|------------------------------------|-----------|------------------------|----|-----------------------------------|------------|------------------------|----|
|  | 2010                               | 2009      | 2009                   |    | 2010                              | 2009       | 2009                   |    |
| Revenues                               | \$234.3                            | \$211.6   | 10.7                   | %  | \$1,457.9                         | \$1,617.2  | (9.9)                  | )% |
| Purchased natural gas costs            | 89.2                               | 84.1      | 6.1                    | %  | 817.6                             | 1,002.8    | (18.5)                 | )% |
| Margins                                | 145.1                              | 127.5     | 13.8                   | %  | 640.3                             | 614.4      | 4.2                    | %  |
| Operating and maintenance expense      | 130.9                              | 112.2     | 16.7                   | %  | 397.0                             | 390.1      | 1.8                    | %  |
| Goodwill impairment loss *             | -                                  | -         | -                      |    | -                                 | 291.1      | (100.0)                | )% |
| Depreciation and amortization expense  | 34.9                               | 26.4      | 32.2                   | %  | 98.2                              | 78.8       | 24.6                   | %  |
| Taxes other than income taxes          | 8.3                                | 8.9       | (6.7)                  | )% | 25.3                              | 25.2       | 0.4                    | %  |
| Operating income (loss)                | (29.0 )                            | (20.0 )   | 45.0                   | %  | 119.8                             | (170.8 )   | N/A                    |    |
| Miscellaneous income                   | 0.5                                | 1.0       | (50.0)                 | )% | 1.3                               | 2.8        | (53.6)                 | )% |
| Interest expense                       | (12.5 )                            | (12.6 )   | (0.8)                  | )% | (38.4 )                           | (38.8 )    | (1.0)                  | )% |
| Other expense                          | (12.0 )                            | (11.6 )   | 3.4                    | %  | (37.1 )                           | (36.0 )    | 3.1                    | %  |
| Income (loss) before taxes             | \$(41.0 )                          | \$(31.6 ) | 29.7                   | %  | \$82.7                            | \$(206.8 ) | N/A                    |    |
| Throughput in therms                   |                                    |           |                        |    |                                   |            |                        |    |
| Residential                            | 92.6                               | 94.7      | (2.2)                  | )% | 992.0                             | 1,107.3    | (10.4)                 | )% |
| Commercial and industrial              | 35.9                               | 35.6      | 0.8                    | %  | 309.1                             | 353.0      | (12.4)                 | )% |
| Interruptible                          | 3.6                                | 3.9       | (7.7)                  | )% | 25.3                              | 28.0       | (9.6)                  | )% |
| Interdepartmental                      | 6.6                                | 3.5       | 88.6                   | %  | 11.9                              | 7.9        | 50.6                   | %  |
| Transport                              | 312.8                              | 248.1     | 26.1                   | %  | 1,226.1                           | 1,157.6    | 5.9                    | %  |
| Total sales in therms                  | 451.5                              | 385.8     | 17.0                   | %  | 2,564.4                           | 2,653.8    | (3.4)                  | )% |
| Weather                                |                                    |           |                        |    |                                   |            |                        |    |
| Average heating degree days            | 134                                | 134       | -                      |    | 3,996                             | 4,573      | (12.6)                 | )% |

\* See Note 9, "Goodwill and Other Intangible Assets," for more information.

## Third Quarter 2010 Compared with Third Quarter 2009

## Revenues

Regulated natural gas utility segment revenues increased \$22.7 million quarter-over-quarter, driven by:

- An approximate \$20 million positive impact of retail natural gas distribution rate increases at the regulated natural gas utilities. These rate increases were necessary, in part, to recover higher operating expenses at the regulated natural gas utility segment (as discussed below). See Note 23, "Regulatory Environment," for more information on these rate increases.

- PGL and NSG received final rate increases from the ICC for retail natural gas distribution rates that were effective January 28, 2010, which had an approximate \$17 million positive impact on revenues.
- WPS received a final rate increase from the PSCW for retail natural gas distribution rates that was effective January 1, 2010, which had an approximate \$2 million positive impact on revenues.
- MGU received a final rate increase from the MPSC for retail natural gas distribution rates that was effective January 1, 2010, which had an approximate \$1 million positive impact on revenues.

- An approximate \$9 million increase as a result of an approximate 10% increase in the average per-unit cost of natural gas sold by the regulated natural gas utilities during the quarter ended September 30, 2010, compared with the same quarter in 2009. For all of Integrys Energy Group's regulated natural gas utilities, prudently incurred natural gas commodity costs are passed directly through to customers in current rates.
- A partially offsetting approximate \$6 million decrease in revenues resulting from the 2.2% decrease in natural gas throughput volumes to residential customers. This decrease in revenues resulted from an approximate \$11 million decrease attributed to customer conservation, efficiency efforts, and general economic conditions, partially offset by an approximate \$5 million positive impact related to adjustments to estimated unbilled revenues resulting from the annual true-up process at WPS.

### Margins

Regulated natural gas utility segment margins increased \$17.6 million quarter-over-quarter, driven by:

- The approximate \$20 million positive impact of rate increases at the regulated natural gas utilities.
- A partially offsetting approximate \$3 million net decrease in margins resulting primarily from lower natural gas throughput volumes sold to residential customers. This decrease reflects the positive impact related to adjustments to estimated unbilled revenues resulting from the annual true-up process at WPS.

### Operating Loss

The operating loss at the regulated natural gas utility segment increased \$9.0 million quarter-over-quarter, driven by a \$26.6 million increase in operating expenses, partially offset by the \$17.6 million increase in natural gas utility margins.

The \$26.6 million quarter-over-quarter increase in operating expenses was driven by:

- An \$8.5 million increase in depreciation and amortization expense, primarily related to the ICC's rate order for PGL and NSG, effective January 28, 2010, which allows up front recovery in rates for net dismantling costs by including them as a component of depreciation rates applied to natural gas distribution assets. The increase also includes a loss on retirement for MGU assets for which rate recovery is uncertain.
- A \$5.3 million increase in employee benefit costs, partially related to an increase in pension and post-retirement medical expenses, driven by the amortization of negative investment returns on plan assets from prior years.
- A \$4.6 million net increase in bad debt expense, primarily related to PGL's and NSG's 2009 election under an Illinois law to file to recover from or refund to customers the difference between actual bad debt expense reported as a component of earnings and bad debt expense included in utility rates retroactive to January 1, 2008. This increase in bad debt expense was partially offset by the positive impact on accounts receivable resulting from a decrease in past due account balances at the regulated natural gas utilities. See Note 23, "Regulatory Environment," for more information on bad debt recovery mechanisms.

- A \$3.8 million increase in stock-based compensation expense. See Note 17, "Stock-Based Compensation," for more information.
- A \$3.4 million increase in operating expenses related to energy conservation programs and enhanced efficiency initiatives.

- A \$1.9 million increase in intercompany depreciation and cost of capital charges from IBS related to implementation of both a work asset management system for natural gas operations and a newer version of an Enterprise Resource Planning (ERP) system for finance and supply chain.
- A partially offsetting \$2.6 million decrease in labor costs, driven by the reduction in workforce and company-wide furloughs implemented as part of previously announced cost management efforts.

#### Nine Months 2010 Compared with Nine Months 2009

##### Revenues

Regulated natural gas utility segment revenues decreased \$159.3 million period-over-period, driven by:

- An approximate \$132 million decrease in revenues as a result of lower natural gas throughput volumes, related to:
  - An approximate \$89 million decrease as a result of warmer period-over-period weather during the heating season, evidenced by the 12.6% decrease in average heating degree days.
  - An approximate \$57 million decrease driven by lower weather normalized volumes. Residential customer volumes decreased, which Integrys Energy Group attributes to customer conservation, efficiency efforts, and general economic conditions. Commercial and industrial customer volumes also decreased, which Integrys Energy Group attributes to reduced demand related to changes in customers' business operations and general economic conditions.
  - A partially offsetting approximate \$12 million positive period-over-period impact of decoupling mechanisms for residential, small commercial and industrial, and transportation customers, primarily at PGL and WPS. Under decoupling, PGL, NSG, MGU, and WPS are allowed to defer the difference between the actual and rate case authorized delivery charge components of margin from certain customers and adjust future rates in accordance with rules applicable to each jurisdiction.
  - A partially offsetting approximate \$2 million positive impact related to adjustments to estimated unbilled revenues resulting from the annual true-up process at WPS.
- An approximate \$78 million decrease as a result of an approximate 8% decrease in the average per-unit cost of natural gas sold by the regulated natural gas utilities during the nine months ended September 30, 2010, compared with the same period in 2009. For all of Integrys Energy Group's regulated natural gas utilities, prudently incurred natural gas commodity costs are passed directly through to customers in current rates.
- An approximate \$22 million decrease from lower recovery of environmental cleanup expenditures related to former manufactured gas plant sites, partially offset by a \$5 million increase in revenues related to recoveries received

under the PGL and NSG bad debt rider, which was approved in February 2010. Recoveries in 2010 under the bad debt rider represent billings to customers of the net excess of actual 2008 and 2009 bad debt expense over bad debt expense reflected in utility rates during those same periods. The net \$17 million decrease in revenues relating to these two items was offset by a decrease in operating and maintenance expense from the amortization of the related regulatory assets and, therefore, had no impact on earnings. See Note 23, "Regulatory Environment," for more information on the PGL and NSG bad debt rider.

- A partially offsetting approximate \$67 million positive impact of natural gas distribution rate increases at the regulated natural gas utilities. These rate increases were necessary, in part, to recover higher operating expenses at the regulated natural gas segment (as discussed below). See Note 23, "Regulatory Environment," for more information on these rate increases.



- PGL and NSG received final rate increases from the ICC for retail natural gas distribution rates that were effective January 28, 2010, which had an approximate \$54 million positive impact on revenues.
- WPS received a final rate increase from the PSCW for retail natural gas distribution rates that was effective January 1, 2010, which had an approximate \$10 million positive impact on revenues.
- MGU received a final rate increase from the MPSC for retail natural gas distribution rates that was effective January 1, 2010, which had an approximate \$3 million positive impact on revenues.

### Margins

Regulated natural gas utility segment margins increased \$25.9 million period-over-period, driven by:

- The approximate \$67 million positive impact of rate increases at the regulated natural gas utilities.
- A partially offsetting approximate \$24 million decrease in margins resulting from the 3.4% decrease in natural gas throughput volumes. This decrease in margins was a result of:
  - An approximate \$23 million decrease related to warmer period-over-period weather.
  - An approximate \$15 million decrease related to lower weather normalized volumes, attributed to customer conservation, efficiency efforts, and general economic conditions.
  - A partially offsetting approximate \$12 million positive impact from decoupling mechanisms in place at PGL, NSG, MGU, and WPS. The decoupling mechanism for WPS's natural gas utility includes an annual \$8.0 million cap for the deferral of any excess or shortfall from the rate case authorized margin. This cap was reached prior to the end of the first quarter of 2010 but was not reached during 2009, which resulted in WPS realizing approximately \$7 million less margins period-over-period from lower sales volumes with no offsetting decoupling to mitigate these lower volumes.
  - A partially offsetting approximate \$2 million positive impact related to adjustments to estimated unbilled revenues resulting from the annual true-up process at WPS.
- A partially offsetting approximate \$22 million decrease in margins from lower recovery of environmental cleanup expenditures related to former manufactured gas plant sites, partially offset by a \$5 million increase in margins related to recoveries received under the PGL and NSG bad debt rider, which was approved in February 2010.

### Operating Income (Loss)

Operating income at the regulated natural gas utility segment increased \$290.6 million, from an operating loss of \$170.8 million during the nine months ended September 30, 2009, to operating income of \$119.8 million during the same period in 2010. This increase was primarily driven by the positive period-over-period impact of a \$291.1 million non-cash goodwill impairment loss that was recorded in the first quarter of 2009. Also contributing to the increase was the \$25.9 million increase in the regulated natural gas utility margins, partially offset by a \$26.4 million increase in other operating expenses. See Note 9, "Goodwill and Other Intangible Assets," for information related to the goodwill impairment loss recorded in 2009.

The \$26.4 million period-over-period increase in other operating expenses primarily related to:

- A \$19.4 million increase in depreciation and amortization expense, primarily related to the ICC's rate order for PGL and NSG, effective January 28, 2010, which allows up front recovery in rates for net dismantling costs by including them as a component of depreciation rates applied to natural gas distribution assets. The increase also includes a loss on retirement for MGU assets for which rate recovery is uncertain.
- A \$14.7 million increase in employee benefit costs, partially related to an increase in pension and post-retirement medical expenses, driven by the amortization of negative investment returns on plan assets from prior years.
- An \$8.5 million increase in operating expenses related to energy conservation programs and enhanced efficiency initiatives.
- A \$4.6 million increase in stock-based compensation expense. See Note 17, "Stock-Based Compensation," for more information.
- A \$4.4 million increase in intercompany depreciation and cost of capital charges from IBS related to implementation of both a work asset management system for natural gas operations and a newer version of an ERP system for finance and supply chain.
- These increases were partially offset by:

- An approximate \$22 million decrease in amortization of the regulatory asset related to environmental cleanup expenditures of manufactured gas plant sites, partially offset by amortization of approximately \$5 million of the regulatory asset related to the PGL and NSG bad debt rider. The net \$17 million decrease in operating and maintenance expense related to these two items was recovered from customers in rates and, therefore, had no impact on earnings.
- A \$5.2 million decrease in labor costs as a result of the reduction in workforce and company-wide furloughs implemented as a part of previously announced cost management efforts.
- A \$3.1 million net decrease in bad debt expense, primarily related to the positive impact lower volumes and lower energy prices had on overall accounts receivable balances and a decrease in past due account balances. This net decrease reflects the current year impact of the bad debt riders for PGL, NSG, and MGU. It also reflects the impact of the third quarter of 2009 bad debt expense reduction resulting from PGL's and NSG's 2009 election under an Illinois law to file to recover from or refund to customers the difference between actual bad debt expense reported as a component of earnings and bad debt expense included in utility rates retroactive to January 1, 2008.

## Regulated Electric Utility Segment Operations

| (Millions, except heating degree days) | Three Months Ended<br>September 30 |         | Change in<br>2010 Over |    | Nine Months Ended<br>September 30 |          | Change in<br>2010 Over |    |
|--|------------------------------------|---------|------------------------|----|-----------------------------------|----------|------------------------|----|
|  | 2010                               | 2009    | 2009                   |    | 2010                              | 2009     | 2009                   |    |
| Revenues                               | \$374.5                            | \$342.3 | 9.4                    | %  | \$1,030.3                         | \$986.3  | 4.5                    | %  |
| Fuel and purchased power costs         | 154.4                              | 147.2   | 4.9                    | %  | 431.4                             | 434.9    | (0.8)                  | )% |
| Margins                                | 220.1                              | 195.1   | 12.8                   | %  | 598.9                             | 551.4    | 8.6                    | %  |
| Operating and maintenance expense      | 105.0                              | 92.3    | 13.8                   | %  | 305.3                             | 283.7    | 7.6                    | %  |
| Depreciation and amortization expense  | 22.8                               | 22.4    | 1.8                    | %  | 71.8                              | 67.4     | 6.5                    | %  |
| Taxes other than income taxes          | 11.3                               | 11.4    | (0.9)                  | )% | 34.3                              | 34.8     | (1.4)                  | )% |
| Operating income                       | 81.0                               | 69.0    | 17.4                   | %  | 187.5                             | 165.5    | 13.3                   | %  |
| Miscellaneous income                   | 0.4                                | 1.7     | (76.5)                 | )% | 0.9                               | 3.9      | (76.9)                 | )% |
| Interest expense                       | (10.8 )                            | (10.1 ) | 6.9                    | %  | (32.3 )                           | (31.1 )  | 3.9                    | %  |
| Other expense                          | (10.4 )                            | (8.4 )  | 23.8                   | %  | (31.4 )                           | (27.2 )  | 15.4                   | %  |
| Income before taxes                    | \$70.6                             | \$60.6  | 16.5                   | %  | \$156.1                           | \$138.3  | 12.9                   | %  |
| Sales in kilowatt-hours                |                                    |         |                        |    |                                   |          |                        |    |
| Residential                            | 882.0                              | 765.7   | 15.2                   | %  | 2,358.9                           | 2,275.4  | 3.7                    | %  |
| Commercial and industrial              | 2,212.7                            | 2,138.7 | 3.5                    | %  | 6,358.7                           | 6,113.6  | 4.0                    | %  |
| Wholesale                              | 1,392.1                            | 1,376.2 | 1.2                    | %  | 3,851.9                           | 3,718.8  | 3.6                    | %  |
| Other                                  | 8.5                                | 8.7     | (2.3)                  | )% | 27.7                              | 28.3     | (2.1)                  | )% |
| Total sales in kilowatt-hours          | 4,495.3                            | 4,289.3 | 4.8                    | %  | 12,597.2                          | 12,136.1 | 3.8                    | %  |
| Weather                                |                                    |         |                        |    |                                   |          |                        |    |
| WPS:                                   |                                    |         |                        |    |                                   |          |                        |    |
| Heating degree days                    | 227                                | 225     | 0.9                    | %  | 4,415                             | 5,261    | (16.1)                 | )% |
| Cooling degree days                    | 478                                | 163     | 193.3                  | %  | 616                               | 274      | 124.8                  | %  |
| UPPCO:                                 |                                    |         |                        |    |                                   |          |                        |    |
| Heating degree days                    | 430                                | 458     | (6.1)                  | )% | 5,132                             | 6,249    | (17.9)                 | )% |
| Cooling degree days                    | 244                                | 60      | 306.7                  | %  | 301                               | 99       | 204.0                  | %  |

## Third Quarter 2010 Compared with Third Quarter 2009

## Revenues

Regulated electric utility segment revenues increased \$32.2 million quarter-over-quarter, driven by:

- An approximate \$18 million increase in revenues due to an increase in sales volumes of 15.2% to residential customers and 2.7% to small commercial and industrial customers,

primarily related to warmer period-over-period weather during the cooling season as evidenced by the increase in cooling degree days.

- An approximate \$9 million combined positive impact of retail electric rate increases at both WPS and UPPCO, effective January 1, 2010. These rate increases were necessary, in part, for recovery of higher operating expenses.
- An approximate \$4 million increase in revenues due to a 7.4% increase in sales volumes to large commercial and industrial customers at WPS related to changes in business operations, which Integrys Energy Group attributes mainly to improved economic conditions in WPS's service territory quarter-over-quarter.

## Margins

Regulated electric utility segment margins increased \$25.0 million quarter-over-quarter, driven by:

- An approximate \$11 million increase in margins due to a 15.2% increase in sales volumes to residential customers, primarily related to warmer quarter-over-quarter weather during the cooling season as evidenced by the increase in cooling degree days. WPS reached the annual \$14.0 million electric decoupling cap in the second quarter of 2010 and 2009 and remained over the cap through the end of the third quarter in both years. As a result, the decoupling rate design had no impact on quarter-over-quarter margins for WPS.
- An approximate \$9 million combined positive impact of retail electric rate increases at both WPS and UPPCO, effective January 1, 2010.
- An approximate \$3 million increase in margins related to fuel and purchased power costs at WPS, primarily driven by lower fuel and purchased power costs incurred during the third quarter of 2010 (as compared with authorized fuel and purchased power cost recovery rates).
- An approximate \$2 million increase in margins due to a 7.4% increase in sales volumes to large commercial and industrial customers at WPS related to changes in business operations, which Integrys Energy Group attributes mainly to improved economic conditions in WPS's service territory quarter-over-quarter.

## Operating Income

Operating income at the regulated electric utility segment increased \$12.0 million quarter-over-quarter, driven by the \$25.0 million increase in margins, partially offset by a \$12.7 million increase in operating and maintenance expense.

The increase in operating and maintenance expense was the result of:

- A \$4.3 million increase in employee benefit costs, primarily related to an increase in pension and other postretirement benefit expenses, driven by the amortization of negative investment returns on plan assets from prior years.
- A \$3.3 million increase in customer assistance expense related to payments made to the Focus on Energy program, which helps residents and businesses install cost-effective, energy efficient, and renewable energy products.
- A \$3.3 million increase in stock-based compensation expense. See Note 17, "Stock-Based Compensation," for more information.
- A \$3.0 million increase in electric transmission expense.
- These increases in regulated electric utility operating expenses were partially offset by a \$1.3 million decrease in labor costs, driven by the reduction in workforce and company-wide furloughs implemented as part of previously announced cost management efforts.

## Other Expense

Other expense at the regulated electric utilities increased \$2.0 million, driven by a \$2.0 million decrease in AFUDC related to the Crane Creek Wind Farm.

-63-

---

## Nine Months 2010 Compared with Nine Months 2009

### Revenues

Regulated electric utility segment revenues increased \$44.0 million period-over-period, driven by:

- An approximate \$16 million combined positive impact of retail electric rate increases at both WPS and UPPCO, effective January 1, 2010. These rate increases were necessary, in part, for recovery of higher operating expenses (as discussed below).
- An approximate \$14 million increase in revenues primarily due to a 9.1% increase in sales volumes to large commercial and industrial customers at WPS related to changes in business operations, which Integrys Energy Group attributes mainly to improved economic conditions in WPS's service territory period-over-period.
- An approximate \$11 million increase due to a 4.2% increase in sales volumes to residential customers at WPS primarily related to warmer period-over-period weather during the cooling season as evidenced by the increase in cooling degree days.
- An approximate \$11 million increase in opportunity sales at WPS, made possible by the availability of low-cost energy from Weston 4.
- These increases in regulated electric utility segment revenues were partially offset by an approximate \$10 million decrease in revenues from wholesale customers at WPS primarily due to a decrease in fuel costs. The decrease in fuel costs caused a decrease in per-unit revenues because commodity costs are passed directly through to these customers in rates.

### Margins

Regulated electric utility segment margins increased \$47.5 million period-over-period, driven by:

- An approximate \$19 million increase in margins related to fuel and purchased power costs at WPS, primarily driven by lower fuel and purchased power costs incurred during the first nine months of 2010 (as compared with authorized fuel and purchased power cost recovery rates).
- An approximate \$16 million combined positive impact of retail electric rate increases at both WPS and UPPCO, effective January 1, 2010.
- An approximate \$8 million increase in margins due to a 4.2% increase in sales volumes to residential customers at WPS, primarily related to warmer period-over-period weather during the cooling season as evidenced by the increase in cooling degree days. WPS reached the annual \$14.0 million electric decoupling cap in the second quarter of 2010 and 2009 and remained over the cap through the end of the third quarter in both years.
- An approximate \$6 million increase in margins primarily due to a 9.1% increase in sales volumes to large commercial and industrial customers at WPS related to changes in business operations, which Integrys Energy Group attributes mainly to



improved economic conditions in WPS's service territory period-over-period.

Operating Income

Operating income at the regulated electric utility segment increased \$22.0 million period-over-period, driven by the \$47.5 million increase in electric margins, partially offset by a \$25.5 million increase in operating expenses.

-64-

---

The increase in operating expenses was the result of:

- A \$10.6 million increase in electric transmission expense.
- A \$9.4 million increase in customer assistance expense related to payments made to the Focus on Energy program, which helps residents and businesses install cost-effective, energy efficient, and renewable energy products.
- An \$8.4 million increase in employee benefit costs, primarily related to an increase in pension and other postretirement benefit expenses, driven by the amortization of negative investment returns on plan assets from prior years.
- A \$4.2 million increase in depreciation and amortization expense at WPS, primarily related to the Crane Creek Wind Farm being placed in service for accounting purposes in December 2009.
- A \$3.8 million increase in stock-based compensation expense. See Note 17, "Stock-Based Compensation," for more information.
- These increases in regulated electric utility operating expenses were partially offset by:
  - A \$4.8 million decrease in electric maintenance expense at WPS, primarily related to a greater number of planned outages at its generation plants during the nine months ended September 30, 2009, compared with the same period in 2010.
  - A \$4.8 million decrease in labor costs, driven by the reduction in workforce and company-wide furloughs implemented as part of previously announced cost management efforts.

#### Other Expense

Other expense at the regulated electric utilities increased \$4.2 million, driven by a \$4.2 million decrease in AFUDC related to the Crane Creek Wind Farm.

#### Electric Transmission Investment Segment Operations

##### Third Quarter 2010 Compared with Third Quarter 2009

#### Miscellaneous Income

Miscellaneous income at the electric transmission investment segment decreased \$0.1 million during the third quarter of 2010 compared with the same quarter in 2009, due to a decrease in income from Integrys Energy Group's approximate 34% ownership interest in ATC. ATC's continuing investment in transmission equipment and facilities resulted in increased returns, which were more than offset by an increase in expenses not recoverable in rates.

##### Nine Months 2010 Compared with Nine Months 2009

#### Miscellaneous Income

Miscellaneous income at the electric transmission investment segment increased \$2.2 million during the nine months ended September 30, 2010, compared with the same period in 2009, due to an increase in income from Integrys Energy Group's approximate 34% ownership interest in ATC. The increase in income was driven by returns earned by ATC on investments in transmission equipment and facilities for improved reliability.

## Integrys Energy Services' Operations

Integrys Energy Services is a diversified nonregulated retail energy supply and services company serving residential, commercial, and industrial customers. In addition, Integrys Energy Services invests in energy assets with renewable attributes.

## Integrys Energy Services Segment Results of Operations

| (Millions, except natural gas sales volumes)   | Three Months Ended September 30 |         | Change in 2010 over | Nine Months Ended September 30 |           | Change in 2010 over |
|--|---------------------------------|---------|---------------------|--------------------------------|-----------|---------------------|
|  | 2010                            | 2009    | 2009                | 2010                           | 2009      | 2009                |
| Revenues   | \$396.3                         | \$751.2 | (47.2 )%            | \$1,442.1                      | \$3,347.8 | (56.9 )%            |
| Cost of fuel, natural gas, and purchased power                                       | 336.7                           | 660.4   | (49.0 )%            | 1,289.2                        | 3,136.2   | (58.9 )%            |
| Margins  | 59.6                            | 90.8    | (34.4 )%            | 152.9                          | 211.6     | (27.7 )%            |
| Margin Detail  |                                 |         |                     |                                |           |                     |
| Realized retail electric margins   | 20.7                            | 20.0    | 3.5 %               | 60.6 (1)                       | 66.4      | (8.7 )%             |
| Realized wholesale electric margins  | (3.4 ) (2)                      | (1.1 )  | 209.1 %             | (5.0 ) (3)                     | 25.9      | N/A                 |
| Fair value adjustments   | 5.3                             | 50.7    | (89.5 )%            | 9.7                            | 14.9      | (34.9 )%            |
| Energy assets  | 10.2                            | 10.9    | (6.4 )%             | 26.5                           | 27.8      | (4.7 )%             |
| Electric and other margins   | 32.8                            | 80.5    | (59.3 )%            | 91.8                           | 135.0     | (32.0 )%            |
| Realized retail natural gas margins  | 3.2                             | 4.6     | (30.4 )%            | 36.0                           | 51.9      | (30.6 )%            |
| Realized wholesale natural gas margins   | (0.4 )                          | 10.4    | N/A                 | (4.4 )                         | 35.6      | N/A                 |
| Lower-of-cost-or-market inventory adjustments  | 0.4                             | 69.0    | (99.4 )%            | 6.4                            | 134.0     | (95.2 )%            |
| Fair value adjustments   | 23.6                            | (73.7 ) | N/A                 | 23.1                           | (144.9 )  | N/A                 |
| Natural gas margins  | 26.8                            | 10.3    | 160.2 %             | 61.1                           | 76.6      | (20.2 )%            |
| Operating and maintenance expense  | 26.6                            | 37.2    | (28.5 )%            | 85.4                           | 145.0     | (41.1 )%            |
| Impairment losses on property, plant, and equipment                                  | 43.2                            | -       | N/A                 | 43.2                           | 0.7       | 6,071.4 %           |
| Restructuring expense  | (0.1 )                          | 2.4     | N/A                 | 9.1                            | 21.5      | (57.7 )%            |
| Net (gain) loss on Integrys Energy Services' dispositions related to strategy change | (0.2 )                          | 0.2     | N/A                 | 14.6                           | 0.2       | 7,200.0 %           |
| Depreciation and amortization  | 4.8                             | 4.9     | (2.0 )%             | 14.0                           | 14.7      | (4.8 )%             |
| Taxes other than income taxes  | 1.3                             | 1.7     | (23.5 )%            | 5.1                            | 6.1       | (16.4 )%            |
| Operating income (expense)   | (16.0 )                         | 44.4    | N/A                 | (18.5 )                        | 23.4      | N/A                 |

Edgar Filing: INTEGRYS ENERGY GROUP, INC. - Form 10-Q

|  |           |         |          |           |          |          |
|--|-----------|---------|----------|-----------|----------|----------|
| Miscellaneous income                       | 5.1       | 3.2     | 59.4 %   | 8.0       | 5.2      | 53.8 %   |
| Interest expense                           | (1.0 )    | (4.2 )  | (76.2 )% | (5.8 )    | (9.9 )   | (41.4 )% |
| Other income (expense)                     | 4.1       | (1.0 )  | N/A      | 2.2       | (4.7 )   | N/A      |
| Income (loss) before taxes                 | \$(11.9 ) | \$43.4  | N/A      | \$(16.3 ) | \$18.7   | N/A      |
| Physically settled volumes                 |           |         |          |           |          |          |
| Retail electric sales volumes in kwh       | 3,373.5   | 3,967.0 | (15.0 )% | 9,716.6   | 11,683.6 | (16.8 )% |
| Wholesale electric sales volumes in kwh    | 298.4     | 925.3   | (67.8 )% | 1,119.7   | 3,096.2  | (63.8 )% |
| Retail natural gas sales volumes in bcf    | 21.6      | 45.6    | (52.6 )% | 95.8      | 197.5    | (51.5 )% |
| Wholesale natural gas sales volumes in bcf | 1.5       | 95.8    | (98.4 )% | 27.2      | 357.5    | (92.4 )% |
| kwh – kilowatt-hours                       |           |         |          |           |          |          |
| bcf – billion cubic feet                   |           |         |          |           |          |          |

- (1) This amount includes negative margin of \$1.4 million related to the settlement of supply contracts in connection with Integrys Energy Services' strategy change.
- (2) This amount includes negative margin of \$2.8 million related to the settlement of supply contracts in connection with Integrys Energy Services' strategy change.
- (3) This amount includes negative margin of \$6.6 million related to the settlement of supply contracts in connection with Integrys Energy Services' strategy change.

Third Quarter 2010 Compared with Third Quarter 2009

Revenues

Revenues decreased \$354.9 million quarter-over-quarter, as a result of Integrys Energy Group's decision to reposition Integrys Energy Services to focus on selected electric and natural gas retail markets in the United States and investments in energy assets with renewable attributes. See Note 5, "Dispositions," for a discussion of the dispositions completed in connection with Integrys Energy Services' strategy change. Also contributing to the decrease in revenues were lower energy prices, as the average market price of natural gas and electricity decreased approximately 11% and 3% quarter-over-quarter, respectively.

Margins

Integrys Energy Services uses derivative and nonderivative financial instruments to economically hedge risks associated with physical transactions. Because many of the derivative instruments utilized in these transactions may not qualify, or are not designated, as hedges under GAAP derivative accounting rules, fluctuations in the fair value of these instruments due to changing commodity prices are recorded as unrealized gains or losses within margins. Nonderivative instruments have no impact on margins until settlement.

Integrys Energy Services' margins decreased \$31.2 million quarter-over-quarter. The significant items contributing to the change in margins were as follows:

Electric and Other Margins

Realized retail electric margins

Realized retail electric margins increased \$0.7 million quarter-over-quarter due to a \$5.7 million quarter-over-quarter increase from the markets that Integrys Energy Services will retain as part of its revised strategy, partially offset by a \$5.0 million decrease in realized retail electric margin from markets that are not part of Integrys Energy Service's revised strategy.

The primary drivers for the change were as follows:

A \$4.5 million increase in the Illinois market, primarily driven by a change in pricing strategy that was implemented to reflect a higher cost of capital.

Partially offsetting this increase was a \$3.8 million decrease in the Texas market. The decrease was due to the sale of Integrys Energy Services of Texas, LP, which was completed in June 2010. See Note 5, "Dispositions," for a discussion of this sale.

Realized wholesale electric margins

Wholesale transactions and structured origination activity were significantly scaled back in conjunction with Integrys Energy Services' sale of substantially all of its United States wholesale electric marketing and trading business, which was completed in February 2010. The majority of the remaining realized wholesale electric activity at Integrys Energy Services is related to a single contract that will be fully settled by the end of 2010. See Note 5, "Dispositions," for more information on Integrys Energy Services' sale of its United States wholesale electric marketing and trading business.

Fair value adjustments

Fair value adjustments required under derivative accounting rule relate to electric supply contracts used to economically hedge risks associated with electric sales contracts.

-67-

---

## Natural Gas Margins

### Realized retail natural gas margins

Realized retail natural gas margins decreased \$1.4 million quarter-over-quarter, primarily due to the sale of Integrys Energy Services' Canadian retail natural gas portfolio in September 2009. Overall, realized retail natural gas margins from the markets that are not being retained as part of Integrys Energy Services' revised strategy decreased \$2.2 million quarter-over-quarter, partially offset by a \$0.8 million increase in realized retail natural gas margin from the markets that Integrys Energy Services will retain as part of its revised strategy.

### Realized wholesale natural gas margins

Wholesale transactions were significantly scaled back in conjunction with Integrys Energy Services' sale of substantially all of its wholesale natural gas business, which was completed in December 2009. The remaining realized wholesale natural gas activity at Integrys Energy Services is related to residual contracts that will continue to settle into future periods. See Note 5, "Dispositions," for more information on Integrys Energy Services' sale of its wholesale natural gas business.

### Lower-of-cost-or-market inventory adjustments

Integrys Energy Services' physical natural gas inventory is valued at lower-of-cost-or-market. When the market price of natural gas is lower than the carrying value of the inventory, write-downs are recorded within margins to reflect inventory at the end of the period at its net realizable value. The lower-of-cost-or-market inventory write-downs are offset by higher margins in future periods as the inventory that was written down is sold. The quarter-over-quarter decrease in margins from lower-of-cost-or-market inventory adjustments was driven by a lower volume of inventory withdrawn from storage in the third quarter of 2010 for which inventory write-downs had previously been recorded. Lower inventory volumes at Integrys Energy Services are related to its strategy change.

### Fair value adjustments

Fair value adjustments required under derivative accounting rules primarily relate to financial instruments used to economically hedge risks associated with natural gas storage and transportation activity.

## Operating Income

Integrys Energy Services' operating income decreased \$60.4 million quarter-over-quarter, driven by a \$43.2 million non-cash impairment loss related to three natural gas-fired generation plants, as well as the \$31.2 million decrease in margins described above, partially offset by a \$10.6 million decrease in operating and maintenance expense and a \$2.5 million decrease in restructuring expenses.

The decrease in operating and maintenance expense was driven by:

- A \$9.5 million decrease in employee payroll and benefit related expenses, primarily due to the reduction in workforce associated with Integrys Energy Services' strategy change.

- A \$3.8 million decrease in broker commissions, contractor expenses, and various other fees, resulting from reduced business activity associated with Integrys Energy Services' strategy change.



A \$1.2 million decrease in bad debt expense driven by the partial recovery of receivables, which were reserved in prior periods.

These decreases in operating and maintenance expense were partially offset by \$3.2 million of intercompany fees related to a credit agreement with the holding company.

See Note 5, "Dispositions," for a discussion of the dispositions completed in connection with Integrys Energy Services' strategy change.

#### Other Income (Expense)

Integrys Energy Services' other income increased \$5.1 million quarter-over-quarter, driven by a \$4.3 million gain reclassified from accumulated other comprehensive income related to foreign currency translation adjustments recorded in prior periods.

#### Nine Months 2010 Compared with Nine Months 2009

##### Revenues

Revenues decreased \$1,905.7 million during the nine months ended September 30, 2010, compared with the same period in 2009, as a result of Integrys Energy Group's decision to reposition Integrys Energy Services to focus on selected retail electric and natural gas markets in the United States and investments in energy assets with renewable attributes. See Note 5, "Dispositions," for a discussion of the dispositions completed in connection with Integrys Energy Services' strategy change. Also contributing to the decrease in revenues were lower energy prices, as the average market price of natural gas and electricity decreased approximately 2% and 3% period-over-period, respectively.

##### Margins

Integrys Energy Services uses derivative and nonderivative financial instruments to economically hedge risks associated with physical transactions. Because many of the derivative instruments utilized in these transactions may not qualify, or are not designated, as hedges under GAAP derivative accounting rules, fluctuations in the fair value of these instruments due to changing commodity prices are recorded as unrealized gains or losses within margins. Nonderivative instruments have no impact on margins until settlement.

Integrys Energy Services' margins decreased \$58.7 million during the nine months ended September 30, 2010, compared with the same period in 2009. The significant items contributing to the change in margins were as follows:

##### Electric and Other Margins

###### Realized retail electric margins

Realized retail electric margins decreased \$5.8 million during the nine months ended September 30, 2010, compared with the same period in 2009, driven by:

A \$7.0 million decrease in the Texas market, including a \$1.4 million decrease related to the settlement of supply contracts. Integrys Energy Services scaled back new business activity in this market in the second half of 2009 as a result of its decision to exit this market. The sale of Integrys Energy Services of Texas, LP was completed in June 2010. See Note 5, "Dispositions," for a discussion of this sale.

A \$3.6 million decrease in the Mid Atlantic market, primarily driven by lower than anticipated sales volumes to full requirements customers as a result of the economic conditions in this market. Also contributing to the

decrease in margins in this market were higher period-over-period capacity costs (Integrys Energy Services must purchase capacity from the market operator to serve its customers).

These decreases in realized retail electric margins were partially offset by:

- A \$3.1 million increase in the Michigan market. This increase resulted from higher sales volumes due to increased marketing efforts.

- A \$3.0 million increase in the Illinois market, primarily driven by a change in pricing strategy that was implemented to reflect a higher cost of capital.

#### Realized wholesale electric margins

Wholesale transactions and structured origination activity were significantly scaled back in conjunction with Integrys Energy Services' sale of substantially all of its United States wholesale electric marketing and trading business, which was completed in February 2010. The majority of the remaining realized wholesale electric activity at Integrys Energy Services is related to a single contract that will be fully settled by the end of 2010. See Note 5, "Dispositions," for more information on Integrys Energy Services' sale of its United States wholesale electric marketing and trading business.

#### Fair value adjustments

Fair value adjustments required under derivative accounting rule relate to electric supply contracts used to economically hedge risks associated with electric sales contracts.

#### Natural Gas Margins

##### Realized retail natural gas margins

Realized retail natural gas margins decreased \$15.9 million during the nine months ended September 30, 2010, compared with the same period in 2009, driven by:

A \$9.2 million decrease in the Illinois market, driven by the period-over-period negative impact of the withdrawal of a significant amount of natural gas from storage in the first half of 2009, resulting in higher realized gains during that period.

A \$7.8 million decrease due to the sale of Integrys Energy Services' Canadian retail natural gas portfolio in September 2009.

##### Realized wholesale natural gas margins

Wholesale transactions were significantly scaled back in conjunction with Integrys Energy Services' sale of substantially all of its wholesale natural gas business, which was completed in December 2009. The remaining realized wholesale natural gas activity at Integrys Energy Services is related to residual contracts that will continue to settle into future periods. See Note 5, "Dispositions," for more information on Integrys Energy Services' sale of its wholesale natural gas business.

#### Lower-of-cost-or-market inventory adjustments

Integrys Energy Services' physical natural gas inventory is valued at lower-of-cost-or-market. When the market price of natural gas is lower than the carrying value of the inventory, write-downs are recorded within margins to reflect inventory at the end of the period at its net realizable value. The lower-of-cost-or-market inventory write-downs are offset by higher margins in future periods as the inventory that was written down is sold. The period-over-period decrease in margins from lower-of-cost-or-market inventory adjustments was driven by a lower volume of inventory withdrawn from storage in the first half of 2010 for which inventory write-downs had previously been recorded. Lower inventory volumes at Integrys Energy Services are related to its strategy change.

Fair value adjustments

Fair value adjustments required under derivative accounting rules primarily relate to financial instruments used to economically hedge risks associated with natural gas storage and transportation activity.

-70-

---

## Operating Income

Integrys Energy Services' operating income decreased \$41.9 million period-over-period, driven by the \$58.7 million decrease in margins described above, a \$43.2 million non-cash impairment loss related to three natural gas-fired generation plants in the third quarter of 2010, and an increase in net losses of \$14.4 million related to dispositions completed in connection with Integrys Energy Services' strategy change (which primarily resulted from mark-to-market timing differences that have historically caused earnings volatility at Integrys Energy Services). These decreases were partially offset by a \$59.6 million decrease in operating and maintenance expense, and a \$12.4 million decrease in restructuring expense.

The decrease in operating and maintenance expense was driven by:

A \$31.8 million decrease in employee payroll and benefit related expenses, primarily due to the reduction in workforce associated with Integrys Energy Services' strategy change.

A \$9.8 million period-over-period decrease in bad debt expense driven by the 2010 partial recovery of receivables fully reserved during 2009, the default of a large retail natural gas customer in the second quarter of 2009, and a general decrease in reserves resulting from reduced business activity.

The \$9.0 million positive period-over-period impact of a fee incurred in the second quarter of 2009 related to an agreement with a counterparty that enabled Integrys Energy Services to reduce collateral support requirements.

An \$8.7 million decrease in broker commissions, contractor expenses, and various other fees, resulting from reduced business activity associated with Integrys Energy Services' strategy change.

The \$1.7 million positive period-over-period impact of a loss recorded on the sale and leaseback of a solar equipment project in the second quarter of 2009.

These decreases in operating and maintenance expense were partially offset by \$5.8 million of intercompany fees related to a credit agreement with the holding company.

See Note 5, "Dispositions," for a discussion of the dispositions completed in connection with Integrys Energy Services' strategy change.

## Other Income (Expense)

Integrys Energy Services' other income increased \$6.9 million quarter-over-quarter, driven by a \$4.3 million gain reclassified from accumulated other comprehensive income related to foreign currency translation adjustments recorded in prior periods.

## Holding Company and Other Segment Operations

| (Millions) | Three Months Ended   |                      | Change in<br>2010 over<br>2009 | Nine Months Ended    |                      | Change in<br>2010 over<br>2009 |
|------------|----------------------|----------------------|--------------------------------|----------------------|----------------------|--------------------------------|
|            | September 30<br>2010 | September 30<br>2009 |                                | September 30<br>2010 | September 30<br>2009 |                                |
|            |                      |                      |                                |                      |                      |                                |

Edgar Filing: INTEGRYS ENERGY GROUP, INC. - Form 10-Q

|                         |          |           |          |           |           |          |   |
|-------------------------|----------|-----------|----------|-----------|-----------|----------|---|
| Operating income (loss) | \$3.1    | \$ (0.1 ) | N/A      | \$5.7     | \$3.0     | 90.0     | % |
| Other expense           | (9.8 )   | (14.5 )   | (32.4 )% | (31.7 )   | (45.0 )   | (29.6 )% |   |
| Loss before taxes       | \$(6.7 ) | \$(14.6 ) | (54.1 )% | \$(26.0 ) | \$(42.0 ) | (38.1 )% |   |

-71-

---

## Third Quarter 2010 Compared with Third Quarter 2009

## Operating Income

Operating income at the holding company and other segment increased \$3.2 million, driven by \$3.2 million of intercompany fees charged to Integrys Energy Services related to a credit agreement with the holding company.

## Other Expense

Other expense at the holding company and other segment decreased \$4.7 million during the third quarter of 2010 compared with the same quarter in 2009, driven by a \$5.7 million decrease in external interest expense.

## Nine Months 2010 Compared with Nine Months 2009

## Operating Income

Operating income at the holding company and other segment increased \$2.7 million, driven by \$5.8 million of intercompany fees charged to Integrys Energy Services related to a credit agreement with the holding company.

## Other Expense

Other expense at the holding company and other segment decreased \$13.3 million during the nine months ended September 30, 2010 compared with the same period in 2009, driven by a \$12.4 million decrease in external interest expense.

## Provision for Income Taxes

|                    | Three Months Ended |        | Nine Months Ended |             |
|--------------------|--------------------|--------|-------------------|-------------|
|                    | September 30       |        | September 30      |             |
|                    | 2010               | 2009   | 2010              | 2009        |
| Effective Tax Rate | 30.8               | % 36.3 | % 40.8            | % (164.3 )% |

## Third Quarter 2010 Compared with Third Quarter 2009

The decrease in the effective tax rate for the quarter ended September 30, 2010, compared with the same quarter in 2009, was primarily related to the tax treatment of impairment losses recorded on Integrys Energy Services' natural gas-fired generation plants. See Note 6, "Impairment Losses on Property, Plant, and Equipment" for more information on the impairment losses.

## Nine Months 2010 Compared with Nine Months 2009

The change in the effective tax rate for the nine months ended September 30, 2010, compared with the same period in 2009, was primarily related to the tax treatment of Integrys Energy Group's \$291.1 million non-cash pre-tax goodwill impairment loss recorded in 2009. Although Integrys Energy Group had a \$36.1 million loss before income taxes for the nine months ended September 30, 2009, it still recorded a \$59.3 million provision for income taxes because \$186.2 million of the total pre-tax goodwill impairment loss was not deductible for income tax purposes.



Also contributing to the change in the period-over-period effective tax rate was the elimination of the deductibility of prescription drug payments to retirees, to the extent those payments will be offset by the receipt of the Medicare Part D subsidy, as mandated in the 2010 federal health care legislation. See "Liquidity and Capital Resources, Other Future Considerations – Federal Health Care Reform" for more

-72-

---

information. As a result of the legislation, Integrys Energy Group expensed \$11.8 million of non-cash deferred income tax benefits during the first quarter of 2010, which were previously recognized as a reduction in provision for income taxes. The 2010 effective tax rate has also been adjusted to reflect an additional non-cash provision for income taxes of \$1.9 million related to current year expected retiree benefits.

## LIQUIDITY AND CAPITAL RESOURCES

Integrys Energy Group believes that its cash balances, liquid assets, operating cash flows, access to equity and debt capital markets, and available borrowing capacity provide adequate resources to fund ongoing operating requirements and future capital expenditures related to expansion of existing businesses and development of new projects. Integrys Energy Group's borrowing costs can be impacted by short-term and long-term debt ratings assigned by independent credit rating agencies. Integrys Energy Group's operating cash flows and access to capital markets can be impacted by macroeconomic factors outside of its control.

### Operating Cash Flows

During the nine months ended September 30, 2010, net cash provided by operating activities was \$775.7 million, compared with \$1,494.6 million for the same period in 2009. The \$718.9 million period-over-period decrease in net cash provided by operating activities was largely driven by:

- A \$611.1 million net decrease in cash provided by working capital, driven by:
  - A \$711.6 million period-over-period decrease in collections from customers, primarily due to lower year-end accounts receivable balances at Integrys Energy Services in 2009 compared with 2008 as a result of the strategy change, as well as lower period-over-period natural gas prices, which impacted both the regulated natural gas segment and Integrys Energy Services.
  - A \$372.7 million period-over-period decrease in cash generated by sales of inventories, mainly the result of the withdrawal of a significant amount of natural gas from storage at Integrys Energy Services during the first nine months of 2009 in order to improve its liquidity position.
  - A \$132.2 million period-over-period increase in cash used for other current liabilities, which was driven by a period-over-period decrease in cash collateral from counterparties, due primarily to the sale of Integrys Energy Services' wholesale electric and wholesale natural gas businesses.
  - Partially offsetting these changes was a \$560.1 million period-over-period decrease in cash used to pay accounts payable balances, driven by smaller accounts payable balances at Integrys Energy Services as a result of the strategy change.
  - Also offsetting these changes was a period-over-period increase in cash flows of \$131.6 million due to a decrease in cash collateral provided to counterparties, due primarily to the change in Integrys Energy Services' business related to its strategy change.

- A \$34.0 million period-over-period increase in pension and other postretirement contributions.

## Investing Cash Flows

Net cash used for investing activities was \$127.9 million during the nine months ended September 30, 2010, compared with \$338.2 million for the same period in 2009. The \$210.3 million period-over-period decrease in cash used for investing activities was primarily driven by a \$155.2 million period-over-period decrease in cash used to fund capital expenditures (discussed below), as well as a \$26.2 million period-over-period increase in proceeds received from the sale or disposal of assets, primarily related to Integrys Energy Services' strategy change. For more information on these dispositions, see Note 5, "Dispositions."

## Capital Expenditures

Capital expenditures by business segment for the nine months ended September 30 were as follows:

| Reportable Segment (millions)      | 2010    | 2009    | Change     |
|------------------------------------|---------|---------|------------|
| Electric utility                   | \$65.8  | \$202.0 | \$(136.2 ) |
| Natural gas utility                | 86.3    | 98.1    | (11.8 )    |
| Integrys Energy Services           | 14.6    | 18.5    | (3.9 )     |
| Holding company and other          | 20.4    | 23.7    | (3.3 )     |
| Integrys Energy Group consolidated | \$187.1 | \$342.3 | \$(155.2 ) |

The decrease in capital expenditures at the electric utility segment for the nine months ended September 30, 2010, compared with the same period in 2009, was mainly due to decreased expenditures related to the Crane Creek Wind Farm project, which was placed in service for accounting purposes in December 2009.

## Financing Cash Flows

Net cash used for financing activities was \$527.1 million during the nine months ended September 30, 2010, compared with \$1,265.6 million for the same period in 2009. The \$738.5 million period-over-period decrease in cash used for financing activities was driven by:

- A \$947.2 million period-over-period decrease in the net repayment of short-term borrowings, mainly due to the generation of more cash from operating activities in 2009 compared with 2010.
- Net natural gas loan proceeds at Integrys Energy Services of \$15.4 million during the first nine months of 2010, compared with the net repayment of \$221.5 of natural gas loans during the same period in 2009.
- These decreases in cash used for financing activities were partially offset by:
  - The issuance of \$230.0 million of long-term debt during the first nine months of 2009.
  - A \$114.1 million period-over-period increase in the repayment of long-term debt instruments.
  - \$138.2 million of payments made during the first nine months of 2010 to buyers of the wholesale natural gas and power businesses for out-of-the-money transactions executed at the time of sale. These contracts were replacement supply trades for the retained retail operations and were transacted at the original transfer price between Integrys Energy Services'

wholesale and retail businesses.

Significant Financing Activities

Integrys Energy Group had outstanding commercial paper borrowings of \$49.5 million and \$76.0 million at September 30, 2010, and 2009, respectively. Integrys Energy Group had short-term notes payable

-74-

---

outstanding of \$10.0 million at September 30, 2010, and 2009. See Note 10, "Short-Term Debt and Lines of Credit," for more information.

For information on the issuance and redemption of long-term debt at Integrys Energy Group and its subsidiaries in 2010, see Note 11, "Long-Term Debt."

In September 2009, PGL issued \$75 million of Series UU, 4.63%, 10-year First and Refunding Mortgage Bonds due September 1, 2019. The net proceeds from the issuance of these bonds were used for general corporate utility purposes, including refinancing of existing short-term debt, and to increase liquidity. The First and Refunding Mortgage Bonds were sold in a private placement and were not registered under the Securities Act of 1933.

In June 2009, Integrys Energy Group issued \$100.0 million of 7.27%, 5-year Senior Notes due June 1, 2014 and \$55.0 million of 8.0%, 7-year Senior Notes due June 1, 2016. The net proceeds from the issuance of the Senior Notes were used to refinance existing short-term debt and for general corporate purposes. The Senior Notes were sold in a private placement and were not registered under the Securities Act of 1933.

Beginning February 11, 2010, Integrys Energy Group issued new shares of common stock to meet the requirements of its Stock Investment Plan and certain stock-based employee benefit and compensation plans. From January 1, 2010 to February 10, 2010, and during 2009, Integrys Energy Group purchased shares of its common stock on the open market to meet the requirements of these plans.

#### Credit Ratings

The current credit ratings for Integrys Energy Group, WPS, PEC, PGL, and NSG are listed in the table below.

| Credit Ratings               | Standard & Poor's | Moody's |
|------------------------------|-------------------|---------|
| <b>Integrys Energy Group</b> |                   |         |
| Issuer credit rating         | BBB+              | N/A     |
| Senior unsecured debt        | BBB               | Baa1    |
| Commercial paper             | A-2               | P-2     |
| Credit facility              | N/A               | Baa1    |
| Junior subordinated notes    | BBB-              | Baa2    |
| <b>WPS</b>                   |                   |         |
| Issuer credit rating         | A-                | A2      |
| First mortgage bonds         | N/A               | Aa3     |
| Senior secured debt          | A                 | Aa3     |
| Preferred stock              | BBB               | Baa1    |
| Commercial paper             | A-2               | P-1     |
| Credit facility              | N/A               | A2      |
| <b>PEC</b>                   |                   |         |
| Issuer credit rating         | BBB+              | N/A     |
| Senior unsecured debt        | BBB               | Baa1    |
| <b>PGL</b>                   |                   |         |
| Issuer credit rating         | BBB+              | A3      |
| Senior secured debt          | A-                | A1      |
| Commercial paper             | A-2               | P-2     |
| <b>NSG</b>                   |                   |         |
| Issuer credit rating         | BBB+              | A3      |
| Senior secured debt          | A                 | A1      |

Credit ratings are not recommendations to buy or sell securities and are subject to change, and each rating should be evaluated independently of any other rating.

-75-

---

On May 27, 2010, Moody's revised the outlook for Integrys Energy Group and all of its subsidiaries to "stable" from "negative." According to Moody's, the revised outlook reflected a reduced business risk profile driven by the recently completed restructuring of Integrys Energy Services into a smaller segment with significantly reduced collateral requirements. Moody's also raised the following ratings of Integrys Energy Group's subsidiaries:

- The senior secured debt rating and first mortgage bonds rating of WPS were raised from "A1" to "Aa3."
- The senior secured debt ratings of PGL and NSG were raised from "A2" to "A1."

According to Moody's, the upgrade follows the August 2009 upgrade of the senior secured ratings of the majority of its investment grade regulated utilities (issuers with negative outlooks were excluded from the August 2009 upgrade).

On January 26, 2010, Standard and Poor's revised the outlook for Integrys Energy Group and all of its subsidiaries to "stable" from "negative." According to Standard and Poor's, the revised outlook reflected Integrys Energy Group's decision to retain a selected portion of its nonregulated operations, which resulted in a revision to Integrys Energy Group's business risk profile to "strong" from "excellent" and also reflected Integrys Energy Group's improved financial measures and decreasing regulatory risk, which resulted in a change in its financial risk profile to "significant" from "aggressive."

#### Future Capital Requirements and Resources

#### Contractual Obligations

The following table shows the contractual obligations of Integrys Energy Group, including its subsidiaries, as of September 30, 2010.

| (Millions)   | Total<br>Amounts<br>Committed | 2010    | Payments Due By Period |                 |                        |
|--|-------------------------------|---------|------------------------|-----------------|------------------------|
|  |                               |         | 2011 to<br>2012        | 2013 to<br>2014 | 2015 and<br>Thereafter |
| Long-term debt principal and interest payments (1)       | \$3,331.0                     | \$33.9  | \$938.4                | \$568.7         | \$1,790.0              |
| Operating lease obligations                              | 63.1                          | 5.3     | 20.1                   | 13.8            | 23.9                   |
| Commodity purchase obligations (2)                       | 2,789.0                       | 245.3   | 1,113.7                | 632.0           | 798.0                  |
| Purchase orders (3)                                      | 514.7                         | 509.8   | 3.6                    | 1.3             | -                      |
| Pension and other postretirement funding obligations (4) | 688.4                         | 136.6   | 163.5                  | 213.8           | 174.5                  |
| Total contractual cash obligations                       | \$7,386.2                     | \$930.9 | \$2,239.3              | \$1,429.6       | \$2,786.4              |

(1) Represents bonds issued, notes issued, and loans made to Integrys Energy Group and its subsidiaries. Integrys Energy Group records all principal obligations on the balance sheet. For purposes of this table, it is assumed that the current interest rates on variable rate debt will remain in effect until the debt matures.

(2) Energy supply contracts at Integrys Energy Services included as part of commodity purchase obligations are generally entered into to meet obligations to deliver energy to customers. The utility subsidiaries expect to recover the costs of their contracts in future customer rates.

(3) Includes obligations related to normal business operations and large construction obligations.



(4) Obligations for pension and other postretirement benefit plans, other than the Integrys Energy Group Retirement Plan, cannot reasonably be estimated beyond 2012.

-76-

---

The table above does not reflect any payments related to the manufactured gas plant remediation liability of \$650.4 million at September 30, 2010, as the amount and timing of payments are uncertain. Integrys Energy Group anticipates incurring costs annually to remediate these sites, but management believes that any costs incurred for environmental activities relating to former manufactured gas plant operations that are not recoverable through contributions from other entities or from insurance carriers have been prudently incurred and are, therefore, recoverable through rates for WPS, MGU, PGL, and NSG. See Note 14, "Commitments and Contingencies," for more information about environmental liabilities. In addition, the table does not reflect any payments for the September 30, 2010, liability related to uncertain tax positions, as the amount and timing of payments are uncertain.

### Capital Requirements

Estimated construction expenditures by company for the three-year period 2010 through 2012 are listed below.

(Millions)

#### WPS

|   |         |
|---|---------|
| Environmental projects  | \$217.8 |
| Electric and natural gas distribution projects                  | 100.8   |
| Electric and natural gas delivery and customer service projects | 45.0    |
| Other projects  | 109.6   |

#### UPPCO

|   |      |
|---|------|
| Repairs and safety measures at hydroelectric facilities | 28.0 |
| Other projects  | 30.5 |

#### MGU

|  |      |
|--|------|
| Natural gas pipe distribution system, underground natural gas storage facilities, and other projects | 29.8 |
|--|------|

#### MERC

|   |      |
|---|------|
| Natural gas pipe distribution system and other projects | 49.1 |
|---|------|

#### PGL

|  |       |
|--|-------|
| Natural gas pipe distribution system, underground natural gas storage facilities, and other projects (1) | 477.5 |
|--|-------|

#### NSG

|   |      |
|---|------|
| Natural gas pipe distribution system and other projects | 40.9 |
|---|------|

#### Integrys Energy Services

|                              |       |
|------------------------------|-------|
| Solar and other projects (2) | 113.0 |
|------------------------------|-------|

#### IBS

|  |                  |
|--|------------------|
| Corporate services infrastructure projects | 65.5             |
| <b>Total capital expenditures</b>          | <b>\$1,307.5</b> |

(1) Includes approximately \$114 million of expenditures related to the accelerated replacement of cast iron mains at PGL in 2011 and 2012. On January 21, 2010, the ICC approved a rider mechanism to allow PGL to recover these incremental costs. See Note 23, "Regulatory Environment," for more information.

(2) Includes approximately \$90 million of equity capital expected to be contributed through 2012 to INDU Solar Holdings, LLC, which was created in October 2010 through wholly owned subsidiaries of both Integrys Energy Services and Duke Energy Generation Services to build and finance distributed solar projects throughout the United States.

-77-

---

Integrys Energy Group expects to provide capital contributions to ATC (not included in the above table) of approximately \$7 million in 2010, \$8 million in 2011, and \$10 million in 2012.

All projected capital and investment expenditures are subject to periodic review and may vary significantly from the estimates depending on a number of factors, including, but not limited to, industry restructuring, regulatory constraints and requirements, acquisition and development opportunities, market volatility, and economic trends.

#### Capital Resources

Management exercises discretion regarding the liquidity and capital resource needs of its business segments. This includes the ability to prioritize the use of capital and debt capacity, to determine cash management policies, to utilize risk management policies to hedge the impact of volatile commodity prices, and to make decisions regarding capital requirements. Integrys Energy Group plans to meet its capital requirements for the period 2010 through 2012 primarily through internally generated funds (net of forecasted dividend payments) and debt and equity financings. Integrys Energy Group plans to maintain current debt to equity ratios at appropriate levels to support current credit ratings and corporate growth. Management believes Integrys Energy Group has adequate financial flexibility and resources to meet its future needs.

In March 2009, Integrys Energy Group filed a shelf registration statement which allows it to publicly issue debt, equity, certain types of hybrid securities, and other financial instruments. Specific terms and conditions of securities issued will be determined prior to the actual issuance of any specific security.

Under an existing shelf registration statement, WPS may issue up to \$250.0 million of senior debt securities with amounts, prices, and terms to be determined at the time of future offerings. In December 2008, WPS issued \$125.0 million of 6.375%, 7-year Senior Notes under this shelf registration statement.

As of September 30, 2010, Integrys Energy Group and each of its subsidiaries were in compliance with all respective covenants related to outstanding short-term and long-term debt and expect to be in compliance with all such debt covenants for the foreseeable future.

See Note 10, "Short-Term Debt and Lines of Credit," for more information on Integrys Energy Group's credit facilities and other short-term credit agreements, including short-term debt covenants. See Note 11, "Long-Term Debt," for more information on Integrys Energy Group's long-term debt and related covenants.

#### Other Future Considerations

##### Customer Usage

Due to the general economic conditions and the increased focus on energy efficiency, sales volumes excluding the impact of weather have generally been decreasing at the utilities. In certain jurisdictions, decoupling mechanisms have been implemented, which allow utilities to adjust rates going forward to recover or refund all or a portion of the differences between the actual and authorized margin per customer impact of variations in volumes. The mechanisms do not adjust for changes in volume resulting from changes in customer count. Decoupling for residential and small commercial and industrial sales was approved by the ICC on a four-year trial basis for PGL and NSG, effective March 1, 2008. Interveners, including the Illinois Attorney General, oppose decoupling and have appealed the ICC's approval. PGL and NSG are actively supporting the ICC's decision to approve decoupling. The PSCW approved the implementation of decoupling on a four-year trial basis, effective January 1, 2009, for WPS's natural gas and electric residential and small commercial sales. This decoupling mechanism includes an annual \$14.0 million cap for electric service and an annual \$8.0 million cap for natural gas service. The cap for natural gas service was reached in the first

quarter of 2010, and the electric cap was

-78-

---

reached in the second quarter of 2010. On December 16, 2009, decoupling for UPPCO was approved for all customer groups by the MPSC, effective January 1, 2010. On July 1, 2010, the MPSC granted an order approving a decoupling mechanism for MGU as a pilot program, effective September 1, 2010. MGU's approved decoupling mechanism adjusts for the impact on revenues of changes in weather-normalized use per customer for residential and small commercial customers. On July 29, 2010, MGU filed with the MPSC a petition for rehearing requesting, among other items, an effective date for decoupling of January 1, 2010, consistent with the effective date of final rates under the MPSC's December 16, 2009 order. On October 26, 2010, the MPSC granted MGUC's rehearing petition and ordered decoupling to be effective January 1, 2010. In Minnesota, MERC expects to propose a decoupling mechanism in its next general rate case proceeding.

#### Impairment Testing

Integrys Energy Group performs its required annual goodwill impairment tests each April 1. Interim impairment tests are performed between required annual testing dates if certain conditions exist. Any annual or interim goodwill impairment test could result in the recognition of a goodwill impairment loss. See Note 9, "Goodwill and Other Intangible Assets," for more information on goodwill balances for Integrys Energy Group's reporting units at September 30, 2010. See "Critical Accounting Policies, Asset Impairment," for more information on the 2010 annual goodwill impairment test.

Integrys Energy Group also performs regular asset impairment tests related to other long-lived assets, including the portfolio of merchant power plants owned and operated by Integrys Energy Services. The review for impairment of tangible assets is more critical to Integrys Energy Services than to any other segment because of its lack of access to rate setting based on cost of services that is available to the regulated segments. See Note 6, "Impairment Losses on Property, Plant, and Equipment," for more information on Integrys Energy Group's impairment losses recorded during the third quarter of 2010.

#### Climate Change

The EPA will begin regulating greenhouse gas emissions under the Clean Air Act in 2011, unless there is a successful legal challenge that stays the rule (several lawsuits have been filed). At that time, the EPA and the states will apply the Best Available Control Technology (BACT) requirements associated with the new source review program to new and modified larger greenhouse gas emitters. Technology to remove and sequester greenhouse gas emissions is not commercially available at scale, hence, the EPA is considering defining BACT in terms of improvements in energy efficiency as opposed to relying on pollution control equipment. In addition, federal legislation related to greenhouse gas emissions may be enacted in the future, and efforts have been initiated to develop state and regional greenhouse gas programs, to create federal legislation to limit carbon dioxide emissions, and to create national or state renewable portfolio standards. A risk exists that such legislation or regulation will increase the cost of energy. However, Integrys Energy Group believes the capital expenditures being made at its generation units are appropriate under any reasonable mandatory greenhouse gas program and that future expenditures related to control of greenhouse gas emissions or renewable portfolio standards by its regulated electric utilities will be recoverable in rates. Integrys Energy Group will continue to monitor and manage potential risks and opportunities associated with future greenhouse gas legislative or regulatory actions.

The majority of Integrys Energy Group's generation and distribution facilities are located in the upper Midwest region of the United States. The same is true for the majority of its customers' facilities. The physical risks posed by climate change for these areas are not expected to be significant at this time. Ongoing evaluations will be conducted as more information on the extent of such physical changes becomes available.

#### Property Tax Assessment on Natural Gas

Integrys Energy Group's natural gas retailers, including its five natural gas utilities, purchase storage services from pipeline companies on the pipelines' interstate natural gas storage and transmission

-79-

---

systems. Once a shipper delivers natural gas to the pipeline's system, that specific natural gas cannot be physically traced back to the shipper, and the physical location of that specific natural gas is not ascertainable. Some states tax natural gas as personal property and have recently sought to assess personal property tax obligations against natural gas quantities held as working natural gas in facilities located in their states. Because the pipeline does not have title to the working natural gas inventory in these facilities, the state imposes the tax on the shippers as of the assessment date, based on allocated quantities. Shippers that are being assessed a tax are actively protesting these property tax assessments. PGL and MERC are currently pursuing protests through litigation in Texas and Kansas, respectively.

#### Federal Health Care Reform

In March 2010, the Patient Protection and Affordable Care Act and the Health Care and Education Reconciliation Act of 2010 (HCR) were signed into law. HCR contains various provisions that will affect the cost of providing health care coverage to active and retired employees of Integrys Energy Group and their dependents. Although these provisions become effective at various times over the next 10 years, some provisions that affect the cost of providing benefits to retirees will be reflected starting in 2010.

Most notably, there is a provision of HCR that, beginning in 2013, eliminates the tax deduction for employer-paid postretirement prescription drug charges to the extent those charges will be offset by the receipt of a federal Medicare Part D subsidy. As a result, Integrys Energy Group was required to eliminate a portion of its deferred tax asset related to postretirement benefits. The total amount of the deferred tax asset that was reduced for the loss of the deduction was \$11.8 million, all of which flowed through to income as a component of income tax expense in the first quarter of 2010. Integrys Energy Group is seeking recovery in rates for the income impact of this tax law change related to regulated utility operations in the majority of its jurisdictions but, at this time, is not able to predict how much will ultimately be recovered in rates.

Other provisions of HCR include the elimination of certain annual and lifetime maximum benefits, broadening of plan eligibility requirements, elimination of pre-existing condition restrictions, an excise tax on high-cost health plans, changes to the Medicare Part D prescription drug program, and numerous other changes. Integrys Energy Group has begun participation in the Early Retiree Reinsurance Program that became effective on June 1, 2010. Integrys Energy Group continues to assess the extent to which the provisions of the new law will affect its future health care and related employee benefit plan costs.

#### Wisconsin Fuel Rules

Assembly Bill (AB) 600 was signed into law by Governor Doyle on May 18, 2010. AB 600 streamlines the current fuel rule administered by the PSCW. The current rule results in regulatory lag and hampers the ability of the PSCW to respond to rapid changes in fuel costs. AB 600 provides that the utility will defer any change in approved fuel costs in excess of a percentage set by the PSCW. On August 31, 2010, the PSCW issued rules under AB 600. On October 22, 2010, the Wisconsin Senate Energy Committee returned the rules to the PSCW for further action.

#### Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank Act)

The Dodd-Frank Act was signed into law in July 2010. Although a few provisions were effective with the passing of the Act, the majority of the rules to implement the provisions will be clarified and become effective over the 18 months following the signing of the Act. Depending on the final rules, certain provisions of the Act relating to derivatives could result in increased capital and/or collateral requirements. Integrys Energy Group is monitoring developments related to this Act and their impacts on its future results of operations, cash flows, and financial position.





#### Small Business Jobs Act

In September 2010, the President signed into law The Small Business Jobs Act. This Act includes tax incentives, such as an extension to bonus depreciation and changes to listed property, that could impact Integrys Energy Group. Integrys Energy Group is currently evaluating the impact that The Small Business Jobs Act will have on its future results of operations, cash flows, and financial position.

#### CRITICAL ACCOUNTING POLICIES

Integrys Energy Group has reviewed its critical accounting policies for new critical accounting estimates and other significant changes and has found that the disclosures made in its Annual Report on Form 10-K for the year ended December 31, 2009, are still current and that there have been no significant changes, except as follows.

##### Asset Impairment

##### Goodwill

Integrys Energy Group completed its annual goodwill impairment tests for all of its reporting units that carry a goodwill balance as of April 1, 2010. No impairment was recorded as a result of these tests. However, the fair value calculated in the first step of the test for MGU approximated the carrying value of this reporting unit. Therefore, any deterioration of the market-related factors used in the impairment analysis could potentially result in a future impairment charge for all or a portion of the \$34.5 million of goodwill recorded at MGU.

##### Other

During the third quarter of 2010, Integrys Energy Services recorded a pre-tax impairment loss of \$43.2 million related to its three natural gas-fired generation plants. See Note 6, "Impairment Losses on Property, Plant, and Equipment," for further detail.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

Integrys Energy Group has potential market risk exposure related to commodity price risk (including regulatory recovery risk), interest rate risk, and equity return and principal preservation risk. Integrys Energy Group is also exposed to other significant risks due to the nature of its subsidiaries' businesses and the environment in which it operates. Integrys Energy Group has risk management policies in place to monitor and assist in controlling these risks and may use derivative and other instruments to manage some of these exposures, as further described below.

#### Commodity Price Risk

To measure commodity price risk exposure, Integrys Energy Group employs a number of controls and processes, including a value-at-risk (VaR) analysis of certain of its exposures. Integrys Energy Services' VaR is calculated using non-discounted positions with a delta-normal approximation based on a one-day holding period and a 95% confidence level, as well as a ten-day holding period and 99% confidence level. For further explanation of Integrys Energy Group's VaR calculation, see the 2009 Annual Report on Form 10-K.

The VaR for Integrys Energy Services' open commodity positions at a 95% confidence level with a one-day holding period is presented in the following table:

| (Millions)                               | 2010  | 2009  |
|--|-------|-------|
| As of September 30                       | \$0.3 | \$0.7 |
| Average for 12 months ended September 30 | 0.4   | 1.0   |
| High for 12 months ended September 30    | 0.6   | 1.3   |
| Low for 12 months ended September 30     | 0.3   | 0.7   |

The VaR for Integrys Energy Services' open commodity positions at a 99% confidence level with a ten-day holding period is presented below:

| (Millions)                               | 2010  | 2009  |
|--|-------|-------|
| As of September 30                       | \$1.5 | \$3.3 |
| Average for 12 months ended September 30 | 1.8   | 4.5   |
| High for 12 months ended September 30    | 2.9   | 5.6   |
| Low for 12 months ended September 30     | 1.4   | 3.3   |

The average, high, and low amounts were computed using the VaR amounts at each of the four quarter ends.

The period-over-period decrease in VaR was driven primarily by reduced business size, as a result of Integrys Energy Services' strategy change.

#### Interest Rate Risk

Integrys Energy Group is exposed to interest rate risk resulting from its variable rate long-term debt and short-term borrowings. Exposure to interest rate risk is managed by limiting the amount of variable rate obligations and continually monitoring the effects of market changes on interest rates. Integrys Energy Group enters into long-term fixed rate debt when it is advantageous to do so. Integrys Energy Group may also enter into derivative financial instruments, such as swaps, to mitigate interest rate exposure.



Due to decreases in short-term borrowings in the last year, Integrys Energy Group has decreased its exposure to variable interest rates. Based on the variable rate debt of Integrys Energy Group outstanding at September 30, 2010, a hypothetical increase in market interest rates of 100 basis points would have increased annual interest expense by \$1.9 million. Comparatively, based on the variable rate debt outstanding at September 30, 2009, an increase in interest rates of 100 basis points would have increased annual interest expense by \$2.1 million. This sensitivity analysis was performed assuming a constant level of variable rate debt during the period and an immediate increase in interest rates, with no other changes for the remainder of the period.

Other than the above-mentioned changes, Integrys Energy Group's market risks have not changed materially from the market risks reported in its 2009 Annual Report on Form 10-K.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

Integrys Energy Group's management, with the participation of Integrys Energy Group's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the design and operation of Integrys Energy Group's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act)) as of the end of the period covered by this report and has concluded that, as of the end of such period, Integrys Energy Group's disclosure controls and procedures were effective to ensure that information required to be disclosed by Integrys Energy Group in the reports that it files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms and is accumulated and communicated to Integrys Energy Group's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

Changes in Internal Control

There were no changes in Integrys Energy Group's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act), during the quarter ended September 30, 2010, that have materially affected, or are reasonably likely to materially affect, its internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

For information on material legal proceedings and matters related to Integrys Energy Group and its subsidiaries, see Note 14, "Commitments and Contingencies."

Item 1A. Risk Factors

There were no material changes in the risk factors previously disclosed in Part I, Item 1A of Integrys Energy Group's 2009 Annual Report on Form 10-K, which was filed with the SEC on February 26, 2010.

Item 6. Exhibits

The documents listed in the Exhibit Index are attached as exhibits or incorporated by reference herein.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant, Integrys Energy Group, Inc., has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Integrys Energy Group, Inc.

Date: November 3, 2010

/s/ Diane L.

Ford

Diane L. Ford

Vice President and Corporate Controller

(Duly Authorized Officer and Chief Accounting Officer)



INTEGRYS ENERGY GROUP  
EXHIBIT INDEX TO FORM 10-Q  
FOR THE QUARTER ENDED SEPTEMBER 30, 2010

| Exhibit No. | Description   |
|-------------|---|
| 10.1        | Integrys Energy Group, Inc. Deferred Compensation Plan, as Amended and Restated Effective January 1, 2011 (Incorporated by reference to Exhibit 10.1 to Integrys Energy Group's Form 8-K filed September 22, 2010)                                      |
| 10.2        | Integrys Energy Group, Inc. Pension Restoration and Supplemental Retirement Plan, as Amended and Restated Effective January 1, 2011 (Incorporated by reference to Exhibit 10.2 to Integrys Energy Group's Form 8-K filed September 22, 2010)            |
| 10.3        | Form of Integrys Energy Group, Inc. 2010 Omnibus Incentive Compensation Plan Performance Stock Right Agreement approved September 16, 2010 (Incorporated by reference to Exhibit 10.3 to Integrys Energy Group's Form 8-K filed September 22, 2010)     |
| 10.4        | Form of Integrys Energy Group, Inc. 2010 Omnibus Incentive Compensation Plan Restricted Stock Unit Award Agreement approved September 16, 2010 (Incorporated by reference to Exhibit 10.4 to Integrys Energy Group's Form 8-K filed September 22, 2010) |
| 10.5        | Form of Integrys Energy Group, Inc. 2010 Omnibus Incentive Compensation Plan Nonqualified Stock Option Agreement approved September 16, 2010 (Incorporated by reference to Exhibit 10.5 to Integrys Energy Group's Form 8-K filed September 22, 2010)   |
| 12          | Computation of Ratio of Earnings to Fixed Charges   |
| 31.1        | Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act and Rule 13a-14(a) or 15d-14(a) under the Securities Exchange Act of 1934 for Integrys Energy Group, Inc.  |
| 31.2        | Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act and Rule 13a-14(a) or 15d-14(a) under the Securities Exchange Act of 1934 for Integrys Energy Group, Inc.  |
| 32          | Written Statement of the Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350 for Integrys Energy Group, Inc.   |
| 101 *       | Financial statements from the Quarterly Report on Form 10-Q of Integrys Energy Group, Inc. for the quarter ended September 30, 2010,  |

filed on November 3, 2010, formatted in XBRL: (i) the Condensed Consolidated Statements of Income; (ii) the Condensed Consolidated Balance Sheets; (iii) the Condensed Consolidated Statements of Cash Flows; and (iv) the Condensed Notes To Financial Statements tagged as blocks of text.

\* In accordance with Rule 406T of Regulation S-T, the information in these exhibits shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to liability under that section, and shall not be incorporated by reference into any registration statement or other document filed under the Securities Act of 1933, as amended, except as expressly set forth by specific reference in such filing.

