NATIONAL FUEL GAS CO Form 10-Q May 04, 2018 Table of Contents

| UNITED STATES  |                                      |
|--|--------------------------------------|
| SECURITIES AND EXCHANGE COMMISSION                             |                                      |
| Washington, D.C. 20549   |                                      |
| FORM 10-Q  |                                      |
| [X] QUARTERLY REPORT PURSUANT TO SECTION 1:                    | 3 OR 15(d)                           |
| OF THE SECURITIES EXCHANGE ACT OF 1934                         |                                      |
| For the quarterly period ended March 31, 2018                  |                                      |
| OR   |                                      |
| [] TRANSITION REPORT PURSUANT TO SECTION 13                    | OR 15(d)                             |
| OF THE SECURITIES EXCHANGE ACT OF 1934                         |                                      |
| For the transition period from to                              |                                      |
| Commission File Number 1-3880                                  |                                      |
| NATIONAL FUEL GAS COMPANY                                      |                                      |
| (Exact name of registrant as specified in its charter)         |                                      |
| New Jersey   | 13-1086010                           |
| (State or other jurisdiction of incorporation or organization) | (I.R.S. Employer Identification No.) |
| 6363 Main Street   |                                      |
| Williamsville, New York  | 14221                                |
| (Address of principal executive offices)                       | (Zip Code)                           |
| (716) 857-7000   |                                      |
| (Registrant's telephone number, including area code)           |                                      |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days. YES b NO "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES þ NO "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer" "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer b

Accelerated Filer Smaller

Non-Accelerated Filer "(Do not check if a smaller reporting company) Reporting Company Emerging Growth Company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES  $^{\circ}$  NO  $\flat$ 

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: Common stock, par value \$1.00 per share, outstanding at April 30, 2018: 85,927,173 shares.

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### **GLOSSARY OF TERMS**

Frequently used abbreviations, acronyms, or terms used in this report:

National Fuel Gas Companies

Company

The Registrant, the Registrant and its subsidiaries or the Registrant's subsidiaries as

appropriate in the context of the disclosure

Distribution Corporation National Fuel Gas Distribution Corporation

Empire Empire Pipeline, Inc.

Midstream Corporation National Fuel Gas Midstream Corporation

National Fuel National Fuel Gas Company
NFR National Fuel Resources, Inc.
Registrant National Fuel Gas Company
Seneca Seneca Resources Corporation

Supply Corporation National Fuel Gas Supply Corporation

Regulatory Agencies

CFTC Commodity Futures Trading Commission
EPA United States Environmental Protection Agency

FASB Financial Accounting Standards Board FERC Federal Energy Regulatory Commission

NYDEC New York State Department of Environmental Conservation

NYPSC State of New York Public Service Commission

PaDEP Pennsylvania Department of Environmental Protection

PaPUC Pennsylvania Public Utility Commission SEC Securities and Exchange Commission

Other

Act

2017 Form 10-K The Company's Annual Report on Form 10-K for the year ended September 30, 2017

2017 Tax Reform

Tax legislation referred to as the "Tax Cuts and Jobs Act," enacted December 22, 2017.

Bbl Barrel (of oil)

Bcf Billion cubic feet (of natural gas)

Bcfe (or Mcfe) – represents Bcf (or Mcf) Equivalent

Cashout revenues

The total heat value (Btu) of natural gas and oil expressed as a volume of natural gas. The

Company uses a conversion formula of 1 barrel of oil = 6 Mcf of natural gas.

British thermal unit; the amount of heat needed to raise the temperature of one pound of water

one degree Fahrenheit

Capital expenditure Represents additions to property, plant, and equipment, or the amount of money a company

spends to buy capital assets or upgrade its existing capital assets.

A cash resolution of a gas imbalance whereby a customer (e.g. a marketer) pays for gas the customer receives in excess of amounts delivered into pipeline/storage or distribution systems

by the customer's shipper.

Degree day

A measure of the coldness of the weather experienced, based on the extent to which the daily

average temperature falls below a reference temperature, usually 65 degrees Fahrenheit.

Derivative A financial instrument or other contract, the terms of which include an underlying variable (a

price, interest rate, index rate, exchange rate, or other variable) and a notional amount (number of units, barrels, cubic feet, etc.). The terms also permit for the instrument or contract to be

settled net and no initial net investment is required to enter into the financial instrument or contract. Examples include futures contracts, forward contracts, options, no cost collars and swaps.

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Development costs

Costs incurred to obtain access to proved oil and gas reserves and to provide facilities for

extracting, treating, gathering and storing the oil and gas

Dodd-Frank Act Dodd-Frank Wall Street Reform and Consumer Protection Act.

Decatherm; one Dth of natural gas has a heating value of 1,000,000 British thermal units,

approximately equal to the heating value of 1 Mcf of natural gas.

Exchange Act Securities Exchange Act of 1934, as amended

Expenditures for long-lived assets

Includes capital expenditures, stock acquisitions and/or investments in partnerships.

Exploration costs

Costs incurred in identifying areas that may warrant examination, as well as costs incurred in

examining specific areas, including drilling exploratory wells.

Exploratory well A well drilled in unproven or semi-proven territory for the purpose of ascertaining the

presence underground of a commercial hydrocarbon deposit.

An application to the FERC under Section 7(c) of the federal Natural Gas Act for authority

FERC 7(c) application to construct, operate (and provide services through) facilities to transport or store natural gas

in interstate commerce.

Firm transportation and/or storage

The transportation and/or storage service that a supplier of such service is obligated by contract to provide and for which the customer is obligated to pay whether or not the service

is utilized.

GAAP Accounting principles generally accepted in the United States of America

Goodwill An intangible asset representing the difference between the fair value of a company and the

price at which a company is purchased.

Hedging A method of minimizing the impact of price, interest rate, and/or foreign currency exchange

rate changes, often times through the use of derivative financial instruments.

Hub Location where pipelines intersect enabling the trading, transportation, storage, exchange,

lending and borrowing of natural gas.

ICE Intercontinental Exchange. An exchange which maintains a futures market for crude oil and

natural gas.

Interruptible transportation and/or

The transportation and/or storage service that, in accordance with contractual arrangements, can be interrupted by the supplier of such service, and for which the customer does not pay

storage unless utilized.

LDC Local distribution company
LIBOR London Interbank Offered Rate

LIFO Last-in, first-out

A Middle Devonian-age geological shale formation that is present nearly a mile or more

Marcellus Shale below the surface in the Appalachian region of the United States, including much of

Pennsylvania and southern New York.

Mbbl Thousand barrels (of oil)

Mcf Thousand cubic feet (of natural gas)

MD&A Management's Discussion and Analysis of Financial Condition and Results of Operations

MDth Thousand decatherms (of natural gas)

MMBtu Million British thermal units (heating value of one decatherm of natural gas)

MMcf Million cubic feet (of natural gas)

NEPA National Environmental Policy Act of 1969, as amended

The Natural Gas Act of 1938, as amended; the federal law regulating interstate natural gas

NGA pipeline and storage companies, among other things, codified beginning at 15 U.S.C. Section

717.

NYMEX New York Mercantile Exchange. An exchange which maintains a futures market for crude

oil and natural gas.

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A bidding procedure used by pipelines to allocate firm transportation or storage capacity among Open Season

prospective shippers, in which all bids submitted during a defined time period are evaluated as if

they had been submitted simultaneously.

Precedent Agreement An agreement between a pipeline company and a potential customer to sign a service agreement after specified events (called "conditions precedent") happen, usually within a specified time.

Proved developed reserves

Reserves that can be expected to be recovered through existing wells with existing equipment and

operating methods.

Proved undeveloped (PUD) reserves

Reserves that are expected to be recovered from new wells on undrilled acreage, or from existing wells where a relatively major expenditure is required to make these reserves productive.

Reserves

The unproduced but recoverable oil and/or gas in place in a formation which has been proven by

production.

Revenue decoupling mechanism

A rate mechanism which adjusts customer rates to render a utility financially indifferent to

throughput decreases resulting from conservation.

S&P Standard & Poor's Rating Service

**SAR** Stock appreciation right

The binding agreement by which the pipeline company agrees to provide service and the shipper Service

agreement agrees to pay for the service.

Stock

Investments in corporations acquisitions

A Middle Ordovician-age geological formation lying several thousand feet below the Marcellus

Utica Shale Shale in the Appalachian region of the United States, including much of Ohio, Pennsylvania, West

Virginia and southern New York.

**VEBA** Voluntary Employees' Beneficiary Association

Weather normalization clause; a clause in utility rates which adjusts customer rates to allow a utility

to recover its normal operating costs calculated at normal temperatures. If temperatures during the

**WNC** measured period are warmer than normal, customer rates are adjusted upward in order to recover

projected operating costs. If temperatures during the measured period are colder than normal, customer rates are adjusted downward so that only the projected operating costs will be recovered.

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• The Company has nothing to report under this item.

All references to a certain year in this report are to the Company's fiscal year ended September 30 of that year, unless otherwise noted.

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Part I. Financial Information

Item 1. Financial Statements
National Fuel Gas Company
Consolidated Statements of Income and Earnings
Reinvested in the Business
(Unaudited)

| (Chaudited)  |             | Three Months Ended March 31, |                | Ended       |
|--|-------------|------------------------------|----------------|-------------|
| (Thousands of Dollars, Except Per Common Share Amounts)                              | 2018        | 2017                         | March 31, 2018 | 2017        |
| INCOME   |             |                              |                |             |
| Operating Revenues:  |             |                              |                |             |
| Utility and Energy Marketing Revenues  | \$339,422   | \$308,889                    | \$565,147      | \$516,669   |
| Exploration and Production and Other Revenues  | 147,868     | 159,997                      | 288,318        | 321,691     |
| Pipeline and Storage and Gathering Revenues  | 53,615      | 53,189                       | 107,096        | 106,216     |
|  | 540,905     | 522,075                      | 960,561        | 944,576     |
| Operating Expenses:  |             |                              |                |             |
| Purchased Gas  | 176,608     | 147,971                      | 270,642        | 218,214     |
| Operation and Maintenance:   |             |                              |                |             |
| Utility and Energy Marketing   | 61,410      | 63,907                       | 112,780        | 114,329     |
| Exploration and Production and Other   | 39,586      | 37,593                       | 75,127         | 68,055      |
| Pipeline and Storage and Gathering   | 22,642      | 23,106                       | 42,679         | 45,766      |
| Property, Franchise and Other Taxes  | 22,802      | 22,542                       | 43,650         | 42,921      |
| Depreciation, Depletion and Amortization   | 61,155      | 56,999                       | 116,985        | 113,194     |
|  | 384,203     | 352,118                      | 661,863        | 602,479     |
| Operating Income   | 156,702     | 169,957                      | 298,698        | 342,097     |
| Other Income (Expense):  |             |                              |                |             |
| Interest Income  | 1,025       | 391                          | 3,275          | 1,991       |
| Other Income   | 770         | 1,744                        | 2,492          | 3,356       |
| Interest Expense on Long-Term Debt   | (27,148     | (28,913)                     | (55,235        | (58,016)    |
| Other Interest Expense   | (1,233      | (924)                        | (1,736         | (1,834)     |
| Income Before Income Taxes   | 130,116     | 142,255                      | 247,494        | 287,594     |
| Income Tax Expense (Benefit)   | 38,269      | 52,971                       | (43,007        | 109,403     |
| Net Income Available for Common Stock  | 91,847      | 89,284                       | 290,501        | 178,191     |
| EARNINGS REINVESTED IN THE BUSINESS  |             |                              |                |             |
| Balance at Beginning of Period   | 1,014,733   | 762,641                      | 851,669        | 676,361     |
|  | 1,106,580   | 851,925                      | 1,142,170      | 854,552     |
| Dividends on Common Stock  | (35,641     | (34,577)                     | (71,231        | ) (69,120 ) |
| Cumulative Effect of Adoption of Authoritative Guidance for Stock-Based Compensation | _           | _                            | _              | 31,916      |
| Balance at March 31  | \$1,070,939 | \$817,348                    | \$1,070,939    | \$817,348   |
|  |             |                              |                |             |

Earnings Per Common Share:

Basic:

| Net Income Available for Common Stock                    | \$1.07     | \$1.05     | \$3.39     | \$2.09     |
|--|------------|------------|------------|------------|
| Diluted:   |            |            |            |            |
| Net Income Available for Common Stock                    | \$1.06     | \$1.04     | \$3.37     | \$2.07     |
| Weighted Average Common Shares Outstanding:              |            |            |            |            |
| Used in Basic Calculation                                | 85,809,233 | 85,334,887 | 85,718,779 | 85,261,575 |
| Used in Diluted Calculation                              | 86,323,636 | 86,006,614 | 86,318,892 | 85,897,282 |
| Dividends Per Common Share:                              |            |            |            |            |
| Dividends Declared                                       | \$0.415    | \$0.405    | \$0.830    | \$0.810    |
| See Notes to Condensed Consolidated Financial Statements |            |            |            |            |

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National Fuel Gas Company Consolidated Statements of Comprehensive Income (Unaudited)

|   | Three Months Ended March 31, | Six Months Ended<br>March 31, |
|---|------------------------------|-------------------------------|
| (Thousands of Dollars)  | 2018 2017                    | 2018 2017                     |
| Net Income Available for Common Stock   | \$91,847 \$89,284            | \$290,501 \$178,191           |
| Other Comprehensive Income (Loss), Before Tax:  |                              |                               |
| Unrealized Gain (Loss) on Securities Available for Sale Arising During the Period   | (678 ) 1,726                 | (722 ) 843                    |
| Unrealized Gain (Loss) on Derivative Financial Instruments Arising<br>During the Period   | (12,582 ) 44,097             | (18,081 ) (8,404 )            |
| Reclassification Adjustment for Realized (Gains) Losses on Securities Available for Sale in Net Income                                  |                              | (430 ) (741 )                 |
| Reclassification Adjustment for Realized (Gains) Losses on Derivative Financial Instruments in Net Income                               | 3,199 (10,472                | ) (9,349 ) (41,189 )          |
| Other Comprehensive Income (Loss), Before Tax   | (10,061 ) 35,351             | (28,582 ) (49,491 )           |
| Income Tax Expense (Benefit) Related to Unrealized Gain (Loss) on Securities Available for Sale Arising During the Period               | (252 ) 645                   | (317 ) 300                    |
| Income Tax Expense (Benefit) Related to Unrealized Gain (Loss) on<br>Derivative Financial Instruments Arising During the Period         | (3,519 ) 18,352              | (5,824 ) (3,699 )             |
| Reclassification Adjustment for Income Tax Benefit (Expense) on<br>Realized Losses (Gains) from Securities Available for Sale in Net    |                              | (158 ) (272 )                 |
| Income  People seif ention Adjustment for Income Toy Benefit (Eypones) on   |                              |                               |
| Reclassification Adjustment for Income Tax Benefit (Expense) on<br>Realized Losses (Gains) from Derivative Financial Instruments in Net | 551 (4,414                   | (4,646 ) (17,369 )            |
| Income  | 331 (4,414                   | (4,040 ) (17,309 )            |
| Income Taxes – Net  | (3,220 ) 14,583              | (10,945 ) (21,040 )           |
| Other Comprehensive Income (Loss)   | (6,841 ) 20,768              | (17,637 ) (28,451 )           |
| Comprehensive Income  | \$85,006 \$110,052           | \$272,864 \$149,740           |

See Notes to Condensed Consolidated Financial Statements

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National Fuel Gas Company Consolidated Balance Sheets (Unaudited)

|   | March 31, 2018 | September 30, 2017 |
|---|----------------|--------------------|
| (Thousands of Dollars)  |                |                    |
| ASSETS  |                |                    |
| Property, Plant and Equipment   | \$10,126,931   | \$ 9,945,560       |
| Less - Accumulated Depreciation, Depletion and Amortization                         | 5,344,134      | 5,271,486          |
|   | 4,782,797      | 4,674,074          |
| Current Assets  |                |                    |
| Cash and Temporary Cash Investments   | 227,994        | 555,530            |
| Hedging Collateral Deposits   | 3,657          | 1,741              |
| Receivables – Net of Allowance for Uncollectible Accounts of \$28,592 and \$22,526, | 198,922        | 112,383            |
| Respectively  | •              | •                  |
| Unbilled Revenue  | 60,059         | 22,883             |
| Gas Stored Underground  | 6,842          | 35,689             |
| Materials and Supplies - at average cost  | 34,769         | 33,926             |
| Unrecovered Purchased Gas Costs   | 426            | 4,623              |
| Other Current Assets  | 60,324         | 51,505             |
|   | 592,993        | 818,280            |
| Other Assets  |                |                    |
| Recoverable Future Taxes  | 115,514        | 181,363            |
| Unamortized Debt Expense  | 7,861          | 1,159              |
| Other Regulatory Assets   | 171,902        | 174,433            |
| Deferred Charges  | 36,835         | 30,047             |
| Other Investments   | 123,039        | 125,265            |
| Goodwill  | 5,476          | 5,476              |
| Prepaid Post-Retirement Benefit Costs   | 59,586         | 56,370             |
| Fair Value of Derivative Financial Instruments                                      | 18,144         | 36,111             |
| Other   | 426            | 742                |
|   | 538,783        | 610,966            |
| Total Assets  | \$5,914,573    | \$ 6,103,320       |

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National Fuel Gas Company Consolidated Balance Sheets

| Consolidated Datanee Sheets   |                         |               |
|---|-------------------------|---------------|
| (Unaudited)   |                         |               |
|   | March 31,               | September 30, |
|   | 2018                    | 2017          |
| (Thousands of Dollars)  |                         |               |
| CAPITALIZATION AND LIABILITIES  |                         |               |
| Capitalization:   |                         |               |
| Comprehensive Shareholders' Equity  |                         |               |
| Common Stock, \$1 Par Value   |                         |               |
| Authorized - 200,000,000 Shares; Issued And Outstanding - 85,881,897 Shares       | ΦΩ <b>5</b> ΩΩ <b>2</b> | Φ 0.5, 5.4.2  |
| and 85,543,125 Shares, Respectively   | \$85,882                | \$85,543      |
| Paid in Capital   | 810,126                 | 796,646       |
| Earnings Reinvested in the Business   | 1,070,939               | 851,669       |
| Accumulated Other Comprehensive Loss  | (47,760                 | (30,123)      |
| Total Comprehensive Shareholders' Equity  | 1,919,187               | 1,703,735     |
| Long-Term Debt, Net of Current Portion and Unamortized Discount and Debt Issuance | 2.005.012               | 2.002.601     |
| Costs   | 2,085,012               | 2,083,681     |
| Total Capitalization  | 4,004,199               | 3,787,416     |
| Current and Accrued Liabilities   |                         |               |
| Notes Payable to Banks and Commercial Paper                                       | _                       | _             |
| Current Portion of Long-Term Debt   | _                       | 300,000       |
| Accounts Payable  | 127,585                 | 126,443       |
| Amounts Payable to Customers  | 12,083                  | _             |
| Dividends Payable   | 35,641                  | 35,500        |
| Interest Payable on Long-Term Debt  | 26,435                  | 35,031        |
| Customer Advances   | 154                     | 15,701        |
| Customer Security Deposits  | 18,973                  | 20,372        |
| Other Accruals and Current Liabilities  | 147,549                 | 111,889       |
| Fair Value of Derivative Financial Instruments                                    | 11,475                  | 1,103         |
|   | 379,895                 | 646,039       |
| Deferred Credits  |                         |               |
| Deferred Income Taxes   | 482,682                 | 891,287       |
|   |                         |               |

See Notes to Condensed Consolidated Financial Statements

Taxes Refundable to Customers

Other Regulatory Liabilities

**Asset Retirement Obligations** 

Other Deferred Credits

Cost of Removal Regulatory Liability

Pension and Other Post-Retirement Liabilities

Commitments and Contingencies (Note 6)

Total Capitalization and Liabilities

365,091

207,711

124,868

133,852

106,481

109,794 1,530,479 95,739

204,630

113,716

149,079

106,395

109,019

\$5,914,573 \$6,103,320

1,669,865

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| National Fuel Gas Company             |
|---------------------------------------|
| Consolidated Statements of Cash Flows |
| (Unaudited)                           |

| (The state of the | Six Month<br>March 31, | ,         |
|---|------------------------|-----------|
| (Thousands of Dollars)  | 2018                   | 2017      |
| OPERATING ACTIVITIES  | ¢200 501               | ¢ 170 101 |
| Net Income Available for Common Stock   | \$290,501              | \$178,191 |
| Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities:   | 116.005                | 112 104   |
| Depreciation, Depletion and Amortization  | 116,985                | 113,194   |
| Deferred Income Taxes   | (62,459)               |           |
| Stock-Based Compensation  | 7,862                  | 5,632     |
| Other   | 8,052                  | 7,713     |
| Change in:  |                        |           |
| Hedging Collateral Deposits   |                        | (287)     |
| Receivables and Unbilled Revenue  | (123,954)              |           |
| Gas Stored Underground and Materials and Supplies   | 28,004                 | 24,476    |
| Unrecovered Purchased Gas Costs   | 4,197                  | (2,241)   |
| Other Current Assets  |                        | 7,769     |
| Accounts Payable  | 10,838                 | 13,997    |
| Amounts Payable to Customers  | 12,083                 | (71)      |
| Customer Advances   | (15,547)               | (14,462)  |
| Customer Security Deposits  | (1,399 )               | 1,493     |
| Other Accruals and Current Liabilities  | 37,646                 | 44,690    |
| Other Assets  | (9,541)                | (32)      |
| Other Liabilities   | (5,767)                | 202       |
| Net Cash Provided by Operating Activities   | 286,766                | 351,890   |
| INVESTING ACTIVITIES  |                        |           |
| Capital Expenditures  | (261,720)              | (208,231) |
| Net Proceeds from Sale of Oil and Gas Producing Properties  | 17,310                 | 26,554    |
| Other   | 5,355                  | (3,225)   |
| Net Cash Used in Investing Activities   | ·                      | (184,902) |
|   | ,                      | , , ,     |
| FINANCING ACTIVITIES  |                        |           |
| Reduction of Long-Term Debt   | (307,047)              |           |
| Dividends Paid on Common Stock  |                        | (69,017)  |
| Net Proceeds from Issuance of Common Stock  | 2,891                  | 3,230     |
| Net Cash Used in Financing Activities   |                        | (65,787)  |
| Net Increase (Decrease) in Cash and Temporary Cash Investments  | (327,536)              |           |
| Cash and Temporary Cash Investments at October 1  | 555,530                | 129,972   |
| Cash and Temporary Cash Investments at March 31   | \$227,994              | \$231,173 |
| Supplemental Disclosure of Cash Flow Information  |                        |           |
| Non-Cash Investing Activities:  |                        |           |
| Non-Cash Capital Expenditures   | \$51,939               | \$36,932  |
| See Notes to Condensed Consolidated Financial Statements  |                        |           |

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National Fuel Gas Company Notes to Condensed Consolidated Financial Statements (Unaudited)

Note 1 - Summary of Significant Accounting Policies

Principles of Consolidation. The Company consolidates all entities in which it has a controlling financial interest. All significant intercompany balances and transactions are eliminated. The Company uses proportionate consolidation when accounting for drilling arrangements related to oil and gas producing properties accounted for under the full cost method of accounting.

The preparation of the consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Earnings for Interim Periods. The Company, in its opinion, has included all adjustments (which consist of only normally recurring adjustments, unless otherwise disclosed in this Form 10-Q) that are necessary for a fair statement of the results of operations for the reported periods. The consolidated financial statements and notes thereto, included herein, should be read in conjunction with the financial statements and notes for the years ended September 30, 2017, 2016 and 2015 that are included in the Company's 2017 Form 10-K. The consolidated financial statements for the year ended September 30, 2018 will be audited by the Company's independent registered public accounting firm after the end of the fiscal year.

The earnings for the six months ended March 31, 2018 should not be taken as a prediction of earnings for the entire fiscal year ending September 30, 2018. Most of the business of the Utility and Energy Marketing segments is seasonal in nature and is influenced by weather conditions. Due to the seasonal nature of the heating business in the Utility and Energy Marketing segments, earnings during the winter months normally represent a substantial part of the earnings that those segments are expected to achieve for the entire fiscal year. The Company's business segments are discussed more fully in Note 7 – Business Segment Information.

Consolidated Statements of Cash Flows. For purposes of the Consolidated Statements of Cash Flows, the Company considers all highly liquid debt instruments purchased with a maturity of generally three months or less to be cash equivalents.

Hedging Collateral Deposits. This is an account title for cash held in margin accounts funded by the Company to serve as collateral for hedging positions. In accordance with its accounting policy, the Company does not offset hedging collateral deposits paid or received against related derivative financial instruments liability or asset balances.

Gas Stored Underground. In the Utility segment, gas stored underground is carried at lower of cost or net realizable value, on a LIFO method. Gas stored underground normally declines during the first and second quarters of the year and is replenished during the third and fourth quarters. In the Utility segment, the current cost of replacing gas withdrawn from storage is recorded in the Consolidated Statements of Income and a reserve for gas replacement is recorded in the Consolidated Balance Sheets under the caption "Other Accruals and Current Liabilities." Such reserve, which amounted to \$34.3 million at March 31, 2018, is reduced to zero by September 30 of each year as the inventory is replenished.

Property, Plant and Equipment. In the Company's Exploration and Production segment, oil and gas property acquisition, exploration and development costs are capitalized under the full cost method of accounting. Under this methodology, all costs associated with property acquisition, exploration and development activities are capitalized, including internal costs directly identified with acquisition, exploration and development activities. The internal costs that are capitalized do not include any costs related to production, general corporate overhead, or similar activities. The Company does not recognize any gain or loss on the sale or other disposition of oil and gas properties unless the gain or loss would significantly alter the relationship between capitalized costs and proved reserves of oil and gas attributable to a cost center.

Capitalized costs include costs related to unproved properties, which are excluded from amortization until proved reserves are found or it is determined that the unproved properties are impaired. Such costs amounted to \$67.6 million and \$80.9 million at March 31, 2018 and September 30, 2017, respectively. All costs related to unproved properties are reviewed quarterly to determine if impairment has occurred. The amount of any impairment is transferred to the pool of capitalized costs being amortized.

Capitalized costs are subject to the SEC full cost ceiling test. The ceiling test, which is performed each quarter, determines a limit, or ceiling, on the amount of property acquisition, exploration and development costs that can be capitalized. The ceiling under this test represents (a) the present value of estimated future net cash flows, excluding future cash outflows associated with settling asset retirement obligations that have been accrued on the balance sheet, using a discount factor of 10%, which is computed

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by applying prices of oil and gas (as adjusted for hedging) to estimated future production of proved oil and gas reserves as of the date of the latest balance sheet, less estimated future expenditures, plus (b) the cost of unevaluated properties not being depleted, less (c) income tax effects related to the differences between the book and tax basis of the properties. The natural gas and oil prices used to calculate the full cost ceiling are based on an unweighted arithmetic average of the first day of the month oil and gas prices for each month within the twelve-month period prior to the end of the reporting period. If capitalized costs, net of accumulated depreciation, depletion and amortization and related deferred income taxes, exceed the ceiling at the end of any quarter, a permanent impairment is required to be charged to earnings in that quarter. At March 31, 2018, the ceiling exceeded the book value of the oil and gas properties by approximately \$502.8 million. In adjusting estimated future cash flows for hedging under the ceiling test at March 31, 2018, estimated future net cash flows were increased by \$7.5 million.

On December 1, 2015, Seneca and IOG - CRV Marcellus, LLC (IOG), an affiliate of IOG Capital, LP, and funds managed by affiliates of Fortress Investment Group, LLC, executed a joint development agreement that allows IOG to participate in the development of certain oil and gas interests owned by Seneca in Elk, McKean and Cameron Counties, Pennsylvania. On June 13, 2016, Seneca and IOG executed an extension of the joint development agreement. Under the terms of the extended agreement, Seneca and IOG will jointly participate in a program to develop up to 75 Marcellus wells, with Seneca serving as program operator, IOG will hold an 80% working interest in all of the joint development wells. In total, IOG is expected to fund approximately \$305 million for its 80% working interest in the 75 joint development wells. Of this amount, IOG has funded \$301.5 million as of March 31, 2018, which includes \$181.2 million of cash (\$137.3 million in fiscal 2016, \$26.6 million in fiscal 2017 and \$17.3 million in the six months ended March 31, 2018) shown as Net Proceeds from Sale of Oil and Gas Producing Properties on the Consolidated Statements of Cash Flows for fiscal 2016, fiscal 2017 and for the six months ended March 31, 2018, respectively. Such proceeds from sale represent funding received from IOG for costs previously incurred by Seneca to develop a portion of the 75 joint development wells. As the fee-owner of the property's mineral rights, Seneca currently retains a 7.5% royalty interest and the remaining 20% working interest (26% net revenue interest) in 56 of the joint development wells. In the remaining 19 wells, Seneca retains a 20% working and net revenue interest. Seneca's working interest under the agreement will increase to 85% after IOG achieves a 15% internal rate of return.

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Accumulated Other Comprehensive Loss. The components of Accumulated Other Comprehensive Loss and changes for the quarter and six months ended March 31, 2018 and 2017, net of related tax effect, are as follows (amounts in parentheses indicate debits) (in thousands):

|   | Gains and  | Gains an   | d Funded Status  | of           |
|---|------------|------------|------------------|--------------|
|   | Losses on  | Losses o   | n the Pension an | d            |
|   | Derivative | Securitie  | es Other         | Total        |
|   | Financial  | Availabl   | e Post-Retiremen | nt           |
|   | Instrument | s for Sale | Benefit Plans    |              |
| Three Months Ended March 31, 2018                             |            |            |                  |              |
| Balance at January 1, 2018                                    | \$ 10,256  | \$ 7,311   | \$ (58,486       | ) \$(40,919) |
| Other Comprehensive Gains and Losses Before Reclassifications | (9,063     | ) (426     | )—               | (9,489 )     |
| Amounts Reclassified From Other Comprehensive Income (Loss)   | 2,648      | _          | _                | 2,648        |
| Balance at March 31, 2018                                     | \$ 3,841   | \$ 6,885   | \$ (58,486       | ) \$(47,760) |
| Six Months Ended March 31, 2018                               |            |            |                  |              |
| Balance at October 1, 2017                                    | \$ 20,801  | \$ 7,562   | \$ (58,486       | ) \$(30,123) |
| Other Comprehensive Gains and Losses Before Reclassifications | (12,257    | ) (405     | )—               | (12,662)     |
| Amounts Reclassified From Other Comprehensive Income (Loss)   | (4,703     | ) (272     | )—               | (4,975)      |
| Balance at March 31, 2018                                     | \$ 3,841   | \$ 6,885   | \$ (58,486       | ) \$(47,760) |
| Three Months Ended March 31, 2017                             |            |            |                  |              |
| Balance at January 1, 2017                                    | \$ 16,570  | \$ 5,047   | \$ (76,476       | ) \$(54,859) |
| Other Comprehensive Gains and Losses Before Reclassifications | 25,745     | 1,081      | _                | 26,826       |
| Amounts Reclassified From Other Comprehensive Income (Loss)   | (6,058     | ) —        | _                | (6,058)      |
| Balance at March 31, 2017                                     | \$ 36,257  | \$ 6,128   | \$ (76,476       | ) \$(34,091) |
| Six Months Ended March 31, 2017                               |            |            |                  |              |
| Balance at October 1, 2016                                    | \$ 64,782  | \$ 6,054   | \$ (76,476       | ) \$(5,640 ) |
| Other Comprehensive Gains and Losses Before Reclassifications | (4,705     | ) 543      |                  | (4,162)      |
| Amounts Reclassified From Other Comprehensive Income (Loss)   | (23,820    | ) (469     | )—               | (24,289)     |
| Balance at March 31, 2017                                     | \$ 36,257  | \$ 6,128   | \$ (76,476       | ) \$(34,091) |

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Reclassifications Out of Accumulated Other Comprehensive Loss. The details about the reclassification adjustments out of accumulated other comprehensive loss for the quarter and six months ended March 31, 2018 and 2017 are as follows (amounts in parentheses indicate debits to the income statement) (in thousands):

Amount of Gain or (Loss) **Details About Accumulated Other** Affected Line Item in the Statement Reclassified from Accumulated Comprehensive Loss Components Where Net Income is Presented Other Comprehensive Loss Three Months Six Months Ended March 31. Ended March 31. 2018 2017 2018 2017 Gains (Losses) on Derivative Financial **Instrument Cash Flow Hedges: Commodity Contracts** (\$3,467)\$12,109 \$9,375 \$43,429 Operating Revenues **Commodity Contracts** (1,958 )Purchased Gas 750 (1,498)947Foreign Currency Contracts )Operation and Maintenance Expense (482 (139))(973))(282)Gains (Losses) on Securities Available for 430 741 Other Income Sale (3,199 )10,472 9,779 41,930 Total Before Income Tax (4,414 )(4,804)(17,641) Income Tax Expense (\$2,648)\$6,058 \$4,975 \$24,289 Net of Tax

Other Current Assets. The components of the Company's Other Current Assets are as follows (in thousands):

March September 31, 30, 2017 2018 **Prepayments** \$6,208 \$ 10,927 Prepaid Property and Other Taxes 22,482 13,974 Federal Income Taxes Receivable 17,282 State Income Taxes Receivable 2.371 9,689 Fair Values of Firm Commitments 1,608 1,031 Regulatory Assets 10,373 15,884 \$60,324 \$51,505

At

Other Accruals and Current Liabilities. The components of the Company's Other Accruals and Current Liabilities are as follows (in thousands):

At March September 31, 2018 30, 2017 **Accrued Capital Expenditures** \$26,800 \$37,382 Regulatory Liabilities 41,409 34,059 Reserve for Gas Replacement 34,332 Federal Income Taxes Payable 1,775 2017 Tax Reform Act Regulatory Refund 11,336 38,673 Other 33,672 \$147,549 \$111,889

Earnings Per Common Share. Basic earnings per common share is computed by dividing income or loss by the weighted average number of common shares outstanding for the period. Diluted earnings per common share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock. For purposes of determining earnings per common share, the potentially dilutive securities the Company had outstanding were stock options, SARs, restricted stock units and performance shares. For the quarter and six months ended March 31, 2018, the diluted weighted average shares outstanding shown on the Consolidated Statements of Income reflects the potential dilution as a result of these securities as determined using the Treasury Stock Method. Stock options, SARs, restricted stock units and performance shares that are

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antidilutive are excluded from the calculation of diluted earnings per common share. There were 685,338 securities and 316,159 securities excluded as being antidilutive for the quarter and six months ended March 31, 2018, respectively. There were 157,554 securities and 158,211 securities excluded as being antidilutive for the quarter and six months ended March 31, 2017, respectively.

Stock-Based Compensation. The Company granted 208,588 performance shares during the six months ended March 31, 2018. The weighted average fair value of such performance shares was \$50.95 per share for the six months ended March 31, 2018. Performance shares are an award constituting units denominated in common stock of the Company, the number of which may be adjusted over a performance cycle based upon the extent to which performance goals have been satisfied. Earned performance shares may be distributed in the form of shares of common stock of the Company, an equivalent value in cash or a combination of cash and shares of common stock of the Company, as determined by the Company. The performance shares do not entitle the participant to receive dividends during the vesting period.

Half of the performance shares granted during the six months ended March 31, 2018 must meet a performance goal related to relative return on capital over the performance cycle of October 1, 2017 to September 30, 2020. The performance goal over the performance cycle is the Company's total return on capital relative to the total return on capital of other companies in a group selected by the Compensation Committee ("Report Group"). Total return on capital for a given company means the average of the Report Group companies' returns on capital for each twelve month period corresponding to each of the Company's fiscal years during the performance cycle, based on data reported for the Report Group companies in the Bloomberg database. The number of these performance shares that will vest and be paid will depend upon the Company's performance relative to the Report Group and not upon the absolute level of return achieved by the Company. The fair value of these performance shares is calculated by multiplying the expected number of shares that will be issued by the average market price of Company common stock on the date of grant reduced by the present value of forgone dividends over the vesting term of the award. The fair value is recorded as compensation expense over the vesting term of the award. The other half of the performance shares granted during the six months ended March 31, 2018 must meet a performance goal related to relative total shareholder return over the performance cycle of October 1, 2017 to September 30, 2020. The performance goal over the performance cycle is the Company's three-year total shareholder return relative to the three-year total shareholder return of the other companies in the Report Group. Three-year shareholder return for a given company will be based on the data reported for that company (with the starting and ending stock prices over the performance cycle calculated as the average closing stock price for the prior calendar month and with dividends reinvested in that company's securities at each ex-dividend date) in the Bloomberg database. The number of these total shareholder return performance shares ("TSR performance shares") that will vest and be paid will depend upon the Company's performance relative to the Report Group and not upon the absolute level of return achieved by the Company. The fair value price at the date of grant for the TSR performance shares is determined using a Monte Carlo simulation technique, which includes a reduction in value for the present value of forgone dividends over the vesting term of the award. This price is multiplied by the number of TSR performance shares awarded, the result of which is recorded as compensation expense over the vesting term of the award.

The Company granted 89,672 non-performance based restricted stock units during the six months ended March 31, 2018. The weighted average fair value of such non-performance based restricted stock units was \$51.23 per share for the six months ended March 31, 2018. Restricted stock units represent the right to receive shares of common stock of the Company (or the equivalent value in cash or a combination of cash and shares of common stock of the Company, as determined by the Company) at the end of a specified time period. These non-performance based restricted stock units do not entitle the participant to receive dividends during the vesting period. The accounting for non-performance based restricted stock units is the same as the accounting for restricted share awards, except that the fair value at the date of grant of the restricted stock units must be reduced by the present value of forgone dividends over the vesting

term of the award.

New Authoritative Accounting and Financial Reporting Guidance. In May 2014, the FASB issued authoritative guidance regarding revenue recognition. The authoritative guidance provides a single, comprehensive revenue recognition model for all contracts with customers to improve comparability. The revenue standard contains principles that an entity will apply to determine the measurement of revenue and timing of when it is recognized. The original effective date of this authoritative guidance was as of the Company's first quarter of fiscal 2018. However, the FASB has delayed the effective date of the new revenue standard by one year, and the guidance will now be effective as of the Company's first quarter of fiscal 2019. Working towards this implementation date, the Company is currently evaluating the guidance and the various issues identified by industry based revenue recognition task forces. The Company does not believe that its revenue recognition policies will change materially, although the Company is still assessing the impact. The Company will need to enhance its financial statement disclosures to comply with the new authoritative guidance.

In February 2016, the FASB issued authoritative guidance requiring organizations that lease assets to recognize on the balance sheet the assets and liabilities for the rights and obligations created by all leases, regardless of whether they are considered to be capital leases or operating leases. The FASB's previous authoritative guidance required organizations that lease assets to recognize on the balance sheet the assets and liabilities for the rights and obligations created by capital leases while excluding

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operating leases from balance sheet recognition. The new authoritative guidance will be effective as of the Company's first quarter of fiscal 2020, with early adoption permitted. The Company does not anticipate early adoption and is currently evaluating the provisions of the revised guidance.

In March 2016, the FASB issued authoritative guidance simplifying several aspects of the accounting for stock-based compensation. The Company adopted this guidance effective as of October 1, 2016, recognizing a cumulative effect adjustment that increased retained earnings by \$31.9 million. The cumulative effect represents the tax benefit of previously unrecognized tax deductions in excess of stock compensation recorded for financial reporting purposes. On a prospective basis, the tax effect of all future differences between stock compensation recorded for financial reporting purposes and actual tax deductions for stock compensation will be recognized upon vesting or settlement as income tax expense or benefit in the income statement. From a statement of cash flows perspective, the tax benefits relating to differences between stock compensation recorded for financial reporting purposes and actual tax deductions for stock compensation are now included in cash provided by operating activities instead of cash provided by financing activities. The changes to the statement of cash flows were applied prospectively at the time of adoption. In March 2017, the FASB issued authoritative guidance related to the presentation of net periodic pension cost and net periodic postretirement benefit cost. The new guidance requires segregation of the service cost component from the other components of net periodic pension cost and net periodic postretirement benefit cost for financial reporting purposes. The service cost component is to be presented on the income statement in the same line items as other compensation costs included within Operating Expenses and the other components of net periodic pension cost and net periodic postretirement benefit cost are to be presented on the income statement below the subtotal labeled Operating Income (Loss). Under this guidance, the service cost component shall be the only component eligible to be capitalized as part of the cost of inventory or property, plant and equipment. The new guidance will be effective as of the Company's first quarter of fiscal 2019, with early adoption permitted. The Company does not anticipate early adoption and is currently evaluating the interaction of this authoritative guidance with the various regulatory provisions concerning pension and postretirement benefit costs in the Company's Utility and Pipeline and Storage segments.

In February 2018, the FASB issued authoritative guidance that allows an entity to elect a reclassification from accumulated other comprehensive income to retained earnings for stranded tax effects resulting from the 2017 Tax Reform Act and requires certain disclosures about stranded tax effects. The new guidance will be effective as of the Company's first quarter of fiscal 2020, with early adoption permitted. The Company anticipates early adoption and is currently awaiting regulatory approval of the reclassification to retained earnings from the FERC for the Company's Pipeline and Storage segment.

Note 2 – Fair Value Measurements

The FASB authoritative guidance regarding fair value measurements establishes a fair-value hierarchy and prioritizes the inputs used in valuation techniques that measure fair value. Those inputs are prioritized into three levels. Level 1 inputs are unadjusted quoted prices in active markets for assets or liabilities that the Company can access at the measurement date. Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly at the measurement date. Level 3 inputs are unobservable inputs for the asset or liability at the measurement date. The Company's assessment of the significance of a particular input to the fair value measurement requires judgment, and may affect the valuation of fair value assets and liabilities and their placement within the fair value hierarchy levels.

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The following table sets forth, by level within the fair value hierarchy, the Company's financial assets and liabilities (as applicable) that were accounted for at fair value on a recurring basis as of March 31, 2018 and September 30, 2017. Financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The fair value presentation for over the counter swaps combines gas and oil swaps because a significant number of the counterparties enter into both gas and oil swap agreements with the Company.

Recurring Fair Value Measures

At fair value as of March 31, 2018

| recomming ram varae measures    |           |          | TIC TOTT     | inc as or i | · · · · · · · ·   | 151, 2010              |    |                      |
|---------------------------------|-----------|----------|--------------|-------------|-------------------|------------------------|----|----------------------|
| (Thousands of Dollars)          |           |          | Level 1      | Level 2     | Leve 3            | el Netting Adjustments | 1) | Total <sup>(1)</sup> |
| Assets:                         |           |          |              |             |                   | -                      |    |                      |
| Cash Equivalents – Money Mar    | ket Mut   | ual Fund | s \$ 196,448 | \$—         | \$                | <b>-\$</b>             |    | \$196,448            |
| Derivative Financial Instrument |           |          |              |             |                   |                        |    |                      |
| Commodity Futures Contracts -   | - Gas     |          | 727          | _           |                   | (727                   | )  |                      |
| Over the Counter Swaps – Gas    |           |          |              | 32,770      |                   | (14,837                | )  | 17,933               |
| Foreign Currency Contracts      |           |          |              | 608         |                   | (397                   | )  | 211                  |
| Other Investments:              |           |          |              |             |                   | `                      | _  |                      |
| Balanced Equity Mutual Fund     |           |          | 36,910       | _           | _                 |                        |    | 36,910               |
| Fixed Income Mutual Fund        |           |          | 44,192       | _           |                   |                        |    | 44,192               |
| Common Stock – Financial Ser    | vices Inc | lustry   | 2,885        | _           |                   |                        |    | 2,885                |
| Hedging Collateral Deposits     |           | •        | 3,657        | _           |                   |                        |    | 3,657                |
| Total                           |           |          | \$284,819    | \$33,378    | \$                | -\$ (15,961            | )  | \$302,236            |
| Liabilities:                    |           |          |              |             |                   |                        |    |                      |
| Derivative Financial Instrument | ts:       |          |              |             |                   |                        |    |                      |
| Commodity Futures Contracts -   | - Gas     |          | \$1,479      | <b>\$</b> — | \$                | <b>-\$</b> (727        | )  | \$752                |
| Over the Counter Swaps – Gas    |           |          | _            |             |                   | (14,837                | )  | 10,074               |
| Foreign Currency Contracts      |           |          |              | 1,046       |                   | •                      | )  | 649                  |
| Total                           |           |          | \$1,479      |             |                   | -\$ (15,961            | )  | \$11,475             |
| Total Net Assets/(Liabilities)  |           |          |              | \$7,421     |                   | -\$                    |    | \$290,761            |
| Recurring Fair Value Measures   | At fair   | value as | of Septemb   | per 30, 20  | 17                |                        |    |                      |
| _                               | Level     |          | _            | letting     |                   | (1)                    |    |                      |
| (Thousands of Dollars)          | 12        | 3        |              | djustmen    | ts <sup>(1)</sup> | Total <sup>(1)</sup>   |    |                      |
| Assets:                         |           | &:       | #160         | -           |                   |                        |    |                      |