

HUNTINGTON BANCSHARES INC/MD  
Form 10-Q  
April 29, 2016  
Table of Contents

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q  
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934  
QUARTERLY PERIOD ENDED March 31, 2016  
Commission File Number 1-34073  
Huntington Bancshares Incorporated

Maryland 31-0724920  
(State or other jurisdiction of (I.R.S. Employer  
incorporation or organization) Identification No.)  
41 South High Street, Columbus, Ohio 43287  
Registrant's telephone number (614) 480-8300

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
 Yes  No

There were 796,689,077 shares of Registrant's common stock (\$0.01 par value) outstanding on March 31, 2016

---

Table of Contents

HUNTINGTON BANCSHARES INCORPORATED  
INDEX

PART I. FINANCIAL INFORMATION

<u>Item 1. Financial Statements (Unaudited)</u>	<u>49</u>
<u>Condensed Consolidated Balance Sheets at March 31, 2016 and December 31, 2015</u>	<u>49</u>
<u>Condensed Consolidated Statements of Income for the three months ended March 31, 2016 and 2015</u>	<u>50</u>
<u>Condensed Consolidated Statements of Comprehensive Income for the three months ended March 31, 2016 and 2015</u>	<u>52</u>
<u>Condensed Consolidated Statements of Changes in Shareholders' Equity for the three months ended March 31, 2016 and 2015</u>	<u>53</u>
<u>Condensed Consolidated Statements of Cash Flows for the three months ended March 31, 2016 and 2015</u>	<u>54</u>
<u>Notes to Unaudited Condensed Consolidated Financial Statements</u>	<u>56</u>
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	<u>6</u>
<u>Executive Overview</u>	<u>7</u>
<u>Discussion of Results of Operations</u>	<u>8</u>
<u>Risk Management and Capital:</u>	<u>17</u>
<u>Credit Risk</u>	<u>18</u>
<u>Market Risk</u>	<u>28</u>
<u>Liquidity Risk</u>	<u>29</u>
<u>Operational Risk</u>	<u>33</u>
<u>Compliance Risk</u>	<u>34</u>
<u>Capital</u>	<u>34</u>
<u>Fair Value</u>	<u>38</u>
<u>Business Segment Discussion</u>	<u>39</u>
<u>Additional Disclosures</u>	<u>46</u>
<u>Item 3. Quantitative and Qualitative Disclosures about Market Risk</u>	<u>110</u>
<u>Item 4. Controls and Procedures</u>	<u>110</u>
<u>PART II. OTHER INFORMATION</u>	
<u>Item 1. Legal Proceedings</u>	<u>111</u>
<u>Item 1A. Risk Factors</u>	<u>111</u>
<u>Item 6. Exhibits</u>	<u>112</u>
<u>Signatures</u>	<u>114</u>

Table of Contents

Glossary of Acronyms and Terms

The following listing provides a comprehensive reference of common acronyms and terms used throughout the document:

ABL	Asset Based Lending
ABS	Asset-Backed Securities
ACL	Allowance for Credit Losses
AFCRE	Automobile Finance and Commercial Real Estate
AFS	Available-for-Sale
ALCO	Asset-Liability Management Committee
ALLL	Allowance for Loan and Lease Losses
ARM	Adjustable Rate Mortgage
ASC	Accounting Standards Codification
ASU	Accounting Standards Update
ATM	Automated Teller Machine
AULC	Allowance for Unfunded Loan Commitments
Basel III	Refers to the final rule issued by the FRB and OCC and published in the Federal Register on October 11, 2013
C&I	Commercial and Industrial
Camco Financial	Camco Financial Corp.
CCAR	Comprehensive Capital Analysis and Review
CDO	Collateralized Debt Obligations
CDs	Certificate of Deposit
CET1	Common equity tier 1 on a transitional Basel III basis
CFPB	Bureau of Consumer Financial Protection
CFTC	Commodity Futures Trading Commission
CMO	Collateralized Mortgage Obligations

CRE	Commercial Real Estate
Dodd-Frank Act	Dodd-Frank Wall Street Reform and Consumer Protection Act
DTA/DTL	Deferred Tax Asset/Deferred Tax Liability
E&P	Exploration and Production
EFT	Electronic Fund Transfer
EPS	Earnings Per Share
EVE	Economic Value of Equity
Fannie Mae	(see FNMA)
FASB	Financial Accounting Standards Board
FDIC	Federal Deposit Insurance Corporation
FDICIA	Federal Deposit Insurance Corporation Improvement Act of 1991
FHA	Federal Housing Administration
FHLB	Federal Home Loan Bank

Table of Contents

FHLMC	Federal Home Loan Mortgage Corporation
FICO	Fair Isaac Corporation
FirstMerit	FirstMerit Corporation
FNMA	Federal National Mortgage Association
FRB	Federal Reserve Bank
Freddie Mac	(see FHLMC)
FTE	Fully-Taxable Equivalent
FTP	Funds Transfer Pricing
GAAP	Generally Accepted Accounting Principles in the United States of America
GNMA	Government National Mortgage Association, or Ginnie Mae
HAA	Huntington Asset Advisors, Inc.
HAMP	Home Affordable Modification Program
HARP	Home Affordable Refinance Program
HASI	Huntington Asset Services, Inc.
HIP	Huntington Investment and Tax Savings Plan
HQLA	High Quality Liquid Asset
HTM	Held-to-Maturity
IRS	Internal Revenue Service
LCR	Liquidity Coverage Ratio
LIBOR	London Interbank Offered Rate
LGD	Loss-Given-Default
LIHTC	Low Income Housing Tax Credit
LTV	Loan to Value
Macquarie	Macquarie Equipment Finance, Inc. (U.S. operations)

MBS	Mortgage-Backed Securities
MD&A	Management's Discussion and Analysis of Financial Condition and Results of Operations
MSA	Metropolitan Statistical Area
MSR	Mortgage Servicing Rights
NAICS	North American Industry Classification System
NALs	Nonaccrual Loans
NCO	Net Charge-off
NII	Net Interest Income
NIM	Net Interest Margin
NPA	Nonperforming Asset
N.R.	Not relevant. Denominator of calculation is a gain in the current period compared with a loss in the prior period, or vice-versa
OCC	Office of the Comptroller of the Currency
OCI	Other Comprehensive Income (Loss)
OCR	Optimal Customer Relationship

Table of Contents

OLEM	Other Loans Especially Mentioned
OREO	Other Real Estate Owned
OTTI	Other-Than-Temporary Impairment
PD	Probability-Of-Default
Plan	Huntington Bancshares Retirement Plan
Problem Loans	Includes nonaccrual loans and leases (Table 9), troubled debt restructured loans (Table 10), accruing loans and leases past due 90 days or more (aging analysis section of Footnote 4), and Criticized commercial loans (credit quality indicators section of Footnote 4).
RBHPCG	Regional Banking and The Huntington Private Client Group
RCSA	Risk and Control Self-Assessments
REIT	Real Estate Investment Trust
ROC	Risk Oversight Committee
RWA	Risk-Weighted Assets
SAD	Special Assets Division
SBA	Small Business Administration
SEC	Securities and Exchange Commission
SERP	Supplemental Executive Retirement Plan
SRIP	Supplemental Retirement Income Plan
SSFA	Simplified Supervisory Formula Approach
TCE	Tangible Common Equity
TDR	Troubled Debt Restructured Loan
TRUPS	Trust Preferred Securities
U.S. Treasury	U.S. Department of the Treasury
UCS	Uniform Classification System
UDAP	Unfair or Deceptive Acts or Practices
Unified	Unified Financial Securities, Inc.

UPB	Unpaid Principal Balance
USDA	U.S. Department of Agriculture
VIE	Variable Interest Entity
XBRL	eXtensible Business Reporting Language



Table of Contents

PART I. FINANCIAL INFORMATION

When we refer to “we”, “our”, and “us” in this report, we mean Huntington Bancshares Incorporated and our consolidated subsidiaries, unless the context indicates that we refer only to the parent company, Huntington Bancshares Incorporated. When we refer to the “Bank” in this report, we mean our only bank subsidiary, The Huntington National Bank, and its subsidiaries.

Item 2: Management’s Discussion and Analysis of Financial Condition and Results of Operations

INTRODUCTION

We are a multi-state diversified regional bank holding company organized under Maryland law in 1966 and headquartered in Columbus, Ohio. Through the Bank, we have 150 years of servicing the financial needs of our customers. Through our subsidiaries, we provide full-service commercial and consumer banking services, mortgage banking services, automobile financing, equipment leasing, investment management, trust services, brokerage services, insurance service programs, and other financial products and services. Our 771 branches and private client group offices are located in Ohio, Michigan, Pennsylvania, Indiana, West Virginia, and Kentucky. Selected financial services and other activities are also conducted in various other states. International banking services are available through the headquarters office in Columbus, Ohio and a limited purpose office located in the Cayman Islands. Our foreign banking activities, in total or with any individual country, are not significant.

This MD&A provides information we believe necessary for understanding our financial condition, changes in financial condition, results of operations, and cash flows. The MD&A included in our 2015 Form 10-K should be read in conjunction with this MD&A as this discussion provides only material updates to the 2015 Form 10-K. This MD&A should also be read in conjunction with the Unaudited Condensed Consolidated Financial Statements, Notes to Unaudited Condensed Consolidated Financial Statements, and other information contained in this report.

Our discussion is divided into key segments:

**Executive Overview** - Provides a summary of our current financial performance and business overview, including our thoughts on the impact of the economy, legislative and regulatory initiatives, and recent industry developments. This section also provides our outlook regarding our expectations for the next several quarters.

**Discussion of Results of Operations** - Reviews financial performance from a consolidated Company perspective. It also includes a Significant Items section that summarizes key issues helpful for understanding performance trends. Key consolidated average balance sheet and income statement trends are also discussed in this section.

**Risk Management and Capital** - Discusses credit, market, liquidity, operational, and compliance risks, including how these are managed, as well as performance trends. It also includes a discussion of liquidity policies, how we obtain funding, and related performance. In addition, there is a discussion of guarantees and/or commitments made for items such as standby letters of credit and commitments to sell loans, and a discussion that reviews the adequacy of capital, including regulatory capital requirements.

**Business Segment Discussion** - Provides an overview of financial performance for each of our major business segments and provides additional discussion of trends underlying consolidated financial performance.

**Additional Disclosures** - Provides comments on important matters including forward-looking statements, critical accounting policies and use of significant estimates, and recent accounting pronouncements and developments. A reading of each section is important to understand fully the nature of our financial performance and prospects.

Table of Contents

## EXECUTIVE OVERVIEW

## Summary of 2016 First Quarter Results Compared to 2015 First Quarter

For the quarter, we reported net income of \$171 million, or \$0.20 per common share, compared with \$166 million, or \$0.19 per common share, in the year-ago quarter (see Table 1).

Fully-taxable equivalent net interest income was \$512 million, up \$37 million, or 8%. The results reflected the benefit from a \$5.0 billion, or 8%, increase in average earning assets, partially offset by a 4 basis point reduction in the net interest margin to 3.11%. Average earning asset growth included a \$2.8 billion, or 6%, increase in average loans and leases and a \$2.1 billion, or 17%, increase in average securities. The net interest margin contraction reflected a 14 basis point increase in funding costs, partially offset by a 6 basis point increase in earning asset yields and a 4 basis point increase in the benefit from the amount of noninterest-bearing funds. The increase in funding costs was primarily the result of the issuance of \$4.1 billion of debt over the past five quarters. In the 2016 first quarter, the NIM benefited by approximately 2 basis points as a result of recoveries of previously charged-off loans in the CRE portfolio.

The provision for credit losses was \$28 million, up \$7 million, or 34%. Overall asset quality remained strong, with modest volatility based on the absolute low level of problem credits. NALs increased \$134 million, or 37%, from the year-ago quarter to \$499 million, or 0.97% of total loans and leases. The increase was primarily centered in the commercial portfolio and was associated with a small number of energy sector loan relationships. NCOs decreased \$16 million, or 65%, to \$9 million. NCOs represented an annualized 0.07% of average loans and leases in the current quarter, down from 0.18% in the prior quarter and 0.20% in the year-ago quarter. Commercial charge-offs were positively impacted by one large recovery in the CRE portfolio and broader continued successful workout strategies, while consumer charge-offs remained within our expected range. Overall consumer credit metrics, led by the residential mortgage and home equity portfolios, continue to show an improving trend, while the commercial portfolios continue to experience some quarter-to-quarter volatility based on the absolute low level of problem loans. Noninterest income was \$242 million, up \$10 million, or 4%. This reflected an \$8 million, or 37%, increase in other income related to equipment operating lease income from Huntington Technology Finance. In addition, service charges on deposit accounts increased \$8 million, or 13%, reflecting the benefit of continued new customer acquisition. Also, cards and payment processing income increased \$4 million, or 12%, due to higher card related income and underlying customer growth. These increases were partially offset by a \$6 million, or 21%, decrease in trust services, primarily related to the sale of HAA, HASI, and Unified, and transition of the money market assets of the Huntington Funds to a third party at the end of the 2015 fourth quarter. Also, mortgage banking income decreased \$4 million, or 19%, due to a reduction in mortgage volume and a \$2 million impact from net MSR activity.

Noninterest expense was \$491 million, up \$32 million, or 7%. Personnel costs increased \$20 million, or 8%, due to a \$16 million increase in salaries and a \$4 million increase in benefits expense. In addition, outside data processing and other services expense increased \$11 million, or 22%, from ongoing technology investments. These increases were partially offset by a \$6 million, or 64%, decrease in amortization of intangibles reflecting the full amortization of the core deposit intangible at the end of the 2015 second quarter from the Sky Financial acquisition.

The tangible common equity to tangible assets ratio was 7.89%, down 6 basis points. The CET1 risk-based capital ratio was 9.73% at March 31, 2016, up from 9.51% a year ago. The regulatory tier 1 risk-based capital ratio was 10.99% compared to 10.22% at March 31, 2015. All capital ratios were impacted by the repurchase of 18.1 million common shares over the last four quarters under the \$366 million repurchase authorization included in the 2015 CCAR capital plan. In the announcement of the pending FirstMerit acquisition, we stated our intention to forgo the remaining \$166 million of share repurchase capacity under our 2015 CCAR capital plan. As a result, we did not repurchase any common shares during the 2016 first quarter. The regulatory Tier 1 risk-based and total risk-based capital ratios benefited from the issuance of \$400 million of preferred equity during the 2016 first quarter.

## Business Overview

## General

Our general business objectives are: (1) grow net interest income and fee income, (2) deliver positive operating leverage, (3) increase primary relationships across all business segments, (4) continue to strengthen risk management and (5) maintain capital and liquidity positions consistent with our risk appetite.

We delivered solid performance for the 2016 first quarter with strong year-over-year gains on revenue and EPS, positioning us well for the year ahead. Year-over-year performance benefited from core deposit and fee income growth within

7

---

Table of Contents

our disciplined, risk-balanced approach to the business. Small business and middle-market lending in the first quarter reflected ongoing optimism in the continuing strength of our regional economy, despite headwinds within certain sectors and continued global macroeconomic uncertainty and volatility. Progress in our integration efforts toward the proposed acquisition of FirstMerit announced early in the first quarter is on pace. Our goal is to complete the acquisition in the third quarter of 2016.

Economy

The Midwest regional economy where we do business continues to perform well, gradually returning to normal levels. Although we are mindful of headwinds created by market volatility, global macroeconomic uncertainty, and downturns within pockets of the economy, we do not see evidence that these factors have significantly dampened the prospects of our core customers and communities.

Expectations – 2016

Excluding Significant Items, net MSR activity, and the incremental impact of the pending FirstMerit acquisition, our goals for full-year 2016 performance remain consistent with our long-term financial goals of 4-6% revenue growth and annual positive operating leverage gradually returning to normal levels. Overall, asset quality metrics are expected to remain near current levels. Moderate quarterly volatility also is expected, given the quickly evolving macroeconomic conditions, commodities and currency market volatility, and current low level of problem assets and credit costs. We expect credit costs will gradually migrate back toward more normalized levels, particularly as recoveries from previously charged off CRE loans diminish. We anticipate NCOs will remain below our long-term normalized range of 35 to 55 basis points.

**DISCUSSION OF RESULTS OF OPERATIONS**

This section provides a review of financial performance from a consolidated perspective. It also includes a “Significant Items” section that summarizes key issues important for a complete understanding of performance trends. Key Unaudited Condensed Consolidated Balance Sheet and Unaudited Condensed Statement of Income trends are discussed. All earnings per share data are reported on a diluted basis. For additional insight on financial performance, please read this section in conjunction with the “Business Segment Discussion.”

Table of ContentsTable 1 - Selected Quarterly Income Statement Data (1)  
(dollar amounts in thousands, except per share amounts)

	Three months ended					
	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015	March 31, 2015	
Interest income	\$557,251	\$544,153	\$538,477	\$529,795	\$502,096	
Interest expense	54,185	47,242	43,022	39,109	34,411	
Net interest income	503,066	496,911	495,455	490,686	467,685	
Provision for credit losses	27,582	36,468	22,476	20,419	20,591	
Net interest income after provision for credit losses	475,484	460,443	472,979	470,267	447,094	
Service charges on deposit accounts	70,262	72,854	75,157	70,118	62,220	
Cards and payment processing income	36,447	37,594	36,664	35,886	32,571	
Mortgage banking income	18,543	31,418	18,956	38,518	22,961	
Trust services	22,838	25,272	24,972	26,550	29,039	
Insurance income	16,225	15,528	16,204	17,637	15,895	
Brokerage income	15,502	14,462	15,059	15,184	15,500	
Capital markets fees	13,010	13,778	12,741	13,192	13,905	
Bank owned life insurance income	13,513	13,441	12,719	13,215	13,025	
Gain on sale of loans	5,395	10,122	5,873	12,453	4,589	
Securities gains (losses)	—	474	188	82	—	
Other income	30,132	37,272	34,586	38,938	21,918	
Total noninterest income	241,867	272,215	253,119	281,773	231,623	
Personnel costs	285,397	288,861	286,270	282,135	264,916	
Outside data processing and other services	61,878	63,775	58,535	58,508	50,535	
Equipment	32,576	31,711	31,303	31,694	30,249	
Net occupancy	31,476	32,939	29,061	28,861	31,020	
Marketing	12,268	12,035	12,179	15,024	12,975	
Professional services	13,538	13,010	11,961	12,593	12,727	
Deposit and other insurance expense	11,208	11,105	11,550	11,787	10,167	
Amortization of intangibles	3,712	3,788	3,913	9,960	10,206	
Other expense	39,027	41,542	81,736	41,215	36,062	
Total noninterest expense	491,080	498,766	526,508	491,777	458,857	
Income before income taxes	226,271	233,892	199,590	260,263	219,860	
Provision for income taxes	54,957	55,583	47,002	64,057	54,006	
Net income	171,314	178,309	152,588	196,206	165,854	
Dividends on preferred shares	7,998	7,972	7,968	7,968	7,965	
Net income applicable to common shares	\$163,316	\$170,337	\$144,620	\$188,238	\$157,889	
Average common shares—basic	795,755	796,095	800,883	806,891	809,778	
Average common shares—diluted	808,349	810,143	814,326	820,238	823,809	
Net income per common share—basic	\$0.21	\$0.21	\$0.18	\$0.23	\$0.19	
Net income per common share—diluted	0.20	0.21	0.18	0.23	0.19	
Cash dividends declared per common share	0.07	0.07	0.06	0.06	0.06	
Return on average total assets	0.96	% 1.00	% 0.87	% 1.16	% 1.02	%
Return on average common shareholders' equity	10.4	10.8	9.3	12.3	10.6	
Return on average tangible common shareholders' equity (2)	11.9	12.4	10.7	14.4	12.2	
Net interest margin (3)	3.11	3.09	3.16	3.20	3.15	

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Efficiency ratio (4)	64.6	63.7	69.1	61.7	63.5
Effective tax rate	24.3	23.8	23.5	24.6	24.6
Revenue—FTE					
Net interest income	\$503,066	\$496,911	\$495,455	\$490,686	\$467,685
FTE adjustment	9,159	8,425	8,168	7,962	7,560

9

---

Table of Contents

Net interest income (3)	512,225	505,336	503,623	498,648	475,245
Noninterest income	241,867	272,215	253,119	281,773	231,623
Total revenue (3)	\$754,092	\$777,551	\$756,742	\$780,421	\$706,868

(1) Comparisons for presented periods are impacted by a number of factors. Refer to the “Significant Items” for additional discussion regarding these key factors.

(2) Net income excluding expense for amortization of intangibles for the period divided by average tangible common shareholders’ equity. Average tangible common shareholders’ equity equals average total common shareholders’ equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.

(3) On a fully-taxable equivalent (FTE) basis assuming a 35% tax rate.

(4) Noninterest expense less amortization of intangibles and goodwill impairment divided by the sum of FTE net interest income and noninterest income excluding securities gains.

**Significant Items**

This section provides a review of financial performance from a consolidated perspective. It also includes a “Significant Items” section (See Non-GAAP Financial Measures) that summarizes key issues important for a complete understanding of performance trends. Key consolidated balance sheet and income statement trends are discussed. All earnings per share data are reported on a diluted basis. For additional insight on financial performance, please read this section in conjunction with the “Business Segment Discussion.”

**Significant Items Influencing Financial Performance Comparisons**

Earnings comparisons were impacted by the Significant Items summarized below:

1. Merger and Acquisition. Significant events relating to mergers and acquisitions, and the impacts of those events on our reported results, were as follows:

During the 2016 first quarter, \$6 million of noninterest expense was recorded related to the pending acquisition of FirstMerit. This resulted in a negative impact of \$0.01 per common share.

During the 2015 fourth quarter, \$2 million of noninterest expense was recorded related to the acquisition of Macquarie Equipment Finance, which was rebranded Huntington Technology Finance. Also during the 2015 fourth quarter, \$1 million of noninterest expense and \$3 million of noninterest income was recorded related to the sale of HAA, HASI, and Unified.

During the 2015 first quarter, \$3 million of noninterest expense was recorded related to the acquisition of Macquarie Equipment Finance, which was rebranded Huntington Technology Finance.

2. Franchise Repositioning Related Expense. During the 2015 fourth quarter, \$8 million of franchise repositioning-related expense was recorded. This resulted in a negative impact of \$0.01 per common share.

The following table reflects the earnings impact of the above-mentioned Significant Items for periods affected by this Results of Operations discussion:

Table 2 - Significant Items Influencing Earnings Performance Comparison  
(dollar amounts in thousands, except per share amounts)

	Three Months Ended					
	March 31, 2016		December 31, 2015		March 31, 2015	
	After-tax	EPS (2)(3)	After-tax	EPS (2)(3)	After-tax	EPS (2)(3)
Net income	\$171,314		\$178,309		\$165,854	

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Earnings per share, after-tax		\$ 0.20		\$ 0.21		\$ 0.19
Significant Items—favorable (unfavorable) impact	Earnings (1)	EPS (2)(3)	Earnings (1)	EPS (2)(3)	Earnings (1)	EPS (2)(3)
Mergers and acquisitions, net	\$(6,406 )	\$ (0.01 )	\$ 368	\$ —	\$(3,351 )	\$ —
Franchise repositioning related expense	—	—	(7,588 )	(0.01 )	—	—

(1) Pretax unless otherwise noted.

10

---



Table of Contents

(2)Based on average outstanding diluted common shares.

(3)After-tax.

## Net Interest Income / Average Balance Sheet

The following tables detail the change in our average balance sheet and the net interest margin:

Table 3 - Consolidated Average Balance Sheet and Net Interest Margin Analysis (3)

(dollar amounts in millions)

	Average Balances Three Months Ended					Change		
	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015	March 31, 2015	1Q16 vs. 1Q15 Amount Percent		
Assets:								
Interest-bearing deposits in banks	\$98	\$89	\$89	\$89	\$94	\$4	4	%
Loans held for sale	433	502	464	1,272	381	52	14	
Securities:								
Available-for-sale and other securities:								
Taxable	6,633	8,099	8,310	7,916	7,664	(1,031)	(13)	)
Tax-exempt	2,358	2,257	2,136	2,028	1,874	484	26	
Total available-for-sale and other securities	8,991	10,356	10,446	9,944	9,538	(547)	(6)	)
Trading account securities	40	39	52	41	53	(13)	(25)	)
Held-to-maturity securities—taxable	6,054	4,148	3,226	3,324	3,347	2,707	81	
Total securities	15,085	14,543	13,724	13,309	12,938	2,147	17	
Loans and leases: (2)								
Commercial:								
Commercial and industrial	20,649	20,186	19,802	19,819	19,116	1,533	8	
Commercial real estate:								
Construction	923	1,108	1,101	970	887	36	4	
Commercial	4,283	4,158	4,193	4,214	4,275	8	—	
Commercial real estate	5,206	5,266	5,294	5,184	5,162	44	1	
Total commercial	25,855	25,452	25,096	25,003	24,278	1,577	6	
Consumer:								
Automobile	9,730	9,286	8,879	8,083	8,783	947	11	
Home equity	8,441	8,463	8,526	8,503	8,484	(43)	(1)	)
Residential mortgage	6,018	6,079	6,048	5,859	5,810	208	4	
Other consumer	574	547	497	451	425	149	35	
Total consumer	24,763	24,375	23,950	22,896	23,502	1,261	5	
Total loans and leases	50,618	49,827	49,046	47,899	47,780	2,838	6	
Allowance for loan and lease losses	(604)	(595)	(609)	(608)	(612)	8	(1)	)
Net loans and leases	50,014	49,232	48,437	47,291	47,168	2,846	6	
Total earning assets	66,234	64,961	63,323	62,569	61,193	5,041	8	
Cash and due from banks	1,013	1,468	1,555	926	935	78	8	
Intangible assets	730	734	739	745	593	137	23	
All other assets	4,223	4,233	4,273	4,233	4,126	97	2	
Total assets	\$71,596	\$70,801	\$69,281	\$67,865	\$66,235	\$5,361	8	%
Liabilities and Shareholders' Equity:								
Deposits:								
Demand deposits—noninterest-bearing	\$16,334	\$17,174	\$17,017	\$15,893	\$15,253	\$1,081	7	%

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Demand deposits—interest-bearing	7,776	6,923	6,604	6,584	6,173	1,603	26
Total demand deposits	24,110	24,097	23,621	22,477	21,426	2,684	13
Money market deposits	19,682	19,843	19,512	18,803	19,368	314	2
Savings and other domestic deposits	5,306	5,215	5,224	5,273	5,169	137	3
Core certificates of deposit	2,265	2,430	2,534	2,639	2,814	(549 )	(20 )

11

---

Table of Contents

Total core deposits	51,363	51,585	50,891	49,192	48,777	2,586	5
Other domestic time deposits of \$250,000 or more	455	426	217	184	195	260	133
Brokered deposits and negotiable CDs	2,897	2,929	2,779	2,701	2,600	297	11
Deposits in foreign offices	264	398	492	562	557	(293 )	(53 )
Total deposits	54,979	55,338	54,379	52,639	52,129	2,850	5
Short-term borrowings	1,145	524	844	2,153	1,882	(737 )	(39 )
Long-term debt	7,202	6,788	6,043	5,121	4,358	2,844	65
Total interest-bearing liabilities	46,992	45,476	44,249	44,020	43,116	3,876	9
All other liabilities	1,515	1,515	1,442	1,435	1,450	65	4
Shareholders' equity	6,755	6,636	6,573	6,517	6,416	339	5
Total liabilities and shareholders' equity	\$71,596	\$70,801	\$69,281	\$67,865	\$66,235	\$5,361	8 %

12

Table of Contents

Table 3 - Consolidated Average Balance Sheet and Net Interest Margin Analysis (Continued) (3)

	Average Yield Rates (2)				
	Three Months Ended				
	March	December	September	June	March
	31,	31,	30,	30,	31,
	2016	2015	2015	2015	2015
Fully-taxable equivalent basis (1)					
Assets:					
Interest-bearing deposits in banks	0.21	% 0.08	% 0.06	% 0.08	% 0.18
Loans held for sale	3.99	4.24	3.81	3.32	3.69
Securities:					
Available-for-sale and other securities:					
Taxable	2.39	2.50	2.51	2.60	2.50
Tax-exempt	3.40	3.15	3.12	3.13	3.05
Total available-for-sale and other securities	2.65	2.64	2.63	2.71	2.61
Trading account securities	0.50	1.09	0.97	1.00	1.17
Held-to-maturity securities—taxable	2.43	2.45	2.46	2.50	2.47
Total securities	2.56	2.58	2.59	2.65	2.57
Loans and leases: (3)					
Commercial:					
Commercial and industrial	3.52	3.47	3.58	3.61	3.33
Commercial real estate:					
Construction	3.51	3.45	3.52	3.60	3.81
Commercial	3.59	3.31	3.43	3.41	3.57
Commercial real estate	3.57	3.34	3.45	3.45	3.62
Total commercial	3.53	3.45	3.55	3.58	3.39
Consumer:					
Automobile	3.17	3.22	3.23	3.20	3.24
Home equity	4.20	4.01	4.01	3.97	4.03
Residential mortgage	3.69	3.67	3.71	3.72	3.75
Other consumer	10.02	9.17	8.88	8.45	8.20
Total consumer	3.81	3.74	3.75	3.73	3.74
Total loans and leases	3.67	3.59	3.65	3.65	3.56
Total earning assets	3.44	3.37	3.42	3.45	3.38
Liabilities:					
Deposits:					
Demand deposits—noninterest-bearing	—	—	—	—	—
Demand deposits—interest-bearing	0.09	0.08	0.07	0.06	0.05
Total demand deposits	0.03	0.02	0.02	0.02	0.01
Money market deposits	0.24	0.23	0.23	0.22	0.21
Savings and other domestic deposits	0.13	0.14	0.14	0.14	0.15
Core certificates of deposit	0.82	0.83	0.80	0.78	0.76
Total core deposits	0.23	0.23	0.23	0.22	0.22
Other domestic time deposits of \$250,000 or more	0.41	0.40	0.43	0.44	0.42
Brokered deposits and negotiable CDs	0.38	0.19	0.17	0.17	0.17
Deposits in foreign offices	0.13	0.13	0.13	0.13	0.13
Total deposits	0.24	0.23	0.22	0.22	0.22
Short-term borrowings	0.32	0.09	0.09	0.14	0.12
Long-term debt	1.68	1.49	1.45	1.45	1.31

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Total interest-bearing liabilities	0.46	0.41	0.39	0.36	0.32
Net interest rate spread	2.98	2.96	3.03	3.09	3.06
Impact of noninterest-bearing funds on margin	0.13	0.13	0.13	0.11	0.09
Net interest margin	3.11	% 3.09	% 3.16	% 3.20	% 3.15

(1) FTE yields are calculated assuming a 35% tax rate.

(2) Loan, lease, and deposit average rates include impact of applicable derivatives, non-deferrable fees, and amortized fees.

Table of Contents

(3) For purposes of this analysis, NALs are reflected in the average balances of loans.

2016 First Quarter versus 2015 First Quarter

FTE net interest income for the 2016 first quarter increased \$37 million, or 8%, from the 2015 first quarter. This reflected the benefit from the \$5.0 billion, or 8%, increase in average earning assets partially offset by a 4 basis point reduction in the FTE net interest margin to 3.11%. Average earning asset growth included a \$2.8 billion, or 6%, increase in average loans and leases and a \$2.1 billion, or 17%, increase in average securities. The NIM contraction reflected a 14 basis point increase in funding costs, partially offset by a 6 basis point increase in earning asset yields and a 4 basis point increase in the benefit from the amount of noninterest-bearing funds. In the 2016 first quarter, the NIM benefited by approximately 2 basis points as a result of recoveries of previously charged-off loans in the CRE portfolio.

Average earning assets for the 2016 first quarter increased \$5.0 billion, or 8%, from the year-ago quarter. The increase was driven by:

\$2.1 billion, or 17%, increase in average securities, primarily reflecting the reinvestment of cash flows and additional investment in LCR Level 1 qualifying securities and a \$0.6 billion increase in direct purchase municipal instruments in our Commercial Banking segment.

\$1.5 billion, or 8%, increase in average C&I loans and leases, primarily reflecting the \$0.8 billion of equipment finance leases acquired in the Huntington Technology Finance transaction at the end of the 2015 first quarter, as well as organic growth in equipment finance leases, automobile dealer floorplan lending, and corporate banking.

\$0.9 billion, or 11%, increase in average Automobile loans. The 2016 first quarter represented the ninth consecutive quarter of greater than \$1.0 billion in automobile loan originations, while maintaining our underwriting consistency and discipline.

Average total deposits for the 2016 first quarter increased \$2.9 billion, or 5%, from the year-ago quarter, including a \$2.6 billion, or 5%, increase in average total core deposits. Average total interest-bearing liabilities increased \$3.9 billion, or 9%, from the year-ago quarter. Year-over-year changes in total liabilities reflected:

\$2.7 billion, or 13%, increase in average demand deposits, including a \$1.6 billion, or 26%, increase in average interest-bearing demand deposits and a \$1.1 billion, or 7%, increase in average noninterest-bearing demand deposits.

The increase in average total demand deposits was comprised of a \$1.7 billion, or 13%, increase in average commercial demand deposits and a \$0.9 billion, or 12%, increase in average consumer demand deposits.

\$2.1 billion, or 34%, increase in average total debt, reflecting the issuance of \$4.1 billion of senior debt over the past five quarters, including \$1.0 billion issued during the 2016 first quarter, as well as debt assumed in the Huntington Technology Finance acquisition at the end of the 2015 first quarter, partially offset by a \$0.7 billion, or 39%, decrease in average short-term borrowings.

Partially offset by:

\$0.5 billion, or 19%, decrease in average core certificates of deposit due to the continued strategic focus on changing the funding sources to low- and no-cost demand, savings, and money market deposits.

2016 First Quarter versus 2015 Fourth Quarter

Compared to the 2015 fourth quarter, FTE net interest income increased \$7 million, or 1%. Average earning assets increased \$1.3 billion, or 2%, sequentially, and the NIM increased 2 basis points. The increase in the NIM reflected a 7 basis point increase in earning asset yields, partially offset by a 5 basis point increase in the cost of interest-bearing liabilities, in large part a result of senior debt financing.

Compared to the 2015 fourth quarter, average earning assets increased \$1.3 billion, or 2%. This increase reflected a \$0.8 billion, or 2%, increase in average loans and leases, primarily comprised of a \$0.5 billion, or 2%, increase in average C&I loans and a \$0.4 billion, or 5%, increase in average automobile loans, and a \$0.5 billion, or 4%, increase in average securities.

Compared to the 2015 fourth quarter, average interest-bearing demand deposits increased \$0.9 billion, or 12%, mostly offset by a \$0.8 billion, or 5%, decrease in average noninterest-bearing demand deposits. Average total debt increased

\$1.0 billion, or 14%, reflecting the senior debt issuances in the 2016 first and 2015 fourth quarters, as well as fluctuations in short-term borrowings as part of normal balance sheet management.

Table of Contents

## Provision for Credit Losses

(This section should be read in conjunction with the Credit Risk section.)

The provision for credit losses is the expense necessary to maintain the ALLL and the AULC at levels appropriate to absorb our estimate of credit losses in the loan and lease portfolio and the portfolio of unfunded loan commitments and letters-of-credit.

The provision for credit losses for the 2016 first quarter was \$28 million compared with \$36 million for the 2015 fourth quarter and \$21 million for the 2015 first quarter. The provision for credit losses for the 2016 first quarter increased \$7 million, or 34%, compared to year-ago period (See Credit Quality discussion). Given the low level of the provision for credit losses and the uneven nature of commercial charge-offs and recoveries, some degree of volatility on a quarter-to-quarter basis is expected.

## Noninterest Income

The following table reflects noninterest income for each of the past five quarters:

Table 4 - Noninterest Income

(dollar amounts in thousands)

	Three Months Ended					1Q16 vs 1Q15		1Q16 vs 4Q15	
	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015	March 31, 2015	Change Amount	Change Percent	Change Amount	Change Percent
Service charges on deposit accounts	\$70,262	\$72,854	\$75,157	\$70,118	\$62,220	\$8,042	13 %	\$(2,592 )	(4 )%
Cards and payment processing income	36,447	37,594	36,664	35,886	32,571	3,876	12	(1,147 )	(3 )
Mortgage banking income	18,543	31,418	18,956	38,518	22,961	(4,418 )	(19 )	(12,875 )	(41 )
Trust services	22,838	25,272	24,972	26,550	29,039	(6,201 )	(21 )	(2,434 )	(10 )
Insurance income	16,225	15,528	16,204	17,637	15,895	330	2	697	4
Brokerage income	15,502	14,462	15,059	15,184	15,500	2	—	1,040	7
Capital markets fees	13,010	13,778	12,741	13,192	13,905	(895 )	(6 )	(768 )	(6 )
Bank owned life insurance income	13,513	13,441	12,719	13,215	13,025	488	4	72	1
Gain on sale of loans	5,395	10,122	5,873	12,453	4,589	806	18	(4,727 )	(47 )
Securities gains (losses)	—	474	188	82	—	—	—	(474 )	(100)
Other income	30,132	37,272	34,586	38,938	21,918	8,214	37	(7,140 )	(19 )
Total noninterest income	\$241,867	\$272,215	\$253,119	\$281,773	\$231,623	\$10,244	4 %	\$(30,348)	(11 )%

## 2016 First Quarter versus 2015 First Quarter

Noninterest income for the 2016 first quarter increased \$10 million, or 4%, from the year-ago quarter. The year-over-year increase primarily reflected:

• \$8 million, or 37%, increase in other income, primarily reflecting equipment operating lease income related to Huntington Technology Finance.

• \$8 million, or 13%, increase in service charges on deposit accounts, reflecting the benefit of continued new customer acquisition including a 4% increase in consumer checking households and a 2% increase in commercial checking relationships.

• \$4 million, or 12%, increase in cards and payment processing income, due to higher card related income and underlying customer growth.

Partially offset by:

•



\$6 million, or 21%, decrease in trust services, primarily related to the sale of HAA, HASI, and Unified, and transition of the money market assets of the Huntington Funds to a third party at the end of the 2015 fourth quarter.  
\$4 million, or 19%, decrease in mortgage banking income, primarily as a result of a 5% reduction in mortgage volume and a \$2 million impact from net MSR activity.

Table of Contents

## 2016 First Quarter versus 2015 Fourth Quarter

Compared to the 2015 fourth quarter, total noninterest income decreased \$30 million, or 11%. Mortgage banking income decreased \$13 million, or 41%, primarily driven by a \$7 million decrease in net MSR activity and a \$5 million, or 22%, decrease in origination and secondary marketing income. Other income decreased \$7 million, or 19%, primarily related to lower loan syndication fees and income related to asset finance. Gain on sale of loans decreased \$5 million, or 47%, due to seasonally strong SBA loan sales in the prior quarter.

## Noninterest Expense

(This section should be read in conjunction with Significant Item 1 and 2.)

The following table reflects noninterest expense for each of the past five quarters:

Table 5 - Noninterest Expense

(dollar amounts in thousands)

	Three Months Ended					1Q16 vs 1Q15		1Q16 vs 4Q15	
	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015	March 31, 2015	Change Amount	Percent	Change Amount	Percent
Personnel costs	\$285,397	\$288,861	\$286,270	\$282,135	\$264,916	\$20,481	8 %	\$(3,464)	(1) %
Outside data processing and other services	61,878	63,775	58,535	58,508	50,535	11,343	22	(1,897)	(3)
Equipment	32,576	31,711	31,303	31,694	30,249	2,327	8	865	3
Net occupancy	31,476	32,939	29,061	28,861	31,020	456	1	(1,463)	(4)
Marketing	12,268	12,035	12,179	15,024	12,975	(707)	(5)	233	2
Professional services	13,538	13,010	11,961	12,593	12,727	811	6	528	4
Deposit and other insurance expense	11,208	11,105	11,550	11,787	10,167	1,041	10	103	1
Amortization of intangibles	3,712	3,788	3,913	9,960	10,206	(6,494)	(64)	(76)	(2)
Other expense	39,027	41,542	81,736	41,215	36,062	2,965	8	(2,515)	(6)
Total noninterest expense	\$491,080	\$498,766	\$526,508	\$491,777	\$458,857	\$32,223	7 %	\$(7,686)	(2) %
Number of employees (average full-time equivalent)	12,386	12,418	12,367	12,274	11,914	472	4 %	(32)	— %

## Impacts of Significant Items:

	Three Months Ended		
	March 31, 2016	December 31, 2015	March 31, 2015
Personnel costs	\$474	\$2,332	\$—
Outside data processing and other services	363	1,990	51
Equipment	—	110	—
Net occupancy	20	4,587	—
Marketing	13	—	1
Professional services	4,288	1,153	3,287
Other expense	1,248	318	12
Total noninterest expense adjustments	\$6,406	\$10,490	\$3,351

Table of Contents

## Adjusted Noninterest Expense (Non-GAAP):

	Three Months Ended			1Q16 vs 1Q15		1Q16 vs 4Q15	
	March 31, 2016	December 31, 2015	March 31, 2015	Change		Change	
				Amount	Percent	Amount	Percent
Personnel costs	\$284,923	\$286,529	\$264,916	\$20,007	8 %	\$(1,606)	(1 )%
Outside data processing and other services	61,515	61,785	50,484	11,031	22	(270 )	—
Equipment	32,576	31,601	30,249	2,327	8	975	3
Net occupancy	31,456	28,352	31,020	436	1	3,104	11
Marketing	12,255	12,035	12,974	(719 )	(6 )	220	2
Professional services	9,250	11,857	9,440	(190 )	(2 )	(2,607 )	(22 )
Deposit and other insurance expense	11,208	11,105	10,167	1,041	10	103	1
Amortization of intangibles	3,712	3,788	10,206	(6,494 )	(64 )	(76 )	(2 )
Other expense	37,779	41,224	36,050	1,729	5	(3,445 )	(8 )
Total adjusted noninterest expense	\$484,674	\$488,276	\$455,506	\$29,168	6 %	\$(3,602)	(1 )%

## 2016 First Quarter versus 2015 First Quarter

Reported noninterest expense for the 2016 first quarter increased \$32 million, or 7%, from the year-ago quarter.

Changes in reported noninterest expense primarily reflect:

\$20 million, or 8%, increase in personnel costs, primarily reflecting a \$16 million increase in salaries and a \$4 million increase in benefits expense. These increases are the result of the May 2015 implementation of annual merit increases, the addition of Huntington Technology Finance, and a 4% increase in the number of average full-time equivalent employees, largely related to the build-out of the in-store strategy.

\$11 million, or 22%, increase in outside data processing and other services expense, primarily related to ongoing technology investments.

Partially offset by:

\$6 million, or 64%, decrease in amortization of intangibles reflecting the full amortization of the core deposit intangible from the Sky Financial acquisition at the end of the 2015 second quarter.

## 2016 First Quarter versus 2015 Fourth Quarter

Reported noninterest expense decreased \$8 million, or 2%, from the 2015 fourth quarter. The decrease was due to lower personnel expense of \$3 million, or 1%, primarily related to lower commissions and lower Significant Items in the 2016 first quarter.

## Provision for Income Taxes

The provision for income taxes in the 2016 first quarter was \$55 million. This compared with a provision for income taxes of \$54 million in the 2015 first quarter and \$56 million in the 2015 fourth quarter. All periods included the benefits from tax-exempt income, tax-advantaged investments, general business credits, investments in qualified affordable housing projects, and capital losses. The net federal deferred tax liability was \$19 million and the net state deferred tax asset was \$42 million at March 31, 2016.

We file income tax returns with the IRS and various state, city, and foreign jurisdictions. Federal income tax audits have been completed for tax years through 2009. The IRS is currently examining our 2010 and 2011 consolidated federal income tax returns. Various state and other jurisdictions remain open to examination, including Ohio, Kentucky, Indiana, Michigan, Pennsylvania, West Virginia, and Illinois.

## RISK MANAGEMENT AND CAPITAL

We use a multi-faceted approach to risk governance. It begins with the board of directors defining our risk appetite as aggregate moderate-to-low. Risk awareness, identification and assessment, reporting, and active management are key elements in overall risk management. Controls include, among others, effective segregation of duties, access, authorization and reconciliation procedures, as well as staff education and a disciplined assessment process.



Table of Contents

We identify primary risks, and the sources of those risks, across the Company. We utilize Risk and Control Self-Assessments (RCSA) to identify exposure risks. Through this RCSA process, we continually assess the effectiveness of controls associated with the identified risks, regularly monitor risk profiles and material exposure to losses, and identify stress events and scenarios to which we may be exposed. Our chief risk officer is responsible for ensuring that appropriate systems of controls are in place for managing and monitoring risk across the Company. Potential risk concerns are shared with the Risk Management Committee, Risk Oversight Committee, and the board of directors, as appropriate. Our internal audit department performs on-going independent reviews of the risk management process and ensures the adequacy of documentation. The results of these reviews are regularly reported to the audit committee and board of directors. In addition, our Credit Review group performs ongoing independent testing of our loan portfolio, the results of which are regularly reviewed with our Risk Oversight Committee. We believe that our primary risk exposures are credit, market, liquidity, operational, and compliance oriented. More information on risk can be found in the Risk Factors section included in Item 1A of our 2015 Form 10-K and subsequent filings with the SEC. The MD&A included in our 2015 Form 10-K should be read in conjunction with this MD&A as this discussion provides only material updates to the Form 10-K. This MD&A should also be read in conjunction with the financial statements, notes and other information contained in this report. Our definition, philosophy, and approach to risk management have not materially changed from the discussion presented in the 2015 Form 10-K.

**Credit Risk**

Credit risk is the risk of financial loss if a counterparty is not able to meet the agreed upon terms of the financial obligation. The majority of our credit risk is associated with lending activities, as the acceptance and management of credit risk is central to profitable lending. We also have credit risk associated with our AFS and HTM securities portfolios (see Note 5 and Note 6 of the Notes to the Unaudited Condensed Consolidated Financial Statements). We engage with other financial counterparties for a variety of purposes including investing, asset and liability management, mortgage banking, and trading activities. While there is credit risk associated with derivative activity, we believe this exposure is minimal.

We continue to focus on the identification, monitoring, and managing of our credit risk. In addition to the traditional credit risk mitigation strategies of credit policies and processes, market risk management activities, and portfolio diversification, we use quantitative measurement capabilities utilizing external data sources, enhanced use of modeling technology, and internal stress testing processes. Our portfolio management resources demonstrate our commitment to maintaining an aggregate moderate-to-low risk profile. In our efforts to continue to identify risk mitigation techniques, we have focused on product design features, origination policies, and solutions for delinquent or stressed borrowers.

**Loan and Lease Credit Exposure Mix**

Refer to the “Loan and Lease Credit Exposure Mix” section of our 2015 Form 10-K for a brief description of each portfolio segment. The table below provides the composition of our total loan and lease portfolio:

Table of ContentsTable 6 - Loan and Lease Portfolio Composition  
(dollar amounts in millions)

	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015	March 31, 2015
Ending Balances by Type:					
Commercial (1):					
Commercial and industrial	\$21,254 41 %	\$20,560 41 %	\$20,040 40 %	\$20,003 41 %	\$20,109 42 %
Commercial real estate:					
Construction	939 2	1,031 2	1,110 2	1,021 2	910 2
Commercial	4,343 8	4,237 8	4,294 9	4,192 9	4,157 9
Commercial real estate	5,282 10	5,268 10	5,404 11	5,213 11	5,067 11
Total commercial	26,536 51	25,828 51	25,444 51	25,216 52	25,176 53
Consumer:					
Automobile	9,920 19	9,481 19	9,160 19	8,549 18	7,803 16
Home equity	8,422 17	8,471 17	8,461 17	8,526 17	8,492 18
Residential mortgage	6,082 12	5,998 12	6,071 12	5,987 12	5,795 12
Other consumer	579 1	563 1	520 1	474 1	430 1
Total consumer	25,003 49	24,513 49	24,212 49	23,536 48	22,520 47
Total loans and leases	\$51,539 100%	\$50,341 100%	\$49,656 100%	\$48,752 100%	\$47,696 100%

(1) As defined by regulatory guidance, there were no commercial loans outstanding that would be considered a concentration of lending to a particular industry or group of industries.

Our loan portfolio is diversified by consumer and commercial credit. At the corporate level, we manage the credit exposure in part via a credit concentration policy. The policy designates specific loan types, collateral types, and loan structures to be formally tracked and assigned limits as a percentage of capital. C&I lending by NAICS categories, specific limits for CRE primary project types, loans secured by residential real estate, shared national credit exposure, and designated high risk loan definitions represent examples of specifically tracked components of our concentration management process. Currently there are no identified concentrations that exceed the established limit. Our concentration management policy is approved by the Risk Oversight Committee (ROC) and is one of the strategies used to ensure a high quality, well diversified portfolio that is consistent with our overall objective of maintaining an aggregate moderate-to-low risk profile. Changes to existing concentration limits require the approval of the ROC prior to implementation, incorporating specific information relating to the potential impact on the overall portfolio composition and performance metrics.

The table below provides our total loan and lease portfolio segregated by the type of collateral securing the loan or lease. The changes in the collateral composition from December 31, 2015 are consistent with the portfolio growth metrics.

Table of ContentsTable 7 - Loan and Lease Portfolio by Collateral Type  
(dollar amounts in millions)

	March 31, 2016		December 31, 2015		September 30, 2015		June 30, 2015		March 31, 2015	
Secured loans:										
Real estate—commercial	\$8,247	16 %	\$8,296	16 %	\$8,470	17 %	\$8,479	17 %	\$8,463	18 %
Real estate—consumer	14,504	28	14,469	29	14,532	29	14,513	30	14,287	30
Vehicles	12,374	24	11,880	24	11,228	23	10,527	22	9,938	21
Receivables/Inventory	6,192	12	5,961	12	6,010	12	6,064	12	6,090	13
Machinery/Equipment	5,645	11	5,171	10	4,950	10	4,779	10	4,708	10
Securities/Deposits	969	2	974	2	1,054	2	1,095	2	956	2
Other	1,108	2	987	2	1,057	2	1,076	2	1,167	2
Total secured loans and leases	49,039	95	47,738	95	47,301	95	46,533	95	45,609	96
Unsecured loans and leases	2,500	5	2,603	5	2,355	5	2,219	5	2,087	4
Total loans and leases	\$51,539	100 %	\$50,341	100 %	\$49,656	100 %	\$48,752	100 %	\$47,696	100 %

## Commercial Credit

Refer to the “Commercial Credit” section of our 2015 Form 10-K for our commercial credit underwriting and on-going credit management processes.

## C&amp;I PORTFOLIO

The C&I portfolio continues to have solid origination activity as evidenced by its growth over the past 12 months and we maintain a focus on high quality originations. Problem loans had trended downward over the last several years, reflecting a combination of proactive risk identification and effective workout strategies implemented by the SAD. However, over the past year, C&I problem loans began to increase, primarily as a result of oil and gas exploration and production customers and the increase in overall C&I loan portfolio size. We continue to maintain a proactive approach to identifying borrowers that may be facing financial difficulty in order to maximize the potential solutions. Subsequent to the origination of the loan, the Credit Review group provides an independent review and assessment of the quality of the underwriting and risk of new loan originations.

We have a dedicated energy lending group that focuses on upstream companies (exploration and production or E&P firms) as well as midstream (pipeline transportation) companies. This lending group is comprised of colleagues with many years of experience in this area of specialized lending, through several economic cycles. The exposure to the E&P companies is centered in broadly syndicated reserve-based loans and is approximately 0.5% of our total loans. All of these loans are secured and in a first-lien position. The customer base consists of larger firms that generally have had access to the capital markets and/or are backed by private equity firms. This lending group has no exposure to oil field services companies. However, we have a few legacy oil field services customers for which the remaining aggregate credit exposure is negligible.

The significant reduction in oil and gas prices over the past year has had a negative impact on the energy industry, particularly exploration and production companies as well as the oil field services providers. The impact of low prices for an extended period of time has had some level of adverse impact on most, if not all, borrowers in this segment. Most of these borrowers have, therefore, had recent downward adjustments to their risk ratings, which has increased our loan loss reserve.

We have other energy related exposures, including gas stations, wholesale distributors, mining, and utilities. We continue to monitor these exposures closely. However, these exposures have different factors affecting their performance, and we have not seen the same level of volatility in performance or risk rating migration.

## Consumer Credit

Refer to the “Consumer Credit” section of our 2015 Form 10-K for our consumer credit underwriting and on-going credit management processes.





Table of ContentsTable 8 - Selected Home Equity and Residential Mortgage Portfolio Data  
(dollar amounts in millions)

	Home Equity				Residential Mortgage		
	Secured by first-lien		Secured by junior-lien		March 31, 2016	December 31, 2015	December 31, 2015
	March 31, 2016	December 31, 2015	March 31, 2016	December 31, 2015			
Ending balance	\$5,189	\$ 5,191	\$ 3,233	\$ 3,279	\$ 6,082	\$ 5,998	
Portfolio weighted average LTV ratio(1)	72	% 72	% 82	% 82	% 75	% 75	%
Portfolio weighted average FICO score(2)	763	764	753	753	752	752	
	Home Equity				Residential Mortgage (3)		
	Secured by first-lien		Secured by junior-lien		2016	2015	2015
	Three months ended March 31,		Three months ended March 31,				
Originations	\$342	\$ 376	\$ 229	\$ 185	\$ 226	\$ 231	
Origination weighted average LTV ratio(1)	73	% 73	% 85	% 84	% 81	% 81	%
Origination weighted average FICO score(2)	776	780	765	769	757	751	

(1) The LTV ratios for home equity loans and home equity lines-of-credit are cumulative and reflect the balance of any senior loans. LTV ratios reflect collateral values at the time of loan origination.

(2) Portfolio weighted average FICO scores reflect currently updated customer credit scores whereas origination weighted average FICO scores reflect the customer credit scores at the time of loan origination.

(3) Represents only owned-portfolio originations.

We are subject to repurchase risk associated with residential mortgage loans sold in the secondary market. An appropriate level of reserve for representations and warranties related to residential mortgage loans sold has been established to address this repurchase risk inherent in the portfolio.

**Credit Quality**

(This section should be read in conjunction with Note 4 of the Notes to Unaudited Condensed Consolidated Financial Statements.)

We believe the most meaningful way to assess overall credit quality performance is through an analysis of credit quality performance ratios. This approach forms the basis of most of the discussion in the sections immediately following: NPAs and NALs, TDRs, ACL, and NCOs. In addition, we utilize delinquency rates, risk distribution and migration patterns, and product segmentation in the analysis of our credit quality performance.

Credit quality performance in the 2016 first quarter reflected continued overall positive results. Net charge-offs were substantially lower as a result of one large CRE recovery. NPA's increased 32% from the prior quarter to \$525 million. Net charge-offs decreased by \$13 million or 61% from the prior quarter. The ACL to total loans ratio increased by 1 basis points to 1.34%.

**NPAs, NALs, AND TDRs**

(This section should be read in conjunction with Note 4 of the Notes to Unaudited Condensed Consolidated Financial Statements.)

**NPAs and NALs**

NPAs consist of (1) NALs, which represent loans and leases no longer accruing interest, (2) OREO properties, and (3) other NPAs. Any loan in our portfolio may be placed on nonaccrual status prior to the policies described below when collection of principal or interest is in doubt. Also, when a borrower with discharged non-reaffirmed debt in a Chapter 7 bankruptcy is identified and the loan is determined to be collateral dependent, the loan is placed on

nonaccrual status.

C&I and CRE loans (except for purchased credit impaired loans) are placed on nonaccrual status at 90-days past due, or earlier if repayment of principal and interest is in doubt.

21

---

Table of Contents

Of the \$339 million of CRE and C&I-related NALs at March 31, 2016, \$255 million, or 75%, represented loans that were less than 30-days past due, demonstrating our continued commitment to proactive credit risk management. With the exception of residential mortgage loans guaranteed by government organizations which continue to accrue interest, first-lien loans secured by residential mortgage collateral are placed on nonaccrual status at 150-days past due.

Junior-lien home equity loans are placed on nonaccrual status at the earlier of 120-days past due or when the related first-lien loan has been identified as nonaccrual. Automobile and other consumer loans are generally charged-off prior to the loan reaching 120-days past due.

When loans are placed on nonaccrual, accrued interest income is reversed with current year accruals charged to interest income and prior year amounts generally charged-off as a credit loss. When, in our judgment, the borrower's ability to make required interest and principal payments has resumed and collectability is no longer in doubt, the loan or lease could be returned to accrual status.

The following table reflects period-end NALs and NPAs detail for each of the last five quarters:

Table 9 - Nonaccrual Loans and Leases and Nonperforming Assets  
(dollar amounts in thousands)

	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015	March 31, 2015
Nonaccrual loans and leases (NALs): (1)					
Commercial and industrial	\$307,824	\$175,195	\$157,902	\$149,713	\$133,363
Commercial real estate	30,801	28,984	27,516	43,888	49,263
Automobile	7,598	6,564	5,551	4,190	4,448
Residential mortgage	90,303	94,560	98,908	91,198	98,093
Home equity	62,208	66,278	66,446	75,282	79,169
Other consumer	—	—	154	68	77
Total nonaccrual loans and leases	498,734	371,581	356,477	364,339	364,413
Other real estate, net:					
Residential	23,175	24,194	21,637	25,660	30,544
Commercial	2,957	3,148	3,273	3,572	3,407
Total other real estate, net	26,132	27,342	24,910	29,232	33,951
Other NPAs (2)	—	—	—	2,440	2,440
Total nonperforming assets	\$524,866	\$398,923	\$381,387	\$396,011	\$400,804
Nonaccrual loans and leases as a % of total loans and leases	0.97	% 0.74	% 0.72	% 0.75	% 0.76
NPA ratio (3)	1.02	0.79	0.77	0.81	0.84
(NPA+90days)/(Loan+OREO) (4)	1.22	1.00	0.98	1.03	1.08

(1) Excludes loans transferred to held-for-sale.

(2) Other nonperforming assets includes certain impaired investment securities.

(3) Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.

(4) The sum of nonperforming assets and total accruing loans and leases past due 90 days or more divided by the sum of loans and leases and other real estate.

2016 First Quarter versus 2015 Fourth Quarter

Total NPAs increased by \$126 million, or 32% compared with December 31, 2015:

\$133 million, or 76%, increase in C&I NALs, with the majority of the increase in our E&P and coal portfolios.

Primarily offset by:

\$4 million, or 6%, decline in home equity NALs, reflecting the overall improvement in the real estate market and lower delinquencies as compared to prior periods.

\$4 million, or 5%, decline in residential mortgage NALs, reflecting the overall improvement in the real estate market and lower delinquencies as compared to prior periods.

Table of Contents

## TDR Loans

(This section should be read in conjunction with Note 4 of the Notes to Unaudited Condensed Consolidated Financial Statements.)

TDRs are modified loans where a concession was provided to a borrower experiencing financial difficulties. TDRs can be classified as either accruing or nonaccruing loans. Nonaccruing TDRs are included in NALs whereas accruing TDRs are excluded from NALs, as it is probable that all contractual principal and interest due under the restructured terms will be collected. TDRs primarily reflect our loss mitigation efforts to proactively work with borrowers in financial difficulty or to comply with regulatory regulations regarding the treatment of certain bankruptcy filing situations. Over the past five quarters, the accruing component of the total TDR balance has been between 86% and 83% indicating there is no identified credit loss and the borrowers continue to make their monthly payments. In fact, over 80% of the \$464 million of accruing TDRs secured by residential real estate (Residential mortgage and Home Equity in Table 10) are current on their required payments. In addition, over 60% of the accruing pool have had no delinquency at all in the past 12 months. There is very limited migration from the accruing to non-accruing components, and virtually all of the charge-offs as presented in Table 11 come from the non-accruing TDR balances. The table below presents our accruing and nonaccruing TDRs at period-end for each of the past five quarters:

Table 10 - Accruing and Nonaccruing Troubled Debt Restructured Loans (1)

(dollar amounts in thousands)

	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015	March 31, 2015
Troubled debt restructured loans—accruing:					
Commercial and industrial	\$ 205,989	\$ 235,689	\$ 241,327	\$ 233,346	\$ 162,207
Commercial real estate	108,861	115,074	103,767	158,056	161,515
Automobile	25,856	24,893	24,537	24,774	25,876
Home equity	204,244	199,393	192,356	279,864	265,207
Residential mortgage	259,750	264,666	277,154	266,986	268,441
Other consumer	4,768	4,488	4,569	4,722	4,879
Total troubled debt restructured loans—accruing	809,468	844,203	843,710	967,748	888,125
Troubled debt restructured loans—nonaccruing:					
Commercial and industrial	83,600	56,919	54,933	46,303	21,246
Commercial real estate	14,607	16,617	12,806	19,490	28,676
Automobile	7,407	6,412	5,400	4,030	4,283
Home equity	23,211	20,996	19,188	26,568	26,379
Residential mortgage	68,918	71,640	68,577	65,415	69,799
Other consumer	191	151	152	160	165
Total troubled debt restructured loans—nonaccruing	197,934	172,735	161,056	161,966	150,548
Total troubled debt restructured loans	\$ 1,007,402	\$ 1,016,938	\$ 1,004,766	\$ 1,129,714	\$ 1,038,673

(1) Excludes TDRs transferred from loans to loans held for sale.

The following table reflects TDR activity for each of the past five quarters:

Table of ContentsTable 11 - Troubled Debt Restructured Loan Activity  
(dollar amounts in thousands)

	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015	March 31, 2015
Troubled debt restructured loans—accruing:					
TDRs, beginning of period	\$844,203	\$ 843,710	\$ 967,748	\$888,125	\$840,731
New TDRs	159,877	144,779	200,014	207,707	179,283
Payments	(51,241 )	(51,963 )	(86,450 )	(59,451 )	(27,355 )
Charge-offs	(1,100 )	(948 )	(1,539 )	(1,103 )	(2,226 )
Sales	(3,631 )	(4,074 )	(3,332 )	(4,127 )	(2,671 )
Transfer to held-for-sale	—	—	(88,415 )	—	—
Transfer to OREO	(206 )	(30 )	(228 )	(410 )	—
Restructured TDRs—accruing (1)	(106,012 )	(54,082 )	(96,336 )	(61,570 )	(85,700 )
Other (2)	(32,422 )	(33,189 )	(47,752 )	(1,423 )	(13,937 )
TDRs, end of period	\$809,468	\$ 844,203	\$ 843,710	\$967,748	\$888,125
Troubled debt restructured loans—nonaccruing:					
TDRs, beginning of period	\$172,735	\$ 161,056	\$ 161,966	\$150,548	\$146,697
New TDRs	34,632	48,643	31,977	52,204	30,093
Payments	(20,377 )	(20,833 )	(31,372 )	(5,017 )	(7,917 )
Charge-offs	(2,858 )	(6,323 )	(14,010 )	(11,204 )	(6,138 )
Sales	—	—	—	(381 )	(2,477 )
Transfer to held-for-sale	—	—	(8,371 )	—	—
Transfer to OREO	(3,164 )	(2,052 )	(2,050 )	(2,973 )	(2,369 )
Restructured TDRs—nonaccruing (1)	(12,314 )	(39,771 )	(17,398 )	(20,456 )	(20,849 )
Other (2)	29,280	32,015	40,314	(755 )	13,508
TDRs, end of period	\$197,934	\$ 172,735	\$ 161,056	\$161,966	\$150,548

(1) Represents existing TDRs that were re-underwritten with new terms providing a concession. A corresponding amount is included in the New TDRs amount above.

(2) Primarily includes transfers between accruing and nonaccruing categories.

## ACL

(This section should be read in conjunction with Note 4 of the Notes to Unaudited Condensed Consolidated Financial Statements.)

Our total credit reserve is comprised of two different components, both of which in our judgment are appropriate to absorb credit losses inherent in our loan and lease portfolio: the ALLL and the AULC. Combined, these reserves comprise the total ACL. Our ACL methodology committee is responsible for developing the methodology, assumptions and estimates used in the calculation, as well as determining the appropriateness of the ACL. The ALLL represents the estimate of losses inherent in the loan portfolio at the reported date. Additions to the ALLL result from recording provision expense for loan losses or increased risk levels resulting from loan risk-rating downgrades, while reductions reflect charge-offs (net of recoveries), decreased risk levels resulting from loan risk-rating upgrades, or the sale of loans. The AULC is determined by applying the same quantitative reserve determination process to the unfunded portion of the loan exposures adjusted by an applicable funding expectation.

We regularly evaluate the appropriateness of the ACL by performing on-going evaluations of the loan and lease portfolio including such factors as the differing economic risks associated with each loan category, the financial condition of specific borrowers, the level of delinquent loans, the value of any collateral and, where applicable, the existence of any guarantees or other documented support. We evaluate the impact of changes in interest rates and

overall economic conditions on the ability of

24

---

Table of Contents

borrowers to meet their financial obligations when quantifying our exposure to credit losses and assessing the appropriateness of our ACL at each reporting date. In addition to general economic conditions and the other factors described above, additional factors considered include: the impact of increasing or decreasing residential real estate values; the diversification of CRE loans; the development of new or expanded Commercial business verticals such as healthcare, ABL, and energy. A provision for credit losses is recorded to adjust the ACL to the level we have determined to be appropriate to absorb credit losses inherent in our loan and lease portfolio as of the balance sheet date.

Our ACL evaluation process includes the on-going assessment of credit quality metrics, and a comparison of certain ACL benchmarks to current performance.

The table below reflects the allocation of our ACL among our various loan categories during each of the past five quarters:

Table 12 - Allocation of Allowance for Credit Losses (1)

(dollar amounts in thousands)

	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015	March 31, 2015
Commercial					
Commercial and industrial	\$320,367 41 %	\$298,746 41 %	\$284,329 40 %	\$285,041 41 %	\$284,573 42 %
Commercial real estate	102,074 10	100,007 10	109,967 11	92,060 11	100,752 11
Total commercial	422,441 51	398,753 51	394,296 51	377,101 52	385,325 53
Consumer					
Automobile	48,032 19	49,504 19	43,949 19	39,102 18	37,125 16
Home equity	78,102 17	83,671 17	86,838 17	111,178 17	110,280 18
Residential mortgage	40,842 12	41,646 12	42,794 12	51,679 12	55,380 12
Other consumer	24,302 1	24,269 1	24,061 1	20,482 1	17,016 1
Total consumer	191,278 49	199,090 49	197,642 49	222,441 48	219,801 47
Total allowance for loan and lease losses	613,719 100 %	597,843 100 %	591,938 100 %	599,542 100 %	605,126 100 %
Allowance for unfunded loan commitments	75,325	72,081	64,223	55,371	54,742
Total allowance for credit losses	\$689,044	\$669,924	\$656,161	\$654,913	\$659,868
Total allowance for loan and leases losses as % of:					
Total loans and leases	1.19 %	1.19 %	1.19 %	1.23 %	1.27 %
Nonaccrual loans and leases	1.23	1.61	1.66	1.65	1.66
Nonperforming assets	1.17	1.50	1.55	1.51	1.51
Total allowance for credit losses as % of:					
Total loans and leases	1.34 %	1.33 %	1.32 %	1.34 %	1.38 %
Nonaccrual loans and leases	1.38	1.80	1.84	1.80	1.81
Nonperforming assets	1.31	1.68	1.72	1.65	1.65

(1) Percentages represent the percentage of each loan and lease category to total loans and leases.

2016 First Quarter versus 2015 Fourth Quarter

The \$19 million, or 3%, increase in the ACL compared with December 31, 2015, was driven by:

•



\$22 million, or 7%, increase in the ALLL of the C&I portfolio was related to an increase in NALs within our E&P and coal portfolios.

Table of Contents

\$3 million, or 5%, increase in the AULC driven primarily by an increase in criticized unfunded exposures within the energy sector portfolio.

Partially offset by:

\$6 million, or 7%, decline in the ALLL of the home equity portfolio. The decline was driven by a reduction in delinquent and nonaccrual loans.

The ACL to total loans ratio of 1.34% at March 31, 2016, remained essentially flat compared to 1.33% at December 31, 2015. Management believes the ratio is appropriate given the risk profile of our loan portfolio. We continue to focus on early identification of loans with changes in credit metrics and proactive action plans for these loans.

Given the combination of these noted positive and negative factors, we believe that our ACL is appropriate and its coverage level is reflective of the quality of our portfolio and the current operating environment.

NCOs

Any loan in any portfolio may be charged-off prior to the policies described below if a loss confirming event has occurred. Loss confirming events include, but are not limited to, bankruptcy (unsecured), continued delinquency, foreclosure, or receipt of an asset valuation indicating a collateral deficiency where that asset is the sole source of repayment. Additionally, discharged, collateral dependent non-reaffirmed debt in Chapter 7 bankruptcy filings will result in a charge-off to estimated collateral value, less anticipated selling costs at the time of discharge.

C&I and CRE loans are either fully or partially charged-off at 90-days past due with the exception of administrative small ticket lease delinquencies. Automobile loans and other consumer loans are generally charged-off at 120-days past due. First-lien and junior-lien home equity loans are charged-off to the estimated fair value of the collateral, less anticipated selling costs, at 150-days past due and 120-days past due, respectively. Residential mortgages are charged-off to the estimated fair value of the collateral, less anticipated selling costs, at 150-days past due.

Table of ContentsTable 13 - Quarterly Net Charge-off Analysis  
(dollar amounts in thousands)

	Three months ended					
	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015	March 31, 2015	
Net charge-offs (recoveries) by loan and lease type (1):						
Commercial:						
Commercial and industrial	\$6,514	\$ 2,252	\$ 9,858	\$4,411	\$11,403	
Commercial real estate:						
Construction	(104 )	(296 )	(309 )	164	(383 )	
Commercial	(17,372)	(3,939 )	(13,512 )	5,361	(3,629 )	
Commercial real estate	(17,476)	(4,235 )	(13,821 )	5,525	(4,012 )	
Total commercial	(10,962)	(1,983 )	(3,963 )	9,936	7,391	
Consumer:						
Automobile	6,770	7,693	4,908	3,442	4,248	
Home equity	3,681	4,706	5,869	4,650	4,625	
Residential mortgage	1,647	3,158	2,010	2,142	2,816	
Other consumer	7,416	8,249	7,339	5,205	5,352	
Total consumer	19,514	23,806	20,126	15,439	17,041	
Total net charge-offs	\$8,552	\$ 21,823	\$ 16,163	\$25,375	\$24,432	
Net charge-offs (recoveries)—annualized percentages:						
Commercial:						
Commercial and industrial	0.13	% 0.04	% 0.20	% 0.09	% 0.24	%
Commercial real estate:						
Construction	(0.05 )	(0.11 )	(0.11 )	0.07	(0.17 )	
Commercial	(1.62 )	(0.38 )	(1.29 )	0.51	(0.34 )	
Commercial real estate	(1.34 )	(0.32 )	(1.04 )	0.43	(0.31 )	
Total commercial	(0.17 )	(0.03 )	(0.06 )	0.16	0.12	
Consumer:						
Automobile	0.28	0.33	0.22	0.17	0.19	
Home equity	0.17	0.22	0.28	0.22	0.22	
Residential mortgage	0.11	0.21	0.13	0.15	0.19	
Other consumer	5.17	6.03	5.91	4.61	5.03	
Total consumer	0.32	0.39	0.34	0.27	0.29	
Net charge-offs as a % of average loans	0.07	% 0.18	% 0.13	% 0.21	% 0.20	%

(1) Amounts presented above exclude write-downs of \$5.1 million in home equity loans for the three months ended September 30, 2015 and \$2.3 million in automobile loans for the three months ended March 31, 2015 arising from transfers to loans held for sale.

In assessing NCO trends, it is helpful to understand the process of how commercial loans are treated as they deteriorate over time. The ALLL established is consistent with the level of risk associated with the original underwriting. As a part of our normal portfolio management process for commercial loans, the loan is periodically reviewed and the ALLL is increased or decreased based on the updated risk rating. In certain cases, the standard ALLL is determined to not be appropriate, and a specific reserve is established based on the projected cash flow or collateral value of the specific loan. Charge-offs, if necessary, are generally recognized in a period after the specific ALLL was established. If the previously established ALLL exceeds that necessary to satisfactorily resolve the problem loan, a reduction in the overall level of the ALLL could be recognized. Consumer loans are treated in much the same manner as commercial loans, with increasing reserve factors applied based on the risk characteristics of the loan, although specific reserves are not identified for consumer loans. In summary, if



Table of Contents

loan quality deteriorates, the typical credit sequence would be periods of reserve building, followed by periods of higher NCOs as the previously established ALLL is utilized. Additionally, an increase in the ALLL either precedes or is in conjunction with increases in NALs. When a loan is classified as NAL, it is evaluated for specific ALLL or charge-off. As a result, an increase in NALs does not necessarily result in an increase in the ALLL or an expectation of higher future NCOs.

All residential mortgage loans greater than 150-days past due are charged-down to the estimated value of the collateral, less anticipated selling costs. The remaining balance is in delinquent status until a modification can be completed, or the loan goes through the foreclosure process. For the home equity portfolio, all of the defaults represent full charge-offs, as there is no remaining equity, creating a lower delinquency rate but a higher NCO impact. 2016 First Quarter versus 2015 Fourth Quarter

NCOs were an annualized 0.07% of average loans and leases in the current quarter, a decline from 0.18% in the 2015 fourth quarter, and still below our long-term expectation of 0.35% - 0.55%. Commercial charge-offs were positively impacted by one large recovery in the CRE portfolio and broader continued successful workout strategies, while consumer charge-offs remain within our expected range. Given the low level of C&I and CRE NCO's, there will continue to be some volatility on a quarter-to-quarter comparison basis.

**Market Risk**

Market risk represents the risk of loss due to changes in market values of assets and liabilities. We incur market risk in the normal course of business through exposures to market interest rates, foreign exchange rates, equity prices, and credit spreads. We have identified two primary sources of market risk: interest rate risk and price risk.

**Interest Rate Risk****OVERVIEW**

Huntington actively manages interest rate risk, as changes in market interest rates can have a significant impact on reported earnings. The interest rate risk process is designed to compare income simulations under different market scenarios designed to alter the direction, magnitude, and speed of interest rate changes, as well as the slope of the yield curve. These scenarios are designed to illustrate the embedded optionality in the balance sheet from, among other things, faster or slower mortgage, and mortgage backed securities prepayments, and changes in funding mix.

**INCOME SIMULATION AND ECONOMIC VALUE ANALYSIS**

Interest rate risk measurement is calculated and reported to the ALCO monthly and ROC at least quarterly. The information reported includes period-end results and identifies any policy limits exceeded, along with an assessment of the policy limit breach and the action plan and timeline for resolution, mitigation, or assumption of the risk.

Huntington uses two approaches to model interest rate risk: Net Interest Income at Risk (NII at Risk) and Economic Value of Equity at Risk (EVE). Under NII at Risk, net interest income is modeled utilizing various assumptions for assets, liabilities, and derivative positions under various interest rate scenarios over a one-year time horizon. EVE measures the period end market value of assets minus the market value of liabilities and the change in this value as rates change. EVE is a period end measurement.

Table 14 - Net Interest Income at Risk

Basis point change scenario	Net Interest Income at Risk (%)					
	-25	+100	+200			
Board policy limits	N/A	-2.0	%	-4.0	%	
March 31, 2016	-0.9	%	2.0	%	3.7	%
December 31, 2015	-0.3	%	0.7	%	0.3	%

The NII at Risk results included in the table above reflect the analysis used monthly by management. It models gradual -25, +100 and +200 basis point parallel shifts in market interest rates, implied by the forward yield curve over the next one-year period. Due to the current low level of short-term interest rates, the analysis reflects a declining interest rate scenario of 25 basis points, the point at which many assets and liabilities reach zero percent.



Table of Contents

Huntington is within board of director policy limits for the +100 and +200 basis point scenarios. There is no policy limit for the -25 basis point scenario. The NII at Risk reported at March 31, 2016, shows that Huntington's earnings are more asset sensitive due to new Non-Maturity Deposit (NMD) models, reduction in asset swaps and changes in the balance sheet mix. The change in NMD models resulted in less pricing sensitivity in these deposits. Additionally, we proactively terminated \$1.9 billion of swaps this quarter taking advantage of volatility in the markets. Since the asset swap portfolio is a laddered portfolio, this action also drove the increase in modeled asset sensitivity.

As of March 31, 2016, Huntington had \$5.6 billion of notional value in receive fixed-generic asset conversion swaps used for asset and liability management purposes. These derivative instruments mature from 2016 through 2018, in the amount of \$2.2 billion, \$3.3 billion, and \$0.1 billion, in each year, respectively.

Table 15 - Economic Value of Equity at Risk

Basis point change scenario	Economic Value of Equity at Risk (%)					
	-25		+100		+200	
Board policy limits	N/A		-5.0	%	-12.0	%
March 31, 2016	-0.8	%	1.5	%	1.2	%
December 31, 2015	-0.4	%	-0.5	%	-2.1	%

The EVE results included in the table above reflect the analysis used monthly by management. It models immediate -25, +100 and +200 basis point parallel shifts in market interest rates. Due to the current low level of short-term interest rates, the analysis reflects a declining interest rate scenario of 25 basis points, the point at which many assets and liabilities reach zero percent.

Huntington is within board of director policy limits for the +100 and +200 basis point scenarios. There is no policy limit for the -25 basis point scenario. The EVE reported at March 31, 2016 shows that the economic value of equity position is more asset sensitive compared with December 31, 2015 primarily due to the decline in spot and forward interest rates during the quarter, which results in a modeled increase in prepayments for mortgage-related assets. Other factors increasing asset sensitivity were adjustments to modeled prepayments for non-mortgage related securities and the termination of \$1.9 billion in asset swaps.

#### MSRs

(This section should be read in conjunction with Note 7 of Notes to Unaudited Condensed Consolidated Financial Statements.)

At March 31, 2016, we had a total of \$142 million of capitalized MSRs representing the right to service \$16.2 billion in mortgage loans. Of this \$142 million, \$15 million was recorded using the fair value method and \$127 million was recorded using the amortization method.

MSR fair values are sensitive to movements in interest rates as expected future net servicing income depends on the projected outstanding principal balances of the underlying loans, which can be reduced by prepayments. Prepayments usually increase when mortgage interest rates decline and decrease when mortgage interest rates rise. We have employed strategies to reduce the risk of MSR fair value changes or impairment. However, volatile changes in interest rates can diminish the effectiveness of these economic hedges. We report MSR fair value adjustments net of hedge-related trading activity in the mortgage banking income category of noninterest income. Changes in fair value between reporting dates are recorded as an increase or a decrease in mortgage banking income.

MSRs recorded using the amortization method generally relate to loans originated with historically low interest rates, resulting in a lower probability of prepayments and, ultimately, impairment. MSR assets are included in servicing rights in the Unaudited Condensed Consolidated Financial Statements.

#### Price Risk

Price risk represents the risk of loss arising from adverse movements in the prices of financial instruments that are carried at fair value and are subject to fair value accounting. We have price risk from trading securities, securities owned by our broker-dealer subsidiary, foreign exchange positions, equity investments, and investments in securities backed by mortgage loans. We have established loss limits on the trading portfolio, on the amount of foreign exchange exposure that can be maintained, and on the amount of marketable equity securities that can be held.

#### Liquidity Risk





Table of Contents

Liquidity risk is the risk of loss due to the possibility that funds may not be available to satisfy current or future commitments resulting from external macro market issues, investor and customer perception of financial strength, and events unrelated to us, such as war, terrorism, or financial institution market specific issues. Please see the Liquidity Risk section in Item 1A of our 2015 Form 10-K for more details. In addition, the mix and maturity structure of Huntington's balance sheet, the amount of on-hand cash and unencumbered securities, and the availability of contingent sources of funding can have an impact on Huntington's ability to satisfy current or future funding commitments. We manage liquidity risk at both the Bank and the parent company.

The overall objective of liquidity risk management is to ensure that we can obtain cost-effective funding to meet current and future obligations, and can maintain sufficient levels of on-hand liquidity, under both normal business-as-usual and unanticipated stressed circumstances. The ALCO is appointed by the ROC to oversee liquidity risk management and the establishment of liquidity risk policies and limits. Contingency funding plans are in place, which measure forecasted sources and uses of funds under various scenarios in order to prepare for unexpected liquidity shortages. Liquidity risk is reviewed monthly for the Bank and the parent company, as well as its subsidiaries. In addition, liquidity working groups meet regularly to identify and monitor liquidity positions, provide policy guidance, review funding strategies, and oversee the adherence to, and maintenance of, the contingency funding plans.

**Investment securities portfolio**

The expected weighted average maturities of our AFS and HTM portfolios are significantly shorter than their contractual maturities as reflected in Note 5 and Note 6 of the Notes to Unaudited Condensed Consolidated Financial Statements. Particularly regarding the MBS and ABS, prepayments of principal and interest that historically occur in advance of scheduled maturities will shorten the expected life of these portfolios. The expected weighted average maturities, which take into account expected prepayments of principal and interest under existing interest rate conditions, are shown in the following table:

Table 16 - Expected Life of Investment Securities  
(dollar amounts in thousands)

	March 31, 2016			
	Available-for-Sale & Other Securities		Held-to-Maturity Securities	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
	1 year or less	\$588,029	\$575,927	\$23,594
After 1 year through 5 years	5,151,425	5,226,024	3,533,276	3,588,871
After 5 years through 10 years (1)	2,495,502	2,489,656	2,382,526	2,422,970
After 10 years	658,941	682,910	6,748	6,765
Other securities	344,490	344,864	—	—
Total	\$9,238,387	\$9,319,381	\$5,946,144	\$6,042,243

(1) A portion of the securities with an average life of 5 years to 10 years, are variable rate; resulting in an average duration of 4.14 years.

**Bank Liquidity and Sources of Funding**

Our primary sources of funding for the Bank are retail and commercial core deposits. At March 31, 2016, these core deposits funded 72% of total assets (101% of total loans). Other sources of liquidity include non-core deposits, FHLB advances, wholesale debt instruments, and securitizations. Demand deposit overdrafts that have been reclassified as loan balances were \$17 million and \$16 million at March 31, 2016 and December 31, 2015, respectively.

The following tables reflect deposit composition and short-term borrowings detail for each of the last five quarters:

**Table 17 - Deposit Composition**

(dollar amounts in millions)

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015	March 31, 2015
-------------------	----------------------	-----------------------	------------------	-------------------

By Type:

Demand deposits—noninterest-bearing	\$6,571 30%	\$16,480 30%	\$16,935 31%	\$17,011 32%	\$15,960 30%
-------------------------------------	-------------	--------------	--------------	--------------	--------------

30

---

Table of Contents

Demand deposits—interest-bearing	8,174	15	7,682	14	6,574	12	6,627	12	6,537	13
Money market deposits	19,844	35	19,792	36	19,494	36	18,580	35	18,933	36
Savings and other domestic deposits	5,423	10	5,246	9	5,189	10	5,240	10	5,288	10
Core certificates of deposit	2,123	4	2,382	4	2,483	5	2,580	5	2,709	5
Total core deposits:	52,135	94	51,582	93	50,675	94	50,038	94	49,427	94
Other domestic deposits of \$250,000 or more	424	1	501	1	263	—	178	—	189	—
Brokered deposits and negotiable CDs	2,890	5	2,944	5	2,904	5	2,705	5	2,682	5
Deposits in foreign offices	180	—	268	1	403	1	552	1	535	1
Total deposits	\$55,629	100%	\$55,295	100%	\$54,245	100%	\$53,473	100%	\$52,833	100%
Total core deposits:										
Commercial	\$24,543	47 %	\$24,474	47 %	\$24,886	49 %	\$24,103	48 %	\$23,061	47 %
Consumer	27,592	53	27,108	53	25,789	51	25,935	52	26,366	53
Total core deposits	\$52,135	100%	\$51,582	100%	\$50,675	100%	\$50,038	100%	\$49,427	100%

Table 18 - Federal Funds Purchased and Repurchase Agreements  
(dollar amounts in millions)

	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015	March 31, 2015
Balance at period-end					
Federal Funds purchased and securities sold under agreements to repurchase	\$204	\$ 601	\$ 1,051	\$ 1,101	\$ 1,112
Federal Home Loan Bank advances	250	—	400	375	875
Other short-term borrowings	18	14	3	35	20
Weighted average interest rate at period-end					
Federal Funds purchased and securities sold under agreements to repurchase	0.04 %	0.13 %	0.05 %	0.05 %	0.06 %
Federal Home Loan Bank advances	0.41	—	0.19	0.15	0.15
Other short-term borrowings	2.13	0.27	0.19	0.17	0.15
Maximum amount outstanding at month-end during the period					
Federal Funds purchased and securities sold under agreements to repurchase	\$401	\$ 601	\$ 1,051	\$ 1,101	\$ 1,120
Federal Home Loan Bank advances	1,575	—	400	1,850	1,450
Other short-term borrowings	20	14	3	35	43
Average amount outstanding during the period					
Federal Funds purchased and securities sold under agreements to repurchase	\$582	\$ 503	\$ 685	\$ 898	\$ 1,057
Federal Home Loan Bank advances	553	13	136	1,236	796
Other short-term borrowings	9	9	23	19	29
Weighted average interest rate during the period					
Federal Funds purchased and securities sold under agreements to repurchase	0.18 %	0.05 %	0.05 %	0.07 %	0.07 %
Federal Home Loan Bank advances	0.40	0.25	0.16	0.16	0.15
Other short-term borrowings	3.69	1.99	0.78	1.94	0.75

## Table of Contents

The Bank maintains borrowing capacity at the FHLB and the Federal Reserve Bank Discount Window. The Bank does not consider borrowing capacity from the Federal Reserve Bank Discount Window as a primary source of liquidity. Total loans and securities pledged to the Federal Reserve Discount Window and the FHLB are \$18.0 billion and \$17.5 billion at March 31, 2016 and December 31, 2015, respectively.

For further information related to debt issuances please see Note 8 of Notes to Unaudited Condensed Consolidated Financial Statements.

At March 31, 2016, total wholesale funding was \$10.1 billion, a decrease from \$10.6 billion at December 31, 2015. The decrease from prior year-end primarily relates to a decrease in deposits in foreign offices and short-term borrowings.

### Liquidity Coverage Ratio

On September 3, 2014, the U.S. banking regulators adopted a final LCR for internationally active banking organizations, generally those with \$250 billion or more in total assets, and a Modified LCR rule for banking organizations, similar to Huntington, with \$50 billion or more in total assets that are not internationally active banking organizations. The LCR is designed to promote the short-term resilience of the liquidity risk profile of banks to which it applies. The Modified LCR requires Huntington to maintain HQLA to meet its net cash outflows over a prospective 30 calendar-day period, which takes into account the potential impact of idiosyncratic and market-wide shocks. The Modified LCR transition period began on January 1, 2016, with Huntington required to maintain HQLA equal to 90 percent of the stated requirement. The ratio increases to 100 percent on January 1, 2017. Huntington expects to be compliant with the Modified LCR requirement within the transition periods established in the Modified LCR rule. At March 31, 2016, we believe the Bank had sufficient liquidity to meet its cash flow obligations for the foreseeable future.

### Parent Company Liquidity

The parent company's funding requirements consist primarily of dividends to shareholders, debt service, income taxes, operating expenses, funding of nonbank subsidiaries, repurchases of our stock, and acquisitions. The parent company obtains funding to meet obligations from dividends and interest received from the Bank, interest and dividends received from direct subsidiaries, net taxes collected from subsidiaries included in the federal consolidated tax return, fees for services provided to subsidiaries, and the issuance of debt securities.

At March 31, 2016 and December 31, 2015, the parent company had \$2.4 billion and \$0.9 billion, respectively, in cash and cash equivalents. The increase primarily relates to the long-term debt and Preferred D Stock issuance that occurred during the 2016 first quarter.

On April 19, 2016, the board of directors declared a quarterly common stock cash dividend of \$0.07 per common share. The dividend is payable on July 1, 2016, to shareholders of record on June 17, 2016. Based on the current quarterly dividend of \$0.07 per common share, cash demands required for common stock dividends are estimated to be approximately \$56 million per quarter. On April 19, 2016, the board of directors declared a quarterly Series A, Series B, and Series D Preferred Stock dividend payable on July 15, 2016 to shareholders of record on July 1, 2016. Based on the current dividend, cash demands required for Series A Preferred Stock are estimated to be approximately \$8 million per quarter. Cash demands required for Series B Preferred Stock are expected to be approximately \$300 thousand per quarter. Cash demands required for Series D Preferred Stock are expected to be approximately \$6 million per quarter.

During the first quarter, the Bank paid dividends totaling \$174 million to the holding company. The Bank declared a return of capital to the holding company of \$162 million in the second quarter of 2016. To help meet any additional liquidity needs, we have an open-ended, automatic shelf registration statement filed and effective with the SEC, which permits the parent company to issue an unspecified amount of debt or equity securities.

On January 26, 2016, Huntington announced the signing of a definitive merger agreement under which Ohio-based FirstMerit Corporation, the parent company of FirstMerit Bank, will merge into Huntington in a stock and cash transaction valued at approximately \$3.4 billion, including approximately \$836 million of cash, based on the closing stock price on the day preceding the announcement. The transaction is expected to be completed in the 2016 third quarter, subject to the satisfaction of customary closing conditions, including regulatory approvals and the approval of the shareholders of Huntington and FirstMerit Corporation. Considering this potential obligation, and expected

quarterly dividend payments, we believe the parent company has sufficient liquidity to meet its cash flow obligations for the foreseeable future.

Off-Balance Sheet Arrangements

32

---

## Table of Contents

In the normal course of business, we enter into various off-balance sheet arrangements. These arrangements include commitments to extend credit, interest rate swaps, financial guarantees contained in standby letters-of-credit issued by the Bank, and commitments by the Bank to sell mortgage loans.

### COMMITMENTS TO EXTEND CREDIT

Commitments to extend credit generally have fixed expiration dates, are variable-rate, and contain clauses that permit Huntington to terminate or otherwise renegotiate the contracts in the event of a significant deterioration in the customer's credit quality. These arrangements normally require the payment of a fee by the customer, the pricing of which is based on prevailing market conditions, credit quality, probability of funding, and other relevant factors. Since many of these commitments are expected to expire without being drawn upon, the contract amounts are not necessarily indicative of future cash requirements. The interest rate risk arising from these financial instruments is insignificant as a result of their predominantly short-term, variable-rate nature. See Note 16 for more information.

### INTEREST RATE SWAPS

Balance sheet hedging activity is arranged to receive hedge accounting treatment and is classified as either fair value or cash flow hedges. Fair value hedges are purchased to convert deposits and long-term debt from fixed-rate obligations to floating rate. Cash flow hedges are also used to convert floating rate loans made to customers into fixed rate loans. See Note 14 for more information.

### STANDBY LETTERS-OF-CREDIT

Standby letters-of-credit are conditional commitments issued to guarantee the performance of a customer to a third party. These guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing, and similar transactions. Most of these arrangements mature within two years and are expected to expire without being drawn upon. Standby letters-of-credit are included in the determination of the amount of risk-based capital that the parent company and the Bank are required to hold. Through our credit process, we monitor the credit risks of outstanding standby letters-of-credit. When it is probable that a standby letter-of-credit will be drawn and not repaid in full, a loss is recognized in the provision for credit losses. See Note 16 for more information.

### COMMITMENTS TO SELL LOANS

Activity related to our mortgage origination activity supports the hedging of the mortgage pricing commitments to customers and the secondary sale to third parties. In addition, we have commitments to sell residential real estate loans. These contracts mature in less than one year. See Note 16 for more information.

We believe that off-balance sheet arrangements are properly considered in our liquidity risk management process.

### Operational Risk

Operational risk is the risk of loss due to human error; inadequate or failed internal systems and controls, including the use of financial or other quantitative methodologies that may not adequately predict future results; violations of, or noncompliance with, laws, rules, regulations, prescribed practices, or ethical standards; and external influences such as market conditions, fraudulent activities, disasters, and security risks. We continuously strive to strengthen our system of internal controls to ensure compliance with laws, rules, and regulations, and to improve the oversight of our operational risk. We actively and continuously monitor cyber-attacks such as attempts related to online deception and loss of sensitive customer data. We evaluate internal systems, processes and controls to mitigate loss from cyber-attacks and, to date, have not experienced any material losses.

Our objective for managing cyber security risk is to avoid or minimize the impacts of external threat events or other efforts to penetrate our systems. We work to achieve this objective by hardening networks and systems against attack, and by diligently managing visibility and monitoring controls within our data and communications environment to recognize events and respond before the attacker has the opportunity to plan and execute on its own goals. To this end we employ a set of defense in-depth strategies, which include efforts to make Huntington less attractive as a target and less vulnerable to threats, while investing in threat analytic capabilities for rapid detection and response. Potential concerns related to cyber security may be escalated to our board-level Technology Committee, as appropriate. As a complement to the overall cyber security risk management, we use a number of internal training methods, both formally through mandatory courses and informally through written communications and other updates. Internal

policies and procedures have been implemented to encourage the reporting of potential phishing attacks or other security risks. We also use third party services to test the effectiveness of our cyber

Table of Contents

security risk management framework, and any such third parties are required to comply with our policies regarding information security and confidentiality.

To mitigate operational risks, we have a senior management Operational Risk Committee and a senior management Legal, Regulatory, and Compliance Committee. The responsibilities of these committees, among other duties, include establishing and maintaining management information systems to monitor material risks and to identify potential concerns, risks, or trends that may have a significant impact and ensuring that recommendations are developed to address the identified issues. In addition, we have a senior management Model Risk Oversight Committee that is responsible for policies and procedures describing how model risk is evaluated and managed and the application of the governance process to implement these practices throughout the enterprise. These committees report any significant findings and recommendations to the Risk Management Committee. Potential concerns may be escalated to our ROC, as appropriate.

The goal of this framework is to implement effective operational risk techniques and strategies, minimize operational, fraud, and legal losses, minimize the impact of inadequately designed models and enhance our overall performance.

**Compliance Risk**

Financial institutions are subject to many laws, rules, and regulations at both the federal and state levels. These broad-based laws, rules, and regulations include, but are not limited to, expectations relating to anti-money laundering, lending limits, client privacy, fair lending, prohibitions against unfair, deceptive or abusive acts or practices, protections for military members as they enter active duty, and community reinvestment. Additionally, the volume and complexity of recent regulatory changes have increased our overall compliance risk. As such, we utilize various resources to help ensure expectations are met, including a team of compliance experts dedicated to ensuring our conformance with all applicable laws, rules, and regulations. Our colleagues receive training for several broad-based laws and regulations including, but not limited to, anti-money laundering and customer privacy. Additionally, colleagues engaged in lending activities receive training for laws and regulations related to flood disaster protection, equal credit opportunity, fair lending, and/or other courses related to the extension of credit. We set a high standard of expectation for adherence to compliance management and seek to continuously enhance our performance.

**Capital**

Both regulatory capital and shareholders' equity are managed at the Bank and on a consolidated basis. We have an active program for managing capital and maintain a comprehensive process for assessing the Company's overall capital adequacy. We believe our current levels of both regulatory capital and shareholders' equity are adequate.

**Regulatory Capital**

We are subject to the Basel III capital requirements including the standardized approach for calculating risk-weighted assets in accordance with subpart D of the final capital rule. The following table presents risk-weighted assets and other financial data necessary to calculate certain financial ratios, including the CET1 ratio on a transitional Basel III basis, which we use to measure capital adequacy.



Table of Contents

Table 19 - Capital Under Current Regulatory Standards (transitional Basel III basis)

(dollar amounts in millions except per share amounts)

	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015	March 31, 2015
Common equity tier 1 risk-based capital ratio:					
Total shareholders' equity	\$7,158	\$ 6,595	\$ 6,583	\$6,496	\$6,462
Regulatory capital adjustments:					
Shareholders' preferred equity	(773 )	(386 )	(386 )	(386 )	(386 )
Accumulated other comprehensive loss (income) offset	167	226	140	186	161
Goodwill and other intangibles, net of taxes	(703 )	(695 )	(697 )	(701 )	(700 )
Deferred tax assets that arise from tax loss and credit carryforwards	(29 )	(19 )	(15 )	(15 )	(36 )
Common equity tier 1 capital	5,820	5,721	5,625	5,580	5,501
Additional tier 1 capital					
Shareholders' preferred equity	773	386	386	386	386
Qualifying capital instruments subject to phase-out	—	76	76	76	76
Other	(19 )	(29 )	(22 )	(22 )	(53 )
Tier 1 capital	6,574	6,154	6,065	6,020	5,910
LTD and other tier 2 qualifying instruments	611	563	623	623	648
Qualifying allowance for loan and lease losses	689	670	656	655	660
Tier 2 capital	1,300	1,233	1,279	1,278	1,308
Total risk-based capital	\$7,874	\$ 7,387	\$ 7,344	\$7,298	\$7,218
Risk-weighted assets (RWA)	\$59,798	\$ 58,420	\$ 57,839	\$57,850	\$57,840
Common equity tier 1 risk-based capital ratio	9.73 %	9.79 %	9.72 %	9.65 %	9.51 %
Other regulatory capital data:					
Tier 1 leverage ratio	9.29	8.79	8.85	8.98	9.04
Tier 1 risk-based capital ratio	10.99	10.53	10.49	10.41	10.22
Total risk-based capital ratio	13.17	12.64	12.70	12.62	12.48

Table of ContentsTable 20 - Capital Adequacy—Non-Regulatory  
(dollar amounts in millions)

	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015	March 31, 2015
Consolidated capital calculations:					
Common shareholders' equity	\$6,385	\$ 6,209	\$ 6,197	\$6,110	\$6,076
Preferred shareholders' equity	773	386	386	386	386
Total shareholders' equity	7,158	6,595	6,583	6,496	6,462
Goodwill	(677 )	(677 )	(677 )	(678 )	(678 )
Other intangible assets	(51 )	(55 )	(59 )	(63 )	(73 )
Other intangible assets deferred tax liability (1)	18	19	21	22	25
Total tangible equity	6,448	5,882	5,868	5,777	5,736
Preferred shareholders' equity	(773 )	(386 )	(386 )	(386 )	(386 )
Total tangible common equity	\$5,675	\$ 5,496	\$ 5,482	\$5,391	\$5,350
Total assets	\$72,645	\$ 71,018	\$ 70,186	\$68,824	\$67,984
Goodwill	(677 )	(677 )	(677 )	(678 )	(678 )
Other intangible assets	(51 )	(55 )	(59 )	(63 )	(73 )
Other intangible assets deferred tax liability (1)	18	19	21	22	25
Total tangible assets	\$71,935	\$ 70,305	\$ 69,471	\$68,105	\$67,258
Tangible equity / tangible asset ratio	8.96 %	8.37 %	8.45 %	8.48 %	8.53 %
Tangible common equity / tangible asset ratio	7.89	7.82	7.89	7.92	7.95

(1) Other intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.

Table of Contents

The following table presents certain regulatory capital data at both the consolidated and Bank levels for each of the past five quarters:

Table 21 - Regulatory Capital Data  
(dollar amounts in millions)

		Basel III						
		March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015	March 31, 2015		
Total risk-weighted assets	Consolidated	\$59,798	\$ 58,420	\$ 57,839	\$57,850	\$57,840		
	Bank	59,723	58,351	57,750	57,772	57,752		
Common equity tier I risk-based capital	Consolidated	5,821	5,721	5,625	5,580	5,501		
	Bank	5,518	5,519	5,475	5,497	5,448		
Tier 1 risk-based capital	Consolidated	6,574	6,154	6,065	6,020	5,910		
	Bank	5,672	5,735	5,692	5,716	5,664		
Tier 2 risk-based capital	Consolidated	1,300	1,233	1,279	1,278	1,308		
	Bank	1,119	1,115	1,101	747	776		
Total risk-based capital	Consolidated	7,874	7,387	7,344	7,298	7,218		
	Bank	6,791	6,851	6,793	6,463	6,440		
Tier 1 leverage ratio	Consolidated	9.29	% 8.79	% 8.85	% 8.98	% 9.04	%	%
	Bank	8.02	8.21	8.33	8.54	8.67		
Common equity tier I risk-based capital ratio	Consolidated	9.73	9.79	9.72	9.65	9.51		
	Bank	9.24	9.46	9.48	9.51	9.43		
Tier 1 risk-based capital ratio	Consolidated	10.99	10.53	10.49	10.41	10.22		
	Bank	9.50	9.83	9.86	9.89	9.81		
Total risk-based capital ratio	Consolidated	13.17	12.64	12.70	12.62	12.48		
	Bank	11.37	11.74	11.76	11.19	11.15		

At March 31, 2016, we maintained Basel III transitional capital ratios in excess of the well-capitalized standards established by the FRB.

#### Shareholders' Equity

We generate shareholders' equity primarily through the retention of earnings, net of dividends and share repurchases. Other potential sources of shareholders' equity include issuances of common and preferred stock. Our objective is to maintain capital at an amount commensurate with our risk profile and risk tolerance objectives, to meet both regulatory and market expectations, and to provide the flexibility needed for future growth and business opportunities. Shareholders' equity totaled \$7.2 billion at March 31, 2016, an increase of \$0.6 billion when compared with December 31, 2015. During the 2016 first quarter, we issued \$400 million of preferred stock. Costs of \$14 million related to the issuance are reported as a direct deduction from the face amount of the stock.

#### Dividends

We consider disciplined capital management as a key objective, with dividends representing one component. Our strong capital ratios and expectations for continued earnings growth positions us to continue to actively explore additional capital management opportunities.

On April 19, 2016, our board of directors declared a quarterly cash dividend of \$0.07 per common share, payable on July 1, 2016. Also, cash dividends of \$0.07 per share were declared on January 20, 2016.

On April 19, 2016, our board of directors also declared a quarterly cash dividend on our 8.50% Series A Non-Cumulative Perpetual Convertible Preferred Stock of \$21.25 per share. The dividend is payable on July 15, 2016. Also, cash dividends of \$21.25 per share were declared on January 20, 2016.



Table of Contents

On April 19, 2016, our board of directors also declared a quarterly cash dividend on our Floating Rate Series B Non-Cumulative Perpetual Preferred Stock of \$8.32 per share. The dividend is payable on July 15, 2016. Also, cash dividends of \$8.31 per share were declared on January 20, 2016.

On April 19, 2016, our board of directors also declared a quarterly cash dividend on our 6.25% Series D Non-Cumulative Perpetual Convertible Preferred Stock of \$19.79 per share. The dividend is payable on July 15, 2016.

Share Repurchases

From time to time the board of directors authorizes the Company to repurchase shares of our common stock. Although we announce when the board of directors authorizes share repurchases, we typically do not give any public notice before we repurchase our shares. Future stock repurchases may be private or open-market repurchases, including block transactions, accelerated or delayed block transactions, forward transactions, and similar transactions. Various factors determine the amount and timing of our share repurchases, including our capital requirements, the number of shares we expect to issue for employee benefit plans and acquisitions, market conditions (including the trading price of our stock), and regulatory and legal considerations, including the FRB's response to our annual capital plan.

On March 11, 2015, Huntington announced that the Federal Reserve did not object to the proposed capital actions included in Huntington's capital plan submitted to the FRB in January 2015. These actions included a 17% increase in the quarterly dividend per common share to \$0.07, starting in the fourth quarter of 2015, and the potential repurchase of up to \$366 million of common stock over the five-quarter period through the second quarter of 2016. There were no share repurchases during the 2016 first quarter. Purchases of common stock may include open market purchases, privately negotiated transactions, and accelerated repurchase programs. We have approximately \$166.0 million remaining under the current authorization.

On January 26, 2016, Huntington announced the signing of a definitive merger agreement under which Ohio-based FirstMerit Corporation, the parent company of FirstMerit Bank, will merge into Huntington in a stock and cash transaction. The transaction is expected to be completed in the 2016 third quarter, subject to the satisfaction of customary closing conditions, including regulatory approvals and the approval of the shareholders of Huntington and FirstMerit Corporation. As a result of the announcement, Huntington no longer has the intent to repurchase shares under the current authorization.

Fair Value

Fair Value Measurements

The fair value of a financial instrument is defined as the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. Assets and liabilities carried at fair value inherently result in a higher degree of financial statement volatility. We estimate the fair value of a financial instrument using a variety of valuation methods. Where financial instruments are actively traded and have quoted market prices, quoted market prices are used for fair value. We characterize active markets as those where transaction volumes are sufficient to provide objective pricing information, with reasonably narrow bid/ask spreads, and where received quoted prices do not vary widely. When the financial instruments are not actively traded, other observable market inputs, such as quoted prices of securities with similar characteristics, may be used, if available, to determine fair value. Inactive markets are characterized by low transaction volumes, price quotations that vary substantially among market participants, or in which minimal information is released publicly. When observable market prices do not exist, we estimate fair value primarily by using cash flow and other financial modeling methods. Our valuation methods consider factors such as liquidity and concentration concerns and, for the derivatives portfolio, counterparty credit risk. Other factors such as model assumptions, market dislocations, and unexpected correlations can affect estimates of fair value. Changes in these underlying factors, assumptions, or estimates in any of these areas could materially impact the amount of revenue or loss recorded.

The FASB ASC Topic 820, Fair Value Measurements, establishes a framework for measuring the fair value of financial instruments that considers the attributes specific to particular assets or liabilities and establishes a three-level hierarchy for determining fair value based on the transparency of inputs to each valuation as of the fair value measurement date. The three levels are defined as follows:

Level 1 – quoted prices (unadjusted) for identical assets or liabilities in active markets.

Level 2 – inputs include quoted prices for similar assets and liabilities in active markets, quoted prices of identical or similar assets or liabilities in markets that are not active, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

## Table of Contents

Level 3 – inputs that are unobservable and significant to the fair value measurement. Financial instruments are considered Level 3 when values are determined using pricing models, discounted cash flow methodologies, or similar techniques, and at least one significant model assumption or input is unobservable.

At the end of each quarter, we assess the valuation hierarchy for each asset or liability measured. As necessary, assets or liabilities may be transferred within hierarchy levels due to changes in availability of observable market inputs at the measurement date. The fair values measured at each level of the fair value hierarchy, additional discussion regarding fair value measurements, and a brief description of how fair value is determined for categories that have unobservable inputs, can be found in Note 13 of the Notes to Unaudited Condensed Consolidated Financial Statements.

## BUSINESS SEGMENT DISCUSSION

### Overview

Our business segments are based on our internally-aligned segment leadership structure, which is how we monitor results and assess performance. We have five major business segments: Retail and Business Banking, Commercial Banking, Automobile Finance and Commercial Real Estate (AFCRE), Regional Banking and The Huntington Private Client Group (RBHPCG), and Home Lending. A Treasury / Other function includes technology and operations, other unallocated assets, liabilities, revenue, and expense.

Business segment results are determined based upon our management reporting system, which assigns balance sheet and income statement items to each of the business segments. The process is designed around our organizational and management structure and, accordingly, the results derived are not necessarily comparable with similar information published by other financial institutions.

### Revenue Sharing

Revenue is recorded in the business segment responsible for the related product or service. Fee sharing is recorded to allocate portions of such revenue to other business segments involved in selling to, or providing service to, customers. Results of operations for the business segments reflect these fee sharing allocations.

### Expense Allocation

The management accounting process that develops the business segment reporting utilizes various estimates and allocation methodologies to measure the performance of the business segments. Expenses are allocated to business segments using a two-phase approach. The first phase consists of measuring and assigning unit costs (activity-based costs) to activities related to product origination and servicing. These activity-based costs are then extended, based on volumes, with the resulting amount allocated to business segments that own the related products. The second phase consists of the allocation of overhead costs to all five business segments from Treasury / Other. We utilize a full-allocation methodology, where all Treasury / Other expenses, except reported Significant Items, and a small amount of other residual unallocated expenses, are allocated to the five business segments.

### Funds Transfer Pricing (FTP)

We use an active and centralized FTP methodology to attribute appropriate income to the business segments. The intent of the FTP methodology is to transfer interest rate risk from the business segments by providing matched duration funding of assets and liabilities. The result is to centralize the financial impact, management, and reporting of interest rate risk in the Treasury / Other function where it can be centrally monitored and managed. The Treasury / Other function charges (credits) an internal cost of funds for assets held in (or pays for funding provided by) each business segment. The FTP rate is based on prevailing market interest rates for comparable duration assets (or liabilities).

### Net Income by Business Segment

The segregation of net income by business segment for the three-month periods ending March 31, 2016 and March 31, 2015 is presented in the following table:

Table of Contents

Table 22 - Net Income (Loss) by Business Segment  
(dollar amounts in thousands)

	Three months ended	
	March 31,	
	2016	2015
Retail and Business Banking	\$62,609	\$52,580
Commercial Banking	22,269	43,263
AFCRE	51,502	42,277
RBHPCG	11,419	3,884
Home Lending	866	(4,677 )
Treasury/Other	22,649	28,527
Total net income	\$171,314	\$165,854

Treasury / Other

The Treasury / Other function includes revenue and expense related to assets, liabilities, and equity not directly assigned or allocated to one of the five business segments. Other assets include investment securities and bank owned life insurance. The financial impact associated with our FTP methodology, as described above, is also included. Net interest income includes the impact of administering our investment securities portfolios and the net impact of derivatives used to hedge interest rate sensitivity. Noninterest income includes miscellaneous fee income not allocated to other business segments, such as bank owned life insurance income and any investment security and trading asset gains or losses. Noninterest expense includes certain corporate administrative, merger, and other miscellaneous expenses not allocated to other business segments. The provision for income taxes for the business segments is calculated at a statutory 35% tax rate, though our overall effective tax rate is lower. As a result, Treasury / Other reflects a credit for income taxes representing the difference between the lower actual effective tax rate and the statutory tax rate used to allocate income taxes to the business segments.

Optimal Customer Relationship (OCR)

Our OCR strategy is focused on building and deepening relationships with our customers through superior interactions, product penetration, and quality of service. We will deliver high-quality customer and prospect interactions through a fully integrated sales culture which will include all partners necessary to deliver a total Huntington solution. The quality of our relationships will lead to our ability to be the primary bank for our customers, yielding quality, annuitized revenue and profitable share of customers overall financial services. We believe our relationship oriented approach will drive a competitive advantage through our local market delivery channels.

CONSUMER OCR PERFORMANCE

For consumer OCR performance, there are three key performance metrics: (1) the number of checking account households, (2) the number of product penetration per consumer checking household, and (3) the revenue generated from the consumer households of all business segments.

The growth in consumer checking account number of households is a result of both new sales of checking accounts and improved retention of existing checking account households. The overall objective is to grow the number of households, along with an increase in product penetration.

We use the checking account as a measure since it typically represents the primary banking relationship product. We count additional services by type, not number, of services. For example, a household that has one checking account and one mortgage, we count as having two services. A household with four checking accounts, we count as having one service. The household relationship utilizing 6+ services is viewed to be more profitable and loyal. The overall objective, therefore, is to decrease the percentage of 1-5 services per consumer checking account household, while increasing the percentage of those with 6+ services.

The following table presents consumer checking account household OCR metrics:



Table of Contents

Table 23 - Consumer Checking Household OCR Cross-sell Report

	Three Months Ended									
	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015	March 31, 2015					
Number of households (1)	1,530,025	1,511,474	1,508,209	1,491,967	1,475,241					
Product Penetration by Number of Services (2)										
1 Service	2.6	% 2.6	% 2.6	% 2.5	% 2.8					
2-3 Services	16.0	16.4	16.8	17.0	17.3					
4-5 Services	28.8	29.1	29.2	29.5	29.7					
6+ Services	52.6	51.9	51.4	51.0	50.2					
Total revenue (in millions)	\$293	\$294	\$289	\$280	\$261					

(1) Checking account required.

(2) The definitions and measurements used in our OCR process are periodically reviewed and updated prospectively. Our emphasis on cross-sell, coupled with customers being attracted to the benefits offered through our "Fair Play" banking philosophy with programs such as 24-Hour Grace<sup>®</sup> on overdrafts and Asterisk-Free Checking<sup>™</sup>, are having a positive effect. The percent of consumer households with 6 or more product services at the end of the 2016 first quarter was 52.6%, up from 50.2% from the year-ago quarter due to increased product sales and services provided.

**COMMERCIAL OCR PERFORMANCE**

For commercial OCR performance, there are three key performance metrics: (1) the number of commercial relationships, (2) the number of services penetration per commercial relationship, and (3) the revenue generated. Commercial relationships include relationships from all business segments.

The growth in the number of commercial relationships is a result of both new sales of checking accounts and improved retention of existing commercial accounts. The overall objective is to grow the number of relationships, along with an increase in product service distribution.

The commercial relationship is defined as a business banking or commercial banking customer with a checking account relationship. We use this metric because we believe that the checking account anchors a business relationship and creates the opportunity to increase our cross-sell activity. Multiple sales of the same type of service are counted as one service, which is the same methodology described above for consumer.

The following table presents commercial relationship OCR metrics:

Table 24 - Commercial Relationship OCR Cross-sell Report

	Three Months Ended									
	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015	March 31, 2015					
Commercial Relationships (1)	171,053	168,774	169,152	168,088	166,710					
Product Penetration by Number of Services (2)										
1 Service	12.1	% 13.7	% 14.0	% 14.3	% 15.3					
2-3 Services	40.4	42.0	42.3	42.3	42.0					
4+ Services (3)	47.5	44.3	43.7	43.4	42.7					
Total revenue (in millions)	\$221	\$222	\$229	\$222	\$217					

(1) Checking account required.

(2) The definitions and measurements used in our OCR process are periodically reviewed and updated prospectively.

(3)

During the 2016 first quarter, there was a pricing change to a treasury management product that resulted in a one-time increase in our 4+ services data.

Table of Contents

By focusing on targeted relationships, we are able to achieve higher product service penetration among our commercial relationships and leverage these relationships to generate a deeper share of wallet. The percent of commercial relationships with 4 or more product services at the end of the 2016 first quarter was 47.5%, up from 42.7% from the year-ago quarter. Total commercial relationship revenue for the 2016 first quarter was \$221 million, up \$4 million, or 2%, from the year-ago quarter.

## Retail and Business Banking

Table 25 - Key Performance Indicators for Retail and Business Banking  
(dollar amounts in thousands unless otherwise noted)

	Three months ended		Change	
	March 31,		Amount	Percent
	2016	2015		
Net interest income	\$264,688	\$248,650	\$16,038	6 %
Provision for credit losses	12,196	7,151	5,045	71
Noninterest income	117,559	95,759	21,800	23
Noninterest expense	273,729	256,366	17,363	7
Provision for income taxes	33,713	28,312	5,401	19
Net income	\$62,609	\$52,580	\$10,029	19 %
Number of employees (average full-time equivalent)	5,409	5,211	198	4 %
Total average assets (in millions)	\$15,713	\$15,456	\$257	2
Total average loans/leases (in millions)	13,623	13,523	100	1
Total average deposits (in millions)	30,777	29,726	1,051	4
Net interest margin	3.55 %	3.46 %	0.09 %	3
NCOs	\$13,937	\$13,151	\$786	6
NCOs as a % of average loans and leases	0.41 %	0.39 %	0.02 %	5

## 2016 First Three Months vs. 2015 First Three Months

Retail and Business Banking reported net income of \$63 million in the first three-month period of 2016. This was an increase of \$10 million, or 19%, compared to the year-ago period. Segment net interest income increased \$16 million, or 6%, primarily due to an increase in total average deposits, an increase in total average loans, and a 9 basis point improvement in the net interest margin. The provision for credit losses increased \$5 million, or 71%, as a result of enhancements made to the ACL estimation process in the 2015 first quarter and an increase in NCOs. Noninterest income increased \$22 million, or 23%, primarily due to an increase in card and payment processing income and service charges on deposit accounts, which were driven by higher debit card-related transaction volumes and an increase in the number of households. The increase in noninterest income is also attributed to mortgage banking income which was primarily driven by increased referrals to Home Lending due to an improved mortgage refinance market. Noninterest expense increased \$17 million, or 7%, primarily due to an increase in allocated expenses of \$11 million and other noninterest expense increases of \$6 million, driven by the addition of 44 branches to our in-store network over the last nine months of 2015.

Table of Contents

## Commercial Banking

Table 26 - Key Performance Indicators for Commercial Banking  
(dollar amounts in thousands unless otherwise noted)

	Three months ended		Change	
	March 31,		Amount	Percent
	2016	2015		
Net interest income	\$100,863	\$74,918	\$25,945	35 %
Provision for credit losses	34,756	6,835	27,921	409
Noninterest income	58,581	54,893	3,688	7
Noninterest expense	90,428	56,417	34,011	60
Provision for income taxes	11,991	23,296	(11,305 )	(49 )
Net income	\$22,269	\$43,263	\$(20,994)	(49 )%
Number of employees (average full-time equivalent)	1,208	1,017	191	19 %
Total average assets (in millions)	\$17,171	\$14,979	\$2,192	15
Total average loans/leases (in millions)	13,500	12,139	1,361	11
Total average deposits (in millions)	11,375	11,139	236	2
Net interest margin	2.80	% 2.40	% 0.40	% 17
NCOs	\$17,109	\$14,358	\$2,751	19
NCOs as a % of average loans and leases	0.51	% 0.47	% 0.04	% 9

## 2016 First Three Months vs. 2015 First Three Months

Commercial Banking reported net income of \$22 million in the first three-month period of 2016. This was a decrease of \$21 million, or 49%, compared to the year-ago period. Segment net interest income increased \$26 million, or 35%, primarily due to higher earning asset yields related to the Huntington Technology Finance acquisition late in the 2015 first quarter, an increase in average loans/leases, recoveries from previously charged-off loans, and the increase in average available-for-sale securities which are primarily related to direct purchase municipal instruments. The provision for credit losses increased \$28 million, or 409%, as a result of additional reserves for the energy sector portfolio and an increase in NCOs, partially offset by enhancements made to the ACL estimation process in the 2015 first quarter. Noninterest income increased \$4 million, or 7%, primarily due to the late 2015 first quarter acquisition of Huntington Technology Finance and an increase in other treasury management related revenue, partially offset by a decline in commitment and other loan fees. Noninterest expense increased \$34 million, or 60%, primarily due to an increase in allocated overhead, as well as personnel expense and operating lease expense from the acquisition of Huntington Technology Finance, which occurred at the end of 2015 first quarter.

Table of Contents

## Automobile Finance and Commercial Real Estate

Table 27 - Key Performance Indicators for Automobile Finance and Commercial Real Estate  
(dollar amounts in thousands unless otherwise noted)

	Three months ended		Change	
	March 31, 2016	2015	Amount	Percent
Net interest income	\$95,569	\$95,162	\$407	— %
Provision (reduction in allowance) for credit losses	(16,617 )	(1,383 )	(15,234 )	1,102
Noninterest income	7,252	4,675	2,577	55
Noninterest expense	40,204	36,178	4,026	11
Provision for income taxes	27,732	22,765	4,967	22
Net income	\$51,502	\$42,277	\$9,225	22 %
Number of employees (average full-time equivalent)	309	289	20	7 %
Total average assets (in millions)	\$18,030	\$16,632	\$1,398	8
Total average loans/leases (in millions)	17,024	15,779	1,245	8
Total average deposits (in millions)	1,629	1,376	253	18
Net interest margin	2.21 %	2.40 %	(0.19 )%	(8 )
NCOs	\$(21,099)	\$(5,361)	\$(15,738)	294
NCOs as a % of average loans and leases	(0.50 )%	(0.14 )%	(0.36 )%	257

## 2016 First Three Months vs. 2015 First Three Months

AFCRE reported net income of \$52 million in the first three-month period of 2016. This was an increase of \$9 million, or 22%, compared to the year-ago period. Net interest income was essentially unchanged, as the benefit from higher loan balances were offset by a 19 basis point decline in the net interest margin. The provision (reduction in allowance) for credit losses improved \$15 million, primarily due to an increase in CRE net recoveries. Noninterest income increased \$3 million, or 55%, primarily due to increases in gains associated with community development and other equity investments. Noninterest expense increased \$4 million, or 11%, primarily due to an increase in personnel costs and other allocated costs attributed to higher production and portfolio balance levels.

Table of Contents

## Regional Banking and The Huntington Private Client Group

Table 28 - Key Performance Indicators for Regional Banking and The Huntington Private Client Group

(dollar amounts in thousands unless otherwise noted)

	Three months ended		Change	
	March 31,		Amount	Percent
	2016	2015		
Net interest income	\$39,279	\$26,824	\$12,455	46 %
Provision (reduction in allowance) for credit losses	(479 )	2,645	(3,124 )	(118 )
Noninterest income	27,807	40,424	(12,617 )	(31 )
Noninterest expense	49,997	58,627	(8,630 )	(15 )
Provision for income taxes	6,149	2,092	4,057	194
Net income	\$11,419	\$3,884	\$7,535	194 %
Number of employees (average full-time equivalent)	892	958	(66 )	(7 )%
Total average assets (in millions)	\$4,290	\$3,324	\$966	29
Total average loans/leases (in millions)	3,852	2,889	963	33
Total average deposits (in millions)	7,686	6,736	950	14
Net interest margin	2.08 %	1.63 %	0.45 %	28
NCOs	\$(2,550 )	\$885	\$(3,435 )	N.R.
NCOs as a % of average loans and leases	(0.26 )%	0.12 %	(0.38 )%	N.R.
Total assets under management (in billions)—eop	\$11.9	\$15.0	\$(3.1 )	(21 )
Total trust assets (in billions)—eop	83.7	87.2	(3.5 )	(4 )%

N.R.—Not relevant.

eop—End of Period.

## 2016 First Three Months vs. 2015 First Three Months

RBHPCG reported net income of \$11 million in the first three-month period of 2016. This was an increase of \$8 million, or 194%, compared to the year-ago period. Segment net interest income increased \$12 million, or 46%, mainly due to an increase in average total loans and deposits. The increase in average total loans was due to a transfer of \$836 million in portfolio mortgage loans originated by Home Lending. The increase in average total deposits was the result of growth in the new Private Client Account interest checking product and growth in consumer money-market deposit account balances. The provision (reduction in allowance) for credit losses decreased \$3 million, or 118%, primarily due to net recoveries in the current period. Noninterest income decreased \$13 million, or 31%, primarily due to the sale of HASI and HAA at the end of 2015. Noninterest expense decreased \$9 million, or 15%, due to reduced personnel and services expense resulting from the sale of HASI and HAA, reduced losses, and reduced allocated costs.

Table of Contents

## Home Lending

Table 29 - Key Performance Indicators for Home Lending  
(dollar amounts in thousands unless otherwise noted)

	Three months ended		Change	
	March 31,		Amount	Percent
	2016	2015		
Net interest income	\$13,016	\$15,277	\$(2,261)	(15)%
Provision (reduction in allowance) for credit losses	(2,274)	5,343	(7,617)	N.R.
Noninterest income	11,650	18,658	(7,008)	(38)
Noninterest expense	25,608	35,788	(10,180)	(28)
Provision for income taxes	466	(2,519)	2,985	N.R.
Net income (loss)	\$866	\$(4,677)	\$5,543	N.R.
Number of employees (average full-time equivalent)	956	925	31	3%
Total average assets (in millions)	\$3,045	\$3,879	\$(834)	(22)
Total average loans/leases (in millions)	2,536	3,341	(805)	(24)
Total average deposits (in millions)	316	321	(5)	(2)
Net interest margin	1.83	% 1.68	% 0.15	% 9
NCOs	\$1,155	\$1,399	\$(244)	(17)
NCOs as a % of average loans and leases	0.18	% 0.17	% 0.01	% 6
Mortgage banking origination volume (in millions)	\$936	\$980	\$(44)	(4)

N.R.—Not relevant.

## 2016 First Three Months vs. 2015 First Three Months

Home Lending reported net income of \$1 million in the first three-month period of 2016 compared to a net loss of \$5 million in the year-ago period. Segment net interest income decreased \$2 million, or 15%, which primarily reflects the transfer of \$836 million of portfolio mortgage loans to the RBHPCG segment. The provision (reduction in allowance) for credit losses decreased \$8 million, due to a higher provision in the year-ago quarter from updated assumptions made to the ACL estimation process. Noninterest income decreased by \$7 million, or 38%, primarily due to lower mortgage production levels and higher fee sharing to other business segments. Noninterest expense declined \$10 million, or 28%, primarily due to lower allocated expenses.

## ADDITIONAL DISCLOSURES

## Forward-Looking Statements

This report, including MD&A, contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements about the benefits of the proposed transaction, the merger parties' plans, objectives, expectations and intentions, the expected timing of completion of the transaction with FirstMerit, and other statements that are not historical facts. Such statements are subject to numerous assumptions, risks, and uncertainties. Statements that do not describe historical or current facts, including statements about beliefs and expectations, are forward-looking statements. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations. The forward-looking statements are intended to be subject to the safe harbor provided by Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934, and the Private Securities Litigation Reform Act of 1995.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: (1) worsening of credit quality performance due to a number of factors such as the underlying value of collateral that could prove less valuable than otherwise assumed and assumed cash flows may be worse than expected, (2) changes in general economic, political, or industry conditions, uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board, volatility and disruptions in global capital and credit

markets, (3) movements in interest rates, (4) competitive pressures on product pricing and services, (5) success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our “Fair Play” banking philosophy, (6) changes in accounting policies and principles and the accuracy of our assumptions and estimates used to prepare our financial statements, (7) extended disruption of vital infrastructure, (8) the final outcome of significant litigation or adverse legal developments in the proceedings, (9) the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms,



## Table of Contents

regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB, and the regulatory approval process associated with the transaction with FirstMerit, (10) the outcome of judicial and regulatory decisions regarding practices in the residential mortgage industry, including among other things the processes followed for foreclosing residential mortgages, (11) the possibility that the proposed transaction with FirstMerit does not close when expected or at all because required regulatory, shareholder or other approvals are not received or other conditions to the closing are not satisfied on a timely basis or at all; the possibility that the anticipated benefits of the transaction are not realized when expected or at all, including as a result of the impact of, or problems arising from, the integration of the two companies or as a result of the strength of the economy and competitive factors in the areas where Huntington and FirstMerit do business; the possibility that the transaction may be more expensive to complete than anticipated, including as a result of unexpected factors or events; diversion of management's attention from ongoing business operations and opportunities; potential adverse reactions or changes to business or employee relationships, including those resulting from the announcement or completion of the transaction; Huntington's ability to complete the acquisition and integration of FirstMerit successfully; and other factors that may affect future results of Huntington and FirstMerit. Additional factors that could cause results to differ materially from those described above can be found in our 2015 Annual Report on Form 10-K and documents subsequently filed by us with the Securities and Exchange Commission.

All forward-looking statements speak only as of the date they are made and are based on information available at that time. We assume no obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

### Non-GAAP Financial Measures

This document contains GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found herein.

### Significant Items

From time-to-time, revenue, expenses, or taxes are impacted by items judged by us to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by us at that time to be infrequent or short-term in nature. We refer to such items as Significant Items. Most often, these Significant Items result from factors originating outside the Company; e.g., regulatory actions / assessments, windfall gains, changes in accounting principles, one-time tax assessments / refunds, litigation actions, etc. In other cases, they may result from our decisions associated with significant corporate actions outside of the ordinary course of business; e.g., merger / restructuring charges, recapitalization actions, goodwill impairment, etc.

Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains / losses from investment activities, asset valuation writedowns, etc., reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.

We believe the disclosure of Significant Items provides a better understanding of our performance and trends to ascertain which of such items, if any, to include or exclude from an analysis of our performance; i.e., within the context of determining how that performance differed from expectations, as well as how, if at all, to adjust estimates of future performance accordingly. To this end, we adopted a practice of listing Significant Items in our external disclosure documents; e.g., earnings press releases, investor presentations, Forms 10-Q and 10-K.

Significant Items for any particular period are not intended to be a complete list of items that may materially impact current or future period performance.

Fully-Taxable Equivalent Basis

Interest income, yields, and ratios on a FTE basis are considered non-GAAP financial measures. Management believes net interest income on a FTE basis provides a more accurate picture of the interest margin for comparison purposes. The FTE basis also allows management to assess the comparability of revenue arising from both taxable and tax-exempt sources. The FTE basis assumes a federal statutory tax rate of 35 percent. We encourage readers to consider the consolidated financial

## Table of Contents

statements and other financial information contained in this Form 10-Q in their entirety, and not to rely on any single financial measure.

### Non-Regulatory Capital Ratios

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

- Tangible common equity to tangible assets, and
- Tangible common equity to risk-weighted assets using Basel III definitions.

These non-regulatory capital ratios are viewed by management as useful additional methods of reflecting the level of capital available to withstand unexpected market conditions. Additionally, presentation of these ratios allows readers to compare the Company's capitalization to other financial services companies. These ratios differ from capital ratios defined by banking regulators principally in that the numerator excludes preferred securities, the nature and extent of which varies among different financial services companies. These ratios are not defined in Generally Accepted Accounting Principles ("GAAP") or federal banking regulations. As a result, these non-regulatory capital ratios disclosed by the Company are considered non-GAAP financial measures.

Because there are no standardized definitions for these non-regulatory capital ratios, the Company's calculation methods may differ from those used by other financial services companies. Also, there may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider the consolidated financial statements and other financial information contained in this Form 10-Q in their entirety, and not to rely on any single financial measure.

### Risk Factors

Information on risk is discussed in the Risk Factors section included in Item 1A of our 2015 Form 10-K. Additional information regarding risk factors can also be found in the Risk Management and Capital discussion of this report.

### Critical Accounting Policies and Use of Significant Estimates

Our financial statements are prepared in accordance with GAAP. The preparation of financial statements in conformity with GAAP requires us to establish critical accounting policies and make accounting estimates, assumptions, and judgments that affect amounts recorded and reported in our financial statements. Note 1 of Notes to Consolidated Financial Statements included in our December 31, 2015 Form 10-K, as supplemented by this report, lists significant accounting policies we use in the development and presentation of our financial statements. This MD&A, the significant accounting policies, and other financial statement disclosures identify and address key variables and other qualitative and quantitative factors necessary for an understanding and evaluation of our company, financial position, results of operations, and cash flows.

An accounting estimate requires assumptions about uncertain matters that could have a material effect on the financial statements if a different amount within a range of estimates were used or if estimates changed from period to period. Estimates are made under facts and circumstances at a point in time, and changes in those facts and circumstances could produce results that significantly differ from when those estimates were made.

Our most significant accounting estimates relate to our ACL, valuation of financial instruments, contingent liabilities, income taxes, and deferred tax assets. These significant accounting estimates and their related application are discussed in our December 31, 2015 Form 10-K.

### Recent Accounting Pronouncements and Developments

Note 2 of the Notes to Unaudited Condensed Consolidated Financial Statements discusses new accounting pronouncements adopted during 2016 and the expected impact of accounting pronouncements recently issued but not yet required to be adopted. To the extent the adoption of new accounting standards materially affect financial condition, results of operations, or liquidity, the impacts are discussed in the applicable section of this MD&A and the Notes to Unaudited Condensed Consolidated Financial Statements.



Table of Contents

## Item 1: Financial Statements

Huntington Bancshares Incorporated  
Condensed Consolidated Balance Sheets  
(Unaudited)

(dollar amounts in thousands, except number of shares)

	March 31, 2016	December 31, 2015
<b>Assets</b>		
Cash and due from banks	\$ 816,248	\$ 847,156
Interest-bearing deposits in banks	66,668	51,838
Trading account securities	45,924	36,997
Loans held for sale (includes \$364,967 and \$337,577 respectively, measured at fair value) <sup>(1)</sup>	567,664	474,621
Available-for-sale and other securities	9,319,381	8,775,441
Held-to-maturity securities	5,946,144	6,159,590
Loans and leases (includes \$39,329 and \$34,637 respectively, measured at fair value) <sup>(1)</sup>	51,539,359	50,341,099
Allowance for loan and lease losses	(613,719 )	(597,843 )
Net loans and leases	50,925,640	49,743,256
Bank owned life insurance	1,766,637	1,757,668
Premises and equipment	611,603	620,540
Goodwill	676,869	676,869
Other intangible assets	51,266	54,978
Servicing rights	168,648	189,237
Accrued income and other assets	1,682,275	1,630,110
<b>Total assets</b>	<b>\$ 72,644,967</b>	<b>\$ 71,018,301</b>
<b>Liabilities and shareholders' equity</b>		
<b>Liabilities</b>		
Deposits	\$ 55,628,842	\$ 55,294,979
Short-term borrowings	471,375	615,279
Long-term debt	7,935,412	7,041,364
Accrued expenses and other liabilities	1,451,668	1,472,073
<b>Total liabilities</b>	<b>65,487,297</b>	<b>64,423,695</b>
<b>Shareholders' equity</b>		
Preferred stock—authorized 6,617,808 shares:		
Series A, 8.50% fixed rate, non-cumulative perpetual convertible preferred stock, par value of \$0.01, and liquidation value per share of \$1,000	362,506	362,506
Series B, floating rate, non-voting, non-cumulative perpetual preferred stock, par value of \$0.01, and liquidation value per share of \$1,000	23,785	23,785
Series D, 6.25% fixed rate, non-cumulative perpetual preferred stock, par value of \$0.01, and liquidation value per share of \$1,000	386,348	—
Common stock	7,988	7,970
Capital surplus	7,050,463	7,038,502
Less treasury shares, at cost	(18,417 )	(17,932 )
Accumulated other comprehensive loss	(167,286 )	(226,158 )
Retained (deficit) earnings	(487,717 )	(594,067 )
<b>Total shareholders' equity</b>	<b>7,157,670</b>	<b>6,594,606</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 72,644,967</b>	<b>\$ 71,018,301</b>
Common shares authorized (par value of \$0.01)	1,500,000,000	1,500,000,000
Common shares issued	798,780,938	796,969,694
Common shares outstanding	796,689,077	794,928,886

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Treasury shares outstanding	2,091,861	2,040,808
Preferred shares issued	2,402,571	1,967,071
Preferred shares outstanding	798,006	398,006

(1) Amounts represent loans for which Huntington has elected the fair value option.

See Notes to Unaudited Condensed Consolidated Financial Statements

Table of Contents

Huntington Bancshares Incorporated  
Condensed Consolidated Statements of Income  
(Unaudited)  
(dollar amounts in thousands, except per share amounts)

	Three months ended March 31,	
	2016	2015
Interest and fee income:		
Loans and leases	\$463,422	\$420,614
Available-for-sale and other securities		
Taxable	39,614	47,856
Tax-exempt	13,019	9,287
Held-to-maturity securities—taxable	36,789	20,667
Other	4,407	3,672
Total interest income	557,251	502,096
Interest expense:		
Deposits	23,018	19,567
Short-term borrowings	898	542
Federal Home Loan Bank advances	69	377
Subordinated notes and other long-term debt	30,200	13,925
Total interest expense	54,185	34,411
Net interest income	503,066	467,685
Provision for credit losses	27,582	20,591
Net interest income after provision for credit losses	475,484	447,094
Service charges on deposit accounts	70,262	62,220
Cards and payment processing income	36,447	32,571
Mortgage banking income	18,543	22,961
Trust services	22,838	29,039
Insurance income	16,225	15,895
Brokerage income	15,502	15,500
Capital markets fees	13,010	13,905
Bank owned life insurance income	13,513	13,025
Gain on sale of loans	5,395	4,589
Net gains on sales of securities	—	—
Impairment losses recognized in earnings on available-for-sale securities	—	—
Other noninterest income	30,132	21,918
Total noninterest income	241,867	231,623
Personnel costs	285,397	264,916
Outside data processing and other services	61,878	50,535
Equipment	32,576	30,249
Net occupancy	31,476	31,020
Marketing	12,268	12,975
Professional services	13,538	12,727
Deposit and other insurance expense	11,208	10,167
Amortization of intangibles	3,712	10,206
Other noninterest expense	39,027	36,062
Total noninterest expense	491,080	458,857

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Income before income taxes	226,271	219,860
Provision for income taxes	54,957	54,006
Net income	171,314	165,854
Dividends on preferred shares	7,998	7,965
Net income applicable to common shares	\$163,316	\$157,889

50

---



Table of Contents

Average common shares—basic	795,755	809,778
Average common shares—diluted	808,349	823,809
Per common share:		
Net income—basic	\$0.21	\$ 0.19
Net income—diluted	0.20	0.19
Cash dividends declared	0.07	0.06
OTTI losses for the periods presented:		
Total OTTI losses	\$(3,733)	\$ —
Noncredit-related portion of loss recognized in OCI	3,733	—
Impairment losses recognized in earnings on available-for-sale securities	\$—	\$ —

See Notes to Unaudited Condensed Consolidated Financial Statements

Table of Contents

Huntington Bancshares Incorporated  
 Condensed Consolidated Statements of Comprehensive Income  
 (Unaudited)

(dollar amounts in thousands)	Three months ended	
	March 31, 2016	2015
Net income	\$171,314	\$165,854
Other comprehensive income, net of tax:		
Unrealized gains on available-for-sale and other securities:		
Non-credit-related impairment recoveries (losses) on debt securities not expected to be sold	(2,349	) 3,390
Unrealized net gains (losses) on available-for-sale and other securities arising during the period, net of reclassification for net realized gains and losses	51,551	38,953
Total unrealized gains (losses) on available-for-sale securities	49,202	42,343
Unrealized gains (losses) on cash flow hedging derivatives, net of reclassifications to income	8,829	18,214
Change in accumulated unrealized losses for pension and other post-retirement obligations	841	903
Other comprehensive income (loss), net of tax	58,872	61,460
Comprehensive income	\$230,186	\$227,314
See Notes to Unaudited Condensed Consolidated Financial Statements		

Table of Contents

Huntington Bancshares Incorporated  
Condensed Consolidated Statements of Changes in Shareholders' Equity  
(Unaudited)

	Preferred Stock						Common Stock			Treasury Stock		Accumulated Other Comprehensive Gain (Loss)	Retained Earnings (Loss)
	Series A Shares	Series A Amount	Series B Shares	Series B Amount	Series D Shares	Series D Amount	Shares	Amount	Capital Surplus	Shares	Amount		
(All amounts in thousands, except for per share amounts)													
Three months ended March 31, 2015													
Balance, beginning of period	363	\$362,507	35	\$23,785	—	\$—	813,136	\$8,131	\$7,221,745	(1,682)	\$(13,382)	\$(222,292)	\$
Net income													1
Other comprehensive income (loss)												61,460	
Repurchase of common stock							(4,949)	(49)	(51,658)				
Cash dividends declared:													
Common (\$0.06 per share)													(4)
Preferred Series A (\$21.25 per share)													(7)
Preferred Series B (\$7.38 per share)													(2)
Recognition of the fair value of share-based compensation									11,095				
Other share-based compensation activity							2,051	20	4,512				(5)
Other							11	—	72	(39)	(467)		(1)
Balance, end of period	363	\$362,507	35	\$23,785	—	\$—	810,249	\$8,102	\$7,185,766	(1,721)	\$(13,849)	\$(160,832)	\$
Three months ended March 31, 2016													
Balance, beginning of period	363	\$362,506	35	\$23,785	—	\$—	796,970	\$7,970	\$7,038,502	(2,041)	\$(17,932)	\$(226,158)	\$

Net income																					
Other comprehensive income (loss)																					58,872
Net proceeds from issuance of Series D preferred stock					400	386,348															
Cash dividends declared:																					
Common (\$0.07 per share)																					
Preferred Series A (\$21.25 per share)																					
Preferred Series B (\$8.31 per share)																					
Recognition of the fair value of share-based compensation																					11,268
Other share-based compensation activity						1,811	18				683										
Other																					
Balance, end of period	363	\$362,506	35	\$23,785	400	\$386,348	798,781	\$7,988	\$7,050,463	(2,092)	\$(18,417)	\$(167,286)	\$								

See Notes to Unaudited Condensed Consolidated Financial Statements

Table of Contents

Huntington Bancshares Incorporated  
Condensed Consolidated Statements of Cash Flows  
(Unaudited)

(dollar amounts in thousands)	Three months ended	
	2016	2015
Operating activities		
Net income	\$ 171,314	\$ 165,854
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for credit losses	27,582	20,591
Depreciation and amortization	105,103	95,664
Share-based compensation expense	11,268	11,095
Net change in:		
Trading account securities	(8,927 )	(5,435 )
Loans held for sale	(39,502 )	(198,776 )
Accrued income and other assets	(41,066 )	(58,226 )
Deferred income taxes	(4,366 )	(14,467 )
Accrued expense and other liabilities	(25,580 )	(30,674 )
Other, net	(4,036 )	(3,883 )
Net cash provided by (used for) operating activities	191,790	(18,257 )
Investing activities		
Change in interest bearing deposits in banks	(14,830 )	(9,471 )
Cash paid for acquisition of a business, net of cash received	—	(457,836 )
Proceeds from:		
Maturities and calls of available-for-sale and other securities	217,015	397,406
Maturities of held-to-maturity securities	210,606	124,631
Purchases of available-for-sale and other securities	(691,607 )	(878,256 )
Purchases of held-to-maturity securities	—	(82,557 )
Net proceeds from sales of portfolio loans	74,831	89,347
	(714,140 )	(332,637 )

Net loan and lease activity, excluding sales and purchases				
Purchases of premises and equipment	(12,157	)	(13,094	)
Proceeds from sales of other real estate	6,950		8,857	
Purchases of loans and leases	(667,031	)	(16,474	)
Other, net	920		1,278	
Net cash provided by (used for) investing activities	(1,589,443	)	(1,168,806	)
Financing activities				
Increase (decrease) in deposits	363,177		1,081,204	
Increase (decrease) in short-term borrowings	(147,339	)	(357,831	)
Net proceeds from issuance of long-term debt	1,024,068		995,610	
Maturity/redemption of long-term debt	(195,475	)	(750,076	)
Dividends paid on preferred stock	(7,998	)	(7,965	)
Dividends paid on common stock	(56,195	)	(48,738	)
Repurchases of common stock	—		(51,707	)
Proceeds from stock options exercised	1,126		3,800	
Net proceeds from issuance of preferred stock	386,348		—	
Other, net	(967	)	2,077	
Net cash provided by (used for) financing activities	1,366,745		866,374	
Increase (decrease) in cash and cash equivalents	(30,908	)	(320,689	)
Cash and cash equivalents at beginning of period	847,156		1,220,565	
Cash and cash equivalents at end of period	\$ 816,248		\$ 899,876	

Table of Contents

Supplemental disclosures:

Interest paid \$41,398 \$ 26,672

Income taxes paid (refunded) 1,051 353

Non-cash activities

Loans transferred to held-for-sale from portfolio 145,210 1,091,451

Loans transferred to portfolio from held-for-sale 9,259 1,257

Transfer of loans to OREO 6,468 6,575

See Notes to Unaudited Condensed Consolidated Financial Statements.

Table of Contents

Huntington Bancshares Incorporated  
Notes to Unaudited Condensed Consolidated Financial Statements

1. BASIS OF PRESENTATION

The accompanying Unaudited Condensed Consolidated Financial Statements of Huntington reflect all adjustments consisting of normal recurring accruals which are, in the opinion of Management, necessary for a fair presentation of the consolidated financial position, the results of operations, and cash flows for the periods presented. The year-end condensed consolidated balance sheet data was derived from audited financial statements but does not include all disclosures required by GAAP. These Unaudited Condensed Consolidated Financial Statements have been prepared according to the rules and regulations of the SEC and, therefore, certain information and footnote disclosures normally included in annual financial statements prepared in accordance with GAAP have been omitted. The Notes to Consolidated Financial Statements appearing in Huntington's 2015 Form 10-K, which include descriptions of significant accounting policies, as updated by the information contained in this report, should be read in conjunction with these interim financial statements.

For statement of cash flows purposes, cash and cash equivalents are defined as the sum of "Cash and due from banks" which includes amounts on deposit with the Federal Reserve and "Federal funds sold and securities purchased under resale agreements."

In conjunction with applicable accounting standards, all material subsequent events have been either recognized in the Unaudited Condensed Consolidated Financial Statements or disclosed in the Notes to Unaudited Condensed Consolidated Financial Statements.

Certain prior period amounts have been reclassified to conform to the current year's presentation. Specifically, Huntington reclassified servicing assets from accrued income and other assets to disclose them as a separate line item on the balance sheets. In addition, debt issuance costs were reclassified to long-term debt from accrued income and other assets as part of adopting ASU 2105-03.

2. ACCOUNTING STANDARDS UPDATE

ASU 2014-09 - Revenue from Contracts with Customers (Topic 606): The amendments in ASU 2014-09 supersede the revenue recognition requirements in Topic 605, Revenue Recognition, and most industry-specific guidance. The general principle of the amendments require an entity to recognize revenue upon the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The guidance sets forth a five step approach to be utilized for revenue recognition. The amendments were originally effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period. Subsequently, the FASB issued a one-year deferral for implementation, which results in new guidance being effective for annual and interim reporting periods beginning after December 15, 2017. The FASB, however, permitted adoption of the new guidance on the original effective date. Management is currently assessing the impact on Huntington's Consolidated Financial Statements.

ASU 2015-02 - Consolidation (Topic 810)-Amendments to the Consolidation Analysis. This Update provides a new scope exception for registered money market funds and similar unregistered money market funds, provides targeted amendments to the current consolidation guidance, and ends the deferral granted to investment companies from applying the variable interest entity accounting guidance. This amendment was effective during the current reporting period and did not have a significant impact on Huntington's Unaudited Condensed Consolidated Financial Statements.

ASU 2015-03 - Imputation of Interest (Topic 835): Simplifying the Presentation of Debt Issuance Costs. This Update was issued to simplify the presentation of debt issuance costs. The amendments require debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction to the carrying amount of that debt liability, consistent with debt discounts. The amendment was effective during the current reporting period and did not have a significant impact on Huntington's Unaudited Condensed Consolidated Financial Statements. For more information, refer to Note 8 "Long-Term Debt".

ASU 2015-10 - Technical Corrections and Improvements. This Update sets forth certain technical corrections and improvements issued in June 2015 with an objective to clarify the Accounting Standards Codification ("Codification"), correct unintended application of guidance, or make minor improvements to the ASU, among other things, requires



disclosure of fair value for non-recurring items at the relevant measurement date where the fair value is not measured at the end of the reporting period. Also, for nonrecurring measurements estimated at a date during the reporting period other than the end of the reporting period, a reporting entity is required to clearly indicate that the fair value information presented is not as of the period's end.

Table of Contents

The technical correction for fair value disclosure was effective upon issuance and did not have a significant impact on Huntington's Unaudited Condensed Consolidated Financial Statements.

ASU 2015-16 - Simplifying the Accounting for Measurement-Period Adjustments. This Update requires an acquirer to recognize adjustments to provisional amounts that are identified during the measurement period in the reporting period in which the adjustment amounts are determined. The acquirer is required to record, in the same period's financial statements, the effect on earnings of changes in depreciation, amortization, or other income effects, if any, as a result of the change to the provisional amounts, calculated as if the accounting had been completed at the acquisition date. The amendments also require an entity to present separately on the face of the income statement, or disclose in the notes, the portion of the amount recorded in current-period earnings by line item that would have been recorded in previous reporting periods if the adjustment to the provisional amounts had been recognized as of the acquisition date. This Update is effective for the current reporting period and did not have a significant impact on Huntington's Unaudited Condensed Consolidated Financial Statements.

ASU 2016-01 - Recognition and Measurement of Financial Assets and Financial Liabilities. This Update sets forth targeted improvements to GAAP including, but not limited to, requiring an entity to recognize the changes in fair value of equity investments in the income statement, requiring public business entities to use the exit price when measuring the fair value of financial instruments for financial statement disclosure purposes, eliminating certain disclosures required by existing GAAP, and providing for additional disclosures. The Update is effective for the fiscal period beginning after December 15, 2017, including interim periods within those fiscal years. A cumulative-effect adjustment to the balance sheet will be required as of the beginning of the fiscal year upon adoption. The Update is not expected to have a significant impact on Huntington's Unaudited Condensed Consolidated Financial Statements.

ASU 2016-02 - Leases. This Update sets forth a new lease accounting model for lessors and lessees. For lessees, all leases will be required to be recognized on the balance sheet by recording a right-of-use asset. Subsequent accounting for leases varies depending on whether the lease is an operating lease or a finance lease. The accounting applied by a lessor is largely unchanged from that applied under the existing guidance. The ASU requires additional qualitative and quantitative disclosures with the objective of enabling users of financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases. The Update is effective for the fiscal period beginning after December 15, 2018, with early application permitted. Management is currently assessing the impact of the new guidance on Huntington's Unaudited Condensed Consolidated Financial Statements.

ASU 2016-05 - Effect of Derivative Contract Novations on Existing Hedge Accounting Relationships. This Update provides accounting clarification for changes in the counterparty to a derivative instrument that has been designated as a qualified hedging instrument. Specifically, changes in the derivative counterparty should not, in and of itself, require de-designation of that hedging relationship provided that all other hedge accounting criteria continue to be met. This Update is effective for financial statements issued for fiscal years beginning after December 15, 2016 and interim periods within those fiscal years. Early application is permitted. An entity has an option to apply the amendments in this Update on either a prospective basis or a modified retrospective basis. Management does not believe the new guidance will have a significant impact on Huntington's Unaudited Condensed Consolidated Financial Statements.

ASU 2016-06 - Contingent Put and Call Options in Debt Instruments. This Update clarifies the requirements for assessing whether contingent call (put) options that can accelerate the payment of principal on debt instruments are clearly and closely related to their debt instruments. An entity performing the assessment set forth in this Update will be required to assess embedded call (put) options solely in accordance with the four-step decision sequence. This Update is effective for financial statements issued for fiscal years beginning after December 15, 2016 and interim periods within those fiscal years. Early adoption is permitted. An entity should apply this Update on a modified retrospective basis to existing debt instruments as of the beginning of the fiscal year for which the amendments are effective. This Update is not expected to have a significant impact on Huntington's Unaudited Condensed Consolidated Financial Statements.

ASU 2016-07 - Simplifying the Transition to the Equity Method of Accounting. This Update eliminates the requirement for the retrospective use of the equity method of accounting as a result of an increase in the level of ownership interest or degree of influence of an investor. The amendments require that the equity method investor add the cost of acquiring the additional interest in the investee to the current basis of the investor's previously held interest

and adopt the equity method of accounting as of the date the investment becomes qualified for the equity method accounting. This Update is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2016. The amendments are not expected to have a significant impact on Huntington's Unaudited Condensed Consolidated Financial Statements.

ASU 2016-09 - Improvements to Employee Share-Based Payment Accounting. This Update simplifies several aspects of the accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities, and classification in the statement of cash flows. The amendments, among other things, require all tax

Table of Contents

benefits and tax deficiencies related to share-based award to be recognized in the income statement. Other changes include an election related to the accounting for forfeitures, changes to the cash flow statement presentation for excess tax benefits, as well as for cash paid by an employer when directly withholding shares for tax withholding purposes. The amendments are effective for annual periods beginning after December 15, 2016, and interim periods within those annual periods. Early adoption is permitted for any entity in any interim or annual period. Management is currently assessing the impact of this Update on Huntington's Unaudited Condensed Consolidated Financial Statements.

**3. PENDING ACQUISITION OF FIRSTMERIT CORPORATION**

On January 26, 2016, Huntington announced the signing of a definitive merger agreement under which Ohio-based FirstMerit Corporation, the parent company of FirstMerit Bank, will merge into Huntington in a stock and cash transaction valued at approximately \$3.4 billion based on the closing stock price on the day preceding the announcement. FirstMerit Corporation is a diversified financial services company headquartered in Akron, Ohio, which reported assets of approximately \$25.5 billion based on their December 31, 2015 balance sheet.

Under the terms of the agreement, shareholders of FirstMerit Corporation will receive 1.72 shares of Huntington common stock, and \$5.00 in cash, for each share of FirstMerit Corporation common stock. The transaction is expected to be completed in the 2016 third quarter, subject to the satisfaction of customary closing conditions, including regulatory approvals and the approval of the shareholders of Huntington and FirstMerit Corporation.

**4. LOANS / LEASES AND ALLOWANCE FOR CREDIT LOSSES**

Loans and leases for which Huntington has the intent and ability to hold for the foreseeable future, or until maturity or payoff, are classified in the Unaudited Condensed Consolidated Balance Sheets as loans and leases. Except for loans which are accounted for at fair value, loans are carried at the principal amount outstanding, net of unamortized premiums and discounts and deferred loan fees and costs, which resulted in a net premium of \$272 million and \$262 million at March 31, 2016 and December 31, 2015, respectively.

**Loan and Lease Portfolio Composition**

The following table provides a detailed listing of Huntington's loan and lease portfolio at March 31, 2016 and December 31, 2015:

(dollar amounts in thousands)	March 31, 2016	December 31, 2015
Loans and leases:		
Commercial and industrial	\$21,253,692	\$20,559,834
Commercial real estate	5,281,810	5,268,651
Automobile	9,919,921	9,480,678
Home equity	8,422,439	8,470,482
Residential mortgage	6,081,984	5,998,400
Other consumer	579,513	563,054
Loans and leases	51,539,359	50,341,099
Allowance for loan and lease losses	(613,719 )	(597,843 )
Net loans and leases	\$50,925,640	\$49,743,256

As shown in the table above, the primary loan and lease portfolios are: C&I, CRE, automobile, home equity, residential mortgage, and other consumer. For ACL purposes, these portfolios are further disaggregated into classes. The classes within each portfolio are as follows:

Table of Contents

Portfolio	Class
Commercial and industrial	Owner occupied
	Purchased credit-impaired
	Other commercial and industrial
Commercial real estate	Retail properties
	Multi-family
	Office
	Industrial and warehouse
	Purchased credit-impaired
	Other commercial real estate
Automobile	NA (1)
Home equity	Secured by first-lien
	Secured by junior-lien
Residential mortgage	Residential mortgage
	Purchased credit-impaired
Other consumer	Other consumer
	Purchased credit-impaired

(1) Not applicable. The automobile loan portfolio is not further segregated into classes.

Table of Contents

## Loan Purchases and Sales

The following table summarizes significant portfolio loan purchase and sale activity for the three-month periods ended March 31, 2016 and 2015. The table below excludes mortgage loans originated for sale.

(dollar amounts in thousands)	Commercial and Industrial	Commercial Real Estate	Automobile	Home Equity	Residential Mortgage	Other Consumer	Total
Portfolio loans and leases purchased or transferred from held for sale during the:							
Three-month period ended March 31, 2016	\$ 664,887	\$ —	—	\$ —	\$ 2,144	\$ —	—\$667,031
Three-month period ended March 31, 2015	12,591	—	—	—	3,883	—	16,474
Portfolio loans and leases sold or transferred to loans held for sale during the:							
Three-month period ended March 31, 2016	\$ 144,519	\$ —	—	\$ —	\$ —	\$ —	—\$144,519
Three-month period ended March 31, 2015	85,700	—	1,061,859 (1)	—	—	—	1,147,559

(1) Reflects the transfer of approximately \$1.0 billion automobile loans to loans held-for-sale at March 31, 2015.

## NALs and Past Due Loans

Loans are considered past due when the contractual amounts due with respect to principal and interest are not received within 30 days of the contractual due date.

Any loan in any portfolio may be placed on nonaccrual status prior to the policies described below when collection of principal or interest is in doubt. When a borrower with debt is discharged in a Chapter 7 bankruptcy and not reaffirmed by the borrower, the loan is determined to be collateral dependent and placed on nonaccrual status.

All classes within the C&I and CRE portfolios (except for purchased credit-impaired loans) are placed on nonaccrual status at 90-days past due. Residential mortgage loans are placed on nonaccrual status at 150-days past due, with the exception of residential mortgages guaranteed by government organizations. First-lien home equity loans are placed on nonaccrual status at 150-days past due. Junior-lien home equity loans are placed on nonaccrual status at the earlier of 120-days past due or when the related first-lien loan has been identified as nonaccrual. Automobile and other consumer loans are generally charged-off when the loan is 120-days past due.

For all classes within all loan portfolios, when a loan is placed on nonaccrual status, any accrued interest income is reversed with current year accruals charged to interest income, and prior year amounts are recognized as a credit loss.

For all classes within all loan portfolios, cash receipts received on NALs are applied entirely against principal until the loan or lease has been collected in full, after which time any additional cash receipts are recognized as interest income. However, for secured non-reaffirmed debt in a Chapter 7 bankruptcy, payments are applied to principal and interest when the borrower has demonstrated a capacity to continue payment of the debt and collection of the debt is reasonably assured. For unsecured non-reaffirmed debt in a Chapter 7 bankruptcy where the carrying value has been fully charged-off, payments are recorded as loan recoveries.

Regarding all classes within the C&I and CRE portfolios, the determination of a borrower's ability to make the required principal and interest payments is based on an examination of the borrower's current financial statements, industry, management capabilities, and other qualitative measures. For all classes within the consumer loan portfolio, the determination of a borrower's ability to make the required principal and interest payments is based on multiple factors, including number of days past due and, in some instances, an evaluation of the borrower's financial condition. When, in Management's judgment, the borrower's ability to make required principal and interest payments resumes and collectability is no longer in doubt, supported by sustained repayment history, the loan or lease is returned to accrual status. For these loans that have been returned to accrual status, cash receipts are applied according to the contractual terms of the loan.

Table of Contents

The following table presents NALs by loan class at March 31, 2016 and December 31, 2015:

(dollar amounts in thousands)	March 31, 2016	December 31, 2015
Commercial and industrial:		
Owner occupied	\$ 28,202	\$ 35,481
Other commercial and industrial	279,622	139,714
Total commercial and industrial	307,824	175,195
Commercial real estate:		
Retail properties	4,087	7,217
Multi-family	4,501	5,819
Office	17,495	10,495
Industrial and warehouse	1,794	2,202
Other commercial real estate	2,924	3,251
Total commercial real estate	30,801	28,984
Automobile	7,598	6,564
Home equity:		
Secured by first-lien	35,101	35,389
Secured by junior-lien	27,107	30,889
Total home equity	62,208	66,278
Residential mortgage	90,303	94,560
Other consumer	—	—
Total nonaccrual loans	\$ 498,734	\$ 371,581

The following table presents an aging analysis of loans and leases, including past due loans, by loan class at March 31, 2016 and December 31, 2015: (1)

(dollar amounts in thousands)	March 31, 2016				Current	Total Loans and Leases	90 or more days past due and accruing
	Past Due						
	30-59 Days	60-89 Days	90 or more days	Total			
Commercial and industrial:							
Owner occupied	\$ 2,841	\$ 1,399	\$ 10,952	\$ 15,192	\$ 3,991,359	\$ 4,006,551	\$ —
Purchased credit-impaired	6	69	4,459	4,534	10,066	14,600	4,459 (2)
Other commercial and industrial	39,246	31,255	41,679	112,180	17,120,361	17,232,541	3,573 (3)
Total commercial and industrial	42,093	32,723	57,090	131,906	21,121,786	21,253,692	8,032
Commercial real estate:							
Retail properties	204	530	2,782	3,516	1,570,318	1,573,834	—
Multi-family	624	567	1,811	3,002	1,085,120	1,088,122	—
Office	—	182	3,003	3,185	859,000	862,185	—
Industrial and warehouse	120	—	994	1,114	400,263	401,377	—
Purchased credit-impaired	—	—	12,694	12,694	—	12,694	12,694 (2)
Other commercial real estate	249	278	2,433	2,960	1,340,638	1,343,598	—
Total commercial real estate	1,197	1,557	23,717	26,471	5,255,339	5,281,810	12,694
Automobile	54,220	10,205	5,291	69,716	9,850,205	9,919,921	5,064
Home equity:							

Table of Contents

Secured by first-lien	11,570	5,148	25,854	42,572	5,146,801	5,189,373	4,606
Secured by junior-lien	14,156	8,025	25,066	47,247	3,185,819	3,233,066	3,965
Total home equity	25,726	13,173	50,920	89,819	8,332,620	8,422,439	8,571
Residential mortgage:							
Residential mortgage	85,460	31,460	116,358	233,278	5,847,214	6,080,492	69,583 (4)
Purchased credit-impaired	—	—	—	—	1,492	1,492	—
Total residential mortgage	85,460	31,460	116,358	233,278	5,848,706	6,081,984	69,583
Other consumer:							
Other consumer	4,987	1,393	1,868	8,248	571,226	579,474	1,868
Purchased credit-impaired	—	—	—	—	39	39	—
Total other consumer	4,987	1,393	1,868	8,248	571,265	579,513	1,868
Total loans and leases	\$213,683	\$90,511	\$255,244	\$559,438	\$50,979,921	\$51,539,359	\$105,812

(dollar amounts in thousands)	December 31, 2015			Total	Current	Total Loans and Leases	90 or more days past due and accruing
	Past Due						
	30-59 Days	60-89 Days	90 or more days				
Commercial and industrial:							
Owner occupied	\$11,947	\$ 3,613	\$ 13,793	\$29,353	\$3,983,447	\$4,012,800	\$ —
Purchased credit-impaired	292	1,436	5,949	7,677	13,340	21,017	5,949 (2)
Other commercial and industrial	32,476	8,531	27,236	68,243	16,457,774	16,526,017	2,775 (3)
Total commercial and industrial	44,715	13,580	46,978	105,273	20,454,561	20,559,834	8,724
Commercial real estate:							
Retail properties	1,823	195	3,637	5,655	1,501,054	1,506,709	—
Multi family	961	1,137	2,691	4,789	1,073,429	1,078,218	—
Office	5,022	256	3,016	8,294	886,331	894,625	—
Industrial and warehouse	93	—	373	466	503,701	504,167	—
Purchased credit-impaired	102	3,818	9,549	13,469	289	13,758	9,549 (2)
Other commercial real estate	1,231	315	2,400	3,946	1,267,228	1,271,174	—
Total commercial real estate	9,232	5,721	21,666	36,619	5,232,032	5,268,651	9,549
Automobile	69,553	14,965	7,346	91,864	9,388,814	9,480,678	7,162
Home equity							
Secured by first-lien	18,349	7,576	26,304	52,229	5,139,256	5,191,485	4,499
Secured by junior-lien	18,128	9,329	29,996	57,453	3,221,544	3,278,997	4,545
Total home equity	36,477	16,905	56,300	109,682	8,360,800	8,470,482	9,044
Residential mortgage							
Residential mortgage	102,670	34,298	119,354	256,322	5,740,624	5,996,946	69,917 (5)
Purchased credit-impaired	103	—	—	103	1,351	1,454	—
Total residential mortgage	102,773	34,298	119,354	256,425	5,741,975	5,998,400	69,917
Other consumer							



Table of Contents

Other consumer	6,469	1,852	1,395	9,716	553,286	563,002	1,394
Purchased credit-impaired	—	—	—	—	52	52	—
Total other consumer	6,469	1,852	1,395	9,716	553,338	563,054	1,394
Total loans and leases	\$269,219	\$87,321	\$253,039	\$609,579	\$49,731,520	\$50,341,099	\$105,790

(1) NALs are included in this aging analysis based on the loan's past due status.

(2) Amounts represent accruing purchased impaired loans related to acquisitions. Under the applicable accounting guidance (ASC 310-30), the loans were recorded at fair value upon acquisition and remain in accruing status.

(3) Amounts include Huntington Technology Finance administrative lease delinquencies.

(4) Includes \$58 million guaranteed by the U.S. government.

(5) Includes \$56 million guaranteed by the U.S. government.

#### Allowance for Credit Losses

Huntington maintains two reserves, both of which reflect Management's judgment regarding the appropriate level necessary to absorb credit losses inherent in our loan and lease portfolio: the ALLL and the AULC. Combined, these reserves comprise the total ACL. The determination of the ACL requires significant estimates, including the timing and amounts of expected future cash flows on impaired loans and leases, consideration of current economic conditions, and historical loss experience pertaining to pools of homogeneous loans and leases, all of which may be susceptible to change.

The appropriateness of the ACL is based on Management's current judgments about the credit quality of the loan portfolio. These judgments consider on-going evaluations of the loan and lease portfolio, including such factors as the differing economic risks associated with each loan category, the financial condition of specific borrowers, the level of delinquent loans, the value of any collateral and, where applicable, the existence of any guarantees or other documented support. Further, Management evaluates the impact of changes in interest rates and overall economic conditions on the ability of borrowers to meet their financial obligations when quantifying our exposure to credit losses and assessing the appropriateness of our ACL at each reporting date. In addition to general economic conditions and the other factors described above, additional factors also considered include: the impact of increasing or decreasing residential real estate values; the diversification of CRE loans; the development of new or expanded Commercial business segments such as healthcare, ABL, and energy, and the overall condition of the manufacturing industry. Management's determinations regarding the appropriateness of the ACL are reviewed and approved by the Company's board of directors.

The ALLL consists of two components: (1) the transaction reserve, which includes a loan level allocation, specific reserves related to loans considered to be impaired, and loans involved in troubled debt restructurings, and (2) the general reserve. The transaction reserve component includes both (1) an estimate of loss based on pools of commercial and consumer loans and leases with similar characteristics and (2) an estimate of loss based on an impairment review of each impaired C&I and CRE loan where obligor balance is greater than \$1 million. For the C&I and CRE portfolios, the estimate of loss based on pools of loans and leases with similar characteristics is made by applying a PD factor and a LGD factor to each individual loan based on a regularly updated loan grade, using a standardized loan grading system. The PD factor and an LGD factor are determined for each loan grade using statistical models based on historical performance data. The PD factor considers on-going reviews of the financial performance of the specific borrower, including cash flow, debt-service coverage ratio, earnings power, debt level, and equity position, in conjunction with an assessment of the borrower's industry and future prospects. The LGD factor considers analysis of the type of collateral and the relative LTV ratio. These reserve factors are developed and updated periodically based on credit migration models that track historical movements of loans between loan ratings over time and a combination of long-term average loss experience of our own portfolio and external industry data.

In the case of other homogeneous portfolios, such as automobile loans, home equity loans, and residential mortgage loans, the determination of the transaction reserve also incorporates PD and LGD factors. The estimate of loss is based on pools of loans and leases with similar characteristics. The PD factor considers current credit scores unless the account is delinquent, in which case a higher PD factor is used. The credit score provides a basis for understanding the borrower's past and current payment performance, and this information is used to estimate expected losses over the emergence period. The performance of first-lien loans ahead of our junior-lien loans is available to use as part of our

updated score process. The LGD factor considers analysis of the type of collateral and the relative LTV ratio. Credit scores, models, analyses, and other factors used to determine both the PD and LGD factors are updated frequently to capture the recent behavioral characteristics of the subject portfolios, as well as any changes in loss mitigation or credit origination strategies, and adjustments to the reserve factors are made as required.

Table of Contents

The general reserve consists of our risk-profile reserve components, which includes items unique to our structure, policies, processes, and portfolio composition, as well as qualitative measurements and assessments of the loan portfolios including, but not limited to, management quality, concentrations, portfolio composition, industry comparisons, and internal review functions.

The estimate for the AULC is determined using the same procedures and methodologies as used for the ALLL. The loss factors used in the AULC are the same as the loss factors used in the ALLL while also considering a historical utilization of unused commitments. The AULC is reflected in accrued expenses and other liabilities in the Unaudited Condensed Consolidated Balance Sheet.

The ACL is increased through a provision for credit losses that is charged to earnings, based on Management's quarterly evaluation of the factors previously mentioned, and is reduced by charge-offs, net of recoveries, and the ACL associated with securitized or sold loans.

The following table presents ALLL and AULC activity by portfolio segment for the three-month periods ended March 31, 2016 and 2015:

(dollar amounts in thousands)	Commercial and Industrial	Commercial Real Estate	Automobile	Home Equity	Residential Mortgage	Other Consumer	Total
Three-month period ended March 31, 2016:							
ALLL balance, beginning of period	\$ 298,746	\$ 100,007	\$ 49,504	\$ 83,671	\$ 41,646	\$ 24,269	\$ 597,843
Loan charge-offs	(16,823 )	(12,126 )	(11,486 )	(7,710 )	(2,760 )	(8,787 )	(59,692 )
Recoveries of loans previously charged-off	10,309	29,602	4,716	4,029	1,113	1,371	51,140
Provision (reduction in allowance) for loan and lease losses	28,135	(15,409 )	5,298	(1,888 )	753	7,449	24,338
Write-downs of loans sold or transferred to loans held for sale	—	—	—	—	90	—	90
ALLL balance, end of period	\$ 320,367	\$ 102,074	\$ 48,032	\$ 78,102	\$ 40,842	\$ 24,302	\$ 613,719
AULC balance, beginning of period	\$ 55,886	\$ 7,562	\$ —	\$ 2,068	\$ 18	\$ 6,547	\$ 72,081
Provision for (reduction in allowance) unfunded loan commitments and letters of credit	2,499	(75 )	—	42	2	776	3,244
AULC balance, end of period	\$ 58,385	\$ 7,487	\$ —	\$ 2,110	\$ 20	\$ 7,323	\$ 75,325
ACL balance, end of period	\$ 378,752	\$ 109,561	\$ 48,032	\$ 80,212	\$ 40,862	\$ 31,625	\$ 689,044
(dollar amounts in thousands)	Commercial and Industrial	Commercial Real Estate	Automobile	Home Equity	Residential Mortgage	Other Consumer	Total
Three-month period ended March 31, 2015:							
ALLL balance, beginning of period	\$ 286,995	\$ 102,839	\$ 33,466	\$ 96,413	\$ 47,211	\$ 38,272	\$ 605,196
Loan charge-offs	(24,612 )	(2,013 )	(8,103 )	(8,586 )	(4,863 )	(6,898 )	(55,075 )
Recoveries of loans previously charged-off	13,209	6,025	3,855	3,961	2,047	1,546	30,643
Provision for (reduction in allowance) loan and lease losses	8,981	(6,099 )	10,200	18,492	10,985	(15,904 )	26,655
Allowance for loans sold or transferred to loans held for sale	—	—	(2,293 )	—	—	—	(2,293 )
ALLL balance, end of period	\$ 284,573	\$ 100,752	\$ 37,125	\$ 110,280	\$ 55,380	\$ 17,016	\$ 605,126
	\$ 48,988	\$ 6,041	\$ —	\$ 1,924	\$ 8	\$ 3,845	\$ 60,806

AULC balance, beginning of period

Provision for (reduction in allowance) unfunded loan commitments and letters of credit	(6,673 )	(510 )	—	715	1	403	(6,064 )
--	----------	--------	---	-----	---	-----	----------

AULC balance, end of period	\$ 42,315	\$ 5,531	\$ —	\$ 2,639	\$ 9	\$ 4,248	\$ 54,742
-----------------------------	-----------	----------	------	----------	------	----------	-----------

ACL balance, end of period	\$ 326,888	\$ 106,283	\$ 37,125	\$ 112,919	\$ 55,389	\$ 21,264	\$ 659,868
----------------------------	------------	------------	-----------	------------	-----------	-----------	------------

Any loan in any portfolio may be charged-off prior to the policies described below if a loss confirming event has occurred. Loss confirming events include, but are not limited to, bankruptcy (unsecured), continued delinquency, foreclosure, or receipt of an asset valuation indicating a collateral deficiency and that asset is the sole source of repayment. Additionally, discharged, collateral dependent non-reaffirmed debt in Chapter 7 bankruptcy filings will result in a charge-off to estimated collateral value, less anticipated selling costs.

C&I and CRE loans are either fully or partially charged-off at 90-days past due. Automobile loans and other consumer loans are charged-off at 120-days past due. First-lien and junior-lien home equity loans are charged-off to the estimated fair

Table of Contents

value of the collateral, less anticipated selling costs, at 150-days past due and 120-days past due, respectively. Residential mortgages are charged-off to the estimated fair value of the collateral, less anticipated selling costs, at 150-days past due.

**Credit Quality Indicators**

To facilitate the monitoring of credit quality for C&I and CRE loans, and for purposes of determining an appropriate ACL level for these loans, Huntington utilizes the following categories of credit grades:

Pass - Higher quality loans that do not fit any of the other categories described below.

OLEM - The credit risk may be relatively minor yet represent a risk given certain specific circumstances. If the potential weaknesses are not monitored or mitigated, the loan may weaken or the collateral may be inadequate to protect Huntington's position in the future. For these reasons, Huntington considers the loans to be potential problem loans.

Substandard - Inadequately protected loans by the borrower's ability to repay, equity, and/or the collateral pledged to secure the loan. These loans have identified weaknesses that could hinder normal repayment or collection of the debt. It is likely Huntington will sustain some loss if any identified weaknesses are not mitigated.

Doubtful - Loans that have all of the weaknesses inherent in those loans classified as Substandard, with the added elements of the full collection of the loan is improbable and that the possibility of loss is high.

The categories above, which are derived from standard regulatory rating definitions, are assigned upon initial approval of the loan or lease and subsequently updated as appropriate.

Commercial loans categorized as OLEM, Substandard, or Doubtful are considered Criticized loans. Commercial loans categorized as Substandard or Doubtful are also considered Classified loans.

For all classes within all consumer loan portfolios, each loan is assigned a specific PD factor that is partially based on the borrower's most recent credit bureau score, which we update quarterly. A credit bureau score is a credit score developed by Fair Isaac Corporation based on data provided by the credit bureaus. The credit bureau score is widely accepted as the standard measure of consumer credit risk used by lenders, regulators, rating agencies, and consumers. The higher the credit bureau score, the higher likelihood of repayment and therefore, an indicator of higher credit quality.

Huntington assesses the risk in the loan portfolio by utilizing numerous risk characteristics. The classifications described above, and also presented in the table below, represent one of those characteristics that are closely monitored in the overall credit risk management processes.

The following table presents each loan and lease class by credit quality indicator at March 31, 2016 and December 31, 2015:

(dollar amounts in thousands)	March 31, 2016				
	Credit Risk Profile by UCS Classification				
	Pass	OLEM	Substandard	Doubtful	Total
<b>Commercial and industrial:</b>					
Owner occupied	\$3,747,191	\$85,644	\$ 173,241	\$ 475	\$4,006,551
Purchased credit-impaired	3,013	670	10,917	—	14,600
Other commercial and industrial	16,138,472	308,603	778,423	7,043	17,232,541
<b>Total commercial and industrial</b>	<b>19,888,676</b>	<b>394,917</b>	<b>962,581</b>	<b>7,518</b>	<b>21,253,692</b>
<b>Commercial real estate:</b>					
Retail properties	1,555,093	8,240	10,501	—	1,573,834
Multi-family	1,042,495	28,005	17,218	404	1,088,122
Office	806,473	15,129	40,161	422	862,185
Industrial and warehouse	376,898	20,588	3,837	54	401,377
Purchased credit-impaired	7,115	447	5,132	—	12,694
Other commercial real estate	1,308,447	3,622	30,898	631	1,343,598
<b>Total commercial real estate</b>	<b>5,096,521</b>	<b>76,031</b>	<b>107,747</b>	<b>1,511</b>	<b>5,281,810</b>

## Credit Risk Profile by FICO Score (1)

750+      650-749 <650      Other (2) Total

65

---

Table of Contents

Automobile	4,894,441	3,618,491	1,140,522	266,467	9,919,921
Home equity:					
Secured by first-lien	3,346,422	1,463,054	264,024	115,873	5,189,373
Secured by junior-lien	1,812,484	1,018,134	309,979	92,469	3,233,066
Total home equity	5,158,906	2,481,188	574,003	208,342	8,422,439
Residential mortgage:					
Residential mortgage	3,652,557	1,790,319	550,229	87,387	6,080,492
Purchased credit-impaired	278	737	477	—	1,492
Total residential mortgage	3,652,835	1,791,056	550,706	87,387	6,081,984
Other consumer:					
Other consumer	216,875	263,341	54,790	44,468	579,474
Purchased credit-impaired	—	39	—	—	39
Total other consumer	\$216,875	\$263,380	\$54,790	\$44,468	\$579,513

	December 31, 2015				
	Credit Risk Profile by UCS Classification				
(dollar amounts in thousands)	Pass	OLEM	Substandard	Doubtful	Total
Commercial and industrial:					
Owner occupied	\$3,731,113	\$114,490	\$165,301	\$1,896	\$4,012,800
Purchased credit-impaired	3,051	674	15,661	1,631	21,017
Other commercial and industrial	15,523,625	284,175	714,615	3,602	16,526,017
Total commercial and industrial	19,257,789	399,339	895,577	7,129	20,559,834
Commercial real estate:					
Retail properties	1,473,014	10,865	22,830	—	1,506,709
Multi-family	1,029,138	28,862	19,898	320	1,078,218
Office	822,824	35,350	36,011	440	894,625
Industrial and warehouse	493,402	259	10,450	56	504,167
Purchased credit-impaired	7,194	397	6,167	—	13,758
Other commercial real estate	1,240,482	4,054	25,811	827	1,271,174
Total commercial real estate	5,066,054	79,787	121,167	1,643	5,268,651

	Credit Risk Profile by FICO Score (1)				
	750+	650-749	<650	Other (2)	Total
Automobile	4,680,684	3,454,585	1,086,914	258,495	9,480,678
Home equity:					
Secured by first-lien	3,369,657	1,441,574	258,328	121,926	5,191,485
Secured by junior-lien	1,841,084	1,024,851	323,998	89,064	3,278,997
Total home equity	5,210,741	2,466,425	582,326	210,990	8,470,482
Residential mortgage:					
Residential mortgage	3,563,683	1,813,002	567,688	52,573	5,996,946
Purchased credit-impaired	381	777	296	—	1,454
Total residential mortgage	3,564,064	1,813,779	567,984	52,573	5,998,400
Other consumer:					
Other consumer	233,969	269,694	49,650	9,689	563,002
Purchased credit-impaired	—	52	—	—	52
Total other consumer	\$233,969	\$269,746	\$49,650	\$9,689	\$563,054





Table of Contents

(1) Reflects most recent customer credit scores.

(2) Reflects deferred fees and costs, loans in process, loans to legal entities, etc.

**Impaired Loans**

For all classes within the C&I and CRE portfolios, all loans with an obligor balance of \$1 million or greater are considered for individual evaluation on a quarterly basis for impairment. Generally, consumer loans within any class are not individually evaluated on a regular basis for impairment. However, certain home equity and residential mortgage loans are measured for impairment based on the underlying collateral value. All TDRs, regardless of the outstanding balance amount, are also considered to be impaired. Loans acquired with evidence of deterioration of credit quality since origination for which it is probable at acquisition that all contractually required payments will not be collected are also considered to be impaired.

Once a loan has been identified for an assessment of impairment, the loan is considered impaired when, based on current information and events, it is probable that all amounts due according to the contractual terms of the loan agreement will not be collected. This determination requires significant judgment and use of estimates, and the eventual outcome may differ significantly from those estimates.

When a loan in any class has been determined to be impaired, the amount of the impairment is measured using the present value of expected future cash flows discounted at the loan's effective interest rate or, as a practical expedient, the observable market price of the loan, or the fair value of the collateral, less anticipated selling costs, if the loan is collateral dependent. When the present value of expected future cash flows is used, the effective interest rate is the original contractual interest rate of the loan adjusted for any premium, discount, fees, or costs. A specific reserve is established as a component of the ALLL when a commercial loan has been determined to be impaired. Subsequent to the initial measurement of impairment, if there is a significant change to the impaired loan's expected future cash flows, or if actual cash flows are significantly different from the cash flows previously estimated, Huntington recalculates the impairment and appropriately adjusts the specific reserve. Similarly, if Huntington measures impairment based on the observable market price of an impaired loan or the fair value of the collateral of an impaired collateral dependent loan, Huntington will adjust the specific reserve.

When a loan within any class is impaired, the accrual of interest income is discontinued unless the receipt of principal and interest is no longer in doubt. Interest income on TDRs is accrued when all principal and interest is expected to be collected under the post-modification terms. Cash receipts received on nonaccruing impaired loans within any class are generally applied entirely against principal until the loan has been collected in full (including already charged-off portion), after which time any additional cash receipts are recognized as interest income. Cash receipts received on accruing impaired loans within any class are applied in the same manner as accruing loans that are not considered impaired.

The following tables present the balance of the ALLL attributable to loans by portfolio segment individually and collectively evaluated for impairment and the related loan and lease balance at March 31, 2016 and December 31, 2015:

(dollar amounts in thousands)	Commercial and Industrial	Commercial Real Estate	Automobile	Home Equity	Residential Mortgage	Other Consumer	Total
ALL at March 31, 2016:							
Portion of ALLL balance:							
Attributable to purchased credit-impaired loans	\$799	\$—	\$—	\$—	\$—	\$—	\$799
Attributable to loans individually evaluated for impairment	24,557	7,180	1,853	13,894	16,335	340	64,159
Attributable to loans collectively evaluated for impairment	295,011	94,894	46,179	64,208	24,507	23,962	548,761
Total ALLL balance	\$320,367	\$102,074	\$48,032	\$78,102	\$40,842	\$24,302	\$613,719

Loan and Lease Ending Balances at  
March 31, 2016:

Portion of loan and lease  
ending balance:

Attributable to purchased credit-impaired loans	\$ 14,600	\$ 12,694	\$—	\$—	\$ 1,492	\$ 39	\$ 28,825
Individually evaluated for impairment	587,810	139,938	33,264	251,194	357,565	4,959	1,374,730
Collectively evaluated for impairment	20,651,282	5,129,178	9,886,657	8,171,245	5,722,927	574,515	50,135,804
Total loans and leases evaluated for impairment	\$ 21,253,692	\$ 5,281,810	\$ 9,919,921	\$ 8,422,439	\$ 6,081,984	\$ 579,513	\$ 51,539,359

Table of Contents

(dollar amounts in thousands)	Commercial and Industrial	Commercial Real Estate	Automobile	Home Equity	Residential Mortgage	Other Consumer	Total
ALLL at December 31, 2015							
Portion of ALLL balance:							
Attributable to purchased credit-impaired loans	\$2,602	\$—	\$—	\$—	\$127	\$—	\$2,729
Attributable to loans individually evaluated for impairment	19,314	8,114	1,779	16,242	16,811	176	62,436
Attributable to loans collectively evaluated for impairment	276,830	91,893	47,725	67,429	24,708	24,093	532,678
Total ALLL balance:	\$298,746	\$100,007	\$49,504	\$83,671	\$41,646	\$24,269	\$597,843
Loan and Lease Ending Balances at December 31, 2015							
Portion of loan and lease ending balances:							
Attributable to purchased credit-impaired loans	\$21,017	\$13,758	\$—	\$—	\$1,454	\$52	\$36,281
Individually evaluated for impairment	481,033	144,977	31,304	248,839	366,995	4,640	1,277,788
Collectively evaluated for impairment	20,057,784	5,109,916	9,449,374	8,221,643	5,629,951	558,362	49,027,030
Total loans and leases evaluated for impairment	\$20,559,834	\$5,268,651	\$9,480,678	\$8,470,482	\$5,998,400	\$563,054	\$50,341,099

The following tables present by class the ending, unpaid principal balance, and the related ALLL, along with the average balance and interest income recognized only for loans and leases individually evaluated for impairment and purchased credit-impaired loans: (1), (2)

(dollar amounts in thousands)	March 31, 2016			Three months ended March 31, 2016	
	Ending Balance	Unpaid Principal Balance (5)	Related Allowance	Average Balance	Interest Income Recognized
With no related allowance recorded:					
Commercial and industrial:					
Owner occupied	\$40,757	\$47,876	\$—	\$50,604	\$291
Purchased credit-impaired	—	—	—	—	—
Other commercial and industrial	240,790	243,042	—	210,540	942
Total commercial and industrial	281,547	290,918	—	261,144	1,233
Commercial real estate:					
Retail properties	31,499	32,517	—	36,673	485
Multi-family	20,325	20,325	—	6,775	57
Office	16,360	30,330	—	10,671	141
Industrial and warehouse	—	—	—	1,143	19
Purchased credit-impaired	12,694	53,108	—	13,226	867
Other commercial real estate	6,479	6,645	—	3,319	47
Total commercial real estate	87,357	142,925	—	71,807	1,616

Residential mortgage:					
Residential mortgage	—	—	—	—	—
Purchased credit-impaired	1,492	2,074	—	1,473	2
Total residential mortgage	1,492	2,074	—	1,473	2
Other consumer					
Other consumer	—	—	—	—	—
Purchased credit-impaired	39	96	—	45	102
Total other consumer	\$39	\$ 96	\$	—\$45	\$ 102

With an allowance recorded:

68

---

Table of Contents

Commercial and industrial: (3)					
Owner occupied	\$66,342	\$74,899	\$4,086	\$57,815	\$584
Purchased credit-impaired	14,600	22,636	799	17,808	997
Other commercial and industrial	239,921	267,857	20,471	188,461	1,505
Total commercial and industrial	320,863	365,392	25,356	264,084	3,086
Commercial real estate: (4)					
Retail properties	7,128	8,038	252	8,385	84
Multi-family	16,284	18,663	1,441	28,461	297
Office	11,798	14,949	1,496	11,727	52
Industrial and warehouse	3,108	3,642	259	6,411	20
Purchased credit-impaired	—	—	—	—	—
Other commercial real estate	26,957	30,472	3,732	24,873	305
Total commercial real estate	65,275	75,764	7,180	79,857	758
Automobile	33,264	33,962	1,853	32,284	578
Home equity:					
Secured by first-lien	55,830	59,880	4,294	54,251	500
Secured by junior-lien	195,364	226,846	9,600	195,765	2,468
Total home equity	251,194	286,726	13,894	250,016	2,968
Residential mortgage (6):					
Residential mortgage	357,565	399,284	16,335	362,280	3,036
Purchased credit-impaired	—	—	—	—	—
Total residential mortgage	357,565	399,284	16,335	362,280	3,036
Other consumer:					
Other consumer	4,959	4,979	340	4,799	66
Purchased credit-impaired	—	—	—	—	—
Total other consumer	\$4,959	\$4,979	\$340	\$4,799	\$66

(dollar amounts in thousands)	December 31, 2015			Three months ended March 31, 2015	
	Ending Balance	Unpaid Principal Balance (5)	Related Allowance	Average Balance	Interest Income Recognized
With no related allowance recorded:					
Commercial and industrial:					
Owner occupied	\$57,832	\$65,812	\$	—\$12,264	\$74
Purchased credit-impaired	—	—	—	—	—
Other commercial and industrial	197,969	213,739	—	41,552	338
Total commercial and industrial	255,801	279,551	—	53,816	412
Commercial real estate:					
Retail properties	42,009	54,021	—	57,556	496
Multi-family	—	—	—	—	—
Office	9,030	12,919	—	1,680	31
Industrial and warehouse	1,720	1,741	—	526	7
Purchased credit-impaired	13,758	55,358	—	36,857	1,925
Other commercial real estate	1,743	1,775	—	4,354	46
Total commercial real estate	68,260	125,814	—	100,973	2,505
Other consumer:					
Purchased credit-impaired	52	101	—	—	—



Table of Contents

Total other consumer	\$52	\$101	\$—	\$—	\$—
With an allowance recorded:					
Commercial and industrial: (3)					
Owner occupied	\$54,092	\$62,527	\$4,171	\$50,705	\$440
Purchased credit-impaired	21,017	30,676	2,602	22,303	1,164
Other commercial and industrial	171,140	181,000	15,143	148,098	1,036
Total commercial and industrial	246,249	274,203	21,916	221,106	2,640
Commercial real estate: (4)					
Retail properties	9,096	11,121	1,190	40,572	363
Multi-family	34,349	37,208	1,593	15,625	170
Office	14,365	17,350	1,177	50,628	563
Industrial and warehouse	9,721	10,550	1,540	7,949	82
Purchased credit-impaired	—	—	—	—	—
Other commercial real estate	22,944	28,701	2,614	29,605	354
Total commercial real estate	90,475	104,930	8,114	144,379	1,532
Automobile	31,304	31,878	1,779	30,385	561
Home equity:					
Secured by first-lien	52,672	57,224	4,359	146,545	1,584
Secured by junior-lien	196,167	227,733	11,883	170,386	1,985
Total home equity	248,839	284,957	16,242	316,931	3,569
Residential mortgage (6):					
Residential mortgage	366,995	408,925	16,811	371,643	3,122
Purchased credit-impaired	1,454	2,189	127	2,040	3
Total residential mortgage	368,449	411,114	16,938	373,683	3,125
Other consumer:					
Other consumer	4,640	4,649	176	4,566	62
Purchased credit-impaired	—	—	—	51	118
Total other consumer	\$4,640	\$4,649	\$176	\$4,617	\$180

(1) These tables do not include loans fully charged-off.

(2) All automobile, home equity, residential mortgage, and other consumer impaired loans included in these tables are considered impaired due to their status as a TDR.

(3) At March 31, 2016, \$92 million of the \$321 million commercial and industrial loans with an allowance recorded were considered impaired due to their status as a TDR. At December 31, 2015, \$91 million of the \$246 million commercial and industrial loans with an allowance recorded were considered impaired due to their status as a TDR.

(4) At March 31, 2016, \$30 million of the \$65 million commercial real estate loans with an allowance recorded were considered impaired due to their status as a TDR. At December 31, 2015, \$35 million of the \$90 million commercial real estate loans with an allowance recorded were considered impaired due to their status as a TDR.

(5) The differences between the ending balance and unpaid principal balance amounts represent partial charge-offs.

(6) At March 31, 2016, \$29 million of the \$358 million residential mortgages loans with an allowance recorded were guaranteed by the U.S. government. At December 31, 2015, \$29 million of the \$368 million residential mortgage loans with an allowance recorded were guaranteed by the U.S. government.

**TDR Loans**

TDRs are modified loans where a concession was provided to a borrower experiencing financial difficulties. Loan modifications are considered TDRs when the concessions provided are not available to the borrower through either normal channels or other sources. However, not all loan modifications are TDRs.

## Table of Contents

### TDR Concession Types

The Company's standards relating to loan modifications consider, among other factors, minimum verified income requirements, cash flow analyses, and collateral valuations. Each potential loan modification is reviewed individually and the terms of the loan are modified to meet a borrower's specific circumstances at a point in time. All commercial TDRs are reviewed and approved by our SAD. The types of concessions provided to borrowers include:

• **Interest rate reduction:** A reduction of the stated interest rate to a nonmarket rate for the remaining original life of the debt.

• **Amortization or maturity date change beyond what the collateral supports, including any of the following:**

Lengthens the amortization period of the amortized principal beyond market terms. This concession reduces the (1) minimum monthly payment and could increase the amount of the balloon payment at the end of the term of the loan. Principal is generally not forgiven.

Reduces the amount of loan principal to be amortized and increases the amount of the balloon payment at the end (2) of the term of the loan. This concession also reduces the minimum monthly payment. Principal is generally not forgiven.

(3) Extends the maturity date or dates of the debt beyond what the collateral supports. This concession generally applies to loans without a balloon payment at the end of the term of the loan.

• **Chapter 7 bankruptcy:** A bankruptcy court's discharge of a borrower's debt is considered a concession when the borrower does not reaffirm the discharged debt.

• **Other:** A concession that is not categorized as one of the concessions described above. These concessions include, but are not limited to: principal forgiveness, collateral concessions, covenant concessions, and reduction of accrued interest.

Principal forgiveness may result from any TDR modification of any concession type. However, the aggregate amount of principal forgiven as a result of loans modified as TDRs during the three-month periods ended March 31, 2016 and 2015, was not significant.

Following is a description of TDRs by the different loan types:

**Commercial loan TDRs – Commercial accruing TDRs** often result from loans receiving a concession with terms that are not considered a market transaction to Huntington. The TDR remains in accruing status as long as the customer is less than 90-days past due on payments per the restructured loan terms and no loss is expected.

**Commercial nonaccrual TDRs** result from either: (1) an accruing commercial TDR being placed on nonaccrual status, or (2) a workout where an existing commercial NAL is restructured and a concession is given. At times, these workouts restructure the NAL so that two or more new notes are created. The primary note is underwritten based upon our normal underwriting standards and is sized so projected cash flows are sufficient to repay contractual principal and interest. The terms on the secondary note(s) vary by situation, and may include notes that defer principal and interest payments until after the primary note is repaid. Creating two or more notes often allows the borrower to continue a project and allows Huntington to right-size a loan based upon the current expectations for a borrower's or project's performance.

Our strategy involving TDR borrowers includes working with these borrowers to allow them time to improve their financial position and remain our customer through refinancing their notes according to market terms and conditions in the future or to refinance elsewhere. A subsequent refinancing or modification of a loan may occur when either the loan matures according to the terms of the TDR-modified agreement or the borrower requests a change to the loan agreements. At that time, the loan is evaluated to determine if it is creditworthy. It is subjected to the normal underwriting standards and processes for other similar credit extensions, both new and existing. The refinanced note is evaluated to determine if it is considered a new loan or a continuation of the prior loan. A new loan is considered for removal of the TDR designation, whereas a continuation of the prior note requires a continuation of the TDR designation. In order for a TDR designation to be removed, the borrower must no longer be experiencing financial difficulties and the terms of the refinanced loan must not represent a concession.

**Residential Mortgage loan TDRs – Residential mortgage TDRs** represent loan modifications associated with traditional first-lien mortgage loans in which a concession has been provided to the borrower. The primary concessions given to residential mortgage borrowers are amortization or maturity date changes and interest rate reductions. Residential



mortgages identified as TDRs involve borrowers unable to refinance their mortgages through the Company's normal mortgage origination channels or through other independent sources. Some, but not all, of the loans may be delinquent.

Automobile, Home Equity, and Other Consumer loan TDRs – The Company may make similar interest rate, term, and principal concessions as with residential mortgage loan TDRs.

Table of Contents

## TDR Impact on Credit Quality

Huntington's ALLL is largely determined by updated risk ratings assigned to commercial loans, updated borrower credit scores on consumer loans, and borrower delinquency history in both the commercial and consumer portfolios. These updated risk ratings and credit scores consider the default history of the borrower, including payment redefaults. As such, the provision for credit losses is impacted primarily by changes in borrower payment performance rather than the TDR classification. TDRs can be classified as either accrual or nonaccrual loans. Nonaccrual TDRs are included in NALs whereas accruing TDRs are excluded from NALs as it is probable that all contractual principal and interest due under the restructured terms will be collected.

Our TDRs may include multiple concessions and the disclosure classifications are presented based on the primary concession provided to the borrower. The majority of our concessions for the C&I and CRE portfolios are the extension of the maturity date.

TDR concessions may also result in the reduction of the ALLL within the C&I and CRE portfolios. This reduction is derived from payments and the resulting application of the reserve calculation within the ALLL. The transaction reserve for non-TDR C&I and CRE loans is calculated based upon several estimated probability factors, such as PD and LGD, both of which were previously discussed. Upon the occurrence of a TDR in our C&I and CRE portfolios, the reserve is measured based on discounted expected cash flows or collateral value, less anticipated selling costs, of the modified loan in accordance with ASC 310-10. The resulting TDR ALLL calculation often results in a lower ALLL amount because (1) the discounted expected cash flows or collateral value, less anticipated selling costs, indicate a lower estimated loss, (2) if the modification includes a rate increase, the discounting of the cash flows on the modified loan, using the pre-modification interest rate, exceeds the carrying value of the loan, or (3) payments may occur as part of the modification. The ALLL for C&I and CRE loans may increase as a result of the modification, as the discounted cash flow analysis may indicate additional reserves are required.

TDR concessions on consumer loans may increase the ALLL. The concessions made to these borrowers often include interest rate reductions, and therefore, the TDR ALLL calculation results in a greater ALLL compared with the non-TDR calculation as the reserve is measured based on the estimation of the discounted expected cash flows or collateral value, less anticipated selling costs, on the modified loan in accordance with ASC 310-10. The resulting TDR ALLL calculation often results in a higher ALLL amount because (1) the discounted expected cash flows or collateral value, less anticipated selling costs, indicate a higher estimated loss or, (2) due to the rate decrease, the discounting of the cash flows on the modified loan, using the pre-modification interest rate, indicates a reduction in the present value of expected cash flows or collateral value, less anticipated selling costs. In certain instances, the ALLL may decrease as a result of payments made in connection with the modification.

Commercial loan TDRs – In instances where the bank substantiates that it will collect its outstanding balance in full, the note is considered for return to accrual status upon the borrower showing a sustained period of repayment performance for a six-month period of time. This six-month period could extend before or after the restructure date. If a charge-off was taken as part of the restructuring, any interest or principal payments received on that note are applied to first reduce the bank's outstanding book balance and then to recoveries of charged-off principal, unpaid interest, and/or fee expenses while the TDR is in nonaccrual status.

Residential Mortgage, Automobile, Home Equity, and Other Consumer loan TDRs – Modified loans identified as TDRs are aggregated into pools for analysis. Cash flows and weighted average interest rates are used to calculate impairment at the pooled-loan level. Once the loans are aggregated into the pool, they continue to be classified as TDRs until contractually repaid or charged-off.

Residential mortgage loans not guaranteed by a U.S. government agency such as the FHA, VA, and the USDA, including TDR loans, are reported as accrual or nonaccrual based upon delinquency status. Nonaccrual TDRs are those that are greater than 150-days contractually past due. Loans guaranteed by U.S. government organizations continue to accrue interest on guaranteed rates upon delinquency.

The following tables present by class and by the reason for the modification, the number of contracts, post-modification outstanding balance, and the financial effects of the modification for the three-month periods ended March 31, 2016 and 2015:



Table of Contents

(dollar amounts in thousands)	New Troubled Debt Restructurings During The Three-Month Period Ended					
	(1)			(2)		
	March 31, 2016			March 31, 2015		
	Number of Contracts	Post-modification Outstanding Ending Balance	Financial effects of modification	Number of Contracts	Post-modification Outstanding Ending Balance	Financial effects of modification
C&I—Owner occupied:						
Interest rate reduction	1	\$ 17	\$ (1 )	1	\$ 46	\$ (1 )
Amortization or maturity date change	52	36,509	480	46	10,461	(174 )
Other	2	223	(17 )	3	613	(29 )
Total C&I—Owner occupied	55	36,749	462	50	11,120	(204 )
C&I—Other commercial and industrial:						
Interest rate reduction	—	—	—	1	30	—
Amortization or maturity date change	132	86,149	92	117	80,376	814
Other	6	635	13	5	28,388	(430 )
Total C&I—Other commercial and industrial	138	86,784	105	123	108,794	384
CRE—Retail properties:						
Interest rate reduction	—	—	—	1	1,657	(11 )
Amortization or maturity date change	4	523	(38 )	11	4,577	(199 )
Other	—	—	—	—	—	—
Total CRE—Retail properties	4	523	(38 )	12	6,234	(210 )
CRE—Multi family:						
Interest rate reduction	—	—	—	—	—	—
Amortization or maturity date change	9	22,509	(105 )	19	5,045	(1 )
Other	—	—	—	—	—	—
Total CRE—Multi family	9	22,509	(105 )	19	5,045	(1 )
CRE—Office:						
Interest rate reduction	—	—	—	—	—	—
Amortization or maturity date change	6	8,361	431	5	26,085	(31 )
Other	1	139	(19 )	—	—	—
Total CRE—Office	7	8,500	412	5	26,085	(31 )
CRE—Industrial and warehouse:						
Interest rate reduction	—	—	—	—	—	—
Amortization or maturity date change	2	372	(879 )	1	226	—
Other	—	—	—	—	—	—
Total CRE—Industrial and Warehouse	2	372	(879 )	1	226	—
CRE—Other commercial real estate:						
Interest rate reduction	—	—	—	—	—	—
Amortization or maturity date change	3	2,030	32	7	3,659	10
Other	1	124	35	1	152	—

Table of Contents

Total CRE—Other commercial real estate	4	2,154	67	8	3,811	10
Automobile:						
Interest rate reduction	4	42	2	13	19	1
Amortization or maturity date change	421	3,901	220	496	3,352	158
Chapter 7 bankruptcy	317	2,562	115	144	1,223	100
Other	—	—	—	—	—	—
Total Automobile	742	6,505	337	653	4,594	259
Residential mortgage:						
Interest rate reduction	5	657	(32 )	5	476	(4 )
Amortization or maturity date change	92	10,759	(577 )	123	13,858	(121 )
Chapter 7 bankruptcy	17	1,505	70	34	4,176	(124 )
Other	—	—	—	6	708	—
Total Residential mortgage	114	12,921	(539 )	168	19,218	(249 )
First-lien home equity:						
Interest rate reduction	12	971	33	10	1,419	26
Amortization or maturity date change	25	2,050	(28 )	49	3,611	(303 )
Chapter 7 bankruptcy	39	2,866	122	26	1,585	80
Other	—	—	—	—	—	—
Total First-lien home equity	76	5,887	127	85	6,615	(197 )
Junior-lien home equity:						
Interest rate reduction	8	413	34	4	251	15
Amortization or maturity date change	204	9,840	(1,254)	347	16,507	(2,936 )
Chapter 7 bankruptcy	60	731	611	51	775	887
Other	—	—	—	—	—	—
Total Junior-lien home equity	272	10,984	(609 )	402	17,533	(2,034 )
Other consumer:						
Interest rate reduction	—	—	—	—	—	—
Amortization or maturity date change	4	555	24	4	95	4
Chapter 7 bankruptcy	7	66	7	2	6	1
Other	—	—	—	—	—	—
Total Other consumer	11	621	31	6	101	5
Total new troubled debt restructurings	1,434	\$194,509	\$(629)	1,532	\$209,376	\$(2,268)

(1) TDRs may include multiple concessions and the disclosure classifications are based on the primary concession provided to the borrower.

(2) Amount represents the financial impact via provision for loan and lease losses as a result of the modification.

## Pledged Loans and Leases

At March 31, 2016, the Bank has access to the Federal Reserve's discount window and advances from the FHLB – Cincinnati. As of March 31, 2016, these borrowings and advances are secured by \$18.0 billion of loans and securities.

Table of Contents

On March 31, 2015, Huntington completed its acquisition of Macquarie Equipment Finance, which we have re-branded Huntington Technology Finance. Huntington assumed debt associated with two securitizations. As of March 31, 2016, the debt is secured by \$128 million of leases held by the trusts.

## 5. AVAILABLE-FOR-SALE AND OTHER SECURITIES

Listed below are the contractual maturities (1 year or less, 1-5 years, 6-10 years, and over 10 years) of available-for-sale and other securities at March 31, 2016 and December 31, 2015:

(dollar amounts in thousands)	March 31, 2016		December 31, 2015	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
U.S. Treasury, Federal agency, and other agency securities:				
U.S. Treasury:				
1 year or less	\$ 798	\$ 798	\$ —	\$ —
After 1 year through 5 years	5,463	5,509	5,457	5,472
After 5 years through 10 years	—	—	—	—
After 10 years	—	—	—	—
Total U.S. Treasury	6,261	6,307	5,457	5,472
Federal agencies: mortgage-backed securities:				
1 year or less	51,065	50,983	51,146	51,050
After 1 year through 5 years	104,730	106,924	111,651	113,393
After 5 years through 10 years	241,927	247,936	254,392	257,765
After 10 years	4,371	4,456	4,088	4,209
Total Federal agencies: mortgage-backed securities	4,768,864	4,841,992	4,505,312	4,521,688
Other agencies:				
1 year or less	2,202	2,242	801	805
After 1 year through 5 years	8,146	8,549	9,101	9,395
After 5 years through 10 years	101,107	103,705	105,174	105,713
After 10 years	—	—	—	—
Total other agencies	111,455	114,496	115,076	115,913
Total U.S. Treasury, Federal agency, and other agency securities	4,886,486	4,862,795	4,625,854	4,543,073
Municipal securities:				
1 year or less	285,762	275,832	281,642	280,823
After 1 year through 5 years	587,570	592,057	587,663	587,345
After 5 years through 10 years	1,164,106	1,171,111	1,053,502	1,048,550
After 10 years	557,925	594,756	509,135	539,678
Total municipal securities	2,595,263	2,663,756	2,431,942	2,456,396
Asset-backed securities:				
1 year or less	—	—	—	—
After 1 year through 5 years	150,051	149,844	110,115	109,300
After 5 years through 10 years	88,267	89,019	128,342	128,208
After 10 years	641,298	608,511	662,602	623,905
Total asset-backed securities	879,616	837,374	901,059	861,413
Corporate debt:				
1 year or less	29,307	29,919	300	302
After 1 year through 5 years	346,598	353,571	356,513	360,653
After 5 years through 10 years	152,382	153,171	107,394	105,522



Table of Contents

After 10 years	—	—	—	—
Total corporate debt	528,280	536,661	464,207	466,477
Other:				
1 year or less	—	—	—	—
After 1 year through 5 years	3,950	3,931	3,950	3,898
After 5 years through 10 years	—	—	—	—
After 10 years	—	—	—	—
Non-marketable equity securities	333,460	333,460	332,786	332,786
Mutual funds	10,506	10,506	10,604	10,604
Marketable equity securities	524	898	523	794
Total other	348,440	348,795	347,863	348,082
Total available-for-sale and other securities	\$9,238,387	\$9,319,381	\$8,770,923	\$8,775,441

Non-marketable equity securities at March 31, 2016 and December 31, 2015 include \$157 million of stock issued by the FHLB of Cincinnati and \$176 million of Federal Reserve Bank stock. Non-marketable equity securities are recorded at amortized cost.

The following tables provide amortized cost, fair value, and gross unrealized gains and losses recognized in OCI by investment category at March 31, 2016 and December 31, 2015:

(dollar amounts in thousands)	Amortized Cost	Unrealized		Fair Value
		Gross Gains	Gross Losses	
March 31, 2016				
U.S. Treasury	\$6,261	\$46	\$—	\$6,307
Federal agencies:				
Mortgage-backed securities	4,768,869	74,186	(1,063 )	4,841,992
Other agencies	111,455	3,041	—	114,496
Total U.S. Treasury, Federal agency securities	4,886,585	77,273	(1,063 )	4,962,795
Municipal securities	2,595,466	72,956	(34,666 )	2,633,756
Asset-backed securities	879,616	1,724	(43,966 )	837,374
Corporate debt	528,280	8,495	(114 )	536,661
Other securities	348,440	375	(20 )	348,795
Total available-for-sale and other securities	\$9,238,387	\$160,823	\$(79,829)	\$9,319,381

(dollar amounts in thousands)	Amortized Cost	Unrealized		Fair Value
		Gross Gains	Gross Losses	
December 31, 2015				
U.S. Treasury	\$5,457	\$15	\$—	\$5,472
Federal agencies:				
Mortgage-backed securities	4,505,318	30,078	(13,708 )	4,521,688
Other agencies	115,076	888	(51 )	115,913
Total U.S. Treasury, Federal agency securities	4,625,851	30,981	(13,759 )	4,643,073
Municipal securities	2,431,943	51,558	(27,105 )	2,456,396
Asset-backed securities	901,059	535	(40,181 )	861,413
Corporate debt	464,207	4,824	(2,554 )	466,477
Other securities	347,863	271	(52 )	348,082
Total available-for-sale and other securities	\$8,770,923	\$88,169	\$(83,651)	\$8,775,441



Table of Contents

At March 31, 2016, the carrying value of investment securities pledged to secure public and trust deposits, trading account liabilities, U.S. Treasury demand notes, and security repurchase agreements totaled \$2.9 billion. There were no securities of a single issuer, which are not governmental or government-sponsored, that exceeded 10% of shareholders' equity at March 31, 2016.

The following tables provide detail on investment securities with unrealized losses aggregated by investment category and the length of time the individual securities have been in a continuous loss position, at March 31, 2016 and December 31, 2015:

(dollar amounts in thousands )	Less than 12 Months		Over 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
March 31, 2016						
Federal agencies:						
Mortgage-backed securities	\$266,950	\$(709 )	\$61,611	\$(354 )	\$328,561	\$(1,063 )
Other agencies	—	—	—	—	—	—
Total Federal agency securities	266,950	(709 )	61,611	(354 )	328,561	(1,063 )
Municipal securities	521,994	(19,927 )	208,458	(14,739 )	730,452	(34,666 )
Asset-backed securities	305,927	(5,319 )	173,013	(38,647 )	478,940	(43,966 )
Corporate debt	17,333	(35 )	10,217	(79 )	27,550	(114 )
Other securities			2,280	(20 )	2,280	(20 )
Total temporarily impaired securities	\$1,112,204	\$(25,990 )	\$455,579	\$(53,839 )	\$1,567,783	\$(79,829 )

(dollar amounts in thousands )	Less than 12 Months		Over 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
December 31, 2015						
Federal agencies:						
Mortgage-backed securities	\$1,658,516	\$(11,341 )	\$84,147	\$(2,367 )	\$1,742,663	\$(13,708 )
Other agencies	37,982	(51 )	—	—	37,982	(51 )
Total Federal agency securities	1,696,498	(11,392 )	84,147	(2,367 )	1,780,645	(13,759 )
Municipal securities	570,916	(15,992 )	248,204	(11,113 )	819,120	(27,105 )
Asset-backed securities	552,275	(5,791 )	207,639	(34,390 )	759,914	(40,181 )
Corporate debt	167,144	(1,673 )	21,965	(881 )	189,109	(2,554 )
Other securities	772	(28 )	1,476	(24 )	2,248	(52 )
Total temporarily impaired securities	\$2,987,605	\$(34,876 )	\$563,431	\$(48,775 )	\$3,551,036	\$(83,651 )

There were no realized securities gains or losses for the three-month periods ended March 31, 2016 and 2015.

Security Impairment

Huntington evaluates the available-for-sale securities portfolio on a quarterly basis for impairment. We conduct a comprehensive security-level assessment on all available-for-sale securities. Impairment would exist when the present value of the expected cash flows are not sufficient to recover the entire amortized cost basis at the balance sheet date. Under these circumstances, any impairment would be recognized in earnings. The contractual terms and/or cash flows of the investments do not permit the issuer to settle the securities at a price less than the amortized cost. Huntington does not intend to sell, nor does it believe it will be required to sell these securities until the amortized cost is recovered, which may be maturity.

The highest risk segment in our investment portfolio is the trust preferred CDO securities which are in the asset-backed securities portfolio. This portfolio is in run off, and we have not purchased these types of securities since 2005. The fair values of the CDO assets have been impacted by various market conditions. The unrealized losses are primarily the result of wider liquidity spreads on asset-backed securities and the longer expected average lives of the trust-preferred CDO securities, due to changes in the expectations of when the underlying securities will be repaid.

Collateralized Debt Obligations are backed by a pool of debt securities issued by financial institutions. The collateral generally consists of trust-preferred securities and subordinated debt securities issued by banks, bank holding companies, and insurance companies. Many collateral issuers have the option of deferring interest payments on their debt for up to five years. A

77

---

Table of Contents

full cash flow analysis is used to estimate fair values and assess impairment for each security within this portfolio. A third party pricing specialist with direct industry experience in pooled-trust-preferred security evaluations is engaged to provide assistance estimating the fair value and expected cash flows on this portfolio. The full cash flow analysis is completed by evaluating the relevant credit and structural aspects of each pooled-trust-preferred security in the portfolio, including collateral performance projections for each piece of collateral in the security and terms of the security’s structure. The credit review includes an analysis of profitability, credit quality, operating efficiency, leverage, and liquidity using available financial and regulatory information for each underlying collateral issuer. The analysis also includes a review of historical industry default data, current / near-term operating conditions, and the impact of macroeconomic and regulatory changes. Using the results of our analysis, we estimate appropriate default and recovery probabilities for each piece of collateral then estimate the expected cash flows for each security. The fair value of each security is obtained by discounting the expected cash flows at a market discount rate. The market discount rate is determined by reference to yields observed in the market for similarly rated collateralized debt obligations, specifically high-yield collateralized loan obligations. The relatively high market discount rate is reflective of the uncertainty of the cash flows and illiquid nature of these securities. The large differential between the fair value and amortized cost of some of the securities reflects the high market discount rate and the expectation that the majority of the cash flows will not be received until near the final maturity of the security (the final maturities range from 2032 to 2035).

On December 10, 2013, the Federal Reserve, the OCC, the FDIC, the CFTC and the SEC issued final rules to implement the Volcker Rule contained in section 619 of the Dodd-Frank Act, generally to become effective on July 21, 2015. The Volcker Rule prohibits an insured depository institution and its affiliates (referred to as “banking entities”) from: (i) engaging in “proprietary trading” and (ii) investing in or sponsoring certain types of funds (“covered funds”) subject to certain limited exceptions. These prohibitions impact the ability of U.S. banking entities to provide investment management products and services that are competitive with nonbanking firms generally and with non-U.S. banking organizations in overseas markets. The rule also effectively prohibits short-term trading strategies by any U.S. banking entity if those strategies involve instruments other than those specifically permitted for trading. On January 14, 2014, the five federal agencies approved an interim final rule to permit banking entities to retain interests in certain collateralized debt obligations backed primarily by trust preferred securities from the investment prohibitions of section 619 of the Volcker Rule. Under the interim final rule, the agencies permit the retention of an interest in or sponsorship of covered funds by banking entities if certain qualifications are met. In addition, the agencies released a non-exclusive list of issuers that meet the requirements of the interim final rule. At March 31, 2016, we had investments in eight different pools of trust preferred securities. Seven of our pools are included in the list of non-exclusive issuers. We have analyzed the ICONS pool that was not included on the list and believe that it is more likely than not that we will be able to hold the ICONS security to recovery under the final Volcker Rule regulations.

The following table summarizes the relevant characteristics of our CDO securities portfolio, which are included in asset-backed securities, at March 31, 2016. Each security is part of a pool of issuers and supports a more senior tranche of securities except for the MM Comm III securities which are the most senior class.

Collateralized Debt Obligation Data

March 31, 2016

(dollar amounts in thousands)

Deal Name	Par Value	Amortized Cost	Fair Value	Unrealized Loss (2)	Lowest Credit Rating (3)	# of Issuers Currently Performing/Remaining (4)	Actual Deferrals and Defaults as a % of Original Collateral	Expected Defaults as a % Remaining of Performing Collateral (5)	Excess Subordination
-----------	-----------	----------------	------------	---------------------	--------------------------	---	---	---	----------------------

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Alesco II	\$41,646	\$27,794	\$23,447	\$(4,347)	) C	30/36	15	%	6	%	5	%
ICONS	19,214	19,214	15,131	(4,083)	) BB	19/21	7		14		51	
MM Comm III	4,684	4,475	3,545	(930)	) BB	5/8	5		7		33	
Pre TSL IX	5,000	3,955	2,963	(992)	) C	27/38	18		10		7	
Pre TSL XI	25,000	20,020	14,288	(5,732)	) C	43/55	16		8		11	
Pre TSL XIII	27,530	19,588	15,505	(4,083)	) C	46/56	10		11		24	
Reg Diversified (1)	25,500	5,104	1,762	(3,342)	) D	22/38	33		7		—	
Tropic III	31,000	31,000	17,689	(13,311)	) CCC+	30/40	19		8		39	
Total at March 31, 2016	\$179,574	\$131,150	\$94,330	\$(36,820)								
Total at December 31, 2015	\$179,574	\$131,911	\$100,338	\$(31,654)								

78

---

Table of Contents

- (1) Security was determined to have OTTI. As such, the book value is net of recorded credit impairment.
- (2) The majority of securities have been in a continuous loss position for 12 months or longer.
- (3) For purposes of comparability, the lowest credit rating expressed is equivalent to Fitch ratings even where the lowest rating is based on another nationally recognized credit rating agency.
- (4) Includes both banks and/or insurance companies.
- Excess subordination percentage represents the additional defaults in excess of both current and projected defaults that the CDO can absorb before the bond experiences credit impairment. Excess subordinated percentage is
- (5) calculated by (a) determining what percentage of defaults a deal can experience before the bond has credit impairment, and (b) subtracting from this default breakage percentage both total current and expected future default percentages.

For the three-month periods ended March 31, 2016 and 2015, there were no OTTI losses recognized in the Unaudited Condensed Consolidated Statements of Income for securities evaluated for impairment as described above.

**6. HELD-TO-MATURITY SECURITIES**

These are debt securities that Huntington has the intent and ability to hold until maturity. The debt securities are carried at amortized cost and adjusted for amortization of premiums and accretion of discounts using the interest method.

During 2015, Huntington transferred \$3.0 billion of federal agencies, mortgage-backed securities and other agency securities from the available-for-sale securities portfolio to the held-to-maturity securities portfolio. At the time of the transfer, \$6 million of unrealized net gains were recognized in OCI. The amounts in OCI will be recognized in earnings over the remaining life of the securities as an offset to the adjustment of yield in a manner consistent with the amortization of the premium on the same transferred securities, resulting in an immaterial impact on net income. Listed below are the contractual maturities (1 year or less, 1-5 years, 6-10 years, and over 10 years) of held-to-maturity securities at March 31, 2016 and December 31, 2015:

(dollar amounts in thousands)	March 31, 2016		December 31, 2015	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Federal agencies: mortgage-backed securities:				
1 year or less	\$—	\$—	\$—	\$—
After 1 year through 5 years	—	—	—	—
After 5 years through 10 years	45,210	45,848	25,909	25,227
After 10 years	5,290,743	5,375,859	5,506,592	5,484,407
Total Federal agencies: mortgage-backed securities	5,335,953	5,421,707	5,532,501	5,509,634
Other agencies:				
1 year or less	—	—	—	—
After 1 year through 5 years	—	—	—	—
After 5 years through 10 years	274,849	279,716	283,960	284,907
After 10 years	328,593	334,055	336,092	334,004
Total other agencies	603,442	613,771	620,052	618,911
Total U.S. Government backed agencies	5,939,395	6,035,478	6,152,553	6,128,545
Municipal securities:				
1 year or less	—	—	—	—
After 1 year through 5 years	—	—	—	—
After 5 years through 10 years	—	—	—	—
After 10 years	6,749	6,765	7,037	6,913
Total municipal securities	6,749	6,765	7,037	6,913
Total held-to-maturity securities	\$5,946,144	\$6,042,243	\$6,159,590	\$6,135,458

The following table provides amortized cost, gross unrealized gains and losses, and fair value by investment category at March 31, 2016 and December 31, 2015:

79

---

Table of Contents

(dollar amounts in thousands)	Amortized Cost	Unrealized		Fair Value
		Gross Gains	Gross Losses	
March 31, 2016				
Federal agencies:				
Mortgage-backed securities	\$5,335,953	\$89,932	\$(4,178)	\$5,421,707
Other agencies	603,442	10,329	—	613,771
Total U.S. Government backed agencies	5,939,395	100,261	(4,178)	6,035,478
Municipal securities	6,749	16	—	6,765
Total held-to-maturity securities	\$5,946,144	\$100,277	\$(4,178)	\$6,042,243

(dollar amounts in thousands)	Amortized Cost	Unrealized		Fair Value
		Gross Gains	Gross Losses	
December 31, 2015				
Federal agencies:				
Mortgage-backed securities	\$5,532,501	\$14,637	\$(37,504)	\$5,509,634
Other agencies	620,052	1,645	(2,786)	618,911
Total U.S. Government backed agencies	6,152,553	16,282	(40,290)	6,128,545
Municipal securities	7,037	—	(124)	6,913
Total held-to-maturity securities	\$6,159,590	\$16,282	\$(40,414)	\$6,135,458

The following tables provide detail on held-to-maturity securities with unrealized losses aggregated by investment category and the length of time the individual securities have been in a continuous loss position, at March 31, 2016 and December 31, 2015:

(dollar amounts in thousands)	Less than 12 Months		Over 12 Months		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
March 31, 2016						
Federal agencies:						
Mortgage-backed securities	\$231,302	\$(1,252)	\$273,252	\$(2,926)	\$504,554	\$(4,178)
Other agencies	—	—	—	—	—	—
Total U.S. Government backed securities	231,302	(1,252)	273,252	(2,926)	504,554	(4,178)
Municipal securities	—	—	—	—	—	—
Total temporarily impaired securities	\$231,302	\$(1,252)	\$273,252	\$(2,926)	\$504,554	\$(4,178)
December 31, 2015						
Federal agencies:						
Mortgage-backed securities	\$3,692,890	\$(25,418)	\$519,872	\$(12,086)	\$4,212,762	\$(37,504)
Other agencies	425,410	(2,689)	6,647	(97)	432,057	(2,786)
Total U.S. Government backed securities	4,118,300	(28,107)	526,519	(12,183)	4,644,819	(40,290)
Municipal securities	—	—	6,913	(124)	6,913	(124)
Total temporarily impaired securities	\$4,118,300	\$(28,107)	\$533,432	\$(12,307)	\$4,651,732	\$(40,414)
Security Impairment						

Table of Contents

Huntington evaluates the held-to-maturity securities portfolio on a quarterly basis for impairment. Impairment would exist when the present value of the expected cash flows is not sufficient to recover the entire amortized cost basis at the balance sheet date. Under these circumstances, any impairment would be recognized in earnings. As of March 31, 2016, Management has evaluated held-to-maturity securities with unrealized losses for impairment and concluded no OTTI is required.

**7. LOAN SALES AND SECURITIZATIONS****Residential Mortgage Loans**

The following table summarizes activity relating to residential mortgage loans sold with servicing retained for the three-month periods ended March 31, 2016 and 2015:

(dollar amounts in thousands)	Three months ended	
	March 31,	
	2016	2015
Residential mortgage loans sold with servicing retained	\$632,466	\$630,683
Pretax gains resulting from above loan sales (1)	14,113	14,862

(1) Recorded in mortgage banking income.

A MSR is established only when the servicing is contractually separated from the underlying mortgage loans by sale or securitization of the loans with servicing rights retained. At initial recognition, the MSR asset is established at its fair value using assumptions consistent with assumptions used to estimate the fair value of existing MSRs. At the time of initial capitalization, MSRs may be recorded using either the fair value method or the amortization method. The election of the fair value method or amortization method is made at the time each servicing class is established. Subsequently, servicing rights are accounted for based on the methodology chosen for each respective servicing class. Any increase or decrease in the fair value of MSRs carried under the fair value method, as well as amortization or impairment of MSRs recorded using the amortization method, during the period is recorded as an increase or decrease in mortgage banking income, which is reflected in noninterest income in the Unaudited Condensed Consolidated Statements of Income.

The following tables summarize the changes in MSRs recorded using either the fair value method or the amortization method for the three-month periods ended March 31, 2016 and 2015:

Fair Value Method:	Three months ended	
	March 31,	
(dollar amounts in thousands)	2016	2015
Fair value, beginning of period	\$17,585	\$22,786
Change in fair value during the period due to:		
Time decay (1)	(273 )	(339 )
Payoffs (2)	(504 )	(818 )
Changes in valuation inputs or assumptions (3)	(1,989 )	(1,174 )
Fair value, end of period:	\$14,819	\$20,455
Weighted-average life (years)	5.2	4.7

(1) Represents decrease in value due to passage of time, including the impact from both regularly scheduled loan principal payments and partial loan paydowns.

(2) Represents decrease in value associated with loans that paid off during the period.

(3) Represents change in value resulting primarily from market-driven changes in interest rates and prepayment speeds.



Table of Contents

Amortization Method: (dollar amounts in thousands)	Three months ended March 31,	
	2016	2015
Carrying value, beginning of period	\$ 143,133	\$ 132,813
New servicing assets created	6,109	6,454
Servicing assets acquired	—	—
Impairment (charge) / recovery	(16,340 )	(7,990 )
Amortization and other	(5,627 )	(5,823 )
Carrying value, end of period	\$ 127,275	\$ 125,454
Fair value, end of period	\$ 127,516	\$ 125,691
Weighted-average life (years)	6.5	5.7

MSRs do not trade in an active, open market with readily observable prices. While sales of MSRs occur, the precise terms and conditions are typically not readily available. Therefore, the fair value of MSRs is estimated using a discounted future cash flow model. The model considers portfolio characteristics, contractually specified servicing fees and assumptions related to prepayments, delinquency rates, late charges, other ancillary revenues, costs to service, and other economic factors. Changes in the assumptions used may have a significant impact on the valuation of MSRs.

MSR values are very sensitive to movements in interest rates as expected future net servicing income depends on the projected outstanding principal balances of the underlying loans, which can be greatly impacted by the level of prepayments. Huntington hedges the value of certain MSRs against changes in value attributable to changes in interest rates using a combination of derivative instruments and trading securities.

For MSRs under the fair value method, a summary of key assumptions and the sensitivity of the MSR value at March 31, 2016 and December 31, 2015, to changes in these assumptions follows:

(dollar amounts in thousands)	March 31, 2016			December 31, 2015		
	Actual	Decline in fair value due to		Actual	Decline in fair value due to	
		10% adverse change	20% adverse change		10% adverse change	20% adverse change
Constant prepayment rate (annualized)	12.30 %	\$ (628 )	\$ (1,212 )	14.70 %	\$ (864 )	\$ (1,653 )
Spread over forward interest rate swap rates	549 bps	(483 )	(935 )	539 bps	(559 )	(1,083 )

For MSRs under the amortization method, a summary of key assumptions and the sensitivity of the MSR value at March 31, 2016 and December 31, 2015, to changes in these assumptions follows:

(dollar amounts in thousands)	March 31, 2016			December 31, 2015		
	Actual	Decline in fair value due to		Actual	Decline in fair value due to	
		10% adverse change	20% adverse change		10% adverse change	20% adverse change
Constant prepayment rate (annualized)	9.60 %	\$ (4,207 )	\$ (8,140 )	11.10 %	\$ (5,543 )	\$ (10,648 )
Spread over forward interest rate swap rates	1,206 bps	(3,800 )	(7,370 )	875 bps	(4,662 )	(9,017 )

Total servicing, late and other ancillary fees included in mortgage banking income amounted to \$12 million and \$12 million for the three-month periods ended March 31, 2016 and 2015, respectively. The unpaid principal balance of residential mortgage loans serviced for third parties was \$16.2 billion and \$16.2 billion at March 31, 2016 and December 31, 2015, respectively.

#### Automobile Loans and Leases

Huntington has retained servicing responsibilities on sold automobile loans and receives annual servicing fees and other ancillary fees on the outstanding loan balances. Automobile loan servicing rights are accounted for using the amortization method. A servicing asset is established at fair value at the time of the sale. The servicing asset is then

amortized against servicing income. Impairment, if any, is recognized when carrying value exceeds the fair value as determined by calculating the present value of expected net future cash flows. The primary risk characteristic for measuring servicing assets is payoff rates of the underlying loan pools. Valuation calculations rely on the predicted payoff assumption and, if actual payoff is quicker than expected, then future value would be impaired.

82

---

Table of Contents

Changes in the carrying value of automobile loan servicing rights for the three-month periods ended March 31, 2016 and 2015, and the fair value at the end of each period were as follows:

(dollar amounts in thousands)	Three months ended	
	March 31, 2016	March 31, 2015
Carrying value, beginning of period	\$8,771	\$6,898
New servicing assets created	—	—
Amortization and other	(1,742 )	(1,835 )
Carrying value, end of period	\$7,029	\$5,063
Fair value, end of period	\$7,250	\$5,155
Weighted-average life (years)	3.3	2.4

A summary of key assumptions and the sensitivity of the automobile loan servicing rights value to changes in these assumptions at March 31, 2016 and December 31, 2015 follows:

(dollar amounts in thousands)	March 31, 2016			December 31, 2015		
	Actual	Decline in fair value due to		Actual	Decline in fair value due to	
		10% adverse change	20% adverse change		10% adverse change	20% adverse change
Constant prepayment rate (annualized)	18.56 %	\$ (450 )	\$ (730 )	18.36 %	\$ (500 )	\$ (895 )
Spread over forward interest rate swap rates	500 bps	(6 )	(12 )	500 bps	(10 )	(19 )

Servicing income amounted to \$3 million and \$3 million for the three-month periods ending March 31, 2016, and 2015, respectively. The unpaid principal balance of automobile loans serviced for third parties was \$0.6 billion and \$0.9 billion at March 31, 2016 and December 31, 2015, respectively.

#### Small Business Association (SBA) Portfolio

The following table summarizes activity relating to SBA loans sold with servicing retained for the three-month periods ended March 31, 2016 and 2015:

(dollar amounts in thousands)	Three months ended	
	March 31, 2016	March 31, 2015
SBA loans sold with servicing retained	\$45,889	\$42,401
Pretax gains resulting from above loan sales (1)	3,521	3,574

(1) Recorded in gain on sale of loans.

Huntington has retained servicing responsibilities on sold SBA loans and receives annual servicing fees on the outstanding loan balances. SBA loan servicing rights are accounted for using the amortization method. A servicing asset is established at fair value at the time of the sale using a discounted future cash flow model. The servicing asset is then amortized against servicing income. Impairment, if any, is recognized when carrying value exceeds the fair value as determined by calculating the present value of expected net future cash flows.

The following tables summarize the changes in the carrying value of the servicing asset for the three-month periods ended March 31, 2016 and 2015, and the fair value at the end of each period were as follows:

(dollar amounts in thousands)	Three months ended	
	March 31, 2016	March 31, 2015
Carrying value, beginning of period	\$19,747	\$18,536
New servicing assets created	1,511	1,457
Amortization and other	(1,733 )	(2,046 )

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Carrying value, end of period	\$19,525	\$17,947
Fair value, end of period	\$23,048	\$19,436
Weighted-average life (years)	3.3	3.3

83

---

Table of Contents

A summary of key assumptions and the sensitivity of the SBA loan servicing rights value to changes in these assumptions at March 31, 2016 and December 31, 2015 follows:

(dollar amounts in thousands)	March 31, 2016			December 31, 2015		
	Actual	Decline in fair value due to 10% adverse change	20% adverse change	Actual	Decline in fair value due to 10% adverse change	20% adverse change
Constant prepayment rate (annualized)	7.50 %	\$ (319 )	\$ (632 )	7.60 %	\$ (313 )	\$ (622 )
Discount rate	15.00	(618 )	(1,210 )	15.00	(610 )	(1,194 )

Servicing income amounted to \$2 million and \$2 million for the three-month periods ending March 31, 2016, and 2015, respectively. The unpaid principal balance of SBA loans serviced for third parties was \$1.1 billion and \$1.0 billion at March 31, 2016 and December 31, 2015, respectively.

**8. LONG-TERM DEBT**

In March 2016, Huntington issued \$1.0 billion of senior notes at 99.803% of face value. The senior notes mature on March 14, 2021 and have a fixed coupon rate of 3.15%. Debt issuance costs of \$6 million related to the note are reported on the balance sheet as a direct deduction from the face amount of the note.

**9. OTHER COMPREHENSIVE INCOME**

The components of other comprehensive income for the three-month periods ended March 31, 2016 and 2015, were as follows:

(dollar amounts in thousands)	Three months ended March 31, 2016		
	Tax (expense)	Benefit	After-tax
Noncredit-related impairment recoveries (losses) on debt securities not expected to be sold	\$(3,634 )	\$1,285	\$(2,349 )
Unrealized holding gains (losses) on available-for-sale debt securities arising during the period	80,468	(28,685 )	51,783
Less: Reclassification adjustment for net losses (gains) included in net income	(464 )	164	(300 )
Net change in unrealized holding gains (losses) on available-for-sale debt securities	76,370	(27,236 )	49,134
Net change in unrealized holding gains (losses) on available-for-sale equity securities	104	(36 )	68
Unrealized gains (losses) on derivatives used in cash flow hedging relationships arising during the period	14,229	(4,980 )	9,249
Less: Reclassification adjustment for net (gains) losses included in net income	(644 )	224	(420 )
Net change in unrealized gains (losses) on derivatives used in cash flow hedging relationships	13,585	(4,756 )	8,829
Net change in pension and other post-retirement obligations	1,293	(452 )	841
Total other comprehensive income (loss)	\$91,352	\$(32,480)	\$58,872

Table of Contents

(dollar amounts in thousands)	Three months ended March 31, 2015		
	Pretax	Benefit	After-tax
Noncredit-related impairment recoveries (losses) on debt securities not expected to be sold	\$5,245	\$(1,855)	\$3,390
Unrealized holding gains (losses) on available-for-sale debt securities arising during the period	60,503	(21,477)	39,026
Less: Reclassification adjustment for net losses (gains) included in net income	(121)	42	(79)
Net change in unrealized holding gains (losses) on available-for-sale debt securities	65,627	(23,290)	42,337
Net change in unrealized holding gains (losses) on available-for-sale equity securities	9	(3)	6
Unrealized gains (losses) on derivatives used in cash flow hedging relationships arising during the period	28,144	(9,850)	18,294
Less: Reclassification adjustment for net (gains) losses included in net income	(123)	43	(80)
Net change in unrealized gains (losses) on derivatives used in cash flow hedging relationships	28,021	(9,807)	18,214
Net change in pension and other post-retirement obligations	1,389	(486)	903
Total other comprehensive income (loss)	\$95,046	\$(33,586)	\$61,460

The following table presents activity in accumulated other comprehensive income (loss), net of tax, for the three-month periods ended March 31, 2016 and 2015:

(dollar amounts in thousands)	Unrealized gains and losses				Total
	Unrealized gains and losses on debt securities (1)	Unrealized gains and losses on equity securities	Unrealized gains and losses on cash flow hedging derivatives	Unrealized gains and losses for pension and other post-retirement obligations	
December 31, 2014	\$ 15,137	\$ 484	\$(12,233)	\$ (225,680)	\$(222,292)
Other comprehensive income before reclassifications	42,416	6	18,294	—	60,716
Amounts reclassified from accumulated OCI to earnings	(79)	—	(80)	903	744
Period change	42,337	6	18,214	903	61,460
March 31, 2015	\$ 57,474	\$ 490	\$ 5,981	\$ (224,777)	\$(160,832)
December 31, 2015	\$ 8,361	\$ 176	\$(3,948)	\$ (230,747)	\$(226,158)
Other comprehensive income before reclassifications	49,434	68	9,249	—	58,751
Amounts reclassified from accumulated OCI to earnings	(300)	—	(420)	841	121
Period change	49,134	68	8,829	841	58,872
March 31, 2016	\$ 57,495	\$ 244	\$ 4,881	\$ (229,906)	\$(167,286)

Amount at March 31, 2016 and December 31, 2015 include \$8 million and \$9 million, respectively, of net unrealized gains on securities transferred from the available-for-sale securities portfolio to the held-to-maturity securities portfolio. The net unrealized gains will be recognized in earnings over the remaining life of the security using the effective interest method.

The following table presents the reclassification adjustments out of accumulated OCI included in net income and the impacted line items as listed on the Unaudited Condensed Consolidated Statements of Income for the three month periods ended March 31, 2016 and 2015:



Table of Contents

Accumulated OCI components  (dollar amounts in thousands)	Reclassifications out of accumulated OCI Amounts reclassified from accumulated OCI Three months ended		Location of net gain (loss) reclassified from accumulated OCI into earnings
	March 31, 2016	March 31, 2015	
Gains (losses) on debt securities:			
Amortization of unrealized gains (losses)	\$464	\$121	Interest income - held-to-maturity securities - taxable
Total before tax	464	121	
Tax (expense) benefit	(164 )	(42 )	
Net of tax	\$300	\$79	
Gains (losses) on cash flow hedging relationships:			
Interest rate contracts	\$645	\$133	Interest income - loans and leases
Interest rate contracts	(1 )	(10 )	Noninterest income - other income
Total before tax	644	123	
Tax (expense) benefit	(224 )	(43 )	
Net of tax	\$420	\$80	
Amortization of defined benefit pension and post-retirement items:			
Actuarial gains (losses)	\$(1,785)	\$(1,881)	Noninterest expense - personnel costs
Prior service credit	492	492	Noninterest expense - personnel costs
Total before tax	(1,293 )	(1,389 )	
Tax (expense) benefit	452	486	
Net of tax	\$(841 )	\$(903 )	

**10. SHAREHOLDERS' EQUITY****Preferred D Stock issued and outstanding**

During the 2016 first quarter, Huntington issued \$400 million of preferred stock. As part of this transaction, Huntington issued 16,000,000 depositary shares, each representing a 1/40th ownership interest in a share of 6.250% Series D Non-Cumulative Perpetual Preferred Stock (Preferred D Stock), par value \$0.01 per share, with a liquidation preference of \$1,000 per share (equivalent to \$25 per depositary share). Each holder of a depositary share, will be entitled to all proportional rights and preferences of the Preferred D Stock (including dividend, voting, redemption and liquidation rights). Costs of \$14 million related to the issuance of the Preferred D Stock are reported as a direct deduction from the face amount of the stock.

Dividends on the Preferred D Stock will be non-cumulative and payable quarterly in arrears, when, as and if authorized by our board of directors or a duly authorized committee of our board and declared by us, at an annual rate of 6.25% per year on the liquidation preference of \$1,000 per share, equivalent to \$25 per depositary share. The dividend payment dates will be the fifteenth day of each January, April, July and October, commencing on July 15, 2016, or the next business day if any such day is not a business day.

The Preferred D Stock is perpetual and has no maturity date. Huntington may redeem the Preferred D Stock at our option, (i) in whole or in part, from time to time, on any dividend payment date on or after April 15, 2021 or (ii) in whole but not in part, within 90 days following a regulatory capital treatment event, in each case, at a redemption price equal to \$1,000 per share (equivalent to \$25 per depositary share), plus any declared and unpaid dividends and, in the case of a redemption following a regulatory capital treatment event, the pro rated portion of dividends, whether or not declared, for the dividend period in which such redemption occurs. If Huntington redeems the Preferred D Stock, the depositary will redeem a proportional number of depositary shares. Neither the holders of Preferred D



Stock nor holders of depositary shares will have the right to require the redemption or repurchase of the Preferred D Stock or the depositary shares. Any redemption of the Preferred D Stock is subject to Huntington's receipt of any required prior approval by the Board of Governors of the Federal Reserve System.

Table of Contents

## 2015 Share Repurchase Program

On March 11, 2015, Huntington announced that the Federal Reserve did not object to the proposed capital actions included in Huntington's capital plan submitted to the Federal Reserve in January 2015. These actions included a potential repurchase of up to \$366 million of common stock from the second quarter of 2015 through the second quarter of 2016. Purchases of common stock may include open market purchases, privately negotiated transactions, and accelerated repurchase programs. Huntington's board of directors authorized a share repurchase program consistent with Huntington's capital plan. This program replaced the previously authorized share repurchase program authorized by Huntington's board of directors in 2014.

On January 26, 2016, Huntington announced the signing of a definitive merger agreement under which Ohio-based FirstMerit Corporation, the parent company of FirstMerit Bank, will merge into Huntington in a stock and cash transaction. The transaction is expected to be completed in the 2016 third quarter, subject to the satisfaction of customary closing conditions, including regulatory approvals and the approval of the shareholders of Huntington and FirstMerit Corporation. As a result, Huntington no longer has the intent and did not repurchase any shares under the current authorization during the 2016 first quarter.

## 2014 Share Repurchase Program

During the three months ended March 31, 2015, Huntington repurchased a total of 4.9 million shares of common stock at a weighted average share price of \$10.45, which completed our previous authorization.

## 11. EARNINGS PER SHARE

Basic earnings per share is the amount of earnings (adjusted for dividends declared on preferred stock) available to each share of common stock outstanding during the reporting period. Diluted earnings per share is the amount of earnings available to each share of common stock outstanding during the reporting period adjusted to include the effect of potentially dilutive common shares. Potentially dilutive common shares include incremental shares issued for stock options, restricted stock units and awards, distributions from deferred compensation plans, and the conversion of the Company's convertible preferred. Potentially dilutive common shares are excluded from the computation of diluted earnings per share in periods in which the effect would be antidilutive. For diluted earnings per share, net income available to common shares can be affected by the conversion of the Company's convertible preferred stock. Where the effect of this conversion would be dilutive, net income available to common shareholders is adjusted by the associated preferred dividends and deemed dividend. The calculation of basic and diluted earnings per share for three-month periods ended March 31, 2016 and 2015, was as follows:

(dollar amounts in thousands, except per share amounts)	Three months ended	
	March 31,	
	2016	2015
Basic earnings per common share:		
Net income	\$171,314	\$165,854
Preferred stock dividends	(7,998 )	(7,965 )
Net income available to common shareholders	\$163,316	\$157,889
Average common shares issued and outstanding	795,755	809,778
Basic earnings per common share	\$0.21	\$0.19
Diluted earnings per common share:		
Net income available to common shareholders	\$163,316	\$157,889
Effect of assumed preferred stock conversion	—	—
Net income applicable to diluted earnings per share	\$163,316	\$157,889
Average common shares issued and outstanding	795,755	809,778
Dilutive potential common shares:		
Stock options and restricted stock units and awards	10,385	12,126
Shares held in deferred compensation plans	2,075	1,706
Other	134	199
Dilutive potential common shares:	12,594	14,031

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

Total diluted average common shares issued and outstanding	808,349	823,809
Diluted earnings per common share	\$0.20	\$0.19

87

---

Table of Contents

For the three-month periods ended March 31, 2016 and 2015, approximately 3.5 million and 1.6 million, respectively, of options to purchase shares of common stock were not included in the computation of diluted earnings per share because the effect would be antidilutive.

**12. BENEFIT PLANS**

Huntington sponsors the Plan, a non-contributory defined benefit pension plan covering substantially all employees hired or rehired prior to January 1, 2010. The Plan, which was modified in 2013 and no longer accrues service benefits to participants, provides benefits based upon length of service and compensation levels. The funding policy of Huntington is to contribute an annual amount that is at least equal to the minimum funding requirements but not more than the amount deductible under the Internal Revenue Code. There is no required minimum contribution for 2016. During the 2013 third quarter, the board of directors approved, and management communicated, a curtailment of the Company's pension plan effective December 31, 2013.

In addition, Huntington has an unfunded defined benefit post-retirement plan that provides certain healthcare and life insurance benefits to retired employees who have attained the age of 55 and have at least 10 years of vesting service under this plan. For additional information on benefit plans, see the Benefit Plan footnote in our 2015 Form 10-K. On January 1, 2015, Huntington terminated the Company sponsored retiree health care plan for Medicare eligible retirees and their dependents. Instead, Huntington partnered with a third party to assist the retirees and their dependents in selecting individual policies from a variety of carriers on a private exchange. This plan amendment resulted in a measurement of the liability at the approval date. The result of the measurement was a \$5 million reduction of the liability and increase in accumulated other comprehensive income during the 2014 third quarter. It also resulted in a reduction of expense over the estimated life of plan participants.

The following table shows the components of net periodic benefit expense of the Plan and the Post-Retirement Benefit Plan:

	Pension Benefits		Post Retirement Benefits	
			Three months ended March 31,	
	2016	2015	2016	2015
(dollar amounts in thousands)				
Service cost (1)	\$1,025	\$457	\$—	\$—
Interest cost	6,748	7,985	55	141
Expected return on plan assets	(10,223)	(11,043)	—	—
Amortization of prior service credit	—	—	(492 )	(492 )
Amortization of gain (loss)	1,864	1,982	(72 )	(116 )
Settlements	3,400	2,550	—	—
Benefit expense	\$2,814	\$1,931	\$(509)	\$(467)

(1) Since no participants will be earning benefits after December 31, 2013, the 2015 and 2016 service cost represents only administrative expenses.

The Bank, as trustee, held all Plan assets at March 31, 2016 and December 31, 2015. The Plan assets consisted of the following investments:

Table of Contents

(dollar amounts in thousands)	Fair Value		December 31,	
	March 31, 2016		2015	
Cash equivalents:				
Federated-money market	\$7,878	2 %	\$15,590	3 %
Fixed income:				
Corporate obligations	212,386	35	205,081	34
U.S. government obligations	62,909	10	64,456	11
Mutual funds-fixed income	30,773	5	32,874	6
U.S. government agencies	7,454	1	6,979	1
Equities:				
Mutual funds-equities	134,081	22	136,026	23
Common stock	135,222	23	120,046	20
Exchange traded funds	6,554	1	6,530	1
Limited partnerships	7,329	1	6,635	1
Fair value of plan assets	\$604,586	100%	\$594,217	100%

Investments of the Plan are accounted for at cost on the trade date and are reported at fair value. The valuation methodologies used to measure the fair value of pension plan assets vary depending on the type of asset. At March 31, 2016, equities and money market funds are classified as Level 1; mutual funds-fixed income, corporate obligations, U.S. government obligations, and U.S. government agencies are classified as Level 2; and limited partnerships are classified as Level 3.

In general, investments of the Plan are exposed to various risks such as interest rate risk, credit risk, and overall market volatility. Due to the level of risk associated with certain investments, it is reasonably possible changes in the values of investments will occur in the near term and such changes could materially affect the amounts reported in the Plan assets.

The investment objective of the Plan is to maximize the return on Plan assets over a long-time period, while meeting the Plan obligations. At March 31, 2016, Plan assets were invested 47% in equity investments, 51% in bonds, and 2% in cash with an average duration of 12.5 years on bond investments. The estimated life of benefit obligations was 11.9 years. Although it may fluctuate with market conditions, Management has targeted a long-term allocation of Plan assets of 20% to 50% in equity investments and 80% to 50% in bond investments. The allocation of Plan assets between equity investments and fixed income investments will change from time to time with the allocation to fixed income investments increasing as the funding level increases.

Huntington also sponsors other nonqualified retirement plans, the most significant being the SERP and the SRIP. The SERP provides certain former officers and directors, and the SRIP provides certain current and former officers and directors of Huntington and its subsidiaries with defined pension benefits in excess of limits imposed by federal tax law. During the 2013 third quarter, the board of directors approved, and management communicated, a curtailment of the Company's SRIP plan effective December 31, 2013.

Huntington has a defined contribution plan that is available to eligible employees. Huntington matches participant contributions, up to the first 4% of base pay contributed to the Plan. For 2015, a discretionary profit-sharing contribution equal to 1% of eligible participants' 2015 base pay was awarded during the 2016 first quarter.

The following table shows the costs of providing the SERP, SRIP, and defined contribution plans:

(dollar amounts in thousands)	Three months ended March 31,	
	2016	2015
SERP & SRIP	\$714	\$578
Defined contribution plan	7,920	7,445
Benefit cost	\$8,634	\$8,023



Table of Contents

## 13. FAIR VALUES OF ASSETS AND LIABILITIES

See Note 17 "Fair Value of Assets and Liabilities" to the consolidated financial statements of the Annual Report on Form 10-K for the year ended December 31, 2015 for a description of valuation methodologies for assets and liabilities measured at fair value on a recurring and non-recurring basis. Assets and liabilities measured at fair value rarely transfer between Level 1 and Level 2 measurements. There were no such transfers during the three-month period ended March 31, 2016 and 2015.

Assets and Liabilities measured at fair value on a recurring basis

Assets and liabilities measured at fair value on a recurring basis at March 31, 2016 and December 31, 2015 are summarized below:

(dollar amounts in thousands)	Fair Value Measurements at Reporting Date Using			Netting Adjustments (1)	March 31, 2016
	Level 1	Level 2	Level 3		
Assets					
Loans held for sale	\$ —	\$ 364,967	\$ —	—\$ —	\$364,967
Loans held for investment	—	38,113	—	—	38,113
Trading account securities:					
Municipal securities	—	9,752	—	—	9,752
Other securities	35,539	633	—	—	36,172
	35,539	10,385	—	—	45,924
Available-for-sale and other securities:					
U.S. Treasury securities	6,307	—	—	—	6,307
Federal agencies: Mortgage-backed	—	4,841,992	—	—	4,841,992
Federal agencies: Other agencies	—	114,496	—	—	114,496
Municipal securities	—	352,013	2,281,743	—	2,633,756
Asset-backed securities	—	743,045	94,329	—	837,374
Corporate debt	—	536,661	—	—	536,661
Other securities	11,404	3,931	—	—	15,335
	17,711	6,592,138	2,376,072	—	8,985,921
Automobile loans	—	—	1,216	—	1,216
MSRs	—	—	14,819	—	14,819
Derivative assets	—	566,637	11,082	(219,347 )	358,372
Liabilities					
Derivative liabilities	—	338,164	735	(201,418 )	137,481
Short-term borrowings	—	624	—	—	624

Table of Contents

(dollar amounts in thousands)	Fair Value Measurements at Reporting Date Using			Netting Adjustments (1)	December 31, 2015
	Level 1	Level 2	Level 3		
<b>Assets</b>					
Loans held for sale	\$ —	\$ 337,577	\$ —	—\$ —	\$ 337,577
Loans held for investment	—	32,889	—	—	32,889
Trading account securities:					
Municipal securities	—	4,159	—	—	4,159
Other securities	32,475	363	—	—	32,838
	32,475	4,522	—	—	36,997
Available-for-sale and other securities:					
U.S. Treasury securities	5,472	—	—	—	5,472
Federal agencies: Mortgage-backed	—	4,521,688	—	—	4,521,688
Federal agencies: Other agencies	—	115,913	—	—	115,913
Municipal securities	—	360,845	2,095,551	—	2,456,396
Asset-backed securities	—	761,076	100,337	—	861,413
Corporate debt	—	466,477	—	—	466,477
Other securities	11,397	3,899	—	—	15,296
	16,869	6,229,898	2,195,888	—	8,442,655
Automobile loans	—	—	1,748	—	1,748
MSRs	—	—	17,585	—	17,585
Derivative assets	—	429,448	6,721	(161,297 )	274,872
<b>Liabilities</b>					
Derivative liabilities	—	287,994	665	(144,309 )	144,350
Short-term borrowings	—	1,770	—	—	1,770

(1) Amounts represent the impact of legally enforceable master netting agreements that allow the Company to settle positive and negative positions and cash collateral held or placed with the same counterparties.

The tables below present a rollforward of the balance sheet amounts for the three-month periods ended March 31, 2016 and 2015, for financial instruments measured on a recurring basis and classified as Level 3. The classification of an item as Level 3 is based on the significance of the unobservable inputs to the overall fair value measurement. However, Level 3 measurements may also include observable components of value that can be validated externally. Accordingly, the gains and losses in the table below include changes in fair value due in part to observable factors that are part of the valuation methodology.



Table of Contents

(dollar amounts in thousands)	Level 3 Fair Value Measurements Three months ended March 31, 2016				
	MSRs	Derivative instruments	Municipal securities	Available-for-sale securities	Automobile loans
Opening balance	\$ 17,585	\$ 6,056	\$ 2,095,551	\$ 100,337	\$ 1,748
Transfers into Level 3	—	—	—	—	—
Transfers out of Level 3 (1)	—	(915 )	—	—	—
Total gains/losses for the period:					
Included in earnings	(2,766 )	5,206	—	—	—
Included in OCI	—	—	11,840	(5,168 )	—
Purchases/originations	—	—	237,450	—	—
Sales	—	—	—	—	—
Repayments	—	—	—	—	(532 )
Issues	—	—	—	—	—
Settlements	—	—	(63,098 )	(840 )	—
Closing balance	\$ 14,819	\$ 10,347	\$ 2,281,743	\$ 94,329	\$ 1,216
Change in unrealized gains or losses for the period included in earnings (or changes in net assets) for assets held at end of the reporting date	\$(2,766 )	\$ 5,306	\$—	\$—	\$—

(1) Transfers out of Level 3 represent the settlement value of the derivative instruments (i.e. interest rate lock agreements) that is transferred to loans held for sale, which is classified as Level 2.

(dollar amounts in thousands)	Level 3 Fair Value Measurements Three months ended March 31, 2015					
	MSRs	Derivative instruments	Municipal securities	Private-label CMO	Asset-backed securities	Automobile loans
Opening balance	\$ 22,786	\$ 3,360	\$ 1,417,593	\$ 30,464	\$ 82,738	\$ 10,590
Transfers into Level 3	—	—	—	—	—	—
Transfers out of Level 3	—	—	—	—	—	—
Total gains/losses for the period:						
Included in earnings	(2,331 )	5,001	—	16	—	(213 )
Included in OCI	—	—	(3,992 )	18	7,511	—
Purchases/originations	—	—	242,997	—	—	—
Sales	—	—	—	—	—	—
Repayments	—	—	—	—	—	(3,882 )
Issues	—	—	—	—	—	—
Settlements	—	(536 )	(20,790 )	(426 )	(1,094 )	—
Closing balance	\$ 20,455	\$ 7,825	\$ 1,635,808	\$ 30,072	\$ 89,155	\$ 6,495
Change in unrealized gains or losses for the period included in earnings (or changes in net assets) for assets held at end of the reporting date	\$(2,331 )	\$ 4,465	\$(3,992 )	\$ 18	\$ 7,511	\$(213 )

The tables below summarize the classification of gains and losses due to changes in fair value, recorded in earnings for Level 3 assets and liabilities for the three-month periods ended March 31, 2016 and 2015:



Table of Contents

(dollar amounts in thousands)	Level 3 Fair Value Measurements Three months ended March 31, 2016					
	MSRs	Derivative instruments	Municipal securities	Private- label CMO	Asset- backed securities	Automobile loans
Classification of gains and losses in earnings:						
Mortgage banking income	\$ (2,766)	\$ 5,206	\$ —	\$ —	\$ —	\$ —
Securities gains (losses)	—	—	—	—	—	—
Interest and fee income	—	—	—	—	—	—
Noninterest income	—	—	—	—	—	—
Total	\$ (2,766)	\$ 5,206	\$ —	\$ —	\$ —	\$ —

(dollar amounts in thousands)	Level 3 Fair Value Measurements Three months ended March 31, 2015					
	MSRs	Derivative instruments	Municipal securities	Private- label CMO	Asset- backed securities	Automobile loans
Classification of gains and losses in earnings:						
Mortgage banking income	\$ (2,331)	\$ 5,001	\$ —	\$ —	\$ —	\$ —
Securities gains (losses)	—	—	—	—	—	—
Interest and fee income	—	—	—	16	—	(213 )
Noninterest income	—	—	—	—	—	—
Total	\$ (2,331)	\$ 5,001	\$ —	\$ 16	\$ —	\$ (213 )

## Assets and liabilities under the fair value option

The following table presents the fair value and aggregate principal balance of certain assets and liabilities under the fair value option:

(dollar amounts in thousands)	March 31, 2016			December 31, 2015		
	Fair value carrying amount	Aggregate unpaid principal	Difference	Fair value carrying amount	Aggregate unpaid principal	Difference
Assets						
Loans held for sale	\$ 364,967	\$ 348,302	\$ 16,665	\$ 337,577	\$ 326,802	\$ 10,775
Loans held for investment	38,113	38,811	(698 )	32,889	33,637	(748 )
Automobile loans	1,216	1,216	—	1,748	1,748	—

The following tables present the net gains (losses) from fair value changes, including net gains (losses) associated with instrument specific credit risk for the three-month periods ended March 31, 2016 and 2015:

(dollar amounts in thousands)	Net gains (losses) from fair value changes Three months ended March 31,	
	2016	2015
Assets		
Loans held for sale	\$ 4,649	\$ 1,001

Automobile loans — (213 )

93

---

Table of Contents

Gains  
(losses)  
included  
in fair  
value  
changes  
associated  
with  
instrument  
specific  
credit risk  
Three  
months  
ended  
March 31,

(dollar amounts in thousands) 2016 2015

## Assets

Automobile loans \$ 90 \$ 66

Assets and Liabilities measured at fair value on a nonrecurring basis

Certain assets and liabilities may be required to be measured at fair value on a nonrecurring basis in periods subsequent to their initial recognition. These assets and liabilities are not measured at fair value on an ongoing basis; however, they are subject to fair value adjustments in certain circumstances, such as when there is evidence of impairment. Assets measured at fair value on a nonrecurring basis were as follows:

(dollar amounts in thousands)	Fair Value	Fair Value Measurements Using Quoted Prices In Active Markets for Identical Assets (Level 1)			Total Gains/(Losses) Three months ended March 31, 2016
		Significant Observable Inputs (Level 2)	Significant Other Unobservable Inputs (Level 3)		
MSRs	\$125,957	\$—	—\$ 125,957	\$ (16,340 )	
Impaired loans	68,726	—	68,726	1,417	
Other real estate owned	26,132	—	26,132	(505 )	

MSRs accounted for under the amortization method are subject to nonrecurring fair value measurement when the fair value is lower than the carrying amount.

Periodically, Huntington records nonrecurring adjustments of collateral-dependent loans measured for impairment when establishing the ACL. Such amounts are generally based on the fair value of the underlying collateral supporting the loan. Appraisals are generally obtained to support the fair value of the collateral and incorporate measures such as recent sales prices for comparable properties and cost of construction. In cases where the carrying value exceeds the fair value of the collateral less cost to sell, an impairment charge is recognized.

Other real estate owned properties are included in accrued income and other assets and valued based on appraisals and third party price opinions, less estimated selling costs.

The appraisals supporting the fair value of the collateral to recognize loan impairment or unrealized loss on other real estate owned properties may not have been obtained as of March 31, 2016.

Significant unobservable inputs for assets and liabilities measured at fair value on a recurring and nonrecurring basis

The table below presents quantitative information about the significant unobservable inputs for assets and liabilities measured at fair value on a recurring and nonrecurring basis at March 31, 2016 and December 31, 2015:

94

---

Table of Contents

Quantitative Information about Level 3 Fair Value Measurements at March 31, 2016				
(dollar amounts in thousands)	Fair Value	Valuation Technique	Significant Unobservable Input	Range (Weighted Average)
MSRs	\$14,819	Discounted cash flow	Constant prepayment rate	7.0% - 26.5% (12.3%)
			Spread over forward interest rate swap rates	3.0% - 9.2% (5.5%)
Derivative assets	11,082	Consensus Pricing	Net market price	-2.5% - 22.1% (2.3%)
Derivative liabilities	735		Estimated Pull through %	7.9% - 99.8% (79.4%)
Municipal securities	2,281,743	Discounted cash flow	Discount rate	0.6% - 7.8% (3.5%)
			Cumulative default	0.1% - 56.0% (2.9%)
			Loss given default	5.0% - 80.0% (21.8%)
Asset-backed securities	94,329	Discounted cash flow	Discount rate	4.9% - 11.4% (6.5%)
			Cumulative prepayment rate	0.0% - 100% (9.6%)
			Cumulative default	1.5% - 100% (11.1%)
			Loss given default	85% - 100% (96.7%)
			Cure given deferral	0.0% - 75.0% (36.5%)
Automobile loans	1,216	Discounted cash flow	Constant prepayment rate	154.2 %
			Discount rate	0.2% - 5.0% (2.3%)
			Life of pool cumulative losses	2.1 %
Impaired loans	68,726	Appraisal value	NA	NA
Other real estate owned	26,132	Appraisal value	NA	NA
Quantitative Information about Level 3 Fair Value Measurements at December 31, 2015				
(dollar amounts in thousands)	Fair Value	Valuation Technique	Significant Unobservable Input	Range (Weighted Average)
MSRs	\$17,585	Discounted cash flow	Constant prepayment rate	7.9% - 25.7% (14.7%)
			Spread over forward interest rate swap rates	3.3% - 9.2% (5.4%)
Derivative assets	6,721	Consensus Pricing	Net market price	-3.2% - 20.9% (1.9%)
Derivative liabilities	665		Estimated Pull through %	11.9% - 99.8% (76.7%)
Municipal securities	2,095,551	Discounted cash flow	Discount rate	0.3% - 7.2% (3.1%)
			Cumulative default	0.1% - 50.0% (2.1%)
			Loss given default	5.0% - 80.0% (20.5%)
Asset-backed securities	100,337	Discounted cash flow	Discount rate	4.6% - 10.9% (6.2%)
			Cumulative prepayment rate	0.0% - 100.% (9.6%)
			Cumulative default	1.6% - 100% (11.1%)
			Loss given default	85% - 100% (96.6%)
			Cure given deferral	0.0% - 75.0% (36.8%)
Automobile loans	1,748	Discounted cash flow	Constant prepayment rate	154.2 %
			Discount rate	0.2% - 5.0% (2.3%)
			Life of pool cumulative losses	2.1 %
Impaired loans	62,029	Appraisal value	NA	NA
Other real estate owned	27,342	Appraisal value	NA	NA

The following provides a general description of the impact of a change in an unobservable input on the fair value measurement and the interrelationship between unobservable inputs, where relevant/significant. Interrelationships may also exist between observable and unobservable inputs. Such relationships have not been included in the

discussion below.

A significant change in the unobservable inputs may result in a significant change in the ending fair value measurement of Level 3 instruments. In general, prepayment rates increase when market interest rates decline and decrease when market

95

---



Table of Contents

interest rates rise and higher prepayment rates generally result in lower fair values for MSR assets, Private-label CMO securities, Asset-backed securities, and Automobile loans.

Credit loss estimates, such as probability of default, constant default, cumulative default, loss given default, cure given deferral, and loss severity, are driven by the ability of the borrowers to pay their loans and the value of the underlying collateral and are impacted by changes in macroeconomic conditions, typically increasing when economic conditions worsen and decreasing when conditions improve. An increase in the estimated prepayment rate typically results in a decrease in estimated credit losses and vice versa. Higher credit loss estimates generally result in lower fair values. Credit spreads generally increase when liquidity risks and market volatility increase and decrease when liquidity conditions and market volatility improve.

Discount rates and spread over forward interest rate swap rates typically increase when market interest rates increase and/or credit and liquidity risks increase and decrease when market interest rates decline and/or credit and liquidity conditions improve. Higher discount rates and credit spreads generally result in lower fair market values.

Net market price and pull through percentages generally increase when market interest rates increase and decline when market interest rates decline. Higher net market price and pull through percentages generally result in higher fair values.

## Fair values of financial instruments

The following table provides the carrying amounts and estimated fair values of Huntington's financial instruments that are carried either at fair value or cost at March 31, 2016 and December 31, 2015:

(dollar amounts in thousands)	March 31, 2016		December 31, 2015	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
<b>Financial Assets</b>				
Cash and short-term assets	\$882,916	\$882,916	\$898,994	\$898,994
Trading account securities	45,924	45,924	36,997	36,997
Loans held for sale	567,165	570,609	474,621	484,511
Available-for-sale and other securities	9,319,381	9,319,381	8,775,441	8,775,441
Held-to-maturity securities	5,946,144	6,042,243	6,159,590	6,135,458
Net loans and direct financing leases	50,925,640	49,897,026	49,743,256	48,024,998
Derivatives	358,372	358,372	274,872	274,872
<b>Financial Liabilities</b>				
Deposits	55,628,842	55,641,189	55,294,975	55,299,435
Short-term borrowings	471,375	471,375	615,279	615,279
Long-term debt	7,935,412	7,928,482	7,067,614	7,043,014
Derivatives	137,481	137,481	144,350	144,350

The following table presents the level in the fair value hierarchy for the estimated fair values of only Huntington's financial instruments that are not already on the Unaudited Condensed Consolidated Balance Sheets at fair value at March 31, 2016 and December 31, 2015:

(dollar amounts in thousands)	Estimated Fair Value Measurements at Reporting Date Using			March 31, 2016
	Level 1	Level 2	Level 3	
<b>Financial Assets</b>				
Held-to-maturity securities	\$ —	\$ 6,042,243	\$ —	\$6,042,243
Net loans and direct financing leases	—	—	49,897,026	49,897,026
<b>Financial Liabilities</b>				
Deposits	—	52,544,042	3,097,147	55,641,189
Short-term borrowings	—	624	470,751	471,375
Long-term debt	—	—	7,928,482	7,928,482



Table of Contents

(dollar amounts in thousands)	Estimated Fair Value Measurements at Reporting Date Using			December 31, 2015
	Level 1	Level 2	Level 3	
<b>Financial Assets</b>				
Held-to-maturity securities	\$ —	\$ 6,135,458	\$ —	\$6,135,458
Net loans and direct financing leases	—	—	48,024,998	48,024,998
<b>Financial Liabilities</b>				
Deposits	—	51,869,105	3,430,330	55,299,435
Short-term borrowings	—	1,770	613,509	615,279
Long-term debt	—	—	7,043,014	7,043,014

The short-term nature of certain assets and liabilities result in their carrying value approximating fair value. These include trading account securities, customers' acceptance liabilities, short-term borrowings, bank acceptances outstanding, FHLB advances, and cash and short-term assets, which include cash and due from banks, interest-bearing deposits in banks, and federal funds sold and securities purchased under resale agreements. Loan commitments and letters-of-credit generally have short-term, variable-rate features and contain clauses that limit Huntington's exposure to changes in customer credit quality. Accordingly, their carrying values, which are immaterial at the respective balance sheet dates, are reasonable estimates of fair value. Not all the financial instruments listed in the table above are subject to the disclosure provisions of ASC Topic 820.

Certain assets, the most significant being operating lease assets, bank owned life insurance, and premises and equipment, do not meet the definition of a financial instrument and are excluded from this disclosure. Similarly, mortgage and nonmortgage servicing rights, deposit base, and other customer relationship intangibles are not considered financial instruments and are not included above. Accordingly, this fair value information is not intended to, and does not, represent Huntington's underlying value. Many of the assets and liabilities subject to the disclosure requirements are not actively traded, requiring fair values to be estimated by Management. These estimations necessarily involve the use of judgment about a wide variety of factors, including but not limited to, relevancy of market prices of comparable instruments, expected future cash flows, and appropriate discount rates.

The following methods and assumptions were used by Huntington to estimate the fair value of the remaining classes of financial instruments:

**Held-to-maturity securities**

Fair values are determined by using models that are based on security-specific details, as well as relevant industry and economic factors. The most significant of these inputs are quoted market prices, and interest rate spreads on relevant benchmark securities.

**Loans and Direct Financing Leases**

Variable-rate loans that reprice frequently are based on carrying amounts, as adjusted for estimated credit losses. The fair values for other loans and leases are estimated using discounted cash flow analyses and employ interest rates currently being offered for loans and leases with similar terms. The rates take into account the position of the yield curve, as well as an adjustment for prepayment risk, operating costs, and profit. This value is also reduced by an estimate of expected losses and the credit risk associated in the loan and lease portfolio. The valuation of the loan portfolio reflected discounts that Huntington believed are consistent with transactions occurring in the marketplace.

**Deposits**

Demand deposits, savings accounts, and money market deposits are, by definition, equal to the amount payable on demand. The fair values of fixed-rate time deposits are estimated by discounting cash flows using interest rates currently being offered on certificates with similar maturities.

**Debt**

Long-term debt is based upon quoted market prices, which are inclusive of Huntington's credit risk. In the absence of quoted market prices, discounted cash flows using market rates for similar debt with the same maturities are used in the determination of fair value.



Table of Contents

## 14. DERIVATIVE FINANCIAL INSTRUMENTS

Derivative financial instruments are recorded in the Consolidated Balance Sheet as either an asset or a liability (in accrued income and other assets or accrued expenses and other liabilities, respectively) and measured at fair value. Derivative financial instruments can be designated as accounting hedges under GAAP. Designating a derivative as an accounting hedge allows Huntington to recognize gains and losses, less any ineffectiveness, in the income statement within the same period that the hedged item affects earnings. Gains and losses on derivatives that are not designated to an effective hedge relationship under GAAP immediately impact earnings within the period they occur.

## Derivatives used in Asset and Liability Management Activities

Huntington engages in balance sheet hedging activity, principally for asset liability management purposes, to convert fixed rate assets or liabilities into floating rate or vice versa. Balance sheet hedging activity is arranged to receive hedge accounting treatment and is classified as either fair value or cash flow hedges. Fair value hedges are purchased to convert deposits and subordinated and other long-term debt from fixed-rate obligations to floating rate. Cash flow hedges are also used to convert floating rate loans made to customers into fixed rate loans.

The following table presents the gross notional values of derivatives used in Huntington's asset and liability management activities at March 31, 2016, identified by the underlying interest rate-sensitive instruments:

(dollar amounts in thousands )	Fair Value Hedges	Cash Flow Hedges	Total
Instruments associated with:			
Loans	\$—	\$5,550,000	\$5,550,000
Deposits	—	—	—
Subordinated notes	450,000	—	450,000
Long-term debt	6,375,000	—	6,375,000
Total notional value at March 31, 2016	\$6,825,000	\$5,550,000	\$12,375,000

The following table presents additional information about the interest rate swaps used in Huntington's asset and liability management activities at March 31, 2016:

(dollar amounts in thousands )	Notional Value	Average Maturity (years)	Fair Value	Weighted-Average Rate	
				Receive	Pay
Asset conversion swaps					
Receive fixed—generic	\$5,550,000	0.9	\$10,925	0.91 %	0.57 %
Total asset conversion swaps	5,550,000	0.9	10,925	0.91	0.57
Liability conversion swaps					
Receive fixed—generic	6,825,000	2.8	141,755	1.50	0.63
Total liability conversion swaps	6,825,000	2.8	141,755	1.50	0.63
Total swap portfolio at March 31, 2016	\$12,375,000	2	\$152,680	1.24 %	0.60 %

These derivative financial instruments were entered into for the purpose of managing the interest rate risk of assets and liabilities. Consequently, net amounts receivable or payable on contracts hedging either interest earning assets or interest bearing liabilities were accrued as an adjustment to either interest income or interest expense. For the three-month periods ended March 31, 2016, and 2015, the net amounts resulted in an increase to net interest income of \$21 million and \$25 million, respectively.

The following table presents the fair values at March 31, 2016 and December 31, 2015 of Huntington's derivatives that are designated and not designated as hedging instruments. Amounts in the table below are presented gross without the impact of any net collateral arrangements:

Asset derivatives included in accrued income and other assets:

Table of Contents

(dollar amounts in thousands)	March 31, 2016	December 31, 2015
Interest rate contracts designated as hedging instruments	\$152,882	\$80,513
Interest rate contracts not designated as hedging instruments	283,037	190,846
Foreign exchange contracts not designated as hedging instruments	38,635	37,727
Commodities contracts not designated as hedging instruments	91,901	117,894
Total contracts	\$566,455	\$426,980

Liability derivatives included in accrued expenses and other liabilities:

(dollar amounts in thousands)	March 31, 2016	December 31, 2015
Interest rate contracts designated as hedging instruments	\$202	\$15,215
Interest rate contracts not designated as hedging instruments	206,512	121,815
Foreign exchange contracts not designated as hedging instruments	39,756	35,283
Commodities contracts not designated as hedging instruments	88,659	114,887
Total contracts	\$335,129	\$287,200

The changes in fair value of the fair value hedges are, to the extent that the hedging relationship is effective, recorded through earnings and offset against changes in the fair value of the hedged item.

The following table presents the change in fair value for derivatives designated as fair value hedges as well as the offsetting change in fair value on the hedged item for the three-month periods ended March 31, 2016, and 2015:

(dollar amounts in thousands)	Three months ended March 31, 2016 2015	
Interest rate contracts		
Change in fair value of interest rate swaps hedging deposits (1)	\$(82)	\$(213)
Change in fair value of hedged deposits (1)	72	214
Change in fair value of interest rate swaps hedging subordinated notes (2)	6,804	3,231
Change in fair value of hedged subordinated notes (2)	(6,804)	(3,231)
Change in fair value of interest rate swaps hedging other long-term debt (2)	61,032	20,025
Change in fair value of hedged other long-term debt (2)	(59,786)	(19,645)

Effective portion of the hedging relationship is recognized in Interest expense—deposits in the Unaudited Condensed (1) Consolidated Statements of Income. Any resulting ineffective portion of the hedging relationship is recognized in noninterest income in the Unaudited Condensed Consolidated Statements of Income.

Effective portion of the hedging relationship is recognized in Interest expense—subordinated notes and other (2) long-term debt in the Unaudited Condensed Consolidated Statements of Income. Any resulting ineffective portion of the hedging relationship is recognized in noninterest income in the Unaudited Condensed Consolidated Statements of Income.

The following table presents the gains and (losses) recognized in OCI and the location in the Unaudited Condensed Consolidated Statements of Income of gains and (losses) reclassified from OCI into earnings for derivatives designated as effective cash flow hedges:

Table of Contents

Derivatives in cash flow hedging relationships	Amount of gain or (loss) recognized in OCI on derivatives (effective portion) (after-tax) Three months ended March 31,		Location of gain or (loss) reclassified from accumulated OCI into earnings (effective portion)	Amount of (gain) or loss reclassified from accumulated OCI into earnings (effective portion)	
	2016	2015		2016	2015
(dollar amounts in thousands)					
Interest rate contracts					
Loans	\$9,249	\$18,294	Interest and fee income - loans and leases	\$ (645 )	\$ (133 )
Investment Securities	—	—	Noninterest income - other income	1	10
Total	\$9,249	\$18,294		\$ (644 )	\$ (123 )

Reclassified gains and losses on swaps related to loans and investment securities and swaps related to subordinated debt are recorded within interest income and interest expense, respectively. During the next twelve months, Huntington expects to reclassify to earnings \$5 million after-tax unrealized gains on cash flow hedging derivatives currently in OCI.

To the extent these derivatives are effective in offsetting the variability of the hedged cash flows, changes in the derivatives' fair value will not be included in current earnings but are reported as a component of OCI in the Unaudited Condensed Consolidated Statements of Shareholders' Equity. These changes in fair value will be included in earnings of future periods when earnings are also affected by the changes in the hedged cash flows. To the extent these derivatives are not effective, changes in their fair values are immediately included in noninterest income.

The following table presents the gains and (losses) recognized in noninterest income on the ineffective portion on interest rate contracts for derivatives designated as cash flow hedges for the three-month periods ended March 31, 2016 and 2015:

(dollar amounts in thousands)	Three months ended March 31,	
	2016	2015
Derivatives in cash flow hedging relationships		
Interest rate contracts		
Loans	\$421	\$(163)
Derivatives used in mortgage banking activities		
Mortgage loan origination hedging activity		

Huntington's mortgage origination hedging activity is related to the hedging of the mortgage pricing commitments to customers and the secondary sale to third parties. The value of a newly originated mortgage is not firm until the interest rate is committed or locked. The interest rate lock commitments are derivative positions offset by forward commitments to sell loans.

Huntington uses two types of mortgage-backed securities in its forward commitment to sell loans. The first type of forward commitment is a "To Be Announced" (or TBA), the second is a "Specified Pool" mortgage-backed security. Huntington uses these derivatives to hedge the value of mortgage-backed securities until they are sold.

The following table summarizes the derivative assets and liabilities used in mortgage banking activities:

(dollar amounts in thousands)	March 31, 2016	December 31, 2015
Derivative assets:		
Interest rate lock agreements	\$11,082	\$ 6,721
Forward trades and options	183	2,468
Total derivative assets	11,265	9,189
Derivative liabilities:		
Interest rate lock agreements	(190 )	(220 )
Forward trades and options	(3,580 )	(1,239 )
Total derivative liabilities	(3,770 )	(1,459 )
Net derivative asset (liability)	\$7,495	\$ 7,730



## Table of Contents

### MSR hedging activity

Huntington's MSR economic hedging activity uses securities and derivatives to manage the value of the MSR asset and to mitigate the various types of risk inherent in the MSR asset, including risks related to duration, basis, convexity, volatility, and yield curve. The hedging instruments include forward commitments, interest rate swaps, and options on interest rate swaps.

The total notional value of these derivative financial instruments at March 31, 2016 and December 31, 2015, was \$0.2 billion and \$0.5 billion, respectively. The total notional amount at March 31, 2016, corresponds to trading assets with a fair value of \$6 million and trading liabilities with a fair value of less than \$1 million. Net trading gains and (losses) related to MSR hedging for the three-month periods ended March 31, 2016 and 2015, were \$12 million and \$5 million. These amounts are included in mortgage banking income in the Unaudited Condensed Consolidated Statements of Income.

### Derivatives used in trading activities

Various derivative financial instruments are offered to enable customers to meet their financing and investing objectives and for their risk management purposes. Derivative financial instruments used in trading activities consisted of commodity, interest rate, and foreign exchange contracts. The derivative contracts grant the option holder the right to buy or sell an underlying financial instrument for a predetermined price before the contract expires. Huntington may enter into offsetting third-party contracts with approved, reputable counterparties with substantially matching terms and currencies in order to economically hedge significant exposure related to derivatives used in trading activities.

The interest rate risk of customer derivatives is mitigated by entering into similar derivatives having offsetting terms with other counterparties. The credit risk to these customers is evaluated and included in the calculation of fair value. Foreign currency derivatives help the customer hedge risk and reduce exposure to fluctuations in exchange rates. Transactions are primarily in liquid currencies with Canadian dollars and Euros comprising a majority of all transactions.

The net fair values of these derivative financial instruments, for which the gross amounts are included in accrued income and other assets or accrued expenses and other liabilities at March 31, 2016 and December 31, 2015, were \$69 million and \$76 million, respectively. The total notional values of derivative financial instruments used by Huntington on behalf of customers, including offsetting derivatives, were \$14.8 billion and \$14.6 billion at March 31, 2016 and December 31, 2015, respectively. Huntington's credit risks from interest rate swaps used for trading purposes were \$306 million and \$224 million at the same dates, respectively.

### Risk Participation Agreements

Huntington periodically enters into risk participation agreement in order to manage credit risk of its derivative positions. These agreements transfer counterparty credit risk related to interest rate swaps to and from other financial institutions. Huntington can mitigate exposure to certain counterparties or take on exposure to generate additional income. Huntington's notional exposure for interest rate swaps originated by other financial institutions was \$356 million and \$344 million at March 31, 2016 and December 31, 2015, respectively. Huntington will make payments under these agreements if a customer defaults on its obligation to perform under the terms of the underlying interest rate derivative contract. The amount Huntington will have to pay if all counterparties defaulted on their swap contracts is the fair value of these risk participations, which was \$9 million and \$6 million at March 31, 2016 and December 31, 2015, respectively. These contracts mature between 2015 and 2043 and are deemed investment grade.

### Financial assets and liabilities that are offset in the Condensed Consolidated Balance Sheets

Huntington records derivatives at fair value as further described in Note 13. Huntington records these derivatives net of any master netting arrangement in the Unaudited Condensed Consolidated Balance Sheets. Collateral agreements are regularly entered into as part of the underlying derivative agreements with Huntington's counterparties to mitigate counterparty credit risk.

All derivatives are carried on the Unaudited Condensed Consolidated Balance Sheets at fair value. Derivative balances are presented on a net basis taking into consideration the effects of legally enforceable master netting agreements. Cash collateral exchanged with counterparties is also netted against the applicable derivative fair values. Huntington

enters into derivative transactions with two primary groups: broker-dealers and banks, and Huntington's customers. Different methods are utilized for managing counterparty credit exposure and credit risk for each of these groups. Huntington enters into transactions with broker-dealers and banks for various risk management purposes. These types of transactions generally are high dollar volume. Huntington enters into bilateral collateral and master netting agreements with these counterparties, and routinely exchange cash and high quality securities collateral with these counterparties. Huntington enters into transactions with customers to meet their financing, investing, payment and risk management needs. These types of

101

---

Table of Contents

transactions generally are low dollar volume. Huntington generally enters into master netting agreements with customer counterparties, however collateral is generally not exchanged with customer counterparties.

At March 31, 2016 and December 31, 2015, aggregate credit risk associated with these derivatives, net of collateral that has been pledged by the counterparty, was \$21 million and \$15 million, respectively. The credit risk associated with interest rate swaps is calculated after considering master netting agreements with broker-dealers and banks.

At March 31, 2016, Huntington pledged \$110 million of investment securities and cash collateral to counterparties, while other counterparties pledged \$108 million of investment securities and cash collateral to Huntington to satisfy collateral netting agreements. In the event of credit downgrades, Huntington would not be required to provide additional collateral.

The following tables present the gross amounts of these assets and liabilities with any offsets to arrive at the net amounts recognized in the Unaudited Condensed Consolidated Balance Sheets at March 31, 2016 and December 31, 2015:

## Offsetting of Financial Assets and Derivative Assets

(dollar amounts in thousands)	Gross amounts of recognized assets	offset in the condensed consolidated balance sheets	Net amounts of		Financial instruments	Cash collateral received	Net amount
			assets presented in the condensed consolidated balance sheets	Gross amounts not offset in the condensed consolidated balance sheets			
Offsetting of Financial Assets and Derivative Assets							
March 31, 2016	Derivatives \$ 577,719	\$ (219,347 )	\$ 358,372	\$ (44,784)	\$ (2,603 )	\$ 310,985	
December 31, 2015	Derivatives 436,169	(161,297 )	274,872	(39,305 )	(3,462 )	232,105	
Offsetting of Financial Liabilities and Derivative Liabilities							

(dollar amounts in thousands)	Gross amounts of recognized liabilities	offset in the condensed consolidated balance sheets	Net amounts of		Financial instruments	Cash collateral delivered	Net amount
			liabilities presented in the condensed consolidated balance sheets	Gross amounts not offset in the condensed consolidated balance sheets			
Offsetting of Financial Liabilities and Derivative Liabilities							
March 31, 2016	Derivatives \$ 338,899	\$ (201,418 )	\$ 137,481	\$ (66,571)	\$ (582 )	\$ 70,329	
December 31, 2015	Derivatives 288,659	(144,309 )	144,350	(62,460 )	(20 )	81,870	

15. VIEs

Consolidated VIEs

Consolidated VIEs at March 31, 2016, consisted of certain loan and lease securitization trusts. Huntington has determined the trusts are VIEs. Huntington has concluded that it is the primary beneficiary of these trusts because it has the power to direct the activities of the entity that most significantly affect the entity's economic performance and it has either the obligation to absorb losses of the entity that could potentially be significant to the VIE or the right to receive benefits from the entity that could potentially be significant to the VIE. During the 2015 first quarter, Huntington acquired two securitization trusts with its acquisition of Huntington Technology Finance. During the 2016 first quarter, Huntington canceled the Series 2012A Trust. As a result, any remaining assets at the time of the cancellation were no longer part of the trust.

The following tables present the carrying amount and classification of the consolidated trusts' assets and liabilities that were included in the Unaudited Condensed Consolidated Balance Sheets at March 31, 2016 and December 31, 2015:

102

---

Table of Contents

	March 31, 2016			
	Huntington			
	Technology	Other		
	Funding	Consolidated	Total	
	Trust	VIEs		
	Series			
	2014A			
(dollar amounts in thousands)				
Assets:				
Cash	\$1,560	\$ —		\$1,560
Loans and leases	128,138	—		128,138
Allowance for loan and lease losses	—	—		—
Net loans and leases	128,138	—		128,138
Accrued income and other assets	—	222		222
Total assets	\$129,698	\$ 222		\$129,920
Liabilities:				
Other long-term debt	\$104,199	\$ —		\$104,199
Accrued interest and other liabilities	—	222		222
Total liabilities	104,199	222		104,421
Equity:				
Beneficial Interest owned by third party	25,499	—		25,499
Total liabilities and equity	\$129,698	\$ 222		\$129,920
December 31, 2015				
Huntington				
	Technology		Other	
	Funding Trust		Consolidated	Total
	Series	Series	VIEs	
	2012A	2014A		
(dollar amounts in thousands)				
Assets:				
Cash	\$1,377	\$1,561	\$ —	\$2,938
Loans and leases	32,180	152,331	—	184,511
Allowance for loan and lease losses	—	—	—	—
Net loans and leases	32,180	152,331	—	184,511
Accrued income and other assets	—	—	229	229
Total assets	\$33,557	\$153,892	\$ 229	\$187,678
Liabilities:				
Other long-term debt	\$27,153	\$123,577	\$ —	\$150,730
Accrued interest and other liabilities	—	—	229	229
Total liabilities	27,153	123,577	229	150,959
Equity:				
Beneficial Interest owned by third party	6,404	30,315	—	36,719
Total liabilities and equity	\$33,557	\$153,892	\$ 229	\$187,678

The loans and leases were designated to repay the securitized notes. Huntington services the loans and leases and uses the proceeds from principal and interest payments to pay the securitized notes during the amortization period. Huntington has not provided financial or other support that was not previously contractually required.

Unconsolidated VIEs

The following tables provide a summary of the assets and liabilities included in Huntington's Unaudited Condensed Consolidated Financial Statements, as well as the maximum exposure to losses, associated with its interests related to unconsolidated VIEs for which Huntington holds an interest, but is not the primary beneficiary, to the VIE at March 31, 2016, and December 31, 2015:



Table of Contents

(dollar amounts in thousands)	March 31, 2016		
	Total Assets	Total Liabilities	Maximum Exposure to Loss
2015-1 Automobile Trust	\$6,453	\$ —	\$ 6,453
2012-2 Automobile Trust	422	—	422
Trust Preferred Securities	13,919	317,114	—
Low Income Housing Tax Credit Partnerships	413,026	186,651	413,026
Other Investments	62,235	24,926	62,235
Total	\$496,055	\$ 528,691	\$ 482,136

(dollar amounts in thousands)	December 31, 2015		
	Total Assets	Total Liabilities	Maximum Exposure to Loss
2015-1 Automobile Trust	\$7,695	\$—	\$7,695
2012-1 Automobile Trust	94	—	94
2012-2 Automobile Trust	771	—	771
Trust Preferred Securities	13,919	317,106	—
Low Income Housing Tax Credit Partnerships	425,500	196,001	425,500
Other Investments	68,746	25,762	68,746
Total	\$516,725	\$ 538,869	\$ 502,806

**2015-1, 2012-1, 2012-2, and 2011 AUTOMOBILE TRUST**

During the 2015 second quarter, 2012 fourth quarter, 2012 first quarter and 2011 third quarter, we transferred automobile loans totaling \$0.8 billion, \$1.0 billion, \$1.3 billion and \$1.0 billion, respectively, to trusts in securitization transactions. The securitizations and the resulting sale of all underlying securities qualified for sale accounting. The interest Huntington holds in the VIEs relates to servicing rights which are included within accrued income and other assets of Huntington's Unaudited Condensed Consolidated Balance Sheets. The maximum exposure to loss is equal to the carrying value of the servicing asset.

During the 2016 first quarter, Huntington canceled the 2012-1 Automobile Trust. As a result, any remaining assets at the time of the cancellation were no longer part of the trust.

**TRUST PREFERRED SECURITIES**

Huntington has certain wholly-owned trusts whose assets, liabilities, equity, income, and expenses are not included within Huntington's Unaudited Condensed Consolidated Financial Statements. These trusts have been formed for the sole purpose of issuing trust-preferred securities, from which the proceeds are then invested in Huntington junior subordinated debentures, which are reflected in Huntington's Unaudited Condensed Consolidated Balance Sheets as subordinated notes. The trust securities are the obligations of the trusts, and as such, are not consolidated within Huntington's Unaudited Condensed Consolidated Financial Statements. A list of trust preferred securities outstanding at March 31, 2016 follows:

(dollar amounts in thousands)	Rate	Principal amount of subordinated note/ debenture issued to trust (1)	Investment in unconsolidated subsidiary
Huntington Capital I	1.32%	(2) \$ 111,816	\$ 6,186
Huntington Capital II	1.26	(3) 54,593	3,093
Sky Financial Capital Trust III	2.03	(4) 72,165	2,165
Sky Financial Capital Trust IV	2.01	(4) 74,320	2,320
Camco Financial Trust	3.07	(5) 4,220	155
Total		\$ 317,114	\$ 13,919

(1) Represents the principal amount of debentures issued to each trust, including unamortized original issue discount.

(2) Variable effective rate at March 31, 2016, based on three month LIBOR +0.70%.

(3) Variable effective rate at March 31, 2016, based on three month LIBOR +0.625%.

(4) Variable effective rate at March 31, 2016, based on three month LIBOR +1.40%.

104

---



Table of Contents

(5) Variable effective rate (including impact of purchase accounting accretion) at March 31, 2016, based on three month LIBOR +1.33%.

Each issue of the junior subordinated debentures has an interest rate equal to the corresponding trust securities distribution rate. Huntington has the right to defer payment of interest on the debentures at any time, or from time-to-time for a period not exceeding five years provided that no extension period may extend beyond the stated maturity of the related debentures. During any such extension period, distributions to the trust securities will also be deferred and Huntington's ability to pay dividends on its common stock will be restricted. Periodic cash payments and payments upon liquidation or redemption with respect to trust securities are guaranteed by Huntington to the extent of funds held by the trusts. The guarantee ranks subordinate and junior in right of payment to all indebtedness of the Company to the same extent as the junior subordinated debt. The guarantee does not place a limitation on the amount of additional indebtedness that may be incurred by Huntington.

**LOW INCOME HOUSING TAX CREDIT PARTNERSHIPS**

Huntington makes certain equity investments in various limited partnerships that sponsor affordable housing projects utilizing the Low Income Housing Tax Credit (LIHTC) pursuant to Section 42 of the Internal Revenue Code. The purpose of these investments is to achieve a satisfactory return on capital, to facilitate the sale of additional affordable housing product offerings, and to assist in achieving goals associated with the Community Reinvestment Act. The primary activities of the limited partnerships include the identification, development, and operation of multi family housing that is leased to qualifying residential tenants. Generally, these types of investments are funded through a combination of debt and equity.

Huntington uses the proportional amortization method to account for a majority of its investments in these entities. These investments are included in accrued income and other assets. Investments that do not meet the requirements of the proportional amortization method are recognized using the equity method. Investment gains/losses related to these investments are included in noninterest-income in the Unaudited Condensed Consolidated Statements of Income. The following table presents the balances of Huntington's affordable housing tax credit investments and related unfunded commitments at March 31, 2016 and December 31, 2015:

(dollar amounts in thousands)	March 31, December 31,	
	2016	2015
Affordable housing tax credit investments	\$674,221	\$ 674,157
Less: amortization	(261,195 )	(248,657 )
Net affordable housing tax credit investments	\$413,026	\$ 425,500
Unfunded commitments	\$186,651	\$ 196,001

The following table presents other information relating to Huntington's affordable housing tax credit investments for the three-month periods ended March 31, 2016 and 2015:

(dollar amounts in thousands)	Three months ended March 31,	
	2016	2015
Tax credits and other tax benefits recognized	\$18,285	\$15,747
Proportional amortization method		
Tax credit amortization expense included in provision for income taxes	12,407	11,074
Equity method		
Tax credit investment (gains) losses included in non-interest income	132	147

Huntington recognized immaterial impairment losses on tax credit investments during the three-month periods ended March 31, 2016 and 2015. The impairment losses recognized related to the fair value of the tax credit investments that were less than carrying value.

**OTHER INVESTMENTS**

Other investments determined to be VIE's include investments in Historic Tax Credit Investments, Small Business Investment Companies, Rural Business Investment Companies, certain equity method investments and other miscellaneous investments.

105

---

Table of Contents

## 16. COMMITMENTS AND CONTINGENT LIABILITIES

## Commitments to extend credit

In the ordinary course of business, Huntington makes various commitments to extend credit that are not reflected in the Unaudited Condensed Consolidated Financial Statements. The contract amounts of these financial agreements at March 31, 2016 and December 31, 2015, were as follows:

(dollar amounts in thousands)	March 31, 2016	December 31, 2015
Contract amount represents credit risk:		
Commitments to extend credit		
Commercial	\$ 11,052,384	\$ 11,448,927
Consumer	8,872,015	8,574,093
Commercial real estate	888,967	813,271
Standby letters-of-credit	509,910	511,706
Commercial letters-of-credit	15,724	56,119

Commitments to extend credit generally have fixed expiration dates, are variable-rate, and contain clauses that permit Huntington to terminate or otherwise renegotiate the contracts in the event of a significant deterioration in the customer's credit quality. These arrangements normally require the payment of a fee by the customer, the pricing of which is based on prevailing market conditions, credit quality, probability of funding, and other relevant factors. Since many of these commitments are expected to expire without being drawn upon, the contract amounts are not necessarily indicative of future cash requirements. The interest rate risk arising from these financial instruments is insignificant as a result of their predominantly short-term, variable-rate nature.

Standby letters-of-credit are conditional commitments issued to guarantee the performance of a customer to a third party. These guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing, and similar transactions. Most of these arrangements mature within two years. The carrying amount of deferred revenue associated with these guarantees was \$7 million and \$7 million at March 31, 2016 and December 31, 2015, respectively.

Through the Company's credit process, Huntington monitors the credit risks of outstanding standby letters-of-credit. When it is probable that a standby letter-of-credit will be drawn and not repaid in full, losses are recognized in the provision for credit losses. At March 31, 2016, Huntington had \$510 million of standby letters-of-credit outstanding, of which 81% were collateralized. Included in this \$510 million total are letters-of-credit issued by the Bank that support securities that were issued by customers and remarketed by The Huntington Investment Company, the Company's broker-dealer subsidiary.

Huntington uses an internal grading system to assess an estimate of loss on its loan and lease portfolio. This same loan grading system is used to monitor credit risk associated with standby letters-of-credit. Under this risk rating system as of March 31, 2016, approximately \$148 million of the standby letters-of-credit were rated strong with sufficient asset quality, liquidity, and good debt capacity and coverage; approximately \$360 million were rated average with acceptable asset quality, liquidity, and modest debt capacity; and \$2 million were rated substandard with negative financial trends, structural weaknesses, operating difficulties, and higher leverage.

Commercial letters-of-credit represent short-term, self-liquidating instruments that facilitate customer trade transactions and generally have maturities of no longer than 90 days. The goods or cargo being traded normally secures these instruments. As of March 31, 2016, Huntington had \$16 million of commercial letters-of-credit outstanding.

## Commitments to sell loans

Activity related to our mortgage origination activity supports the hedging of the mortgage pricing commitments to customers and the secondary sale to third parties. At March 31, 2016 and December 31, 2015, Huntington had commitments to sell residential real estate loans of \$826 million and \$659 million, respectively. These contracts mature in less than one year .

## Litigation

The nature of Huntington's business ordinarily results in a certain amount of pending as well as threatened claims, litigation, investigations, regulatory and legal and administrative cases, matters and proceedings, all of which are considered incidental to the normal conduct of business. When the Company determines it has meritorious defenses to the claims asserted,

106

---

Table of Contents

it vigorously defends itself. The Company considers settlement of cases when, in Management's judgment, it is in the best interests of both the Company and its shareholders to do so.

On at least a quarterly basis, Huntington assesses its liabilities and contingencies in connection with threatened and outstanding legal cases, matters and proceedings, utilizing the latest information available. For cases, matters and proceedings where it is both probable the Company will incur a loss and the amount can be reasonably estimated, Huntington establishes an accrual for the loss. Once established, the accrual is adjusted as appropriate to reflect any relevant developments. For cases, matters or proceedings where a loss is not probable or the amount of the loss cannot be estimated, no accrual is established.

In certain cases, matters and proceedings, exposure to loss exists in excess of the accrual to the extent such loss is reasonably possible, but not probable. Management believes an estimate of the aggregate range of reasonably possible losses, in excess of amounts accrued, for current legal proceedings is from \$0 to approximately \$60 million at March 31, 2016. For certain other cases, and matters, Management cannot reasonably estimate the possible loss at this time. Any estimate involves significant judgment, given the varying stages of the proceedings (including the fact that many of them are currently in preliminary stages), the existence of multiple defendants in several of the current proceedings whose share of liability has yet to be determined, the numerous unresolved issues in many of the proceedings, and the inherent uncertainty of the various potential outcomes of such proceedings. Accordingly, Management's estimate will change from time-to-time, and actual losses may be more or less than the current estimate. While the final outcome of legal cases, matters, and proceedings is inherently uncertain, based on information currently available, advice of counsel, and available insurance coverage, Management believes that the amount it has already accrued is adequate and any incremental liability arising from the Company's legal cases, matters, or proceedings will not have a material negative adverse effect on the Company's consolidated financial position as a whole. However, in the event of unexpected future developments, it is possible that the ultimate resolution of these cases, matters, and proceedings, if unfavorable, may be material to the Company's consolidated financial position in a particular period.

**Cyberco Litigation.** Huntington has been named a defendant in two lawsuits, arising from Huntington's commercial lending, depository, and equipment leasing relationships with Cyberco Holdings, Inc. (Cyberco), based in Grand Rapids, Michigan. In November 2004, the Federal Bureau of Investigation and the Internal Revenue Service raided Cyberco's facilities and Cyberco's operations ceased. An equipment leasing fraud was uncovered, whereby Cyberco sought financing from equipment lessors and financial institutions, including Huntington, allegedly to purchase computer equipment from Teleservices Group, Inc. (Teleservices). Cyberco created fraudulent documentation to close the financing transactions when, in fact, no computer equipment was ever purchased or leased from Teleservices, which later proved to be a shell corporation.

Cyberco filed a Chapter 7 bankruptcy petition on December 9, 2004, and a state court receiver for Teleservices then filed a Chapter 7 bankruptcy petition for Teleservices on January 21, 2005. In an adversary proceeding commenced against Huntington on December 8, 2006, the Cyberco bankruptcy trustee sought recovery of over \$70 million he alleged was transferred to Huntington. The Cyberco bankruptcy trustee also alleged preferential transfers were made to Huntington in the amount of approximately \$1 million. Huntington moved to dismiss the complaint and all but the preference claims were dismissed on January 29, 2008. The Bankruptcy Court ordered the case to be tried in July 2012, and entered an order governing all pretrial conduct. Huntington filed a motion for summary judgment on the basis that the Cyberco trustee sought recovery of the same alleged transfers as the Teleservices trustee in a separate case described below. The Bankruptcy Court granted the motion in principal part and the parties stipulated to a full dismissal which was entered on June 19, 2012.

The Teleservices bankruptcy trustee filed a separate adversary proceeding against Huntington on January 19, 2007, seeking to avoid and recover alleged transfers that occurred in two ways: (1) checks made payable to Huntington for application to Cyberco's indebtedness to Huntington, and (2) deposits into Cyberco's bank accounts with Huntington. A trial was held as to only Huntington's defenses. Subsequently, the trustee filed a summary judgment motion on the affirmative case, alleging the fraudulent transfers to Huntington totaled approximately \$73 million and seeking judgment in that amount (which includes the \$1 million alleged to be preferential transfers by the Cyberco bankruptcy trustee). On March 17, 2011, the Bankruptcy Court issued an Opinion determining that the alleged transfers made to

Huntington during the period from April 30, 2004 through November 2004 were not received in good faith and that Huntington failed to show a lack of knowledge of the avoidability of the alleged transfers made from September 2003 through November 2004. The trustee then filed an amended motion for summary judgment in the affirmative case and a hearing was held on July 1, 2011.

On March 30, 2012, the Bankruptcy Court issued an Opinion on the Teleservices trustee's motion determining Huntington was the initial transferee of the checks made payable to it and was a subsequent transferee of all deposits into Cyberco's accounts. The Bankruptcy Court ruled Cyberco's deposits were themselves transfers to Huntington under the Bankruptcy Code, and Huntington was liable for both the checks and the deposits, totaling approximately \$73 million. The Bankruptcy Court delivered its report and recommendation to the District Court for the Western District of Michigan,

## Table of Contents

recommending that the District Court enter a final judgment against Huntington in the principal amount of \$72 million, plus interest through July 27, 2012, in the amount of \$9 million. The parties filed their respective objections and responses to the Bankruptcy Court's report and recommendation. The District Court held a hearing in September 2014 and conducted a de novo review of the fact findings and legal conclusions in the Bankruptcy Court's report and recommendation.

On September 28, 2015, the District Court entered a judgment against Huntington in the amount of \$72 million plus costs and pre- and post-judgment interest. While Huntington has appealed the decision and plans to continue to aggressively contest the claims of this complex case, Huntington increased its legal reserves by approximately \$38 million in the 2015 third quarter to fully accrue for the amount of the judgment.

**MERSCORP Litigation.** Huntington is a defendant in an action filed on January 17, 2012 against MERSCORP, Inc. and numerous other financial institutions that participate in the mortgage electronic registration system (MERS). The putative class action was filed on behalf of all 88 counties in Ohio. The plaintiffs allege that the recording of mortgages and assignments thereof is mandatory under Ohio law and seek a declaratory judgment that the defendants are required to record every mortgage and assignment on real property located in Ohio and pay the attendant statutory recording fees. The complaint also seeks damages, attorney's fees and costs. Huntington filed a motion to dismiss the complaint, which has been fully briefed, but no ruling has been issued by the Geauga County, Ohio Court of Common Pleas. Similar litigation has been initiated against MERSCORP, Inc. and other financial institutions in other jurisdictions throughout the country, however, Huntington has not been named a defendant in those other cases.

**Powell v. Huntington National Bank.** Huntington is a defendant in a putative class action filed on October 15, 2013. The plaintiffs filed the action in West Virginia state court on behalf of themselves and other West Virginia mortgage loan borrowers who allege they were charged late fees in violation of West Virginia law and the loan documents. Plaintiffs seek statutory civil penalties, compensatory damages and attorney's fees. Huntington removed the case to federal court, answered the complaint, and, on January 17, 2014, filed a motion for judgment on the pleadings, asserting that West Virginia law is preempted by federal law and therefore does not apply to Huntington. Following further briefing by the parties, the federal district court denied Huntington's motion for judgment on the pleadings on September 26, 2014. On June 8, 2015, the Fourth Circuit Court of Appeals granted Huntington's motion for an interlocutory appeal of the district court's decision. The matter was briefed and oral argument held, but after the oral argument, the Fourth Circuit dismissed the appeal as improvidently granted and remanded the case back to the district court for further proceedings. The parties are currently engaged in discovery.

**FirstMerit Merger Shareholder Litigation.** Huntington is a defendant in five lawsuits filed in February and March of 2016 in state and federal courts in Ohio relating to the FirstMerit merger. The plaintiffs in each case are FirstMerit shareholders and have filed class action and derivative claims seeking to enjoin the merger. The plaintiffs also claim that the registration statement filed regarding the merger contained material omissions and/or misrepresentations and seek the filing of a revised registration statement, as well as money damages. Specifically as to Huntington, the plaintiffs claim Huntington aided and abetted in alleged breaches of fiduciary duties by the FirstMerit board of directors in approving the merger, and in one complaint, allege that Huntington had direct involvement in making omissions and/or misrepresentations in the registration statement. Huntington is preparing its defense to the complaints.

### 17. SEGMENT REPORTING

Our business segments are based on our internally-aligned segment leadership structure, which is how we monitor results and assess performance. We have five major business segments: Retail and Business Banking, Commercial Banking, Automobile Finance and Commercial Real Estate (AFCRE), Regional Banking and The Huntington Private Client Group (RBHPCG), and Home Lending. The Treasury / Other function includes our technology and operations, other unallocated assets, liabilities, revenue, and expense.

Business segment results are determined based upon our management reporting system, which assigns balance sheet and income statement items to each of the business segments. The process is designed around our organizational and management structure and, accordingly, the results derived are not necessarily comparable with similar information

published by other financial institutions. Additionally, because of the interrelationships of the various segments, the information presented is not indicative of how the segments would perform if they operated as independent entities. Revenue is recorded in the business segment responsible for the related product or service. Fee sharing is recorded to allocate portions of such revenue to other business segments involved in selling to, or providing service to customers. Results of operations for the business segments reflect these fee sharing allocations.

The management accounting process that develops the business segment reporting utilizes various estimates and allocation methodologies to measure the performance of the business segments. Expenses are allocated to business segments using a two-phase approach. The first phase consists of measuring and assigning unit costs (activity-based costs) to activities



Table of Contents

related to product origination and servicing. These activity-based costs are then extended, based on volumes, with the resulting amount allocated to business segments that own the related products. The second phase consists of the allocation of overhead costs to all five business segments from Treasury / Other. We utilize a full-allocation methodology, where all Treasury / Other expenses, except reported Significant Items, and a small amount of other residual unallocated expenses, are allocated to the five business segments.

We use an active and centralized Funds Transfer Pricing (FTP) methodology to attribute appropriate income to the business segments. The intent of the FTP methodology is to transfer interest rate risk from the business segments by providing matched duration funding of assets and liabilities. The result is to centralize the financial impact, management, and reporting of interest rate risk in the Treasury / Other function where it can be centrally monitored and managed. The Treasury / Other function charges (credits) an internal cost of funds for assets held in (or pays for funding provided by) each business segment. The FTP rate is based on prevailing market interest rates for comparable duration assets (or liabilities).

**Retail and Business Banking** - The Retail and Business Banking segment provides a wide array of financial products and services to consumer and small business customers including but not limited to checking accounts, savings accounts, money market accounts, certificates of deposit, consumer loans, and small business loans. Other financial services available to consumer and small business customers include investments, insurance, interest rate risk protection, foreign exchange, and treasury management. Business Banking is defined as serving companies with revenues up to \$20 million and consists of approximately 165,000 businesses

**Commercial Banking** - Through a relationship banking model, this segment provides a wide array of products and services to the middle market, large corporate, and government public sector customers located primarily within our geographic footprint. The segment is divided into seven business units: middle market, large corporate, specialty banking, asset finance, capital markets, treasury management, and insurance.

**Automobile Finance and Commercial Real Estate** - This segment provides lending and other banking products and services to customers outside of our traditional retail and commercial banking segments. Our products and services include providing financing for the purchase of vehicles by customers at franchised automotive dealerships, financing the acquisition of new and used vehicle inventory of franchised automotive dealerships, and financing for land, buildings, and other commercial real estate owned or constructed by real estate developers, automobile dealerships, or other customers with real estate project financing needs. Products and services are delivered through highly specialized relationship-focused bankers and product partners.

**Regional Banking and The Huntington Private Client Group** - Regional Banking and The Huntington Private Client Group is closely aligned with our eleven regional banking markets. The Huntington Private Client Group is organized into units consisting of The Huntington Private Bank, The Huntington Trust, and The Huntington Investment Company. Our private banking, trust, and investment functions focus their efforts in our Midwest footprint and Florida.

**Home Lending** - Home Lending originates and services consumer loans and mortgages for customers who are generally located in our primary banking markets. Consumer and mortgage lending products are primarily distributed through the Retail and Business Banking segment, as well as through commissioned loan originators. Home lending earns interest on loans held in the warehouse and portfolio, earns fee income from the origination and servicing of mortgage loans, and recognizes gains or losses from the sale of mortgage loans. Home Lending supports the origination and servicing of mortgage loans across all segments.

Listed below is certain operating basis financial information reconciled to Huntington's March 31, 2016, December 31, 2015, and March 31, 2015, reported results by business segment:

Table of Contents

Income Statements (dollar amounts in thousands)	Three months ended March 31,						Huntington Consolidated
	Retail & Business Banking	Commercial Banking	AFCRE	RBHPCG	Home Lending	Treasury/Other	
2016							
Net interest income	\$264,688	\$ 100,863	\$95,569	\$39,279	\$13,016	\$ (10,349 )	\$ 503,066
Provision for credit losses	12,196	34,756	(16,617 )	(479 )	(2,274 )	—	27,582
Noninterest income	117,559	58,581	7,252	27,807	11,650	19,018	241,867
Noninterest expense	273,729	90,428	40,204	49,997	25,608	11,114	491,080
Income taxes	33,713	11,991	27,732	6,149	466	(25,094 )	54,957
Net income (loss)	\$62,609	\$ 22,269	\$51,502	\$11,419	\$866	\$ 22,649	\$ 171,314
2015							
Net interest income	\$248,650	\$ 74,918	\$95,162	\$26,824	\$15,277	\$ 6,854	\$ 467,685
Provision for credit losses	7,151	6,835	(1,383 )	2,645	5,343	—	20,591
Noninterest income	95,759	54,893	4,675	40,424	18,658	17,214	231,623
Noninterest expense	256,366	56,417	36,178	58,627	35,788	15,481	458,857
Income taxes	28,312	23,296	22,765	2,092	(2,519 )	(19,940 )	54,006
Net income (loss)	\$52,580	\$ 43,263	\$42,277	\$3,884	\$(4,677 )	\$ 28,527	\$ 165,854
	Assets at		Deposits at				
(dollar amounts in thousands)	March 31, 2016	December 31, 2015	March 31, 2016	December 31, 2015			
Retail & Business Banking	\$15,786,893	\$15,746,086	\$31,302,518	\$30,875,607			
Commercial Banking	17,954,911	17,022,387	11,257,864	11,424,778			
AFCRE	18,503,547	17,856,368	1,607,598	1,651,702			
RBHPCG	4,324,770	4,284,608	7,889,524	7,690,581			
Home Lending	3,107,196	3,087,486	334,186	361,881			
Treasury / Other	12,967,650	13,021,366	3,237,152	3,290,430			
Total	\$72,644,967	\$71,018,301	\$55,628,842	\$55,294,979			

## Item 3: Quantitative and Qualitative Disclosures about Market Risk

Quantitative and qualitative disclosures for the current period can be found in the Market Risk section of this report, which includes changes in market risk exposures from disclosures presented in Huntington's 2015 Form 10-K.

## Item 4: Controls and Procedures

## Disclosure Controls and Procedures

Huntington maintains disclosure controls and procedures designed to ensure that the information required to be disclosed in the reports that it files or submits under the Securities Exchange Act of 1934, as amended, are recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Exchange Act is accumulated and communicated to the issuer's management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure. Huntington's Management, with the participation of its Chief Executive Officer and the Chief Financial Officer, evaluated the effectiveness of Huntington's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Based upon such evaluation, Huntington's Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, Huntington's disclosure controls and procedures were effective.

There have not been any changes in Huntington's internal controls over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, Huntington's internal controls over financial reporting.



Table of Contents

PART II. OTHER INFORMATION

In accordance with the instructions to Part II, the other specified items in this part have been omitted because they are not applicable or the information has been previously reported.

Item 1: Legal Proceedings

Information required by this item is set forth in Note 16 of the Notes to Unaudited Condensed Consolidated Financial Statements included in Item 1 of this report and incorporated herein by reference.

Item 1A: Risk Factors

Information required by this item is set forth in Part 1 Item 2- Management's Discussion and Analysis of Financial Condition and Results of Operations of this report and incorporated herein by reference.

Table of Contents

## Item 6. Exhibits

## Exhibit Index

This report incorporates by reference the documents listed below that we have previously filed with the SEC. The SEC allows us to incorporate by reference information in this document. The information incorporated by reference is considered to be a part of this document, except for any information that is superseded by information that is included directly in this document.

This information may be read and copied at the Public Reference Room of the SEC at 100 F Street, N.E., Washington, D.C. 20549. The SEC also maintains an Internet web site that contains reports, proxy statements, and other information about issuers, like us, who file electronically with the SEC. The address of the site is <http://www.sec.gov>. The reports and other information filed by us with the SEC are also available at our Internet web site. The address of the site is <http://www.huntington.com>. Except as specifically incorporated by reference into this Quarterly Report on Form 10-Q, information on those web sites is not part of this report. You also should be able to inspect reports, proxy statements, and other information about us at the offices of the NASDAQ National Market at 33 Whitehall Street, New York, New York.

Exhibit Number	Document Description	Report or Registration Statement	SEC File or Registration Number	Exhibit Reference
2.1	Agreement and Plan of Merger, dated as of January 25, 2016, by and among Huntington Bancshares Incorporated, FirstMerit Corporation, and West Subsidiary Corporation.	Current Report on Form 8-K dated January 28, 2016.	001-34073	2.1
3.1	Articles of Restatement of Charter.	Annual Report on Form 10-K for the year ended December 31, 1993	000-02525	3 (i)
3.2	Articles of Amendment to Articles of Restatement of Charter.	Current Report on Form 8-K dated May 31, 2007	000-02525	3.1
3.3	Articles of Amendment to Articles of Restatement of Charter.	Current Report on Form 8-K dated May 7, 2008	000-02525	3.1
3.4	Articles of Amendment to Articles of Restatement of Charter.	Current Report on Form 8-K dated April 27, 2010	001-34073	3.1
3.5	Articles Supplementary of Huntington Bancshares Incorporated, as of April 22, 2008.	Current Report on Form 8-K dated April 22, 2008	000-02525	3.1
3.6	Articles Supplementary of Huntington Bancshares Incorporated, as of April 22, 2008.	Current Report on Form 8-K dated April 22, 2008	000-02525	3.2
3.7	Articles Supplementary of Huntington Bancshares Incorporated, as of November 12, 2008.	Current Report on Form 8-K dated November 12, 2008	001-34073	3.1
3.8	Articles Supplementary of Huntington Bancshares Incorporated, as of December 31, 2006.	Annual Report on Form 10-K for the year ended December 31, 2006	000-02525	3.4

Edgar Filing: HUNTINGTON BANCSHARES INC/MD - Form 10-Q

3.9	Articles Supplementary of Huntington Bancshares Incorporated, as of December 28, 2011.	Current Report on Form 8-K dated December 28, 2011.	001-34073	3.1
3.10	Articles Supplementary of Huntington Bancshares Incorporated, as of March 18, 2016.	Current Report on Form 8-K dated March 21, 2016.	001-34073	3.1
3.11	Bylaws of Huntington Bancshares Incorporated, as amended and restated, as of July 16, 2014.	Current Report on Form 8-K dated July 17, 2014	001-34073	3.1

112

---

Table of Contents

Instruments defining the Rights of Security Holders—reference is made to Articles Fifth, Eighth, and Tenth of Articles of Restatement of Charter, as amended and supplemented. Instruments defining the rights of holders of long-term debt will be furnished to the Securities and Exchange Commission upon request.

		Definitive Proxy Statement for the 2016 Annual Meeting of Shareholders	
	*Huntington Bancshares Incorporated		
10.1	Management Incentive Plan for Covered Officers		001-34073 A
31.1	**Rule 13a-14(a) Certification – Chief Executive Officer.		
31.2	**Rule 13a-14(a) Certification – Chief Financial Officer.		
32.1	***Section 1350 Certification – Chief Executive Officer.		
32.2	***Section 1350 Certification – Chief Financial Officer.		
101	**The following material from Huntington’s Form 10-Q Report for the quarterly period ended March 31, 2016, formatted in XBRL: (1) Unaudited Condensed Consolidated Balance Sheets, (2) Unaudited Condensed Consolidated Statements of Income, (3) Unaudited Condensed Consolidated Statements of Comprehensive Income (4) Unaudited Condensed Consolidated Statement of Changes in Shareholders’ Equity, (5) Unaudited Condensed Consolidated Statements of Cash Flows, and (6) the Notes to Unaudited Condensed Consolidated Financial Statements.		

\* Denotes management contract or compensatory plan or arrangement  
 \*\* Filed herewith  
 \*\*\*Furnished herewith

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Huntington Bancshares Incorporated  
(Registrant)

Date: April 29, 2016 /s/ Stephen D. Steinour  
Stephen D. Steinour  
Chairman, Chief Executive Officer and President

Date: April 29, 2016 /s/ Howell D. McCullough III  
Howell D. McCullough III  
Chief Financial Officer