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GENERAL MOTORS CORP
Form 8-K
March 01, 2007

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549-1004

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) March 1, 2007

GENERAL MOTORS CORPORATION

(Exact Name of Registrant as Specified in its Charter)

| | | |
|---|---|--|
| STATE OF DELAWARE ----- (State or other jurisdiction of Incorporation or Organization) | 1-143 ----- (Commission File Number) | 38-0572515 ----- (I.R.S. Employer Identification No.) |
| 300 Renaissance Center, Detroit, Michigan ----- (Address of Principal Executive Offices) | | 48265-3000 ----- (Zip Code) |

Registrant's telephone number, including area code (313) 556-5000

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Check the appropriate box below if the Form 8-K filing is intended to
simultaneously satisfy the filing obligation of the registrant under any of the
following provisions:

{ } Written communications pursuant to Rule 425 under the Securities Act (17 CFR
230.425)

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- { } Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17-CFR 240.14a-12)
- { } Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- { } Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 8.01. OTHER EVENTS

On March 1, 2007 General Motors Corporation (GM) issued a news release announcing February 2007 sales. The release is as follows:

GM Reports 311,763 Deliveries in February

GM Bucks Industry Trend - Total Sales Up, Led by an 11 Percent Retail Increase

The Truck Leader - Silverado and Sierra Power 29 Percent Increase in Full-Size Pickups

GMC Acadia and Saturn Outlook Drive 97 Percent Retail Increase in Mid-Utility Crossover Sales

Chevrolet Impala, Pontiac G6 and Saturn Aura Lead 25 Percent Increase in Mid Car Retail Sales

DETROIT - Despite an expected decline in U.S. industry sales, GM reported a 3.4 percent total sales increase, compared with February 2006. The sales gain was due to an 11 percent retail sales increase. Retail and fleet sales by GM dealers in the United States totaled 311,763 vehicles, compared with sales of 301,545 in February 2006. Fleet sales were down 18 percent due to a planned 25 percent reduction in daily rental sales.

"Our pickup, SUV and crossover business was terrific across the board. Our customers are telling us that we have the winning formula - the best products, industry-leading fuel economy and the best value," said Mark LaNeve, vice president, GM North American Sales, Service and Marketing.

February's performance was led by the new GMC Sierra and the North American Truck of the Year Chevrolet Silverado full-size pickups. Silverado had its best February sales month in five years, total full-size pickup sales were up 29 percent and total truck sales were up more than 7 percent compared with last February. The critically-acclaimed new GMC Acadia and Saturn Outlook drove a 97 percent retail increase in the mid-crossover segment.

"With GM offering the best coverage in our 5 year/100,000 mile powertrain limited warranty with roadside assistance and courtesy transportation, we believe customers see our vehicles as having outstanding value and quality that is better than the competition. With a less than stellar industry performance, our February sales results stand out." LaNeve added.

The Chevrolet, GMC, Saturn and Pontiac divisions all saw retail increases in February.

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Retail truck sales were up 16 percent compared with February 2006 and total truck sales were up 7 percent. Leading the retail sales gains were full-size pickups, up 36 percent compared with February 2006, with positive showings by Chevrolet Avalanche, up 110 percent and Silverado, up 34 percent. GMC Sierra retail sales volume was up 27 percent compared with last February.

Retail increases by the Cadillac Escalade ESV and Escalade EXT, compared with February 2006, pushed GM's large luxury utilities segment up 7 percent compared with last February.

Driven by an increase in Chevrolet Aveo retail sales, GM's economy car segment retail volume was up 17 percent compared with February 2006. A 45 percent retail increase in Pontiac G6 and a 65 percent increase in Chevrolet Impala retail sales, compared with the same month a year ago, pushed GM's mid-car segment retail volume up 25 percent.

In February, GM's mix of total fleet to retail sales continued to improve significantly. Retail sales were 78.5 percent of total sales, compared with 73 percent last February; fleet sales were 21.5 percent, compared with 27 percent last year.

GM February sales reflected the continuing strength of the new product portfolio with competitive incentive spending, balanced with ongoing reductions in daily rental fleet sales.

Certified Used Vehicles

February 2007 sales for all certified GM brands, including GM Certified Used Vehicles, Cadillac Certified Pre-Owned Vehicles, Saturn Certified Pre-Owned Vehicles, Saab Certified Pre-Owned Vehicles and HUMMER Certified Pre-Owned Vehicles, were 42,855 units, up nearly 6 percent from last February. Year-to-date sales for all certified GM brands are up nearly 8 percent from the same period last year.

GM Certified Used Vehicles, the industry's top-selling manufacturer-certified used brand, posted February sales of 37,840 units, up nearly 7 percent from February 2006. Year-to-date sales are 75,390 units, up 8 percent.

Cadillac Certified Pre-Owned Vehicles posted February sales of 3,111 units, comparable to last February. Saturn Certified Pre-Owned Vehicles sold 1,262 units in February, down 11 percent. Saab Certified Pre-Owned Vehicles sold 540 units, up 7 percent, and HUMMER Certified Pre-Owned Vehicles sold 102 units, up 183 percent.

"GM Certified Used Vehicles posted another strong month in February, with sales up nearly 7 percent from last February," said LaNeve. "We have had two excellent months to begin the year and with upcoming program changes in 2007, we're optimistic sales will continue to grow throughout the year."

GM North America Reports February 2007 Production, 2007 First-Quarter Production Forecast Remains Unchanged at 1.080 Million Vehicles, 2007 Second-Quarter Production Forecast Set at 1.175 Million Vehicles

In February, GM North America produced 348,000 vehicles (129,000 cars and 219,000 trucks). This is down 59,000 units or 15 percent compared to February 2006 when the region produced 407,000 vehicles (155,000 cars and 252,000 trucks). (Production totals include joint venture production of 20,000 vehicles

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in February 2007 and 26,000 vehicles in February 2006.)

The region's 2007 first-quarter production forecast is unchanged at 1.080 million vehicles (417,000 cars and 663,000 trucks). In the first-quarter of 2006 the region produced 1.255 million vehicles (496,000 cars and 759,000 trucks). Additionally, the region's initial 2007 second-quarter production forecast is set at 1.175 million vehicles (418,000 cars and 757,000 trucks), down 5 percent from second-quarter 2006 actuals. The production decrease is due to GM's ongoing efforts to reduce low-margin daily rental fleet sales, as well as managing inventory levels.

GM also announced revised 2007 first-quarter and initial second-quarter production forecasts for its international regions.

GM Europe - GM Europe's 2007 first-quarter production forecast is unchanged at 508,000 units. In the first-quarter of 2006 the region built 494,000 vehicles. The region's initial 2007 second-quarter production forecast is set at 467,000 vehicles. In the second-quarter of 2006 the region built 495,000 vehicles.

GM Asia Pacific - The region's 2007 first-quarter production forecast is revised at 538,000 vehicles. In the first-quarter of 2006 the region built 472,000 vehicles. GM Asia Pacific's initial 2007 second-quarter production forecast is set at 560,000 vehicles. In the second-quarter of 2006 the region built 482,000 vehicles.

GM Latin America, Africa and the Middle East - The region's 2007 first-quarter production forecast is unchanged at 225,000 units. In the first-quarter of 2006 the region built 194,000 vehicles. The region's initial 2007 second-quarter production forecast is set at 233,000 vehicles. In the second-quarter of 2006 the region built 206,000 vehicles.

(General Motors Corp. (NYSE: GM), the world's largest automaker, has been the global industry sales leader for 76 years. Founded in 1908, GM today employs about 284,000 people around the world. With global headquarters in Detroit, GM manufactures its cars and trucks in 33 countries. In 2006, nearly 9.1 million GM cars and trucks were sold globally under the following brands: Buick, Cadillac, Chevrolet, GMC, GM Daewoo, Holden, HUMMER, Opel, Pontiac, Saab, Saturn and Vauxhall. GM's OnStar subsidiary is the industry leader in vehicle safety, security and information services. More information on GM can be found at www.gm.com.

Note: GM sales and production results are available on GM Media OnLine at <http://media.gm.com> by clicking on News, then Sales/Production. In this press release and related comments by General Motors management, we use words like "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions to identify forward-looking statements, representing our current judgment about possible future events. We believe these judgments are reasonable, but actual results may differ materially due to a variety of important factors. Among other items, such factors might include: the pace of introductions and market acceptance of new products; the effect of competition on our markets and significant changes in the competitive environment; price increases or shortages of fuel; and changes in laws, regulations or tax rates. GM's most recent annual report on Form 10-K and quarterly report on Form 10-Q provide information about these factors, which may be revised or supplemented in future reports to the SEC on Form 10-Q or 8-K.

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Detroit -- General Motors dealers in the United States today reported the following vehicle sales:

| | February | | | Calendar Year-to-Date January - February | | |
|---------------------|----------|---------|---------|---|---------|--------|
| Curr S/D: 24 | | | % Chg | | | |
| Prev S/D: 24 | 2007 | 2006 | per S/D | 2007 | 2006 | % Chg. |
| Vehicle Total | 311,763 | 301,545 | 3.4 | 559,227 | 597,548 | -6.4 |
| Car Total | 108,902 | 112,656 | -3.3 | 213,058 | 247,123 | -13.8 |
| Truck Total | 202,861 | 188,889 | 7.4 | 346,169 | 350,425 | -1.2 |
| Light Truck Total | 199,509 | 184,825 | 7.9 | 339,967 | 343,489 | -1.0 |
| Light Vehicle Total | 308,411 | 297,481 | 3.7 | 553,025 | 590,612 | -6.4 |

| Market Division Vehicle Total | February | | | Calendar Year-to-Date January - February | | |
|----------------------------------|----------|---------|------------------|---|---------|--------|
| | 2007 | 2006 | % Chg per S/D | 2007 | 2006 | % Chg. |
| Buick | 15,108 | 21,425 | -29.5 | 27,121 | 38,598 | -29.7 |
| Cadillac | 14,142 | 16,251 | -13.0 | 27,882 | 30,984 | -10.0 |
| Chevrolet | 187,088 | 177,710 | 5.3 | 335,537 | 351,332 | -4.5 |
| GMC | 41,279 | 33,751 | 22.3 | 69,767 | 61,729 | 13.0 |
| HUMMER | 4,177 | 5,645 | -26.0 | 8,157 | 10,859 | -24.9 |
| Oldsmobile | 0 | 92 | ***.* | 0 | 96 | ***.* |
| Other - Isuzu | 960 | 832 | 15.4 | 1,627 | 1,463 | 11.2 |
| Pontiac | 24,563 | 29,107 | -15.6 | 48,623 | 66,652 | -27.0 |
| Saab | 2,221 | 2,787 | -20.3 | 4,583 | 4,983 | -8.0 |
| Saturn | 22,225 | 13,945 | 59.4 | 35,930 | 30,852 | 16.5 |

Sales of Vehicles Produced in US/Canada/Mexico

| | | | | | | |
|-------------|---------|---------|------|---------|---------|-------|
| Car | 101,830 | 106,127 | -4.0 | 199,760 | 235,433 | -15.2 |
| Light Truck | 199,509 | 184,825 | 7.9 | 339,967 | 343,489 | -1.0 |

Twenty-four selling days for the Month period this year and twenty-four for last year.

*American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

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2-1P
GM Car Deliveries - (United States)
February 2007

| | February | | | Calendar Year-to-Date January - February | | |
|--------------------|----------|--------|------------------|---|---------|--------|
| | 2007 | 2006 | % Chg per S/D | 2007 | 2006 | % Chg. |
| Selling Days (S/D) | 24 | 24 | | | | |
| Century | 0 | 31 | ***.* | 2 | 43 | -95.3 |
| LaCrosse | 3,556 | 5,265 | -32.5 | 6,141 | 10,597 | -42.0 |
| LeSabre | 16 | 439 | -96.4 | 40 | 943 | -95.8 |
| Lucerne | 6,311 | 7,327 | -13.9 | 12,070 | 13,434 | -10.2 |
| Park Avenue | 3 | 16 | -81.3 | 6 | 21 | -71.4 |
| Regal | 0 | 24 | ***.* | 0 | 30 | ***.* |
| Buick Total | 9,886 | 13,102 | -24.5 | 18,259 | 25,068 | -27.2 |
| CTS | 3,042 | 4,109 | -26.0 | 5,885 | 7,915 | -25.6 |
| DeVille | 12 | 188 | -93.6 | 22 | 333 | -93.4 |
| DTS | 3,189 | 4,560 | -30.1 | 7,284 | 9,839 | -26.0 |
| Seville | 0 | 8 | ***.* | 0 | 9 | ***.* |
| STS | 1,472 | 1,740 | -15.4 | 2,879 | 3,408 | -15.5 |
| XLR | 144 | 354 | -59.3 | 266 | 537 | -50.5 |
| Cadillac Total | 7,859 | 10,959 | -28.3 | 16,336 | 22,041 | -25.9 |
| Aveo | 4,646 | 3,377 | 37.6 | 8,435 | 6,133 | 37.5 |
| Cavalier | 9 | 71 | -87.3 | 15 | 124 | -87.9 |
| Classic | 0 | 1 | ***.* | 1 | 2 | -50.0 |
| Cobalt | 10,865 | 14,277 | -23.9 | 23,888 | 31,790 | -24.9 |
| Corvette | 2,784 | 3,058 | -9.0 | 5,018 | 5,637 | -11.0 |
| Impala | 26,925 | 18,714 | 43.9 | 52,200 | 40,362 | 29.3 |
| Malibu | 11,703 | 14,659 | -20.2 | 20,912 | 33,066 | -36.8 |
| Monte Carlo | 1,289 | 2,581 | -50.1 | 2,928 | 6,975 | -58.0 |
| SSR | 44 | 511 | -91.4 | 98 | 837 | -88.3 |
| Chevrolet Total | 58,265 | 57,249 | 1.8 | 113,495 | 124,926 | -9.2 |
| Alero | 0 | 64 | ***.* | 0 | 67 | ***.* |
| Oldsmobile Total | 0 | 64 | ***.* | 0 | 67 | ***.* |
| Bonneville | 11 | 210 | -94.8 | 36 | 404 | -91.1 |
| G5 | 1,917 | 0 | ***.* | 3,229 | 0 | ***.* |
| G6 | 11,248 | 9,749 | 15.4 | 23,246 | 25,089 | -7.3 |
| Grand Am | 12 | 151 | -92.1 | 28 | 256 | -89.1 |
| Grand Prix | 4,672 | 6,974 | -33.0 | 10,016 | 18,877 | -46.9 |
| GTO | 633 | 797 | -20.6 | 1,185 | 1,391 | -14.8 |
| Solstice | 1,017 | 1,859 | -45.3 | 1,878 | 3,849 | -51.2 |
| Sunfire | 3 | 157 | -98.1 | 6 | 309 | -98.1 |
| Vibe | 2,195 | 3,166 | -30.7 | 4,325 | 5,907 | -26.8 |
| Pontiac Total | 21,708 | 23,063 | -5.9 | 43,949 | 56,082 | -21.6 |
| 9-2X | 26 | 61 | -57.4 | 61 | 111 | -45.0 |
| 9-3 | 1,419 | 1,969 | -27.9 | 2,894 | 3,510 | -17.5 |
| 9-5 | 348 | 325 | 7.1 | 723 | 545 | 32.7 |
| Saab Total | 1,793 | 2,355 | -23.9 | 3,678 | 4,166 | -11.7 |

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|-----------------|-------|-------|-------|--------|--------|-------|
| Aura | 3,796 | 0 | ***.* | 7,898 | 0 | ***.* |
| ION | 4,766 | 5,858 | -18.6 | 7,916 | 14,763 | -46.4 |
| Saturn L Series | 0 | 6 | ***.* | 0 | 10 | ***.* |
| Sky | 829 | 0 | ***.* | 1,527 | 0 | ***.* |
| Saturn Total | 9,391 | 5,864 | 60.1 | 17,341 | 14,773 | 17.4 |

| | | | | | | |
|----------|---------|---------|------|---------|---------|-------|
| GM Total | 108,902 | 112,656 | -3.3 | 213,058 | 247,123 | -13.8 |
|----------|---------|---------|------|---------|---------|-------|

GM Car Deliveries by Production Source

| | | | | | | |
|--------------------|---------|---------|------|---------|---------|-------|
| GM North America * | 101,830 | 106,127 | -4.0 | 199,760 | 235,433 | -15.2 |
| GM Import | 7,072 | 6,529 | 8.3 | 13,298 | 11,690 | 13.8 |
| GM Total | 108,902 | 112,656 | -3.3 | 213,058 | 247,123 | -13.8 |

* Includes U.S./Canada/Mexico

2-1P
GM Car Deliveries - (United States)
February 2007

| | February | | | Calendar Year-to-Date January - February | | |
|--------------------|----------|------|------------------|---|------|--------|
| | 2007 | 2006 | % Chg per S/D | 2007 | 2006 | % Chg. |
| Selling Days (S/D) | 24 | 24 | | | | |

GM Car Deliveries by Production Source and Marketing Division

| | | | | | | |
|----------------------------|---------|---------|-------|---------|---------|-------|
| Buick Total | 9,886 | 13,102 | -24.5 | 18,259 | 25,068 | -27.2 |
| Cadillac Total | 7,859 | 10,959 | -28.3 | 16,336 | 22,041 | -25.9 |
| Chevrolet Total | 53,619 | 53,872 | -0.5 | 105,060 | 118,793 | -11.6 |
| Oldsmobile Total | 0 | 64 | ***.* | 0 | 67 | ***.* |
| Pontiac Total | 21,075 | 22,266 | -5.3 | 42,764 | 54,691 | -21.8 |
| Saturn Total | 9,391 | 5,864 | 60.1 | 17,341 | 14,773 | 17.4 |
| GM North America Total* | 101,830 | 106,127 | -4.0 | 199,760 | 235,433 | -15.2 |
| Chevrolet Total | 4,646 | 3,377 | 37.6 | 8,435 | 6,133 | 37.5 |
| Pontiac Total | 633 | 797 | -20.6 | 1,185 | 1,391 | -14.8 |
| Saab Total | 1,793 | 2,355 | -23.9 | 3,678 | 4,166 | -11.7 |
| GM Import Total | 7,072 | 6,529 | 8.3 | 13,298 | 11,690 | 13.8 |

GM Vehicle Deliveries by Marketing Division

| | | | | | | |
|-------------------|---------|---------|-------|---------|---------|-------|
| Buick Total | 15,108 | 21,425 | -29.5 | 27,121 | 38,598 | -29.7 |
| Cadillac Total | 14,142 | 16,251 | -13.0 | 27,882 | 30,984 | -10.0 |
| Chevrolet Total | 187,088 | 177,710 | 5.3 | 335,537 | 351,332 | -4.5 |
| GMC Total | 41,279 | 33,751 | 22.3 | 69,767 | 61,729 | 13.0 |
| HUMMER Total | 4,177 | 5,645 | -26.0 | 8,157 | 10,859 | -24.9 |
| Oldsmobile Total | 0 | 92 | ***.* | 0 | 96 | ***.* |
| Other-Isuzu Total | 960 | 832 | 15.4 | 1,627 | 1,463 | 11.2 |
| Pontiac Total | 24,563 | 29,107 | -15.6 | 48,623 | 66,652 | -27.0 |
| Saab Total | 2,221 | 2,787 | -20.3 | 4,583 | 4,983 | -8.0 |
| Saturn Total | 22,225 | 13,945 | 59.4 | 35,930 | 30,852 | 16.5 |
| GM Total | 311,763 | 301,545 | 3.4 | 559,227 | 597,548 | -6.4 |

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* Includes US/Canada/Mexico

3-1P
GM Truck Deliveries - (United States)
February 2007

| | February | | | Calendar Year-to-Date January - February | | |
|-------------------------------|----------|---------|------------------|---|---------|--------|
| | 2007 | 2006 | % Chg per S/D | 2007 | 2006 | % Chg. |
| Selling Days (S/D) | 24 | 24 | | | | |
| Rainier | 528 | 1,847 | -71.4 | 988 | 2,415 | -59.1 |
| Rendezvous | 4,274 | 5,257 | -18.7 | 7,056 | 8,538 | -17.4 |
| Terraza | 420 | 1,219 | -65.5 | 818 | 2,577 | -68.3 |
| Total Buick | 5,222 | 8,323 | -37.3 | 8,862 | 13,530 | -34.5 |
| Escalade | 2,657 | 2,787 | -4.7 | 4,826 | 4,190 | 15.2 |
| Escalade ESV | 1,128 | 528 | 113.6 | 2,139 | 1,020 | 109.7 |
| Escalade EXT | 619 | 368 | 68.2 | 1,149 | 720 | 59.6 |
| SRX | 1,879 | 1,609 | 16.8 | 3,432 | 3,013 | 13.9 |
| Total Cadillac | 6,283 | 5,292 | 18.7 | 11,546 | 8,943 | 29.1 |
| Astro | 3 | 49 | -93.9 | 14 | 111 | -87.4 |
| C/K Suburban (Chevy) | 6,437 | 4,820 | 33.5 | 11,388 | 10,327 | 10.3 |
| Chevy C/T Series | 15 | 23 | -34.8 | 37 | 40 | -7.5 |
| Chevy W Series | 180 | 238 | -24.4 | 332 | 394 | -15.7 |
| Colorado | 6,880 | 5,770 | 19.2 | 12,084 | 10,845 | 11.4 |
| Equinox | 7,574 | 7,808 | -3.0 | 12,899 | 13,969 | -7.7 |
| Express Cutaway/G Cut | 1,181 | 1,505 | -21.5 | 2,235 | 2,570 | -13.0 |
| Express Panel/G Van | 5,113 | 6,123 | -16.5 | 9,537 | 12,278 | -22.3 |
| Express/G Sportvan | 1,221 | 1,265 | -3.5 | 2,007 | 2,463 | -18.5 |
| HHR | 8,071 | 7,997 | 0.9 | 14,175 | 16,610 | -14.7 |
| Kodiak 4/5 Series | 790 | 1,156 | -31.7 | 1,465 | 1,912 | -23.4 |
| Kodiak 6/7/8 Series | 203 | 305 | -33.4 | 418 | 570 | -26.7 |
| S/T Blazer | 2 | 44 | -95.5 | 2 | 65 | -96.9 |
| S/T Pickup | 0 | 4 | ***.* | 0 | 4 | ***.* |
| Tahoe | 11,667 | 15,431 | -24.4 | 20,027 | 28,524 | -29.8 |
| Tracker | 0 | 9 | ***.* | 0 | 11 | ***.* |
| TrailBlazer | 10,838 | 13,683 | -20.8 | 20,206 | 27,162 | -25.6 |
| Uplander | 4,436 | 5,154 | -13.9 | 8,324 | 8,962 | -7.1 |
| Venture | 2 | 58 | -96.6 | 4 | 92 | -95.7 |
| Avalanche | 5,514 | 2,632 | 109.5 | 9,799 | 4,977 | 96.9 |
| Silverado-C/K Pickup | 58,696 | 46,387 | 26.5 | 97,089 | 84,520 | 14.9 |
| Chevrolet Fullsize Pickups | 64,210 | 49,019 | 31.0 | 106,888 | 89,497 | 19.4 |
| Chevrolet Total | 128,823 | 120,461 | 6.9 | 222,042 | 226,406 | -1.9 |
| Acadia | 4,283 | 0 | ***.* | 5,965 | 0 | ***.* |
| Canyon | 1,716 | 1,351 | 27.0 | 3,405 | 2,554 | 33.3 |
| Envoy | 4,423 | 5,803 | -23.8 | 7,599 | 10,552 | -28.0 |
| GMC C/T Series | 12 | 17 | -29.4 | 30 | 26 | 15.4 |
| GMC W Series | 287 | 269 | 6.7 | 536 | 503 | 6.6 |
| Safari (GMC) | 1 | 20 | -95.0 | 11 | 33 | -66.7 |
| Savana Panel/G Classic | 1,118 | 1,283 | -12.9 | 2,114 | 2,389 | -11.5 |
| Savana Special/G Cut | 1,165 | 1,372 | -15.1 | 1,555 | 2,306 | -32.6 |

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|----------------------|--------|--------|-------|--------|--------|-------|
| Savana/Rally | 157 | 182 | -13.7 | 261 | 379 | -31.1 |
| Sierra | 18,140 | 14,787 | 22.7 | 31,287 | 26,587 | 17.7 |
| Topkick 4/5 Series | 537 | 547 | -1.8 | 971 | 910 | -29.7 |
| Topkick 6/7/8 Series | 368 | 677 | -45.6 | 786 | 1,118 | 8.5 |
| Yukon | 5,435 | 4,564 | 19.1 | 9,148 | 8,431 | 2.7 |
| Yukon XL | 3,637 | 2,879 | 26.3 | 6,099 | 5,941 | 13.0 |
| GMC Total | 41,279 | 33,751 | 22.3 | 69,767 | 61,729 | 13.0 |

| | | | | | | |
|--------------|-------|-------|-------|-------|--------|-------|
| HUMMER H1 | 17 | 25 | -32.0 | 41 | 43 | -4.7 |
| HUMMER H2 | 982 | 1,326 | -25.9 | 2,051 | 2,745 | -25.3 |
| HUMMER H3 | 3,178 | 4,294 | -26.0 | 6,065 | 8,071 | -24.9 |
| HUMMER Total | 4,177 | 5,645 | -26.0 | 8,157 | 10,859 | -24.9 |

| | | | | | | |
|------------------|---|----|-------|---|----|-------|
| Bravada | 0 | 19 | ***.* | 0 | 19 | ***.* |
| Silhouette | 0 | 9 | ***.* | 0 | 10 | ***.* |
| Oldsmobile Total | 0 | 28 | ***.* | 0 | 29 | ***.* |

| | | | | | | |
|----------------------|-----|-----|-------|-------|-------|------|
| Other-Isuzu F Series | 188 | 85 | 121.2 | 293 | 152 | 92.8 |
| Other-Isuzu H Series | 13 | 5 | 160.0 | 17 | 13 | 30.8 |
| Other-Isuzu N Series | 759 | 742 | 2.3 | 1,317 | 1,298 | 1.5 |
| Other-Isuzu Total | 960 | 832 | 15.4 | 1,627 | 1,463 | 11.2 |

| | | | | | | |
|---------------|-------|-------|-------|-------|--------|-------|
| Aztek | 4 | 58 | -93.1 | 10 | 108 | -90.7 |
| Montana | 4 | 73 | -94.5 | 8 | 138 | -94.2 |
| Montana SV6 | 184 | 1,967 | -90.6 | 345 | 3,417 | -89.9 |
| Torrent | 2,663 | 3,946 | -32.5 | 4,311 | 6,907 | -37.6 |
| Pontiac Total | 2,855 | 6,044 | -52.8 | 4,674 | 10,570 | -55.8 |

| | | | | | | |
|------------|-----|-----|------|-----|-----|------|
| 9-7X | 428 | 432 | -0.9 | 905 | 817 | 10.8 |
| Saab Total | 428 | 432 | -0.9 | 905 | 817 | 10.8 |

| | | | | | | |
|--------------|--------|-------|-------|--------|--------|-------|
| Outlook | 1,900 | 0 | ***.* | 2,844 | 0 | ***.* |
| Relay | 194 | 500 | -61.2 | 333 | 1,105 | -69.9 |
| VUE | 10,740 | 7,581 | 41.7 | 15,412 | 14,974 | 2.9 |
| Saturn Total | 12,834 | 8,081 | 58.8 | 18,589 | 16,079 | 15.6 |

| | | | | | | |
|----------|---------|---------|-----|---------|---------|------|
| GM Total | 202,861 | 188,889 | 7.4 | 346,169 | 350,425 | -1.2 |
|----------|---------|---------|-----|---------|---------|------|

GM TRUCK Deliveries by Production Source

| | | | | | | |
|--------------------|---------|---------|-----|----------|---------|------|
| GM North America * | 201,717 | 187,840 | 7.4 | 344,1673 | 48,564 | -1.3 |
| GM Import | 1,144 | 1,049 | 9.1 | 2,002 | 1,861 | 7.6 |
| GM Total | 202,861 | 188,889 | 7.4 | 346,169 | 350,425 | -1.2 |

GM Light Duty Truck Deliveries by Production Source

| | | | | | | |
|--------------------|---------|---------|-------|---------|---------|-------|
| GM North America * | 199,509 | 184,825 | 7.9 | 339,967 | 343,489 | -1.0 |
| GM Import | 0 | 0 | ***.* | 0 | 0 | ***.* |
| GM Total | 199,509 | 184,825 | 7.9 | 339,967 | 343,489 | -1.0 |

* Includes U.S./Canada/Mexico

3-1P
GM Truck Deliveries - (United States)
February 2007

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| | February | | | Calendar Year-to-Date January - February | | |
|---|----------|---------|------------------|---|---------|--------|
| | 2007 | 2006 | % Chg per S/D | 2007 | 2006 | % Chg. |
| Selling Days (S/D) | 24 | 24 | | | | |
| GM TRUCK Deliveries by Production Source and Marketing Division | | | | | | |
| Buick Total | 5,222 | 8,323 | -37.3 | 8,862 | 13,530 | -34.5 |
| Cadillac Total | 6,283 | 5,292 | 18.7 | 11,546 | 8,943 | 29.1 |
| Chevrolet Total | 128,695 | 120,290 | 7.0 | 221,803 | 226,121 | -1.9 |
| GMC Total | 41,056 | 33,535 | 22.4 | 69,331 | 61,321 | 13.1 |
| HUMMER Total | 4,177 | 5,645 | -26.0 | 8,157 | 10,859 | -24.9 |
| Oldsmobile Total | 0 | 28 | ***.* | 0 | 29 | ***.* |
| Other-Isuzu Total | 167 | 170 | -1.8 | 300 | 295 | 1.7 |
| Pontiac Total | 2,855 | 6,044 | -52.8 | 4,674 | 10,570 | -55.8 |
| Saab Total | 428 | 432 | -0.9 | 905 | 817 | 10.8 |
| Saturn Total | 12,834 | 8,081 | 58.8 | 18,589 | 16,079 | 15.6 |
| GM North America Total* | 201,717 | 187,840 | 7.4 | 344,167 | 348,564 | -1.3 |
| Chevrolet Total | 128 | 171 | -25.1 | 239 | 285 | -16.1 |
| GMC Total | 223 | 216 | 3.2 | 436 | 408 | 6.9 |
| Other-Isuzu Total | 793 | 662 | 19.8 | 1,327 | 1,168 | 13.6 |
| GM Import Total | 1,144 | 1,049 | 9.1 | 2,002 | 1,861 | 7.6 |
| GM Light Truck Deliveries by Production Source and Marketing Division | | | | | | |
| Buick Total | 5,222 | 8,323 | -37.3 | 8,862 | 13,530 | -34.5 |
| Cadillac Total | 6,283 | 5,292 | 18.7 | 11,546 | 8,943 | 29.1 |
| Chevrolet Total | 127,635 | 118,739 | 7.5 | 219,790 | 223,490 | -1.7 |
| GMC Total | 40,075 | 32,241 | 24.3 | 67,444 | 59,172 | 14.0 |
| HUMMER Total | 4,177 | 5,645 | -26.0 | 8,157 | 10,859 | -24.9 |
| Oldsmobile Total | 0 | 28 | ***.* | 0 | 29 | ***.* |
| Pontiac Total | 2,855 | 6,044 | -52.8 | 4,674 | 10,570 | -55.8 |
| Saab Total | 428 | 432 | -0.9 | 905 | 817 | 10.8 |
| Saturn Total | 12,834 | 8,081 | 58.8 | 18,589 | 16,079 | 15.6 |
| GM North America Total* | 199,509 | 184,825 | 7.9 | 339,967 | 343,489 | -1.0 |
| GM Light Truck Deliveries by Marketing Division | | | | | | |
| Buick Total | 5,222 | 8,323 | -37.3 | 8,862 | 13,530 | -34.5 |
| Cadillac Total | 6,283 | 5,292 | 18.7 | 11,546 | 8,943 | 29.1 |
| Chevrolet Total | 127,635 | 118,739 | 7.5 | 219,790 | 223,490 | -1.7 |
| GMC Total | 40,075 | 32,241 | 24.3 | 67,444 | 59,172 | 14.0 |
| HUMMER Total | 4,177 | 5,645 | -26.0 | 8,157 | 10,859 | -24.9 |
| Oldsmobile Total | 0 | 28 | ***.* | 0 | 29 | ***.* |
| Pontiac Total | 2,855 | 6,044 | -52.8 | 4,674 | 10,570 | -55.8 |
| Saab Total | 428 | 432 | -0.9 | 905 | 817 | 10.8 |
| Saturn Total | 12,834 | 8,081 | 58.8 | 18,589 | 16,079 | 15.6 |
| GM Total | 199,509 | 184,825 | 7.9 | 339,967 | 343,489 | -1.0 |

* Includes US/Canada/Mexico

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GM Production Schedule - 3/01/07

| Units 000s | GMNA | | | | | | Total Worldwide | Memo: Joint Venture | | |
|-----------------------------|-------|--------|-------|-------|---------|-------|--------------------|---------------------|-------|---------------|
| | Car1 | Truck1 | Total | GME2 | GMLAAM3 | GMAP4 | | GMNA 1 | | International |
| | ----- | ----- | ----- | ----- | ----- | ----- | | Car | Truck | ----- |
| 2007 Q1 # | 417 | 663 | 1,080 | 508 | 225 | 538 | 2,351 | 15 | 34 | 284 |
| O/(U) prior forecast:@ * | 0 | 0 | 0 | 0 | 0 | 17 | 17 | 0 | 0 | 8 |
| 2007 Q2 # | 418 | 757 | 1,175 | 467 | 233 | 560 | 2,435 | 14 | 47 | 278 |
| O/(U) prior forecast:@ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| ===== | | | | | | | | | | |
| Units 000s | GMNA | | | | | | Total Worldwide | GMNA 1 | | International |
| | Car | Truck | Total | GME | GMLAAM | GMAP | | Car | Truck | ----- |
| | ----- | ----- | ----- | ----- | ----- | ----- | | ----- | ----- | ----- |
| 2001 | | | | | | | | | | |
| 1st Qtr. | 580 | 634 | 1,214 | 538 | 138 | 51 | 1,941 | 18 | 9 | NA |
| 2nd Qtr. | 638 | 726 | 1,364 | 491 | 165 | 64 | 2,084 | 13 | 16 | NA |
| 3rd Qtr. | 574 | 664 | 1,238 | 373 | 146 | 74 | 1,832 | 11 | 15 | NA |
| 4th Qtr. | 573 | 721 | 1,294 | 441 | 127 | 67 | 1,929 | 9 | 16 | NA |
| | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| CY | 2,365 | 2,745 | 5,110 | 1,842 | 575 | 256 | 7,786 | 51 | 56 | NA |
| 2002 | | | | | | | | | | |
| 1st Qtr. | 600 | 753 | 1,353 | 456 | 131 | 65 | 2,005 | 11 | 11 | NA |
| 2nd Qtr. | 688 | 865 | 1,553 | 453 | 141 | 74 | 2,221 | 15 | 17 | NA |
| 3rd Qtr. | 568 | 740 | 1,308 | 408 | 132 | 87 | 1,935 | 19 | 20 | NA |
| 4th Qtr. | 602 | 824 | 1,426 | 453 | 157 | 81 | 2,117 | 14 | 25 | NA |
| | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| CY | 2,458 | 3,182 | 5,640 | 1,770 | 561 | 307 | 8,278 | 59 | 73 | NA |
| 2003 | | | | | | | | | | |
| 1st Qtr. | 591 | 860 | 1,451 | 491 | 127 | 77 | 2,146 | 19 | 24 | NA |
| 2nd Qtr. | 543 | 837 | 1,380 | 488 | 128 | 90 | 2,086 | 19 | 24 | NA |
| 3rd Qtr. | 492 | 753 | 1,245 | 393 | 135 | 120 | 1,893 | 20 | 17 | NA |
| 4th Qtr. | 558 | 827 | 1,385 | 446 | 157 | 133 | 2,121 | 16 | 20 | NA |
| | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| CY | 2,184 | 3,277 | 5,461 | 1,818 | 547 | 420 | 8,246 | 74 | 85 | NA |
| 2004 | | | | | | | | | | |
| 1st Qtr. | 525 | 820 | 1,345 | 473 | 159 | 296 | 2,273 | 19 | 19 | 247 |
| 2nd Qtr. | 543 | 846 | 1,389 | 503 | 172 | 337 | 2,401 | 18 | 48 | 284 |
| 3rd Qtr. | 463 | 746 | 1,209 | 411 | 185 | 314 | 2,119 | 16 | 43 | 261 |
| 4th Qtr. | 466 | 811 | 1,277 | 442 | 200 | 386 | 2,305 | 17 | 47 | 324 |
| | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| CY | 1,997 | 3,223 | 5,220 | 1,829 | 716 | 1,333 | 9,098 | 70 | 158 | 1,116 |
| 2005 | | | | | | | | | | |
| 1st Qtr. | 470 | 712 | 1,182 | 502 | 185 | 335 | 2,204 | 16 | 51 | 286 |
| 2nd Qtr. | 458 | 789 | 1,247 | 501 | 195 | 398 | 2,341 | 17 | 49 | 337 |
| 3rd Qtr. | 423 | 723 | 1,146 | 412 | 207 | 409 | 2,174 | 15 | 50 | 199 |
| 4th Qtr. | 483 | 798 | 1,281 | 443 | 188 | 420 | 2,332 | 14 | 68 | 197 |

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| | | | | | | | | | | |
|------------|-------|-------|-------|-------|-----|-------|-------|----|-----|-------|
| | ----- | ----- | ----- | ----- | --- | ----- | ----- | -- | --- | ----- |
| CY | 1,834 | 3,022 | 4,856 | 1,858 | 775 | 1,562 | 9,051 | 62 | 218 | 1,019 |
| 2006 | | | | | | | | | | |
| 1st Qtr. | 496 | 759 | 1,255 | 494 | 194 | 472 | 2,415 | 18 | 50 | 246 |
| 2nd Qtr. | 462 | 775 | 1,237 | 495 | 206 | 482 | 2,420 | 17 | 58 | 258 |
| 3rd Qtr. | 417 | 633 | 1,050 | 374 | 215 | 433 | 2,072 | 12 | 48 | 202 |
| 4th Qtr. | 446 | 661 | 1,107 | 443 | 215 | 509 | 2,274 | 11 | 43 | 260 |
| | ----- | ----- | ----- | ----- | --- | ----- | ----- | -- | --- | --- |
| CY | 1,821 | 2,828 | 4,649 | 1,806 | 830 | 1,896 | 9,181 | 58 | 199 | 966 |
| 2007 | | | | | | | | | | |
| 1st Qtr. # | 417 | 663 | 1,080 | 508 | 225 | 538 | 2,351 | 15 | 34 | 284 |
| 2nd Qtr. # | 418 | 757 | 1,175 | 467 | 233 | 560 | 2,435 | 14 | 47 | 278 |

* Variance reported only if current production estimate by region differs from prior production estimate by 5K units or more

@ Numbers may vary due to rounding

Denotes estimate

- (1) GMNA includes joint venture production - NUMMI units included in GMNA Car; HUMMER and CAMI units included in GMNA Truck
- (2) GME includes GM-AvtoVAZ joint venture production beginning in Q1 (2004)
- (3) GMLAAM includes GM Egypt joint venture from 2001 through current calendar years
- (4) GMAP includes joint venture production: Shanghai GM Norsom Motors (formerly Jinbei GM) and Shanghai GM beginning in 2000 and SAIC-GM-Wuling and GM Daewoo Auto Technologies (GMDAT) beginning in Q1 2004.
- (5) International joint venture production includes GM-AvtoVAZ, GM Egypt, Shanghai GM Norsom Motors, Shanghai GM, SAIC-GM-Wuling, and GMDAT. Starting in Q3 2005 International joint venture production does not include GMDAT.

This report is governed by the Forward Looking Statements language found in the Terms and Conditions on the GM Institutional Investor website.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS CORPORATION

(Registrant)

Date: March 1, 2007

By: /s/ NICK S. CYPRUS

(Nick S. Cyprus
Controller and
Chief Accounting Officer)

