WESBANCO INC
Form 10-Q
July 30, 2010

UNITED STATES<br>SECURITIES AND EXCHANGE COMMISSION<br>WASHINGTON, DC 20549

FORM 10-Q
(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2010
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to $\qquad$
Commission File Number 000-08467
WESBANCO, INC.
(Exact name of Registrant as specified in its charter)

WEST VIRGINIA
(State of incorporation)

1 Bank Plaza, Wheeling, WV
(Address of principal executive offices)

55-0571723
(IRS Employer Identification No.)

26003
(Zip Code)

Registrant's telephone number, including area code: 304-234-9000

## NOT APPLICABLE

(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes p No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes "No "

## Edgar Filing: WESBANCO INC - Form 10-Q

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Larger accelerated filer *
Accelerated filer p
Non-accelerated filer " (Do not check if a smaller reporting company)
Smaller reporting company *

Indicate by check mark whether the registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act). Yes " No p

As of July 29, 2010, there were 26,586,903 shares of WesBanco, Inc. common stock, $\$ 2.0833$ par value, outstanding.

## WESBANCO, INC. <br> TABLE OF CONTENTS

| Item <br> No. | ITEM | Page <br> No. |
| :---: | :---: | :---: |
| PART I - FINANCIAL INFORMATION |  |  |
| 1 | Financial Statements |  |
|  | Consolidated Balance Sheets at June 30, 2010 (unaudited) and December 31, 2009 | 3 |
|  | Consolidated Statements of Income for the three and six months ended June 30, 2010 and 2009 (unaudited) | 4 |
|  | Consolidated Statements of Changes in Shareholders' Equity for the six months ended June 30, 2010 and 2009 (unaudited) | 5 |
|  | Consolidated Statements of Cash Flows for the six months ended June 30, 2010 and 2009 (unaudited) | 6 |
|  | Notes to Consolidated Financial Statements | 7 |
| 2 | Management's Discussion and Analysis of Financial Condition and Results of Operations | 19 |
| 3 | Quantitative and Qualitative Disclosures About Market Risk | 36 |
| 4 | Controls and Procedures | 38 |
|  | PART II - OTHER INFORMATION |  |
| 1 | Legal Proceedings | 39 |
| 2 | Unregistered Sales of Equity Securities and Use of Proceeds | 39 |
| 6 | Exhibits | 40 |
|  | Signatures | 41 |

PART I - FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

WESBANCO, INC. CONSOLIDATED BALANCE SHEETS

| (unaudited, dollars in thousands, except per share amounts) | $\begin{gathered} \text { June } 30, \\ 2010 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and due from banks, including interest bearing amounts of $\$ 41,954$ and $\$ 10,813$, respectively | \$ | 120,350 | \$ | 82,867 |
| Securities: |  |  |  |  |
| Available-for-sale, at fair value |  | 839,952 |  | 1,261,804 |
| Held-to-maturity (fair values of \$435,754 and \$1,443, respectively) |  | 430,196 |  | 1,450 |
| Total securities |  | 1,270,148 |  | 1,263,254 |
| Loans held for sale |  | 11,007 |  | 9,441 |
| Portfolio loans: |  |  |  |  |
| Commercial |  | 447,875 |  | 451,688 |
| Commercial real estate |  | 1,765,589 |  | 1,780,221 |
| Residential real estate |  | 662,193 |  | 708,397 |
| Home equity |  | 246,470 |  | 239,784 |
| Consumer |  | 277,571 |  | 290,856 |
| Total portfolio loans, net of unearned income |  | 3,399,698 |  | 3,470,946 |
| Allowance for loan losses |  | $(65,203)$ |  | $(61,160)$ |
| Net portfolio loans |  | 3,334,495 |  | 3,409,786 |
| Premises and equipment, net |  | 86,755 |  | 89,603 |
| Accrued interest receivable |  | 19,786 |  | 20,048 |
| Goodwill and other intangible assets, net |  | 286,908 |  | 288,292 |
| Bank-owned life insurance |  | 105,176 |  | 103,637 |
| Other assets |  | 121,636 |  | 130,424 |
| Total Assets | \$ | 5,356,261 | \$ | 5,397,352 |

## LIABILITIES

Deposits:

| Non-interest bearing demand | $\$$ | $547,551 \$$ |
| :--- | ---: | ---: |
| Interest bearing demand | 450,163 | 445,019 |
| Money market | 839,743 | 714,926 |
| Savings deposits | 513,062 | 486,055 |
| Certificates of deposit | $1,763,288$ | $1,777,536$ |
| Total deposits | $4,113,807$ | $3,974,233$ |
| Federal Home Loan Bank borrowings | 309,642 | 496,393 |
| Other short-term borrowings | 177,426 | 188,522 |
| Junior subordinated debt owed to unconsolidated subsidiary trusts | 111,174 | 111,176 |
| Total borrowings | 598,242 | 796,091 |
| Accrued interest payable | 6,886 | 9,208 |
| Other liabilities | 32,612 | 29,104 |

Total Liabilities

$$
4,751,547 \quad 4,808,636
$$

## SHAREHOLDERS' EQUITY

Preferred stock, no par value; $1,000,000$ shares authorized; none outstanding
Common stock, $\$ 2.0833$ par value; 50,000,000 shares authorized;
$26,633,848$ shares issued in 2010
and 2009; outstanding: 26,586,903 shares and 26,567,653 shares in 55,487 55,487
2010 and 2009, respectively
Capital surplus
191,817 192,268
Retained earnings
349,497 340,788
Treasury stock (46,945 shares and 66,195 shares in 2010 and 2009, $(1,064)$
$(1,498)$ respectively, at cost)
Accumulated other comprehensive income
10,155
2,949
Deferred benefits for directors
$(1,178)$
$(1,278)$
Total Shareholders' Equity
604,714
588,716
Total Liabilities and Shareholders' Equity
\$ 5,356,261 \$ 5,397,352

See Notes to Consolidated Financial Statements.

WESBANCO, INC. CONSOLIDATED STATEMENTS OF INCOME

|  | For the Three Months Ended June 30, |  |  |  | For the Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (unaudited, dollars in thousands, except shares and per share amounts) | 2010 |  | 2009 |  |  | 2010 | 2009 |  |
| INTEREST AND DIVIDEND |  |  |  |  |  |  |  |  |
| INCOME |  |  |  |  |  |  |  |  |
| Loans, including fees | \$ | 47,911 | \$ | 51,482 |  | \$ | 96,285 | \$ | 103,541 |
| Interest and dividends on securities: |  |  |  |  |  |  |  |  |
| Taxable |  | 8,724 |  | 10,791 |  | 17,835 |  | 18,309 |
| Tax-exempt |  | 2,851 |  | 3,698 |  | 5,845 |  | 7,212 |
| Total interest and dividends on |  | 11,575 |  | 14,489 |  | 23,680 |  | 25,521 |
| securities |  |  |  |  |  |  |  |  |
| Other interest income |  | 111 |  | 108 |  | 197 |  | 218 |
| Total interest and dividend |  | 59,597 |  | 66,079 |  | 120,162 |  | 129,280 |
| income |  |  |  |  |  |  |  |  |
| INTEREST EXPENSE |  |  |  |  |  |  |  |  |
| Interest bearing demand deposits |  | 636 |  | 727 |  | 1,306 |  | 1,377 |
| Money market deposits |  | 2,185 |  | 1,848 |  | 4,127 |  | 3,094 |
| Savings deposits |  | 623 |  | 644 |  | 1,226 |  | 1,178 |
| Certificates of deposit |  | 9,322 |  | 14,755 |  | 19,482 |  | 28,159 |
| Total interest expense on |  | 12,766 |  | 17,974 |  | 26,141 |  | 33,808 |
| deposits |  |  |  |  |  |  |  |  |
| Federal Home Loan Bank |  | 3,567 |  | 5,614 |  | 7,901 |  | 11,246 |
| borrowings |  |  |  |  |  |  |  |  |
| Other short-term borrowings |  | 1,173 |  | 1,770 |  | 2,353 |  | 3,838 |


| Junior subordinated debt owed to | 943 |  | 1,470 |  | 1,987 |  | 3,010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| unconsolidated subsidiary trusts |  |  |  |  |  |  |  |  |
| Total interest expense |  | 18,449 |  | 26,828 |  | 38,382 |  | 51,902 |
| NET INTEREST INCOME |  | 41,148 |  | 39,251 |  | 81,780 |  | 77,378 |
| Provision for credit losses |  | 11,675 |  | 10,269 |  | 23,175 |  | 19,819 |
| Net interest income after provision for credit losses |  | 29,473 |  | 28,982 |  | 58,605 |  | 57,559 |
| NON-INTEREST INCOME |  |  |  |  |  |  |  |  |
| Trust fees |  | 3,636 |  | 3,288 |  | 7,694 |  | 6,641 |
| Service charges on deposits |  | 5,701 |  | 6,076 |  | 11,018 |  | 11,294 |
| Bank-owned life insurance |  | 966 |  | 897 |  | 1,910 |  | 1,788 |
| Net securities gains |  | 898 |  | 2,462 |  | 2,303 |  | 2,604 |
| Net gains on sales of mortgage |  | 569 |  | 297 |  | 1,094 |  | 785 |
| loans |  |  |  |  |  |  |  |  |
| Net loss on other real estate owned |  | $(1,315)$ |  | (294) |  | $(2,845)$ |  | (426) |
| and other assets |  |  |  |  |  |  |  |  |
| Other income |  | 4,130 |  | 3,583 |  | 8,452 |  | 6,060 |
| Total non-interest income |  | 14,585 |  | 16,309 |  | 29,626 |  | 28,746 |
| NON-INTEREST EXPENSE |  |  |  |  |  |  |  |  |
| Salaries and wages |  | 13,362 |  | 13,998 |  | 26,576 |  | 27,165 |
| Employee benefits |  | 4,347 |  | 5,061 |  | 9,344 |  | 9,768 |
| Net occupancy |  | 2,540 |  | 2,361 |  | 5,599 |  | 5,105 |
| Equipment |  | 2,376 |  | 2,687 |  | 4,980 |  | 5,229 |
| Marketing |  | 1,155 |  | 1,720 |  | 1,785 |  | 2,476 |
| FDIC insurance |  | 1,683 |  | 4,322 |  | 3,288 |  | 5,576 |
| Amortization of intangible assets |  | 685 |  | 812 |  | 1,384 |  | 1,509 |
| Restructuring and merger-related |  | 7 |  | 192 |  | 206 |  | 621 |
| expenses |  |  |  |  |  |  |  |  |
| Other operating expenses |  | 8,412 |  | 8,392 |  | 16,798 |  | 16,909 |
| Total non-interest expense |  | 34,567 |  | 39,545 |  | 69,960 |  | 74,358 |
| Income before provision for income |  | 9,491 |  | 5,746 |  | 18,271 |  | 11,947 |
| Provision for income taxes |  | 1,253 |  | 2 |  | 2,122 |  | 753 |
| NET INCOME | \$ | 8,238 | \$ | 5,744 | \$ | 16,149 | \$ | 11,194 |
| Preferred dividends and expense associated with unamortized discount and issuance costs |  | - |  | 1,057 |  | - |  | 2,112 |
| NET INCOME AVAILABLE TO | \$ | 8,238 | \$ | 4,687 | \$ | 16,149 | \$ | 9,082 |
| COMMON SHAREHOLDERS |  |  |  |  |  |  |  |  |
| EARNINGS PER COMMON SHARE |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.31 | \$ | 0.18 | \$ | 0.61 | \$ | 0.34 |
| Diluted | \$ | 0.31 | \$ | 0.18 | \$ | 0.61 | \$ | 0.34 |
| AVERAGE SHARES |  |  |  |  |  |  |  |  |
| OUTSTANDING |  |  |  |  |  |  |  |  |
| Basic |  | 577,065 |  | 567,653 |  | 572,385 |  | 64,589 |
| Diluted |  | 577,828 |  | 568,752 |  | 572,915 |  | 66,516 |
| DIVIDENDS DECLARED PER | \$ | 0.14 | \$ | 0.28 | \$ | 0.28 | \$ | 0.56 |

DIVIDENDS DECLARED PER
COMMON SHARE
See Notes to Consolidated Financial Statements.

# WESBANCO, INC. CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHO 

For the Six Months Ended June 30, 2010 and 2009
(unaudited, Preferred Stock Common Stock Capital Retained Treasury dollars in thousands,
except per Shares Amount Shares Amount Surplus Earnings Stock share amounts)

| January 1,2010 | $-\$$ | - | $26,567,653$ | $\$$ | 55,487 | $\$$ | 192,268 | $\$$ | 340,788 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Net income
Common Stock
Capital
Retained
Treasury

Other comprehensive income
(loss) (1)
Total
comprehensive
income
Common
dividends
declared
(\$0.28 per
share)
Treasury shares $\quad 19,250 \quad 434$
sold
Stock 53
compensation
expense
Deferred
benefits for
directors- net
$\begin{array}{llllllllll}\text { June 30, } 2010 & - & \$ & - & 26,586,903 & \$ & 55,487 & \$ & 191,817 & \$\end{array}$

January 1, $2009 \quad 75,000 \$ 72,332 \quad 26,560,889 \$ \quad 55,487 \$ 193,221 \quad \$ \quad 344,403 \$ \quad(1,661)$
Net income
Other
comprehensive
income (loss)
Total
comprehensive
income
Preferred
dividends and
amortization of discount 228

Common
dividends

> declared
( $\$ 0.56$ per
share)
Treasury share
(52)
sold
Deferred 27
benefits for directors- net
June 30, $2009 \quad 75,000 \$ \quad 72,560 \quad 26,567,653 \$ \quad 55,487 \quad \$ \quad 193,196 \quad \$ \quad 338,610 \$$
(1) The change in other comprehensive income in 2010 consists primarily of the net change in unrealized gains and losses on securities.

See Notes to Consolidated Financial Statements.

## WESBANCO, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited, in thousands)
NET CASH PROVIDED BY (USED IN) OPERATING

## ACTIVITIES

INVESTING ACTIVITIES:
Securities available-for-sale:

Proceeds from sales
Proceeds from maturities, prepayments and calls
Purchases of securities
Securities held-to-maturity:
Proceeds from maturities, prepayments and calls
Purchases of securities
Net cash received from acquisitions
Net decrease in loans
Purchases of premises and equipment - net
Net cash provided by investing activities
FINANCING ACTIVITIES:
Increase (decrease) in deposits
Proceeds from Federal Home Loan Bank borrowings
Repayment of Federal Home Loan Bank borrowings
Decrease in other short-term borrowings $(5,877)$
Decrease in federal funds purchased
Dividends paid to common and preferred shareholders
Treasury shares sold - net
Net cash used in financing activities
Net increase (decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of the period
Cash and cash equivalents at end of the period
SUPPLEMENTAL DISCLOSURES:

For the Six Months Ended
June 30,
20102009
\$ $49,510 \quad \$ \quad(3,426)$
,

103,463 283,491
184,147 193,204
$(281,739) \quad(1,049,317)$
7,984
$(10,524)$

- 578,573

54,013
$(1,821)$
58,143
$(2,714)$
$(15,043)$
$(17,794)$
$(52,000)$
$(16,550)$
111
$(103,990)$
141,170
\$ $\quad 120,350 \quad \$ \quad 91,897$

| Interest paid on deposits and other borrowings | $\$$ | 40,704 | $\$$ |
| :--- | ---: | ---: | ---: |
| Income taxes paid | 2,850 | 49,247 |  |
| Transfers of loans to other real estate owned | 2,321 | 1,725 |  |
| Transfers of to loans held for sale | 791 | - |  |
| Transfers of available for sale securities to held to maturity | 426,723 | - |  |
| securities at fair value |  |  |  |
| Summary of business acquisition: | - | 600,257 |  |
| Fair value of tangible assets acquired | - | $(603,086)$ |  |
| Fair value of liabilities assumed |  | - | $(20,693)$ |
| Contract payment in the acquisition |  | $-\$$ | $(23,522)$ |

See Notes to Consolidated Financial Statements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BASIS OF PRESENTATION- The accompanying unaudited interim financial statements of WesBanco, Inc. ("WesBanco") have been prepared in accordance with U.S. generally accepted accounting principles ("GAAP") for interim financial information and the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. GAAP for complete financial statements and should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2009.

WesBanco's interim financial statements have been prepared following the significant accounting policies disclosed in Note 1 of the Notes to the Consolidated Financial Statements of its 2009 Annual Report on Form 10-K filed with the Securities and Exchange Commission. In the opinion of management, the accompanying interim financial information reflects all adjustments, including normal recurring adjustments, necessary to present fairly WesBanco's financial position and results of operations for each of the interim periods presented. Results of operations for interim periods are not necessarily indicative of the results of operations that may be expected for a full year.

RECENT ACCOUNTING PRONOUNCEMENTS— In July 2010, the Financial Accounting Standards Board ("FASB") issued an accounting pronouncement to improve disclosures about the credit quality of financing receivables and the allowance for credit losses. Companies will be required to provide more information about the credit quality of their financing receivables in the disclosures to financial statements, such as aging information and credit quality indicators. Both new and existing disclosures must be disaggregated by portfolio segment or class. The disaggregation of information is based on how a company develops its allowance for credit losses and how it manages its credit exposure. Required disclosures as of the end of a reporting period are effective for periods ending on or after December 15, 2010, while required disclosures about activity that occurs during a reporting period are effective for periods beginning on or after December 15, 2010. WesBanco does not believe that this statement will have a material impact on its consolidated financial statements.

In February 2010, the FASB issued an accounting pronouncement that amended the subsequent events pronouncement issued in May 2009. The amendment removed the requirement to disclose the date through which subsequent events have been evaluated. This pronouncement became effective immediately upon issuance and is to be applied prospectively. The adoption of this pronouncement did not have a material impact on WesBanco's consolidated financial statements.

In January 2010, the FASB issued an accounting pronouncement to improve disclosures about fair value measurements which requires new disclosures on transfers into and out of Level 1 and 2 measurements of the fair value hierarchy and requires separate disclosures about purchases, sales, issuances, and settlements relating to Level 3 measurements. It also clarifies existing fair value disclosures relating to the level of disaggregation and inputs and valuation techniques used to measure fair value. It is effective for the first reporting period (including interim periods) beginning after December 15, 2009, except for the requirement to provide the Level 3 activity of purchases, sales, issuances, and settlements on a gross basis, which will be effective for fiscal years beginning after December 15, 2010. The adoption of this pronouncement did not have a material impact on WesBanco's consolidated financial statements.

## NOTE 2. EARNINGS PER COMMON SHARE

Earnings per common share are calculated as follows:

|  | For the Three Months Ended June 30, |  |  | For the Six Months Ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (unaudited, in thousands, except shares and per share amounts) | 2010 |  | 2009 | 2010 |  | 2009 |
| Numerator for both basic and diluted earnings per common share: |  |  |  |  |  |  |
| Net Income | \$ 8,238 | \$ | 5,744 \$ | 16,149 | \$ | 11,194 |
| Less: Preferred dividends and expense associated with unamortized discount and issuance costs |  | \$ | $(1,057)$ | - | \$ | $(2,112)$ |
| Net income available to common shareholders | \$ 8,238 | \$ | 4,687 \$ | 16,149 | \$ | 9,082 |
| Denominator: |  |  |  |  |  |  |
| Total average basic common shares outstanding | 26,577,065 |  | 26,567,653 | 26,572,385 |  | 26,564,589 |
| Effect of dilutive stock options | 763 |  | 1,099 | 530 |  | 1,927 |
| Total diluted average common shares outstanding | 26,577,828 |  | 26,568,752 | 26,572,915 |  | 26,566,516 |
| Earnings per common share - basic | \$ 0.31 | \$ | 0.18 \$ | 0.61 | \$ | 0.34 |
| Earnings per common share - diluted | \$ 0.31 | \$ | 0.18 \$ | 0.61 | \$ | 0.34 |

In 2008, WesBanco issued 75,000 shares of the Company's Series A Preferred Stock and a warrant to purchase 439,282 shares of the Company's common stock to the United States Department of the Treasury. The preferred stock and warrant were repurchased in September of 2009 and December of 2009, respectively. In 2009 the preferred dividends and expense associated with the unamortized discount were deducted from net income to arrive at net income available to common shareholders. The warrant was considered in the calculation of diluted earnings per share in 2009, but due to its anti-dilutive impact, it had no effect on earnings per share.

The following table presents the fair value and amortized cost of available-for-sale and held-to-maturity securities:


Residential
mortgage-backed
securities
and
collateralized
mortgage
obligations
of
government
agencieß56,188 3,987 (45) 260,130
Other
residential
collateralized
mortgage
obligationls $605 \quad 23$ (1) 1,627
Obligatifans952 2,132 (163) 172,921
of
state
and
political
subdivisions
$\begin{array}{lllllllllllllllllllll}\text { Tot } \\ \$ 1 & 430,196 & \$ & 6,142 & \$ & (584) & \$ & 435,754 & \$ & 1,450 & \$ & - & \$ & (7) & \$ & 1,443\end{array}$ held-to-maturity
securities
Tot\$l $1,246,947 \$ 29,523 \quad \$ \quad(764) \$ 1,275,706 \quad \$ \quad 1,242,432 \quad \$ \quad 24,901 \quad \$ \quad(4,086) \quad \$ \quad 1,263,247$
securities

At June 30, 2010, and December 31, 2009, there were no holdings of any one issuer, other than the U.S. government and its agencies, in an amount greater than $10 \%$ of WesBanco's shareholders' equity.

At the close of business on April 30, 2010, available-for-sale securities with a fair value of $\$ 426.7$ million were transferred to the held-to-maturity portfolio. The available-for-sale securities were transferred at fair market value at a net unrealized gain of $\$ 8.9$ million recorded as a premium and included in the amortized cost of the held-to-maturity securities. The premium will be amortized over the remaining life of the securities through other comprehensive income but will have no affect on income. The securities consisted of residential mortgage backed securities, residential and other collateralized mortgage obligations, and both taxable and tax exempt municipal obligations that have longer average lives or lower coupons.

8

The following table presents the maturity distribution of available-for-sale and held-to-maturity securities at fair value:


| Corporate debt securities |  | 4,863 |  | - |  | - |  | - |  | 4,863 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential |  | 44,865 |  | 275,395 |  | 13,079 |  | 2,695 |  | 336,034 |
| mortgage-backed securities and |  |  |  |  |  |  |  |  |  |  |
| collateralized mor government agencies (1) |  | tions of |  |  |  |  |  |  |  |  |
| Obligations of states and political subdivisions |  | 62,083 |  | 98,818 |  | 35,150 |  | - |  | 196,051 |
| Equity securities |  | - |  | - |  | - |  | 4,144 |  | 4,144 |
| Total | \$ | 342,080 | \$ | 442,804 | \$ | 48,229 | \$ | 6,839 | \$ | 839,952 |
| available-for-sale securities |  |  |  |  |  |  |  |  |  |  |
| Held-to-maturity (2) |  |  |  |  |  |  |  |  |  |  |
| Residential mortga securities and collateralized mor government | ge <br> ga \$ | tions of 1,013 | \$ | 176,812 | \$ | 82,155 | \$ | 150 | \$ | 260,130 |
| agencies (1) |  |  |  |  |  |  |  |  |  |  |
| Other residential mortgage | oll |  |  |  |  |  |  |  |  |  |
| obligations |  |  |  | 1,617 |  |  |  | 10 |  | 1,627 |
| Obligations of states and political subdivisions |  | 11,660 |  | 31,131 |  | 92,813 |  | 37,317 |  | 172,921 |
| Corporate debt securities |  | - |  | - |  | - |  | 1,076 |  | 1,076 |
| Total | \$ | 12,673 | \$ | 209,560 | \$ | 174,968 | \$ | 38,553 | \$ | 435,754 |
| held-to-maturity securities |  |  |  |  |  |  |  |  |  |  |
| Total securities | \$ | 354,753 | \$ | 652,364 | \$ | 223,197 | \$ | 45,392 | \$ | 1,275,706 |

(1) Mortgage-backed and collateralized mortgage securities, which have prepayment provisions, are assigned to maturity categories based on estimated average
lives or repricing information.
(2) The held-to-maturity portfolio is carried at an amortized cost of $\$ 430.2$ million.

Securities with aggregate par values of $\$ 570.0$ million and $\$ 548.1$ million at June 30, 2010 and December 31, 2009, respectively, were pledged as security for public and trust funds, and securities sold under agreements to repurchase. Proceeds from the sale of available-for-sale securities were $\$ 103.5$ million and $\$ 283.5$ million for the six months ended June 30, 2010 and 2009, respectively. Net unrealized security gains on the available-for-sale portfolio recognized in other comprehensive income, net of tax as of June 30, 2010 and December 31, 2009 were $\$ 23.2$ million and $\$ 20.8$ million, respectively. For the six months ended June 30 , 2010, gross security gains on available-for-sale securities were $\$ 2.3$ million, and gross losses of $\$ 33,000$ were recorded due to the write down of one equity security. For the six months ended June 30, 2009 gross security gains on available-for-sale securities were $\$ 2.8$ million and gross security losses were $\$ 0.2$ million, from impairment losses on two equity securities.

The following table provides information on unrealized losses on investment securities that have been in an unrealized loss position for less than twelve months and twelve months or more as of June 30, 2010 and December 31, 2009:



Residential
mortgage-backed
securities and collateralized mortgage obligations of government agencies

Obligations of states and political subdivisions
Corporate deb
securities
Equity securities $\quad 4 \quad$ (1)

Total
59,659

1,443

4 (1)
temporarily
impaired
securities
$(3,903)$
56
3,996
(7) 1
(1)
$92 \$ \quad 4,586$ \$
(168)

(183)

7

8 \$

Unrealized losses in the table represent temporary fluctuations resulting from changes in market rates in relation to fixed yields and market illiquidity on certain corporate debt securities that continue to pay principal and interest according to their contractual terms. Unrealized losses in the available-for-sale portfolio are accounted for as an adjustment to other comprehensive income in shareholders' equity. WesBanco may impact the magnitude of the fair value adjustment by managing both the volume and average maturities of securities that are classified as available-for-sale.

Most of the unrealized loss in the corporate debt securities relates to one trust preferred security in the held-to-maturity portfolio. WesBanco performs a quarterly review of this security including the financial condition and the near-term prospects of the issuer, any credit downgrades or other indicators of a potential credit problem, the receipt of principal and interest according to the contractual terms and WesBanco's intent and ability not to sell or be required to sell its investment prior to recovery of cost, and based on this review, despite a credit downgrade below investment grade in 2010, there is no significant evidence to support adverse changes in expected cash flows. The decline in fair value is believed to be primarily attributable to temporary illiquidity and the financial crisis affecting the banking sector and not necessarily the expected cash flows of the individual securities. Currently, the issuer has made all contractual payments and there is no indication that they will not be able to make them in the future.

WesBanco does not believe the securities presented above are impaired due to reasons of credit quality, as substantially all debt securities are of investment grade quality and all are paying principal and interest according to their contractual terms. WesBanco does not intend to sell, and it is more likely than not that it will not be required to sell loss position securities prior to recovery of their cost, and therefore, management believes the unrealized losses detailed above are temporary and no impairment loss relating to these securities has been recognized.

## NOTE 4. LOANS AND THE ALLOWANCE FOR LOAN LOSSES

Loans are presented in the Consolidated Balance Sheets net of deferred loan fees and costs of $\$ 3.1$ million at June 30, 2010 and $\$ 3.3$ million at December 31, 2009.

The following table presents the changes in the allowance for loan losses and loans classified as impaired:

| (unaudited, in thousands) | For the Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  |  | 2009 |
| Balance at beginning of period | \$ | 61,160 | \$ | 49,803 |
| Provision for loan losses |  | 23,175 |  | 19,950 |
| Charge-offs |  | $(20,429)$ |  | $(12,119)$ |
| Recoveries |  | 1,297 |  | 938 |
| Net charge-offs |  | $(19,132)$ |  | $(11,181)$ |
| Balance at end of period | \$ | 65,203 |  | 58,572 |

The following tables summarize loans classified as impaired:

## (unaudited, in thousands)

Balance of impaired loans with no allocated allowance for loan losses Balance of impaired loans with an allocated allowance for loan losses Total impaired loans

Allowance for loan losses allocated to impaired loans

| June 30, 2010 |  | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
| \$ | 72,386 | \$ | 63,456 |
|  | 46,478 |  | 30,167 |
| \$ | 118,864 | \$ | 93,623 |
| \$ | 12,458 | \$ | 8,009 |

At June 30, 2010, Wesbanco had unfunded commitments to debtors whose loans were classified as impaired of $\$ 3.3$ million. At December 31, 2009, Wesbanco had unfunded commitments to debtors whose loans were classified as impaired of $\$ 0.1$ million.

## NOTE 5. FEDERAL HOME LOAN BANK BORROWINGS

WesBanco is a member of the Federal Home Loan Bank ("FHLB") System. WesBanco's FHLB borrowings, which consist of borrowings from both the FHLB of Pittsburgh and the FHLB of Cincinnati, are secured by a blanket lien by the FHLB on certain residential mortgage and other loan types with a market value in excess of the outstanding balances of the borrowings. At June 30, 2010 and December 31, 2009, WesBanco had FHLB borrowings of $\$ 309.6$ million and $\$ 496.4$ million, respectively, with a weighted-average interest rate of $3.54 \%$ and $3.84 \%$, respectively. The terms of the security agreement with the FHLB include a specific assignment of collateral that requires the maintenance of qualifying mortgage and other types of loans as pledged collateral with unpaid principal amounts in excess of the FHLB advances, when discounted at certain pre-established percentages of the loans' unpaid principal balances. FHLB stock owned by WesBanco, totaling $\$ 29.5$ million at June 30, 2010 and $\$ 30.9$ million at December 31, 2009, is also pledged as collateral on these advances. The remaining maximum borrowing capacity by WesBanco with the FHLB at June 30, 2010 and December 31, 2009 was approximately $\$ 1.043$ billion and $\$ 914.6$ million, respectively.

On December 23, 2008 the FHLB of Pittsburgh announced that it would suspend dividends and the repurchase of excess capital stock from its member banks until further notice. The FHLB of Pittsburgh stock owned by WesBanco does not have readily determinable fair value and is recorded as a cost method investment totaling $\$ 26.3$ million at June 30, 2010 and December 31, 2009, and is held primarily to serve as collateral on FHLB borrowings. Although the FHLB of Pittsburgh has suspended dividends and the repurchase of excess capital stock, it is meeting its current debt obligations, has continued to exceed all required capital ratios, and has remained in compliance with statutory and regulatory requirements. Accordingly, as of June 30, 2010, WesBanco believes that sufficient evidence exists to
conclude that its investment in FHLB of Pittsburgh stock was not impaired.
Certain FHLB advances contain call features, which allow the FHLB to call the outstanding balance or convert a fixed rate borrowing to a variable rate advance if the strike rate goes beyond a certain predetermined rate. The probability that these advances will be called depends primarily on the level of related interest rates during the call period. Of the $\$ 309.6$ million outstanding at June 30, 2010, $\$ 111.2$ million in FHLB convertible advances are subject to call or conversion to a variable rate advance by the FHLB.

11

The following table presents the aggregate annual maturities and weighted-average interest rates of FHLB borrowings at June 30, 2010 based on their contractual maturity dates and effective interest rates:
$\left.\begin{array}{lrrr}\text { (unaudited, dollars in thousands) } & \begin{array}{c}\text { Scheduled } \\ \text { Maturity }\end{array} & \begin{array}{c}\text { Weighted } \\ \text { Average }\end{array} \\ \text { Year } & \$ 55,056 & \text { Rate }\end{array}\right\} .08 \%$

## NOTE 6. PENSION PLAN

The following table presents the net periodic pension cost for WesBanco's Defined Benefit Pension Plan (the "Plan") and the related components:

| (unaudited, in thousands) | For the Three Months Ended June 30, |  |  |  | For the Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 10 |  | 09 |  | 10 |  | 009 |
| Service cost - benefits earned during year | \$ | 581 | \$ | 599 | \$ | 1,155 | \$ | 1,199 |
| Interest cost on projected benefit obligation |  | 877 |  | 837 |  | 1,744 |  | 1,674 |
| Expected return on plan assets |  | $(1,197)$ |  | (944) |  | $(2,381)$ |  | $(1,889)$ |
| Amortization of prior service cost |  | (29) |  | (29) |  | (58) |  | (59) |
| Amortization of net loss |  | 302 |  | 476 |  | 602 |  | 952 |
| Net periodic pension cost | \$ | 534 | \$ | 939 | \$ | 1,062 | \$ | 1,877 |

The Plan covers all employees of WesBanco and its subsidiaries who were hired on or before August 1, 2007 who satisfy minimum age and length of service requirements, and is not available to employees hired after such date.

A minimum required contribution of $\$ 2.3$ million is due for 2010 which will be funded by the Plan's available credit balance. No decision has been made as of June 30, 2010 relative to the level of contribution in excess of the required minimum that will be made to the Plan, if any.

## NOTE 7. FAIR VALUE MEASUREMENTS

Certain assets and liabilities are measured at fair value on a recurring or nonrecurring basis. The following is a discussion of these assets and liabilities and valuation techniques applied to each for fair value measurement:

Securities: The fair value of securities available-for-sale which are measured on a recurring basis are determined primarily by obtaining quoted prices on nationally recognized securities exchanges or matrix pricing, which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other similar securities. These securities are classified within level 1 or 2 of the fair value hierarchy. Positions that are not traded in active markets for which valuations are generated using assumptions not observable in the market or management's best estimate are classified within level 3 of the fair value hierarchy. These include certain specific municipal debt issues and a limited number of illiquid equity securities.

Mortgage servicing rights: The fair value of mortgage servicing rights is based on a valuation model that calculates the present value of estimated net servicing income. The valuation model incorporates assumptions based on management's best judgment that are significant inputs to the discounting calculations. If the carrying value exceeds fair value, they are considered impaired and are classified within level 3 of the fair value hierarchy as a result. These rights are measured at fair value on a nonrecurring basis.

Impaired loans: The fair value of impaired loans is measured for impairment using the fair value of the collateral for collateral-dependent loans on a nonrecurring basis. Collateral may be in the form of real estate or business assets including equipment, inventory and accounts receivable. The use of discounted cash flow models and management's best judgment are significant inputs in arriving at the fair value measure of the underlying collateral and are therefore classified within level 3 of the fair value hierarchy.

Other real estate owned and repossessed assets: Other real estate owned and repossessed assets are carried at the lower of the investment in the assets or the fair value of the assets less estimated selling costs. The use of management's best judgments is a significant input in arriving at the fair value measure of the underlying collateral and are therefore classified within level 3 of the fair value hierarchy.

Loans held for sale: Portfolio loans transferred to loans held for sale are carried at the lower of cost or market based on third party valuations and are therefore classified within level 3 of the fair value hierarchy.

The following tables set forth the Company's financial assets and liabilities that were accounted for at fair value on a recurring basis by level within the fair value hierarchy as defined by fair value accounting guidance within the Accounting Standards Codification:


[^0]collateralized mortgage obligations
of
government agencies
Other residential collateralized

| mortgage obligations |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Obligations of state and political <br> subdivisions | 196,051 | - | 195,834 | 217 |
| $\quad$ Equity securities |  | 4,144 | 2,308 | 1,594 |
| Total securities - available-for-sale | $\$$ | $839,952 \$$ | $2,308 \$$ | $837,185 \$$ |

The Company's policy is to recognize transfers between levels as of the actual date of the event or change in circumstances that caused the transfer. There were no transfers between levels 1 and 2 for the six months ending June 30, 2010.

At the close of business on April 30, 2010, available-for-sale securities with a fair value of $\$ 426.7$ million were transferred to the held-to-maturity portfolio. All securities transferred were previously classified as level 2 securities except for two securities classified as level 3 .

13

December 31, 2009
Fair Value Measurements Using:
Quoted Prices in
Active Markets Significant for Identical Significant Other Unobservable
Asset at Fair Assets Observable Inputs Inputs

Value
(Level 1) (Level 2)
(Level 3)
Securities - available-for-sale

| U.S. government agency notes | $\$$ | 190,726 | $\$$ | $-\$$ | 190,726 |
| :--- | ---: | ---: | ---: | ---: | :--- |
| Corporate debt securities | 2,932 | - | 2,932 |  |  |

Residential mortgage-backed securities
and
collateralized mortgage obligations of government agencies
Other residential collateralized mortgage 698,138 - 698,138
obligations
Obligations of state and political
2,591 - 2,558
33

363,619
362,218
subdivisions
Equity securities
3,798
2,171 1,385
242
Total securities - available-for-sale $\quad \$ \quad 1,261,804 \$ 1,2,171 \$ 1,257,957 \$$
The following table presents additional information about assets measured at fair value on a recurring basis and for which WesBanco has utilized level 3 inputs to determine fair value:

|  | Other residential <br> collateralized <br> mortgage <br> obligations | Obligations of <br> state and political <br> subdivisions | Equity securities | Total |
| :--- | :---: | :---: | :---: | :---: |

For the Three Months ended June
30, 2010:

| Beginning balance <br> Transfers out of Level 3 | $\$$ | 23 | $\$$ | 1,352 | $\$$ |
| :--- | :---: | :---: | :---: | :---: | ---: |
| Total gains and losses <br> included in other comprehensive |  | $(815)$ | $242 \$$ | 1,617 |  |
| income | - | $(14)$ | - | $(834)$ |  |
| $\quad$ Settlements |  | $(306)$ | - | $(14)$ |  |
| Ending balance | $\$$ | $-\$$ | $217 \$$ | $242 \$$ | 459 |

For the Three Months ended June 30, 2009:

| Beginning balance | \$ | 52 | 1,412 | \$ | 242 |  | 1,706 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Transfers out of Level 3 |  | - |  |  | - |  |  |
| Total gains and losses |  |  |  |  |  | - | 44 |
| income |  |  |  |  |  |  |  |
| Settlements |  | - | (14) |  | - |  | (14) |
| Ending balance | \$ | 42 \$ | 1,452 | \$ | 242 | \$ | 1,736 |

For the Six Months ended June 30, 2010:

| Beginning balance | \$ | $\begin{array}{r} 33 \\ (19) \end{array}$ |  | 1,401 | \$ | 242 |  | 1,676 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Transfers out of Level 3 |  |  |  | (815) |  |  |  | (834) |
| Total gains and losses included in other comprehensive |  | 3 |  | (3) |  |  |  |  |
| income |  |  |  |  |  |  |  |  |
| Settlements |  | (17) |  | (366) |  |  |  | (383) |
| Ending balance | \$ | - \$ |  | 217 | \$ | 242 | \$ | 459 |

For the Six Months ended June 30,
2009:

| Beginning balance | \$ | 55 | \$ | 1,446 |  | 267 | \$ | 1,768 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Transfers out of Level 3 |  |  |  |  |  | (25) |  | (25) |
| Total gains and losses included in other comprehensive |  | (13) |  | 77 |  | - |  | 64 |
| income |  |  |  |  |  |  |  |  |
| Settlements |  |  |  | (71) |  | - |  | (71) |
| Ending balance | \$ | 42 \$ |  | 1,452 | \$ | 242 | \$ | 1,736 |

14

We may be required from time to time to measure certain assets at fair value on a nonrecurring basis in accordance with generally accepted accounting principles. These adjustments to fair value usually result from application of lower-of-cost-or-market accounting or write-downs of individual assets. For assets measured at fair value on a nonrecurring basis, the following table provides the level of valuation assumptions used to determine each adjustment in the carrying value of the related individual assets or portfolios:

Fair Value Measurements Using:<br>Quoted Prices in Significant Other Significant Active Markets Observable Unobservable


(1) Represents the carrying value of loans for which adjustments are based on the appraised value and management's judgment of the value of collateral.
(2) Other real estate owned and repossessed assets are carried at the lower of the investment in the assets or the fair value of the assets less estimated selling costs.
(3) Represents the carrying value of mortgage servicing rights whose value has been impaired and therefore carried at their fair value as determined from independent valuations.
(4)The carrying amount of residential mortgage loans held for sale approximates fair value. Portfolio loans held for sale of $\$ 0.8$ million and $\$-0-$ as of June 30, 2010 and December 31, 2009 are recorded at the contractual sales price less costs to sell.

## NOTE 8. DISCLOSURES ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value estimates of financial instruments are based on the present value of expected future cash flows, quoted market prices of similar financial instruments, if available, and other valuation techniques. These valuations are significantly affected by discount rates, cash flow assumptions, and risk assumptions used. Therefore, fair value estimates may not be substantiated by comparison to independent markets and are not intended to reflect the proceeds that may be realizable in an immediate settlement of the instruments.

The aggregate fair value of amounts presented does not represent the underlying value of WesBanco. Management does not have the intention to dispose of a significant portion of its financial instruments and, therefore, the unrealized gains or losses should not be interpreted as a forecast of future earnings and cash flows.

The following table represents the estimates of fair value of financial instruments:

|  | June 30, |  | December 31, |  |  |
| :--- | ---: | :---: | ---: | ---: | ---: |
|  | 2010 |  |  | 2009 |  |
|  | Carrying | Fair | Carrying | Fair |  |
| (unaudited, in thousands) | Amount | Value | Amount | Value |  |
| Financial assets: |  |  |  |  |  |
| Cash and due from banks | $\$ 120,350 \$$ | 120,350 | $\$$ | 82,867 | $\$ 2,867$ |
| Securities available-for-sale | 839,952 | 839,952 | $1,261,804$ | $1,261,804$ |  |
| Securities held-to-maturity | 430,196 | 435,754 | 1,450 | 1,443 |  |
| Net loans | $3,334,495$ | $3,185,826$ | $3,409,786$ | $3,273,207$ |  |
| Loans held for sale | 11,007 | 11,007 | 9,441 | 9,441 |  |


| Accrued interest receivable | 19,786 | 19,786 | 20,048 | 20,048 |
| :--- | ---: | ---: | ---: | ---: |
| Bank owned life insurance | 105,176 | 105,176 | 103,637 | 103,637 |
| Financial liabilities: |  |  |  |  |
| Deposits | $4,113,807$ | $4,126,203$ | $3,974,233$ | $3,984,671$ |
| Federal Home Loan Bank borrowings | 309,642 | 318,602 | 496,393 | 500,336 |
| Other borrowings | 177,426 | 172,434 | 188,522 | 184,512 |
| Junior subordinated debt | 111,174 | 51,237 | 111,176 | 58,144 |
| Accrued interest payable | 6,886 | 6,886 | 9,208 | 9,208 |

The following methods and assumptions were used to estimate the fair value of financial instruments:
Cash and due from banks - The carrying amount for cash and due from banks is a reasonable estimate of fair value.
Securities - Fair values for securities are based on quoted market prices, if available. If market prices are not available, then quoted market prices of similar instruments are used. The fair value of securities accounted for using the cost method is only estimated if events or changes in circumstances that may have a significant adverse effect on their fair value have been identified.

Net loans - Fair values for loans are estimated using a discounted cash flow methodology. The discount rates take into account interest rates currently being offered to customers for loans with similar terms, the credit risk associated with the loan and market factors, including liquidity. In the current market environment for loans, investors are generally requiring a much higher rate of return then the return inherent in loans if held to maturity given the lack of market liquidity. The valuation of the loan portfolio reflects discounts that WesBanco believes are consistent with transactions occurring in the market place for both performing and distressed loan types. The carrying value that fair value is compared to is net of the allowance for loan losses and other associated premiums and discounts.

Loans held for sale - The carrying amount of residential mortgage loans held for sale approximates fair value. Portfolio loans held for sale are recorded at the contractual sales price less costs to sell.

Accrued interest receivable - The carrying amount of accrued interest receivable approximates its fair value.
Bank-owned life insurance - The carrying value of bank-owned life insurance represents the net cash surrender value of the underlying insurance policies, should these policies be terminated. Management believes that the carrying value approximates fair value.

Deposits - The carrying amount is considered a reasonable estimate of fair value for demand, savings and other variable rate deposit accounts. The fair value of fixed maturity certificates of deposit is estimated by a discounted cash flow method using the rates currently offered for deposits of similar remaining maturities.

Federal Home Loan Bank borrowings - For FHLB borrowings, fair value is based on rates currently available to WesBanco for borrowings with similar terms and remaining maturities.

Other borrowings - Fair values for federal funds purchased and repurchase agreements are based on quoted market prices, if available. If market prices are not available, then quoted market prices of similar instruments are used.

Junior subordinated debt owed to unconsolidated subsidiary trusts - Due to the pooled nature of these instruments, which are not actively traded on an equity market, estimated fair value is based on broker prices from recent similar issuances.

Accrued interest payable - The carrying amount of accrued interest payable approximates its fair value.
Off-balance sheet financial instruments - Off-balance sheet financial instruments consist of commitments to extend credit including letters of credit. Fair values for commitments to extend credit are estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present credit standing of the counterparties. The estimated fair value of the commitments to extend credit and letters of credit are insignificant and therefore not presented in the above table.

## NOTE 9. COMMITMENTS AND CONTINGENT LIABILITIES

COMMITMENTS- In the normal course of business, WesBanco offers off-balance sheet credit arrangements to enable its customers to meet their financing objectives. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the financial statements. WesBanco's exposure to credit losses in the event of non-performance by the other parties to the financial instruments for commitments to extend credit and standby letters of credit is limited to the contractual amount of those instruments. WesBanco uses the same credit policies in making commitments and conditional obligations as for all other lending. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The allowance for credit losses associated with loan commitments was $\$ 0.2$ million as of both June 30, 2010 and December 31, 2009.

Letters of credit are conditional commitments issued by banks to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements, including normal business activities, bond financing and similar transactions. Standby letters of credit are considered guarantees. The liability associated with standby letters of credit is recorded at its estimated fair value of $\$ 0.1$ million as of both June 30, 2010 and December 31, 2009, and is included in other liabilities on the Consolidated Balance Sheets.

Affordable housing plan guarantees are performance guarantees for various building project loans. The guarantee amortizes down as the loan balances decrease.

The following table presents total commitments, guarantees and various letters of credit outstanding:

|  | June 30, | December 31, |
| :--- | :---: | :---: | :---: |
| (unaudited, in thousands) | 2010 | 2009 |
| Commitments to extend credit | $\$ 48,506 \$$ | 710,871 |
| Standby letters of credit | 28,784 | 34,488 |
| Affordable housing plan guarantees | 4,311 | 4,366 |

CONTINGENT LIABILITIES-WesBanco and its subsidiaries are parties to various legal and administrative proceedings and claims. While any claim contains an element of uncertainty, management believes that the outcome of such proceedings or claims pending or known to be threatened will not have a material adverse effect on WesBanco's consolidated financial position.

WesBanco operates two reportable segments: community banking and trust and investment services. WesBanco's community banking segment offers services traditionally offered by full-service commercial banks, including commercial demand, individual demand and time deposit accounts, as well as commercial, mortgage and individual installment loans, and certain non-traditional offerings, such as insurance and securities brokerage services. The trust and investment services segment offers trust services as well as various alternative investment products including mutual funds. The market value of assets of the trust and investment services segment was approximately $\$ 2.6$ billion and $\$ 2.4$ billion at June 30, 2010 and 2009, respectively. These assets are held by WesBanco in fiduciary or agency capacities for their customers and therefore are not included as assets on WesBanco's Consolidated Balance Sheets.

Condensed financial information by business segment is presented below:

| (unaudited, in thousands) | Trust and <br> Community <br> Banking |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Servestment <br> Services | Consolidated |  |  |  |
| For the Three Months ended June 30, 2010: | $\$$ | 59,597 | $\$$ | $-\$$ |
| Interest income | 18,449 | 59,597 |  |  |
| Interest expense | 41,148 | - | 18,449 |  |
| Net interest income | 11,675 | - | 41,148 |  |
| Provision for credit losses | 29,473 | - | 11,675 |  |
| Net interest income after provision for credit losses | 10,949 | 3,636 | 29,473 |  |
| Non-interest income | 32,107 | 2,460 | 34,585 |  |
| Non-interest expense | 8,315 | 1,176 | 9,491 |  |
| Income before provision for income taxes |  | 783 | 470 | 1,253 |
| Provision for income taxes | $\$$ | $7,532 \$$ | $706 \$$ | 8,238 |

For the Three Months ended June 30, 2009:
Interest income
Interest expense
Net interest income
Provision for credit losses
Net interest income after provision for credit losses
Non-interest income
Non-interest expense
Income before provision for income taxes
Provision for (benefit from) income taxes
Net income
For the Six Months ended June 30, 2010:
Interest income
Interest expense
Net interest income
Provision for credit losses
Net interest income after provision for credit losses
Non-interest income
Non-interest expense
Income before provision for income taxes
Provision for income taxes
Net income
For the Six Months ended June 30, 2009:
Interest income
$\begin{array}{lllll}\$ & 129,280 & \$ & -\$ & 129,280\end{array}$

| Interest expense | 51,902 | - | 51,902 |
| :--- | ---: | ---: | ---: |
| Net interest income | 77,378 | - | 77,378 |
| Provision for credit losses | 19,819 | - | 19,819 |
| Net interest income after provision for credit losses | 57,559 | - | 57,559 |
| Non-interest income | 22,105 | 6,641 | 28,746 |
| Non-interest expense | 69,680 | 4,678 | 74,358 |
| Income before provision for income taxes | 9,984 | 1,963 | 11,947 |
| Provision for (benefit from) income taxes |  | $(32)$ | 785 |
| Net income | $\$$ | $10,016 \$$ | $1,178 \$$ |

Total non-fiduciary assets of the trust and investment services segment were $\$ 1.6$ million and $\$ 1.4$ million at June 30 , 2010 and 2009, respectively. All goodwill and other intangible assets were allocated to the community banking segment.

18

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management's Discussion and Analysis represents an overview of the results of operations and financial condition of WesBanco. This discussion and analysis should be read in conjunction with the Consolidated Financial Statements and Notes thereto.

## FORWARD-LOOKING STATEMENTS

Forward-looking statements in this report relating to WesBanco's plans, strategies, objectives, expectations, intentions and adequacy of resources, are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. The information contained in this report should be read in conjunction with WesBanco's Form 10-K for the year ended December 31, 2009 and documents subsequently filed by WesBanco with the Securities and Exchange Commission ("SEC"), including WesBanco's Form 10-Q for the quarter ended March 31, 2010, which are available at the SEC's website www.sec.gov or at WesBanco's website, www.wesbanco.com. Investors are cautioned that forward-looking statements, which are not historical fact, involve risks and uncertainties, including those detailed in WesBanco's most recent Annual Report on Form 10-K filed with the SEC under Part I, Item 1A. Risk Factors. Such statements are subject to important factors that could cause actual results to differ materially from those contemplated by such statements, including without limitation, the effects of changing regional and national economic conditions; changes in interest rates, spreads on earning assets and interest-bearing liabilities, and associated interest rate sensitivity; sources of liquidity available to WesBanco and its related subsidiary operations; potential future credit losses and the credit risk of commercial, real estate, and consumer loan customers and their borrowing activities; actions of the Federal Reserve Board, Federal Deposit Insurance Corporation, the SEC, Financial Institution Regulatory Authority, Municipal Securities Rulemaking Board, Securities Investors Protection Corporation, and other regulatory bodies; potential legislative and federal and state regulatory actions and reform, including, without limitation, the impact of the implementation of the Dodd-Frank Wall Street Reform and Consumer Protection Act; adverse decisions of federal and state courts; fraud, scams and schemes of third parties; internet hacking; competitive conditions in the financial services industry; rapidly changing technology affecting financial services; greater than expected outflows on recent branch acquisition deposits; marketability of debt instruments and corresponding impact on fair value adjustments; and/or other external developments materially impacting WesBanco's operational and financial performance. WesBanco does not assume any duty to update forward-looking statements.

## APPLICATION OF CRITICAL ACCOUNTING POLICIES AND ESTIMATES

WesBanco's critical accounting policies involving the significant judgments and assumptions used in the preparation of the Consolidated Financial Statements as of June 30, 2010 have remained unchanged from the disclosures presented in WesBanco's Annual Report on Form 10-K for the year ended December 31, 2009 under the section "Management's Discussion and Analysis of Financial Condition and Results of Operations."

Goodwill - WesBanco performed its annual evaluation of goodwill impairment as of November 30, 2009 and concluded that goodwill was not impaired. Based on the evaluation as of November 30, 2009, management believes that the fair value of the community banking reporting unit could decline by approximately $30 \%$ before further analysis of goodwill impairment would be required. This decline equates to a decrease of 957 basis points in the assumed earnings growth rate from 2009 through 2014 or an increase in the discount rate assumption of approximately 258 basis points.

As of June 30, 2010, there were no significant changes in market conditions or forecasted future income from November 30, 2009, the date of the most recent goodwill impairment evaluation. WesBanco has noted improvement in earnings from the fourth quarter of 2009 and the first and second quarters of 2010. Therefore no interim goodwill impairment test was performed, as there were no additional indicators of potential impairment present. If weak economic conditions continue or worsen for a prolonged period of time, the fair value of the community banking reporting unit may be adversely affected which may result in impairment of goodwill and other intangible assets in the future.

## OVERVIEW

WesBanco is a multi-state bank holding company operating through 112 branches and 134 ATM machines in West Virginia, Ohio and Western Pennsylvania, offering retail banking, corporate banking, personal and corporate trust services, brokerage services, mortgage banking and insurance. WesBanco's businesses are significantly impacted by economic factors such as market interest rates, federal monetary and regulatory policies, local and regional economic conditions and the competitive environment's effect upon WesBanco's business volumes. WesBanco's deposit levels are affected by numerous factors including personal savings rates, personal income, and competitive rates on alternative investments, as well as competition from other financial institutions within the markets we serve and liquidity needs of WesBanco. Loan levels are also subject to various factors including construction demand, business financing needs, consumer spending and interest rates and loan terms offered by competing lenders.

## RESULTS OF OPERATIONS

## EARNINGS SUMMARY

WesBanco's net income available to common shareholders for the quarter ended June 30, 2010 was $\$ 8.2$ million as compared to $\$ 4.7$ million for the second quarter of 2009 , representing an increase of $75.8 \%$, while diluted earnings per common share were $\$ 0.31$, as compared to $\$ 0.18$ per common share for the second quarter of 2009 . For the six month period, net income available to common shareholders was $\$ 16.1$ million or $\$ 0.61$ per common share, while for the same period in 2009, net income was $\$ 9.1$ million or $\$ 0.34$ per common share. Net income available to common shareholders increased $77.8 \%$ in the first half of 2010 as compared to 2009.

Net income in the second quarter and year-to-date period of 2009 was reduced by Troubled Asset Relief Program ("TARP") related preferred dividends totaling $\$ 1.1$ million and $\$ 2.1$ million, respectively to arrive at net income available to common shareholders. The TARP preferred stock was repurchased in September of 2009.

Net income before the TARP preferred dividends increased by $\$ 2.5$ million during the second quarter and $\$ 5.0$ million in the first half of 2010, as compared to the same periods of 2009, primarily due to increased net interest income and reduced non-interest expense, partially offset by a higher provision for credit losses. Net interest income increased $\$ 1.9$ million and $\$ 4.4$ million in the second quarter and six month periods of 2010 due to increases in the net interest margin, as the low interest environment continued to reduce the cost of funds. The net interest margin increased 39 basis points in the second quarter to $3.56 \%$ and 26 basis points in the first half of 2010 as compared to the same periods in 2009 due to the average rate on interest bearing liabilities decreasing by 60 basis points in both periods, while the rate on earning assets declined at a much slower pace of 14 basis points in the second quarter and 25 basis points in the first half. Lower rates on deposits, maturities of higher rate certificates of deposit and an increase in lower cost deposits, primarily money market accounts, all contributed to the improvement in the cost of funds. In addition, the average balance for borrowings, which generally have higher interest rates, decreased by $\$ 236.3$ million or $28.9 \%$ in the second quarter of 2010 from the second quarter of 2009, through planned reductions utilizing the liquidity obtained through the branch acquisition in the first quarter of 2009 and pay downs on loans.

The provision for credit losses increased $\$ 1.4$ million in the second quarter and $\$ 3.4$ million in the first six months of 2010 compared to the same periods of 2009 , but increased only $\$ 0.2$ million from the first quarter of 2010 . Higher provision expense reflects the general deterioration of credit quality due to the prolonged recession, resulting in higher amounts of impaired loans and net charge-offs, particularly for commercial real estate loans. The year-to-date provision, net of charge-offs, increased the allowance to $1.92 \%$ of total loans at June 30, 2010 as compared to $1.76 \%$ at December 31, 2009 and $1.65 \%$ at June 30, 2009.

In the second quarter of 2010 non-interest income decreased $\$ 1.7$ million, while it increased $\$ 0.9$ million in the year-to-date period as compared to 2009. The quarterly decrease was principally due to a $\$ 1.6$ million difference in securities gains between the two periods and a $\$ 1.3$ million write down of a hotel property in other real estate owned. The year-to-date increase is due to a $15.9 \%$ increase in trust fees due to improved market conditions and increases in revenue from most other major non-interest operating areas including mortgage banking, electronic banking activity fees and securities brokerage revenue, somewhat offset by $\$ 2.8$ million in year-to-date write-downs of the aforementioned hotel property.

Non-interest expenses decreased $\$ 5.0$ million in the second quarter or $12.6 \%$ and $\$ 4.4$ million year-to-date or $5.9 \%$ as compared to the same periods in 2009. FDIC insurance decreased $\$ 2.6$ million for the quarter and $\$ 2.3$ million year-to-date due to a special assessment of $\$ 2.6$ million in the second quarter of 2009. In addition to this decrease, WesBanco proactively reduced expenses in many other categories including salaries and wages, employee benefits, marketing and professional fees, partially offset by increases in foreclosure-related property expenses.

## NET INTEREST INCOME

## TABLE 1. NET INTEREST INCOME

(unaudited, dollars in thousands)
Net interest income
Taxable equivalent adjustments to net interest income
Net interest income, fully taxable equivalent

| For the Three Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| June 30, | For the Six Months Ended |  |  |  |
|  | 2010 | 2009 |  | June 30, |

Net interest spread, non-taxable equivalent
Benefit of net non-interest bearing liabilities
Net interest margin
Taxable equivalent adjustment
Net interest margin, fully taxable equivalent

| $3.23 \%$ | $2.75 \%$ | $3.23 \%$ | $2.85 \%$ |
| :--- | :--- | :--- | :--- |
| $0.20 \%$ | $0.27 \%$ | $0.21 \%$ | $0.30 \%$ |
| $3.43 \%$ | $3.02 \%$ | $3.44 \%$ | $3.15 \%$ |
| $0.13 \%$ | $0.15 \%$ | $0.13 \%$ | $0.16 \%$ |
| $3.56 \%$ | $3.17 \%$ | $3.57 \%$ | $3.31 \%$ |

Net interest income, which is WesBanco's largest source of revenue, is the difference between interest income on earning assets, primarily loans and securities, and interest expense on liabilities (deposits and short and long-term borrowings). Net interest income is affected by the general level of, and changes in interest rates, the steepness of the yield curve, changes in the amount and composition of interest earning assets and interest bearing liabilities, as well as the frequency of repricing and turnover of those assets and liabilities. Net interest income increased $\$ 1.9$ million or $4.8 \%$ in the second quarter and $\$ 4.4$ million or $5.7 \%$ in the first six months of 2010 as compared to the same periods of 2009 due to increases in the net interest margin, partially offset by decreases in average earning assets. Net interest income has now increased for five consecutive quarters. The net interest margin increased 39 basis points to $3.56 \%$ in the second quarter and 26 basis points to $3.57 \%$ in the year-to-date period of 2010 due to decreases in the average rates on interest bearing liabilities, more than offsetting smaller decreases in interest earned on assets. Average earning assets decreased due to sales and maturities of securities and pay downs on loans used to fund reductions in higher cost CDs and borrowings. Lower rates on deposits, maturities of higher rate certificates of deposit and an increase in lower cost deposits, primarily money market accounts, all contributed to the improvement in the cost of funds. In addition, the average balances for higher rate borrowings in the second quarter of 2010 decreased by $\$ 236.3$ million or $28.9 \%$ from the second quarter of 2009 through planned reductions utilizing the liquidity obtained through the branch acquisitions and other reductions in earning assets. The margin has also benefited from a $5.0 \%$ increase in average non-interest bearing deposit balances.

Interest income decreased $9.8 \%$ in the second quarter and $7.1 \%$ in the year-to-date period of 2010 as compared to the same periods of 2009 due to lower yields and decreases in earning assets. The yield on total earning assets decreased 14 basis points to $5.10 \%$ in the second quarter and 25 basis
points to $5.18 \%$ in first six months of 2010. Rates decreased on nearly all earning asset categories from reduced rates on new and repriced assets due to the lower interest rate environment throughout the last two years. Taxable securities yields decreased 13 basis points in the year-to-date period from the investment of cash acquired with the branches near the end of the first quarter of 2009 , but increased slightly in the second quarter of 2010 as compared to the second quarter of 2009. Repricing of loans as a result of the lower interest rate environment and the reduction in interest income related to increases in non-performing loans caused a decline in loan yields of 17 basis points in the second quarter and 18 basis points in the first six months of 2010. The decrease in average earning assets of $\$ 407.7$ million was primarily due to a $\$ 322.7$ million decrease in average securities balances through sales and maturities of primarily taxable securities and a decrease in average loan balances of $\$ 141.8$ million, mostly planned reductions in residential mortgage loans. In addition, proceeds from loan principal reductions, which generally have higher yields than typical investment types, have been reinvested at lower yields, thus reducing the overall yield of the earning assets.

Average loan balance decreases are primarily due to management's continued focus on overall profitability of the loan portfolio through disciplined underwriting and pricing practices, continued strategic decreases in residential real estate loans through the sale of most originations, lower demand for new construction and development projects in our markets and reduced commercial line usage. These decreases were partially offset by increases in home equity loans through various marketing and targeted sales efforts in our branches. Consumer loans declined due to reduced demand for automobile and other consumer loan types and tighter underwriting standards.

In the second quarter of 2010 interest expense decreased $31.2 \%$ and, in the first six months of 2010, interest expense decreased $26.1 \%$ as compared to the same periods of 2009 due to a 60 basis point decline in the average rate paid on interest bearing liabilities in both periods and due to decreases in interest bearing liabilities of $7.8 \%$ and $1.7 \%$, respectively. Rates paid on deposits declined by 52 basis points, for both periods, with rates on CDs declining by 72 basis points in the second quarter and 75 basis points in the year-to-date period of 2010 due to management reducing certain interest rates on renewing or rollover CDs to competitive levels in order to realize a lower cost of funds during a period of declining loan yields. This included certain high rate, single service CDs from branches acquired in 2009, which were offered lower rates to renew. In addition, average balances of CDs represented $49.4 \%$ of total average deposits in the second quarter of 2010 as compared to $56.4 \%$ in the second quarter of 2009 , while money market deposit accounts ("MMDA"), with a lower rate of $1.1 \%$, increased to $22.9 \%$ of total average deposits in the 2010 quarter, as compared to $17.6 \%$ in the second quarter of 2009. This change in the mix of deposit types, and the reductions in higher cost borrowings, also contributed to the reduced cost of funds. Current balance sheet liquidity from deposit increases and loan reductions have been used to pay down certain maturing FHLB borrowings in the first half of 2010, with another $\$ 50$ million maturing in the third quarter resulting in some continued balance sheet reduction to preserve the net interest margin and help continue to improve capital ratios.

21

TABLE 2. AVERAGE BALANCE SHEETS AND NET INTEREST MARGIN ANALYSIS

| (unaudited, dollars in thousands) | For the Three Months Ended June 30, 20102009 |  |  |  |  | For the Six Months Ended June 30, 20102009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | verage | Average | Average | Average | Average | Average | Balance | Average Rate |
|  | Balance |  | Rate | Balance | Rate | Balance | Rate |  |  |
| ASSETS |  |  |  |  |  |  |  |  |  |
| Due from banks interest bearing | \$ | 114,710 | 0.24\% \$ | \$ 56,111 | 0.32\% \$ | 104,171 | 0.19\% \$ | \$ 46,063 | 0.20\% |
| Loans, net of unearned income (1) |  | 3,421,647 | 5.62\% | 3,563,495 | 5.79\% | 3,438,814 | 5.65\% | 3,581,004 | 5.83\% |
| Securities: (2) |  |  |  |  |  |  |  |  |  |
| Taxable |  | 969,547 | 3.60\% | 1,215,980 | 3.55\% | 944,079 | 3.78\% | 936,302 | 3.91\% |
| Tax-exempt (3) |  | 267,250 | 6.57\% | 343,499 | 6.63\% | 273,308 | 6.58\% | 335,929 | 6.61\% |
| Total securities |  | 1,236,797 | 4.24\% | 1,559,479 | 4.23\% | 1,217,387 | 4.41\% | 1,272,231 | 4.62\% |
| Federal funds sold |  | - | - | - | - |  | - - | 4,155 | 0.24\% |
| Other earning assets |  | 30,122 | 0.57\% | 31,918 | 0.79\% | 30,313 | 0.63\% | 32,129 | 1.05\% |
| Total earning assets |  | 4,803,276 | 5.10\% | 5,211,003 | 5.24\% | 4,790,685 | 5.18\% | 4,935,582 | 5.43\% |
| (3) |  |  |  |  |  |  |  |  |  |
| Other assets |  | 633,734 |  | 637,759 |  | 635,053 |  | 618,840 |  |
| Total Assets | \$ | 5,437,010 |  | \$ 5,848,762 | \$ | 5,425,738 |  | \$ 5,554,422 |  |
| LIABILITIES AND SHAREHOLDERS' |  |  |  |  |  |  |  |  |  |
| EQUITY |  |  |  |  |  |  |  |  |  |
| Interest bearing demand deposits | \$ | 471,500 | 0.54\% | \$ 468,921 | 0.62\% \$ | 465,357 | 0.57\% \$ | \$ 450,750 | 0.62\% |
| Money market accounts |  | 814,694 | 1.08\% | 647,623 | 1.14\% | 780,870 | 1.07\% | 566,475 | 1.10\% |
| Savings deposits |  | 511,827 | 0.49\% | 484,192 | 0.53\% | 503,894 | 0.49\% | 458,455 | 0.52\% |
| Certificates of deposit |  | 1,752,648 | 2.13\% | 2,074,433 | 2.85\% | 1,762,184 | 2.23\% | 1,906,405 | 2.98\% |

Edgar Filing: WESBANCO INC - Form 10-Q

| Total interest bearing deposits |  | 3,550,669 | 1.44\% | 3,675,169 | 1.96\% |  | 3,512,305 | 1.50\% | 3,382,085 | 2.02\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Federal Home Loan |  | 406,387 | 3.52\% | 584,381 | 3.85\% |  | 438,975 | 3.63\% | 588,788 | 3.85\% |
| Bank borrowings |  |  |  |  |  |  |  |  |  |  |
| Other borrowings |  | 174,199 | 2.70\% | 232,467 | 3.05\% |  | 180,193 | 2.63\% | 235,253 | 3.29\% |
| Junior subordinated debt |  | 111,171 | 3.40\% | 111,142 | 5.31\% |  | 111,171 | 3.60\% | 111,132 | 5.46\% |
| Total interest bearing |  | 4,242,426 | 1.74\% | 4,603,159 | 2.34\% |  | 4,242,644 | 1.82\% | 4,317,258 | 2.42\% |
| liabilities |  |  |  |  |  |  |  |  |  |  |
| Non-interest bearing demand deposits |  | 553,487 |  | 526,951 |  |  | 545,812 |  | 520,995 |  |
| Other liabilities |  | 36,763 |  | 56,490 |  |  | 36,087 |  | 52,956 |  |
| Shareholders' Equity |  | 604,334 |  | 662,162 |  |  | 601,195 |  | 663,213 |  |
| Total Liabilities and |  |  |  |  |  |  |  |  |  |  |
| Shareholders' Equity | \$ | 5,437,010 |  | \$ 5,848,762 |  | \$ | 5,425,738 |  | \$ 5,554,422 |  |
| Taxable equivalent net interest spread |  |  | 3.36\% |  | 2.90\% |  |  | 3.36\% |  | 3.01\% |
| Taxable equivalent net |  |  | 3.56\% |  | 3.17\% |  |  | 3.57\% |  | 3.31\% | interest margin

(1) Gross of allowance for loan losses and net of unearned income. Includes non-accrual and loans held for sale. Loan fees included in interest income on loans are not material.
(2) Average yields on available-for-sale securities are calculated based on amortized cost.
(3) Taxable equivalent basis is calculated on tax-exempt securities using a tax rate of $35 \%$ for each year presented.

22
TABLE 3. RATE/VOLUME ANALYSIS OF CHANGES IN INTEREST INCOME AND INTEREST EXPENSE
Three Months Ended June 30, 2010
Compared to June 30, 2009


Net Increase
Six Months Ended June 30, 2010
Compared to June 30, 2009

Edgar Filing: WESBANCO INC - Form 10-Q

| Interest bearing demand deposits |  | 120 |  | (211) |  | (91) |  | 44 |  | (115) |  | (71) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Money market |  | 3,175 |  | $(2,838)$ |  | 337 |  | 1,136 |  | (103) |  | 1,033 |
| Savings deposits |  | 697 |  | (718) |  | (21) |  | 113 |  | (65) |  | 48 |
| Certificates of deposit |  | $(2,069)$ |  | $(3,364)$ |  | $(5,433)$ |  | $(2,006)$ |  | $(6,671)$ |  | $(8,677)$ |
| Federal Home Loan |  | $(1,595)$ |  | (452) |  | $(2,047)$ |  | $(2,727)$ |  | (618) |  | $(3,345)$ |
| Bank borrowings |  |  |  |  |  |  |  |  |  |  |  |  |
| Other borrowings |  | (409) |  | (187) |  | (596) |  | (801) |  | (683) |  | $(1,484)$ |
| Junior subordinated |  | 12 |  | (539) |  | (527) |  | 1 |  | $(1,024)$ |  | $(1,023)$ |
| Total interest expense change |  | (69) |  | $(8,309)$ |  | $(8,378)$ |  | $(4,240)$ |  | $(9,279)$ |  | $(13,519)$ |
| Net interest income increase (decrease) (1) | \$ | $(9,326)$ | \$ | 10,766 | \$ | 1,440 | \$ | $(1,646)$ | \$ | 5,317 | \$ | 3,671 |

## PROVISION FOR LOAN LOSSES

The provision for loan losses is the amount to be added to the allowance for loan losses after net charge-offs have been deducted to bring the allowance to a level considered appropriate to absorb probable future losses in the loan portfolio. The provision for loan losses increased $\$ 1.3$ million in the second quarter and $\$ 3.2$ million in the first six months of 2010 compared to the same periods of 2009, but increased only $\$ 0.2$ million from the first quarter of 2010. Higher provision expense reflects current economic conditions and their overall adverse impact on credit risk in all segments of the loan portfolio, particularly for commercial real estate loans, higher net charge-offs, elevated levels of non-performing loans, unemployment levels in most WesBanco markets, particularly those in Ohio and declining real estate values mostly in the Ohio metropolitan markets. The year-to-date provision, net of charge offs, increased the allowance to $1.92 \%$ of total loans at June 30, 2010 as compared to $1.76 \%$ at December 31, 2009 and $1.65 \%$ at June 30, 2009. (See the Allowance for Loan Losses section of this MD\&A for additional discussion).

23

## NON-INTEREST INCOME

TABLE 4. NON-INTEREST INCOME

| (unaudited, dollars in thousands) | For the Three Months Ended June 30, |  |  |  | For the Six Months Ended June 30, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | \$ Change |  | $\begin{gathered} \% \\ \text { Change } \end{gathered}$ | 2010 |  | 2009 |  | \$ Change |  | $\begin{gathered} \% \\ \text { Change } \end{gathered}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Trust fees | \$ | 3,636 |  |  | \$ | 3,288 | \$ | 348 | 10.6\% | \$ | 7,694 | \$ | 6,641 | \$ | 1,053 | 15.9\% |
| Service |  | 5,701 |  | 6,076 |  | (375) | (6.2\%) |  | 11,018 |  | 11,294 |  | (276) | (2.4\%) |
| charges on deposits |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | 966 |  | 897 |  | 69 | 7.7\% |  | 1,910 |  | 1,788 |  | 122 | 6.8\% |

Bank-owned
life
insurance
$\left.\begin{array}{lcccccc}\begin{array}{lllll}\text { Net } \\ \text { securities } \\ \text { gains }\end{array} & 898 & 2,462 & (1,564) & (63.5 \%) & 2,303 & 2,604 \\ \begin{array}{l}\text { Net gains on } \\ \text { sales of } \\ \text { mortgage }\end{array} & 569 & & 297 & 272 & 91.6 \% & 1,094\end{array}\right)$

Other
Income
Service fes
on ATMs
and debit
cards
Net
securities
brokerage
revenue
Net
insurance
services
revenue
Other
(15)

Total other
324
income
Total \$ 14,585 \$ 16,309 \$
non-interest
income
Non-interest income is a significant source of revenue and an important part of WesBanco's results of operations. WesBanco offers its customers a wide range of retail, commercial, investment and electronic banking services, which are viewed as a vital component of WesBanco's strategy to attract and maintain customers, as well as providing additional fee income beyond normal spread-related income to WesBanco. Non-interest income for the second quarter of 2010 declined $\$ 1.7$ million or $10.6 \%$, as compared to the second quarter of 2009 primarily due to a $\$ 1.6$ million decline in net gains on the sale of securities, and write-downs of other real estate owned. Non-interest income increased $\$ 0.9$ million year-to-date as compared to 2009 primarily due to improved trust fees, growth in Securities Company income, debit card fees and mortgage servicing income, partially offset by write-downs on other real estate owned. For the three and six months ended June 30, 2010, non-interest income comprised $26.2 \%$ and $26.6 \%$ of total net revenues as compared to $29.4 \%$ and $27.1 \%$ for the comparable 2009 period, with net revenue being defined as the total of net interest income and non-interest income.

Service charges on deposits, comprised primarily of customer overdraft fees, were lower in the second quarter and the first six months of 2010 as compared to 2009. Due to recent regulatory changes, it is anticipated that a portion of
these fees may be negatively impacted by the middle of the third quarter due to requirements to have the customer opt in for overdraft coverage of certain types of electronic banking activities. As a result, some future reduction in those fees is anticipated.

Trust fees improved $\$ 0.3$ million and $\$ 1.1$ million in the second quarter and year-to-date period as compared to 2009 due to higher managed asset market values period over period. The market value of trust assets under management increased from June 30, 2009 to June 30, 2010 from $\$ 2.4$ billion to $\$ 2.6$ billion. The increase in trust assets was principally due to market gains experienced in late 2009 which have continued through 2010. At June 30, 2010, trust assets include managed assets of $\$ 2.069$ billion and non-managed (custodial) assets of $\$ 545.4$ million. Assets managed for the WesMark funds were $\$ 662.4$ million as of June 30, 2010 and $\$ 574.6$ million at June 30, 2009 and are included in total trust assets.

Gains on the sale of loans increased in both the second quarter and six months of 2010 as compared to 2009 due to an increased volume of loans originated as the result of a continuation of the First Time Homebuyers Tax Credit through the first half of the year and certain incentives offered to West Virginia residents through the West Virginia Housing Development Fund as well as refinance mortgages.

Securities Company revenue declined slightly in the second quarter of 2010 as compared to the same period in 2009 but improved $\$ 0.6$ million year-to-date, as the 2010 period included six months of new Securities Company revenue from sales representatives in the Columbus, Ohio market which established operations in March of 2009. Service fees on ATM's and debit cards for the year increased $\$ 0.3$ million and $\$ 0.5$ million for the three and six months ended June 30,2010 as compared to 2009, due to a higher volume of debit card transactions during the periods, while mortgage servicing income improved $\$ 0.7$ million for the six months ended June 30, 2010.

Losses on other real estate owned for the first six months of 2010 increased as compared to 2009 due to $\$ 2.8$ million in year-to-date write-downs on a hotel transferred to other real estate owned in the third quarter of 2009, $\$ 1.3$ million of which was recorded in the second quarter of 2010.

## NON-INTEREST EXPENSE

TABLE 5. NON-INTEREST EXPENSE

| (unaudited, dollars in thousands) | For the Three Months Ended June 30, |  |  | \$ Change |  | \% Change | For the Six Months Ended June 30, |  |  | \$ Change |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 |  |  |  | 2010 |  | 09 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Salaries and wages | \$ 13,362 | \$ | 13,998 |  |  | \$ | (636) | (4.5\%) | \$ 26,576 | \$ | 27,165 | \$ | (589) | (2.2\%) |
| Employee benefits | 4,347 |  | 5,061 |  | (714) |  | (14.1\%) | 9,344 |  | 9,768 |  | (424) | (4.3\%) |
| Net occupancy | 2,540 |  | 2,361 |  | 179 | 7.6\% | 5,599 |  | 5,105 |  | 494 | 9.7\% |
| Equipment | 2,376 |  | 2,687 |  | (311) | (11.6\%) | 4,980 |  | 5,229 |  | (249) | (4.8\%) |
| Marketing | 1,155 |  | 1,720 |  | (565) | (32.8\%) | 1,785 |  | 2,476 |  | (691) | (27.9\%) |
| FDIC Insurance | 1,683 |  | 4,322 |  | $(2,639)$ | (61.1\%) | 3,288 |  | 5,576 |  | $(2,288)$ | (41.0\%) |
| Amortization of | 685 |  | 812 |  | (127) | (15.6\%) | 1,384 |  | 1,509 |  | (125) | (8.3\%) |

Restructuring
and
merger-related expenses

Other operating expenses
Miscellaneous, franchise, and other taxes Consulting, regulatory, and advisory fees


Non-interest expense decreased $\$ 5.0$ million or $12.6 \%$ for the second quarter of 2010 compared to the same period in 2009 , and $\$ 4.4$ million or $5.9 \%$ for the year-to-date period 2010 compared to 2009 , primarily due to effective management strategies to reduce costs among nearly all categories of non-interest expense and decreased FDIC insurance expense. FDIC insurance for the second quarter and first six months of 2010 declined $\$ 2.6$ million and $\$ 2.3$ million compared to the same period in 2009 due to the FDIC special assessment effective June 30 , 2009. Salaries and wages, employee benefits, marketing, and consulting fees declined $\$ 2.3$ million for the second quarter and year-to-date period of 2010 as compared to 2009 , while other real estate owned expenses increased during both periods. Excluding the effect of the FDIC special assessment, non-interest expense has decreased in each of the last three consecutive quarters.

Salaries and wages decreased $\$ 0.6$ million for the three and six months ended June 30, 2010 as compared to the same periods in 2009 , primarily due to a reduction in full time equivalent employees partially offset by higher Securities Company commissions. Full time equivalent employees declined from 1,473 at June 30, 2009 to 1,415 at June 30, 2010 primarily as the result of planned efficiencies created through a reduction in overtime and other hours worked in certain retail branches and other departments, and a workforce reduction in the fourth quarter of 2009 as a result of the Company's overall strategy to reduce expenses. Employee benefits declined $\$ 0.4$ million in the first six months of 2010 compared to the prior year due to lower defined benefit pension expenses resulting from market gains experienced in 2009, and decreased recruiting and other employee-related expenses, partially offset by higher employee health insurance and KSOP costs.

On May 19, 2010, WesBanco granted 56,800 stock options to selected employees, including certain named executive officers at an exercise price of $\$ 19.27$, which was the closing price of the stock on May 18, 2010. These options are service-based and vest $50 \%$ at December 31, 2010, and $50 \%$ at December 31, 2011. The estimated fair value of the stock options granted was $\$ 4.06$ per share using the Black-Scholes option pricing model. WesBanco also granted 17,250 shares of restricted stock to certain executive officers on May 19, 2010. The restricted shares are service-based and vest 24 months from the date of grant. The fair value of the restricted stock granted was $\$ 19.27$, which was the closing price of the stock on May 18, 2010. Stock based compensation expense recognized for the three and six months ended June 30, 2010 was $\$ 53,000$.

Other real estate owned and foreclosure expenses increased $\$ 0.6$ million and $\$ 1.2$ million for the second quarter and six months ended June 30, 2010, as compared to the same periods of 2009 primarily due to increased foreclosure activity and the operation of a hotel located in the Columbus, Ohio market which was transferred to other real estate owned in the third quarter of 2009.

The acquisition of five branches in March 2009 and increased maintenance costs in the first quarter resulted in higher net occupancy expenses of $\$ 0.5$ million in the first six months of 2010, while restructuring and merger-related expenses declined $\$ 0.4$ million, and consulting expenses declined
$\$ 0.6$ million as compared to the first six months of 2009. Marketing expenses declined $\$ 0.7$ million from the first six months of 2009 primarily due to reduced advertising and reduced free checking promotions in the first six months of 2010.

## INCOME TAXES

The provision for income taxes increased $\$ 1.4$ million in the first half of 2010 compared to the same 2009 period primarily due to an increase in pre-tax income. The year-to-date 2010 effective tax rate increased to $11.6 \%$ as compared to $6.3 \%$ in 2009 due to improved pretax income and lower amounts of tax-exempt income to total income.

## FINANCIAL CONDITION

Total assets decreased $0.8 \%$ in the first six months of 2010, while total shareholders' equity increased $2.7 \%$ as compared to December 31, 2009. The decrease in total assets is primarily attributable to a $2.2 \%$ reduction in the net loan portfolio, which was partially offset by a $0.5 \%$ increase in investment securities and an increase in cash and due from banks. The loan portfolio decrease is a result of WesBanco's continued strategic reduction in residential loan balances, while continuing to focus on improving overall credit quality, coupled with a reduction in consumer loan demand and normal paydowns on consumer and residential loans. Deposits increased 3.5\% from December 31, 2009 as lower cost deposits were used to fund maturing FHLB advances and other short-term borrowings. Total shareholders' equity increased by approximately $\$ 16.0$ million primarily due to net income available to common shareholders exceeding dividends for the period by $\$ 8.7$ million and a $\$ 7.2$ million increase in unrealized gains in the available-for-sale and held-to-maturity securities portfolio, which are included net of the tax effect in accumulated other comprehensive income.

TABLE 6. COMPOSITION OF SECURITIES (1)
(unaudited, dollars in thousands)
Securities available-for-sale (at fair value):
Other government agencies
Corporate debt securities
Residential mortgage-backed securities and collateralized mortgage obligations of government agencies
Other residential collateralized mortgage obligations

Obligations of states and political subdivisions
Equity securities
Total securities available-for-sale
Securities held-to-maturity (at amortized cost):
Corporate debt securities
Residential mortgage-backed securities and collateralized mortgage obligations of government agencies
Other residential collateralized mortgage
obligations
Obligations of states and political subdivisions
Total securities held-to-maturity
Total securities
Available-for-sale securities:
Weighted average taxable equivalent yield at the respective period end
As a \% of total securities
Weighted average life (in years)
Held-to-maturity securities:
Weighted average taxable equivalent yield at the respective period end
As a \% of total securities
Weighted average life (in years)

|  | $\begin{gathered} \text { June } 30, \\ 2010 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |  | \$ Change |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 298,860 | \$ | 190,726 |  | 108,134 | 56.7\% |
|  | 4,863 |  | 2,932 |  | 1,931 | 65.9\% |

$\left.\begin{array}{rrrrr}336,034 & 698,138 & (362,104) & (51.9 \%) \\ & & 2,591 & (2,591) & (100.0 \%) \\ & 196,051 & 363,619 & (167,568) & (46.1 \%) \\ 4,144 & 3,798 & 346 & 9.1 \% \\ \$ & 839,952 & \$ & 1,261,804 \$ & (421,852)\end{array}\right)(33.4 \%)$

| 1,451 | 1,450 | 1 | $0.1 \%$ |  |
| ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| 256,188 | - |  | 256,188 | $100.0 \%$ |
| 1,605 |  |  | 1,605 | $100.0 \%$ |
|  |  |  |  |  |
|  | 170,952 |  | - | 170,952 |
|  | 430,196 | $\$$ | 1,450 | $\$$ |
| $\$ 1,270,148$ | $\$$ | $1,263,254$ | $\$ 28,74629568.7 \%$ |  |

$3.86 \% \quad 4.57 \%$
66.1\% 99.9\%
$\begin{array}{ll}2.3 & 3.7\end{array}$
4.74\% $9.71 \%$
33.9\% 0.1\%
$6.1 \quad 20.3$
(1) At June 30, 2010 and December 31, 2009, there were no holdings of any one issuer in an amount greater than $10 \%$ of WesBanco's shareholders' equity, other than the U.S. government and its agencies.

Total investment securities, which are a source of liquidity for WesBanco as well as a contributor to interest income, increased slightly by $0.5 \%$ from December 31, 2009 to June 30, 2010, while decreasing by $15.7 \%$ from June 30,2009 . The decrease from the prior year is due primarily to the sale of securities at realized gains in addition to principal paydowns on mortgage-backed securities that have been used for liquidity purposes and also for repayment of short term and FHLB borrowings. The slight increase in the current year is attributable to security purchases of $\$ 292.3$ million partially offset by security sales of $\$ 103.5$ million and maturities, paydowns, and calls of $\$ 192.1$ million.

At the close of business on April 30, 2010, available-for-sale securities with a fair value of $\$ 426.7$ million were transferred to the held-to-maturity portfolio. The available-for-sale securities were transferred at fair market value at a net unrealized gain of $\$ 8.9$ million recorded as a premium and included in the amortized cost of the held-to-maturity securities. The premium will be amortized over the remaining life of the securities through other comprehensive income but will have no affect on net income. The securities consisted of residential mortgage backed
securities, residential and other collateralized mortgage obligations, and both taxable and tax exempt municipal obligations that have longer average lives or lower coupons and for which management has the positive intent and ability to hold until maturity.

## TABLE 7. COMPOSITION OF MUNICIPAL SECURITIES

The following table presents the fair value of the municipal bond portfolio based on the combined S\&P and Moody's ratings of the individual bonds:
(unaudited, dollars in thousands)
Municipal bonds:

| AAA rating | $\$$ | 84,523 | $22.9 \%$ | $\$$ | 78,008 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| $21.5 \%$ |  |  |  |  |  |
| AA rating |  | 170,879 | $46.3 \%$ | 130,914 | $36.0 \%$ |
| A rating |  | 68,379 | $18.5 \%$ | 97,210 | $26.7 \%$ |
| Below an A rating |  | 20,378 | $5.5 \%$ | 29,616 | $8.1 \%$ |
| No rating | 24,813 | $6.7 \%$ | 27,871 | $7.7 \%$ |  |
| Total municipal bond portfolio | $\$$ | 368,972 | $100.0 \%$ | $\$$ | 363,619 | $100.0 \%$

WesBanco's municipal bond portfolio consists of both taxable and tax-exempt general obligation and revenue bonds. As of June 30, 2010, $\$ 282.6$ million or $76.6 \%$ were categorized as general obligation bonds and $\$ 86.4$ million or $23.4 \%$ were categorized as revenue bonds, similar to the percentages for both categories as of December 31, 2009.

In addition, at June 30, 2010, $\$ 40.7$ million or $11.0 \%$ of the municipal bond portfolio consisted of state issued bonds, and $\$ 328.3$ million or $89.0 \%$ were locally issued, approximately the same as at year end. The portfolio is broadly spread across the U.S., with bonds totaling $58 \%$ in the top five states of Ohio, Pennsylvania, Illinois, West Virginia, and Texas.

## LOANS AND CREDIT RISK

Loans represent WesBanco's single largest balance sheet asset classification and the largest source of interest income. Business purpose loans consist of commercial real estate ("CRE") loans and other commercial and industrial ("C\&I") loans that are not secured by real estate. Consumer purpose loans consist of residential real estate loans, home equity lines of credit and other consumer loans. Loans held for sale generally consist of residential real estate loans originated for sale in the secondary market, but at times may also include other types of loans. Each category entails certain distinct elements of risk that impact the manner in which those loans are underwritten, monitored, and administered. The outstanding balance of each major category of the loan portfolio is summarized in Table 8.

The risk that borrowers will be unable or unwilling to repay their obligations and default on loans is inherent in all lending activities. In addition to the inherent risk of a change in a borrower's repayment capacity, economic conditions and other factors beyond WesBanco's control can adversely impact credit risk. WesBanco's primary goal in managing credit risk is to minimize the impact of default by an individual borrower or group of borrowers. Credit risk is managed through the initial underwriting process as well as through ongoing monitoring and administration that varies by the type of loan. WesBanco's credit policies establish standard underwriting guidelines for each type of loan and require an appropriate evaluation of the credit characteristics of each borrower. This evaluation includes the
borrower's repayment capacity; the adequacy of collateral, if any, to secure the loan; and other factors unique to each loan that may increase or mitigate its risk.

Credit risk is mitigated for all types of loans by continuously monitoring delinquency levels and pursuing collection efforts at the earliest stage of delinquency. WesBanco also monitors general economic conditions, including employment, housing activity and real estate values in each of its markets. WesBanco also periodically evaluates and changes its underwriting standards when conditions indicate that a change may be appropriate based on market conditions or other external factors. Credit risk is also regularly evaluated for the impact of adverse economic and other events that increase the risk of default and the potential loss in the event of default to understand their impact on the Company's earnings and capital.

27

TABLE 8. COMPOSITION OF LOANS

| (unaudited, dollars in thousands) | June 30, 2010 |  |  | December 31, 2009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | \% of Loans | Amount |  | \% of <br> Loans |
|  |  |  |  |  |  |  |
| Loans: (1) |  |  |  |  |  |  |
| Commercial and industrial | \$ | 447,875 | 13.1\% | \$ | 451,688 | 13.0\% |
| Commercial real estate: |  |  |  |  |  |  |
| Land and construction |  | 258,401 | 7.6\% |  | 254,637 | 7.3\% |
| Other |  | 1,507,188 | 44.2\% |  | 1,525,584 | 43.8\% |
| Residential real estate: |  |  |  |  |  |  |
| Land and construction |  | 8,638 | 0.3\% |  | 8,787 | 0.3\% |
| Other |  | 653,555 | 19.2\% |  | 699,610 | 20.1\% |
| Home equity |  | 246,470 | 7.2\% |  | 239,784 | 6.9\% |
| Consumer |  | 277,571 | 8.1\% |  | 290,856 | 8.3\% |
| Total portfolio loans |  | 3,399,698 | 99.7\% |  | 3,470,946 | 99.7\% |
| Loans held for sale |  | 11,007 | 0.3\% |  | 9,441 | 0.3\% |
| Total Loans | \$ | 3,410,705 | 100.0\% | \$ | 3,480,387 | 100.0\% |

(1) Loans are presented gross of the allowance for loan losses, and net of unearned income, credit valuation adjustments, and unamortized net deferred loan fee income and loan origination costs.

Total portfolio loans decreased $\$ 69.7$ million or $2.0 \%$ between December 31, 2009 and June 30, 2010, primarily due to the continued intentional reduction of residential real estate loans through sales of new loans in the secondary market which represented $66 \%$ or $\$ 46.1$ million of the decline in total portfolio loans from December 31, 2009. Consumer loans declined $\$ 13.3$ million primarily due to reduced demand as well as tighter underwriting standards. CRE loans, which include commercial land and construction, declined $\$ 14.6$ million despite a $\$ 3.8$ million increase in commercial land and construction as opportunities to finance quality real estate projects continued to be available despite the downturn in the economy. Other CRE loans declined due to unscheduled repayments of certain loans and the charge-down and transfer of certain loans from the portfolio to loans held for sale. C\&I loans declined $\$ 3.8$ million as loan demand continued to decrease due to economic conditions and a reduction in business activity. Home equity lines of credit continued to increase in 2010 by $\$ 6.7$ million despite the tightening of credit standards, primarily due to marketing campaigns. WesBanco continues to focus on improving the overall profitability of the loan portfolio through disciplined underwriting and pricing practices.

Non-performing assets consist of non-accrual and renegotiated loans, other real estate acquired through or in lieu of foreclosure, bank premises held for sale, and repossessed automobiles acquired to satisfy defaulted consumer loans.

Loans are generally placed on non-accrual status when they become past due 90 days or more unless they are both well secured and in the process of collection. WesBanco generally only recognizes cash received on non-accrual loans as interest income if recovery of principal is reasonably assured.

Loans are categorized as renegotiated or troubled debt restructured when WesBanco, for economic or legal reasons related to a borrower's financial difficulties, grants a concession to the borrower that it would not otherwise consider. Concessions that may be granted include a reduction of the interest rate below the current market interest rate, the amount of accrued interest, or the principal amount of the loan. These loans remain on accrual status as long as they continue to perform in accordance with their modified terms. Loans may be removed from renegotiated status after they have performed according to the renegotiated terms for a period of time if the interest rate under the modified terms is at or above market, or they may move to non-accrual if they do not perform in accordance with the loans' modified terms.

Other impaired loans consist of loans that are internally classified as substandard that have not been placed on non-accrual or renegotiated but are not fully secured by the value of the collateral or the observable market price for the loan is less than its outstanding balance. Other impaired loans include loans for which a specific reserve is established and acquired loans for which a credit valuation adjustment was recorded at the time of acquisition. Other impaired loans exhibit some adverse credit characteristics but continue to accrue interest because they are generally paying current.

Other real estate and repossessed assets consist primarily of real estate acquired through or in lieu of foreclosure and repossessed automobiles or other personal property.

28

TABLE 9. NON-PERFORMING ASSETS

|  | June 30, | December 31, |  |
| :--- | ---: | ---: | ---: |
| (unaudited, dollars in thousands) | 2010 |  | 2009 |
| Non-accrual loans: | $\$$ | 11,055 | $\$$ |
| Commercial and industrial | 38,521 | 12,749 |  |
| Commercial real estate (1) | 14,183 | 38,210 |  |
| Residential real estate | 1,046 | 13,228 |  |
| Home equity | 278 | 818 |  |
| Consumer | 65,083 | 65,273 |  |
| Total non-accrual loans |  |  |  |
| Renegotiated loans: | 505 |  |  |
| Commercial and industrial | 25,285 | 11,468 |  |
| Commercial real estate | 3,545 | 2,826 |  |
| Residential real estate | 137 | 142 |  |
| Consumer | 29,472 | 14,988 |  |
| Total renegotiated loans | 94,555 | $\$$ | 80,261 |
| Total non-performing loans | 6,068 | 8,691 |  |
| Other real estate owned and repossessed assets | $\$$ | 100,623 | $\$$ |
| Total non-performing assets | 88,952 |  |  |


| Non-performing loans/total loans | $2.78 \%$ | $2.31 \%$ |
| :--- | :--- | :--- |
| Non-performing assets/total loans, other real estate and repossessed | $2.95 \%$ | $2.56 \%$ |
| assets |  |  |
| (1) Includes $\$ 0.8$ million of loans classified as held-for-sale. |  |  |

## TABLE 10. NON-PERFORMING AND IMPAIRED ASSET ACTIVITY

| (unaudited, in thousands) | Non-accrual Loans |  | Renegotiated Loans |  | Other Impaired Loans |  | Other Real <br> Estate and Repossessed Assets |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning balance, December 31, 2009: | \$ | 65,273 | \$ | 14,988 | \$ | 3,362 | \$ | 8,691 |
| Activity during the six months: |  |  |  |  |  |  |  |  |
| Additions, including transfers from other categories |  | 25,143 |  | 18,368 |  | 0,452 |  |  |
| Real estate foreclosures or deeds in lieu of foreclosure |  | - |  | - |  | - |  | 2,321 |
| Repossessions of other collateral |  |  |  |  |  | - |  | 1,975 |
| Reductions, including transfers to other categories |  | $(2,363)$ |  | $(2,127)$ |  | (309) |  |  |
| Charge-offs or charge-downs |  | $(10,273)$ |  | (679) |  |  |  | $(2,915)$ |
| Other real estate sold |  |  |  |  |  |  |  | $(1,856)$ |
| Repossessed assets sold |  | - |  | - |  | - |  | $(2,271)$ |
| Principal payments and other changes, net |  | $(12,697)$ |  | $(1,078)$ |  | (196) |  | 123 |
| Ending balance, June 30, 2010 | \$ | 65,083 |  | 29,472 |  | 4,309 |  | 6,068 |

Non-performing loans, which consist of non-accrual and renegotiated loans, increased $\$ 14.3$ million from December 31,2009 to $\$ 94.6$ million or $2.77 \%$ of total loans at June 30, 2010 primarily due to a $\$ 14.5$ million or $96.6 \%$ increase in renegotiated loans mostly related to CRE loans. CRE loans and residential real estate loans represent approximately $67 \%$ and $19 \%$, respectively of non-performing loans at June 30, 2010. CRE has been impacted by rising vacancy rates and declining property values across all classes of property particularly in the metropolitan markets of central and southwestern Ohio. More residential real estate loans are experiencing extended delinquency that requires them either to be renegotiated to avoid foreclosure whenever possible, or placed on non-accrual even if they remain adequately secured. Although categorized as non-performing loans, renegotiated loans are accruing if they generally continue to perform in accordance with their modified terms. At June 30, 2010, approximately $\$ 24.8$ million or $84 \%$ of renegotiated loans were current and two were more than 90 days past due representing $\$ 0.6$ million of the renegotiated balance. Non-accrual loans include $\$ 7.1$ million of loans whose terms have also been renegotiated to provide a concession to the borrower.

Total impaired loans, which represent non-accrual, renegotiated and other impaired loans increased $\$ 25.2$ million from December 31, 2009 to $\$ 118.9$ million at June 30, 2010. In addition, impaired loans with an allocated allowance for loan losses increased $\$ 16.3$ million from December 31, 2009 to $\$ 46.5$ million at June 30, 2010, reflecting the deterioration in value of the underlying collateral associated with these loans from current appraisals.

As compared to December 31, 2009, other real estate owned assets declined $\$ 2.6$ million as of June 30, 2010 to $\$ 6.1$ million primarily due to $\$ 2.8$ million in write-downs of a hotel in the first six months of 2010.

TABLE 11. LOANS PAST DUE AND ACCRUING INTEREST

| (unaudited, dollars in thousands) | June 30, 2010 |  | $\begin{gathered} \text { December 31, } \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Loans past due 90 days or more: |  |  |  |  |
| Commercial and industrial | \$ | 172 | \$ | 17 |
| Commercial real estate |  |  |  | 1,503 |
| Residential real estate |  | 2,840 |  | 2,655 |
| Home equity |  | 1,000 |  | 274 |
| Consumer |  | 814 |  | 826 |
| Total loans past due 90 days or more | \$ | 4,826 | \$ | 5,275 |
| Loans past due 30 to 89 days: |  |  |  |  |
| Commercial and industrial | \$ | 3,820 | \$ | 1,982 |
| Commercial real estate |  | 14,675 |  | 5,052 |
| Residential real estate |  | 8,460 |  | 8,865 |
| Home equity |  | 2,226 |  | 2,562 |
| Consumer |  | 6,336 |  | 6,935 |
| Total loans past due 30 to 89 days | \$ | 35,517 | \$ | 25,396 |
| Loans past due 90 days or more and accruing/total loans |  | 0.14\% |  | 0.15\% |
| Loans past due 30-89 days/total loans |  | 1.04\% |  | 0.73\% |

The decrease in loans past due 90 days or more and still accruing interest reflected in the foregoing table is the result of certain loans migrating to non-performing status during the six months ended June 30, 2010 and aggressive collection efforts. Loans past due 30-89 days and still accruing interest increased $\$ 10.1$ million from December 31, 2009 to June 30, 2010 primarily due to a $\$ 9.6$ million increase in CRE loans past due $30-89$ days. Many of these loans were previously recognized as other impaired loans or adversely classified prior to becoming past due.

30

## ALLOWANCE FOR LOAN LOSSES

The allowance for loan losses at June 30, 2010 increased $\$ 6.6$ million to $\$ 65.2$ million or $1.92 \%$ of total loans as compared to $1.65 \%$ at June 30, 2009, due to general economic conditions, declining collateral values and other correlated factors that indicate a higher level of probable but unconfirmed loss primarily in CRE and C\&I loan categories. Net loan charge-offs increased $\$ 8.0$ million for the six months ended June 30, 2010 compared to the same period last year, with the most significant charges in the current quarter related to CRE loans due to declining property values and $\$ 3.2$ million of charge-offs relating to the sale of three loans with specific reserves totaling $\$ 1.5$ million included in the provision in prior quarters. As compared to the first quarter of 2010, net charge-offs in the second quarter of 2010 increased $72 \%$. Net annualized loan charge-offs to average loans were $1.42 \%$ for the quarter ended June 30, 2010 compared to $0.68 \%$ for same period last year.

TABLE 12. ALLOWANCE FOR LOAN LOSSES

| (unaudited, dollars in thousands) | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
| Beginning balance of allowance for loan losses | \$ | 61,160 | \$ | 49,803 |
| Provision for loan losses |  | 23,175 |  | 19,950 |
| Charge-offs: |  |  |  |  |
| Commercial and industrial |  | 3,343 |  | 2,959 |
| Commercial real estate |  | 10,740 |  | 3,813 |
| Residential real estate |  | 3,032 |  | 1,308 |
| Home equity |  | 263 |  | 606 |
| Consumer |  | 2,564 |  | 2,903 |
| Total loan charge-offs |  | 19,942 |  | 11,589 |
| Deposit account overdrafts |  | 487 |  | 530 |
| Total loan and deposit account overdraft charge-offs |  | 20,429 |  | 12,119 |
| Recoveries: |  |  |  |  |
| Commercial and industrial |  | 145 |  | 85 |
| Commercial real estate |  | 341 |  | 42 |
| Residential real estate |  | 16 |  | 57 |
| Home equity |  | 9 |  | 10 |
| Consumer |  | 615 |  | 556 |
| Total loan recoveries |  | 1,126 |  | 750 |
| Deposit account overdrafts |  | 171 |  | 188 |
| Total loan and deposit account overdraft recoveries |  | 1,297 |  | 938 |
| Net loan and deposit account overdraft charge-offs |  | 19,132 |  | 11,181 |
| Ending balance of allowance for loan losses | \$ | 65,203 | \$ | 58,572 |
| Annualized net charge-offs as a percentage of average total loans: |  |  |  |  |
| Commercial and industrial |  | 1.41\% |  | 1.21\% |
| Commercial real estate |  | 1.17\% |  | 0.43\% |
| Residential real estate |  | 0.88\% |  | 0.31\% |
| Home equity |  | 0.21\% |  | 0.54\% |
| Consumer |  | 1.38\% |  | 1.53\% |
| Total loan charge-offs |  | 1.09\% |  | 0.62\% |
| Allowance for loan losses as a percentage of total loans |  | 1.92\% |  | 1.65\% |
| Allowance for loan losses to total non-performing loans |  | 0.69x |  | 0.72x |
| Allowance for loan losses to total non-performing loans and loans past due 90 days or more |  | 0.66x |  | 0.64x |
| Allowance for loan losses to trailing twelve months' net charge-offs |  | 1.39x |  | 2.36x |

The allowance for loan losses provided coverage of $69 \%$ of non-performing loans at June 30, 2010 compared to coverage of $72 \%$ at June 30, 2009. The decrease in this coverage ratio reflects an increase in the allowance for loan losses from $\$ 58.6$ million at June 30, 2009 to $\$ 65.2$ million at June 30, 2010 which was more than offset by an increase in non-performing loans from $\$ 81.6$ million at June 30, 2009 to $\$ 94.6$ million at June 30, 2010. The increase in non-performing loans from $\$ 81.6$ million at June 30, 2009 to $\$ 94.6$ million at June 30, 2010 resulted in a $\$ 3.2$ million increase in specific reserves since June 30, 2009 primarily due to declining appraised values on impaired CRE loans during this period. The determination of specific reserves for non-performing loans considers the value of supporting collateral and therefore, the coverage of the allowance for loan losses to non-performing loans may change over time as the portion of the loan portfolio classified as non-performing changes. The $\$ 65.2$ million allowance at June 30, 2010 represented $139 \%$ of net charge-offs for the trailing twelve months ended June 30, 2010 and $135 \%$ of annualized second quarter 2010 net charge-offs.

Real estate collateral valuation is based on an appraisal or other property evaluation. A new appraisal may be obtained during the term of a real estate loan when the repayment capacity of the borrower is deemed impaired, the bank deems the loan more dependent on the value of the collateral for repayment, when there is reason to believe that there has been a significant decline in real estate values since the date of the previous appraisal, or when specific assumptions in the previous appraisal no longer appear to be valid. New appraisals or evaluations are generally not obtained for loans that continue to perform in accordance with their original terms unless the bank determines it prudent to obtain a current valuation due to changes in the financial performance of the property, the passage of time since the original valuation, market volatility, the availability of financing from other sources than the bank, the amount of inventory of competing properties, improvements in or lack of maintenance to the subject property or competing surrounding properties, changes in zoning, or environmental contamination.

Table 13 summarizes the allowance for loan losses allocated to each major segment of the loan portfolio.

## TABLE 13. ALLOCATION OF THE ALLOWANCE FOR LOAN LOSSES

| (unaudited, dollars in thousands) | June 30, |  | Percent of | December$31 .$ |  | Percent of Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | \$ | 16,327 | 25.0\% | \$ | 13,659 | 22.3\% |
| Commercial real estate |  | 34,095 | 52.3\% |  | 32,654 | 53.4\% |
| Residential real estate |  | 5,437 | 8.3\% |  | 4,919 | 8.0\% |
| Home equity |  | 1,988 | 3.1\% |  | 2,309 | 3.8\% |
| Consumer |  | 6,274 | 9.6\% |  | 6,649 | 10.9\% |
| Deposit account overdrafts |  | 1,082 | 1.7\% |  | 970 | 1.6\% |
| Total allowance for loan losses | \$ | 65,203 | 100.0\% | \$ | 61,160 | 100.0\% |
| Components of the allowance for loan losses: |  |  |  |  |  |  |
| General reserves | \$ | 52,745 | 80.9\% | \$ | 53,151 | 86.9\% |
| Specific reserves |  | 12,458 | 19.1\% |  | 8,009 | 13.1\% |
| Total allowance for loan losses | \$ | 65,203 | 100.0\% | \$ | 61,160 | 100.0\% |

The allowance for loan losses allocated to CRE, C\&I and residential real estate loans increased from December 31, 2009 to June 30, 2010, while the allocation to home equity and consumer loans declined and deposit account overdrafts remained relatively flat. The allowance for CRE loans increased from December 31, 2009 primarily to reflect recessionary market conditions that have resulted in decreased collateral values and increased non-performing loans. The increase in the allowance allocated to C\&I loans was due to higher historical loss rates. The allocation to residential real estate loans increased due to higher loss rates and the impact of current economic conditions on collateral values.

Although the allowance is allocated as described in Table 13, the total allowance is available to absorb actual losses in any category of the loan portfolio along with deposit account overdraft losses. Management believes the allowance for loan losses is appropriate to absorb probable credit losses associated with the loan portfolio and deposit overdrafts at June 30, 2010. In the event that management's estimation of probable losses is different from actual experience, future adjustments to the allowance may be necessary to reflect differences between original estimates of loss in previous periods and actual observed losses in subsequent periods.

## DEPOSITS

## TABLE 14. DEPOSITS

|  |  | June 30, | December 31, |  |  |  |
| :--- | ---: | :---: | :---: | :---: | ---: | ---: |
| (unaudited, dollars in thousands) |  | 2010 | 2009 | \$ Change | \% Change |  |
| Non-interest bearing demand | $\$$ | 547,551 | $\$$ | $545,019 \$$ | 2,532 | $0.5 \%$ |
| Interest bearing demand |  | 450,163 |  | 450,697 | $(534)$ | $(0.1 \%)$ |
| Money market | 839,743 |  | 714,926 | 124,817 | $17.5 \%$ |  |
| Savings deposits | 513,062 |  | 486,055 | 27,007 | $5.6 \%$ |  |
| Certificates of deposit |  | $1,763,288$ |  | $1,777,536$ | $(14,248)$ | $(0.8 \%)$ |
| Total deposits |  | $4,113,807$ | $\$$ | $3,974,233$ | $\$$ | 139,574 |

Deposits, which represent WesBanco's primary source of funds, are offered in various account forms at various rates through WesBanco's 112 branches in West Virginia, Ohio and Western Pennsylvania. Total deposits increased by $\$ 139.6$ million or $3.5 \%$ during the six months ended June 30, 2010; however, excluding deposits held by former AmTrust single service customers, total deposits increased $\$ 186.8$ million as compared to December 31, 2009.

Money market deposits, savings deposits and non-interest bearing demand deposits increased by $17.5 \%, 5.6 \%$ and $0.5 \%$, respectively, during the second quarter due to continued efforts to obtain more account relationships.

The $0.8 \%$ decline in certificates of deposit is due to the effects of an overall corporate strategy designed to re-mix retail deposit relationships with a focus on overall products that can be offered at a lower cost to the bank. The decline in certificates of deposit is also impacted by customer
preferences in the current low interest rate environment and other alternatives in the marketplace. WesBanco does not typically solicit brokered or other deposits out-of-market or over the internet, but does participate in the Certificate of Deposit Account Registry Service (CDARS®) program, which had $\$ 233.8$ million in total outstanding balances at June 30, 2010, as compared to $\$ 134.2$ million at December 31, 2009 as WesBanco attempts to lengthen certificate of deposit maturities to reduce sensitivity to future rising interest rates. Certificates of Deposit of $\$ 250,000$ or more were approximately $\$ 179.5$ million at June 30,2010 as compared to $\$ 171.0$ million at December 31, 2009. Certificates of deposit of $\$ 100,000$ or more were approximately $\$ 771.6$ million at June 30,2010 as compared to $\$ 648.6$ million at December 31, 2009, while certificates of deposit totaling approximately $\$ 827.9$ million at June 30,2010 with a cost of $1.47 \%$ are scheduled to mature within the next year. Current market rates for certificates of deposit may result in a lower total certificate of deposit cost from these maturities assuming rates stay the same and matured certificates of deposit roll into similar products. WesBanco will continue to focus on its core deposit strategies and improving its overall mix of transaction accounts to total deposits as well as offering special promotions on certain certificates of deposit maturities and savings products based on competition, sales strategies, liquidity needs and wholesale borrowing costs.

## BORROWINGS

TABLE 15. BORROWINGS
June 30, December 31,

| (unaudited, dollars in thousands) | 2010 | 2009 | $\$$ Change | $\%$ <br> Change |  |  |
| :--- | ---: | :---: | :---: | :---: | :---: | :---: |
| Federal Home Loan Bank borrowings | $\$$ | 309,642 | $\$$ | 496,393 | $\$$ | $(186,751)$ |
| $(37.6 \%)$ |  |  |  |  |  |  |
| Other short-term borrowings |  | 177,426 | 188,522 | $(11,096)$ | $(5.9 \%)$ |  |
| Junior subordinated debt owed to unconsolidated |  | 111,174 | 111,176 | $(2)$ | $(0.0 \%)$ |  |
| subsidiary trusts | $\$$ | 598,242 | $\$$ | 796,091 | $\$$ | $(197,849)$ |
| Total borrowings | $(24.9 \%)$ |  |  |  |  |  |

Borrowings are a less significant source of funding for WesBanco and in the current yield curve environment, certain borrowings may be more expensive than other available funding sources including deposits. In the first half of 2010, WesBanco reduced Federal Home Loan Bank and other short-term borrowings, including federal funds purchased, utilizing funds provided by lower cost deposits, or used other available cash flows for their payoff. Additional maturities of $\$ 55.0$ million in the second half of 2010 may permit a further lowering of the cost of wholesale borrowings as current borrowing rates are lower, or management will use available cash to pay off these borrowings.

Other short-term borrowings, which consist of federal funds purchased, securities sold under agreements to repurchase and treasury tax and loan notes were $\$ 177.4$ million at June 30, 2010 as compared to $\$ 188.5$ million at December 31, 2009. The decrease in these borrowings have occurred primarily as a result of a $\$ 5.6$ million decrease in securities sold under agreements to repurchase, a $\$ 5.0$ million decrease in federal funds purchased and a $\$ 0.5$ million decrease in treasury tax and loan notes. The revolving line of credit, which is a senior obligation of the parent company, expires on July 31, 2010 and is currently expected to be renewed with a correspondent bank in the third quarter. The revolving line of credit, which accrues interest at an adjusted LIBOR rate, provides for aggregated secured borrowings of up to $\$ 25.0$ million. There were no outstanding balances as of June 30, 2010 or December 31, 2009.

## OFF-BALANCE SHEET ARRANGEMENTS

WesBanco enters into financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, letters of credit and affordable housing plan guarantees. Since many of these commitments expire unused or partially used, these commitments may not reflect future cash requirements. Please refer to Note 9, "Commitments and Contingent Liabilities," of the Consolidated Financial Statements and the "Loans and Credit Risk" section of this MD\&A for additional information.

## CAPITAL RESOURCES

Shareholders' equity was $\$ 604.7$ million at June 30, 2010 compared to $\$ 588.7$ million at December 31, 2009. Total equity increased due to net income available to common shareholders during the current six-month period of $\$ 16.1$ million and $\$ 7.2$ million of other comprehensive income. The increase was partially offset by the declaration of common shareholder dividends totaling $\$ 7.4$ million.

WesBanco did not purchase any shares during the current six-month period under an existing one million share repurchase plan. At June 30, 2010, remaining WesBanco common stock authorized to be purchased as part of the current one million share repurchase plan totaled 584,325 shares.

WesBanco is subject to regulatory promulgated leverage and risk-based capital guidelines that measure capital relative to risk-weighted assets and off-balance sheet instruments. WesBanco Bank (the "Bank"), as well as WesBanco maintain Tier 1, Total Capital and Leverage ratios well above minimum regulatory levels. There are various legal limitations under federal and state laws that limit the payment of dividends from the Bank to WesBanco. As of June 30, 2010, under FDIC regulations, WesBanco could receive, without prior regulatory approval, a dividend of up to $\$ 3.3$ million
from the Bank. WesBanco seeks to continue improving its capital ratios as short-term debt matures and is paid off from investment and loan cash flows.

33

The following table summarizes risk-based capital amounts and ratios for WesBanco and the Bank for the periods indicated:

| (unaudited, dollars in thousands) | Minimum <br> Value (1) | Well Capitalized (2) | June 30, 2010 |  |  | December 31, 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Amount | Ratio | Amount | Ratio |
| WesBanco, Inc. |  |  |  |  |  |  |  |
| Tier 1 Leverage | 4.00\%(3) | N/A | \$ | 419,930 | 8.13\% \$ | 410,176 | 7.86\% |
| Tier 1 Capital to Risk-Weighted | 4.00\% | 6.00\% |  | 419,930 | 11.61\% | 410,176 | 11.12\% |
| Assets |  |  |  |  |  |  |  |
| Total Capital to Risk-Weighted | 8.00\% | 10.00\% |  | 465,387 | 12.87\% | 456,492 | 12.37\% |
| Assets |  |  |  |  |  |  |  |
| WesBanco Bank, Inc. |  |  |  |  |  |  |  |
| Tier 1 Leverage | 4.00\% | 5.00\% | \$ | 391,607 | 7.61\% \$ | 391,551 | 7.52\% |
| Tier 1 Capital to Risk-Weighted | 4.00\% | 6.00\% |  | 391,607 | 10.90\% | 391,551 | 10.67\% |
| Assets |  |  |  |  |  |  |  |
| Total Capital to Risk-Weighted | 8.00\% | 10.00\% |  | 436,785 | 12.15\% | 437,608 | 11.93\% |
| Assets |  |  |  |  |  |  |  |

(1) Minimum requirements to remain adequately capitalized.
(2) Well capitalized under prompt corrective action regulations.
(3) Minimum requirement is $3 \%$ for certain highly-rated bank holding companies.

## DODD-FRANK WALL STREET REFORM AND CONSUMER PROTECTION ACT

On July 21, 2010, President Obama signed into law the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act"), which contains numerous and wide-ranging reforms to the structure of the U.S. financial system. Portions of the Dodd-Frank Act are effective at different times, and many of the provisions are general statements directing regulators to draft more detailed rules. Consequently, the full scope of the Dodd-Frank Act's impact on the financial system in general and WesBanco in particular cannot be predicted at this time.

As a bank holding company, WesBanco will be subjected to increased capital and management restrictions. For example, in the future, WesBanco will not be able to raise capital in the form of trust preferred securities, though existing trust preferred securities held by WesBanco will be counted as Tier 1 capital until their maturity. A provision known as the Volcker Rule will place limitations on WesBanco's ability to engage in proprietary trading, as well as its ability to sponsor or invest in hedge funds or private equity funds. A provision known as the Lincoln Rule will prevent WesBanco from engaging in certain swap transactions unless they are carried out through a separately capitalized affiliate. Increased restrictions will also apply to transactions with and among WesBanco subsidiaries, and the Federal Reserve Board will have increased regulatory authority over subsidiaries that are not banks.

As a publicly traded company, WesBanco will be required to give shareholders an advisory vote on executive compensation, and, in some cases, golden parachute arrangements. The Dodd-Frank Act also calls for regulators to issue new rules relating to compensation committee independence, incentive-based compensation arrangements
deemed excessive, and proxy access by shareholders.
The Dodd-Frank Act increases the ability of the Bank and other insured depository institutions to open new branches across state lines and authorizes such institutions to pay interest on checking accounts.

The temporary increase in FDIC deposit insurance coverage, from $\$ 100,000$ to $\$ 250,000$, is made permanent. The size of the FDIC deposit insurance fund is increased by raising the minimum reserve ratio from 1.15 percent to 1.35 percent of the assessment base. The cost of raising the reserve ratio is to be borne by institutions with assets of $\$ 10$ billion or more. For institutions of all sizes, deposit insurance premiums will no longer be based on the amount of deposits; instead, they will be based on total liabilities (assets minus tangible equity). Management is currently evaluating the impact of this change but it is believed by the banking industry that this provision should be more advantageous to community banks that are not as highly dependent upon borrowings to fund their operations as compared to larger banks.

A new government agency known as the Bureau of Consumer Financial Protection will have the authority to write and enforce rules implementing numerous consumer protection laws applicable to all banks. Relating to mortgage lending, the Dodd-Frank Act requires new disclosures, verification, and restrictions, some of which are expected to limit the creation of variable-rate mortgages. In addition, the Dodd-Frank Act requires the Federal Reserve Board to write rules that are expected to limit debit card interchange fees.

## 34

## LIQUIDITY RISK

Liquidity is defined as a financial institution's capacity to meet its cash and collateral obligations at a reasonable cost. Liquidity risk is the risk that an institution's financial condition or overall safety and soundness is adversely affected by an inability, or perceived inability, to meet its obligations. An institution's obligations, and the funding sources to meet them, depend significantly on its business mix, balance sheet structure, and the cash flows of its onand off-balance sheet obligations. Institutions confront various internal and external situations that can give rise to increased liquidity risk including funding mismatches, market constraints on funding sources, contingent liquidity events, changes in economic conditions, and exposure to credit, market, operation, legal and reputation risk. WesBanco actively manages liquidity risk through its ability to provide adequate funds to meet changes in loan demand, unexpected outflows in deposits and other borrowings as well as to take advantage of market opportunities and meet operating cash needs. This is accomplished by maintaining liquid assets in the form of securities, sufficient borrowing capacity and a stable core deposit base. Liquidity is centrally monitored by WesBanco's Asset/Liability Committee ("ALCO").

WesBanco determines the degree of required liquidity by the relationship of total holdings of liquid assets to the possible need for funds to meet unexpected deposit losses and/or loan demands. The ability to quickly convert assets to cash at a minimal loss is a primary function of WesBanco's investment portfolio management. Federal funds sold and U.S. Treasury and government agency securities maturing within three months are classified as secondary reserve assets. These secondary reserve assets, combined with the cash flow from the loan portfolio and the remaining sectors of the investment portfolio, and other sources, adequately meet the liquidity requirements of WesBanco.

Securities are the principal source of short-term liquidity for WesBanco. Securities totaled $\$ 1,270.1$ million at June 30, 2010, of which $\$ 840.0$ million were classified as available-for-sale, including net unrealized gains of $\$ 23.2$ million. At June 30, 2010, WesBanco has approximately $\$ 19.2$ million in securities scheduled to mature within one year; however, additional cash flows may be anticipated from approximately $\$ 289.0$ million in callable bonds which have call dates within the next year, from projected prepayments on mortgage-backed securities and collateralized

## Edgar Filing: WESBANCO INC - Form 10-Q

mortgage obligations of approximately $\$ 154.7$ million based on current prepayment speeds, from loans held for sale totaling $\$ 11.0$ million, from loans scheduled to mature within the next year of $\$ 610.3$ million and from normal monthly loan repayments. At June 30, 2010, WesBanco had $\$ 120.4$ million of cash and cash equivalents, which serves as operating cash for the branches and an additional source of liquidity. Sources of liquidity within the next year listed above totaled $\$ 1,204.6$ million at June 30, 2010.

On April 30, 2010, WesBanco transferred a portion of the available-for-sale securities portfolio with an amortized cost of $\$ 417.8$ million and a fair value of $\$ 426.7$ million into the held-to-maturity category. Management's intent is to hold these securities to maturity.

Deposit flows are another principal factor affecting overall WesBanco liquidity. Deposits totaled $\$ 4.1$ billion at June 30, 2010. Deposit flows are impacted by current interest rates, products and rates offered by WesBanco versus various forms of competition, as well as customer behavior. Certificates of deposit scheduled to mature within one year totaled $\$ 827.9$ million at June 30, 2010 which includes jumbo regular certificates of deposit and jumbo CDARS® deposits totaling $\$ 225.6$ million with a weighted-average cost of $1.50 \%$ and $\$ 105.5$ million with a cost of $1.17 \%$, respectively. In addition to the historically relatively stable core deposit base, WesBanco maintains a line of credit with the FHLB as an additional funding source. Available lines of credit with the FHLB at June 30, 2010 approximated $\$ 1.043$ billion, which has increased from December 31, 2009 due to scheduled maturities of FHLB borrowings during the first six months of 2010. At June 30, 2010, the Bank had unpledged available-for-sale securities with an amortized cost of $\$ 485.1$ million, a portion of which is an available liquidity source, or could be pledged to secure additional FHLB borrowings. In addition, WesBanco participates in the Federal Reserve Bank's Borrower-in-Custody Program ("BIC") whereby WesBanco pledges certain consumer loans as collateral for borrowings. At June 30, 2010, WesBanco had a BIC line of credit totaling $\$ 145.7$ million, none of which was outstanding. Alternative funding sources may include the utilization of existing overnight lines of credit with third party banks totaling $\$ 145.0$ million at June 30, 2010 along with seeking other lines of credit, borrowings under repurchase agreement lines, increasing deposit rates to attract additional funds, accessing brokered deposits, or selling securities available-for-sale or certain types of loans.

In July 2009, the FHLB began requiring securities to be specifically pledged to the FHLB and maintained in a FHLB approved custodial arrangement if the member wishes to include such securities in the maximum borrowings capacity calculation. WesBanco has elected not to specifically pledge to the FHLB otherwise unpledged securities. To increase its remaining capacity, WesBanco can at any time decide to pledge a portion of its unpledged securities to the FHLB.

The principal sources of parent company liquidity are dividends from the Bank, a total of $\$ 13.9$ million in cash and investments on hand, and a $\$ 25$ million revolving line of credit with another bank none of which was outstanding at June 30, 2010. WesBanco is in compliance with all loan covenants. There are various legal limitations under federal and state laws that limit the payment of dividends from the Bank to the parent company. As of June 30, 2010, under FDIC and state of West Virginia regulations, WesBanco could receive, without prior regulatory approval, dividends totaling $\$ 3.3$ million from the Bank.

At June 30, 2010, WesBanco had outstanding commitments to extend credit in the ordinary course of business approximating $\$ 648.5$ million, compared to $\$ 710.9$ million at December 31, 2009. On a historical basis, only a small portion of these commitments will result in an outflow of funds.

Federal financial regulatory agencies recently issued guidance to provide sound practices for managing funding and liquidity risk and strengthening liquidity risk management practices. The guidance recommends that financial institutions maintain a comprehensive management process for identifying, measuring, monitoring, and controlling liquidity risk and that liquidity risk management be fully integrated into its risk management process.

Management believes WesBanco has sufficient current liquidity to meet current obligations to borrowers, depositors and others and that WesBanco's current liquidity risk management policies and procedures address recently issued guidance.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The disclosures set forth in this item are qualified by the section captioned "Forward-Looking Statements" included in Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations, of this report.

## MARKET RISK

The primary objective of WesBanco's Asset/Liability Committee ("ALCO") is to maximize net interest income within established policy parameters. This objective is accomplished through the management of balance sheet composition, market risk exposures arising from changing economic conditions and liquidity risk.

Market risk is defined as the risk of loss due to adverse changes in the fair value of financial instruments resulting from fluctuations in interest rates and equity prices. Management considers interest rate risk WesBanco's most significant market risk. Interest rate risk is the exposure to adverse changes in net interest income due to changes in interest rates. The relative consistency of WesBanco's net interest income is largely dependent on effective management of interest rate risk. As interest rates change in the market, rates earned on interest rate sensitive assets and rates paid on interest rate sensitive liabilities do not necessarily move concurrently. Differing rate sensitivities may arise because fixed rate assets and liabilities may not have the same maturities, or because variable rate assets and liabilities differ in the timing and/or the percentage of rate changes.

WesBanco's ALCO, comprised of senior management from various functional areas, monitors and manages interest rate risk within Board approved policy limits. Interest rate risk is monitored primarily through the use of an earnings simulation model. The model is highly dependent on various assumptions, which change regularly as the balance sheet and market interest rates change. The key assumptions and strategies employed are analyzed bi-monthly and reviewed and documented by the ALCO.

The earnings simulation model projects changes in net interest income resulting from the effect of changes in interest rates. Certain shortcomings are inherent in the methodologies used in the Bank's earnings simulation model. Forecasting changes in net interest income requires management to make certain assumptions regarding loan and security prepayment rates, bond call dates, and adjustments to non-maturing deposit rates, which may not necessarily reflect the manner in which actual yields and costs respond to changes in market interest rates. Assumptions used are based primarily on historical experience and current market rates. Security portfolio maturities and prepayments are assumed to be reinvested in similar instruments and callable bond forecasts are adjusted at varying levels of interest rates. While management believes such assumptions to be reasonable, there can be no assurance that assumed prepayment rates, callable bond forecasts and non-maturing deposit rates will approximate actual future results. Moreover, the net interest income sensitivity chart presented in Table 1, "Net Interest Income Sensitivity," assumes the composition of interest sensitive assets and liabilities existing at the beginning of the period remains constant over the period being measured and also assumes that a particular change in interest rates is reflected uniformly across the yield curve, regardless of the duration of the maturity or re-pricing of specific assets and liabilities. Since the assumptions used in the model relative to changes in interest rates are uncertain, the simulation analysis may not be indicative of actual results. In addition, the analysis may not consider all actions that management could employ in response to changes in interest rates and various earning asset and costing liability balances.

Management is aware of the significant effect inflation has upon interest rates and ultimately upon financial performance. WesBanco's ability to cope with inflation is best determined by analyzing its capability to respond to changing market interest rates, as well as its ability to manage the various elements of noninterest income and expense during periods of increasing or decreasing inflation. WesBanco monitors the level and mix of interest-rate sensitive assets and liabilities through ALCO in order to reduce the impact of inflation on net interest income. Management also controls the effects of inflation by conducting periodic reviews of the prices and terms of its various products and services, both in terms of the costs to offer the services as well as outside market influences upon such pricing, by introducing new products and services or reducing the availability of existing products and services, and by controlling overhead expenses.

Interest rate risk policy limits are determined by measuring the anticipated change in net interest income over a twelve month period assuming an immediate and sustained 100 and 200 basis point increase or decrease in market interest rates as compared to a stable rate environment or base model. WesBanco's current policy limits this exposure to a reduction of $5.0 \%$ and $12.5 \%$ or less, respectively, of net interest income from the base model over a twelve month period. The table below shows WesBanco's interest rate sensitivity at June 30, 2010 and December 31, 2009 assuming both a 100 and 200 basis point interest rate change, compared to a base model. Due to the current low interest rate environment, particularly for short-term rates, the 200 basis point decreasing change is not calculated, and instead a 300 basis point rising rate environment is shown. The policy limit for an increasing 300 basis point rising rate environment is $-25 \%$.

## TABLE 1. NET INTEREST INCOME SENSITIVITY

Immediate Change in
Interest Rates
(basis points)
+300
+200
+100
-100

| Percentage Change in |  |
| :---: | :---: |
| Net Interest Income from Base over One Year |  |
| June 30, 2010 | December 31, 2009 |
| $0.8 \%$ | $(9.6 \%)$ |
| $2.0 \%$ | $(4.7 \%)$ |
| $2.6 \%$ | $(0.4 \%)$ |
| $(3.4 \%)$ | $(0.8 \%)$ |

ALCO
Guidelines
$-25 \%$
$-12.5 \%$
$-5.0 \%$
$-5.0 \%$

As per the table above, the earnings simulation model at June 30, 2010 currently projects that net interest income for the next twelve month period would decrease by $3.4 \%$ if interest rates were to fall immediately by 100 basis points, compared to a decrease of $0.8 \%$ for the same scenario as of December 31, 2009, and a decrease of $1.5 \%$ at March 31, 2010.

For rising rate scenarios, net interest income would increase by $2.6 \%, 2.0 \%$ and $0.8 \%$ if rates increased by 100,200 and 300 basis points, respectively, as compared to a decrease of $0.4 \%, 4.7 \%$ and $9.6 \%$ in a 100,200 and 300 basis point increasing rate environment as of December 31, 2009, and at March 31, 2010, an increase of $2.0 \%$ for 100 basis points, and a decrease of $0.3 \%$ and $2.9 \%$ for 200 basis points and 300 basis points, respectively. In 2010, the balance sheet has become more asset sensitive as compared to prior periods, although it is still anticipated that in a rapidly rising rate environment, the increase in net interest income would be less than in a slower, more gradual increasing rate environment, due to an anticipation of slowing prepayment speeds and the extension risk associated with certain asset types, primarily residential mortgages and mortgage backed securities, having a greater impact in a 200 basis point and above rising rate environment, net of the impact of lagging deposit rates in rising interest rate environments. Of note, mortgage instruments, both loans and securities, generally exhibit a propensity to prepay at faster speeds during periods of decreasing rates, and at slower speeds when rates increase.

## Edgar Filing: WESBANCO INC - Form 10-Q

The decrease in liability sensitivity between December 31, 2009 and June 30, 2010 was a result of changes in balance sheet composition primarily as certain borrowings and short-term CD's matured and were paid off during late 2009 and through the first half of 2010, as well as additional short-term cash generated from increasing deposits, primarily MMDA-type accounts. Such cash generated in the first quarter was used to pay down $\$ 100$ million in FHLB maturing borrowings that came due in the second quarter, and second quarter-end cash is intended to pay down another $\$ 50$ million of FHLB borrowings in the third quarter. While the Bank has been focused on reducing its funding costs, both in deposits and short-term borrowings to improve the net interest margin, a lengthening of maturity in certain CDARS®-type CDs also improved liability sensitivity. Also, the continued reduction in fixed rate, longer-term residential mortgages, as the Bank sells most of its current fixed rate production into the secondary market, mitigates overall liability sensitivity. WesBanco's ALCO expects, absent any other management actions, that its net interest margin may be slightly negatively impacted by maintaining greater Bank liquidity and reinvesting cash flows from loans and investments at lower rates, along with funding floors. Rate increases are not currently anticipated in the near term, and as noted above an extended period of lower rates would result in a lower net interest margin.

The Bank has significant additional borrowing capacity with the FHLB of Pittsburgh, the Federal Reserve Bank of Cleveland, and various correspondent banks, and will continue to utilize these funding sources as necessary to mitigate the impact on our balance sheet of embedded options in commercial and residential loans and to lengthen liabilities to help offset mismatches in various asset maturities. Various derivative strategies may also be employed to reduce the impact of a liability sensitive balance sheet in a rising rate environment, although such strategies would most likely result in a decrease to net interest income in the short term in order to reduce sensitivity to higher rates in the longer term.

As an alternative to the immediate rate shock analysis, the ALCO monitors interest rate risk by ramping or increasing interest rates 200 basis points gradually over a twelve month period. WesBanco's current policy limits this exposure to $5.0 \%$ of net interest income from the base model for a twelve month period. Management believes that the ramping analysis reflects a more realistic movement of interest rates, whereas the immediate rate shock reflects a less likely scenario. The simulation model at June 30, 2010, using the 200 basis point increasing rate ramp analysis, projects that net interest income would increase $2.9 \%$ over the next twelve months, compared to a $0.9 \%$ increase at December 31, 2009.

WesBanco also periodically measures the economic value of equity, which is defined as the market value of equity in various increasing and decreasing rate scenarios. At June 30, 2010, the market value of equity as a percent of base in a 200 basis point rising rate environment indicates an increase of $5.2 \%$ as compared to a decrease of $2.5 \%$ at year end. In a 100 basis point falling rate environment, the model indicates a decrease of $5.8 \%$, as compared to a decrease of $2.9 \%$ as of December 31, 2009. WesBanco's policy is to limit such change to minus $30 \%$ for a 200 basis point change in interest rates.

37

## ITEM 4. CONTROLS AND PROCEDURES

EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES— WesBanco's Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO") have concluded that WesBanco's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended), based on their evaluation of these controls and procedures as of the end of the period covered by this Form 10-Q, are effective at the reasonable assurance level as discussed below to ensure that information required to be disclosed by WesBanco in the reports it files under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission and that such information is accumulated and communicated to WesBanco's management, including its principal executive officer
and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.
LIMITATIONS ON THE EFFECTIVENESS OF CONTROLS - WesBanco's management, including the CEO and CFO, does not expect that WesBanco's disclosure controls and internal controls will prevent all errors and all fraud. While WesBanco's disclosure controls and procedures are designed to provide reasonable assurance of achieving their objective, no control system, no matter how well conceived and operated, can provide absolute assurance that the objectives of the control system are met. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the controls.

CHANGES IN INTERNAL CONTROLS—There were no changes in WesBanco's internal control over financial reporting that occurred during our fiscal quarter ended June 30, 2010 as required to be reported by paragraph (d) of Rules 13a-15 and 15d-15 under the Securities Exchange Act of 1934, that materially affected, or are reasonably likely to materially affect, WesBanco's internal control over financial reporting.

## PART II - OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

WesBanco is involved in lawsuits, claims, investigations and proceedings which arise in the ordinary course of business. There are no such matters pending that WesBanco expects to be material in relation to its business, financial condition or results of operations.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

As of June 30, 2010, WesBanco had an active stock repurchase plan in which up to one million shares can be acquired. The plan was approved by the Board of Directors on March 21, 2007 and provides for shares to be purchased for general corporate purposes, which may include potential acquisitions, shareholder dividend reinvestment and employee benefit plans. The timing, price and quantity of purchases are at the discretion of WesBanco, and the plan may be discontinued or suspended at any time. There were no open market repurchases during the first six months of 2010.

The following table presents the monthly share purchase activity during the quarter ended June 30, 2010:

|  |  | Total Number of <br> Shares Purchased |
| :--- | :---: | :---: | :---: | :---: |
| Maximum Number of |  |  |

N/A
May 1, 2010 to May 31, 2010
Open market repurchases

| - | - | - | 584,325 |
| ---: | ---: | ---: | ---: |
| 9,104 | 18.84 | N/A | N/A |

June 1, 2010 to June 30, 2010
Open market repurchases
Other transactions (1)

| - | - | - | 584,325 |
| ---: | ---: | ---: | ---: |
| $3,139 \$$ | 17.89 | N/A | N/A |

Second Quarter 2010

| Open market repurchases | - | - | - | 584,325 |
| :--- | ---: | ---: | ---: | ---: |
| Other transactions (1) | $36,779 \$$ | 17.32 | N/A | N/A |
| Total | $36,779 \$$ | 17.32 | - | 584,325 |

(1) Consists of open market purchases transacted in the KSOP and dividend reinvestment plans.

39

## ITEM 6. EXHIBITS

10.1 WesBanco, Inc. Incentive Bonus, Option and Restricted Stock Plan (incorporated by reference to Form 8-K filed by the Registrant with the Securities and Exchange Commission on April 22, 2010).
10.2 Form of WesBanco, Inc. Incentive Bonus, Option \& Restricted Stock Plan - Stock Option Agreement.
10.3 Form of WesBanco, Inc. Incentive Bonus, Option \& Restricted Stock Plan - Restricted Stock Agreement.
31.1 Chief Executive Officer's Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2 Chief Financial Officer's Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1 Chief Executive Officer's and Chief Financial Officer's Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

40

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: July 30, 2010

Date: July 30, 2010
/s/ Paul M. Limbert
Paul M. Limbert
President and Chief Executive Officer (Principal Executive Officer)
/s/ Robert H. Young
Robert H. Young
Executive Vice President and Chief Financial Officer
(Principal Financial and Accounting Officer)


[^0]:    securities and

