Pacific Software, Inc. Form 10-O May 13, 2008

# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

(Mark One) QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF XX1934 For the quarterly period ended March 31, 2008 TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_ Commission file number 333-143672 PACIFIC SOFTWARE, INC. (Exact name of small business issuer as specified in its charter) Nevada 41-2190974 (State or other jurisdiction of incorporation or organization) (IRS Employer Identification No.) 6517 GERKE PLACE, NANAIMO A1 V9V1V8

(Address of principal executive offices)

250-246-6258 (Issuer's telephone number)

(Former name, former address and former fiscal year, if changed since last report)

Check whether the issues (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes xx No

Indicate by check mark whether the registrant is a shell company (as defined in Rule 13b-2 of the Exchange Act). Yes No xx

# APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PRECEDING FIVE YEARS

Check whether the registrant filed all documents and reports required to be filed by Section 12, 13, or 15(d) of the Exchange Act after the distribution of securities under a plan confirmed by a court.

> Yes No

# APPLICABLE ONLY TO CORPORATE ISSUES

Indicate the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date:

As of May 7, 2008, the Company had 4,049,000 shares of \$0.001 par value common stock issued and outstanding.

Indicate by check mark whether the Registrant is a large accelerated filer, and accredited filer, a non-accredited filer and smaller reporting company in Rule 12b-2 of the Exchange Act.(check one)

Large Accredited filer /\_/

Accelerated filer /\_/

Non-accredited filer/\_/ Smaller reporting company /xx/

# PACIFIC SOFTWARE, INC.

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# PART I- FINANCIAL INFORMATION

# ITEM 1. Financial Statements

In the opinion of management, the accompanying unaudited financial statements included in this Form 10-QSB reflect all adjustments (consisting only of normal recurring accruals) necessary for a fair presentation of the results of operations for the periods presented. The results of operations for the periods presented are not necessarily indicative of the results to be expected for the full year.

# PACIFIC SOFTWARE, INC. (A Development Stage Company) BALANCE SHEETS

	March 31, 2008	September 30, 2008
	(Unaudited)	2000
ASSETS		
Current		
Cash	\$34,516	\$136
Prepaid expenses	199	-
	34,715	136
Technology rights – Note 3	14,152	14,152
	\$48,867	\$14,288
LIABILITIES		
Current		
Accounts payable an accrued liabilities	d\$3,472	\$6,580
Due to related party – Note and 5	s 3	42,387
	3,472	48,967

# STOCKHOLDERS' EQUITY (DEFICIENCY)

4,049	3,840
110,051	5,760
(68,705)	(44,279)
	110,051

45,395 (34,679)

\$48,867 \$14,288

The accompanying notes are an integral part of these financial statements

# PACIFIC SOFTWARE INC. (A Development Stage Company) STATEMENTS OF OPERATIONS Unaudited

		Е	ree Months nded Iarch 31,	s N	Months E	Ended	Octobe 200 Six Marchcep to Marc	ostion)
Expenses	200	08	2007	200	8	200	7	2008
Office and general	\$ -	\$	738	\$657	\$1	1,366	\$7,621	8,735
Management fees Professional fees		1,575 6,322-	1,200		2,847 15,217		2,400 1,448	46,644
Transfer and filing fees Website		371-			705		-	705
development costs - Note 3		5,000-			5,000			5,000
Net loss	\$(13,268)	\$	(1,938)	\$(24,42	6) \$(	(5,214)	\$(68,70	5)
Basic and diluted loss per share	\$(0.003)	\$	(0.001)	\$(0.006)	\$(	(0.001)		
Weighted average number of shares outstanding – basic and diluted		4,049,000	3,840,000	) 3.9	67,913	3,84	90,000	

The accompanying notes are an integral part of these financial statements

# PACIFIC SOFTWARE INC. (A Development Stage Company) STATEMENTS OF CASH FLOWS Unaudited

			October 12, 2005
	Six months Ended March 31,		(inception) to March 31,
	2008	2007	2008
Operating Activities Net loss Adjustments to reconcile net loss to net cash used in operating activities	\$(24,426)	\$(5,214)	\$(68,705)
Accrued interest payable	(1,987)	698	_
Management fees accrued	(5,088)	2,400	-
Foreign exchange	-	(381)	1,748
Change in non-cash working capital items		(0.002)	(100)
Prepaid expenses Accounts payable and accrued liabilities	(199) (3,108)	(8,983) (3,900)	(199) 3,472
Accounts payable and accrued habilities	(3,100)	(3,900)	3,472
	(34,808)	(15,380)	(63,684)
Financing Activities Proceeds from issuance of common stock Advances from (repaid to) related party Cash used in settlement of promissory	104,500 (19,412) (15,900)	- 7,600	114,100 - (15,900)
notes	(13,700)		(13,700)
	69,188	7,600	98,200
Increase (decrease) in cash	34,380	(7,780)	34,516
Cash, beginning	136	8,226	-
Cash, ending	\$34,516	\$446	\$34,516

# Other non-cash transaction:

During the period ended March 31, 2007, the Company acquired technology rights valued at \$14,152 by issuance of a promissory note.

Supplementary disclosure of cash flow information: Cash paid for:

Interest \$2,074 \$ - \$2,074

Income Taxes \$ - \$ - \$ -

The accompanying notes are an integral part of these financial statements

# PACIFIC SOFTWARE INC. (A Development Stage Company) NOTES TO THE FINANCIAL STATEMENTS March 31, 2008 (Unaudited)

# Note 1 Nature and Continuance of Operations

The Company was incorporated in the State of Nevada, United States of America on October 12, 2005 and its fiscal year end is September 30. The Company is in the development stage and has acquired the rights to a software package named LargeFilesASAP software and the LargeFilesASAP.com domain name.

#### **Unaudited Interim Financial Statements**

The accompanying unaudited interim financial statements have been prepared in accordance with United States generally accepted accounting principles for interim financial information and with the instructions to Form 10-QSB of Regulation S-B. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such rules and regulations. However, except as disclosed herein, there have been no material changes in the information disclosed in the notes to the financial statements for the year ended September 30, 2007 included in the Company's Form SB-2 filed with the Securities and Exchange Commission. The interim unaudited financial statements should be read in conjunction with those financial statements included in the Form SB-2. In the opinion of Management, all adjustments considered necessary for a fair presentation, consisting solely of normal recurring adjustments, have been made. Operating results for the six months ended March 31, 2008 are not necessarily indicative of the results that may be expected for the year ending September 30, 2008.

#### Going Concern

These financial statements have been prepared on a going concern basis. The Company has working capital of \$31,243 at March 31, 2008, and has accumulated a deficit of \$63,705 since inception and further losses are anticipated in developing the Company's business plans. The ability to continue as a going concern is dependent upon raising the necessary capital to develop its business, to meet its obligations and repay its liabilities arising from normal business operations when they come due and ultimately upon generating profitable operations. The outcome of these matters cannot be predicted with any certainty at this time. These factors raise substantial doubt that the Company will be able to continue as a going concern. Management plans to continue to provide for its capital needs by the issuance of common stock and related party advances. These financial statements do not include any adjustments to the amounts and classification of assets and liabilities that may be necessary should the Company be unable to continue as a going concern.

# NoteRecent Accounting Pronouncements 2

In December 2007, the FASB issued SFAS No. 141 (Revised) "Business Combinations". SFAS 141 (Revised) establishes principles and requirements for how the acquirer of a business recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree. The statement also provides guidance for recognizing and measuring the goodwill acquired in the business combination

and determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. The guidance will become effective for the fiscal year beginning after December 15, 2008. The management is in the process of evaluating the impact SFAS 141 (Revised) will have on the Company's financial statements upon adoption.

PACIFIC SOFTWARE INC.
(A Development Stage Company)
NOTES TO THE FINANCIAL STATEMENTS
March 31, 2008
(Unaudited)

NoteRecent Accounting Pronouncements (continued) 2

In December 2007, the FASB issued SFAS No. 160, "Noncontrolling Interests in consolidated Financial Statements - an Amendment of ARB No. 51." This statement requires that noncontrolling or minority interests in subsidiaries be presented in the consolidated statement of financial position within equity, but separate from the parents' equity, and that the amount of the consolidated net income attributable to the parent and to the noncontrolling interest be clearly identified and presented on the face of the consolidated statement of income. SFAS No. 160 is effective for the fiscal years beginning on or after December 15, 2008. Currently the Company does not anticipate that this statement will have an impact on its financial statements.

In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities ("SFAS 161"). SFAS 161 is intended to improve financial reporting about derivative instruments and hedging activities by requiring enhanced disclosures to enable investors to better understand their effects on an entity's financial position, financial performance, and cash flows. SFAS 161 achieves these improvements by requiring disclosure of the fair values of derivative instruments and their gains and losses in a tabular format. It also provides more information about an entity's liquidity by requiring disclosure of derivative features that are credit risk-related. Finally, it requires cross-referencing within footnotes to enable financial statement users to locate important information about derivative instruments. SFAS 161 will be effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008, will be adopted by the Company beginning in the first quarter of 2009. The Company does not expect there to be any significant impact of adopting SFAS 161 on its financial position, cash flows and results of operations.

NoteTechnology Rights 3

Pursuant to an Assignment Agreement dated October 30, 2006 (the "Agreement"), the Company acquired from the president of the Company a 100% undivided right in and to a LargeFilesASAP software package, all rights, title and interest in and to the LargeFilesASAP.com domain, and all intellectual property rights related to LargeFilesASAP products and trademarks for \$14,152 (CAD\$15,900). The \$14,152 was paid by way of a promissory note bearing interest at 8% per annum and payable on demand. During the period ended March 31, 2008 the Company repaid the promissory note. As at March 31, 2008, the Company owed \$nil (September 30, 2007 - \$14,152 plus accrued interest of \$1,167) to the President of the Company.

During the six month period ended March 31, 2008 the Company incurred \$5,000 in software upgrades.

The LargeFilesASAP software allows the transfer of large electronic files over the Internet by login on the Company's server and entering a recipient's e-mail address. The Company intends to raise funds in order to continue to develop and market the software.

# Note 4 Capital Stock

The total number of shares authorized to be issued by the Company is 100,000,000 common shares with a par value of \$0.001 and 10,000,000 preferred shares with a par value of \$0.001.

During the period from October 12, 2005 (inception) to September 30, 2007, the Company issued 3,840,000 shares of common stock for total cash proceeds of \$9,600.

During the six month period ended March 31, 2008, the Company issued 209,000 shares of common stock for total cash proceeds of \$104,500.

As at March 31, 2008, the Company has not granted any stock options and has not recorded any stock-based compensation.

# PACIFIC SOFTWARE INC. (A Development Stage Company) NOTES TO THE FINANCIAL STATEMENTS March 31, 2008 (Unaudited)

NoteRelated Party Transactions 5

As at March 31, 2008, the Company owed \$nil (September 30, 2007 - \$15,900 (CAD \$15,900), to the President of the Company pursuant to the Agreement (Note 3). In addition, at March 31, 2008, the President of the Company had made cash advances of \$Nil (September 30, 2007 - \$19,412). These amounts were unsecured, incurred interest at 8% per annum and were repayable on demand. During the six month period ended March 31, 2008, all advances plus accrued interest of \$2,074 were repaid in full.

By agreement dated September 30, 2006, the President of the Company or his private company provided management services to the Company at \$424 per month including GST. On January 1, 2008 this agreement was renegotiated to the amount of \$525 including GST. During the six month period ended March 31, 2008, management services of \$2,847 (six months ended March 31, 2008 - \$2,400) were charged to operations. At March 31, 2008, \$nil was owing to the President (September 30, 2007 - \$5,088).

#### ITEM 2. Management's Discussion and Analysis of Financial Condition or Plan of Operations

#### Safe Harbor for Forward-Looking Statements

When used in this report, the words "may," "will," "expect," "anticipate," "continue," "estimate," "project," "intend," and simil expressions are intended to identify forward-looking statements within the meaning of Section 27a of the Securities Act of 1933 and Section 21e of the Securities Exchange Act of 1934 regarding events, conditions, and financial trends that may affect the Company's future plans of operations, business strategy, operating results, and financial position. Persons reviewing this report are cautioned that any forward-looking statements are not guarantees of future performance and are subject to risks and uncertainties and that actual results may differ materially from those included within the forward-looking statements as a result of various factors. Such factors are discussed under the "Item 2. Management's Discussion and Analysis of Financial Condition or Plan of Operations," and also include general economic factors and conditions that may directly or indirectly impact the Company's financial condition or results of operations.

# Description of Business.

We were formed as a Nevada corporation on October 12, 2005 as Pacific Mining, Inc. On November 28, 2006 we changed our name to Pacific Software, Inc. We are in the business of developing and marketing a large file transfer software package named LargeFilesASAP. To date, we have not sold any of our products. Further, we rely on our sole employee, officer and director, Mr. Jellema to conduct our business.

The LargeFilesASAP software allows its users to send large electronic files over the Internet by transmitting data to our server which transmits the data to a recipient's e-mail address.

Our clients are able to maximize their CPA (Cost Per Action) on the LargeFilesASAP file transfer tool by contacting us for larger plans and dedicated servers. Also, our clients are offered the option to subscribe for a defined time frame of subscription.

We have established our initial clientele via relationships with web page designers, web hosting companies, and other professionals. We also intend to offer privately branded sites for corporate use. We believe, we can derive additional revenue by creating private corporate versions of our software with a set amount of bandwidth and no file size restrictions or recipient restrictions.

We also intend to offer an incentive program, the "Large Files ASAP Affiliate Program." If a webmaster refers a client to our services and that client then purchases our services, we will pay the referring webmast 50% of all revenue from that specific sale. This is a one-time payment for that one initial purchase and any renewals would not be included in this incentive program.

#### Marketing

Our sales and marketing efforts are focused on strengthening our name and building our reputation as a secure, reliable and cost-efficient provider of large file transfer solutions. We have established initial users via existing relationships that we have with page designers, web hosting companies, and other companies that have a need of large file transfers.

We submit links to our free basic service to web sites offering free downloads. To improve our chances of attracting repeat subscribers we are adding new features and updating our current software. We work with a hosting services group, where our web site www.LargeFilesASAP.com is managed and hosted. We believe that our clients will find

the values and benefits of our services to be superior to their other options. We are improving our website to provide our customers with personal attention and increased subscription plan flexibility.

# Competition

While the market for large file transfer is relatively new, it is already highly competitive. There have been an increasing number of businesses that have commenced services similar to ours. We expect that this will continue to be the trend in this service niche. In some cases we will be competing with the in-house technical staff of our prospective subscribers or our referral sources. Some of our competitors include Heavymail (www.heavymail.com), Memba.com, FilesDirect www.filesdirect.com), as well as others.

Most of these businesses have longer operating histories and significantly greater financial, technical, marketing and managerial resources than we do. There are relatively low barriers to entry into our business. We have no patented or other proprietary technology that would preclude or inhibit competitors from designing software with similar features as LargeFilesASAP software package. We expect that we will continue to face additional competition from new entrants into the market in the future.

Our business is in an evolving industry and we may not be able to keep up with technology. If we do not keep pace with changing technologies and user preferences, our current services may become obsolete or unmarketable. For example, many competitors provide file transfers via Instant Messengers as well as web sites or Blogs. We do not currently provide any other ways of transferring large files. Many companies seek to engage file transfer services that include managed solutions and other tools we do not currently offer. Also, if we are unable to keep up with changes in technology, it is likely our services and products would become obsolete which would severely limit our ability to attract and service our clients.

#### **Employees**

At the present time our Pesident, Marinus Jellema, is our only employee as well as our sole officer and director and a major shareholder. Mr. Jellema will devote such time as required to actively market and further develop our services and software products. At present, we expect Mr. Jellema will devote at least 20 hours per week to our business. We expect to contract the services of a web hosting company and use their central server for our web site needs. We do not anticipate hiring any additional employees until such time as additional staff is required to support our operations.

## Description of Property.

We currently maintain a 500 square foot office space provided by Marinus Jellema, our officer and director, at no cost to us. We do not have any written agreement regarding our office space. Our address is 6517 Gerke Place, Nanaimo BC, Canada V9V 1V8. Our telephone number is (250) 701-1873. We anticipate this situation will be maintained for at least the next twelve months. The facility meets our current needs, however should we expand in the future, we may have to relocate. If we have to relocate, we will seek office space at or below then prevailing rates.

Results of Operations for the Three and Six Month Periods Ended March 31, 2008 and 2007

We did not generate any revenue for the three or six months ended March 31, 2008 or 2007. Our expenses were \$8,268 (6 months - \$19,426) for the three months ended March 31, 2008 compared to \$1,938 (6 months - \$5,214) for the same period in 2007. From inception to March 31, 2008 our expenses were \$63,705. Expenses consisted of professional fees, administrative and management fees, as well as travel and promotion. The professional fees were, to a large extent, to our auditors and legal counsel for preparation of our SB-2 registration statement and periodic reports required to be filed with the Securities and Exchange Commission. As a result, we have reported a net loss of \$8,268 (6 months - \$19,426) for the three months ended March 31, 2008 compared to \$1,938 (6 months - \$5,214) for the same period in 2007.

# Liquidity and Capital Resources

At March 31, 2008, we had total assets of \$53,867. Current assets consisted of \$34,516 in cash, \$199 in prepaid expenses and \$14,152 in technology rights. Total current liabilities at March 31, 2008 consisted of \$4,472 in accounts payable. We do not anticipate any capital expenditures in the next twelve months.

During the sixmonth period ended March31, 2008, the Company issued 209,000 shares of common stock for total cash proceeds of \$104,500.

By agreement dated September 30, 2006 the President of the Company or his private company provides management services to the Company at \$424 per month including GST. During the three month period ended March31, 2008, management services of \$1,575(six months - \$1,200) were charged to operations. At March31, 2008, \$nil was owing to the President.

#### ITEM 3. Controls and Procedures

- (a) Evaluation of disclosure controls and procedures. Based on the evaluation of our disclosure controls and procedures (as defined in Securities Exchange Act of 1934 Rules 13a-15(e) and 15d-15(e) required by Securities Exchange Act Rules 13a-15(b) or 15d-15(b), our Chief Executive Officer/Chief Financial Officer has concluded that as of the end of the period covered by this report, our disclosure controls and procedures were effective.
- (b) Changes in internal controls. There were no changes in our internal control over financial reporting that occurred during our most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II - OTHER INFORMATION

# ITEM 2. Recent Sales of Equity Securities and Use of Proceeds

On July 5, 2007, our Form SB-2 registration statement (SEC file no. 333-143672) was declared effective by the SEC. We completed our public offering by selling 209,000 shares of common stock to individuals in consideration of \$104,500. We closed our offering on October 7, 2007 and the shares were issued on December 4, 2007.

Through May 12, 2008, we have used the proceeds as follows:

Repay Stockholder	\$ 37,386.
Loans	
Professional Fees	\$ 17,615.
Promotional	\$ -
Materials &	
Advertising	
Software	\$ 5,000
Development	\$ 1,900
Office and	
Miscellaneous	
Expenses	
Management fees	\$ 7,935
(current and prior)	
Total Used	\$ 69,836.
Balance Not Used	\$ 34,664.

ITEM 6. Exhibits and Reports on Form 8-K

No reports on Form 8-K were filed by Pacific Software, Inc.during the quarter ended March 31, 2008.

#### **Exhibits**

Copies of the following documents are included as exhibits to this report pursuant to Item 601 of Regulation S-B.

Exhibit No. SEC Ref. No. Title of

DocumentLocation

1 31.1 Certification of the Principal Executive

Officer/ Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

2 32.1 Certification of the Principal Executive Officer/

Principal Financial Officer pursuant to U.S.C. Section 1350 as adopted pursuant to Section 906

of the Sarbanes-Oxley Act of 2002\*

#### **SIGNATURES**

In accordance with Section 13 or 15(d) of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

By: /s/ Marinus Jellema

PACIFIC SOFTWARE, INC.

Date: May 13, 2008

Marinus Jellema

President and Chief Financial Officer

<sup>\*</sup> The Exhibit attached to this Form 10-QSB shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to liability under that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such filing.