## MISONIX INC

Form 10-Q
February 13, 2009

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FORM 10-Q<br>SECURITIES AND EXCHANGE COMMISSION<br>Washington, D.C. 20549

(Mark One)

## p QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended December 31, 2008

## OR

## o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

## For the transition period from

$\qquad$ to
Commission file number: 1-10986 MISONIX, INC.
(Exact name of registrant as specified in its charter)

New York
(State or other jurisdiction of incorporation or organization)

1938 New Highway, Farmingdale, NY
(Address of principal executive offices)

11-2148932
(I.R.S. Employer Identification No.) 11735
(631) 694-9555
(Registrant s telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes p No o Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer o
Non-accelerated filer o
Smaller reporting company p (Do not check if a smaller reporting company)
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No p
Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practical date:

|  | Outstanding at |
| :---: | :---: |
| Class of Common Stock | February 13, 2009 |
| Common Stock, $\$ .01$ par value | $7,001,369$ |

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## Part I FINANCIAL INFORMATION

Item 1. Financial Statements.
MISONIX, INC. and Subsidiaries Consolidated Balance Sheets


Commitments and contingencies

| Minority interest | $\mathbf{2 3 8 , 0 2 0}$ | 199,237 |
| :--- | ---: | ---: |
| Stockholders equity: |  |  |
| Common stock, $\$ .01$ par value shares authorized 20,000,000; $7,079,169$ | $\mathbf{7 0 , 7 9 2}$ | 70,792 |
| issued and $7,001,369$ outstanding | $\mathbf{2 5 , 1 4 0 , 9 1 4}$ | $25,052,539$ |
| Additional paid in capital | $\mathbf{( 6 , 1 1 6 , 6 6 6 )}$ | $(6,630,170)$ |
| Accumulated deficit | $\mathbf{( 3 6 9 , 1 8 5 )}$ | 361,707 |
| Accumulated other comprehensive (loss) income | $\mathbf{( 4 1 2 , 4 2 4 )}$ | $(412,424)$ |
| Treasury stock, 77,800 shares | $\mathbf{1 8 , 3 1 3 , 4 3 1}$ | $18,442,444$ |
| Total stockholders equity |  |  |
|  | $\mathbf{3 1 , 3 7 6 , 5 8 1}$ | $\$$ |
| Total liabilities and stockholders equity |  |  |
| See Accompanying Notes to Consolidated Financial Statements. |  |  |

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# MISONIX, INC. and Subsidiaries <br> Consolidated Statements of Operations (Unaudited) 

| Net sales | \$ 23,496,412 | \$ 22,132,290 |
| :---: | :---: | :---: |
| Cost of goods sold | 14,128,232 | 12,301,921 |
| Gross profit | 9,368,180 | 9,830,369 |
| Operating expenses: |  |  |
| Selling expenses | 3,454,744 | 3,587,185 |
| General and administrative expenses | 4,850,664 | 5,126,076 |
| Research and development expenses | 1,477,982 | 1,645,552 |
| Litigation expenses | 100,000 |  |
| Total operating expenses | 9,883,390 | 10,358,813 |
| Loss from operations | $(515,210)$ | $(528,444)$ |
| Other income (expense): |  |  |
| Interest income | 16,384 | 24,586 |
| Interest expense | $(186,440)$ | $(251,180)$ |
| Royalty income and license fees | 315,963 | 332,718 |
| Royalty expense | $(99,245)$ | $(163,468)$ |
| Recovery of Focus Surgery, Inc. investment | 1,516,866 |  |
| Other | $(57,962)$ | 122,124 |
| Total other income | 1,505,566 | 64,780 |
| Income (loss) before minority interest and income taxes | 990,356 | $(463,664)$ |
| Minority interest in net income of consolidated subsidiaries | 36,328 | 23,311 |
| Income (loss) before income taxes | 954,028 | $(486,975)$ |
| Income tax provision (benefit) | 440,524 | $(143,531)$ |
| Net income (loss) | \$ 513,504 | \$ $(343,444)$ |
| Net income (loss) per share Basic | 0.07 | (0.05) |


| Net income (loss) per share Diluted | $\mathbf{\$}$ | $\mathbf{0 . 0 7}$ | $\$$ |
| :--- | :--- | :--- | :--- |
| (0.05) |  |  |  |
| Weighted average common shares outstanding | Basic | $\mathbf{7 , 0 0 1 , 3 6 9}$ | $7,001,369$ |
| Weighted average common shares outstanding | Diluted | $\mathbf{7 , 0 2 2 , 2 2 6}$ | $7,001,369$ |
| See Accompanying Notes to Consolidated Financial Statements. |  |  |  |

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## MISONIX, INC. and Subsidiaries Consolidated Statements of Operations (Unaudited)

| Net sales | \$ 12,189,939 | \$ 11,600,053 |
| :---: | :---: | :---: |
| Cost of goods sold | 7,247,189 | 6,435,478 |
| Gross profit | 4,942,750 | 5,164,575 |
| Operating expenses: |  |  |
| Selling expenses | 1,617,487 | 1,898,675 |
| General and administrative expenses | 2,197,859 | 2,620,316 |
| Research and development expenses | 701,508 | 935,315 |
| Litigation expenses | 100,000 |  |
| Total operating expenses | 4,616,854 | 5,454,306 |
| Income (loss) from operations | 325,896 | $(289,731)$ |
| Other income (expense): |  |  |
| Interest income | 4,745 | 6,854 |
| Interest expense | $(91,740)$ | $(118,871)$ |
| Royalty income and license fees | 139,736 | 146,640 |
| Royalty expense | $(50,667)$ | $(77,498)$ |
| Other | 31,141 | 128,816 |
| Total other income | 33,215 | 85,941 |
| Income (loss) before minority interest and income taxes | 359,111 | $(203,790)$ |
| Minority interest in net income of consolidated subsidiaries | 19,601 | 13,867 |
| Income (loss) before income taxes | 339,510 | $(217,657)$ |
| Income tax provision (benefit) | 146,008 | $(100,477)$ |
| Net income (loss) | \$ 193,502 | \$ (117, 180) |
| Net income (loss) per share Basic | \$ 0.03 | \$ (0.02) |

For the three months ended December 31, 20082007
\$ 12,189,939 \$ 11,600,053

1,617,487 1,898,675
935,315

5,454,306
$(289,731)$
$(118,871)$
$(77,498)$
128,816
5,941
$(217,657)$
$(100,477)$

Basic
0.03 \$
(0.02)

| Net income (loss) per share Diluted | $\mathbf{\$}$ | $\mathbf{0 . 0 3}$ | $\$$ |
| :--- | :--- | :--- | :--- |
| (0.02) |  |  |  |
| Weighted average common shares outstanding | Basic | $\mathbf{7 , 0 0 1 , 3 6 9}$ | $7,001,369$ |
| Weighted average common shares outstanding | Diluted | $\mathbf{7 , 0 1 2 , 4 9 8}$ | $7,001,369$ |
| See Accompanying Notes to Consolidated Financial Statements. |  |  |  |

MISONIX, INC. and Subsidiaries Consolidated Statement of Stockholders Equity<br>(Unaudited)<br>Six months ended December 31, 2008



| Comprehensive |  | $(217,388)$ |
| :--- | ---: | ---: |
| income |  |  |
| Stock-based |  |  |
| compensation | 88,375 | 88,375 |

## Balance,

December 31, 2008

7,079,169 \$ 70,792 (77,800) \$ (412,424) \$25,140,914 \$ (6,116,666) \$ (369,185) \$ 18,313,431
See Accompanying Notes to Consolidated Financial Statements.

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## MISONIX, INC. and Subsidiaries Consolidated Statements of Cash Flows (Unaudited)



| Effect of exchange rate changes on cash |  | 74,855 |  | 10,483 |
| :---: | :---: | :---: | :---: | :---: |
| Net decrease in cash |  | $(362,890)$ |  | $(1,792,968)$ |
| Cash at beginning of period |  | 1,873,863 |  | 2,900,358 |
| Cash at end of period | \$ | 1,510,973 | \$ | (1,107,390) |
| Supplemental disclosure of cash flow information: Cash paid for: |  |  |  |  |
|  |  |  |  |  |
| Interest | \$ | 186,797 | \$ | 259,510 |
| Income taxes | \$ | 63,763 | \$ | 11,539 |
| Supplemental disclosure of noncash investing and financing activities: |  |  |  |  |
| Capital lease additions | \$ | 35,576 | \$ | 330,503 |

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MISONIX, INC. and Subsidiaries<br>Notes to Consolidated Financial Statements<br>(Information with respect to interim periods is unaudited)

## 1. Basis of Presentation

The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation $S-X$. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the six months ended December 31, 2008 are not necessarily indicative of the results that may be expected for the year ending June 30, 2009, or any interim period.
The balance sheet at June 30, 2008 has been derived from the audited financial statements at that date, but does not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements.
For further information, refer to the consolidated financial statements and footnotes thereto included in the Company $s$ Annual Report on Form 10-K for the year ended June 30, 2008.
2. Net Income (Loss) Per Share of Common Stock

Basic net income (loss) per common share ( basic EPS ) is computed by dividing net income (loss) by the weighted average number of common shares outstanding for the period. Diluted net income per common share ( diluted EPS ) is computed by dividing net income (loss) by the weighted average number of common shares and dilutive common share equivalents outstanding (principally outstanding common stock options) for the period.
The number of weighted average common shares used in the calculation of basic earnings per share and diluted earnings per share were as follows:

Basic shares
Dilutive effect of stock options
Diluted shares

For the six months ended December 31,

| 2008 | 2007 |
| :---: | :---: |
| $7,001,369$ | $7,001,369$ | 20,857

$7,022,226 \quad 7,001,369$

For the three months ended December 31,

| 2008 | 2007 |
| :---: | :---: |
| $7,001,369$ | $7,001,369$ |
| 11,129 |  |
|  |  |
| $7,012,498$ | $7,001,369$ |

Excluded from the calculation of diluted EPS are options to purchase $1,632,841$ and $1,828,841$ shares of common stock for the six months and three months ended December 31, 2008, respectively, as their inclusion would be anti-dilutive.
Diluted EPS for the six months and three months ended December 31, 2007 presented is the same as basic EPS, as the inclusion of the effect of common share equivalents then outstanding would be anti-dilutive. For this reason, we excluded from the calculation of diluted EPS all outstanding options for the six months and three months ended December 31, 2007.

## 3. Comprehensive Income (Loss)

Total comprehensive income (loss) was $(\$ 217,388)$ and $\$ 346,726$ for the six months and three months ended December 31, 2008 and $(\$ 369,535)$ and $(\$ 210,103)$ for the six and three months ended December 31, 2007, respectively. The components of comprehensive loss are net income (loss) and foreign currency translation adjustments.

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MISONIX, INC. and Subsidiaries<br>Notes to Consolidated Financial Statements<br>(Information with respect to interim periods is unaudited)

## 4. Stock-Based Compensation

Stock options are granted with exercise prices not less than the fair market value of our common stock at the time of the grant, with an exercise term (as determined by the Committee administering the applicable option plan (the Committee )) not to exceed 10 years. The Committee determines the vesting period for the Company s stock options. Generally, such stock options have vesting periods of three to four years. Certain option awards provide for accelerated vesting upon meeting specific retirement, death or disability criteria, and upon a change in control. During the three month periods ended December 31, 2008 and 2007, the Company granted options to purchase 132,150 and 19,000 shares of the Company s common stock, respectively, and during the six months ended December 31, 2008 and 2007 the Company granted options to purchase 303,150 and 61,850 shares of the Company s common stock, respectively.
Stock-based compensation expense for the six months periods ended December 31, 2008 and 2007 was approximately $\$ 88,000$ and $\$ 98,000$, respectively. Stock-based compensation expense for the three month period ended December 31, 2008 and 2007 was $\$ 28,000$ and $\$ 53,000$, respectively. Compensation expense is recognized in the administrative expenses line item of the Company s statements of operations on a straight-line basis over the vesting periods. As of December 31, 2008, there was $\$ 542,000$ of total unrecognized compensation cost related to non-vested share-based compensation arrangements to be recognized over a weighted-average period of 2.8 years.
There was no cash received from the exercise of stock options for the six and three month periods ended December 31, 2008 and 2007. SFAS No. 123 (revised 2004), Share-Based Payment, requires that cash flows from tax benefits attributable to tax deductions in excess of the compensation cost recognized for those options (excess tax benefits) be classified as financing cash flows.
The fair values of the options granted during the three month periods ended December 31, 2008 and 2007 were estimated on the date of the grant using the Black-Scholes option-pricing model on the basis of the following weighted average assumptions:

|  | For the six months ended December 31, |  |  |  | For the three months ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2008 |  | 2007 |  | 2008 |  | 2007 |
| Risk-free interest rate |  | 3.1\% |  | 4.3\% |  | 2.8\% |  | 4.3\% |
| Expected option life in years |  | 6.5 |  | 6.5 |  | 6.5 |  | 6.5 |
| Expected stock price volatility |  | 54.5\% |  | 54.7\% |  | 54.9\% |  | 54.9\% |
| Expected dividend yield |  | 0\% |  | 0\% |  | 0\% |  | 0\% |
| Weighted-average fair value of options granted | \$ | 1.14 | \$ | 2.51 | \$ | 0.93 | \$ | 2.90 |

The expected life was based on historical exercises and terminations. The expected volatility for the periods with the expected life of the options is determined using historical volatilities based on historical stock prices. The expected dividend yield is $0 \%$ as the Company has historically not declared dividends and does not expect to declare any in the future.

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MISONIX, INC. and Subsidiaries<br>Notes to Consolidated Financial Statements<br>(Information with respect to interim periods is unaudited)

Changes in outstanding stock options during the six months ended December 31, 2008 were as follows:

|  | Options |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Weighted Average |  |  |  |
|  |  | Weighted <br> Average |  | Remaining Contractual |  |
|  | Number of Shares |  |  | Life (years) | Intrinsic <br> Value(a) |
| Outstanding as of June 30, 2008 | 1,822,841 | \$ | 5.71 | 4.9 |  |
| Granted | 303,150 |  | 2.02 |  |  |
| Forfeited | (500) |  | 4.04 |  |  |
| Expired | $(264,500)$ |  | 5.20 |  |  |
| Outstanding as of December 31, 2008 | 1,860,991 | \$ | 5.18 | 5.6 | \$ |
| Exercisable and vested at December 31, 2008 | 1,431,738 | \$ | 5.87 | 4.5 | \$ |
| Available for grant at December 31, 2008 | 445,783 |  |  |  |  |

(a) Intrinsic value
for purposes of
this table
represents the
amount by
which the fair
value of the
underlying
stock, based on
the respective
market prices at
December 31,
2008 or if
exercised, the
exercise dates,
exceeds the
exercise prices
of the respective options.
5. Focus Surgery, Inc.

On March 3, 2008, the Company, USHIFU, LLC ( USHIFU ), FS Acquisition Company and certain other stockholders of Focus Surgery, Inc. ( Focus ) entered into a Stock Purchase Agreement (the Focus Agreement ). Pursuant to the Focus Agreement, the Company agreed to sell to USHIFU the 2,500 shares of Series M Preferred Stock of Focus owned by the Company for a cash payment of $\$ 837,500$. The Company was also to receive at the closing of the transactions contemplated by the Focus Agreement (the Closing ) fifty percent (50\%) of the outstanding principal and
accrued interest of loans previously made by the Company to Focus with the remaining fifty percent (50\%) of such amount due eighteen (18) months from the Closing. The balance of the debt owed to the Company by Focus at March 31, 2008 was approximately $\$ 1,335,000$.
The Company s investments in Focus for both equity and debt were totally written down in 2001 as a result of both the debt and equity being deemed impaired. Under the impairment treatment, the equity and debt have been carried on our balance sheet at a zero value since 2001.
On July 1, 2008, the Company received $\$ 1,516,866$ from USHIFU pursuant to the Focus Agreement. This payment consisted of $\$ 837,500$ for the 2,500 shares of Series M Preferred Stock of Focus owned by the Company and $50 \%$ of the outstanding principal and accrued interest on loans previously made by the Company to Focus. The balance of such loans is now represented by a promissory note payable by USHIFU and Focus and is secured by certain of USHIFU s and Focus assets. The Company recorded a non-recurring pretax gain of $\$ 1,516,866$ in other income during the six months ended December 31, 2008.

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MISONIX, INC. and Subsidiaries<br>Notes to Consolidated Financial Statements<br>(Information with respect to interim periods is unaudited)

## 6. Income Taxes

The Company adopted the provisions of Financial Accounting Standards Board ( FASB ) interpretation No. 48
Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109 ( FIN 48 ), an interpretation of SFAS No. 109, Accounting for Income Taxes , effective July 1, 2007. In response to the issuance of FIN 48, the Company reviewed its uncertain tax positions in accordance with the recognition standards established by FIN 48 . As a result of this review at July 1, 2007, the Company adjusted its estimate of its uncertain tax positions by recognizing an additional liability of approximately $\$ 235,000$ (including interest of $\$ 32,000$ ) through a charge to accumulated deficit. An additional $\$ 12,000$ of interest expense was accrued during the six months ended December 31, 2008. The liability at December 31, 2008 and June 30, 2008 totaled $\$ 261,000$ and $\$ 251,000$, respectively, and is included in accrued expenses and other liabilities. The Company does not expect any material changes to the estimated amount of liability associated with its uncertain tax positions through June 30, 2009. The statute of limitations for the tax return that contains the uncertain tax position expires in fiscal 2009.
The Company generally recognizes interest and penalties related to uncertain tax positions through the income tax provision. As of December 31, 2008, the Company had accrued approximately $\$ 63,000$ for the payment of tax-related interest.
There are no federal, state or foreign audits in process as of December 31, 2008. The Company files state tax returns in New York and Colorado and its tax returns in those states have never been examined. The Company s foreign subsidiaries, Labcaire Systems Ltd. ( Labcaire ), Misonix, Ltd. and UKHIFU Limited ( UKHIFU ) file tax returns in England. The England Inland Revenue Service has not examined these tax returns.
In June 2006, the FASB ratified the consensus reached by the Emerging Issues Tax Force in Issue No. 06-3, How Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement (That is, Gross versus Net Presentation) ( EITF 06-3 ). The scope of EITF 06-3 includes any tax assessed by a governmental authority that is directly imposed on a revenue-producing activity between a seller and a customer and may include, but is not limited to, sales, use, value added and some excise taxes. EITF 06-3 also concluded that the presentation of taxes within its scope on either a gross (included in revenues and costs) or net (excluded from revenues) basis is an accounting policy decision subject to appropriate disclosure. The Company currently presents these taxes on a net basis and has elected not to change its presentation method.
7. Inventories

Inventories are summarized as follows:

|  | December 31, | June 30, |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 0 8}$ | 2008 |
| Raw materials | $\mathbf{6 , 8 3 2 , 3 0 8}$ | $\$ 6,234,467$ |
| Work in process | $\mathbf{2 , 2 5 7 , 0 9 4}$ | $3,375,878$ |
| Finished goods | $\mathbf{2 , 9 3 9 , 6 1 1}$ | $4,983,593$ |
|  |  | $\mathbf{1 2 , 0 2 9 , 0 1 3}$ |
| Less valuation reserve | $\mathbf{1 , 9 6 0 , 4 9 7}$ | $14,593,938$ |
|  |  |  |
|  | $\mathbf{1 0 , 0 6 8 , 5 1 6}$ | $\$ 12,651,564$ |

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MISONIX, INC. and Subsidiaries<br>Notes to Consolidated Financial Statements<br>(Information with respect to interim periods is unaudited)

8. Accrued Expenses and Other Current Liabilities

The following summarizes accrued expenses and other current liabilities:

|  | December 31, | June 30, |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 0 8}$ | 2008 |
| Customer deposits and deferred contracts | $\mathbf{9 4 1 , 1 4 4}$ | $\$ 1,765,827$ |
| Accrued payroll and vacation | $\mathbf{9 6 0 , 7 3 9}$ | 945,933 |
| Accrued VAT and sales tax | $\mathbf{2 3 3 , 7 9 9}$ | 359,172 |
| Accrued commissions and bonuses | $\mathbf{3 5 6 , 0 3 3}$ | 675,069 |
| Accrued professional fees | $\mathbf{9 6 , 5 4 0}$ | 43,352 |
| Litigation | $\mathbf{4 2 4 , 0 0 0}$ | 324,000 |
| Other | $\mathbf{1 7 3 , 2 5 5}$ | 646,762 |
|  |  |  |
|  | $\mathbf{3 , 1 8 5 , 5 1 0}$ | $\$ 4,760,115$ |

## 9. Revolving Credit Facilities

On December 29, 2006, the Company and its subsidiaries, Acoustic Marketing Research, Inc. d/b/a Sonora Medical Systems ( Sonora ) and Hearing Innovations, Inc. (collectively referred to as the Borrowers ) and Wells Fargo Bank entered into a (i) Credit and Security Agreement and a (ii) Credit and Security Agreement Export-Import Subfacility (collectively referred to as the Credit Agreements ). The aggregate credit limit under the Credit Agreements is $\$ 8,000,000$ consisting of a revolving facility in the amount of up to $\$ 8,000,000$. Up to $\$ 1,000,000$ of the revolving facility is available under the Export-Import Agreement as a subfacility for Export-Import working capital financing. All credit facilities under the Credit Agreements mature on December 29, 2009. Payment of amounts outstanding under the Credit Agreements may be accelerated upon the occurrence of an Event of Default (as defined in the Credit Agreements). All loans and advances under the Credit Agreements are secured by a first priority security interest in all of the Borrowers accounts receivable, letter-of-credit rights, and all other business assets. The Borrowers have the right to terminate or reduce the credit facility prior to December 29,2008 by paying a fee based on the aggregate credit limit (or reduction, as the case may be) as follows: (i) during year one of the Credit Agreements, 3\%; (ii) during year two of the Credit Agreements, 2\%; and (iii) during year three of the Credit Agreements, $1 \%$.
The Credit Agreements contain financial covenants requiring that the Borrowers on a consolidated basis (a) not have a net loss of more than $\$ 185,000$ for the fiscal quarter ended December 31, 2008, (b) have net income of not less than (i) $\$ 100,000$ for the fiscal quarter ended March 31, 2009 and (ii) $\$ 130,000$ for the fiscal quarter ending June 30, 2009, and (c) not incur or contract to incur Capital Expenditures (as defined in the Credit Agreements) of more than $\$ 1,000,000$ in the aggregate in any fiscal year or more than $\$ 1,000,000$ in any one transaction. At December 31, 2008, the Borrowers were in compliance with these financial covenants.
The available amount under the Credit Agreements is the lesser of $\$ 8,000,000$ or the amount calculated under the Borrowing Base (as defined in the Credit Agreements). The Borrowers must maintain a minimum outstanding amount of $\$ 1,250,000$ under the Credit Agreements at all times and pay a fee equal to the interest rate set forth on any such shortfall. Interest on amounts borrowed under the Credit Agreements is payable at Wells Fargo s prime rate of interest plus $1 \%$ per annum floating, payable monthly in arrears. The default rate of interest is $3 \%$ higher than the rate otherwise payable. A fee of $1 / 2 \%$ per annum on the Unused Amount (as defined in the Credit Agreements) is payable monthly in arrears. At December 31, 2008, the balance outstanding under the Credit Agreement is $\$ 2,150,777$. An additional $\$ 1,609,227$ was available to be borrowed at December 31, 2008.

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MISONIX, INC. and Subsidiaries<br>Notes to Consolidated Financial Statements<br>(Information with respect to interim periods is unaudited)

On September 29, 2008, Labcaire entered into a debt purchase agreement (the RBS Agreement ) with The Royal Bank of Scotland ( RBS ). The RBS Agreement replaced the debt purchase agreement with Lloyds TSB Commercial Finance which expired September 28, 2008. The amount of this facility bears interest at the RBS base rate plus $2.0 \%$. The RBS Agreement expires September 30, 2010. The available amount under the RBS Agreement is the lesser of $\$ 3,000,000$ or the amount calculated under the borrowing base provided for by the RBS Agreement. The RBS Agreement covers all United Kingdom and European sales. At December 31, 2008, the balance outstanding under this credit facility was $\$ 1,422,591$ and Labcaire was not in violation of the financial covenants contained in the RBS Agreement.
10. Commitments and Contingencies

A jury in the District Court of Boulder County, Colorado has returned a verdict against Sonora and in favor of Technics LLC ( Technics ) in the amount of $\$ 419,000$ which was recorded by the Company during the fourth quarter of fiscal 2005. In fiscal 2008, the judgment was decreased to $\$ 324,000$ and the $\$ 95,000$ reduction is included in other income. The case involved royalties claimed on recoating of transesophogeal probes, which is a process performed by Sonora. Approximately $80 \%$ of the judgment was based on the jury s estimate of royalties for potential sales of the product in the future. Sonora moved for judgment notwithstanding the verdict based on, among other things, the award of damages for future royalties. On December 2, 2008 the Colorado Supreme Court affirmed the judgment of the Colorado Court of Appeals in favor of Technics. On January 21, 2009, the case was returned to the County of Boulder for entry of judgment in favor of Technics in the amount of $\$ 324,000$ together with costs along with prejudgment and post judgment interest. The Company has accrued the entire judgment of $\$ 324,000$ plus $\$ 100,000$ of pre-judgment and post-judgment interest.
The Company is a defendant in claims and lawsuits arising in the ordinary course of business. The Company believes that it has meritorious defenses to such claims and lawsuits and is vigorously contesting them. Although the outcome of litigation cannot be predicted with certainty, the Company believes that these actions will not have a material adverse effect on the Company s consolidated financial position or results of operations.

## 11. Business Segments

The Company operates in two business segments which are organized by product types: medical devices and laboratory and scientific products. Medical devices include the AutoSonix ultrasonic cutting and coagulatory system, the Sonablate $500^{\circledR}$ (used to treat prostate cancer), refurbishing of high-performance ultrasound systems and replacement transducers for the medical diagnostic ultrasound industry, ultrasonic lithotriptor, ultrasonic neuroaspirator (used for neurosurgery), soft tissue aspirator (used primarily for the cosmetic surgery market) and the wound debrider. Laboratory and scientific products include the Sonicator Ultrasonic liquid processor, Aura ductless fume enclosure, and Labcaire ISIS and Guardian endoscope disinfectant systems. The Company evaluates the performance of the segments based upon income from operations before general and administrative expenses. The accounting policies of the segments are the same as those described in the summary of significant accounting policies (Note 1) in the Company s Annual Report on Form 10-K for the year ended June 30, 2008.
Certain items are maintained at the corporate headquarters (corporate) and are not allocated to the segments. They primarily include general and administrative expenses. General and administrative expenses at the Company s Sonora, Labcaire, UKHIFU and Misonix, Ltd. subsidiaries are included in corporate and unallocated amounts in the tables below. The Company does not allocate assets by segment. Summarized financial information for each of the segments is as follows:

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MISONIX, INC. and Subsidiaries<br>Notes to Consolidated Financial Statements<br>(Information with respect to interim periods is unaudited)

For the six months ended December 31, 2008:

|  |  | Medical Device | Laboratory and Scientific Products |  | Corporate and <br> Unallocated | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | \$ | 12,399,442 | \$ | 11,096,970 | \$ | \$ 23,496,412 |
| Cost of goods sold |  | 6,751,782 |  | 7,376,450 |  | 14,128,232 |
| Gross profit |  | 5,647,660 |  | 3,720,520 |  | 9,368,180 |
| Selling expenses |  | 2,285,424 |  | 1,169,320 |  | 3,454,744 |
| Research and development expenses |  | 966,660 |  | 511,322 |  | 1,477,982 |
| General and administrative expenses |  |  |  |  | 4,850,664 | 4,850,664 |
| Litigation expense |  | 100,000 |  |  |  | 100,000 |
| Total operating expenses |  | 3,352,084 |  | 1,680,642 | 4,850,664 | 9,883,390 |
| Income (loss) from operations | \$ | 2,295,576 | \$ | 2,039,878 | \$ (4,850,664) | \$ (515,210) |

For the six months ended December, 2007:

|  |  | Medical Device Products | Laboratory and Scientific Products |  | Corporate and <br> Unallocated | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | \$ | 11,336,320 | \$ | 10,795,970 | \$ | \$ 22,132,290 |
| Cost of goods sold |  | 5,663,322 |  | 6,638,599 |  | 12,301,921 |
| Gross profit |  | 5,672,998 |  | 4,157,371 |  | 9,830,369 |
| Selling expenses |  | 2,295,628 |  | 1,291,557 |  | 3,587,185 |
| Research and development expenses |  | 1,119,065 |  | 526,487 |  | 1,645,552 |
| General and administrative expenses |  |  |  |  | 5,126,076 | 5,126,076 |
| Total operating expenses |  | 3,414,693 |  | 1,818,044 | 5,126,076 | 10,358,813 |
| Income (loss) from operations | \$ | 2,258,305 | \$ | 2,339,327 | \$ (5,126,076) | \$ (528,444) |

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MISONIX, INC. and Subsidiaries<br>Notes to Consolidated Financial Statements<br>(Information with respect to interim periods is unaudited)

For the three months ended December 31, 2008:


For the three months ended December 31, 2007:


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MISONIX, INC. and Subsidiaries<br>Notes to Consolidated Financial Statements<br>(Information with respect to interim periods is unaudited)

The Company s revenues are generated from various geographic regions. The following is an analysis of net sales by geographic region:

|  | Six months ended December31, |  | Three months ended December 31 , |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2007 |  | 2008 |  | 2007 |
| United States | \$ 12,387,241 | \$ 11,894,476 | \$ | 6,600,534 | \$ | 6,250,743 |
| United Kingdom | 7,229,607 | 7,037,648 |  | 3,299,097 |  | 3,589,682 |
| Europe | 1,906,228 | 1,190,475 |  | 1,379,813 |  | 798,875 |
| Asia | 796,626 | 1,143,351 |  | 409,694 |  | 460,741 |
| Canada and Mexico | 374,017 | 270,886 |  | 161,892 |  | 162,743 |
| Middle East | 190,657 | 136,911 |  | 74,255 |  | 108,990 |
| Other | 612,036 | 458,543 |  | 264,654 |  | 228,279 |
|  | \$ 23,496,412 | \$ 22,132,290 | \$ | 12,189,939 | \$ | 11,600,053 |

## 12. Recent Accounting Pronouncements

Effective July 1, 2008, the Company adopted SFAS No. 157, Fair Value Measurements ( SFAS 157 ). SFAS 157 defines fair value, establishes a framework for measuring fair value in accordance with generally accepted accounting principles in the United States ( GAAP ), and expands disclosures about fair value measurements. SFAS 157 applies whenever other standards require, or permit, assets or liabilities to be measured at fair value. The adoption of SFAS 157 did not have a material impact on our consolidated results of operations, financial position and cash flows.
Effective July 1, 2008, the Company adopted SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities-Including an amendment of FASB Statement No. 115 ( SFAS 159 ). SFAS 159 permits entities to elect to measure many financial instruments and certain other items at fair value. Unrealized gains and losses on items for which the fair value option has been elected will be recognized in earnings at each subsequent reporting date. The adoption of SFAS 159 did not have a material impact on our consolidated operations, financial position and cash flows.
In December 2007, the FASB issued SFAS No. 141(R), Business Combination ( SFAS 141R ). This Statement significantly changes the financial accounting and reporting of business combination transactions in the Company s consolidated financial statements. SFAS 141R is effective for fiscal years beginning after December 15, 2008 and prohibits early adoption. The Company is currently evaluating the impact of adopting SFAS 141R on our consolidated results of operations, financial position and cash flows.
In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB No. 51 ( SFAS 160 ). SFAS 160 significantly changes the accounting for and reporting of noncontrolling (minority) interests in the Company s consolidated financial statements. SFAS 160 is effective for fiscal years beginning after December 15, 2008 and prohibits early adoption. The Company is currently evaluating the impact of adopting SFAS 160 on our consolidated results of operations, financial position and cash flows.
In April 2008, the FASB issued Staff Position No. FAS 142-3, Determination of the Useful Life of Intangible Assets ( FSP FAS 142-3 ). FSP FAS 142-3 amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under SFAS No. 142, Goodwill and Other Intangible Assets ( SFAS 142 ). FSP FAS 142-3 is intended to improve the consistency between the useful life of a recognized intangible asset under SFAS 142 and the period of expected cash flows used to measure the fair value of the asset under SFAS 141R, and other U.S. GAAP. FSP FAS 142-3 applies to all intangible assets and is effective for financial statements issued for fiscal years beginning after December 15, 2008 and interim periods within those fiscal years. The Company is currently evaluating the impact of adopting FSP FAS 142-3 on our consolidated results of
operations, financial position and cash flows.

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## Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations.

Six months ended December 31, 2008 and 2007.
Net sales: Net sales of the Company s medical device products and laboratory and scientific products increased $\$ 1,364,122$ to $\$ 23,496,412$ for the six months ended December 31, 2008 from $\$ 22,132,290$ for the six months ended December 31, 2007. This difference in net sales is due to an increase in sales of medical device products of $\$ 1,063,122$ to $\$ 12,399,442$ for the six months ended December 31, 2008 from $\$ 11,336,320$ for the six months ended December 31, 2007. This difference in net sales is also due to an increase in laboratory and scientific products sales of $\$ 301,000$ to $\$ 11,096,970$ for the six months ended December 31, 2008 from $\$ 10,795,970$ for the six months ended December 31, 2007. The increase in sales of medical device products is due to an increase in sales of therapeutic medical device products of $\$ 1,072,374$ which was partially offset by a decrease of $\$ 9,252$ in sales of diagnostic medical device products. The increase in sales of therapeutic medical device products was primarily attributable to the increase in sales of the Company s bone scalpel product, AutoSonix, and the SonicOne wound debridement system. The decrease in sales of diagnostic medical device products was not attributable to a single customer, distributor or any other specific factor. The increase in sales of laboratory and scientific products was primarily due to a $\$ 561,000$ increase in Labcaire Systems Ltd. ( Labcaire ) products sales, partially offset by a decrease in ultrasonic laboratory products sales of $\$ 26,000$ and a decrease of $\$ 234,000$ in ductless fume enclosure products sales. Labcaire sales increased $\$ 1,821,000$ due to shipments of its new ISIS endoscope cleaning system, endoscope storage cabinet and increased service revenue, partially offset by the strengthening of the U.S. Dollar against the English Pound during the six months ended December 31, 2008 as compared to the six months ended December 31, 2007 which had the impact of reducing Labcaire sales reported in U.S. Dollars by approximately $\$ 1,260,000$.
Export sales from the United States are remitted in U.S. dollars and export sales for Labcaire are remitted in English Pounds. UKHIFU Limited ( UKHIFU ) sales are remitted in English Pounds and Misonix, Ltd. sales to date have been remitted in Euros. To the extent that the Company s revenues are generated in English Pounds, its operating results were translated for reporting purposes into U.S. dollars using weighted average rates of 1.74 and 2.03 for the six months ended December 31, 2008 and 2007, respectively. A strengthening of the English Pound, in relation to the U.S. dollar, will have the effect of increasing recorded revenues and profits, while a weakening of the English Pound will have the opposite effect. Since the Company s operations in England generally set prices and bids for contracts in English Pounds, a strengthening of the English Pound, while increasing the value of its UK assets, might place the Company at a pricing disadvantage in bidding for work from manufacturers based overseas. The Company collects its receivables predominately in the currency of the country the subsidiary resides in. The Company has not engaged in foreign currency hedging transactions, which include forward exchange agreements. See Item 3. Quantitative and Qualitative Disclosures About Market Risk.
Gross profit: Gross profit decreased to $39.9 \%$ for the six months ended December 31, 2008 from $44.4 \%$ for the six months ended December 31, 2007. Gross profit for medical device products decreased to $45.5 \%$ for the six months ended December 31, 2008 from $50.0 \%$ for the six months ended December 31, 2007. Gross profit for laboratory and scientific products decreased to $33.5 \%$ for the six months ended December 31, 2008 from $38.5 \%$ for the six months ended December 31, 2007. Gross profit for medical device products was unfavorably impacted in the six months ended December 31, 2008 predominately due to a fee per use sale of the SB500® ${ }^{\circledR}$ product for prostate cancer in Europe, which carried a very small initial margin and an unfavorable mix of high and low margin product deliveries. As the product is used and we collect our proportionate share of the fee, the margins from that fee will be as a percentage of revenue very favorable. The decrease in gross profit in the December 2008 period for laboratory and scientific products is due to lower margins at Labcaire due to higher costs related to ISIS units.

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Selling expenses: Selling expenses decreased $\$ 132,441$ to $\$ 3,454,744$ for the six months ended December 31, 2008 from $\$ 3,587,185$ for the six months ended December 30, 2007. Laboratory and scientific products selling expenses decreased $\$ 122,237$. Selling expenses for medical device products decreased $\$ 10,204$, primarily due to a reduction in expenses attributable to our European sales efforts. Selling expenses for laboratory products decreased principally at Labcaire, primarily due to a reduction in exchange rate.
General and administrative expenses: General and administrative expenses decreased $\$ 275,412$ from $\$ 5,126,076$ in the six months ended December 31, 2007 to $\$ 4,850,664$ in the six months ended December 31, 2008. General and administrative expenses decreased for the six months ended December 31, 2008, principally due to lower employment fees, corporate insurance and salaries.
Research and development expenses: Research and development expenses decreased \$167,570 from \$1,645,552 for the six months ended December 31, 2007 to $\$ 1,477,982$ for the six months ended December 31, 2008. Laboratory and scientific products research and development expenses decreased approximately $\$ 15,000$ due to decreased product support related to the Ultrasonic and Labcaire products. Research and development expense for medical device products decreased $\$ 152,000$, primarily due to a reduced milestone payment to Focus Surgery, Inc. ( Focus ) related to our HIFU kidney/liver product development efforts.
Litigation expenses: Litigation expenses increased to $\$ 100,000$ for the six months ended December 31, 2008, as compared to no litigation expenses for the six months ended December 31, 2007. The increased expense relates to interest expense on pending litigation at Acoustic Marketing Research, Inc. d/b/a Sonora Medical Systems ( Sonora ). Other income (expense): Other income for the six months ended December 31, 2008 was $\$ 1,505,566$ as compared to $\$ 64,780$ for the six months ended December 31, 2007. The increase of $\$ 1,440,786$ was due to the receipt of $\$ 1,516,866$ from USHIFU, LLC ( USHIFU ) pursuant to the Focus transaction between the Company and USHIFU. This payment consisted of $\$ 837,500$ for the 2,500 shares of Series M Preferred Stock of Focus owned by the Company and fifty ( $50 \%$ ) percent of the outstanding principal and accrued interest of loans previously made by the Company to Focus. The gain from the Focus transaction was partially offset by $\$ 131,000$ of exchange losses related to the weakening of the English Pound against the U.S. Dollar.
Income taxes: The effective tax rate was $46.2 \%$ for the six months ended December 31, 2008, as compared to an effective tax rate of $29.5 \%$ for the six months ended December 31, 2007. The December 2008 effective income tax rate differs from the statutory rate due to the impact of permanent differences between accounting and taxable income for non cash compensation and entertainment expenses.
Three months ended December 31, 2008 and 2007
Net sales: Net sales of the Company s medical device products and laboratory and scientific products increased $\$ 589,886$ to $\$ 12,189,939$ for the three months ended December 31, 2008 from $\$ 11,600,053$ for the three months ended December 31, 2007. This difference in net sales is due to an increase in sales of medical device products of $\$ 909,413$ to $\$ 6,947,616$ for the three months ended December 31, 2008 from $\$ 6,038,203$ for the three months ended December 31, 2007. This difference in net sales is also due to a decrease in laboratory and scientific products sales of $\$ 319,527$ to $\$ 5,242,323$ for the three months ended December 31, 2008 from $\$ 5,561,850$ for the three months ended December 31, 2007. The increase in sales of medical device products is due to an increase in sales of therapeutic medical device products of approximately $\$ 900,000$ and an increase of $\$ 9,000$ in sales of diagnostic medical device products. The increase in sales of therapeutic medical device products was primarily attributable to the increase in the Bone Scalpel and the SonicOne wound debridement system. The increase in sales of diagnostic medical device products was not attributable to a single customer, distributor or any other specific factor. The decrease in sales of laboratory and scientific products was primarily due to an $\$ 186,000$ decrease in Labcaire products sales, a decrease in ultrasonic laboratory products sales of $\$ 110,000$ and a decrease of $\$ 24,000$ in ductless fume enclosure products sales. Labcaire sales increased by $\$ 795,000$ due to shipments of its new ISIS endoscope cleaning system, endoscope storage cabinet and increased service revenue, offset by the strengthening of the U.S. Dollar against the English Pound during the three months ended December 31, 2008 as compared to the three months ended December 31, 2007 which had the impact of reducing Labcaire sales reported in U.S. Dollars by approximately $\$ 981,000$.

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Export sales from the United States are remitted in U.S. dollars and export sales for Labcaire are remitted in English Pounds. UKHIFU sales are remitted in English Pounds and Misonix, Ltd. sales to date have been remitted in Euros. To the extent that the Company s revenues are generated in English Pounds, its operating results were translated for reporting purposes into U.S. dollars using weighted average rates of 1.74 and 2.04 for the three months ended December 31, 2008 and 2007, respectively. A strengthening of the English Pound, in relation to the U.S. dollar, will have the effect of increasing recorded revenues and profits, while a weakening of the English Pound will have the opposite effect. Since the Company s operations in England generally set prices and bids for contracts in English Pounds, a strengthening of the English Pound, while increasing the value of its UK assets, might place the Company at a pricing disadvantage in bidding for work from manufacturers based overseas. The Company collects its receivables predominately in the currency of the country the subsidiary resides in. The Company has not engaged in foreign currency hedging transactions, which include forward exchange agreements. See Item 3. Quantitative and Qualitative Disclosures About Market Risk.
Gross profit: Gross profit decreased to $40.5 \%$ for the three months ended December 31, 2008 from $44.5 \%$ for the three months ended December 31, 2007. Gross profit for medical device products decreased to $46.3 \%$ for the three months ended December 31, 2008 from $51.0 \%$ for the three months ended December 31, 2007. Gross profit for laboratory and scientific products decreased to $32.9 \%$ for the three months ended December 31, 2008 from $37.4 \%$ for the three months ended December 31, 2007. Gross profit for medical device products was unfavorably impacted in the three months ended December 31, 2008 due to a fee per use sale of the SB500 product for prostate cancer in Europe, which carried no initial margin and an unfavorable mix of high and low product margin deliveries. As the product is used and we collect our proportionate share of the fee, the margins for that fee will be as a percentage very favorable. The decrease in gross profit in the December 2008 quarter for laboratory and scientific products is due to lower margins at Labcaire due to higher costs related to ISIS units.
Selling expenses: Selling expenses decreased $\$ 281,188$ to $\$ 1,617,487$ for the three months ended December 31, 2008 from $\$ 1,898,675$ for the three months ended December 31, 2007. Laboratory and scientific products selling expenses decreased $\$ 103,364$. Selling expenses for medical device products decreased $\$ 177,824$, primarily due to reduced expenses in European sales efforts. Selling expenses for laboratory products decreased principally at Labcaire due to lower exchange rates.
General and administrative expenses: General and administrative expenses decreased $\$ 422,457$ from $\$ 2,620,316$ in the three months ended December 31, 2007 to $\$ 2,197,859$ in the three months ended December 31, 2008. General and administrative expenses decreased for the three months ended December 31, 2008, principally due to lower employment fees, corporate insurance and salaries.
Research and development expenses: Research and development expenses decreased $\$ 233,807$ from $\$ 935,315$ for the three months ended December 31, 2007 to $\$ 701,508$ for the three months ended December 31, 2008. Laboratory and scientific products research and development expenses decreased approximately $\$ 67,315$ due to lower exchange rates for Labcaire expenses. Research and development expense for medical device products decreased $\$ 166,492$, primarily due to reduced milestone payments to Focus relating to our HIFU kidney/liver product development efforts.

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Litigation expenses: Litigation expenses increased to $\$ 100,000$ for the three months ended December 31, 2008, as compared to no litigation expenses for the three months ended December 31, 2007. The increased expense relates to interest expense on pending litigation at Sonora.
Other income (expense): Other income for the three months ended December 31, 2008 was $\$ 33,215$ as compared to $\$ 85,941$ for the three months ended December 31, 2007. The decrease of $\$ 52,726$ was primarily due to $\$ 55,000$ of exchange losses related to the weakening of the English Pound against the U.S. Dollar.
Income taxes: The effective tax rate was $46.2 \%$ for the three months ended December 31, 2007, as compared to an effective tax rate of $43.0 \%$ for the three months ended December 31, 2008. The December 2008 effective income tax rate differs from the statutory rate due to the impact of permanent differences between accounting and taxable income for non cash compensation and entertainment expenses.

## Critical Accounting Policies

The Company prepares its consolidated financial statements in accordance with accounting principles generally accepted in the United States of America. Certain of these accounting policies require the Company to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and the related disclosure of contingent assets and liabilities, revenues and expenses. On an ongoing basis, the Company bases its estimates on historical data and experience, when available, and on various other assumptions that are believed to be reasonable under the circumstances, the combined results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources.
The Company evaluates its goodwill for impairment triggering events at each reporting period in accordance with FAS No. 142. The Company s stock price has been trading below its book value and tangible book value for two consecutive quarters. The Company attributes this low stock price to both the overall market conditions and company specific factors, including low trading volume of the Company s stock. As of December 31, 2008, the Company believes that based on operations to date and measures implemented, the amounts used in the discount cash flow model used in its June 30, 2008 annual impairment test are reasonable. Based on our evaluation, there was no impairment of goodwill in the second fiscal quarter ended December 31, 2008. Due to the recent economic volatility, including fluctuations in interest rates, growth rates and changes in demand for our products, there could be a change in the valuation of goodwill when the Company conducts its annual impairment test.
Actual results may differ from these estimates. There have been no material changes in the Company s critical accounting policies and estimates from those discussed in Item 7 of the Company s Annual Report on Form 10-K for the year ended June 30, 2008.

## Recent Accounting Pronouncements

Effective July 1, 2008, the Company adopted Statement of Financial Accounting Standards ( SFAS ) No. 157, Fair Value Measurements ( SFAS 157 ). SFAS 157 defines fair value, establishes a framework for measuring fair value in accordance with generally accepted accounting principles in the United States (GAAP ), and expands disclosures about fair value measurements. SFAS 157 applies whenever other standards require, or permit, assets or liabilities to be measured at fair value. The adoption of SFAS 157 did not have an impact on our consolidated results of operations, financial position and cash flows.
Effective July 1, 2008, the Company adopted SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities-Including an amendment of FASB Statement No. 115 ( SFAS 159 ). SFAS 159 permits entities to elect to measure many financial instruments and certain other items at fair value. Unrealized gains and losses on items for which the fair value option has been elected will be recognized in earnings at each subsequent reporting date. The adoption of SFAS 159 did not have an impact on our consolidated results of operations, financial position and cash flows.

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In December 2007, the Financial Accounting Standards Board ( FASB ) issued SFAS No. 141(R), Business Combination ( SFAS 141R ). This Statement significantly changes the financial accounting and reporting of business combination transactions in the Company s consolidated financial statements. SFAS 141R is effective for fiscal years beginning after December 15, 2008 and prohibits early adoption. The Company is currently evaluating the impact of adopting SFAS 141R on our consolidated results of operations, financial position and cash flows.
In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB No. 51 ( SFAS 160 ). SFAS 160 significantly changes the accounting for and reporting of noncontrolling (minority) interests in the Company s consolidated financial statements. SFAS 160 is effective for fiscal years beginning after December 15, 2008 and prohibits early adoption. The Company is currently evaluating the impact of adopting SFAS 160 on our consolidated results of operations, financial position and cash flows.
In April 2008, the FASB issued Staff Position No. FAS 142-3, Determination of the Useful Life of Intangible Assets ( FSP FAS 142-3 ). FSP FAS 142-3 amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under SFAS 142. FSP FAS 142-3 is intended to improve the consistency between the useful life of a recognized intangible asset under SFAS 142 and the period of expected cash flows used to measure the fair value of the asset under SFAS 141R, and other U.S. GAAP. FSP FAS 142-3 applies to all intangible assets and is effective for financial statements issued for fiscal years beginning after December 15, 2008 and interim periods within those fiscal years. The Company is currently evaluating the impact of adopting FSP FAS 142-3 on our consolidated results of operations, financial position and cash flows.

## Forward Looking Statements

This Report contains certain forward looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the Exchange Act ), which are intended to be covered by the safe harbors created thereby. Although the Company believes that the assumptions underlying the forward looking statements contained herein are reasonable, any of the assumptions could be inaccurate, and therefore, there can be no assurance that the forward looking statements contained in this Report will prove to be accurate. Factors that could cause actual results to differ from the results specifically discussed in the forward looking statements include, but are not limited to, the absence of anticipated contracts, higher than historical costs incurred in performance of contracts or in conducting other activities, product mix in sales, results of joint ventures and investments in related entities, future economic, competitive and market conditions, and the outcome of legal proceedings as well as management business decisions.

## Liquidity and Capital Resources

Working capital at December 31, 2008 and June 30, 2008 was $\$ 9,828,156$ and $\$ 8,841,000$, respectively. For the six months ended December 31, 2008, cash used in operations totaled $\$ 998,272$. Cash used in operations was primarily due to a reduction in customer deposits and VAT payable at Labcaire. For the six months ended December 31, 2008, cash provided by investing activities totaled $\$ 1,331,327$. The major source of cash from investing activities was the receipt of $\$ 1,516,866$ from USHIFU pursuant to the Focus transaction between the Company and USHIFU. This payment consisted of $\$ 837,500$ for the 2,500 shares of Series M Preferred Stock of Focus owned by the Company and fifty percent $(50 \%)$ of the outstanding principal and accrued interest of loans previously made by the Company to Focus. The cash received from the Focus transaction was partially offset by the purchase of property, plant and equipment during the regular course of business. For the six months ended December 31, 2008, cash used in financing activities was $\$ 770,800$, primarily consisting of principal payments on capital lease obligations and short-term borrowings of $\$ 14,982,196$, partially offset by proceeds from short-term borrowings of $\$ 14,211,396$.

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We regularly review our cash funding requirements and attempt to meet those requirements through a combination of cash on hand, cash provided by operations, available borrowings under bank lines of credit and possible future public or private debt and/or equity offerings. At times, we evaluate possible acquisitions of, or investments in, businesses that are complementary to ours, which may require the use of cash. We believe that our cash, other liquid assets, credit arrangements, and access to equity capital markets, taken together, provide adequate resources to fund ongoing operating expenditures. In the event that they do not, we may require additional funds in the future to support our working capital requirements or for other purposes and may seek to raise such additional funds through the sale of public or private equity and/or debt financings, divestiture of current business lines as well as from other sources. No assurance can be given that additional financing will be available in the future or that if available, such financing will be obtainable on terms favorable when required.

## Revolving Credit Facilities

On December 29, 2006, the Company and its subsidiaries, Sonora and Hearing Innovations, Inc. (collectively referred to as the Borrowers ) and Wells Fargo Bank entered into a (i) Credit and Security Agreement and a (ii) Credit and Security Agreement Export-Import Subfacility (collectively referred to as the Credit Agreements ). The aggregate credit limit under the Credit Agreements is $\$ 8,000,000$ consisting of a revolving facility in the amount of up to $\$ 8,000,000$. Up to $\$ 1,000,000$ of the revolving facility is available under the Export-Import Agreement as a subfacility for Export-Import working capital financing. All credit facilities under the Credit Agreements mature on December 29, 2009. Payment of amounts outstanding under the Credit Agreements may be accelerated upon the occurrence of an Event of Default (as defined in the Credit Agreements). All loans and advances under the Credit Agreements are secured by a first priority security interest in all of the Borrowers accounts receivable, letter-of-credit rights, and all other business assets. The Borrowers have the right to terminate or reduce the credit facility prior to December 29,2008 by paying a fee based on the aggregate credit limit (or reduction, as the case may be) as follows: (i) during year one of the Credit Agreements, $3 \%$; (ii) during year two of the Credit Agreements, 2\%; and (iii) during year three of the Credit Agreements, $1 \%$.
The Credit Agreements contain financial covenants requiring that the Borrowers on a consolidated basis (a) not have a net loss of more than $\$ 185,000$ for the fiscal quarter ending December 31, 2008, (b) have net income of not less than (i) $\$ 100,000$ for the fiscal quarter ending March 31, 2009 and (ii) $\$ 130,000$ for the fiscal quarter ended June 30, 2009, and (c) not incur or contract to incur Capital Expenditures (as defined in the Credit Agreements) of more than $\$ 1,000,000$ in the aggregate in any fiscal year or more than $\$ 1,000,000$ in any one transaction. At December 31, 2008, the Borrowers were in compliance with these financial covenants.
The available amount under the Credit Agreements is the lesser of $\$ 8,000,000$ or the amount calculated under the Borrowing Base (as defined in the Credit Agreements). The Borrowers must maintain a minimum outstanding amount of $\$ 1,250,000$ under the Credit Agreements at all times and pay a fee equal to the interest rate set forth on any such shortfall. Interest on amounts borrowed under the Credit Agreements is payable at Wells Fargo s prime rate of interest plus $1 \%$ per annum floating, payable monthly in arrears. The default rate of interest is $3 \%$ higher than the rate otherwise payable. A fee of $1 / 2 \%$ per annum on the Unused Amount (as defined in the Credit Agreements) is payable monthly in arrears. At December 31, 2008, the balance outstanding under the Credit Agreement is $\$ 2,150,777$. An additional $\$ 1,609,227$ was available to be borrowed at December 31, 2008.
On September 29, 2008, Labcaire entered into a debt purchase agreement with RBS (the RBS Agreement ). The RBS Agreement replaced the debt purchase agreement with Lloyds TSB Commercial Finance which expired September 28, 2008. The amount of this facility bears interest at the RBS base rate plus $2.0 \%$. The RBS Agreement expires December 31, 2010. The available amount under the RBS Agreement is the lesser of $\$ 3,000,000$ or the amount calculated under the borrowing base provided for by the RBS Agreement. The agreement covers all United Kingdom and European sales. At December 31, 2008, the balance outstanding under this credit facility was $\$ 1,422,591$ and Labcaire was not in violation of the financial covenants contained in the RBS Agreement.

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## Off-Balance Sheet Arrangements

The Company has no off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on the Company s financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that is material to the Company.

## Other

In the opinion of management, inflation has not had a material effect on the operations of the Company.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk.

## Market Risk:

The principal market risks (i.e., the risk of loss arising from adverse changes in market rates and prices) to which the Company is exposed are interest rates on short-term investments and foreign exchange rates, which generate translation gains and losses due to the English Pound to U.S. Dollar conversion of Labcaire, Misonix, Ltd. and UKHIFU.

## Foreign Exchange Rates:

Approximately $37.1 \%$ of the Company s revenues in the six month period ended December 31, 2008 were received in English Pounds currency. To the extent that the Company s revenues are generated in English Pounds, its operating results are translated for reporting purposes into U.S. Dollars using rates of 1.74 and 2.03 for the six months ended December 31, 2008 and 2007, respectively, and 1.74 and 2.04 for the three months ended December 31, 2008 and 2007, respectively. A strengthening of the English Pound, in relation to the U.S. Dollar, will have the effect of increasing its reported revenues and profits, while a weakening will have the opposite effect. Since the Company s operations in England generally sets prices and bids for contracts in English Pounds, a strengthening of the English Pound, while increasing the value of its UK assets, might place the Company at a pricing disadvantage in bidding for work from manufacturers based overseas. The Company collects its receivables predominately in the currency of the country the subsidiary resides in. Misonix, Ltd. invoices certain customers in Euros and as a result there is an exchange rate exposure between the English Pound and the Euro. The Company has not engaged in foreign currency hedging transactions, which include forward exchange agreements.
Interest Rate Risk:
The Company earns interest on cash balances and pays interest on debt incurred. In light of the Company s existing cash, results of operations, the term of its debt obligations and projected borrowing requirements, the Company does not believe that a $10 \%$ change in interest rates would have a significant impact on its consolidated financial position.

## Item 4. Controls and Procedures.

Our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) are designed to ensure that information required to be disclosed in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission. The Company carried out an evaluation, under the supervision and with the participation of the Company s management, including the Company s Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company s disclosure controls and procedures as of December 31, 2008 and, based on their evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company s disclosure controls and procedures are effective.
There has been no change in the Company s internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act) that occurred during the three months ended December 31, 2008 that has materially affected, or is reasonable likely to materially affect, the Company s internal control over financial reporting.

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## Part II OTHER INFORMATION

Item 1A. Risk Factors
Risks and uncertainties that, if they were to occur, could materially adversely affect our business or that could cause our actual results to differ materially from the results contemplated by the forward-looking statements contained in this Report and other public statements were set forth in the Item 1A. Risk Factors section of our Annual Report on Form 10-K for the year ended June 30, 2008. There have been no material changes from the risk factors disclosed in that Form 10-K.
Item 4. Submissions of Matters to a Vote of Security Holders
At the Company s Annual Meeting of Shareholders, held on December 11, 2008 (the Annual Meeting ), Messrs. Howard Alliger, John W. Gildea, Michael A. McManus, Jr., Dr. Charles Miner III, T. Guy Minetti and Thomas F. O Neill were elected as Directors for a one-year term. The votes were as follows: Mr. Alliger votes for $6,169,381$; votes withheld 165,529 . Mr. Gildea votes for $6,120,125$; votes withheld 214,785 . Mr. McManus votes for $5,457,390$; votes withheld 877,520 . Dr. Miner votes for $6,120,075$; votes withheld 214,835. Mr. Minetti votes for $6,118,812$; votes withheld 216,098 . Mr. O Neill votes for 6,120,125; votes withheld 214,785.
At the Annual Meeting, an amendment of the Company s Certificate of Incorporation increasing the total number of authorized shares of common stock, par value $\$ .01$ per share, from ten (10) million shares to twenty (20) million shares (the Amendment ) was approved. Shareholders cast (i) 5,105,685 shares in favor of the Amendment and (ii) $1,191,768$ shares against the Amendment. Shareholders holding 37,457 shares abstained from voting on the Amendment.
Item 6. Exhibits
Exhibits Rule 13a-14(a)/15d-14(a) Certification
31.1-

Exhibits Rule 13a-14(a)/15d-14(a) Certification
31.2-

Exhibits Section 1350 Certification of Chief Executive Officer
32.1-

Exhibits Section 1350 Certification of Chief Financial Officer
32.2-

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.
Date: February 13, 2009

MISONIX, INC.<br>(Registrant)<br>By: /s/ Michael A. McManus, Jr.<br>Michael A. McManus, Jr.<br>President and Chief Executive Officer<br>By: /s/ Richard Zaremba<br>Richard Zaremba<br>Senior Vice President, Chief Financial<br>Officer, Treasurer and Secretary

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## EXHIBIT INDEX

Exhibits Rule 13a-14(a)/15d-14(a) Certification
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