

SPEDEMISSIONS INC
Form 10-Q
August 14, 2017

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Form 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2017

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____.

Commission file number: 000-49688

Speedemissions, Inc.
(Exact name of registrant as specified in its charter)

| | |
|--|--------------------------------------|
| Florida | 33-0961488 |
| (State or other jurisdiction of incorporation or organization) | (I.R.S. Employer Identification No.) |

| | |
|--|------------|
| 1015 Tyrone Road | |
| Suite 710 | 30290 |
| Tyrone, GA | |
| (Address of principal executive offices) | (Zip Code) |

Issuer's telephone number (770) 306-7667

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or, an emerging growth company. See the definitions of "large accelerated filer," "accelerated

Edgar Filing: SPEEDEMISSIONS INC - Form 10-Q

filer”, “smaller reporting company”, and “emerging growth company”, in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer

Non-accelerated filer Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of August 4, 2017 there were 118,364,225 shares of common stock, par value \$0.001, issued and outstanding.

1

Speedemissions, Inc.

TABLE OF CONTENTS

| | |
|--|---|
| Cautionary Statement Relevant to Forward-Looking Information | 3 |
|--|---|

PART I FINANCIAL INFORMATION

| | |
|---|----|
| ITEM 1. Financial Statements | 4 |
| ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations | 15 |
| ITEM 3. Quantitative and Qualitative Disclosures About Market Risk | 18 |
| ITEM 4. Controls and Procedures | 18 |

PART II OTHER INFORMATION

| | |
|---|----|
| ITEM 1. Legal Proceedings | 19 |
| ITEM 1A. Risk Factors | 19 |
| ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds | 19 |
| ITEM 3. Defaults Upon Senior Securities | 19 |
| ITEM 4. Mine Safety Disclosures | 19 |
| ITEM 5. Other Information | 19 |
| ITEM 6. Exhibits | 20 |

CAUTIONARY STATEMENT RELEVANT TO FORWARD-LOOKING INFORMATION

This Quarterly Report on Form 10-Q of Speedemissions, Inc. (references in this Report to “Speedemissions,” “Company,” “we,” “us” and “our” mean Speedemissions, Inc. and our consolidated subsidiaries) contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements are statements that look to future events and consist of, among other things, statements about our anticipated future income including the amount and mix of revenue among type of product, category of customer, geographic region and distribution method and our anticipated future expenses and tax rates. Forward-looking statements include our business strategies and objectives and include statements about the expected benefits of our strategic alliances and acquisitions, our plans for the integration of acquired businesses, our continued investment in complementary businesses, products and technologies, our expectations regarding product acceptance, product and pricing competition, cash requirements and the amounts and uses of cash and working capital that we expect to generate. The words “may,” “would,” “should,” “will,” “assume,” “believe,” “plan,” “expect,” “anticipate,” “could,” “predict,” “goals,” “continue,” “project,” and similar expressions or the negative of these terms or other comparable terminology are meant to identify such forward-looking statements.

Forward-looking statements are not guarantees of future performance and are subject to certain risks, uncertainties, and other factors, including those described under Item 1A-Risk Factors of our Annual Report on Form 10-K for the year ended December 31, 2016, some of which are beyond the Company’s control and are difficult to predict. We urge investors to consider all of these factors carefully in evaluating the forward-looking statements contained in this Quarterly Report on Form 10-Q. The Company’s future results and shareholder values may differ materially from those expressed or forecast in these forward-looking statements. The reader should not place undue reliance on these forward-looking statements, which speak only as of the date of this Report. Unless legally required, Speedemissions undertakes no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise, or to update the reasons why actual results could differ from those expressed in, or implied or projected by, the forward-looking statements.

PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

Speedemissions, Inc. and Subsidiaries
Consolidated Balance Sheets

| | June 30, 2017 (unaudited) | December 31, 2016 |
|---|---------------------------------|----------------------|
| Assets | | |
| Current assets: | | |
| Cash | \$5,761 | \$53,011 |
| Auto parts, certificate and merchandise inventory | 58,690 | 9,118 |
| Other current assets | 45,358 | 49,932 |
| Total current assets | 109,809 | 112,061 |
| Property and equipment, net | 241,008 | 48,743 |
| Goodwill | 210,884 | 390,985 |
| Other assets | 31,808 | 35,658 |
| Total assets | \$593,509 | \$587,447 |
| Liabilities and Shareholders' Deficit | | |
| Current liabilities: | | |
| Line of credit | \$27,297 | \$26,367 |
| Notes payable | 258,012 | 449,437 |
| Accounts payable | 486,956 | 678,317 |
| Accrued liabilities | 532,335 | 551,377 |
| Current portion - capitalized lease obligations | 3,526 | 3,277 |
| Current portion – deferred rent | 2,821 | 2,821 |
| Total current liabilities | 1,310,947 | 1,711,596 |
| Notes payable, net of current portion | 252,961 | - |
| Capitalized lease obligations, net of current portion | 5,584 | 7,412 |
| Deferred rent | 31,892 | 36,499 |
| Total liabilities | 1,601,384 | 1,755,507 |
| Commitments and contingencies | | |
| Series A convertible, redeemable preferred stock, \$.001 par value, 5,000,000 shares authorized, 5,133 shares issued and outstanding; liquidation preference: \$5,133,000... | 4,579,346 | 4,579,346 |
| Shareholders' deficit: | | |
| Common stock, \$.001 par value, 250,000,000 shares authorized, 120,438,914 issued with 118,364,225 shares outstanding at June 30, 2017 and December 31, 2016... | 120,369 | 120,369 |
| Additional paid-in capital | 16,259,851 | 16,259,851 |
| Treasury stock at cost (2,074,689 shares) | (100,000) | (100,000) |
| Accumulated deficit | (21,867,441) | (22,027,626) |
| Total shareholders' deficit | (5,587,221) | (5,747,406) |
| Total liabilities and shareholders' deficit | \$593,509 | \$587,447 |

See accompanying notes to consolidated financial statements.

Speedemissions, Inc. and Subsidiaries
Consolidated Statements of Operations
(unaudited)

| | Three Months Ended | | Six Months Ended | |
|---|--------------------|-------------|------------------|-------------|
| | June 30, | | June 30, | |
| | 2017 | 2016 | 2017 | 2016 |
| Revenue | \$779,263 | \$841,797 | \$1,676,674 | \$1,727,348 |
| Costs of revenue: | | | | |
| Cost of revenue | 148,026 | 149,958 | 314,570 | 309,533 |
| Station operating expenses | 505,921 | 514,292 | 1,051,498 | 1,036,322 |
| General and administrative expenses | 175,574 | 159,488 | 351,225 | 330,633 |
| (Gain) loss from disposal of non-strategic assets | (959) | 3,482 | (75,058) | (862) |
| Operating (loss) income | (49,299) | 14,577 | 34,439 | 51,722 |
| Other income (expense) | | | | |
| Other income | - | - | 199,910 | - |
| Interest income | - | 252 | - | 1,007 |
| Interest expense | (35,324) | (44,111) | (74,164) | (107,018) |
| Other income (expense), net | (35,324) | (43,859) | 125,746 | (106,011) |
| Net (loss) income | \$(84,623) | \$(29,282) | \$160,185 | \$(54,289) |
| Basic and diluted net (loss) income per share | \$(0.00) | \$(0.00) | \$0.00 | \$(0.00) |
| Weighted average common shares outstanding, basic and diluted | 118,364,225 | 109,914,225 | 118,364,225 | 109,914,225 |

See accompanying notes to consolidated financial statements.

Speedemissions, Inc. and Subsidiaries
Consolidated Statements of Cash Flows
(unaudited)

| | Six Months Ended | |
|--|------------------|-------------|
| | June 30, | |
| | 2017 | 2016 |
| Cash flows from operating activities: | | |
| Net income (loss) | \$ 160,185 | \$(54,289) |
| Adjustments to reconcile net income (loss) to cash (used in) operating activities: | | |
| Depreciation and amortization | 21,862 | 29,544 |
| Gain from derecognition of accounts payable | (199,910) | - |
| Gain from disposal of non-strategic assets | (75,058) | (862) |
| Changes in operating assets and liabilities: | | |
| Inventory | (49,572) | 1,411 |
| Other current assets | 4,575 | (348) |
| Other assets | 3,850 | (1,007) |
| Accounts payable and accrued liabilities | (10,493) | (58,652) |
| Other liabilities | (4,608) | 737 |
| Net cash (used in) operating activities | (149,169) | (83,466) |
| Cash flows from investing activities: | | |
| Purchases of property and equipment | (214,968) | - |
| Proceeds from notes receivable | - | 51,208 |
| Proceeds from asset sales | 256,000 | 6,862 |
| Net cash provided by investing activities | 41,032 | 58,070 |
| Cash flows from financing activities: | | |
| Proceeds from line of credit | 40,132 | 2,594 |
| Payments on line of credit | (39,203) | (18,077) |
| Proceeds from notes payable | 265,000 | 329,608 |
| Payments on notes payable | (203,464) | (172,529) |
| Payments on capitalized leases | (1,578) | (25,860) |
| Net cash provided by financing activities | 60,887 | 115,736 |
| Net (decrease) increase in cash | (47,250) | 90,340 |
| Cash at beginning of period | 53,011 | - |
| Cash at end of period | \$5,761 | \$90,340 |
| Supplemental Information: | | |
| Cash paid during the period for interest | \$74,164 | \$107,018 |

See accompanying notes to consolidated financial statements.

Speedemissions, Inc.
Notes to Consolidated Financial Statements

June 30, 2017
(Unaudited)

Note 1. Going Concern

The accompanying consolidated financial statements of Speedemissions, Inc. (referred to herein as “Speedemissions” and the “Company”) have been prepared on a going concern basis which contemplates the realization of assets and liquidation of liabilities in the normal course of business. These consolidated financial statements do not include any adjustments relating to the recoverability and classification of assets or the amounts and classification of liabilities that may be necessary in the event the Company cannot continue as a going concern.

Speedemissions has experienced recurring net losses which have caused an accumulated deficit of \$21,867,441 at June 30, 2017. We had a working capital deficit of \$1,201,138 at June 30, 2017 compared to a working capital deficit of \$1,599,535 at December 31, 2016.

Our revenues for the six months ended June 30, 2017 and for the fiscal years ended December 31, 2016 and 2015 have been insufficient to attain repeatable profitable operations and to provide adequate levels of cash flow from operations. While the Company reported net income of \$160,185 for the six months ended June 30, 2017, our profit included two non-recurring items. These non-recurring items were a gain of \$199,910 from derecognition of accounts payable and a gain of \$75,058 from disposal of non-strategic assets. Without these two non-recurring gains, we would have reported a net loss of \$114,783 for the six months ended June 30, 2017. Our near term liquidity and ability to continue as a going concern is dependent on our ability to generate sufficient revenues from our station operations to provide sufficient cash flow from operations to pay our current level of operating expenses, provide for inventory purchases and to reduce past due amounts owed to vendors and service providers. No assurances can be given that the Company will be able to achieve sufficient levels of revenues in the near term to provide adequate levels of cash flow from operations. Should an increase in revenues not materialize, we will seek to further reduce operating costs to bring them in line with reduced revenue levels. If the Company is unable to achieve near term profitability and generate sufficient cash flow from operations, and if the Company is unable to sufficiently reduce operating costs, we would need to raise additional capital or obtain additional borrowings beyond our existing credit facilities. We currently have very limited access to capital, including the public and private placement of equity securities and additional debt financing. No assurances can be given that additional capital or borrowings would be available or, if available, that we would be able to complete a capital raise or financing on satisfactory terms, to allow us to continue as a going concern. As a result of the Company’s history of losses and financial condition, there is substantial doubt about the ability of the Company to continue as a going concern. If the Company is unable to continue as a going concern, our shareholders will likely lose all of their investment in the Company.

We have been unable to make all required payments to the federal government for payroll taxes withheld from employee paychecks and the associated matching employer payroll taxes from April 1, 2015 through December 31, 2015 and for November and December of 2016. As of August 4, 2017, we owed approximately \$309,000, including penalties and interest assessed through December 31, 2016, for the previously described payroll tax obligations to the federal government. We proposed a payment plan to the federal government and made payments totaling approximately \$87,000 from September 30, 2015 through June 30, 2017, but we have not reached an agreed payment schedule for the remainder of our federal payroll tax obligations as of the date of this report. We made all federal tax deposits for 2017 payroll periods through June 30, 2017, however have been unable to make federal tax deposits for two payrolls paid in July 2017 and consequently owe federal employment taxes of approximately \$25,100 as of August 4, 2017.

On April 16, 2015, the Company entered into a revolving loan agreement with Celtic Bank (“CB”), pursuant to which the Company initially borrowed \$17,000 from CB. Under the terms of the revolving loan agreement, the Company agreed to repay the initial loan, plus interest, for a total amount of \$18,955 by October 15, 2015. The Company made the required six monthly payments by the October 15, 2015 due date. At their sole discretion, CB can increase the maximum availability under the revolving loan agreement above the \$17,000 amount established upon the execution of the revolving loan agreement and, effective April 18, 2016, CB increased our borrowing limit to \$33,200. At August 4, 2017, the outstanding balance on our revolving loan facility with CB was approximately \$22,000 and our cash balances were approximately \$1,000.

Our revenues during the years ended December 2016 and 2015, as well as the six months ended June 30, 2017, have been insufficient to attain sustainable profitable operations and to provide adequate levels of cash flow from operations. While the Company reported net income of \$160,185 for the six months ended June 30, 2017, our profit included two non-recurring items. These non-recurring items were a gain of \$199,910 from derecognition of accounts payable and a gain of \$75,058 from disposal of non-strategic assets. Without these two non-recurring gains, we would have reported a net loss of \$114,783 for the six months ended June 30, 2017. During the years ended December 31, 2016 and 2015 and the six months ended June 30, 2017, due to insufficient cash flow from operations and borrowing limitations under our line of credit facility, we have been extending payments owed to landlords and vendors beyond normal payment terms and deadlines. Until such vendors are paid within normal payment terms, no assurances can be given that required services and materials needed to support operations will continue to be provided. In addition, no assurances can be given that vendors will not pursue legal means to collect past due balances owed. Any interruption of services or materials would likely have an adverse impact on our operations and could impact our ability to continue as a going concern.

Note 2: Nature of Operations

Description of Business

The Company classifies its business into two separate operating segments. The primary segment consists of the Company's 21 vehicle emissions testing stations operating under the trade names of Speedemissions and Auto Emissions Express (in Atlanta, Georgia and St. Louis, Missouri), plus three mobile testing units in the Atlanta, Georgia area which service automotive dealerships and local government agencies. During the quarter ended June 30, 2017, the Company started an auto recycling business operation with one location in Montgomery, Alabama. The auto recycling segment operates under the trade name Auto Recycling of Montgomery and purchases used vehicles to disassemble into component parts and sell on the wholesale and retail markets.

Our vehicle emissions testing stations use computerized emissions testing that test vehicles for compliance with vehicle emissions standards. We purchase or lease these computerized testing systems from state approved equipment vendors. Our revenues are mainly generated from the testing or inspection fees charged to the registered owner of the vehicle. As a service to our customers, we also sell automotive parts and supplies such as windshield wipers, taillight bulbs and gas caps at our St. Louis, Missouri location. However, we do not provide automotive repair services.

Our auto recycling location purchases used and damaged automotive vehicles, which it disassembles into their component parts. Our revenues are primarily generated from the subsequent sale of these disassembled parts to both wholesale and retail customers via local and internet-based sales operations.

On June 22, 2010, the Company announced the launch of its first iPhone application, Carbonga. Carbonga diagnosed an automobile's computer system using the on board diagnostic port available on vehicles produced since 1996. Carbonga could check over 2,000 vehicle fault codes. We launched version two of Carbonga on February 16, 2011. Version two improved the speed and performance of the application and added additional features, including the ability to receive vehicle safety recalls and Technical Service Bulletins ("TSB"), for an annual subscription fee. On November 20, 2013, Carbonga received several upgrades and was re-introduced as Carbonga-SRI in the Apple® app store for a one-time fee of \$4.99. Product enhancements now have safety and TSB information up to the current model year and for the past 20 years as well. In addition, there is an upgraded "push notification" feature and an easier to use "add/delete" section. With the introduction of Carbonga-SRI, the Carbonga app was subsequently discontinued and turned-off in the app store.

During the quarter ended September 30, 2012, we formed a new company, SpeedEmissions Car Care, LLC, through which we franchised our vehicle emissions and safety inspections station model. Franchises are available to qualified station operators who have an interest in either a single- or multi-location opportunity in select cities where vehicle emissions testing/safety inspections and other automotive services are required. We signed an agreement with an Atlanta based franchise consulting company to assist with our plan to franchise our business model into a number of new U.S. markets. After securing approval for all the necessary disclosure documents, we began marketing franchises in the fourth quarter of 2012. However, as of June 30, 2017, we have sold no franchises.

On December 5, 2014, we sold the assets comprising five of our six Salt Lake City, Utah stations for \$1,350,000 in cash.

On March 10, 2017, we closed our Salt Lake City, Utah, station under a lease termination agreement with the landlord. As compensation for the early termination of the station's lease, the Company received a cash payment of \$250,000 on March 20, 2017. As a result, we now operate 21 emission testing centers in Atlanta, Georgia and St. Louis, Missouri metropolitan areas, plus three mobile testing units in the Atlanta, Georgia area.

On March 20, 2017, the Company entered into and closed an Asset Purchase Agreement (the “Purchase Agreement”) with Auto Recycling of Montgomery, Inc., an Alabama corporation (“ARM”), pursuant to which the Company agreed to purchase certain assets of ARM, including land, buildings, equipment and inventory previously used by ARM in an auto recycling operation which ceased operations in June of 2014. The purchase price was \$175,000 for the land and buildings and \$90,000 for the equipment and inventory. The Company incurred \$28,300 in expenses for professional services rendered in the identification of the purchased assets and closing of the Purchase Agreement. The Company entered into two separate note agreements with ARM to fund the purchase of the assets. Terms of each note included an interest rate of ten percent, an amortization term of ten years and a seven year balloon payment. Monthly payments for the \$175,000 land and buildings note and for the \$90,000 equipment and inventory note commenced on July 20, 2017 in the amounts of \$2,313 and \$1,189, respectively. Using the acquired assets, the Company created an auto recycling business operation, hiring one employee, organizing business assets and commencing limited sales operations during the quarter ended June 30, 2017.

Basis of Presentation

The accompanying unaudited consolidated financial statements of the Company are presented in accordance with accounting principles generally accepted in the United States of America (“GAAP”) as codified in the Financial Accounting Standards Board (“FASB”) Accounting Standards Codification. In the opinion of management, the accompanying unaudited consolidated financial statements reflect all adjustments consisting of normal recurring adjustments necessary for a fair presentation of its financial position and results of operations. Interim results of operations are not necessarily indicative of the results that may be achieved for the full year. The financial statements and related notes do not include all information and footnotes required by GAAP for annual reports. This quarterly report should be read in conjunction with the consolidated financial statements included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2016.

The Company has evaluated subsequent events through the date of the filing its Form 10-Q with the Securities and Exchange Commission. The Company is not aware of any significant events that occurred subsequent to the balance sheet date but prior to the filing of this report that would have a material impact on the Company’s Consolidated Financial Statements.

The accompanying consolidated financial statements include the accounts of Speedemissions and its non-operating subsidiaries, which are 100% owned by the Company. All significant intercompany accounts and transactions have been eliminated in consolidation.

The Company classifies its business into two separate operating segments. The primary segment consists of the Company’s 21 vehicle emissions testing stations operating under the trade names of Speedemissions and Auto Emissions Express (in Atlanta, Georgia and St. Louis, Missouri), plus three mobile testing units in the Atlanta, Georgia area which service automotive dealerships and local government agencies. In addition, during the quarter ended June 30, 2017, the Company started an auto recycling business operation with one location in Montgomery, Alabama, as previously discussed. The auto recycling segment operates under the trade name Auto Recycling of Montgomery and purchases used vehicles which it disassembles into component parts and sells on the wholesale and retail markets.

Note 3: Significant Accounting Policies and Estimates

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Significant estimates included in these financial statements relate to useful lives of property and equipment, the valuation allowance provided against deferred tax assets and the valuation of long-lived assets and goodwill. Actual results could differ from those estimates. For a description of Speedemissions’ critical accounting policies see the Company’s Annual Report on Form 10-K for the year ended December 31, 2016.

Fair Value of Financial Instruments

The carrying amounts of cash, other current assets, accounts payable and accrued liabilities approximate their fair value because of the short-term nature of these accounts. Fair value of the equipment financing agreements and capital lease obligations approximate carrying value based upon current borrowing rates. The fair value of the Company’s note receivable and note payable also approximates the carrying value because outstanding balances can be repaid at any time.

Note 4: Inventory

Inventory at June 30, 2017 consisted of automobile parts, certificate and merchandise inventory and was \$50,835, \$7,090 and \$765, respectively. Inventory at December 31, 2016 consisted of certificate and merchandise inventory and was \$7,766 and \$1,352, respectively.

Note 5: Notes Receivable

On September 14, 2010, the Company settled a lawsuit originally filed in 2006 against a former manager. The Company alleged the manager, while employed by the Company, breached his fiduciary duty by purchasing property in Texas where one of the Company's testing facilities he managed was located. Under the provisions of the settlement agreement, the Company was to receive a sum of \$125,000 payable in monthly installments of \$1,000 per month for 72 months. The balance of \$53,000 was due and payable to the Company on June 1, 2016. The Company recognized a gain from the legal settlement in the amount of \$106,881 during 2010. On May 6, 2016, in consideration of a payment of \$47,000, the Company agreed to cancel the note as paid in full, recording a loss of \$6,000.

During 2015, we sold equipment for \$2,000 in cash plus a note receivable of \$2,496. The principal amount of the note was payable in equal monthly payments over a 12-month period with no interest. The note was paid in full in January 2016.

There was no outstanding balance of notes receivable as of June 30, 2017 and December 31, 2016.

Note 6: Property and Equipment

Property and equipment at June 30, 2017 and December 31, 2016 consisted of the following:

| | June 30, 2017 | December 31, 2016 |
|---|---------------|-------------------|
| Land | \$ 98,000 | \$ - |
| Buildings | 107,754 | 30,754 |
| Equipment | 824,201 | 817,038 |
| Furniture, fixtures and office equipment | 56,326 | 56,326 |
| Vehicles | 19,356 | 19,356 |
| Leasehold improvements | 158,758 | 158,757 |
| | 1,264,395 | 1,082,231 |
| Less: accumulated depreciation and amortization | 1,023,387 | 1,033,488 |
| | \$ 241,008 | \$ 48,743 |

Note 7: Accrued Liabilities

Accrued liabilities at June 30, 2017 and December 31, 2016 consisted of the following:

| | June 30, 2017 | December 31, 2016 |
|------------------------|---------------|-------------------|
| Professional fees | \$ 49,529 | \$ 62,500 |
| Accrued payroll | 387,048 | 427,660 |
| Accrued property taxes | 5,770 | 1,267 |
| Other | 89,988 | 59,950 |
| | \$ 532,335 | \$ 551,377 |

Note 8: Notes Payable

Bridge Note Agreement

On November 11, 2010, the Company entered into a \$55,000 bridge note agreement (the "Note") with an affiliate, GCA Strategic Investment Fund, Limited ("GCA"). The funds received from the Note were used for general working capital purposes. The Note bore 0% interest and was due in full on November 11, 2012. The Note is subject to mandatory prepayment upon a change of control, as defined in the Note. In consideration for the receipt of the Note, the Company issued GCA 4,000,000 warrants to purchase the Company's common stock at \$0.50 per share. On April 15, 2011, the Board of Directors of the Company and GCA agreed to amend GCA's 4,000,000 warrants whereby the exercise price of the warrants would be reduced to \$0.016 from \$0.50. The closing price of the Company's common stock was \$0.013 on April 14, 2011. The warrants were exercised on April 18, 2011 at the reduced exercise price of \$0.016 per share. The Note has been extended annually since the first renewal date. The most recent renewal of the Note was on November 6, 2016, establishing a new maturity date of November 6, 2017. The Note had a balance due of \$60,000 on June 30, 2017 and December 31, 2016.

Secured Note Agreements

On March 20, 2017, the Company entered into and closed the Purchase Agreement with ARM, pursuant to which the Company agreed to purchase certain assets of ARM, including land, buildings, equipment and inventory previously used by ARM in an auto recycling operation which ceased operations in June of 2014. The purchase price was \$175,000 for the land and buildings and \$90,000 for the equipment and inventory. The Company incurred \$28,300 in expenses for professional services rendered in the identification of the purchased assets and closing of the Purchase Agreement. The Company entered into two separate note agreements with ARM to fund the purchase of the assets. Terms of each note included an interest rate of ten percent, an amortization term of ten years and a seven year balloon payment. Monthly payments for the \$175,000 land and buildings note and for the \$90,000 equipment and inventory note commenced on July 20, 2017 in the amounts of \$2,313 and \$1,189, respectively. Using the acquired assets, the Company created an auto recycling business operation, which commenced operations during the quarter ended June 30, 2017. The secured notes had a balance due of \$265,000 and \$0 as of June 30, 2017 and December 31, 2016, respectively.

Promissory Note Agreements

On November 5, 2014, the Company entered into a promissory note agreement with Dianna Parlontieri, wife of the Company's President, Chief Executive Officer and Chief Financial Officer, pursuant to which Mrs. Parlontieri loaned the Company \$20,000 for working capital purposes. Under the terms of the promissory note, the Company agreed to repay the loan, plus interest, for a total amount of \$20,400 by December 15, 2014. Because the Company did not repay the loan in full by December 15, 2014, the Company is required to repay \$1,700 on the 15th of each month, starting December 15, 2014, until the loan is re-paid in full. If any of the monthly payments are not paid on the respective due date then the monthly payment amount is subject to a default interest rate of 10% per annum. The Company is currently in default of the terms of this promissory note as it did not make the required repayment on December 15, 2014 and has not made any of the required monthly payments as of the date of this report. The Note had principal due of \$20,000 on June 30, 2017 and December 31, 2016, respectively.

Daily Payment Note Agreements

On June 8, 2015, the Company entered into a revenue-based factoring agreement with Samson Partners, LLC ("SP"), pursuant to which the Company agreed to repay SP \$250,000 from a loan made by SP to the Company, plus a fixed fee which the Company will record as interest expense, for a total repayment amount of \$337,500 by April 14, 2016. Under the terms of the agreement, SP is authorized to make daily bank debits of \$1,600 on each available banking day during the term of the agreement which represents a fee rate of 34.8%. The Company repaid the remaining balance on January 8, 2016 and, as a result, there was no outstanding balance as of June 30, 2017 or December 31, 2016.

On October 12, 2015, the Company entered into another revenue-based factoring agreement with SP, pursuant to which the Company agreed to repay SP \$75,000 from a loan made by SP to the Company, plus a fixed fee which the Company will record as interest expense, for a total repayment amount of \$101,250 by August 22, 2016. The Company repaid the balance of the loan on May 31, 2016 and, as a result, there was no outstanding balance as of June 30, 2017 or December 31, 2016.

On January 5, 2016, the Company entered into another revenue-based factoring agreement with SP, pursuant to which the Company agreed to repay SP \$235,000 from a loan made by SP to the Company, plus a fixed fee which the Company will record as interest expense, for a total repayment amount of \$321,950 by January 10, 2017. A portion of the proceeds were used to pay off the June 8, 2015 SP revenue-based factoring agreement described above. The Company repaid the balance of the loan on September 23, 2016 and, as a result, there was no outstanding balance as of June 30, 2017 or December 31, 2016.

On May 26, 2016, the Company entered into another revenue-based factoring agreement with SP, pursuant to which the Company agreed to repay SP \$200,000 from a loan made by SP to the Company, plus a fixed fee which the Company will record as interest expense, for a total repayment amount of \$260,000 by May 31, 2017. A portion of the proceeds were used to pay off the October 12, 2015 SP revenue-based factoring agreement described above. Under the terms of the agreement, SP is authorized to make daily bank debits of \$1,035 on each available banking day during the term of the agreement which represents a fee rate of 30.0%. The Company repaid the balance of the loan on December 27, 2016 and, as a result, there was no outstanding balance as of June 30, 2017 or December 31, 2016.

On September 16, 2016, the Company entered into another revenue-based factoring agreement with SP, pursuant to which the Company agreed to repay SP \$200,000 from a loan made by SP to the Company, plus a fixed fee which the Company will record as interest expense, for a total repayment amount of \$270,000 by September 10, 2017. A portion of the proceeds were used to pay off the January 5, 2016 SP revenue-based factoring agreement described above. Under the terms of the agreement, SP is authorized to make daily bank debits of \$1,097 on each available banking day during the term of the agreement which represents a fee rate of 35.0%. The agreement had a balance due of \$44,795 and \$147,182 as of June 30, 2017 and December 31, 2016, respectively.

On December 19, 2016, the Company entered into another revenue-based factoring agreement with SP, pursuant to which the Company agreed to repay SP \$225,000 from a loan made by SP to the Company, plus a fixed fee which the Company will record as interest expense, for a total repayment amount of \$290,250 by December 12, 2017. A portion of the proceeds were used to pay off the May 26, 2016 SP revenue-based factoring agreement described above. Under the terms of the agreement, SP is authorized to make daily bank debits of \$1,180 on each available banking day during the term of the agreement which represents a fee rate of 29.0%. The agreement had a balance due of \$121,178 and \$222,255 as of June 30, 2017 and December 31, 2016, respectively.

Revolving Credit Facility

On April 16, 2015, the Company entered into a revolving loan agreement with CB, pursuant to which the Company initially borrowed \$17,000 from CB. Under the terms of the revolving loan agreement, the Company agreed to repay the initial loan, plus interest, for a total amount of \$18,955 by October 15, 2015. The Company made the required six monthly payments by the October 15, 2015 due date. At their sole discretion, CB can increase the maximum availability under the revolving loan agreement above the \$17,000 amount established upon the execution of the revolving loan agreement and, effective April 18, 2016, CB increased our borrowing limit to \$33,200. At August 4, 2017, the outstanding balance on our revolving loan facility with CB was approximately \$22,000 and our cash balances were approximately \$1,000. The revolving loan agreement had a balance due of \$27,297 and \$26,367 as of June 30, 2017 and December 31, 2016, respectively.

Note 9: Net Loss Per Share

Basic earnings per share (“EPS”) or net income (loss) per share represents net income (loss) divided by the weighted average number of common shares outstanding during a reported period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common stock, including stock options, warrants, and contingently issuable shares such as the Company’s Series A and Series B preferred stock (commonly and hereinafter referred to as “Common Stock Equivalents”), were exercised or converted into common stock.

The following table sets forth the computation for basic and diluted net income (loss) per share for the three and six month periods ended June 30, 2017 and 2016, respectively:

| | Three Months Ended | | Six Months Ended | |
|--|--------------------|-------------|------------------|-------------|
| | June 30, 2017 | 2016 | June 30, 2017 | 2016 |
| Net (loss) income (A) | \$(84,623) | \$(29,282) | \$160,185 | \$(54,289) |
| Weighted average common shares - basic (B) | 118,364,225 | 109,914,225 | 118,364,225 | 109,914,225 |
| Effect of dilutive securities | | | | |
| Diluted effect of stock options (1) | — | — | — | — |
| Diluted effect of stock warrants (1) | — | — | — | — |
| Diluted effect of unrestricted Preferred Series A Shares (2) | — | — | — | — |
| Weighted average common shares - diluted (C) | 118,364,225 | 109,914,225 | 118,364,225 | 109,914,225 |
| Net (loss) income per share - basic (A/B) | \$(0.00) | \$(0.00) | \$0.00 | \$(0.00) |
| Net (loss) income per share - diluted (A/C) | \$(0.00) | \$(0.00) | \$0.00 | \$(0.00) |

The Company reported net income for the six month period ended June 30, 2017. However, aggregate Common Stock Equivalents of 378,000 issuable under stock options and warrants that were potentially dilutive securities are anti-dilutive because the exercise prices for both the stock options and warrants exceeded the closing price of \$0.004 for the Company’s common stock as of June 30, 2017 and, therefore, have been excluded from the computation of weighted average common shares (diluted) for the six month period ended June 30, 2017. As a result of the Company’s net loss for the three month period ended June 30, 2017 and the three and six month periods ended June 30, 2016, aggregate Common Stock Equivalents of, respectively, 378,000 and 426,000 issuable under stock options and warrants that were potentially dilutive securities are anti-dilutive and have been excluded from the computation of weighted average common shares (diluted) for the three month period ended June 30, 2017 and the three month and six month periods ended June 30, 2016, respectively. These Common Stock Equivalents could be dilutive in future periods.

The Company reported net income for six month period ended June 30, 2017. However, aggregate Common Stock Equivalents of 4,277,498 issuable under Series A convertible, redeemable preferred stock that were potentially dilutive securities are anti-dilutive because the exercise prices for the Series A convertible, redeemable preferred stock (“Series A Preferred Stock”) exceeded the closing price of \$0.004 for the Company’s common stock as of June 30, 2017 and, therefore, have been excluded from the computation of weighted average common shares (diluted) for the six month period ended June 30, 2017. As a result of the Company’s net loss for the three month period ended June 30, 2017 and the three and six month periods ended June 30, 2016, aggregate Common Stock Equivalents of 4,277,498 issuable under Series A Preferred Stock that were potentially dilutive securities are anti-dilutive and have been excluded from the computation of weighted average common shares diluted for the three month period ended June 30, 2017 and the three and six month periods ended June 30, 2016. These Common Stock Equivalents could be dilutive in future periods.

Note 10: Preferred and Common Stock

Preferred Stock

There were 5,133 shares of Series A Preferred Stock issued and outstanding as of June 30, 2017 and December 31, 2016. For financial statement purposes, the Series A Preferred Stock has been presented outside of stockholders' deficit on the Company's consolidated balance sheets as a result of certain conditions that are outside the control of the Company that could trigger redemption of the securities.

12

Common Stock

The Company issued no common shares during the six month period ended June 30, 2017. The Company had 118,364,225 common shares outstanding as of June 30, 2017 and December 31, 2016.

Note 11: Share-Based Compensation

The Company has several share-based compensation plans under which employees and non-employee directors receive stock options. Additionally, the Company has issued shares of its common stock as compensation to employees and payments of services rendered by third parties. Share-based compensation cost is measured at the grant date, based on the calculated fair value of the award, and is recognized as an expense over the employee's requisite service period (generally the vesting period of the equity grant). Fair value of the award is calculated using the Black-Scholes model or based on the fair value of the shares issued for the services provided, whichever is more accurately determinable. Such value is recognized as an expense over the requisite service period, net of estimated forfeitures, using the straight-line attribution method. The estimate of awards that will ultimately vest requires significant judgment, and to the extent actual results or updated estimates differ from the Company's current estimates, such amounts are recorded as a cumulative adjustment in the period estimates are revised. The Company considers many factors when estimating expected forfeitures, including types of awards, employee class and historical employee attrition rates. Actual results, and future changes in estimates, may differ substantially from the Company's current estimates.

There was no share based compensation expense during the six months ended June 30, 2017 and 2016. Share-based compensation is included in general and administrative expenses in the consolidated statements of operations.

Stock Incentive Plans

The Company has granted options to employees and directors to purchase the Company's common stock under various stock incentive plans. Under the plans, employees and non-employee directors are eligible to receive awards of various forms of equity-based incentive compensation, including stock options, restricted stock, restricted stock units and performance awards, among others. The plans are administered by the Compensation Committee of the Board of Directors, which determines the terms of the awards granted. Stock options are generally granted with an exercise price equal to the market value of the Company's common stock on the date of grant, have a term of ten years or less, and generally vest over three years from the date of grant.

The following table sets forth options outstanding under the Company's stock option plans during the six month period ended June 30, 2017. The Company did not grant stock options in the six months ended June 30, 2017.

| | Number of Shares | Weighted Average Exercise Price | Weighted Average Grant-date Fair Value |
|--|---------------------|---------------------------------------|--|
| Options outstanding at December 31, 2016 | 6,000 | \$ 0.50 | |
| Granted | — | — | — |
| Expired | — | — | |
| Options outstanding at June 30, 2017 | 6,000 | \$ 0.50 | |

The aggregate intrinsic value of options outstanding and exercisable at June 30, 2017 was \$0. Intrinsic value is the amount by which the fair value of the underlying stock exceeds the exercise price of the options.

The Company estimates the fair value for stock options at the date of grant using the Black-Scholes option pricing model, which requires management to make certain assumptions. Expected volatility is based on comparable company

data. The Company bases the risk-free interest rate on U.S. Treasury note rates. The expected term is based on the vesting period and an expected exercise term. The Company does not anticipate paying cash dividends in the foreseeable future and therefore uses an expected dividend yield of 0%.

As of June 30, 2017, there was no unrecognized share-based compensation expense related to non-vested stock options. There were no options that vested during the six months ended June 30, 2017 and 2016.

There were 6,000 options issued and outstanding under the Company's 2001 Stock Option Plan, the Amended and Restated 2005 Omnibus Stock Grant and Option Plan, Speedemissions Inc. 2006 Stock Grant and Option Plan and the 2008 Stock Grant and Option Plan (collectively, the "Option Plans") as of June 30, 2017 and December 31, 2016. There were no options granted under these plans during the six month period ended June 30, 2017. There were no options exercised during the six month periods ended June 30, 2017 and 2016.

Stock Warrants

There were 372,000 common stock warrants outstanding as of June 30, 2017, and there were no warrants granted or exercised during the six month period ended June 30, 2017.

Note 12: Income Taxes

No provision for income taxes has been reflected for the three and six month periods ended June 30, 2017 and 2016, as the Company has sufficient net operating loss carry forwards to offset taxable income.

Note 13: Contingencies

From time to time, the Company may be involved in claims that arise out of the normal course of its business. In the opinion of management, we are not currently involved in any legal proceedings which would have a material adverse effect on the Company's financial position, results of operations or cash flows.

Note 14: Segment Information

The Company classifies its business into two separate operating segments based on their separate and distinct operating activities. The primary segment consists of the Company's 21 vehicle emissions testing stations operating under the trade names of Speedemissions and Auto Emissions Express (in Atlanta, Georgia and St. Louis, Missouri), plus three mobile testing units in the Atlanta, Georgia area which service automotive dealerships and local government agencies. During the quarter ended June 30, 2017, the Company started an auto recycling business operation with one location in Montgomery, Alabama, as previously discussed. The auto recycling segment operates under the trade name Auto Recycling of Montgomery and purchases used vehicles which it disassembles into component parts and sells on the wholesale and retail markets.

The following table provides segment level financial information:

| | Three Months Ended | | Six Months Ended | |
|-------------------------------------|--------------------|-----------|------------------|-------------|
| | June 30, | | June 30, | |
| | 2017 | 2016 | 2017 | 2016 |
| Revenue: | | | | |
| Vehicle emissions testing | \$775,406 | \$841,797 | \$1,672,817 | \$1,727,348 |
| Auto recycling | 3,857 | - | 3,857 | - |
| Total revenue | \$779,263 | \$841,797 | \$1,676,674 | \$1,727,348 |
| Operating (loss) income: | | | | |
| Vehicle emissions testing | \$(33,120) | \$14,577 | \$80,217 | \$51,722 |
| Auto recycling | (16,179) | - | (45,778) | - |
| Total operating (loss) income | \$(49,299) | \$14,577 | \$34,439 | \$51,722 |
| Depreciation and amortization: | | | | |
| Vehicle emissions testing | \$8,461 | \$14,075 | \$18,664 | \$29,544 |
| Auto recycling | 3,198 | - | 3,198 | - |
| Total depreciation and amortization | \$11,659 | \$14,075 | \$21,862 | \$29,544 |
| Capital expenditures: | | | | |
| Vehicle emissions testing | \$- | \$- | \$1,668 | \$- |
| Auto recycling | - | - | 213,300 | - |

Edgar Filing: SPEEDEMISSIONS INC - Form 10-Q

| | | | | |
|----------------------------|-----------|-----------|-----------|-----------|
| Total capital expenditures | \$- | \$- | \$214,968 | \$- |
| Total assets: | | | | |
| Vehicle emissions testing | \$373,669 | \$622,411 | \$373,669 | \$622,411 |
| Auto recycling | 219,840 | - | 219,840 | - |
| Total assets | \$593,509 | \$622,411 | \$593,509 | \$622,411 |

ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Results of Operations

Three Months Ended June 30, 2017 and 2016

Our revenue, cost of revenue, station operating expenses, general and administrative expenses, (gain) loss from disposal of non-strategic assets and operating results for the three months ended June 30, 2017 as compared to the three months ended June 30, 2016 were as follows:

| | Three Months Ended | | Percentage | |
|---|--------------------|-----------|------------|----|
| | June 30, 2017 | 2016 | Change | |
| Revenue | \$779,263 | \$841,797 | (7.4 | %) |
| Cost of revenue | 148,026 | 149,958 | (1.3 | %) |
| Station operating expenses | 505,921 | 514,292 | (1.6 | %) |
| General and administrative expenses | 175,574 | 159,488 | 10.1 | % |
| (Gain) loss from disposal of non-strategic assets | (959) | 3,482 | (127.5 | %) |
| Operating (loss) income | \$(49,299) | \$14,577 | (438.2 | %) |

Revenue. Revenue decreased \$62,534, or 7.4%, to \$779,263 for the three month period ended June 30, 2017 compared to \$841,797 for the three month period ended June 30, 2016. The \$62,534 decrease in revenue was primarily due the closing of our one Utah emissions testing station in March 2017, resulting in a revenue loss of \$74,044, although there was an increase of \$7,653 or 1.0% in open emissions testing station revenue during the three months ended June 30, 2017. The \$62,534 revenue decrease was partially offset by revenue of \$3,857 from our auto recycling station, which commenced operations during the quarter ended June 30, 2017.

Cost of revenue. Cost of revenue decreased \$1,932, or 1.3%, for the three month period ended June 30, 2017 and was \$148,026, or 19.0% of revenues, compared to \$149,958, or 17.8% of revenues, for the three month period ended June 30, 2016. The \$1,932 decrease was a direct result of decreased emission tests performed during the three-month period ended June 30, 2017 due to the closing of our one Utah emissions testing station in March 2017. The \$1,932 cost of revenue decrease was partially offset by cost of revenue of \$865 from our auto recycling station, which commenced operations during the quarter ended June 30, 2017.

Station operating expenses. Station operating expenses decreased \$8,371 or 1.6% for the three month period ended June 30, 2017 and was \$505,921, or 64.9% of revenues, compared to \$514,292, or 61.1% of revenues, for the three month period ended June 30, 2016. The \$8,371 decrease in station operating expenses was primarily due the closing of our one Utah emissions testing station in March 2017, resulting in an operating expense decrease of \$35,182. The \$8,371 operating expense decrease was partially offset by operating expenses of \$19,171 from our auto recycling station, which commenced operations during the quarter ended June 30, 2017.

General and administrative expenses. Our general and administrative expenses increased \$16,086 or 10.1% to \$175,574 for the three month period ended June 30, 2017 from \$159,488 for the three month period ended June 30, 2016. The increase in general and administrative expenses during the three month period June 30, 2017 was primarily due to a \$19,345 gain recorded as a reduction of general and administrative expenses during the quarter ended June 30, 2016, as a result of forgiveness of several remaining equipment lease payments by the lessor.

(Gain) loss from disposal of non-strategic assets. We recorded a gain of \$959 from sales of non-strategic assets in the three month period ended June 30, 2017 compared to a loss of \$3,482 from sales of non-strategic assets in the three month period ended June 30, 2016.

Operating results. Our operating income decreased by \$63,876 in the three-month period ended June 30, 2017 to an operating loss of \$49,299 compared to an operating profit of \$14,577 in the three month period ended June 30, 2016. The operating income decrease of \$63,876 during the three-month period ended June 30, 2017 was primarily caused by the closing of our Utah emissions testing station, the opening of our auto recycling station and the absence of the gain from lease payment forgiveness, which each reduced operating income by \$37,400, \$16,179 and \$19,345, respectively.

Other income and expense, net loss and basic and diluted net loss per share. Our other income, interest expense, net loss and basic and diluted net loss per share for the three month period ended June 30, 2017 as compared to the three month period ended June 30, 2016 is as follows:

| | Three Months Ended | |
|--|--------------------|---------------|
| | June 30, 2017 | 2016 |
| Operating (loss) income | \$(49,299 |) \$14,577 |
| Other income | - | - |
| Interest income | - | 252 |
| Interest expense | (35,324 |) (44,111) |
| Net loss | \$(84,623 |) \$(29,282) |
| Basic and diluted net loss per share | \$(0.00 |) \$(0.00) |
| Weighted average shares outstanding, basic and diluted | 118,364,225 | 109,914,225 |

Net interest expense. The Company incurred net interest expense of \$35,324 and \$43,859 during the three month periods ended June 30, 2017 and 2016, respectively. The decrease of \$8,535 in net interest expense during the quarter ended June 30, 2017 compared to 2016 was primarily the result of \$7,401 in additional interest expense recorded in the quarter ended June 30, 2016 resulting from the advanced payoff of a SP revenue-based factoring agreement in May 2016.

Net loss and basic and diluted loss per share. Net loss was (\$84,623) and (\$29,282) in the three month periods ended June 30, 2017 and 2016, respectively. Basic and diluted net loss per share was (\$0.00) for both the three month periods ended June 30, 2017 and 2016.

Six Months Ended June 30, 2017 and 2016

Our revenue, cost of revenue, station operating expenses, general and administrative expenses, loss from disposal of non-strategic assets and operating income for the six months ended June 30, 2017 as compared to the six months ended June 30, 2016 were as follows:

| | Six Months Ended | | Percentage Change | |
|--|------------------|-------------|----------------------|----|
| | June 30, 2017 | 2016 | | |
| Revenue | \$1,676,674 | \$1,727,348 | (2.9 | %) |
| Cost of revenue | 314,570 | 309,533 | 1.6 | % |
| Station operating expenses | 1,051,498 | 1,036,322 | 1.5 | % |
| General and administrative expenses | 351,225 | 330,633 | 6.2 | % |
| Gain from sale of non-strategic assets | (75,058) | (862) | - | |
| Operating income | \$34,439 | \$51,722 | (33.4 | %) |

Revenue. Revenue decreased \$50,674, or 2.9%, to \$1,676,674 for the six month period ended June 30, 2017 compared to \$1,727,348 for the six month period ended June 30, 2016. The \$50,674 decrease in revenue was primarily due the closing of our one Utah emissions testing station in March 2017, resulting in a revenue loss of \$95,968, although there was an increase of \$41,437 or 2.6% in open emissions testing station revenue during the six months ended June 30, 2017. The \$50,674 revenue decrease was partially offset by revenue of \$3,857 from our auto recycling station, which commenced operations during the quarter ended June 30, 2017.

Cost of revenue. Cost of revenue increased \$5,037, or 1.6%, for the six month period ended June 30, 2017 and was \$314,570, or 18.8% of revenues, compared to \$309,533, or 17.9% of revenues, for the six month period ended June

30, 2016. The \$5,037 increase was a direct result of increased emission tests performed in open emissions testing stations during the six month period ended June 30, 2017. The \$5,037 cost of revenue increase includes cost of revenue of \$865 from our auto recycling station, which commenced operations during the quarter ended June 30, 2017.

Station operating expenses. Station operating expenses increased \$15,176 or 1.5% for the six month period ended June 30, 2017 and was \$1,051,498, or 62.7% of revenues, compared to \$1,036,322, or 60.0% of revenues, for the six month period ended June 30, 2016. The \$15,176 increase in station operating expenses was primarily due to increased equipment rental costs of \$45,537 in open emissions testing stations plus operating expenses of \$45,778 from our auto recycling station, which commenced operations during the quarter ended June 30, 2017. These increased operating expenses were partially offset by \$52,973 in decreased operating costs in closed emissions testing stations and decreases of \$13,823, \$13,077 and \$9,226 in open emissions testing stations maintenance, telephone and depreciation expenses, respectively.

General and administrative expenses. Our general and administrative expenses increased \$20,592 or 6.2% to \$351,225 for the six month period ended June 30, 2017 from \$330,633 for the six month period ended June 30, 2016. The increase in general and administrative expenses during the six month period June 30, 2017 was primarily due to a \$19,345 gain recorded as a reduction of general and administrative expenses during the quarter ended June 30, 2016, as a result of forgiveness of several remaining equipment lease payments by the lessor.

Gain from sale of non-strategic assets. We recorded a gain of \$75,058 from sales of non-strategic assets in the six month period ended June 30, 2017, compared to a gain of \$862 from sales of non-strategic assets in the six month period ended June 30, 2016. The \$75,058 gain during the six months ended June 30, 2017 included a \$74,099 gain resulting from the March 10, 2017 lease termination of our Salt Lake City, Utah station. As compensation for the early termination of the station's lease, the Company received a cash payment of \$250,000 on March 20, 2017, plus an additional payment of \$4,200 from the sale of miscellaneous station equipment. As a result of the Utah station closing, we expensed \$180,101 of goodwill associated with the original purchase of the station.

Operating income. Our operating income decreased by \$17,283 in the six month period ended June 30, 2017 to an operating income of \$34,439 compared to operating income of \$51,722 in the six month period ended June 30, 2016. The operating income decrease of \$17,283 was primarily caused by the closing of our Utah emissions testing station, the opening of our auto recycling station and the absence of the gain from lease payment forgiveness, which each reduced operating income by \$48,669, \$45,778 and \$19,345, respectively. These decreases to operating income were partially offset by a \$74,196 increase in gain from disposal of non-strategic assets and approximately \$33,700 in net revenue resulting from the \$41,437 revenue increase in open emission testing stations.

Other income and expense, net income (loss) and basic and diluted net income (loss) per share. Our other income, interest expense, net income (loss) and basic and diluted net income (loss) per share for the six month period ended June 30, 2017 as compared to the six month period ended June 30, 2016 is as follows:

| | Six Months Ended | |
|--|------------------|-------------|
| | June 30, | |
| | 2017 | 2016 |
| Operating income | \$34,439 | \$51,722 |
| Other income | 199,910 | - |
| Interest income | - | 1,007 |
| Interest expense | (74,164) | (107,018) |
| Net income (loss) | \$160,185 | \$(54,289) |
| Basic and diluted net income (loss) per share | \$0.00 | \$(0.00) |
| Weighted average shares outstanding, basic and diluted | 118,364,225 | 109,914,225 |

Other Income. The increase of \$199,910 in other income during the six month period ending June 30, 2017 was due to the derecognition of \$199,910 in accounts payable with \$46,638 resulting from agreed settlements with vendors and \$153,272 resulting from the Company's decision to derecognize certain non-current accounts payable which the Company did not feel legally obligated to pay.

Net interest expense. The Company incurred net interest expense of \$74,164 and \$106,011 during the six month periods ended June 30, 2017 and 2016, respectively. The decrease of \$31,847 in net interest expense during the six months ended June 30, 2017 compared to 2016 was primarily the result of \$35,311 in additional interest expense recorded in the six months ended June 30, 2016 resulting from the advanced payoff of two SP revenue-based factoring agreements in January and May 2016.

Net income (loss) and basic and diluted income (loss) per common share. Net income was \$160,185 in the six month period ended June 30, 2017 compared to a net loss of (\$54,289) during the six month period ended June 30, 2016. Basic and diluted net income (loss) per share was \$0.00 and (\$0.00), respectively, in the six month periods ended June 30, 2017 and 2016.

Liquidity and Capital Resources

Introduction

Our net cash position decreased by \$47,250 during the six months ended June 30, 2017, primarily due to \$149,169 in cash used in operating activities, while our total liabilities decreased by \$154,123. Our total liabilities decreased mainly due to a \$191,361 decrease in accounts payable, which consisted primarily of \$199,910 from derecognition of accounts payable, partially offset by a \$61,536 increase in notes payable. Our goal is to achieve an increase in our net operating cash flows on a long-term basis, but we may not achieve positive operating cash flows on a consistent basis during 2017.

As described previously, on April 16, 2015, the Company entered into a revolving loan agreement with CB, pursuant to which the Company initially borrowed \$17,000 from CB. Under the terms of the revolving loan agreement, the Company agreed to repay the initial loan, plus interest, for a total amount of \$18,955 by October 15, 2015. The Company made the required six monthly payments by the October 15, 2015 due date. At their sole discretion, CB can increase the maximum availability under the revolving loan agreement above the \$17,000 amount established upon the execution of the revolving loan agreement and, effective April 18, 2016, CB increased our borrowing limit to \$33,200. At August 4, 2017, the outstanding balance on our revolving loan facility with CB was approximately \$22,000 and our cash balances were approximately \$1,000.

For the six months ended June 30, 2017, operating activities used net cash of \$149,169. Our near term liquidity and ability to continue as a going concern is dependent on our ability to generate sufficient revenues from our station operations to provide sufficient cash flow from operations to pay our current level of operating expenses, to provide for inventory purchases and to reduce past due amounts owed to vendors and service providers. No assurances may be given that the Company will be able to achieve sufficient levels of revenues in the near term to provide adequate levels of cash flow from operations. If the Company is unable to achieve near term profitability and generate sufficient cash flow from operations, we would need to raise additional capital or obtain additional borrowings beyond our existing line of credit facility. We currently have very limited access to capital, including the public and private placement of equity securities and additional debt financing. No assurances can be given that additional capital or borrowings would be available to allow us to continue as a going concern. If the Company is unable to continue as a going concern, our shareholders will likely lose all of their investment in the Company.

Cash Requirements

For the six months ended June 30, 2017, our net cash used in operating activities was \$149,169 compared to net cash used in operating activities of \$83,466 in the six months ended June 30, 2016. Negative operating cash flows during the six months ended June 30, 2017 were primarily created by a \$199,910 gain from derecognition of accounts payable, a gain of \$75,058 from disposal of non-strategic assets plus a \$49,572 increase in inventory partially offset by net income of \$160,185 and depreciation and amortization of \$21,862.

Negative operating cash flows during the six months ended June 30, 2016 were primarily created by a \$54,289 operating loss plus a \$58,652 decrease in accounts payable and accrued liabilities partially offset by depreciation and amortization of \$29,544.

Sources and Uses of Cash

Net cash provided by investing activities was \$41,032 for the six months ended June 30, 2017 compared to net cash provided by investing activities of \$58,070 for the six months ended June 30, 2016. The net cash provided by investing activities during the six months ended June 30, 2017 was primarily the result of \$256,000 in proceeds from asset sales less \$214,968 used to purchase property and equipment. The net cash provided by investing activities during the six months ended June 30, 2016 was primarily the result of \$51,208 in proceeds from notes receivable.

Net cash provided by financing activities for the six months ended June 30, 2017 was \$60,887 compared to net cash provided by financing activities of \$115,736 for the six months ended June 30, 2016. During the six months ended June 30, 2017, we had net proceeds of \$61,536 from notes payable. During the six months ended June 30, 2016, we had net proceeds of \$157,079 from notes payable reduced by principal payments of \$25,860 on capital leases.

Critical Accounting Policies

The discussion and analysis of the Company's financial condition and results of operations are based upon its consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires the Company to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses. In consultation with our Board of Directors, the Company has identified accounting policies related to valuation of our equity instruments, valuation of long-lived assets and goodwill, created as the result of business acquisitions, and valuation of the allowance provided against deferred tax assets as key to an understanding of our financial statements. These are important accounting policies that require management's most difficult, subjective judgments.

ITEM 3. Quantitative and Qualitative Disclosures About Market Risk

As a smaller reporting company, we are not required to provide the information required by this Item, pursuant to 305(e) of Regulation S-K.

ITEM 4. Controls and Procedures

The Company's Chief Executive Officer and Chief Financial Officer, after evaluating the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of June 30, 2017 (the "Evaluation Date"), have concluded that, as of the Evaluation Date, the Company's disclosure controls and procedures were effective to ensure the timely collection, evaluation and disclosure of information relating to the Company that would potentially be subject to disclosure under the Securities Exchange Act of 1934, as amended, and the rules and regulations promulgated thereunder. There were no changes in the Company's internal controls over financial reporting during the six months ended June 30, 2017 that have materially affected, or are reasonably likely to materially affect, the internal controls and procedures as of the Evaluation Date.

(A) Evaluation of Disclosure Controls and Procedures

As of the end of the period covered by this report, the Company carried out an evaluation, under the supervision and with the participation of the Company's Chief Executive Officer and Chief Financial Officer of the effectiveness of the design and operation of the Company's disclosure controls and procedures. The Company's disclosure controls and procedures are designed to provide a reasonable level of assurance of achieving the Company's disclosure control objectives. The Company's Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures are, in fact, effective at this reasonable assurance level as of the end of the period covered. In addition, the Company reviewed its internal controls, and there have been no significant changes in its internal controls or in other factors that could significantly affect those controls subsequent to the date of their last evaluation or from the end of the reporting period to the date of this Form 10-Q.

(B) Changes in Internal Control Over Financial Reporting

In connection with the evaluation of the Company's internal controls during the six months ended June 30, 2017, the Company's Chief Executive Officer and Chief Financial Officer have determined that there are no changes to the Company's internal control over financial reporting that has materially affected, or is reasonably likely to materially effect, the Company's internal control over financial reporting.

PART II - OTHER INFORMATION

ITEM 1 Legal Proceedings

From time to time, the Company may be involved in claims that arise out of the normal course of its business. In the opinion of management, we are not currently involved in any legal proceedings which would have a material adverse effect on the Company's financial position, results of operations or cash flows.

ITEM 1A Risk Factors

As a smaller reporting company, we are not required to provide the information required by this Item.

ITEM 2 Unregistered Sales of Equity Securities and Use of Proceeds

There have been no events that are required to be reported under this Item.

ITEM 3 Defaults Upon Senior Securities

There have been no events that are required to be reported under this Item.

ITEM 4 Mine safety disclosures

The disclosures under this Item are not applicable to the Company.

ITEM 5 Other Information

There have been no events that are required to be reported under this Item.

ITEM 6 Exhibits

(a) Exhibits

- 31.1 Certification of Chief Executive Officer pursuant to Exchange Act Rule 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer pursuant to Exchange Act Rule 13a-14(a)/15d-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

101 The following materials from the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2017, formatted in eXtensible Business Reporting Language (XBRL): (i) the Condensed Consolidated Balance Sheets as of June 30, 2017 and December 31, 2016, (ii) the Condensed Consolidated Statements of Operations for the three and six months ended June 30, 2017 and 2016, (iii) the Condensed Consolidated Statements of Cash Flows for the six months ended June 30, 2017 and 2016, and (iv) the notes to the Condensed Consolidated Financial Statements.

SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

SPEEDEMISSIONS, INC.

Date: August 14, 2017 By: /s/ Richard A. Parlontieri
Richard A. Parlontieri
President and Chief Executive Officer
(Principal Executive Officer)

Date: August 14, 2017 By: /s/ Richard A. Parlontieri
Richard A. Parlontieri
Chief Financial Officer and Chief Accounting Officer
(Principal Financial and Accounting Officer)