

OTTER TAIL CORP

Form 4

August 12, 2008

**FORM 4**
**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

Check this box  
if no longer  
subject to  
Section 16.  
Form 4 or  
Form 5  
obligations  
may continue.  
See Instruction  
1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF  
SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934,  
Section 17(a) of the Public Utility Holding Company Act of 1935 or Section  
30(h) of the Investment Company Act of 1940

## OMB APPROVAL

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(Print or Type Responses)

1. Name and Address of Reporting Person \*  
**ERICKSON JOHN D**

(Last) (First) (Middle)

215 S CASCADE ST

(Street)

FERGUS FALLS, MN 56537-2801

(City) (State) (Zip)

2. Issuer Name **and** Ticker or Trading  
Symbol  
**OTTER TAIL CORP [OTTR]**

3. Date of Earliest Transaction  
(Month/Day/Year)  
08/11/2008

4. If Amendment, Date Original  
Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to  
Issuer

(Check all applicable)

☐ Director ☐ 10% Owner  
☒ Officer (give title below) ☐ Other (specify below)

President &amp; CEO

6. Individual or Joint/Group Filing(Check  
Applicable Line)  
☒ Form filed by One Reporting Person  
☐ Form filed by More than One Reporting  
Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of<br>Security<br>(Instr. 3) | 2. Transaction Date<br>(Month/Day/Year) | 2A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 3. Transaction<br>Code<br>(Instr. 8) | 4. Securities Acquired (A)<br>or Disposed of (D)<br>(Instr. 3, 4 and 5) | 5. Amount of<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s)<br>(Instr. 3 and 4) | 6. Ownership<br>Form:<br>Direct (D)<br>or Indirect<br>(I)<br>(Instr. 4) | 7. Nature of<br>Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |
|---------------------------------------|-----------------------------------------|-------------------------------------------------------------|--------------------------------------|-------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------|-------------------------------------------------------------------|
| Common<br>Stock                       | 08/11/2008                              |                                                             | G <sup>(1)(2)</sup>                  | V<br>Amount<br><u>1,000</u><br><sup>(3)</sup>                           | (A)<br>or<br>(D)<br>D \$ 0                                                                                         | 84,788                                                                  | D                                                                 |
| Common<br>Stock                       | 08/11/2008                              |                                                             | M                                    | 2,000                                                                   | A \$<br>19.1875                                                                                                    | 86,788                                                                  | D                                                                 |
| Common<br>Stock                       | 08/11/2008                              |                                                             | M                                    | 5,000                                                                   | A \$ 19.75                                                                                                         | 91,788                                                                  | D                                                                 |
| Common<br>Stock                       | 08/11/2008                              |                                                             | S <sup>(1)(2)</sup>                  | 300                                                                     | D \$ 39.21                                                                                                         | 91,488                                                                  | D                                                                 |
| Common<br>Stock                       | 08/11/2008                              |                                                             | S <sup>(2)</sup>                     | 100                                                                     | D \$ 39.22                                                                                                         | 91,388                                                                  | D                                                                 |

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|              |            |                |                        |   |          |                       |   |               |
|--------------|------------|----------------|------------------------|---|----------|-----------------------|---|---------------|
| Common Stock | 08/11/2008 | <u>S(2)</u>    | 600                    | D | \$ 39.23 | 90,788                | D |               |
| Common Stock | 08/11/2008 | <u>S(2)</u>    | 800                    | D | \$ 39.24 | 89,988                | D |               |
| Common Stock | 08/11/2008 | <u>S(2)</u>    | 200                    | D | \$ 39.25 | 89,788                | D |               |
| Common Stock | 08/11/2008 | <u>S(2)</u>    | 100                    | D | \$ 39.26 | 89,688                | D |               |
| Common Stock | 08/11/2008 | <u>S(2)</u>    | 100                    | D | \$ 39.27 | 89,588                | D |               |
| Common Stock | 08/11/2008 | <u>S(2)</u>    | 200                    | D | \$ 39.28 | 89,388                | D |               |
| Common Stock | 08/11/2008 | <u>S(2)</u>    | 1,700                  | D | \$ 39.29 | 87,688                | D |               |
| Common Stock | 08/11/2008 | <u>S(2)</u>    | 300                    | D | \$ 39.32 | 87,388                | D |               |
| Common Stock | 08/11/2008 | <u>S(2)</u>    | 100                    | D | \$ 39.34 | 87,288                | D |               |
| Common Stock | 08/11/2008 | <u>S(2)</u>    | 300                    | D | \$ 39.36 | 86,988                | D |               |
| Common Stock | 08/11/2008 | <u>S(2)</u>    | 300                    | D | \$ 39.37 | 86,688                | D |               |
| Common Stock | 08/11/2008 | <u>S(2)</u>    | 100                    | D | \$ 39.4  | 86,588                | D |               |
| Common Stock | 08/11/2008 | <u>S(2)</u>    | 600                    | D | \$ 39.45 | 85,988                | D |               |
| Common Stock | 08/11/2008 | <u>S(2)</u>    | 300                    | D | \$ 39.47 | 85,688                | D |               |
| Common Stock | 08/11/2008 | <u>S(2)</u>    | 300                    | D | \$ 39.48 | 85,388                | D |               |
| Common Stock | 08/11/2008 | <u>S(2)</u>    | 100                    | D | \$ 39.5  | 85,288                | D |               |
| Common Stock | 08/11/2008 | <u>S(2)</u>    | 100                    | D | \$ 39.52 | 85,188                | D |               |
| Common Stock | 08/11/2008 | <u>S(2)</u>    | 100                    | D | \$ 39.54 | 85,088                | D |               |
| Common Stock | 08/11/2008 | <u>S(2)</u>    | 300                    | D | \$ 39.55 | 84,788 <sup>(4)</sup> | D |               |
| Common Stock | 08/11/2008 | <u>G(1)(5)</u> | V 1,000 <sub>(3)</sub> | A | \$ 0     | 1,000                 | I | By Foundation |
|              | 08/11/2008 | <u>S(1)(5)</u> | 100                    | D | \$ 40.15 | 900                   | I |               |

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|                 |            |                  |     |   |          |            |   |                  |
|-----------------|------------|------------------|-----|---|----------|------------|---|------------------|
| Common<br>Stock |            |                  |     |   |          |            |   | By<br>Foundation |
| Common<br>Stock | 08/11/2008 | S <sup>(5)</sup> | 900 | D | \$ 40.16 | 0          | I | By<br>Foundation |
| Common<br>Stock |            |                  |     |   |          | 4,981.8948 | I | ESOP             |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of<br>Derivative<br>Security<br>(Instr. 3) | 2.<br>Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security | 3. Transaction Date<br>(Month/Day/Year) | 3A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 4.<br>Transaction<br>Code<br>(Instr. 8) | 5. Number<br>of Derivative<br>Securities<br>Acquired<br>(A) or<br>Disposed of<br>(D)<br>(Instr. 3, 4,<br>and 5) | 6. Date Exercisable and<br>Expiration Date<br>(Month/Day/Year) |     | 7. Title and Amount of<br>Underlying Securities<br>(Instr. 3 and 4) |                    |                 |                                     |
|-----------------------------------------------------|-----------------------------------------------------------------------|-----------------------------------------|-------------------------------------------------------------|-----------------------------------------|-----------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------|-----|---------------------------------------------------------------------|--------------------|-----------------|-------------------------------------|
|                                                     |                                                                       |                                         |                                                             | Code                                    | V                                                                                                               | (A)                                                            | (D) | Date Exercisable                                                    | Expiration<br>Date | Title           | Amount<br>or<br>Number<br>of Shares |
| Stock<br>Options<br>(right to<br>buy)               | \$ 19.1875                                                            | 08/11/2008                              |                                                             | M                                       |                                                                                                                 | 2,000                                                          |     | 02/23/2000 <sup>(6)</sup>                                           | 02/23/2009         | Common<br>Stock | 16,000                              |
| Stock<br>Options<br>(right to<br>buy)               | \$ 19.75                                                              | 08/11/2008                              |                                                             | M                                       |                                                                                                                 | 5,000                                                          |     | 04/10/2001 <sup>(6)</sup>                                           | 04/10/2010         | Common<br>Stock | 25,000                              |
| Stock<br>Options<br>(right to<br>buy)               | \$ 26.25                                                              |                                         |                                                             |                                         |                                                                                                                 |                                                                |     | 04/09/2002 <sup>(6)</sup>                                           | 04/09/2011         | Common<br>Stock | 75,000                              |

## Reporting Owners

| Reporting Owner Name / Address      | Relationships |           |                    |       |
|-------------------------------------|---------------|-----------|--------------------|-------|
|                                     | Director      | 10% Owner | Officer            | Other |
| ERICKSON JOHN D<br>215 S CASCADE ST | X             |           | President<br>& CEO |       |

FERGUS FALLS, MN 56537-2801

## Signatures

/s/ John D Erickson by Debra J Lill,  
Attorney-in-Fact

08/12/2008

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) All sales and gifts reported in this Form 4 were effected pursuant to Rule 10b5-1(c) trading plans.
- (2) Trading Plan was adopted by the reporting person on 3/6/2008.
- (3) These shares were gifted from the joint account with his wife through Merrill Lynch to The John and Kim Erickson Family Foundation, a non-profit charitable corporation under Section 501(c)(3) of the Internal Revenue Code also held with Merrill Lynch.
- (4) Total direct holdings include shares jointly held with spouse through Merrill Lynch and shares acquired individually pursuant to Restricted Stock Awards and Performance Award distributions.
- (5) Trading Plan was adopted by The John and Kim Erickson Family Foundation, a non-profit charitable corporation under Section 501(c)(3) of the Internal Revenue Code on 5/7/2008.
- (6) Stock options vest in cumulative annual installments of 25% beginning the date shown.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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