ONE Gas, Inc. Form DEF 14A April 03, 2019 Table of Contents

## **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## **SCHEDULE 14A**

(Rule 14A 101)

# Proxy Statement Pursuant to Section 14(a) of the

**Securities Exchange Act of 1934** 

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

**Preliminary Proxy Statement** 

**Definitive Proxy Statement** 

Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))

**Definitive Additional Materials** 

Soliciting Material Pursuant to §240.14a-12

ONE Gas, Inc.

# (Name of Registrant as Specified In Its Charter)

# (Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

No f	ee required.
Fee	computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.
(1)	Title of each class of securities to which transaction applies:
(2)	Aggregate number of securities to which transaction applies:
(3)	Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):
(4)	Proposed maximum aggregate value of transaction:
(5)	Total fee paid:
	paid previously with preliminary materials.
whic	ck box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for the offsetting fee was paid previously. Identify the previous filing by registration statement number, or Form or Schedule and the date of its filing.
(1)	Amount Previously Paid:
(2)	Form, Schedule or Registration Statement No.:

(3) Filing Party:

(4) Date Filed:

Annual Meeting of Shareholders

Thursday, May 23, 2019

### **MISSION**

We deliver natural gas for a better tomorrow.

## **VISION**

To be a premier natural gas distribution company creating exceptional value for our stakeholders.

### **STRATEGY**

# **Becoming ONE:**

ONE in Responsibility safety, reliability and compliance

ONE in Value employees, shareholders, customers and communities

# ONE in Industry recognized leader, processes and productivity CORE VALUES

**Safety:** We are committed to operating safely and in an environmentally responsible manner.

**Ethics:** We are accountable to the highest ethical standards and are committed to compliance. Honesty, trust and integrity matter.

**Inclusion and Diversity:** We embrace an inclusive and diverse culture that encourages collaboration. Every employee makes a difference and contributes to our success.

**Service:** We provide exceptional service and make continuous improvements in our pursuit of excellence.

Value: We create value for all stakeholders, including our customers, employees, investors and communities.

### **April 3, 2019**

### **Dear Shareholder:**

You are cordially invited to attend the Annual Meeting of Shareholders of ONE Gas, Inc., which will be held at 9:00 a.m. Central Daylight Time on Thursday, May 23, 2019, at our company headquarters at ONE Gas, Inc., First Place Tower, 15 E. Fifth Street, 2<sup>nd</sup> Floor, Tulsa, Oklahoma 74103.

The matters to be considered and voted on at the meeting are set forth in the attached Notice of Annual Meeting of Shareholders and are described in the attached proxy statement. A copy of our 2018 annual report to shareholders is also enclosed. A report on our 2018 performance will be presented at the meeting.

We look forward to greeting as many of our shareholders as possible at the annual meeting. We know, however, that most of our shareholders will be unable to attend. Therefore, proxies are being solicited so that each shareholder has an opportunity to vote by proxy. You can authorize a proxy over the internet or by telephone. Instructions for using these convenient services are included in the proxy statement and on the proxy card. Of course, if you prefer, you may vote by mail by signing, dating and returning the enclosed proxy card in the enclosed postage-paid envelope.

If your shares are held by a broker, bank or other holder of record, unless you provide your broker, bank or other holder of record with your instructions on how to vote your shares, your shares will not be voted in the election of directors or in certain other important proposals as described in the accompanying proxy statement. Consequently, please provide your voting instructions to your broker, bank or other holder of record in a timely manner in order to ensure that your shares will be voted.

**YOUR VOTE IS IMPORTANT** Regardless of the number of shares you own, your vote is important. I urge you to submit your proxy as soon as possible so that you can be sure your shares will be voted.

Thank you for your investment in ONE Gas and for your continued support.

Sincerely,

# JOHN W. GIBSON

Chairman of the Board

## ONE GAS, INC. NOTICE OF 2019 ANNUAL MEETING OF SHAREHOLDERS

**Time and date:** May 23, 2019, at 9:00 a.m. Central Daylight Time

Place: ONE Gas, Inc., First Place Tower, 15 E. Fifth Street, 2<sup>nd</sup> Floor, Tulsa, Oklahoma 74103

**Items of business:** 

- (1) To consider and vote on the election of nine director nominees named in the accompanying proxy statement to serve on our Board of Directors;
- (2) To consider and vote on the ratification of the selection of PricewaterhouseCoopers LLP as the independent registered public accounting firm of ONE Gas, Inc. for the year ending December 31, 2019;
- (3) To consider and vote on our executive compensation on a non-binding, advisory basis; and
- (4) To consider and vote on such other business as may come properly before the meeting, or any adjournment or postponement of the meeting.

These matters are described more fully in the accompanying proxy statement.

**Record date:** 

March 25, 2019. Only shareholders of record at the close of business on the record date are

to receive notice of, and to vote at, the annual meeting.

**Proxy voting:** 

### YOUR VOTE IS IMPORTANT

The vote of every shareholder is important. The Board appreciates the cooperation of shareholders in directing proxies to vote at the meeting. To make it easier for you to vote, internet and telephone voting are available. The instructions in the accompanying proxy statement and attached to your proxy card describe how to use these convenient voting methods. Of course, if you prefer, you may vote by mail by completing your proxy card and returning it in the enclosed postage-paid envelope. You may revoke your proxy at any time by following the procedures set forth in the accompanying proxy statement.

Whether or not you expect to attend the meeting in person, we urge you to vote your shares at your earliest convenience. This will ensure the presence of a quorum at the meeting. Voting your shares promptly, via the internet, by telephone, or by signing, dating and returning the enclosed proxy card will save the expense of additional solicitation. Submitting your proxy now will not prevent you from voting your shares at the meeting, if you desire to do so, as your proxy is revocable at your option.

Important Notice Regarding Internet Availability of Proxy Materials: This notice of annual meeting, proxy statement, form of proxy and our 2018 annual report to shareholders are available on our website at www.ONEGas.com. Additionally, and in accordance with the rules of the SEC, you may access this proxy statement and our 2018 annual report at <a href="http://shareholder.onegas.com">http://shareholder.onegas.com</a>, which does not infringe on the anonymity of a person accessing such website. The website does not employ cookies or other user-tracking features.

The approximate date of the mailing of this proxy statement and accompanying proxy card is April 3, 2019.

By order of the Board,

### Brian K. Shore

Corporate Secretary

Tulsa, Oklahoma

April 3, 2019

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## PROXY STATEMENT

**Governance of the Company** 

This proxy statement describes important issues affecting our company and is furnished in connection with the solicitation of proxies by our Board for use at our 2019 Annual Meeting of Shareholders to be held at the time and place set forth in the accompanying notice.

Unless we otherwise indicate or unless the context indicates otherwise, all references in this proxy statement to ONE Gas, we, our, us, the company or similar references mean ONE Gas, Inc. and its subsidiaries, and references to the Board or Board of Directors mean the Board of Directors of ONE Gas, Inc.

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# GLOSSARY OF TERMS

The abbreviations, acronyms and terms used in this Proxy Statement are defined as follows:

401(k) Plan ONE Gas, Inc. 401(k) Plan

Board ONE Gas, Inc. Board of Directors

CEO Chief Executive Officer

CFO Chief Financial Officer

CIC Change in control

Company or ONE Gas ONE Gas, Inc.

DART Days Away, Restricted or Transferred Incident Rate calculated by multiplying the total

number of recordable injuries and illnesses, or one or more restricted days that resulted in an employee transferring to a different job within the company by 200,000, and then dividing

that number by the total number of hours worked by all employees

ECP The ONE Gas, Inc. Amended and Restated Equity Compensation Plan (2018), as approved

by our shareholders on May 24, 2018

EPA Environmental Protection Agency

EPS Diluted earnings per share

Exchange Act Securities Exchange Act of 1934, as amended

LTI Long-term equity incentive

Meridian Compensation Partners, LLC, the independent consultant to the Executive

**Compensation Committee** 

NEO Named executive officer

NQDC Plan ONE Gas, Inc. Nonqualified Deferred Compensation Plan

NYSE New York Stock Exchange

ONE Gas PAC ONE Gas, Inc. Political Action Committee

ONEOK, Inc. and its subsidiaries

ONEOK Plan ONEOK, Inc. 401(k) Plan

OSHA Occupational Safety and Health Administration

Profit Sharing Plan ONE Gas, Inc. Profit Sharing Plan

PSU Performance stock unit

PVIR Preventable Vehicle Incident Rate calculated by multiplying the number of total vehicle

incidents by 1,000,000, and then dividing that number by the total number of business use

miles driven

Qualified Pension Plan ONE Gas, Inc. Retirement Plan

RSU Restricted stock unit

SEC United States Securities and Exchange Commission

SERP Supplemental Executive Retirement Plan

SIF Significant Incidents or Fatalities

STI Annual short-term cash incentive

TRIR Total Recordable Incident Rate calculated by multiplying the number of recordable cases by

200,000, and then dividing that number by the number of hours worked by all employees

TSR Total shareholder return

## SUMMARY PROXY INFORMATION

To assist you in reviewing the company s 2018 performance and voting your shares, we would like to call your attention to key elements of our 2019 proxy statement and our 2018 annual report to shareholders. The following is only a summary. For more complete information about these topics, please review the complete proxy statement and our 2018 annual report to shareholders.

## PROXY STATEMENT SUMMARY

The following summary provides highlights contained in this proxy statement. You should carefully read and consider the information contained in the proxy statement as this summary does not contain all the information you should consider before voting.

### INFORMATION ABOUT THE ANNUAL MEETING OF SHAREHOLDERS

Date: Thursday, May 23, 2019

**Time:** 9:00 a.m., Central Daylight Time

**Place:** ONE Gas, Inc., First Place Tower, 15 E. Fifth Street, 2<sup>nd</sup> Floor, Tulsa, Oklahoma 74103 **ITEMS OF BUSINESS** 

Election of nine director nominees to serve a one-year term

Ratification of the selection of PricewaterhouseCoopers LLP as our independent registered public accounting firm for 2019

Approval, on a non-binding, advisory basis, of our executive compensation

Other business as may come properly before the meeting, or any adjournment or postponement of the meeting **RECORD DATE** 

March 25, 2019

INTERNET ACCESS TO PROXY MATERIALS

Please visit http://shareholder.onegas.com for online access to our proxy materials including this proxy statement and the company s 2018 annual report.

### HOW TO VOTE IF YOU ARE A SHAREHOLDER OF RECORD

### Via the internet

Go to the website at www.proxypush.com/ogs which is available 24 hours a day, 7 days a week, until 11:59 p.m. (Central Daylight Time) on May 22, 2019.

Enter the control number that appears on your proxy card. This process is designed to verify that you are a shareholder, and allows you to vote your shares and confirm that your instructions have been properly recorded.

Follow the simple instructions.

If you appoint a proxy via the internet, you do not have to return your proxy card.

### By mail

Mark your selections on the proxy card.

Date and sign your name exactly as it appears on your proxy card.

Mail the proxy card in the enclosed postage-paid envelope.

If mailed, your completed and signed proxy card must be received prior to the commencement of voting at the annual meeting.

### By telephone

On a touch-tone telephone, call toll-free **1.866.883.3382**, 24 hours a day, 7 days a week, until 11:59 p.m. (Central Daylight Time) on May 22, 2019.

Enter the control number that appears on your proxy card. This process is designed to verify that you are a shareholder, and allows you to vote your shares and confirm that your instructions have been properly recorded.

Follow the simple recorded instructions.

If you appoint a proxy by telephone, you do not have to return your proxy card.

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# HOW TO VOTE IF YOUR SHARES ARE HELD BY A BROKER, BANK OR OTHER HOLDER OF RECORD

This proxy statement and our 2018 annual report to shareholders should have been forwarded to you by your bank, broker or other holder of record, together with a voting instruction card. You have the right to direct your bank, broker or other holder of record how to vote your shares by using the voting instruction card you received from your bank, broker or other holder of record, or by following any instructions provided by your bank, broker or other holder of record for voting via the internet or telephone.

SHAREHOLDER ACTIONS MATTERS TO BE VOTED UPON

**Election of Directors (Proposal 1).** You will find in this proxy statement important information about the qualifications and experience of each of the nine director nominees, each of whom is a current director. The Corporate Governance Committee performs an annual assessment of the performance of the Board to ensure that our directors have the skills and experience to effectively oversee our company. All of our directors have proven leadership, sound judgment, integrity and a commitment to the success of our company, and our Board recommends that shareholders **vote in favor** of each nominee for election.

Ratification of our Independent Registered Public Accounting Firm (Proposal 2). You will also find in this proxy statement important information about our independent registered public accounting firm, PricewaterhouseCoopers LLP. We believe PricewaterhouseCoopers LLP continues to provide high-quality service to our company, and our Board recommends that shareholders **vote in favor** of ratification.

Advisory Vote on Executive Compensation (Proposal 3). Our shareholders have the opportunity to cast a non-binding, advisory vote on our executive compensation program. In evaluating this say on pay proposal, we recommend that you review our Compensation Discussion and Analysis in this proxy statement, which explains how and why the Executive Compensation Committee arrived at decisions with respect to our 2018 executive compensation. Our Board recommends that shareholders vote in favor of our executive compensation program.

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# PROPOSALS, BOARD RECOMMENDATIONS, HOW YOU MAY VOTE, VOTES REQUIRED AND EFFECT OF ABSTENTIONS AND BROKER NON-VOTES

Each of the proposals, how the Board recommends that you vote, how you may vote, and votes required for each proposal, together with how abstentions and broker non-votes will be treated for each proposal, are set forth in the following table:

Proposal	How does the Board recommend that I vote?	How may I vote?	Votes required for approval when quorum is present	Abstentions	Broker non-votes
1. Election of Directors	The Board recommends that you vote <b>FOR</b> each of the nine director nominees.	You may vote FOR or AGAINST the approval of each of the nine director nominees, or you may indicate that you wish to ABSTAIN from voting on the matter.	Majority of the votes cast by shareholders present in person or by proxy and entitled to vote	Do not count as votes cast and have no effect on the vote	Do not count as votes cast and have no effect on the vote

2. Ratification of our Independent Auditor

The Board recommends that you vote FOR the ratification of PricewaterhouseCoopers selection of LLP as our independent registered public accounting firm for 2019. registered public

You may vote **FOR** or **AGAINST** the ratification of the PricewaterhouseCoopers LLP as our independent accounting firm for 2019, or you may indicate that you wish to ABSTAIN from voting on the matter.

Affirmative vote of a majority of the voting power of proposal the shareholders present in person or by proxy and entitled to vote

Have the same Voted at effect as votes broker s against this of a other

discretion shares not voted in the discretion brokerage firm, bank, trustee or similar fiduciary have the same effect as votes against this

proposal

3. Advisory vote on Executive Compensation	The Board recommends that you vote <b>FOR</b> the approval, on an advisory basis, of the company s executive compensation.	compensation, or you	Affirmative vote of a majority of the voting power of the shareholders present in person or by proxy and entitled to vote	•	

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# **DIRECTOR NOMINEES**

The following table summarizes information about the nine director nominees. As noted, seven of our nine directors have been determined to be independent in accordance with the NYSE independence standards and our director independence guidelines.

# **Director Nominees**

Name	Age	Director since	Occupation	Independent	Committee memberships/ positions
Arcilia C. Acosta	53	2018	President and Chief Executive Officer, CARCON Industries and Construction	Yes	B, C, D
Robert B. Evans	70	2014	Retired, President and Chief Executive Officer of Duke Energy Americas	Yes	B**, C, D
John W. Gibson	66	2014	Retired, Chief Executive Officer of ONEOK	No	A*
Tracy E. Hart	57	2018	President, Tarlton Corporation	Yes	B, C, D
Michael G. Hutchinson	63	2014	Retired, partner at Deloitte & Touche	Yes	A, B*, C, D**

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Pattye L. Moore	61	2014	Chairman, Red Robin Gourmet Burgers	Yes	A, B, C*, D
Pierce H. Norton II	59	2014	President and Chief Executive Officer of ONE Gas, Inc.	No	Α
Eduardo A. Rodriguez	63	2014	President of Strategic Communication Consulting Group	Yes	A, B, C, D*
Douglas H. Yaeger	70	2014	Retired, Chairman, President and Chief Executive Officer of The Laclede Group, Inc. (now known as Spire Inc.)	Yes	B, C**, D

# Committee memberships/positions key:

A Executive Committee

**B** Audit Committee

C Executive Compensation Committee

D Corporate Governance Committee

## **BUSINESS HIGHLIGHTS**

**Financial Performance.** 2018 operating income decreased to \$288.4 million, compared with \$316.7 million in 2017, which reflects primarily new rates in Texas and Kansas and residential customer growth in Oklahoma and Kansas, higher sales and transportation volumes due to colder than normal weather, offset by an increase in operating expenses and the effects of tax reform.

**Dividend.** During 2018, we paid cash dividends of \$1.84 per share. We paid total aggregate dividends to our shareholders of \$97 million in 2018. In January 2019, we declared a dividend of 50 cents per share (\$2.00 per share on an annualized basis), an increase of 4 cents per share compared with the previous cash dividend of 46 cents per share.

<sup>\*</sup> Committee chair

<sup>\*\*</sup>Committee vice chair

<sup>\*</sup> We were a business unit of ONEOK prior to January 31, 2014.

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**Total Shareholder Return.** The market price of our common stock was \$79.60 per share at December 31, 2018, reflecting a TSR (stock price appreciation and dividends) of 11.40 percent and an increase of 8.7 percent from the closing price of \$73.26 on December 29, 2017.

- 1 February 3, 2014 was the first day of regular way trading for ONE Gas, Inc. on the NYSE.
- 2 The ONE Gas peer group used in this graph is the same peer group that will be used in determining our level of performance under our 2018 performance units at the end of the three-year performance period and is comprised of the following companies: Alliant Energy Corporation; Atmos Energy Corporation; Avista Corporation; CenterPoint Energy Inc.; Chesapeake Utilities Corporation; CMS Energy Corporation; New Jersey Resources Corporation; NiSource Inc.; Northwest Natural Gas Company; NorthWestern Corporation; South Jersey Industries; Southwest Gas Corporation; and Spire Inc.

**COMPENSATION HIGHLIGHTS** 

Compensation Philosophy. A principal feature of our compensation program is the determination of executive compensation by our Executive Compensation Committee (referred to as the Executive Compensation Committee or the Committee) based on a comprehensive review of quantitative and qualitative factors designed to reward the accomplishment of long-term sustainable business goals. Our executive compensation program is designed to attract, engage, motivate, reward and retain highly effective key executives who drive our success and who are leaders in the industry, to pay for performance and to align the long-term interests of our executive officers with those of our stakeholders. We believe our program is designed effectively to meet or exceed our financial and operational performance goals, is well aligned with the interests of our stakeholders and is instrumental to achieving our business goals. Our compensation philosophy and related governance features are complemented by several specific elements that are designed to achieve these objectives, as summarized below.

### Program Design.

Our compensation program:

provides a competitive total compensation opportunity;

establishes a pay mix that balances short- and long-term performance specifically consisting of significant equity-based (at-risk) compensation;

utilizes separate metrics under our STI and LTI award programs to incentivize performance;

links a significant portion of total compensation to performance which we believe creates long-term stakeholder value;

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determines awards based on the executive officer s contributions performed the right way to achieve business performance;

enhances retention by subjecting a significant portion of total compensation to multi-year vesting requirements;

discourages unnecessary or excessive risk taking;

rewards for accomplishing goals as well as for how those goals are accomplished; and

restricts CIC cash benefits to double-trigger vesting.

We provide the following primary elements of compensation for our NEOs (as listed in the Compensation Discussion and Analysis at page 40): base salary, annual STI awards and LTI awards.

The Executive Compensation Committee references the median level of the market when determining all elements of compensation and targets the median level of total compensation.

Our performance-based STI program provides for cash awards based on achievement of financial and operational goals established annually by our Executive Compensation Committee.

We encourage alignment of our NEOs interests with those of our stakeholders through the grant of LTI awards, of which approximately 80 percent are PSUs and approximately 20 percent are RSUs.

Our NEOs receive no significant perquisites or other personal benefits.

We do not provide any golden parachute excise tax gross-ups to our NEOs.

The Executive Compensation Committee makes all compensation decisions regarding our NEOs and submits those decisions to the independent directors of the Board for ratification.

The Executive Compensation Committee is composed solely of persons who qualify as independent directors under the listing standards of the NYSE.

We have market-competitive stock ownership guidelines for our NEOs and our non-management directors which provides them with a significant stake in our long-term success and aligns their interest with stakeholder interests.

We have adopted compensation recovery ( clawback ) provisions that permit the Committee to use appropriate discretion to seek recoupment of grants of PSUs (including any shares earned and the proceeds from any sale of such shares) and STI awards paid to an employee in the event that fraud, negligence or individual misconduct by such employee is determined to be a contributing factor to having to restate all or a portion of our financial statements.

Officers, members of our Board and certain employees designated as insiders under our Securities/Insider Trading Policy are prohibited from engaging in short sale and other derivative or speculative transactions in our securities, and/or from purchasing or using, directly or indirectly through family members or other persons or entities, financial instruments (including puts or calls, prepaid variable forward contracts, equity swaps, collars and exchange funds) that are designed to hedge or offset any decrease in the market value of our securities.

Officers and directors are prohibited from holding our securities in a margin account or pledging our securities as collateral for a loan. The CEO may grant an exception against pledging securities on a limited case-by-case basis. There is no exception to the prohibition against pledging with respect to the CEO.

The Executive Compensation Committee engages an executive compensation consultant who is independent under the SEC rules and NYSE listing standards to provide advice and expertise on our executive and director compensation program design and implementation and to lead discussions on trends within our industry.

Our say-on-pay vote in 2018 was 96.7 percent in agreement with our compensation paid to our NEOs. In reviewing our compensation program during 2018, our Executive Compensation Committee determined to continue to apply the same principles as have been historically applied in determining the nature and amount of our executive compensation.

**ONE Gas, Inc.** Notice of 2019 Annual Meeting of Shareholders and Proxy Statement

**Link between Executive Compensation and Performance.** The Board awarded Pierce H. Norton II, our President and CEO, incentive compensation for 2018 that was commensurate with our business results and his position as our President and CEO, including annual base pay of \$775,000, an annual STI award of \$939,300, and a LTI award with a grant target value of \$1,750,000. Consistent with our executive compensation philosophy, a significant majority of Mr. Norton s total direct compensation of \$3,464,300 for 2018 was incentive-based and at-risk, as illustrated by the following chart:

The compensation of our other NEOs further reflects both our 2018 performance and our pay-for-performance compensation philosophy:

Named Executive Officer	2018 Base Salary	2018 STI Award	2018 LTI Award *	2018 Total Direct Compensation
Pierce H. Norton	\$775,000	\$939,300	\$1,750,000	\$3,464,300
Curtis L. Dinan	\$435,000	\$363,255	\$425,040	\$1,223,295
Caron A. Lawhorn	\$365,000	\$301,924	\$400,022	\$1,066,946
Robert S. McAnnally	\$365,000	\$301,924	\$400,022	\$1,066,946
Joseph L. McCormick	\$340,000	\$242,509	\$375,003	\$957,512

\* Represents the grant date value approved by the Committee. The values displayed in the Summary Compensation Table represent the accounting value of the PSUs.

Name	2018 Target STI Award as Percentage of Base Pay	2018  Maximum STI Award  as a Percentage of  Base Pay
Pierce H. Norton II	100%	188%
Curtis L. Dinan	65%	122%
Caron A. Lawhorn	65%	122%
Robert S. McAnnally	65%	122%
Joseph L. McCormick	55%	103%

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## CORPORATE RESPONSIBILITY

For more than 100 years, our business has delivered natural gas to our customers. We will continue to focus on operating safely and responsibly, while creating shareholder value. For more information see our Corporate Responsibility report published on our website at www.ONEGas.com.

## **SAFETY AND HEALTH**

The safety of our employees, our customers and the communities where we operate is at the forefront of each business decision we make. By monitoring the integrity of our assets and promoting the safety and health of our employees, customers and communities, we are investing in the long-term sustainability of our businesses.

A substantial part of our workforce is comprised of operations specialists who work regularly in the field. We continuously assess the risks our employees face in their jobs, and we work to mitigate those risks through training, appropriate engineering controls, work procedures and other preventive safety and health programs. Reducing incidents and improving our safety incident rates is important, but we are not focused only on statistics. Low incident rates alone cannot prevent a large-scale incident, which is why we continue to focus on enhancing our preventive safety programs, such as near-miss reporting, vehicle-safety monitoring, risk assessment and others.

## 2018 Safety and Health Performance Updates and Highlights

Since 2013 we have experienced a 57% reduction in our TRIR.

Since 2013 strains and sprains, our most prevalent type of injury, has declined by 85%.

Since 2013 we have experienced a 75% reduction in our DART.

Since 2013 we have experienced a 23% reduction in our PVIR. **ENVIRONMENTAL PERFORMANCE** 

## 2018 Environmental Updates and Highlights

We retired or replaced approximately 430 miles of distribution and transmission facilities in 2018, including 21 miles of cast iron pipe, which will result in decreased emissions of methane. We have a total of four miles of cast iron pipe remaining to be replaced, which we have committed to replace by the end of 2019.

In 2018, our Energy Efficiency Program in Oklahoma and the Austin and Rio Grande Valley Conservation Programs in Texas combined to issue more than 122,750 rebates totaling approximately \$17 million through energy-efficiency and conservation programs that offered customers rebates on natural gas appliances and

energy-efficient home improvements.

We continue to be a partner in the EPA s Natural Gas STAR Program and the EPA s Methane Challenge program to voluntarily reduce greenhouse gas emissions. We anticipate reporting in 2019 our 2018 performance to the EPA. We exceeded our goal by achieving an overall replacement rate between 6 and 7 percent in both 2017 and 2016.

## **COMMUNITY INVESTMENT**

We are committed to being active members of the communities where we operate. Investing in the areas where we have operations and where our employees live and work is not only the right thing to do it s smart business. By contributing financially and through volunteer work, we can help build stronger communities and create a better environment for our employees, our customers and the general public.

We accomplish this in a number of ways, including grants from the ONE Gas Foundation, corporate sponsorships to nonprofit organizations and community volunteer efforts. Primary focus areas for our community investments are education, health and human services, arts and culture, environmental stewardship and community enrichment. We give priority consideration to educational programs and to health and human services organizations, particularly those with programs that help people become self-sufficient.

## 2018 Community Investment Updates and Highlights

In 2018, we contributed approximately \$2.1 million to nonprofit organizations through the ONE Gas Foundation and corporate sponsorships, and our employees volunteered more than 9,500 hours in our communities.

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## POLITICAL ADVOCACY AND CONTRIBUTIONS

We actively participate in the political process through the lobbying efforts of our government relations department, involvement in multiple business and industry trade organizations, and through the ONE Gas PAC. In 2018, ONE Gas employees and members of the ONE Gas Board contributed approximately \$95,719 to the ONE Gas PAC. During 2018, the ONE Gas PAC contributed approximately \$121,250 to candidates for political office and other political action committees.

As a company, we do not contribute corporate funds to political candidates, political action committees or so-called 501(c)(4) social welfare organizations. Employee and director contributions to the ONE Gas PAC are used to support candidates seeking federal or state offices who support the interests of the energy industry and business. A steering committee made up of senior management representatives and a contributions committee made up of employees from across our operating areas oversee all ONE Gas PAC contributions to political candidates.

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# OUTSTANDING STOCK AND VOTING

## **VOTING**

Only shareholders of record at the close of business on March 25, 2019, are entitled to receive notice of and to vote at the annual meeting. As of that date, 52,686,558 shares of our common stock were outstanding. Each outstanding share entitles the holder to one vote on each matter submitted to a vote of shareholders at the meeting. No other class of our stock is entitled to vote on matters to come before the meeting.

Shareholders of record may vote in person or by proxy at the annual meeting. All properly submitted proxies received prior to the commencement of voting at the annual meeting will be voted in accordance with the voting instructions contained on the proxy. Shares for which signed proxies are properly submitted without voting instructions will be voted:

- (1) **FOR** the election of the nine director nominees named in this proxy statement to serve on our Board for a one-year term;
- (2) **FOR** the ratification of the selection of PricewaterhouseCoopers LLP as our independent registered public accounting firm for the year ending December 31, 2019; and
- (3) **FOR** the advisory proposal to approve our executive compensation.

While we know of no other matters that are likely to be brought before the meeting, in the event any other business properly comes before the meeting, proxies will be voted in the discretion of the persons named in the proxy. The persons named as proxies were designated by our Board.

To vote shares held in street name through a bank, broker or other holder of record, a shareholder must provide voting instructions to his or her bank, broker or other holder of record. Brokerage firms, banks and other holders of record are required to request voting instructions for shares they hold on behalf of their customers and others. We encourage you to provide instructions to your bank, broker or other holder of record on how to vote your shares. If your shares are held in street name, to be able to vote those shares in person at the annual meeting, you must obtain a legal proxy, executed in your favor, from the holder of record of those shares as of the close of business on March 25, 2019.

The rules of the NYSE determine whether proposals presented at shareholder meetings are routine or non-routine. If a proposal is routine, a broker or other entity holding shares for an owner in street name may vote for the proposal without receiving voting instructions from the owner under certain circumstances. If a proposal is non-routine, the broker or other entity may vote on the proposal only if the owner has provided voting instructions. A broker non-vote occurs when the broker or other entity is unable to vote on a proposal because the proposal is non-routine and the owner does not provide any voting instructions. Under the rules of the NYSE, Proposals 1 and 3 are considered to be non-routine, and Proposal 2 is considered to be routine. Accordingly, if you do not provide voting instructions to your brokerage firm or other entity holding your shares, your brokerage firm or other entity holding your shares will not be permitted under the rules of the NYSE to vote your shares on Proposals 1 and 3 and will be permitted under the rules of the NYSE to vote your shares on Proposal 2 at its discretion.

Please provide your voting instructions to your broker, bank or other holder of record so that your shares may be voted.

Representatives of our stock transfer agent, EQ Shareholder Services, a division of Equiniti Trust Company, will be responsible for tabulating and certifying the votes cast at the annual meeting.

## **QUORUM**

The holders of a majority of the shares entitled to vote at the annual meeting, present in person or by proxy, constitute a quorum for the transaction of business at the annual meeting. In determining whether we have a quorum, we count abstentions and broker non-votes as present.

If a quorum is not present at the scheduled time of the meeting, the shareholders who are present in person or by proxy may adjourn the meeting until a quorum is present. If the time and place of the adjourned meeting are announced at the time the adjournment is taken, no other notice will be given. However, if the adjournment is for more than 30 days, or if a new record date is set for the adjourned meeting, a notice will be given to each shareholder entitled to receive notice of, and to vote at, the meeting.

### MATTERS TO BE VOTED UPON

At the annual meeting, the following matters will be voted upon:

- (1) the election of nine director nominees named in this proxy statement to serve a one-year term;
- (2) the ratification of the selection of PricewaterhouseCoopers LLP as our independent registered public accounting firm for the year ending December 31, 2019;
- (3) to consider and vote on our executive compensation on a non-binding, advisory basis; and
- (4) such other business as may properly come before the meeting, or any adjournment or postponement of the meeting.
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# **VOTES REQUIRED**

**Proposal 1 Election of Directors.** Our bylaws provide for majority voting for directors in uncontested elections. We expect that the election of directors at our 2019 annual meeting will be uncontested. Under the majority voting standard, to be elected a nominee must receive a number of For votes that exceeds 50 percent of the votes cast with respect to that director s election. Abstentions and broker non-votes, if any, do not count as votes cast with respect to the election of directors.

Our corporate governance guidelines require that if an uncontested nominee for director does not receive more For than Against votes, he or she must promptly tender his or her resignation to our Board. The Board (excluding the director who tendered the resignation) will then evaluate the resignation in light of the best interests of our company and our shareholders in determining whether to accept or reject the resignation, or whether other action should be taken. The Board will announce publicly its decision regarding any tendered resignation.

**Proposal 2** Ratification of Selection of PricewaterhouseCoopers LLP as our Independent Registered Public Accounting Firm for the Year ending December 31, 2019. In accordance with our bylaws, approval of this proposal requires the affirmative vote of a majority of the voting power of the shareholders present in person or by proxy and entitled to vote on this proposal at the meeting. Abstentions will have the same effect as votes against this proposal.

**Proposal 3** Advisory Vote on Executive Compensation. In accordance with our bylaws, approval of the proposal to approve our executive compensation requires the affirmative vote of a majority of the voting power of the shareholders present in person or by proxy and entitled to vote on this proposal at the meeting. Abstentions will have the same effect as votes against this proposal and broker non-votes do not count as entitled to vote for purposes of determining the outcome of the vote on this proposal. The vote on this proposal is advisory and non-binding on the company and our Board.

# **REVOKING A PROXY**

Any shareholder may revoke his or her proxy at any time before it is voted at the meeting by (1) notifying our corporate secretary in writing (the mailing address of our corporate secretary is Corporate Secretary, ONE Gas, Inc., 15 East Fifth Street, Tulsa, Oklahoma 74103), (2) authorizing a later proxy via the internet or by telephone, (3) returning a later dated proxy card, or (4) voting at the meeting in person. A shareholder s presence without voting at the annual meeting will not automatically revoke a previously delivered proxy and any revocation during the meeting will not affect votes previously taken.

If your shares are held in a brokerage account or by a bank or other holder of record, you may revoke any voting instructions you may have previously provided in accordance with the revocation instructions provided by the broker, bank or other holder of record.

### PROXY SOLICITATION

Solicitation of proxies will be primarily by mail and telephone. We have engaged Morrow Sodali LLC, 470 West Avenue, Stamford, Connecticut 06902, to solicit proxies for a fee of \$10,000 plus out-of-pocket expenses. In addition, certain of our officers, directors and employees may solicit proxies on our behalf in person or by mail, telephone, fax or email, for which such persons will receive no additional compensation. We will pay all costs of soliciting proxies. We will also reimburse brokerage firms, banks and other custodians, nominees and fiduciaries for their reasonable expenses for forwarding proxy materials to our shareholders.

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#### GOVERNANCE OF THE COMPANY

Our Board and management are committed to maintaining strong corporate governance practices that allocate rights and responsibilities among our Board, management and our shareholders in a manner that benefits the long-term interests of our shareholders. Our corporate governance practices are designed not just to satisfy regulatory and stock exchange requirements but also to provide for effective oversight and management of our company.

Our Corporate Governance Committee engages in a regular process of reviewing our corporate governance practices, including comparing our practices with those recommended by various corporate governance authorities, the expectations of our shareholders and the practices of other leading public companies. Our Corporate Governance Committee also regularly reviews our corporate governance practices in light of proposed and adopted laws and regulations, including the rules of the SEC and the rules and listing standards of the NYSE.

#### CORPORATE GOVERNANCE GUIDELINES

Our Board has adopted corporate governance guidelines that address key areas of our corporate governance, including: director qualification standards, including the requirement that a majority of our directors be independent under the applicable independence requirements of the NYSE; director responsibilities; director access to management; director compensation; management succession; evaluation of the performance of our Board; and the structure and operation of our Board. Our Board periodically reviews our corporate governance guidelines and may revise the guidelines from time to time as conditions warrant. The full text of our corporate governance guidelines is published on and may be printed from our website at <a href="https://www.onegas.com">www.onegas.com</a> and is also available from our corporate secretary upon request.

#### CODE OF BUSINESS CONDUCT AND ETHICS

Our Board has adopted a code of business conduct and ethics that applies to our directors, officers (including our principal executive and financial officers, controller and other persons performing similar functions) and all other employees. We require all directors, officers and employees to adhere to our code of business conduct and ethics in addressing the legal and ethical issues encountered in conducting their work for our company. Our code of business conduct and ethics requires that our directors, officers and employees avoid conflicts of interest, comply with all applicable laws and other legal requirements, conduct business in an honest and ethical manner and otherwise act with integrity and in our company s best interests. All directors, officers and employees are required to report any conduct that they believe to be an actual or apparent violation of our code of business conduct and ethics.

The full text of our code of business conduct and ethics is published on and may be printed from our website at www.ONEGas.com and is also available from our corporate secretary upon request. We intend to disclose on our website any future amendments to, or waivers of, our code of business conduct and ethics, as required by the rules of the SEC and the NYSE.

#### **DIRECTOR INDEPENDENCE**

Our corporate governance guidelines provide that a majority of our Board of Directors will be independent under the applicable independence requirements of the NYSE. These guidelines and the rules of the NYSE provide that, in qualifying a director as independent, the Board must make an affirmative determination that the director has no material relationship with our company, either directly or as a partner, shareholder or officer of an organization that has a relationship with our company. In making this determination with respect to each director serving on the

Executive Compensation Committee, under the rules of the NYSE, the Board is required to consider all factors specifically relevant to determine whether the director has a relationship to our company which is material to that director s ability to be independent from management in connection with the duties of a member of that committee.

Our Board of Directors has also adopted director independence guidelines that specify the types of relationships the Board has determined to be categorically immaterial. Directors who meet these standards are considered to be independent. The full text of our director independence guidelines is published on and may be printed from our website at www.ONEGas.com and is also available from our corporate secretary upon request.

Our Board has determined affirmatively that members Arcilia C. Acosta, Robert E. Evans, Tracy E. Hart, Michael G. Hutchinson, Pattye L. Moore, Eduardo A. Rodriguez and Douglas H. Yaeger have no material relationship with our company, and each qualifies as independent under our corporate governance guidelines, our director independence guidelines and the rules of the NYSE. In determining whether certain of our directors qualify as independent under our director independence guidelines, our Board considered the receipt by certain directors or their immediate family members (or entities of which they are members, directors, partners, executive officers, or counsel) of natural gas service from us at regulated rates on terms generally available to all of our customers (and, in the case of an entity, in an amount that is less than the greater of \$1 million or 2 percent of the entity s gross revenue for its last fiscal year). In each case, the Board determined these relationships to be in the ordinary course of business at regulated rates or on substantially the same terms available to non-affiliated third parties and to be immaterial in amounts to both our company and the director.

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#### **BOARD LEADERSHIP STRUCTURE**

During 2018, our Board was led by John W. Gibson, who was the Chairman of the Board, and Eduardo A. Rodriguez, who was both our lead independent director and the chair of the Corporate Governance Committee. In addition, our Audit Committee and Executive Compensation Committee are each led by a chair and vice chair, each of whom is an independent director.

Our corporate governance guidelines provide that our Board of Directors retains the right to exercise its discretion in combining or separating the offices of the Chairman of the Board and CEO. Our Board reviews the issue as a part of its succession planning process. The Board believes that it is advantageous for the Board to maintain flexibility to determine on a case-by-case basis and, if necessary, change the Board leadership structure in order to meet our needs at any time, based on the individuals then available and the circumstances then presented.

The Board believes that maintaining Mr. Gibson s continuing service as non-executive Chairman of the Board provides the most effective leadership model for our Board and our company at this time. In making this determination, the Board considered the advantages to our company of maintaining the continuity of Mr. Gibson s effective leadership as Chairman of the Board based on, among other factors, his strong leadership skills, his extensive knowledge and experience regarding operations and the industries and markets in which we compete, as well as his ability to promote communication and to synchronize strategic objectives and activities between our Board and our senior management. The Board also believes this leadership structure continues to ensure significant independent oversight of management, as Messrs. Gibson and Norton are the only members of the Board who are not independent directors. In addition, our Board has an ongoing practice of holding executive sessions of the independent members of the board as part of each regularly scheduled in-person Board meeting.

#### LEAD INDEPENDENT DIRECTOR

approving meeting agendas for the Board; and

Our corporate governance guidelines vest the lead independent director who, under these guidelines, is also chair of our Corporate Governance Committee, with various key responsibilities, including but not limited to:

presiding as the chair at all meetings of the Board at which the Chairman of the Board is not present;

presiding at all executive sessions of the independent directors;

serving as liaison between the Chairman of the Board and the independent directors;

approving information sent to the Board;

approving meeting schedules to assure that there is sufficient time for discussion of all agenda items.

In addition, the lead independent director has the authority to call meetings of the independent directors and, if requested by major shareholders, will be reasonably available for consultation and direct communication with such shareholders. The Lead Independent Director may also perform duties otherwise assigned to the Chairman of the Board when the offices of the Chairman of the Board and the CEO are combined.

#### SUCCESSION PLANNING

A key responsibility of the CEO and the Board is ensuring that an effective process is in place to provide continuity of leadership over the long term at all levels in our company. Each year, succession-planning reviews are held at every significant organizational level of the company, culminating in a full review of senior leadership talent by our independent directors. During this review, the CEO, the Chairman of the Board and the independent directors discuss future candidates for senior leadership positions, succession timing for those positions and development plans for the highest-potential candidates. This process ensures continuity of leadership over the long term, and it forms the basis on which our company makes ongoing leadership assignments. It is a key success factor in managing the long-term planning and investment lead times of our business.

In addition, the CEO maintains in place at all times, and reviews with the non-management directors, a confidential plan for the timely and efficient transfer of responsibilities in the event of an emergency or sudden incapacitation or departure of the CEO.

#### **OUR BOARD AND CORPORATE STRATEGY**

Our Board is actively involved in overseeing, reviewing and guiding our corporate strategy. Our Board formally reviews our company s business strategy, including the risks and opportunities facing our company and its business, at an annual strategic planning session. Our Board regularly discusses corporate strategy throughout the year with management formally as well as informally and during executive sessions of the Board as appropriate. As discussed in Risk Oversight below, our Board views risk management and oversight as an integral part of our strategic planning process, including mapping key risks to our corporate strategy and seeking to manage and mitigate risk. Our Board also views its own composition as a critical component to effective strategic oversight. Accordingly, our Board and relevant Board committees consider our business strategy and the company s regulatory, geographic and market environments when assessing board composition, director succession, executive compensation and other matters of importance.

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#### SHAREHOLDER ENGAGEMENT

Our Board believes that accountability to shareholders is a mark of good corporate governance and that regular shareholder engagement is important to our company success. Our company frequently engages with shareholders on a variety of topics, with particular focus on matters relating to our company sublicity disclosed strategy and financial performance. Our company also engages with shareholders to discuss matters relating to governance, compensation, safety, environmental and other current and emerging issues that the Board and our management understand are important to our shareholders. In addition to this direct engagement, our company also maintains a number of complementary mechanisms that allow our shareholders to effectively communicate to our Board and management, including:

maintaining an investor relations page on our website;

regularly presenting at investor conferences;

conducting an annual advisory vote to approve executive compensation;

if requested by major shareholders, ensuring the lead independent director is available for consultation and direct communication;

permitting shareholders to submit prospective candidates for nomination by our Board for election at the annual meeting of shareholders in accordance with our corporate governance guidelines and bylaws;

permitting shareholders to nominate candidates for election at the annual meeting of shareholders in accordance with our bylaws; and

providing shareholders the ability to attend and voice opinions at the annual meeting of shareholders.

#### **RISK OVERSIGHT**

We have integrated a comprehensive Enterprise Risk Management ( ERM ) process as part of strategy setting and driving performance throughout the organization, which includes identifying, aggregating, monitoring, measuring, assessing and managing risks that could affect our ability to fulfill our business objectives or execute our corporate strategy. These risks generally relate to strategic, operational, financial, regulatory compliance and human resources issues. Our ERM approach is overseen by our CFO and is designed to enable our Board to establish a mutual understanding with management of the effectiveness of our risk-management practices and capabilities, to review our risk exposure and to elevate certain key risks for discussion at the Board level. Management and our Board believe that risk management is an integral part of our annual strategic planning process, which addresses, among other things, the risks and opportunities facing our company.

Not all risks can be dealt with in the same way. Some risks may be easily perceived and controllable, and other risks are unknown; some risks can be avoided or mitigated by particular behavior, and some risks are unavoidable as a practical matter. For some risks, the potential adverse impact would be minor and, as a matter of business judgment, it may not be appropriate to allocate significant resources to avoid the adverse impact. In other cases, the adverse impact could be significant, and it is prudent to expend resources to seek to avoid or mitigate the potential adverse impact. In some cases, a higher degree of risk may be acceptable because of a greater perceived potential for reward. Management is responsible for identifying risks and controls related to our significant business activities; mapping the risks to our corporate strategy; and developing programs and recommendations to determine the sufficiency of risk identification, the balance of potential risk to potential reward and the appropriate manner in which to control and mitigate risk.

The Board implements its risk oversight responsibilities by having management provide periodic briefing and informational sessions on the significant voluntary and involuntary risks that our company faces and how our company is seeking to control and mitigate those risks. In some cases, as with risks relating to significant acquisitions, risk oversight is addressed as part of the full Board's engagement with the CEO and management.

The Board annually reviews a management assessment of the various operational and regulatory risks facing our company, their relative magnitude and management s plan for mitigating these risks. The Board also reviews risks related to our company s business strategy at its annual strategic planning meeting and at other meetings as appropriate.

In certain cases, a Board committee is responsible for oversight of specific risk topics. For example, the Audit Committee oversees risk issues associated with our overall financial reporting and disclosure process and legal compliance, as well as reviewing policies and procedures on risk-control assessment and accounting risk exposure, including our companywide risk control activities. The Audit Committee meets with our executive officers and meets with our Director Audit Services, as well as with our independent registered public accounting firm, in separate executive sessions at each of its in-person meetings during the year, at which time risk issues are discussed regularly.

In addition, our Executive Compensation Committee oversees risks related to our compensation program, as discussed in greater detail elsewhere in this proxy statement, and our Corporate Governance Committee oversees risks related to our governance practices and policies.

#### **BOARD AND COMMITTEE MEMBERSHIP**

Our business, property and affairs are managed under the direction of our Board. Members of our Board are kept informed of our business through discussions with our CEO and other officers, by reviewing materials provided to them periodically and in connection with Board and committee meetings, and by participating in meetings of the Board and its committees.

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During 2018, the Board held nine regular meetings (six in-person and three telephonic meetings) and no special meetings. All of our incumbent directors who served on the Board during 2018 attended more than 75 percent of the aggregate of the meetings of the Board and Board committees on which they served.

Our corporate governance guidelines provide that members of our Board are expected to attend our Annual Meeting of Shareholders. All then-current members of the Board attended the 2018 Annual Meeting of Shareholders.

The Board has four standing committees: the Audit Committee, the Executive Compensation Committee, the Corporate Governance Committee and the Executive Committee. The table below provides the current membership of our Board and each of our Board committees. Our Board has determined affirmatively that each member of our Audit Committee, Executive Compensation Committee and Corporate Governance Committee is independent under our corporate governance guidelines, our director independence guidelines and the rules of the NYSE.

Director	Board	Audit	Executive Compensation	Corporate Governance	Executive
Arcilia C. Acosta	Member	Member	Member	Member	
Robert B. Evans	Member	Vice Chair	Member	Member	
John W. Gibson	Chair				Chair
Tracy E. Hart	Member	Member	Member	Member	
Michael G. Hutchinson	Member	Chair	Member	Vice Chair	Member

Pattye L. Moore	Member	Member	Chair	Member	Member
Pierce H. Norton II	Member				Member
Eduardo A. Rodriguez	Member	Member	Member	Chair	Member
Douglas H. Yaeger	Member	Member	Vice Chair	Member	
Number of meetings in 2018	9	6	4	4	0

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Our Board has adopted written charters for each of its Audit, Executive Compensation, Corporate Governance and Executive Committees. Copies of the charters of each of these committees are available on and may be printed from our website at <a href="https://www.ONEGas.com">www.ONEGas.com</a>. Copies are also available from our corporate secretary upon request. The responsibilities of our Board committees are summarized below. From time to time the Board, in its discretion, may form other committees.

# THE AUDIT COMMITTEE

**2018 Meetings:** 6

The Audit Committee represents and assists our Board with oversight of the integrity of our financial statements and internal controls, our compliance with legal and regulatory requirements, the independence, qualifications and performance of our independent registered public accounting firm and the performance of our internal audit function. The responsibilities of the Audit Committee include:

appointing, compensating and overseeing our independent auditor;

reviewing the scope, plans and results relating to the external audits of our financial statements;

reviewing the scope, plans and results relating to internal audits;

monitoring and evaluating our financial condition;

monitoring and evaluating the integrity of our financial reporting processes and procedures;

assessing our significant financial risks and exposures and evaluating the adequacy of our internal controls in connection with such risks and exposures, including, but not limited to, internal controls over financial reporting and disclosure controls and procedures;

reviewing policies and procedures on risk-control assessment and accounting risk exposure, including our companywide risk control activities; and

monitoring our compliance with our policies on ethical business conduct.

Our independent registered public accounting firm reports directly to our Audit Committee. All members of our Audit Committee are independent under the independence requirements of the NYSE and the SEC applicable to audit committee members. The Board has determined that Arcilia C. Acosta, Robert E. Evans, Tracy E. Hart, Michael G. Hutchinson, Eduardo A. Rodriguez and Douglas H. Yaeger are each an audit committee financial expert under the applicable rules of the SEC and all members of the Audit Committee are financially literate and six of the seven committee members are audit committee financial experts. No member of our Audit Committee serves on the audit committees of more than three other public companies.

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# THE EXECUTIVE COMPENSATION COMMITTEE

Our Executive Compensation Committee is responsible for establishing and periodically reviewing our executive compensation policies and practices. This responsibility includes:

#### **2018 Meetings: 4**

evaluating, in consultation with our Corporate Governance Committee, the performance of our CEO, and recommending to our Board the compensation of our CEO and our other senior executive officers;

reviewing and approving, in consultation with our Corporate Governance Committee, the annual objectives of our CEO;

reviewing our executive compensation program to ensure the attraction, retention and appropriate compensation of executive officers in order to motivate their performance in the achievement of our business objectives and to align their interests with the long-term interests of our shareholders;

assessing the risks associated with our compensation program;

approving, subject to ratification by the full Board, executive officer compensation and personnel policies, programs and plans; and

reviewing and making recommendations to the full Board on director compensation.

Our Executive Compensation Committee meets periodically during the year to review our executive and director compensation policies and practices. Executive officer salaries and STI and LTI compensation are determined annually by the Committee. The scope of the authority of the Committee is not limited except as set forth in its charter and by applicable law. The Committee has the authority to delegate duties to subcommittees of the Committee, or to other standing committees of the Board, as it deems necessary or appropriate. The Committee may not delegate to a subcommittee any authority required by any law, regulation or listing standard to be exercised by the Committee as a whole. All members of our Executive Compensation Committee are

independent under the independence requirements of the NYSE applicable to compensation committee members.

The compensation group in our corporate human resources department supports, in consultation with our CEO, the Executive Compensation Committee in its work.

During 2018, the Executive Compensation Committee engaged Meridian, as an independent executive compensation consultant to assist the Committee in its evaluation of the amount and form of compensation paid in 2018 to our CEO, our other executive officers and our directors. Meridian reported directly to the Executive Compensation Committee. For more information on executive compensation and the role of this consultant, see Compensation Discussion and Analysis How We Determine Pay Role of the Independent Executive Compensation Consultant at page 42.

# THE CORPORATE GOVERNANCE COMMITTEE

Our Corporate Governance Committee is responsible for overseeing our company s governance, including the selection of directors and the Board s practices and effectiveness. These responsibilities include:

### **2018 Meetings: 4**

identifying and recommending qualified director candidates, including qualified director candidates suggested by our shareholders in written submissions to our corporate secretary in accordance with our corporate governance guidelines and our bylaws or in accordance with the rules of the SEC;

making recommendations to the Board with respect to electing directors and filling vacancies on the Board;

adopting an effective process for director selection and tenure by making recommendations on the Board s organization and practices and by aiding in identifying and recruiting director candidates;

reviewing and making recommendations to the Board with respect to the organization, structure, size, composition and operation of the Board and its committees;

in consultation with our Chairman of the Board and CEO and the Executive Compensation Committee, overseeing management succession and development; and

reviewing, assessing risk and making recommendations with respect to other corporate governance matters.

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All members of the Corporate Governance Committee are independent under the independence requirements of the NYSE.

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#### THE EXECUTIVE COMMITTEE

**2018 Meetings: 0** 

In the intervals between meetings of our Board, the Executive Committee may, except as otherwise provided in our bylaws and applicable law, exercise the powers and authority of the full Board in the management of our property, affairs and business. The function of this committee is to act on major matters where it deems action appropriate, providing a degree of flexibility and ability to respond to time-sensitive business and legal matters without calling a special meeting of our full Board. The Executive Committee reports to the Board at its next meeting on any actions taken by the committee.

#### **DIRECTOR NOMINATIONS**

Our corporate governance guidelines provide that the Board is responsible for nominating candidates for Board membership and for the delegation of the screening process to the Corporate Governance Committee of the Board. This committee, with recommendations and input from our Chairman of the Board, CEO and the directors, evaluates the qualifications of each director candidate and assesses the appropriate mix of skills, qualifications and characteristics required of Board members in the context of the perceived needs of the Board at a given point in time. The Corporate Governance Committee is responsible for recommending to the full Board candidates for nomination by the Board for election as members of our Board.

Our corporate governance guidelines provide that candidates for nomination by the Board must be committed to devote the time and effort necessary to be productive members of the Board and that, in nominating candidates, the Board will endeavor to establish director diversity in personal background, race, gender, age and nationality. The guidelines also provide that the Board will seek to maintain a mix that includes, but is not limited to, the following areas of core competency: accounting and finance; investment banking; business judgment; management; industry knowledge; crisis response; international business; leadership; strategic vision; law; and corporate relations.

The Corporate Governance Committee s charter provides that it has the responsibility, in consultation with the Chairman of the Board and CEO, to search for, recruit, screen, interview and recommend to the Board candidates for the position of director as necessary to fill vacancies on the Board or the additional needs of the Board and to consider management and shareholder recommendations for candidates for nomination by the Board. In carrying out this responsibility, the Corporate Governance Committee evaluates the qualifications and performance of incumbent directors and determines whether to recommend them for re-election to the Board. In addition, this committee determines, as necessary, the portfolio of skills, experience, diversity, perspective and background required for the effective functioning of the Board considering our business strategy and our regulatory, geographic and market environments.

Our corporate governance guidelines contain a policy regarding the Corporate Governance Committee s consideration of prospective director candidates recommended by shareholders for nomination by our Board. Under this policy, and in accordance with our bylaws, any shareholder who wishes to recommend a prospective candidate for nomination by our Board for election at our 2020 annual meeting should send a letter of recommendation to our corporate secretary at our principal executive offices by no later than December 5, 2019. The letter should include the name, address and number of shares owned by the recommending shareholder (including, if the recommending shareholder is not a

shareholder of record, proof of ownership of the type referred to in Rule 14a-8(b)(2) of the proxy rules of the SEC), the prospective candidate s name and address, a description of the prospective candidate s background, qualifications and relationships, if any, with our company and all other information necessary for our Board to determine whether the prospective candidate meets the independence standards under the rules of the NYSE and our director independence guidelines. A signed statement from the prospective candidate should accompany the letter of recommendation indicating that he or she consents to being considered as a nominee of the Board and that, if nominated by the Board and elected by the shareholders, he or she will serve as a director. The Corporate Governance Committee will evaluate prospective candidates recommended by shareholders for nomination by our Board in light of the various factors set forth above.

Neither the Corporate Governance Committee, the Board, nor our company itself discriminates in any way against prospective candidates for nomination by the Board on the basis of age, sex, race, religion, or other personal characteristics. There are no differences in the manner in which the Corporate Governance Committee or the Board evaluates prospective candidates based on whether the prospective candidate is recommended by a shareholder or by the Corporate Governance Committee, provided that the recommending shareholder furnishes to our company a letter of recommendation containing the information described above along with the signed statement of the prospective candidate referred to above.

In addition to having the ability to recommend prospective candidates for nomination by our Board, under our bylaws, shareholders may themselves nominate candidates for election at an annual meeting of shareholders. Any shareholder who desires to nominate candidates for election as directors at our 2020 annual meeting must follow the procedures set forth in our bylaws. Under these procedures, notice of a shareholder nomination for the election of a director must be received by our corporate secretary at our principal executive offices not less than 120 calendar days before the first anniversary of the date that our proxy statement was released to shareholders in connection with our 2019 Annual Meeting of Shareholders (i.e., notice must be received no later than December 5, 2019). If the date of the 2020 annual meeting is more than 30 days from the first anniversary date of the 2019 meeting, our corporate secretary must receive notice of a shareholder nomination by the close of business on the tenth day following the earlier of (i) the day on which notice of the date of the meeting is mailed to shareholders or (ii) the day on which public announcement of the meeting date is made. In accordance with our bylaws, a shareholder notice must contain certain information about the candidate the shareholder desires to nominate for election as a director, including: (a) the name, age, business address and residence address of such person; (b) the principal occupation or employment of such person; (c) the class or series and number of our shares that are owned beneficially or of record

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by such person and any affiliates or associates of such person; (d) the name of each nominee holder of our shares owned beneficially but not of record by such person or any affiliates or associates of such person, and the number of our shares held by each such nominee holder; (e) whether and the extent to which any derivative instrument, swap, option, warrant, short interest, hedge or profit interest or other transaction has been entered into by or on behalf of such person, or any affiliates or associates of such person, with respect to our shares; (f) whether and the extent to which any other transaction, agreement, arrangement or understanding (including any short position or any borrowing or lending of our shares) has been made by or on behalf of such person, or any affiliates or associates of such person, the effect or intent of any of the foregoing being to mitigate loss to, or to manage risk or benefit of stock price changes for, such person, or any affiliates or associates of such person, or to increase or decrease the voting power or pecuniary or economic interest of such person, or any affiliates or associates of such person, with respect to our shares; (g) such person s written and executed representation and agreement (in the form provided by the corporate secretary upon written request) that such person (1) is not and will not become a party to any agreement, arrangement or understanding with, and has not given any commitment or assurance to, any person or entity as to how such person, if elected as a director of the company, will act or vote on any issue or question, (2) is not and will not become a party to any agreement, arrangement or understanding with any person or entity other than the company with respect to any direct or indirect compensation, reimbursement or indemnification in connection with service or action as a director of the company that has not been disclosed to the company in such representation and agreement and (3) in such person s individual capacity, would be in compliance, if elected as a director of the company, and, if elected as a director, will comply with, all applicable publicly disclosed confidentiality, corporate governance, conflict of interest, Regulation FD, code of conduct and ethics, and stock ownership and trading policies and guidelines of the company; (h) such person s completed written questionnaire with respect to the background and qualification of such individual and the background of any other person or entity on whose behalf, directly or indirectly, the nomination is being made (which form of questionnaire shall be promptly provided by the corporate secretary to the requesting shareholder upon written request) and (i) all other information relating to such person that would be required to be disclosed in connection with a solicitation of proxies for the election of such person as a director, or would be otherwise required to be disclosed in connection with such solicitation, in each case pursuant to Regulation 14A under the Exchange Act, including without limitation such person s written consent to being named in the proxy statement as a nominee and to serving as a director if elected).

In addition, as to the shareholder giving the notice and the beneficial owner, if any, on whose behalf the nomination is made, the notice must set forth: (a) the name and address, as they appear on the company s books, of such shareholder, and the name and address of such beneficial owner, if any, and any other shareholders known by such shareholder to be supporting such nominee(s); (b) the class and number of our shares that are owned beneficially and of record by such person and any affiliates or associates of such person; (c) the name of each nominee holder of our shares owned beneficially but not of record by such person or any affiliates or associates of such person, and the number of such shares held by each such nominee holder; (d) whether and the extent to which any derivative instrument, swap, option, warrant, short interest, hedge or profit interest or other transaction has been entered into by or on behalf of such person, or any affiliates or associates of such person, with respect to our shares; (e) whether and the extent to which any other transaction, agreement, arrangement or understanding (including any short position or any borrowing or lending of our shares) has been made by or on behalf of such person, or any affiliates or associates of such person, the effect or intent of any of the foregoing being to mitigate loss to, or to manage risk or benefit of stock price changes for, such person, or any affiliates or associates of such person, or to increase or decrease the voting power or pecuniary or economic interest of such person, or any affiliates or associates of such person, with respect to our shares; (f) a representation that the shareholder giving notice intends to appear in person or by proxy at the annual meeting or special meeting to nominate the persons named in its notice; (g) a description of all agreements, arrangements and understandings between such person or any affiliate or associate of such person, and any other person or persons (including their names) in connection with the nomination by such shareholder; and (h) all other information that would be required to be disclosed by such person as a participant in a solicitation of proxies for the

election of directors in a contested election, or would be otherwise required to be disclosed in connection with such solicitation, in each case pursuant to Regulation 14A under the Exchange Act. This information must be supplemented by such shareholder and beneficial owner, if any, not later than ten (10) days after the record date for the meeting to disclose all such information as of the record date.

At the request of the company, each proposed nominee must submit to the corporate secretary such other information as the company may reasonably require, including such information as may be necessary or appropriate in determining the eligibility of such proposed nominee to serve as an independent director of the company or that could be material to a reasonable shareholder s understanding of the independence, or lack thereof, of such nominee.

#### **DIRECTOR COMPENSATION**

The Executive Compensation Committee s independent compensation consultant, Meridian, annually advises the Executive Compensation Committee on matters related to non-management director compensation including competitive market data for the company s peer group. The Executive Compensation Committee reviews and discusses the director compensation information provided by Meridian and makes a recommendation to the full Board with respect to non-management director compensation. The Executive Compensation Committee s philosophy with respect to non-management director compensation is to target at or below the market median. The components of non-management director compensation include an annual cash retainer, additional annual cash retainers for the Chairman of the Board, the chairs of the Audit, Executive Compensation and Corporate Governance Committees and an annual stock retainer. No separate per meeting fees are paid to the non-management directors.

Compensation for each of our non-management directors for their service on our Board is paid on an annual meeting date basis. Based on the market information provided by Meridian in December 2017 indicating that our non-management director compensation was significantly below

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market median compared to our peers, coupled with the decision of the Executive Compensation Committee to consider non-management director compensation on a three-year basis, the Executive Compensation Committee recommended and the full Board approved non-management director compensation on a three-year cycle. For the period of May 24, 2018, through May 22, 2019, non-management director compensation consists of \$85,000 in an annual cash retainer and a \$110,000 stock retainer. The chairs of our Audit and Executive Compensation Committees receive an additional annual cash retainer of \$15,000, and our lead independent director, who is also chair of our Corporate Governance Committee, receives an additional annual cash retainer of \$85,000 for his service. Non-management director compensation will next be considered in 2020.

Upon their election in July 2018, Mesdames Acosta and Hart received pro-rata non-management director compensation for the period from July 23, 2018, through May 22, 2019.

All directors are reimbursed for reasonable expenses incurred in connection with attendance at Board and committee meetings.

The CEO, as the sole management director, receives no compensation for his service as a director.

Our Board has established minimum share ownership guidelines for members of our Board. The guidelines provide that within five years after joining the Board, each non-management director will own shares of the company s common stock having a value, at a minimum, of five times the annual cash retainer for service on the Board (excluding annual retainers for service as a chair of a Board committee or for service as Chairman of the Board) as established from time to time by the Board. Shares that count toward this ownership guideline include shares owned outright in the director s name, shares held in trust for the director s benefit or the benefit of the director s immediate family, and phantom shares held in the director s account under any company deferred compensation plan for non-employee directors or any similar plan or arrangement. Shares that do not count toward this ownership guideline include unexercised stock options and shares of restricted stock for which restrictions have not yet lapsed (unvested restricted stock). A non-management director will not be allowed to sell shares of the company s common stock (using established pre-clearance procedures) unless such director s holdings of the company s common stock meet the established minimum ownership guideline. Ms. Moore and Messrs. Evans, Gibson, Hutchinson, Rodriguez and Yaeger have each satisfied the minimum share ownership guidelines. Mesdames Acosta and Hart have until July 23, 2023, to satisfy the minimum share ownership guidelines.

The following table sets forth the compensation paid to our non-management directors in 2018:

#### **Director Compensation for 2018**

Director	Fees Earned or Paid in Cash <sup>(1)</sup>	Stock Awards (1)(2)(3)	Nonqualified Deferred Compensation Earnings <sup>(4)</sup>	All Other Compensation <sup>(5)</sup>	Total
	\$ 70,950	\$ 91,818	\$ -	\$ -	\$ 162,768

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Arcilia C. Acosta					
Robert B. Evans	\$ 85,000	\$ 110,000	\$ -	\$ -	\$ 195,000
John W. Gibson	\$ 170,000	\$ 110,000	\$3,823	\$20,000	\$ 303,823
Tracy E. Hart	\$ 70,950	\$ 91,818	\$ -	\$ -	\$ 162,768
Michael G. Hutchinson	\$ 100,000	\$ 110,000	\$ -	\$ -	\$ 210,000
Pattye L. Moore	\$ 100,000	\$ 110,000	\$ -	\$ 5,000	\$ 215,000
Eduardo A. Rodriguez	\$ 115,000	\$ 110,000	\$ -	\$ -	\$ 225,000
Douglas H. Yaeger	\$ 85,000	\$ 110,000	\$ -	\$ -	\$ 195,000

<sup>(1)</sup> Non-management directors may defer all or a part of their annual cash and stock retainers under our Deferred Compensation Plan for Non-Employee Directors. During the year ended December 31, 2018, \$365,612 of the total amount payable for directors—fees were deferred under this plan at the election of five of our directors. Deferred amounts are treated, at the election of the participating director, either as phantom stock or as a cash deferral. Phantom stock deferrals are treated as though the deferred amount is invested in our common stock at the fair market value on the date the deferred amount was earned. Phantom stock earns the equivalent of dividends declared on our common stock, reinvested in phantom shares of our common stock based on the closing price of our common stock on the payment date of each common stock dividend. The shares of our common stock reflected in a non-management director—s phantom stock account are issued to the director under our ECP on the last day of the director—s service as a director or a later date selected by the director. Cash deferrals earn interest at a rate equal to Moody—s Bond Indices Corporate AAA on the first business day of the plan year, plus 100 basis points, which, at

January 2, 2018, was 4.52 percent. The following table sets forth, for each non-management director, the amount of director compensation deferred during 2018 and cumulative deferred compensation as of December 31, 2018.

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Director	Defer Pha Sto	d Fees red to ntom l	Ear Ph Sto Rei in	idends med on antom ck and nvestell 2018	Del Pl S lecc	Fees ferred to hantom tock at ember <b>S</b> 1	of Phantom lock Held ecember 3	Bo F Dtefe 31,Ca	ees rred to sh in E	Bo For Defor Cas Decem	ıber 31
Arcilia C. Acosta	\$ 8	1,384	\$	466	\$	81,850	1,018	\$	-	\$	-
Robert B. Evans	\$	-	\$	-	\$	-	-	\$	-	\$	-
John W. Gibson	\$ 11	0,000	\$ 1	17,413	\$	540,307	10,362	\$ 17	70,000	\$ 90	7,984
Tracy E. Hart	\$ 3	6,727	\$	442	\$	37,169	485	\$	-	\$	-
Michael G. Hutchinson	\$	-	\$	-	\$	-	-	\$	-	\$	-
Pattye L. Moore	\$ 11	0,000	\$ 1	17,413	\$	540,307	32,945	\$	-	\$	-
Eduardo A. Rodriguez	\$ 2	7,500	\$	885	\$	46,864	1,331	\$	-	\$	-

Douglas H. Yaeger \$ - \$ - \$ - \$ - \$

- (a) Reflects the value of the annual cash and stock retainers (based on the average of our high and low stock price on the NYSE on the grant date) deferred to phantom stock by a director under our Deferred Compensation Plan for Non-Employee Directors.
- (b) Dividend equivalents paid on phantom stock are reinvested in additional shares of phantom stock based on the closing price of our common stock on the NYSE on the date the dividend equivalent was paid.
- (c) Mr. Gibson deferred board fees in the amount of \$170,000 to cash in 2018. The total amount deferred to cash reflects the balance in Mr. Gibson s cash deferral account. Cash deferrals earn interest at a rate equal to Moody s Bond Indices Corporate AAA on the first business day of the plan year, plus 100 basis points which, at January 2, 2018, was 4.52 percent.
- (2) The amounts in this column reflect the aggregate grant date fair value, computed in accordance with Financial Accounting Standards Board's Accounting Standards Codification Topic 718, Compensation-Stock Compensation (ASC Topic 718), with respect to stock awards received by directors for service on our Board. Since the shares are issued free of any restrictions on the grant date, the grant date fair value of these awards is based on the average of our high and low stock price on the NYSE on the date of grant. The following table sets forth the number of shares and grant date fair value of such shares of our common stock issued to our non-management directors during 2018 for service on our Board.

Director	Shares Awarded in 2018	Aggregate Grant Date Fair Value
Arcilia C. Acosta	1,142	\$ 91,818
Robert B. Evans	1,512	\$110,000
John W. Gibson	1,512	\$110,000

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Tracy E. Hart	1,198	\$ 91,818
Michael G. Hutchinson	1,512	\$110,000
Pattye L. Moore	1,512	\$110,000
Eduardo A. Rodriguez	1,512	\$110,000
Douglas H. Yaeger	1,512	\$110,000

- (3) For the aggregate number of shares of our common stock and phantom stock held by each member of our Board at March 1, 2019, see Stock Ownership Holdings of Officers and Directors at page 38.
- (4) Reflects above-market earnings on Board of Directors fees deferred to cash under our Deferred Compensation Plan for Non-Employee Directors which provides for payment of interest on cash deferrals at a rate equal to Moody s Bond Indices Corporate AAA on the first business day of the plan year, plus 100 basis points, which, at January 2, 2018, was 4.52 percent.
- (5) Reflects charitable contributions made by our company or the ONE Gas Foundation, Inc., on behalf of members of our Board as follows: (a) matching contributions up to \$5,000 per year to non-profit organizations of his or her choice pursuant to our Matching Grants Program for Directors of ONE Gas through our Community Investment Program; and (b) matching contributions to the United Way pursuant to our annual United Way contribution program.

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#### COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION

During 2018, Mesdames Acosta, Hart and Moore and Messrs. Evans, Hutchinson, Rodriguez and Yaeger served on our Executive Compensation Committee. No member of the Executive Compensation Committee was an officer or employee of the company or its subsidiary during 2018, and no member of this committee was formerly an officer of the company or its subsidiary. In addition, during 2018, none of our executive officers served as a member of a compensation committee or Board of any other entity of which any member of our Board was an executive officer.

Ms. Moore currently serves as the Chair of the ONEOK Executive Compensation Committee, and Mr. Rodriguez serves as Vice Chair of the ONEOK Executive Compensation Committee.

#### EXECUTIVE SESSIONS OF THE BOARD

The non-management members of our Board meet in regularly scheduled executive sessions without any members of management present. Our Chairman of the Board presides during the non-management executive sessions of the Board. During 2018, the non-management members of our Board met in executive session during each regularly scheduled in-person meeting of the Board held during the year. We intend to continue this practice of regularly scheduled meetings of the non-management members of our Board.

Our corporate governance guidelines provide that our lead independent director, who is the chair of our Corporate Governance Committee, presides as the chair at executive session meetings of the independent members of our Board. The independent members of the Board meet in regularly scheduled executive sessions without any members of management or non-independent directors present in connection with each regularly scheduled in-person meeting of the Board. During 2018, the independent members of our Board met in executive session during each regularly scheduled in-person meeting of the Board held during the year. We intend to continue this practice of regularly scheduled meetings of the independent members of our Board.

#### COMMUNICATIONS WITH DIRECTORS

Our Board believes that it is management s role to speak for our company. Directors refer all inquiries regarding our company from institutional investors, analysts, the news media, customers or suppliers to our CEO or his designee. Our Board also believes that any communications between members of the Board and interested parties, including shareholders, should be conducted with the knowledge of our CEO. Interested parties, including shareholders, may contact one or more members of our Board, including non-management directors and non-management directors as a group, by writing to the director or directors in care of our corporate secretary at our principal executive offices. A communication received from an interested party or shareholder will be forwarded promptly to the director or directors to whom the communication is addressed. A copy of the communication also will be provided to our CEO. We will not, however, forward sales or marketing materials, materials that are abusive, threatening or otherwise inappropriate, or correspondence not clearly identified as interested party or shareholder correspondence.

#### **COMPLAINT PROCEDURES**

Our Board has adopted procedures for the receipt, retention and treatment of complaints regarding accounting, internal accounting controls, or auditing matters and complaints or concerns under our code of business conduct and ethics. These procedures allow for the confidential and anonymous submission by employees of concerns regarding questionable accounting or auditing matters and matters arising under our code of business conduct and ethics. The full text of these procedures, known as our whistleblower policy, is published on and may be printed from our website at <a href="https://www.ONEGas.com">www.ONEGas.com</a> and is also available from our corporate secretary upon request.

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#### PROPOSAL 1 ELECTION OF DIRECTORS

#### **ELECTION BY MAJORITY VOTE**

In conjunction with the 2018 Annual Meeting of Shareholders, our shareholders approved our Amended and Restated Certificate of Incorporation, which among other things, declassified our Board such that all directors are elected annually for one-year terms. Therefore, all nine current directors are standing for election for one-year terms.

Recognizing the need to ensure an appropriate balance of experience, expertise and perspective on our Board, in July 2018 our Board, based on the recommendation of our Corporate Governance Committee, elected two new directors: Arcilia C. Acosta and Tracy E. Hart. Mesdames Acosta and Hart bring a wealth of experience in project management, construction, executive management, operations and strategic and financial planning to the Board. Your Board of Directors believes that its current membership reflects a balanced Board with deep experience and diverse expertise.

Our bylaws provide that, in the case of uncontested elections (i.e., elections where the number of nominees is the same as the number of directors to be elected), director nominees are elected by the vote of a majority of the votes cast with respect to that nominee. Abstentions and broker non-votes with respect to the election of a director do not count as votes cast. Our corporate governance guidelines provide that any uncontested nominee for director who fails to receive the requisite majority vote at an annual or special meeting held for the purpose of electing directors where the election is uncontested must, promptly following certification of the shareholder vote, tender his or her resignation to the Board. The Board (excluding the director who tendered the resignation) will evaluate any such resignation in light of the best interests of the company and our shareholders in determining whether to accept or reject the resignation, or whether other action should be taken. In reaching its decision, the Board may consider any factors it deems relevant, including the director s qualifications, the director s past and expected future contributions to the company, the overall composition of the Board and whether accepting the tendered resignation would cause the company to fail to comply with any applicable rule or regulation (including the NYSE listing requirements and the federal securities laws). The Board will act on the tendered resignation and publicly disclose its decision and rationale within 90 days following certification of the shareholder vote.

If no directors receive the requisite majority vote at an annual or special meeting held for the purpose of electing directors where the election is uncontested, then, pursuant to our corporate governance guidelines, the incumbent Board will, within 180 days after the certification of the shareholder vote, nominate a new slate of directors and hold a special meeting for the purpose of electing those nominees. In this circumstance, the incumbent Board will continue to serve until new directors are elected and qualified.

The persons named in the accompanying proxy card intend to vote such proxy in favor of the election of each of the nominees named below, who are all currently directors, unless the proxy provides for a vote against the director. Although the Board has no reason to believe that the nominees will be unable to serve as directors, if a nominee withdraws or otherwise becomes unavailable to serve, the persons named as proxies will vote for any substitute nominee designated by the Board, unless contrary instructions are given on the proxy. Except for these nominees, no other person has been recommended to our Board as a potential nominee or otherwise nominated for election as a director.

#### **BOARD DIVERSITY**

Our Board recognizes the importance of diversity on the Board. Diversity brings different perspectives to Board discussions and deliberations. During 2018, the Board appointed two highly qualified female directors, bringing the

total females on the Board to three (33%). Our Board is also comprised of two Hispanic directors (Ms. Acosta and Mr. Rodriguez)(22%). The Board is also diverse in terms of age, with ages ranging from 53 to 70. Average director tenure is slightly over four years.

#### **BOARD QUALIFICATIONS**

Our corporate governance guidelines provide that our Corporate Governance Committee will evaluate the qualifications of each director candidate and assess the appropriate mix of skills and characteristics required of Board members in the context of the perceived needs of the Board at a given point in time. Each director also is expected to:

exhibit high standards of integrity, commitment and independence of thought and judgment;

use his or her skills and experiences to provide independent oversight to the business of our company;

be willing to devote sufficient time to carrying out his or her duties and responsibilities effectively;

devote the time and effort necessary to learn the business of the company and the Board;

represent the long-term interests of all shareholders; and

participate in a constructive and collegial manner.

In addition, our corporate governance guidelines provide that, in nominating candidates, the Board will endeavor to establish director diversity in personal background, race, gender, age and nationality, and to maintain a mix that includes, but is not limited to, the following areas of core

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competency: accounting and finance; investment banking; business judgment; management; industry knowledge; crisis response; international business; leadership; strategic vision; law; and corporate relations.

Your Board believes that each member of our Board possesses the necessary integrity, skills and qualifications to serve on our Board and that their individual and collective skills and qualifications provide them with the ability to engage management and each other in a constructive and collaborative fashion and, when necessary and appropriate, challenge management in the execution of our business operations and strategy.

The following table summarizes the Board s skills and qualifications as an easy reference:

C = Committee chair

VC = Committee vice-chair

M = Committee member

Certain information with respect to the nine nominees for election at the annual meeting, is set forth below. This information includes their names, ages, a brief description of their recent business experience, including present occupations and employment, certain directorships that each person holds and the year in which each person became a director of the company. All nine director nominees currently serve as directors of the company.

None of the director nominees are being proposed for election pursuant to any agreement or understanding between the nominees and the company or any other person(s).

There are no family relationships between or among any of the director nominees and executive officers.

#### YOUR BOARD UNANIMOUSLY RECOMMENDS A VOTE FOR EACH NOMINEE.

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#### **DIRECTOR NOMINEES**

Set forth below is certain information with respect to each nominee for election as a director, each of whom is a current director.



Ms. Acosta currently serves as the President and Chief Executive Officer of CARCON Industries and Construction, a Dallas based firm specializing in commercial, industrial and transportation design and build construction, and has since 2000. She is also the founder and Chief Executive Officer of Southwestern Testing Laboratories, L.L.C., a geotechnical engineering and construction materials testing firm established in 2003.

**Age:** 53

**Director Since: 2018** 

**Independent:** Yes

Ms. Acosta is a director of Legacy Texas Financial Group, N.A., a bank holding company with an asset size of over \$7.5 billion and more than 50 retail branches in Texas, since 2013. Ms. Acosta was elected to the board of Magnolia Oil and Gas Corporation (previously known as TPG Pace Energy Holdings Corp.) in May 2017. In 2008, Ms. Acosta joined the Board of Directors of Energy Future Holdings Corporation and served for over ten years until 2018. She is also a member of the national Women Energy Directors Network.

An accomplished business leader, Ms. Acosta s qualifications to serve on our Board of Directors includes extensive experience providing executive leadership in engineering and construction projects, operations and safety matters. She is an experienced entrepreneur, nationally recognized speaker, philanthropist and top executive recognized by several publications and organizations. In 2014, Ms. Acosta was inducted into the National Women s Business Hall of Fame and Texas Diversity Council named her Most Powerful and Influential Woman in Texas. In March 2016, the Governor of Texas appointed Ms. Acosta to the Texas Higher Education Coordinating Board.

Ms. Acosta s qualifications to serve on our Board of Directors includes her leadership positions and her experience in executive management, operations, safety, construction management and engineering management. In light of Ms. Acosta s extensive executive managerial experience and her operational skills, our Board of Directors has concluded that Ms. Acosta should continue as a member of our Board.

Committee Member: Audit, Corporate Governance, Executive Compensation

# **Board skills and qualifications:**

Executive management Safety

Operations Strategic and financial planning

Construction management Engineering management

Accounting and financial expertise

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Mr. Evans was elected to the board of Targa Resources Corp. on March 1, 2016, and appointed Chairman of the Risk Management Committee and as a member of its Compensation Committee. Mr. Evans has served as a director of Targa Resources GP LLC, a subsidiary of Targa Resources Corp. and the general partner of Targa Resources Partners, LP since 2007. Mr. Evans has been on the Board of Directors of New Jersey Resources Corp. since 2009 and currently serves as a member of its Audit Committee and Executive Committee. Mr. Evans was also a member of the Board of Directors of Sprague Resources, LP from 2013 until October 1, 2018.

**Age:** 70

**Director Since: 2014** 

**Independent:** Yes

Mr. Evans was President and Chief Executive Officer of Duke Energy Americas, a business unit of Duke Energy Corp., from January 2004 until his retirement in March 2006. He served as the transition executive for Energy Services, a business unit of Duke Energy, during 2003. Mr. Evans was president of Duke Energy Gas Transmission, a business unit of Duke Energy, beginning in 1998 until he was named President and Chief Executive Officer in 2002, a position in which he served until 2004. Prior to his employment at Duke Energy, Mr. Evans served as Vice President of Marketing and Regulatory Affairs for Texas Eastern Transmission and Algonquin Gas Transmission from 1996 to 1998.

Mr. Evans extensive executive experience with the natural gas transmission business and wholesale natural gas trading business of Duke Energy and Targa Resources Partners provide him with valuable industry experience. Mr. Evans service on board positions for other energy companies brings executive, corporate development, operations, finance, customer perspectives, safety, compliance, risk management and industry knowledge to the board. In light of Mr. Evans extensive industry experience, and his numerous senior management positions where he gained extensive experience in corporate development, operations and financial matters, our Board has concluded that Mr. Evans should continue as a member of our Board.

Committee Member: Audit (Vice Chair), Corporate Governance, Executive Compensation

#### **Board skills and qualifications:**

Executive management Corporate development

Operations Accounting and financial expertise

Industry knowledge Compliance

Risk management and oversight Safety

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JOHN W.
GIBSON

Mr. Gibson is the non-executive Chairman of the Board of ONE Gas. Mr. Gibson is also the non-executive Chairman of the Board of ONEOK. Mr. Gibson served as Chairman of the Board of ONEOK Partners, L.P., until its acquisition by ONEOK in June 2017. Mr. Gibson was instrumental in the separation of ONE Gas from ONEOK into a stand-alone, 100 percent regulated, publicly traded natural gas distribution company. In connection with the separation, Mr. Gibson retired as Chief Executive Officer of ONEOK and of ONEOK Partners GP, L.L.C. effective January 31, 2014. In April 2016, Mr. Gibson joined the board of Matrix Service Company.

**Position: Chairman of** 

the Board

**Age:** 66

**Director Since: 2014** 

**Independent:** No

Mr. Gibson joined ONEOK in 2000 as President of Energy, responsible for the company s natural gas gathering and processing, and transportation and storage businesses. In 2006, he was named President and Chief Operating Officer of ONEOK Partners, the master limited partnership that owns midstream natural gas and natural gas liquids businesses. He was elected Chief Executive Officer of ONEOK and President and Chief Executive Officer of ONEOK Partners in January 2007, becoming Chairman of ONEOK Partners later that year. In January 2010, he became President of ONEOK, and in May 2011, he became Chairman.

His career began in the energy industry in 1974 as a refinery engineer with Exxon Company, USA. He spent 18 years with Phillips Petroleum Company in a variety of domestic and international positions in its natural gas, natural gas liquids and exploration and production businesses. Prior to joining ONEOK, Mr. Gibson was Executive Vice President of Koch Energy, Inc., a subsidiary of Koch Industries, responsible for its interstate natural gas pipelines and gathering and processing businesses.

Mr. Gibson had direct responsibility for and extensive experience in strategic and financial planning, acquisitions and divestitures, operations, management supervision and development, and compliance. Over the course of his lengthy career in a variety of sectors of the oil and gas industry, Mr. Gibson has gained extensive management and operational experience and has demonstrated a strong track record of leadership, strategic vision and risk management. In light of Mr. Gibson s role as the top executive officer at ONEOK and ONEOK Partners and his extensive industry and managerial experience and knowledge, our Board of Directors has concluded that Mr. Gibson should continue as a member of our Board.

**Committee Member:** Executive (Chair)

# **Board skills and qualifications:**

Executive management	Strategic and financial planning
Operations	Risk management and oversight
Industry knowledge	Compliance
Acquisitions and divestitures	Accounting and financial expertise

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TRACY E.
HART

Ms. Hart currently serves as President and Chief Executive Officer and on the board of Tarlton Corporation, a St. Louis based general contracting and construction management firm. She is the first woman to become president of a major general contracting company in St. Louis, and one of a few nationally. Since joining the company in 1990, Tarlton has tripled its size and further solidified its market share.

**Age: 57** 

**Director since: 2018** 

**Independent:** Yes

Ms. Hart recently joined Midwest BankCentre s Legal Board of Directors and is also a member of the Board of Trustees for Webster University. She has served on the Executive Committee of the Board of Directors for the St. Louis Regional Chamber since 2002 and has chaired both the Business Services and Energy & Environment committees. Ms. Hart also serves on the Board of Trustees at St. Louis Children s Hospital, having recently chaired the Community Benefit Committee. She was also a Commissioner of the St. Louis Science Center where she served as the Facilities Committee Chairman and Chairman of the Finance Committee. Ms. Hart served on the board of The Municipal Theatre Association of St. Louis and served as the secretary and on the Executive Committee.

In 2008, Ms. Hart was elected the first woman chairperson of the Associated General Contractors of St. Louis, having served on the board since 1996. She also is the first woman to be named chairperson of the AGC Natural Quality in Construction Committee. Ms. Hart is active in the community and has received much recognition as a successful business leader including being awarded the University of Missouri-St. Louis Trailblazer Award for her accomplishments.

Ms. Hart s qualifications to serve on our Board of Directors includes her leadership positions and her experience in executive management, finance, operations and risk management. In light of Ms. Hart s extensive executive managerial experience and her leadership skills, our Board of Directors has concluded that Ms. Hart should continue as a member of our Board.

Committee Member: Audit, Corporate Governance, Executive Compensation

#### **Board skills and qualifications:**

Executive management Risk management and oversight

Operations Strategic and financial planning

Construction management

Accounting and financial expertise

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## MICHAEL G. HUTCHINSON

Mr. Hutchinson has served on the board of Westmoreland Coal Company since 2012 and in November 2017 became its interim Chief Executive Officer. He is also a member of its Executive Committee. In 2015, Mr. Hutchinson joined the board of ONEOK Partners GP, L.L.C., the general partner of ONEOK Partners, L.P., and served as vice chair of its Audit Committee until the acquisition of ONEOK Partners, L.P. by ONEOK, Inc. in June 2017. Mr. Hutchinson served on the board of CoBiz Financial, Inc. from May 2017 until its acquisition by Bank of Oklahoma in September 2018.

**Age:** 63

**Director Since: 2014** 

**Independent:** Yes

Westmoreland Coal Company filed voluntary petitions for relief under Chapter 11 of the Bankruptcy Code on October 9, 2018, in the U.S. Bankruptcy Court for the Southern District of Texas, Houston Division.

Mr. Hutchinson retired as a partner from Deloitte & Touche in 2012. His Deloitte career spanned nearly 35 years, leading the energy and natural resources practice in Colorado for more than 10 years, while at the same time managing more than 150 professionals in the Denver audit and enterprise risk management practice.

Mr. Hutchinson has substantial expertise in accounting and finance matters gained during his experience in public accounting. He served as the lead audit partner on many of the firm s largest clients in Denver from 1989 until his retirement.

Mr. Hutchinson s qualifications include his experience with accounting principles, financial controls and evaluating financial statements of public companies in the energy sector, particularly from an auditor s perspective. As a result of his experience, Mr. Hutchinson is qualified to analyze the various financial and operational aspects of our company.

In light of Mr. Hutchinson s extensive experience with accounting principles, financial controls and evaluating financial statements of public companies in the energy sector and his ability to analyze the various financial and operational aspects of our company, our Board has concluded that Mr. Hutchinson should continue to serve as a member of our Board.

**Committee Member:** Audit (Chair), Corporate Governance (Vice Chair), Executive Compensation, Executive

# **Board skills and qualifications:**

Accounting and financial expertise Financial and operational analysis

Industry knowledge Public accounting

Executive management

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PATTYE L.
MOORE

Ms. Moore currently serves as the non-executive Chairman of the Board of Red Robin Gourmet Burgers (NASDAQ: RRGB). Since 2002, Ms. Moore has served on the board of ONEOK and is the Chair of its Executive Compensation Committee. Ms. Moore also serves as a director of privately-held QuikTrip Corporation. In addition, Ms. Moore is a business strategy consultant, speaker and the author of *Confessions from the Corner Office*, a book on leadership instincts, published by Wiley & Sons in 2007.

**Age:** 61

**Director Since: 2014** 

**Independent:** Yes

Ms. Moore served on the board of Sonic Corp. from 2000 through January 2006 and was the President of Sonic from January 2002 to November 2004. She held numerous senior management positions during her 12 years at Sonic, including Executive Vice President, Senior Vice President-Marketing and Brand Development and Vice President-Marketing. Ms. Moore has extensive senior management, marketing, business strategy, brand development and corporate governance experience as a result of her service at Red Robin, ONEOK, Inc. and Sonic, her service on other boards and her consulting career. In her role as President of Sonic Corp., Ms. Moore was responsible for company and franchise operations, purchasing and distribution, marketing and brand development for the 3,000 unit chain with over \$3 billion in system-wide sales. As a business strategy consultant and as a board member, Ms. Moore has extensive experience in leadership, management development, strategic planning and executive compensation. Ms. Moore also has extensive experience as a member of the board of numerous non-profit organizations, including serving as Chairman of the Board of the National Arthritis Foundation. Ms. Moore is a National Association of Corporate Directors (NACD) Board Leadership Fellow and was named to the NACD 2017 Directorship 100 List. In light of Ms. Moore s extensive executive management, corporate governance and compensation experience and her leadership skills, our Board of Directors has concluded that Ms. Moore should continue as a member of our Board.

**Committee Member:** Executive Compensation (Chair), Corporate Governance, Audit, Executive

### **Board skills and qualifications:**

Executive management Marketing

Corporate governance Strategic and financial planning

# Executive compensation

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PIERCE H.

**NORTON II** 

Mr. Norton is President and Chief Executive Officer of ONE Gas.

**Position: Management Director** 

Prior to the separation, Mr. Norton served as Executive Vice President and Chief Operating Officer of ONEOK and ONEOK Partners. Before that, Mr. Norton was President of the ONEOK Distribution Companies Oklahoma Natural Gas, Kansas Gas Service and Texas Gas Service. Also, while at ONEOK, he held the position of Executive Vice President of Natural Gas, which included responsibility for all natural gas pipelines and the natural gas gathering and processing businesses within ONEOK Partners.

**Age: 59** 

**Director Since: 2014** 

**Independent:** No

Mr. Norton began his natural gas industry career in 1982 at Delhi Gas Pipeline, a subsidiary of Texas Oil and Gas Corporation. He later worked for American Oil and Gas with operational responsibilities for natural gas gathering and processing, and for intrastate and interstate pipelines. Mr. Norton then worked for KN Energy as Vice President and General Manager of the Heartland Region, before moving to Bear Paw Energy as Vice President of Business Development. In 2002, he was named President of Bear Paw Energy (a subsidiary of Northern Border Partners at the time) now ONEOK Rockies Midstream (a subsidiary of ONEOK Partners).

Mr. Norton is a member of the American Gas Association s board of directors and served as its 2017 Chairman. He currently serves as a board member of the Tulsa Community College Foundation, the Tulsa Community Foundation and the Oklahoma Center for Community and Justice. He is a past board member of the Interstate Natural Gas Association of America, the Texas Pipeline Association, the North Dakota Petroleum Council and the Western Energy Alliance, formerly known as the Independent Petroleum Association of Mountain States. He also is a graduate of Harvard Business School s Advanced Management Program.

Mr. Norton has served in a variety of roles of continually increasing responsibility at ONEOK and ONEOK Partners from November 2004 to January 2014. In these roles, Mr. Norton has had direct responsibility for and extensive experience in strategic and financial planning, acquisitions and divestitures, operations, management supervision and development, and compliance. Mr. Norton has significant experience in assessing acquisition opportunities and in structuring, financing and completing merger and acquisition transactions. In addition, during the course of his lengthy career in a variety of sectors of the oil and gas industry, Mr. Norton gained extensive engineering management, compliance, safety, management and operational experience and has demonstrated a strong track record of leadership, strategic vision and risk management. In light of his lengthy career in a variety of sectors of the oil and gas industry, during which Mr. Norton has

gained extensive management and operational experience and has demonstrated a strong track record of leadership, strategic vision and risk management, our Board has concluded that Mr. Norton should continue to serve as a member of our Board.

**Committee Member:** Executive

# **Board skills and qualifications:**

Executive management Compliance

Operations Strategic and financial planning

Industry knowledge Acquisitions and divestitures

Risk management and oversight Safety

Accounting and financial expertise Engineering management

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EDUARDO A.
RODRIGUEZ

Position: Lead Independent Director

**Age:** 63

**Director Since: 2014** 

**Independent:** Yes

Mr. Rodriguez is a member of the ONEOK board and serves as Vice Chair of its Executive Compensation Committee and as Vice Chair of its Corporate Governance Committee and is former chair of its Audit Committee. Mr. Rodriguez is President of Strategic Communication Consulting Group in El Paso, Texas. Mr. Rodriguez previously served as Executive Vice President of Hunt Building Corporation, a privately held company engaged in construction and real estate development headquartered in El Paso, Texas. He also served as a member of the board of Hunt Building Corporation. Prior to his three years with Hunt Building Corporation, Mr. Rodriguez spent 20 years in the electric utility industry at El Paso Electric Company, a publicly traded, investor-owned utility, where he served in various senior-level executive positions, including General Counsel, Senior Vice President for Customer and Corporate Services, Executive Vice President and as Chief Operating Officer. Mr. Rodriguez is a licensed attorney in the states of Texas and New Mexico, and is admitted to the United States District Court for the Western District of Texas.

Mr. Rodriguez has had extensive senior management, operational, entrepreneurial and legal experience in a variety of industries as a result of his service at Strategic Communication Consulting Group, Hunt Building Corporation and El Paso Electric Company. Mr. Rodriguez has engaged in the practice of law for over 30 years. In addition to his extensive legal experience, Mr. Rodriguez s senior management positions have included responsibility for strategic and financial planning, corporate governance, regulatory compliance, customer service and safety matters. In these positions he has demonstrated a strong track record of achievement and sound judgment. In light of Mr. Rodriguez s extensive legal experience, and his numerous senior management positions where he gained extensive experience in strategic planning, corporate governance and regulatory compliance, our Board has concluded that Mr. Rodriguez should continue to serve as a member of our Board.

**Committee Member:** Corporate Governance (Chair), Audit, Executive Compensation, Executive

## **Board skills and qualifications:**

Executive management Strategic and financial planning

Corporate governance Legal

Regulatory compliance

Industry knowledge

Accounting and financial expertise

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DOUGLAS H.
YAEGER

Mr. Yaeger served as Chairman, President and Chief Executive Officer of The Laclede Group, Inc. (now known as Spire Inc.) and Laclede Gas Company from 1999 until his retirement on February 1, 2012.

**Age:** 70

**Director since: 2014** 

**Independent:** Yes

After spending nearly 20 years in the interstate pipeline industry, including roles as Executive Vice President of Mississippi River Transmission Corporation and Executive Vice President of Arkla Energy Marketing Company, Mr. Yaeger joined Laclede in 1990 as Vice President Planning. He was elected Laclede s Senior Vice President Operations, Gas Supply and Technical Services in 1992. In 1995, Mr. Yaeger was elected Executive Vice President Operations and Marketing and subsequently in 1997 elected President and Chief Operating Officer and joined Laclede s board.

Mr. Yaeger served on the board and Executive Committee of the American Gas Association and is a past Chairman of its Audit Committee. He also served as Chairman of the Missouri Energy Development Association and the Southern Gas Association. Mr. Yaeger currently serves on the boards of FB Corporation and The Municipal Theatre Association of St. Louis.

Mr. Yaeger has extensive senior management experience in a variety of sectors in the oil and natural gas industry as a result of his service at Laclede where he demonstrated a strong track record of leadership and sound judgment. As a result of his experience, Mr. Yaeger is qualified to analyze the various financial and operational aspects of our company. In light of Mr. Yaeger s extensive industry, financial, compliance, safety, corporate governance, operating and compensation experience, our Board of Directors has concluded that Mr. Yaeger should continue as a member of our Board.

Committee Member: Executive Compensation (Vice Chair), Audit, Corporate Governance

### **Board skills and qualifications:**

Executive management Corporate governance

Operations Executive compensation

Industry knowledge Compliance

Accounting and financial expertise Safety

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PROPOSAL 2 RATIFY THE SELECTION OF PRICEWATERHOUSECOOPERS LLP AS OUR INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM FOR THE YEAR ENDING DECEMBER 31, 2019

# RATIFICATION OF THE SELECTION OF PRICEWATERHOUSECOOPERS LLP AS OUR INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM FOR 2019

Our Board has ratified the selection by our Audit Committee of PricewaterhouseCoopers LLP to serve as our independent (consistent with SEC and NYSE policies regarding independence) registered public accounting firm for 2019. In carrying out its duties in connection with the 2018 audit, PricewaterhouseCoopers LLP had unrestricted access to our Audit Committee to discuss audit findings and other financial matters.

Representatives of PricewaterhouseCoopers LLP will be present at the annual meeting to answer questions. They also will have the opportunity to make a statement if they desire to do so.

Approval of this proposal to ratify the selection of PricewaterhouseCoopers LLP as our independent registered public accounting firm requires the affirmative vote of a majority of the voting power of the shareholders present in person or by proxy and entitled to vote on this proposal at the meeting. Abstentions will have the effect of a vote against the proposal.

YOUR BOARD UNANIMOUSLY RECOMMENDS A VOTE FOR THE RATIFICATION OF THE SELECTION OF PRICEWATERHOUSECOOPERS LLP AS OUR INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM FOR 2019.

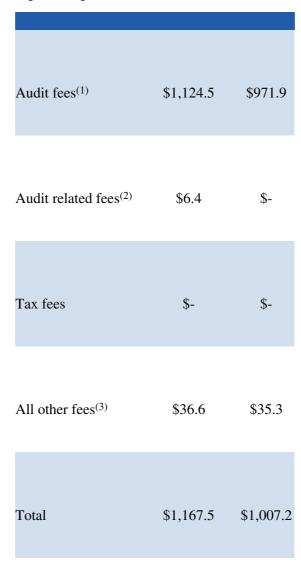
## **AUDIT AND NON-AUDIT FEES**

Audit services provided by PricewaterhouseCoopers LLP during the 2018 fiscal year included an integrated audit of our consolidated financial statements and internal control over financial reporting, review of our unaudited quarterly financial statements, consents for and review of documents filed with the SEC, and performance of certain agreed-upon procedures.

The following table presents fees billed for services rendered by PricewaterhouseCoopers LLP for the year ended December 31, 2018:



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- (1) Audit fees include audit services provided for the audits of the annual financial statements and internal controls as required by Section 404 of the Sarbanes-Oxley Act of 2002, and reviews of unaudited quarterly financial information and consents related to the Registration Statements filed with the SEC by us.
- (2) Audit related fees include subscriptions to research software for technical accounting guidance.
- (3) All other fees include fees for a professional education seminar for company personnel.

  AUDIT COMMITTEE POLICY ON SERVICES PROVIDED BY THE INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Consistent with SEC and NYSE policies regarding auditor independence, the Audit Committee has the responsibility for appointing, setting compensation for and overseeing the work of our independent auditor. In furtherance of this responsibility, the Audit Committee has established a policy with respect to the pre-approval of audit and permissible non-audit services provided by our independent auditor.

Prior to engagement of PricewaterhouseCoopers LLP as our independent auditor for the 2019 audit, a plan was submitted to and approved by the Audit Committee setting forth the audit services expected to be rendered during 2019. The plan included audit services which are comprised of work performed in the audit of our financial statements and to attest and report on our internal controls over financial reporting, as well as work that only the independent auditor can reasonably be expected to provide, including:

quarterly review of our unaudited financial statements;

comfort letters;

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statutory audits;

performance of certain agreed-upon procedures;

attest services; and

consents and assistance with the review of documents filed with the SEC.

Audit fees are budgeted, and the Audit Committee requires the independent auditor and management to report actual fees versus budgeted fees periodically during the year by category of service.

The Audit Committee has adopted a policy that provides that fees for audit, audit related and tax services that are not included in the independent auditor—s annual services plan, and for services for which fees are not determinable on an annual basis, are pre-approved if the fees for such services will not exceed \$75,000. In addition, the policy provides that the Audit Committee may delegate pre-approval authority to one or more of its members. The member to whom such authority is delegated must report, for informational purposes only, any pre-approval decisions to the Audit Committee at its next scheduled meeting.

## 2019 REPORT OF THE AUDIT COMMITTEE

The purpose of the Audit Committee is to assist the Board with the oversight of the integrity of the company s financial statements and internal controls, the company s compliance with legal and regulatory requirements, the independence, qualifications and performance of the company s independent registered public accounting firm and the performance of the company s internal audit function. The Audit Committee s function is more fully described in its charter, which the Board has adopted. The charter is on and may be printed from our website at <a href="https://www.ONEGas.com">www.ONEGas.com</a> and is also available from the company s corporate secretary upon request. The Audit Committee reviews the charter on an annual basis. The Board annually reviews the definition of independence for audit committee members contained in the listing standards for the NYSE and applicable rules of the SEC, as well as our director independence guidelines, and has determined that each member of the Audit Committee is independent under those standards. In addition, the Board has determined that all members of the Audit Committee are financially literate, and six of the seven committee members are audit committee financial experts.

Management is responsible for the preparation, presentation and integrity of the company s financial statements, accounting and financial reporting principles, internal controls and procedures designed to ensure compliance with accounting standards, applicable laws and regulations. The company s independent registered public accounting firm, PricewaterhouseCoopers LLP, is responsible for performing an independent audit of the company s consolidated financial statements and the company s internal control over financial reporting and expressing an opinion on the conformity of those financial statements with generally accepted accounting principles and on the effectiveness of the company s internal control over financial reporting.

In this context, the Audit Committee has met and held discussions with management and the company s independent registered public accounting firm, PricewaterhouseCoopers LLP, regarding the fair and complete presentation of the company s financial results and management s report on its assessment of the company s internal control over financial reporting. In addition, the Audit Committee reviews the quality of the company s significant accounting policies and presentations in the financial statements. The Audit Committee has discussed the most critical estimates and accounting policies applied by the company in its financial statements, as well as alternative treatments. The Audit

Committee has also reviewed both the internal and independent auditors—audit plans and subsequent findings. Management has represented to the Audit Committee that the company—s consolidated financial statements were prepared in accordance with generally accepted accounting principles, and the Audit Committee has reviewed and discussed the consolidated financial statements with management and the independent auditor.

The Audit Committee has also reviewed and discussed with both management and the independent registered public accounting firm, management s assessment of the company s internal control over financial reporting. In addition, the Audit Committee has discussed the independent auditor s report on the company s internal control over financial reporting. The Audit Committee has also discussed with the company s independent auditor the matters required to be discussed by Public Company Accounting Oversight Board (United States) Auditing Standard No. 1301, Communications with Audit Committees, and Rule 2-07 of the SEC s Regulation S-X (Communication with Audit Committees).

In addition, the Audit Committee has discussed with the independent registered public accounting firm, the firm s independence from the company and its management, including the matters in the written disclosures and the letter received from PricewaterhouseCoopers LLP as required by the applicable requirements of the Public Company Accounting Oversight Board (United States) regarding the independent accountant s communications with the Audit Committee concerning independence. While non-audit services provided by PricewaterhouseCoopers LLP were not significant in 2017 or 2018, and thus, did not impact the Audit Committee s determination of PricewaterhouseCoopers LLP s independence, the Audit Committee will also consider in the future whether the provision of non-audit services to the company by PricewaterhouseCoopers LLP is compatible with maintaining that firm s independence. The Audit Committee has concluded that the independent registered public accounting firm is independent from the company and its management. In considering the reappointment of PricewaterhouseCoopers LLP as the company s independent registered public accounting firm, the Audit Committee considered talent and experience on the audit engagement, the appropriateness of fees and the quality and candor of communications with the Audit Committee.

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The Audit Committee discussed with the company s internal and independent auditors the overall scope and plans for their respective audits. The Audit Committee meets with both the internal and independent auditors, with and without management present, to discuss the results of their examinations, the assessments of the company s internal control over financial reporting and the overall quality of the company s financial reporting.

Based on the review and discussions referred to above, the Audit Committee recommended to the Board, and the Board approved, the inclusion of the audited financial statements of the company as of and for the year ended December 31, 2018, in the company s Annual Report on Form 10-K for the year ended December 31, 2018, for filing with the SEC.

Respectfully submitted by the members of the Audit Committee of the Board:

Michael G. Hutchinson, Chair

Robert B. Evans, Vice Chair

Arcilia A. Acosta, Member

Tracy E. Hart, Member

Pattye L. Moore, Member

Eduardo A. Rodriguez, Member

Douglas H. Yaeger, Member

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# STOCK OWNERSHIP

# **HOLDINGS OF MAJOR SHAREHOLDERS**

The following table sets forth the beneficial owners of 5 percent or more of our common stock known to us at March 1, 2019.

Title of Class	Name and Address of Beneficial Owner	Amount and Nature of Beneficial Ownership	Percent of Class <sup>(5)</sup>
Common Stock	BlackRock, Inc.  55 E. 52 <sup>nd</sup> Street  New York, NY 10055	6,267,260 <sup>(1)</sup>	11.90% <sup>(1)</sup>
Common Stock	The Vanguard Group, Inc. 100 Vanguard Blvd. Malvern, PA 19355	5,214,348 <sup>(2)</sup>	9.92%(2)
Common Stock	T. Rowe Price Associates, Inc. 100 E. Pratt Street Baltimore, MD 21202	4,470,984 <sup>(3)</sup>	8.50% <sup>(3)</sup>

Common Stock American Century 2,856,575<sup>(4)</sup> 5.44%<sup>(4)</sup>

Investment Management,

Inc.

4500 Main Street, 9th Floor

Kansas City, MO 64111

- (1) Based upon Schedule 13G filed with the SEC on January 31, 2019, in which BlackRock, Inc. reported that, as of December 31, 2018, BlackRock, Inc. beneficially owned in the aggregate 6,267,260 shares of our common stock. Of such shares, BlackRock, Inc. reported it had sole dispositive power with respect to 6,267,260 shares and sole voting power with respect to 6,139,792 shares.
- (2) Based upon Schedule 13G filed with the SEC on February 11, 2019, in which The Vanguard Group, Inc. reported that, as of December 31, 2018, The Vanguard Group, Inc. directly and through its wholly-owned subsidiaries, Vanguard Fiduciary Trust Company and Vanguard Investments Australia, Ltd., beneficially owned in the aggregate 5,214,348 shares of our common stock. Of such shares, The Vanguard Group, Inc. reported it had sole dispositive power with respect to 5,148,832 shares, shared dispositive power with respect to 65,516 shares, sole voting power with respect to 61,043 shares, and shared voting power with respect to 19,320 shares.
- (3) Based upon Schedule 13G filed with the SEC on February 14, 2019, in which T. Rowe Price Associates, Inc. reported that as of December 31, 2018, T. Rowe Price Associates, Inc. beneficially owned in the aggregate 4,470,984 shares of our common stock. Of such shares, T. Rowe Price Associates, Inc. reported it had sole dispositive power with respect to 4,470,984 shares and sole voting power with respect to 985,947 shares.
- (4) Based upon Schedule 13G filed with the SEC on February 11, 2019, in which American Century Investment Management, Inc., reported that, as of December 31, 2018, American Century Investment Management, Inc. directly and through its wholly-owned subsidiary, American Century Companies, Inc., American Century Capital Portfolios, Inc. controlled by the Stowers Institute for Medical Research, beneficially owned in the aggregate 2,856,575 shares of our common stock with respect to which American Century Investment Management, Inc. had sole voting power with respect to 2,715,018 shares, and sole dispositive power with respect to 2,856,575 shares.
- (5) The percent of voting securities owned is based on the number of outstanding shares of our common stock on December 31, 2018.

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# **HOLDINGS OF OFFICERS AND DIRECTORS**

The following table sets forth the number of shares of our common stock beneficially owned as of March 1, 2019, by (1) each director and nominee for director, (2) each of the executive officers named in the Summary Compensation Table for 2018 under the caption Compensation Discussion and Analysis in this proxy statement, and (3) all directors and executive officers as a group.

Name of Beneficial Owner  Arcilia C. Acosta	Shares of ONE Gas Common Stock Beneficially Owned <sup>(1)</sup>	ONE Gas Directors Deferred Compensation Plan Phantom Stock <sup>(2)</sup>	Total Shares of ONE Gas Common Stock Beneficially Owned Plus ONE Gas Directors Deferred Compensation Plan Phantom Stock	ONE Gas Percent of Class <sup>(3)</sup>
Alcilla C. Acosta	2,211	1,016	3,293	
Robert B. Evans	9,630	-	9,630	*
John W. Gibson	267,672	10,362	278,034	*
Tracy E. Hart	719	485	1,204	*
	9,330	-	9,330	*

Michael	G.	Hutchinson	

Pattye L. Moore	500	32,945	33,445	*
Pierce H. Norton II	223,628	-	223,628	*
Eduardo A. Rodriguez	8,746	1,331	10,077	*
Douglas H. Yaeger	19,630	-	19,630	*
Curtis L. Dinan	126,430	-	126,430	*
Caron A. Lawhorn	125,117	-	125,117	*
Robert S. McAnnally	14,867	-	14,867	*
Joseph L. McCormick	55,650	-	55,650	*

All directors and executive officers as a group

882,191

46,141

928,332

\*

(1) Includes shares of common stock held by members of the family of the director or executive officer for which the director or executive officer has sole or shared voting or investment power, shares of common stock held in our Direct Stock Purchase and Dividend Reinvestment Plan, shares held through our 401(k) Plan, shares held through our Profit Sharing Plan and shares held through our Employee Stock Purchase Plan. There are no shares issuable pursuant to grants of RSUs or PSUs within 60 days of March 1, 2019.

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<sup>\*</sup> Less than 1 percent.

The following table sets forth for the persons indicated and the number of shares of our common stock that are held on the person s behalf by the trustee of our 401(k) Plan and our Profit Sharing Plan as of March 1, 2019.

		Stock Held \
	Stock Held	
Executive Officer/Director	by 401(k) Plan	Plan
Robert B. Evans	-	-
John W. Gibson	-	-
Michael G. Hutchinson	-	-
Pattye L. Moore	-	-
Pierce H. Norton II	-	-
Pierce H. Norton II	-	-

Eduardo A. Rodriguez

Douglas H. Yaeger	<del>-</del>	-
Curtis L. Dinan	5,040	-
Caron A. Lawhorn	1,100	-
Robert S. McAnnally	-	-
Joseph L. McCormick	2,959	-
All directors and executive officers as a group	11,416	-

<sup>(2)</sup> Represents shares of phantom stock credited to a director—s account under our Deferred Compensation Plan for Non-Employee Directors. Each share of phantom stock is equal to one share of our common stock. Phantom stock has no voting or other shareholder rights, except that dividend equivalents are paid on phantom stock and reinvested in additional shares of phantom stock based on the average of the high and low trading prices of our common stock on the NYSE on the date the dividend equivalent was paid. Shares of phantom stock do not give the holder beneficial ownership of any shares of our common stock because they do not give such holder the power to vote or dispose of any shares of our common stock.

(3) The percent of our voting securities owned is based on our outstanding shares of common stock on March 1, 2019. **SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE** 

Section 16(a) of the Exchange Act, requires our directors, executive officers and beneficial owners of 10 percent or more of our common stock to file with the SEC and the NYSE initial reports of ownership and reports of changes in ownership of our common stock. Based solely on a review of the copies of reports furnished to us and representations that no other reports were required, we believe that all of our directors, executive officers, and 10 percent or more shareholders during the fiscal year ended December 31, 2018, complied on a timely basis with all applicable filing requirements under Section 16(a) of the Exchange Act, except one Form 4, reporting a purchase of shares by Ms. Acosta, was filed two business days late.

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# COMPENSATION DISCUSSION AND ANALYSIS

The Compensation Discussion and Analysis contains a detailed description of our executive compensation philosophy, the elements of compensation that we provide to our NEOs.

Our NEOs for the fiscal year ended December 31, 2018, are as follows:

Name	Title
Pierce H. Norton II	President and Chief Executive Officer
Curtis L. Dinan	Senior Vice President and Chief Financial Officer
Caron A. Lawhorn	Senior Vice President, Commercial
Robert S. McAnnally	Senior Vice President, Operations
Joseph L. McCormick EXECUTIVE SUMM	Senior Vice President, General Counsel and Assistant Secretary  ARY

The purpose of the Compensation Discussion and Analysis is to describe the process and analysis that the Executive Compensation Committee uses in making compensation decisions for the NEOs, the components of compensation used and the rationale behind the decisions that were made. Our leadership team is committed to improving business results while providing value to both our customers and stakeholders as reflected in the performance highlights below.

## **2018 Performance Highlights**

In 2018, we generated net income of \$172 million, or \$3.25 per diluted share compared with 2017 net income of \$163 million, or \$3.08 per diluted share. 2018 operating income was \$288 million, compared to operating income of \$317 million in 2017.

We paid dividends totaling \$1.84 per share, totaling \$97 million.

The market price of our common stock was \$79.60 per share at December 31, 2018, an increase of approximately 137 percent from the closing price of \$33.63 on February 3, 2014, our first day of regular way trading and an increase of 8.7 percent over last year s closing price of \$73.26 at December 29, 2017.

We generated TSR of approximately 167 percent from February 3, 2014, through December 31, 2018. This return exceeded the returns over the same period of eight of the nine companies in our peer group, the S&P MidCap 400 Index (59.66 percent), the S&P MidCap Utilities Index (57.40 percent) and the Dow Jones Industrial Average (77.26 percent).

Driving safely, personal injury prevention and public safety continue to be a priority at ONE Gas. We achieved a 7 percent improvement in our DART rate as compared to last year and a 3 percent improvement in our PVIR.

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Our executive compensation programs have features designed to align the interests of executives with stakeholders. The following chart provides an overview of our compensation programs:

What We Do	What We Don t Do
Emphasize a pay-for-performance focus where the majority of executive compensation is performance based	û Enter into employment agreements with executive officers
Grant an annual incentive that is based on financial, operational and individual performance	û Provide excise tax gross-ups upon a CIC
Grant 80 percent of LTI in performance-vesting equity incent the accomplishment of long-term sustainable business goals while aligning the interests of our executives and stakeholders	to  û Provide tax gross-ups on other compensation or benefit
Engage an independent executive compensation consultant	

	û Pay dividends on unearned restricted or performance shares
Maintain a clawback policy to recoup incentive-based compensation awards under certain circumstances	û Encourage excessive or imprudent risk taking
Enforce share ownership guidelines for executives and independent directors to ensure dedication to the company s accomplishment of long-term sustainable business goals and to align the interests of our executives, independent directors and stakeholders	û Offer any perquisites to executive officers
Prohibit executives and independent directors from hedging or pledging activities, subject to an exception for CEO approval pledges described in greater detail below	û Offer incentive programs that have uncapped individual performance or company performance modifiers
Restrict CIC cash benefits to double-trigger vesting	û Allow unlimited short-term incentive payouts

	û Allow hedging or pledging of Company stock
Restrict CIC acceleration of equity vesting to double-trigger vesting	
double trigger vesting	
Review tally sheets for NEOs prior to making compensation decisions	
compensation decisions	
Our Philosophy	
	are leaders in our industry. We pay for performance in order with those of our stakeholders while also rewarding behaviors
A significant part of each executive s pay is at-risk in the compensation package is generally comprised of the following	e form of performance-based STI and LTI awards. A NEO s owing elements:
Base salary,	
Annual STI cash awards, and	
LTI awards including:	
PSUs, and	
RSUs.	
We believe that our executive compensation programs promarket-competitive base salaries, STI awards tied to ach	rovide our executive officers with a balanced pay mix of ieving financial and operational targets, and PSU awards

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promoting long-term sustainable business results by being tied to relative TSR over a three-year performance period.

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The Committee evaluates compensation data while considering our compensation philosophy in determining the allocation of these elements to NEOs. For 2018, 77 percent of the CEO s total target compensation was at risk and an average of 63 percent was at risk for the other NEOs.

We generally seek to pay executives within a competitive range of the market median of target total compensation. However, we may target pay opportunities above or below the median for various reasons, including but not limited to experience, company performance, sustained individual performance and internal pay equity.

#### HOW WE DETERMINE PAY

## **Role of the Executive Compensation Committee and the Board of Directors**

The Committee, which is comprised of independent directors, reviews our executive compensation programs, market benchmark data and the executive officer compensation packages each year. It approves individual base salaries, STI awards and LTI grants for each NEO. The Committee also certifies the achievement of STI and LTI performance levels for the respective performance periods, and approves the current year s STI program, including individual target opportunities.

In making individual compensation decisions, the Committee reviews the recommendations from the CEO with respect to all NEOs other than himself. The Committee reviews and discusses these recommendations in executive session with its independent executive compensation consultant and reaches its own decision with respect to the compensation of the CEO and the other NEOs. The Committee then submits its compensation decisions with respect to the CEO and the other NEOs to the Board for ratification.

## Role of the 2018 Shareholder Advisory Vote to Approve 2017 Executive Compensation

In 2018, we received a favorable advisory vote on our executive compensation, with 96.7 percent of the company s shares voting in favor of the executive compensation. The Committee therefore determined shareholders were supportive of the company s pay programs and there was not a need to materially change the executive compensation practices. The Committee will continue to monitor compensation practices, future advisory votes and other shareholder feedback to align executive compensation with the interests of the company and our stakeholders.

## **Role of the Independent Executive Compensation Consultant**

The Committee engages an independent executive compensation consultant, Meridian, to advise on matters related to executive and non-employee director compensation. This includes assessing the peer group and competitive market data, providing advice on the company s STI and LTI programs, informing the Committee of emerging practices, trends and changes in regulatory and corporate governance matters and reviewing the executive and non-employee director compensation programs and policies. The Committee regularly meets with its independent executive compensation consultant with and without management and has the sole authority to approve its fees and terms of engagement. Meridian reports directly to the Committee and does not provide any services or advice to management, although it may meet from time to time with members of management as necessary to support its work on behalf of the Committee.

As required by the Committee s charter, the Committee annually reviews the independence of its executive compensation consultant, considering the factors set forth by the SEC and in the NYSE listing standards. For 2018, the Committee found that Meridian continues to meet the SEC rules and NYSE listing standards for independence.

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## **Role of Executive Officers and Management**

Annually, our executive officers present the year's strategic and financial plan to the Board for approval. Based on the approved plan, the company's executive officers recommend the measures, weighting, targets and the threshold/maximum performance goals for the annual STI plan. Management also advises the Committee of their assessment of the challenges facing the company, economic trends related to the business and the overall economy. Following the end of each fiscal year, the CEO reviews the company's actual performance relative to the approved STI goals and the performance of each executive, excluding himself, and recommends an STI award to the Committee for each executive officer, including the NEOs, other than himself. The CEO also makes recommendations for base salary adjustments, STI target opportunities and LTI awards for the executive officers, including the NEOs, other than himself.

The Company s Compensation department supports both the Committee and management by providing analysis and research regarding our executive compensation programs.

# The Use of Tally Sheets

When making compensation decisions, the Committee reviews comprehensive tally sheets for the executive officers including the NEOs. The tally sheets, prepared by management and reviewed by the Committee s independent executive compensation consultant, list components of the NEOs compensation such that the Committee can review the total compensation of the NEOs under different scenarios and so that the Committee can consider wealth accumulation as part of its due diligence in considering and approving compensation.

## MARKET BENCHMARKING

The Committee s independent executive compensation consultant provides a competitive assessment of our executive compensation programs and the compensation levels for our executive officers, including the NEOs, using publicly available information from our peer group. The assessment includes information on annual base salaries, STI targets, LTI awards and total compensation opportunities.

With input from its independent executive compensation consultant, the Committee considers the following selection criteria to identify the peer group:

Primary focus of the company is a natural gas utility company; and

Similar character in areas such as revenue, market capitalization and number of customers. After considering this criteria and recommendations from both its independent executive compensation consultant and management, the companies listed below were chosen by the Committee to comprise the 2018 peer group. The Committee believes referencing these peers is appropriate when reviewing our executive compensation programs.

Alliant Energy Corporation	Pinnacle West Capital Corporation
Atmos Energy Corporation	PNM Resources Inc.
Avista Corporation	Portland General Electric Company
El Paso Electric Company	South Jersey Industries, Inc.
IDACORP Inc.	Southwest Gas Corporation
New Jersey Resources Corporation	Spire, Inc. (formerly Laclede Group, Inc.)
Northwest Natural Gas Company	Vectren Corporation
Northwestern Corporation	WGL Holdings, Inc. <sup>1</sup>

WGL Holdings, Inc. was eliminated from the peer group upon its acquisition by AltaGas Ltd. on July 6, 2018.

The Committee evaluates the composition of the peer group at least annually and makes appropriate changes, as necessary. For 2018, the benchmarking peer group remains unchanged from the 2017 peer group with the exception of

the WGL Holdings, Inc. acquisition.

The Committee assessed the market competitiveness of our NEOs compensation based on the data provided by its independent executive compensation consultant. This data includes the market benchmarks at the 25<sup>th</sup>, 50<sup>th</sup> and 75<sup>th</sup> percentiles for consideration for the following compensation components:

Base salary;

STI target;

Target total cash compensation (base salary + target STI);

Target annualized grant date value of LTI awards; and

Target total direct compensation (target total cash compensation + LTI awards).

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# **ELEMENTS OF OUR EXECUTIVE COMPENSATION PROGRAM FOR 2018**

This section describes each component of compensation we pay to our executives. Information regarding how compensation is determined is found in the section How We Determine Pay set forth above.

Compensation Element	Objective	Type of Compensation
Base Salary	Provides continuous income to appropriately motivate and retain our executives based on a competitive market analysis and consideration for experience, performance and internal equity.	Annual cash compensation
STI Awards	Aligns executives efforts with the interests of our stakeholders by providing a financial cash incentive tied directly to key measures of the company s financial and operational performance aligned with our long-term strategy. Awards can be modified based on individual performance.	Annual cash compensation, earned based on performance against pre-established goals and individual performance
RSUs	Promotes the alignment of our executives interests with those of our stakeholders, supports long-term equity ownership and promotes retention through the service-vesting requirement.	
PSUs	Provides performance incentives to our executives to align their interests and performance with our stakeholders by rewarding sustained share price performance and promotes retention through the service-vesting requirement.	Performance-based stock units that vest based on relative TSR over a three-year period

Benefits	Provides a safety net to protect against financial burdens that can result from illness, disability or death.	Includes medical, dental, disability, life insurance and accidental death which are generally the same as the broader employee base
Retirement	Provide for basic retirement needs. Attracts and retains executives.	Can include 401(k), pension plans, NQDC plan, SERPs and/or Profit Sharing

## 2018 PERFORMANCE AND COMPENSATION DECISIONS

## **Base Salary**

The majority of compensation delivered to our NEOs is based on performance. Base salaries for our NEOs are set at competitive levels that enable the company to attract, engage, motivate, reward and retain our leadership team. For the CEO, the base salary component is equal to his STI target opportunity. This balanced approach aligns with our pay-for-performance compensation philosophy. The Committee considered the results of the market benchmarking analysis, the CEO s recommendation, each NEO s individual experience and sustained performance, internal equity and the compensation practices of our peer group to approve the following base salaries for 2018:

Base Salary	
as of	
<b>January 1, 2017</b>	
	as of