Wendy's Co Form 8-K August 09, 2012

# **UNITED STATES**

# **SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

# FORM 8-K

## **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the

Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 9, 2012

# THE WENDY S COMPANY

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction 1-2207 (Commission 38-0471180 (IRS Employer

of incorporation)

File Number)

Identification No.)

#### One Dave Thomas Blvd., Dublin, Ohio (Address of principal executive offices) Registrant s telephone number, including area code: (614) 764-3100

43017 (Zip Code)

#### Not Applicable

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- " Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- " Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- " Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- " Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02 Results of Operations and Financial Condition.

On August 9, 2012, The Wendy s Company (the Company ) issued a press release reporting its financial results for the fiscal quarter ended July 1, 2012. A copy of the press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information in this Current Report on Form 8-K, including the exhibit furnished pursuant to Item 9.01, shall not be deemed filed for the purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities under that section. Furthermore, the information in this Current Report on Form 8-K, including the exhibit furnished pursuant to Item 9.01, shall not be deemed to be incorporated by reference into the filings of the Company under the Securities Act of 1933.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No.	Description
99.1	Press release issued by The Wendy s Company on August 9, 2012.

#### SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### THE WENDY S COMPANY

Date: August 9, 2012

By: /s/ Dana Klein

Dana Klein Senior Vice President Corporate and Securities

Counsel, and Assistant Secretary

#### EXHIBIT INDEX

Exhibit No. Description

99.1 Press release issued by The Wendy's Company on August 9, 2012. order-top:1pt none #D9D9D9 ;border-left:1pt none #D9D9D9 ;border-bottom:1pt none #D9D9D9 ;border-right:1pt none #D9D9D9 ;background-color: #CCEEFF;height:12.00pt;padding:0pt;">

2

Stock-based compensation

256

281

Tax effected state benefit

973

973

Other

101

Total deferred tax asset

13,871

13,437

Valuation allowance

(13,871)

(13,437)

Net deferred tax asset

\$

\$

We continue to experience significant losses in our U.S. operations that are material to our decision to maintain a full valuation allowance against our net U.S. deferred tax assets. This is due to the fact that the relevant accounting guidance puts more weight on the negative objective evidence of cumulative losses in recent years than the positive

## Edgar Filing: Wendy's Co - Form 8-K

subjective evidence of future projections of pretax income. For the years ended December 31, 2018 and December 31, 2017, the valuation allowance increased by \$434,000 and decreased \$7.4 million, respectively.

We continually analyze the realizability of our deferred tax assets, but we reasonably expect to continue to record a full valuation allowance on future U.S. tax benefits until we sustain an appropriate level of taxable income through improved U.S. operations and tax planning strategies.

On December 22, 2017, "H.R.1", formerly known as the "Tax Cuts and Jobs Act", was signed into law. Among other items, H.R.1 reduces the federal corporate tax rate to 21% from the existing maximum rate of 35%, effective January 1, 2018. As a result, the Company revalued its net deferred tax asset at the new lower tax rate resulting in a reduction to the value of the deferred tax asset before valuation allowance of \$7.7 million.

H.R.1 also includes a Repatriation Transaction Tax on the net accumulated and previously untaxed earnings and profits of a U.S. taxpayer's foreign subsidiaries. As such, the Company no longer considers the undistributed earnings of its foreign subsidiaries to be permanently reinvested outside of the U.S. and reflected an increase to the provision for income tax of approximately \$158,000 for the year ended December 31, 2017, as a result of the Repatriation Transaction Tax.

At December 31, 2018, we had net operating loss carry-forwards for income tax purposes in the United States of \$59.2 million which expire at various times commencing in 2019. We also had net operating loss carry-forwards for income tax purposes in the United States of \$2.2 million that may be carried forward indefinitely. Net operating loss carry-forwards may be subject to certain limitations under Section 382 of the Internal Revenue Code.

There are no uncertain tax positions to recognize as of December 31, 2018 and 2017.

The tax years that remain open to examination by the taxing authorities are 2014–2018, generally. The net operating losses from prior years are subject to adjustment under examination to the extent they remain unutilized in an open year.

#### 12. Segment Information

We have one operating segment with operations primarily in the United States and Canada. Sales are assigned to geographic locations based on the location of customers. Geographic information for the years ended December 31 is as follows (in thousands):

	2018	2017
Revenue:		
United States	\$ 9,520	\$ 10,072
Canada	2,949	3,091
Other countries	89	182
Total revenue	\$ 12,558	\$ 13,345

Fixed assets: United States \$ 88 \$ 39

Other countries — — — Total fixed assets \$ 88 \$ 39

During the years ended December 31, 2018 and 2017, three of our customers represented approximately 43% and 53%, respectively of revenues.

#### 13. Selected Quarterly Financial Information (unaudited)

Summarized quarterly financial information for fiscal years 2018 and 2017 is as follows (dollars in thousands, except per share data):

	Q1	Q2	Q3	Q4
2018 quarter:				
Revenue	\$ 2,837	\$ 3,927	\$ 3,454	\$ 2,340
Gross profit	616	913	787	420
Loss from operations	(477)	(282)	(334)	(734)
Net loss	(469)	(363)	(425)	(822)
Basic and diluted loss per share	(0.01)	(0.01)	(0.01)	(0.02)
	Q1	Q2	Q3	Q4
2017 quarter:	Q1	Q2	Q3	Q4
2017 quarter: Revenue	Q1 \$ 3,535	Q2 \$ 3,933	Q3 \$ 3,648	Q4 \$ 2,229
	-	-	-	C C
Revenue	\$ 3,535	\$ 3,933	\$ 3,648	\$ 2,229
Revenue Gross profit	\$ 3,535 853	\$ 3,933 1,061	\$ 3,648 899	\$ 2,229 211

Numbers may not sum due to rounding.

# ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.

None.

# ITEM 9A. CONTROLS AND PROCEDURES.

Disclosure Control and Procedures

We maintain disclosure controls and procedures (as such terms are defined under Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended (the "Exchange Act")) that are designed to ensure that the information required to be disclosed in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

Management, under the supervision and with the participation of our Chief Executive Officer and our Chief Financial Officer evaluated the effectiveness and design of our disclosure controls and procedures pursuant to Exchange Act Rule 13a-15(b) as of December 31, 2018. Based on that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that these disclosure controls and procedures were effective as of December 31, 2018.

Management's Report on Internal Control Over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f) and 15d-15(f) promulgated under the Exchange Act). Internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of our financial reporting and the preparation of our financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America. Internal control over financial reporting includes those policies and procedures that: (i) pertain to the

maintenance of records that, in reasonable detail, accurately and fairly reflect our transactions and dispositions of our assets; (ii) provide reasonable assurance that transactions are recorded as necessary for preparation of our financial statements in accordance with generally accepted accounting principles; (iii) provide reasonable assurance that our receipts and expenditures are made in accordance with management authorization; and (iv) provide reasonable assurance that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting, however well designed and operated can provide only reasonable, and not absolute, assurance that the controls will prevent or detect misstatements. In addition, the design of any control system is based in part upon certain assumptions about the likelihood of future events. Because of these and other inherent limitations of control systems, there is only the reasonable assurance that our controls will succeed in achieving their goals under all potential future conditions.

Management, under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, conducted an evaluation of our internal control over financial reporting as of December 31, 2018, based on the framework in Internal Control-Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on our evaluation under the COSO framework, management concluded that our internal control over financial reporting was effective as of December 31, 2018.

There have been no changes in our internal control over financial reporting during the quarter ended December 31, 2018 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

This Report does not include an attestation report of our registered public accounting firm regarding internal control over financial reporting. Additionally, management's report was not subject to attestation by our registered public accounting firm pursuant to the permanent exemption from Section 404(b) of the Sarbanes-Oxley Act of 2002 for non-accelerated filers.

#### ITEM 9B. OTHER INFORMATION.

On March 20, 2019, Max Schroedl, the Company's Chief Financial Officer, provided the Company with notice of his resignation for personal reasons, which will be effective on April 5, 2019. Mr. Schroedl's resignation was not the result of any disagreement between Mr. Schroedl and the Company, its management, board of directors or any committee of the board of directors.

PART III

#### ITEM 10.DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE.

Information regarding our Code of Ethics is included in Item 1 of Part I, and that information is incorporated by reference herein.

The other information called for by Part III, Item 10, will be included in our proxy statement relating to our 2019 Annual Meeting of Shareholders (our "2019 Proxy Statement"), and is incorporated herein by reference to the sections captioned "Nominees," "Section 16(a) Beneficial Ownership Reporting Compliance," "Board Meetings and Committees," and "Audit Committee." Our 2019 Proxy Statement will be filed within 120 days of December 31, 2018, our fiscal year end.

#### ITEM 11.EXECUTIVE COMPENSATION.

Information called for by Part III, Item 11, will be included in our 2019 Proxy Statement, and is incorporated herein by reference to the sections captioned "Executive Compensation," "Compensation Committee Report," and "Compensation of Directors," Our 2019 Proxy Statement will be filed within 120 days of December 31, 2018, our fiscal year end.

#### ITEM 12.SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED SHAREHOLDER MATTERS.

Certain information called for by Part III, Item 12, will be included in our 2019 Proxy Statement, and is incorporated herein by reference to the section captioned "Security Ownership Of Certain Beneficial Owners And Management." Our 2019 Proxy Statement will be filed within 120 days of December 31, 2018, our fiscal year end.

Equity Compensation Plan Information

The following table gives information as of December 31, 2018, the end of the most recently completed fiscal year, about shares of common stock that may be issued under our Jones Soda Co. 2011 Incentive Plan, our 2002 Equity Plan (which was terminated but has awards which remain outstanding in accordance with their existing terms), and 2007 Employee Stock Purchase Plan, all of which have been approved by shareholders. To date, no amounts have been issued under the 2007 Employee Stock Purchase Plan.

(b)

Plan Category

(a) No. of Shares to be Issued Upon Exercise or Vesting of Outstanding Stock Options, **RSUs** 

(c) Number of Securities Remaining Weighted Available for Future Issuance Under Average Equity Compensation Plans (Excluding Securities (a)) Exercise Price of Outstanding Stock Options,

#### Edgar Filing: Wendy's Co - Form 8-K

		arrants d Rights		
Equity Compensation				
Plans Approved by				
Shareholders	4,078,446	\$ 0.48	4,800,562	(1)
Equity Compensation				
Plans Not Approved by				
Shareholders	N/A	N/A	N/A	
TOTAL	4,078.446	\$ 0.48	4,800,562	(1)

(1) Consisted of (a) 4,800,562 shares available for future awards under the Jones Soda Co. 2011 Incentive Plan, under which we may grant restricted stock awards in addition to stock options. Effective as of January 1, 2018, equity compensation for non-employee director service is an annual restricted stock unit award that vests over one year, the number of shares underlying such award is determined by dividing \$15,000 by the closing share price on the date of grant (which shall be the first business day in January in each calendar year); when joining the Board each non-employee director shall receive an initial restricted stock unit award that vests over one year, the number of shares underlying such award be determined by dividing \$15,000 by the Company's closing stock price on the date of grant (which shall be the first trading day following the date on which such director is appointed), prorated based on the date on which such director is appointed.

(1) The Jones Soda Co. 2011 Incentive Plan includes a formula for an annual increase in the number of shares authorized under the Plan, as of January 1 of each year, by an amount equal to the least of (a) 1,300,000 shares, (b) 4.0% of our outstanding common stock as of the end of our immediately preceding fiscal year, and (c) a lesser amount determined by the Board of Directors, provided that the number of shares that may be granted pursuant to awards in a single year may not exceed 10% of our outstanding shares of common stock on a fully diluted basis as of the end of the immediately preceding fiscal year. As of January 1, 2019, the total number of shares of common stock authorized for issuance under the Plan was an aggregate of 10,784,032.

#### ITEM 13.CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE.

Information called for by Part III, Item 13, will be included in our 2019 Proxy Statement, and is incorporated herein by reference to the sections captioned "Transactions With Related Persons," "Board Meetings and Committees" and "Independence of the Board of Directors." Our 2019 Proxy Statement will be filed within 120 days of December 31, 2018, our fiscal year end.

#### ITEM 14.PRINCIPAL ACCOUNTING FEES AND SERVICES.

Information called for by Part III, Item 14, will be included in our 2019 Proxy Statement and is incorporated herein by reference to the sections captioned "Policy for Approval of Audit and Permitted Non-Audit Services" and "Audit and Related Fees." Our 2019 Proxy Statement will be filed within 120 days of December 31, 2018, our fiscal year end.

PART IV

#### ITEM 15.EXHIBITS AND FINANCIAL STATEMENT SCHEDULES.

(a) Documents filed as part of this Report are as follows:

- 1) Financial Statements: The consolidated financial statements, related notes and report of independent registered public accounting firm are included in Item 8 of Part II of this Report.
- 2) Financial Statement Schedules: All schedules have been omitted because they are not applicable or not required, or the required information is included in the financial statements or notes thereto.
- 3) Exhibits: The required exhibits are included at the end of this Report and are described in the exhibit index.

ITEM 16.10-K SUMMARY

Not applicable.

#### SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

JONES SODA CO. By: /s/ Jennifer L. Cue Jennifer L. Cue President and Chief Executive Officer

#### POWER OF ATTORNEY

Each person whose individual signature appears below hereby authorizes and appoints Jennifer L. Cue and Max Schroedl, and each of them, with full power of substitution and resubstitution and full power to act without the other, as his true and lawful attorney-in-fact and agent to act in his or her name, place and stead and to execute in the name and on behalf of each person, individually and in each capacity stated below, and to file, any and all amendments to this report, and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorneys-in fact and agents, and each of them, full power and authority to do and perform each and every act and thing, ratifying and confirming all that said attorneys-in-fact and agents or any of them or their or his or her substitute or substitutes may lawfully do or cause to be done by virtue thereof.

Dated: March 22, 2019

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Signature	Capacities	Date
/s/ JENNIFER L. CUE Jennifer L. Cue	President, Chief Executive Officer and Director (Principal Executive Officer)	March 22, 2019
/s/ MAX SCHROEDL Max Schroedl	Chief Financial Officer (Principal Financial and Accounting Officer)	March 22, 2019

March 22, 2019

## /s/ JEFFREY D. ANDERSON Jeffrey D. Anderson

/s/ CHRISTOPHER BEACH Christopher Beach	Director	March 22, 2019
/s/ RICHARD V. CAUTERO Richard V. Cautero	Director	March 22, 2019
/s/ MICHAEL M. FLEMING Michael M. Fleming	Director	March 22, 2019
/s/ RAYMOND SILCOCK Raymond Silcock	Director	March 22, 2019
/s/ VANESSA WALKER Vanessa Walker	Director	March 22, 2019

## EXHIBIT INDEX

The following exhibits are filed as part of this Annual Report on Form 10-K or are incorporated herein by reference. Where an exhibit is incorporated by reference, the document to which it is cross referenced is made.

3.1	Articles of Incorporation of Jones Soda Co. (Previously filed with, and incorporated herein by reference to,
	Exhibit 3.1 to our annual report on Form 10-KSB for the fiscal year ended December 31, 2000, filed on
	March 30, 2001; File No. 333-75913).

- 3.2 <u>Amended and Restated Bylaws of Jones Soda Co. (Previously filed with, and incorporated herein by</u> reference to, Exhibit 3.1 to our quarterly report on Form 10-Q, filed on November 8, 2013; File No. 000-28820).
- 4.1 Form of Common Stock Purchase Warrant (Previously filed with, and incorporated herein by reference to, Exhibit 4.1 to our current report on Form 8-K, filed on February 2, 2012; File No. 000-28820).
- 4.2 Form of Convertible Subordinated Promissory Note (Previously filed with, and incorporated herein by reference to, Exhibit 10.1 to our current report on Form 8-K, filed on March 27, 2018; File No. 000-28820).
- 4.3 Form of Note Purchase Agreement (Previously filed with, and incorporated herein by reference to, Exhibit 10.2 to our current report on Form 8-K, filed on March 27, 2018; File No. 000-28820).
- 4.4 Form of Registration Rights Agreement ((Previously filed with, and incorporated herein by reference to, Exhibit 10.3 to our current report on Form 8-K, filed on March 27, 2018; File No. 000-28820).
- 10.1++ Lease Agreement dated December 31, 2014, by and between 66 South Hanford Street Limited Partnership and Jones Soda Co. (Previously filed with, and incorporated herein by reference to, Exhibit 10.1 to our current report on Form 8-K, filed on January 7, 2015; File No. 000-28820).
- 10.2++ Loan and Security Agreement dated as of December 27, 2013, by and between Jones Soda Co. (USA) Inc., and Jones Soda (Canada) INC., and BFI Business Finance (Previously filed with, and incorporated herein by reference to, Exhibit 10.1 to our current report on Form 8-K, filed January 3, 2014; File No. 000-28820).
- 10.3 Amendment & Restatement of First Modification to Loan and Security Agreement dated as of December 22, 2014, by and among Jones Soda Co. (USA) Inc., JONES SODA (CANADA) Inc., and CapitalSource Business Finance Group, a dba of BFI Business Finance (Previously filed with, and incorporated herein by reference to Exhibit 10.1 to our current report on Form 8-K, filed December 24, 2014).
- 10.4 Second Modification to Loan and Security Agreement dated as of May 13, 2015, by and among Jones Soda Co. (USA) Inc., JONES SODA (CANADA) Inc., and CapitalSource Business Finance Group, a dba of BFI Business Finance (Previously filed with, and incorporated herein by reference to, Exhibit 10.2 to our current report on Form 8-K, filed January 7, 2016).
- 10.5 Third Modification to Loan and Security Agreement dated as of December 18, 2015, by and among Jones Soda Co. (USA) Inc., JONES SODA (CANADA) Inc., and CapitalSource Business Finance Group, a dba of BFI Business Finance (Previously filed with, and incorporated herein by reference to, Exhibit 10.1 to our current report on Form 8-K, filed January 7, 2016).
- 10.6 Fourth Modification of Loan and Security Agreement dated as of December 16, 2016, by and among Jones Soda Co. (USA) Inc., JONES SODA (CANADA) Inc., and CapitalSource Business Finance Group, a dba of BFI Business Finance (Previously filed with, and incorporated herein by reference to, Exhibit 10.1 to our current report on Form 8-K, filed January 3, 2017).
- 10.7 <u>Annual Renewal of Loan and Security Agreement (Previously filed and incorporated herein by reference to our current report on Form 8-K, filed January 3, 2018).</u>

10.8

## Edgar Filing: Wendy's Co - Form 8-K

<u>General Continuing Guaranty dated as of December 27, 2013, made by Jones Soda Co. in favor of BFI</u> <u>Business Finance (Previously filed with, and incorporated herein by reference to, Exhibit 10.2 to our</u> <u>current report on Form 8-K, filed January 3, 2014; File No. 000-28820).</u>

- 10.9++ Intellectual Property Security Agreement dated as of December 27, 2013, by and between Jones Soda Co. and BFI Business Finance (Previously filed with, and incorporated herein by reference to, Exhibit 10.3 to our current report on Form 8-K, filed January 3, 2014; File No. 000-28820).
- 10.10 <u>Security Agreement dated as of December 27, 2013, by and between Jones Soda Co. and BFI Business</u> Finance (Previously filed with, and incorporated herein by reference to, Exhibit 10.4 to our current report on Form 8-K, filed January 3, 2014; File No. 000-28820).
- 10.11++ Intellectual Property Security Agreement dated as of December 27, 2013, by and between Jones Soda Co. (USA) Inc. and Jones Soda (Canada) INC. and BFI Business Finance (Previously filed with, and incorporated herein by reference to, Exhibit 10.5 to our current report on Form 8-K, filed January 3, 2014; File No. 000-28820).
- 10.12 Form of Securities Purchase Agreement, dated as of February 1, 2012, by and among the Company and the Purchasers (Previously filed with, and incorporated herein by reference to, Exhibit 10.1 to our current report on Form 8-K, filed February 2, 2012; File No. 000-28820).
- 10.13\* Jones Soda Co. 2002 Stock Option and Restricted Stock Plan. (Previously filed with, and incorporated herein by reference to, Appendix B to our Definitive Proxy Statement on Schedule 14A, filed on April 18, 2007, File No. 000-28820).

10.14*	Jones Soda Co. 2011 Incentive Plan. (Previously filed with, and incorporated herein by reference to,
	Annex A to our Definitive Proxy Statement on Schedule 14A, filed on April 12, 2011, File No.
	<u>000-28820).</u>
10.15*	Form of Stock Option Grant Notice and Agreement under the Jones Soda Co. 2011 Incentive Plan
	(Previously filed with, and incorporated herein by reference to, Exhibit 10.3 to our quarterly report on
	Form 10-Q, filed August 12, 2011; File No. 000-28820).
10.16*	Form of Restricted Stock Award Notice and Agreement under the Jones Soda Co. 2011 Incentive Plan
	(Previously filed with, and incorporated herein by reference to, Exhibit 10.4 to our quarterly report on
	Form 10-Q, filed August 12, 2011; File No. 000-28820).
10.17*	Form of Restricted Stock Unit Award Notice and Agreement under the Jones Soda Co. 2011 Incentive
	Plan (Previously filed with, and incorporated herein by reference to, Exhibit 10.1 to our quarterly report
	on Form 10-Q, filed November 13, 2018; File No. 000-28820).
10.18*	Jones Soda Co. 2007 Employee Stock Purchase Plan. (Previously filed with, and incorporated herein by
	reference to, Appendix C to our Definitive Proxy Statement on Schedule 14A, filed on April 18, 2007;
	<u>File No. 000-28820).</u>
10.19*	Employment Offer Letter between Jennifer L. Cue and Jones Soda Co., dated August 6, 2012
	(Previously filed with, and incorporated herein by reference to, Exhibit 10.1 to our quarterly report on
	Form 10-Q. filed August 10, 2012; File No. 000-28820).
10.20*	Amended Compensation for Directors of Jones Soda Co. (Previously filed with, and incorporated herein
	by reference to, Exhibit 10.01 to our annual report on Form 8-K, filed August 3, 2017; File No.
	<u>000-28820).</u>
23.1	Consent of Peterson Sullivan LLP (Filed herewith).
31.1	Certification by Jennifer L. Cue, Chief Executive Officer, pursuant to Rule 13a-14(a), pursuant to
	Section 302 of the Sarbanes-Oxley Act of 2002 (Filed herewith).
31.2	Certification by Max Schroedl, Chief Financial Officer, pursuant to Rule 13a-14(a), pursuant to Section
	302 of the Sarbanes-Oxley Act of 2002 (Filed herewith).
32.1	Certification by Jennifer L. Cue, Chief Executive Officer and Max Schroedl, Chief Financial Officer,
	pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of
	2002 (Filed herewith).
101.INS**	XBRL Instance Document.
101.SCH**	XBRL Taxonomy Extension Schema Document.
101.CAL**	XBRL Taxonomy Extension Calculation Linkbase Document.
101.DEF**	XBRL Taxonomy Extension Definition Linkbase Document.
101.LAB**	XBRL Taxonomy Extension Label Linkbase Document.
101.PRE**	XBRL Taxonomy Extension Presentation Linkbase Document.

<sup>\*</sup> Management contract or compensatory plan or arrangement.

<sup>\*\*</sup> Pursuant to Rule 406T of Regulation S-T, these interactive data files are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933 or Section 18 of the Securities Exchange Act of 1934 and otherwise are not subject to liability.

<sup>++</sup> Portions of the marked exhibits have been omitted pursuant to requests for confidential treatment filed with the SEC.