

NARA BANCORP INC  
Form 10-Q  
November 09, 2011  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, D.C. 20549**

**FORM 10-Q**

(Mark One)

**Quarterly report pursuant to section 13 or 15 (d) of the Securities Exchange Act of 1934**  
For the quarterly period ended September 30, 2011

or

**Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the transition period from            to

Commission File Number: 000-50245

**NARA BANCORP, INC.**

(Exact name of registrant as specified in its charter)

Edgar Filing: NARA BANCORP INC - Form 10-Q

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**95-4849715**  
(IRS Employer  
Identification Number)

**3731 Wilshire Boulevard, Suite 1000, Los Angeles,**  
**California**  
(Address of Principal executive offices)

**90010**  
(ZIP Code)

**(213) 639-1700**  
(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller Reporting Company   
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of November 3, 2011 there were 46,820,368 outstanding shares of the issuer's Common Stock, \$0.001 par value.

**Table of Contents**

**Table of Contents**

	Page
<b><u>PART I FINANCIAL INFORMATION</u></b>	
	3
Item 1.	3
	4
	6
	7
	8
	9
Item 2	41
Item 3.	64
Item 4.	65
<b><u>PART II OTHER INFORMATION</u></b>	
Item 1.	65
Item 1A.	66
Item 2.	66
Item 3.	66
Item 4.	66
Item 5.	66
Item 6.	66
	67
	68

**Table of Contents**

**Forward-Looking Information**

Certain matters discussed in this report may constitute forward-looking statements under Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. There can be no assurance that the results described or implied in such forward-looking statements will, in fact, be achieved and actual results, performance, and achievements could differ materially because our business involves inherent risks and uncertainties. The risks and uncertainties include: possible deterioration in economic conditions in our areas of operation; interest rate risk associated with volatile interest rates and related asset-liability matching risk; liquidity risks; risk of significant non-earning assets, and net credit losses that could occur, particularly in times of weak economic conditions or times of rising interest rates; risks of available for sale securities declining significantly in value as interest rates rise; and regulatory risks associated with current and future regulations as well as the possibility of regulatory enforcement actions to which we are subject. For additional information concerning these and other risk factors, and Part I, Item 1A. Risk Factors contained in our Annual Report on Form 10-K for the year ended December 31, 2010.

**Table of Contents****PART I****FINANCIAL INFORMATION****Item 1. Financial Statements  
NARA BANCORP, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION**

<b>ASSETS</b>	<b>(Unaudited) September 30, 2011</b>	<b>December 31, 2010</b>
	<b>(Dollars in thousands, except share data)</b>	
Cash and cash equivalents:		
Cash and due from banks	\$ 32,976	\$ 23,916
Interest-bearing deposit at Federal Reserve Bank	142,851	148,415
 Total cash and cash equivalents	 175,827	 172,331
Securities available for sale, at fair value	455,789	528,262
Loans held for sale, at the lower of cost or fair value	31,342	26,927
Loans receivable, net of allowance for loan losses (September 30, 2011 - \$60,009 ; December 31, 2010 - \$62,320)	2,208,119	2,085,425
Other real estate owned, net	4,838	1,581
Federal Reserve Bank stock, at cost	6,372	6,367
Federal Home Loan Bank (FHLB) stock, at cost	15,561	17,717
Premises and equipment, net	9,408	10,915
Accrued interest receivable	8,257	8,648
Deferred tax assets, net	28,030	37,072
Customers liabilities on acceptances	9,343	11,528
Bank owned life insurance	24,677	24,117
Goodwill	2,509	2,509
Other intangible assets, net	302	534
Prepaid FDIC insurance	6,644	9,639
Other assets	29,109	19,724
 Total assets	 \$ 3,016,127	 \$ 2,963,296

See accompanying notes to condensed consolidated financial statements (unaudited)

**Table of Contents****NARA BANCORP, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION**

LIABILITIES AND STOCKHOLDERS EQUITY	(Unaudited) September 30, 2011	December 31, 2010
	(Dollars in thousands, except share data)	
<b>LIABILITIES:</b>		
Deposits:		
Non-interest bearing	\$ 454,842	\$ 388,731
Interest bearing:		
Money market and NOW accounts	711,748	688,593
Savings deposits	123,413	126,255
Time deposits of \$100,000 or more	424,044	321,542
Other time deposits	553,149	650,993
<b>Total deposits</b>	<b>2,267,196</b>	<b>2,176,114</b>
Federal Home Loan Bank borrowings	300,000	350,000
Subordinated debentures	39,268	39,268
Other borrowings	701	11,758
Accrued interest payable	3,752	4,830
Acceptances outstanding	9,343	11,528
Other liabilities	12,252	11,235
<b>Total liabilities</b>	<b>2,632,512</b>	<b>2,604,733</b>
<b>STOCKHOLDERS EQUITY:</b>		
Preferred stock, \$0.001 par value - authorized 10,000,000 undesignated shares; issued and outstanding 67,000 shares of Fixed Rate Cumulative Perpetual Preferred Stock, Series A with a liquidation preference of \$67,428,000 at September 30, 2011 and December 31, 2010	67,000	67,000
Preferred stock discount	(2,082)	(2,797)
Common stock, \$0.001 par value; authorized, 150,000,000 and 100,000,000 shares at September 30, 2011 and December 31, 2010, respectively; issued and outstanding, 38,095,260 and 37,983,027 shares at September 30, 2011 and December 31, 2010, respectively	38	38
Capital surplus	172,065	171,364
Retained earnings	140,013	120,361
Accumulated other comprehensive income, net	6,581	2,597
<b>Total stockholders equity</b>	<b>383,615</b>	<b>358,563</b>
<b>Total liabilities and stockholders equity</b>	<b>\$ 3,016,127</b>	<b>\$ 2,963,296</b>

See accompanying notes to condensed consolidated financial statements (unaudited)

**Table of Contents****NARA BANCORP, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF INCOME (LOSS)**

For the three and nine months ended September 30, 2011 and 2010

(Unaudited)

	Three Months Ended September 30, 2011		Nine Months Ended September 30, 2010	
	2011	2010	2011	2010
<b>INTEREST INCOME:</b>				
Interest and fees on loans	\$ 34,902	\$ 33,444	\$ 101,137	\$ 100,302
Interest on securities	3,843	3,438	11,738	11,410
Interest on federal funds sold and other investments	182	248	540	672
<b>Total interest income</b>	<b>38,927</b>	<b>37,130</b>	<b>113,415</b>	<b>112,384</b>
<b>INTEREST EXPENSE:</b>				
Interest on deposits	4,977	5,968	15,198	22,194
Interest on FHLB advances	2,438	3,045	7,422	9,042
Interest on other borrowings	459	507	1,528	1,487
<b>Total interest expense</b>	<b>7,874</b>	<b>9,520</b>	<b>24,148</b>	<b>32,723</b>
<b>NET INTEREST INCOME BEFORE PROVISION FOR LOAN LOSSES</b>	<b>31,053</b>	<b>27,610</b>	<b>89,267</b>	<b>79,661</b>
<b>PROVISION FOR LOAN LOSSES</b>	<b>3,483</b>	<b>11,100</b>	<b>18,792</b>	<b>78,830</b>
<b>NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES</b>	<b>27,570</b>	<b>16,510</b>	<b>70,475</b>	<b>831</b>
<b>NON-INTEREST INCOME:</b>				
Service fees on deposit accounts	1,352	1,637	4,262	4,828
International service fees	603	633	1,842	1,785
Loan servicing fees, net	464	492	1,345	1,392
Wire transfer fees	343	289	1,013	884
Other income and fees	534	539	1,598	1,409
Net gains on sales of SBA loans	823	308	6,337	680
Net gains (losses) on sales of other loans	(30)	3,725	(30)	4,375
Net gains on sales and calls of securities available for sale	64	4	70	6,396
Net valuation losses on interest rate swaps and caps	(3)	(226)	(120)	(952)
Net gains on sales of OREO	108	(62)	135	(614)
<b>Total non-interest income</b>	<b>4,258</b>	<b>7,339</b>	<b>16,452</b>	<b>20,183</b>
<b>NON-INTEREST EXPENSE:</b>				
Salaries and employee benefits	7,657	6,258	22,436	18,065
Occupancy	2,480	2,470	7,362	7,321
Furniture and equipment	984	952	2,853	2,614
Advertising and marketing	354	527	1,527	1,598
Data processing and communications	813	951	2,719	2,935
Professional fees	612	627	2,090	1,848
FDIC assessments	983	1,171	3,149	3,729
Credit related expenses	867	1,483	2,615	3,788
Merger-related expenses	574	0	1,465	0

Edgar Filing: NARA BANCORP INC - Form 10-Q

Other		1,493		1,254		4,182		3,946
Total non-interest expense		16,817		15,693		50,398		45,844
INCOME (LOSS) BEFORE INCOME TAX PROVISION (BENEFIT)		15,011		8,156		36,529		(24,830)
INCOME TAX PROVISION (BENEFIT)		5,196		3,056		13,650		(11,521)
NET INCOME (LOSS)	\$	9,815	\$	5,100	\$	22,879	\$	(13,309)
DIVIDENDS AND DISCOUNT ACCRETION ON PREFERRED STOCK	\$	(1,077)	\$	(1,073)	\$	(3,227)	\$	(3,217)
NET INCOME (LOSS) AVAILABLE TO COMMON STOCKHOLDERS	\$	8,738	\$	4,027	\$	19,652	\$	(16,526)
EARNINGS (LOSS) PER COMMON SHARE								
Basic	\$	0.23	\$	0.11	\$	0.52	\$	(0.44)
Diluted	\$	0.23	\$	0.11	\$	0.52	\$	(0.44)

See accompanying notes to condensed consolidated financial statements (unaudited)



**Table of Contents****NARA BANCORP, INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY****NINE MONTHS ENDED SEPTEMBER 30, 2011 AND 2010****(Unaudited)**

	Preferred Stock	Preferred Stock Discount	Common Stock Shares	Common Stock Amount	Capital Surplus	Retained Earnings	Accumulated Other Comprehensive Income (loss), net	Comprehensive Income (loss)
(In thousands, except share data)								
<b>BALANCE, JANUARY 1, 2010</b>	<b>\$ 67,000</b>	<b>\$ (3,737)</b>	<b>37,824,007</b>	<b>\$ 38</b>	<b>\$ 169,806</b>	<b>\$ 131,891</b>	<b>\$ 2,977</b>	
Issuance of additional shares pursuant to various stock plans			132,520		1,055			
Tax effects of stock plans					(21)			
Stock-based compensation					271			
Preferred stock cash dividends accrued (5%)						(2,513)		
Accretion on preferred stock discount		704				(704)		
Comprehensive income:								
Net loss						(13,309)		\$ (13,309)
Other comprehensive income (loss):								
Change in unrealized gain (loss) on securities available for sale, net of tax							2,663	2,663
Change in unrealized gain (loss) on interest-only strips, net of tax							1	1
Change in unrealized gain (loss) on interest rate swaps, net of tax							(20)	(20)
Total comprehensive income (loss)								\$ (10,665)
<b>BALANCE, SEPTEMBER 30, 2010</b>	<b>\$ 67,000</b>	<b>\$ (3,033)</b>	<b>37,956,527</b>	<b>\$ 38</b>	<b>\$ 171,111</b>	<b>\$ 115,365</b>	<b>\$ 5,621</b>	

	Preferred Stock	Preferred Stock Discount	Common Stock Shares	Common Stock Amount	Capital Surplus	Retained Earnings	Accumulated Other Comprehensive Income (loss), net	Comprehensive Income (loss)
(In thousands, except share data)								
<b>BALANCE, JANUARY 1, 2011</b>	<b>\$ 67,000</b>	<b>\$ (2,797)</b>	<b>37,983,027</b>	<b>\$ 38</b>	<b>\$ 171,364</b>	<b>\$ 120,361</b>	<b>\$ 2,597</b>	
Issuance of additional shares pursuant to various stock plans			112,233		510			
Tax effects of stock plans					139			
Stock-based compensation					52			
Preferred stock cash dividends accrued (5%)						(2,512)		
Accretion of preferred stock discount		715				(715)		
Comprehensive income:								
Net income						22,879		22,879
Other comprehensive income (loss):								
Change in unrealized gain on securities available for sale, net of tax							3,999	3,999
							5	5

Edgar Filing: NARA BANCORP INC - Form 10-Q

Change in unrealized gain on interest-only strips, net of tax									
Change in unrealized gain (loss) on interest rate swaps, net of tax								(20)	(20)

Total comprehensive income (loss)									26,863
-----------------------------------	--	--	--	--	--	--	--	--	--------

<b>BALANCE, SEPTEMBER 30, 2011</b>	<b>\$ 67,000</b>	<b>\$ (2,082)</b>	<b>38,095,260</b>	<b>\$ 38</b>	<b>\$ 172,065</b>	<b>\$ 140,013</b>	<b>\$</b>	<b>6,581</b>	
------------------------------------	------------------	-------------------	-------------------	--------------	-------------------	-------------------	-----------	--------------	--

See accompanying notes to consolidated financial statements (unaudited).

**Table of Contents****NARA BANCORP, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****NINE MONTHS ENDED SEPTEMBER 30, 2011 AND 2010****(Unaudited)**

	<b>Nine Months Ended September 30, 2011                  2010 (In thousands)</b>	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net income (loss)	\$ 22,879	\$ (13,309)
Adjustments to reconcile net loss to net cash from operating activities:		
Depreciation, amortization, net of discount accretion	6,242	8,600
Stock-based compensation expense	52	271
Provision for loan losses	18,792	78,830
Valuation adjustment of loans held for sale	35	0
Valuation adjustment of OREO	491	1,891
Proceeds from sales of loans	82,849	93,373
Originations of loans held for sale	(57,713)	(18,921)
Deferred gain on transfer of assets	0	(790)
Net gains on sales of SBA and other loans	(6,307)	(5,055)
Net change in bank owned life insurance	(560)	(362)
Net gains on sales and calls of securities available for sale	(70)	(6,396)
Net (gains) losses on sales of OREO	(135)	614
Net losses on dispositions of furniture and equipment	18	14
Net valuation losses on interest rate swaps and caps	120	952
Tax benefits from stock options exercised	139	0
Change in accrued interest receivable	391	2,655
Change in deferred income taxes	6,524	(11,066)
Change in prepaid FDIC insurance	2,995	3,371
Change in other assets	(9,534)	1,358
Change in accrued interest payable	(1,078)	(7,832)
Change in other liabilities	1,017	(3,580)
<b>Net cash provided by operating activities</b>	<b>67,147</b>	<b>124,618</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Net change in loans receivable	(171,323)	(104,197)
Proceeds from sales of securities available for sale	0	208,141
Proceeds from sales of OREO	2,945	8,408
Purchase of premises and equipment	(833)	(2,452)
Purchase of securities available for sale	(64,517)	(96,741)
Purchase of Federal Reserve Bank stock	(5)	(1,963)
Redemption of Federal Home Loan Bank Stock	2,156	1,480
Proceeds from matured, called, or paid-down securities available for sale	139,903	196,159
<b>Net cash provided by (used in) investing activities</b>	<b>(91,674)</b>	<b>208,835</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Net change in deposits	91,082	(231,534)
Net change in secured borrowings	(11,057)	8,129

Edgar Filing: NARA BANCORP INC - Form 10-Q

Payment of cash dividends on Preferred Stock	(2,512)	(2,513)
Proceeds from FHLB borrowings	0	10,000
Repayment of FHLB borrowings	(50,000)	(10,000)
Issuance of additional stock pursuant to various stock plans	510	1,055
Tax effects on issuance of shares from stock plan	0	(21)
Net cash used in financing activities	28,023	(224,884)
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	<b>3,496</b>	<b>108,569</b>
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD</b>	<b>172,331</b>	<b>125,592</b>
<b>CASH AND CASH EQUIVALENTS, END OF PERIOD</b>	<b>\$ 175,827</b>	<b>\$ 234,161</b>
<b>SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION</b>		
Interest paid	\$ 25,226	\$ 40,555
Income taxes paid	\$ 15,182	\$ 146
<b>SUPPLEMENTAL DISCLOSURES OF NON-CASH INVESTMENT ACTIVITIES</b>		
Transfer from loans receivable to other real estate owned	\$ 6,558	\$ 12,460
Transfer from loan receivables to loans held for sale	\$ 23,279	\$ 76,752

See accompanying notes to condensed consolidated financial statements (unaudited)

---

**Table of Contents**

**Nara Bancorp, Inc. and Subsidiaries**

**Notes to Condensed Consolidated Financial Statements (Unaudited)**

**1. Nara Bancorp, Inc.**

Nara Bancorp, Inc. ( Nara Bancorp ), on a parent-only basis, and Company, we or our on a consolidated basis), incorporated under the laws of the State of Delaware in 2000, is a bank holding company, headquartered in Los Angeles, California, offering a full range of commercial banking and certain consumer financial services through its wholly owned subsidiary, Nara Bank ( Nara Bank or the Bank ). The Bank has branches in California, the New York metropolitan area and Northern New Jersey as well as a loan production office in Dallas, Texas that, in the current market, is primarily engaged in servicing loans previously made through the office.

On December 9, 2010, we entered into a definitive agreement to merge with Center Financial in an all stock transaction valued at \$285.7 million, or approximately \$7.16 per Center Financial share based on the closing price on December 8, 2010. As of November 3, 2011, the transaction was valued at \$277.4 million, or approximately \$5.81 per Center Financial common share. The boards of directors of both companies each unanimously approved the merger and all required regulatory approvals for the merger have been received. Subject to the satisfaction of certain other customary closing conditions, we expect to complete the merger by November 30, 2011.

Upon consummation of the merger, each share of common stock of Center Financial issued and outstanding immediately prior to the effective time of the merger will be converted into 0.7804 of a share of common stock of Nara Bancorp, subject to the payment of cash in lieu of the issuance of fractional shares. Based on the number of shares Center Financial common stock outstanding on the date of the merger agreement and not including the effect of outstanding in-the-money options, this will result in approximately 31.1 million Nara Bancorp common shares being exchanged for approximately 39.9 million outstanding Center Financial common shares, subject to adjustment in certain limited circumstances. Historical Nara Bancorp shareholders will own 49% of the combined company and historical Center Financial shareholders will own 40%, not including shares of Nara common stock issued in a common stock offering completed by Nara on October 31, 2011. Please see Note 15, Subsequent Event for further information.

In addition, the merger agreement provides that the Fixed Rate Cumulative Perpetual Preferred Stock, Series A that Center Financial issued to the United States Treasury Department pursuant to the Capital Purchase Program portion of the Treasury Department's Troubled Asset Relief Program, or TARP, will be converted into a new series of Nara Preferred Stock to be designated Fixed Rate Cumulative Perpetual Preferred Stock, Series B, having substantially the same rights, preferences, privileges and voting powers as Center Financial Corporation's Series A Preferred Stock.

See Item 1.A. Risk Factors Risks Relating to the Center Merger included in our 2010 Annual Report on Form 10-K for a description of risks relating to the merger.

**2. Basis of Presentation**

Our condensed consolidated financial statements included herein have been prepared without an audit, pursuant to the rules and regulations of the Securities and Exchange Commission ( SEC ). Certain information and footnote disclosures normally included in consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such SEC rules and regulations.

The condensed consolidated financial statements include the accounts of Nara Bancorp and its wholly owned subsidiaries, principally Nara Bank. All intercompany transactions and balances have been eliminated in consolidation.

We believe that we have made all adjustments, consisting solely of normal recurring accruals, necessary to fairly present our financial position at September 30, 2011 and the results of our operations for the three- and nine-month periods then ended. Certain reclassifications have been made to prior period amounts to conform to the current year presentation. The results of operations for the interim periods are not necessarily indicative of results to be anticipated for the full year.

These unaudited condensed consolidated financial statements should be read along with the audited consolidated financial statements and accompanying notes included in our 2010 Annual Report on Form 10-K.

## Edgar Filing: NARA BANCORP INC - Form 10-Q

### Adoption of New Accounting Standards:

FASB ASU 2010-29, Business Combinations (Topic 805), Disclosure of Supplementary Pro Forma Information for Business Combinations. This ASU specifies that if a public entity presents comparative financial statements, the entity (acquirer) should disclose revenue and earnings of the combined entity as though the business combination(s) that occurred during the current year had occurred as of the beginning of the comparable prior annual reporting period only. The ASU also expands the supplemental pro forma disclosures under Topic 805 to include a description of the nature and amount of material, nonrecurring pro forma adjustments directly attributable to the business combination included in the reported pro forma revenue and earnings. We are evaluating the impact of adoption of ASU 2011-05 on its disclosures in the consolidated financial statements upon the consummation of anticipated merger with Center Financial.

**Table of Contents**

FASB ASU 2011-02, Receivable (Topic 310), Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses ASU 2011-02 clarifies the guidance for evaluating whether a restructuring constitutes a troubled debt restructuring ( TDR ). The guidance requires that a creditor separately conclude that both of the following exist: i) The restructuring constitutes a concession, ii) The debtor is experiencing financial difficulties. In addition, the guidance clarifies that a creditor is precluded from using the effective interest rate test in the debtor s guidance on restructuring of payables when evaluating whether a restructuring constitutes a TDR. The amendments in ASU 2011-02 are effective for the first interim or annual period beginning on or after June 15, 2011, and should be applied retrospectively to the beginning of the annual period of adoption. We adopted ASU 2011-02 on its disclosures in the consolidated financial statements effective third quarter of 2011.

**Newly Issued But Not Yet Effective Accounting Standards:**

FASB ASU 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs (Topic 820) This ASU provides guidance on fair value measurement and disclosure requirements that the FASB deemed largely identical across U.S. GAAP and IFRS. The requirements do not extend the use of fair value accounting, but provide guidance on how it should be applied where its use is already required or allowed. ASU 2011-04 supersedes most of the guidance in ASC topic 820, but many of the changes are clarifications of existing guidance or wording changes to reflect IFRS 13. Amendments in ASU 2011-04 change the wording used to describe U.S. GAAP requirements for fair value and disclosing information about fair value measurements. ASU 2011-04 is effective for interim and annual reporting periods beginning after December 15, 2011, and early application is not permitted. Adoption of ASU 2011-04 is not expected to have a significant impact on our financial condition or result of operations.

FASB ASU 2011-05, Presentation of Comprehensive Income (Topic 220) This ASU is intended to improve the comparability, consistency, and transparency of financial reporting and to increase the prominence of items reported in other comprehensive income. To increase the prominence of items reported in other comprehensive income and to facilitate convergence of U.S. GAAP and IFRS, the FASB decided to eliminate the option to present components of other comprehensive income as part of the statement of changes in stockholders equity, among other amendments in this Update. These amendments apply to all entities that report items of other comprehensive income, in any period presented. Under the amendments to Topic 220, an entity has the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The amendments in ASU 2011-05 are effective fiscal years, and interim periods within those years, beginning after December 15, 2011. Adoption of ASU 2011-05 is not expected to have a significant impact on our financial condition or result of operations.

FASB ASU 2011-08, Intangibles - Goodwill and Other (Topic 350); Testing Goodwill for Impairment This ASU permits an entity to make a qualitative assessment of whether it is more likely than not that a reporting unit s fair value is less than its carrying amount before applying the two-step goodwill impairment test. If an entity can support the conclusion that is is not more likely than not that the fair value of a reporting unit is less than its carrying amount, it would not need to perform the two-step impairment test for that reporting unit. The ASU is effective for annual and interim goodwill impairment tests performed in fiscal years beginning after December 15, 2011. Adoption of ASU 2011-08 is not expected to have a significant impact on our financial condition or result of operations.

**3. Stock-Based Compensation**

The Company has a stock based incentive plan, the 2007 Nara Bancorp, Inc. Equity Incentive Plan ( 2007 Plan ). The 2007 Plan, which was approved by our stockholders on May 31, 2007, provides for grants of stock options, stock appreciation rights ( SARs ), restricted stock, performance shares and performance units (sometimes referred to individually or collectively as awards ) to non-employee directors, officers, employees and consultants of the Company. Stock options may be either incentive stock options ( ISOs ), as defined in Section 422 of the Internal Revenue Code of 1986, as amended (the Code ), or nonqualified stock options ( NQSOs ).

**Table of Contents**

The 2007 Plan gives the Company flexibility to (i) attract and retain qualified non-employee directors, executives and other key employees and consultants with appropriate equity-based awards, (ii) motivate high levels of performance, (iii) recognize employee contributions to the Company's success, and (iv) align the interests of Plan participants with those of the Company's stockholders. The exercise price for shares under an ISO may not be less than 100% of fair market value ( FMV ) on the date the award is granted under Code Section 422. Similarly, under the terms of the 2007 Plan the exercise price for SARs and NQSOs may not be less than 100% of FMV on the date of grant. Performance units are awarded to a participant at the market price of the Company's common stock on the date of award (after the lapse of the restriction period and the attainment of the performance criteria). No minimum exercise price is prescribed for performance shares and restricted stock awarded under the 2007 Plan.

ISOs, SARs and NQSOs have vesting periods of three to five years and have 10-year contractual terms. Restricted stock, performance shares, and performance units will be granted with a restriction period of not less than one year from the grant date for performance-based awards and not less than three years from the grant date for time-based vesting of grants. Compensation expense for awards is recorded over the vesting period.

The 2007 Plan reserves 1,300,000 shares for issuance. 1,231,000 shares were available for future grants as of September 30, 2011.

The total shares reserved for issuance will serve as the underlying value for all equity awards under the 2007 Plan. With the exception of the shares underlying stock options and restricted stock awards, the board of directors may choose to settle the awards by paying the equivalent cash value or by delivering the appropriate number of shares.

The stock plan adopted in 2000, under which options and restricted units were previously granted to employees, officers, and directors of the Company, is no longer active and no additional equity awards may be granted under the plan. Options under the 2000 Plan were granted with an exercise price equal to the fair market value on the date of grant with vesting periods from three to five years and have 10-year contractual terms. Some restricted units were awarded under the 2000 plan to participants at the fair market value of the Company's common stock on the date of award and all units granted under this plan were fully vested on the third anniversary of the grant. Compensation expense for the awards was recorded over the vesting period.

The following is a summary of stock option activity under the Plan for the nine months ended September 30, 2011:

	Number of Shares	Weighted-Average Exercise Price Per Share	Weighted-Average Remaining Contractual Life (Years)	Aggregate Intrinsic Value
Outstanding - January 1, 2011	493,250	\$ 9.82		
Granted	0	0		
Exercised	(106,000)	5.00		
Forfeited	0	0		
Outstanding - September 30, 2011	387,250	\$ 11.13	2.50	\$ 4,000
Options exercisable - September 30, 2011	387,250	\$ 11.13	2.50	\$ 4,000

The following is a summary of restricted and performance unit activity under the Plan for the nine months ended September 30, 2011:

Number of Shares	Weighted-Average Grant Date Fair Value	Weighted-Average Remaining Contractual Life
------------------	--	---



Edgar Filing: NARA BANCORP INC - Form 10-Q

			(Years)
Outstanding - January 1, 2011	36,200	\$ 8.25	
Granted	5,000	8.37	
Vested	(9,200)	11.61	
Forfeited	0	0	
Outstanding - September 30, 2011	32,000	\$ 7.30	8.59

**Table of Contents**

The total fair value of performance units vested for the nine months ending September 30, 2011 and 2010 was \$56 thousand and \$59 thousand, respectively.

The amount charged against income, before income tax benefit of \$5 thousand and \$12 thousand, in relation to the stock-based payment arrangements was \$13 thousand and \$32 thousand for the three months ending September 30, 2011 and 2010, respectively. The amount charged against income, before income tax benefit of \$21 thousand and \$27 thousand, in relation to the stock-based payment arrangements was \$52 thousand and \$271 thousand for the nine months ending September 30, 2011 and 2010, respectively. At September 30, 2011, unrecognized compensation expense related to non-vested stock option grants and restricted and performance units aggregated \$188 thousand, and is expected to be recognized over a remaining weighted average vesting period of 2.34 years.

The estimated annual stock-based compensation as of September 30, 2011 for each of the succeeding years is indicated in the table below:

	<b>Stock Based Compensation Expense (In thousands)</b>	
Remainder of 2011	\$	13
For the year ended December 31:		
2012		52
2013		53
2014		46
2015		24
<b>Total</b>	<b>\$</b>	<b>188</b>

**4. Earnings Per Share ( EPS )**

Basic EPS does not reflect the possibility of dilution that could result from the issuance of additional shares of common stock upon exercise or conversion of outstanding securities and is computed by dividing net income available to common stockholders by the weighted average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if stock options or other contracts to issue common stock were exercised or converted to common stock that would then share in our earnings. For the three months ended September 30, 2011 and 2010, stock options and restricted shares awards for approximately 381,000 shares and 464,000 shares of common stock were excluded in computing diluted earnings per common share because they were antidilutive. For the nine months ended September 30, 2011 and 2010, stock options and restricted shares awards for approximately 376,000 shares and 623,000 shares of common stock were excluded in computing diluted earnings per common share because they were antidilutive. Additionally, warrants to purchase 521,266 shares of common stock were also antidilutive and excluded for the three and nine months ended September 30, 2011 and 2010.

The following table shows the computation of basic and diluted EPS for the three and nine months ended September 30, 2011 and 2010.

**Table of Contents**

	For the three months ended September 30,					
	2011			2010		
	Net income available to common stockholders (Numerator)	Shares (Denominator)	Per Share (Amount)	Net income available to common stockholders (Numerator)	Shares (Denominator)	Per Share (Amount)
	(Dollars in thousands, except share and per share data)					
Net income as reported	\$ 9,815			\$ 5,100		
Less: preferred stock dividends and accretion of preferred stock discount	(1,077)			(1,073)		
Basic EPS - common stock	\$ 8,738	38,098,142	\$ 0.23	\$ 4,027	37,956,527	\$ 0.11
Effect of Dilutive Securities:						
Stock Options and Performance Units		5,541			48,241	
Common stock warrants		0			0	
Diluted EPS - common stock	\$ 8,738	38,103,683	\$ 0.23	\$ 4,027	38,004,768	\$ 0.11

	For the nine months ended September 30,					
	2011			2010		
	Net income available to common stockholders (Numerator)	Shares (Denominator)	Per Share (Amount)	Net income available to common stockholders (Numerator)	Shares (Denominator)	Per Share (Amount)
	(Dollars in thousands, except share and per share data)					
Net income (loss) as reported	\$ 22,879			\$ (13,309)		
Less: preferred stock dividends and accretion of preferred stock discount	(3,227)			(3,217)		
Basic EPS - common stock	\$ 19,652	38,044,625	\$ 0.52	\$ (16,526)	37,902,809	\$ (0.44)
Effect of Dilutive Securities:						
Stock Options and Performance Units		25,516			0	
Common stock warrants		0			0	
Diluted EPS - common stock	\$ 19,652	38,070,141	\$ 0.52	\$ (16,526)	37,902,809	\$ (0.44)

**Table of Contents****5. Securities Available for Sale**

The following table summarizes the amortized cost, estimated fair value and distribution of our investment securities portfolio as of the dates indicated:

	At September 30, 2011			Estimated Fair Value
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	
(In thousands)				
Available for Sale				
Debt securities*:				
GSE bonds	\$ 51,015	\$ 752	\$ 0	\$ 51,767
GSE collateralized mortgage obligations	112,055	3,481	(60)	115,476
GSE mortgage-backed securities	263,862	6,931	(31)	270,762
Corporate note	4,484	0	(1,078)	3,406
Municipal bonds	5,257	401	0	5,658
Total debt securities	436,673	11,565	(1,169)	447,069
Mutual funds - GSE mortgage related securities	8,462	258	0	8,720
	\$ 445,135	\$ 11,823	\$ (1,169)	\$ 455,789

	At December 31, 2010			Estimated Fair Value
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	
(In thousands)				
Available for Sale				
Debt securities*:				
GSE bonds	\$ 125,429	\$ 1,059	\$ (770)	\$ 125,718
GSE collateralized mortgage obligations	101,312	2,146	(257)	103,201
GSE mortgage-backed securities	282,205	4,628	(1,999)	284,834
Corporate note	4,473	0	(765)	3,708
Municipal bonds	5,258	55	(31)	5,282
Total debt securities	518,677	7,888	(3,822)	522,743
Mutual funds - GSE mortgage related securities	5,462	57	0	5,519
	\$ 524,139	\$ 7,945	\$ (3,822)	\$ 528,262

\* As of September 30, 2011 and December 31, 2010, Government Sponsored Enterprises (GSE) included GNMA, FHLB, FNMA, FHLMC, and FFCB and are all residential property-based investments.

The proceeds from sales of securities and the associated gains are listed below:

For the three months ended September 30,	For the nine months ended September 30,
2011	2011
2010	2010
(In thousands)	

## Edgar Filing: NARA BANCORP INC - Form 10-Q

Proceeds	\$ 0	\$ 0	\$ 0	\$ 208,141
Gross gains	0	0	0	6,296
Gross losses	0	0	0	0

The amortized cost and estimated fair value of debt securities at September 30, 2011, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. Securities not due at a single maturity date are shown separately.

**Table of Contents**

	Amortized Cost (In thousands)	Estimated Fair Value
<b>Available for sale:</b>		
Due within one year	\$ 0	\$ 0
Due after one year through five years	340	358
Due after five years through ten years	1,652	1,813
Due after ten years	58,765	58,659
GSE collateralized mortgage obligations	112,054	115,476
GSE mortgage-backed securities	263,862	270,763
Mutual funds - GSE mortgage related securities	8,462	8,720
	<b>\$ 445,135</b>	<b>\$ 455,789</b>

Securities with carrying values of approximately \$243.2 million and \$270.3 million at September 30, 2011 and December 31, 2010, respectively, were pledged to secure public deposits, various borrowings and for other purposes as required or permitted by law.

The following table shows our investments' gross unrealized losses and estimated fair value, aggregated by investment category and the length of time that the individual securities have been in a continuous unrealized loss position as of the dates indicated.

Description of Securities	Less than 12 months			12 months or longer			Total		
	Number of Securities	Fair Value	Gross Unrealized Losses	Number of Securities	Fair Value	Gross Unrealized Losses	Number of Securities	Fair Value	Gross Unrealized Losses
	(In thousands)								
GSE bonds	0	\$ 0	\$ 0	0	\$ 0	\$ 0	0	\$ 0	\$ 0
GSE collateralized mortgage obligations	1	8,092	(15)	1	14,124	(45)	2	22,216	(60)
GSE mortgage-backed securities	2	6,412	(31)	0	0	0	2	6,412	(31)
Corporate note	0	0	0	1	3,406	(1,078)	1	3,406	(1,078)
Municipal bonds	0	0	0	0	0	0	0	0	0
	3	\$ 14,504	\$ (46)	2	\$ 17,530	\$ (1,123)	5	\$ 32,034	\$ (1,169)

Description of Securities	Less than 12 months			12 months or longer			Total		
	Number of Securities	Fair Value	Gross Unrealized Losses	Number of Securities	Fair Value	Gross Unrealized Losses	Number of Securities	Fair Value	Gross Unrealized Losses
	(In thousands)								
GSE bonds	4	\$ 65,465	\$ (770)	0	\$ 0	\$ 0	4	\$ 65,465	\$ (770)
GSE collateralized mortgage obligations	3	9,091	(187)	2	17,337	(70)	5	26,428	(257)
GSE mortgage-backed securities	7	99,555	(1,999)	0	0	0	7	99,555	(1,999)
Corporate note	0	0	0	1	3,708	(765)	1	3,708	(765)
Municipal bonds	5	1,929	(31)	0	0	0	5	1,929	(31)
	19	\$ 176,040	\$ (2,987)	3	\$ 21,045	\$ (835)	22	\$ 197,085	\$ (3,822)

**Table of Contents**

ASC Topic 320 requires an entity to assess whether the entity has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. If either of these conditions is met, an entity must recognize an other-than-temporary impairment ( OTTI ). If an entity does not intend to sell the debt security and will not be required to sell the debt security, the entity must consider whether it will recover the amortized cost basis of the security. If the present value of expected cash flows is less than the amortized cost basis of the security, OTTI shall be considered to have occurred. OTTI is then separated into the amount of the total impairment related to credit losses and the amount of the total impairment related to all other factors. An entity determines the impairment related to credit losses by comparing the present value of cash flows expected to be collected from the security with the amortized cost basis of the security. OTTI related to the credit loss is then recognized in earnings. OTTI related to all other factors is recognized in other comprehensive income.

We evaluate securities for OTTI on at least a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to the financial condition and near-term prospects of the issuer, the length of time and the extent to which the fair value of the securities has been less than our cost for the securities, and our intention to sell, or whether it is more likely than not that we will be required to sell, a security in an unrealized loss position before recovery of its amortized cost basis. In analyzing an issuer's financial condition, we consider whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred, and the results of reviews of the issuer's financial condition.

The corporate note at September 30, 2011 and December 31, 2010 consists of one bond with an amortized cost of \$4.5 million and an unrealized loss of \$1.1 million at September 30, 2011. The bond is scheduled to mature in May 2047, with a first call date option in May 2012. Management determined this unrealized loss did not represent OTTI at September 30, 2011 and December 31, 2010 as the investment is rated investment grade and there are no credit quality concerns with the obligor. The market value decline is deemed to be due to the current market volatility and is not reflective of management's expectations of our ability to fully recover this investment, which may be at maturity. Interest on the corporate note has been paid as agreed and management believes this will continue in the future and the bond will be repaid in full as scheduled. For these reasons, no OTTI was recognized on the corporate note at September 30, 2011.

We consider the losses on our investments in an unrealized loss position at September 30, 2011 to be temporary based on: 1) the likelihood of recovery; 2) the information relative to the extent and duration of the decline in market value; and 3) the Company's intention not to sell, and our determination that it is more likely than not that we will not be required to sell, a security in an unrealized loss position before recovery of its amortized cost basis.

**6. Loans Receivable and Allowance for Loan Losses**

The following is a summary of loans receivable by major category:

	September 30, 2011	December 31, 2010
	(In thousands)	
<b>Loan portfolio composition</b>		
Real estate loans:		
Residential	\$ 2,073	\$ 2,263
Commercial & industrial	1,610,391	1,524,650
Construction	41,292	46,900
Total real estate loans	1,653,756	1,573,813
Commercial business	507,737	491,811
Trade finance	86,659	57,430
Consumer and other	12,222	13,268
Total loans outstanding	2,260,374	2,136,322
Less: deferred loan fees	(2,707)	(2,261)
Gross loans receivable	2,257,667	2,134,061
Less: allowance for loan losses	(60,009)	(62,320)
	2,197,658	2,071,741

Edgar Filing: NARA BANCORP INC - Form 10-Q

Loans receivable, excluding guaranteed portion of delinquent SBA  
loans

Guaranteed portion of delinquent SBA loans	10,461	13,684
--	--------	--------

Loans receivable, net	\$ 2,208,119	\$ 2,085,425
-----------------------	--------------	--------------



**Table of Contents**

The activity in the allowance for loan losses by segment of loans for the three and nine months ended September 30, 2011 is as follows:

	Real estate - Residential	Real estate - Commercial	Real estate - Construction	Commercial Business	Trade Finance	Consumer and other	Unallocated	Total
<b>For three months:</b>								
Balance, July 1, 2011	\$ 12	\$ 37,589	\$ 1,462	\$ 20,058	\$ 188	\$ 387	\$ 0	\$ 59,696
Provision for loan losses	(3)	8	(696)	2,007	1,602	303	262	3,483
Loans charged off	0	(2,358)	0	(1,479)	0	(133)	0	(3,970)
Recoveries of charged offs	0	455	0	321	0	24	0	800
<b>Balance, September 30, 2011</b>	<b>\$ 9</b>	<b>\$ 35,694</b>	<b>\$ 766</b>	<b>\$ 20,907</b>	<b>\$ 1,790</b>	<b>\$ 581</b>	<b>\$ 262</b>	<b>\$ 60,009</b>

	Real estate - Residential	Real estate - Commercial	Real estate - Construction	Commercial Business	Trade Finance	Consumer and other	Unallocated	Total
<b>For nine months:</b>								
Balance, January 1, 2011	\$ 14	\$ 32,884	\$ 3,396	\$ 24,930	\$ 192	\$ 635	\$ 269	\$ 62,320
Provision for loan losses	(5)	16,548	624	63	1,598	(29)	(7)	\$ 18,792
Loans charged off	0	(14,938)	(3,254)	(6,023)	0	(256)	0	\$ (24,471)
Recoveries of charged offs	0	1,200	0	1,937	0	231	0	\$ 3,368
<b>Balance, September 30, 2011</b>	<b>\$ 9</b>	<b>\$ 35,694</b>	<b>\$ 766</b>	<b>\$ 20,907</b>	<b>\$ 1,790</b>	<b>\$ 581</b>	<b>\$ 262</b>	<b>\$ 60,009</b>

The activity in the allowance for loan losses for the three and nine months ended September 30, 2010 is as follows:

	Period Ended September 30, 2010	
	Three months	Nine months
	(In thousands)	
Balance, beginning of period	\$ 62,988	\$ 59,424
Provision for loan losses	11,100	78,830
Loans charged off	(10,828)	(76,563)
Recoveries of charge-offs	432	2,001
<b>Balance, end of period</b>	<b>\$ 63,692</b>	<b>\$ 63,692</b>

The allowance for loan losses is comprised of specific loss allowances for impaired loans and general loan loss allowances based on quantitative and qualitative analysis.

**Table of Contents**

Interest income on individually impaired loans was as follows:

	For the Three Months Ended September 30, 2011		For the Nine Months Ended September 30, 2011	
	Interest income recognized during impairment (In Thousands)	Cash-basis interest income recognized (In Thousands)	Interest income recognized during impairment (In Thousands)	Cash-basis interest income recognized (In Thousands)
Real Estate - Commercial				
Retail	\$ 8	\$ 8	\$ 111	\$ 104
Hotel & Motel	246	239	836	833
Gas Station & Car Wash	24	24	129	131
Mixed Use	17	19	52	57
Industrial & Warehouse	77	77	237	236
Other	140	100	335	300
Real Estate - Construction	28	37	84	84
Commercial Business	158	165	554	543
Trade Finance	19	8	19	8
	\$ 717	\$ 677	\$ 2,357	\$ 2,296

	For the Three Months Ended September 30, 2010	For the Nine Months Ended September 30, 2010
	(In Thousands)	
Average of individually impaired loans during the period	\$ 113,218	\$ 123,381
Interest income recognized during impairment	1,960	5,098
Cash-basis interest income received	1,917	5,055

Interest income recognized during impairment represents interest income earned on accruing impaired loans. Cash-basis interest income recognized represents cash received for interest payments on accruing impaired loans.

The impaired loans at the periods indicated are set forth in the following table by class of loans.

**Table of Contents**

	As of September 30, 2011			As of December 31, 2010		
	Unpaid		Average Balance	Unpaid		Average Balance
	Principal Balance*	Related Allowance		Principal Balance*	Related Allowance	
	(In Thousands)			(In Thousands)		
<b>With Related Allowance:</b>						
Real Estate - Residential	\$ 0	\$ 0	\$ 24	\$ 0	\$ 0	\$ 0
Real Estate - Commercial						
Retail	2,037	(762)	3,891	7,441	(1,559)	7,498
Hotel & Motel	17,572	(3,701)	13,866	5,349	(987)	11,439
Gas Station & Car Wash	2,089	(433)	2,964	3,142	(1,411)	8,844
Mixed Use	2,108	(176)	1,661	308	(53)	2,334
Industrial & Warehouse	4,286	(420)	4,967	7,539	(1,729)	2,453
Other	10,862	(1,730)	4,000	2,603	(407)	5,711
Real Estate - Construction	0	0	3,099	5,789	(1,686)	4,027
Commercial Business	18,885	(7,366)	23,808	35,961	(13,270)	29,753
Trade Finance	0	0	0	0	0	0
Consumer and Other	0	0	0	0	0	89
	\$ 57,839	\$ (14,588)	\$ 58,280	\$ 68,132	\$ (21,102)	\$ 72,148
<b>With No Related Allowance</b>						
Real Estate - Residential	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Real Estate - Commercial						
Retail	2,465	0	5,259	9,127	0	10,100
Hotel & Motel	581	0	4,713	8,619	0	7,299
Gas Station & Car Wash	515	0	3,204	5,197	0	8,361
Mixed Use		0	2,335	3,660	0	4,635
Industrial & Warehouse	2,694	0	2,313	367	0	2,510
Other	2,130	0	10,642	17,530	0	10,853
Real Estate - Construction	3,295	0	3,673	4,469	0	2,481
Commercial Business	3,988	0	5,055	5,029	0	4,550
Trade Finance	1,942	0	831	469	0	287
Consumer and Other	155	0	144	88	0	18
	\$ 17,765	\$ 0	\$ 38,169	\$ 54,555	\$ 0	\$ 51,094
<b>Total</b>	<b>\$ 75,604</b>	<b>\$ (14,588)</b>	<b>\$ 96,449</b>	<b>\$ 122,687</b>	<b>\$ (21,102)</b>	<b>\$ 123,242</b>

\* Recorded investment, which is net of unpaid principal, accrued interest receivable, deferred loan fees and discounts, is not materially different from loan balance in this presentation. Accrued interest receivable on loans is \$5.9 million and \$6.1 million and deferred loan fees on total loans are \$(2.7) million and \$(2.3) million at September 30, 2011 and December 31, 2010.

**Table of Contents**

The following table provides the recorded investment in nonaccrual loans and loans past due over 90 days still on accrual by class of loans:

	<b>As of September 30, 2011</b>		
	Non-accrual Loans*	Loans past due 90 days or more, still accruing* (In Thousands)	Total nonperforming loans*
<b>Real estate loans:</b>			
<b>Commercial</b>			
Retail	\$ 3,912	\$ 0	\$ 3,912
Hotel & Motel	1,264	0	1,264
Gas Station & Car Wash	1,414	0	1,414
Mixed Use	1,156	0	1,156
Industrial & Warehouse	3,107	0	3,107
Other	2,287	0	2,287
Construction	1,585	0	1,585
<b>Total</b>	<b>14,725</b>	<b>0</b>	<b>14,725</b>
<b>Commercial business</b>			
Commercial business	12,466	0	12,466
Trade finance	442	0	442
Consumer and other	157	0	157
	<b>\$ 27,790</b>	<b>\$ 0</b>	<b>\$ 27,790</b>

\* Recorded investment, which is net of unpaid principal, accrued interest receivable, deferred loan fees and discounts, is not materially different from loan balance in this presentation.

	<b>As of December 31, 2010</b>		
	Non-accrual Loans*	Loans past due 90 days or more, still accruing* (In Thousands)	Total nonperforming loans*
<b>Real estate loans:</b>			
<b>Commercial</b>			
Retail	\$ 1,615	\$ 0	\$ 1,615
Hotel & Motel	1,187	0	1,187
Gas Station & Car Wash	3,054	0	3,054
Mixed Use	3,968	0	3,968
Industrial & Warehouse	3,690	0	3,690
Other	4,834	0	4,834
Construction	8,547	0	8,547
<b>Total</b>	<b>26,895</b>	<b>0</b>	<b>26,895</b>
<b>Commercial business</b>			
Commercial business	15,991	0	15,991
Trade finance	469	0	469
Consumer and other	448	0	448

Edgar Filing: NARA BANCORP INC - Form 10-Q

\$ 43,803            \$     0            \$ 43,803

\* Recorded investment, which is net of unpaid principal, accrued interest receivable, deferred loan fees and discounts, is not materially different from loan balance in this presentation.

**Table of Contents**

The following table presents the aging of the recorded investment in past due loans by class of loans:

	<b>As of September 30, 2011</b>			
	30-59 Days Past Due*	60-89 Days Past Due*	Greater than 90 Days Past Due*	Total Past Due*
	(In Thousands)			
Real estate - Residential	\$ 0	\$ 0	\$ 0	\$ 0
Real estate - Commercial				
Retail	170	0	3,912	4,082
Hotel & Motel	3,367	0	1,264	4,631
Gas Station & Car Wash	0	0	1,414	1,414
Mixed Use	37	0	1,156	1,193
Industrial & Warehouse	362	0	3,107	3,469
Other	4,490	665	2,287	7,442
Real estate - Construction	0	0	1,585	1,585
Commercial business	1,027	834	12,466	14,327
Trade finance	0	0	442	442
Consumer and other	1	5	157	163
	<b>\$ 9,454</b>	<b>\$ 1,504</b>	<b>\$ 27,790</b>	<b>\$ 38,748</b>

\* Recorded investment, which is net of unpaid principal, accrued interest receivable, deferred loan fees and discounts, is not materially different from loan balance in this presentation. Accrued interest receivable on total loans is \$5.9 million and deferred loan fees on total loans are \$(2.7) million at September 30, 2011.

	<b>As of December 31, 2010</b>			
	30-59 Days Past Due*	60-89 Days Past Due*	Greater than 90 Days Past Due*	Total Past Due*
	(In Thousands)			
Real estate - Residential	\$ 46	\$ 0	\$ 0	\$ 46
Real estate - Commercial				
Retail	950	188	1,708	2,846
Hotel & Motel	455	0	1,187	1,642
Gas Station & Car Wash	0	0	3,054	3,054
Mixed Use	401	0	3,968	4,369
Industrial & Warehouse	133	239	3,690	4,062
Other	302	0	4,741	5,043
Real estate - Construction	0	0	8,547	8,547
Commercial business	684	855	15,991	17,530
Trade finance	0	0	469	469
Consumer and other	41	2	448	491
	<b>\$ 3,012</b>	<b>\$ 1,284</b>	<b>\$ 43,803</b>	<b>\$ 48,099</b>

## Edgar Filing: NARA BANCORP INC - Form 10-Q

\* Recorded investment, which is net of unpaid principal, accrued interest receivable, deferred loan fees and discounts, is not materially different from loan balance in this presentation. Accrued interest receivable on total loans is \$6.1 million and deferred loan fees on total loans are \$(2.3) million at December 31, 2010.

**Table of Contents**

We categorize loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. We analyze loans individually by classifying the loans as to credit risk. This analysis includes all non-homogeneous loans and is performed at least on a quarterly basis. We use the following definitions for risk ratings:

**Special Mention:** Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's credit position at some future date.

**Substandard:** Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the repayment of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

**Doubtful:** Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or repayment in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

Loans not meeting the criteria above that are analyzed individually as part of the above-described process are considered to be Pass-rated loans. The risk category of loans by class of loans is as follows:

	<b>As of September 30, 2011</b>			
	<b>Special Mention</b>	<b>Substandard</b>	<b>Doubtful</b>	<b>Total</b>
Real estate - Residential	\$ 0	\$ 38	\$ 0	\$ 38
Real estate - Commercial				
Retail	2,704	14,862	0	17,566
Hotel & Motel	4,940	19,332	0	24,272
Gas Station & Car Wash	3,255	2,882	0	6,137
Mixed Use	2,461	5,046	0	7,507
Industrial & Warehouse	4,006	7,306	412	11,724
Other	1,410	12,537	0	13,947
Real estate - Construction	128	3,295	0	3,423
Commercial business	12,579	31,816	5,188	49,583
Trade finance	93	5,562	0	5,655
Consumer and other	0	1,122	0	1,122
<b>Total Watch List Loans</b>	<b>\$ 31,576</b>	<b>\$ 103,798</b>	<b>\$ 5,600</b>	<b>\$ 140,974</b>

	<b>As of December 31, 2010</b>			
	<b>Special Mention</b>	<b>Substandard</b>	<b>Doubtful</b>	<b>Total</b>
Real estate - Residential	\$ 0	\$ 46	\$ 0	\$ 46
Real estate - Commercial				
Retail	1,948	18,898	0	20,846
Hotel & Motel	10,896	15,490	0	26,386
Gas Station & Car Wash	8,798	8,923	0	17,721
Mixed Use	364	5,887	0	6,251



Edgar Filing: NARA BANCORP INC - Form 10-Q

Industrial & Warehouse	385	8,871	0	9,256
Other	1,865	21,431	0	23,296
Real estate - Construction	0	10,257	0	10,257
Commercial business	4,182	45,054	260	49,496
Trade finance	305	469	0	774
Consumer and other	830	448	0	1,278
<b>Total Watch List Loans</b>	<b>\$ 29,573</b>	<b>\$ 135,774</b>	<b>\$ 260</b>	<b>\$ 165,607</b>

**Table of Contents**

The following table presents loans sold during the three and nine months ended September 30, 2011 by portfolio segment:

	Real estate - Residential	Real estate - Commercial	Real estate - Construction	Commercial Business	Trade Finance	Consumer and other	Total
For three months ended:							
Sales or reclassification to held for sale	\$ 0	\$ 5,970	\$ 0	\$ 0	\$ 0	\$ 0	\$ 5,970

	Real estate - Residential	Real estate - Commercial	Real estate - Construction	Commercial Business	Trade Finance	Consumer and other	Total
For nine months ended:							
Sales or reclassification to held for sale	\$ 0	\$ 21,955	\$ 4,600	\$ 49	\$ 0	\$ 0	\$ 26,604

The adequacy of the allowance for loan losses is determined by management based upon an evaluation and review of the credit quality of the loan portfolio, consideration of historical loan loss experience, relevant internal and external factors that affect the collection of a loan, and other pertinent factors.

The Migration Analysis is a formula methodology based on the Bank's actual historical net charge-off experience for each loan pool and loan risk grade (Pass, Special Mention, Substandard and Doubtful). The migration analysis is centered on the Bank's internal credit risk rating system. Our internal loan review and external contracted credit review examinations are used to determine and validate loan risk grades. This credit review system takes into consideration factors such as: borrower's background and experience; historical and current financial condition; credit history and payment performance; economic conditions and their impact on various industries; type, fair value and volatility of the fair value of collateral; lien position; and the financial strength of any guarantors.

A general loan loss allowance is provided on loans not specifically identified as impaired (non-impaired loans). The allowance is determined first based on a quantitative analysis using a loss migration methodology. The loans are classified by type and loan grade, and the historical loss migration is tracked for the various stratifications. Loss experience is quantified for the most recent 12 quarters and then weighted to give more weight to the most recent losses. That loss experience is then applied to the stratified portfolio at each quarter end. During 2009, the non-impaired Commercial Real Estate loan portfolio was stratified into ten different loan pools based on property types and the non-impaired Commercial and Industrial loan portfolio was stratified into five different loan pools based on loan type, to allocate historic loss experience to more granular loan pools. Effective June 30, 2010 four additional pools, primarily in the commercial real estate portfolio, were further stratified. In addition, a new software program was implemented effective June 30, 2010 and is used to track and allocate charge-offs to the various loan grades by loan pools. The quantitative general loan loss allowance was \$22.4 million at September 30, 2011, compared to \$23.9 million at December 31, 2010.

Additionally, in order to systematically quantify the credit risk impact of other trends and changes within the loan portfolio, the Bank utilizes qualitative adjustments to the Migration Analysis within established parameters. The parameters for making adjustments are established under a Credit Risk Matrix that provides seven possible scenarios for each of the factors below. The matrix allows for up to three positive (Major, Moderate, and Minor), three negative (Major, Moderate, and Minor), and one neutral credit risk scenarios within each factor for each loan type pool. Generally, the factors are considered to have no significant impact (neutral) to our historical migration ratios. However, if information exists to warrant adjustment to the Migration Analysis, changes are made in accordance with the established parameters supported by narrative and/or statistical analysis. The Credit Risk Matrix and the seven possible scenarios enable the Bank to qualitatively adjust the Loss Migration Ratio or individual specific reserve allocations by as much as 50 basis points in either direction (positive or negative) for each loan type pool. This matrix considers the following nine factors, which are patterned after the guidelines provided under the FFIEC Interagency Policy Statement on the Allowance for Loan and Lease Losses:

Changes in lending policies and procedures, including underwriting standards and collection, charge-off, and recovery practices.

Changes in national and local economic and business conditions and developments, including the condition of various market segments.

Edgar Filing: NARA BANCORP INC - Form 10-Q

Changes in the nature and volume of the loan portfolio.

Changes in the experience, ability, and depth of lending management and staff.

---

**Table of Contents**

Changes in the trends of the volume and severity of past due and classified loans; and changes in trends in the volume of non-accrual loans and troubled debt restructurings, and other loan modifications.

Changes in the quality of our loan review system and the degree of oversight by the Directors.

Changes in the value of underlying collateral for collateral-dependent loans.

The existence and effect of any concentrations of credit, and changes in the level of such concentrations.

The effect of external factors such as competition and legal and regulatory requirements on the level of estimated losses in our loan portfolio.

The qualitative loan loss allowance on the loan portfolio was \$22.8 million at September 30, 2011 compared to \$17.0 million at December 31, 2010.

We also establish specific loss allowances for loans where we have identified potential credit risk conditions or circumstances related to a specific individual credit. The specific allowance amounts are determined by a method prescribed by FASB ASC 310-10-35-22, *Measurement of Impairment*. The loans identified as impaired will be accounted for in accordance with one of the three acceptable valuation methods: 1) the present value of future cash flows discounted at the loan's effective interest rate; 2) the loan's observable market price; or 3) the fair value of the collateral, if the loan is collateral dependent. For the collateral dependent impaired loans, we obtain an appraisal to determine the amount of impairment as of the date that the loan become impaired. The appraisals are based on an as is valuation. To ensure that appraised values remain current, we generally obtain an updated appraisal every twelve months from a qualified independent appraiser. Furthermore, if the most current appraisal is dated more than six months prior to the effective date of the impairment test, we validate the most current value with third party market data appropriate to the location and property type of the collateral. If the third party market data indicates that the value of our collateral property has declined since the most recent valuation date, we adjust the value of the property downward to reflect current market conditions. If the fair value of the collateral, less cost to sell, is less than the recorded amount of the loan, we then recognize impairment by creating or adjusting an existing valuation allowance with a corresponding charge to the provision for loan losses. If an impaired loan is expected to be collected through liquidation of the collateral, the loan is deemed to be collateral dependent and the amount of impairment is charged off against the allowance for loan losses.

The Bank considers a loan to be impaired when it is probable that not all amounts due (principal and interest) will be collectible in accordance with the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. The significance of payment delays and payment shortfalls is determined on a case-by-case basis by taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record and the amount of the shortfall in relation to the principal and interest owed.

For commercial business loans, real estate loans and certain consumer loans, we base the measurement of loan impairment on the present value of the expected future cash flows, discounted at the loan's effective interest rate or on the fair value of the loan's collateral if the loan is collateral dependent. We evaluate most consumer loans for impairment on a collective basis, because these loans have generally smaller balances and are homogeneous in the underwriting terms and conditions, and in the type of collateral. If a loan is deemed to be impaired, the amount of the impairment is supported by a specific allowance amount which is included in the allowance for loan losses through a charge to the provision for loan losses.

In the third quarter, 2010, based on current market conditions, we expanded the criteria for evaluating loans for potential impairment which resulted in an increase in impaired loans from the prior quarter. Prior to the third quarter of 2010, loans graded Substandard were not individually evaluated for impairment and only considered impaired if they were 60+ days past due, unless other events existed that qualified the loan for impairment review. Therefore, a Substandard credit that was current in its contractual payments, but was classified due to other risk issues would not necessarily be subject to individual review for impairment analysis. Effective September 30, 2010, we expanded the scope of the loans reviewed for individual impairment by including all loans of \$2.0 million or more that were risk-graded as Substandard, even though such loans were less than 60 days delinquent and were performing under their contractual terms. Effective December 31, 2010, we expanded the scope to include all loans of \$1 million or more. This enhancement to our impairment analysis provided more coverage in terms of current fair

## Edgar Filing: NARA BANCORP INC - Form 10-Q

values on classified loans as updated market values are required as part of the impairment analysis process. Effective March 31, 2011, we implemented a higher-level, preliminary non-impairment test, that is applied to loans for \$1.0 million or more that are graded Substandard, are less than 60 days past due and accruing, and are not TDRs. We use a five-step test with the following criteria: (1) the loan is current with no 30-day late payments in the past six months; (2) the loan payments are the contractual, non-modified amount; (3) the financial information that supports payment capacity is not aged over one year; (4) the global cash flow supports the current payment amount at a ratio of 1:1 or better; and (5) for CRE loans secured by a first lien on real estate collateral, the most current LTV is below 100%. If the loan meets all of these criteria, it is not considered impaired and is subject to the general loan loss allowance for non-impaired loans. Impaired loans at September 30, 2011, were \$75.6 million, a net decrease of \$47.1 million from \$122.7 million at December 31, 2010. This net decrease in impaired loans is due primarily to the sales of 17 impaired loans, totaling \$22.5 million, and the return of 33 loans totaling \$26.1 million to non-impaired status year-to-date. The return to non-impaired status was based on a review of the current financial information and payment performance.

**Table of Contents**

The following table presents the recorded investment in loans by portfolio segment and impairment status at September 30, 2011 and December 31, 2010:

	As of September 30, 2011						
	Real estate - Residential	Real estate - Commercial	Real estate - Construction	Commercial business	Trade finance	Consumer and other	Total
				(In Thousands)			
Impaired loans	\$ 0	\$ 47,339	\$ 3,295	\$ 22,873	\$ 1,942	\$ 155	\$ 75,604
Specific allowance	\$ 0	\$ 7,222	\$ 0	\$ 7,366	\$ 0	\$ 0	\$ 14,588
Loss coverage ratio	0%	15.26%	0%	32.20%	0%	0%	19.30%
Non-impaired loans	\$ 2,073	\$ 1,563,052	\$ 37,997	\$ 484,864	\$ 84,717	\$ 12,067	\$ 2,184,770
General allowance	\$ 9	\$ 28,473	\$ 766	\$ 13,540	\$ 1,790	\$ 843	\$ 45,421
Loss coverage ratio	0.43%	1.82%	2.02%	2.79%	2.11%	6.99%	2.08%
Total loans <sup>(1)</sup>	\$ 2,073	\$ 1,610,391	\$ 41,292	\$ 507,737	\$ 86,659	\$ 12,222	\$ 2,260,374
Total allowance for loan loss	\$ 9	\$ 35,695	\$ 766	\$ 20,906	\$ 1,790	\$ 843	\$ 60,009
Loss coverage ratio	0.43%	2.22%	1.86%	4.12%	2.07%	6.90%	2.65%

(1) Excludes the guaranteed portion of delinquent SBA loans.

(2) Adjustment to recorded investment is not deemed material to this presentation. Accrued interest receivable on total loans is \$5.9 million and deferred loan fees on total loans are \$(2.7) million at September 30, 2011.

	As of December 31, 2010						
	Real estate - Residential	Real estate - Commercial	Real estate - Construction	Commercial business	Trade finance	Consumer and other	Total
				(In Thousands)			
Impaired loans	\$ 0	\$ 70,882	\$ 10,258	\$ 40,990	\$ 469	\$ 88	\$ 122,687
Specific allowance	\$ 0	\$ 6,145	\$ 1,686	\$ 13,271	\$ 0	\$ 0	\$ 21,102
Loss coverage ratio	0%	8.67%	16.44%	32.38%	0%	0%	17.20%
Non-impaired loans	\$ 2,263	\$ 1,453,768	\$ 36,642	\$ 450,821	\$ 56,961	\$ 13,180	\$ 2,013,635
General allowance	\$ 14	\$ 26,740	\$ 1,710	\$ 11,659	\$ 192	\$ 903	\$ 41,218
Loss coverage ratio	0.62%	1.84%	4.67%	2.59%	0.34%	6.85%	2.05%
Total loans <sup>(1)</sup>	\$ 2,263	\$ 1,524,650	\$ 46,900	\$ 491,811	\$ 57,430	\$ 13,268	\$ 2,136,322
Total allowance for loan loss	\$ 14	\$ 32,885	\$ 3,396	\$ 24,930	\$ 192	\$ 903	\$ 62,320
Loss coverage ratio	0.62%	2.16%	7.24%	5.07%	0.33%	6.81%	2.92%

(1) Excludes the guaranteed portion of delinquent SBA loans.

(2) Adjustment to recorded investment is not deemed material to this presentation. Accrued interest receivable on total loans is \$6.1 million and deferred loan fees on total loans are \$(2.3) million at December 31, 2010.

Under certain circumstances, we provide borrowers relief through loan modifications. These modifications are either temporary in nature (temporary modifications), or are more substantive troubled debt restructurings. At September 30, 2011, total modified loans were \$37.6 million, compared to \$55.6 million at December 31, 2010. The temporary modifications generally consist of interest only payments for a three- to six-month period, whereby principal payments are deferred. At the end of the modification period, the remaining principal balance is re-amortized based on the original maturity date. Loans subject to temporary modifications are generally downgraded to Substandard or Special Mention. At the end of the modification period, the loan either 1) returns to the original contractual terms; 2) is further modified and accounted for as a troubled debt restructuring in accordance with ASC 310-10-35; or 3) is disposed of through foreclosure or liquidation.



**Table of Contents**

Troubled Debt Restructured ( TDR ) loans are defined by ASC 310-40, Troubled Debt Restructurings by Creditors and ASC 470-60, Troubled Debt Restructurings by Debtors, and evaluated for impairment in accordance with ASC 310-10-35. The concessions may be granted in various forms, including reduction in the stated interest rate, reduction in the amount of principal amortization, forgiveness of a portion of a loan balance or accrued interest, or extension of the maturity date. In order to determine whether a borrower is experiencing financial difficulty, an evaluation is performed of the probability that the borrower will be in payment default on any of its debt in the foreseeable future without the modification. This evaluation is performed under our internal underwriting policy.

A summary of TDRs on accrual and non-accrual by type of concession as of September 30, 2011 and December 31, 2010 is presented below:

(In Thousands)	As of September 30, 2011								
	TDR on accrual				TDR on non-accrual				
	Real estate - Commercial	Commercial Business	Trade Finance	Total	Real estate - Commercial	Commercial Business	Trade Finance and Other	Total	TOTAL
Payment concession	\$ 952	\$ 1,246	\$ 0	\$ 2,198	\$ 3,676	\$ 1,700	\$ 0	\$ 5,376	\$ 7,574
Maturity / Amortization concession	3,367	1,482	1,500	6,349	2,087	2,213	597	4,897	11,246
Rate concession	12,445	2,551	0	14,996	3,067	678	0	3,745	18,741
Principal forgiveness	0	0	0	0	0	82	0	82	82
	\$ 16,764	\$ 5,279	\$ 1,500	\$ 23,543	\$ 8,830	\$ 4,673	\$ 597	\$ 14,100	\$ 37,643

(In Thousands)	December 31, 2010								
	TDR on accrual				TDR on non-accrual				
	Real estate - Commercial	Commercial Business	Total	Real estate - Commercial	Commercial Business	Trade Finance and Other	Total	TOTAL	
Payment concession	\$ 975	\$ 8,460	\$ 9,435	\$ 3,018	\$ 2,773	\$ 0	\$ 5,791	\$ 15,226	
Maturity / Amortization concession	4,968	7,145	12,113	2,847	4,055	557	7,459	19,572	
Rate concession	12,250	1,305	13,555	4,346	2,834	0	7,180	20,735	
Principal forgiveness	0	0	0	0	91	0	91	91	
	\$ 18,193	\$ 16,910	\$ 35,103	\$ 10,211	\$ 9,753	\$ 557	\$ 20,521	\$ 55,624	

TDRs on accrual status are comprised of loans that were accruing at the time of restructuring and for which the Bank anticipates full repayment of both principal and interest. TDRs that are on non-accrual can be returned to accrual status after a period of sustained performance, generally determined to be six months of timely payments as modified. Sustained performance includes the periods prior to the modification if the prior performance met or exceeded the modified terms. TDRs on accrual status at September 30, 2011 were comprised of 7 commercial real estate loans totaling \$16.8 million and 21 commercial business loans totaling \$6.8 million. TDRs on accrual status at December 31, 2010 were comprised of 17 commercial real estate loans totaling \$18.2 million and 43 commercial business loans totaling \$16.9 million. We expect that the TDRs on accrual status as of September 30, 2011, which are all performing in accordance with their restructured terms, to continue to comply with the restructured terms because of the reduced principal or interest payments on these loans. TDRs that were restructured at market interest rates and had sustained performance as agreed under the modified loan terms may be reclassified as non-TDRs after each year end.



**Table of Contents**

The following table presents loans by class modified as troubled debt restructuring that occurred during the three months and nine months ended September 30, 2011:

	Three months ended			September 30, 2011			Nine months ended		
	Number of Loans	Pre- Modification*	Post- Modification	Number of Loans	Pre- Modification*	Post- Modification	Number of Loans	Pre- Modification*	Post- Modification
<b>Real estate - Commercial</b>									
Retail	0	\$ 0	\$ 0	3	\$ 2,555	\$ 1,871			
Hotel & Motel	0	0	0	4	10,084	9,119			
Gas Station & Car Wash	0	0	0	0	0	0			
Mixed Use	1	848	835	2	1,801	1,787			
Industrial & Warehouse	1	46	46	3	156	143			
Other	2	645	640	2	645	640			
<b>Real estate - Construction</b>									
Commercial business	7	272	764	22	1,382	1,773			
Trade finance	1	1,999	1,500	1	1,999	1,500			
Consumer and other	0	0	0	1	85	73			
<b>Total</b>	<b>12</b>	<b>\$ 3,810</b>	<b>\$ 3,785</b>	<b>38</b>	<b>\$ 18,707</b>	<b>\$ 16,906</b>			

\* Pre-modification represents the month-end balance at the time of modification. Adjustment to recorded investment at the time of modification is not deemed material to this presentation.

The allowance for loan losses for the troubled debt restructuring described above as of September 30, 2011 was \$4.4 million and the charge offs for the three months ended September 30, 2011 was \$0 and \$1.5 million.

The following table presents loans by class modified as troubled debt restructurings for which there was a payment default within twelve months following the modification during the three months and nine months ended September 30, 2011:

	Three months ended		Nine months ended	
	Number of Loans	Balance	Number of Loans	Balance
As of September 30, 2011				
(In thousands)				
<b>Real estate - Commercial</b>				
Retail	1	\$ 52	3	\$ 1,476
Hotel & Motel	1	3,367	2	3,726
Gas Station & Car Wash	3	691	4	1,246
Industrial & Warehouse	2	2,277	4	2,374
Other	0	0	1	416
Commercial Business	17	4,599	29	5,718
Consumer and Other	1	82	1	82
	<b>25</b>	<b>\$ 11,068</b>	<b>44</b>	<b>\$ 15,038</b>

A loan is considered to be in payment default once it is 30 days contractually past due under the modified terms. The allowance for loan losses for the troubled debt restructuring described above as of September 30, 2011 was \$0.4 million and the charge offs for the nine months ended September 30, 2011 was \$1.5 million.

## Edgar Filing: NARA BANCORP INC - Form 10-Q

We have allocated \$7.6 million and \$15.8 million of specific reserves to TDRs as of September 30, 2011 and December 31, 2010, respectively. As of September 30, 2011 and December 31, 2010, we did not have any outstanding commitments to extend additional funds to these borrowers.

### **7. Borrowings**

We maintain a secured credit facility with the Federal Home Loan Bank of San Francisco ( FHLB SF ) against which the Company may take advances. The borrowing capacity is limited to the lower of 30% of the Bank s total assets or the Bank s collateral capacity, which was \$666.2 million at September 30, 2011. The terms of this credit facility require the Company to pledge eligible collateral with the FHLB-SF equal to at least 100% of outstanding advances.

**Table of Contents**

At September 30, 2011 and December 31, 2010, real estate secured loans with a carrying amount of approximately \$1.1 billion were pledged as collateral for borrowings from the FHLB-SF. At September 30, 2011 and December 31, 2010, other than FHLB-SF stock, no securities were pledged as collateral for borrowings from the FHLB-SF.

At September 30, 2011 and December 31, 2010, FHLB-SF borrowings were \$300 million and \$350 million, had a weighted average interest rate of 3.19% and 3.18%, respectively, and had various maturities through September 2016. At September 30, 2011 and December 31, 2010, advances with various put dates and strike prices were \$150 million. The cost of FHLB borrowings as of September 30, 2011 ranged between 0.68% and 4.57%. At September 30, 2011, the Company had a remaining borrowing capacity of \$365.5 million.

At September 30, 2011, the contractual maturities for FHLB-SF borrowings were as follows:

	<b>Contractual Maturities</b>	<b>Maturity/ Put Date</b>
	<b>(In thousands)</b>	
Due within one year	\$ 71,000	\$ 196,000
Due after one year through five years	229,000	104,000
	<b>\$ 300,000</b>	<b>\$ 300,000</b>

In addition, as a member of the Federal Reserve Bank ( FRB ) system, we may borrow from the Federal Reserve Bank of San Francisco. The maximum amount that we may borrow from the Federal Reserve Bank s discount window is calculated by the FRB based on the fair value of the securities and the outstanding principal balance of the qualifying loans that we pledge. At September 30, 2011, the Bank s borrowing capacity at the FRB s discount window was \$310.4 million based on \$403.0 million of the outstanding principal balance of the qualifying loans that we pledged. As of September 30, 2011 and December 31, 2010, no borrowing was outstanding against the line.

**8. Subordinated Debentures**

At September 30, 2011, five wholly-owned subsidiary grantor trusts that were established by Nara Bancorp at various times had issued \$38 million of pooled Trust Preferred Securities ( trust preferred securities ). Trust preferred securities accrue and pay distributions periodically at specified annual rates as provided in the indentures for such securities. The trusts used the net proceeds from their respective offerings to purchase a like amount of subordinated debentures (the Debentures ) of Nara Bancorp. The Debentures are the sole assets of the trusts. Nara Bancorp s obligations under the Debentures and related documents, taken together, constitute a full and unconditional guarantee by Nara Bancorp of the obligations of the trusts. The trust preferred securities are mandatorily redeemable upon the maturity of the Debentures, or upon earlier redemption of the Debentures as provided in the indentures. Nara Bancorp has the right to redeem the Debentures in whole (but not in part) on or after specific dates, at redemption prices specified in the indentures plus any accrued but unpaid interest to the redemption date. Nara Bancorp also has a right to defer consecutive payments of interest on the debentures for up to five years.

The following table is a summary of trust preferred securities and the related Debentures at September 30, 2011:

(Dollars in Thousands)							
<b>Issuance Trust</b>	<b>Issuance Date</b>	<b>Trust Preferred Security Amount</b>	<b>Subordinated Debentures Amount</b>	<b>Rate Type</b>	<b>Initial Rate</b>	<b>Rate at 9/30/2011</b>	<b>Maturity Date</b>
Nara Bancorp Capital Trust I	3/28/2001	\$ 10,000	\$ 10,400	Fixed	N/A	10.18%	6/8/2031
Nara Capital Trust III	6/5/2003	5,000	5,155	Variable	4.44%	3.50%	6/15/2033
Nara Statutory Trust IV	12/22/2003	5,000	5,155	Variable	4.02%	3.10%	1/7/2034
Nara Statutory Trust V	12/17/2003	10,000	10,310	Variable	4.12%	3.30%	12/17/2033
Nara Statutory Trust VI	3/22/2007	8,000	8,248	Variable	7.00%	2.00%	6/15/2037

Edgar Filing: NARA BANCORP INC - Form 10-Q

TOTAL ISSUANCE

\$ 38,000    \$    39,268

**Table of Contents**

The Company's investment in the common trust securities of the issuer trusts of \$1.5 million at September 30, 2011 and December 31, 2010 is included in other assets. Although the securities issued by the trusts are not included as a component of stockholders' equity in the consolidated balance sheets, the securities are treated as capital for regulatory purposes. Specifically, under applicable regulatory guidelines, the \$38 million of securities issued by the trusts qualify as Tier 1 capital, along with the \$64.9 million of our outstanding Fixed Rate Cumulative Perpetual Preferred Stock, net of discount. The trust preferred security debt issuances are includable in Tier I capital up to a maximum of 25% of capital on an aggregate basis. Any amount that exceeds 25% qualifies as Tier 2 capital. At September 30, 2011, all of the \$38 million of the trusts securities qualified as Tier 1 capital along with the \$64.9 million of preferred stock. In July 2010 Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act) was signed into law which, among other things, limits to bank holding companies having total assets of more than \$15 billion the ability to treat trust preferred security debt issuances as Tier 1 capital. Since the Company had less than \$15 billion in assets at September 30, 2011, under the Dodd-Frank Act, it will be able to continue to include its existing trust preferred securities in Tier 1 capital.

The Board of Governors of the Federal Reserve System, which is Nara Bancorp's federal banking regulator, has promulgated a modification of the capital regulations affecting trust preferred securities. Under this modification, beginning September 30, 2011, the Company is required to use a more restrictive formula to determine the amount of trust preferred securities that can be included in regulatory Tier I capital. The Company will be allowed to include in Tier I capital an amount of trust preferred securities equal to no more than 25% of the sum of all core capital elements, which is generally defined as stockholders' equity less certain intangibles, including core deposit intangibles, net of any related deferred income tax liability.

**9. Derivative Financial Instruments and Hedging Activities**

As part of our asset and liability management strategy, we may enter into derivative financial instruments, such as interest rate swaps, caps and floors, with the overall goal of minimizing the impact of interest rate fluctuations on our net interest margin. Interest rate swaps and caps involve the exchange of fixed-rate and variable-rate interest payment obligations without the exchange of the underlying notional amounts.

During the third quarter of 2009, we entered into two two-year interest rate cap agreements with an aggregate notional amount of \$50 million which were matured in the third quarter of 2011. Under these cap agreements, we receive quarterly payments from the counterparty when the quarterly resetting 3 Month London-Interbank Offered Rate (3 Mo. LIBOR) exceeds the strike level of 2.00%. The upfront fee paid to the counterparty in entering into these two interest rate cap agreements was \$359 thousand. During the first quarter of 2010, we entered into another three-year interest rate cap agreement with an aggregate notional amount of \$50 million. Under this cap agreement, we also receive quarterly payments from the counterparty when the quarterly resetting 3 Mo. LIBOR exceeds the strike level of 2.00%. The upfront fee paid to the counterparty in entering into this interest rate cap agreement was \$890 thousand. These interest rate cap agreements are considered free-standing due to non-designation of a hedge relationship to any of its financial assets or liabilities. Under FASB ASC 815, valuation gains or losses on interest rate caps not designated as hedging instruments are recognized in earnings. At September 30, 2011, the aggregate fair value of the outstanding interest rate caps was \$14 thousand, and we recognized mark-to-market losses on valuation of \$14 thousand for the quarter and \$153 thousand for the nine months ended September 30, 2011.

At September 30, 2011, summary information about these interest-rate caps is as follows:

Notional amounts	\$50.0 million
Weighted average pay rates	N/A
Weighted average receive rates	N/A
Weighted average maturity	1.41 years
Fair value of interest rate cap	\$14 thousand

**Table of Contents**

The following tables summarize the fair value of derivative financial instruments utilized by the Company:

	September 30, 2011		Derivatives at December 31, 2010	
	Balance Sheet Location	Fair Value	Balance Sheet Location	Fair Value
Derivatives not designated as hedging instruments:				
Interest rate caps	Other Assets	\$ 14	Other Assets	\$ 167
<b>Total derivatives not designated as hedging instruments</b>		<b>\$ 14</b>		<b>\$ 167</b>

The effect of derivative instruments on the Consolidated Statement of Income for the three and nine months ended September 30, 2011 and 2010 are as follows:

	Location of Gain or (Loss) Recognized in Income on Derivatives	Three Months Ended September 30, 2011 (In thousands)		Nine Months Ended September 30, 2010 (In thousands)	
		Amount of Gain or (Loss) Recognized in Income on Derivatives	Amount of Gain or (Loss) Recognized in Income on Derivatives	Amount of Gain or (Loss) Recognized in Income on Derivatives	Amount of Gain or (Loss) Recognized in Income on Derivatives
Derivatives not designated as hedging instruments under FASB ASC 815:					
Interest rate contracts (1)	Other income	\$ (14)	\$ (237)	\$ (153)	\$ (985)
<b>Total</b>		<b>\$ (14)</b>	<b>\$ (237)</b>	<b>\$ (153)</b>	<b>\$ (985)</b>

- (1) Includes amounts representing the net interest payments as stated in the contractual agreements and the valuation gains or (losses) on interest rate contracts not designated as hedging instruments.

**10. Business Segments**

Our management utilizes an internal reporting system to measure the performance of our various operating segments. We have identified three principal operating segments for the purposes of management reporting: banking operations, trade finance services ( TFS ) and small business administration ( SBA ) lending services. Information related to our remaining centralized functions and eliminations of inter-segment amounts has been aggregated and included in banking operations. Although all three operating segments offer financial products and services, they are managed separately based on each segment's strategic focus. The banking operations segment focuses primarily on commercial and consumer lending and deposit operations throughout our branch network. The TFS segment focuses primarily on allowing our import/export customers to handle their international transactions. Trade finance products include the issuance and collection of letters of credit, international collection and import/export financing. The TFS business segment also originates loan products, such as trade finance loans, commercial business loans and other loans. The SBA segment primarily provides our customers with access to the U.S. SBA guaranteed lending program. The SBA segment also makes commercial real estate and commercial business loans, which are not under the SBA guarantee program.

Operating segment results are based on our internal management reporting process, which reflects assignments and allocations of capital, certain operating and administrative costs and the provision for loan losses. Non-interest income and non-interest expense, including depreciation and amortization, directly attributable to a segment are assigned to that business. We allocate indirect costs, including overhead expense, to the various segments based on several factors, including, but not limited to, full-time equivalent employees, loan volume and deposit volume. We evaluate the overall performance based on profit or loss from operations before income taxes, excluding gains and losses that are not expected to

## Edgar Filing: NARA BANCORP INC - Form 10-Q

reoccur. Future changes in our management structure or reporting methodologies may result in changes to the measurement of our operating segment results.

The following tables present the operating results and other key financial measures for the individual operating segments for the three and nine months ended September 30, 2011 and 2010.

**Table of Contents****Three Months Ended September 30,  
(Dollars in thousands)**

	Business Segment			
	Banking Operations	TFS	SBA	Company
<b>2011</b>				
Net interest income, before provision for loan losses	\$ 24,748	\$ 3,000	\$ 3,305	\$ 31,053
Less provision for (reversal of) loan losses*	3,295	2,442	(2,254)	3,483
Non-interest income	2,306	631	1,321	4,258
Net revenue	23,759	1,189	6,880	31,828
Non-interest expense	15,692	521	604	16,817
Income (loss) before income taxes	\$ 8,067	\$ 668	\$ 6,276	\$ 15,011
Goodwill	\$ 2,509	\$ 0	\$ 0	\$ 2,509
Total assets	\$ 2,535,001	\$ 230,245	\$ 250,881	\$ 3,016,127

	Business Segment			
	Banking Operations	TFS	SBA	Company
<b>2010</b>				
Net interest income, before provision for loan losses	\$ 22,307	\$ 2,953	\$ 2,350	\$ 27,610
Less provision for loan losses*	7,776	98	3,226	11,100
Non-interest income	3,983	710	2,646	7,339
Net revenue	18,514	3,565	1,770	23,849
Non-interest expense	13,633	641	1,419	15,693
Income (loss) before income taxes	\$ 4,881	\$ 2,924	\$ 351	\$ 8,156
Goodwill	\$ 2,509	\$ 0	\$ 0	\$ 2,509
Total assets	\$ 2,499,001	\$ 235,792	\$ 250,183	\$ 2,984,976

\* The overall decline in provision for loan losses is due to decline in net charge-offs for the current reporting period.

**Nine Months Ended September 30,  
(Dollars in thousands)**

	Business Segment			
	Banking Operations	TFS	SBA	Company
<b>2011</b>				
Net interest income, before provision for loan losses	\$ 75,686	\$ 6,700	\$ 6,881	\$ 89,267
Less provision for loan losses*	8,474	4,249	6,069	18,792
Non-interest income	6,758	1,916	7,778	16,452
Net revenue	73,970	4,367	8,590	86,927
Non-interest expense	46,718	1,551	2,129	50,398
Income (loss) before income taxes	\$ 27,252	\$ 2,816	\$ 6,461	\$ 36,529
Goodwill	\$ 2,509	\$ 0	\$ 0	\$ 2,509
Total assets	\$ 2,535,001	\$ 230,245	\$ 250,881	\$ 3,016,127



Edgar Filing: NARA BANCORP INC - Form 10-Q

<b>2010</b>	<b>Banking Operations</b>	<b>TFS</b>	<b>SBA</b>	<b>Company</b>
Net interest income, before provision for loan losses	\$ 64,268	\$ 7,833	\$ 7,560	\$ 79,661
Less provision for loan losses*	53,573	5,662	19,595	78,830
Non-interest income	14,863	1,929	3,391	20,183
Net revenue	25,558	4,100	(8,644)	21,014
Non-interest expense	40,936	1,636	3,272	45,844
Income (loss) before income taxes	\$ (15,378)	\$ 2,464	\$ (11,916)	\$ (24,830)
Goodwill	\$ 2,509	\$ 0	\$ 0	\$ 2,509
Total assets	\$ 2,499,001	\$ 235,792	\$ 250,183	\$ 2,984,976

\* The overall decline in provision for loan losses is due to decline in net charge-offs for the current reporting period.

---

## **Table of Contents**

The SBA business segment primarily originates for sale and services SBA loans. It also originates commercial real estate loans and commercial business loans, not covered by the SBA guarantee program. Total SBA business segment assets at September 30, 2011 and 2010 included SBA loans (principally, the unguaranteed portion) of \$91.9 million and \$102.9 million; commercial real estate loans of \$118.2 million and \$124.6 million; and commercial business loans of \$17.0 million and \$16.9 million, respectively.

### **11. Income Taxes**

Our Company and its subsidiaries are subject to U.S. federal income tax as well as state income taxes. We had total unrecognized tax benefits of \$340 thousand at September 30, 2011 and \$202 thousand at December 31, 2010 that relate primarily to uncertainties related to state income tax matters in prior years. The amount of unrecognized tax benefits increased slightly during the quarter due to state income tax positions taken in prior years. The statute of limitations related to the consolidated Federal income tax return is closed for all tax years up to and including 2006. The expiration of the statute of limitations for various state income taxes varies by state.

We recognize interest and penalties related to income tax matters in income tax expense. We had accrued interest and penalties of approximately \$43 thousand and \$23 thousand at September 30, 2011 and December 31, 2010, respectively.

Income tax expense is the total of the current year income tax due or refundable and the change in deferred tax assets and liabilities. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carry forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion, or all, of the deferred tax asset will not be realized. In assessing the realization of deferred tax assets, management evaluates both positive and negative evidence, including the existence of any cumulative losses in the current year and the prior two years, the amount of taxes paid in available carry-back years, the forecasts of future income, applicable tax planning strategies, and assessments of current and future economic and business conditions. This analysis is updated quarterly and adjusted as necessary. Based on the analysis, the Company has determined that a valuation allowance for deferred tax assets was not required as of September 30, 2011.

### **12. Fair Value Measurements**

FASB ASC 820, *Fair Value Measurements and Disclosures*, establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

#### **Securities Available for Sale**

The fair values of securities available for sale are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs) or matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs).

#### **Impaired Loans**

## Edgar Filing: NARA BANCORP INC - Form 10-Q

The fair values of impaired loans are generally measured for impairment using the practical expedients permitted by FASB ASC 310-10-35 including impaired loans measured at an observable market price (if available), or at the fair value of the loan's collateral (if the loan is collateral dependent). Fair value of the loan's collateral, when the loan is dependent on collateral, is determined by appraisals or independent valuation, which is then adjusted for the cost related to liquidation of the collateral. These are considered Level 3 inputs.

**Table of Contents**Derivatives

The fair value of our derivative financial instruments, including interest rate swaps and caps, is based on derivative valuation models using market data inputs as of the valuation date that can generally be verified and do not typically involve significant management judgments. (Level 2 inputs).

Other Real Estate Owned

Other real estate owned is valued at the time the loan is foreclosed upon and the asset is transferred to other real estate owned. The value is based primarily on third party appraisals, less costs to sell and result in a Level 3 classification of the inputs for determining fair value. Other real estate owned is reviewed and evaluated on at least an annual basis for additional impairment and adjusted accordingly, based on the same factors identified above.

Loans held for sale

Loans held for sale are carried at the lower of cost or fair value, as determined by outstanding commitments from investors, or based on recent comparable sales, if available, and if not available, are based on discounted cash flows using current market rates applied to the estimated life and credit risk (Level 2 inputs) or may be assessed based upon the fair value of the collateral which is obtained from recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are typically significant and result in Level 3 classification of the inputs for determining fair value.

Assets and liabilities measured at fair value on a recurring basis are summarized below:

	Fair Value Measurements Using			
	September 30, 2011	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
(In thousands)				
<b>Assets:</b>				
Securities available for sale:				
GSE bonds	\$ 51,767	\$ 0	\$ 51,767	\$ 0
GSE collateralized mortgage obligations	115,476	0	115,476	0
GSE mortgage-backed securities	270,762	0	270,762	0
Corporate note	3,406	0	3,406	0
Municipal bonds	5,658	0	5,658	0
Mutual funds	8,720	8,720	0	0
Derivatives - Interest rate caps	14	0	14	0

There were no significant transfers between Level 1, 2 and 3 during the quarter ended September 30, 2011.

**Table of Contents**

	Fair Value Measurements Using			
	December 31, 2010	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
	(In thousands)			
<b>Assets:</b>				
Securities available for sale:				
GSE bonds	\$ 125,718	\$ 0	\$ 125,718	\$ 0
GSE collateralized mortgage obligations	103,201	0	103,201	0
GSE mortgage-backed securities	284,834	0	284,834	0
Corporate note	3,708	0	3,708	0
Municipal bonds	5,258	0	5,258	0
Mutual funds	5,519	5,519	0	0
Derivatives - Interest rate caps	167	0	167	0

Fair value adjustments for interest rate caps resulted in a net expense of \$14 thousand and \$153 thousand for the three and nine months ended September 30, 2011 and \$901 thousand for the year ended December 31, 2010.

Assets measured at fair value on a non-recurring basis are summarized below:

	Fair Value Measurements Using			
	September 30, 2011	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
	(In thousands)			
<b>Assets:</b>				
Impaired loans at fair value:				
Real estate loans	\$ 13,629	\$ 0	\$ 0	\$ 13,629
Commercial business	1,306	0	0	1,306
Loans held for sale, net*	5,620	0	5,620	0
Other real estate owned*	3,356	0	0	3,356

\* The balance consists of real estate portfolio segment only.

	Fair Value Measurements at Using			
	December 31, 2010	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
	(In thousands)			
<b>Assets:</b>				

## Edgar Filing: NARA BANCORP INC - Form 10-Q

### Impaired loans at fair value:

Real estate loans	\$ 35,009	\$ 0	\$ 0	\$ 35,009
Commercial business	6,611	0	0	6,611
Loans held for sale, net*	3,225	0	3,225	0
Other real estate owned*	675	0	0	675

\* The balance consists of real estate portfolio segment only.

Impaired loans, which are measured for impairment using the fair value of the loan collateral, had a carrying amount of \$23.9 million at September 30, 2011, after partial charge-offs of \$8.6 million. In addition, these loans had a specific valuation allowance of \$3.9 million at September 30, 2011. Of this \$23.9 million, \$18.8 million were carried at their fair value of \$14.9 million as a result of the aforementioned charge-offs and specific valuation allowances. The remaining \$5.1 million were carried at cost at September 30, 2011, as the fair value of the collateral on these loans exceeded the book value for each individual credit. The Company also has impaired loans totaling \$51.7 million at September 30, 2011 which are measured based on the present value of expected future cash flows and are not included in the above table as this is not a measurement of fair value. Of these, \$47.9 million were carried below cost as a result of charge-offs or assigned specific reserves of \$11.5 million at September 30, 2011. The remaining \$3.8 million of impaired loans measured based on the present value of expected cash flows are carried at cost. Charge-offs and changes in specific valuation allowances for the three and nine months ended September 30, 2011 on impaired loans carried at the fair value of loan collateral at September 30, 2011 resulted in additional provisions for loan losses of \$3.0 million and \$12.2 million, respectively.

**Table of Contents**

Impaired loans, which are measured for impairment using the fair value of the loan collateral, had a loan principal balance of \$94.6 million at December 31, 2010, after partial charge-offs of \$20.0 million. In addition, these loans had a specific valuation allowance of \$11.2 million at December 31, 2010. Of this \$94.6 million, \$52.8 million were carried at their fair value of \$41.6 million as a result of the aforementioned charge-offs and specific valuation allowances. The remaining \$41.8 million were carried at cost at December 31, 2010, as the fair value of the collateral on these loans exceeded the book value for each individual credit. The Company also has impaired loans totaling \$28.1 million at December 31, 2010 which are measured based on the present value of expected cash flows and are not included in the above table as this is not a measurement of fair value. Of these, \$27.8 million were carried below cost as a result of charge-offs or assigned specific reserves of \$9.9 million at December 31, 2010. The remaining \$231 thousand of impaired loans measured based on the present value of expected cash flows are carried at cost. Charge-offs and changes in specific valuation allowances during 2010 on impaired loans carried at the fair value of loan collateral at December 31, 2010 resulted in additional provision for loan losses of \$43.2 million.

Loans held for sale, which were carried at their fair value, approximated \$5.6 million, after partial charge-offs of \$3.4 million at September 30, 2011. The charges-offs on loans held for sale were \$0.9 million and \$11.5 million for the three and nine months ended September 30, 2011.

Loans held for sale, which were carried at their fair value, approximated \$3.2 million, after partial charge-offs of \$1.3 million and a valuation allowance of \$100 thousand at December 31, 2010. Total charge-offs on loans held for sale were \$33.8 million during 2010.

Other real estate owned carried at its fair value had a carrying amount of \$3.4 million at September 30, 2011, which is made up of an outstanding balance of \$3.7 million, with a valuation allowance of \$296 thousand. Changes in the valuation allowance on other real estate owned outstanding at September 30, 2011 resulted in a write-down of \$386 thousand and \$491 thousand for the three and nine months ended September 30, 2011.

Other real estate owned carried at its fair value had a carrying amount of \$675 thousand at December 31, 2010, which is made up of an outstanding balance of \$1.1 million, with a valuation allowance of \$439 thousand. Changes in the valuation allowance on other real estate owned outstanding at December 31, 2010 resulted in a write-down of \$2.2 million during 2010.

**Table of Contents****Fair Value of Financial Instruments**

Carrying amounts and estimated fair values of financial instruments, not previously presented, at September 30, 2011 and December 31, 2010 were as follows:

	<b>September 30, 2011</b>	
	<b>Carrying Amount</b>	<b>Estimated Fair Value</b>
	<b>(In thousands)</b>	
<b>Financial Assets:</b>		
Cash and cash equivalents	\$ 175,827	\$ 175,827
Loans held for sale	25,722	27,823
Loans receivable net	2,193,184	2,243,339
Federal Reserve Bank stock	6,372	N/A
Federal Home Loan Bank stock	15,561	N/A
Accrued interest receivable	8,257	8,257
Customers liabilities on acceptances	9,343	9,343
<b>Financial Liabilities:</b>		
Noninterest-bearing deposits	\$ (454,842)	\$ (454,842)
Saving and other interest bearing demand deposits	(835,161)	(835,161)
Time deposits	(977,193)	(979,413)
Borrowings from Federal Home Loan Bank	(300,000)	(313,118)
Subordinated debentures	(39,268)	(45,174)
Accrued interest payable	(3,752)	(3,752)
Bank s liabilities on acceptances outstanding	(9,343)	(9,343)

	<b>December 31, 2010</b>	
	<b>Carrying Amount</b>	<b>Estimated Fair Value</b>
	<b>(In thousands)</b>	
<b>Financial Assets:</b>		
Cash and cash equivalents	\$ 172,331	\$ 172,331
Loans held for sale	23,702	25,364
Loans receivable net	2,043,806	2,076,384
Federal Reserve Bank stock	6,367	N/A
Federal Home Loan Bank stock	17,717	N/A
Accrued interest receivable	8,648	8,648
Customers liabilities on acceptances	11,528	11,528
<b>Financial Liabilities:</b>		
Noninterest-bearing deposits	\$ (388,731)	\$ (388,731)
Saving and other interest bearing demand deposits	(814,848)	(814,848)
Time deposits	(972,535)	(977,762)
Borrowings from Federal Home Loan Bank	(350,000)	(365,167)
Subordinated debentures	(39,268)	(39,649)
Secured borrowing	(11,758)	(11,758)
Accrued interest payable	(4,830)	(4,830)
Bank s liabilities on acceptances outstanding	(11,528)	(11,528)

The methods and assumptions used to estimate fair value are described as follows.

The carrying amount is the estimated fair value for cash and cash equivalents, savings and other interest bearing demand deposits, accrued interest receivable and payable, customer s and Bank s liabilities on acceptances, non-interest-bearing deposits, short-term debt, secured borrowings, and variable rate loans or deposits that reprice frequently and fully. For fixed rate loans or deposits and for variable rate loans or deposits with infrequent repricing or repricing limits, fair value is based on discounted cash flows using current market rates applied to the



## Edgar Filing: NARA BANCORP INC - Form 10-Q

estimated life and credit risk. The allowance for loan losses is considered to be a reasonable estimate of discount for credit quality concerns. Fair value of loans held for sale is based on market quotes. Fair value of time deposits and debt is based on current rates for similar financing. It was not practicable to determine the fair value of Federal Reserve Bank stock or Federal Home Loan Bank stock due to restrictions placed on their transferability. The fair value of commitments to fund loans represents fees currently charged to enter into similar agreements with similar remaining maturities and is not presented herein. The fair value of these financial instruments is not material to the consolidated financial statements.

**Table of Contents****13. Comprehensive Income (Loss)**

Comprehensive income (loss) components and related tax effects were as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
	(In thousands)			
Net income (loss)	\$ 9,815	\$ 5,100	\$ 22,879	\$ (13,309)
Unrealized holding gains on securities available-for sale and interest only strips	3,479	287	6,606	10,716
Reclassification adjustments for gains realized in income	(64)	(4)	(70)	(6,396)
Net unrealized gain	3,415	283	6,536	4,320
Tax expense (benefit)	1,308	97	2,532	1,656
Net of tax amount	\$ 2,107	\$ 186	\$ 4,004	\$ 2,664
Reclassification adjustment for gains realized for the ineffective portion of swaps and caps and discontinued hedge positions	\$ (11)	\$ (11)	\$ (33)	\$ (33)
Net unrealized loss	(11)	(11)	(33)	(33)
Tax benefit	(4)	(4)	(13)	(13)
Net of tax amount	\$ (7)	\$ (7)	\$ (20)	\$ (20)
Total other comprehensive income	\$ 2,100	\$ 179	\$ 3,984	\$ 2,644
Comprehensive income (loss)	\$ 11,915	\$ 5,279	\$ 26,863	\$ (10,665)

**14. Stockholders Equity and Regulatory Matters**

The Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's and the Bank's financial statements, such as restrictions on the growth, expansion or the payment of dividends or other capital distributions or management fees. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors. Prompt corrective action provisions are not applicable to bank holding companies.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined) and of Tier I capital (as defined) to average assets (as defined). Management believes that, as of September 30, 2011 and December 31, 2010, the Company and the Bank met all capital adequacy requirements to which they are subject.

As of September 30, 2011 and December 31, 2010, the most recent regulatory notification categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Bank must maintain minimum total risk-based, Tier I risk-based and Tier I leverage ratios as set forth in the table below. There are no conditions or events since the notification that management believes have changed the Bank's category.

On November 21, 2008, the Company received \$67 million from the U.S. Treasury through its TARP capital purchase plan and issued 67,000 shares of cumulative preferred stock. The preferred stock will pay cumulative dividends at the rate of 5% per year for the first five years and

## Edgar Filing: NARA BANCORP INC - Form 10-Q

9% per year thereafter. The shares are callable by the Company at par after three years if the repurchase is made with proceeds of a new offering or placement of common equity or of certain preferred stock treated as Tier 1 capital under applicable Federal banking regulations.

**Table of Contents**

Prior to the earlier of the third anniversary of the closing date and the date on which the preferred shares have been redeemed in whole or the investor has transferred all of the preferred shares to third parties which are not affiliates of the investor, neither the Company nor any Company subsidiary shall, without the consent of the investor, declare or pay any dividend or make any distribution on its common stock (other than (A) regular quarterly cash dividends of not more than \$0.0275, which was the amount of the last quarterly cash dividend per share declared or, if lower, publicly announced an intention to declare, on the common stock prior to October 14, 2008, as adjusted for any stock split, stock dividend, reverse stock split, reclassification or similar transaction, (B) dividends payable solely in shares of common stock and (C) dividends or distributions of rights or junior stock in connection with a stockholders' rights plan). The preferred stock issued qualifies as Tier 1 capital.

In conjunction with the purchase of the Company's preferred stock, the U.S. Treasury received a warrant to purchase 1,042,531 shares of the Company's common stock at \$9.64 per share. The term of the warrant is ten years. On December 3, 2009, US Treasury approved the Company's request for an adjustment to the Company's warrant share position due to a qualified equity offering in November 2009. The adjusted number of warrants are 521,266 shares, or 50% of original issuance of 1,042,531.

**Table of Contents**

The Company's and the Bank's actual capital amounts and ratios are presented in the table below:

	Actual		Required For Capital Adequacy Purposes		Required To Be Well Capitalized under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>As of September 30, 2011</b>						
Total capital (to risk-weighted assets):						
Company	\$ 431,969	18.0%	\$ 192,241	8.0%	N/A	N/A
Bank	\$ 424,778	17.7%	\$ 192,029	8.0%	\$ 240,037	10.0%
Tier I capital (to risk-weighted assets):						
Company	\$ 401,441	16.7%	\$ 96,121	4.0%	N/A	N/A
Bank	\$ 394,283	16.4%	\$ 96,015	4.0%	\$ 144,022	6.0%
Tier I capital (to average assets):						
Company	\$ 401,441	13.5%	\$ 118,954	4.0%	N/A	N/A
Bank	\$ 394,283	13.3%	\$ 118,940	4.0%	\$ 148,675	5.0%

	Actual		Required For Capital Adequacy Purposes		Required To Be Well Capitalized under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>As of December 31, 2010</b>						
Total capital (to risk-weighted assets):						
Company	\$ 403,298	17.7%	\$ 182,389	8.0%	N/A	N/A
Bank	\$ 393,292	17.3%	\$ 182,065	8.0%	\$ 227,581	10.0%
Tier I capital (to risk-weighted assets):						
Company	\$ 374,353	16.4%	\$ 91,194	4.0%	N/A	N/A
Bank	\$ 364,397	16.0%	\$ 91,032	4.0%	\$ 136,549	6.0%
Tier I capital (to average assets):						
Company	\$ 374,353	12.6%	\$ 118,718	4.0%	N/A	N/A
Bank	\$ 364,397	12.3%	\$ 118,742	4.0%	\$ 148,427	5.0%

Under federal banking law, dividends declared by the Bank in any calendar year may not, without the approval of the regulatory agency, exceed its net income for that year combined with its retained income from the preceding two years. However, the regulatory agency has previously issued a bulletin to all banks outlining guidelines limiting the circumstances under which banks may pay dividends even if the banks are otherwise statutorily authorized to pay dividends. The limitations impose a requirement or in some cases suggest that prior approval of the regulatory agency should be obtained before a dividend is paid if a bank is the subject of administrative action or if the payment could be viewed by the regulatory agency as unsafe or unusual.

**Table of Contents**

**15. Subsequent Event**

On October 31, 2011, the Company announced that it has completed an underwritten public offering of 8.7 million shares of the Company's common stock at a price of \$7.25 per share, including 1,137,975 shares sold on exercised by the underwriters of a 15% over-allotment option granted to them by the Company. Gross proceeds were approximately \$63.3 million and net proceeds were approximately \$59.7 million after underwriting fees and estimated offering expenses. The Company intends to use the net proceeds of the offering for general corporate purposes. These purposes include enhancement of Nara's capital position to support Nara's pending merger of equals with Center Financial Corporation, supporting internal growth in its banking business, funding working capital requirements and possible retirement of debt, preferred stock or other securities. On November 4, 2011, the California Department of Financial Institutions and the Federal Reserve Bank of San Francisco notified the Company that they would not object to termination by the boards of directors of the Company and Nara Bank of the resolutions previously adopted by the respective boards at the request of such bank regulatory authorities. The resolutions addressed certain actions that would be taken by the Company and Nara Bank with respect to their business operations and related matters.

**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following discussion and analysis should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2010 and the unaudited consolidated financial statements and notes set forth elsewhere in this report.

**GENERAL****Selected Financial Data**

The following table sets forth certain selected financial data concerning the periods indicated:

	At or for the Three Months Ended September 30,		At or for the Nine Months Ended September 30,	
	2011 (Dollars in thousands, except share and per share data)	2010 (Dollars in thousands, except share and per share data)	2011 (Dollars in thousands, except share and per share data)	2010 (Dollars in thousands, except share and per share data)
<b>Income Statement Data:</b>				
Interest income	\$ 38,927	\$ 37,130	\$ 113,415	\$ 112,384
Interest expense	7,874	9,520	24,148	32,723
Net interest income	31,053	27,610	89,267	79,661
Provision for loan losses	3,483	11,100	18,792	78,830
Net interest income after provision for loan losses	27,570	16,510	70,475	831
Non-interest income	4,258	7,339	16,452	20,183
Non-interest expense	16,817	15,693	50,398	45,844
Income (loss) before income tax expense (benefit)	15,011	8,156	36,529	(24,830)
Income tax expense (benefit)	5,196	3,056	13,650	(11,521)
Net income (loss)	\$ 9,815	\$ 5,100	\$ 22,879	\$ (13,309)
Dividends and discount accretion on preferred stock	\$ (1,077)	\$ (1,073)	\$ (3,227)	\$ (3,217)
Net income (loss) available to common stockholders	\$ 8,738	\$ 4,027	\$ 19,652	\$ (16,526)
<b>Per Share Data:</b>				
Earnings (loss) per common share - basic	\$ 0.23	\$ 0.11	\$ 0.52	\$ (0.44)
Earnings (loss) per common share - diluted	\$ 0.23	\$ 0.11	\$ 0.52	\$ (0.44)
Book value per common share (period end, excluding preferred stock and warrants)	\$ 8.30	\$ 7.63	\$ 8.30	\$ 7.63
Common shares outstanding	38,095,260	37,956,527	38,095,260	37,956,527
Weighted average shares - basic	38,098,142	37,956,527	38,044,625	37,902,809
Weighted average shares - diluted	38,103,683	38,004,768	38,070,141	37,902,809
<b>Statement of Financial Condition Data - at Period End:</b>				
Assets	\$ 3,016,127	\$ 2,984,976	\$ 3,016,127	\$ 2,984,976
Securities available for sale	455,789	479,779	455,789	479,779
Gross loans, net of deferred loan fees and costs * (excludes loans held for sale)	2,257,667	2,147,513	2,257,667	2,147,513
Deposits	2,267,196	2,202,656	2,267,196	2,202,656
Federal Home Loan Bank borrowings	300,000	350,000	300,000	350,000
Subordinated debentures	39,268	39,268	39,268	39,268
Stockholders' equity	383,615	356,102	383,615	356,102





**Table of Contents**

	At or for the Three Months Ended		At or for the Nine Months Ended	
	September 30,		September 30,	
	2011	2010	2011	2010
	(Dollars in thousands)		(Dollars in thousands)	
<b>Average Balance Sheet Data:</b>				
Assets	\$ 2,987,441	\$ 2,968,151	\$ 2,952,371	\$ 3,013,934
Securities available for sale	486,009	441,298	504,402	520,259
Gross loans, including loans held for sale *	2,248,544	2,158,073	2,202,535	2,178,540
Deposits	2,244,808	2,191,472	2,199,023	2,224,364
Stockholders' equity	377,654	356,915	370,155	365,351
<b>Selected Performance Ratios:</b>				
Return on average assets (1) (7)	1.31%	0.69%	1.03%	(0.59)%
Return on average stockholders' equity (1) (7)	10.40%	5.72%	8.24%	(4.86)%
Non-interest expense to average assets (1)	2.25%	2.11%	2.28%	2.03%
Efficiency ratio (2)	47.63%	44.90%	47.67%	45.92%
Net interest margin (3) *	4.29%	3.85%	4.20%	3.68%
<b>Regulatory Capital Ratios (4)</b>				
Leverage capital ratio (5)	13.50%	12.78%	13.50%	12.78%
Tier 1 risk-based capital ratio	16.71%	16.55%	16.71%	16.55%
Total risk-based capital ratio	17.98%	17.82%	17.98%	17.82%
Tangible common equity ratio (8)	10.40%	9.61%	10.40%	9.61%
<b>Asset Quality Ratios: *</b>				
Allowance for loan losses to gross loans, excluding loans held for sale	2.66%	2.97%	2.66%	2.97%
Allowance for loan losses to non-performing loans (excludes accruing restructured loans)	215.94%	126.07%	215.94%	126.07%
Allowance for loan losses to non-performing loans (includes accruing restructured loans)	116.90%	75.01%	116.90%	75.01%
Total non-performing loans (excludes accruing restructured loans) to gross loans, excluding loans held for sale	1.23%	2.35%	1.23%	2.35%
Total non-performing loans (includes accruing restructured loans) to gross loans, excluding loans held for sale	2.27%	3.95%	2.27%	3.95%
Total non-performing assets to total assets (6)	1.86%	2.96%	1.86%	2.96%

\* Excludes the guaranteed portion of delinquent SBA loans of \$10.5 million and \$14.3 million as of September 30, 2011 and 2010, respectively.

(1) Annualized.

(2) Efficiency ratio is defined as non-interest expense divided by the sum of net interest income and non-interest income.

(3) Net interest margin is calculated by dividing annualized net interest income by average total interest-earning assets.

(4) The required ratios for a well-capitalized institution are 5% leverage capital, 6% tier I risk-based capital and 10% total risk-based capital.

(5) Calculations are based on average quarterly asset balances.

(6) Non-performing assets include non-accrual loans, loans past due 90 days or more and still accruing interest, other real estate owned, and accruing restructured loans.

(7) Based on net income (loss) before effect of dividends and discount accretion on preferred stock.

(8) Excludes TARP preferred stock, net of discount, of \$64.9 million and \$64.0 million and stock warrants of \$2.4 million and \$2.4 million at September 30, 2011 and 2010, respectively.

---

**Table of Contents****Results of Operations****Overview**

Our total assets increased \$52.8 million, or 1.78%, to \$3.02 billion at September 30, 2011, from \$2.96 billion at December 31, 2010. Gross loans receivable increased 6% during the nine months ended September 30, 2011. Our deposits also increased \$91.1 million, or 4.19%, to \$2.27 billion at September 30, 2011 from \$2.18 billion at December 31, 2010. The increase was driven primarily by growth in non-interest bearing demand deposits and money market accounts. Securities available for sale declined 13.72% during the first nine months of 2011 as a result of paydowns and maturities.

Our net income available to common stockholders for the third quarter of 2011 was \$8.7 million, or \$0.23 per diluted common share, compared to the net income available to common stockholders of \$4.0 million, or \$0.11 per diluted common share, for the same period of 2010, representing an increase in net income of \$4.7 million, or 116.99%. The improvement in results of operations is primarily due to a decrease in the provision for loan losses.

The annualized income before effect of dividends and discount accretion on preferred stock on average assets was 1.31% for the third quarter of 2011, compared to 0.69% for the same period of 2010. The annualized income before effect of dividends and discount accretion on preferred stock on average equity was 10.40% for the third quarter of 2011, compared to 5.72% for the same period of 2010. The efficiency ratio was 47.63% for the third quarter of 2011, compared to 44.90% for the same period of 2010.

Our net income available to common stockholders for the nine months ended September 30, 2011 was \$19.7 million, or \$0.52 per diluted common share, compared to the net loss available to common stockholders of (\$16.5) million, or (\$0.44) per diluted common share, for the same period of 2010, representing an increase in net income of \$36.2 million. The improvement in results of operations is primarily due to a decrease in the provision for loan losses.

The annualized income (loss) before effect of dividends and discount accretion on preferred stock on average assets was 1.03% for the nine months ended September 30, 2011, compared to (0.59)% for the same period of 2010. The annualized income (loss) before effect of dividends and discount accretion on preferred stock on average equity was 8.24% for the nine months ended September 30, 2011, compared to (4.86)% for the same period of 2010. The efficiency ratio was 47.67% for the nine months ended September 30, 2011, compared to 45.92% for the same period of 2010.

**Net Interest Income and Net Interest Margin***Net Interest Income and Expense*

The principal component of our earnings is net interest income, which is the difference between the interest and fees earned on loans and investments and the interest paid on deposits and borrowed funds. Net interest income expressed as a percentage of average interest-earning assets is referred to as net interest margin. The net interest spread is the yield on average interest-earning assets less the cost of average interest-bearing liabilities (interest-bearing deposits and borrowed funds). Net interest income is affected by changes in the respective volumes of interest-earning assets and funding liabilities as well as by changes in the yields earned on interest-earning assets and the rates paid on interest-bearing liabilities.

Net interest income before provision for loan losses was \$31.1 million for the third quarter of 2011, an increase of \$3.5 million, or 12.47%, compared to \$27.6 million for the same period of 2010. The increase is primarily due to an improvement in the net interest margin. The net interest margin improved to 4.29% for the third quarter 2011, compared to 3.85% for the same period of 2010. The improvement in the net interest margin was primarily due to lower rates paid on time deposits and interest-bearing demand deposits. The cost of time deposits decreased to 1.11% for the third quarter of 2011 from 1.25% for the same period of 2010. The cost of interest-bearing demand deposits also decreased to 0.84% for the third quarter of 2011 from 1.11% for the same period of 2010.

Interest income for the third quarter of 2011 was \$38.9 million compared to \$37.1 million for the same period of 2010. The increase of \$1.8 million was primarily the result of a \$157 thousand increase in interest income due to an increase in the average yield earnings on average interest-earnings assets and a \$1.6 million increase in interest income due to an increase in the volume of average interest-earning assets.

Interest expense for the third quarter of 2011 was \$7.9 million, a decrease of \$1.6 million, or 17%, compared to interest expense of \$9.5 million for the same quarter of 2010. The decrease was the result of a \$1.0 million decrease in interest expense due to a decrease in the average rates paid on interest-bearing liabilities and a \$621 thousand decrease in interest expense due to a decrease in the volume of average interest-bearing

liabilities.

Net interest income before provision for loan losses was \$89.3 million for the nine months ended September 30, 2011, an increase of \$9.6 million, or 12%, compared to \$79.7 million for the same period of 2010. The increase is primarily due to an improvement in the net interest margin. The net interest margin improved to 4.20% for the nine months ended September 30, 2011, compared to 3.68% for the same period of 2010. The improvement in the net interest margin was primarily caused by the downward repricing of our interest bearing liabilities.

**Table of Contents**

Interest income for the nine months ended September 30, 2011 was \$113.4 million compared to \$112.4 million for the same period of 2010. The increase of \$1.0 million was primarily the result of a \$512 thousand increase in interest income due to an increase in the average yield earnings on average interest-earnings assets and a \$519 thousand increase in interest income due to an increase in the volume of average interest-earning assets.

Interest expense for the nine months ended September 30, 2011 was \$24.1 million, a decrease of \$8.6 million, or 26%, compared to interest expense of \$32.7 million for the same period of 2010. The decrease was primarily the result of a \$6.0 million decrease in interest expense due to a decrease in the average rates paid on interest-bearing liabilities and a \$2.6 million decrease in interest expense due to a decrease in the volume of average interest-bearing liabilities.

*Net Interest Margin*

During the third quarter of 2011, our net interest margin increased 44 basis points to 4.29% from 3.85% for the same period of 2010. The improvement in the net interest margin was primarily due to lower rates paid on time deposits and interest-bearing demand deposits. The cost of time deposits decreased to 1.11% for the third quarter of 2011 from 1.25% for the same period of 2010. The cost of interest-bearing demand deposits also decreased to 0.84% for the third quarter of 2011 from 1.11% for the same period of 2010.

The weighted average yield on the loan portfolio for the third quarter of 2011 was 6.16%, essentially unchanged from 6.15% for the same period of 2010. At September 30, 2011, fixed rate loans were 44% of the loan portfolio, compared to 49% at September 30, 2010, reflecting the emphasis on variable rate commercial business loans. The weighted average yield on the variable rate and fixed rate loan portfolios (excluding loan discount accretion) at September 30, 2011 was 4.96% and 6.94%, respectively, compared to 4.79% and 7.24% at September 30, 2010.

The weighted average yield on securities available-for-sale for the third quarter of 2011 slightly increased to 3.16% from 3.12% for the same period of 2010.

The weighted average cost of deposits for the third quarter of 2011 decreased 20 basis points to 0.88% from 1.08% for the same period of 2010, driven primarily by the decrease in the cost of time deposits and interest-bearing demand deposits and the increase in the average balance of non-interest bearing demand deposits.

The weighted average cost of FHLB advances for the third quarter of 2011 decreased 22 basis points to 3.23% for the third quarter of 2011, compared to 3.45% for the same period of 2010, as maturing advances with higher rates were paid in full or refinanced at lower rates.

Following are selected weighted average data on a spot rate basis at September 30, 2011 and 2010:

	September 30, 2011	September 30, 2010
Weighted average loan portfolio yield (excluding discounts)	5.82%	5.99%
Weighted average securities available-for-sale portfolio yield	3.33%	3.16%
Weighted average cost of deposits	0.82%	1.06%
Weighted average cost of total interest-bearing deposits	1.03%	1.27%
Weighted average cost of FHLB advances	3.19%	3.42%
Net interest margin	4.10%	3.78%

Prepayment penalty income for the third quarter of 2011 and 2010 was \$175 thousand and \$124 thousand, respectively. Non-accrual interest income recognized (reversed) was \$154 thousand and (\$188) thousand for the third quarter of 2011 and 2010, respectively. Excluding the effects of both non-accrual loan interest income and prepayment penalty income, the net interest margin for the third quarter 2011 and 2010 would have been as 4.24% and 3.86%, respectively.

During the nine months ended September 30, 2011, our net interest margin increased 52 basis points to 4.20% from 3.68% for the same period of 2010. The weighted average yield on the loan portfolio for the nine months ended September 30, 2011 slightly decreased by 2 basis points to 6.14% from 6.16% for the same period of 2010.

The weighted average yield on our investment securities for the nine months ended September 30, 2011 increased 18 basis points to 3.10% from 2.92% for the same period of 2010. The increase was primarily attributable to a higher level of premium amortization for FNMA and FHLMC mortgage related securities during the nine months ended September 30, 2010. The higher level of premium amortization was due to accelerated prepayments resulting from the buyouts of seriously delinquent mortgage loans from the special purpose entities of FNMA and FHLMC.



**Table of Contents**

The weighted average cost of deposits for the nine months ended September 30, 2011 decreased 41 basis points to 0.92% from 1.33% for the same period of 2010. The cost of time deposits decreased 54 basis points to 1.19% from 1.73%, accounting for a substantial portion of the decrease. The decrease in the weighted average cost of deposits was for the same reasons mentioned previously in the third quarter discussion.

Prepayment penalty income for the nine months ended September 30, 2011 and 2010 was \$438 thousand and \$420 thousand, respectively. Non-accrual interest income reversed was \$184 thousand and \$1.3 million for the nine months ended September 30, 2011 and 2010, respectively. Excluding the effects of both non-accrual loan interest income and prepayment penalty income, the net interest margin for the nine months ended September 30, 2011 and 2010 would have been 4.18% and 3.72%, respectively.

**Table of Contents**

The following table presents our condensed consolidated average balance sheet information, together with interest rates earned and paid on the various sources and uses of funds for the periods indicated:

	Three months ended September 30, 2011			Three months ended September 30, 2010		
	Average Balance	Interest Income/ Expense	Average Yield/ Rate * (Dollars in thousands)	Average Balance	Interest Income/ Expense	Average Yield/ Rate *
<b>INTEREST EARNINGS ASSETS:</b>						
Loans <sup>(1) (2)</sup>	\$ 2,248,544	\$ 34,902	6.16%	\$ 2,158,073	\$ 33,444	6.15%
Securities available for sale <sup>(3)</sup>	486,009	3,843	3.16%	441,298	3,438	3.12%
FRB and FHLB stock and other investments	142,306	182	0.51%	248,417	248	0.40%
<b>Total interest earning assets</b>	<b>\$ 2,876,859</b>	<b>\$ 38,927</b>	<b>5.37%</b>	<b>\$ 2,847,788</b>	<b>\$ 37,130</b>	<b>5.18%</b>
<b>INTEREST BEARING LIABILITIES:</b>						
<b>Deposits:</b>						
Demand, interest-bearing	\$ 701,109	\$ 1,490	0.84%	\$ 637,814	\$ 1,782	1.11%
Savings	126,231	764	2.40%	137,278	851	2.46%
Time deposits:						
\$100,000 or more	363,155	351	0.38%	364,199	572	0.62%
Other	607,193	2,372	1.55%	698,201	2,763	1.57%
<b>Total time deposits</b>	<b>970,348</b>	<b>2,723</b>	<b>1.11%</b>	<b>1,062,400</b>	<b>3,335</b>	<b>1.25%</b>
<b>Total interest bearing deposits</b>	<b>1,797,688</b>	<b>4,977</b>	<b>1.10%</b>	<b>1,837,492</b>	<b>5,968</b>	<b>1.29%</b>
FHLB advances	300,000	2,438	3.23%	350,000	3,045	3.45%
Other borrowings	37,816	459	4.75%	40,199	507	4.93%
<b>Total interest bearing liabilities</b>	<b>2,135,504</b>	<b>\$ 7,874</b>	<b>1.46%</b>	<b>2,227,691</b>	<b>\$ 9,520</b>	<b>1.69%</b>
<b>Non-interest bearing demand deposits</b>	<b>477,120</b>			<b>353,980</b>		
<b>Total funding liabilities / cost of funds</b>	<b>\$ 2,612,624</b>		<b>1.21%</b>	<b>\$ 2,581,671</b>		<b>1.46%</b>
Net interest income/net interest spread		\$ 31,053	3.91%		\$ 27,610	3.49%
<b>Net interest margin</b>			<b>4.29%</b>			<b>3.85%</b>
Net interest margin, excluding effect of non-accrual loan income (expense) <sup>(4)</sup>			4.27%			3.88%
Net interest margin, excluding effect of non-accrual loan income (expense) and prepayment fee income <sup>(4) (5)</sup>			4.24%			3.86%
<b>Cost of deposits:</b>						
Non-interest demand deposits	\$ 477,120	\$ 0		\$ 353,980	\$ 0	
Interest bearing deposits	1,797,688	4,977	1.10%	1,837,492	5,968	1.29%
<b>Total deposits</b>	<b>\$ 2,274,808</b>	<b>\$ 4,977</b>	<b>0.88%</b>	<b>\$ 2,191,472</b>	<b>\$ 5,968</b>	<b>1.08%</b>

## Edgar Filing: NARA BANCORP INC - Form 10-Q

\* Annualized

- (1) Interest income on loans includes loan fees.
- (2) Average balances of loans are net of deferred loan fees and costs and include nonaccrual loans and loans held for sale, but excludes the guaranteed portion of delinquent SBA loans.
- (3) Interest income and yields are not presented on a tax-equivalent basis.
- (4) Non-accrual interest income recognized (reversed) was \$154 thousand and \$(188) thousand for the three months ended September 30, 2011 and 2010, respectively.



**Table of Contents**

- (5) Loan prepayment fee income excluded was \$175 thousand and \$124 thousand for the three months ended September 30, 2011 and 2010, respectively.

	Nine months ended September 30, 2011			Nine months ended September 30, 2010		
	Average Balance	Interest Income/ Expense	Average Yield/ Rate *	Average Balance	Interest Income/ Expense	Average Yield/ Rate *
(Dollars in thousands)						
<b>INTEREST EARNINGS ASSETS:</b>						
Loans <sup>(1) (2)</sup>	\$ 2,202,535	\$ 101,137	6.14%	\$ 2,178,540	\$ 100,302	6.16%
Securities available for sale <sup>(3)</sup>	504,402	11,738	3.10%	520,259	11,410	2.92%
FRB and FHLB stock and other investments	137,473	540	0.52%	185,907	623	0.45%
Federal funds sold	0	0	N/A	8,132	49	0.79%
Total interest earning assets	\$ 2,844,410	\$ 113,415	5.33%	\$ 2,892,838	\$ 112,384	5.19%
<b>INTEREST BEARING LIABILITIES:</b>						
Deposits:						
Demand, interest-bearing	\$ 697,513	\$ 4,500	0.86%	\$ 578,318	\$ 4,675	1.08%
Savings	126,375	2,202	2.33%	135,885	2,484	2.44%
Time deposits:						
\$100,000 or more	333,532	1,187	0.48%	574,482	6,880	1.60%
Other	623,579	7,309	1.57%	590,746	8,155	1.85%
Total time deposits	957,111	8,496	1.19%	1,165,228	15,035	1.73%
Total interest bearing deposits	1,780,999	15,198	1.14%	1,879,431	22,194	1.58%
FHLB advances	308,114	7,422	3.22%	350,000	9,042	3.45%
Other borrowings	45,113	1,528	4.47%	40,299	1,487	4.87%
Total interest bearing liabilities	2,134,226	24,148	1.51%	2,269,730	32,723	1.93%
Non-interest bearing demand deposits	418,024			344,933		
Total funding liabilities / cost of funds	\$ 2,552,250		1.26%	\$ 2,614,663		1.67%
Net interest income/net interest spread		\$ 89,267	3.82%		\$ 79,661	3.26%
Net interest margin			<b>4.20%</b>			<b>3.68%</b>
Net interest margin, excluding effect of non-accrual loan income(expense) <sup>(4)</sup>			4.20%			3.74%
Net interest margin, excluding effect of non-accrual loan income(expense) and prepayment fee income <sup>(4) (5)</sup>			4.18%			3.72%
Cost of deposits:						
Non-interest demand deposits	\$ 418,024	\$ 0		\$ 344,933	\$ 0	
Interest bearing deposits	1,780,999	15,198	1.14%	1,879,431	22,194	1.58%
Total deposits	\$ 2,199,023	\$ 15,198	0.92%	\$ 2,224,364	\$ 22,194	1.33%

\* Annualized

(1) Interest income on loans includes loan fees.



**Table of Contents**

- (2) Average balances of loans are net of deferred loan fees and costs and include nonaccrual loans and loans held for sale, but excludes the guaranteed portion of delinquent SBA loans.
- (3) Interest income and yields are not presented on a tax-equivalent basis.
- (4) Non-accrual interest income reversed was \$184 thousand and \$1.3 million for the nine months ended September 30, 2011 and 2010, respectively.
- (5) Loan prepayment fee income excluded was \$438 thousand and \$420 thousand for the nine months ended September 30, 2011 and 2010, respectively.

**Table of Contents**

The following table illustrates the changes in our interest income, interest expense, and amounts attributable to variations in interest rates and volumes for the periods indicated. The variances attributable to simultaneous volume and rate changes have been allocated to the changes due to volume and the changes due to rate categories in proportion to the relationship of the absolute dollar amounts attributable solely to the change in volume and to the change in rate.

	<b>Three months ended</b>		
	<b>September 30, 2011 over September 30, 2010</b>		
	<b>Net</b>	<b>Change due to</b>	
	<b>Increase</b>	<b>Rate</b>	<b>Volume</b>
	<b>(Decrease)</b>	<b>(Dollars in thousands)</b>	
<b>INTEREST INCOME:</b>			
Interest and fees on loans	\$ 1,458	\$ 54	\$ 1,404
Interest on securities	405	45	360
Interest on other investments	(66)	58	(124)
<b>Total interest income</b>	<b>\$ 1,797</b>	<b>\$ 157</b>	<b>\$ 1,640</b>
<b>INTEREST EXPENSE:</b>			
Interest on demand deposits	\$ (292)	\$ (453)	\$ 161
Interest on savings	(87)	(20)	(67)
Interest on time deposits	(612)	(342)	(270)
Interest on FHLB borrowings	(607)	(191)	(416)
Interest on other borrowings	(48)	(19)	(29)
<b>Total interest expense</b>	<b>\$ (1,646)</b>	<b>\$ (1,025)</b>	<b>\$ (621)</b>
<b>Net Interest Income</b>	<b>\$ 3,443</b>	<b>\$ 1,182</b>	<b>\$ 2,261</b>

	<b>Nine months ended</b>		
	<b>September 30, 2011 over September 30, 2010</b>		
	<b>Net</b>	<b>Change due to</b>	
	<b>Increase</b>	<b>Rate</b>	<b>Volume</b>
	<b>(Decrease)</b>	<b>(Dollars in thousands)</b>	
<b>INTEREST INCOME:</b>			
Interest and fees on loans	\$ 835	\$ (267)	\$ 1,102
Interest on securities	328	683	(355)
Interest on other investments	(83)	96	(179)
Interest on federal funds sold	(49)	0	(49)
<b>Total interest income</b>	<b>\$ 1,031</b>	<b>\$ 512</b>	<b>\$ 519</b>
<b>INTEREST EXPENSE:</b>			
Interest on demand deposits	\$ (175)	\$ (1,040)	\$ 865
Interest on savings	(282)	(113)	(169)
Interest on time deposits	(6,539)	(4,159)	(2,380)
Interest on FHLB borrowings	(1,620)	(585)	(1,035)
Interest on other borrowings	41	(128)	169

Edgar Filing: NARA BANCORP INC - Form 10-Q

<b>Total interest expense</b>	\$ (8,575)	\$ (6,025)	\$ (2,550)
Net Interest Income	\$ 9,606	\$ 6,537	\$ 3,069

---

**Table of Contents****Provision for Loan Losses**

The provision for loan losses reflects our judgment of the current period cost associated with credit risk inherent in our loan portfolio. The loan loss provision for each period is dependent upon many factors, including loan growth, net charge-offs, changes in the composition of the loan portfolio, delinquencies, assessments by management, third parties and regulators examination of the loan portfolio, the value of the underlying collateral on problem loans and the general economic conditions in our market areas. Specifically, the provision for loan losses represents the amount charged against current period earnings to achieve an allowance for loan losses that, in our judgment, is adequate to absorb probable incurred losses inherent in our loan portfolio. Periodic fluctuations in the provision for loan losses result from management's assessment of the adequacy of the allowance for loan losses; however, actual loan losses may vary in material respects from current estimates. If the allowance for loan losses is inadequate, it may have a material adverse effect on our financial condition.

The provision for loan losses for the third quarter of 2011 was \$3.5 million, a decrease of \$7.6 million, or 69%, from \$11.1 million for the same period last year. The decrease is primarily due to lower charge-offs for the most recent quarters resulting in lower historical loss rates that are used to calculate general reserve requirements. Net charge-offs decreased to \$3.2 million for the three months ended September 30, 2011, compared to \$10.4 million for the same period last year. The \$3.5 million loan loss provision for the third quarter of 2011 was allocated among three operating segments as follows: banking operations \$3.3 million, trade finance services \$2.4 million and Small Business Administration \$(2.2) million.

The provision for loan losses for the nine months ended September 30, 2011 was \$18.8 million, a decrease of \$60.0 million, or 76%, from \$78.8 million for the same period last year. The decrease is also due to the same reasons previously discussed for the third quarter. Net charge-offs decreased to \$21.1 million, compared to \$74.6 million for the same period last year. The higher net charge-offs during the same period of last year were primarily due to the transfer of \$63.3 million of problem loans to loans held for sale, resulting in additional loan charge offs, other valuation adjustments of \$26.7 million to mark such assets to estimated fair market value, less selling costs. The \$18.8 million loan loss provision for the nine months ended September 30, 2011 was allocated among three operating segments as follows: banking operations \$8.5 million, trade finance services \$4.2 million and Small Business Administration \$6.1 million.

See Footnote 6 of the Notes to Condensed Consolidated Financial Statements (unaudited) and Financial Condition-Loans Receivable and Allowance for Loan Losses for further discussion.

**Non-interest Income**

Non-interest income is primarily comprised of service fees on deposits accounts, fees received from our trade finance letter of credit operations and net gains on sales of loans and securities available for sale.

Non-interest income for the third quarter of 2011 was \$4.3 million, compared to \$7.3 million for the same quarter of 2010, a decrease of \$3.1 million, or 42%. The decrease was primarily due to a decrease of \$3.8 million in net gains on sale of other loans. In third quarter 2010, problem assets that were recorded at estimated fair value, less selling costs, at June 30, 2010 were sold at a net gain of \$3.7 million during the third quarter of 2010.

Non-interest income for the nine months ended September 30, 2011 was \$16.5 million compared to \$20.2 million for the same period of 2010, a decrease of \$3.7 million, or 19%. The decrease was primarily due to decreases in net gains on sales of securities available for sale of \$6.3 million and net gains on sale of other loans of \$4.4 million, offset by an increase in net gains on sales of SBA loans of \$5.7 million. During the nine months ended September 30, 2011, no securities were sold and \$44.9 million in securities available for sale were called at net loss of \$64 thousand. During the same period in 2010, we sold \$201.8 million in securities available for sale at net gains of \$6.3 million. The increase in net gains on sales of SBA loans reflected higher levels of SBA loan production and sales. During the nine months ended September 30, 2011, \$56.7 million of SBA loans were sold compared to \$15.6 million for the same period 2010. The decrease in net gains on sale of other loans was for the same reason mentioned previously in the third quarter discussion.

**Table of Contents**

The breakdown of changes in our non-interest income by category is shown below:

	Three Months Ended September 30,		Increase (Decrease)	
	2011	2010	Amount	Percent (%)
	(Dollars in thousands)			
Service fees on deposit accounts	\$ 1,352	\$ 1,637	\$ (285)	-17.4%
International service fees	603	633	(30)	(4.7)%
Loan servicing fees, net	464	492	(28)	-5.7%
Wire transfer fees	343	289	54	18.7%
Other income and fees	534	539	(5)	(0.9)%
Net gains on sales of SBA loans	823	308	515	167.2%
Net gains on sales of other loans	(30)	3,725	(3,755)	-100.8%
Net gains on sales and calls of securities available for sale	64	4	60	1,500.0%
Net valuation losses on interest rate contracts	(3)	(226)	223	-98.7%
Net gains (losses) on sales of OREO	108	(62)	170	-274.2%
<b>Total non-interest income</b>	<b>\$ 4,258</b>	<b>\$ 7,339</b>	<b>\$ (3,081)</b>	<b>(42.0)%</b>

	Nine Months Ended September 30,		Increase (Decrease)	
	2011	2010	Amount	Percent (%)
	(Dollars in thousands)			
Service fees on deposit accounts	\$ 4,262	\$ 4,828	\$ (566)	-11.7%
International service fees	1,842	1,785	57	3.2%
Loan servicing fees, net	1,345	1,392	(47)	-3.4%
Wire transfer fees	1,013	884	129	14.6%
Other income and fees	1,598	1,409	189	13.4%
Net gains on sales of SBA loans	6,337	680	5,657	831.9%
Net gains on sales of other loans	(30)	4,375	(4,405)	-100.7%
Net gains on sales and calls of securities available for sale	70	6,396	(6,326)	-98.9%
Net valuation losses on interest rate contracts	(120)	(952)	832	-87.4%
Net gains (losses) on sales of OREO	135	(614)	749	-122.0%
<b>Total non-interest income</b>	<b>\$ 16,452</b>	<b>\$ 20,183</b>	<b>\$ (3,731)</b>	<b>-18.5%</b>

**Non-interest Expense**

Non-interest expense for the third quarter of 2011 was \$16.8 million, an increase of \$1.1 million, or 7%, from \$15.7 million for the same period of last year. The increase was primarily due to increases in salaries and benefits expense and merger-related expenses, partially offset by a decrease in credit-related expenses.

Salaries and benefits expense increased \$1.4 million, or 22%, to \$7.7 million for the third quarter of 2011, compared to \$6.3 million for the same period of 2010. The increase was due to an increase in the number of full-time equivalent (FTE) employees, which increased to 377 at September 30, 2011 from 364 at September 30, 2010, an increase of \$541 thousand in vacation and bonus accrual, an increase of \$179 thousand in group insurance expense due to the increase in premium costs, and an increase of \$146 thousand in 401(k) plan contributions, as the Company reinstated the company matching program effective January 1, 2011. The year-over-year increase in FTE employees was due to increases in our staffing in our Eastern Region lending unit, Information Technology and loan servicing unit. Merger-related expenses of \$574 thousand were recorded during third quarter 2011 as a result of the pending merger with Center Financial Corporation. Credit-related expense decreased \$616 thousand, or 42%, to \$867 thousand for third quarter 2011, compared to \$1.5 million for the same period of 2010. The decrease was primarily due to a lower need for collection activities in third quarter 2011.

Non-interest expense for the nine months ended September 30, 2011 was \$50.4 million, an increase of \$4.6 million, or 10%, compared to \$45.8 million for the same period of 2010. The increase was primarily due to increases in salaries and benefits expense and merger-related expenses,

## Edgar Filing: NARA BANCORP INC - Form 10-Q

partially offset by a decrease in credit-related expenses. Salaries and benefits expense and merger-related expenses were higher for the reasons mentioned previously.



**Table of Contents**

The breakdown of changes in non-interest expense by category is shown below:

	Three Months Ended September 30,		Increase (Decrease)	
	2011	2010	Amount	Percent (%)
	(Dollars in thousands)			
Salaries and employee benefits	\$ 7,657	\$ 6,258	\$ 1,399	22.4%
Occupancy	2,480	2,470	10	0.4%
Furniture and equipment	984	952	32	3.4%
Advertising and marketing	354	527	(173)	-32.8%
Data processing and communications	813	951	(138)	-14.5%
Professional fees	612	627	(15)	(2.4)%
FDIC assessment	983	1,171	(188)	-16.1%
Credit related expenses	867	1,483	(616)	-41.5%
Merger-related expenses	574	0	574	100.0%
Other	1,493	1,254	239	19.1%
<b>Total non-interest expense</b>	<b>\$ 16,817</b>	<b>\$ 15,693</b>	<b>\$ 1,124</b>	<b>7.2%</b>

	Nine Months Ended September 30,		Increase (Decrease)	
	2011	2010	Amount	Percent (%)
	(Dollars in thousands)			
Salaries and employee benefits	\$ 22,436	\$ 18,065	\$ 4,371	24.2%
Occupancy	7,362	7,321	41	0.6%
Furniture and equipment	2,853	2,614	239	9.1%
Advertising and marketing	1,527	1,598	(71)	(4.4)%
Data processing and communications	2,719	2,935	(216)	-7.4%
Professional fees	2,090	1,848	242	13.1%
FDIC assessment	3,149	3,729	(580)	-15.6%
Credit related expenses	2,615	3,788	(1,173)	-31.0%
Merger-related expenses	1,465	0	1,465	100.0%
Other	4,182	3,946	236	6.0%
<b>Total non-interest expense</b>	<b>\$ 50,398</b>	<b>\$ 45,844</b>	<b>\$ 4,554</b>	<b>9.9%</b>

**Provision for Income Taxes**

Income tax expense was \$5.2 million and \$3.1 million for the third quarter ended September 30, 2011 and 2010, respectively. The effective income tax rate for the quarters ended September 30, 2011 and 2010 was 35% and 37%, respectively. Income tax expense (benefit) was \$13.7 million and (\$11.5) million for the nine months ended September 30, 2011 and 2010, respectively. The effective income tax rate for the nine months ended September 30, 2011 and 2010 was 37% and (46%), respectively. The higher effective benefit tax rate during the nine months ended September 30, 2010 compared to the statutory tax rate was primarily due to the impact of state taxes and tax credits in a loss year. The effective tax rate will vary from period to period depending on the level of tax credits applied during the period. Tax credits primarily consist of Enterprise Zone tax credits related to applicable loans located within the economically depressed areas in California. The lower effective income tax rate for the third quarter of 2011 compared to 2010 was primarily due to an increase in the federal and state tax credits for 2011 versus 2010.

**Financial Condition**

At September 30, 2011, our total assets were \$3.02 billion, an increase of \$52.8 million, or 1.78%, from \$2.96 billion at December 31, 2010.

**Table of Contents****Investment Securities Portfolio**

As of September 30, 2011, we had \$455.8 million in available-for-sale securities, compared to \$528.3 million of such securities at December 31, 2010. The net unrealized gain on the available-for sale securities at September 30, 2011 was \$10.4 million, compared to a net unrealized gain on such securities of \$4.1 million at December 31, 2010. During the nine months ended September 30, 2011, \$64.5 million in securities was purchased, \$66.6 million in mortgage related securities were paid down, and \$73.3 million in securities were either called or matured. No securities were sold during the nine months ended September 30, 2011. During the nine months ended September 30, 2010, \$96.7 million in securities was purchased, \$160.7 million in mortgage related securities were paid down, and \$34.2 million in securities were either called or matured. During the same period of last year, we sold \$201.8 million in various available-for-sale agency debt and mortgage related securities, and recognized gross gains of \$6.3 million.

**Loan Portfolio**

As of September 30, 2011, gross loans outstanding, net of deferred loan fees and costs and excluding loans held for sale and the guaranteed portion of delinquent SBA loans, increased \$124 million, to \$2.26 billion from \$2.13 billion at December 31, 2010. New loan production during the nine months ended September 30, 2011 was \$319.6 million, compared to \$248.2 million during the same period of 2010.

All of the loans that we originate are subject to our underwriting guidelines and loan origination standards. We have undertaken a number of actions to minimize risks in response to the economic downturn, the related increase in nonperforming assets, and regulatory actions. We have enhanced our loan origination quality control practices by improving our appraisal review process to continue to comply with all new regulations and standards. We have expanded our loan review and monitoring process to include the review and monitoring of pass graded loans as well as problem loans in an attempt to improve early detection of potential problem loans. In addition, the loan review and monitoring process includes steps to verify compliance with internal lending policies and procedures. Finally, we have added additional qualified personnel to our credit administration function.

These tightened underwriting standards and credit practices may adversely impact loan origination volumes. However, we believe that there will likely be a beneficial long term impact on credit performance and loan quality.

The following table summarizes our loan portfolio by amount and percentage of gross loans in each major loan category at the dates indicated:

	September 30, 2011		December 31, 2010	
	Amount	Percent	Amount	Percent
(In thousands)				
<b>Loan portfolio composition</b>				
Real estate loans:				
Residential	\$ 2,073	0%	\$ 2,263	0%
Commercial & industrial	1,610,391	71%	1,524,650	71%
Construction	41,292	2%	46,900	2%
Total real estate loans	1,653,756	73%	1,573,813	73%
Commercial business	507,737	22%	491,811	23%
Trade finance	86,659	4%	57,430	3%
Consumer and other	12,222	1%	13,268	1%
Total loans outstanding	2,260,374	100%	2,136,322	100%
Less: deferred loan fees	(2,707)		(2,261)	
Gross loans receivable	2,257,667		2,134,061	
Less: allowance for loan losses	(60,009)		(62,320)	
Loans receivable, excluding guaranteed portion of delinquent SBA loans	2,197,658		2,071,741	
Guaranteed portion of delinquent SBA loans	10,461		13,684	

Edgar Filing: NARA BANCORP INC - Form 10-Q

Loans receivable, net	\$ 2,208,119	\$ 2,085,425
-----------------------	--------------	--------------

**Table of Contents**

SBA loans, consisting principally of the unguaranteed portion, are included in commercial business loans and commercial and industrial real estate loans. SBA loans included in commercial business loans were \$26.4 million at September 30, 2011 and \$48.1 million at December 31, 2010 and SBA loans included in commercial and industrial real estate loans were \$55.0 million at September 30, 2011 and \$57.5 million at December 31, 2010.

We normally do not extend lines of credit or make loan commitments to business customers for periods in excess of one year. We use the same credit policies in making commitments and conditional obligations as we do for providing loan facilities to our customers. We perform annual reviews of such commitments prior to renewal.

The following table shows our loan commitments and letters of credit outstanding at the dates indicated:

	September 30, 2011	December 31, 2010
	(Dollars in thousands)	
Loan commitments	\$ 261,997	\$ 205,752
Standby letters of credit	12,808	9,777
Other commercial letters of credit	28,823	30,180
	\$ 303,628	\$ 245,709

**Nonperforming Assets**

Nonperforming assets, which include non-accrual loans, loans past due 90 days or more and accruing, restructured loans, and other real estate owned, were \$56.2 million at September 30, 2011, compared to \$80.5 million at December 31, 2010. Restructured loans that are accruing as defined by FASB ASC 310-40 Troubled Debt Restructurings by Creditors, decreased to \$23.5 million at September 30, 2011, compared to \$35.1 million at December 31, 2010, resulting from the removal of \$11.7 million or 19 restructured loans from the TDR disclosures in the year after restructuring as these loans were restructured at market interest rates and had sustained performance as agreed to under the modified loan terms. The ratio of nonperforming assets to gross loans plus OREO was 2.48% and 3.77% at September 30, 2011 and December 31, 2010, respectively.

The following table summarizes the composition of our nonperforming assets as of the dates indicated.

	September 30, 2011	December 31, 2010
	(Dollars in thousands)	
Nonaccrual loans	\$ 27,790	\$ 43,803
Loans past due 90 days or more, still accruing	0	0
<b>Total Nonperforming Loans</b>	<b>27,790</b>	<b>43,803</b>
Other real estate owned	4,838	1,581
Restructured loans	23,543	35,103
<b>Total Nonperforming Assets</b>	<b>\$ 56,171</b>	<b>\$ 80,487</b>
Nonperforming loans (excludes accruing restructured loans) to total gross loans*, excluding loans held for sale	1.23%	2.05%
Nonperforming loans (includes accruing restructured loans) to total gross loans*, excluding loans held for sale	2.27%	3.70%
Nonperforming assets to gross loans* plus OREO	2.48%	3.77%
Nonperforming assets to total assets	1.86%	2.72%
Allowance for loan losses to non-performing loans (excludes accruing restructured loans)*	215.94%	142.27%
Allowance for loan losses to non-performing loans (includes accruing restructured loans)*	116.90%	78.98%

\* Excludes the guaranteed portion of delinquent SBA loans as these are 100% guaranteed by the SBA.

**Table of Contents****Allowance for Loan Losses**

The allowance for loan losses was \$60.0 million at September 30, 2011, compared to \$62.3 million at December 31, 2010. We recorded a provision for loan losses of \$18.8 million during the nine months ended September 30, 2011, compared to \$78.8 million for the same period of 2010. The allowance for loan losses was 2.66% of gross loans at September 30, 2011 and 2.92% of gross loans at December 31, 2010. Impaired loans as defined by FASB ASC 310-10-35, Accounting by Creditors for Impairment of a Loan, totaled \$75.6 million and \$122.7 million as of September 30, 2011 and December 31, 2010, respectively, with specific allowances of \$14.6 million and \$21.1 million, respectively. The decrease in the impaired loans by \$47.1 million from December 31, 2010 to September 30, 2011 was primarily due to the sale of problem loans of \$22.5 million during the nine months ended September 30, 2011 and the return of \$26.1 million to non-impaired status. The return to non-impaired status was based on the review of current financial information and payment performance.

Activity in the allowance for loan losses for the individual operating segments is as follows for the nine months ended September 30, 2011 and the year ended December 31, 2010:

	Nine Months Ended September 30, 2011			
	Banking Operations	Trade Finance Services	Small Business Administration	TOTAL
	(Dollars in thousands)			
Balance, beginning of period	\$ 44,645	\$ 3,515	\$ 14,160	\$ 62,320
Provision for loan losses	8,474	4,249	6,069	18,792
Loans charged off	(13,920)	(812)	(9,739)	(24,471)
Recoveries of charge-offs	2,348	239	781	3,368
Balance, end of period	\$ 41,547	\$ 7,191	\$ 11,271	\$ 60,009

	Year Ended December 31, 2010			
	Banking Operations	Trade Finance Services	Small Business Administration	TOTAL
	(Dollars in thousands)			
Balance, beginning of period	\$ 38,285	\$ 3,392	\$ 17,747	\$ 59,424
Provision for loan losses	51,607	5,146	27,877	84,630
Loans charged off	(47,418)	(5,088)	(32,146)	(84,652)
Recoveries of charge-offs	2,171	65	682	2,918
Balance, end of period	\$ 44,645	\$ 3,515	\$ 14,160	\$ 62,320

**Table of Contents**

The impaired loans for the individual operating segments at the period indicated are set forth in the following table by class of loans:

	<b>Nine Months Ended September 30, 2011</b>							
	<b>Banking Operations</b>		<b>Trade Finance Services</b>		<b>Small Business Administration</b>		<b>TOTAL</b>	
	Unpaid Principal Balance*	Related Allowance	Unpaid Principal Balance*	Related Allowance	Unpaid Principal Balance*	Related Allowance	Unpaid Principal Balance*	Related Allowance
	<b>(Dollars in thousands)</b>							
Real Estate - Residential	\$ 0	\$ 0	\$ 0	\$ 0	0	0	\$ 0	\$ 0
Real Estate - Commercial								
Retail	2,752	464	136	0	1,614	298	4,502	762
Hotel & Motel	4,632	205	0	0	13,521	3,496	18,153	3,701
Gas Station & Car Wash	0	0	0	0	2,604	433	2,604	433
Mixed Use	2,108	176	0	0	0	0	2,108	176
Industrial & Warehouse	2,644	412	0	0	4,336	8	6,980	420
Other	10,817	1,727	1,427	0	748	3	12,992	1,730
Real Estate - Construction	1,710	0	0	0	1,585	0	3,295	0
Commercial Business	11,602	3,513	7,430	2,529	3,841	1,324	22,873	7,366
Trade Finance	0	0	1,942	0	0	0	1,942	0
Consumer and Other	155	0	0	0	0	0	155	0
	<b>\$ 36,420</b>	<b>\$ 6,497</b>	<b>\$ 10,935</b>	<b>\$ 2,529</b>	<b>\$ 28,249</b>	<b>\$ 5,562</b>	<b>\$ 75,604</b>	<b>\$ 14,588</b>

\* Recorded investment, which is net of unpaid principal, accrued interest receivable, deferred loan fees and discounts, is not materially different from loan balance in this presentation.

**Table of Contents**

	Year Ended December 31, 2010							
	Banking Operations		Trade Finance Services		Small Business Administration		TOTAL	
	Unpaid Principal Balance*	Related Allowance	Unpaid Principal Balance*	Related Allowance	Unpaid Principal Balance*	Related Allowance	Unpaid Principal Balance*	Related Allowance
	(Dollars in thousands)							
Real Estate - Residential	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Real Estate - Commercial								
Retail	14,388	1,254	184	0	1,996	305	16,568	1,559
Hotel & Motel	6,193	180	0	0	7,775	807	13,968	987
Gas Station & Car Wash	4,569	0	0	0	3,770	1,411	8,339	1,411
Mixed Use	3,968	53	0	0	0	0	3,968	53
Industrial & Warehouse	2,978	1,020	0	0	4,928	709	7,906	1,729
Other	18,883	358	763	0	487	49	20,133	407
Real Estate - Construction	7,641	1,686	0	0	2,617	0	10,258	1,686
Commercial Business	24,467	10,079	11,545	518	4,978	2,673	40,990	13,270
Trade Finance	0	0	469	0	0	0	469	0
Consumer and Other	88	0	0	0	0	0	88	0
	\$ 83,175	\$ 14,630	\$ 12,961	\$ 518	\$ 26,551	\$ 5,954	\$ 122,687	\$ 21,102

\* Recorded investment, which is net of unpaid principal, accrued interest receivable, deferred loan fees and discounts, is not materially different from loan balance in this presentation.

The following tables provide the nonperforming loans (excludes accruing restructured loans) by class of loans for the individual operating segments:

	As of September 30, 2011			
	Banking Operations*	Trade Finance Services*	Small Business Administration*	TOTAL
	(Dollars in thousands)			
Real estate loans:				
Commercial				
Retail	\$ 2,162	\$ 136	\$ 1,614	\$ 3,912
Hotel & Motel	0	0	1,264	1,264
Gas Station & Car Wash	0	0	1,414	1,414
Mixed Use	1,156	0	0	1,156
Industrial & Warehouse	2,643	0	464	3,107
Other	776	763	748	2,287
Construction	0	0	1,585	1,585
Total	6,737	899	7,089	14,725
Commercial business	5,150	5,000	2,316	12,466
Trade finance	0	442	0	442
Consumer and other	157	0	0	157
	\$ 12,044	\$ 6,341	\$ 9,405	\$ 27,790

\*



## Edgar Filing: NARA BANCORP INC - Form 10-Q

Recorded investment, which is net of unpaid principal, accrued interest receivable, deferred loan fees and discounts, is not materially different from loan balance in this presentation.

**Table of Contents**

	As of December 31, 2010			
	Banking Operations*	Trade Finance Services*	Small Business Administration*	TOTAL
	(Dollars in thousands)			
Real estate loans:				
Commercial				
Retail	\$ 371	\$ 0	1,244	1,615
Hotel & Motel	0	0	1,187	1,187
Gas Station & Car Wash	1,060	0	1,994	3,054
Mixed Use	3,968	0	0	3,968
Industrial & Warehouse	2,978	0	712	3,690
Other	3,490	763	581	4,834
Construction	5,931	0	2,616	8,547
Total	17,798	763	8,334	26,895
Commercial business	7,988	5,355	2,648	15,991
Trade finance	0	469	0	469
Consumer and other	448	0	0	448
	\$ 26,234	\$ 6,587	10,982	43,803

\* Recorded investment, which is net of unpaid principal, accrued interest receivable, deferred loan fees and discounts, is not materially different from loan balance in this presentation.

The following tables present the past due loans greater than 30 days (includes non-accrual loans), by class of loans for the individual operating segments:

	As of September 30, 2011			
	Banking Operations*	Trade Finance Services*	Small Business Administration*	TOTAL
	(Dollars in thousands)			
Real estate loans:				
Commercial				
Retail	\$ 2,162	\$ 136	\$ 1,784	\$ 4,082
Hotel & Motel	3,367	0	1,264	4,631
Gas Station & Car Wash	0	0	1,414	1,414
Mixed Use	1,156	0	37	1,193
Industrial & Warehouse	2,644	0	825	3,469
Other	4,823	1,427	1,192	7,442
Construction	0	0	1,585	1,585
Total	14,152	1,563	8,101	23,816
Commercial business	6,165	5,142	3,020	14,327
Trade finance	0	442	0	442
Consumer and other	163	0	0	163
	\$ 20,480	\$ 7,147	\$ 11,121	\$ 38,748

\* Recorded investment, which is net of unpaid principal, accrued interest receivable, deferred loan fees and discounts, is not materially different from loan balance in this presentation.



**Table of Contents**

	As of December 31, 2010			TOTAL
	Banking Operations*	Trade Finance Services*	Small Business Administration*	
	(Dollars in thousands)			
Real estate loans:				
Residential	\$ 46	\$ 0	\$ 0	\$ 46
Commercial				
Retail	632	0	2,214	2,846
Hotel & Motel	0	0	1,642	1,642
Gas Station & Car Wash	1,060	0	1,994	3,054
Mixed Use	4,331	0	38	4,369
Industrial & Warehouse	2,978	0	1,084	4,062
Other	3,490	763	790	5,043
Construction	5,931	0	2,616	8,547
<b>Total</b>	<b>18,468</b>	<b>763</b>	<b>10,378</b>	<b>29,609</b>
Commercial business	8,732	5,355	3,443	17,530
Trade finance	0	469	0	469
Consumer and other	491	0	0	491
	\$ 27,691	\$ 6,587	\$ 13,821	\$ 48,099

\* Recorded investment, which is net of unpaid principal, accrued interest receivable, deferred loan fees and discounts, is not materially different from loan balance in this presentation.

For further discussion of changes to the allowance for loan losses, see Note 6, Loans Receivable and Allowance for Loan Losses in the Notes to Condensed Consolidated Financial Statements (unaudited), included in Item 1. Financial Statements.

The following table reflects our allocation of the allowance for loan losses by loan category and the ratio of each loan category to total loans as of the dates indicated:

Loan Type	Allocation of Allowance for Loan Losses			
	September 30, 2011		December 31, 2010	
	Amount	Percent	Amount	Percent
	(Dollars in thousands)			
Real estate - Residential	\$ 9	0%	\$ 14	0%
Real estate - Commercial	35,694	71%	32,885	71%
Real estate - Construction	766	2%	3,396	2%
Commercial business	20,907	22%	24,930	23%
Trade finance	1,790	4%	192	3%
Consumer and other	581	1%	634	1%
Unallocated	262	N/A	269	N/A
<b>Total</b>	<b>\$ 60,009</b>	<b>100%</b>	<b>\$ 62,320</b>	<b>100%</b>

**Table of Contents**

The reduction in the commercial business class of loans was primarily due to a decrease in impaired loans and the corresponding impaired reserve amounts. The following table shows the provisions made for loan losses, the amount of loans charged off and the recoveries on loans previously charged off, together with the balance in the allowance for loan losses at the beginning and end of each period, the amount of average and gross loans outstanding, and other pertinent ratios as of the dates and for the periods indicated:

	<b>Nine Months Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>
	<b>(Dollars in thousands)</b>	
<b>LOANS <sup>(1)</sup></b>		
Average gross loans, including loans held for sale	\$ 2,202,535	\$ 2,178,540
Gross loans, excluding loans held for sale, the guaranteed portion of delinquent SBA loans and net of deferred loan fees and costs, at end of period	\$ 2,257,667	\$ 2,147,513
<b>ALLOWANCE:</b>		
Balance-beginning of period	\$ 62,320	\$ 59,424
Less: Loan charge-offs:		
Residential real estate	0	(23)
Commercial & industrial real estate	(14,938)	(53,026)
Construction	(3,254)	(848)
Commercial business loans	(6,023)	(21,542)
Trade finance	0	0
Consumer and other loans	(256)	(1,123)
	(24,471)	(76,562)
Plus: Loan recoveries		
Commercial & industrial real estate	1,200	378
Commercial business loans	1,937	1,549
Consumer and other loans	231	74
	3,368	2,001
Net loan charge-offs	(21,103)	(74,561)
Provision for loan losses	18,792	78,830
Balance-end of period	\$ 60,009	\$ 63,693
Net loan charge-offs to average gross loans *	1.28%	4.56%
Allowance for loan losses to total loans at end of period	2.66%	2.97%
Net loan charge-offs to beginning allowance *	45.15%	167.30%
Net loan charge-offs to provision for loan losses	112.30%	94.58%

\* Annualized

(1) Total loans are net of deferred loan fees and costs of \$2.7 million and \$2.4 million at September 30, 2011 and 2010, respectively. They also exclude the guaranteed portion of delinquent SBA loans of \$10.5 million and \$14.3 million at September 30, 2011 and 2010, respectively.

We believe the allowance for loan losses as of September 30, 2011 is adequate to absorb probable incurred losses in the loan portfolio. However, no assurance can be given that actual losses will not exceed the estimated amounts.

**Deposits and Other Borrowings**

## Edgar Filing: NARA BANCORP INC - Form 10-Q

**Deposits.** Deposits are our primary source of funds used in our lending and investment activities. At September 30, 2011, our deposits had increased by \$91 million, or 4%, to \$2.27 billion from \$2.18 billion at December 31, 2010. The increase was driven by growth in non-interest bearing demand deposits and money market accounts. Retail deposits totaled \$2.13 billion at September 30, 2011, an increase of \$21 million from \$2.11 billion at December 31, 2010. Interest-bearing demand deposits, including money market and Super Now accounts, totaled \$835.2 million at September 30, 2011, an increase of \$20.4 million from \$814.8 million at December 31, 2010.

At September 30, 2011, 20.1% of total deposits were non-interest bearing demand deposits, 43.1% were time deposits and 36.8% were interest bearing demand and savings deposits. By comparison, at December 31, 2010, 17.9% of total deposits were non-interest bearing demand deposits, 44.7% were time deposits, and 37.4% were interest bearing demand and saving deposits. Time deposits continue to dominate our deposit composition; however, our recent focus on increasing transaction accounts has helped to reduce our dependency on time deposits.

**Table of Contents**

At September 30, 2011, we had \$133.4 million in brokered deposits and \$200.0 million in California State Treasurer deposits, compared to \$63.1 million and \$200.0 million at December 31, 2010, respectively. The California State Treasurer deposits have three-month maturities with a weighted average interest rate of 0.04% at September 30, 2011 and were collateralized with securities with a carrying value of \$242.4 million. The weighted average interest rate for brokered deposits was 0.18% at September 30, 2011.

The following is a schedule of CD maturities as of September 30, 2011:

**Maturity Schedule of Time Deposits**

(in thousands)

Quarter Ending	Balance*	Weighted Average Interest Rate
December 31, 2011	\$ 217,507	1.48%
March 31, 2012	157,311	1.33%
June 30, 2012	77,274	1.42%
September 30, 2012	58,473	1.25%
Total one year or less	510,565	1.40%
Over one year	149,314	1.45%
Total time deposits	\$ 659,879	1.41%

\* Excludes wholesale time deposits

**Other Borrowings.** Advances may be obtained from the FHLB as an alternative source of funds. Advances from the FHLB are typically secured by a pledge of commercial real estate loans and/or securities with a market value at least equal to the outstanding advances plus our investment in FHLB stock.

At September 30, 2011, we had \$300.0 million of FHLB advances with average remaining maturities of 1.7 years, compared to \$350.0 million with average remaining maturities of 2.2 years at December 31, 2010. The weighted average rate was 3.19% and 3.18% at September 30, 2011 and at December 31, 2010, respectively.

At September 30, 2011 and December 31, 2010, five wholly-owned subsidiary grantor trusts established at various times by Nara Bancorp had \$38 million of outstanding pooled trust preferred securities ( trust preferred securities ). The trust preferred securities accrue and pay distributions periodically at specified annual rates as provided in the related indentures. The trusts used the net proceeds from their respective offerings to purchase a like amount of subordinated debentures (the Debentures ) of Nara Bancorp. The Debentures are the sole assets of the trusts. Nara Bancorp's obligations under the Debentures and related documents, taken together, constitute a full and unconditional guarantee by Nara Bancorp of the obligations of the trusts. The trust preferred securities are mandatorily redeemable upon the maturity of the Debentures, or upon earlier redemption as provided in the indentures. Nara Bancorp has the right to redeem the Debentures in whole (but not in part) on or after specific dates, at redemption prices specified in the indentures plus any accrued but unpaid interest to the redemption date.

**Off-Balance-Sheet Activities and Contractual Obligations**

We routinely engage in activities that involve, to varying degrees, elements of risk that are not reflected, in whole or in part, in the consolidated financial statements. These activities are part of our normal course of business and include traditional off-balance-sheet credit-related financial instruments, interest rate swap contracts, operating leases and long-term debt.

Traditional off-balance-sheet credit-related financial instruments are primarily commitments to extend credit and standby letters of credit. These activities could require us to make cash payments to third parties in the event certain specified future events occur. The contractual amounts represent the extent of our exposure in these off-balance-sheet activities. However, since certain off-balance-sheet commitments, particularly standby letters of credit, are expected to expire or be only partially used, the total amount of commitments does not necessarily represent future

## Edgar Filing: NARA BANCORP INC - Form 10-Q

cash requirements. These activities are necessary to meet the financing needs of our customers.

We enter into interest rate swap contracts under which we are required to either receive cash from or pay cash to counterparties depending on changes in interest rates. We also purchase interest rate caps to protect against increases in market interest rates. We utilize interest rate swap contracts and interest rate caps to help manage the risk of changing interest rates.



---

**Table of Contents**

We do not anticipate that our current off-balance-sheet activities will have a material impact on our future results of operations or our financial condition. Further information regarding our financial instruments with off-balance-sheet risk can be found in Item 3 Quantitative and Qualitative Disclosures about Market Risk .

We lease our banking facilities and equipment under non-cancelable operating leases under which we must make monthly payments over periods up to 30 years.

**Stockholders Equity and Regulatory Capital**

Historically, our primary source of capital has been the retention of earnings, net of dividend payments to shareholders. We seek to maintain capital at a level sufficient to assure our stockholders, our customers, and our regulators that our company and our bank subsidiary are financially sound. For this purpose, we perform ongoing assessments of our components of capital as well as projected sources and uses of capital in conjunction with projected increases in assets and levels of risks. We have considered, and we will continue to consider, additional sources of capital as needs arise, through the issuance of additional stock or debt. Based on our analysis of our capital needs (including any needs arising out of our financial condition and results of operations) and the input of our regulators, we may decide, or our regulators may require us, to raise additional capital. For example, we anticipate that we will raise additional capital through an offering of our common stock in connection with the pending Center Merger, although the amount of such an offering has not yet been finally decided upon.

Total stockholders equity was \$383.6 million at September 30, 2011 compared to \$358.6 million at December 31, 2010. The increase was primarily due to net income to common stockholders of \$19.7 million for the nine months ended September 30, 2011. Our ratio of tangible common equity to tangible assets was 10.40% at September 30, 2011, compared to 9.76% at December 31, 2010. The increase was attributable to the increase in stockholders equity.

The federal banking agencies require a minimum ratio of qualifying total capital to risk-weighted assets of 8% and a minimum ratio of Tier I capital to risk-weighted assets of 4%. In addition to the risk-based guidelines, federal banking regulators require banking organizations to maintain a minimum amount of Tier I capital to average total assets, referred to as the leverage ratio. Capital requirements apply to the Company and the Bank separately. In addition to these uniform risk-based capital guidelines and leverage ratios that apply across the industry, the regulators have the discretion to set individual minimum capital requirements for specific institutions at rates significantly above the minimum guidelines and ratios.

At September 30, 2011, our Tier I capital, defined as stockholders equity less intangible assets, plus proceeds from the trust preferred securities (subject to limitations), was \$401.4 million, compared to \$374.4 million at December 31, 2010, representing an increase of \$27.1 million, or 7%. This increase was primarily due to the net income to common stockholders of \$19.7 million for the nine months ended September 30, 2011. At September 30, 2011, the total capital to risk-weighted assets ratio was 18.0% and the Tier I capital to risk-weighted assets ratio was 16.7%. The Tier I leverage capital ratio was 13.5%.

As of September 30, 2011 and December 31, 2010, the most recent regulatory notification categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Bank must maintain minimum total risk-based, Tier I risk-based and Tier I leverage capital ratios as set forth in the table below.

**Table of Contents**

	As of September 30, 2011 (Dollars in thousands)					
	Actual		To Be Well-Capitalized		Excess	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>Nara Bancorp, Inc</b>						
Tier 1 capital to total assets	\$ 401,441	13.5%	\$ 148,692	5.0%	\$ 252,749	8.5%
Tier 1 risk-based capital ratio	\$ 401,441	16.7%	\$ 144,181	6.0%	\$ 257,260	10.7%
Total risk-based capital ratio	\$ 431,969	18.0%	\$ 240,301	10.0%	\$ 191,668	8.0%
<b>Nara Bank</b>						
Tier I capital to total assets	\$ 394,283	13.3%	\$ 148,675	5.0%	\$ 245,608	8.3%
Tier 1 risk-based capital ratio	\$ 394,283	16.4%	\$ 144,022	6.0%	\$ 250,261	10.4%
Total risk-based capital ratio	\$ 424,778	17.7%	\$ 240,037	10.0%	\$ 184,741	7.7%

	As of December 31, 2010 (Dollars in thousands)					
	Actual		To Be Well-Capitalized		Excess	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>Nara Bancorp, Inc</b>						
Tier 1 capital to total assets	\$ 374,353	12.6%	\$ 148,398	5.0%	\$ 225,955	7.6%
Tier 1 risk-based capital ratio	\$ 374,353	16.4%	\$ 136,791	6.0%	\$ 237,562	10.4%
Total risk-based capital ratio	\$ 403,298	17.7%	\$ 227,986	10.0%	\$ 175,312	7.7%
<b>Nara Bank</b>						
Tier I capital to total assets	\$ 364,397	12.3%	\$ 148,427	5.0%	\$ 215,970	7.3%
Tier 1 risk-based capital ratio	\$ 364,397	16.0%	\$ 136,549	6.0%	\$ 227,848	10.0%
Total risk-based capital ratio	\$ 393,292	17.3%	\$ 227,581	10.0%	\$ 165,711	7.3%

Under federal banking law and regulations, dividends declared by the Bank in any calendar year may not, without the approval of the regulatory agency, exceed its net income for that year combined with its retained income from the preceding two years. However, the regulatory agency has previously issued a bulletin to all banks outlining guidelines limiting the circumstances under which banks may pay dividends even if the banks are otherwise statutorily authorized to pay dividends. The limitations impose a requirement or in some cases suggest, that prior approval of the regulatory agency should be obtained before a dividend is paid if a bank is the subject of administrative action or if the payment could be viewed by the regulatory agency as unsafe or unusual.

**Liquidity Management**

Liquidity risk is the risk to earnings or capital that would arise if we were to become unable to meet our obligations when they come due without incurring unacceptable losses. Liquidity risk includes the possibility of having to manage unplanned decreases or changes in funding sources and to recognize or address changes in market conditions that affect our ability to liquidate assets quickly and with a minimum loss of value or to access other sources of cash. Factors considered in liquidity risk management are stability of the deposit base, marketability, maturity, and our ability to pledge investments, the availability of alternative sources of funds, and the demand for credit. We manage liquidity risk by managing interest-earning assets and interest-bearing liabilities, and by maintaining alternative sources of funds as described below.

Our primary sources of liquidity are derived from financing activities, which include customer and broker deposits, federal funds facilities, and borrowings from the Federal Home Loan Bank of San Francisco and the Federal Reserve Bank Discount Window. These funding sources are augmented by payments of principal and interest on loans, proceeds from sales of loans and the liquidation or sale of securities from our available for sale portfolio. Primary uses of funds include withdrawal of and interest payments on deposits, originations of loans, purchases of investment securities, and payment of operating expenses.

At September 30, 2011, our total borrowing capacity from the Federal Home Loan Bank of San Francisco and the Federal Reserve Bank was \$990 million, of which \$689 million was available to borrow. In addition to these lines, our liquid assets, consisting of cash and cash equivalent, interest-bearing cash deposits with other banks, overnight federal funds sold to other banks, liquid investment securities available for sale, and loan repayments within 30 days, were \$433.6 million at September 30, 2011 compared to \$510.5 million at December 31, 2010. Cash and cash equivalents, including federal funds sold were \$175.8 million at September 30, 2011 compared to \$172.3 million at December 31, 2010. We believe our liquidity sources to be stable and adequate to meet our day-to-day cash flow requirements.

**Table of Contents**

**Recent Developments**

In October 2011, we completed a public equity offering of 8,724,475 shares of common stock (including 1,137,975 shares pursuant to the full exercise by the underwriters of their overallotment option) at a price of \$7.25 per share, less an underwriting discount of \$0.3625 per share. Total proceeds from the equity offering, net of underwriters' discount and offering costs, were approximately \$59.7 million. We intend to use the net proceeds of the offering for general corporate purposes. The offering was conducted to increase our capital to support our pending merger with Center Financial, which is subject to regulatory and customary closing conditions. For further discussion of our public equity offering, see Note 15, Subsequent Event in the Notes to Condensed Consolidated Financial Statements (unaudited), included in Item 1. Financial Statements.

On November 4, 2011, the California Department of Financial Institutions and the Federal Reserve Bank of San Francisco notified the Company that they would not object to termination by the boards of directors of the Company and Nara Bank of the resolutions previously adopted by the respective boards at the request of such bank regulatory authorities. The resolutions addressed certain actions that would be taken by the Company and Nara Bank with respect to their business operations and related matters.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

The objective of our asset and liability management activities is to improve our earnings by adjusting the type and mix of assets and liabilities to effectively address changing conditions and risks. Through overall management of our balance sheet and by controlling various risks, we seek to optimize our financial returns within safe and sound parameters. Our operating strategies for attaining this objective include managing net interest margin through appropriate risk/return pricing of assets and liabilities and emphasizing growth in retail deposits, as a percentage of interest-bearing liabilities, to reduce our cost of funds. We also seek to improve earnings by controlling non-interest expense, and enhancing non-interest income. We also use risk management instruments to modify interest rate characteristics of certain assets and liabilities to hedge against our exposure to interest rate fluctuations with the objective of, reducing the effects these fluctuations might have on associated cash flows or values. Finally, we perform internal analysis to measure, evaluate and monitor risk.

***Interest Rate Risk***

Interest rate risk is the most significant market risk impacting us. Interest rate risk occurs when interest rate sensitive assets and liabilities do not reprice simultaneously and in equal volume. A key objective of asset and liability management is to manage interest rate risk associated with changing asset and liability cash flows and values of our assets and liabilities and market interest rate movements. The management of interest rate risk is governed by policies reviewed and approved annually by the Board of Directors. Our Board delegates responsibility for interest rate risk management to the Asset Liability Committee of the Board and to the Asset and Liability Management Committee (ALCO), which is composed of Nara Bank's senior executives and other designated officers.

Market risk is the risk of adverse impacts on our future earnings, the fair values of our assets and liabilities, or our future cash flows that may result from changes in the price of a financial instrument. The fundamental objective of our ALCO is to manage our exposure to interest rate fluctuations while maintaining adequate levels of liquidity and capital. Our ALCO meets regularly to monitor interest rate risk, the sensitivity of our assets and liabilities to interest rate changes, the book and market values of our assets and liabilities, and our investment activities. It also directs changes in the composition of our assets and liabilities. Our strategy has been to reduce the sensitivity of our earnings to interest rate fluctuations by more closely matching the effective maturities or repricing characteristics of our assets and liabilities. Certain assets and liabilities, however, may react in different degrees to changes in market interest rates. Furthermore, interest rates on certain types of assets and liabilities may fluctuate prior to changes in market interest rates, while interest rates on other types may lag behind. We consider the anticipated effects of these factors when implementing our interest rate risk management objectives.

***Interest Rate Sensitivity***

We monitor interest rate risk through the use of a simulation model that provides us with the ability to simulate our net interest income. In order to measure, at September 30, 2011, the sensitivity of our forecasted net interest income to changing interest rates, both rising and falling interest rate scenarios were projected and compared to base market interest rate forecasts. One application of our simulation model measures the impact of market interest rate changes on the net present value of estimated cash flows from our assets and liabilities, defined as our market value of equity. This analysis assesses the changes in market values of interest rate sensitive financial instruments that would occur in response to immediate and parallel changes in market interest rates.

The impacts on our net interest income and market value of equity exposed to immediate and parallel hypothetical changes in market interest rates as projected by the model we use for this purpose are illustrated in the following table.



**Table of Contents**

Simulated	September 30, 2011		December 31, 2010	
	Estimated		Estimated	
	Net	Market Value	Net	Market Value
	Interest Income Sensitivity	Of Equity Volatility	Interest Income Sensitivity	Of Equity Volatility
Rate Changes				
+ 200 basis points	(3.16)%	(2.72)%	(3.12)%	(4.62)%
+ 100 basis points	(3.82)%	(0.96)%	(2.92)%	(2.27)%
- 100 basis points	0.36%	0.24%	0.56%	0.24%
- 200 basis points	(3.36)%	6.84%	(4.33)%	(0.57)%

The results obtained from using the simulation model are somewhat uncertain as the model does not take into account other impacts or changes and the effect they could have on Company's business or changes in business strategy the Company might make in reaction to changes in the interest rate environment.

**Item 4. Controls and Procedures**  
**Evaluation of Disclosure Controls and Procedures**

We conducted an evaluation under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) for the period ended September 30, 2011. Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer determined that our disclosure controls and procedures were effective.

**Changes in Internal Control over Financial Reporting**

There have been no changes in our internal control over financial reporting during the quarter ended September 30, 2011 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II**

**OTHER INFORMATION**

**Item 1. Legal Proceedings**

The court granted the Company's motion for summary judgment in September 2010, in the Chung Lawsuit described in the Company's Form 10K for the period ended December 31, 2010, and the case was dismissed. Chung filed an appeal and oral arguments are scheduled for November 17, 2011.

On May 2, 2011, a purported shareholder class action was filed in Los Angeles Superior Court against 1) the directors of Center Financial Corporation (Center), 2) Center, and 3) Nara Bancorp, Inc. (Rational Strategies Fund vs. Jin Chul Jung, et al, Center Financial Corporation, and Nara Bancorp, Inc., Case #BC460783). The Complaint alleges the directors of Center breached their fiduciary duties of care, good faith and loyalty, in approving the proposed merger of Center and Nara Bancorp, and that all defendants failed to properly disclose material information in the registration statement relating to the merger that has been filed with the SEC. In addition, it alleges that Nara Bancorp, Inc. aided and abetted the Center directors' alleged breaches of fiduciary duty. The complaint seeks damages in an unspecified amount, attorneys fees, interest and costs. The parties to the class action signed a Memorandum of Understanding (MOU) to settle this lawsuit, subject to court approval, by making certain additional disclosures, all of which appear in the amended Registration Statement filed by the Company on Form S-4 on July 15, 2011. Center further agreed to pay, following consummation of the merger, up to \$400,000 in plaintiff's attorneys' fees, if and to the extent awarded by the court. Any such payment would not become due until the merger is consummated and would be payable by the combined company. The parties signed a stipulation, dated as of October 28, 2011, formalizing the settlement reflected in the MOU. On October 31, 2011, the plaintiff filed a motion seeking the court's preliminary approval of the settlement.

**Table of Contents**

**Item 1A. Risk Factors**

There were no material changes from risk factors previously disclosed in our 2010 Annual Report on Form 10-K.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

None

**Item 3. Defaults Upon Senior Securities**

None

**Item 4. Reserved**

None

**Item 5. Other Information**

None

**Item 6. Exhibits**

See Index to Exhibits .

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**NARA BANCORP, INC.**

Date: November 9, 2011

/s/ Alvin D. Kang  
Alvin D. Kang  
President and Chief Executive Officer

Date: November 9, 2011

/s/ Philip E. Guldeman  
Philip E. Guldeman  
Executive Vice President and Chief Financial Officer

**Table of Contents**

**INDEX TO EXHIBITS**

<b>Exhibit Number</b>	<b>Description</b>
3.1	Certificate of Incorporation of the Company, filed with the Delaware Secretary of State on June 5, 2000 (incorporated herein by reference to the Registration Statement on Form S-4 filed with the Securities and Exchange Commission ( SEC ) on November 16, 2000)
3.2	Certificate of Amendment of Certificate of Incorporation of the Company, filed with the Delaware Secretary of State on May 31, 2002 (incorporated herein by reference to the Registration Statement on Form S-8 Exhibit 3.3 filed with the SEC on February 5, 2003)
3.3	Certificate of Amendment of Certificate of Incorporation of the Company, filed with the Delaware Secretary of State on June 1, 2004 (incorporated herein by reference to the Registration Statement on Form 10-Q Exhibit 3.1.1 filed with the SEC on November 8, 2004)
3.4	Certificate of Amendment of Certificate of Incorporation of the Company, filed with the Delaware Secretary of State on November 2, 2005 (incorporated herein by reference to the Registration Statement on DEF14 A, Appendix B filed with the SEC on September 6, 2005)
3.5	Certificate of Amendment of Certificate of Incorporation of the Company, filed with the Delaware Secretary of State on July 20, 2007 (incorporated herein by reference to the Registration Statement on DEF14 A, Appendix C filed with the SEC on April 19, 2007)
3.6	Certificate of Amendment of Certificate of Incorporation of the Company, filed with the Delaware Secretary of State on October 17, 2011*
3.7	Amended and Restated Bylaws of Nara Bancorp, Inc. (incorporated herein by reference to Current Report on Form 8-K Exhibit 3.1 filed with the SEC on December 28, 2007)
10.1	Amendment No. 2 to Agreement and Plan of Merger, dated as of July 6, 2011, between Nara Bancorp, Inc. and Center Financial Corporation (incorporated herein by reference to the Current Report on Form 8-K, Exhibit 2.1, filed with the SEC on July 7, 2011)
31.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002*
31.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002*
32.1	Certification of Chief Executive Officer pursuant to Section 906 of the Public Company Accounting Reform and Investor Protection Act of 2002*
32.2	Certification of Chief Financial Officer pursuant to section 906 of the Public Company Accounting Reform and Investor Protection Act of 2002*
101.INS**	XBRL Instance Document
101.SCH**	XBRL Taxonomy Extension Schema Document
101.CAL**	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF**	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB**	XBRL Taxonomy Extension Label Linkbase Document
101.PRE**	XBRL Taxonomy Extension Presentation Linkbase Document

\* **Filed herewith**

\*\* **Furnished herewith.**