ABM INDUSTRIES INC /DE/ Form 10-Q September 09, 2011 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# **FORM 10-Q**

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended July 31, 2011

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number: 1-8929

# **ABM INDUSTRIES INCORPORATED**

(Exact name of registrant as specified in its charter)

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**Delaware** (State or other jurisdiction of

94-1369354 (I.R.S. Employer

incorporation or organization)

Identification No.)

551 Fifth Avenue, Suite 300, New York, New York (Address of principal executive offices) 10176 (Zip Code)

212/297-0200

(Registrant s telephone number, including area code)

None

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer

Non-accelerated filer " (Do not check if a smaller reporting company) Smaller reporting company
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Class
Common Stock, \$0.01 par value per share

Outstanding at August 26, 2011 53,248,686 shares

#### ABM INDUSTRIES INCORPORATED AND SUBSIDIARIES

# FORM 10-Q

# For the quarterly period ended July 31, 2011

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#### PART I. FINANCIAL INFORMATION

#### Item 1. Financial Statements

#### ABM INDUSTRIES INCORPORATED AND SUBSIDIARIES

#### CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands, except share amounts)		September 30, July 31, 2011 (Unaudited)		September 30, October 31, 2010	
ASSETS					
Current assets					
Cash and cash equivalents	\$	39,614	\$	39,446	
Trade accounts receivable, net of allowances of \$16,807 and \$10,672 at July 31, 2011 and October 31,					
2010, respectively		565,267		450,513	
Prepaid income taxes		4,187		1,498	
Current assets of discontinued operations		2,954		4,260	
Prepaid expenses		46,615		41,306	
Notes receivable and other		56,923		20,402	
Deferred income taxes, net		40,256		46,193	
Insurance recoverables		9,240		5,138	
Total current assets		765,056		608,756	
Non-current assets of discontinued operations		322		1,392	
Insurance deposits		35,860		36,164	
Other investments and long-term receivables		3,273		4,445	
Deferred income taxes, net		42,479		51,068	
Insurance recoverables		61,557		70,960	
Other assets		43,223		37,869	
Investments in auction rate securities		15,148		20,171	
Investment in unconsolidated affiliates, net		15,911			
Property, plant and equipment, net of accumulated depreciation of \$111,790 and \$98,884 at July 31,					
2011 and October 31, 2010, respectively		62,055		58,088	
Other intangible assets, net of accumulated amortization of \$72,543 and \$54,889 at July 31, 2011 and					
October 31, 2010, respectively		135,119		65,774	
Goodwill		746,832		593,983	
Total assets	\$	1,926,835	\$	1,548,670	

See accompanying notes to the condensed consolidated financial statements.

# ABM INDUSTRIES INCORPORATED AND SUBSIDIARIES

#### CONDENSED CONSOLIDATED BALANCE SHEETS

(Continued)

(in thousands, except share amounts)		September 30, July 31, 2011 (Unaudited)		September 30, October 31, 2010	
LIABILITIES AND STOCKHOLDERS EQUITY					
Current liabilities	Φ	120.07/	ф	70.020	
Trade accounts payable	\$	129,076	\$	78,928	
Accrued liabilities		00.400		00.062	
Compensation		98,499		89,063	
Taxes - other than income		20,141		17,663	
Insurance claims		79,316		77,101	
Other		114,549		70,119	
Income taxes payable		728		977	
Total current liabilities		442,309		333,851	
Income taxes payable		33,791		29,455	
Line of credit		365,000		140,500	
Retirement plans and other		39,134		34,626	
Insurance claims		262,463		271,213	
Total liabilities		1 142 607		200 (45	
Total nabinues		1,142,697		809,645	
Stockholders equity					
Commitments and contingencies					
Preferred stock, \$0.01 par value; 500,000 shares authorized; none issued					
Common stock, \$0.01 par value; 100,000,000 shares authorized; 53,235,408 and 52,635,343 shares		500		504	
issued at July 31, 2011 and October 31, 2010, respectively		532		526	
Additional paid-in capital		208,600		192,418	
Accumulated other comprehensive loss, net of taxes		(1,133)		(1,863)	
Retained earnings		576,139		547,944	
Total stockholders equity		784,138		739,025	
Total liabilities and stockholders equity	\$	1,926,835	\$	1,548,670	

See accompanying notes to the condensed consolidated financial statements.

#### ABM INDUSTRIES INCORPORATED AND SUBSIDIARIES

# CONDENSED CONSOLIDATED STATEMENTS OF INCOME

Impairments recognized in other comprehensive income         (13)           Income from unconsolidated affiliates, net         1,166         2,785           Interest expense         (4,114)         (1,149)         (12,477)         (3,541)           Income from continuing operations before income taxes         37,785         34,177         74,456         69,413           Provision for income taxes         (9,874)         (13,204)         (23,940)         (26,981)           Income from continuing operations         27,911         20,973         50,516         42,432		Se		Three Months Ended				September 30, nths Ended	
Revenues	(in thousands, execut non shows data)			31,	2010			31,	2010
Page   Page	(in thousands, except per snare data)		2011			dited			2010
Operating         952_844         776_224         2.821,672         2.330,299           Selling, general and administrative         76,356         54,697         242_406         182,743           Amortization of intangible assets         6,314         2,782         17,273         8,251           Total expenses         1,035,514         833,703         3,081,351         2,521,293           Operating profit         40,733         35,326         84,148         73,081           Other-than-temporary impairment losses on auction rate security:         (114)         (114)         (113)           Income from unconsolidated affiliates, net         1,166         2,785         (113)           Income from unconsolidated affiliates, net         1,166         2,785         (13)           Income from continuing operations         37,785         34,177         74,456         69,413           Provision for income taxes         9,874         (13,204)         (23,940)         (26,981)           Income from continuing operations         27,911         20,973         50,516         42,432           Loss from discontinued operations, net of taxes         (36)         (10)         (60)         (117)           Net income per common share - Basic         1         0,52         0,40 </th <th>Revenues</th> <th>\$</th> <th>1,076,247</th> <th>\$</th> <th>869,029</th> <th>\$</th> <th>3,165,499</th> <th>\$</th> <th>2,594,374</th>	Revenues	\$	1,076,247	\$	869,029	\$	3,165,499	\$	2,594,374
Operating         952_844         776_224         2.821,672         2.330,299           Selling, general and administrative         76,356         54,697         242_406         182,743           Amortization of intangible assets         6,314         2,782         17,273         8,251           Total expenses         1,035,514         833,703         3,081,351         2,521,293           Operating profit         40,733         35,326         84,148         73,081           Other-than-temporary impairment losses on auction rate security:         (114)         (114)         (113)           Income from unconsolidated affiliates, net         1,166         2,785         (113)           Income from unconsolidated affiliates, net         1,166         2,785         (13)           Income from continuing operations         37,785         34,177         74,456         69,413           Provision for income taxes         9,874         (13,204)         (23,940)         (26,981)           Income from continuing operations         27,911         20,973         50,516         42,432           Loss from discontinued operations, net of taxes         (36)         (10)         (60)         (117)           Net income per common share - Basic         1         0,52         0,40 </td <td>Expenses</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Expenses								
Amortization of intangible assets         6,314         2,782         17,273         8,251           Total expenses         1,035,514         833,703         3,081,351         2,521,293           Operating profit         40,733         35,326         84,148         73,081           Other-than-temporary impairment losses         (113)         (13)           Impairments recognized in other comprehensive income         5,2785         (113)           Income from unconsolidated affiliates, net         1,166         2,785         (12,477)         (3,541)           Income from continuing operations         37,785         34,177         74,456         69,413           Provision for income taxes         (9,874)         (13,204)         (23,940)         (26,981)           Income from continuing operations         27,911         20,973         50,516         42,432           Loss from discontinued operations, net of taxes         (36)         (10)         (60)         (117)           Net income per common share - Basic         30,50         0,00         0,00         0,00         0,00           Income from continuing operations         0,52         0,40         0,93         0,81           Net income per common share - Basic         30,50         0,00         0,00	Operating		952,844		776,224		2,821,672		2,330,299
Total expenses	Selling, general and administrative		76,356		54,697		242,406		182,743
Operating profit	Amortization of intangible assets		6,314		2,782		17,273		8,251
Other-than-temporary impairment losses on auction rate security:         Gross impairment losses         (114)           Gross impairment losses (114)         (13)         (13)           Income from unconsolidated affiliates, net (4,114)         1,166         2,785           Interest expense         (4,114)         (1,149)         (12,477)         (3,541)           Income from continuing operations         37,785         34,177         74,456         69,413           Provision for income taxes         (9,874)         (13,204)         (23,940)         (26,981)           Income from continuing operations         27,911         20,973         50,516         42,432           Loss from discontinued operations, net of taxes         (36)         (10)         (60)         (117)           Net income         \$ 27,875         \$ 20,963         \$ 50,456         \$ 42,315           Net income per common share - Basic           Income from continuing operations         \$ 0,52         \$ 0.40         \$ 0.95         \$ 0.81           Net Income         \$ 0,52         \$ 0.40         \$ 0.95         \$ 0.81           Net income per common share - Diluted           Income from continuing operations         \$ 0.51         \$ 0.40         \$ 0.93	Total expenses		1,035,514		833,703		3,081,351		2,521,293
Cross impairment losses			40,733		35,326		84,148		73,081
Impairments recognized in other comprehensive income   1,166   2,785   1     Income from unconsolidated affiliates, net   1,166   2,785   1     Interest expense   (4,114)   (1,149)   (12,477)   (3,541)     Income from continuing operations   54,117   74,456   69,413     Provision for income taxes   37,785   34,177   74,456   69,413     Provision for income taxes   (9,874)   (13,204)   (23,940)   (26,981)     Income from continuing operations   27,911   20,973   50,516   42,432     Loss from discontinued operations, net of taxes   (36)   (10)   (60)   (117)     Net income   27,875   20,963   50,456   42,435     Net income per common share - Basic									
Income from unconsolidated affiliates, net   1,166   2,785   1									(114)
Interest expense   (4,114)   (1,149)   (12,477)   (3,541)									(13)
Income from continuing operations	Income from unconsolidated affiliates, net		1,166				2,785		
before income taxes         37,785         34,177         74,456         69,413           Provision for income taxes         (9,874)         (13,204)         (23,940)         (26,981)           Income from continuing operations         27,911         20,973         50,516         42,432           Loss from discontinued operations, net of taxes         (36)         (10)         (60)         (117)           Net income         \$ 27,875         \$ 20,963         \$ 50,456         \$ 42,315           Net income per common share - Basic         S 27,875         \$ 0.40         \$ 0.95         \$ 0.81           Loss from discontinued operations         \$ 0.52         \$ 0.40         \$ 0.95         \$ 0.81           Net Income         \$ 0.52         \$ 0.40         \$ 0.95         \$ 0.81           Net Income per common share - Diluted         S 0.51         \$ 0.40         \$ 0.93         \$ 0.80           Income from continuing operations         \$ 0.51         \$ 0.40         \$ 0.93         \$ 0.80           Net Income         \$ 0.51         \$ 0.40         \$ 0.93         \$ 0.80           Weighted-average common and common equivalent shares outstanding         \$ 0.51         \$ 52,149         \$ 53,051         \$ 51,992	Interest expense		(4,114)		(1,149)		(12,477)		(3,541)
Provision for income taxes         (9,874)         (13,204)         (23,940)         (26,981)           Income from continuing operations         27,911         20,973         50,516         42,432           Loss from discontinued operations, net of taxes         (36)         (10)         (60)         (117)           Net income         \$ 27,875         \$ 20,963         \$ 50,456         \$ 42,315           Net income per common share - Basic         Section of the continuing operations         \$ 0.52         0.40         \$ 0.95         \$ 0.81           Loss from discontinued operations         \$ 0.52         0.40         \$ 0.95         \$ 0.81           Net income per common share - Diluted         Section of the continuing operations         \$ 0.51         0.40         \$ 0.93         \$ 0.80           Loss from discontinued operations         \$ 0.51         \$ 0.40         \$ 0.93         \$ 0.80           Weighted-average common and common equivalent shares outstanding         \$ 0.51         \$ 0.40         \$ 0.93         \$ 0.80           Basic         \$ 53,207         \$ 52,149         \$ 53,051         \$ 51,992	Income from continuing operations								
Income from continuing operations	before income taxes		37,785		34,177		74,456		69,413
Net income per common share - Basic   Sample   Sample	Provision for income taxes		(9,874)		(13,204)		(23,940)		(26,981)
Net income         \$ 27,875         \$ 20,963         \$ 50,456         \$ 42,315           Net income per common share - Basic         Income from continuing operations         \$ 0.52         \$ 0.40         \$ 0.95         \$ 0.81           Loss from discontinued operations         \$ 0.52         \$ 0.40         \$ 0.95         \$ 0.81           Net income         \$ 0.51         \$ 0.40         \$ 0.93         \$ 0.80           Loss from discontinued operations         \$ 0.51         \$ 0.40         \$ 0.93         \$ 0.80           Net Income         \$ 0.51         \$ 0.40         \$ 0.93         \$ 0.80           Weighted-average common and common equivalent shares outstanding         \$ 3,207         52,149         53,051         51,992			27,911		20,973		50,516		42,432
Net income per common share - Basic           Income from continuing operations         \$ 0.52 \$ 0.40 \$ 0.95 \$ 0.81           Loss from discontinued operations         \$ 0.52 \$ 0.40 \$ 0.95 \$ 0.81           Net Income         \$ 0.52 \$ 0.40 \$ 0.95 \$ 0.81           Net income per common share - Diluted         \$ 0.51 \$ 0.40 \$ 0.93 \$ 0.80           Income from continuing operations         \$ 0.51 \$ 0.40 \$ 0.93 \$ 0.80           Loss from discontinued operations         \$ 0.51 \$ 0.40 \$ 0.93 \$ 0.80           Weighted-average common and common equivalent shares outstanding         \$ 3,207 \$ 52,149 \$ 53,051 \$ 51,992	Loss from discontinued operations, net of taxes		(36)		(10)		(60)		(117)
Income from continuing operations	Net income	\$	27,875	\$	20,963	\$	50,456	\$	42,315
Income from continuing operations									
Loss from discontinued operations         Net Income       \$ 0.52       \$ 0.40       \$ 0.95       \$ 0.81         Net Income per common share - Diluted         Income from continuing operations       \$ 0.51       \$ 0.40       \$ 0.93       \$ 0.80         Loss from discontinued operations         Net Income       \$ 0.51       \$ 0.40       \$ 0.93       \$ 0.80         Weighted-average common and common equivalent shares outstanding         Basic       53,207       52,149       53,051       51,992									
Net Income       \$ 0.52       \$ 0.40       \$ 0.95       \$ 0.81         Net income per common share - Diluted       Income from continuing operations         Loss from discontinued operations       \$ 0.51       \$ 0.40       \$ 0.93       \$ 0.80         Net Income       \$ 0.51       \$ 0.40       \$ 0.93       \$ 0.80         Weighted-average common and common equivalent shares outstanding       \$ 53,207       52,149       53,051       51,992		\$	0.52	\$	0.40	\$	0.95	\$	0.81
Net income per common share - Diluted Income from continuing operations \$ 0.51 \$ 0.40 \$ 0.93 \$ 0.80 Loss from discontinued operations  Net Income \$ 0.51 \$ 0.40 \$ 0.93 \$ 0.80  Weighted-average common and common equivalent shares outstanding  Basic \$ 53,207 \$ 52,149 \$ 53,051 \$ 51,992	Loss from discontinued operations								
Income from continuing operations \$ 0.51 \$ 0.40 \$ 0.93 \$ 0.80 Loss from discontinued operations  Net Income \$ 0.51 \$ 0.40 \$ 0.93 \$ 0.80  Weighted-average common and common equivalent shares outstanding  Basic \$ 53,207 \$ 52,149 \$ 53,051 \$ 51,992	Net Income	\$	0.52	\$	0.40	\$	0.95	\$	0.81
Income from continuing operations \$ 0.51 \$ 0.40 \$ 0.93 \$ 0.80 Loss from discontinued operations  Net Income \$ 0.51 \$ 0.40 \$ 0.93 \$ 0.80  Weighted-average common and common equivalent shares outstanding  Basic \$ 53,207 \$ 52,149 \$ 53,051 \$ 51,992									
Income from continuing operations \$ 0.51 \$ 0.40 \$ 0.93 \$ 0.80 Loss from discontinued operations  Net Income \$ 0.51 \$ 0.40 \$ 0.93 \$ 0.80  Weighted-average common and common equivalent shares outstanding  Basic \$ 53,207 \$ 52,149 \$ 53,051 \$ 51,992	Net income per common share - Diluted								
Loss from discontinued operations  Net Income \$ 0.51 \$ 0.40 \$ 0.93 \$ 0.80  Weighted-average common and common equivalent shares outstanding  Basic 53,207 52,149 53,051 51,992		\$	0.51	\$	0.40	\$	0.93	\$	0.80
Weighted-average common and common equivalent shares outstanding Basic 53,207 52,149 53,051 51,992	Loss from discontinued operations								
outstanding       Basic     53,207     52,149     53,051     51,992	Net Income	\$	0.51	\$	0.40	\$	0.93	\$	0.80
outstanding       Basic     53,207     52,149     53,051     51,992									
Basic 53,207 52,149 53,051 51,992	· .								
			53.207		52.149		53.051		51.992

**Dividends declared per common share** \$ 0.140 \$ 0.135 \$ 0.420 \$ 0.405

See accompanying notes to the condensed consolidated financial statements.

#### ABM INDUSTRIES INCORPORATED AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS