

BJS WHOLESALE CLUB INC  
Form 10-Q  
September 09, 2010

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, D. C. 20549**

**FORM 10-Q**  
**Quarterly Report Pursuant to Section 13 or 15(d)**  
**of the Securities Exchange Act of 1934**  
**For Quarter Ended July 31, 2010**  
**Commission file number 001-13143**

**BJ S WHOLESALE CLUB, INC.**

(Exact name of Registrant as specified in its charter)

|  |  |
|--|--|
| <b>DELAWARE</b><br>(State or other jurisdiction of<br>incorporation or organization)               | <b>04-3360747</b><br>(I.R.S. Employer<br>Identification No.) |
| <b>One Mercer Road</b><br><b>Natick, Massachusetts</b><br>(Address of principal executive offices) | <b>01760</b><br>(Zip Code)                                   |
| <b>(508) 651-7400</b>  |  |

(Registrant's telephone number, including area code)

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Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No .

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes  No .

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No .

The number of shares of the Registrant's common stock outstanding as of August 27, 2010: 54,577,883

## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

## BJ S WHOLESALE CLUB, INC.

## CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

|   | Thirteen Weeks Ended                               |                   |
|---|--|-------------------|
|   | July 31,<br>2010                                   | August 1,<br>2009 |
|   | (Dollars in Thousands except<br>Per Share Amounts) |                   |
| Net sales   | \$ 2,722,079                                       | \$ 2,507,010      |
| Membership fees   | 48,106   | 45,255            |
| Other revenues  | 15,192   | 13,869            |
| Total revenues  | 2,785,377  | 2,566,134         |
| Cost of sales, including buying and occupancy costs   | 2,485,593  | 2,287,413         |
| Selling, general and administrative expenses  | 236,377  | 215,675           |
| Preopening expenses   | 2,970  | 3,793             |
| Operating income  | 60,437   | 59,253            |
| Interest expense, net   | (372)  | (116)             |
| Income from continuing operations before income taxes                                       | 60,065   | 59,137            |
| Provision for income taxes  | 24,188   | 23,981            |
| Income from continuing operations   | 35,877   | 35,156            |
| Loss from discontinued operations, net of income tax benefit of \$65 and \$72, respectively | (97)   | (106)             |
| Net income  | \$ 35,780  | \$ 35,050         |
| Basic earnings per share:   |  |                   |
| Income from continuing operations   | \$ 0.68  | \$ 0.66           |
| Loss from discontinued operations   |  | (0.01)            |
| Net income  | \$ 0.68  | \$ 0.65           |
| Diluted earnings per share:   |  |                   |
| Income from continuing operations   | \$ 0.67  | \$ 0.64           |
| Loss from discontinued operations   |  |                   |
| Net income  | \$ 0.67  | \$ 0.64           |
| Number of common shares for earnings per share computations:                                |  |                   |
| Basic   | 52,684,819   | 53,608,984        |
| Diluted   | 53,673,063   | 54,577,519        |

The accompanying notes are an integral part of the financial statements.



## BJS WHOLESALE CLUB, INC.

## CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

|   | Twenty-Six Weeks Ended                             |                   |
|---|--|-------------------|
|   | July 31,<br>2010                                   | August 1,<br>2009 |
|   | (Dollars in Thousands except<br>Per Share Amounts) |                   |
| Net sales   | \$ 5,271,040                                       | \$ 4,765,608      |
| Membership fees   | 95,088   | 89,642            |
| Other revenues  | 27,363   | 24,855            |
| Total revenues  | 5,393,491  | 4,880,105         |
| Cost of sales, including buying and occupancy costs                   | 4,817,499  | 4,353,455         |
| Selling, general and administrative expenses                          | 466,243  | 420,807           |
| Preopening expenses   | 4,924  | 5,362             |
| Operating income  | 104,825  | 100,481           |
| Interest expense, net   | (599)  | (251)             |
| Income from continuing operations before income taxes                 | 104,226  | 100,230           |
| Provision for income taxes  | 42,162   | 40,665            |
| Income from continuing operations                                     | 62,064   | 59,565            |
| Loss from discontinued operations, net of income tax benefit of \$133 | (195)  | (194)             |
| Net income  | \$ 61,869  | \$ 59,371         |
| Basic earnings per share:   |  |                   |
| Income from continuing operations                                     | \$ 1.19  | \$ 1.11           |
| Loss from discontinued operations                                     | (0.01)   |                   |
| Net income  | \$ 1.18  | \$ 1.11           |
| Diluted earnings per share:   |  |                   |
| Income from continuing operations                                     | \$ 1.16  | \$ 1.09           |
| Loss from discontinued operations                                     |  |                   |
| Net income  | \$ 1.16  | \$ 1.09           |
| Number of common shares for earnings per share computations:          |  |                   |
| Basic   | 52,334,684   | 53,590,792        |
| Diluted   | 53,519,954   | 54,551,503        |

The accompanying notes are an integral part of the financial statements.

## BJS WHOLESALE CLUB, INC.

## CONSOLIDATED BALANCE SHEETS

(Unaudited)

|   | July 31,<br>2010       | January 30,<br>2010 | August 1,<br>2009 |
|---|------------------------|---------------------|-------------------|
|   | (Dollars in Thousands) |                     |                   |
| <b>ASSETS</b>   |                        |                     |                   |
| Current assets:   |                        |                     |                   |
| Cash and cash equivalents   | \$ 85,065              | \$ 58,752           | \$ 37,006         |
| Accounts receivable, net  | 132,114                | 128,137             | 115,607           |
| Merchandise inventories   | 924,226                | 930,289             | 889,828           |
| Current deferred income taxes   | 16,902                 | 18,252              | 13,192            |
| Prepaid expenses  | 34,660                 | 37,197              | 28,018            |
| Total current assets  | 1,192,967              | 1,172,627           | 1,083,651         |
| Property at cost:   |                        |                     |                   |
| Land and buildings  | 715,698                | 694,136             | 689,750           |
| Leasehold costs and improvements  | 233,249                | 229,915             | 222,990           |
| Furniture, fixtures and equipment   | 649,473                | 599,949             | 555,308           |
|   | 1,598,420              | 1,524,000           | 1,468,048         |
| Less: accumulated depreciation and amortization   | 620,431                | 562,159             | 540,674           |
|   | 977,989                | 961,841             | 927,374           |
| Deferred income taxes   | 10,185                 | 10,762              | 11,057            |
| Other assets  | 25,363                 | 26,066              | 23,685            |
| Total assets  | \$ 2,206,504           | \$ 2,171,296        | \$ 2,045,767      |
| <b>LIABILITIES</b>  |                        |                     |                   |
| Current liabilities:  |                        |                     |                   |
| Current installments of long-term debt  | \$ 630                 | \$ 608              | \$ 587            |
| Accounts payable  | 660,281                | 665,907             | 626,865           |
| Accrued expenses and other current liabilities  | 293,207                | 318,897             | 278,239           |
| Accrued federal and state income taxes  | 53                     | 18,980              | 8,773             |
| Closed store lease obligations due within one year                                      | 1,664                  | 1,687               | 1,748             |
| Total current liabilities   | 955,835                | 1,006,079           | 916,212           |
| Long-term debt, less portion due within one year  | 220                    | 540                 | 849               |
| Noncurrent closed store lease obligations   | 7,620                  | 8,291               | 8,852             |
| Other noncurrent liabilities  | 140,393                | 130,833             | 119,968           |
| <b>STOCKHOLDERS EQUITY</b>  |                        |                     |                   |
| Preferred stock, par value \$0.01, authorized 20,000,000 shares, no shares issued       |                        |                     |                   |
| Common stock, par value \$0.01, authorized 180,000,000 shares, issued 74,410,190 shares | 744                    | 744                 | 744               |
| Additional paid-in capital  | 235,699                | 224,206             | 212,902           |
| Retained earnings   | 1,498,053              | 1,455,332           | 1,383,307         |
| Accumulated other comprehensive loss  | (773)                  | (773)               | (270)             |
| Treasury stock, at cost, 19,843,191, 20,616,431 and 18,901,348 shares, respectively     | (631,287)              | (653,956)           | (596,797)         |
| Total stockholders equity   | 1,102,436              | 1,025,553           | 999,886           |

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|  |              |              |              |
|--|--------------|--------------|--------------|
| Total liabilities and stockholders' equity | \$ 2,206,504 | \$ 2,171,296 | \$ 2,045,767 |
|--|--------------|--------------|--------------|

The accompanying notes are an integral part of the financial statements.

## BJS WHOLESALE CLUB, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

|   | Twenty-Six Weeks Ended |                   |
|---|------------------------|-------------------|
|   | July 31,<br>2010       | August 1,<br>2009 |
|   | (Dollars in Thousands) |                   |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>                                       |                        |                   |
| Net income  | \$ 61,869              | \$ 59,371         |
| Adjustments to reconcile net income to net cash provided by operating activities: |                        |                   |
| Provision for closing and impairment costs  | 2,324                  | 135               |
| Depreciation and amortization of property   | 61,298                 | 54,541            |
| Loss on property disposals  | 199                    | 78                |
| Other noncash items, net  | (5)                    | 693               |
| Share-based compensation expense  | 10,039                 | 10,583            |
| Deferred income taxes   | 1,927                  | 2,353             |
| Excess tax benefit from exercise of stock options                                 | (1,469)                | (988)             |
| Tax benefit from share-based compensation   | 1,454                  | 1,346             |
| Increase (decrease) in cash due to changes in:                                    |                        |                   |
| Accounts receivable   | (3,977)                | 8,891             |
| Merchandise inventories   | 6,063                  | (30,308)          |
| Prepaid expenses  | 2,537                  | (654)             |
| Other assets  | 703                    | (1,375)           |
| Accounts payable  | 311                    | 37,755            |
| Changes in book overdrafts  | (5,937)                | 5,743             |
| Accrued expenses  | (23,834)               | (3,187)           |
| Accrued income taxes  | (18,927)               | (4,715)           |
| Closed store lease obligations  | (956)                  | (815)             |
| Other noncurrent liabilities  | 9,157                  | (2,382)           |
| <b>Net cash provided by operating activities</b>                                  | <b>102,776</b>         | <b>137,065</b>    |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>                                       |                        |                   |
| Property additions  | (76,439)               | (87,486)          |
| Proceeds from property disposals  | 43                     |                   |
| Purchase of marketable securities   | (898)                  | (436)             |
| Sale of marketable securities   | 1,159                  | 31                |
| <b>Net cash used in investing activities</b>                                      | <b>(76,135)</b>        | <b>(87,891)</b>   |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>                                       |                        |                   |
| Excess tax benefit from exercise of stock options                                 | 1,469                  | 988               |
| Borrowing of short-term debt  |                        |                   |
| Repayment of long-term debt   | (298)                  | (279)             |
| Proceeds from issuance of common stock  | 17,358                 | 7,955             |
| Purchase of treasury stock  | (18,857)               | (71,989)          |
| <b>Net cash used in financing activities</b>                                      | <b>(328)</b>           | <b>(63,325)</b>   |
| <b>Net increase (decrease) in cash and cash equivalents</b>                       | <b>26,313</b>          | <b>(14,151)</b>   |
| Cash and cash equivalents at beginning of year                                    | 58,752                 | 51,157            |
| <b>Cash and cash equivalents at end of period</b>                                 | <b>\$ 85,065</b>       | <b>\$ 37,006</b>  |



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Supplemental cash flow information:

|  |           |           |
|--|-----------|-----------|
| Treasury stock issued for compensation plans                 | \$ 19,419 | \$ 18,173 |
| Treasury shares surrendered upon vesting of restricted stock | \$ 9,667  | \$ 1,598  |

The accompanying notes are an integral part of the financial statements.

## BJS WHOLESALE CLUB, INC.

## CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY

(Unaudited)

|                            | Common Stock |        | Additional<br>Paid-in<br>Capital | Retained<br>Earnings<br>(In Thousands) | Accumulated<br>Other<br>Comprehensive<br>Income<br>(Loss) | Treasury Stock |              | Total<br>Stockholders<br>Equity |
|----------------------------|--------------|--------|----------------------------------|--|---|----------------|--------------|---------------------------------|
|                            | Shares       | Amount |                                  |  |   | Shares         | Amount       |                                 |
| Balance, January 31, 2009  | 74,410       | \$ 744 | \$ 200,973                       | \$ 1,344,268                           | \$ (270)  | (17,872)       | \$ (567,860) | \$ 977,855                      |
| Net income                 |              |        |                                  | 59,371                                 |   |                |              | 59,371                          |
| Issuance of common stock   |              |        | 1,346                            | (20,332)                               |   | 896            | 28,287       | 9,301                           |
| Purchase of treasury stock |              |        |                                  |  |   | (1,925)        | (57,224)     | (57,224)                        |
| Stock compensation expense |              |        | 10,583                           |  |   |                |              | 10,583                          |
| Balance, August 1, 2009    | 74,410       | \$ 744 | \$ 212,902                       | \$ 1,383,307                           | \$ (270)  | (18,901)       | \$ (596,797) | \$ 999,886                      |
| Balance, January 30, 2010  | 74,410       | \$ 744 | \$ 224,206                       | \$ 1,455,332                           | \$ (773)  | (20,616)       | \$ (653,956) | \$ 1,025,553                    |
| Net income                 |              |        |                                  | 61,869                                 |   |                |              | 61,869                          |
| Issuance of common stock   |              |        | 1,454                            | (19,148)                               |   | 1,149          | 36,506       | 18,812                          |
| Purchase of treasury stock |              |        |                                  |  |   | (376)          | (13,837)     | (13,837)                        |
| Stock compensation expense |              |        | 10,039                           |  |   |                |              | 10,039                          |
| Balance, July 31, 2010     | 74,410       | \$ 744 | \$ 235,699                       | \$ 1,498,053                           | \$ (773)  | (19,843)       | \$ (631,287) | \$ 1,102,436                    |

The accompanying notes are an integral part of the financial statements.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 1. Basis of Presentation

The accompanying interim financial statements of BJ's Wholesale Club, Inc. are unaudited and, in the opinion of management, reflect all normal recurring adjustments considered necessary for a fair presentation of our financial statements in accordance with generally accepted accounting principles in the United States of America. References to we, our, us, BJ's or the Company refer to BJ's Wholesale Club, Inc. and its consolidated subsidiaries, unless the context indicates otherwise.

The interim financial statements should be read in conjunction with the consolidated financial statements and related notes in our Annual Report on Form 10-K for the fiscal year ended January 30, 2010.

During the second quarter of 2010, we identified errors in our accounting for ground leases. In accordance with accounting guidance found in ASC 250-10 (SEC Staff Accounting Bulletin No. 99, *Materiality*), we assessed the materiality of these errors on prior period reported results and concluded that the errors were not material to any of our prior period financial statements. We also concluded that had the errors been corrected in our financial statements for the period ended July 31, 2010, the impact of such an adjustment would have been material to our financial statements for that period. As such, in accordance with accounting guidance found in ASC 250-10 (SEC Staff Accounting Bulletin No. 108, *Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements*), the financial statements for the prior periods presented have been revised as follows. This non-cash revision does not impact our revenues or cash flows for any prior period.

|  | January 30, 2010 |            |              | August 1, 2009 |            |              |
|--|------------------|------------|--------------|----------------|------------|--------------|
|  | As Reported      | Adjustment | As Revised   | As Reported    | Adjustment | As Revised   |
| Deferred income taxes                      | \$ 5,553         | \$ 5,209   | \$ 10,762    | \$ 6,404       | \$ 4,653   | \$ 11,057    |
| Total assets                               | 2,166,087        | 5,209      | 2,171,296    | 2,041,114      | 4,653      | 2,045,767    |
| Other noncurrent liabilities               | 117,810          | 13,023     | 130,833      | 108,336        | 11,632     | 119,968      |
| Retained earnings                          | 1,463,146        | (7,814)    | 1,455,332    | 1,390,286      | (6,979)    | 1,383,307    |
| Total stockholders' equity                 | 1,033,367        | (7,814)    | 1,025,553    | 1,006,865      | (6,979)    | 999,886      |
| Total liabilities and stockholders' equity | \$ 2,166,087     | \$ 5,209   | \$ 2,171,296 | \$ 2,041,114   | \$ 4,653   | \$ 2,045,767 |

|   | Thirteen Weeks Ended August 1, 2009 |            |              | Twenty-Six Weeks Ended August 1, 2009 |            |              |
|---|-------------------------------------|------------|--------------|---------------------------------------|------------|--------------|
|   | As Reported                         | Adjustment | As Revised   | As Reported                           | Adjustment | As Revised   |
| Cost of sales, including buying and occupancy costs | \$ 2,287,388                        | \$ 25      | \$ 2,287,413 | \$ 4,353,405                          | \$ 50      | \$ 4,353,455 |
| Operating income                                    | 59,278                              | (25)       | 59,253       | 100,531                               | (50)       | 100,481      |
| Provision for income taxes                          | 23,991                              | (10)       | 23,981       | 40,685                                | (20)       | 40,665       |
| Income from continuing operations                   | 35,171                              | (15)       | 35,156       | 59,595                                | (30)       | 59,565       |
| Net income  | \$ 35,065                           | \$ (15)    | \$ 35,050    | \$ 59,401                             | \$ (30)    | \$ 59,371    |
| Basic earnings per share                            |                                     |            |              |                                       |            |              |
| Net Income  | \$ 0.65                             | \$ (0.00)  | \$ 0.65      | \$ 1.11                               | \$ (0.00)  | \$ 1.11      |
| Diluted earnings per share                          |                                     |            |              |                                       |            |              |
| Net Income  | \$ 0.64                             | \$ (0.00)  | \$ 0.64      | \$ 1.09                               | \$ (0.00)  | \$ 1.09      |

Our results for the quarter and six months ended July 31, 2010 are not necessarily indicative of the results for the full fiscal year or any future period because, among other things, our business, in common with the business of retailers generally, is subject to seasonal influences. Our sales and operating income have typically been highest in the fourth quarter holiday season and lowest in the first quarter of each fiscal year.

**2. Stock Incentive Plans**

We granted 601,909 restricted shares in this year's second quarter and 611,909 restricted shares in this year's first six months. Last year, we granted 528,635 restricted shares in the second quarter and 575,447 restricted shares in the first six months. No stock options were granted in any of these periods.

Presented below is information regarding pretax share-based compensation for this year's and last year's second quarters and for this year's and last year's first six months:

|                          | Thirteen Weeks Ended   |                 | Twenty-Six Weeks Ended |                  |
|--------------------------|------------------------|-----------------|------------------------|------------------|
|                          | July 31, 2010          | Aug. 1, 2009    | July 31, 2010          | Aug. 1, 2009     |
|                          | (Dollars in Thousands) |                 | (Dollars in Thousands) |                  |
| Stock option expense     | \$ 215                 | \$ 496          | \$ 498                 | \$ 1,387         |
| Restricted stock expense | 4,479                  | 5,237           | 9,541                  | 9,196            |
| <b>Total</b>             | <b>\$ 4,694</b>        | <b>\$ 5,733</b> | <b>\$ 10,039</b>       | <b>\$ 10,583</b> |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

**3. Interest**

The components of interest expense, net were as follows:

|                          | Thirteen Weeks Ended   |              | Twenty-Six Weeks Ended |              |
|--------------------------|------------------------|--------------|------------------------|--------------|
|                          | July 31, 2010          | Aug. 1, 2009 | July 31, 2010          | Aug. 1, 2009 |
|                          | (Dollars in Thousands) |              | (Dollars in Thousands) |              |
| Interest income          | \$                     | \$           | \$ 83                  | \$           |
| Capitalized interest     | 30                     | 40           | 126                    | 117          |
| Interest expense on debt | (402)                  | (156)        | (808)                  | (368)        |
| Interest expense, net    | \$ (372)               | \$ (116)     | \$ (599)               | \$ (251)     |

Interest expense on debt includes an annual commitment fee on our unsecured credit agreement. Refer to Note 8 for further information.

**4. Earnings Per Share**

The following details the calculation of earnings per share from continuing operations for the periods presented below (amounts in thousands, except per share amounts):

|  | Thirteen Weeks Ended |              | Twenty-Six Weeks Ended |              |
|--|----------------------|--------------|------------------------|--------------|
|  | July 31, 2010        | Aug. 1, 2009 | July 31, 2010          | Aug. 1, 2009 |
| Income from continuing operations  | \$ 35,877            | \$ 35,156    | \$ 62,064              | \$ 59,565    |
| Weighted-average number of common shares outstanding, used for basic computation       | 52,685               | 53,609       | 52,335                 | 53,591       |
| Plus: Incremental shares from assumed conversion of stock options and restricted stock | 988                  | 969          | 1,185                  | 961          |
| Weighted-average number of common and dilutive potential shares outstanding            | 53,673               | 54,578       | 53,520                 | 54,552       |
| Basic earnings per share   | \$ 0.68              | \$ 0.66      | \$ 1.19                | \$ 1.11      |
| Diluted earnings per share   | \$ 0.67              | \$ 0.64      | \$ 1.16                | \$ 1.09      |

The following stock options and restricted share amounts were not included in the computation of diluted earnings per share for the periods presented because their effect would have been antidilutive:

|                  | Thirteen Weeks Ended |              | Twenty-Six Weeks Ended |              |
|------------------|----------------------|--------------|------------------------|--------------|
|                  | July 31, 2010        | Aug. 1, 2009 | July 31, 2010          | Aug. 1, 2009 |
| Stock options    | 69,000               | 523,000      | 113,000                | 527,000      |
| Restricted stock |                      | 360,000      | 5,000                  | 197,000      |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

**5. Discontinued Operations**

The following tables summarize the activity for the six months ended July 31, 2010 and August 1, 2009 associated with our discontinued operations, which consist of our closing of both ProFoods clubs in January 2007, three BJ's clubs in 2002 and one BJ's club in 2008 (dollars in thousands):

|                   | Discontinued Operations            |               |                 | Liabilities<br>July 31,<br>2010 | Cumulative<br>Charges<br>To Date |
|-------------------|------------------------------------|---------------|-----------------|---------------------------------|----------------------------------|
|                   | Liabilities<br>January 30,<br>2010 | Increases     | Reductions      |                                 |                                  |
| ProFoods clubs    | \$ 2,952                           | \$ 79         | \$ (316)        | \$ 2,715                        | \$ 22,448                        |
| BJ's clubs - 2002 | 7,026                              | 183           | (640)           | 6,569                           | 27,081                           |
| <b>Total</b>      | <b>\$ 9,978</b>                    | <b>\$ 262</b> | <b>\$ (956)</b> | <b>\$ 9,284</b>                 | <b>\$ 49,529</b>                 |
| Current portion   | \$ 1,687                           |               |                 | \$ 1,664                        |                                  |
| Long-term portion | 8,291                              |               |                 | 7,620                           |                                  |
| <b>Total</b>      | <b>\$ 9,978</b>                    |               |                 | <b>\$ 9,284</b>                 |                                  |

|                   | Discontinued Operations            |               |                 | Liabilities<br>August 1,<br>2009 |
|-------------------|------------------------------------|---------------|-----------------|----------------------------------|
|                   | Liabilities<br>January 31,<br>2009 | Increases     | Reductions      |                                  |
| ProFoods clubs    | \$ 3,153                           | \$ 87         | \$ (229)        | \$ 3,011                         |
| BJ's clubs - 2002 | 7,825                              | 210           | (541)           | 7,494                            |
| BJ's club - 2008  | 50                                 |               | (50)            |                                  |
| <b>Total</b>      | <b>\$ 11,028</b>                   | <b>\$ 297</b> | <b>\$ (820)</b> | <b>\$ 10,505</b>                 |
| Current portion   | \$ 1,692                           |               |                 | \$ 1,653                         |
| Long-term portion | 9,336                              |               |                 | 8,852                            |
| <b>Total</b>      | <b>\$ 11,028</b>                   |               |                 | <b>\$ 10,505</b>                 |

**Closure of ProFoods**

Both ProFoods clubs were closed in the fourth quarter ended February 3, 2007. We recorded a charge of \$25.7 million to close these clubs, which included lease obligation costs of \$8.8 million. We have since settled one of the leases and subleased the other for a portion of its remaining lease term. The reserve at July 31, 2010 was related to the lease obligations for the remaining club. Increases to the reserve in this year's and last year's first six months consisted of interest accretion charges and reductions consisted of lease obligation payments.

**2002 Closure of Three BJ's Locations**

On November 9, 2002, we closed both of our clubs in the Columbus, Ohio, market and a club in North Dade, Florida. We have since settled two of the three leases. The reserve at July 31, 2010 was related to the lease obligations for the remaining closed club. Increases to the reserve in this year's and last year's first six months consisted of interest accretion charges and reductions to the reserve consisted of lease obligation payments.



**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The charges for both ProFoods and BJ's lease obligations were based on the present value of rent liabilities under the relevant leases, including estimated real estate taxes and common area maintenance charges, reduced by estimated income from the potential subleasing of these properties. An annual discount rate of 6% was used to calculate the present value of the obligations. The liabilities for the closed club leases are included in current and noncurrent closed store lease obligations on our balance sheet.

**6. 2009 Wage and Hour Settlement**

In November 2008, BJ's was sued in the United States District Court for the District of Massachusetts (the court) in a purported class action brought on behalf of current and former department and other assistant managers, in which plaintiffs principally alleged that they had not been compensated for overtime work as required under federal and Massachusetts law (Caissie v. BJ's Wholesale Club., Case No. 3:08cv30220).

In the third quarter of 2009, we recorded a pretax charge in selling, general and administrative expenses of \$11.7 million in connection with a proposed settlement of this claim and related payments. Under the settlement, approved by the court on June 24, 2010, certain current and former mid-level managers will be eligible to receive payments to compensate them for particular hours worked in prior years. The settlement of the lawsuit is not an admission by us of any wrongdoing. In this year's first six months, we paid \$9.2 million into a settlement fund and approximately \$0.1 million in related legal fees. As of July 31, 2010, the remaining reserve for related payments in this matter was \$2.4 million. We expect a final resolution of this matter by the end of the fiscal year. While the ultimate outcome of the claims paid could differ from what we have recorded, the difference is not expected to have a material impact on our consolidated financial position or liquidity.

**7. Postretirement Medical Benefits**

Net periodic benefit cost recognized for our unfunded defined benefit postretirement medical plan was as follows:

|                           | Thirteen Weeks Ended   |              | Twenty-Six Weeks Ended |              |
|---------------------------|------------------------|--------------|------------------------|--------------|
|                           | July 31, 2010          | Aug. 1, 2009 | July 31, 2010          | Aug. 1, 2009 |
|                           | (Dollars in Thousands) |              | (Dollars in Thousands) |              |
| Service cost              | \$ 207                 | \$ 172       | \$ 414                 | \$ 344       |
| Interest cost             | 120                    | 121          | 241                    | 242          |
| Amortization of net loss  | 10                     |              | 20                     |              |
| Net periodic benefit cost | \$ 337                 | \$ 293       | \$ 675                 | \$ 586       |

**8. Credit Facilities**

We have a \$200.0 million unsecured credit agreement with a group of banks which expires October 30, 2012. The agreement includes a \$50.0 million sub-facility for letters of credit. We are required to pay an annual commitment fee which is currently 0.375% of the amount by which the total commitment exceeds the total outstanding balance. Interest on borrowings is payable at BJ's option either at (a) the LIBOR rate plus a margin which is currently 2.75% or (b) a floating



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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

rate equal to a margin which is currently 1.75%, plus the highest of (i) the sum of the Federal Funds Effective Rate plus 0.50%, (ii) the agent bank's prime rate or (iii) the one-month LIBOR rate plus 1.0%. The commitment fee, the LIBOR margin and the floating rate margin are subject to change based upon our adjusted leverage ratio as defined in the agreement.

The agreement contains financial covenants which require a minimum fixed charge coverage ratio and a maximum adjusted leverage ratio. We are required to comply with these covenants on a quarterly basis. Under the credit agreement, we may pay dividends or repurchase our own stock in any amount so long as we remain in compliance with all requirements under the agreement. We have no credit rating triggers that would accelerate the maturity date if borrowings were outstanding under our credit agreement. We were in compliance with the covenants and other requirements set forth in our credit agreement at July 31, 2010.

In addition to the credit agreement, we maintain a \$25.0 million uncommitted credit line for short-term borrowings. We also maintain two separate facilities totaling \$72.0 million for letters of credit, primarily to support the purchase of inventories, of which \$39.6 million was outstanding at July 31, 2010.

There were no borrowings outstanding under our bank credit agreement or our uncommitted credit line at July 31, 2010, January 30, 2010 or August 1, 2009.

## **9. Capital Stock**

### *Treasury Stock Repurchases*

During this year's first six months, we repurchased 122,800 shares of our common stock for \$4.2 million, all of which was purchased in the first quarter. In last year's first six months, we repurchased 1,880,600 shares of our common stock for \$55.6 million. As of July 31, 2010, our remaining repurchase authorization from the Board of Directors was \$272.0 million.

### *Treasury Shares Acquired on Restricted Stock Awards*

In addition to the above repurchases, upon the vesting of certain restricted stock awards, 253,088 shares in this year's first six months and 44,038 shares in last year's first six months were reacquired to satisfy employees' tax withholding obligations. In 2010, these reacquired shares were recorded as an additional \$9.7 million of treasury stock and accordingly, reduced the number of common shares outstanding by 253,088 shares. In last year's first six months, the reacquired shares were recorded as an additional \$1.6 million of treasury stock and accordingly, reduced the number of common shares outstanding by 44,038 shares.

Total treasury stock purchases were lower than the amounts reported in the statement of cash flows by \$5.0 million and \$14.8 million in 2010 and 2009, respectively, due to stock repurchases that had not settled at the beginning of each year.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**10. Reclassification**

Certain amounts in the prior year's financial statements have been reclassified to conform to the current year presentation. Cash remitted to taxing authorities on behalf of employees who vested in restricted stock awards and who used shares to satisfy their tax obligations has been reclassified from an operating activity to a financing activity on the Consolidated Statements of Cash Flows.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**  
*Thirteen Weeks (Second Quarter) and Twenty-Six Weeks (Six Months) Ended July 31, 2010 versus Thirteen and Twenty-Six Weeks Ended August 1, 2009*

During the second quarter of 2010, we identified errors in our accounting for ground leases. These misstatements impact the rent expense we have reported in periods prior to the current fiscal year, but have no cash flow impact. Accordingly, we have revised our prior period financial statements to correct these errors. See our discussion below under *Lease Obligations* for further details.

*Critical Accounting Policies and Estimates*

The preparation of our unaudited quarterly financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Some accounting policies have a significant impact on amounts reported in these financial statements. A description of our critical accounting policies is contained in our Annual Report on Form 10-K for the fiscal year ended January 30, 2010 in the *Critical Accounting Policies and Estimates* section of Management's Discussion and Analysis of Financial Condition and Results of Operations.

*Overview*

Key items for the second quarter of 2010 as compared to the second quarter of 2009 include the following:

Net sales increased 8.6% to \$2.72 billion, driven by a 4.4% increase in comparable club sales.

Merchandise comparable club sales increased 2.9%, driven by strong sales of perishables and strong customer count.

Sales and margin results faced pressure from a very challenging economic and competitive environment. Large format retailers and supermarkets lowered prices on certain non-edible consumables and perishables to protect their market share. In response, we made a strategic decision to lower our prices on many of those items in order to drive customer count and continue to grow our market share.

Membership fee income increased 6.3%, driven by new membership sign-ups, strong renewals and increased penetration of BJ's Rewards Membership program.

Merchandise margins, excluding gasoline, increased 12 basis points despite the pricing adjustments made in response to competitive pressures.

Selling, general and administrative (SG&A) expenses increased 9.6% due mainly to investments in club payroll, club remodels and technology.

Technology costs increased by approximately \$4.1 million.

Net income in 2010 increased to \$35.8 million, or \$0.67 per diluted share, compared to \$35.1 million, or \$0.64 per diluted share, in 2009.

Cash and cash equivalents totaled \$85.1 million at the end of the quarter compared to \$37.0 million at the end of last year's second quarter.

Cash provided by operating activities was \$102.8 million in this year's first six months versus \$137.1 million in last year's first six months.

The ratio of accounts payable to merchandise inventories increased to 71.4% at the end of the quarter versus 70.4% at the end of last year's second quarter.

*Results of Operations*

Net sales for the quarter ended July 31, 2010 increased 8.6% to \$2.72 billion from \$2.51 billion reported in last year's second quarter. The increase was driven in equal measure by a 4.4% increase in comparable club sales and sales from nine new clubs opened since the beginning of last year's second quarter. The increase in comparable club sales includes a favorable impact from gasoline sales of 1.5%. Gasoline sales were approximately 20% higher than last year's second quarter, driven by an approximate 10% increase in the average retail price of gasoline and an approximate 9% increase in gallons sold.

Net sales for the six months ended July 31, 2010 totaled \$5.27 billion, an increase of 10.6% compared to last year's first six months. The increase was driven primarily by a 6.0% increase in comparable club sales, which represented approximately 56% of the increase, and the remainder from new clubs' sales. The increase in comparable club sales included a favorable impact from gasoline sales of 2.5%. Gasoline sales were approximately 34% higher than last year's first six months due to an approximate 23% increase in the average retail price of gasoline and an approximate 9% increase in gallons sold.

|  | <b>Thirteen<br/>Weeks Ended<br/>July 31, 2010</b> | <b>Twenty-Six<br/>Weeks Ended<br/>July 31, 2010</b> |
|--|---|---|
| Comparable club sales increase           | 4.4%  | 6.0%  |
| Impact of gasoline sales                 | (1.5%)  | (2.5%)  |
| <b>Merchandise comparable club sales</b> | <b>2.9%</b>                                       | <b>3.5%</b>   |

Merchandise comparable club sales increased 2.9% and 3.5% in this year's second quarter and first six months, respectively. We estimate that new competition and cannibalization negatively impacted our merchandise comparable club sales by approximately 1.8% in the second quarter, which was slightly higher than the first quarter's estimated impact of 1.6%. We estimate that the impact of inflation and deflation had no significant effect on our second quarter merchandise sales as compared to an estimated unfavorable impact of 0.5% to 1.0% in the first quarter.

On a comparable club basis, food sales increased by approximately 5% in this year's second quarter and first six months, while general merchandise sales were essentially flat in both periods. Food accounted for approximately 67% of comparable merchandise sales in this year's second quarter versus 65% in last year's second quarter. For the six month period, food accounted for approximately 66% of comparable merchandise sales this year versus 65% last year. Strong comparable sales in perishables of 8% in this year's second quarter and first six months drove the increases in food sales. We expect this trend of strong perishable sales to continue for the foreseeable future.

Stronger performing departments compared to last year's second quarter included produce, juices, dairy, meat, frozen foods, major appliances, milk, water, cigarettes, prepared foods, small appliances and seasonal. Weaker performing departments compared to last year's second quarter included televisions, paper products, health and beauty aids, household chemicals, computer equipment, coffee and pre-recorded video. Comparable sales of televisions were approximately 25% below last year's second quarter which unfavorably affected merchandise comparable sales by approximately 0.7%.

Excluding sales of gasoline, customer count on a comparable club basis increased by approximately 4% in this year's second quarter and first six months, in part, due to our continued focus on our perishable food business, which drives more frequent trips by our members. The average transaction amount by the same measure decreased by approximately 1% in this year's second quarter and six months. Lower television sales had an unfavorable impact of approximately 0.7% on the average transaction amount in the second quarter.

Membership fee income was \$48.1 million in this year's second quarter versus \$45.3 million in last year's comparable period, a 6.3% increase. For the year-to-date period, membership fee income was \$95.1 million this year compared to \$89.6 million last year, a 6.1% increase. The increases for both periods reflect the benefit from membership sign-ups at new clubs, strong renewal rates in comparable clubs and an increase in Rewards memberships. As a result of our increased focus in this area, Rewards memberships at the end of this year's second quarter increased by approximately 49% versus last year. They also accounted for 7% of our primary members versus 5% last year and approximately 16% of our merchandise sales versus approximately 12% last year.

Other revenues were \$15.2 million in this year's second quarter versus \$13.9 million in last year's second quarter, a 9.5% increase. This increase was driven by tire installation revenue, commissions from our third-party optical services provider and propane sales. For the year-to-date period, other revenues were \$27.4 million this year compared to \$24.9 million last year, a 10.1% increase, due mainly to growth in food court revenue, tire installation revenue and commissions from our third-party optical services provider.

Cost of sales, including buying and occupancy costs was 91.31% of net sales in this year's second quarter versus 91.24% in last year's second quarter. The increase of seven basis points reflects the unfavorable mix impact of strong sales of low margin gasoline, worth approximately 13 basis points, and de-leveraging of buying and occupancy costs of approximately seven basis points, partially offset by improved merchandise margins of approximately 12 basis points.

Merchandise margins increased principally due to a favorable sales mix of high margin seasonal merchandise. In last year's second quarter, sales of seasonal merchandise were hurt by cold and rainy weather. The margin increase was partially offset by the impact of lowering prices on certain perishable and non-edible consumable items to remain competitive with large format retailers and supermarket chains. As our competitors lowered prices on these items to maintain market share, we responded with similar price reductions. Due to the challenging economy and weak consumer spending, we expect our competitors will continue to be aggressive on their pricing in the second half of the year.

Year-to-date cost of sales, including buying and occupancy costs was 91.40% of net sales this year versus 91.35% last year. The increase of five basis points was driven by favorable merchandise margins of approximately eight basis points and leveraging of buying and occupancy costs of approximately four basis points, offset by strong sales of low margin gasoline of approximately 16 basis points. For the year-to-date period, buying and occupancy costs benefitted from lower utilities costs, due to favorable energy rates, which partially offset increased occupancy expense from new club openings, higher depreciation costs and higher repairs and maintenance costs. Merchandise margins were favorable due to strong sales of high margin merchandise, including seasonal items, partially offset by the pricing adjustments mentioned above and the cycling of unusually high perishable margins in last year's first quarter.

SG&A expenses were 8.68% of net sales in this year's second quarter versus 8.60% in last year's comparable period. Year-to-date, SG&A expenses were 8.85% of net sales this year versus 8.83% last year. The increases for both periods were driven largely by increases in payroll and professional services, including club remodels and, partially offset by decreases in bonus expense. The increase in the second quarter was higher than the year-to-date period due to less sales leveraging as our net sales increase moderated from the first quarter increase.

Total SG&A expenses for the second quarter increased by \$20.7 million, or 9.6%, from last year's second quarter. Payroll and payroll benefits (including stock compensation) increased \$14.0 million over last year's second quarter, driven by increases in both club and home office payroll. The increase in club payroll was due to a combination of new club openings and strategic investments in existing clubs to drive perishable sales. The increase in home office payroll was primarily due to increased spending on our technology initiatives. Payroll and payroll benefits (including stock compensation) accounted for 76% of all SG&A expenses in this year's second quarter compared to 77% in last year's second quarter. The remaining increase in SG&A expenses was due largely to increased spending on professional services and increased credit card transaction fees, partially offset by a decrease in bonus expense.

For the year-to-date period, total SG&A expenses rose by \$45.4 million, or 10.8%, driven largely by the same factors as mentioned above. Payroll and payroll benefits (including stock compensation) accounted for 76% of SG&A expenses in this year's first six months compared to 77% in last year's first six months.

Preopening expenses were \$3.0 million in this year's second quarter versus \$3.8 million in last year's second quarter. Year-to-date, preopening expenses totaled \$4.9 million this year versus \$5.4 million last year. We opened two new clubs, including one relocation, in this year's second quarter and one new club in this year's first quarter. In last year's first six months, we opened

three new clubs, all in the second quarter, and recorded pre-opening expense on one club that opened in the beginning of the third quarter. One of the new club openings in this year's second quarter and two of our expected second half club openings are subject to ground leases versus none in the prior year. On clubs subject to ground leases, we recognize preopening rent when we take possession of the property, which is several months before the actual club opening.

Our income tax provision was 40.3% and 40.5% of pretax income from continuing operations in this year's second quarter and first six months, respectively. Our income tax provision was 40.6% of pretax income from continuing operations in both periods last year. We expect our income tax rate to be approximately 40.6% for the year.

Income from continuing operations was \$35.9 million, or \$0.67 per diluted share, in this year's second quarter versus \$35.2 million, or \$0.64 per diluted share, in last year's comparable period. For the first six months, income from continuing operations was \$62.1 million, or \$1.16 per diluted share this year versus \$59.6 million, or \$1.09 per diluted share last year.

Loss from discontinued operations (net of income tax benefit) was \$0.1 million in this year's and last year's second quarter and \$0.2 million in this year's and last year's first six months. These amounts consist primarily of accretion charges on closed store lease obligations for all periods.

Net income for the second quarter was \$35.8 million, or \$0.67 per diluted share this year versus \$35.1 million, or \$0.64 per diluted share last year. Year-to-date net income was \$61.9 million, or \$1.16 per diluted share, versus \$59.4 million, or \$1.09 per diluted share last year.

The Company operated 189 clubs on July 31, 2010 versus 183 clubs on August 1, 2009.

In January 2010, we opened a new club in Flushing, New York. Due to significant delays in the construction of the surrounding shopping and residential center, this club's performance to date has been very disappointing. We expect that this club's results will improve when construction of the center is complete.

#### *Seasonality*

Our business, in common with the business of retailers generally, is subject to seasonal influences. Our sales and operating income have typically been highest in the fourth quarter holiday season and lowest in the first quarter of each fiscal year.

#### *Liquidity and Capital Resources*

Net cash provided by operating activities was \$102.8 million in the first six months of 2010 versus \$137.1 million in last year's comparable period. The decrease was mainly driven by higher bonus payments, increased payments for income taxes, growth in accounts receivable principally due to credit card transactions, and a partial payment related to the settlement of our wage and hour litigation.

Cash provided by changes in merchandise inventories, net of accounts payable, increased by \$6.4 million in the first six months of this year versus an increase of \$7.5 million in last year's comparable period. Due in part to strong sales of seasonal items, our inventory levels were well controlled at the end of this year's second quarter, with average inventory per club increasing only 0.6% over last year. This was well below our merchandise comparable club sales increase of 2.9%. The ratio of accounts payable to merchandise inventories was 71.4% at the end of this year's second quarter versus 70.4% last year. This improvement reflects our strong inventory management and faster inventory turns due, in part, to strong gasoline sales.

Cash expended for property additions was \$76.4 million in this year's first six months versus \$87.5 million in last year's comparable period. The decrease was due to the timing of new club openings. We opened two new clubs and relocated one club in this year's first six months and expect to open two new clubs in the third quarter. In last year's first six months, we opened three new clubs and opened a fourth club at the beginning of the third quarter. Our full-year capital expenditures are expected to total approximately \$205 million to \$225 million in 2010, based on plans to open six more clubs, spend approximately \$50 million on IT projects and spend approximately \$35 million to complete renovations on over 10% of our club chain. The timing of actual openings and the amount of related expenditures could vary from these estimates due, among other things, to the complexity of the real estate development process. Spending on IT projects could vary due to the complexity of the projects and the availability of resources needed to complete the projects.

During this year's first six months, we repurchased 122,800 shares of our common stock for \$4.2 million, all of which was purchased in the first quarter. In last year's first six months, we repurchased 1,880,600 shares of our common stock for \$55.6 million. In addition, we acquired 253,088 shares valued at \$9.7 million and 44,038 shares valued at \$1.6 million in this year's first six months and last year's first six months, respectively, to satisfy employee's tax withholding obligations upon the vesting of restricted stock awards. Treasury stock purchases were lower than the amounts reported in the statement of cash flows by \$5.0 million and \$14.8 million in 2010 and 2009, respectively, due to stock repurchases that had not settled at the beginning of each year. As of July 31, 2010, our remaining repurchase authorization from the Board of Directors was \$272.0 million.

We have a \$200.0 million unsecured credit agreement with a group of banks which expires October 30, 2012. The agreement includes a \$50.0 million sub-facility for letters of credit, of which no amount was outstanding at July 31, 2010. See Note 8 in Notes to Consolidated Financial Statements for further details on the credit agreement.

In addition to the credit agreement, we maintain a \$25.0 million uncommitted credit line for short-term borrowings. We also maintain two separate facilities totaling \$72.0 million for letters of credit, primarily to support the purchase of inventories, of which \$39.6 million was outstanding at July 31, 2010.

There were no borrowings outstanding under our bank credit agreement or our uncommitted credit line at July 31, 2010, January 30, 2010 or August 1, 2009.

Cash and cash equivalents totaled \$85.1 million as of July 31, 2010. We believe that our current resources, together with anticipated cash flows from operations, will be sufficient to finance our operations and anticipated capital expenditures through the term of our credit agreement. However, we may from time to time seek to obtain additional financing.



**Lease Obligations**

In 2002, we established reserves for our liabilities related to leases for three closed BJs clubs. Since the closings, we have settled two of the three leases. Our reserve of \$6.6 million as of July 31, 2010 is based on the present value of our rent liability under the lease for the remaining club, including real estate taxes and common area maintenance charges, reduced by estimated future income from subleasing the property. An annual discount rate of 6% was used to calculate the present value of the obligation.

In 2006, we established reserves for our liabilities related to leases for two ProFoods clubs that closed during the year. Our reserve of \$2.7 million as of July 31, 2010 is based on the present value of rent liabilities under the remaining lease, including estimated real estate taxes and common area maintenance charges, reduced by estimated future income from subleasing the property. An annual discount rate of 6% was used to calculate the present value of the obligation.

We believe that the liabilities recorded in the financial statements adequately provide for these lease obligations. However, there can be no assurance that our actual liability for closed store obligations will not differ materially from amounts recorded in the financial statements due to a number of factors, including future economic factors which may affect the ability to successfully sublease, assign or otherwise settle liabilities related to these properties. We consider our maximum reasonably possible undiscounted pretax exposure for our closed store lease obligations to be approximately \$14.9 million at July 31, 2010.

In this year's first quarter, we established a reserve for our current home office lease obligations related to the relocation of our home office. Our reserve of \$3.3 million as of July 31, 2010 is based on the present value of rent liabilities under the remaining leases, including estimated real estate taxes and common area maintenance charges. An annual discount rate of 6% was used to calculate the present value of the obligation.

During the second quarter of 2010, we identified errors in our accounting for ground leases. In accordance with accounting guidance found in ASC 250-10 (SEC Staff Accounting Bulletin No. 99, *Materiality*), we assessed the materiality of these errors on prior period reported results and concluded that the errors were not material to any of our prior period financial statements. We also concluded that had the errors been corrected in our financial statements for the period ended July 31, 2010, the impact of such an adjustment would have been material to our financial statements for that period. As such, in accordance with accounting guidance found in ASC 250-10 (SEC Staff Accounting Bulletin No. 108, *Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements*), the financial statements for the prior periods presented have been revised as follows. This non-cash revision does not impact our revenues or cash flows for any prior period.

|  | January 30, 2010 |            |              | August 1, 2009 |            |              |
|--|------------------|------------|--------------|----------------|------------|--------------|
|  | As Reported      | Adjustment | As Revised   | As Reported    | Adjustment | As Revised   |
| Deferred income taxes                      | \$ 5,553         | \$ 5,209   | \$ 10,762    | \$ 6,404       | \$ 4,653   | \$ 11,057    |
| Total assets                               | 2,166,087        | 5,209      | 2,171,296    | 2,041,114      | 4,653      | 2,045,767    |
| Other noncurrent liabilities               | 117,810          | 13,023     | 130,833      | 108,336        | 11,632     | 119,968      |
| Retained earnings                          | 1,463,146        | (7,814)    | 1,455,332    | 1,390,286      | (6,979)    | 1,383,307    |
| Total stockholders' equity                 | 1,033,367        | (7,814)    | 1,025,553    | 1,006,865      | (6,979)    | 999,886      |
| Total liabilities and stockholders' equity | \$ 2,166,087     | \$ 5,209   | \$ 2,171,296 | \$ 2,041,114   | \$ 4,653   | \$ 2,045,767 |

|   | Thirteen Weeks Ended August 1, 2009 |            |              | Twenty-Six Weeks Ended August 1, 2009 |            |              |
|---|-------------------------------------|------------|--------------|---------------------------------------|------------|--------------|
|   | As Reported                         | Adjustment | As Revised   | As Reported                           | Adjustment | As Revised   |
| Cost of sales, including buying and occupancy costs | \$ 2,287,388                        | \$ 25      | \$ 2,287,413 | \$ 4,353,405                          | \$ 50      | \$ 4,353,455 |
| Operating income                                    | 59,278                              | (25)       | 59,253       | 100,531                               | (50)       | 100,481      |
| Provision for income taxes                          | 23,991                              | (10)       | 23,981       | 40,685                                | (20)       | 40,665       |
| Income from continuing operations                   | 35,171                              | (15)       | 35,156       | 59,595                                | (30)       | 59,565       |
| Net income  | \$ 35,065                           | \$ (15)    | \$ 35,050    | \$ 59,401                             | \$ (30)    | \$ 59,371    |
| Basic earnings per share                            |                                     |            |              |                                       |            |              |
| Net Income  | \$ 0.65                             | \$ (0.00)  | \$ 0.65      | \$ 1.11                               | \$ (0.00)  | \$ 1.11      |
| Diluted earnings per share                          |                                     |            |              |                                       |            |              |
| Net Income  | \$ 0.64                             | \$ (0.00)  | \$ 0.64      | \$ 1.09                               | \$ (0.00)  | \$ 1.09      |

*Legal Matters*

In November 2008, BJS was sued in the United States District Court for the District of Massachusetts (the court) in a purported class action brought on behalf of current and former department and other assistant managers, in which plaintiffs principally alleged that they had not been compensated for overtime work as required under federal and Massachusetts law (See Note 6 in Notes to Consolidated Financial Statements for additional information.) In last year's third quarter, we recorded a pretax charge of \$11.7 million in connection with a proposal to settle this claim and related payments. In this year's first six months, we paid \$9.2 million into a settlement fund and \$0.1 million in related legal fees. As of July 31, 2010, the remaining reserve for related payments in this matter was \$2.4 million. We expect a final resolution of this matter by the end of the fiscal year. While the ultimate outcome of the claims paid could differ from what we have recorded, the difference is not expected to have a material impact on our consolidated financial position or liquidity.

*Cautionary Note Regarding Forward-Looking Statements*

This report contains a number of forward-looking statements, including statements regarding planned capital expenditures, planned club openings, expected provision for income taxes, BJ's reserve for the wage and hour settlement, lease obligations in connection with closed BJ's and ProFoods clubs, and other information with respect to our plans and strategies, including those disclosed in Management's Discussion and Analysis of Financial Condition and Results of Operations. Any statements contained herein that are not statements of historical fact may be deemed to be forward-looking statements. Without limiting the foregoing, the words believes, anticipates, plans, estimates, expects and similar expressions are intended to identify forward-looking statements. There are a number of important factors that could cause actual events or our actual results to differ materially from those indicated by such forward-looking statements, including, without limitation, levels of gasoline profitability; levels of customer demand; economic and weather conditions; the rate of inflation or deflation; federal, state and local regulation in the Company's markets; federal budgetary and tax policy; litigation; activities by organized labor; competitive conditions; our success in settling lease obligations for closed clubs; and progress associated with the implementation of technology initiatives. Each of these and other factors are discussed in more detail in our Annual Report on Form 10-K for the fiscal year ended January 30, 2010.

Any forward-looking statements represent our estimates only as of the day this quarterly report was first filed with the SEC and should not be relied upon as representing our estimates as of any subsequent date. While we may elect to update forward-looking statements at some point in the future, we specifically disclaim any obligation to do so, even if our estimates change.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

We believe that our potential exposure to market risk as of July 31, 2010 is not material because of the short contractual maturities of our cash and cash equivalents on that date. There were no borrowings outstanding under our bank credit agreement or our uncommitted credit line at July 31, 2010. We held no derivatives at July 31, 2010.

**Item 4. Controls and Procedures**

The Company's management, with the participation of the Company's chief executive officer and chief financial officer, evaluated the effectiveness of the Company's disclosure controls and procedures as of July 31, 2010. The term disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act, means controls and other procedures of a company that are designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the Company's management, including its principal executive and principal financial officer, as appropriate to allow timely decisions

regarding required disclosure. Management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives and management necessarily applies its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Based on the evaluation of the Company's disclosure controls and procedures as of July 31, 2010, the Company's chief executive officer and chief financial officer concluded that, as of such date, the Company's disclosure controls and procedures were effective at the reasonable assurance level.

No change in the Company's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) occurred during the fiscal quarter ended July 31, 2010 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

### Item 1 Legal Proceedings

Discussions of the wage and hour settlement appear in Part I of this Form 10-Q and are incorporated herein by reference.

### Item 1A Risk Factors

Information regarding risk factors appears in Management's Discussion and Analysis of Financial Condition and Results of Operations Cautionary Note Regarding Forward-Looking Statements, in Part I Item 2 of this Form 10-Q and in Part I Item 1A of BJ's Annual Report on Form 10-K for the year ended January 30, 2010. There have been no material changes from the risk factors previously disclosed in BJ's Annual Report on Form 10-K.

### Item 2 Unregistered Sales of Equity Securities and Use of Proceeds

In twelve separate authorizations beginning August 26, 1998, with the most recent authorization being announced on March 29, 2010 for an additional \$200 million, the Board of Directors has authorized a total of \$1.35 billion of common stock repurchases. Under the program, repurchases may be made at management's discretion, in the open market or in privately negotiated transactions. No expiration dates were set under any of the Board's authorizations. From the inception of the program through July 31, 2010, we have repurchased approximately 34.6 million shares for a total of \$1.08 billion, leaving a remaining authorization of \$272.0 million.

There were no share repurchases under the program for the quarter ended July 31, 2010. The following activity represents shares tendered to us by employees who vested in restricted stock and used shares to satisfy their tax withholding obligations.

| Period                | Total Number<br>of Shares<br>Purchased | Average Price<br>Paid per<br>Share (1) | Total Number of<br>Shares Purchased<br>as Part of Publicly<br>Announced<br>Program | Maximum<br>Dollar<br>Value of Shares that<br>May Yet Be<br>Purchased<br>Under<br>the Program<br>(In Thousands) |
|-----------------------|--|--|--|--|
| May 2 - May 29        | 225,076                                | \$ 38.63                               |  | \$ 271,951   |
| May 30 - July 3       | 1,747                                  | 39.34                                  |  | 271,951  |
| July 4 - July 31      | 678                                    | 47.01                                  |  | 271,951  |
| Total for the quarter | 227,501                                | \$ 38.66                               |  | \$ 271,951   |

- (1) The number of shares required to be surrendered was determined using the closing price of our common stock on the day before the vesting date.

**Item 6 Exhibits**

- 10.1 Consulting Agreement dated as of May 25, 2010 with Herbert J Zarkin.
- 10.2 BJS Wholesale Club, Inc. General Deferred Compensation Plan, 2008 Amendment and Restatement.
- 31.1 Principal Executive Officer Certification pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Principal Financial Officer Certification pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Principal Executive Officer Certification pursuant to Rule 13a-14(b) or Rule 15d-14(b) of the Securities Exchange Act of 1934 and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Principal Financial Officer Certification pursuant to Rule 13a-14(b) or Rule 15d-14(b) of the Securities Exchange Act of 1934 and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101.INS XBRL Instance Document.\*
- 101.SCH XBRL Taxonomy Extension Schema Document.\*
- 101.CAL XBRL Taxonomy Calculation Linkbase Document.\*
- 101.DEF XBRL Taxonomy Extension Definition Linkbase.\*
- 101.LAB XBRL Taxonomy Label Linkbase Document.\*
- 101.PRE XBRL Taxonomy Presentation Linkbase Document.\*

\* Submitted electronically herewith

Attached as Exhibit 101 to this report are the following formatted in XBRL (Extensible Business Reporting Language): (i) Consolidated Statements of Income for thirteen and twenty-six weeks ended July 31, 2010 and August 1, 2009, (ii) Consolidated Balance Sheets at July 31, 2010, January 30, 2010 and August 1, 2009, (iii) Consolidated Statements of Cash Flows for the twenty-six weeks ended July 31, 2010 and August 1, 2009, (iv) Consolidated Statements of Stockholders' Equity and (v) Notes to Consolidated Financial Statements.

In accordance with Rule 406T of Regulation S-T, the XBRL-related information in Exhibit 101 to this Quarterly Report on Form 10-Q is deemed not filed or part of a registration statement or prospectus for purposes of sections 11 or 12 of the Securities Act, is deemed not filed for purposes of section 18 of the Exchange Act, and otherwise is not subject to liability under these sections.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BJS WHOLESALE CLUB, INC.

(Registrant)

Date: September 9, 2010

/s/ LAURA J. SEN  
**Laura J. Sen**  
**President and Chief Executive Officer**  
  
**(Principal Executive Officer)**

Date: September 9, 2010

/s/ FRANK D. FORWARD  
**Frank D. Forward**  
**Executive Vice President and**  
  
**Chief Financial Officer**  
  
**(Principal Financial Officer)**