EXPONENT INC Form 10-Q August 05, 2009 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended July 3, 2009

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number 0-18655

EXPONENT, INC.

(Exact name of registrant as specified in its charter)

**DELAWARE** (State or other jurisdiction of

77-0218904 (I.R.S. Employer

incorporation or organization)

Identification No.)

#### 149 COMMONWEALTH DRIVE, MENLO PARK, CALIFORNIA

(Address of principal executive office)

94025 (Zip Code)

Registrant s telephone number, including area code (650) 326-9400

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes "No"

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. (See definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act).

Large accelerated filer "

Non-accelerated filer " (Do not check if a smaller reporting company)

Accelerated filer

X

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

As of July 31, 2009, the latest practicable date, the registrant had 13,771,816 shares of Common Stock, \$0.001 par value per share, outstanding.

## EXPONENT, INC.

## FORM 10-Q

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#### PART I FINANCIAL INFORMATION

#### **Item 1. Financial Statements**

## EXPONENT, INC.

#### CONDENSED CONSOLIDATED BALANCE SHEETS

July 3, 2009 and January 2, 2009

(in thousands, except share data)

(unaudited)

Short-term investments         12,953         24,772           Accounts receivable, net of allowance for doubtful accounts of \$3,587 and \$2,449 at July 3, 2009 and January 2, 2009, respectively         73,405         62,208           Prepaid expenses and other assets         8,529         6,275         62,755           Deferred income taxes         4,845         4,845         4,845           Total current assets         138,841         130,308         31,371         30,350         31,371         31,371         30,350         31,371         30,350         31,371         30,350         31,371         30,350         31,371         30,350         31,371         30,350         31,371         30,300         30,350         31,371         30,000         30,500         30,350         31,371         30,000         30,500         30,350         31,371         30,000         30,500         30,000         30,500         30,000         30,500         30,000         30,500         30,000         30,500         30,000         30,500         30,000         30,500         30,000         30,500         30,500         30,000         30,500         30,500         30,000         30,500         30,500         30,000         30,500         30,000         30,500         30,000         30,500         30		July 3, 2009	January 2, 2009
Cash and cash equivalents         \$ 39,109         \$ 32,598           Short-term investments         12,953         24,772           Accounts receivable, net of allowance for doubtful accounts of \$3,587 and \$2,449 at July 3, 2009 and January 2, 2009, respectively         73,405         62,208           Prepaid expenses and other assets         8,529         6,275           Deferred income taxes         4,845         4,455           Total current assets         138,841         130,308           Property, equipment and leasehold improvements, net         30,350         31,371           Goodwill         8,607         8,607           Deferred income taxes         8,055         6,893           Other assets         7,862         5,911           Total assets         \$ 193,715         \$ 183,090           Liabilities and Stockholders Equity           Current liabilities         \$ 5,369         \$ 6,536           Accrued payroll and employee benefits         30,000         35,528           Deferred revenues         7,213         6,171           Total current liabilities         42,582         48,235           Other liabilities         5         1,370         4,401           Deferred compensation         7,370         4,401     <	Assets		
Short-term investments         12,953         24,772           Accounts receivable, net of allowance for doubtful accounts of \$3,587 and \$2,449 at July 3, 2009 and January 2, 2009, respectively         73,405         62,208           Prepaid expenses and other assets         8,529         6,275           Deferred income taxes         4,845         4,845           Total current assets         138,841         130,308           Property, equipment and leasehold improvements, net         30,350         31,371           Goodwill         8,607         8,607           Deferred income taxes         8,055         6,893           Other assets         7,862         5,911           Total assets         \$193,715         \$183,090           Liabilities and Stockholders Equity         2           Current liabilities         \$5,369         \$6,530           Accrued payroll and employee benefits         30,000         35,528           Deferred revenues         7,213         6,171           Total current liabilities         42,582         48,235           Other liabilities         364         567           Deferred compensation         7,370         4,401           Deferred compensation         7,370         4,401           Deferred rent <td>Current assets:</td> <td></td> <td></td>	Current assets:		
Accounts receivable, net of allowance for doubtful accounts of \$3,587 and \$2,449 at July 3, 2009 and January 2, 2009, respectively         73,405         62,208           2009, respectively         73,405         62,208         62,208           Prepaid expenses and other assets         4,845         4,455           Deferred income taxes         4,845         4,455           Total current assets         138,841         130,308           Property, equipment and leasehold improvements, net         30,350         31,371           Goodwill         8,607         8,607           Deferred income taxes         8,055         6,893           Other assets         7,862         5,911           Total assets         \$193,715         \$183,090           Liabilities and Stockholders Equity         \$2,369         \$6,536           Accounts payable and accrued liabilities         \$5,369         \$6,536           Accrued payroll and employee benefits         30,000         35,528           Deferred revenues         7,213         6,171           Total current liabilities         42,582         48,235           Other liabilities         364         567           Deferred compensation         7,370         4,401           Deferred rent         1,515	Cash and cash equivalents	\$ 39,109	\$ 32,598
2009, respectively         73,405         62,208           Prepaid expenses and other assets         8,529         6,275           Deferred income taxes         4,845         4,855           Total current assets         138,841         130,308           Property, equipment and leasehold improvements, net         30,350         31,371           Goodwill         8,607         8,607           Deferred income taxes         8,055         6,893           Other assets         7,862         5,911           Total assets         \$ 193,715         \$ 183,090           Liabilities and Stockholders Equity         \$ 1,300         35,528           Current liabilities         \$ 5,369         \$ 6,536           Accrunet payroll and employee benefits         30,000         35,528           Deferred revenues         7,213         6,171           Total current liabilities         \$ 42,582         48,235           Other liabilities         364         567           Deferred compensation         7,370         4,401           Deferred rent         1,515         1,793           Total liabilities         51,831         54,996           Stockholders equity:         Common stock, \$0,001 par value; 100,000,000 shares authorized; 16,	Short-term investments	12,953	24,772
Prepaid expenses and other assets         8,529 6,275           Deferred income taxes         4,845 4,455           Total current assets         138,841 130,308           Property, equipment and leasehold improvements, net         30,350 31,371           Goodwill         8,607 8,607           Deferred income taxes         8,055 6,893           Other assets         7,862 5,911           Total assets         \$193,715 \$183,090           Liabilities and Stockholders Equity         \$2,000           Current liabilities:         \$3,369 \$6,536           Accounts payable and accrued liabilities         \$5,369 \$6,536           Accounts payroll and employee benefits         30,000 \$35,528           Deferred revenues         7,213 \$6,171           Total current liabilities         42,582 48,235           Other liabilities         364 567           Deferred compensation         7,370 4,401           Deferred compensation         7,370 4,401           Deferred rent         51,831 54,996           Stockholders equity:         Common stock, \$0,001 par value; 100,000,000 shares authorized; 16,426,664 shares issued at July 3, 2009 and Junuary 2, 2009         16 16	Accounts receivable, net of allowance for doubtful accounts of \$3,587 and \$2,449 at July 3, 2009 and January 2,		
Deferred income taxes         4,845         4,455           Total current assets         138,841         130,308           Property, equipment and leasehold improvements, net Goodwill         8,607         8,607           Goodwill         8,055         6,893           Other assets         7,862         5,911           Total assets         \$193,715         \$183,090           Liabilities and Stockholders Equity           Current liabilities:           Accrued payroll and excrued liabilities         \$5,369         \$6,536           Accrued payroll and employee benefits         30,000         35,528           Deferred revenues         7,213         6,171           Total current liabilities         42,582         48,235           Other liabilities         364         567           Deferred compensation         7,370         4,401           Deferred rent         1,515         1,793           Total liabilities         51,831         54,996           Stockholders equity:         Common stock, \$0.001 par value; 100,000,000 shares authorized; 16,426,664 shares issued at July 3, 2009 and July 3, 2009 and July 3, 2009         16         16	2009, respectively	73,405	62,208
Total current assets         138,841         130,308           Property, equipment and leasehold improvements, net         30,350         31,371           Goodwill         8,607         8,607           Deferred income taxes         8,055         6,893           Other assets         7,862         5,911           Total assets         \$193,715         \$183,090           Liabilities and Stockholders Equity           Current liabilities:         \$2,369         \$6,536           Accounts payable and accrued liabilities         \$5,369         \$6,536           Accrued payroll and employee benefits         30,000         35,528           Deferred revenues         7,213         6,171           Total current liabilities         42,582         48,235           Other liabilities         364         567           Deferred compensation         7,370         4,401           Deferred rent         1,515         1,793           Total liabilities         51,831         54,996           Stockholders equity:         Common stock, \$0,001 par value; 100,000,000 shares authorized; 16,426,664 shares issued at July 3, 2009 and January 2, 2009         16         16		8,529	6,275
Property, equipment and leasehold improvements, net         30,350         31,371           Goodwill         8,607         8,607           Deferred income taxes         8,055         6,893           Other assets         7,862         5,911           Total assets         \$193,715         \$183,090           Liabilities and Stockholders Equity           Current liabilities:           Accounts payable and accrued liabilities         \$5,369         \$6,530           Accrued payroll and employee benefits         30,000         35,528           Deferred revenues         7,213         6,171           Total current liabilities         42,582         48,235           Other liabilities         364         567           Deferred compensation         7,370         4,401           Deferred rent         1,515         1,793           Total liabilities         51,831         54,996           Stockholders equity:         Common stock, \$0,001 par value; 100,000,000 shares authorized; 16,426,664 shares issued at July 3, 2009 and January 2, 2009         16         16	Deferred income taxes	4,845	4,455
Property, equipment and leasehold improvements, net         30,350         31,371           Goodwill         8,607         8,607           Deferred income taxes         8,055         6,893           Other assets         7,862         5,911           Total assets         \$193,715         \$183,090           Liabilities and Stockholders Equity           Current liabilities:           Accounts payable and accrued liabilities         \$5,369         \$6,530           Accrued payroll and employee benefits         30,000         35,528           Deferred revenues         7,213         6,171           Total current liabilities         42,582         48,235           Other liabilities         364         567           Deferred compensation         7,370         4,401           Deferred rent         1,515         1,793           Total liabilities         51,831         54,996           Stockholders equity:         Common stock, \$0,001 par value; 100,000,000 shares authorized; 16,426,664 shares issued at July 3, 2009 and January 2, 2009         16         16			
Godwill         8,607         8,607           Deferred income taxes         8,055         6,893           Other assets         7,862         5,911           Total assets         \$193,715         \$183,090           Liabilities and Stockholders Equity           Current liabilities:           Accounts payable and accrued liabilities         \$5,369         \$6,536           Accrued payroll and employee benefits         30,000         35,528           Deferred revenues         7,213         6,171           Total current liabilities         42,582         48,235           Other liabilities         364         567           Deferred compensation         7,370         4,401           Deferred rent         1,515         1,793           Total liabilities         51,831         54,996           Stockholders equity:         Common stock, \$0.001 par value; 100,000,000 shares authorized; 16,426,664 shares issued at July 3, 2009 and January 2, 2009         16         16	Total current assets	138,841	130,308
Godwill         8,607         8,607           Deferred income taxes         8,055         6,893           Other assets         7,862         5,911           Total assets         \$193,715         \$183,090           Liabilities and Stockholders Equity           Current liabilities:           Accounts payable and accrued liabilities         \$5,369         \$6,536           Accrued payroll and employee benefits         30,000         35,528           Deferred revenues         7,213         6,171           Total current liabilities         42,582         48,235           Other liabilities         364         567           Deferred compensation         7,370         4,401           Deferred rent         1,515         1,793           Total liabilities         51,831         54,996           Stockholders equity:         Common stock, \$0.001 par value; 100,000,000 shares authorized; 16,426,664 shares issued at July 3, 2009 and January 2, 2009         16         16	Property, equipment and leasehold improvements, net	30,350	31,371
Deferred income taxes         8,055         6,893           Other assets         7,862         5,911           Total assets         \$193,715         \$183,090           Liabilities and Stockholders Equity           Current liabilities           Accounts payable and accrued liabilities         5,369         \$6,536           Accunet payroll and employee benefits         30,000         35,528           Deferred revenues         7,213         6,171           Total current liabilities         42,582         48,235           Other liabilities         364         567           Deferred compensation         7,370         4,401           Deferred rent         1,515         1,793           Total liabilities         51,831         54,996           Stockholders equity:           Common stock, \$0.001 par value; 100,000,000 shares authorized; 16,426,664 shares issued at July 3, 2009 and January 2, 2009         16         16		8,607	8,607
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Liabilities and Stockholders Equity         Current liabilities:         Second payable and accrued liabilities         \$ 5,369         \$ 6,536         \$ 6,536         \$ 6,536         \$ 6,536         \$ 6,536         \$ 6,536         \$ 6,536         \$ 6,536         \$ 6,536         \$ 6,536         \$ 6,536         \$ 6,536         \$ 6,536         \$ 6,711         \$ 6,171         \$ 7,213         \$ 6,171         \$	Other assets	7,862	5,911
Liabilities and Stockholders Equity         Current liabilities:       30,000       35,528         Accounts payable and accrued liabilities       30,000       35,528         Accrued payroll and employee benefits       7,213       6,171         Total current liabilities       42,582       48,235         Other liabilities       364       567         Deferred compensation       7,370       4,401         Deferred rent       1,515       1,793         Total liabilities       51,831       54,996         Stockholders equity:       Common stock, \$0.001 par value; 100,000,000 shares authorized; 16,426,664 shares issued at July 3, 2009 and January 2, 2009       16       16		ŕ	ŕ
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Accrued payroll and employee benefits       30,000       35,528         Deferred revenues       7,213       6,171         Total current liabilities       42,582       48,235         Other liabilities       364       567         Deferred compensation       7,370       4,401         Deferred rent       1,515       1,793         Total liabilities       51,831       54,996         Stockholders equity:       Common stock, \$0.001 par value; 100,000,000 shares authorized; 16,426,664 shares issued at July 3, 2009 and January 2, 2009       16       16			
Deferred revenues       7,213       6,171         Total current liabilities       42,582       48,235         Other liabilities       364       567         Deferred compensation       7,370       4,401         Deferred rent       1,515       1,793         Total liabilities       51,831       54,996         Stockholders equity:       Common stock, \$0.001 par value; 100,000,000 shares authorized; 16,426,664 shares issued at July 3, 2009 and January 2, 2009       16       16			,
Total current liabilities 42,582 48,235  Other liabilities 364 567  Deferred compensation 7,370 4,401  Deferred rent 1,515 1,793  Total liabilities 51,831 54,996  Stockholders equity:  Common stock, \$0.001 par value; 100,000,000 shares authorized; 16,426,664 shares issued at July 3, 2009 and January 2, 2009 16 16 16	Accrued payroll and employee benefits	30,000	35,528
Other liabilities       364       567         Deferred compensation       7,370       4,401         Deferred rent       1,515       1,793         Total liabilities       51,831       54,996         Stockholders equity:       Common stock, \$0.001 par value; 100,000,000 shares authorized; 16,426,664 shares issued at July 3, 2009 and January 2, 2009       16       16	Deferred revenues	7,213	6,171
Deferred compensation       7,370       4,401         Deferred rent       1,515       1,793         Total liabilities       51,831       54,996         Stockholders equity:         Common stock, \$0.001 par value; 100,000,000 shares authorized; 16,426,664 shares issued at July 3, 2009 and January 2, 2009       16       16	Total current liabilities	42,582	48,235
Deferred compensation       7,370       4,401         Deferred rent       1,515       1,793         Total liabilities       51,831       54,996         Stockholders equity:         Common stock, \$0.001 par value; 100,000,000 shares authorized; 16,426,664 shares issued at July 3, 2009 and January 2, 2009       16       16	Other liabilities	364	567
Total liabilities 51,831 54,996  Stockholders equity: Common stock, \$0.001 par value; 100,000,000 shares authorized; 16,426,664 shares issued at July 3, 2009 and January 2, 2009 16 16 16		7,370	4,401
Total liabilities 51,831 54,996  Stockholders equity: Common stock, \$0.001 par value; 100,000,000 shares authorized; 16,426,664 shares issued at July 3, 2009 and January 2, 2009 16 16 16	i		1,793
Stockholders equity: Common stock, \$0.001 par value; 100,000,000 shares authorized; 16,426,664 shares issued at July 3, 2009 and January 2, 2009  16 16		,	ŕ
Common stock, \$0.001 par value; 100,000,000 shares authorized; 16,426,664 shares issued at July 3, 2009 and January 2, 2009	Total liabilities	51,831	54,996
January 2, 2009 16 16			
Additional paid in capital			16
	Additional paid-in capital	80,876	72,734
Accumulated other comprehensive loss (387)	Accumulated other comprehensive loss	(387)	(345)

Retained earnings	132,788	127,127
Treasury stock, at cost; 2,670,600 and 2,737,050 shares held at July 3, 2009 and January 2, 2009, respectively	(71,409)	(71,438)
Total stockholders equity	141,884	128,094
Total liabilities and stockholders equity	\$ 193,715	\$ 183,090

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

## EXPONENT, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

## For the Three and Six Months Ended July 3, 2009 and June 27, 2008

(in thousands, except per share data)

## (unaudited)

	Three Months Ended		Six Months Ended	
	July 3, 2009	June 27, 2008	July 3, 2009	June 27, 2008
Revenues:				
Revenues before reimbursements	\$ 52,429	\$ 50,801	\$ 107,360	\$ 102,823
Reimbursements	8,433	4,155	13,298	8,393
Revenues	60,862	54,956	120,658	111,216
Operating expenses:				
Compensation and related expenses	34,954	33,197	72,800	66,707
Other operating expenses	5,309	5,588	10,586	11,016
Reimbursable expenses	8,433	4,155	13,298	8,393
General and administrative expenses	3,227	3,207	5,859	6,196
Total operating expenses	51,923	46,147	102,543	92,312
Operating income	8,939	8,809	18,115	18,904
Other income, net:				
Interest income, net	200	463	434	965
Miscellaneous income, net	898	355	1,056	290
Total other income, net	1,098	818	1,490	1,255
Income before income taxes	10,037	9,627	19,605	20,159
Income taxes	4,012	3,834	7,822	8,019
Net income	\$ 6,025	\$ 5,793	\$ 11,783	\$ 12,140
Net income per share:				
Basic	\$ 0.43	\$ 0.38	\$ 0.83	\$ 0.81
Diluted	\$ 0.40	\$ 0.36	\$ 0.79	\$ 0.76
Shares used in per share computations:	14-167	15.006	14-120	14.066
Basic Diluted	14,167 15,013	15,086 16,100	14,129 14,998	14,966 16,050
The accompanying notes are an integral part of these Condensed Consolidated Financial Statemer		10,100	14,550	10,030

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#### EXPONENT, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

For the Three and Six Months Ended July 3, 2009 and June 27, 2008

(in thousands)

(unaudited)

		Three Months Ended		Six Months Ended	
	July 3, 2009	June 27, 2008	July 3, 2009	June 27, 2008	
Net income	\$ 6,025	\$ 5,793	\$ 11,783	\$ 12,140	
Other comprehensive income (loss):					
Foreign currency translation adjustments, net of tax	(36)	(24)	(158)	96	
Unrealized gain (loss) on investments, net of tax	114	(117)	116	70	
Comprehensive income	\$ 6,103	\$ 5,652	\$ 11,741	\$ 12,306	

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

## EXPONENT, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

## For the Six Months Ended July 3, 2009 and June 27, 2008

## (in thousands)

#### (unaudited)

	Six Mont	Six Months Ended	
	July 3, 2009	June 27, 2008	
Cash flows from operating activities:			
Net income	\$ 11,783	\$ 12,140	
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization of property, equipment and leasehold improvements	2,179	1,925	
Amortization of premiums and accretion of discounts of short-term investments	115	233	
Amortization of contribution to deferred compensation plan		181	
Deferred rent	(278)	(195	
Allowance for doubtful accounts	2,230	1,147	
Stock-based compensation	4,744	4,626	
Deferred income tax provision	(1,991)	(1,801	
Tax benefit for stock plans	(1,859)	(4,288	
Changes in operating assets and liabilities:			
Accounts receivable	(13,427)	(6,666	
Prepaid expenses and other assets	(2,341)	(1,138	
Accounts payable and accrued liabilities	487	6,525	
Accrued payroll and employee benefits	(3,540)	(1,714	
Deferred revenues	1,042	(524	
Net cash (used in) provided by operating activities	(856)	10,451	
Cash flows from investing activities:			
Capital expenditures	(1,158)	(2,762	
Purchase of short-term investments		(72,477	
Sale/maturity of short-term investments	12,772	71,403	
Net cash provided by (used in) investing activities	11,614	(3,836	
Cash flows from financing activities:			
Tax benefit for stock plans	1,859	4,288	
Payroll taxes for restricted stock units	(1,687)	(1,578	
Purchases of treasury stock	(5,525)	(15,232	
Issuance of treasury stock	1,027	2,358	
Net cash used in financing activities	(4,326)	(10,164	
Effect of foreign currency exchange rates on cash and cash equivalents	79	55	

Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period	6,511 32,598	(3,494) 10,700
Cash and cash equivalents at end of period	\$ 39,109	\$ 7,206

The accompanying notes are an integral part of these Condensed Consolidated Financial Statements.

#### EXPONENT, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the Three and Six Months Ended July 3, 2009 and June 27, 2008

#### **Note 1: Basis of Presentation**

Exponent, Inc. (referred to as the Company or Exponent ) is an engineering and scientific consulting firm that provides solutions to complex problems. The Company operates on a 52-53 week fiscal year ending on the Friday closest to the last day of December.

The accompanying unaudited condensed consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information, the instructions to Form 10-Q and Article 10 of Regulation S-X of the Securities and Exchange Commission. Accordingly, they do not contain all the information and notes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all adjustments which are necessary for the fair presentation of the condensed consolidated financial statements have been included and all such adjustments are of a normal and recurring nature. The operating results for t