

LABRANCHE & CO INC  
Form 10-Q  
May 11, 2009  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

**x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2009

OR

**.. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from            to

Commission File Number: 001-15251

**LABRANCHE & Co INC.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**13-4064735**  
(I.R.S. Employer  
Identification No.)

**33 Whitehall Street, New York, New York 10004**  
(Address of principal executive offices) (Zip Code)

**(212) 425-1144**  
(Registrant's telephone number, including area code)

**Not Applicable**  
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 229.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

The number of shares of the registrant's common stock outstanding as of May 8, 2009 was 55,388,234.

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**Table of Contents****PART I FINANCIAL INFORMATION****Item 1. Financial Statements.****LaBRANCHE & CO INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS****(000 s omitted except per share data)**

|  | <b>For the Three Months Ended<br/>March 31,</b> |                    |
|--|---|--------------------|
|  | <b>2009</b>                                     | <b>2008</b>        |
|  | <b>(unaudited)</b>                              | <b>(unaudited)</b> |
| <b>REVENUES:</b>                                       |   |                    |
| Net (loss) gain on principal transactions              | \$ (2,052)                                      | \$ 60,044          |
| Commissions and other fees                             | 16,187  | 10,010             |
| Net loss on investments                                | (31,766)  | (81,290)           |
| Interest income  | 863   | 29,925             |
| Other  | 1,116   | 293                |
| <b>Total revenues</b>                                  | <b>(15,652)</b>                                 | <b>18,982</b>      |
| <b>Interest expense:</b>                               |   |                    |
| Debt   | 5,663   | 10,863             |
| Inventory financing                                    | 5,636   | 30,812             |
| <b>Total interest expense</b>                          | <b>11,299</b>                                   | <b>41,675</b>      |
| <b>Total revenues, net of interest expense</b>         | <b>(26,951)</b>                                 | <b>(22,693)</b>    |
| <b>EXPENSES:</b>                                       |   |                    |
| Employee compensation and related benefits             | 8,068   | 28,530             |
| Exchange, clearing and brokerage fees                  | 5,487   | 10,658             |
| Lease of exchange memberships and trading license fees | 404   | 427                |
| Depreciation and amortization                          | 955   | 890                |
| Early extinguishment of debt                           |   | 886                |
| Other  | 7,748   | 7,348              |
| <b>Total expenses</b>                                  | <b>22,662</b>                                   | <b>48,739</b>      |
| <b>Loss before benefit for income taxes</b>            | <b>(49,613)</b>                                 | <b>(71,432)</b>    |
| <b>Benefit for income taxes</b>                        | <b>(19,866)</b>                                 | <b>(31,195)</b>    |
| <b>Loss applicable to common stockholders</b>          | <b>\$ (29,747)</b>                              | <b>\$ (40,237)</b> |
| <b>Weighted-average common shares outstanding:</b>     |   |                    |
| Basic  | 58,390  | 61,854             |
| Diluted  | 58,390  | 61,854             |
| <b>Loss per common share:</b>                          |   |                    |

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|         |           |           |
|---------|-----------|-----------|
| Basic   | \$ (0.51) | \$ (0.65) |
| Diluted | \$ (0.51) | \$ (0.65) |

The accompanying notes are an integral part of these condensed consolidated financial statements.

**Table of Contents****LaBRANCHE & CO INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION**

(000 s omitted except per share data)

|   | As of                            |                                   |
|---|----------------------------------|-----------------------------------|
|   | March 31,<br>2009<br>(unaudited) | December 31,<br>2008<br>(audited) |
| <b>ASSETS</b>   |                                  |                                   |
| Cash and cash equivalents   | \$ 266,904                       | \$ 304,179                        |
| Cash and securities segregated under federal regulations  | 1,826                            | 1,876                             |
| Receivable from brokers, dealers and clearing organizations   | 76,707                           | 91,354                            |
| Financial instruments owned, at fair value  | 1,605,540                        | 3,175,968                         |
| Exchange memberships owned, at adjusted cost (fair value of \$2,877 and \$3,910, respectively)  | 1,202                            | 1,202                             |
| Office equipment and leasehold improvements, at cost, less accumulated depreciation and amortization of \$12,153 and \$14,362, respectively   | 16,054                           | 16,522                            |
| Intangible assets, net of accumulated amortization:   |                                  |                                   |
| Trade name  | 25,011                           | 25,011                            |
| Goodwill  | 84,218                           | 84,218                            |
| Deferred tax assets   | 5,484                            |                                   |
| Income tax receivable   | 8,298                            |                                   |
| Other assets  | 19,276                           | 31,285                            |
| Total assets  | \$ 2,110,520                     | \$ 3,731,615                      |
| <b>LIABILITIES AND STOCKHOLDERS EQUITY</b>  |                                  |                                   |
| Liabilities:  |                                  |                                   |
| Payable to brokers, dealers and clearing organizations  | \$ 383,150                       | \$ 105,037                        |
| Payable to customers  | 36                               | 36                                |
| Financial instruments sold, but not yet purchased, at fair value  | 1,086,730                        | 2,855,420                         |
| Accrued compensation  | 3,335                            | 75,747                            |
| Accounts payable and other accrued expenses   | 18,833                           | 29,179                            |
| Other liabilities   | 13,528                           | 12,840                            |
| Income tax payable  |                                  | 5,834                             |
| Deferred tax liabilities  |                                  | 5,349                             |
| Long-term debt  | 199,323                          | 199,323                           |
| Total liabilities   | 1,704,935                        | 3,288,765                         |
| Commitments and contingencies   |                                  |                                   |
| Stockholders' equity:   |                                  |                                   |
| Common stock, \$.01 par value, 200,000,000 shares authorized; 62,335,458 shares issued, 57,862,634 shares outstanding at March 31, 2009 and 62,011,881 shares issued, 58,196,574 shares outstanding at December 31, 2008 at December 31, 2007, respectively | 623                              | 620                               |
| Treasury stock, at cost, 4,472,824 and 3,815,307 shares   | (19,080)                         | (16,369)                          |
| Additional paid-in capital  | 698,185                          | 702,475                           |
| Accumulated deficit   | (266,518)                        | (236,771)                         |
| Accumulated other comprehensive loss  | (7,625)                          | (7,105)                           |
| Total stockholders' equity  | 405,585                          | 442,850                           |

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|  |              |              |
|--|--------------|--------------|
| Total liabilities and stockholders' equity | \$ 2,110,520 | \$ 3,731,615 |
|--|--------------|--------------|

The accompanying notes are an integral part of these condensed consolidated financial statements.

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**LaBRANCHE & CO INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN**  
**STOCKHOLDERS EQUITY AND COMPREHENSIVE LOSS**

(000 s omitted)

|  | Common Stock |        | Treasury Stock | Additional Paid-in Capital | Accumulated Deficit | Accumulated Other Comprehensive Loss | Total       |
|--|--------------|--------|----------------|----------------------------|---------------------|--------------------------------------|-------------|
|  | Shares       | Amount |                |                            |                     |                                      |             |
| BALANCES, December 31, 2007  | 61,491       | \$ 615 | \$             | \$ 699,099                 | \$ (170,808)        | \$ (989)                             | \$ 527,917  |
| Net loss   |              |        |                |                            | (65,963)            |                                      | (65,963)    |
| Other comprehensive loss:  |              |        |                |                            |                     |                                      |             |
| Cumulative translation adjustment, net of taxes                                    |              |        |                |                            |                     | (6,116)                              | (6,116)     |
| Comprehensive loss   |              |        |                |                            |                     |                                      | \$ (72,079) |
| Purchase of treasury stock   | (3,815)      |        | (16,369)       |                            |                     |                                      | (16,369)    |
| Issuance of restricted stock, shares for option exercises and related compensation | 521          | 5      |                | 3,376                      |                     |                                      | 3,381       |
| BALANCES, December 31, 2008  | 58,197       | \$ 620 | \$ (16,369)    | \$ 702,475                 | \$ (236,771)        | \$ (7,105)                           | \$ 442,850  |
| Net loss   |              |        |                |                            | (29,747)            |                                      | (29,747)    |
| Other comprehensive loss:  |              |        |                |                            |                     |                                      |             |
| Cumulative translation adjustment, net of taxes                                    |              |        |                |                            |                     | (520)                                | (520)       |
| Comprehensive loss   |              |        |                |                            |                     |                                      | \$ (30,267) |
| Purchase of treasury stock   | (657)        |        | (2,711)        |                            |                     |                                      | (2,711)     |
| Issuance of restricted stock, shares for option exercises and related compensation | 323          | 3      |                | (4,290)                    |                     |                                      | (4,287)     |
| BALANCES, March 31, 2009, unaudited  | 57,863       | \$ 623 | \$ (19,080)    | \$ 698,185                 | \$ (266,518)        | \$ (7,625)                           | \$ 405,585  |

The accompanying notes are an integral part of these condensed consolidated financial statements.



**Table of Contents****LaBRANCHE & CO INC. and SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(000 s omitted)

|   | Three Months Ended<br>March 31, |             |
|---|---------------------------------|-------------|
|   | 2009                            | 2008        |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>  |                                 |             |
| Net loss  | \$ (29,747)                     | \$ (40,237) |
| Adjustments to reconcile net loss to net cash provided by (used in) operating activities: |                                 |             |
| Depreciation and amortization   | 955                             | 890         |
| Amortization of debt issuance costs and bond discount                                     | 182                             | 749         |
| Charge on early extinguishment of debt  |                                 | 886         |
| Share-based compensation expense  | (3,851)                         | 1,074       |
| Deferred tax benefit  | (11,660)                        | (30,141)    |
| Changes in operating assets and liabilities:  |                                 |             |
| Cash and securities segregated under federal regulations                                  | 50                              | 287         |
| Receivable from brokers, dealers and clearing organizations                               | 14,646                          | (9,413)     |
| Financial instruments owned, at fair value  | 1,568,727                       | 1,170,846   |
| Commissions and other fees receivable   |                                 | 9           |
| Income tax receivable   | (8,298)                         | (1,539)     |
| Other assets  | 15,103                          | 4,088       |
| Payable to brokers, dealers and clearing organizations                                    | 279,468                         | 3,923       |
| Payable to customers  |                                 | (57)        |
| Financial instruments sold, but not yet purchased, at fair value                          | (1,768,214)                     | (1,072,071) |
| Accrued compensation  | (72,381)                        | 2,652       |
| Accounts payable and other accrued expenses   | (10,344)                        | 4,637       |
| Income tax payable  | (8,429)                         |             |
| Other liabilities   | 688                             | (939)       |
| Net cash provided by (used in) operating activities                                       | (33,105)                        | 35,644      |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>  |                                 |             |
| Payments for purchases of office equipment and leasehold improvements                     | (489)                           | (631)       |
| Payments for purchases of exchange memberships  |                                 |             |
| Net cash used in investing activities   | (489)                           | (631)       |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>  |                                 |             |
| Purchases of treasury stock   | (2,711)                         |             |
| Principal payments of short term debt   |                                 | (1,000)     |
| Early extinguishment of long term debt  |                                 | (80,810)    |
| Tax benefit from vesting of stock based compensation                                      |                                 |             |
| Net cash used in financing activities   | (2,711)                         | (81,810)    |
| Effect of exchange rate changes on cash and cash equivalents                              | (970)                           | (41)        |
| Decrease in cash and cash equivalents   | \$ (37,275)                     | \$ (46,838) |
| CASH AND CASH EQUIVALENTS, beginning of period  | 304,179                         | 504,654     |
| CASH AND CASH EQUIVALENTS, end of period  | \$ 266,904                      | \$ 457,816  |

**SUPPLEMENTAL DISCLOSURE OF CASH PAID DURING THE PERIOD FOR:**

|              |    |       |    |        |
|--------------|----|-------|----|--------|
| Interest     | \$ | 5,636 | \$ | 32,251 |
| Income taxes | \$ | 8,177 | \$ | 112    |

The accompanying notes are an integral part of these condensed consolidated financial statements.

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**LaBRANCHE & CO INC. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(UNAUDITED)**

**1. ORGANIZATION AND DESCRIPTION OF BUSINESS**

The condensed consolidated financial statements include the accounts of LaBranche & Co Inc., a Delaware corporation (the Holding Company ), and its subsidiaries, LaBranche & Co. LLC, a New York limited liability company, LaBranche Financial Services, LLC, a New York limited liability company ( LFS ), LaBranche Structured Holdings, Inc., a Delaware corporation ( LSHI ), LABDR Services, Inc., a Delaware corporation ( LABDR ), and LaBranche & Co. B.V., a Netherlands private limited liability company ( BV ). The Holding Company is the sole member of LaBranche & Co. LLC and LFS, the 100% stockholder of LSHI and LABDR and the sole owner of BV. LSHI is a holding company that is the sole member of LaBranche Structured Products, LLC, a New York limited liability company ( LSP ), and LaBranche Structured Products Specialists LLC, a New York limited liability company ( LSPS ), the 100% owner of LaBranche Structured Products Europe Limited, a United Kingdom single member private company ( LSPE ), and LaBranche Structured Products Hong Kong Limited, a Hong Kong single member private company ( LSPH ), and the sole stockholder of LaBranche Structured Products Direct, Inc., a New York corporation ( LSPD ) and collectively with the Holding Company, LaBranche & Co. LLC, LFS, LSHI, LABDR, BV, LSP, LSPS, LSPE, LSPD and LSPH, the Company ).

LaBranche & Co. LLC is a registered broker-dealer that operates primarily as a Designated Market Maker ( DMM ) in equity securities and rights listed on the New York Stock Exchange ( NYSE ). LFS is a registered broker-dealer and a member of the NYSE and other exchanges and primarily provides securities execution and brokerage services to institutional investors and professional traders, and is a market maker in over-the-counter, bulletin board and pink sheet securities. LSP is a registered broker-dealer that operates as a specialist in options, futures and Exchange-Traded Funds ( ETFs ) on several exchanges, and as a market-maker in options, ETFs and futures on several exchanges. LSPE operates as a market-maker for ETFs traded on the London Stock Exchange and the Euroex and Euronext exchanges, and is registered as a broker-dealer with the United Kingdom s Financial Services Authority. LSPH is registered as a market-maker for ETFs in Hong Kong and is registered as a broker-dealer with Hong Kong s Securities and Futures Commission. LSPD is a registered broker-dealer and Financial Industry Regulatory Authority ( FINRA ) member firm that is primarily an institutional execution firm in equities and structured products. LABDR is an investment company with a minority ownership in a New Jersey aviation partnership. BV represented LaBranche & Co. LLC in European markets and provided client services to LaBranche & Co. LLC s European listed companies until June 30, 2007, when it ceased operations. LSPS has been inactive since October 31, 2007.

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**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

*Cash and Cash Equivalents*

Cash and cash equivalents include all demand deposits held in banks, highly liquid investments with original maturities of 90 days or less and currency positions that are being held in the prime brokerage account at the Company's clearing broker for its market-making operations. Certain portions of these balances are used to meet regulatory requirements (see Note 5).

*Use of Estimates*

The use of generally accepted accounting principles requires management to make certain estimates and assumptions. In addition to the estimates we make in connection with fair value measurements and the accounting for goodwill and identifiable intangible assets, the use of estimates and assumptions is also important in determining provisions for potential losses that may arise from litigation and regulatory proceedings and tax audits. Actual results could differ from these estimates.

A substantial portion of our compensation and benefits represents contractual incentive compensation and discretionary bonuses, which are determined at year end. We believe the most appropriate way to allocate estimated annual discretionary bonuses among interim periods is in proportion to the net revenues earned in such periods. In addition to the level of net revenues, our overall compensation expense in any given year is also influenced by, among other factors, prevailing labor markets, business mix and the structure of our share-based compensation programs.

**3. INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS AND FINANCIAL INFORMATION**

The unaudited interim condensed consolidated financial information as of March 31, 2009 and for the three months ended March 31, 2009 and 2008 is presented in the accompanying condensed consolidated financial statements. The unaudited interim condensed consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial information. The unaudited interim condensed consolidated financial information reflects all adjustments which are, in the opinion of management, necessary for a fair presentation of the results for such periods. The preparation of condensed consolidated financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the condensed consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates and assumptions. The unaudited interim condensed consolidated financial information as of March 31, 2009 should be read in conjunction with the audited consolidated

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financial statements and notes thereto as of December 31, 2008 included in the Company's Annual Report on Form 10-K for the year ended December 31, 2008 filed with the Securities and Exchange Commission (SEC) on March 16, 2009 (the 2008 10-K). Results of the first quarter 2009 interim period are not necessarily indicative of results to be obtained for the full fiscal year.

**4. INCOME TAXES**

The Company accounts for income taxes in accordance with Statement of Financial Accounting Standard (SFAS) No. 109 (Accounting Standards Codification (ASC) 740), Accounting for Income Taxes and FASB Interpretation No. 48 (ASC 740), Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109 (FIN 48) (ASC 740). SFAS No. 109 (ASC 740) requires the recognition of tax benefits or expenses based on the estimated future tax effects of temporary differences between the financial statement and tax bases of its assets and liabilities. Deferred tax assets and liabilities primarily relate to tax basis differences on unrealized gains on corporate equities, stock-based compensation, amortization periods of certain intangible assets and differences between the financial statement and tax bases of assets acquired.

The components of the provision for income taxes reflected on the condensed consolidated statements of operations are set forth below (000's omitted):

|   | <b>Three Months Ended</b> |                    |
|---|---------------------------|--------------------|
|   | <b>March 31,</b>          |                    |
|   | <b>2009</b>               | <b>2008</b>        |
| Current federal, state, and local taxes | \$ (8,206)                | \$ (1,054)         |
| Deferred tax benefit                    | (11,660)                  | (30,141)           |
| <b>Total benefit for income taxes</b>   | <b>\$ (19,866)</b>        | <b>\$ (31,195)</b> |

Included in the current federal, state and local taxes are foreign taxes of \$0.7 million and \$1.7 million for the three months ended March 31, 2009 and 2008, respectively. The foreign taxes represent taxes payable to the United Kingdom for LSPE the Company's single member private equity company in the UK that is a controlled foreign corporation as of January 1, 2008.

**5. CAPITAL AND NET LIQUID ASSET REQUIREMENTS**

LaBranche & Co. LLC, as a DMM and member of the NYSE, is subject to the provisions of SEC Rule 15c3-1, as adopted and administered by the SEC and NYSE. LaBranche & Co. LLC is required to maintain minimum net capital, as defined, equivalent to the greater of \$100,000 or <sup>1</sup>/<sub>15</sub> of aggregate indebtedness, as defined.

As of March 31, 2009 and December 31, 2008, LaBranche & Co. LLC's net capital, as defined under SEC Rule 15c3-1, was \$90.6 million and \$119.4 million, respectively, which exceeded the minimum requirements by \$89.6 million and \$118.6 million, respectively. LaBranche & Co. LLC's aggregate indebtedness to net capital ratio on those dates was 0.01 to 1 and 0.10 to 1, respectively.

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The NYSE generally requires its DMM firms to maintain a minimum dollar regulatory capital amount in order to establish that they can meet, with their own Net Liquid Assets ( NLA ), their position requirement. As of March 31, 2009 LaBranche & Co. LLC 's NYSE minimum required dollar amount of NLA, as defined, was \$69.0 million and its actual NLA, as defined, was \$83.8 million. As of December 31, 2008, LaBranche & Co. LLC 's NYSE minimum required dollar amount of NLA, as defined was \$73.7 million, and LaBranche & Co. LLC 's actual NLA, as defined was \$112.7 million. As of March 31, 2009 and December 31, 2008, LaBranche & Co. LLC 's actual NLA exceeded the NLA requirement, thus satisfying its NLA requirement as of each of those dates. LaBranche & Co. LLC 's NLA as of March 31, 2009 and December 31, 2008 included approximately \$43.3 million and \$58.5 million, respectively, in NYX shares (after the risk-based haircuts required to be taken in connection with those securities).

The minimum required dollar amount of NLA fluctuates daily and is computed by adding two components. The first component is equal to \$0.25 million for each one tenth of one percent (0.1%) of the aggregate NYSE transaction dollar volume in a cash equities DMM organization 's allocated securities, as adjusted at the beginning of each month based on the prior month transaction dollar volume. Prior to February 8, 2008 the first component was equal to \$1.0 million for each one tenth of one percent (0.1%). The second component is calculated either by multiplying the average haircuts on a DMM organization 's proprietary positions over the most recent twenty days by three, or by using an NYSE-approved value at risk ( VAR ) model. Based on this two part calculation, LaBranche & Co. LLC 's NLA requirement could increase or decrease in future periods based on its own trading activity and all other DMM 's trading as a respective percentage of overall NYSE transaction dollar volume. In February 2008, pursuant to the SEC approved reduction in the NLA requirement LaBranche & Co. LLC 's NLA requirement was reduced by approximately \$205.0 million. The majority of the amended NLA requirement is met by the shares of NYSE Euronext, Inc. common stock (the NYX shares ) held by LaBranche & Co. LLC. The amended NLA requirements enabled LaBranche & Co. LLC to make a dividend distribution of \$200.0 million to LaBranche & Co Inc. in the first quarter of 2008. During the first quarter of 2009 LaBranche & Co. LLC distributed \$15 million to its parent. LaBranche & Co. LLC has approximately \$40.5 million in cash and other liquid assets over and above the NYX shares used to meet its continuing NLA requirements. This \$40.5 million includes a cushion over and above the required NLA to account for potential fluctuations in LaBranche & Co. LLC 's NLA requirement, as well as fluctuations in the fair value of its NYX shares, as described above.

As a registered broker-dealer and member firm of the NYSE and FINRA, LFS is subject to SEC Rule 15c3-1, as adopted and administered by the SEC and the NYSE. Under the alternative method permitted by this rule, the minimum required net capital is equal to the greater of \$1.0 million or 2.0% of aggregate debit items, as defined. As of March 31, 2009 and December 31, 2008, LFS 's net capital, as defined, was \$28.6 million and \$29.8 million, respectively, which exceeded minimum requirements by \$27.6 million and \$28.8 million, respectively. In February 2008, the Company contributed an additional \$20.0 million in capital to LFS in order to enable LFS to conduct increased trading activities in connection with its institutional execution business. A portion of the net capital at LFS is met with the value of the NYX shares held by that broker/dealer.

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As a registered broker-dealer and FINRA member firm, LSP is subject to SEC Rule 15c3-1, as adopted and administered by the SEC and the FINRA. LSP is required to maintain minimum net capital, as defined, equivalent to the greater of \$100,000 or  $\frac{1}{15}$  of aggregate indebtedness, as defined. As of March 31, 2009 and December 31, 2008, LSP's net capital, as defined, was \$118.1 million and \$135.7 million, respectively, which exceeded minimum requirements by \$113.8 million and \$130.8 million, respectively. LSP's aggregate indebtedness to net capital ratio on those dates was 0.54 to 1 and 0.54 to 1, respectively.

As a registered broker-dealer and FINRA member firm, LSPD is subject to SEC Rule 15c3-1, as adopted and administered by the SEC and FINRA. LSPD is required to maintain minimum net capital, as defined, equivalent to the greater of \$5,000 or  $\frac{1}{15}$  of aggregate indebtedness, as defined. As of March 31, 2009 and December 31, 2008, LSPD's net capital, as defined, was \$2.6 million and \$2.7 million, respectively, which exceeded its minimum requirements by \$2.6 million and \$2.7 million, respectively.

As a registered broker dealer in the United Kingdom, LSPE is subject to the capital adequacy and capital resources as managed and monitored in accordance with the regulatory capital requirements of the Financial Services Authority ( FSA ) in the United Kingdom. In calculating regulatory capital, the Company's capital consists wholly of Tier 1 capital. Tier 1 capital is the core measure of a Company's financial strength from a regulator's point of view. It consists of the type of financial capital considered the most reliable and liquid, primarily Shareholder's Equity. As of March 31, 2009, Tier 1 capital, as defined, was \$24.9 million which exceeded the total variable capital requirement by \$8.7 million. At December 31, 2008, Tier 1 capital, as defined, was \$25.5 million which exceeded the total variable capital requirement by \$19.0 million. The Company had injected an additional \$9.9 million of share capital in January 2008, enhancing regulatory capital.

As a licensed corporation registered under the Hong Kong Securities and Futures Ordinance, LSPH is subject to the capital requirements of the Hong Kong Securities and Futures (Financial Resources) Rules ( FRR ). The minimum paid-up share capital requirement is HKD 5,000,000 (\$0.6 million at March 31, 2009 and December 31, 2008) and the minimum liquid capital requirement is the higher of HKD 3,000,000 (\$0.4 million at March 31, 2009 and December 31, 2008) and the variable required liquid capital as defined in the FRR. The Company monitors its compliance with the requirements of the FRR on a daily basis. As of March 31, 2009, LSPH's liquid capital, as defined was \$0.7 million, which exceeded its minimum requirements by \$0.3 million. As of December 31, 2008, LSPH had negative liquid capital, as defined of \$0.1 which was in deficit of its minimum requirements by \$0.5. In early January 2009, LSPH received \$1 million of share capital from its parent to increase the company's regulatory capital above the minimum requirement.

**Table of Contents****6. LOSS PER SHARE**

The computations of basic and diluted loss per share are set forth below (000 s omitted, except per share data):

|  | <b>Three Months Ended</b> |             |
|--|---------------------------|-------------|
|  | <b>March 31,</b>          |             |
|  | <b>2009</b>               | <b>2008</b> |
| Numerator for basic and diluted loss per common share net loss   | \$ (29,747)               | \$ (40,237) |
| Denominator for basic loss per share weighted-average number of common shares outstanding              | 58,390                    | 61,854      |
| <b>Dilutive shares:</b>  |                           |             |
| Stock options  |                           |             |
| Restricted stock units   |                           |             |
| Denominator for diluted earnings per common share weighted-average number of common shares outstanding | 58,390                    | 61,854      |
| Basic loss per common share  | \$ (0.51)                 | \$ (0.65)   |
| Diluted loss per common share  | \$ (0.51)                 | \$ (0.65)   |

Options to purchase an aggregate of 945,000 and 1,165,000 shares of common stock were outstanding at March 31, 2009 and 2008, respectively, but were not included in the computation of diluted loss per share because the options exercise prices were greater than the market price of the Company s common stock. For the 2009 and 2008 first quarters, respectively, 118,507 and 595,244 potentially dilutive shares from restricted stock units were not included in the computation of diluted net loss per share because to do so would be anti-dilutive as the Company had net losses in the respective quarters.

**7. EMPLOYEE INCENTIVE PLANS**

SFAS No. 123(R) (ASC 505 and 718), Share Based Payments requires compensation costs related to share-based payment transactions to be recognized in the financial statements over the period that an employee provides service in exchange for the award.

The following disclosures are also being provided pursuant to the requirements of SFAS No. 123(R) (ASC 505 and 718):

The Company sponsors one share-based employee incentive plan the LaBranche & Co Inc. Equity Incentive Plan (the Plan ), which provides for grants of incentive stock options, nonqualified stock options, restricted shares of common stock, restricted stock units ( RSUs ), unrestricted shares and stock appreciation rights. The fair value of the restricted stock awards is determined by using the closing price of the Company s common stock on the respective dates on which the awards are granted. Grant date is determined to be the date the compensation committee of the Board of Directors approves the grant, except in circumstances where the approval by the compensation committee is contingent upon a future event, such as the negotiation and execution of an employment agreement, in which case the grant date is the date the condition is satisfied. Amortization of compensation costs for grants awarded under the Plan recognized during the quarters ended March 31, 2009 and 2008 was approximately \$1.0 million and \$1.1 million, respectively. During the first quarter of 2009, the Company re-evaluated the forfeiture rate used to calculate share based payments due to the departure of



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personnel who had been granted restricted stock units that had not vested prior to their departure. The change in the forfeiture rate resulted in a benefit net of taxes of \$2.9 million for the quarter ended March 31, 2009. The tax benefit realized in the Condensed Consolidated Statements of Operations for the Plan was approximately \$0.4 million and \$0.4 million for the quarters ended March 31, 2009 and 2008, respectively, excluding the amount recorded for the change in the forfeiture rate.

Unrecognized compensation cost related to the Company's non-vested stock options and restricted stock unit awards totaled \$1.1 million, at market value, at March 31, 2009 and \$3.9 million at December 31, 2008. The cost of these non-vested awards is generally expected to be recognized over a period of approximately three years.

SFAS No. 123(R) (ASC 505 and 718) generally requires share-based awards granted to retirement-eligible employees to be expensed immediately. The Company did not grant any share-based awards prior to our adoption of SFAS No. 123(R) (ASC 505 and 718) to retirement-eligible employees or those with non-substantive non-compete agreements. In addition, no grants of any stock options or RSUs were changed or amended after the Company's adoption of SFAS No. 123(R) (ASC 505 and 718) to reflect retirement eligibility or non-compete agreements.

The total number of shares of the Company's common stock that may be issued under the Plan through fiscal year 2009 may not exceed 7,687,500 shares. As of March 31, 2009 and December 31, 2008, 4,016,281 shares and 3,394,199 shares, respectively, were available for grant under the Plan.

*Restricted Stock Units*

All of the RSUs outstanding as of March 31, 2009 and 2008 require future service as a condition to the delivery of the underlying shares of common stock on their respective vesting dates. The RSUs are granted under the Company's Equity Incentive Plan and vest over varying numbers of years. An employee who receives RSUs does not have any ownership rights with respect to the underlying shares until the shares vest pursuant to the terms of an RSU agreement. In all cases, delivery of the underlying shares of common stock is conditioned on the grantees satisfying certain requirements outlined in the agreements. Generally, the RSUs become fully vested if the grantee's employment with the Company terminates by reason of death or disability prior to vesting. The grantee forfeits the unvested portion of the RSUs upon the termination of employment for any reason other than death or disability. When delivering the underlying shares of stock to employees, the Company generally issues new shares of common stock, as opposed to reissuing treasury shares.

The following table provides information about grants of RSUs:

|  | Number of Shares | Weighted<br>Average Price<br>per Share |
|--|------------------|--|
| RSUs Outstanding as of December 31, 2008 | 1,222,655        | \$ 7.37                                |
| Granted                                  |                  |  |
| Vested                                   | (276,493)        | 9.78                                   |
| Forfeited                                | (624,166)        | 6.39                                   |
| RSUs Outstanding as of March 31, 2009    | 321,996          | \$ 7.19                                |

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Under SFAS No. 123(R) (ASC 505 and 718), the Company is required to estimate forfeitures of RSUs for purposes of determining the Company's share-based award expense. Applying SFAS No. 123(R) (ASC 505 and 718) as of March 31, 2009, for purposes of determining share-based award expense, RSUs with respect to 974,595 shares of the Company's common stock were expected to vest based on shares issued of 1,487,500, with a weighted average price of \$7.96 per share.

*Stock Options*

As of March 31, 2009, all stock options granted to employees were fully vested and exercisable. In general, all stock options expire on the tenth anniversary of grant, although they may be subject to earlier termination or cancellation in certain circumstances under the Plan and the stock option agreement, such as death, disability or other termination of employment prior to the tenth anniversary of grant. The dilutive effect, if any, of the Company's outstanding stock options is included in Weighted Average Common Shares Outstanding Diluted on the Condensed Consolidated Statements of Operations.

The following table provides information about options to purchase the Company's common stock:

|   | Number of<br>Shares | Weighted<br>Average Exercise<br>Price per Share |
|---|---------------------|---|
| Options Outstanding as of December 31, 2008 | 990,000             | \$ 22.35  |
| Options Granted                             |                     |   |
| Options Exercised                           |                     |   |
| Options Forfeited                           | (45,000)            | 35.00   |
| Options Outstanding as of March 31, 2009    | 945,000             | \$ 21.75  |
| Options Exercisable as of:                  |                     |   |
| March 31, 2009                              | 945,000             | \$ 21.75  |

The following table summarizes information about stock options outstanding and exercisable as of March 31, 2009:

| Range of Exercise Prices | Number of<br>Shares | Options Outstanding                                  |  | Options Exercisable |  |
|--------------------------|---------------------|--|--|---------------------|--|
|                          |                     | Weighted<br>Average<br>Remaining<br>Contractual Life | Weighted<br>Average<br>Exercise Price<br>per Share | Number of<br>Shares | Weighted<br>Average<br>Exercise Price<br>per Share |
| \$11.00 - \$20.99        | 600,000             | 0.39   | \$ 14.00   | 600,000             | \$ 14.00   |
| \$31.00 - \$40.99        | 345,000             | 2.76   | \$ 35.22   | 345,000             | \$ 35.22   |
|                          | 945,000             |  |  | 945,000             |  |

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No options were exercised during the three months ended March 31, 2009 and March 31, 2008. The options are due to expire beginning August 19, 2009 through January 7, 2012.

**8. BUSINESS SEGMENTS**

Segment information is presented in accordance with SFAS No. 131 (ASC 280), Disclosures About Segments of an Enterprise and Related Information. The Company's business segments are based upon the nature of the financial services provided, their revenue source and the Company's management organization.

The Company's Market-Making segment operates as a DMM in cash equities and rights listed on the NYSE, as a specialist or market-maker in equities, options, ETFs and futures on several exchanges as well as a market-maker in ETFs, futures and options on several exchanges. The Market-Making segment currently includes the operations of LaBranche & Co. LLC, LSP, LSPE, LSPH and LSPD.

The Company's Institutional Brokerage segment provides mainly securities execution and brokerage services to institutional investors and professional traders, and currently includes the operations of LFS. LFS also is a market-maker in over-the-counter, bulletin and pink sheet securities serving as a liquidity provider in those securities.

The Company's Other segment is comprised primarily of the interest on the Holding Company's indebtedness, unallocated corporate administrative expenses, including professional and legal costs, unallocated revenues (primarily interest income) and elimination entries. This section also includes the investment entity, LABDR, and the inactive company, BV.

Revenues and expenses directly associated with each segment are included in determining its operating results. Other expenses, including corporate overhead, which are not directly attributable to a particular segment, generally are allocated to each segment based on its resource usage levels or other appropriate measures. Interest with respect to the Company's outstanding senior notes, certain administrative expenses, corporate overhead expenses and other sources of revenues are not specifically allocated by management when reviewing the Company's segments' performance, and appear in the Other segment. Selected financial information for each segment is set forth below (000's omitted):

|   | <b>Three Months Ended</b> |              |
|---|---------------------------|--------------|
|   | <b>March 31,</b>          |              |
|   | <b>2009</b>               | <b>2008</b>  |
| <b>Market-Making Segment:</b>                   |                           |              |
| Total revenues, net of NYX and interest expense | \$ 781                    | \$ 59,689    |
| Net loss on NYX                                 | (27,363)                  | (73,150)     |
| Operating expenses                              | 11,732                    | 38,789       |
| Depreciation and amortization                   | 61                        | 86           |
| Loss before taxes                               | \$ (38,375)               | \$ (52,336)  |
| Segment goodwill                                | \$ 84,218                 | \$ 84,218    |
| Segment assets                                  | \$ 1,932,314              | \$ 3,622,043 |

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|   |              |              |
|---|--------------|--------------|
| <b>Institutional Brokerage Segment:</b>         |              |              |
| Total revenues, net of NYX and interest expense | \$ 7,900     | \$ 5,450     |
| Net loss on NYX                                 | (2,357)      | (6,096)      |
| Operating expenses                              | 7,631        | 5,840        |
| Depreciation and amortization                   | 3            | 24           |
| Loss before taxes                               | \$ (2,091)   | \$ (6,510)   |
| Segment assets                                  | \$ 42,687    | \$ 54,916    |
| <b>Other:</b>                                   |              |              |
| Total revenues, net of interest expense         | \$ (5,912)   | \$ (8,586)   |
| Operating expenses                              | 2,344        | 2,334        |
| Early extinguishment of debt                    |              | 886          |
| Depreciation and amortization                   | 891          | 780          |
| Loss before taxes                               | \$ (9,147)   | \$ (12,586)  |
| Segment assets                                  | \$ 135,519   | \$ 411,260   |
| <b>Total:</b>                                   |              |              |
| Total revenues, net of NYX and interest expense | \$ 2,769     | \$ 56,553    |
| Net loss on NYX                                 | (29,720)     | (79,246)     |
| Operating expenses                              | 21,707       | 46,963       |
| Early extinguishment of debt                    |              | 886          |
| Depreciation and amortization                   | 955          | 890          |
| Loss before taxes                               | \$ (49,613)  | \$ (71,432)  |
| Goodwill  | \$ 84,218    | \$ 84,218    |
| Assets  | \$ 2,110,520 | \$ 4,088,219 |

**9. NYSE EURONEXT, INC. RESTRICTED STOCK**

The Company holds, in aggregate, 3,135,041 NYX shares collectively through its subsidiaries, LaBranche & Co. LLC and LFS.

On April 4, 2007, the NYSE Group consummated its merger with Euronext N.V. (the NYSE/Euronext merger) to form NYSE Euronext, Inc., and the Company's 3,126,903 shares of NYSE Group, Inc. common stock were exchanged for an equal number of the NYX shares, all of which continue to be owned by LaBranche & Co. LLC and LFS. On June 17, 2008, NYSE Euronext, Inc. and the American Stock Exchange (the AMEX) announced that members of the AMEX Membership Corporation (the AMC) approved the adoption of the merger agreement between AMC and NYSE Euronext and certain of their subsidiaries. On October 1, 2008, under the terms of the merger agreement, the Company received 8,138 shares of NYSE Euronext common stock in exchange for the AMEX seat we owned with fractional shares paid in cash. In addition, AMEX members will be entitled to receive additional shares of NYSE Euronext common stock calculated by reference to net proceeds, if any, from the expected sale of the AMEX's lower Manhattan headquarters if such sale occurs prior to the date which is four years and 240 days following the date on which the NYSE Euronext/Amex merger is completed and certain other conditions are satisfied.

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The Company has accounted for its investment in NYX as corporate equities at fair value pursuant to SFAS No. 157 (ASC 820) at March 31, 2009. At March 31, 2009, the NYSE closing market price for the NYX shares was \$17.90 per share as compared to the closing price of NYX shares at December 31, 2008 which was \$27.38 per share. This resulted in the Company's recognition of an unrealized pre-tax loss of \$29.7 million for the three months ended March 31, 2009, which is included in net loss on investments in the Company's condensed consolidated statements of operations.

On March 11, 2009, a quarterly dividend of \$0.30 per share was paid to shareholders of record of NYSE Euronext as of the close of business on March 15, 2009. The aggregate dividend payment with respect to the Company's 3,135,041 NYX shares was \$0.9 million for the three months ended March 31, 2009 and is reported in the Company's other revenues.

**10. FINANCIAL INSTRUMENTS**

Financial instruments owned and financial instruments sold, but not yet purchased, at fair value, were as follows (000's omitted):

|   | March 31,<br>2009   | December 31,<br>2008 |
|---|---------------------|----------------------|
| <b>FINANCIAL INSTRUMENTS OWNED:</b>                       |                     |                      |
| Investment in limited partnerships                        | \$ 3,768            | \$ 4,227             |
| Corporate equities  | 557,323             | 1,276,409            |
| Options   | 559,209             | 1,148,839            |
| Exchange-traded funds                                     | 471,495             | 641,701              |
| Government and corporate bonds                            | 13,745              | 104,792              |
|   | <b>\$ 1,605,540</b> | <b>\$ 3,175,968</b>  |
| <b>FINANCIAL INSTRUMENTS SOLD, BUT NOT YET PURCHASED:</b> |                     |                      |
| Corporate equities  | \$ 451,603          | \$ 828,880           |
| Options   | 436,182             | 1,074,177            |
| Exchange-traded funds                                     | 169,429             | 932,176              |
| Government and corporate bonds                            | 29,516              | 20,187               |
|   | <b>\$ 1,086,730</b> | <b>\$ 2,855,420</b>  |

**11. FAIR VALUE MEASUREMENTS**

Effective January 1, 2008, the Company adopted SFAS No. 157 (ASC 820), which defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. SFAS No. 157 (ASC 820) applies only to fair value measurements already required or permitted by other accounting standards and does not impose requirements for additional fair value measures. Our adoption of SFAS No. 157 (ASC 820) did not have a material impact on our financial condition or results of operations. Pursuant to SFAS No. 157 (ASC 820), the fair value of a financial instrument is defined as the amount that would be received to sell an asset or paid to transfer a liability, or the exit price, in an orderly transaction between market participants at the measurement date.

FSP No. 157-3 clarifies the application of FASB 157 (ASC 820) in a market that is not active. FSP No. 157-3 (ASC 820) is effective upon issuance.

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We use fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. Our financial instruments owned and financial instruments sold, but not yet purchased are recorded at fair value on a recurring basis.

We may be required to record at fair value other assets or liabilities on a non-recurring basis, such as our trade name and goodwill. These non-recurring fair value adjustments involve the application of fair value measurements in assessing whether these and other nonfinancial assets or nonfinancial liabilities are impaired.

SFAS No. 157 (ASC 820) outlines a fair value hierarchy. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets and liabilities (which are considered level 1 measurements) and the lowest priority to unobservable inputs (which are considered level 3 measurements). The three levels of the fair value hierarchy under SFAS No. 157 (ASC 820) are as follows:

- Level 1 Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;
- Level 2 Quoted prices for similar instruments in active markets, quoted prices in markets that are not active or financial instruments for which all significant inputs are observable, either directly or indirectly;
- Level 3 Valuation is generated from model-based techniques that use significant assumptions not observable in the market. These unobservable assumptions would reflect our own estimates of assumptions that market participants would use in pricing the asset or liability. Such valuation techniques include the use of option pricing models, discounted cash flow models and similar techniques.

The following table represents the Company's fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis as of the dates presented (000's omitted):

| <b>March 31, 2009</b>   |                     |                 |                |                     |
|---|---------------------|-----------------|----------------|---------------------|
|   | <b>Level 1</b>      | <b>Level 2</b>  | <b>Level 3</b> | <b>Total</b>        |
| <b>ASSETS:</b>  |                     |                 |                |                     |
| Financial instruments owned, at fair value:                               |                     |                 |                |                     |
| Corporate equities  | \$ 557,103          | \$ 220          | \$             | \$ 557,323          |
| Government and corporate bonds  | 13,745              |                 |                | 13,745              |
| Options   | 559,206             | 3               |                | 559,209             |
| Exchange-traded funds   | 469,215             | 2,280           |                | 471,495             |
| Investment partnerships   |                     | 3,768           |                | 3,768               |
| <b>Total financial instruments owned</b>                                  | <b>1,599,269</b>    | <b>6,271</b>    |                | <b>1,605,540</b>    |
| Government obligations  | 45,995              |                 |                | 45,995              |
| Cash and securities segregated under federal regulations                  | 1,599               |                 |                | 1,599               |
| <b>Total assets, at fair value</b>  | <b>\$ 1,646,863</b> | <b>\$ 6,271</b> | <b>\$</b>      | <b>\$ 1,653,134</b> |
| <b>LIABILITIES:</b>   |                     |                 |                |                     |
| Government and corporate bonds  | \$ 29,516           | \$              | \$             | \$ 29,516           |
| Corporate equities  | 451,600             | 3               |                | 451,603             |
| Options   | 436,182             |                 |                | 436,182             |
| Exchange-traded funds   | 169,429             |                 |                | 169,429             |
| <b>Total financial instruments sold, not yet purchased, at fair value</b> | <b>\$ 1,086,727</b> | <b>\$ 3</b>     | <b>\$</b>      | <b>\$ 1,086,730</b> |

**December 31, 2008**

|  | <b>Level 1</b> | <b>Level 2</b> | <b>Level 3</b> | <b>Total</b> |
|--|----------------|----------------|----------------|--------------|
|--|----------------|----------------|----------------|--------------|

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### ASSETS:

Financial instruments owned, at fair value:

|   |                     |                 |           |                     |
|---|---------------------|-----------------|-----------|---------------------|
| Corporate equities  | \$ 1,275,669        | \$ 740          | \$        | \$ 1,276,409        |
| Government and corporate bonds                            | 102,321             | 2,471           |           | 104,792             |
| Options   | 1,148,839           |                 |           | 1,148,839           |
| Exchange-traded funds                                     | 641,542             | 159             |           | 641,701             |
| Investment partnerships                                   |                     | 4,227           |           | 4,227               |
| <b>Total financial instruments owned</b>                  | <b>3,168,371</b>    | <b>7,597</b>    |           | <b>3,175,968</b>    |
| Government obligations                                    | 121,000             |                 |           | 121,000             |
| Cash and securities segregated under federal regulations. | 1,625               |                 |           | 1,625               |
| <b>Total assets, at fair value</b>                        | <b>\$ 3,290,996</b> | <b>\$ 7,597</b> | <b>\$</b> | <b>\$ 3,298,593</b> |

### LIABILITIES:

|   |                     |               |           |                     |
|---|---------------------|---------------|-----------|---------------------|
| Government and corporate bonds  | \$ 19,219           | \$ 968        | \$        | \$ 20,187           |
| Corporate equities  | 828,870             | 10            |           | 828,880             |
| Options   | 1,074,177           |               |           | 1,074,177           |
| Exchange-traded funds   | 932,176             |               |           | 932,176             |
| <b>Total financial instruments sold, not yet purchased, at fair value</b> | <b>\$ 2,854,442</b> | <b>\$ 978</b> | <b>\$</b> | <b>\$ 2,855,420</b> |

Determining the fair value of our financial securities was determined from a variety of sources as follows:

For corporate equities and ETFs, fair value was determined by the closing price of the primary exchanges and was included in Level 1 for those that are actively traded. Those classified in Level 2 represent those not actively traded with quoted market prices.

For government and corporate bonds, the primary source for pricing fixed income instruments is derived from our clearing broker who determines prices through various third party pricing services. The Company confirms these values using independent observable sources. When pricing cannot be confirmed the positions will be valued using broker quotes and included in Level 2.

For options, the fair values are based on the NBBO mid point average. Those included in Level 2 are valued based on broker quotes when a price could not be confirmed due to the security not being actively traded.

For investment partnerships holding securities actively traded, fair value was based on the NAV and included in Level 2.

## 12. CONTINGENCIES

There have been no material new developments in the Company's legal proceedings since the March 16, 2009 filing of its 2008 10-K, except as follows:

**NYSE Specialists Securities Litigation.** On March 30, 2009, the Court certified a class on behalf of all persons and entities who submitted orders (directly or through agents) to purchase or sell NYSE-listed securities between January 1, 1999 and October 15, 2003, which orders were listed on the specialists' display book and subsequently disadvantaged by defendants, and naming CalPERS and Market Street Securities Inc. as class representations. On April 13, 2009, the defendants filed a petition seeking permission to appeal the Court's order certifying the class.

**Peacock.** On April 3, 2009, plaintiff voluntarily dismissed all claims asserted in the complaint with prejudice.

The Company believes that the claims asserted against it by the plaintiffs in the pending proceedings described in the 2008 10-K and above are without merit, and the Company denies all allegations of wrongdoing. There can be no assurance, however, as to the outcome or timing of the resolution of these proceedings. Therefore, the Company is unable to estimate the

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amount or potential range of any loss that may arise out of these proceedings. The range of possible resolutions could include determinations and judgments against the Company or settlements that could require substantial payments by the Company that could have a material adverse effect on the Company's financial condition, results of operations and cash flows.

In addition to the proceedings described in the 2008 10-K and above, the Company and its operating subsidiaries have been the target, from time to time, of various claims, lawsuits and regulatory inquiries in the ordinary course of their respective businesses. While the ultimate outcome of those claims and lawsuits which are currently pending cannot be predicted with certainty, the Company believes, based on its understanding of the facts of these proceedings, that their ultimate resolution will not, in the aggregate, have a material adverse effect on the Company's financial condition, results of operations or cash flows.

### **13. SUBSEQUENT EVENTS**

#### **Debt Repurchase**

On April 3, 2009 the Company purchased an aggregate of \$10.0 million principal amount of its outstanding 11% Senior Notes due May 2012 below par. The purchase of the debt will result in an annual interest savings of \$1.1 million. The accrued interest payable at the date of purchase was \$0.4 million and a gain on repurchase, net of debt issuance costs, of \$0.1 was realized. The Company has \$189.3 million of its 11% senior notes outstanding after this purchase. Management continues to monitor opportunities to purchase senior notes at or below the call price for the debt.

#### **Stock Repurchase**

In April and to date in May 2009, the Company repurchased an aggregate of 2,689,071 million shares of its outstanding common stock at total price of \$10.1 million, or an average price of \$3.75 per share. Management continues to monitor opportunities to repurchase stock. These purchases were in addition to purchases made in the first quarter of 2009 by the Company of an aggregate of 657,517 shares of its common stock in connection with the previously-announced authorization by its board of directors to purchase up to \$40.0 million of the Company's outstanding common stock.



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### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

*Unless the context otherwise requires, the Company or we shall mean LaBranche & Co Inc. and its wholly-owned subsidiaries.*

*This Management's Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with our Annual Report on Form 10-K for the fiscal year ended December 31, 2008 (the 2008 10-K ) and our Condensed Consolidated Financial Statements and the Notes thereto contained in this report.*

#### **Executive Overview**

For the first quarter of 2009, our US GAAP net loss was \$29.7 million, or \$0.51 per share, compared to a net loss of \$40.1 million, or \$0.65 per share for the same period in 2008. These GAAP earnings were affected by significant unrealized losses of \$29.7 million in the first quarter of 2009 and \$79.2 million in the first quarter of 2008 in connection with the change in value of our NYX shares. Excluding these losses in each quarter, our pro-forma net loss for the first quarter of 2009 was \$11.9 million, or \$0.20 per share, compared to pro-forma net income for the first quarter of 2008 of \$7.8 million, or \$0.13 per share.

Once entirely dependent on our traditional NYSE floor trading business, we have diversified over the past several years and are benefitting as a result. We are putting capable people in key positions in New York, London and Hong Kong and expect, notwithstanding the difficult market, to see opportunity in providing service, information and capital to market participants. Though gross volumes have declined thus far in 2009 in some products, such as equity options, and we expect these declines to continue throughout 2009, we think the demand for risk capital will continue to be strong, particularly as the marketplace adjusts to the disappearance of many large financial institutions as a result of the financial crisis.

In past reports, we have discussed the ongoing migration to electronic markets. Though market structures and the behavior of participants will continue to change, we believe that the move to electronic markets in equities and equity based derivatives is virtually complete. In adapting to this environment, we have gone through many changes. Our head count has declined by two thirds from its peak. Our orientation has become far more technological, and technologists have been given greater responsibility in risk management, capital investment and trading itself. We are continually developing quoting and messaging protocols and plan to expand our automated footprint, and we are now able to quote and make markets on more exchanges worldwide. Despite the changes in market structure in the past several years, we believe all markets should allow humans to interact at the time of sale when necessary.

Our designated market makers on the NYSE, once called specialists, depend mostly on proprietary-developed algorithms in a fast trading environment. In the NYSE's new market model, which commenced in January 2009, we have developed our designated market maker algorithms to quote more at the national best bid and offer, or NBBO, and thereby increased our trading participation rates to approximately 12.5% through February and March 2009. These participation rates increased to approximately 20% by the end of April 2009 and

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we believe these trends will continue as our algorithm team continues to build on our original platform. Going forward, we think our designated market maker business is going to be more dependent on NYSE volume and our ability to increase volumes by providing liquidity and quoting more often at the NBBO. Our revenue mix in the designated market maker business, therefore, has shifted in the new market model to being more dependent on quoting revenues for providing quotes and liquidity at the NBBO than in the prior market model, when we relied more on principal trading revenues.

We are continuing to seek additional opportunities to build our institutional brokerage business. In 2008, start-up costs and our initial facilitation trading results contributed to losses in this business. However, this business was slightly profitable on a pro-forma basis in the first quarter of 2009, and our sales trading revenues have increased significantly as we have made key hires of sales and position traders and increased market trading in over-the-counter and bulletin board securities. We also plan to provide execution and trading services in the secondary syndicated loan market.

In January 2009, our senior options trading team left the firm. In the first quarter of 2009, therefore, we reduced our market-making activities and positions until we had replaced the team that left with a new team. This has resulted in a loss in our options book for the first quarter of 2009, which was our only market making division to produce negative results in this year's first quarter. We are committed to growing this business however, and we believe we have the best possible management in place to return to positive results. On April 13, 2009, our new options market-making team joined our Company, and we believe them to be highly capable options traders. Thus, we believe we are making the necessary changes to return our options business to profitability soon.

While we do not know how events will change our markets and our activities, we are certain that we will need to be flexible in our business plan going forward. One benefit from the move to electronic markets is that we have been able to manage our costs much more effectively, which gives us added flexibility in engaging in new business. Also, our balance sheet is liquid and strong and will give us the ability to make better choices as new opportunities present themselves as we seek to achieve positive results.

### *Regulation G Reconciliation of Non-GAAP Financial Measures*

In evaluating the Company's financial performance, management reviews results from operations, which excludes non-operating charges. Pro-forma loss per share is a non-GAAP (generally accepted accounting principles) performance measure, but the Company believes that it is useful to assist investors in gaining an understanding of the trends and operating results for the Company's core business. Pro-forma loss per share should be viewed in addition to, and not in lieu of, the Company's reported results under U.S. GAAP.

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The following is a reconciliation of U.S. GAAP results to pro-forma results for the periods presented:

|   | Three Months Ended March 31, |                     |                   |                     |                     |                   |
|---|------------------------------|---------------------|-------------------|---------------------|---------------------|-------------------|
|   | 2009                         |                     | 2008              |                     | 2008                |                   |
|   | Amounts as reported          | (1) (2) Adjustments | Pro forma amounts | Amounts as reported | (1) (2) Adjustments | Pro forma amounts |
| Revenues, net of interest expense                         | \$ (26,951)                  | \$ 29,720           | \$ 2,769          | \$ (22,693)         | \$ 79,246           | \$ 56,553         |
| Total expenses  | 22,662                       |                     | 22,662            | 48,739              | (886)               | 47,853            |
| (Loss) income before (benefit) provision for income taxes | (49,613)                     | 29,720              | (19,893)          | (71,432)            | 80,132              | 8,700             |
| (Benefit) provision for income taxes (3)                  | (19,866)                     | 11,888              | (7,978)           | (31,195)            | 32,053              | 858               |
| Net (loss) income applicable to common stockholders       | \$ (29,747)                  | \$ 17,832           | \$ (11,915)       | \$ (40,237)         | \$ 48,079           | \$ 7,842          |
| Basic per share   | \$ (0.51)                    | \$ 0.31             | \$ (0.20)         | \$ (0.65)           | \$ 0.78             | \$ 0.13           |
| Diluted per share   | \$ (0.51)                    | \$ 0.31             | \$ (0.20)         | \$ (0.65)           | \$ 0.78             | \$ 0.13           |

- (1) Revenue adjustment reflects loss in each accounting period, based on the change in fair market value of the Company's restricted and unrestricted NYX shares at the end of each such period versus the beginning of such period.
- (2) Expense adjustment reflects the expense associated with early extinguishment of the Company's debt in accounting period.
- (3) In the first quarter of 2008, the Company recognized a tax benefit due to the release of a tax reserve for an expired tax year, which resulted in a reduced provision for income taxes.

**New Accounting Developments***Fair Value Measurements*

In September 2006, the FASB issued SFAS No. 157 (ASC 820), Fair Value Measurements (SFAS 157) (ASC 820). SFAS 157 (ASC 820) defines fair value, establishes a framework for measuring fair value and enhances disclosures about fair value measurements required under other accounting pronouncements, but does not change existing guidance as to whether or not an instrument is carried at fair value. SFAS 157 (ASC 820) nullifies the guidance in EITF 02-3 (ASC 815 and 932) which precluded the recognition of a trading profit at the inception of a derivative contract, unless the fair value of such derivative is obtained from a quoted market price, or other valuation technique incorporating observable market data. SFAS 157 (ASC 820) also precludes the use of a liquidity or block discount, when measuring instruments traded in an active market at fair value. SFAS 157 (ASC 820) requires that costs related to acquiring financial instruments carried at fair value should not be capitalized, but rather should be expensed as incurred. SFAS 157 (ASC 820) also clarifies that an issuer's credit standing should be considered when measuring liabilities at fair value. SFAS 157 (ASC 820) is effective for financial statements issued for fiscal years beginning after November 15, 2007 and was adopted by us as of January 1, 2008. SFAS 157 (ASC 820) must be applied prospectively, except that the provisions related to block discounts and the guidance in EITF 02-3 (ASC 815 and 932) are to be applied as a one time cumulative effect adjustment to opening retained earnings in the first interim period for the fiscal year in which SFAS 157 (ASC 820) is initially applied. The adoption of SFAS 157 (ASC 820) resulted in no cumulative change to the accumulated deficit. Please refer to Footnote 11 of our Consolidated Financial Statements for additional information and disclosure.

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In February 2008, the FASB issued FSP FAS 157-2 (ASC 820) which delays the effective date of Statement 157 (ASC 820) to all nonfinancial assets and nonfinancial liabilities, except those that are recognized or disclosed at fair value in an entity's financial statements on a recurring basis (at least annually to fiscal years beginning after November 15, 2008. Such items include a) nonfinancial assets acquired and liabilities assumed in purchase business combinations and b) intangible assets and goodwill. FSP FAS 157-2 (ASC 820) was adopted on January 1, 2009 and resulted in no material change to the accumulated deficit.

In October of 2008, the FASB issued FSP FAS 157-3 (ASC 820) which clarifies the application of SFAS 157 (ASC 820) in a market that is not active and provides an example to illustrate key considerations in determining the fair value of a financial asset when the market for that asset is not active. The FSP shall be effective upon issuance, including prior periods for which financial statements have not been issued. Revisions resulting from a change in the valuation technique or its application shall be accounted for as a change in accounting estimate pursuant to FASB 154 (ASC 250). The disclosure provisions of Statement 154 (ASC 250) for a change in accounting estimate are not required for revisions resulting from a change in valuation technique or its application. As of March 31, 2009, we do not hold any securities that would be subject to change based on FSP FAS 157-3 (ASC 820).

### *Accounting for Fair Value Option for Financial Assets and Financial Liabilities*

In April 2009, the FASB issued FSP No. FAS 157-4 (ASC 820) which provides additional guidance for estimating fair value in accordance with SFAS 157 (ASC 820) when the volume and level of activity for an asset or liability have significantly decreased. This FSP also includes guidance on identifying circumstances that indicate a transaction is not orderly. This FSP shall be effective for interim and annual reporting periods ending June 15, 2009. The Company does not expect this FSP to have a material impact on its consolidated financial statements.

### *Derivative Instruments and Hedging Activities*

In March 2008, the FASB issued FASB Statement No. 161 (ASC 815), Disclosures about Derivative Instruments and Hedging Activities, an amendment of FASB Statement 133 (ASC 815). SFAS 161 (ASC 815) amends and expands the disclosures required by SFAS 133 (ASC 815) so that they provide an enhanced understanding of 1) how and why an entity uses derivative instruments, 2) how derivative instruments and related hedged items are accounted for under SFAS 133 (ASC 815) and its related interpretations, and 3) how derivative instruments affect an entity's financial position, financial performance, and cash flows. SFAS 161 (ASC 815) is effective for both interim and annual reporting periods beginning after November 15, 2008, with early adoption encouraged. We are not subject to SFAS 133 (ASC 815) at this time. Since this amendment relates solely to disclosures related to SFAS 133 (ASC 815), there is no effect on our financial position.

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### *The Hierarchy of Generally Accepted Accounting Principles*

In May 2008, the FASB issued SFAS No. 162, *The Hierarchy of Generally Accepted Accounting Principles* (SFAS 162). SFAS 162 identifies the sources of accounting principles and the framework for selecting the principles used in the preparation of financial statements of nongovernmental entities that are presented in conformity with generally accepted accounting principles (GAAP) in the United States (the GAAP hierarchy). SFAS 162 is effective 60 days following the SEC's approval of the Public Company Accounting Oversight Board amendments to AU Section 411, *The Meaning of Present Fairly in Conformity With Generally Accepted Accounting Principles*. The Adoption of SFAS 162 will not have a material effect on the Consolidated Financial Statements.

### **Critical Accounting Estimates**

#### *Goodwill and Other Intangible Assets*

We determine the fair value of each of our reporting units and the fair value of each reporting unit's goodwill under the provisions of SFAS No. 142 (ASC 350), *Goodwill and Other Intangible Assets*. In determining fair value, we use standard analytical approaches to business enterprise valuation (BEV), such as the market comparable approach and the income approach. The market comparable approach is based on comparisons of the subject company to similar companies engaged in an actual merger or acquisition or to public companies whose stocks are actively traded. As part of this process, multiples of value relative to financial variables, such as earnings or stockholders' equity, are developed and applied to the appropriate financial variables of the subject company to indicate its value. The income approach involves estimating the present value of the subject company's future cash flows by using projections of the cash flows that the business is expected to generate, and discounting these cash flows at a given rate of return. Each of these BEV methodologies requires the use of management estimates and assumptions. For example, under the market comparable approach, we assigned a certain control premium to the public market price of our common stock as of the valuation date in estimating the fair value of our specialist reporting unit. Similarly, under the income approach, we assumed certain growth rates for our revenues, expenses, earnings before interest, income taxes, depreciation and amortization, returns on working capital, returns on other assets and capital expenditures, among others. We also assumed certain discount rates and certain terminal growth rates in our calculations. Given the subjectivity involved in selecting which BEV approach to use and in determining the input variables for use in our analyses, it is possible that a different valuation model and the selection of different input variables could produce a materially different estimate of the fair value of our goodwill.

We review the reasonableness of the carrying value of our goodwill annually as of December 31, unless an event or change in circumstances requires an interim reassessment of impairment. During the three months ended March 31, 2009, there were no changes in circumstances that necessitated goodwill impairment testing prior to our required year-end test date. We cannot provide assurance that a change in circumstances requiring an interim assessment or future goodwill impairment testing will not result in impairment charges in subsequent periods. During the first quarter of 2009 a significant revenue decrease occurred

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which management of the Company does not believe will be a permanent trend. However, if revenues in future quarters do not reflect the estimates used to determine the BEV then a potential trigger necessitating a goodwill impairment test before December 31, 2009 could occur.

Another of our intangible assets, as defined under SFAS No. 142 (ASC 350), is our trade name. We determine the fair value of our trade name by applying the income approach using the royalty savings methodology. This method assumes that the trade name has value to the extent we are relieved of the obligation to pay royalties for the benefits received from it. Application of this methodology requires estimating an appropriate royalty rate, which is typically expressed as a percentage of revenue. Estimating an appropriate royalty rate includes reviewing evidence from comparable licensing agreements and considering qualitative factors affecting the trade name. Given the subjectivity involved in selecting which BEV approach to use and in determining the input variables for use in our analyses, it is possible that a different valuation model and the selection of different input variables could produce a materially different estimate of fair value of our trade name.

We review the reasonableness of the carrying amount of our trade name on an annual basis in conjunction with our goodwill impairment assessment. During the three months ended March 31, 2009, there were no changes in circumstances that necessitated trade name impairment testing prior to our required year-end test date. We cannot provide assurance that a change in circumstances requiring an interim assessment or future trade name and stock listing rights impairment testing will not result in impairment charges in subsequent periods. During the first quarter of 2009 a significant revenue decrease occurred which management of the Company does not believe will be a permanent trend. However, if revenues in future quarters do not reflect the estimates used to determine the BEV then a potential trigger necessitating a trade name impairment test before December 31, 2009 could occur.

### *Financial Instruments*

Financial instruments owned, at fair value and Financial instruments sold, but not yet purchased, at fair value are reported in our consolidated financial statements, at fair value, on a recurring basis. Pursuant to SFAS No. 157 (ASC 820), the fair value of a financial instrument is defined as the amount that would be received to sell an asset or paid to transfer a liability, or the exit price, in an orderly transaction between market participants at the measurement date.

We have adopted Statement of Financial Accounting Standards, or SFAS No. 157 (ASC 820) Fair Value Measurements, which defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. SFAS No. 157 (ASC 820) outlines a fair value hierarchy that is used to determine the value to be reported. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets and liabilities (which are considered level 1 measurements) and the lowest priority to unobservable inputs (which are considered level 3 measurements). The three levels of the fair value hierarchy under SFAS No. 157 (ASC 820) are as follows:

- Level 1 Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities;

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- Level 2 Quoted prices for similar instruments in active markets, quoted prices in markets that are not active or financial instruments for which all significant inputs are observable, either directly or indirectly;
- Level 3 Valuation is generated from model-based techniques that use significant assumptions not observable in the market. These unobservable assumptions would reflect our own estimates of assumptions that market participants would use in pricing the asset or liability. Such valuation techniques include the use of option pricing models, discounted cash flow models and similar techniques.

### *Non-Marketable Securities*

The measurement of non-marketable securities is a critical accounting estimate. Investments in non-marketable securities consist of investments in equity securities of private companies and limited liability company interests and are included in other assets in the condensed consolidated statements of financial condition. Certain investments in non-marketable securities are initially carried at cost, unless there are third-party transactions evidencing a change in value. For certain other investments in non-marketable securities we adjust their carrying value by applying the equity method of accounting pursuant to APB 18 (ASC 325). Under the equity method the investor recognizes its share of the earnings and losses of an investee in the periods for which they are reported by the investee in its financial statements. The assets included in this section represent limited liability companies that are service providers and whose value is affected by nonfinancial components. In addition, if and when available, management considers other relevant factors relating to non-marketable securities in estimating their value, such as the financial performance of the entity, its cash flow forecasts, trends within that entity's industry and any specific rights associated with our investment such as conversion features among others.

Non-marketable investments are tested for potential impairment whenever events or changes in circumstances suggest that such investment's carrying value may be impaired.

### **Use of Estimates**

The use of accounting principles generally accepted in the United States of America requires management to make certain estimates. In addition to the estimates we make in connection with fair value measurements and the accounting for goodwill and identifiable intangible assets, the use of estimates is also important in determining provisions for potential losses that may arise from litigation, regulatory proceedings and tax audits.

We estimate and provide for potential losses that may arise out of litigation, regulatory proceedings and tax audits to the extent that such losses are probable and can be estimated, in accordance with SFAS No. 5 (ASC 450), Accounting for Contingencies and FIN 48 (ASC

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740), Accounting for Uncertainty in Income Taxes . Significant judgment is required in making these estimates and our final liabilities may ultimately be materially different. Our total liability in respect of litigation and regulatory proceedings is determined on a case-by-case basis and represents an estimate of probable losses after considering, among other factors, the progress of each case or proceeding, our experience and the experience of others in similar cases or proceedings, and the opinions and views of legal counsel. Given the inherent difficulty of predicting the outcome of our litigation and regulatory matters, particularly in cases or proceedings in which substantial or indeterminate damages or fines are sought, we cannot estimate losses or ranges of losses for cases or proceedings where there is only a reasonable possibility that a loss may be incurred. See Legal Proceedings in Part II, Item 1 of this Quarterly Report on Form 10-Q for information on our judicial, regulatory and arbitration proceedings.

## **Recent Regulatory Developments**

### *Regulation SHO and Short Selling Rules.*

On October 14, 2008, the Securities and Exchange Commission adopted several final rules concerning short selling practices in US securities markets. Among the rules were (a) an interim final temporary rule that extends, until July 31, 2009, the recently imposed Rule 204T requiring that firms buy or borrow securities to close-out any fail to deliver position in an equity security resulting from a long or a short sale by the beginning of regular trading hours on the next settlement day following the date the fail to deliver position arose; (b) a rule eliminating the options market maker exception to the close-out requirement for short sales under Regulation SHO; and (c) an antifraud rule prohibiting misrepresentations by a short seller regarding its ability or intention to deliver securities by the settlement date in connection with both long and short sales. The rules are generally consistent with the series of emergency orders issued by the SEC in September and October 2008. Included in the interim final temporary Rule 204T are certain exemptions and extends the time to deliver securities to cover such short sales by up to two trading days for certain bona fide market makers (such as our specialist and market-making businesses) in connection with their bona fide market-making activities. We currently are unable to make a determination as to whether and how such new rules will affect our business in the future. We believe that the new rules' exemptions and additional time to cover failed short positions has enabled our market-making business to comply with the new requirements of Regulation SHO while maintaining our market-making and liquidity provision obligations, but cannot provide assurance that these provisions will continue to work for our benefit.

### *New NYSE Market Model*

In December 2008, the NYSE introduced a new market model following the approval by the SEC on October 24, 2008, that resulted in significant changes in NYSE's market structure. The new market model was fully implemented in January 2009, and the changes include, among other things, (a) specialists are now called Designated Market Makers, or DMMs; (b) the alteration of NYSE's priority and parity rules, including those that will allow DMMs to trade on parity with orders on NYSE's display book; and (iii) the introduction of



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new order functionality, including the DMM Capital Commitment Schedule ( CCS ) and hidden orders. In order to achieve parity trading for the DMMs, the new market model eliminated the order-by-order advance look specialists received, but the DMM is relieved of their negative obligation to not trade for its own account unless reasonably necessary to the maintenance of a fair and orderly market. The role of the designated market maker remains essentially unchanged from the role of the specialist, in that the designated market maker is the primary provider of liquidity and information with respect to the companies it represents on the floor of the NYSE, but without the first look at order flow and without many of the negative and affirmative obligations to which we were subject prior to the new market model. The NYSE has stated that this change gives the DMM greater freedom to manage the trading risks associated with their reduced responsibilities to the NYSE market. In addition, DMMs will continue to be able to generate orders through an algorithm that interacts directly with the NYSE's display book. Furthermore, the DMMs will be able to commit additional liquidity in advance to fill incoming orders via the CCS, which is a liquidity schedule setting forth various price points where the DMM is willing to interact with incoming orders. The new market model was fully implemented on January 1, 2009. The new market model is requiring us to redesign our trading algorithms and technology.

**Results of Operations****Market-Making Segment Operating Results**

| (000 s omitted)                           | For the Three Months Ended |                    | Percentage Change |
|---|----------------------------|--------------------|-------------------|
|   | 2009                       | March 31, 2008     |                   |
| <b>Revenues:</b>                          |                            |                    |                   |
| Net (loss) gain on principal transactions | \$ (2,508)                 | \$ 59,482          | (104.2)%          |
| Commissions and other fees                | 8,298                      | 5,270              | 57.5              |
| Net loss on investments                   | (28,644)                   | (75,165)           | (61.9)            |
| Interest income                           | 865                        | 27,912             | (96.9)            |
| Other                                     | 1,041                      | (35)               | 3254.5            |
| <b>Total segment revenues</b>             | <b>(20,948)</b>            | <b>17,464</b>      | <b>(219.9)</b>    |
| Fixed interest on debt                    |                            | 118                | (100.0)           |
| Inventory financing                       | 5,634                      | 30,807             | (81.7)            |
| <b>Revenues, net of interest expense</b>  | <b>(26,582)</b>            | <b>(13,461)</b>    | <b>97.5</b>       |
| <b>Operating expenses</b>                 | <b>11,793</b>              | <b>38,875</b>      | <b>(69.7)</b>     |
| <b>(Loss) income before taxes</b>         | <b>\$ (38,375)</b>         | <b>\$ (52,336)</b> | <b>(26.7)%</b>    |

Revenues from our Market-Making segment consist primarily of net gains and losses resulting from our specialist (now called DMM) activities in stocks and options, market-making activities in ETFs, options and futures, the net gains and losses resulting from trading of foreign currencies, futures and equities underlying the rights, ETFs and options for which we act as specialist, and accrued dividends receivable or payable on our equity positions.

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Net gain on principal transactions represents trading gains net of trading losses and certain exchange imposed trading activity fees, where applicable, and are earned by us when we act as principal buying and selling our specialist stocks, rights, options, ETFs and futures.

Commissions and other fees revenue generated by our Market-Making segment consists primarily of fees earned by our cash equity DMMs for providing liquidity on the NYSE. The other fees in this line item are related to a specialist (and now DMM) liquidity provision payment (the LPP ) program. The new LPP system effective January 1, 2009 involves a two tier fee structure based on (1) the firms proportional share of the consolidated tape revenue earned by the NYSE for quoting at the national best bid and offer (2) Rebates earned when providing liquidity less fees paid for using liquidity. Rebates of \$.30 per 100 shares and \$.35 per 100 shares are earned when providing liquidity in round lots of active and less active securities, respectively. Rebates of \$.04 per 100 shares are earned when adding liquidity in odd lots. Fees charged for orders that remove liquidity are equal to \$.30 per 100 shares for orders routed away from the NYSE and \$.10 per 100 shares for orders not routed away from the NYSE.

Net loss on investments reflects the aggregate losses generated from our investments in restricted and unrestricted NYX shares and other investments not derived specifically from market-making activities.

Other revenue at our Market-Making segment consists primarily of miscellaneous receipts not derived specifically from market-making activities.

Interest expense attributable to our Market-Making segment is the result of inventory financing costs relating to positions taken in connection with our options, futures and ETFs market-making operations and interest on subordinated indebtedness, up to June 3, 2008, that has been approved by the NYSE for inclusion in the net capital of LaBranche & Co. LLC.

Generally, an increase in the average daily share volume on the NYSE, an increase in volatility (as measured by the average closing price of the CBOE s Volatility Index, or the VIX ), an increase in the dollar value and share volume of our principal shares or a decrease in program trading enables us to increase our level of principal participation and thus our ability to realize net gain on principal transactions. While we monitor these metrics each period, they are not the sole indicators or factors in any given period that determine our level of revenues, profitability or overall performance. Other factors, such as extreme price movements, unanticipated news and events and other uncertainties may influence our financial performance either positively or negatively.

### **Three Months Ended March 31, 2009 Compared to March 31, 2008**

Net gain on principal transactions for the first quarter of 2009 decreased mainly as the result of losses in our options market-making business. This segment experienced a period of transition during the first quarter of 2009 which was due to turnover in senior management in our options market-making business, and our decision to reduce those positions and refrain from taking on substantial additional ones until we had replaced them with a new

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team, the implementation of the NYSE's new market model and poor market conditions. The reductions in inventory positions and reduced trading in the first quarter of 2009 also reduced our balance sheet by approximately \$1.6 billion. Our cash equities DMM business generated positive cash flows in the first quarter of 2009.

Commission and other fees revenue during the first quarter of 2009 increased by \$3.0 compared to the first quarter of 2008 as the result increased trading volumes on the NYSE and increased rebates from the new LPP system.

Net loss decreased on investments is mainly the result of the unrealized loss on our NYX shares of \$27.4 million which represents the decline in the fair value of the NYX shares since December 31, 2008. Comparatively, for the first quarter of 2008 the unrealized loss from the decrease in the fair value of the NYX shares, net of a valuation allowance for the transfer restrictions, was \$73.1 million.

Interest income decreased due to transitions at the option business resulting in less trading, negative rebates on certain stock borrow activity, reduced cash balance due to \$215 million in dividend distributions made to the Holding Company and lower interest rates on excess cash investing during the first quarter of 2009 as compared to the first quarter of 2008.

Interest expense decreased as a result of decreased inventory financing costs relating to our inventory positions.

**Institutional Brokerage Segment Operating Results**

| (000 \$ omitted)                         | For the Three Months Ended |                   | Percentage Change |
|--|----------------------------|-------------------|-------------------|
|  | 2009                       | March 31, 2008    |                   |
| <b>Revenues:</b>                         |                            |                   |                   |
| Net gain on principal transactions       | \$ 457                     | \$ 562            | (18.7)%           |
| Commissions and other fees               | 7,889                      | 4,739             | 66.4              |
| Net loss on investments                  | (2,890)                    | (6,096)           | (52.6)            |
| Interest income                          |                            | 60                | (100.0)           |
| Other                                    | 89                         | 95                | (5.3)             |
| <b>Total segment revenues</b>            | <b>5,545</b>               | <b>(640)</b>      | <b>(966.4)</b>    |
| Inventory financing                      | 2                          | 6                 | (60.0)            |
| <b>Revenues, net of interest expense</b> | <b>5,543</b>               | <b>(646)</b>      | <b>(959.4)</b>    |
| Operating expenses                       | 7,634                      | 5,864             | 30.2              |
| <b>Loss before taxes</b>                 | <b>\$ (2,091)</b>          | <b>\$ (6,510)</b> | <b>(67.9)%</b>    |

Our Institutional Brokerage segment's commission revenue includes commissions generated by our sales trading desk in each period. Commission revenue for 2008 includes direct-access floor brokerage activities.

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Net loss on investments reflects the aggregated losses generated from our investments in restricted and unrestricted NYX shares as well as proprietary trading losses. Proprietary trading began in March 2008.

**Three Months Ended March 31, 2009 Compared to March 31, 2008**

Commission revenues increased primarily as a result of an increase in the institutional trading desk customer base and additional personnel at the institutional trading desk.

Net loss on investments is primarily related to a decrease in the share price of NYX stock.

Operating expenses increased mainly due to a \$1.8 million increase in compensation related to additional personnel at the institutional trading desk.

**Other Segment Operating Results**

| (000 s omitted)                   | For the Three Months Ended |                   | Percentage<br>Change |
|-----------------------------------|----------------------------|-------------------|----------------------|
|                                   | 2009                       | March 31,<br>2008 |                      |
| Interest                          | \$ (2)                     | \$ 1,954          | (100.1)%             |
| Net loss on investments           | (232)                      | (28)              | 728.6                |
| Other                             | (14)                       | 233               | (106.0)              |
| Total segment revenues            | (248)                      | 2,159             | (111.5)              |
| Fixed interest on debt            | 5,664                      | 10,745            | (47.3)               |
| Revenues, net of interest expense | (5,912)                    | (8,586)           | (31.2)               |
| Early extinguishment of debt      |                            | 886               | (100.0)              |
| Operating expenses                | 3,235                      | 3,114             | 4.0                  |
| Loss before taxes                 | \$ (9,147)                 | \$ (12,586)       | (27.3)%              |

The portion of our revenues that is not generated from our two principal business segments consists primarily of unrealized gains or losses on our non-marketable investments and interest income from short-term investments of our excess cash.

Revenues, net of interest expense, of our Other segment is calculated after netting revenues by the interest expense related to our public debt and interest accrued on reserves.

Interest expense mainly relates to the effective yield on our public debt inclusive of our debt issuance costs.

Operating expenses mainly relate to finance, accounting, tax, legal, treasury and human resource expenditures as well as related insurance and corporate governance costs and fees.

**Three Months Ended March 31, 2009 Compared to March 31, 2008**

Interest revenues decreased primarily as a result of substantial decline of the yield on our short term investments and as a result of cash balances decreasing due to the repurchase of our debt and stock.

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Net loss on investments is the result of a decline in the market value of our non-marketable investments.

Other revenues decreased primarily as a result of the partial sale in 2008 of one of our non-marketable investments under an agreement entered into by the investment with a new investor.

Interest expense decreased primarily due to the redemption and repurchase of our outstanding debt.

**Our Operating Expenses**

| (000 s omitted)  | For the Three Months Ended |                   | Percentage<br>Change |
|--|----------------------------|-------------------|----------------------|
|  | 2009                       | March 31,<br>2008 |                      |
| Expenses:  |                            |                   |                      |
| Employee compensation and related benefits             | \$ 8,068                   | \$ 28,530         | (71.7)%              |
| Exchange, clearing and brokerage fees                  | 5,487                      | 10,658            | (48.5)               |
| Lease of exchange memberships and trading license fees | 404                        | 427               | (5.4)                |
| Depreciation and amortization                          | 955                        | 890               | 7.3                  |
| Extinguishment of debt                                 |                            | 886               | (100.0)              |
| Other operating expenses                               | 7,748                      | 7,348             | 5.4                  |
| <br>   |                            |                   |                      |
| Total expenses before taxes                            | 22,662                     | 48,739            | (53.5)               |
| (Benefit) provision for income taxes                   | \$ (19,866)                | \$ (31,195)       | (36.3)%              |

Our Market-Making segment's employee compensation and related benefits expense consists of salaries, wages and performance-based compensation paid to our traders and related support staff based on operating results. The employee compensation and related benefits expense associated with our Institutional Brokerage segment consists of salaries, wages and performance-based compensation paid to certain institutional brokerage personnel based on their earned commissions or operating results. Performance-based compensation may include cash compensation and stock-based compensation granted to managing directors, trading professionals and other employees.

Exchange, clearing and brokerage fees expense at our Market-Making segment consists primarily of fees paid by us to the NYSE, AMEX, other exchanges, the Depository Trust Clearing Corporation ( DTCC ) and to third party execution and clearing companies. The fees paid by us to these entities are primarily based on the volume of transactions executed by us as principal and as agent, a fee based on exchange seat use, technology fees, a flat annual fee and execution and clearing fees. Our Institutional Brokerage segment's exchange, clearing and

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brokerage fees expense consists of floor brokerage fees paid to direct-access floor brokers, fees paid for executions including those paid to exchanges and ECNs, and fees paid to our clearing firm.

Other operating expenses primarily are comprised of occupancy costs, such as office space and equipment leases and utilities, communications costs, insurance, professional, legal and consulting fees and restructuring costs.

### **Three Months Ended March 31, 2009 Compared to March 31, 2008**

Employee compensation and related benefits decreased as a result of our incentive and bonus compensation being lower than the prior year based on decreased trading results.

Exchange, clearing and brokerage fees decreased primarily as a result of reductions in inventory positions and reduced trading in the first quarter of 2009.

Lease of exchange memberships and trading license fees decreased due to the reduced headcount in our cash equity specialist operations, which resulted in a decrease of the number of our NYSE trading licenses, and a decrease in the monthly fee per license.

Depreciation and amortization of intangibles increased as a result of the purchase of additional capitalizable assets.

Our income tax benefit in the first quarters of 2009 and 2008 mainly reflects the benefit from the NYX share value reduction.

### **Liquidity and Capital Resources**

As of March 31, 2009, we had \$2,110.5 million in assets, of which \$268.7 million consisted of cash and short-term investments, primarily in overnight time deposits, government obligations maturing within thirty days and cash and securities segregated under federal regulations. This is a significant change in our consolidated balance sheet due to reduced options market-making activities and positions following the departure of our options market-making team. Since our new options market making team joined us in April 2009, we expect our options market-making positions (and therefore our consolidated balance sheet) to increase significantly toward historical levels in connection with their trading activities.

To date, we have financed our operations primarily with cash flows from operations and proceeds from our debt and equity offerings. Due to the nature of the securities business and our role as a market-maker and execution agent, the amount of our cash and short-term investments, as well as operating cash flow, may vary considerably due to a number of factors, including the dollar value of our positions as principal, whether we are net buyers or sellers of securities, the dollar volume of executions by our customers and clearing house requirements, among others. Certain regulatory requirements constrain the use of a portion of our liquid assets for financing, investing or operating activities. Similarly, the nature of our business lines, the capital necessary to maintain current operations and our current funding needs subject our cash and cash equivalents to different requirements and uses.

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As of March 31, 2009, our remaining long-term indebtedness was the \$199.3 million aggregate principal amount of our outstanding 11% Senior Notes that mature in May 2012. In the fourth quarter of 2008 we purchased an aggregate of \$10.6 million principal amount of our outstanding 11% Senior Notes due May 2012 below par. Although we did not repurchase any of these Senior Notes in the first quarter of 2009, we repurchased an additional \$10.0 million aggregate principal amount of such Senior Notes in April 2009. Thus, \$189.3 million of these notes remain outstanding as of the date of this report.

At March 31, 2009, our net cash capital position was \$116.5 million. Fluctuations in net cash capital are common and are a function of variability in our total assets, balance sheet composition and total capital. We attempt to maintain cash capital sources in excess of our aggregate longer-term funding requirements (*i.e.*, positive net cash capital). Over the previous 12 months, our net cash capital has averaged above \$180.5 million.

|                                       | (\$ millions)   |                 |
|---------------------------------------|-----------------|-----------------|
|                                       | 3/31/2009       | 3/31/2008       |
| <b>Cash Capital Available:</b>        |                 |                 |
| Stockholders' equity                  | \$ 405.6        | \$ 489.1        |
| Subordinated debt                     |                 | 4.7             |
| Short term debt < 1 year              |                 | 169.1           |
| Long term debt > 1 year               | 199.3           | 209.9           |
| Other holding company liabilities     | 30.5            | 46.1            |
| <b>Total cash capital available</b>   | <b>\$ 635.4</b> | <b>\$ 918.9</b> |
| <b>Cash Capital Required:</b>         |                 |                 |
| Regulatory capital (1)                | \$ 74.3         | \$ 40.2         |
| Working capital                       | 160.9           | 165.9           |
| NYX unrestricted shares               | 56.1            | 128.7           |
| Illiquid assets/long-term investments | 163.3           | 208.1           |
| Subsidiary intercompany (2)           | 64.3            | 13.5            |
| <b>Total Cash Capital Required</b>    | <b>\$ 518.9</b> | <b>\$ 556.4</b> |
| <b>Net Cash Capital (3)</b>           | <b>\$ 116.5</b> | <b>\$ 362.5</b> |

(1) In February 2008, our regulatory capital was reduced by approximately \$200.0 million in connection with the NYSE's 75% reduction of the NLA specialist capital requirement. This amount was paid as a dividend to our holding company.

(2) Intercompany transfers are demand notes and are not considered regulatory capital of subsidiaries.

Cash Capital Available is mainly comprised of stockholders' equity, long term debt, subordinated debt and other liabilities of our parent holding company which, in the aggregate, constitute the currency used to purchase our assets and provide our working capital. This amount will principally be affected as debt matures or is refinanced and as earnings are retained or paid as dividends. Cash Capital Required mainly consists of the assets used in our businesses. Regulatory capital is defined as capital required by the SEC and applicable exchanges to be maintained by broker-dealers. It is principally comprised of cash, net equities, other investments and net receivables from other broker-dealers. Working capital constitutes

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liquid assets provided to our subsidiaries in excess of the required regulatory capital. Illiquid assets and long term investments are mainly comprised of exchange memberships, intangible assets, such as goodwill, tradename, deposits, deferred taxes and non-marketable investments.

Net Cash Capital is considered to be the excess of Cash Capital Available over Cash Capital Required, or free cash, which we can utilize to fund our business needs.

During the first quarter, the holding company increased intercompany loans to the market making segment in order to reduce our inventory financing costs which represents the majority of the decrease in available cash at the holding company at March 31, 2009.

Management of the Company has always viewed its core assets to be its trading equity in brokerage accounts, which consist of net financial instruments and broker/dealer receivables/payables, and cash available at the holding company and subsidiaries. Effectively, these are the liquid assets used primarily to provide liquidity in the market making and institutional brokerage businesses as well as grow the company.

|                         | (\$ millions) |            |
|-------------------------|---------------|------------|
|                         | 3/31/2009     | 3/31/2008  |
| Market Making           | \$ 277,110    | \$ 226,825 |
| Institutional Brokerage | 28,843        | 31,590     |
| Net Trading Equity      | 305,953       | 258,415    |
| Holding company cash    | 116,541       | 362,530    |
| NYX position            | 56,117        | 187,655    |
| Net liquid assets       | \$ 478,611    | \$ 808,600 |

We also monitor alternative funding measures in addition to our available net cash. The alternative funding measures are significant transactions and actions we could take in a short-term time frame to generate cash to meet debt maturities or other business needs. More precisely, as of March 31, 2009, we have identified the following alternative funding measures to support future debt maturity requirements:

1. Collect intercompany loan balances;
2. Reduction of excess capital at LaBranche & Co. LLC to only required NLA (i.e., declare and pay a dividend to the holding company of excess NLA);
3. Our NYX shares, as previously discussed, can be either sold or held as qualifying regulatory capital;
4. Liquidation of available net invested capital at certain subsidiaries.

**Alternative Funding Measures**

(\$ millions)

|  |          |
|--|----------|
| Intercompany advance                                   | 59.2     |
| Excess regulatory capital at subsidiaries (1)          | 32.1     |
| NYX shares (2) (3)                                     | 10.4     |
| Net cash capital                                       | \$ 116.5 |
| Total cash available from alternative funding measures | \$ 218.2 |



- (1) Subject to regulatory approval prior to distribution to the holding company.
- (2) Computed on an after-tax basis and after a \$28.5 million reduction for NYX shares used as regulatory capital.
- (3) Based on NYX price of \$17.90 per share on March 31, 2009.

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Following our repurchases of senior and subordinated debt, we maintain our ability to repurchase in whole or in part the remaining senior notes at any time up to the maturity date, in May 2012, without impacting the current operations at any of its trading subsidiaries. Our Notes are currently trading below par in the open market.

Strong relationships with a diverse base of creditors and debt investors are critical to our liquidity. We also maintain available sources of short-term funding that exceed actual utilization, thus allowing us to accommodate changes in investor appetite and credit capacity for our debt obligations.

With respect to the management of refinancing risk, the maturity profile of our long-term debt portfolio is monitored on an ongoing basis. In 2004, we strategically refinanced our outstanding indebtedness and created two new series of senior notes maturing in 2009 and 2012, of which only the 2012 notes remain, which represented a significant portion of our outstanding debt.

Our outstanding senior notes were issued pursuant to an indenture which includes certain covenants that, among other things, limit our ability to make certain investments, engage in transactions with stockholders and affiliates, create liens on our assets and sell assets or engage in mergers and consolidations, except in accordance with certain specified conditions. In addition, our ability to make so-called restricted payments, such as incurring additional indebtedness (other than certain permitted indebtedness), paying dividends, redeeming stock or repurchasing subordinated indebtedness prior to maturity, is limited if our consolidated fixed charge coverage ratio is at or below a threshold of 2.00:1. The consolidated fixed charge coverage ratio reflects a comparison between (1) our consolidated earnings before interest, taxes, depreciation and amortization expenses, or EBITDA, and (2) the sum of our consolidated interest expense and a tax-effected multiple of any dividend payments with respect to our preferred stock, and this ratio is calculated as of the end of the most recently completed fixed quarter on a trailing four quarter basis. As of March 31, 2009, our consolidated fixed charge coverage ratio, as defined, was 3.5:1. This ratio was impacted by the repurchase of the senior notes during 2008, because the indenture allows us to deem any indebtedness purchased in the trailing four quarter period as not outstanding throughout the period, thus giving pro-forma effect to the consolidated interest expense versus fixed debt.

While our fixed charge ratio is above 2.00:1, the indenture governing our outstanding senior notes enable us to make cumulative restricted payments in an amount that is not greater than (i) the sum of (A) 50.0% of our cumulative consolidated net income, as defined in the indenture, since July 1, 2004 (or, if such calculation is a loss, minus 100.0% of such loss) and (B) 100.0% of the net cash proceeds received from any issuance or sale of our capital stock

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since July 1, 2004, plus (ii) \$15.0 million. If our cumulative restricted payments since May 18, 2004 at any time exceeds this restricted payment calculation, we will not be able to make any additional restricted payments. However, this calculation is recomputed each quarterly calendar period as allowed under the covenants in the indenture. As of March 31, 2009, 50% of our cumulative consolidated net income since July 1, 2004 was \$42.1 million, and we had received approximately \$1.4 million upon the exercise of options since July 1, 2004. When these amounts are added to the \$15 million allowance, as of March 31, 2009, we were entitled to make restricted payments of \$58.5 million. Through March 31, 2009 our cumulative restricted payments made were stock repurchases of \$19.1 million. Thus we have \$39.4 million available at March 31, 2009 for additional restricted payments over the next quarter. We cannot be sure if, when or to what extent this covenant will prevent or limit us from making restricted payments in the future.

In April of 2008, our Board of Directors authorized a \$40.0 million share repurchase plan. The restricted payment allowance would allow us to repurchase the full amount of shares under the plan. To date, since the Board of Directors authorized these repurchases, we have repurchased an aggregate 4.5 million of our shares under this plan for approximately \$19.1 million, or an average price of \$4.27 per share. We have funded, and will continue to fund, our share repurchases through a combination of cash from operations and excess cash at our holding company, dependent upon market conditions. As discussed above, the indenture governing our outstanding senior notes permits us to redeem some or all of the senior notes due 2012 on or after May 15, 2009 at varying redemption prices, depending on the date of redemption. In addition, under the terms of the indenture, if we sell substantially all our assets or experience specific kinds of changes in control, we will be required to offer to repurchase outstanding senior notes, on a pro rata basis, at a price in cash equal to 101.0% of their principal amount, plus accrued and unpaid interest, if any, to the date of purchase.

Any time we repurchase our outstanding senior notes, our fixed-term interest payments are correspondingly reduced. During 2008 we repurchased an aggregate of \$199.8 million aggregate principal amount of our outstanding 9 1/2% Senior Notes due 2009 and an aggregate of \$60.6 million aggregate principal amount of our outstanding 11% Senior Notes due 2012. These purchases of our outstanding senior notes resulted in annual interest savings of approximately \$25.7 million. On April 3, 2009, we purchased an aggregate of \$10.0 million principal amount of its outstanding 11% Senior Notes due May 2012 below par. The purchase of the debt will result in an annual interest savings of \$1.1 million. Our remaining outstanding debt, in the amount of \$189.8 million, has available maturities and calls over the four-year period 2009 through 2012 to allow us maximum flexibility in satisfying the debt servicing payments and/or sufficient time to refinance the long-term debt, if necessary. The debt is redeemable at redemption prices of 102.75% on or after May 15, 2009 and 100.0% on or after May 15, 2010.

Our Other liabilities of \$13.5 million reflected on the accompanying 2009 consolidated statement of financial condition are principally comprised of uncertain tax positions pursuant to FIN 48. Such contingencies are considered long term, as there is no present obligation to pay such liabilities in the foreseeable future.

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**Table of Contents***Regulated Subsidiaries*

As a market-maker, we are required to maintain certain levels of capital and liquid assets as promulgated by various regulatory agencies which regulate our business. As part of our overall risk management procedures (for further discussion, refer to Part I, Item 3. Quantitative and Qualitative Disclosures about Market Risk ), we attempt to balance our responsibility as a market-maker and broker-dealer with our overall capital resources. These requirements restrict our ability to make use of cash and other liquid assets for corporate actions, such as repaying our debt, repurchasing stock or making acquisitions.

As a broker-dealer, LaBranche & Co. LLC is subject to regulatory requirements intended to ensure the general financial soundness and liquidity of broker-dealers and requiring the maintenance of minimum levels of net capital, as defined in SEC Rule 15c3-1. LaBranche & Co. LLC is required to maintain minimum net capital, as defined, equivalent to the greater of \$100,000 or  $\frac{1}{15}$  of aggregate indebtedness, as defined. NYSE Rule 326(c) also prohibits a broker-dealer from repaying subordinated borrowings, paying cash dividends, making loans to any parent, affiliates or employees, or otherwise entering into transactions which would result in a reduction of its total net capital to less than 150.0% of its required minimum capital. Moreover, broker-dealers are required to notify the SEC prior to repaying subordinated borrowings, paying dividends and making loans to any parent, affiliates or employees, or otherwise entering into transactions which, if executed, would result in a reduction of 30.0% or more of their excess net capital (net capital less minimum requirement). The SEC has the ability to prohibit or restrict such transactions if the result is deemed detrimental to the financial integrity of the broker-dealer. As of March 31, 2009, LaBranche & Co. LLC's net capital, as defined, was \$90.6 million, which exceeded the minimum requirements by \$89.6 million.

The NYSE generally requires its market-maker firms to maintain a minimum dollar regulatory capital amount in order to establish that they can meet, with their own NLA, their position requirement. As of March 31, 2009, LaBranche & Co. LLC's NYSE minimum required dollar amount of NLA, as defined, was \$69.0 million, and its actual NLA, as defined, was \$83.8 million. As of December 31, 2008, LaBranche & Co. LLC's minimum required dollar amount of NLA, as defined, was \$73.7 million and its actual NLA, as defined, was \$112.7 million. LaBranche & Co. LLC thus satisfied its NLA requirement as of each of those dates.

The minimum required dollar amount of NLA fluctuates daily and is computed by adding two components. The first component is equal to \$0.25 million for each one tenth of one percent (.1%), prior to February 2008 the first component was equal to \$1.0 million for each one tenth of one percent (.1%), of the aggregate NYSE transaction dollar volume in a cash equities specialist organization's allocated securities, as adjusted at the beginning of each month based on the prior month transaction dollar volume. The second component is calculated either by multiplying the average haircuts on a specialist organization's proprietary positions over the most recent twenty days by three, or by using an NYSE-approved value at risk ( VAR ) model. Based on this two part calculation, LaBranche & Co. LLC's NLA requirement could increase or decrease in future periods based on its own trading activity and all other specialists' respective percentages of overall NYSE transaction dollar volume.

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As a registered broker-dealer and member firm of the NYSE, LFS is also subject to SEC Rule 15c3-1, as adopted and administered by the SEC and the NYSE. Under the alternative method permitted by this rule, the minimum required net capital is equal to the greater of \$1.0 million or 2.0% of aggregate debit items, as defined. As of March 31, 2009 and December 31, 2008, LFS net capital, as defined, was \$28.6 million and \$29.8 million, respectively, which exceeded minimum requirements by \$27.6 million and \$28.8 million, respectively.

LFS is also subject to SEC Rule 15c3-3 because it maintains a soft dollar program that may result in credit balances to such clients. As of April 2, 2009, to comply with its March 31, 2009 requirement, cash and U.S. Treasury Bills in the amount of \$1.8 million were segregated in a special reserve account for the exclusive benefit of customers, thus exceeding actual requirements by \$0.6 million. As of January 5, 2009, to comply with its December 31, 2008 requirement, cash and U.S. Treasury Bills in the amount of \$1.9 million were segregated in a special reserve account for the exclusive benefit of customers, exceeding actual requirements by \$0.5 million.

As a registered broker-dealer and NYSE/Amex member firm, LSP is subject to SEC Rule 15c3-1, as adopted and administered by the SEC and the AMEX. LSP is required to maintain minimum net capital, as defined, equivalent to the greater of \$100,000 or  $\frac{1}{15}$  of aggregate indebtedness, as defined. As of March 31, 2009 and December 31, 2008, LSP's net capital, as defined, was \$118.1 million and \$135.7 million, respectively, which exceeded minimum requirements by \$113.8 million and \$130.8 million, respectively. LSP's aggregate indebtedness to net capital ratio on those dates was .54 to 1 and .54 to 1, respectively.

As a registered broker-dealer and FINRA member firm, LSPD is subject to SEC Rule 15c3-1, as adopted and administered by the SEC, AMEX and FINRA. LSPD is required to maintain minimum net capital, as defined, equivalent to the greater of \$5,000 or  $\frac{1}{15}$  of aggregate indebtedness, as defined. As of March 31, 2009 and December 31, 2008, LSPD's net capital, as defined, was \$2.6 million and \$2.7 million, respectively, which exceeded its minimum requirement by \$2.6 million and \$2.7 million, respectively. LSPD's aggregate indebtedness to net capital ratio on those dates was .02 to 1 and .02 to 1, respectively.

As a registered broker dealer in the United Kingdom, LSPE is subject to the capital adequacy and capital resources as managed and monitored in accordance with the regulatory capital requirements of the Financial Services Authority ( FSA ). In calculating regulatory capital, our capital consists wholly of Tier 1 capital. Tier 1 capital is the core measure of a Company's financial strength from a regulator's point of view. It consists of the type of financial capital considered the most reliable and liquid, primarily Shareholder's Equity. As of March 31, 2009 Tier 1 capital, as defined, was \$24.9 million which exceeded the total variable capital requirement by \$8.7 million. At December 31, 2008 Tier 1 capital, as defined, was \$25.5 million which resulted in a deficit of \$19.0 million. In addition, we had injected an additional \$9.9 million of share capital in January 2008 further enhancing regulatory capital.

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As a licensed corporation registered under the Hong Kong Securities and Futures Ordinance, LSPH is subject to the capital requirements of the Hong Kong Securities and Futures (Financial Resources) Rules ( FRR ). The minimum paid-up share capital requirement is HKD 5,000,000 (\$0.6 million at March 31, 2009 and December 31, 2008) and the minimum liquid capital requirement is the higher of HKD 3,000,000 (\$0.4 million at March 31, 2009 and December 31, 2008) and the variable required liquid capital as defined in the FRR. We monitor our compliance with the requirements of the FRR on a daily basis. As of March 31, 2009, LSPH 's liquid capital, as defined was \$0.7 million, which exceeded its minimum requirements by \$0.3 million. As of December 31, 2008, LSPH 's had negative liquid capital, as defined of \$0.1 which was in deficit of its minimum requirements by \$0.5. In early January 2009 LSPH received \$1 million of share capital from its parent giving it regulatory capital in excess of its minimum requirement as of such date.

Failure by any of our broker-dealer subsidiaries to maintain its required net capital and NLA, where applicable, may subject it to suspension or revocation of its SEC registration or its suspension or expulsion by the NYSE, the AMEX and/or any other exchange of which it is a member firm.

As evidenced by the foregoing requirements, our broker-dealer subsidiaries require a substantial amount of capital. In particular, even as amended, LaBranche & Co. LLC 's NLA requirement limits our ability to utilize a substantial portion of our liquid assets for other corporate purposes.

## **Cash Flows**

Our cash and cash equivalents decreased \$37.3 million to \$266.9 million at the end of the first quarter of 2009. The decrease was primarily due to a pre-tax operating loss of \$21.9 million, a \$3.7 million increase in working capital, \$2.7 million for the purchase of treasury stock, \$0.5 million for capital asset additions and \$8.2 million for tax payments.

## **Credit Ratings**

Our outstanding senior notes were originally sold in private sales to institutional investors on May 18, 2004, and substantially all these senior notes were subsequently exchanged for substantially identical senior notes registered under the Securities Act of 1933, as amended, pursuant to the terms of our May 2004 debt refinancing.

In September 2007, Moody 's Investor Services changed its credit rating of our outstanding senior notes from B1 to B2, which is the Company 's rating at March 31, 2009, but continued a stable outlook due to our high quality balance sheet and improved liquidity.

In August 2008, we determined that only one rating agency was necessary to provide a rating for the outstanding senior notes. As such, we terminated our relationship for credit rating services from Standard & Poor 's Investor Services. We still engage the credit rating services from Moody 's.

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### **Off-Balance Sheet Arrangements**

We have no off-balance sheet arrangements that have a material current effect or that are reasonably likely to have a material future effect on our financial position or results of operations.

### **Contractual Obligations**

During the first three months of 2009, there were no significant changes in our reported payments due under contractual obligations and disclosed contingent contractual obligations at December 31, 2008, as described in our 2008 Form 10-K.

### **Item 3. Quantitative and Qualitative Disclosures about Market Risk.**

Due to regulatory requirements that prescribe communication barriers between our broker-dealer subsidiaries, we employ different compliance risk management procedures at each such subsidiary. These risk processes are set forth below:

#### *Our Cash Equities DMM Risk Management Process*

Because our cash equities activities on the NYSE expose our capital to significant risks, managing these risks is a constant priority for us. Our central role in the HYBRID market helps us to manage risks by incorporating up-to-date market information in the management of our inventory, subject to our specialist obligations. We have developed a risk management process at our LaBranche & Co. LLC subsidiary that is designed to balance our ability to profit from our DMM activities with our exposure to potential losses and compliance risk. This risk management process includes participation by our corporate compliance committee, executive operating committee, floor management committee, post managers, floor captains, specialists and chief risk officer. These parties' roles are as follows:

*Corporate Compliance Committee.* LaBranche & Co. LLC's corporate compliance committee consists of representatives from executive and senior management, compliance personnel, including our on-floor compliance officer, our general counsel, our chief regulatory officer and several additional senior floor DMMs, known as post managers. The role of the corporate compliance committee is to monitor and report to senior management on the statutory and regulatory compliance efforts of our DMM business. The corporate compliance committee also advises the compliance department in establishing, reviewing and revising our policies and procedures governing LaBranche & Co. LLC's regulatory compliance structure.

*Executive Operating Committee.* Our executive operating committee is composed of two executive officers. This committee is responsible for approving all risk management procedures and trading guidelines for our DMM stocks, after receiving recommendations from our floor management committee. In addition, our executive operating committee reviews all unusual situations reported to it by our floor management committee.

*Floor Management Committee.* Our NYSE floor management committee is currently composed of one senior floor manager, six post managers, one wheel manager and one floor

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administrative personnel manager. This committee is responsible for formulating and overseeing our overall risk management procedures and trading guidelines for each of our DMM stocks. In determining these procedures and guidelines, the floor management committee considers the recommendations of the floor captains. The post managers generally meet with their respective floor captains on a weekly basis to review and, if necessary, revise the risk management procedures and trading guidelines for particular DMM stocks. The wheel managers ensure that the floor is adequately staffed at all times. In addition, post managers, wheel managers and floor captains are always available on the trading floor to review and assist with any unusual trading situations reported by a floor captain, and the swat-team manager is available to assess and provide assistance on break-out, or intense trading situations. Our floor management committee reports to our executive operating committee about each of these trading situations as they occur. Our floor management committee also trains other DMM and trading assistants on a regular basis on new rules and/or interpretations from the NYSE with respect to our DMM obligations and guidelines, with the assistance of our compliance department.

*Floor Captains.* We currently employ four floor captains who monitor the activities of our cash equities DMMs throughout the trading day from various positions at our trading posts. The floor captains observe trades and constantly review trading activities on a real-time basis. In addition, the floor captains are readily available to assist our specialists in determining when to deviate from procedures and guidelines in reacting to any unusual situations or market conditions. The floor captains report these unusual situations and any deviations from these procedures and guidelines to their respective post managers. Floor captains meet with each DMM at least once a week to evaluate each DMM's adherence to our risk management procedures and trading guidelines, as well as to review compliance reports generated by the compliance department in monitoring and reviewing DMM trading activities. Floor captains also meet to review risk procedures and guidelines and, if appropriate, make recommendations to the floor management committee.

*DMMs.* Our DMMs conduct electronic and, at times, manual auctions of our DMM stocks based upon the conditions of the marketplace. In doing so, DMMs observe our risk management procedures and trading guidelines in tandem with their responsibility to create and maintain a fair and orderly market. DMMs promptly notify a floor captain of any unusual situations or market conditions requiring a deviation from our procedures and guidelines.

*On-Floor Compliance Officer.* We also have an on-floor compliance officer that monitors the DMMs' compliance with NYSE rules throughout the day on an ad hoc basis. The on-floor compliance officer reports his findings on general on-floor compliance initiatives on a daily basis to our equity DMM unit's Chief Compliance Officer and Chief Executive Officer and provides summary updates of these efforts to the Corporate Compliance Committee on a monthly basis. In addition, we have at least one trading assistant at each post on the NYSE floor who is compliance-registered and able to review trading activities to monitor compliance with rules. Many of our compliance and risk management activities flow from the efforts of our on-floor compliance initiative.



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*Electronic Exception Reports.* We have implemented a system of electronic rule exception reports at our LaBranche & Co. LLC subsidiary to monitor our compliance with NYSE and SEC rules. These reports are generated on a daily basis, from one to three days after each trading day, and are the result of significant development efforts from our technology group, with advice of our compliance and legal staff. Our compliance staff reviews these exception reports daily, and in the event an exception is detected, the exception is researched in detail by our on-floor compliance officer or another compliance officer to determine if a compliance issue is found. If a compliance issue is detected, we make an effort to correct the problem and conduct training of our specialists and/or distribute compliance bulletins to ensure our specialists understand the rule and processes going forward. Certain detected issues are discussed at monthly compliance committee meetings.

We believe that enhancements we have made to our compliance procedures and guidelines, and on a continuous basis as circumstances warrant, have continued to improve our risk management process.

*Circuit Breaker Rules.* The NYSE has instituted certain circuit breaker rules intended to halt trading in all NYSE listed stocks in the event of a severe market decline. The circuit breaker rules impose temporary halts in trading when the Dow Jones Industrial Average drops a certain number of points. Current circuit breaker levels are set quarterly at 10, 20 and 30 percent of the Dow Jones Industrial Average closing values of the previous month, rounded to the nearest 50 points. These rules provide investors extra time to respond to severe market declines and provide us an additional opportunity to assure compliance with our risk management procedures.

### *Equity Market Financial Risk*

We have developed a risk management process, which is intended to balance our ability to profit from our equity DMM activities with our exposure to potential losses. We have invested substantial capital, along with the NYSE, in real-time, on-line systems which give our management, including our chief risk officer, access to specific trading information during the trading day, including our aggregate long and short positions and our capital and profit-and-loss information on an aggregate or per issue basis. Subject to the DMM's obligation to maintain a fair and orderly market and to applicable regulatory requirements, we constantly seek to manage our trading positions relative to existing market conditions.

Our equity DMM trading activities are subject to a number of risks, including risks of price fluctuations, rapid changes in the liquidity of markets and foreign exchange risk related to American Depositary Receipts ( ADRs ). In any period, we may incur trading losses or gains in our DMM stocks for a variety of reasons, including price fluctuations of our DMM stocks and fulfillment of our DMM obligations. Quantification of such losses or gains would not be meaningful as standard market studies do not capture our DMM obligations. From time to time, we may have large position concentrations in securities of a single issuer or issuers engaged in a specific industry. In general, because our inventory of securities is marked-to-market on a daily basis, any significant price movement in these securities could result in an immediate reduction of our revenues and operating profits.

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*Our Options, Futures and ETFs Market-Making Risk Management Process*

As specialists in options, ETFs and futures in our LSH group of entities, we have a responsibility to maintain a fair and orderly market, and trade securities as principal out of both obligation and inclination. Our options, ETFs, futures, U.S. Government obligations and foreign currency specialist trading exposes us to certain risks, such as price and interest rate fluctuations, volatility risk, credit risk, foreign currency movements and changes in the liquidity of markets.

Additionally, as a market-maker in options, ETFs and futures through our LSH Group of entities, we also trade as principal. In our market-making function, we bring immediacy and liquidity to the markets when we participate. Our market-making activities expose us to certain risks, including, but not limited to, price fluctuations and volatility.

In connection with our market-making activities, we are engaged in various securities trading and lending activities and assume positions in stocks, rights, options, ETFs, U.S. Government securities, corporate securities, futures and foreign currencies for which we are exposed to credit risk associated with the nonperformance of counterparties in fulfilling their contractual obligations pursuant to these securities transactions. We are also exposed to market risk associated with the sale of securities not yet purchased, which can be directly impacted by volatile trading on the NYSE, the AMEX and other exchanges. Additionally, in the event of nonperformance and unfavorable market price movements, we may be required to purchase or sell financial instruments at a loss.

Our traders purchase and sell futures, options, the stocks underlying certain ETF and options positions, U.S. Government securities and foreign currencies in an attempt to hedge market and foreign currency risk. Certain members of management, including our chief risk officer, who oversee our options, futures and ETFs specialist and market making activities are responsible for monitoring these risks. These managers utilize a third-party software application, as well as information received directly from the traders, to monitor specialist and market-making positions on a real-time basis. By monitoring actual and theoretical profit and loss, volatility and other standard risk measures, these individuals seek to insure that our traders operate within the parameters set by management. Furthermore, our aggregate risk in connection with our options, futures and ETFs trading is under constant evaluation by certain members of management and our traders, and all significant trading strategies and positions are closely monitored. When an unusual or large position is observed by the chief risk officer, he communicates the issue to senior management, who communicate with the trader to understand the strategy and risk management behind the trade and, if necessary, determine avenues to mitigate our risk exposure. Our options, futures and ETFs trading is executed on national and foreign exchanges. These trades clear through the Options Clearing Corporation, the National Securities Clearing Corporation or the applicable exchange clearing organization, which reduces potential credit risk.

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The following chart illustrates how specified movements in the underlying securities prices of the options, futures and ETFs in our specialist and market-making portfolios would have impacted profits and losses:

| (000 s omitted)         | Profit or (Loss) if the underlying securities move: |          |      |          |          |
|-------------------------|---|----------|------|----------|----------|
|                         | -15.0%  | -5.0%    | 0%   | +5.0%    | +15.0%   |
| <b>Portfolio as of:</b> |   |          |      |          |          |
| December 31, 2008       | \$ (11,382)   | \$ (370) | \$ 0 | \$ 2,290 | \$ 7,070 |
| March 31, 2009          | \$ 4,152  | \$ 1,114 | \$ 0 | \$ 1,157 | \$ 3,724 |

The modeling of the risk characteristics of our trading positions involves a number of assumptions and approximations. While management believes that these assumptions and approximations are reasonable, there is no standard methodology for estimating this risk, and different methodologies would produce materially different estimates. The zero percent change column represents the profit or loss our options, futures and ETFs specialist operations would experience on a daily basis if the relevant market remained unchanged.

*Foreign Currency Risk & Interest Rate Risk*

In connection with the trading of U.S.-registered shares of foreign issuers in connection with our cash equities specialist operations, we are exposed to varying degrees of foreign currency risk. The pricing of these securities is based on the value of the ordinary securities as denominated in their local currencies. Thus, a change in a foreign currency exchange rate relative to the U.S. dollar will result in a change in the value of U.S.-registered shares in which we are the specialist.

Our ETF specialists and market-makers trade international ETFs that are denominated and settled in U.S. dollars, but the pricing of these ETFs is also affected by changes in the relevant foreign currency rates. We, therefore, hold various foreign currencies in order to lessen the risks posed by changing foreign currency exchange rates. In addition, LSP trades derivatives denominated in foreign currencies, which creates exposure to foreign currency risk.

The following chart illustrates how the specified movements in foreign currencies relative to the U.S. dollar to which our specialist and market-making activities are exposed would have impacted our profits and losses:

| (000 s omitted)         | Profit or (Loss) if the foreign currencies relative to the U.S. dollar move: |          |          |            |
|-------------------------|--|----------|----------|------------|
|                         | -15.0%   | -5.0%    | +5.0%    | +15.0%     |
| <b>Portfolio as of:</b> |  |          |          |            |
| December 31, 2008       | \$ (2,420)   | \$ (807) | \$ 807   | \$ 2,420   |
| March 31, 2009          | \$ 1,032   | \$ 344   | \$ (344) | \$ (1,032) |

The information in the above table is based on certain assumptions and it does not fully represent the profit and loss exposure to changes in foreign currency exchange rates, security prices, volatility, interest rates and other related factors.

As specialists and market makers in options, ETFs and futures, we generally maintain large specialist and market maker positions. Historically, we have been operating in a low and moderate interest rate market. As such, we may be sensitive to interest rate increases or decreases and/or widening credit spreads may create a less favorable operating environment for this line of business.

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### *Concentration Risk*

We are subject to concentration risk by holding large positions or committing to hold large positions in certain types of securities. As of March 31, 2009, our largest unhedged proprietary position is our NYX shares. This concentration does not arise in the normal course of business.

### *Institutional Brokerage Risk*

Our Institutional Brokerage segment, through the normal course of business, enters into various securities transactions acting in an agency or principal basis. The execution of these transactions can result in unrecorded market risk and concentration of credit risk. Our Institutional Brokerage activities involve execution and financing of various customer securities transactions on a cash or margin basis. These activities may expose us to risk in the event the customer or other broker is unable to fulfill its contractual obligations and we have to purchase or sell securities at a loss. For margin transactions, we may be exposed to significant market risk in the event margin requirements are not sufficient to fully cover losses that customers may incur in their accounts.

### *Institutional Brokerage Risk Management Process*

Our institutional brokerage activities require that we execute transactions in accordance with customer instructions and accurately record and process the resulting transactions. Any failure, delay or error in executing, recording and processing transactions, whether due to human error or failure of our information or communication systems, could cause substantial losses for brokers, customers and/or us and could subject us to claims for losses. We also execute orders as principal in our role as market maker and, at times, to facilitate customer transactions. To monitor the risk in these positions, we use an internally developed desk-top system that is constantly running on the desktop screens of our institutional brokerage firm's senior management, chief compliance officer and trading systems manager. Upon escalation to other members of senior management, research and diligence is performed as to the positions and risk and determinations are made as to how to limit the exposure. Once a position is established, our traders may attempt to manage the risk associated with the position by use of ETF strategies, futures on the S&P 500, or with an industry/sector comparable security or other method approved by senior management. Despite these risk management efforts, these facilitation positions may result in trading losses that could adversely affect our commission revenues.

Our customer margin transactions have been cleared through a major Wall Street firm. These customer margin transactions are financed by the clearing firm based on our instructions. We are liable to the clearing firm for any losses incurred by the clearing firm in connection with our customers' margin transactions.

Our past clearing activities (through June 8, 2007) included settling each transaction with both the contra broker and the customer. In connection with our institutional and direct access floor brokerage activities, a transaction was settled either when the customer paid for

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securities purchased and took delivery, or delivered securities sold for payment. Through September 2008, clearing direct access brokers transactions included guaranteeing their transactions to the contra broker on the exchange floor.

These clearing activities may have exposed us to off-balance sheet risk in the event customers or brokers were unable to fulfill their contractual obligations and it was necessary to purchase or sell securities at a loss. For margin transactions, we may have been exposed to off-balance sheet risk in the event margin requirements were not sufficient to fully cover losses that customers may have incurred in their accounts.

The amount of risk related to our execution and clearance activities was linked to the size of the transaction, market volatility and the creditworthiness of customers and brokers. Our largest transactions involved those for institutional and direct access floor brokerage customers.

We systematically monitor our open transaction risk in connection with our institutional brokerage activities, starting when the transaction occurs and continuing until the designated settlement date. Transactions that remain unsettled after settlement date are scrutinized and necessary action to reduce risk is taken. Credit risk that could result from contra brokers defaulting is minimized since much of the settlement risk for transactions with brokers is essentially transferred to the National Stock Clearing Corporation. The credit risk associated with institutional and direct access clearing customers is minimized since these customers have been qualified by the Depository Trust Company ( DTC ) or the DTC participants or have met the prime broker qualification standards at other brokerage firms. Before conducting business with a prospective customer, senior management that oversees our institutional brokerage operations, in conjunction with the related compliance department, reviews the prospective customer's experience in the securities industry, financial condition and personal background, including a background check with a risk reporting agency, although some of this responsibility now is undertaken by our outsourced clearing firm.

The following chart illustrates how specified movements in the underlying securities prices in our institutional brokerage portfolios would have impacted profits and losses:

| (000 s omitted)         | Profit or (Loss) if the underlying securities<br>move: |          |      |        |        |
|-------------------------|--|----------|------|--------|--------|
|                         | -15.0%   | -5.0%    | 0%   | +5.0%  | +15.0% |
| <b>Portfolio as of:</b> |  |          |      |        |        |
| December 31, 2008       | \$ (766)   | \$ (255) | \$ 0 | \$ 255 | \$ 766 |
| March 31, 2009          | \$ (204)   | \$ (68)  | \$ 0 | \$ 68  | \$ 204 |

*Operational and Technology Risk*

Operational risk relates to the risk of loss from external events, and from failures in internal processes or information systems. In each of our business segments, we rely heavily on our information systems in managing our risk. Accordingly, working in conjunction with the NYSE and other exchanges, we have made significant investments in our trade processing and execution systems. Our use of, and dependence on, technology has allowed us to sustain our growth over the past several years. Management members and floor captains at our NYSE cash

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equities specialist operations constantly monitor our positions and transactions in order to mitigate our risks and identify troublesome trends should they occur. The substantial capital we have invested, along with the NYSE, in real-time, on-line systems affords management instant access to specific trading information at any time during the trading day, including:

our aggregate long and short positions;

the various positions of each of our trading professionals;

our overall position in a particular stock; and

capital and profit-and-loss information on an aggregate, per market maker or per issue basis.

Our information systems send and receive data from the NYSE through dedicated data feeds. The NYSE supplies us with specialist position reporting system terminals both on the trading floor and in our offices. These terminals allow us to monitor our NYSE specialist trading profits and losses, as well as our positions. Our options, futures and ETFs specialist and market-making operations utilize a third-party software application to monitor our positions and profits and losses on a real-time basis.

We internally develop and use significant proprietary trading technologies in our market-making segment in order to enhance our principal trading capabilities and manage risk in the increasingly evolving electronic marketplace. Our trading technologies are developed and maintained by our information technology personnel and their development process is subject to policies and procedures designed to mitigate the risk of technology design flaws and programming errors. These policies and procedures include, but are not limited to, policies concerning the techniques and manner by which new or enhanced trading technologies are implemented, segregation of duties among the developers, the quality assurance personnel and the individual who enters new trading technologies into production and, when possible, independent review of these technologies and procedures. Although these, and other, policies and procedures are designed to mitigate the risk of design, coding or other flaws or errors in our current and future trading technologies, we cannot assure you that these policies and procedures will successfully be followed or will timely and effectively detect such flaws or errors.

We have developed and implemented a business continuity plan, which includes a comprehensive disaster recovery plan. We have a back-up disaster recovery center in New York, outside of Manhattan as well as redundant trading facilities in London, England and Hong Kong.

### *Legal and Regulatory Risk*

Substantial legal liability or a significant regulatory action against us could have a material adverse effect on our financial condition or cause significant harm to our reputation, which in turn could negatively affect our business prospects.

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Our registered broker-dealer subsidiaries are subject to certain regulatory requirements intended to insure their general financial soundness and liquidity. These broker-dealers are subject to SEC Rules 15c3-1, 15c3-3 and other requirements adopted and administered by the SEC and the NYSE.

The USA PATRIOT Act of 2001 requires U.S. financial institutions, including banks, broker-dealers, futures commission merchants and investment companies, to implement policies, procedures and controls which are reasonably designed to detect and report instances of money laundering and the financing of terrorism. We actively monitor and update our anti-money laundering practices.

### **Item 4. Controls and Procedures**

As of the end of the period covered by this report, an evaluation of the effectiveness of our disclosure controls and procedures was performed under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that these disclosure controls and procedures were effective as of the end of the period covered by this report. In addition, no change in our internal control over financial reporting (as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934) occurred during the quarter ended March 31, 2009 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## **PART II OTHER INFORMATION**

### **Item 1. Legal Proceedings**

There have been no material new developments in our legal proceedings since the March 16, 2009 filing of the 2008 Form 10-K, except as follows:

NYSE Specialists Securities Litigation. On March 30, 2009, the Court certified a class on behalf of all persons and entities who submitted orders (directly or through agents) to purchase or sell NYSE-listed securities between January 1, 1999 and October 15, 2003, which orders were listed on the specialists' display book and subsequently disadvantaged by defendants, and naming CalPERS and Market Street Securities Inc. as class representations. On April 13, 2009, the defendants filed a petition seeking permission to appeal the Court's order certifying the class.

Peacock. On April 3, 2009, plaintiff voluntarily dismissed all claims asserted in the complaint with prejudice.

We believe that the claims asserted against us by the plaintiffs in the pending proceedings described in the 2008 Form 10-K and above are without merit, and we deny all allegations of wrongdoing. There can be no assurance, however, as to the outcome or timing of the resolution of these proceedings. We therefore are unable to estimate the amount or potential range of any loss that may arise out of these proceedings. The range of possible

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resolutions could include determinations and judgments against us or settlements that could require substantial payments by us that could have a material adverse effect on our financial condition, results of operations and cash flows.

In addition to the proceedings described in the 2008 Form 10-K and above, we and our operating subsidiaries have been the target, from time to time, of various claims, lawsuits and regulatory inquiries in the ordinary course of our and their respective businesses. While the ultimate outcome of those claims and lawsuits which currently are pending cannot be predicted with certainty, we believe, based on our understanding of the facts of these proceedings, that their ultimate resolution will not, in the aggregate, have a material adverse effect on our financial condition, results of operations or cash flows.

**Item 1A. Risk Factors**

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, Item 1A. Risk Factors in the 2008 Form 10-K, which could materially affect our business, financial condition or future results. There have been no material changes in the Risk Factors disclosed in our 2008 Form 10-K. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

On April 17, 2008, our Board of Directors authorized the repurchase of up to \$40.0 million in shares of our common stock. In the first quarter of 2009, we repurchased an aggregate of 657,517 shares at a cost of approximately \$2.7 million, as set forth by month in the table below.

| Purchase Period |                | Total Number of Shares Purchased | Average Price Paid per Share (1) | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs |
|-----------------|----------------|----------------------------------|----------------------------------|--|--|
| March 1         | March 31, 2009 | 657,517                          | \$ 4.17                          | 657,517  | (2)  |
| Total           |                | 657,517                          | \$ 4.17                          | 657,517  | (2)  |

(1) Average Price Paid per Share excludes transaction costs.

(2) Since board approval of repurchases is based on dollar amount, we cannot estimate the number of shares yet to be purchased.



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We have funded, and will continue to fund, our share repurchases through a combination of cash from operations, and excess cash at our holding company, dependent upon market conditions.

**Item 5. Other Information.**

We have included in this Form 10-Q filing, and from time to time our management may make, statements which may constitute forward-looking statements within the meaning of the safe harbor provisions of The Private Securities Litigation Reform Act of 1995. Our quarterly and annual operating results are affected by a wide variety of factors that could materially and adversely affect actual results, including a decrease in trading volume on the exchanges on which we operate, changes in volatility in the equity and others securities markets and changes in the value of our securities positions. As a result of these and other factors, we may experience material fluctuations in future operating results on a quarterly or annual basis, which could materially and adversely affect our business, financial condition, operating results and stock price. An investment in us involves various risks, including those mentioned above and those that are detailed from time to time in our SEC filings.

Certain statements contained in this report, including without limitation, statements containing the words believe, intend, expect, anticipate and words of similar import, also may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Readers are cautioned that any such forward-looking statements are not guarantees of future performance, and since such statements involve risks and uncertainties, our actual results and performance and the performance of the specialist industry as a whole, may turn out to be materially different from the results expressed or implied by such forward-looking statements. Given these uncertainties, readers are cautioned not to place undue reliance on such forward-looking statements. We also disclaim any obligation to update our view of any such risks or uncertainties or to publicly announce the result of any revisions to the forward-looking statements made in this report.

**Item 6. Exhibits.**

- 31.1 Certification of George M.L. LaBranche, IV, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Jeffrey A. McCutcheon, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of George M.L. LaBranche, IV, Chairman, Chief Executive Officer and President, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, regarding the information contained in LaBranche & Co Inc. s Quarterly Report on Form 10-Q for the period ended March 31, 2009.
- 32.2 Certification of Jeffrey A. McCutcheon, Senior Vice President and Chief Financial Officer, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, regarding the information contained in LaBranche & Co Inc. s Quarterly Report on Form 10-Q for the period ended March 31, 2009.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

May 11, 2009

LABRANCHE & Co INC.

By: /s/ Jeffrey A. McCutcheon

Name: Jeffrey A. McCutcheon

Title: Senior Vice President and Chief Financial Officer

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EXHIBIT INDEX

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