DIMECO INC
Form 10-Q
August 15, 2011

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

Form 10-Q
x QUARTERLY REPORT UNDER SECTION 13 OF 15(D) OF THE SECURITIES
EXCHANGE ACT OF 1934
For the quarterly period ended June 30, 2011
or
" TRANSITION REPORT UNDER SECTION 13 OF 15(d) OF THE EXCHANGE ACT Or the transition period from $\qquad$ to $\qquad$
Commission File Number 33-58936
Dimeco, Inc.
(Exact name of registrant as specified in its charter)

Pennsylvania
(State or other jurisdiction of Incorporation or organization)

23-2250152
(I.R.S. Employer
identification No.)

820 Church Street<br>Honesdale, PA 18431<br>(Address of principal executive officers)

(570) 253-1970
(Issuer's Telephone Number)
Not Applicable
(Former name, former address and former fiscal year, if changed since last report)
Check whether the issuer (1) filed all reports required to be filed by Sections 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).
Yes ${ }^{*}$ No "
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):
Large accelerated filer o
Accelerated filer o
Non-accelerated filer o
Smaller reporting company x
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act) Yes" Nox

As of August 1, 2011 the registrant had outstanding 1,599,646 shares of its common stock, par value $\$ .50$ share.

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## Dimeco, Inc. CONSOLIDATED BALANCE SHEET (unaudited)

| (in thousands) | June 30, 2011 | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Cash and due from banks | \$ 7,240 | \$ | 5,831 |
| Interest-bearing deposits in other banks | 2,157 |  | 4,821 |
| Total cash and cash equivalents | 9,397 |  | 10,652 |
| Mortgage loans held for sale | 80 |  | - |
| Investment securities available for sale | 87,272 |  | 79,655 |
| Loans (net of unearned income of \$10 and \$25) | 432,961 |  | 425,069 |
| Less allowance for loan losses | 7,343 |  | 7,741 |
| Net loans | 425,618 |  | 417,328 |
| Premises and equipment | 10,239 |  | 10,572 |
| Accrued interest receivable | 1,927 |  | 1,888 |
| Bank-owned life insurance | 9,871 |  | 9,545 |
| Other real estate owned | 4,192 |  | 960 |
| Prepaid FDIC insurance | 1,313 |  | 1,615 |
| Other assets | 10,587 |  | 9,999 |
| TOTAL ASSETS | \$ 560,496 | \$ | 542,214 |
| Liabilities |  |  |  |
| Deposits : |  |  |  |
| Noninterest-bearing | \$ 53,947 | \$ | 43,067 |
| Interest-bearing | 397,748 |  | 411,667 |
| Total deposits | 451,695 |  | 454,734 |
| Short-term borrowings | 33,157 |  | 13,006 |
| Other borrowed funds | 18,596 |  | 19,552 |
| Accrued interest payable | 614 |  | 679 |
| Other liabilities | 3,270 |  | 3,564 |
| TOTAL LIABILITIES | 507,332 |  | 491,535 |
| Stockholders' Equity |  |  |  |
| Common stock, $\$ .50$ par value; 5,000,000 shares authorized; 1,652,318 shares issued | 826 |  | 826 |
| Capital surplus | 6,273 |  | 6,273 |
| Retained earnings | 46,962 |  | 45,177 |
| Accumulated other comprehensive income | 1,170 |  | 470 |
| Treasury stock, at cost ( 54,100 shares) | (2,067 |  | (2,067 |
| TOTAL STOCKHOLDERS' EQUITY | 53,164 |  | 50,679 |
| TOTAL LIABILITES AND STOCKHOLDERS' EQUITY | \$ 560,496 | \$ | 542,214 |

See accompanying notes to the unaudited consolidated financial statements.

Dimeco, Inc.
CONSOLIDATED STATEMENT OF INCOME (unaudited)
For the three months ended June 30,For the six months ended June 30,

| (in thousands, except per share) | 2011 | 2010 | 2011 | 2010 |
| :--- | :---: | :---: | :---: | :---: |
| Interest Income | $\$ 5,515$ | $\$ 5,450$ | $\$ 10,960$ | $\$ 10,931$ |
| Interest and fees on loans | 320 | 376 | 610 | 672 |
| Investment securities: | 303 | 258 | 593 | 514 |
| Taxable | 3 | 13 | 7 | 24 |
| Exempt from federal income tax | 6,141 | 6,097 | 12,170 | 12,141 |
| Other |  |  |  |  |
| Total interest income |  |  |  |  |


| Interest Expense |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Deposits | 1,066 | 1,707 | 2,205 | 3,503 |
| Short-term borrowings | 38 | 51 | 61 | 76 |
| Other borrowed funds | 214 | 243 | 433 | 500 |
| Total interest expense | 1,318 | 2,001 | 2,699 | 4,079 |
| Net Interest Income | 4,823 | 4,096 | 9,471 | 8,062 |
| Provision for loan losses |  |  |  |  |
|  | 275 | 330 | 700 | 580 |


| Net Interest Income After Provision for Loan |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Losses | 4,548 | 3,766 | 8,771 | 7,482 |


| Noninterest Income |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Service charges on deposit accounts | 257 | 349 | 528 | 692 |
| Mortgage loans held for sale gains, net | 66 | 45 | 148 | 95 |
| Investment securities losses | $(26$ | $)$ | $(6$ | $)$ |
| Brokerage commissions | 157 | 253 | 338 | $)$ |
| Earnings on bank-owned life insurance | 109 | 104 | 217 | 391 |
| ATM and debit card fees | 154 | 134 | 291 | 210 |
| Other income | 272 | 225 | 449 | 210 |
| Total noninterest income | 989 | 1,104 | 1,943 | 474 |


| Noninterest Expense |  |  |  | 3,394 |
| :--- | :--- | :--- | :--- | :--- |
| Salaries and employee benefits | 1,843 | 1,720 | 3,620 | 577 |
| Occupancy expense, net | 265 | 272 | 571 | 239 |
| Furniture and equipment expense | 113 | 121 | 218 | 353 |
| Professional fees | 183 | 201 | 493 | 355 |
| Data processing expense | 178 | 168 | 357 | 361 |
| FDIC insurance | 122 | 184 | 311 | 1,180 |
| Other expense | 658 | 593 | 1,389 | 6,459 |
| Total noninterest expense | 3,362 | 3,259 | 6,959 |  |
|  |  |  |  | 3,089 |
| Income before income taxes | 2,175 | 1,611 | 3,755 | 802 |
| Income taxes | 509 | 426 | 819 |  |

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| NET INCOME | $\$ 1,666$ | $\$ 1,185$ | $\$ 2,936$ | $\$ 2,287$ |
| :--- | :---: | :---: | :---: | :---: |
| Earnings per Share - basic | $\$ 1.04$ | $\$ 0.74$ | $\$ 1.84$ | $\$ 1.44$ |
| Earnings per Share - diluted | $\$ 1.04$ | $\$ 0.74$ | $\$ 1.84$ | $\$ 1.44$ |
| Dividends per share | $\$ 0.36$ | $\$ 0.36$ | $\$ 0.72$ | $\$ 0.72$ |
| Average shares outstanding - basic | $1,598,218$ | $1,596,768$ | $1,598,218$ | $1,585,996$ |
| Average shares outstanding - diluted | $1,599,205$ | $1,598,818$ | $1,599,739$ | $1,586,468$ |

See accompanying notes to the unaudited consolidated financial statements.
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## Dimeco, Inc. CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (unaudited)

For the three months ended June $3 \mathbb{F}$,or the six months ended June 30,

|  | 2011 | 2010 | 2011 | 2010 |
| :---: | :---: | :---: | :---: | :---: |
| Net income | \$ 1,666 | \$ 1,185 | \$ 2,936 | \$ 2,287 |
| Other comprehensive income: |  |  |  |  |
| Unrealized gain on available for sale securities | 879 | 347 | 1,060 | 602 |
| Reclassification adjustment for loss included in net income | 26 | 6 | 28 | 6 |
| Other comprehensive income before tax | 905 | 353 | 1,088 | 608 |
| Income tax expense related to other comprehensive income | 308 | 120 | 370 | 207 |
| Other comprehensive income, net of tax | 597 | 233 | 718 | 401 |
| Comprehensive income | \$ 2,263 | \$ 1,418 | \$ 3,654 | \$ 2,688 |

See accompanying notes to the unaudited consolidated financial statements.
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## Dimeco, Inc. <br> CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY (unaudited)



See accompanying notes to the unaudited consolidated financial statements.
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## Dimeco, Inc. CONSOLIDATED STATEMENT OF CASH FLOWS (unaudited)



| Cash and cash equivalents at end of period | $\$ 9,397$ | $\$ 21,304$ |
| :--- | :--- | :--- |
| Amount paid for interest | $\$ 2,764$ | $\$ 4,200$ |
| Amount paid for income taxes | $\$ 642$ | $\$ 980$ |
| Noncash investing activities: |  |  |
| Transfer of other real estate owned | 3,267 | $\$ 849$ |
| Changes in the unrealized holding gains and losses on available-for- sale securities | $\$ 1,060$ | $\$ 602$ |

See accompanying notes to the unaudited consolidated financial statements.
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# Dimeco, Inc. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) 

## NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Basis of Presentation

The consolidated financial statements include the accounts of Dimeco, Inc. (the "Company") and its wholly-owned subsidiary, The Dime Bank (the "Bank"). The financial statements of The Dime Bank include the consolidated financial statements of the Bank's wholly-owned subsidiary, TDB Insurance Services, LLC. All significant intercompany balances and transactions have been eliminated in the consolidation.

The accompanying unaudited consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and, therefore, do not necessarily include all information that would be included in audited financial statements. The information furnished reflects all adjustments which are, in the opinion of management, necessary for a fair statement of the results of operations. All such adjustments are of a normal recurring nature. The results of operations for the interim periods are not necessarily indicative of the results to be expected for the full year.

Certain comparative amounts for prior periods have been reclassified to conform to current year presentation. The reclassifications did not affect net income or equity capital.

## Recent Accounting Pronouncements

In October, 2010, the FASB issued ASU 2010-26, Accounting for Costs Associated with Acquiring or Renewing Insurance Contracts. This ASU addresses the diversity in practice regarding the interpretation of which costs relating to the acquisition of new or renewal insurance contracts qualify for deferral, The amendments are effective for fiscal years and interim periods within those fiscal years, beginning after December 15, 2011 and are not expected to have a significant impact on the Company's financial statements.

In April 2011, the FASB issued ASU 2011-02, Receivables (Topic 310): A Creditor's Determination of Whether a Restructuring Is a Troubled Debt Restructuring. The amendments in this Update provide additional guidance or clarification to help creditors in determining whether a creditor has granted a concession and whether a debtor is experiencing financial difficulties for purposes of determining whether a restructuring constitutes a troubled debt restructuring. The amendments in this Update are effective for the first interim or annual reporting period beginning on or after June 15, 2011, and should be applied retrospectively to the beginning annual period of adoption. As a result of applying these amendments, an entity may identify receivables that are newly considered impaired. For purposes of measuring impairment of those receivables, an entity should apply the amendments prospectively for the first interim or annual period beginning on or after June 15, 2011. This ASU is not expected to have a significant impact on the Company's financial statements.

In April 2011, the FASB issued ASU 2011-03, Reconsideration of Effective Control for Repurchase Agreements. The main objective in developing this Update is to improve the accounting for repurchase agreements (repos) and other agreements that both entitle and obligate a transferor to repurchase or redeem financial assets before their maturity. The amendments in this Update remove from the assessment of effective control (1) the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee, and (2) the collateral maintenance implementation guidance related to that criterion. The amendments in this Update apply to all entities, both public and nonpublic. The amendments affect all entities that enter into agreements to transfer financial assets that both entitle and obligate the transferor to repurchase or redeem the financial assets before their maturity. The guidance in this Update is effective for the first interim or
annual period beginning on or after December 15, 2011 and should be applied prospectively to transactions or modifications of existing transactions that occur on or after the effective date. Early adoption is not permitted. This ASU is not expected to have a significant impact on the Company's financial statements.

In May 2011, the FASB issued ASU 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs. The amendments in this Update result in common fair value measurement and disclosure requirements in U.S. GAAP and IFRSs. Consequently, the amendments change the wording used to describe many of the requirements in U.S. GAAP for measuring fair value and for disclosing information about fair value measurements. The amendments in this Update are to be applied prospectively. For public entities, the amendments are effective during interim and annual periods beginning after December 15, 2011. For nonpublic entities, the amendments are effective for annual periods beginning after December 15, 2011. Early application by public entities is not permitted. The Company is currently evaluating the impact the adoption of the standard will have on the Company's financial position or results of operations.
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In June 2011, the FASB issued ASU 2011-05, Presentation of Comprehensive Income. The amendments in this Update improve the comparability, clarity, consistency, and transparency of financial reporting and increase the prominence of items reported in other comprehensive income. To increase the prominence of items reported in other comprehensive income and to facilitate convergence of U.S. GAAP and IFRS, the option to present components of other comprehensive income as part of the statement of changes in stockholders' equity was eliminated. The amendments require that all non-owner changes in stockholders' equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In the two-statement approach, the first statement should present total net income and its components followed consecutively by a second statement that should present total other comprehensive income, the components of other comprehensive income, and the total of comprehensive income. All entities that report items of comprehensive income, in any period presented, will be affected by the changes in this Update. For public entities, the amendments are effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. For nonpublic entities, the amendments are effective for fiscal years ending after December 15, 2012, and interim and annual periods thereafter. The amendments in this Update should be applied retrospectively, and early adoption is permitted. This ASU is not expected to have a significant impact on the Company's financial statements.

## Stock Options

The Company maintains a stock option plan for key officers and non-employee directors. There were no options granted in 2011 or 2010.

On April 22, 2010 the Company adopted the 2010 Equity Incentive Plan in order to issue options in future periods. No options have been granted under that plan at this time.

As of June 30, 2011 and 2010, there was no unrecognized compensation cost to unvested share-based compensation awards granted.

## NOTE 2 - EARNINGS PER SHARE

There are no convertible securities which would affect the numerator in calculating basic and diluted earnings per share; therefore, net income as presented on the Consolidated Statement of Income (unaudited) will be used as the numerator. The following table sets forth the composition of the weighted-average common shares (denominator) used in the basic and diluted earnings per share computation:

|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| Weighted average common stock outstanding | 1,652,318 | 1,650,868 | 1,652,318 | 1,640,096 |
| Average treasury stock | (54,100 | (54,100 | (54,100 | (54,100 |
| Weighted average common stock and common stock equivalents used to calculate basic earnings per share | 1,598,218 | 1,596,768 | 1,598,218 | 1,585,996 |
| Additional common stock equivalents (stock options) used to calculate diluted earnings per share | 987 | 2,050 | 1,521 | 472 |
| Weighted average common stock and common stock equivalents used to calculate diluted earnings per share | 1,599,205 | 1,598,818 | 1,599,739 | 1,586,468 |

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## NOTE 3 - INVESTMENTS

The amortized cost and estimated fair value of investment securities are summarized as follows (in thousands):

|  | June 30, 2011 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Gross <br> Unrealized Gains |  | Gross <br> Unrealized <br> Losses |  |  | Fair <br> Value |  |
| AVAILABLE FOR SALE |  |  |  |  |  |  |  |  |  |
| U.S. government agencies | \$ | 12,244 | \$ | 136 | \$ | (3 | ) | \$ | 12,377 |
| Mortgage-backed securities of government- sponsored entities |  | 25,723 |  | 414 |  | (16 | ) |  | 26,121 |
| Collateralized mortgage oblications of government-sponsored entities |  | 2,703 |  | 11 |  | - |  |  | 2,714 |
| Obligations of states and political subdivisions: |  |  |  |  |  |  |  |  |  |
| Taxable |  | 1,193 |  | 96 |  | - |  |  | 1,289 |
| Tax-exempt |  | 32,499 |  | 717 |  | (81 | ) |  | 33,135 |
| Corporate securities |  | 3,221 |  | 448 |  | - |  |  | 3,669 |
| Commercial paper |  | 7,399 |  | - |  | - |  |  | 7,399 |
| Total debt securities |  | 84,982 |  | 1,822 |  | (100 | ) |  | 86,704 |
| Equity securities |  | 89 |  | 47 |  | - |  |  | 136 |
| Equity securities of financial institutions |  | 430 |  | 56 |  | (54 | ) |  | 432 |
| Total | \$ | 85,501 | \$ | 1,925 | \$ | (154 |  | \$ | 87,272 |

December 31, 2010

|  | Amortized Cost |  | Gross <br> Unrealized Gains |  | Gross <br> Unrealized Losses |  | Fair <br> Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| AVAILABLE FOR SALE |  |  |  |  |  |  |  |  |
| U.S. government agencies | \$ | 12,696 | \$ | 107 | \$ | (29 | ) | 12,774 |
| Mortgage-backed securities of governmentsponsored entities |  | 24,104 |  | 218 |  | (48 | ) | 24,274 |
| Obligations of states and political subdivisions: |  |  |  |  |  |  |  |  |
| Taxable |  | 1,197 |  | 13 |  | (11 | ) | 1,199 |
| Tax-exempt |  | 28,026 |  | 361 |  | (408 | ) | 27,979 |
| Corporate securities |  | 4,265 |  | 466 |  | (1 | ) | 4,730 |
| Commercial paper |  | 8,099 |  | - |  | - |  | 8,099 |
| Total debt securities |  | 78,387 |  | 1,165 |  | (497 | ) | 79,055 |
|  |  | 89 |  |  |  | - |  |  |
| Equity securities of financial institutions |  | 468 |  | 58 |  | (71 | ) | 455 |
| Total | \$ | 78,944 | \$ | 1,279 | \$ | (568 |  | 79,655 |

The following table shows the Company's fair value and gross unrealized losses, aggregated by investment category and length of time that the individual securities have been in a continuous unrealized loss position (in thousands):

June 30, 2011

|  | Less than Twelve Months Gross |  | Twelve Months or Greater Gross |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair <br> Value | Gross <br> Unrealized <br> Losses | Fair <br> Value | Gross <br> Unrealized <br> Losses | Fair <br> Value | Gross <br> Unrealized Losses |
| U.S. government agencies | \$355 | \$2 | \$465 | \$1 | \$820 | \$3 |
| Mortgage-backed securities of government- sponsored entities | 2,662 | 16 | - | - | 2,662 | 16 |
| Obligations of states and political subdivisions | 4,457 | 68 | 234 | 13 | 4,691 | 81 |
| Total debt securities | 7,474 | 86 | 699 | 14 | 8,173 | 100 |
| Equity securities of financial institutions | 54 | 2 | 117 | 52 | 171 | 54 |
| Total | \$7,528 | \$88 | \$816 | \$66 | \$8,344 | \$154 |

December 31, 2010

|  | Less than Twelve Months Gross |  | Twelve Months or Greater |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair <br> Value | Gross <br> Unrealized Losses | Fair Value | Gross <br> Unrealized Losses | Fair <br> Value | Gross <br> Unrealized Losses |
| U.S. government agencies | \$2,892 | \$28 | \$474 | \$1 | \$3,366 | \$29 |
| Mortgage-backed securities of government- sponsored entities | 7,446 | 48 | - | - | 7,446 | 48 |
| Obligations of states and political subdivisions | 10,864 | 395 | 223 | 24 | 11,087 | 419 |
| Corporate securities | 999 | 1 | - | - | 999 | 1 |
| Total debt securities | 22,201 | 472 | 697 | 25 | 22,898 | 497 |
| Equity securities of financial institutions | 22 | 1 | 138 | 70 | 160 | 71 |
| Total | \$22,223 | \$473 | \$835 | \$95 | \$23,058 | \$568 |

The Company reviews its position quarterly and has asserted that at June 30, 2011, the declines outlined in the above tables represent temporary declines and the Company does not intend to sell and does not believe it will be required to sell these securities before recovery of its cost basis, which may be at maturity. There were 30 and 55 positions that were temporarily impaired at June 30, 2011 and December 31, 2010, respectively. The Company has concluded that the unrealized losses disclosed above are not other than temporary, but are the result of interest rate changes, sector credit ratings changes or company-specific ratings changes that are not expected to result in the non-collection of principal and interest during the period in consideration for debt securities. Determination of other than temporary losses in the financial services equity portfolio includes consideration of the length of time in a loss position, analysis of the capital structure of the entity and review of publicly available regulatory actions and published financial reports.

The Company received proceeds of $\$ 61$ and recorded a gain of $\$ 5$ in 2011 from the sales of securities. In addition, the Company received proceeds of $\$ 5$ and recorded a loss of $\$ 3$ on a merger transaction in 2011. In the first half of 2010 the Company had no sales of securities but did record a loss of $\$ 6$ in connection with a merger transaction on an equity security owned. The Company recognized other than temporary impairment expense of $\$ 30$ during the first six months of 2011 and $\$ 31$ in 2010.
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The amortized cost and estimated fair value of debt securities at June 30, 2011, by contractual maturity, are shown below. Expected maturities of mortgage-backed securities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepay penalties (in thousands):

|  | Available for Sale |  |
| :--- | :---: | :---: |
|  | Amortized | Fair |
|  | Cost | Value |
| Due in one year or less | $\$ 4,809$ | $\$$ |
| Due after one year through five years | 26,151 | 26,720 |
| Due after five years through ten years | 22,452 | 22,969 |
| Due after ten years | 21,570 | 22,110 |
| Total debt securities | $\$ 84,982$ | $\$$ |

## NOTE 4 - LOANS

Major classifications of loans at June 30, 2011 and December 31, 2010 are as follows (in thousands):
June 30, 2011 December 31, 2010

| Loans secured by real estate: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Construction and development | \$ | 13,027 | \$ | 12,472 |
| Secured by farmland |  | 3,408 |  | 2,590 |
| Secured by 1-4 family residential properties: |  |  |  |  |
| Revolving, open-end loans |  | 10,291 |  | 9,935 |
| All other 1-4 family |  | 83,715 |  | 81,665 |
| Secured by non-farm, non-residential properties |  | 259,255 |  | 255,851 |
| Commercial and industrial loans |  | 45,407 |  | 44,850 |
| Loans to individuals for household, family and other personal expenditures: |  |  |  |  |
| Ready credit loans |  | 610 |  | 582 |
| Other consumer loans |  | 10,052 |  | 10,190 |
| Other loans: |  |  |  |  |
| Agricultural loans |  | 1,452 |  | 1,771 |
| All other loans |  | 5,744 |  | 5,163 |
| Total loans | \$ | 432,961 | \$ | 425,069 |

[^0]
## NOTE 5 - ALLOWANCE FOR LOAN LOSSES

The total allowance reflects management's estimate of loan losses inherent in the loan portfolio at the balance sheet date. The Company considers the allowance for loan losses of $\$ 7,343$ adequate to cover loan losses inherent in the loan portfolio. The following table presents by portfolio segment, the allowance for loan losses as of June 30, 2011 and December 31, 2010 (in thousands):

June 30, 2011

|  | Commercial |  |  | Construction \& Development |  | Commercial Real Estate |  |  | Consumer |  |  | Residential <br> Real Estate |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan losses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 634 |  | \$ | 223 | \$ | 5,719 |  | \$ |  |  | \$ | 971 | \$ | 7,741 |
| Charge-offs |  | (262 | ) |  | - |  | (747 | ) |  | (118 | ) |  | - |  | (1,127 |
| Recoveries |  | - |  |  | - |  | - |  |  | 23 |  |  | 6 |  | 29 |
| Provision |  | 237 |  |  | 105 |  | 140 |  |  | 107 |  |  | 111 |  | 700 |
| Ending Balance | \$ | 609 |  | \$ | 328 | \$ | 5,112 |  | \$ | 206 |  | \$ | 1,088 | \$ | 7,343 |

Ending allowance balance:

| Loans individually evaluated |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| for impairment |$\$ \quad \$-\quad \$ 1,312 \quad \$-\quad \$-\quad \$ 1,312$



Ending loan balance:

| Loans individually evaluated |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| for impairment |$\$-\$-\$ 12,466 \quad \$-\quad \$-\quad \$ 12,466$


| Loans collectively evaluated |  |  |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| for impairment | 52,603 |  | 13,027 |  | 250,197 |  | 10,662 |  | 94,006 | 420,495 |  |
| Total | $\$$ | 52,603 | $\$$ | 13,027 | $\$$ | 262,663 | $\$$ | 10,662 | $\$$ | 94,006 | $\$$ |

December 31, 2010

|  | Commercial |  |  | Construction \& Development |  | Commercial Real Estate |  | Consumer |  |  | Residential <br> Real Estate |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan losses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 626 |  | \$ | - | \$ | 4,548 | \$ | 171 |  | \$ | 908 |  | \$ | 6,253 |
| Charge-offs |  | (35 | ) |  | - |  |  |  | (144 | ) |  | (138 | ) |  | (317 |
| Recoveries |  | 10 |  |  | - |  | - |  | 45 |  |  | - |  |  | 55 |
| Provision |  | 33 |  |  | 223 |  | 1,171 |  | 122 |  |  | 201 |  |  | 1,750 |
| Ending Balance | \$ | 634 |  | \$ | 223 | \$ | 5,719 | \$ | 194 |  | \$ | 971 |  | \$ | 7,741 |

Ending allowance balance:

| Loans individually evaluated |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| for impairment |$\$-\$ 1,774 \quad \$-\quad \$-\quad \$ 1,774$

Loans collectively evaluated for impairment

634
223
3,945 194 971 \$ 5,967

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| Total Balance | \$ | 634 | \$ | 223 | \$ | 5,719 | \$ | 194 | \$ | 971 |  | 7,741 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ending loan balance: |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans individually evaluated for impairment | \$ |  | \$ | - | \$ | 15,529 | \$ |  | \$ | - | \$ | 15,529 |
| Loans collectively evaluated for impairment |  | 51,784 |  | 12,472 |  | 242,912 |  | 10,772 |  | 91,600 |  | 409,540 |
| Total | \$ | 51,784 | \$ | 12,472 | \$ | 258,441 | \$ | 10,772 | \$ | 91,600 | \$ | 425,069 |
| -13- |  |  |  |  |  |  |  |  |  |  |  |  |

Changes in the allowance for loan losses are as follows (in thousands):

|  | Three Months Ended June 30, Six Months Ended June 30, |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2011 | 2010 |  |
|  | $\$ 7,115$ | $\$ 6,467$ | $\$ 7,741$ | $\$ 6,253$ |  |
| Balance, beginning of period | 275 | 330 | 700 | 580 |  |
| Provision charged to operations | 14 | 23 | 29 | 37 |  |
| Recoveries credited to allowance | $(61$ | $)$ | $(185$ | $)$ | $(1,127$ |
| Losses charged to allowance | $\$ 7,343$ | $\$ 6,635$ | $\$ 7,343$ | $(235)$ |  |
| Balance, end of period |  |  |  |  |  |

## Credit Quality Information

The following tables represent credit exposures by assigned grades as of June 30, 2011 and December 31, 2010. The grading analysis estimates the capability of the borrower to repay the contractual obligations of the loan agreements as scheduled or at all. The Company's internal credit risk grading system is based on experiences with similarly graded loans.

The Company's internally assigned grades are as follows:
Pass - loans which are protected by the current net worth and paying capacity of the obligor or by the value of the underlying collateral.

Special Mention - loans where a potential weakness or risk exists, which could cause a more serious problem if not corrected.

Substandard - loans that have a well-defined weakness based on objective evidence and are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected.

Doubtful - loans classified as doubtful have all the weaknesses inherent in a substandard asset. In addition, these weaknesses make collection or liquidation in full highly questionable and improbable, based on existing circumstances.

Loss - loans classified as a loss are considered uncollectable, or of such value that continuance as an asset is not warranted.

Loans are graded by either independent loan review or internal review. Internally reviewed loans were assigned a risk weighting by the loan officer and approved by the loan committee, but have not undergone a formal loan review by an independent party. These loans are typically smaller dollar balances that have not experienced delinquency issues. Balances include gross loan value before unearned income and excluding overdrafts as of June 30, 2011 and December 31, 2010 (in thousands):

June 30, 2011

|  | Commercial | Construction \& Development |  | Commercial Real Estate | Consumer | Residential Real Estate | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans Independently Reviewed: |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Pass | \$14,870 | \$ | 2,344 | \$ 120,729 | \$71 | \$7,245 | \$145,259 |
| Special Mention | 481 |  | 138 | 9,336 | 32 | 537 | 10,524 |
| Substandard | 2,627 |  | 3,267 | 34,400 | 9 | 2,673 | 42,976 |
| Doubtful | - |  | - | - | - | - | - |
| Loss | - |  | - | - | 4 | - | 4 |
| Ending Balance | \$17,978 | \$ | 5,749 | \$ 164,465 | \$116 | \$ 10,455 | \$ 198,763 |
|  |  |  |  |  |  |  |  |
| Loans Internally Reviewed: |  |  |  |  |  |  |  |
| Pass | \$34,556 | \$ | 7,288 | \$ 95,575 | \$ 10,520 | \$87,084 | \$235,023 |
| Special Mention | - |  | - | - | 35 | 171 | 206 |
| Substandard | - |  | - | 191 | - | - | 191 |
| Doubtful | - |  | - | - | - | - | - |
| Loss | - |  | - | - | - | - | - |
| Ending Balance | \$34,556 | \$ | 7,288 | \$95,766 | \$ 10,555 | \$87,255 | \$235,420 |


|  | December 31, 2010 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Commercial | Construction \& Development |  | Commercial Real Estate | Consumer | Residential Real Estate | Total |
| Loans Independently Reviewed: |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Pass | \$17,454 | \$ | 3,034 | \$ 128,114 | \$54 | \$6,457 | \$ 155,113 |
| Special Mention | 307 |  | - | 10,806 | 31 | 333 | 11,477 |
| Substandard | 2,370 |  | 1,774 | 35,715 | 8 | 2,057 | 41,924 |
| Doubtful | - |  | - | - | 1 | - | 1 |
| Loss | - |  | - | - | - | - | - |
| Ending Balance | \$20,131 | \$ | 4,808 | \$ 174,635 | \$94 | \$8,847 | \$208,515 |
| Loans Internally Reviewed: |  |  |  |  |  |  |  |
| Pass | \$31,496 | \$ | 7,693 | \$84,709 | \$10,634 | \$82,798 | \$217,330 |
| Special Mention | - |  | - | - | 45 | 176 | 221 |
| Substandard | - |  | - | - | 13 | - | 13 |
| Doubtful | - |  | - | - | - | - | - |
| Loss | - |  | - | - | - | - | - |
| Ending Balance | \$31,496 | \$ | 7,693 | \$84,709 | \$ 10,692 | \$82,974 | \$217,564 |

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## Age Analysis of Past Due Loans by Class

The following is a table which includes an aging analysis of the recorded investment of past due loans as of June 30 , 2011 and December 31, 2010 including loans which are in nonaccrual status (in thousands):
(In thousands)
June 30, 2011

|  | $\begin{aligned} & \text { 30-59 Days } \\ & \text { Past Due } \end{aligned}$ | 60-89 Days Past Due | 90 Days Or Greater | Total Past Due |  | Current |  | Total <br> Loans |  | ecorded estment > Days and ccruing |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial | \$ 99 | \$ 31 | \$ 228 | \$ 358 | \$ | 52,245 | \$ | 52,603 | \$ | 226 |
| Construction \& development | - | 760 | 414 | 1,174 |  | 11,853 |  | 13,027 |  | 414 |
| Commercial real estate | 990 | 1,814 | 4,805 | 7,609 |  | 255,054 |  | 262,663 |  | 3,184 |
| Consumer | 139 | 44 | 12 | 195 |  | 10,467 |  | 10,662 |  | 8 |
| Residential real estate | 309 | 322 | 791 | 1,422 |  | 92,584 |  | 94,006 |  | 746 |
| Total | \$ 1,537 | \$ 2,971 | \$ 6,250 | \$ 10,758 | \$ | 422,203 | \$ | 432,961 |  | 4,578 |

December 31, 2010

|  |  |  |  |  |  |  | Recorded <br> Investment $>$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30-59 Days <br> Past Due | 60-89 Days <br> Past Due | 90 Days <br> Or Greater | Total Past <br> Due | Current | Total <br> Loans | Days and <br> Accruing |
| Commercial | $\$ 487$ | $\$ 139$ | $\$ 580$ | $\$ 1,206$ | $\$ 50,578$ | $\$ 51,784$ | $\$ 580$ |
|  <br> development | - | - | - | - | 12,472 | 12,472 | - |
| Commercial real <br> estate | 55 | 2,712 | 16,044 | 18,811 | 239,630 | 258,441 | 952 |
| Consumer <br> Residential real <br> estate | 128 | 30 | 59 | 217 | 10,555 | 10,772 | 44 |
| Total | 221 | 241 | 547 | 1,009 | 90,591 | 91,600 | 512 |

## Impaired Loans

Management considers commercial loans and commercial real estate loans which are 90 days or more past due as impaired, and if warranted, includes the entire customer relationship in that status. These loans are analyzed to determine if it is probable that all amounts will not be collected according to the contractual terms of the loan agreement. If management determines that the value of the impaired loan is less than the recorded investment in the loan (net of previous charge-offs, deferred loan fees or costs and unamortized premium or discount), impairment is recognized through an allowance estimate or a charge-off to the allowance.

The following tables include the recorded investment and unpaid principal balances for impaired loans with the associated allowance amount, if applicable, as of June 30, 2011 and December 31, 2010 (in thousands):

June 30, 2011

|  | Recorded <br> Investment | Unpaid <br> Principal <br> Balance | Related <br> Allowance | Average <br> Recorded <br> Investment | Interest <br> Income <br> Recognized |
| :--- | :---: | :---: | :---: | :---: | :---: |
| With no related allowance recorded: $\$ 7,860$ $\$ 7,860$ $\$-$ $\$ 7,633$ | $\$ 107$ |  |  |  |  |
| Commercial real estate | 4,606 | 4,606 | 1,312 | 4,499 | - |
| With an allowance recorded: <br> Commercial real estate <br> Total: <br> Commercial real estate | $\$ 12,466$ | $\$ 12,466$ | $\$ 1,312$ | $\$ 12,132$ | $\$ 107$ |

December 31, 2010

|  | Recorded <br> Investment | Unpaid <br> Principal <br> Balance | Related <br> Allowance | Average <br> Recorded <br> Investment | Interest <br> Income <br> Recognized |
| :--- | :---: | :---: | :---: | :---: | :---: |
| With no related allowance recorded: <br> Commercial real estate | $\$ 5,775$ | $\$ 5,775$ | $\$-$ | $\$ 444$ | $\$$ - |
| With an allowance recorded:     <br> Commercial real estate 9,754 9,754 1,774 9,822 |  |  |  |  |  |
| Total:    <br> Commercial real estate $\$ 15,529$ $\$ 15,529$ $\$ 1,774$ |  |  |  | - |  |

## Nonaccrual Loans

Loans are considered nonaccrual upon reach 90 days delinquency, although the Company may be receiving partial payments of interest and partial repayments of principal on such loans. Loans that are well secured and in the process of collection may not be placed on nonaccrual status based on management's review of the specific loan. When a loan is placed in nonaccrual status, previously accrued but unpaid interest is deducted from interest income.

In the following table are loans, presented by class, on nonaccrual status as of June 30, 2011 and December 31, 2010 (in thousands):

June 30, 2011 December 31, 2010

| Commercial | $\$$ | 2 | $\$$ | - |
| :--- | :--- | :--- | :--- | :--- |
| Commercial real estate | 12,598 |  | 15,626 |  |
| Consumer | 8 |  | 15 |  |
| Residential real estate |  | 45 |  | 35 |
| Total | $\$$ | 12,653 | $\$$ | 15,676 |

## NOTE 6 - FAIR VALUE MEASUREMENTS

The following disclosures show the hierarchal disclosure framework associated with the level of pricing observations utilized in measuring assets and liabilities at fair value. The three broad levels defined by U.S. generally accepted accounting principles are as follows:

Level I: Quoted prices are available in active markets for identical assets or liabilities as of the reported date.
Level Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable II: as of the reported date. The nature of these assets and liabilities include items for which quoted prices are available but traded less frequently, and items that are fair valued using other financial instruments, the parameters of which can be directly observed.

Level Assets and liabilities that have little to no pricing observability as of the reported date. These items do not have III: two-way markets and are measured using management's best estimate of fair value, where the inputs into the determination of fair value require significant management judgment or estimation.

This hierarchy requires the use of observable market data when available.
The following is a description of the valuation methodologies the Company uses for financial instruments recorded at fair value on either a recurring or nonrecurring basis:

## Securities Available for Sale

Securities available for sale consists of both debt and equity securities. These securities are recorded at fair value on a recurring basis. At June 30, 2011 and December 31, 2010, all of these securities used valuation methodologies involving market based or market derived information, collectively Level I and Level II measurements, to measure fair value.

The Company closely monitors market conditions involving assets that have become less actively traded. If the fair value measurement is based upon recent observable market activity of such assets or comparable assets (other than forced or distressed transactions) that occur in sufficient volume, and do not require significant adjustment using unobservable inputs, those assets are classified as Level I or Level II; if not, they are classified as Level III. Making this assessment requires significant judgment.

The Company uses prices from independent pricing services and, to a lesser extent, indicative (non-binding) quotes from independent brokers to measure securities.

The following tables present the assets reported on the consolidated statements of financial condition at their fair value as of June 30, 2011 and December 31, 2010 by level within the fair value hierarchy. As required by ASC 820, financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement (in thousands).

June 30, 2011

|  | Level I |  | Level II |  | Level III |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets: |  |  |  |  |  |  |  |  |
| U.S. government agencies | \$ | - | \$ | 12,377 | \$ | - | \$ | 12,377 |
| Mortgage-backed securities of government- sponsored entities |  | - |  | 26,121 |  | - |  | 26,121 |


| Collateralized mortgage obligations of government-sponsored entities |  | - |  | 2,714 |  | - |  | 2,714 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Obligations of states and political subdivisions: |  |  |  |  |  |  |  |  |
| Taxable |  | - |  | 1,289 |  | - |  | 1,289 |
| Tax-exempt |  | - |  | 33,135 |  |  |  | 33,135 |
| Corporate securities |  | - |  | 3,669 |  | - |  | 3,669 |
| Commercial paper |  | 7,399 |  | - |  | - |  | 7,399 |
| Total debt securities |  | 7,399 |  | 79,305 |  | - |  | 86,704 |
| Equity securities |  | 136 |  | - |  | - |  | 136 |
| Equity securities of financial institutions |  | 432 |  | - |  |  |  | 432 |
| Total | \$ | 7,967 | \$ | 79,305 | \$ | - | \$ | 87,272 |

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December 31, 2010


The following table presents the assets measured on a nonrecurring basis on the consolidated statements of financial condition at their fair value as of June 30, 2011 and December 31, 2010, by level within the fair value hierarchy. Impaired loans that are collateral dependent are written down to fair value through the establishment of specific reserves. Techniques used to value the collateral that secure the impaired loan include: quoted market prices for identical assets classified as Level I inputs; observable inputs, employed by certified appraisers, for similar assets classified as Level II inputs. In cases where valuation techniques included inputs that are unobservable and are based on estimates and assumptions developed by management based on the best information available under each circumstance, the asset valuation is classified as Level III inputs (in thousands).

|  | June 30, 2011 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | Level I | Level II | Level III | Total |  |  |
| Assets measured on a nonrecurring <br> basis: |  |  |  |  |  |  |
| Impaired loans | $\$-$ | $\$$ | - | $\$$ | 11,154 | $\$$ |
| 11,154 |  |  |  |  |  |  |
| Other real estate owned | $\$-$ | $\$$ | - | $\$$ | 4,192 | $\$$ |
| Mortgage servicing rights | $\$$ | - | $\$$ | - | $\$$ | 580 |

December 31, 2010
Level I Level II Level III Total
Assets measured on a nonrecurring
basis:

| Impaired loans | $\$$ | - | $\$$ | 13,755 | $\$$ | - | $\$$ | 13,755 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Other real estate owned | $\$$ | - | $\$$ | 960 | $\$$ | - | $\$$ | 960 |
| Mortgage servicing rights | $\$$ | - | $\$$ | - | $\$$ | 549 | $\$$ | 549 |

## NOTE 7 - FAIR VALUE DISCLOSURE

The estimated fair values of the Company's financial instruments are as follows (in thousands):
June 30, 2011
December 31, 2010

|  | Carrying Value | Fair Value |  | Carrying Value | Fair Value |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Financial Assets: | $\$ 99,397$ | $\$$ | 9,397 | $\$$ | 10,652 | $\$$ | 10,652 |  |
| Cash and cash equivalents | $\$$ | 80 | $\$$ | 80 | $\$$ | - | $\$$ | - |
| Mortgage loans held for sale | $\$ 87,272$ | $\$$ | 87,272 | $\$$ | 79,655 | $\$$ | 79,655 |  |
| Investment securities | $\$$ | 1,546 | $\$$ | 1,546 | $\$$ | 1,500 | $\$$ | 1,500 |
| Fixed annuity | $\$ 425,618$ | $\$$ | 443,201 | $\$$ | 417,328 | $\$$ | 434,472 |  |
| Net loans | $\$$ | 1,927 | $\$$ | 1,927 | $\$$ | 1,888 | $\$$ | 1,888 |
| Accrued interest receivable | $\$$ | 2,233 | $\$$ | 2,233 | $\$$ | 1,725 | $\$$ | 1,725 |
| Regulatory stock | $\$$ | 9,871 | $\$$ | 9,871 | $\$$ | 9,545 | $\$$ | 9,545 |
| Bank-owned life insurance | $\$ 580$ | $\$$ | 580 | $\$ 549$ | $\$$ | 549 |  |  |
| Mortgage servicing rights |  |  |  |  |  |  |  |  |

Financial liabilities:

| Deposits | $\$$ | 451,695 | $\$$ | 453,318 | $\$$ | 454,734 | $\$$ | 456,991 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Short-term borrowings | $\$$ | 33,157 | $\$$ | 33,155 | $\$$ | 13,006 | $\$$ | 13,006 |
| Other borrowed funds | $\$$ | 18,596 | $\$$ | 19,865 | $\$$ | 19,552 | $\$$ | 20,923 |
| Accrued interest payable | $\$$ | 614 | $\$$ | 614 | $\$$ | 679 | $\$$ | 679 |

Financial instruments are defined as cash, evidence of ownership interest in an entity, or a contract which creates an obligation or right to receive or deliver cash or another financial instrument from/to a second entity on potentially favorable or unfavorable terms.

Fair value is defined as the amount at which a financial instrument could be exchanged in a current transaction between willing parties other than in a forced or liquidation sale. If a quoted market price is available for a financial instrument, the estimated fair value would be calculated based upon the market price per trading unit of the instrument.

If no readily available market exists, the fair value estimates for financial instruments should be based upon management's judgment regarding current economic conditions, interest rate risk, expected cash flows, future estimated losses and other factors as determined through various option pricing formulas or simulation modeling. As many of these assumptions result from judgments made by management based upon estimates that are inherently uncertain, the resulting estimated fair values may not be indicative of the amount realizable in the sale of a particular financial instrument. In addition, changes in assumptions on which the estimated fair values are based may have a significant impact on the resulting estimated fair values.

As certain assets such as deferred tax assets and premises and equipment are not considered financial instruments, the estimated fair value of financial instruments would not represent the full value of the Company.

The Company employed simulation modeling in determining the estimated fair value of financial instruments for which quoted market prices were not available based upon the following assumptions:

Cash and Cash Equivalents, Accrued Interest Receivable, Regulatory Stock, and Accrued Interest Payable The fair value is equal to the current carrying value.

Investment Securities
The fair value of investment securities available for sale is equal to the available quoted market price. If no quoted market price is available, fair value is estimated using the quoted market price for similar securities.

Fixed Annuity
The fair value is equal to the current carrying value.
Loans and Mortgage Servicing Rights
The fair value is estimated by discounting future cash flows using current market inputs at which loans with similar terms and qualities would be made to borrowers of similar credit quality. Where quoted market prices were available, primarily for certain residential mortgage loans, such market rates were utilized as estimates for fair value.

Deposits, Short Term Borrowings and Other Borrowed Funds
The fair values of certificates of deposit and other borrowed funds are based on the discounted value of contractual cash flows. The discount rates are estimated using rates currently offered for similar instruments with similar remaining maturities. Demand, savings, and money market deposit accounts are valued at the amount payable on demand as of period-end.

Bank-Owned Life Insurance
The fair value is equal to the cash surrender value of the life insurance policies.
Commitments to Extend Credit and Standby Letters of Credit
These financial instruments are generally not subject to sale, and estimated fair values are not readily available. The carrying value represented by the net deferred fee arising from the unrecognized commitment or letter of credit, and the fair value, determined by discounting the remaining contractual fee over the term of the commitment using fees currently charged to enter into similar agreements with similar credit risk, are not considered material for disclosure.
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# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS 

Forward Looking Statement

The Private Securities Litigation Act of 1995 contains safe harbor provisions regarding forward-looking statements. When used in this discussion, the words, "believes," "anticipates," "contemplated," "expects," and similar expressions are intended to identify forward-looking statements. Such statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those projected. Those risks and uncertainties include changes in interest rates, the ability to control costs and expenses, and general economic conditions. The Company undertakes no obligation to publicly release the results of any revisions to those forward-looking statements which may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

## Financial Condition

Total assets at June 30, 2011 were $\$ 560,496,000$, an increase of $\$ 18,282,000$ or $3.4 \%$ greater than at December 31, 2010.

Total cash and cash equivalents declined $\$ 1,255,000$ or $11.8 \%$, primarily related to an increase of $\$ 1,256,000$ or $30.1 \%$ in balances needed for check clearing at the Federal Reserve Bank of Philadelphia (the "Fed") offset by the transfer of $\$ 2,663,000$ or $55.3 \%$ from interest-bearing balances due from other banks into higher yielding assets. Noninterest-bearing balances reflect checks in the process of collection at the Fed which will be cleared the next day. Cash in the branches increased slightly during the period in the ordinary course of business.

Investment securities available for sale increased $\$ 7,617,000$ or $9.6 \%$ from balances at December 31, 2010. We continued to purchase tax-exempt municipal bonds throughout the first half of 2011, increasing balances of these securities by $\$ 5,156,000$ or $18.4 \%$. These investments were more appropriate than other offerings for our investment plan at the time of purchase. In addition, we purchased $\$ 2,714,000$ of government-sponsored collateralized mortgage obligations in the second quarter of 2011. We continue to look for value in investment purchases that offer opportunities for liquidity through scheduled principal payments and these bonds fulfilled that need. Smaller variances in other types of investments were responsible for the remaining change.

Total loans increased $\$ 7,892,000$ or $1.9 \%$ during the first half of 2011. This increase is after the transfer of $\$ 3,267,000$ to other real estate owned and charge-off of $\$ 746,000$ as a result of foreclosure action on commercial real estate loans. The largest increase was in commercial real estate balances where we recognized greater balances of $\$ 3,404,000$ or $1.3 \%$. Loans were granted to borrowers in various business segments including children's summer camps, grocery stores, and hotel/restaurants among others. Balances of residential real estate loans increased $\$ 2,050,000$ or $2.5 \%$ with commercial loans being collateralized by the borrower's residential properties along with an increase in loans to borrowers investing in one to four family residential rental properties.

Other real estate owned increased by $\$ 3,232,000$ or $336.7 \%$, primarily due to the addition of the commercial real estate property noted above of $\$ 3,000,000$ along with foreclosure of a bar/restaurant property with a real estate value of $\$ 232,000$. Management is currently negotiating with potential buyers to sell the $\$ 3,000,000$ property and is actively working toward a sale in 2011. We have entered into an agreement for sale of a commercial restaurant property which is valued at $\$ 683,000$. We expected that sale to be closed by the end of the second quarter 2011 but legal timing issues held up the sale until the third quarter of 2011 . We are working diligently to sell a residential property and a residential lot that were obtained through foreclosure.

Total deposits declined $\$ 3,039,000$ or $.7 \%$ during the first half of 2011. Noninterest-bearing deposits increased $\$ 10,880,000$ or $25.3 \%$. This growth included balances obtained from new commercial and retail relationships and included temporary seasonal increases for several commercial customers. We acknowledge that the seasonal increases will be drawn down as the year progresses. At the same time, interest-bearing deposits decreased $\$ 13,919,000$ or $3.4 \%$. Certificates of deposit decreased $\$ 37,176,000$ or $14.3 \%$ from year end balances with the primary decline related to $\$ 27,275,000$ in school district certificates of deposits that matured during the period, as is consistent with our experience in previous years. The Bank participates in the Certificate of Deposit Account Registry Service which offers our customers a product that grants full FDIC coverage of their deposits. This program has been successful as another product offering to our customers and, in addition, we are able to utilize this partnership as a source of additional liquidity by purchasing non-reciprocated brokered funds. During the first half of 2011, we allowed $\$ 4,590,000$ of these balances to mature without replacement as we were able to obtain funds at a lower cost at maturity. Customers are becoming more comfortable returning funds to the stock and bond markets and several customers with certificates of deposit moved their funds to our wealth management division during the quarter. Simultaneously, balances of interest-bearing checking accounts increased \$15,603,000 or $34.5 \%$ from the end of 2010. One customer placed $\$ 7,000,000$ of certificate of deposit maturities temporarily in their interest-bearing deposit account, re-investing $\$ 5,000,000$ into certificates of deposit during July 2011. In addition, it is typical for many commercial customers to have seasonal increases in their deposit accounts at this time of the year. We have continued to attract new commercial relationships, which typically carry larger balances along with opening accounts for new retail customers during the first half of 2011.

At June 30, 2011, short-term borrowings increased $\$ 20,151,000$ or $154.9 \%$ from balances at year end 2010. At June 30, 2011 these borrowings included $\$ 10,467,000$ of a one month borrowing from the Federal Home Loan Bank of Pittsburgh ("FHLB") for which we had no corresponding balance at the end of 2010. The remaining balance of $\$ 22,690,000$ in short-term borrowings was securities sold under agreements to repurchase. At June 30, 2011 these repurchase agreements were $\$ 9,685,000$ or $74.5 \%$ greater than at December 31, 2010. Each June we recognize an increase in these balances as many of these deposit customers are in the summer camping industry and have accepted deposits in advance for the upcoming camping season. They will use the funds over the course of the next few months, lowering the balances at the end of the third quarter.
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Stockholders' equity increased $\$ 2,485,000$ or $4.9 \%$ during the first half of 2011. Net income of $\$ 2,936,000$ was offset by dividends declared of $\$ 1,151,000$. In addition, we recognized an increase in the market value of our investment portfolio of $\$ 700,000$ net of income taxes in the first half of 2011 , serving to increase the balance of accumulated other comprehensive income. Regulatory capital ratios remain strong with $12.4 \%$ total risk-based capital, $11.1 \%$ Tier I capital and a Tier I leverage ratio of $9.5 \%$. The regulatory minimums to be well capitalized for these ratios are $10.0 \%, 6.0 \%$ and $5.0 \%$, respectively.

## Results of Operations

Comparison of the three months ended June 30, 2011 and 2010
The Company reported net income of $\$ 1,666,000$ for the quarter ended June 30, 2011, representing an increase of $\$ 481,000$ or $40.6 \%$ greater than in the second quarter of 2010.

Net interest income, the largest portion of income, was $\$ 4,823,000$ for the second quarter of 2011, an increase of $\$ 727,000$ or $17.7 \%$ greater than recorded for the second quarter of 2010.

Total interest income was rather stable for the second quarter of 2011 as compared to the same quarter of 2010, showing an increase of $\$ 44,000$ or $.7 \%$. Interest and fees earned on loans increased $\$ 65,000$ or $1.2 \%$ in 2011 over 2010 while the average balance of the loan portfolio increased by $\$ 17,073,000$ or $4.2 \%$. At the same time, the average interest rate of the portfolio declined by $.2 \%$, resulting in the average rate earned of $5.2 \%$ during the second quarter of 2011. Interest rate declines on variable interest rate loans have slowed significantly as compared to previous periods although we will continue to see a small number of loans repricing to lower rates as long as market rates remain at current levels. We have implemented interest rate floors on new financings and on renewal of lines of credit. Compounding the decline in interest earned were $\$ 12,653,000$ of loans in nonaccrual status at June 30, 2011. Interest income of $\$ 128,000$ would have been earned if these loans performed according to terms. However, we were able to recognize interest income of $\$ 29,000$ on nonaccrual loans for which payments were current. This compares to the June 30, 2010 balance of nonaccrual loans at $\$ 11,531,000$ which would have earned $\$ 160,000$ of additional interest income if performing.

Interest earned on taxable investment securities decreased $\$ 56,000$ or $14.9 \%$ for the second quarter of 2011 as compared to the same period in 2010. The average balance of these investments declined $\$ 24,093,000$ or $31.4 \%$ in this period while the average yield increased $.5 \%$ in 2011 as compared to 2010 . In an effort to provide greater yield, we have repositioned the remaining portfolio out of short-term commercial paper and callable government agency bonds into mortgage pass through bonds to provide liquidity and greater yield. In addition, we increased the average balance of tax exempt investments by $\$ 5,392,000$ or $20.1 \%$ in the second quarter of 2011 as compared to a year earlier. The average tax equivalent interest rate earned on the portfolio declined slightly in 2011 at $5.7 \%$ compared to $5.8 \%$ in 2010. We continued to invest in tax exempt bonds during the past year because we believed they were the most appropriate investment for our portfolio. We understand that these investments have extended the duration of our investment portfolio but are comfortable with this choice as we have begun to utilize other liquidity sources.

Interest expense declined $\$ 683,000$ or $34.1 \%$ in the second quarter of 2011 as compared to the same period of 2010. Interest paid on deposits declined $\$ 641,000$ or $37.6 \%$ as the average balance of total interest-costing liabilities declined $\$ 15,736,000$ or $3.8 \%$. The average balances of certificates of deposit declined $\$ 40,466,000$ or $14.7 \%$ in the second quarter of 2011 as compared to the same quarter of 2010. Simultaneously, the average interest rate paid on those deposits decreased by $.7 \%$ over the period. This decline in both the interest rate paid and balances invested in certificates of deposit came as the successful result of the strategy implemented in 2010 to decrease our cost of funds. The deposit mix shifted from these highest-costing accounts to money market and interest-bearing checking accounts. Average balances of money market accounts increased $\$ 13,379,000$ or $25.1 \%$ and interest-bearing checking
balances increased $\$ 8,205,000$ or $19.2 \%$ in 2011 as compared to 2010 . The average interest rate paid on money market accounts declined $.4 \%$ while the average interest rate paid on interest-bearing checking accounts was level at .2\%.
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The provision for loan losses is charged to operations to bring the total allowance for loan losses to a level that represents management's best estimates of the losses inherent in the portfolio, based on:

$$
\begin{array}{l}\text { historical experience; } \\ \text { volume; }\end{array}
$$

type of lending conducted by the Bank;
industry standards; the level and status of past due and non-performing loans;

Provision for loan loss expense of $\$ 275,000$ was $\$ 55,000$ or $16.7 \%$ less in the second quarter of 2011 than the same quarter of 2010. Each quarter we analyze the loan portfolio to determine the appropriate level for the allowance for loan losses, booking the necessary adjustment to provision expense. We continue to monitor the allowance for loan losses and based on our analysis believe that the balance of the allowance for loan losses is adequate.

Total noninterest income declined $\$ 115,000$ or $10.4 \%$ for the second quarter of 2011 as compared to the same quarter of 2010. Service charges on deposit accounts declined $\$ 92,000$ or $26.4 \%$ from income a year earlier due to both regulatory changes that affected our ability to levy service charges on checking accounts and a general increase in our customer's diligence in monitoring their balances to avoid service charges on their accounts. Gains on the sale of residential loans sold in the secondary market increased $\$ 21,000$ or $46.7 \%$ over income earned during the same quarter a year earlier due to a greater number of loan originations in 2011 as compared to 2010. Brokerage commissions declined $\$ 96,000$ or $37.9 \%$ over the same period last year. In 2010 the market for fixed annuities offered higher returns than certificates of deposit and we sold quite a few of these products, but the rate of return dropped in 2011 and we have not had comparable sales volume this year. In addition, we have seen several customers utilize investment assets due to the current economy and their need for cash. Other noninterest income combines many other sources of revenue for the Company and increased $\$ 47,000$ or $20.9 \%$ for the second quarter of 2011 compared to the same quarter in 2010. The market value of mortgage servicing rights increased $\$ 50,000$ and was recognized in the second quarter of 2011 ; there was no similar item in 2010 . We recognized $\$ 50,000$ greater fee income primarily due to a fee related to a large letter of credit earned in 2011 that was originated in 2010, therefore there was no similar income for that letter in the previous year. Offsetting those increased items was the recognition of $\$ 30,000$ estimated loss on a limited partnership which we invested in to obtain federal low-income housing tax credits which was not operational in the second quarter of 2010. Smaller changes in the other components of other noninterest income were responsible for the remaining difference in income.

Salaries and employee benefits increased $\$ 123,000$ or $7.2 \%$ in the second quarter of 2011 as compared to 2010. Wages increased $\$ 24,000$ or $2.0 \%$ in 2011 as compared to 2010 due primarily to annual salary increases. Employee benefits increased $\$ 79,000$ or $25.7 \%$ as costs of medical insurance increased due to higher claims incurred in our Pennsylvania Bankers Association consortium self-funded health insurance plan. Employees are given specific areas for profit improvement each year upon which incentives are based. In 2011 these incentives were accrued at a greater percentage rate than in 2010 based on better performance compared to the goals, requiring $\$ 10,000$ or $26.1 \%$ greater accrual than in 2010. Other miscellaneous employment expenses account for the remaining changes.

FDIC insurance expense declined $\$ 62,000$ or $33.7 \%$ in the second quarter of 2011 as compared to the same quarter in 2010. The FDIC has changed the methodology for calculating the assessment and the new method results in a lower expense than under the former method.

Other expense increased $\$ 65,000$ or $11.0 \%$ with no significant change in most expense categories. The primary increase in other noninterest expense was related to costs associated with other real estate owned which increased $\$ 24,000$ or $103.4 \%$ in the second quarter of 2011 than in 2010. Other real estate has increased over the past year and we have incurred more costs to maintain the properties than a year ago. The cost of operating our automated teller machine network was $\$ 18,000$ or $25.4 \%$ greater in the second quarter of 2011 than a year earlier as the number of transactions increased along with higher fees assessed for using the network. Smaller variances in other expense items were responsible for the remaining differences.

Comparison of the six months ended June 30, 2011 and 2010
Net income increased $\$ 649,000$ or $28.4 \%$ for the first half of 2011 compared to the same period in 2010. The primary source of additional income was a decrease in interest expense which produced greater net interest income.

Interest income of $\$ 12,170,000$ was just $\$ 29,000$ or $.2 \%$ greater than a year earlier. Interest and fees on loans was $\$ 29,000$ or $.3 \%$ more in the first half of 2011 than the same period in 2010. The average balance of loans increased $\$ 14,780,000$ or $3.6 \%$ in the first half of 2011 while the average interest yield on those assets declined $.2 \%$ over the same time frame. Over $75 \%$ of our loan portfolio has a variable rate of interest and in previous periods we fixed the rate for up to three years with some of those loans reaching their repricing date in the current year, repricing to lower rates because they are tied to the prime rate of interest. We experienced this decrease in interest rates since the beginning of the recession in 2008 with the majority of those loan interest rates already adjusted downward but will continue to experience further declines throughout 2011. Currently, most loan originations include an interest rate floor which guarantees earnings against low interest rates.
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Income on taxable investments declined $\$ 62,000$ or $9.2 \%$ with the average balance $\$ 12,535,000$ or $19.4 \%$ lower in 2011 than for the first six months of 2010 while the average interest rate earned on those investments increased by 27 basis points in 2011 as compared to a year earlier. As noted above, we have repositioned the investment portfolio out of lower yielding commercial paper that we had maintained as a liquidity component into loan originations. Interest earned on tax-exempt investments increased $\$ 79,000$ or $15.4 \%$ for the first half of 2011 as compared to the same period in 2010. The average balance of tax-exempt investments increased $\$ 4,128,000$ or $15.5 \%$ while the average interest yield remained stable in each period. This segment of the bond market fit in our investment profile best, offering greater interest rates than other offerings.

Interest expense declined $\$ 1,380,000$ or $33.8 \%$ for the first six months of 2011 as compared to the same period in 2010. Interest rates were lower in each interest-bearing deposit category with the largest component related to certificates of deposit. The average balance of certificates of deposit declined $\$ 39,432,000$ or $13.9 \%$ and the average interest rate paid for these funds decreased 67 basis points. We discontinued offering special high rate certificates of deposit in 2010, eliminating "rate shopping" customers who did not have a true relationship with the bank and we priced our relationship products more aggressively, but with lower rates than were paid on the specials. In doing so, we lowered the cost of those funds. Each of our other interest-bearing deposit products paid the same or lower rates of interest over the period, lowering the rate on savings accounts by 8 basis points, money market accounts by 4 basis points and maintained the rates on other interest-bearing accounts stable. Each of those interest-bearing checking accounts had an increase in the average balance as we developed new relationships and customers invested some of the matured certificates of deposit in these liquid products.

The provision for loan loss was $\$ 120,000$ or $20.7 \%$ greater in the first half of 2011 than a year earlier. We have placed greater dollars of loans in nonaccrual status over balances a year earlier and the economy has not shown significant improvement to warrant a downward adjustment in the allowance for loan losses. We use a complex analysis to determine the appropriate level for the allowance for loan losses and believe that the level of the allowance for loan losses is adequate.

Noninterest income declined $\$ 123,000$ or $6.0 \%$ for the first half of 2011 compared to the same period in 2010. Service charges on deposit accounts were $\$ 164,000$ or $23.7 \%$ lower in the current year due to regulatory changes in the process to assess these fees along with our customers increased diligence in monitoring their checking accounts thereby utilizing overdraft protection less frequently. We realized $\$ 53,000$ or $55.8 \%$ greater gains on the sale of mortgage loans in 2011 than in 2010 as mortgage activity increased in the current historically low interest rate environment. ATM and debit card fees increased $\$ 81,000$ or $38.6 \%$ due to a combination of higher usage fees and a greater number of transactions processed. Brokerage commissions declined $\$ 53,000$ or $13.6 \%$ with one less investment officer in 2011 along with a decrease in annuity sales due to lower rates of return.

Noninterest expense increased $\$ 500,000$ or $7.7 \%$ in the first six months of 2011 compared to the same period in 2010. Salaries and employee benefits increased $\$ 226,000$ or $6.7 \%$ with the primary reason for the increase attributable to $\$ 128,000$ or $20.9 \%$ greater cost associated with health insurance benefits. Wages paid to employees increased $\$ 60,000$ or $2.5 \%$, primarily associated with annual salary increases. Employees are given an incentive program each year and in 2011 they had attained a greater percentage of the goals, resulting in an additional \$22,000 or $35.6 \%$ more in the accrual for that benefit. Professional fees were $\$ 140,000$ greater in the first six months of 2011 compared to the same period in 2010 primarily due to costs associated with delinquent loans and foreclosure actions. In the current economy, many borrowers are experiencing difficulty in making loan payments necessitating higher legal costs. The category of other noninterest expense includes many smaller dollar amount expenses including advertising, bank supplies, telephone, and travel among others. This expense increased $\$ 209,000$ or $17.7 \%$ for the first half of 2011 versus the same period in 2010. The largest increase in these expenses was in relation to other real estate owned, which accounted for $\$ 149,000$ additional expense and was $482.8 \%$ greater than 2010 . When we take
possession of a property, it is not uncommon to have outstanding real estate taxes that must be paid and the majority of that increase was to pay past due taxes on one property. The second largest increase in other noninterest expense was for Pennsylvania shares tax. This tax is assessed on bank capital and increased $\$ 23,000$ or $11.0 \%$ for the 2011 period due to increases in our capital position over the assessment period. Smaller changes in other expense accounts were responsible for the remaining increase in total other noninterest expense.

While net income before income taxes increased $\$ 666,000$ or $21.6 \%$, federal income tax expense increased $\$ 17,000$ or $2.1 \%$ as a result of our ability to utilize low income tax credits upon the completion of a project in which we made an investment. Our portion of these tax credits was $\$ 179,000$ for the first half of 2011; we had no similar credit in 2010.

## Liquidity and Cash Flows

To ensure that the Company can satisfy customer credit needs for current and future commitments and deposit withdrawal requirements, we manage the liquidity position by ensuring that there are adequate short-term funding sources available for those needs. Liquid assets consist of cash and due from banks, federal funds sold, interest-bearing deposits with other banks and investment securities maturing in one year or less. The following table shows these liquidity sources, minus short-term borrowings, as of June 30, 2011 compared to December 31, 2010:

|  | June 30, <br> 2011 | December 31, <br> 2010 |  |  |
| :--- | :---: | :---: | :---: | :---: |
| (in thousands) |  |  |  |  |
| Cash and due from banks | 7,240 | $\$$ | 5,831 |  |
| Interest-bearing deposits with other banks | 2,157 | 4,821 |  |  |
| Mortgage loans held for sale | 80 | - |  |  |
| Investment securities maturing in one year or less, including | 20,298 |  | 18,888 |  |
| scheduled principal reductions | 29,775 | 29,540 |  |  |
|  | $\$ 33,157$ | 15,506 |  |  |
| Less short-term borrowings | $\$(3,382$ | $\$$ | 14,034 |  |
| Net liquidity position | -0.6 | $\%$ | 2.6 | $\%$ |
| As a percent of total assets |  |  |  |  |

With liquidity of (. $6 \%$ ) at the end of the quarter, management acknowledges that we our assets are not as liquid as they have been in the past. The table does not include additional possible sources of liquidity such as the balance of our available for sale securities that is not maturing in one year or less of $\$ 66,974,000$ which could be sold to generate additional cash. We would expect to gather additional deposits if we set the interest rate higher than the local competition and would consider this as opportunities arose for greater loan originations. In addition, the Bank has the ability to borrow from the Federal Home Loan Bank of Pittsburgh with the maximum borrowing capacity at June 30, 2011 of $\$ 188$ million with an available balance of $\$ 153$ million. Other sources of liquidity are cash flows from regularly scheduled payments and prepayments of loans, sales or maturities in the investment portfolio, sales of residential mortgages in the secondary market, operating income, deposit growth and access to lines of credit with correspondent banks. The Consolidated Statement of Cash Flows specifically details the contribution of each source.

Management monitors liquidity on a consistent basis and feels that liquidity levels are adequate. We are not aware of any known trends, events or uncertainties that will have or is reasonably likely to have a material effect on the Company's liquidity, capital resources or operations; nor are we aware of any current recommendations by regulatory authorities, which if implemented, would have such an effect.

## Risk Elements

The table below presents information concerning nonperforming assets including nonaccrual loans and loans 90 days or more past due at June 30, 2011 and December 31, 2010. A loan is classified as nonaccrual when, in the opinion of management, there are doubts about collectability of interest and principal. At the time the accrual of interest is discontinued, future income is recognized only when cash is received.

June 30, 2011
Past due 90

| (In thousands) | Days or <br> more | Nonaccrual |
| :--- | :---: | :---: |
| Real estate-construction loans | $\$ 414$ | $\$-$ |
| Real estate-mortgage loans | 3,930 | 12,643 |
| Commercial and industrial loans | 226 | 2 |
| Installment loans to individuals | 8 | 8 |
| Other loans | - | - |
| Total | $\$ 4,578$ | $\$$ |

December 31, 2010

|  | Past due 90 <br> days or <br> more | Nonaccrual |  |
| :--- | :---: | :---: | :---: |
|  | $\$ 1,464$ | $\$$ | 15,661 |
| Real estate-mortgage loans | 541 | - |  |
| Commercial and industrial loans | 44 | 15 |  |
| Installment loans to individuals | 39 | - |  |
| Other loans | $\$ 2,088$ | $\$$ | 15,676 |

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At June 30, 2011, we continued to accrue interest on $\$ 3,930,000$ of loans because all communications with the borrowers indicated that the delinquencies would be resolved in the near future. We do expect to collect all interest accrued on these loans.

In reviewing delinquent loan information detailed in Footnote 5 to the financial statements, the total balance of delinquent loans, in particular those that were past due 90 days or greater, declined during the first six months of 2011. Loan officers made a concentrated effort to improve collection on these loans during 2011. Unfortunately, one loan relationship of $\$ 3,746,000$ was eliminated from delinquency through foreclosure with $\$ 746,000$ recorded as a loan charge off and the remaining $\$ 3,000,000$ transferred to other real estate owned. Over $\$ 4,000,000$ of commercial loans that were more than 90 days past due at December 31, 2010 are now current. One loan relationship in the amount of $\$ 5,775,000$ was past due and in nonaccrual status at December 31, 2010 and remained in nonaccrual status at June 30, 2011 but has made all contractual payments and is in current status. The remaining balances are the result of the common transition of loan balances in and out of delinquent status due to improvement or deterioration.

Interest income of $\$ 204,000$ in the first half of 2011 and $\$ 264,000$ in the same period of 2010 would have been recognized on nonaccrual loans if they had been performing in accordance with their original terms. The Company did recognize $\$ 107,000$ of interest income on a relationship that has been making timely payments enabling recognition of interest income on the cash basis in 2011.

Management believes the level of the allowance for loan losses at June 30, 2011 is adequate to cover probable losses inherent in the loan portfolio. The relationship between the allowance for loan losses and outstanding loans is a function of the credit quality and known risk attributed to the loan portfolio. The on-going loan review program, along with management analysis, is used to determine the adequacy of the allowance for loan losses.

## QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

A key function of management in its role as the Asset/Liability Committee ("ALCO") is to evaluate the Company's exposure to interest rate risk. The primary business of the Company in the financial services industry is to act as a depository financial intermediary. In this role, an integral element of risk involves the chance that prevailing interest rates will adversely affect assets, liabilities, capital, income and/or expense at different times and in different amounts. The ALCO is comprised of all senior officers of the bank and other key officers. This committee reports directly to the Board of Directors on at least a quarterly basis.

Two separate reports are used to assist in measuring interest rate risk. The first is the Statement of Interest Sensitivity Gap report. This report matches all interest-earning assets and all interest-bearing liabilities by the time frame in which funds can be reinvested or repriced. The second report is the Interest Rate Shock Analysis discussed in more detail below. In both reports, there are inherent assumptions that must be used in the evaluation. These assumptions include the maturity or repricing times of deposits, even though all deposits, other than time deposits, have no stated maturity and the reference that interest rate shifts will be parallel, with the rates of assets and liabilities shifting in the same amount in the same time frame. In reality, various assets and various liabilities will react differently to changes in interest rates, with some lagging behind the change and some anticipating the upcoming change and reacting before any actual change occurs. Each tool also suggests that there is a propensity to replace assets and liabilities with similar assets and liabilities rather than taking into consideration management's ability to reallocate the Balance Sheet. In addition, the models used do not include any elements to determine how an action by management to increase or decrease interest rates charged on loans or paid on deposits or to increase borrowings at the FHLB will affect the results of the analysis. In spite of these limitations, these analyses are still very good tools to assist in management of the Company and similar versions of these same reports are used by all financial institutions.

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## Statement of Interest Sensitivity Gap

June 30, 2011

|  | 90 days or less | $\begin{aligned} & \quad>90 \text { days } \\ & \text { but }<1 \text { year } \end{aligned}$ | $1-5$ <br> years | >5 years | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets: |  |  |  |  |  |
| Interest-bearing deposits in other banks and federal funds sold | \$2,157 | \$ - | \$- | \$- | \$2,157 |
| Mortgage loans held for sale | 80 | - | - | - | 80 |
| Investment securities available for sale (5) | 19,848 | 3,114 | 27,684 | 36,626 | 87,272 |
| Fixed annuity investment | - | - | 1,546 | - | 1,546 |
| Loans (1) (4) | 96,484 | 110,504 | 95,235 | 119,217 | 421,440 |
| Rate sensitive assets | \$118,569 | \$113,618 | \$124,465 | \$155,843 | \$512,495 |
| Liabilities: |  |  |  |  |  |
| Interest-bearing deposits: |  |  |  |  |  |
| Interest-bearing demand (2) | \$4,866 | \$15,206 | \$40,754 | \$- | \$60,826 |
| Money market (3) | 11,851 | 34,856 | 23,005 | - | 69,712 |
| Savings (2) | 3,553 | 11,104 | 29,758 | - | 44,415 |
| Time deposits | 87,980 | 91,651 | 43,164 | - | 222,795 |
| Short-term borrowings | 33,157 | - | - | - | 33,157 |
| Other borrowings (6) | 2,986 | 1,487 | 7,979 | 6,144 | 18,596 |
| Rate sensitive liabilities | \$ 144,393 | \$ 154,304 | \$ 144,660 | \$6,144 | \$449,501 |
| Interest sensitivity gap | \$(25,824 | \$(40,686 | \$(20,195 | \$149,699 | \$62,994 |
| Cumulative gap | \$(25,824 | \$(66,510 ) | \$(86,705 | \$62,994 |  |
| Cumulative gap to total assets | (4.61\% | (11.87\% ) | (15.47\% | ) $11.24 \%$ |  |

(1)Loans are included in the earlier period in which interest rates are next scheduled to adjust or in which they are due. No adjustment has been made for scheduled repayments or for anticipated prepayments.
(2)Interest-bearing demand deposits and savings are segmented based on the percentage of decay method. The decay rates used include "90 days or less" $8 \%$, " $>90$ days but $<1$ year" $25 \%$ and "1-5 years" $67 \%$.
(3)Money market deposits are segmented based on the percentage of decay method. The decay rates used include " 90 days or less" $17 \%$, ">90 days but < 1 year" $50 \%$ and "1-5 years" $33 \%$.
(4) Does not include loans in nonaccrual status, deposit overdrafts, unposted items or deferred fees on loans.
(5) Variable interest rate investments are included in the period in which interest rates are next scheduled to adjust, while fixed interest rate investments are included in each period according to the contractual repayment schedule.
(6) Borrowings are included in each period according to the contractual repayment schedule.

As this report shows, the Company was liability sensitive in the one year period at June 30, 2011 with liabilities maturing or repricing before assets in this timeframe. We expect that interest rates will increase at some point; and as that occurs, the variable interest rate loans will reprice upward. We anticipate that higher interest rate certificate of
deposits will reprice to new, lower rates because we do not expect to offer any certificate of deposit special products; therefore interest margins should continue to improve.
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The second report used to monitor interest rate risk is the Analysis of Sensitivity to Changes in Market Interest Rates. This tool attempts to determine the affect on income of various shifts in the interest rate environment. We have presented this analysis for three different scenarios, a change in rates of 100,200 or 300 basis points in order to offer a more in-depth analysis. A shift of 200 basis points, or $2 \%$ in interest rates, is the industry standard. Given an immediate parallel upward shift of 200 basis points, net interest income would decrease by $\$ 1,207,000$ or $5.63 \%$ while net income would decrease $\$ 794,000$ or $11.43 \%$. This analysis makes the shift automatic and equal for both assets and liabilities and does not take into consideration management's ability to change the rates for deposits in a different fashion. We would not expect to make this parallel shift in deposit interest rates. Even given that this analysis does not actually assimilate the reality of our actions when rates do increase, the results of a potential shift of 200 basis points in either direction are within internal policy guidelines. If the results were not tolerable, our policy would determine that management should reallocate the balance sheet in order to maintain compliance with the policy. If interest rates were to immediately increase by 200 basis points, the economic value of equity (EVE) would decrease by $\$ 6,701,000$ or $10.21 \%$, which is within our policy guidelines. The EVE is sometimes referred to as the present value of equity and is presented as one more statistic to monitor in managing interest rate risk.

100 basis points

|  | Up |  |  |  |  | Down |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | mount |  | \% |  |  | Amount | \% |  |
| Net interest income | \$ | (747 | ) | -3.49 | \% |  | 763 | 3.56 | \% |
| Net income | \$ | (498 | ) | -7.16 | \% |  | 492 | 7.09 | \% |
| EVE | \$ | (4,073 | ) | -6.20 | \% |  | 8,005 | 12.19 |  |

200 basis points

|  | Up |  | Down |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | Amount | $\%$ |  | Amount | $\%$ |  |  |
|  |  |  |  |  |  |  |  |
|  |  | $(1,207$ | $)$ | -5.63 | $\%$ | $\$$ | $(106$ |$)$

300 basis points

|  | Up |  | Down |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | Amount | $\%$ |  | Amount |  | $\%$ |  |
|  |  |  |  |  |  |  |  |
| Net interest income | $\$(1,693)$ | -7.91 | $\%$ | $\$(901$ | $)$ | -4.21 | $\%$ |
| Net income | $\$(1,107)$ | -15.94 | $\%$ | $\$(625)$ | -8.99 | $\%$ |  |
| EVE | $\$(11,905)$ | -18.14 | $\%$ | $\$ 21,091$ | 32.13 | $\%$ |  |

## CONTROLS AND PROCEDURES

Evaluation of disclosure controls and procedures
As of June 30, 2011 an evaluation was performed under the supervision and with the participation of the Company's management, including the CEO and CFO, on the effectiveness of the design and operation of the Company's disclosure controls and procedures. Based on that evaluation, the Company's management, including the CEO and CFO, concluded that the Company's disclosure controls and procedures were effective as of June 30, 2011. There have been no significant changes in the Company's internal controls over financial reporting or in other factors that could significantly affect internal controls during the quarter.

Disclosure controls and procedures are the controls and other procedures that are designed to ensure that the information required to be disclosed by the Company in its reports filed and submitted under the Securities Exchange Act of 1934, as amended ("Exchange Act") is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by the Company in its reports filed under the Exchange Act is accumulated and communicated to the Company's management, including the principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

## Changes in internal controls

There were no significant changes in the Registrant's internal controls or in other factors that could significantly affect these controls subsequent to the date of their evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

## PART II - OTHER INFORMATION

| Item 1 | Legal Proceedings |
| :--- | :--- |
|  | NONE |

Item - Risk Factors
1 a .
There were no material changes to the risk factors described in Item 1a. of Dimeco's Annual Report on Form 10K for the period ended December 31, 2010.

Item 2 - Unregistered Sales of Equity Securities and Use of Proceeds
NONE

Item 3 - Defaults upon Senior Securities NONE

Item 4 - Reserved
Item 5 - Other Information
NONE

Item 6 - Exhibits

Form 8K - Report on July 20, 2011 - News Release of Registrant
Exhibit Number:
31.1 Certification Pursuant to 15 U.S.C. Section 10A, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2003
31.2 Certification Pursuant to 15 U.S.C. Section 10A, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2003
32 Certification Pursuant to 18 U.S.C. Section 1350
99
Report of Independent Registered Public Accounting Firm
The following exhibits are included in this Report or incorporated herein by reference:
3(i) Articles of Incorporation of Dimeco, Inc.*
3(ii) Amended Bylaws of Dimeco, Inc.****
10.1 2000 Independent Directors Stock Option Plan**
10.2

2000 Stock Incentive Plan***
10.3 Form of Salary Continuation Plan for Executive Officers****

2010 Equity Incentive Plan *****

Incorporated by reference to the Exhibit 3A to the Form S-4 (File No. 333-58936) filed with the Commission on February 26, 1993.
** Incorporated by reference to Exhibit 99.1 to the Form S-8 (File No. 333-69420) filed with the Commission on September 14, 2002.
*** Incorporated by reference to Exhibit 99.1 to the Form S-8 (File No. 333-69416) filed with the Commission on September 14, 2002.
**** Incorporated by reference to identically numbered exhibit to the Registrant's Form 8-K filed July 2, 2007.
*****Incorporated by reference to Exhibit 10.1 to Form S -8 (File No. 333-169454) filed with the Commission on September 17, 2010.
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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused the report to be signed on its behalf by the undersigned, thereunto duly authorized.

## DIMECO, INC.

Date: August 15, 2011

Date: August 15, 2011

By:

By:
/s/ Maureen H. Beilman
Maureen H. Beilman
Chief Financial Officer


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