#### GOOLSBY MICHELLE P

Form 4

January 18, 2005

### FORM 4

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

**SECURITIES** 

OMB Number:

Expires:

5. Relationship of Reporting Person(s) to

\_X\_ Form filed by One Reporting Person Form filed by More than One Reporting

3235-0287

**OMB APPROVAL** 

January 31, 2005

0.5

Estimated average burden hours per

response...

if no longer subject to Section 16. Form 4 or Form 5

obligations

may continue.

See Instruction

Check this box

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section

30(h) of the Investment Company Act of 1940

1(b).

(Print or Type Responses)

1. Name and Address of Reporting Person \*

(State)

(Zip)

2. Issuer Name and Ticker or Trading **GOOLSBY MICHELLE P** Issuer Symbol DEAN FOODS CO/[DF] (Check all applicable) (First) (Middle) (Last) 3. Date of Earliest Transaction (Month/Day/Year) Director 10% Owner X\_ Officer (give title \_X\_ Other (specify 2515 MCKINNEY AVENUE, 01/13/2005 below) below) **SUITE 1200** Exec VP, Chief Admin Officer, / General Counsel and Secretary (Street) 4. If Amendment, Date Original 6. Individual or Joint/Group Filing(Check Filed(Month/Day/Year) Applicable Line)

DALLAS, TX 75201

(City)

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

Person

1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	Code	FransactionAcquired (A) or		)	5. Amount of Securities Beneficially Owned Following Reported	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)	
			Code	V	Amount	or (D)	Price	Transaction(s) (Instr. 3 and 4)		
Common Stock	01/13/2005		M(1)		2,942	A	\$0	22,146.794	D	

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of SEC 1474 information contained in this form are not (9-02)required to respond unless the form displays a currently valid OMB control number.

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

### Edgar Filing: GOOLSBY MICHELLE P - Form 4

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	Secur Acqui (A) or Dispo	rities nired or osed of r. 3, 4,	6. Date Exercis Expiration Dat (Month/Day/Y	te	7. Title and A Underlying S (Instr. 3 and	Securit
				Code V	(A)	(D)	Date Exercisable	Expiration Date	Title	Amo Num Shar
Stock Units (2)	\$ 0						01/07/2004	01/07/2013	Common Stock	20,
Stock Units (2)	\$ 0	01/13/2005		M <u>(1)</u>		4,000	01/13/2005	01/13/2014	Common Stock	4,
Stock Units (2)	\$ 0						01/10/2006	01/10/2015	Common Stock	20,
Incentive Stock Option (right to buy)	\$ 14.375						01/22/2002	01/22/2011	Common Stock	4
Incentive Stock Option (right to buy)	\$ 20.35						01/14/2003	01/14/2012	Common Stock	4,1
Incentive Stock Option (right to buy)	\$ 24.7933						01/06/2004	01/06/2013	Common Stock	4,
Incentive Stock Option (right to buy)	\$ 31.17						01/13/2005	01/13/2014	Common Stock	3,2
Non-Qualified Stock Option (right to buy)	\$ 16.3333						08/28/1999	08/28/2008	Common Stock	75,
Non-Qualified Stock Option (right to buy)	\$ 12.4792						01/04/2001	01/04/2010	Common Stock	50,
Non-Qualified Stock Option (right to buy)	\$ 14.375						01/22/2002	01/22/2011	Common Stock	106
	\$ 20.35						01/14/2003	01/14/2012		115

#### Edgar Filing: GOOLSBY MICHELLE P - Form 4

Non-Qualified Stock Option (right to buy)				Common Stock	
Non-Qualified Stock Option (right to buy)	\$ 20.35	01/14/2003	01/14/2012	Common Stock	75,
Non-Qualified Stock Option (right to buy)	\$ 24.7933	01/06/2004	01/06/2013	Common Stock	90,
Non-Qualified Stock Option (right to buy)	\$ 31.17	01/13/2005	01/13/2014	Common Stock	56,
Non-Qualified Stock Option (right to buy)	\$ 31.85	01/07/2006	01/07/2015	Common Stock	56,

# **Reporting Owners**

	Relationships						
Reporting Owner Name / Address	Director 10% Owner		Officer	Other			
GOOLSBY MICHELLE P							
2515 MCKINNEY AVENUE, SUITE			Exec VP, Chief Admin	General Counsel and			
1200			Officer,	Secretary			
DALLAS TX 75201							

## **Signatures**

Michelle P.
Goolsby

\*\*Signature of Reporting Person

O1/18/2005

Date

## **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) The reporting person received a net 2942 shares of common stock of the Issuer on the first annual vesting date of an award of Stock Units.
- A Stock Unit, which is issued under the Company's 1989 Stock Awards Plan, is a right to receive one share of common stock of the (2) Issuer in the future, subject to the terms and conditions of the award agreement. The units vest annually, on a prorata basis, over a five-year period beginning on the first anniversary date of grant, subject to certain accelerated vesting provisions.
- (3) The shares of common stock subject to the Option vest ratably in three equal increments commencing on the first anniversary of the grant date.

Reporting Owners 3

### Edgar Filing: GOOLSBY MICHELLE P - Form 4

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.