

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

Cornerstone Financial Corp
Form 10-Q
August 14, 2009

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

Quarterly report pursuant to section 13 or 15 (d) of the Securities
Exchange Act of 1934 For the quarterly period ended June 30, 2009

-OR-

Transition report pursuant to section 13 or 15(d) of the Securities
Exchange Act of 1934 For the transition period
from _____ to _____ .

CORNERSTONE FINANCIAL CORPORATION

(Exact name of registrant, as specified in its charter)

New Jersey

80-0282551

(State or other jurisdiction of
incorporation or organization)

(I.R.S. Employer
Identification No.)

6000 Midlantic Drive, Suite 120 S, Mount Laurel, New Jersey

08054

(Address of principal executive offices)

Zip Code

Registrant's telephone number, including area code: (856) 439-0300

Securities registered pursuant to Section 12(b) of the Act:

None

(Title of Class)

Securities registered pursuant to Section 12(g) of the Act:

Common Stock, no par value

(Title of Class)

Indicate by check mark whether the registrant: (1) has filed all reports
required to be filed by Section 13 or 15(d) of the Securities Exchange Act of
1934 during the past 12 months (or for such shorter period that the registrant
was required to file such reports), and (2) has been subject to such filing
requirements for the past 90 days. YES X NO .
----- --

Indicate by check mark whether the registrant is a large accelerated filer, an
accelerated filer, a non-accelerated filer or a smaller reporting company. See
the definitions of "large accelerated filer", "accelerated filer", and "smaller
reporting company" in rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

Indicate by checkmark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.) YES NO X
--- ---

As of August 13, 2009, there were 1,738,227 outstanding shares of the registrant's Common Stock.

CORNERSTONE FINANCIAL CORPORATION

Contents

PART I - FINANCIAL INFORMATION	Pages -----
Item 1. Consolidated Financial Statements.....1	
Consolidated Statements of Financial Condition at June 30, 2009 (unaudited) and December 31, 2008.....1	
Consolidated Statements of Operations (unaudited) for the three months ended June 30, 2009 and 2008.....2	
Consolidated Statements of Operations (unaudited) for the six months ended June 30, 2009 and 2008.....3	
Consolidated Statement of Changes in Stockholders' Equity (unaudited) for the six months ended June 30, 2009.....4	
Consolidated Statements of Cash Flows (unaudited) for the six months ended June 30, 2009 and 2008.....5	
Notes to Consolidated Financial Statements (unaudited)6	
Item 2. Management's Discussion and Analysis or Plan of Operation.....13	
Item 3. Quantitative and Qualitative Disclosures About Market Risk.....21	
Item 4. Controls and Procedures.....22	
PART II - OTHER INFORMATION	
Item 1. Legal Proceedings.....22	
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.....22	
Item 3. Defaults upon Senior Securities.....22	
Item 4. Submission of Matters to a Vote of Security Holders.....23	
Item 5. Other Information.....24	
Item 6. Exhibits.....24	
Signatures.....25	
Exhibit 31.1.....26	

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

Exhibit 31.2.....	27
Exhibit 32.1	28
Exhibit 32.2	29

PART I. FINANCIAL INFORMATION

Item 1 - Consolidated Financial Statements

CORNERSTONE FINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

(In thousands, except share data)

	June 30, 2009	Decem
	----- (Unaudited)	-----
Assets:		
Cash and due from banks	\$ 6,777	\$
Federal funds sold	-	-
	-----	-----
Cash and cash equivalents	6,777	-
	-----	-----
Investment securities:		
Held to maturity (fair value 2009 - \$48,431; 2008 - \$28,487)	48,895	-
Loans receivable	225,573	-
Less allowance for loan losses	3,352	-
	-----	-----
Loans receivable, net	222,221	-
	-----	-----
Federal Home Loan Bank Stock	1,804	-
Premises and equipment, net	8,017	-
Accrued interest receivable	1,436	-
Bank owned life insurance	4,434	-
Deferred taxes	1,369	-
Other Real Estate Owned	205	-
Other assets	672	-
	-----	-----
Total Assets	\$ 295,830	\$
	=====	=====
Liabilities:		
Non-interest bearing deposits	29,708	-
Interest bearing deposits	93,431	-
Certificates of deposit	112,216	-
	-----	-----
Total deposits	235,355	-
	-----	-----
Advances from the Federal Home Loan Bank	35,025	-
Subordinated debt	3,000	-
Line of credit	4,572	-
Unsettled securities payable	2,050	-
Other liabilities	1,165	-
	-----	-----
Total Liabilities	281,167	-

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

Commitments and Contingencies

Stockholders' Equity:

Common stock, \$0 par value:

\$0 par value: authorized 10,000,000 shares; issued and outstanding 1,738,227 at June 30, 2009

\$5 par value: authorized 7,000,000 shares; issued and outstanding 1,655,767 At December 31, 2008

Additional paid-in capital

Retained deficit

Total Stockholders' Equity

Total Liabilities and Stockholders' Equity

16,102
(1,439)

14,663

\$ 295,830
=====

See accompanying notes to unaudited consolidated financial statements.

1

CORNERSTONE FINANCIAL CORPORATION
CONSOLIDATED STATEMENTS OF OPERATIONS

Three Months Ended

(In thousands, except per share data)

	June 30, 2009	June 30, 2008
	(Unaudited)	(Unaudited)
Interest Income		
Interest and fees on loans	\$ 3,135	\$ 2,135
Interest on investment securities	480	480
Interest on federal funds	2	2
	-----	-----
Total interest income	3,617	2,617
Interest Expense		
Interest on deposits	1,283	1,283
Interest on borrowings	322	322
	-----	-----
Total interest expense	1,605	1,605
Net interest income	2,012	1,012
Provision for loan losses	1,879	1,879
	-----	-----
Net interest income after loan loss provision	133	133
Non-Interest Income		
Service charges on deposit accounts	54	54
Origination fees on mortgage loans sold	7	7
Bank owned life insurance income	43	43
Miscellaneous fee income	24	24
	-----	-----

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

Total non-interest income	128	
Non-Interest Expense		
Salaries and employee benefits	1,097	1
Net occupancy	288	
Data processing and other service costs	122	
Professional services	136	
Advertising and promotion	45	
Other real estate owned expense	8	
Impairment loss on other real estate owned	-	
FDIC expense	250	
Other operating expenses	160	
Total non-interest expense	2,106	1
Loss before income taxes	(1,845)	
Income tax benefit	(749)	
Net loss	\$ (1,096)	\$
Earnings per share		
Basic	\$ (0.66)	\$ (
Diluted	\$ (0.66)	\$ (
Weighted average shares outstanding		
Basic	1,660	1
Diluted	1,660	1

See accompanying notes to unaudited consolidated financial statements

2

CORNERSTONE FINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF OPERATIONS

	Six Months Ended	
(In thousands, except per share data)	June 30, 2009	June 30, 2008
Interest Income	(Unaudited)	(Unaudited)
Interest and fees on loans	\$ 6,099	\$ 4,999
Interest on investment securities	864	87
Interest on federal funds	5	9
Total interest income	6,968	5,968
Interest Expense		
Interest on deposits	2,515	2,348
Interest on borrowings	617	48
Total interest expense	3,132	2,828

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

Net interest income	3,836	3,13
Provision for loan losses	2,220	31
	-----	-----
Net interest income after loan loss provision	1,616	2,81
	-----	-----
Non-Interest Income		
Service charges on deposit accounts	81	4
Origination fees on mortgage loans sold	11	
Bank owned life insurance income	86	7
Gain on sale of fixed assets	-	5
Miscellaneous fee income	43	3
	-----	-----
Total non-interest income	221	22
	-----	-----
Non-Interest Expense		
Salaries and employee benefits	2,161	1,94
Net occupancy	752	61
Data processing and other service costs	207	15
Professional services	219	17
Advertising and promotion	86	5
Other real estate owned expense	17	4
Impairment loss on other real estate owned	-	15
FDIC expense	304	9
Other operating expenses	283	26
	-----	-----
Total non-interest expense	4,029	3,50
	-----	-----
Loss before income taxes	(2,192)	(46
Income tax benefit	(898)	(21
	-----	-----
Net loss	\$ (1,294)	\$ (24
	=====	=====
Earnings per share		
Basic	\$ (0.78)	\$ (0.1
Diluted	\$ (0.78)	\$ (0.1
Weighted average shares outstanding		
Basic	1,658	1,65
Diluted	1,658	1,65

See accompanying notes to unaudited consolidated financial statements.

3

CORNERSTONE FINANCIAL CORPORATION
CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY
(Unaudited)

(Dollars in thousands)

Comprehensive loss	Common Stock	Additional Paid-in Capital	Accumulated Deficit	Accu Co
-----------------------	-----------------	----------------------------------	------------------------	------------

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

	-----	-----	-----	-----
Balance at December 31, 2008	\$ 8,279	\$ 7,244	\$ (145)	
Comprehensive loss:				
Net loss and comprehensive loss	\$ (1,294) =====	-	-	(1,294)
Stock based compensation	-	2	-	
Issuance of Stock		577		
Creation of Holding Company	(8,279) -----	8,279 -----	-	
Balance at June 30, 2009	\$ - =====	\$ 16,102 =====	\$ (1,439) =====	

See accompanying notes to unaudited consolidated financial statements.

4

CORNERSTONE FINANCIAL CORPORATION
CONSOLIDATED STATEMENTS OF CASH FLOWS

	Six Months
	June 30, 2009

	(Unaudited)
(In thousands)	
Cash flows from operating activities:	
Net loss	\$ (1,294)
Adjustments to reconcile net income to net cash provided by (used in) operating activities:	
Provision for loan losses	2,220
Gain on sale of fixed assets	-
Depreciation	502
Amortization of premiums and discounts, net	3
Stock Option expense	2
Deferred tax benefit	(907)
Decrease in other real estate owned	76
Impairment loss on other real estate owned	-
Loans originated for sale	(2,488)
Proceeds from sales of loans held for sale	2,488
Income on Bank Owned Life Insurance	(86)
Increase in accrued interest receivable	

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

and other assets	(247)
Increase (decrease) in other liabilities	295

Net cash provided (used) by operating activities	564
Cash flows from investing activities:	
Purchases of investments held to maturity	(42,235)
Maturity and calls of investments held to maturity	23,785
Call of Investment available for sale	-
Purchase of FHLB Stock	(427)
Proceeds from sale of fixed assets	-
Insurance proceeds from other real estate owned	-
Net increase in loans	(31,470)
Purchases of premises and equipment	(50)

Net cash used in investing activities	(50,397)
Cash flows from financing activities:	
Net increase in deposits	33,325
Proceeds from borrowings	125,772
Principal payments on borrowings	(112,432)
Net proceeds from issuance of stock	577
Cash paid in lieu of fractional share on stock dividend	-

Net cash provided by financing activities	47,242
Net decrease in cash and cash equivalents	(2,591)
Cash and cash equivalents at the beginning of the period	9,368

Cash and cash equivalents at the end of the period	\$ 6,777
	=====
Supplemental disclosures of cash flow information:	
Cash paid during the period for interest	\$ 3,135
Cash paid during the period for income taxes	90
Net change in unrealized gain on securities available for sale, net of tax	-
Distribution of 7.5% Common Stock Dividend	-
Supplemental non-cash investing and financing activities:	
Unsettled HTM investment securities	\$ 2,050

See accompanying notes to unaudited consolidated financial statements.

CORNERSTONE FINANCIAL CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

NOTE 1 - BASIS OF PRESENTATION

The consolidated financial statements include the accounts of Cornerstone Financial Corporation and its wholly owned subsidiary, Cornerstone Bank (together, the "Company"). These interim statements, which are unaudited, were prepared in accordance with instructions for Form 10-Q. In the opinion of management, all adjustments, consisting of normal recurring accruals, necessary for fair presentation of the interim financial statements have been included.

Cornerstone Financial Corporation was formed in 2008 at the direction of the

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

Board of Directors of Cornerstone Bank to serve as a holding company for the Bank. The holding company reorganization was completed in January 2009. The statement of financial condition as of December 31, 2008 has been derived from audited financial statements. As Cornerstone Financial Corporation did not have any operations in 2008, the results of operations, the statement of financial condition, and the related financial data for period prior to 2009 are those of the Bank on a stand alone basis For further information, refer to the financial statements and footnotes thereto included in Cornerstone Financial Corporation's Annual Report on Form 10-K for the year ended December 31, 2008 as filed with the United States Securities and Exchange Commission.

NOTE 2 - USE OF ESTIMATES

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of income and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near-term relate to the allowance for loan losses and the evaluation of deferred taxes.

NOTE 3 - CONTINGENCIES

The Company, from time to time, is a party to routine litigation that arises in the normal course of business. Management does not believe the resolution of this litigation would have a material adverse effect on the Company's financial condition or results of operations. However, the ultimate outcome of any such matter, as with litigation generally, is inherently uncertain and it is possible that some of these matters may be resolved materially adverse to the Company.

NOTE 4 - EARNINGS PER SHARE

Basic earnings per share is calculated on the basis of net income divided by the weighted average number of shares outstanding. Diluted earnings per share includes dilutive potential common shares as computed under the treasury stock method using average common stock prices.

NOTE 5 - STOCK OPTIONS

On January 1, 2006, the Bank adopted Statement of Financial Accounting Standards No.123R, "Share-based Payment (SFAS No. 123R)." This Statement establishes the standards for accounting for share-based payment transactions in which an enterprise receives employee services in exchange for equity instruments of the enterprise or liabilities that are based on the fair value of the enterprise's equity instruments or that may be settled by the issuance of such equity instruments. SFAS No. 123R requires an entity to recognize the grant-date fair-value of stock options and other equity-based compensation issued to employees in the statement of operations. The Statement generally

6

requires that an entity account for those transactions using the fair-value method and eliminates an entity's ability to account for share-based compensation transactions using the intrinsic value method of accounting provided in APB Opinion No. 25, "Accounting for Stock Issued to Employees," which was permitted under Statement No. 123, as originally issued. The Bank had \$2,600 in unrecognized compensation costs relating to non-vested stock based compensation awards at June 30, 2009.

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

On March 1, 2008, options to purchase a total of 1,750 shares of common stock were granted with an exercise price of \$7.49 per share. These options will expire ten years from the date of the grant and vest on a one-third per year basis, with one-third being immediately vested. The exercise price of each option equals the market price of the Bank's common stock on the date of the grant.

NOTE 6 - INVESTMENT SECURITIES

A comparison of amortized cost and approximate fair value of investment securities held to maturity at June 30, 2009 and December 31, 2008 is as follows (in thousands):

	June 30, 2009	

	Cost	Gross Unrealized Gains
	-----	-----
		Gross Unrealized Losses

Investments held to maturity:		
Government agency obligations	\$ 44,836	\$ 46
Mortgage backed securities	4,059	17
	-----	-----
Total	\$ 48,895	\$ 63
	=====	=====

	December 31, 2008	

	Cost	Gross Unrealized Gains
	-----	-----
		Gross Unrealized Losses

Investments held to maturity:		
Government agency obligations	\$ 26,653	\$ 108
Mortgage backed securities	1,745	-
	-----	-----
Total	\$ 28,398	\$ 108
	=====	=====

The following table sets forth information regarding the fair value and unrealized losses on the Company's temporarily impaired investment securities at June 30, 2009 and December 31, 2008 for the time periods shown (in thousands):

		June 30, 2009	
		-----	-----
		Less than 12 months	12 months or longer
		-----	-----
Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
-----	-----	-----	-----

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

Investments held to maturity:

Government Agency Obligations	\$30,978	\$ 500	\$ 3,875	\$ 13
Mortgage Backed Securities	500	14		
	-----	-----	-----	-----
Total temporarily impaired investment securities	\$ 31,478	\$ 514	\$ 3,875	\$ 13
	=====	=====	=====	=====

7

	December 31, 2008			
	Less than 12 months		12 months or longer	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
	-----	-----	-----	-----
Investments held to maturity:				
Mortgage Backed Securities	-	-	1,726	19
	-----	-----	-----	-----
Total temporarily impaired investment securities	\$ -	\$ -	\$ 1,726	\$ 19
	=====	=====	=====	=====

Management has taken into consideration the following information in reaching the conclusion that the impairment of the securities listed in the table above is not other than temporary. The unrealized losses disclosed above are the result of fluctuations in market interest rates currently offered on like securities and not a deterioration or downgrade of the investment issuer's credit worthiness or ability to meet its cash flow requirements. The Company expects to recover the amortized cost basis for all investments in an unrealized loss position as of June 30, 2009. The U.S. Government agency sponsored securities which are listed have call provisions priced at par if called prior to their respective maturity dates.

NOTE 7 - COMPREHENSIVE INCOME (LOSS)

Comprehensive income (loss), net of tax, are as follows for the three and six month periods ended June 30, 2009 and 2008 (in thousands)

	Three Months Ended June 30, 2009, net of tax

Net Loss	\$ (1,096)
Other Comprehensive Income (loss)	

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

Unrealized holding losses arising during period	-

Total Comprehensive Loss	\$ (1,096)
	=====

	Six Months Ended June 30, 2009, net of tax
Net Loss	\$ (1,294)
Other Comprehensive Income (loss)	
Unrealized holding losses arising during period	-

Total Comprehensive Loss	\$ (1,294)
	=====

The change in other comprehensive income components and related tax benefits are as follows for the six month periods ended June 30, 2009 and 2008 (in thousands):

	June 30, 2009	
	Before-Tax Amount	Tax Expense
Unrealized gains on securities available for sale:		
Unrealized holding gains arising during the period	\$ -	\$ -
	-----	-----
Other comprehensive income	\$ -	\$ -
	=====	=====

8

	June 30, 2008	
	Before-Tax Amount	Tax Expense
Unrealized gains on securities available for sale:		
Unrealized holding gains (losses) arising during the period	\$ (5)	\$ -
	-----	-----
Other comprehensive income	\$ (5)	\$ -
	=====	=====

NOTE 8 - LOANS RECEIVABLE

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

Loans receivable consist of the following (in thousands):

	June 30, 2009	December 31, 2008
Commercial	\$ 77,914	\$ 60,646
Real estate - commercial	106,010	91,105
Real estate - residential	19,487	19,346
Construction	12,093	12,323
Consumer loans	10,183	10,721
Net deferred loan fees	(114)	(37)
	225,573	194,104
Allowance for loan losses	(3,352)	(1,133)
	\$ 222,221	\$ 192,971

Under New Jersey banking laws, the Bank is subject to a loans-to-one-borrower limitation of 15% of capital funds. At June 30, 2009, the loans-to-one-borrower limitation was approximately \$3,833,000; this excludes an additional 10% of adjusted capital funds, or approximately \$2,555,000, which may be loaned if collateralized by readily marketable securities. At June 30, 2009, there were no loans outstanding or committed to any one borrower which individually or in the aggregate exceeded the Bank's loans-to-one-borrower limitation of 15% of capital funds.

Non-performing assets include non-accrual loans, which are loans on which the accrual of interest has ceased, and impaired loans. Loans are generally placed on non-accrual status if, in the opinion of management, collection is doubtful, or when principal or interest is past due 90 days or more unless the collateral is considered sufficient to cover principal and interest and the loan is in the process of collection. The Bank recognized no interest income on non-accrual loans during the six month periods ended June 30, 2009 and June 30, 2008.

Impaired loans are measured based on the present value of expected future discounted cash flows, the fair value of the loan or the fair value of the underlying collateral if the loan is collateral dependent. The recognition of interest income on impaired loans is the same as for non-accrual loans discussed above. At June 30, 2009 the Company had four non-accrual loan relationships which total \$5,890,000 compared to no non-accrual loans at December 31, 2008. At June 30, 2009, the Company had four impaired loan relationships totaling \$5,890,000 in which \$4,054,000 was sufficiently collateralized and a specific reserve of \$1,836,000 has been recorded for the remaining balance. The average balance of impaired loans totaled \$5,909,900 for 2009, and interest income recorded on impaired loans during the six months ended June 30, 2009, totaled \$32,000.

NOTE 9 - Bank Owned Life Insurance

Bank Owned Life Insurance ("BOLI") is carried at its aggregate cash surrender value less surrender charges and totaled \$4,434,000 at June 30, 2009. Income of \$86,000 was recognized on the BOLI during the six month period ended June 30, 2009 as compared to \$78,000 for the six month period ended June 30, 2008. The Bank is the sole owner and beneficiary of the BOLI.

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

NOTE 10 - Deferred Compensation Plans

Effective January 1, 2006, the Bank adopted a Nonqualified Deferred Compensation Plan (The "Executive Plan") and the Directors' Fee Deferral and Death Benefit Plan (the "Directors' Plan"). Both plans provide for payments of deferred compensation to participants. The Company recorded \$70,000 in deferred compensation expense during the six month period ended June 30, 2009 as compared to \$47,000 for the six month period ended June 30, 2008.

NOTE 11 - Income Taxes

The Bank adopted the provisions of Financial Accounting Standards Board ("FASB") Interpretation No. 48, "Accounting for Uncertainty in Income Taxes—an interpretation of FASB Statement No. 109" ("FIN 48"), on January 1, 2007. FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with FASB Statement No. 109, "Accounting for Income Taxes". FIN 48 prescribes a threshold and a measurement process for recognizing in the financial statements a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. The Company has determined that there are no significant uncertain tax positions requiring recognition in its financial statements.

Federal tax years 2005 through 2008 remain subject to examination as of June 30, 2009, while tax years 2005 through 2008 remain subject to examination by state taxing jurisdictions. In the event the Company is assessed for interest and/or penalties by taxing authorities, such assessed amounts will be classified in the financial statements as income tax expense.

The ability to realize deferred tax assets is dependent upon a variety of factors, including the generation of future taxable income, the existence of taxes paid and recoverable, the reversal of deferred tax liabilities, and tax planning strategies. Based upon these and other factors, the Company determined that it is more likely than not that the deferred tax assets will be realized. As such, no valuation allowance was established for the deferred tax asset as of June 30, 2009 or December 31, 2008. The Company will continue to reassess the realizability of the deferred tax asset in future periods. If, in the future, it is determined that the Company's deferred tax asset is not realizable, a valuation allowance may be established against the deferred tax asset, which may have a material impact on the Company's net income in the period in which it is recorded.

NOTE 12 - Fair Value of Financial Instruments

On January 1, 2008, the Bank adopted SFAS No. 157, "Fair Value Measurements" (SFAS No. 157). SFAS No. 157 defines fair value, establishes a framework for measuring fair value in U.S. generally accepted accounting principles, and expands disclosure requirements for fair value measurements. Statement 157 does not require any new fair value measurements. The adoption of SFAS No. 157 did not have a material impact on the Bank's consolidated financial statements.

In conjunction with the adoption of SFAS No. 157, the Bank also adopted FASB Staff Position No. FAS 157-2, "Effective Date of FASB Statement No. 157" (FSP FAS 157-2) on January 1, 2008. FSP FAS 157-2 amends SFAS No. 157 to defer its effective date for all non-financial assets and non-financial liabilities, except those that are recognized or disclosed at fair value in the financial statements on a recurring basis, to fiscal years beginning after November 15, 2008, or January 1, 2009 for the Company.

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

SFAS No.157 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three broad levels, as described below:

- o Level 1. Level 1 inputs are unadjusted quoted prices in active markets for identical assets or liabilities.

10

- o Level 2. Level 2 inputs are inputs other than quoted prices included in Level 1 that are observable, either directly or indirectly. Level 2 inputs include quoted prices for similar assets, quoted prices in markets that are not considered to be active, and observable inputs other than quoted prices such as interest rates.

- o Level 3. Level 3 inputs are unobservable inputs.

A financial instrument's level within the fair value hierarchy is based upon the lowest level of any input significant to the fair value measurement.

As of June 30, 2009 and December 31, 2008, the Bank did not have any assets or liabilities measured at fair value on a recurring or nonrecurring basis.

As required by FSP FAS 107-1 and APB 28-1, the estimated fair value of financial instruments at June 30, 2009 and December 31, 2008 was as follows:

(in thousands)	June 30, 2009		Decemb
	Carrying amount	Estimated fair value	Carrying amount
Financial assets:			
Cash and cash equivalents	\$ 6,777	\$ 6,777	\$ 9,368
Investments held to maturity	48,895	48,431	28,398
Loans receivable	225,573	254,598	194,104
FHLB stock	1,804	1,804	1,377
Accrued interest receivable	1,436	1,436	1,217
Total financial assets	\$ 284,485	\$ 315,637	\$ 234,464
Financial Liabilities:			
Checking Accounts	\$ 46,725	\$ 46,725	\$ 48,032
Statement savings accounts	3,348	3,348	3,401
Money market accounts	27,102	27,102	9,110
Index Accounts	45,964	45,964	50,094
Certificates of deposit	112,216	112,225	91,393
FHLB advances	35,025	35,025	26,257
Line of Credit	4,572	4,572	-
Subordinated Debt	3,000	3,000	3,000
Accrued interest payable	275	275	278
Total financial liabilities	\$ 278,227	\$ 278,236	\$ 231,565

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

	Contract Value -----	Estimated Fair Value -----	Contract Value -----
Off-balance sheet instruments:			
Commitments to extend credit	\$ 51,999 =====	\$ - =====	\$ 42,514 =====

NOTE 13 - Recent Accounting Pronouncements

Below is a discussion of recent accounting pronouncements. Recent pronouncements not discussed below were deemed to not be applicable to the Company.

FSP FAS 157-4, Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly

In April 2009, the FASB issued FASB Staff Position FAS 157-4, "Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly" (FSP FAS 157-4). This FSP provides guidance on identifying

11

circumstances that indicate a transaction is not orderly and guidance on estimating fair value in accordance with SFAS 157 when the volume and level of activity for the asset or liability have significantly decreased. FSP FAS 157-4 emphasizes that fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date under current market conditions. This FSP requires additional disclosures for instruments within the scope of SFAS 157. FSP FAS 157-4 were adopted by the Company for the interim period beginning April 1, 2009 and did not have a material effect on the Company's financial position or results of operations.

FSP FAS 115-2 and FAS 124-2, Recognition and Presentation of Other-Than-Temporary Impairments

In April 2009, the FASB issued FASB Staff Position FAS 115-2 and FAS 124-2, "Recognition and Presentation of Other-Than-Temporary Impairments" (FSP FAS 115-2 and FAS 124-2). This FSP amends the other-than-temporary ("OTTI") impairment guidance in U.S. GAAP for debt securities to make the guidance more operational and improve the presentation and disclosure of other-than-temporary impairments on debt and equity securities in the financial statements. The FSP modifies the presentation of OTTI losses and expands existing disclosure requirements about OTTI. FSP FAS 115-2 and FAS 124-2 were adopted by the Company for the interim period beginning April 1, 2009, and did not have a material effect on the Company's financial position or results of operations.

FSP FAS 107-1 and APB 28-1, Interim Disclosures about Fair Value of Instruments

In April 2009, the FASB issued FASB Staff Position FAS 107-1 and APB 28-1, "Interim Disclosures about Fair Value of Instruments" (FSP FAS 107-1 and APB 28-1). This FSP requires publicly traded companies to disclose the fair value of financial instruments within the scope of FAS 107 in interim financial statements. FSP FAS 107-2 and APB 28-1 was adopted by the Company for the interim period beginning April 1, 2009 and the required disclosures are included

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

in Footnote 12.

FASB Statement No. 165, Subsequent Events

In May 2009, the FASB issued FASB Statement No. 165, "Subsequent Events" (SFAS No. 165). SFAS No. 165 provides additional guidance on the evaluation of subsequent events and requires the disclosure of the date through which subsequent events have been evaluated. SFAS No. 165 was adopted by the Company for the interim period ending June 30, 2009 and the required disclosures are included in Footnote 14.

FASB Statement No. 168. The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles

In June 2009, the FASB issued FASB Statement No. 168 "The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles - a replacement of FASB Statement No. 162" (SFAS No. 168). SFAS No. 168 established the FASB Accounting Standards Codification. The Codification will become the exclusive authoritative reference for nongovernmental U.S. GAAP for use in financial statements issued for interim and annual periods ending after September 15, 2009, except for SEC rules and interpretive releases, which are also authoritative GAAP for SEC registrants. The contents of the Codification will carry the same level of authority, eliminating the four-level GAAP hierarchy previously set forth in Statement 162, which has been superseded by Statement 168. All authoritative GAAP issued by the FASB after this Statement will be referred to as Accounting Standards Updates. Accounting Standards Updates will not be considered authoritative in their own right, rather they will only serve to update the Codification, provide background information about the guidance, and provide basis for conclusions on changes in the Codification. The Codification retains existing GAAP without changing it except in one instance related to software revenue recognition, which does not impact

12

the Company. SFAS No. 168 is effective for the Company for the interim period ending September 30, 2009 and effective for the Form 10-Q for the period ending September 30, 2009, all references to authoritative literature are required to cite the Codification as opposed to legacy accounting pronouncements.

NOTE 14 - Private Placement Common Stock Offering

In June 2009, the Board of Directors of Cornerstone Financial Corporation approved a private placement common stock offering to accredited investors. In connection with this offering, the Board of Directors approved the issuance of common stock warrants, such that one warrant would be issued for each share of Cornerstone Financial Corporation common stock, \$0 par, sold under the stock offering. The Company authorized the issuance of 857,142 warrants under this offering. Each warrant issued under the offering will allow the holder of the warrant to purchase one share of Cornerstone Financial Corporation common stock, \$0 par, for a price of \$9.00 per share through June 26, 2013. During the second quarter 2009, the Company sold 82,460 shares under this offering and issued 82,460 common stock warrants, all of which were outstanding and exercisable as of June 30, 2009. The proceeds received from the common stock offering were recorded as additional paid in capital.

NOTE 15 - Subsequent Events

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

The Company has evaluated subsequent events through August 14, 2009, the filing date of this report, and determined that there were no recognized or nonrecognized subsequent events to report under SFAS No. 165.

Item 2. Management's Discussion and Analysis or Plan of Operation

Forward-Looking Statements

Cornerstone Financial Corporation (the "Company") may from time to time make written or oral "forward-looking statements," including statements contained in the Company's filings with the Securities and Exchange Commission (including this Quarterly Report on Form 10-Q and the exhibits hereto), in its reports to shareholders and in other communications by the Company, which are made in good faith by the Company pursuant to the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995.

These forward-looking statements involve risks and uncertainties, such as statements of the Company's plans, objectives, expectations, estimates and intentions that are subject to change based on various important factors (many of which are beyond the Company's control). Forward-looking statements may be identified by the use of words such as "expects," "subject," "believe," "will," "intends," "will be," or "would." The factors which could cause the Company's financial performance to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements include those items listed under "Item 1A-Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2008 and the following factors, among others: the strength of the United States economy in general and the strength of the local economies in which the Company conducts operations; the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System ("Federal Reserve"); inflation; interest rates; market and monetary fluctuations; the timely development of new products and services by the Company and the perceived overall value of these products and services by users, including the features, pricing and quality compared to competitors' products and services; the success of the Company in gaining regulatory approval of its products, services, dividends and of new branches, when required; the impact of changes in financial services laws and regulations (including laws concerning taxes, banking, securities and insurance); technological changes; acquisitions; the ability to continue to effectively manage costs, including the costs incurred in connection with the opening of new branches; changes in consumer spending and saving habits; and the success of the Company at managing the risks resulting from these factors.

13

The Company cautions that the above listed factors are not exclusive. The Company does not undertake to update any forward-looking statement, whether written or oral, that may be made from time to time by or on behalf of the Company.

Overview

Cornerstone Financial Corporation

The Company was formed in 2008 at the direction of the Board of Directors of Cornerstone Bank (the "Bank") to serve as a holding company for the Bank. The Board believed that establishing a holding company would provide greater flexibility in raising capital and conducting the Bank's business. The holding company reorganization was completed in January 2009. As such, the

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

Company did not have any operations in 2008, other than obtaining regulatory approval for the holding company reorganization, and the results of operations, and all financial data at December 31, 2008 and for the six months ended June 30, 2008 presented herein, are those of the Bank on a stand alone basis.

We have adopted a strategy of continued growth. At June 30, 2009, we had total assets of \$295.8 million, total deposits of \$235.4 million and shareholders' equity of \$14.7 million compared to at December 31, 2008 total assets of \$247.5 million, total deposits of \$202.0 million and total shareholders equity of \$15.4 million.

Interest Rate Risk

Our primary objective in managing interest rate risk is to minimize the adverse impact of changes in interest rates on our net interest income while creating an asset/liability structure that maximizes earnings. Our Asset Liability Management Committee actively monitors and manages our interest rate exposure using gap analysis and interest rate simulation models.

Gap analysis measures the difference between volumes of rate-sensitive assets and liabilities and quantifies these repricing differences for various time intervals. Static gap analysis describes interest rate sensitivity at a point in time. However, gap analysis alone does not accurately measure the potential magnitude of changes in net interest income since changes in interest rates do not affect assets and liabilities at the same rate, to the same extent, or on the same basis. Furthermore, static gap analysis does not consider future growth or changes in the asset mix.

A positive gap (asset sensitive) indicates that more assets reprice during a given period compared to liabilities, while a negative gap (liability sensitive) indicates that more liabilities reprice during a given period compared to assets.

Generally, during a period of falling interest rates, a positive gap would tend to adversely affect net interest income, while a negative gap would tend to result in an increase in net interest income. During a period of rising interest rates, in general, a positive gap would tend to result in an increase in net interest income while a negative gap would tend to affect net interest income adversely. However, certain assets and liabilities may react differently to changes in interest rates even though they reprice or mature in the same or similar time periods. The interest rates on certain assets and liabilities may change at different times than changes in market interest rates, with some changing in advance of changes in market rates and some lagging behind changes in market rates. Also, certain assets (e.g., adjustable rate mortgages) often have provisions that may limit changes in interest rates each time the interest rate changes and on a cumulative basis over the life of the loan. Additionally, the actual prepayments and withdrawals in the event of a change in interest rates may differ significantly from those assumed in the calculations shown in the table below. Finally, the ability of borrowers to service their debt may decrease in the event of an interest rate increase. Consequently, any model used to analyze interest rate sensitivity will be vulnerable to the assumptions made with respect to the foregoing factors.

We use a computer-based simulation model to assess the impact of changes in interest rates on net interest income. The model incorporates management's business plan assumptions and related asset and liability yields/costs, deposit sensitivity and the size, composition and maturity or repricing characteristics of our assets and liabilities. The assumptions are based on what management

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

believes at that time to be the most likely interest rate environment. Actual results may differ from simulated results due to the various factors discussed above.

The following table sets forth the amount of our interest-earning assets and interest-bearing liabilities at June 30, 2009, which are expected to mature or reprice in each of the time periods shown:

(Dollars in thousands)	One Year or Less -----	One-Five Years -----	Over Five Years -----	No Se A Lia -----
Interest-earning assets:				
Short term investments	\$ -	\$ -	\$ -	\$ -
Investment securities held to maturity	500	5,463	42,932	
Loans receivable	93,034	77,012	55,527	
	-----	-----	-----	-----
Total interest-earning assets	93,534	82,475	98,459	-----
Non-rate sensitive assets:				
Other assets	-	-	-	
	-----	-----	-----	-----
Total assets	\$ 93,534	\$ 82,475	\$ 98,459	\$ -----
	=====	=====	=====	=====
Interest-bearing liabilities:				
Interest-bearing demand	\$ 17,017	\$ -	\$ -	\$ -
Statement savings	3,348	-	-	
Money market	73,066	-	-	
Certificates of deposit	95,895	16,321	-	
Subordinated debt	3,000	-	-	
Borrowings	35,025	4,572	-	
	-----	-----	-----	-----
Total interest-bearing liabilities	227,351	20,893	-	-----
	-----	-----	-----	-----
Non-rate sensitive liabilities:				
Non-interest bearing deposits	-	-	-	
Other liabilities	-	-	-	
Capital	-	-	-	
	-----	-----	-----	-----
Total liabilities and capital	\$ 227,351	\$ 20,893	\$ -	\$ -----
	=====	=====	=====	=====
Period GAP	\$(133,817)	\$ 61,582	\$ 98,459	\$ -
Cumulative interest-earning assets	\$ 93,534	\$176,009	\$ 274,468	
Cumulative interest-bearing liabilities	\$ 227,351	\$248,244	\$ 248,244	
Cumulative GAP	\$(133,817)	\$(72,235)	\$ 26,224	
Cumulative RSA/RSL (1)	41.14%	70.90%	110.56%	

(1) Cumulative rate sensitive (interest-earning) assets divided by cumulative rate sensitive (interest-bearing) liabilities.

At June 30, 2009, our interest rate sensitivity gap was within Board approved guidelines.

Gap analysis and interest rate simulation models require assumptions about

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

certain categories of assets and deposits. For purposes of these analyses, assets and liabilities are stated at their contractual maturity, estimated likely call date, or earliest repricing opportunity. Interest-bearing demand deposits, statement savings and money market accounts do not have a stated maturity or repricing term and can be withdrawn or repriced at any time. This may impact our net interest income if more expensive alternative sources of deposits are required to fund loan growth or deposit runoff.

15

Management projects

the repricing characteristics of these accounts based on historical performance and assumptions that it believes reflect their rate sensitivity.

The following discussion focuses on the major components of our operations and presents an overview of the significant changes in our financial condition at June 30, 2009 as compared to December 31, 2008 and our results of operations for the three and six month periods ended June 30, 2009 as compared to the same period in 2008.

Comparison of Financial Condition at June 30, 2009 and December 31, 2008

Total assets at June 30, 2009 were \$295.8 million, an increase of \$48.3 million or 19.5% over December 31, 2008. This change was primarily due to increases in loans receivable, net, of \$29.3 million, accrued interest receivable of \$219,000, deferred taxes of \$907,000, investments held to maturity of \$20.5 million, bank owned life insurance of \$86,000, other assets of \$28,000, and Federal Home Loan Bank ("FHLB) stock of \$427,000, partially offset by decrease in cash and cash equivalents of \$2.6 million, other real estate owned of \$76,000 and premise and equipment of \$452,000. The increases in assets were funded by a \$33.3 million increase in deposits, a \$4.6 million increase in debt and by an \$8.8 million increase in Federal Home Loan Bank advances.

Loans receivable, gross, at June 30, 2009, totaled \$225.5 million, an increase of \$31.5 million or 16.2% from December 31, 2008. This increase was attributable to increases in commercial loans of \$17.3 million, commercial real estate loans of \$14.9 million and residential real estate loans of \$141,000, partially offset by decreases in consumer loans of \$538,000, and construction loans of \$230,000. See Note 8 to our Financial Statements for a breakdown of the components of our loan portfolio.

We believe the increase in loans receivable primarily reflects the implementation of our growth strategy, the competitive pricing of our loan products and the continued development of relationships with local small businesses, which management believes are attracted to the Company by the high level of individualized service we provide through its team of lenders.

Non-performing assets include non-accrual loans, which are loans on which the accrual of interest has ceased, impaired loans, restructured loans and real estate owned. Loans are generally placed on non-accrual status if, in the opinion of management, collection is doubtful, or when principal or interest is past due 90 days or more unless the collateral is considered sufficient to cover principal and interest and the loan is in the process of collection. Impaired loans are measured based on the present value of expected future discounted cash flows, the market price of the loan or the fair value of the underlying collateral if the loan is collateral dependent. At June 30, 2009, we had a total of \$5,890,000 in non accrual loans as compared to no non-accrual loans at December 31, 2008. At June 30, 2009, we had four impaired loan relationships totaling \$5,890,000 as compared to three loans at December 31, 2008 totaling \$2,375,000. At June 30, 2009 a specific reserve of \$1,836,000 has been recorded

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

against these loans. The average balance of impaired loans totaled \$5,909,900 for 2009 as compared to \$2,383,000 for 2008, and interest income recorded on impaired loans during the six months ended June 30, 2009 was \$32,000 as compared to \$69,000 for the twelve month period ended December 31, 2008.

Real estate acquired by foreclosure or by deed in lieu of foreclosure is classified as real estate owned until it is sold. At June 30, 2009, we had \$205,000 in real estate owned compared to \$281,000 in real estate owned at December 31, 2008. The change reflects adjustments made to the carrying value during 2009.

All of our investment securities are classified as held to maturity. Our investment security portfolio increased by \$20.5 million or 72.2% to \$48.9 million at June 30, 2009, from \$28.4 million at December 31, 2008. The held to maturity investment purchases were concentrated in United State Government agency securities. See Note 6 to our financial statements for more information regarding our investment securities portfolio.

16

Total liabilities at June 30, 2009 amounted to \$281.2 million, an increase of \$49.0 million or 21.1% from December 31, 2008. This change was primarily due to increases in total deposits of \$33.3 million, line of credit borrowings from Atlantic Central Bankers Bank (ACBB) of \$4.6 million, other liabilities of \$2.3 million and an increase of \$8.8 million in advances from Federal Home Loan Bank.

Total deposits at June 30, 2009 were \$235.5 million, an increase of \$33.3 million or 16.5% from December 31, 2008. The increase in total deposits was spread amongst non-interest bearing deposits with an increase of \$8.5 million, certificates of deposit with an increase of \$20.8 million, and interest bearing core deposits with an increase of \$4.0 million. The change in deposits was primarily related to the competitive pricing of our deposit products coupled with the continued development of relationships with local small businesses and the high level of individualized service provided by our team of retail branch managers. Consumer and commercial deposits are attracted principally from within our primary market area. We do not obtain funds through brokers, nor do we solicit funds outside the State of New Jersey, although we do accept deposits from residents of other states.

At June 30, 2009, the Bank had advances with the FHLB in the amount of \$35.0 million, an increase of \$8.8 million or 33.4 % from December 31, 2008. The weighted average interest rate on the Bank's borrowings from FHLB was 2.77% at June 30, 2009 as compared to 3.26% at December 31, 2008.

Stockholders' equity at June 30, 2009 amounted to \$14.6 million, a decrease of \$715,000 or 4.6% over December 31, 2008. This decrease reflects a net loss of \$1.3 million for the six month period ended June 30, 2009 offset by the proceeds from issuance of stock of \$577,000.

Results of Operations

Net Income. We recorded a net loss for the three month period ended June 30, 2009 of \$1.1 million or \$0.66 per share as compared to a net loss of \$304,000 or \$0.18 per share for the same period in 2008. The change in net income for the three-month period compared to the prior period was attributable to increases of \$1.6 million in provision for loan losses, \$182,000 in FDIC insurance premium expense relating to a special assessment levied by the FDIC on all insured depository institutions and increased quarterly premiums, and \$77,000 in increased employee salaries and benefits expense, offset slightly by a \$384,000

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

increase in net interest income. The net interest margin for the three-month period ended June 30, 2009 increased by 3 basis points to 3.27% as compared to 3.23% for the same period in 2008.

We recorded a net loss for the six-month period ended June 30, 2009 of \$1.3 million or \$0.78 per share as compared to a net loss of \$246,000 or \$ 0.15 per share for the same period in 2008. The change in net income for the six-month period reflects increases of \$1.9 million in provision for loan losses, \$213,000 in salaries and employee benefits, \$136,000 in net occupancy expense, and FDIC insurance premium expense of \$206,000, offset slightly by a \$700,00 increase in net interest income. The net interest margin for the six-month period ended June 30, 2009 decreased by 2 basis points to 3.18% as compared to 3.20% for the same period in 2008.

Interest Income. Total interest income amounted to \$3.6 million for the three-month period ended June 30, 2009, an increase of \$686,000 or 23.4% when compared to the same period in 2008. The increase in interest income was due to volume increases in our interest-earning asset balances rather than rate changes. The average yield on the Bank's interest-earning assets was 5.57% for the three month period ended June 30, 2009 compared to 5.89% during the same period in 2008.

Total interest income amounted to \$7.0 million for the six-month period ended June 30, 2009, an increase of \$1.0 million or 16.9% when compared to the same period in 2008. This increase was due to the growth in average interest-earning asset balances of \$56.1 million from June 30, 2009 compared to the same period in 2008. The average yield on interest-earning assets was 5.54% for the six-month period ended June 30, 2009 compared to 6.08% during the same period in 2008.

17

Interest Expense. Total interest expense amounted to \$1.6 million for the three-month period ended June 30, 2009, an increase of \$302,000 when compared to the same period in 2008. The increase in interest expense was due to volume increases in interest bearing deposits and borrowing, offset slightly by lower rates being paid on those products when compared to the same period in 2008. The average cost of interest-bearing liabilities was 2.61% for the three-month period ended June 30, 2009 compared to 2.91% during the same period in 2008.

Total interest expense amounted to \$3.1 million for the six-month period ended June 30, 2009, an increase of \$305,000 or 10.8% when compared to the same period in 2008. This increase was due to an increase in certificates of deposit balances, offset slightly by lower interest rates being paid on these certificates and, by increases in borrowing balances of \$8.3 million when compared to the same period in 2008. The average cost of interest-bearing liabilities was 2.72% for the six-month period ended June 30, 2009 compared to 3.26% during the same period in 2008.

Allowance for Loan Losses. During the second quarter of 2009, management identified three specific credits that were measured for loan impairment that resulted in our recording a provision for loan losses of \$1.6 million on those credits and \$277,000 due to portfolio growth for the three-month period ended June 30, 2009 compared to a provision of \$294,000 for the same period in 2008. We recorded a provision for loan losses for the six-month period ended June 30, 2009 of \$2.2 million of which \$1.8 million was related to three specific credits and \$384,000 was due to portfolio growth, compared to a provision of \$317,000 for the same period in 2008. A provision for loan losses is charged to operations based on management's evaluation of the estimated and inherent losses in our loan portfolio. While management has increased its allowance for loan

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

loss for the six-month period ended June 30, 2009, management believes the credit quality of the Bank's loan portfolio continues to remain strong during this turbulent time in the market. We have not engaged in any sub prime lending activities that have plagued the banking industry. At June 30, 2009, our allowance for loan losses represented 1.49% of total loans outstanding and 56.9% of non-performing loans.

Non-Interest Income. For the three-months ended June 30, 2009, non-interest income, which is comprised principally of service charges on deposit accounts, origination fees on residential mortgage loans sold, loan syndication fees, bank owned life insurance income, ATM fees and other miscellaneous fee income, for the three-months ended June 30, 2009 totaled \$128,000, an increase of \$47,000 or 58.0% when compared to the same period in 2008. This increase is the result of a \$33,000 increase on service charges on deposit accounts, coupled with increases in Bank owned life insurance income of \$3,000, origination fees on mortgage loans sold of \$6,000 and miscellaneous income of \$5,000.

Non-interest income for the six-months ended June 30, 2009 totaled \$221,000, a decrease of 2,000 or 0.9% when compared to the same period in 2008. This change is the result of increases in bank owned life insurance income, loan prepayment penalty income, ATM fees, miscellaneous fee income, service charges on deposit accounts and origination fees on mortgage loans sold, offset by a \$57,000 decrease in gain on sale of fixed assets. The decrease was the result of a gain in the sale of fixed assets during the six-month period ended June 30, 2008, for which there was no comparable transaction in 2009.

Non-Interest Expense. Non-interest expense, which is comprised principally of salaries and employee benefits, net occupancy costs, advertising costs, data processing costs and professional services and other operating costs, for the three months ended June 30, 2009 totaled \$2.1 million, an increase of \$157,000 or 8.1% when compared to the same period in 2008. The increase in non-interest expense was primarily the result of increased salary and benefit costs of \$77,000 and FDIC expense of \$182,000, partially offset by decreases in other real estate owned expense of \$32,000. In addition, we incurred an impairment loss on other real estate owned of \$155,000 in 2008, while we had no such charges in 2009. The increase in FDIC insurance premium expense reflects both a special assessment levied on all insured depository institutions equal to 5 basis points of an institution's total assets less its tier 1 capital and a general increase in deposit insurance premium assessment rates. The special assessment was based on assets at June 30, 2009, and is payable September 30, 2009. Our expense for the special assessment was \$140,000.

18

Non-interest expense for the six months ended June 30, 2009 totaled \$4.0 million, an increase of \$525,000 or 14.9% when compared to the same period in 2008. The increase in non-interest expense was primarily the result of increases in salary and benefit costs of \$213,000, FDIC deposit insurance premium expense of \$206,000, and net occupancy expense of \$136,000. The net increase in occupancy costs is attributable to the one time costs of \$135,000 associated with the retirement of certain fixed assets in connection with the closing of the Moorestown Route 38 branch on April 1, 2009. These expenses were partially offset by decreases in other real estate owned expense of \$23,000 and an impairment loss on other real estate owned of \$155,000 which was incurred during the six months ended June 30, 2008. There were no similar expenses in 2009.

Income Taxes. We recorded a federal and state income tax benefit of \$749,000 during the three month period ended June 30, 2009 compared to an income tax benefit of \$230,000 for the same period in 2008. The change in income tax expense reflects the changes in the Company's results of operations and its

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

recognition of a loss in the three month period ended June 30, 2009. The effective tax rate for the three month period ended June 30, 2009 was 40.6% compared to 43.1% for the three month period ended June 30, 2008.

We recorded a federal and state income tax benefit of \$898,000 during the six month period ended June 30, 2009 compared to an income tax benefit of \$216,000 for the same period in 2008. The change in income tax expense reflects the changes in the Company's results of operations and its recognition of a loss in the second quarter of 2009. The effective tax rate for the six month period ended June 30, 2009 was 41.0% compared to 46.8% for the six month period ended June 30, 2008.

Liquidity and Capital Resources

Liquidity. Liquidity represents our ability to meet our normal cash flow requirements for the funding of loans, repayment of deposits and payment of operating costs. Our primary sources of liquidity include growth in deposits, amortization and prepayment of loans, maturities of investment securities, and our borrowing capability. Management monitors liquidity daily, and on a monthly basis incorporates liquidity analysis into its asset/liability management program.

In addition to using growth in deposits, loan repayments and the investment portfolio as a source of liquidity, we also have access to unsecured, overnight lines of credit aggregating \$44.0 million, consisting of \$3.0 million, on an uncommitted basis, through ACBB and \$41.0 million through the FHLB of New York. The arrangements with ACBB are for the sale of federal funds to the Bank, subject to the availability of such funds. Pursuant to a collateral agreement with the FHLB, advances under this line of credit are secured by a blanket lien on our residential mortgage loan portfolio. At June 30, 2009, we had no outstanding balance against the overnight line of credit at ACBB. In addition, the Company has a non revolving line of credit with ACBB for up to \$5.0 million and as of June 30, 2009 there is an outstanding balance of \$4.6 million. In addition, the Bank's membership in the FHLB provides the Bank with additional secured borrowing capacity of up to a maximum of 25% of the Bank's total assets, subject to certain conditions.

We had cash and cash equivalents of \$6.8 million at June 30, 2009 in the form of cash and due from banks. At June 30, 2009, unused lines of credit available to our customers, committed undisbursed loan proceeds and standby letters of credit totaled \$51.9 million. Certificates of deposit scheduled to mature in one year or less totaled \$95.9 million at June 30, 2009. We anticipate that we will continue to have sufficient funds available to meet the needs of our customers for deposit repayments and loan fundings.

Our ability to generate deposits depends on the success of our branches and the continued expansion of our branch network. Our success is dependent on a number of factors, including our ability to establish branches in favorable locations, our ability to meet the needs of our customers through personalized services and a broad array of financial products, and the general economic conditions of the market area in which they are located. Unexpected changes in

the national and local economy may also adversely affect our ability to attract or retain deposits and foster new loan relationships. In addition, because we will incur start-up and operating costs associated with expansion, the opening of new branches is expected to adversely affect future profitability in the short term.

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

Capital Resources. Capital adequacy is the ability of the Bank to support growth while protecting the interests of depositors and the deposit insurance fund. Bank regulatory agencies have developed certain capital ratio requirements, which are used to assist them in monitoring the safety and soundness of financial institutions. Management continually monitors these capital requirements.

The Bank is subject to risk-based capital guidelines promulgated by the FDIC that are designed to make regulatory capital requirements more sensitive to differences in risk profile among banks, to account for off-balance sheet exposure, and to minimize disincentives for holding liquid assets. Under the guidelines, assets and off-balance sheet items are assigned to broad risk categories, each with appropriate weights. The resulting capital ratios represent capital as a percentage of total risk-weighted assets and off-balance sheet items. The minimum ratio of total capital to risk-weighted assets (including certain off-balance sheet activities, such as standby letters of credit) is 8%. At least 4% of total risk-weighted assets is required to be "Tier I Capital," consisting of common stockholders' equity and qualifying preferred stock, less certain goodwill items and other intangible assets. The remainder ("Tier II Capital") may consist of (a) the allowance for loan losses of up to 1.25% of risk-weighted assets, (b) excess of qualifying preferred stock, (c) hybrid capital instruments, (d) perpetual debt, (e) mandatory convertible securities, and (f) qualifying subordinated debt and intermediate-term preferred stock up to 50% of Tier I capital. Total capital is the sum of Tier I and Tier II capital less reciprocal holdings of other banking organizations, capital instruments, investments in unconsolidated subsidiaries and any other deductions as determined by the FDIC (determined on a case-by-case basis or as a matter of policy after formal rule-making).

In addition to the risk-based capital guidelines, the FDIC has adopted a minimum Tier I capital (leverage) ratio, under which banks must maintain a minimum level of Tier I capital to average total consolidated assets of at least 3% in the case of a bank that has the highest regulatory examination rating and is not contemplating significant growth or expansion. All other banks are expected to maintain a leverage ratio of at least 1% to 2% above the stated minimum. The Bank was in compliance with all applicable minimum capital requirements for all periods presented. At June 30, 2009 the Bank maintained a Tier I leverage ratio of 6.78%, a Tier I risk-based capital ratio of 7.72% and a total risk-based capital ratio of 10.18%. The Bank's management believes that the Bank would be categorized as well capitalized under applicable FDIC capital adequacy regulations.

On February 17, 2009, the Company entered into a non-revolving line of credit loan agreement with Atlantic Central Bankers Bank for an amount up to \$5.0 million. The Company has drawn \$4.6 million under the loan and has contributed \$4.5 million as additional equity to the Bank.

In June 2009, the Board of Directors of Cornerstone Financial Corporation approved a private placement common stock offering to accredited investors. See Note 14 to our financial statements for more information regarding our private placement common stock offering.

Off-Balance Sheet Arrangements. We are party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of our customers. These financial instruments include commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the statements of financial condition.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the agreement. Commitments

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

generally have fixed dates or other termination clauses and may require the payment of a fee. Some of the commitments are expected to expire without being drawn upon, and the total commitments do not necessarily represent future cash requirements. Total commitments to extend credit at June 30,

20

2009 were \$51.9 million. We evaluate each customer's creditworthiness on a case by case basis. Collateral obtained, if deemed necessary, is based on management's credit evaluation of the customer. Collateral varies but may include accounts receivable, marketable securities, inventory, property, plant and equipment, residential and commercial real estate.

Standby letters of credit are conditional commitments issued to a third party for a customer. The credit risk involved in issuing standby letters of credit is similar to that involved in extending credit to customers. We evaluate each customer's creditworthiness on a case by case basis. Collateral obtained, if deemed necessary, is based on management's credit evaluation of the customer. Collateral varies, but may include accounts receivable, marketable securities, inventory, property, plant and equipment, and residential and commercial real estate. At June 30, 2009, our obligations under standby letters of credit totaled \$1.2 million.

Critical Accounting Policies

Allowance for Losses on Loans

The allowance for losses on loans is based on management's ongoing evaluation of the loan portfolio and reflects an amount considered by management to be its best estimate of known and inherent losses in the loan portfolio. Management considers a variety of factors when establishing the allowance, such as the impact of current economic conditions, diversification of the loan portfolio, delinquency statistics, results of independent loan review and related classifications. Our historic loss rates and the loss rates of peer financial institutions are also considered. In addition, certain individual loans which management has identified as problematic are specifically provided for, based upon an evaluation of the borrower's perceived ability to pay, the estimated adequacy of the underlying collateral and other relevant factors. Consideration is also given to examinations performed by regulatory agencies. Although provisions have been established and segmented by type of loan, based upon management's assessment of their differing inherent loss characteristics, the entire allowance for losses on loans is available to absorb loan losses in any category.

Management uses significant estimates to determine the allowance for loan losses. Since the allowance for loan losses is dependent, to a great extent, on conditions that may be beyond our control, it is possible that management's estimate of the allowance for loan losses and actual results could differ materially in the near term.

In addition, regulatory authorities, as an integral part of their examinations, periodically review the allowance for loan losses. They may require additions to the allowance based upon their judgments about information available to them at the time of examination.

Income Taxes

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

carrying amounts of existing assets and liabilities and their respective tax bases, as well as operating loss carry forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. A valuation allowance is established against deferred tax assets when, in the judgment of management, it is more likely than not that such deferred tax assets will not become available. Because the judgment about the level of future taxable income is dependent to a great extent on matters that may, at least in part, be beyond our control, it is at least reasonably possible that management's judgment about the need for a valuation allowance for deferred taxes could change in the near term.

Recent Accounting Pronouncements

See Note 13 for discussion on Recent Accounting Pronouncements.

21

Impact of Inflation and Changing Prices

The financial statements of the Company and the notes thereto, presented elsewhere herein, have been prepared in accordance with the standards of the Public Company Accounting Oversight Board (United States), which require the measurement of financial position and operating results in terms of historical dollars without considering the change in the relative purchasing power of money over time due to inflation.

The impact of inflation is reflected in the increased cost of our operations. Unlike most industrial companies, nearly all of our assets and liabilities are monetary. As a result, interest rates have a greater impact on our performance than do the effects of general levels of inflation. Interest rates do not necessarily move in the same direction or to the same extent as the price of goods and services.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Not applicable to smaller reporting companies.

Item 4. Controls and Procedures

The Registrant's chief executive officer and chief financial officer, after evaluating the effectiveness of the Registrant's "disclosure controls and procedures" (as defined in the Securities Exchange Act of 1934 Rules 13a-15(e) and 15d-15(e)) as of the end of the period covered by this quarterly report, have concluded that as of such date, the Registrant's disclosure controls and procedures were effective to ensure at a reasonable assurance level that material information relating to the Registrant is recorded, processed, summarized and reported in a timely manner. There were no changes in the Registrant's internal control over financial reporting that occurred during the Registrant's second fiscal quarter of 2009 that have materially affected, or are reasonably likely to materially affect, the Registrant's internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

The Company, from time to time, is a party to routine litigation that arises in the normal course of business. Management does not believe the resolution of this litigation, if any, would have a material adverse effect on the Company's financial condition or results of operations. However, the ultimate outcome of any such matter, as with litigation generally, is inherently uncertain and it is possible that some of these matters may be resolved adversely to the Company.

Item 1A. Risk Factors

Our non-performing assets have substantially increased during 2009, and has affected our results of operations.

To date, our non-performing assets have increased to \$6.1 million, or 2.1% of our total assets. At December 31, 2008, we had \$281 thousand in other real estate owned and no non-accrual loans. Four (4) non-accrual loan relationships totaling \$5.9 million increased non-performing assets resulting in an increase of \$2.2 million in the provision for loan losses for the first six (6) months of 2009 from \$317 thousand for the first six (6) months of 2008. The increase in non-performing assets reflects the general

22

economic slowdown in our marketplace and its effect on certain borrowers. These non-accrual loan relationships have negatively impacted our results of operations, through additional provisions for loan losses and reduced interest income, and will continue to impact our performance until these assets are resolved. There is always the risk of an increase in non-performing assets therefore we can give you no assurance that our non-performing assets will not increase further.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Not applicable.

Item 3. Defaults Upon Senior Securities

Not applicable.

Item 4. Submission of Matters to a Vote of Security Holders

On May 20, 2009, the Registrant held its annual meeting of shareholders. Shareholders were asked to elect members of the Company's Board of Directors whose terms expired, to approve the Registrant's 2009 Equity Compensation Plan and to approve certain amendments to the Registrant's certificate of incorporation. The results were as follows:

Election of Directors:

Nominees: -----	For ---	Withhold Authority -----
George W. Matteo, Jr.	1,263,716	48,552
J. Mark Baiada	1,265,070	47,198
J. Richard Carnall	1,264,506	47,762
Gaetano P. Giordano	1,265,070	47,198
Robert A. Kennedy, Jr.	1,263,446	48,822
Ronald S. Murphy	1,265,070	47,198

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

Bruce Paparone

1,271,841

40,427

Approval of the Registrant's 2009 Equity Compensation Plan:

For: 939,621 Against: 60,565 Abstain: 6,426 Broker's Non-Votes: 305,656

Approval of an Amendment to the Registrant's Certificate of Incorporation to classify the Board of Directors into three classes and to prevent removal of the Directors by shareholders without cause:

For: 912,211 Against: 92,401 Abstain: 2,000 Broker's Non-Votes: 305,656

An Amendment to the Registrant's Certificate of Incorporation to provide that approval of any merger, consolidation or sale of substantially all of the assets of the Registrant which has not been approved in advance by the Board of Directors of the Registrant will require the affirmative vote of 75% of the Registrant's outstanding shares of common stock and to further require an affirmative vote of 75% of the outstanding common stock to amend this super-majority voting provision

For: 931,641 Against: 73,546 Abstain: 1,425 Broker's Non-Votes: 305,656

23

An Amendment to the Registrant's Certificate of Incorporation to require that any shareholder action taken by written consent rather than at a meeting be by unanimous consent:

For: 935,879 Against: 64,324 Abstain: 2,139 Broker's Non-Votes: 309,926

An Amendment to the Registrant's Certificate of Incorporation to setting the quorum for action by shareholders at a meeting at one-third (1/3rd) of the issued and outstanding share:

For: 927,498 Against: 77,433 Abstain: 1,681 Broker's Non-Votes: 305,656

An Amendment to the Registrant's Certificate of Incorporation to provide for 1,000,000 shares of series preferred stock, the terms, conditions and designations of which may be set by the Board of Directors at the time of issuance:

For: 933,103 Against: 69,263 Abstain: 4,246 Broker's Non-Votes: 305,656

Item 5. Other Information

Not applicable.

Item 6. Exhibits

(a) The following are filed as exhibits to this report:

- 31.1 Certification of Chief Executive Officer required under Section 302 of the Sarbanes - Oxley Act of 2002
- 31.2 Certification of Chief Financial Officer required under Section 302 of the Sarbanes - Oxley Act of 2002
- 32.1 Certification of Chief Executive Officer required under

Edgar Filing: Cornerstone Financial Corp - Form 10-Q

Section 906 of the Sarbanes - Oxley Act of 2002

32.2 Certification of Chief Financial Officer required under
Section 906 of the Sarbanes - Oxley Act of 2002

24

SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CORNERSTONE FINANCIAL CORPORATION

Date: August 13, 2009

By: /s/ George W. Matteo, Jr.

George W. Matteo, Jr.
President and Chief Executive Officer
(Principal Executive Officer)

Date: August 13, 2009

By: /s/ Keith Winchester

Keith Winchester
Executive Vice President and
Chief Financial Officer
(Principal Financial and
Accounting Officer)

25