

Bancorp of New Jersey, Inc.
Form 10-Q
August 14, 2012
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UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

FORM 10-Q

(Mark one)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2012

OR

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

Commission file number: 001-34089

BANCORP OF NEW JERSEY, INC.

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(Exact name of registrant as specified in its charter)

New Jersey
(State or other jurisdiction of
incorporation or organization)

20-8444387
(I.R.S. Employer Identification No.)

1365 Palisade Ave, Fort Lee, New Jersey
(Address of principal executive offices)

07024
(Zip Code)

(201) 944-8600

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act:

Large accelerated filer ☐

Accelerated filer ☐

Non-accelerated filer ☐

Smaller reporting company ☒

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.): Yes ☐ No ☒

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. As of August 8, 2012 there were 5,206,932 outstanding shares of the issuer's class of common stock, no par value.

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BANCORP OF NEW JERSEY, INC.
UNAUDITED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

(Dollars in thousands, except share data)

| | June 30, 2012 | December 31, 2011 |
|---|-------------------|-------------------|
| ASSETS | | |
| Cash and due from banks | \$ 1,191 | \$ 642 |
| Interest bearing deposits | 24,939 | 31,117 |
| Federal funds sold | 461 | 463 |
| Total cash and cash equivalents | 26,591 | 32,222 |
| Interest bearing time deposits | 250 | 250 |
| Securities available for sale, at fair value (amortized cost of \$84,897 and \$56,148, respectively) | 85,819 | 56,645 |
| Securities held to maturity (fair value of \$928 and \$4,787 respectively) | 928 | 4,787 |
| Restricted investment in bank stock, at cost | 669 | 549 |
| Loans receivable | 402,809 | 365,160 |
| Deferred loan fees and unamortized costs, net | (135) | (66) |
| Less: allowance for loan losses | (5,101) | (4,474) |
| Net loans | 397,573 | 360,620 |
| Premises and equipment, net | 10,349 | 10,203 |
| Accrued interest receivable | 1,740 | 1,515 |
| Other assets | 2,814 | 3,051 |
| TOTAL ASSETS | \$ 526,733 | \$ 469,842 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| LIABILITIES: | | |
| Deposits | | |
| Noninterest-bearing | \$ 55,933 | \$ 49,585 |
| Savings and interest bearing transaction accounts | 110,537 | 85,456 |
| Time deposits under \$100 | 46,730 | 45,918 |
| Time deposits \$100 and over | 258,633 | 235,204 |
| Total deposits | 471,833 | 416,163 |
| Accrued interest payable and other liabilities | 1,389 | 1,773 |
| TOTAL LIABILITIES | 473,222 | 417,936 |
| Commitments and Contingencies | | |
| Stockholders' equity: | | |
| Common stock, no par value, authorized 20,000,000 shares; issued and outstanding 5,206,932 at June 30, 2012 and December 31, 2011 | 49,618 | 49,546 |
| Retained Earnings | 3,313 | 2,046 |
| Accumulated other comprehensive income | 580 | 314 |
| Total stockholders' equity | 53,511 | 51,906 |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$ 526,733 | \$ 469,842 |

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See accompanying notes to unaudited consolidated financial statements

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BANCORP OF NEW JERSEY, INC.

UNAUDITED CONSOLIDATED STATEMENTS OF INCOME

(in thousands, except per share data)

| | For the Three Months Ended June 30, | |
|--|--|---------------|
| | 2012 | 2011 |
| INTEREST INCOME | | |
| Loans, including fees | \$ 5,382 | \$ 4,657 |
| Securities | 450 | 230 |
| Federal funds sold and other | 16 | 12 |
| TOTAL INTEREST INCOME | 5,848 | 4,899 |
| INTEREST EXPENSE | | |
| Savings and money markets | 107 | 58 |
| Time deposits | 1,408 | 1,068 |
| Short term borrowings | | 1 |
| TOTAL INTEREST EXPENSE | 1,515 | 1,127 |
| NET INTEREST INCOME | 4,333 | 3,772 |
| Provision for loan losses | 330 | 212 |
| NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES | 4,003 | 3,560 |
| NON-INTEREST INCOME | | |
| Fees and service charges | 40 | 53 |
| Loss on sale of OREO | | (23) |
| TOTAL NON-INTEREST INCOME | 40 | 30 |
| NON-INTEREST EXPENSE | | |
| Salaries and employee benefits | 1,250 | 1,086 |
| Occupancy and equipment expense | 490 | 389 |
| FDIC premiums and related expenses | 87 | 155 |
| Data processing | 175 | 128 |
| Professional fees | 148 | 220 |
| Other expenses | 245 | 277 |
| TOTAL NON-INTEREST EXPENSE | 2,395 | 2,255 |
| Income before provision for income taxes | 1,648 | 1,335 |
| Income tax expense | 654 | 523 |
| Net income | \$ 994 | \$ 812 |
| PER SHARE OF COMMON STOCK | | |
| Basic and diluted earnings | \$ 0.19 | \$ 0.16 |

See accompanying notes to unaudited consolidated financial statements

Table of Contents**BANCORP OF NEW JERSEY, INC.****UNAUDITED CONSOLIDATED STATEMENTS OF INCOME**

(in thousands, except per share data)

| | For the Six Months Ended June 30, | |
|--|--|-----------------|
| | 2012 | 2011 |
| INTEREST INCOME | | |
| Loans, including fees | \$ 10,438 | \$ 9,114 |
| Securities | 818 | 431 |
| Federal funds sold and other | 37 | 21 |
| TOTAL INTEREST INCOME | 11,293 | 9,566 |
| INTEREST EXPENSE | | |
| Savings and money markets | 193 | 106 |
| Time deposits | 2,781 | 2,103 |
| Short term borrowings | | 1 |
| TOTAL INTEREST EXPENSE | 2,974 | 2,210 |
| NET INTEREST INCOME | 8,319 | 7,356 |
| Provision for loan losses | 625 | 598 |
| NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES | 7,694 | 6,758 |
| NON-INTEREST INCOME (LOSS) | | |
| Fees and service charges | 80 | 114 |
| Loss on sale of OREO | | (203) |
| TOTAL NON-INTEREST INCOME (LOSS) | 80 | (89) |
| NON-INTEREST EXPENSE | | |
| Salaries and employee benefits | 2,482 | 2,114 |
| Occupancy and equipment expense | 961 | 795 |
| FDIC premiums and related expenses | 153 | 299 |
| Data processing | 335 | 240 |
| Professional fees | 228 | 328 |
| Other expenses | 488 | 464 |
| TOTAL NON-INTEREST EXPENSE | 4,647 | 4,240 |
| Income before provision for income taxes | 3,127 | 2,429 |
| Income tax expense | 1,236 | 979 |
| Net income | \$ 1,891 | \$ 1,450 |
| PER SHARE OF COMMON STOCK | | |
| Basic and diluted earnings | \$ 0.36 | \$ 0.28 |

See accompanying notes to unaudited consolidated financial statements

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BANCORP OF NEW JERSEY, INC.

UNAUDITED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(in thousands)

| | For the Three Months Ended June 30, | |
|--|--|-------------|
| | 2012 | 2011 |
| Net income | \$ 994 | \$ 812 |
| Other comprehensive income | | |
| Gross unrealized holding gains on securities available for sale, net of deferred income tax of \$(375) and \$(200), respectively | 646 | 300 |
| Comprehensive income | \$ 1,640 | \$ 1,112 |

| | For the Six Months Ended June 30, | |
|--|--|-------------|
| | 2012 | 2011 |
| Net income | \$ 1,891 | \$ 1,450 |
| Other comprehensive income | | |
| Gross unrealized holding gains on securities available for sale, net of deferred income tax of \$(158) and \$(207), respectively | 267 | 309 |
| Comprehensive income | \$ 2,158 | \$ 1,759 |

See accompanying notes to unaudited consolidated financial statements

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BANCORP OF NEW JERSEY
UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

| | For the Six Months Ended June 30, | |
|---|--|------------------|
| | 2012 | 2011 |
| CASH FLOWS FROM OPERATING ACTIVITIES | | |
| Net income | \$ 1,891 | \$ 1,450 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation and amortization | 245 | 211 |
| Provision for loan losses | 625 | 598 |
| Recognition of stock option expense | 71 | 78 |
| Increase in deferred income taxes | (135) | (51) |
| Loss on sale of OREO | | 203 |
| Changes in operating assets and liabilities: | | |
| Increase in accrued interest receivable | (225) | (407) |
| Decrease in other assets | 214 | 961 |
| Decrease in other liabilities | (384) | (26) |
| NET CASH PROVIDED BY OPERATING ACTIVITIES | 2,302 | 3,017 |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Purchases of securities available for sale, net | (51,822) | (20,018) |
| Purchases of investments in bank stock | (120) | (58) |
| Purchases of securities held to maturity, net | (999) | (3,910) |
| Purchase of interest bearing time deposits | | (250) |
| Proceeds from sales or calls of securities available for sale | 23,073 | 10,000 |
| Maturities of securities held to maturity | 4,858 | 2,400 |
| Net increase in loans | (37,578) | (32,598) |
| Proceeds from sale of OREO | | 1,484 |
| Purchases of premises and equipment | (391) | (278) |
| NET CASH USED IN INVESTING ACTIVITIES | (62,979) | (43,228) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Net increase in deposits | 55,670 | 31,484 |
| Increase in borrowed funds | | 6,000 |
| Repayment of borrowed funds | | (6,000) |
| Dividends | (624) | |
| NET CASH PROVIDED BY FINANCING ACTIVITIES | 55,046 | 31,484 |
| Net decrease in cash and cash equivalents | (5,631) | (8,727) |
| Cash and cash equivalents, beginning of year | 32,222 | 23,204 |
| CASH AND CASH EQUIVALENTS, END OF PERIOD | \$ 26,591 | \$ 14,477 |
| Cash paid during the period for: | | |
| Interest | \$ 2,909 | \$ 2,130 |
| Income taxes | \$ 1,485 | \$ 1,356 |

See accompanying notes to unaudited consolidated financial statements.

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BANCORP OF NEW JERSEY, INC.

NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

Note 1. Significant Accounting Policies

Basis of Financial Statement Presentation

The accompanying consolidated financial statements include the accounts of Bancorp of New Jersey, Inc. (the Company), and its direct wholly-owned subsidiary, Bank of New Jersey (the Bank) and the Bank's wholly-owned subsidiary, BONJ-New York Corp. All significant inter-company accounts and transactions have been eliminated in consolidation.

The Company was incorporated under the laws of the State of New Jersey to serve as a holding company for the Bank and to acquire all the capital stock of the Bank.

The Company's class of common stock has no par value and the Bank's class of common stock had a par value of \$10 per share. As a result of the holding company reorganization, amounts previously recognized as additional paid in capital on the Bank's financial statements were reclassified into common stock in the Company's consolidated financial statements.

The financial information in this quarterly report has been prepared in accordance with U.S. generally accepted accounting principles (GAAP); these financial statements have not been audited. Certain information and footnote disclosures required under GAAP have been condensed or omitted, as permitted by rules and regulations of the Securities and Exchange Commission.

Certain reclassifications have been made to the prior period financial statements to conform to the June 30, 2012 presentation.

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Organization

The Company is a New Jersey corporation and bank holding company registered with the Board of Governors of the Federal Reserve System (the Federal Reserve Board). The Bank is a community bank which provides a full range of banking services to individuals and corporate customers in New Jersey. Both the Company and the Bank are subject to competition from other financial institutions. The Bank is regulated by state and federal agencies and is subject to periodic examinations by those regulatory authorities. The Bank conducts a traditional commercial banking business, accepting deposits from the general public, including individuals, businesses, non-profit organizations, and governmental units. The Bank makes commercial loans, consumer loans, and both residential and commercial real estate loans. In addition, the Bank provides other customer services and makes investments in securities, as permitted by law. The Bank has sought to offer an alternative, community-oriented style of banking in an area, that is presently dominated by larger, statewide and national institutions. The Bank continues to focus on establishing and retaining customer relationships by offering a broad range of traditional financial services and products, competitively-priced and delivered in a responsive manner to small businesses, professionals and individuals in the local market. As a community bank, the Bank endeavors to provide superior customer service that is highly personalized, efficient and responsive to local needs. To better serve its customers and expand its market reach, the Bank provides for the delivery of certain of its financial products and services to its local customers and to a broader market through the use of mail, telephone and internet banking. The Bank seeks to deliver these products and services with the care and professionalism expected of a community bank and with a special dedication to personalized customer service.

Note 2. Stockholders' Equity and Related Transactions

During the six month periods ended June 30, 2012 and June 30, 2011, respectively, the Company issued no shares of common stock.

Note 3. Benefit Plans and Stock-Based Compensation

2006 Stock Option Plan

During 2006, the Bank's stockholders approved the 2006 Stock Option Plan. At the time of the holding company reorganization, the 2006 Stock Option Plan was assumed by the Company. The plan allows directors and employees of the Company to purchase up to 239,984 shares of the Company's common stock. At June 30, 2012, incentive stock options to purchase 209,900 shares have been issued to employees of the Bank, of which options to purchase 187,900 shares were outstanding.

Under the 2006 Stock Option Plan, there were a total of 7,583 unvested options at June 30, 2012 and approximately \$27,000 remains to be recognized in expense over approximately the next six months. Under the 2006 Stock Option Plan, no options were granted, exercised, or forfeited during the first six months of 2012.

2007 Director Plan

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During 2007, the Bank's stockholders approved the 2007 Non-Qualified Stock Option Plan for Directors. At the time of the holding company reorganization, the 2007 Non-Qualified Stock Option Plan was assumed by the Company. This plan provides for 480,000 options to purchase shares of the Company's common stock to be issued to non-employee directors of the Company. At June 30,

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2012, non-qualified options to purchase 460,000 shares of the Company's stock have been issued to non-employee directors of the Company and approximately 414,668 were outstanding at June 30, 2012. No options were granted, exercised or forfeited during the first six months of 2012.

Under the 2007 Director Plan, there were a total of approximately 12,499 unvested options at June 30, 2012 and approximately \$44,000 remains to be recognized in expense over approximately the next six months.

In connection with both the 2006 Stock Option Plan and the 2007 Director Plan, share based compensation totaled \$35,000 and \$39,000 for the three months ended June 30, 2012 and 2011, respectively. For the six months ended June 30, 2012 and 2011, respectively, share based compensation totaled \$71,000 and \$78,000, respectively.

The aggregate intrinsic value of a stock option represents the total pre-tax intrinsic value (the amount by which the current market value of the underlying stock exceeds the exercise price of the option) that would have been received by the option holders had they exercised their options on June 30, 2012. This amount changes based on the changes in the market value in the Company's stock.

The aggregate intrinsic value of options outstanding as of June 30, 2012 under the 2006 Stock Option Plan and the 2007 Director Plan was approximately \$45,000.

The aggregate intrinsic value of options outstanding as of June 30, 2011 under the 2006 Stock Option Plan and the 2007 Director Plan was approximately \$4,000.

2011 Equity Incentive Plan

During 2011, the shareholders of the Company approved the Bancorp of New Jersey, Inc. 2011 Equity Incentive Plan. This plan authorizes the issuance of up to 250,000 shares of the Company's common stock, subject to adjustment in certain circumstances described in the plan, pursuant to awards of incentive stock options or non-qualified stock options, stock appreciation rights, restricted stock, restricted stock units or performance awards. Employees, directors, consultants, and other service providers of the Company and its affiliates (primarily the Bank) are eligible to receive awards under the plan, provided, that only employees are eligible to receive incentive stock options. At June 30, 2012, no awards had been made under this plan.

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Note 4. Earnings Per Share.

Basic earnings per share is calculated by dividing the net income for a period by the weighted average number of common shares outstanding during that period.

Diluted earnings per share is calculated by dividing the net income for a period by the weighted average number of outstanding common shares and dilutive common share equivalents during that period. Outstanding common share equivalents include options and warrants to purchase the Company's common stock.

The following schedule shows earnings per share for the three month periods presented:

| (In thousands except per share data) | For the three months ended | | | |
|---|----------------------------|-------|------|-------|
| | June 30, | | | |
| | 2012 | | 2011 | |
| Net income applicable to common stock | \$ | 994 | \$ | 812 |
| Weighted average number of common shares outstanding - basic | | 5,207 | | 5,207 |
| Basic earnings per share | \$ | 0.19 | \$ | 0.16 |
| Net income applicable to common stock | \$ | 994 | \$ | 812 |
| Weighted average number of common shares outstanding | | 5,207 | | 5,207 |
| Effect of dilutive options | | 4 | | 6 |
| Weighted average number of common shares and common share equivalents-diluted | | 5,211 | | 5,213 |
| Diluted earnings per share | \$ | 0.19 | \$ | 0.16 |

Non-qualified options to purchase 414,668 shares of common stock at a weighted average price of \$11.50; and 90,000 incentive stock options at a weighted average price of \$11.50 were not included in the computation of diluted earnings per share for the three months ended June 30, 2012 because they were anti-dilutive. Incentive stock options at a weighted average price of \$9.09 were included in the computation of diluted earnings per share for the three months ended June 30, 2012.

Non-qualified options to purchase 414,668 shares of common stock at a weighted average price of \$11.50; and 90,000 incentive stock options at a weighted average price of \$11.50 were not included in the computation of diluted earnings per share for the three months ended June 30, 2011 because they were anti-dilutive. Incentive stock options at a weighted average price of \$9.09 were included in the computation of diluted earnings per share for the three months ended June 30, 2011.

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The following schedule shows earnings per share for the six month periods presented:

| (In thousands except per share data) | For the six months ended | | | |
|---|--------------------------|-------|------|-------|
| | June 30, | | | |
| | 2012 | | 2011 | |
| Net income applicable to common stock | \$ | 1,891 | \$ | 1,450 |
| Weighted average number of common shares outstanding - basic | | 5,207 | | 5,207 |
| Basic earnings per share | \$ | 0.36 | \$ | 0.28 |
| Net income applicable to common stock | \$ | 1,891 | \$ | 1,450 |
| Weighted average number of common shares outstanding | | 5,207 | | 5,207 |
| Effect of dilutive options | | 4 | | 10 |
| Weighted average number of common shares and common share equivalents-diluted | | 5,211 | | 5,217 |
| Diluted earnings per share | \$ | 0.36 | \$ | 0.28 |

Non-qualified options to purchase 414,668 shares of common stock at a weighted average price of \$11.50; and 90,000 incentive stock options at a weighted average price of \$11.50 were not included in the computation of diluted earnings per share for the six months ended June 30, 2012 because they were anti-dilutive. Incentive stock options at a weighted average price of \$9.09 were included in the computation of diluted earnings per share for the six months ended June 30, 2012.

Non-qualified options to purchase 414,668 shares of common stock at a weighted average price of \$11.50; and 90,000 incentive stock options at a weighted average price of \$11.50 were not included in the computation of diluted earnings per share for the six months ended June 30, 2011 because they were anti-dilutive. Incentive stock options at a weighted average price of \$9.09 were included in the computation of diluted earnings per share for the six months ended June 30, 2011.

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Note 5. Securities Available for Sale and Investment Securities

A summary of securities held to maturity and securities available for sale at June 30, 2012 and December 31, 2011 is as follows (in thousands):

| | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
|--|-------------------|------------------------------|-------------------------------|---------------|
| June 30, 2012 | | | | |
| Securities Held to Maturity: | | | | |
| Obligations of states and political subdivisions | \$ 928 | \$ | \$ | \$ 928 |
| Securities Available for Sale: | | | | |
| U.S. Treasury obligations | 16,837 | 422 | | 17,259 |
| Government Sponsored Enterprise obligations | 68,060 | 502 | (2) | 68,560 |
| Total securities available for sale | 84,897 | 924 | (2) | 85,819 |
| Total securities | \$ 85,825 | \$ 924 | \$ (2) | \$ 86,747 |
| | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
| December 31, 2011 | | | | |
| Securities Held to Maturity: | | | | |
| Obligations of states and political subdivisions | \$ 4,787 | \$ | \$ | \$ 4,787 |
| Securities Available for Sale: | | | | |
| U.S. Treasury obligations | 11,079 | 245 | | 11,324 |
| Government Sponsored Enterprise obligations | 45,069 | 267 | (15) | 45,321 |
| Total securities available for sale | 56,148 | 512 | (15) | 56,645 |
| Total securities | \$ 60,935 | \$ 512 | \$ (15) | \$ 61,432 |

The unrealized losses, categorized by the length of time of continuous loss position, and the fair value of related securities available for sale are as follows (in thousands):

| | Less than 12 Months Fair Value | Unrealized Losses | More than 12 Months Fair Value | Unrealized Losses | Fair Value | Total Unrealized Losses |
|---|--------------------------------------|----------------------|--------------------------------------|----------------------|---------------|-------------------------------|
| June 30, 2012 | | | | | | |
| Government Sponsored Enterprise obligations | \$ 2,000 | \$ 2 | \$ | \$ | \$ 2,000 | \$ 2 |
| Total securities available for sale | \$ 2,000 | \$ 2 | \$ | \$ | \$ 2,000 | \$ 2 |
| December 31, 2011 | | | | | | |
| Government Sponsored Enterprise obligations | \$ 4,985 | \$ 15 | \$ | \$ | \$ 4,985 | \$ 15 |

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| | | | | | | | | | | |
|-------------------------------------|----|-------|----|----|----|--|----|-------|----|----|
| Total securities available for sale | \$ | 4,985 | \$ | 15 | \$ | | \$ | 4,985 | \$ | 15 |
|-------------------------------------|----|-------|----|----|----|--|----|-------|----|----|

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At June 30, 2012, and December 31, 2011, the Company held no securities held to maturity with unrealized losses.

The amortized cost and estimated fair value of securities held to maturity and securities available for sale at June 30, 2012 by contractual maturity are shown below. Expected maturities will differ from contractual maturities as borrowers may have the right to call or prepay obligations with or without call or prepayment penalties (in thousands):

| | Securities Held to Maturity | | Securities Available for Sale | |
|-------------------------|-----------------------------|---------------|-------------------------------|---------------|
| | Amortized Cost | Fair Value | Amortized Cost | Fair Value |
| One year or less | \$ 928 | \$ 928 | \$ 2,002 | \$ 2,043 |
| After one to five years | | | 16,021 | 16,362 |
| After five to ten years | | | 47,191 | 47,576 |
| After ten years | | | 19,683 | 19,838 |
| Total | \$ 928 | \$ 928 | \$ 84,897 | \$ 85,819 |

Management evaluates securities for other-than-temporary-impairment (OTTI) at least on a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation.

In determining OTTI management considers many factors, including: (1) the length of time and the extent to which the fair value has been less than amortized cost; (2) the financial condition and near term prospects of the issuer; (3) whether the market decline was affected by macroeconomic conditions, and (4) whether the Company has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. The assessment of whether an other-than-temporary-impairment decline exists involves a high degree of subjectivity and judgment and is based on information available to management at a point in time. An OTTI is deemed to have occurred if there has been an adverse change in the remaining expected future cash flows.

When OTTI for debt securities occurs, the amount of the OTTI recognized in earnings depends on whether an entity intends to sell the security or more likely than not will be required to sell the security before recovery of its amortized cost basis. If an entity intends to sell or more likely than not will be required to sell the security before recovery of its amortized cost basis, the OTTI would be recognized in earnings equal to the entire difference between the investment's amortized cost basis and its fair value at the balance sheet date. If the Company does not intend to sell the security and it is not more likely than not that the entity will be required to sell the security before recovery of its amortized cost basis, the OTTI would be separated into the amount representing the credit loss and the amount related to all other factors. The amount of the total OTTI related to the credit loss is determined based on the present value of cash flows expected to be collected and is recognized in earnings. The amount of the total OTTI related to other factors would be recognized in other comprehensive income, net of applicable tax benefit. The previous amortized cost basis less the OTTI recognized in earnings would become the new amortized cost basis of the investment.

At June 30, 2012, the Company's available for sale securities portfolio consisted of 30 securities, of which one was in an unrealized loss position for less than twelve months and none were in a loss position for more than twelve months. No OTTI charges were recorded for the three or six months ended June 30, 2012. The Company does not intend to sell this security and it is not more likely than not that the Company will be required to sell this security. Unrealized losses primarily relate to interest rate fluctuations and not credit concerns.

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At June 30, 2012 and December 31, 2011, the Company held no securities held to maturity that have been in a continuous unrealized loss position for twelve months.

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Securities with an amortized cost of \$13.1 million and \$2.0 million, respectively, and a fair value of \$13.5 million and \$2.0 million, respectively, were pledged to secure public funds on deposit at June 30, 2012 and December 31, 2011, respectively.

Note 6. Loans.

The components of the loan portfolio at June 30, 2012 and December 31, 2011 are summarized as follows (in thousands):

| | June 30, 2012 | December 31, 2011 |
|------------------------|---------------|-------------------|
| Commercial real estate | \$ 217,559 | \$ 186,187 |
| Residential mortgages | 54,128 | 52,595 |
| Commercial | 60,101 | 57,464 |
| Home equity | 69,818 | 67,895 |
| Consumer | 1,203 | 1,019 |
| | \$ 402,809 | \$ 365,160 |

The Bank grants commercial, mortgage and installment loans to those New Jersey residents and businesses within its local trading area. Its borrowers' abilities to repay their obligations are dependent upon various factors, including the borrowers' income and net worth, cash flows generated by the underlying collateral, value of the underlying collateral and priority of the Bank's lien on the property. Such factors are dependent upon various economic conditions and individual circumstances beyond the Bank's control; the Bank is therefore subject to risk of loss. The Bank believes its lending policies and procedures adequately manage the potential exposure to such risks and that an allowance for loan losses is provided for management's best estimate of probable loan losses.

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The allowance for loan losses and recorded investment in loan receivables for the periods indicated are as follows (in thousands):

For the three months ended:

| June 30, 2012 | Commercial Real Estate | Residential Mortgages | Commercial | Home Equity | Consumer | Unallocated | Total |
|---|-----------------------------------|----------------------------------|-------------------|--------------------|-----------------|--------------------|--------------|
| Allowance for loan losses: | | | | | | | |
| Beginning Balance | \$ 2,580 | \$ 466 | \$ 903 | \$ 409 | \$ 22 | \$ 391 | \$ 4,771 |
| Charge-offs | | | | | | | |
| Recoveries | | | | | | | |
| Provisions | 145 | (27) | 371 | 9 | | (168) | 330 |
| Ending balance | \$ 2,725 | \$ 439 | \$ 1,274 | \$ 418 | \$ 22 | \$ 223 | \$ 5,101 |
| Ending balance: individually evaluated for impairment | \$ 160 | \$ 117 | \$ 389 | \$ 40 | \$ | \$ | 706 |
| Ending balance: collectively evaluated for impairment | \$ 2,565 | \$ 322 | \$ 885 | \$ 378 | \$ 22 | \$ 223 | \$ 4,395 |
| Loan receivables: | | | | | | | |
| Ending balance | \$ 217,559 | \$ 54,128 | \$ 60,101 | \$ 69,818 | \$ 1,203 | \$ | \$ 402,809 |
| Ending balance: individually evaluated for impairment | \$ 2,123 | \$ 2,484 | \$ 664 | \$ 1,433 | \$ | \$ | 6,704 |
| Ending balance: collectively evaluated for impairment | \$ 215,436 | \$ 51,644 | \$ 59,437 | \$ 68,385 | \$ 1,203 | \$ | \$ 396,105 |
| June 30, 2011 | | | | | | | |
| | Commercial Real Estate | Residential Mortgages | Commercial | Home Equity | Consumer | Unallocated | Total |
| Allowance for loan losses: | | | | | | | |
| Beginning Balance | \$ 2,152 | \$ 402 | \$ 651 | \$ 322 | \$ 21 | \$ 564 | \$ 4,112 |
| Charge-offs | | | | | | | |
| Recoveries | | | | | | | |
| Provisions | 201 | (13) | 74 | 35 | 1 | (86) | 212 |
| Ending balance | \$ 2,353 | \$ 389 | \$ 725 | \$ 357 | \$ 22 | \$ 478 | \$ 4,324 |
| Ending balance: individually evaluated for impairment | \$ 390 | \$ | \$ | \$ | \$ | \$ | 390 |
| Ending balance: collectively evaluated for impairment | \$ 1,963 | \$ 389 | \$ 725 | \$ 357 | \$ 22 | \$ 478 | \$ 3,934 |
| Loan receivables: | | | | | | | |
| Ending balance | \$ 163,837 | \$ 53,067 | \$ 51,399 | \$ 65,381 | \$ 1,055 | \$ | \$ 334,739 |
| Ending balance: individually evaluated for impairment | \$ 2,813 | \$ 2,252 | \$ 275 | \$ 1,254 | \$ | \$ | 6,594 |
| Ending balance: collectively evaluated for | \$ 161,024 | \$ 50,815 | \$ 51,124 | \$ 64,127 | \$ 1,055 | \$ | \$ 328,145 |

impairment

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The following tables present the activity in the allowance for loan losses and recorded investment in loan receivables for the periods indicated (in thousands):

For the six months ended:

| June 30, 2012 | Commercial Real Estate | Residential Mortgages | Commercial | Home Equity | Consumer | Unallocated | Total |
|---|-----------------------------------|----------------------------------|-------------------|--------------------|-----------------|--------------------|--------------|
| Allowance for loan losses: | | | | | | | |
| Beginning Balance | \$ 2,408 | \$ 470 | \$ 827 | \$ 368 | \$ 21 | \$ 380 | \$ 4,474 |
| Charge-offs | | | | | | | |
| Recoveries | 1 | | 1 | | | | 2 |
| Provisions | 316 | (31) | 446 | 50 | 1 | (157) | 625 |
| Ending balance | \$ 2,725 | \$ 439 | \$ 1,274 | \$ 418 | \$ 22 | \$ 223 | \$ 5,101 |
| Ending balance: individually evaluated for impairment | \$ 160 | \$ 117 | \$ 389 | \$ 40 | \$ | \$ | 706 |
| Ending balance: collectively evaluated for impairment | \$ 2,565 | \$ 322 | \$ 885 | \$ 378 | \$ 22 | \$ 223 | \$ 4,395 |
| Loan receivables: | | | | | | | |
| Ending balance | \$ 217,559 | \$ 54,128 | \$ 60,101 | \$ 69,818 | \$ 1,203 | \$ | \$ 402,809 |
| Ending balance: individually evaluated for impairment | \$ 2,123 | \$ 2,484 | \$ 664 | \$ 1,433 | \$ | \$ | 6,704 |
| Ending balance: collectively evaluated for impairment | \$ 215,436 | \$ 51,644 | \$ 59,437 | \$ 68,385 | \$ 1,203 | \$ | \$ 396,105 |

| June 30, 2011 | Commercial Real Estate | Residential Mortgages | Commercial | Home Equity | Consumer | Unallocated | Total |
|---|-----------------------------------|----------------------------------|-------------------|--------------------|-----------------|--------------------|--------------|
| Allowance for loan losses: | | | | | | | |
| Beginning Balance | \$ 1,962 | \$ 366 | \$ 627 | \$ 358 | \$ 22 | \$ 414 | \$ 3,749 |
| Charge-offs | | | | (25) | | | (25) |
| Recoveries | | | | | 2 | | 2 |
| Provisions | 391 | 23 | 98 | 24 | (2) | 64 | 598 |
| Ending balance | \$ 2,353 | \$ 389 | \$ 725 | \$ 357 | \$ 22 | \$ 478 | \$ 4,324 |
| Ending balance: individually evaluated for impairment | \$ 390 | \$ | \$ | \$ | \$ | \$ | 390 |
| Ending balance: collectively evaluated for impairment | \$ 1,963 | \$ 389 | \$ 725 | \$ 357 | \$ 22 | \$ 478 | \$ 3,934 |
| Loan receivables: | | | | | | | |
| Ending balance | \$ 163,837 | \$ 53,067 | \$ 51,399 | \$ 65,381 | \$ 1,055 | \$ | \$ 334,739 |
| Ending balance: individually evaluated for | \$ 2,813 | \$ 2,252 | \$ 275 | \$ 1,254 | \$ | \$ | 6,594 |

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impairment

Ending balance:

collectively evaluated for
impairment

| | | | | | | | | | | | |
|----|---------|----|--------|----|--------|----|--------|----|-------|----|---------|
| \$ | 161,024 | \$ | 50,815 | \$ | 51,124 | \$ | 64,127 | \$ | 1,055 | \$ | 328,145 |
|----|---------|----|--------|----|--------|----|--------|----|-------|----|---------|

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The performance and credit quality of the loan portfolio is also monitored by analyzing the age of the loans receivable as determined by the length of time a recorded payment is past due. The following table presents the classes of the loan portfolio summarized by the past due status as of June 30, 2012 and December 31, 2011, (in thousands):

| | 30-59 Days Past Due | 60-89 Days Past Due | 90 Days or More Past Due | Total Past Due | Current | Total Loans Receivables |
|------------------------|------------------------|------------------------|--------------------------------|-------------------|------------|----------------------------|
| June 30, 2012 | | | | | | |
| Commercial real estate | \$ | \$ | \$ 1,725 | \$ 1,725 | \$ 215,834 | \$ 217,559 |
| Residential mortgages | | | 2,484 | 2,484 | 51,644 | 54,128 |
| Commercial | | 340 | 325 | 665 | 59,436 | 60,101 |
| Home equity | | 77 | 1,433 | 1,510 | 68,308 | 69,818 |
| Consumer | | | | | 1,203 | 1,203 |
| Total | \$ | \$ 417 | \$ 5,967 | \$ 6,384 | \$ 396,425 | \$ 402,809 |

| | 30-59 Days Past Due | 60-89 Days Past Due | 90 Days or More Past Due | Total Past Due | Current | Total Loans Receivables |
|--------------------------|------------------------|------------------------|--------------------------------|-------------------|------------|----------------------------|
| December 31, 2011 | | | | | | |
| Commercial real estate | \$ | \$ | \$ 1,733 | \$ 1,733 | \$ 184,454 | \$ 186,187 |
| Residential mortgages | | | 2,487 | 2,487 | 50,108 | 52,595 |
| Commercial | | | 325 | 325 | 57,139 | 57,464 |
| Home equity | 180 | | 1,253 | 1,433 | 66,462 | 67,895 |
| Consumer | 27 | | | 27 | 992 | 1,019 |
| Total | \$ 207 | \$ | \$ 5,798 | \$ 6,005 | \$ 359,155 | \$ 365,160 |

The Bank had no loans greater than ninety days delinquent and accruing interest.

The following table presents the classes of the loan portfolio summarized by the aggregate pass rating and the classified ratings of special mention, substandard and doubtful within the Bank's internal risk rating system as of June 30, 2012 (in thousands):

| | Commercial Real Estate | Residential Mortgages | Commercial | Home Equity | Consumer | Total |
|----------------------|---------------------------|--------------------------|------------|-------------|----------|------------|
| June 30, 2012 | | | | | | |
| Pass | \$ 212,273 | \$ 51,644 | \$ 57,937 | \$ 68,385 | \$ 1,203 | \$ 391,442 |
| Special Mention | 3,557 | | 1,500 | | | 5,057 |
| Substandard | 1,729 | 2,484 | 664 | 1,433 | | 6,310 |
| Doubtful | | | | | | |
| Total | \$ 217,559 | \$ 54,128 | \$ 60,101 | \$ 69,818 | \$ 1,203 | \$ 402,809 |

| | Commercial Real Estate | Residential Mortgages | Commercial | Home Equity | Consumer | Total |
|--------------------------|---------------------------|--------------------------|------------|-------------|----------|------------|
| December 31, 2011 | | | | | | |
| Pass | \$ 180,897 | \$ 50,108 | \$ 57,139 | \$ 66,442 | \$ 1,019 | \$ 355,805 |
| Special Mention | 3,160 | | | | | 3,160 |
| Substandard | 2,130 | 2,487 | 325 | 1,253 | | 6,195 |
| Doubtful | | | | | | |
| Total | \$ 186,187 | \$ 52,595 | \$ 57,464 | \$ 67,895 | \$ 1,019 | \$ 365,160 |

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As of June 30, 2012 the Bank had eleven non-accrual loans totaling approximately \$6.0 million, of which six loans totaling approximately \$2.0 million had specific reserves of \$367 thousand and five loans totaling

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approximately \$4.0 million had no specific reserve. If interest had been accrued, such income would have been approximately \$79 thousand and \$174 thousand, respectively, for the three and six month periods ended June 30, 2012. Within its non-accrual loans at June 30, 2012, the Bank had two residential mortgage loans that met the definition of a troubled debt restructuring (TDR) loan. TDRs are loans where the contractual terms of the loan have been modified for a borrower experiencing financial difficulties. These modifications could include a reduction in the interest rate of the loan, payment extensions, forgiveness of principal or other actions to maximize collection. At June 30, 2012, these TDR loans had an outstanding balance of \$797 thousand and had specific reserves of \$117 thousand. One of the TDR loans was performing in accordance with its modified terms.

Non-accrual loans and related amounts recorded in the allowance for loan losses are summarized as follows (in thousands):

| June 30, 2012 | Recorded Investment | Unpaid Principal Balance | Related Allowance | Average Recorded Investment | Interest Income Recognized |
|--|------------------------|--------------------------------|----------------------|-----------------------------------|----------------------------------|
| Nonaccrual loans with specific reserves: | | | | | |
| Commercial real estate | \$ 957 | \$ 957 | \$ 160 | \$ 957 | \$ 8 |
| Residential mortgages | 797 | 840 | 117 | 798 | |
| Commercial | 50 | 50 | 50 | 50 | |
| Home equity | 180 | 180 | 40 | 120 | |
| Total nonaccrual loans with specific reserves | 1,984 | 2,027 | 367 | 1,925 | 8 |
| Nonaccrual loans with no specific reserves: | | | | | |
| Commercial real estate | 768 | 768 | | 772 | |
| Residential mortgages | 1,687 | 1,687 | | 1,687 | |
| Commercial | 275 | 275 | | 275 | |
| Home equity | 1,253 | 1,253 | | 1,253 | |
| Total nonaccrual loans with no specific reserves | 3,983 | 3,983 | | 3,987 | |
| Total non-accrual loans | \$ 5,967 | \$ 6,010 | \$ 367 | \$ 5,912 | \$ 8 |
| December 31, 2011 | Recorded Investment | Unpaid Principal Balance | Related Allowance | Average Recorded Investment | Interest Income Recognized |
| Nonaccrual loans with specific reserves: | | | | | |
| Commercial real estate | \$ 957 | \$ 957 | \$ 160 | \$ 1,264 | \$ 9 |
| Residential mortgage | 800 | 843 | 117 | 515 | 23 |
| Commercial | 50 | 50 | 50 | 10 | 2 |
| Total nonaccrual loans with specific reserves | 1,807 | 1,850 | 327 | 1,789 | 34 |
| Nonaccrual loans with no specific reserves: | | | | | |
| Commercial real estate | 1,173 | 1,173 | | 1,016 | 32 |
| Residential mortgages | 1,687 | 1,687 | | 1,163 | 24 |
| Commercial | 275 | 275 | | 115 | 13 |
| Home equity | 1,253 | 1,253 | | 752 | 13 |
| Total nonaccrual loans with no specific reserves | 4,388 | 4,388 | | 3,046 | 82 |
| Total non-accrual loans | \$ 6,195 | \$ 6,238 | \$ 327 | \$ 4,835 | \$ 116 |

A loan is considered impaired, in accordance with the impairment accounting guidance (FASB ASC 310-10-35-16), when based on current information and events, it is probable that the Company will be unable to collect all amounts due from the borrower in accordance with the contractual terms of the loan.

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Impaired loans and related amounts recorded in the allowance for loan losses are summarized as follows (in thousands):

| June 30, 2012 | Recorded Investment | Unpaid Principal Balance | Related Allowance | Average Recorded Investment | Interest Income Recognized |
|--|--------------------------------|---|------------------------------|--|---|
| Impaired loans with specific reserves: | | | | | |
| Commercial real estate | \$ 957 | \$ 957 | \$ 160 | \$ 957 | \$ 8 |
| Residential mortgages | 797 | 840 | 117 | 798 | |
| Commercial | 389 | 389 | 389 | 163 | |
| Home equity | 180 | 180 | 40 | 120 | |
| Total impaired loans with specific reserves | 2,323 | 2,366 | 706 | 2,038 | 8 |
| Impaired loans with no specific reserves: | | | | | |
| Commercial real estate | 1,166 | 1,166 | | 1,169 | 12 |
| Residential mortgages | 1,687 | 1,687 | | 1,687 | |
| Commercial | 275 | 275 | | 275 | |
| Home equity | 1,253 | 1,253 | | 1,253 | |
| Total impaired loans with no specific reserves | 4,381 | 4,381 | | 4,384 | 12 |
| Total impaired loans | \$ 6,704 | \$ 6,747 | \$ 706 | \$ 6,422 | \$ 20 |

| December 31, 2011 | Recorded Investment | Unpaid Principal Balance | Related Allowance | Average Recorded Investment | Interest Income Recognized |
|--|--------------------------------|---|------------------------------|--|---|
| Impaired loans with specific reserves: | | | | | |
| Commercial real estate | \$ 957 | \$ 957 | \$ 160 | \$ 896 | \$ 9 |
| Residential mortgage | 800 | 843 | 117 | 497 | 23 |
| Commercial | 50 | 50 | 50 | 50 | 2 |
| Total impaired loans with specific reserves | 1,807 | 1,850 | 327 | 1,443 | 34 |
| Impaired loans with no specific reserves: | | | | | |
| Commercial real estate | 1,174 | 1,173 | | 1,177 | 32 |
| Residential mortgage | 1,941 | 1,941 | | 1,838 | 24 |
| Commercial | 275 | 275 | | 275 | 13 |
| Home equity | 1,253 | 1,253 | | 1,253 | 13 |
| Total impaired loans with no specific reserves | 4,643 | 4,642 | | 4,543 | 82 |
| Total impaired loans | \$ 6,450 | \$ 6,492 | \$ 327 | \$ 5,986 | \$ 116 |

At June 30, 2012, and December 31, 2011, the Bank had three loans which meet the definition of a TDR and as such are also classified as impaired.

The following table presents TDRs as of June 30, 2012 and December 31, 2011 (in thousands):

| June 30, 2012 | Accrual Status | Nonaccrual Status | Total Modifications |
|------------------------|---------------------------|------------------------------|--------------------------------|
| Residential mortgages | \$ | \$ 797 | \$ 797 |
| Commercial real estate | 398 | | 398 |
| | \$ 398 | \$ 797 | \$ 1,195 |

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| December 31, 2011 | Accrual Status | | Nonaccrual Status | | Total Modifications |
|--------------------------|---------------------------|-----|------------------------------|-------|--------------------------------|
| Residential mortgages | \$ | 255 | \$ | 800 | \$ 1,055 |
| Commercial real estate | | | | 398 | 398 |
| | \$ | 255 | \$ | 1,198 | \$ 1,453 |

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The Company had no TDRs with a payment default occurring within twelve months of the restructured date. The Company did not have any new TDRs during the first two-quarters of 2012.

The following table displays TDRs as of June 30, 2012 and December 31, 2011, which were performing according to agreement (in thousands):

| | Rate Modification | Term Modification | Interest Only Modification | Payment Modification | Combination Modification | Total Modifications |
|--|----------------------|-------------------|-------------------------------|-------------------------|-----------------------------|------------------------|
| June 30, 2012 | | | | | | |
| Pre-modification outstanding recorded investment: | | | | | | |
| Residential mortgage | \$ | \$ | \$ | \$ | \$ 310 | \$ 310 |
| Commercial real estate | | | | | 398 | 398 |
| | \$ | \$ | \$ | \$ | \$ 708 | \$ 708 |

| | Rate Modification | Term Modification | Interest Only Modification | Payment Modification | Combination Modification | Total Modifications |
|--|----------------------|-------------------|-------------------------------|-------------------------|-----------------------------|------------------------|
| December 31, 2011 | | | | | | |
| Pre-modification outstanding recorded investment: | | | | | | |
| Residential mortgage | \$ | \$ | \$ | \$ | \$ 564 | \$ 564 |
| Commercial real estate | | | | | 398 | 398 |
| | \$ | \$ | \$ | \$ | \$ 962 | \$ 962 |

Note 7. Guarantees

The Company does not issue any guarantees that would require liability recognition or disclosure, other than the Bank's standby letters of credit. Standby letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. Generally, all letters of credit, when issued have expiration dates within one year. The credit risk involved in issuing letters of credit is essentially the same as those that are involved in extending loan facilities to customers. The Bank generally holds collateral and/or personal guarantees supporting these commitments. As of June 30, 2012, the Bank had \$2.2 million of commercial and similar letters of credit. Management believes that the proceeds obtained through a liquidation of collateral and the enforcement of guarantees would be sufficient to cover the potential amount of future payment required under the corresponding guarantees. Management believes that the current amount of the liability as of June 30, 2012 for guarantees under standby letters of credit issued is not material.

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Note 8. Fair Value Measurements

Under ASC Topic 820, Fair Value Measurement and Disclosures, fair value measurements are not adjusted for transaction costs. ASC Topic 820 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets and liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described below:

- *Level 1 Inputs* - Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.
- *Level 2 Inputs* - Quoted prices in markets that are not active, or inputs that are observable either directly or indirectly, for substantially the full term of the asset or liability.
- *Level 3 Inputs* - Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (that is, supported with little or no market activity).

The level of an asset or liability within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement of that asset or liability.

Management uses its best judgment in estimating the fair value of the Company's financial instruments, however, there are inherent weaknesses in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates herein are not necessarily indicative of the amounts the Company could have realized in sales transaction on the dates indicated. The estimated fair value amounts have been measured as of their respective period end and have not been re-evaluated or updated for purposes of these financial statements subsequent to those respective dates. As such, the estimated fair values of these financial instruments subsequent to the respective reporting dates may be different than the amounts reported at the respective reporting dates.

For financial assets measured at fair value on a recurring basis, the fair value measurements by level within the fair value hierarchy used at June 30, 2012 and December 31, 2011, respectively, are as follows (in thousands):

| Description | June 30, 2012 | (Level 1) Quoted Prices in Active Markets for Identical Assets | (Level 2) Significant Other Observable Inputs | (Level 3) Significant Unobservable Inputs |
|---|---------------|---|---|---|
| Securities available for sale: | | | | |
| U.S. Treasury Obligations | \$ 17,259 | \$ | \$ 17,259 | \$ |
| Government Sponsored Enterprise obligations | 68,560 | | 68,560 | |

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Total securities available for sale \$ 85,819 \$ \$ 85,819 \$

| Description | December 31, 2011 | (Level 1) | (Level 2) | (Level 3) |
|---|-------------------|--|--|------------------------------------|
| | | Quoted Prices in Active Markets for Identical Assets | Significant Other Observable Inputs | Significant Unobservable Inputs |
| Securities available for sale: | | | | |
| U.S. Treasury Obligations | \$ 11,324 | \$ | \$ 11,324 | \$ |
| Government Sponsored Enterprise obligations | 45,321 | | 45,321 | |
| Total securities available for sale | \$ 56,645 | \$ | \$ 56,645 | \$ |

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For financial assets measured at fair value on a nonrecurring basis, the fair value measurements by level within the fair value hierarchy used at June 30, 2012 and December 31, 2011, respectively, follows (in thousands):

| Description | June 30, 2012 | (Level 1) Quoted Prices in Active Markets for Identical Assets | (Level 2) Significant Other Observable Inputs | (Level 3) Significant Unobservable Inputs |
|----------------|---------------|---|---|---|
| Impaired Loans | \$ 1,617 | \$ | \$ | \$ 1,617 |

| Description | December 31, 2011 | (Level 1) Quoted Prices in Active Markets for Identical Assets | (Level 2) Significant Other Observable Inputs | (Level 3) Significant Unobservable Inputs |
|----------------|-------------------|---|---|---|
| Impaired Loans | \$ 1,480 | \$ | \$ | \$ 1,480 |

The following table presents additional quantitative information about assets measured at fair value on a nonrecurring basis and for which the Company has utilized Level 3 inputs to determine fair value (in thousands):

| June 30, 2012 | Fair Value Estimate | Valuation Techniques | Unobservable Input | Range (Weighted Average) |
|----------------|------------------------|-----------------------------|---------------------------|--------------------------|
| Impaired Loans | \$ 1,617 | Appraisal of Collateral (1) | Appraisal Adjustments (2) | 0% - 50.0% (-17.35%) |
| | | | Liquidation Expenses (2) | 0% - 26.9% (-7.0%) |

(1) Fair value is generally determined through independent appraisals of the underlying collateral, which generally include various Level 3 inputs which are not identifiable.

(2) Appraisals may be adjusted for qualitative factors such as economic conditions and estimated liquidation expenses. The range and weighted average of liquidation expenses and other appraisal adjustments are presented as a percent of the appraisal.

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The following information should not be interpreted as an estimate of the fair value of the entire Company since a fair value calculation is only provided for a limited portion of the Company's assets and liabilities. Due to a wide range of valuation techniques and the degree of subjectivity used in making the estimates, comparisons between the Company's disclosures and those of other companies may not be meaningful. The following methods and assumptions were used to estimate the fair values of the Company's financial instruments at June 30, 2012 and December 31, 2011:

Cash and Cash Equivalents (Carried at cost)

The carrying amounts reported in the balance sheet for cash and cash equivalents approximate those assets' fair values.

Securities

The fair value of securities available for sale (carried at fair value) and held to maturity (carried at amortized cost) are determined by obtaining market prices on nationally recognized securities exchanges (level 1), or matrix pricing (Level 2), which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted market prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted prices. For certain securities which are not traded in active markets or are subject to transfer restrictions, valuations are adjusted to reflect illiquidity and/or non-transferability, and such adjustments are generally based on available market evidence (Level 3). In the absence of such evidence, management's best estimate is used. Management's best estimate consists of both internal and external support on certain Level 3 investments. Internal cash flow models using a present value formula that includes assumptions market participants would use along with indicative exit pricing obtained from broker/dealers (where available) were used to support fair values of certain Level 3 investments.

Restricted Investment in Bank Stock (Carried at Cost)

The carrying amount of restricted investment in bank stock approximates fair value, and considers the limited marketability of such securities.

Loans Receivable (Carried at Cost)

The fair value of loans are estimated using discounted cash flow analyses, using market rates at the balance sheet date that reflect the credit and the interest rate-risk inherent in the loans. Projected future cash flows are calculated based upon contractual maturity or call dates, projected repayments and prepayments of principal. Generally, for variable rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values.

Impaired loans

Impaired loans are those that are accounted for under ASC Sub-topic 310-40, Troubled Debt Restructurings by Creditors, in which the Company has measured impairment generally based on the fair value of the loan's collateral. Fair value is generally determined based upon independent third-party appraisals of the properties, or discounted cash flows based upon the expected proceeds. These assets are included as Level 3 fair values, based upon the lowest level of input that is significant to the fair value measurements.

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The carrying amount of accrued interest receivable and accrued interest payable approximates fair value.

Other real estate owned

Other real estate owned assets are adjusted to fair value less estimated selling costs upon transfer of the loans to other real estate owned. Subsequently, other real estate owned assets are carried at the lower of carrying value or fair value. Fair value is based upon independent market prices, appraised values of the collateral or management's estimation of the value of the collateral. These assets are included as Level 3 fair values.

Deposits (Carried at Cost)

The fair values disclosed for demand deposits (for example, interest and noninterest checking, passbook savings and money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (that is, their carrying amounts). Fair values for fixed rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered in the market on certificates to a schedule of aggregated expected monthly maturities of time deposits.

Fair value estimates and assumptions are set forth below for the Company's financial instruments at June 30, 2012 and December 31, 2011 (in thousands):

| | | | | (Level 1) Quoted Prices in Active Markets for Identical Assets | (Level 2) Significant Other Observable Inputs | (Level 3) Significant Unobservable Inputs |
|-------------------------------------|-----------------|---------------------------------------|----|--|---|--|
| | Carrying amount | June 30, 2012 Estimated Fair Value | | | | |
| Financial assets: | | | | | | |
| Cash and cash equivalents | \$ 26,591 | \$ 26,591 | \$ | 26,591 | \$ | \$ |
| Interest bearing time deposits | 250 | 250 | | 250 | | |
| Securities available for sale | 85,819 | 85,819 | | | 85,819 | |
| Securities held to maturity | 928 | 928 | | | 928 | |
| Restricted investment in bank stock | 669 | 669 | | | | 669 |
| Net loans | 397,573 | 400,297 | | | | 400,297 |
| Accrued interest receivable | 1,740 | 1,740 | | 1,740 | | |
| Financial liabilities: | | | | | | |
| Deposits | 471,833 | 476,185 | | 166,470 | 309,715 | |
| Accrued interest payable | 673 | 673 | | 673 | | |

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December 31, 2011
Carrying amount Estimated Fair Value

| | | | |
|-------------------------------------|----|---------|-----------|
| Financial assets: | | | |
| Cash and cash equivalents | \$ | 32,222 | \$ 32,222 |
| Interest bearing time deposits | | 250 | 250 |
| Securities available for sale | | 56,645 | 56,645 |
| Securities held to maturity | | 4,787 | 4,787 |
| Restricted investment in bank stock | | 549 | 549 |
| Net loans | | 360,620 | 363,026 |
| Accrued interest receivable | | 1,515 | 1,515 |
| Financial liabilities: | | | |
| Deposits | | 416,163 | 414,445 |
| Accrued interest payable | | 608 | 608 |

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Limitation

The preceding fair value estimates were made at June 30, 2012 and December 31, 2011 based on pertinent market data and relevant information on the financial instrument. These estimates do not include any premium or discount that could result from an offer to sell at one time the Company's entire holdings of a particular financial instrument or category thereof. Since no market exists for a substantial portion of the Company's financial instruments, fair value estimates were necessarily based on judgments regarding future expected loss experience, current economic conditions, risk assessment of various financial instruments, and other factors. Given the innately subjective nature of these estimates, the uncertainties surrounding them and the matter of significant judgment that must be applied, these fair value estimates cannot be calculated with precision. Modifications in such assumptions could meaningfully alter these estimates.

Since these fair value approximations were made solely for on- and off-balance-sheet financial instruments at June 30, 2012 and December 31, 2011, no attempt was made to estimate the value of anticipated future business. Furthermore, certain tax implications related to the realization of the unrealized gains and losses could have a substantial impact on these fair value estimates and have not been incorporated into the estimates.

Note 9. Recent Accounting Pronouncements

ASU No. 2011-11 (Disclosures About Offsetting Assets and Liabilities)

In December 2011, the FASB issued ASU No. 2011-11, Disclosures About Offsetting Assets and Liabilities. This project began as an attempt to converge the offsetting requirements under U.S. GAAP and IFRS. However, as the Boards were not able to reach a converged solution with regards to offsetting requirements, the Boards developed convergent disclosure requirements to assist in reconciling differences in the offsetting requirements under U.S. GAAP and IFRS. The new disclosure requirements mandate that entities disclose both gross and net information about instruments and transactions eligible for offset in the statement of financial position as well as instruments and transactions subject to an agreement similar to a master netting arrangement. ASU No. 2011-11 also requires disclosure of collateral received and posted in connection with master netting arrangements or similar arrangements. ASU No. 2011-11 is effective for interim and annual reporting periods beginning on or after January 1, 2013. The adoption of this standard is not expected to have a material effect on our financial position or results of operations.

ASU 2011-04 (Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs)

This ASU amends FASB ASC Topic 820, Fair Value Measurements, to bring U.S. GAAP for fair value measurements in line with International Accounting Standards. The ASU clarifies existing guidance for items such as: the application of the highest and best use concept to non-financial assets and liabilities; the application of fair value measurement to financial instruments classified in a reporting entity's stockholder's equity; and disclosure requirements regarding quantitative information about unobservable inputs used in the fair value measurements of level 3 assets. The ASU also creates an exception to Topic 820 for entities which carry financial instruments within a portfolio or group, under which the entity is now permitted to base the price used for fair valuation upon a price that would be received to sell the net asset position or transfer a net liability position in an orderly transaction. The ASU also allows for the application of premiums and discounts in a fair value measurement if the financial instrument is categorized in level 2 or 3 of the fair value hierarchy. Lastly, the ASU contains new disclosure requirements regarding fair value amounts categorized as level 3 in the fair value hierarchy such as: disclosure of the valuation process used; effects of and relationships between unobservable inputs; usage of nonfinancial assets for purposes other than their highest and best use when

that is the basis of the disclosed fair value; and categorization by level of items disclosed at fair value, but not measured at fair value for

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financial statement purposes. For public entities, this ASU is effective for interim and annual periods beginning after December 15, 2011. The adoption of this standard did not have a material effect on our financial position or results of operations.

ASU 2011-05 (Presentation of Comprehensive Income)

The provisions of this ASU amend FASB ASC Topic 220, Comprehensive Income, to facilitate the continued alignment of U.S. GAAP with International Financial Reporting Standards. The ASU prohibits the presentation of the components of comprehensive income in the statement of stockholder's equity. Reporting entities are allowed to present either: a statement of comprehensive income, which reports both net income and other comprehensive income; or separate, but consecutive, statements of net income and other comprehensive income. Under previous GAAP, all 3 presentations were acceptable. Regardless of the presentation selected, the Reporting Entity is required to present all reclassifications between other comprehensive and net income on the face of the new statement or statements. The provisions of this ASU are effective for fiscal years and interim periods beginning after December 15, 2011 for public entities. For nonpublic entities, the provisions are effective for fiscal years ending after December 15, 2012, and for interim and annual periods thereafter. As the two remaining options for presentation existed prior to the issuance of this ASU, early adoption is permitted. The adoption of this standard did not have a material effect on our financial position or results of operations.

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ITEM 2

**Management's Discussion and Analysis of
Financial Condition and Results of Operations**

You should read this discussion and analysis in conjunction with the consolidated unaudited interim financial statements contained in Part I, Item 1 of this Quarterly Report on Form 10-Q, and with our audited consolidated financial statements for the year ended December 31, 2011 and Management's Discussion and Analysis of Financial Condition and Results of Operations presented in our Annual Report on Form 10-K for the year ended December 31, 2011, as filed with the Securities and Exchange Commission.

Statements Regarding Forward Looking Information

This document contains forward-looking statements, in addition to historical information. Forward looking statements are typically identified by words or phrases such as believe, expect, anticipate, intend, estimate, project, and variations of such words and similar expressions, or future conditional verbs such as will, would, should, could, may, or similar expressions. The U.S. Private Securities Litigation Reform Act of 1995 provides a safe harbor in regard to the inclusion of forward-looking statements in this document and any documents incorporated by reference.

You should note that many factors, some of which are discussed elsewhere in this document and in any documents that are incorporated by reference, could affect the future financial results of Bancorp of New Jersey, Inc. and its direct and indirect subsidiaries and could cause those results to differ materially from those expressed in the forward-looking statements contained or incorporated by reference in this document. These factors include, but are not limited, to the following:

- General economic conditions, either nationally or in our market area;
- Volatility in interest rates and shape of the yield curve;
- Increased credit risk and risks associated with the real estate market;
- Operating, legal and regulatory risk;
- Economic, political and competitive forces affecting the Company's business; and
- That management's analysis of these risks and factors could be incorrect, and/or that the strategies developed to address them could be unsuccessful.

Bancorp of New Jersey, Inc., referred to as we or the Company, cautions that these forward-looking statements are subject to numerous assumptions, risks and uncertainties, all of which change over time, and we assume no duty to update forward-looking statements, except as may be required by applicable law or regulation, we do not undertake, and specifically disclaim any obligation, to publicly release any revisions to

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any forward-looking statements to reflect the occurrence of anticipated or unanticipated events or circumstances after the date of such statements. We caution readers not to place undue reliance on any forward-looking statements. These statements speak only as of the date made, and we advise readers that various factors, including those described above, could affect our financial performance and could cause actual results or circumstances for future periods to differ materially from those anticipated or projected.

Critical Accounting Policies, Judgments and Estimates

The financial statements have been prepared in conformity with U.S. generally accepted accounting principles. In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the statement of financial condition and revenues and expenses for the period indicated. Actual results could differ significantly from those estimates. Management believes the following critical accounting policies encompass the more significant judgments and estimates used in the preparation of the consolidated financial statements.

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Allowance for Loan Losses

The allowance for loan losses (ALLL) represents our best estimate of losses known and inherent in our loan portfolio that are both probable and reasonable to estimate. In determining the amount of the ALLL, we consider the losses inherent in our loan portfolio and changes in the nature and volume of our loan activities, along with general economic and real estate market conditions. We utilize a segmented approach which identifies: (1) performing loans, which are collectively evaluated and for which a general valuation allowance is established; (2) classified loans that are collectively evaluated and for which a higher general valuation allowance is established; and (3) impaired loans, which are individually evaluated and for which specific reserves are established. We maintain a loan review system which provides for a systematic review of the loan portfolios and the early identification of impaired loans. The review of residential real estate and home equity consumer loans, as well as other more complex loans, is triggered by identified evaluation factors, including delinquency status, size of loan, type of collateral and the financial condition of the borrower. All commercial loans are evaluated individually for impairment. Specific loan loss allowances are established for impaired loans based on a review of such information and/or appraisals of the underlying collateral. General loan loss allowances are based upon a combination of factors including, but not limited to, actual loan loss experience, composition of the loan portfolio, current economic conditions and management's judgment.

Although specific and general loan loss allowances are established in accordance with management's best estimates, actual losses are dependent upon future events, and as such, further provisions for loan losses may be necessary in order to increase the level of the allowance for loan losses. For example, our evaluation of the allowance includes consideration of current economic conditions, and a change in economic conditions could reduce the ability of borrowers to make timely repayments of their loans. This could result in increased delinquencies and increased non-performing loans, and thus a need to make additional provisions for loan losses. Any such additional provisions for loan losses would result in a reduction to our earnings. A change in economic conditions could also adversely affect the value of properties collateralizing real estate loans and reduced recoveries, resulting in additional provisions for loan losses. Furthermore, a change in the composition, or growth, of our loan portfolio could result in the need for additional provisions for loan losses. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Bank's allowance for loan losses. These agencies may require the Bank to make additional provisions for loan losses based on their judgements of information available to them at the time of their examination.

Deferred Income Taxes

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply in the period in which the deferred tax asset or liability is expected to be settled or realized. The effect on deferred taxes of a change in tax rates is recognized in income in the period in which the change occurs. Deferred tax assets are reduced, through a valuation allowance, if necessary, by the amount of such benefits that are not expected to be realized based on current available evidence.

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Results of Operations

Three Months Ended June 30, 2012 and 2011 and Six Months Ended June 30, 2012 and 2011

Our results of operations depend primarily on net interest income, which is the difference between interest income on interest-earning assets and interest expense on interest-bearing liabilities. Interest-earning assets consist principally of loans and investment securities, while interest-bearing liabilities consist primarily of deposits and borrowings. Net income is also affected by the provision for loan losses and the level of non-interest income as well as by non-interest expenses, including salaries and employee benefits, occupancy and equipment expense, and income tax expense.

Net Income

Net income for the second quarter of 2012 was \$994 thousand compared to net income of \$812 thousand for the second quarter of 2011, an increase of \$182 thousand, or 22.4%. This increase was due in most part to an increase in net interest income of approximately \$561 thousand, or 14.9%, offset somewhat by increases in non-interest expenses, income taxes, and the provision for loan losses, of \$140 thousand, \$131 thousand, and \$118 thousand, respectively.

Net income for the six months ended June 30, 2012 was approximately \$1.9 million compared to net income of approximately \$1.5 million for the six months ended June 30, 2011, an increase of \$441 thousand, or 30.4%. The increase was due to an increase in net interest income of \$963 thousand and a decrease in the loss on the sale of other real estate owned (OREO) of \$203 thousand, offset somewhat by increases in non-interest expenses and income tax expense of \$407 thousand and \$257 thousand, respectively.

On a per share basis, basic and diluted earnings per share were \$0.19 for the second quarter of 2012 as compared to basic and diluted earnings per share of \$0.16 for the second quarter of 2011, an increase of \$0.03 per share, or 18.8%. Basic and diluted earnings per share were \$0.36 for the six months ended June 30, 2012 as compared to basic and diluted earnings per share of \$0.28 for the six months ended June 30, 2011, an increase of \$.08 per share, or 28.6%.

Net Interest Income

Net interest income represents the difference between income on interest-earning assets and expense on interest-bearing liabilities. Net interest income depends upon the volume of interest-earning assets and interest-bearing liabilities and the interest rate earned or paid on them. For the three month period ended June 30, 2012, the growth in net interest income has been, primarily, powered by increased interest income from loans, including fees. Interest income on loans increased by \$725 thousand for the three months ended June 30, 2012 as compared to the same period last year. This increase in interest income was due to a \$66.0 million increase in the average balance of loans during the quarter ended June 30, 2012, up to \$395.6 million as compared to the second quarter of 2011 average loan balance of \$329.6 million, offset somewhat by a decrease in the average rate earned on loans, from 5.65% for the three months ended June 30, 2011 down to 5.44% for the three months ended June 30, 2012, a decrease of 21 basis points. Interest expense increased by \$388 thousand year over year and was due in most part to an increase

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in the average balance of interest bearing deposits of \$93.1 million, up to \$407.4 million during the quarter ended June 30, 2012 from \$314.4 million on average for the quarter ended June 30, 2011. The average interest rate paid on interest bearing deposits increased 6 basis points up to 1.49% for the three months ended June 30, 2012, from 1.43% for the same period last year.

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During the six months ended June 30, 2012, net interest income reached \$8.3 million compared to \$7.4 million for the six months ended June 30, 2011, an increase of \$963 thousand, or 13.1%. This increase is attributable to the increase in interest income from loans, including fees and is due in most part to the increase in average loans. Interest income from loans, including fees, securities and federal funds sold reached \$11.3 million for the six months ended June 30, 2012 from \$9.6 million for the six months ended June 30, 2011, an increase of \$1.7 million or 18.1%. At the same time, interest expense increased from \$2.2 million for the six months ended June 30, 2011 to \$3.0 million for the six months ended June 30, 2012, an increase of approximately \$764 thousand, or 34.6%. The Company's average rate paid on interest bearing deposits increased to 1.49% for the six months ended June 30, 2012, from 1.45% for the six months ended June 30, 2011.

Provision for Loan Losses

The provision for loan losses is a recorded expense that adjusts the allowance for loan losses to a level, which, in management's best estimate, is necessary to absorb probable losses within the existing loan portfolio. Through the application of our ALLL methodology, the provision for loan losses reflects loan quality trends, including, among other factors, the levels of and trends related to nonaccrual loans, past due loans, potential problem loans, criticized loans, net charge-offs or recoveries and growth in the loan portfolio. Accordingly, the amount of the provision reflects both the necessary increases in the allowance for loan losses related to new loans and newly identified criticized loans, as well as the actions taken related to other loans including, among other things, any necessary increases or decreases in required allowances for specific loans or loan pools. The provision for loan losses was \$330 thousand for the three months ended June 30, 2012 as compared to \$212 thousand for the three months ended June 30, 2011, an increase of \$118 thousand, or 55.7%. During the six months ended June 30, 2012, the provision for loan losses was \$625 thousand as compared to \$598 thousand during the six months ended June 30, 2011, an increase of \$27 thousand, or 4.5%. At June 30, 2012, the Company had approximately \$5.1 million in the ALLL, or 1.27% of total loans, as compared to \$4.5 million and 1.23% of total loans at December 31, 2011. At June 30, 2012, the Bank had non-accruing loans of \$6.0 million as compared to \$6.2 million at December 31, 2011.

Non-interest Income (Loss)

Non-interest income (loss) consists primarily of fees and service charges and a loss on the sale of OREO. For the three months ended June 30, 2012, non-interest income increased by \$10 thousand as compared to the three months ended June 20, 2011. For the six months ended June 30, 2012, non-interest income increased by \$169 thousand when compared to the same period in 2011. In both cases, the increase in non-interest income was due to a loss on the sale of OREO during the first six months of 2011.

Non-interest Expense

Non-interest expense grew to \$2.4 million during the second quarter of 2012 compared to \$2.3 million in the first quarter of 2011, an increase of approximately \$140 thousand. This increase was due in most part to increases in salaries, occupancy and equipment expense and data processing of \$164 thousand, \$101 thousand and 47 thousand, respectively, offset somewhat by decreases in professional fees and FDIC deposit insurance premiums of \$72 thousand and \$68 thousand, respectively. During the six months ended June 30, 2012, non-interest expense reached approximately \$4.6 million from approximately \$4.2 million for the six months ended June 30, 2011, an increase of \$407 thousand, or 9.6%. The six month increases were due in most part to increases in salaries and benefits, occupancy and equipment and data processing of \$368 thousand, \$166 thousand and \$95 thousand, respectively, offset somewhat by decreases in FDIC deposit insurance premiums and professional fees. For both periods the increases in salaries, occupancy

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and equipment expense and data processing fees were primarily due to the opening of two new branches, Englewood, in September of 2011, and Cliffside Park, in March of 2012.

Income Tax Expense

The income tax provision reached \$654 thousand for the quarter ended June 30, 2012 as compared to \$523 thousand for the quarter ended June 30, 2011, representing an increase of \$131 thousand, or 25.1%. For the six months ended June 30, 2012, income tax expense was \$1.2 million as compared to \$979 thousand for the six months ended June 30, 2011, representing an increase of \$257 thousand, or 26.3%. The income tax provision is reflective of our pre-tax income and the effect of permanent differences between financial and tax reporting. These permanent tax differences include the recognition of non-deductible stock option expense as required under FASB ASC 718. The effective tax rate for the three and six month periods ended June 30, 2012, were 39.7% and 39.5%, respectively, compared to 39.2% and 40.3%, respectively, for the same periods in 2011.

FINANCIAL CONDITION

Total consolidated assets increased \$56.9 million, or approximately 12.1%, from \$469.8 million at December 31, 2011 to \$526.7 million at June 30, 2012. Total deposits increased from \$416.2 million at December 31, 2011 to \$471.8 million at June 30, 2012, an increase of \$55.7 million, or approximately 13.4%. Loans receivable, or total loans, increased from \$365.2 million at December 31, 2011 to \$402.8 million at June 30, 2012, an increase of \$37.6 million, or approximately 10.3%.

Loans

Our loan portfolio is the primary component of our assets. Total loans, which exclude net deferred fees and costs and the allowance for loan losses, increased by 10.3% to reach \$402.8 million at June 30, 2012 from \$365.2 million at December 31 2011. This growth in the loan portfolio continues to be primarily attributable to recommendations and referrals from members of our board of directors, our shareholders, our executive officers, and selective marketing by our management and staff. We believe that we will continue to have opportunities for loan growth within the Bergen County market of northern New Jersey, due in part, to our customer service, and competitive rate structures.

Our loan portfolio consists of commercial loans, real estate loans, consumer loans and home equity loans. Commercial loans are made for the purpose of providing working capital, financing the purchase of equipment or inventory, as well as for other business purposes. Real estate loans consist of loans secured by commercial or residential real property and loans for the construction of commercial or residential property. Consumer loans and home equity loans, are made for the purpose of financing the purchase of consumer goods, home improvements, and other personal needs, and are generally secured by the personal property being owned or being purchased.

Our loans are primarily to businesses and individuals located in Bergen County, New Jersey. We have not made loans to borrowers outside of the United States. We have not made any sub-prime loans. Commercial lending activities are focused primarily on lending to small business borrowers. We believe that our strategy of customer service, competitive rate structures, and selective marketing have enabled us to gain market

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entry to local loans. Furthermore, we believe that bank mergers and lending restrictions at larger financial institutions with which we compete have also contributed to the success of our efforts to attract borrowers. Additionally, during this current economic climate, our capital position and safety has also become important to potential borrowers.

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For more information on the loan portfolio, see Note 6 in Notes to the Financial Statements in this Quarterly Report on Form 10-Q.

Loan Quality

As mentioned above, our principal assets are our loans. Inherent in the lending function is the risk of the borrower's inability to repay a loan under its existing terms. Risk elements include nonaccrual loans, past due and restructured loans, potential problem loans, loan concentrations, and other real estate owned.

Non-performing assets include loans that are not accruing interest (nonaccrual loans) as a result of principal or interest being in default for a period of 90 days or more and accruing loans that are 90 days past due, troubled debt restructuring loans and foreclosed assets. When a loan is classified as nonaccrual, interest accruals discontinue and all past due interest, including interest applicable to prior years, is reversed and charged against current income. Until the loan becomes current, any payments received from the borrower are applied to outstanding principal until such time as management determines that the financial condition of the borrower and other factors merit recognition of such payments of interest.

We attempt to manage overall credit risk through loan diversification and our loan underwriting and approval procedures. Due diligence begins at the time we begin to discuss the origination of a loan with a borrower. Documentation, including a borrower's credit history, materials establishing the value and liquidity of potential collateral, the purpose of the loan, the source and timing of the repayment of the loan, and other factors are analyzed before a loan is submitted for approval. Loans made are also subject to periodic audit and review.

As of June 30, 2012 the Bank had eleven non-accrual loans totaling approximately \$6.0 million, of which six loans totaling approximately \$2.0 million had specific reserves of \$367 thousand and five loans totaling approximately \$4.0 million had no specific reserve. If interest had been accrued, such income would have been approximately \$79 thousand and \$174 thousand, respectively, for the three and six month periods ended June 30, 2012. Within non-accrual loans at June 30, 2012, the Bank had two residential mortgage loans that met the definition of a troubled debt restructuring (TDR) loan. TDRs are loans where the contractual terms of the loan have been modified for a borrower experiencing financial difficulties. These modifications could include a reduction in the interest rate of the loan, payment extensions, forgiveness of principal or other actions to maximize collection. At June 30, 2012, these TDR loans had an outstanding balance of \$797 thousand and had specific reserves of \$117 thousand. One of the TDR loans was performing in accordance with its modified terms.

A loan is considered impaired, in accordance with the impairment accounting guidance (FASB ASC 310-10-35-16), when based on current information and events, it is probable that the Company will be unable to collect all amounts due from the borrower in accordance with the contractual terms of the loan. At June 30, 2012, the Bank had 14 loans totaling approximately \$6.7 million, of which eight loans totaling approximately \$2.3 million had specific reserves of \$706 thousand and six loans totaling approximately \$4.4 million had no specific reserves. TDRs are loans where the contractual terms of the loan have been modified for a borrower experiencing financial difficulties. These modifications could include a reduction in the interest rate of the loan, payment extensions, forgiveness of principal or other actions to maximize collection. At June 30, 2012, these TDR loans had an outstanding balance of approximately \$1.2 million and had specific reserves of \$117 thousand. One residential mortgage loan was not performing in accordance with its modified terms.

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As a community bank, our market area is concentrated in Bergen County, New Jersey, and as a result we have a concentration of loans collateralized by real estate, primarily in our market area at June 30, 2012 and December 31, 2011. The Bank's loan portfolio has no foreign loans and no sub-prime loans.

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Investment Securities

Securities held as available for sale (AFS) were approximately \$85.8 million at June 30, 2012 compared to \$56.6 million at December 31, 2011. This increase in the AFS category represented the purchase of securities during the period with funds in excess of federal funds sold. Securities held to maturity decreased \$3.9 million to \$928 thousand at June 30, 2012 from \$4.8 million at December 31, 2011.

Deposits

Deposits remain our primary source of funds. Total deposits increased to \$471.8 million at June 30, 2012 from \$416.2 million at December 31, 2011, an increase of \$55.7 million, or 13.4%. Savings and interest bearing checking accounts, time deposits and savings and noninterest-bearing checking accounts grew \$25.1 million, \$24.2 million and \$6.3 million, respectively. We believe this increase is due, in part, to the public perception of our safety and soundness. During this interest rate environment, our attractive time deposit products have allowed the Bank to increase its overall deposits while keeping its overall cost of deposits relatively flat, increasing 4 basis points for the six months ended June 30, 2012, up to 1.49%. The increase in deposits is also attributable to the continued referrals of our board of directors, stockholders, management, and staff. The Company has no foreign deposits, nor are there any material concentrations of deposits.

Liquidity

Our liquidity is a measure of our ability to fund loans, withdrawals or maturities of deposits, and other cash outflows in a cost-effective manner. Our principal sources of funds are deposits, scheduled amortization and prepayments of loan principal, maturities of investment securities, and funds provided by operations. In addition, if warranted, we would be able to borrow funds. While scheduled loan payments and maturing investments are relatively predictable sources of funds, deposit flow and loan prepayments are greatly influenced by prevailing interest rates, economic conditions, and competition.

Our total deposits equaled \$471.8 million and \$416.2 million, respectively, at June 30, 2012 and December 31, 2011. The growth in funds provided by deposit inflows during this period, coupled with our cash position during the six months ended June 30, 2012, were sufficient to provide for our loan demand during the period.

Through the investment portfolio, we have generally sought to obtain a safe, yet slightly higher yield than would have been available to us as a net seller of overnight federal funds, while maintaining liquidity. Through our investment portfolio, we also attempt to manage our maturity gap, by seeking maturities of investments which coincide with maturities of deposits. The investment portfolio also includes securities available for sale to provide liquidity for anticipated loan demand and other liquidity needs.

As of June 30, 2012, we have a \$12 million overnight line of credit with First Tennessee Bank and a \$10 million overnight line of credit with Atlantic Central Bankers Bank for the purchase of federal funds in the event that temporary liquidity needs arise. There were no amounts outstanding under either facility at June 30, 2012. We are an approved member of the Federal Home Loan Bank of New York, or FHLBNY. The FHLBNY relationship could provide additional sources of liquidity, if required.

We believe that our current sources of funds provide adequate liquidity for our current cash flow needs.

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Capital Resources

A significant measure of the strength of a financial institution is its capital base. Our federal regulators have classified and defined our capital into the following components: (1) Tier 1 Capital, which includes tangible shareholders' equity for common stock and qualifying preferred stock, and (2) Tier 2 Capital, which includes a portion of the allowance for loan losses, certain qualifying long-term debt, and preferred stock which does not qualify for Tier 1 Capital. Minimum capital levels are regulated by risk-based capital adequacy guidelines, which require certain capital as a percent of our assets and certain off-balance sheet items, adjusted for predefined credit risk factors, referred to as risk-adjusted assets.

Pursuant to federal regulation we are required to maintain, at a minimum, Tier 1 Capital as a percentage of risk-adjusted assets of 4.0% and combined Tier 1 and Tier 2 Capital, or Total Capital, as a percentage of risk-adjusted assets of 8.0%.

In addition to the risk-based guidelines, our regulators require that an institution which meets the regulator's highest performance and operation standards maintain a minimum leverage ratio (Tier 1 Capital as a percentage of tangible assets) of 3.0%. For those institutions with higher levels of risk or that are experiencing or anticipating significant growth, the minimum leverage ratio will be evaluated through the ongoing regulatory examination process. We are currently required to maintain a leverage ratio of 4.0%.

The following table summarizes the Bank's risk-based capital and leverage ratios at June 30, 2012, as well as the applicable minimum ratios:

| | June 30, 2012 | Minimum Regulatory Requirements |
|----------------------------|---------------|---------------------------------------|
| Risk-Based Capital: | | |
| Tier 1 Capital Ratio | 12.95% | 4.00% |
| Total Capital Ratio | 14.19% | 8.00% |
| Leverage Ratio | 10.20% | 4.00% |

The capital levels detailed above reflect the success of our initial stock offering as well as our results of operations. As we continue to employ our capital and grow our operations, we expect that our capital levels will decrease, but that we will remain a well-capitalized institution.

The Company is subject to similar regulatory capital requirements, and its capital ratios are similar to the Bank's capital ratios as presented in the table above.

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ITEM 3. Quantitative and Qualitative Disclosures about Market/Interest Risk

As a smaller reporting company, the Company is not required to provide the information otherwise required by this Item.

ITEM 4. Controls and Procedures

Evaluation of disclosure controls and procedures.

As of June 30, 2012, the Company's management including the Chief Executive Officer (our Principal Executive Officer) and President and Chief Operating Officer (our Principal Financial Officer), evaluated the Company's disclosure controls and procedures related to the recording, processing, summarization, and reporting of information in the Company's periodic reports that the Company files with the Securities and Exchange Commission.

Based on their evaluation as of June 30, 2012, the Company's Chief Executive Officer and Chief Operating Officer have concluded that the Company's disclosure controls and procedures are effective to ensure that the information required to be disclosed by the Company in the reports that the Company files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized, and reported within the time periods specified in SEC rules and forms.

Changes in internal controls over financial reporting.

There was no change in our internal control over financial reporting identified during the quarter ended June 30, 2012 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

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PART II OTHER INFORMATION

Item 1. Legal Proceedings

None.

Item 1A. Risk Factors

As a smaller reporting company, the Company is not required to provide the information otherwise required by this Item.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

None

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

None

Item 5. Other Information

None

Item 6. Exhibits

The exhibits filed or incorporated by reference as part of this report are listed in the Exhibit Index, which appears at page 39.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Bancorp of New Jersey, Inc.

Date: August 14, 2012

By: /s/ Albert F. Buzzetti
Albert F. Buzzetti
Chief Executive Officer
(Principal Executive Officer)

By: /s/ Michael Lesler
Michael Lesler
President and
Chief Operating Officer
(Principal Financial Officer)

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EXHIBIT INDEX

| Exhibit Number | Description |
|---------------------------|---|
| 31.1 | Rule 13a-14(a) Certification of the Principal Executive Officer |
| 31.2 | Rule 13a-14(a) Certification of the Principal Financial Officer |
| 32 | Section 1350 Certifications |
| 101.INS | XBRL Instance Document |
| 101.SCH | XBRL Taxonomy Extension Schema Document |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase Document |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase Document |
| 101.LAB | XBRL Taxonomy Extension Labels Linkbase Document |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document |