

Edgar Filing: FINX GROUP INC - Form 10QSB/A

FINX GROUP INC  
Form 10QSB/A  
March 12, 2002

U.S. Securities and Exchange Commission  
Washington, DC 20549

Form 10-QSB/A  
Amendment No. 1

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For The Quarterly Period Ended March 31, 2001

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT for the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission File Number 0-9940

THE FINX GROUP, INC.  
(Exact name of small business issuer as specified in its charter)  
(Formerly known as Fingermatrix, Inc.)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

13-2854686  
(IRS Employer  
Identification Number)

249 Saw Mill River Road, Elmsford, NY  
(Address of principal executive offices)

10523  
(Zip Code)

(914) 592-5930  
(Registrant's telephone number, including area code)

Check whether the issuer (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months, (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X  
No \_\_\_

As of February 22, 2002, there were 45,636,090 shares of the par value \$.01 common stock outstanding.

Purpose of Amendment:

The 10QSB for the quarterly period ended March 31, 2001 is amended to include the effects of financial statement adjustments that were made to the amended 10KSB for the year ended December 31, 2000 and to include the independent accountant's review report.

Page 1

INDEPENDENT ACCOUNTANT'S REPORT

To the Board of Directors and Stockholders of  
The Finx Group, Inc.  
Elmsford, New York

Edgar Filing: FINX GROUP INC - Form 10QSB/A

We have reviewed the accompanying consolidated balance sheet of The Finx Group, Inc. and its subsidiaries as of March 31, 2001 and the related consolidated statements of operations and cash flows for the three month period ended March 31, 2001. These financial statements are the responsibility of the Company's management.

We conducted our review in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying consolidated financial statements referred to above for them to be in conformity with generally accepted accounting principles.

The accompanying consolidated financial statements have been prepared assuming that the Company will continue as a going concern. As discussed in Note 1 to the consolidated financial statements, the Company has suffered a net loss of \$1,186,000 for the three month period ended March 31, 2001 and has a working capital deficiency of \$8,102,000 and a capital deficiency of \$7,747,000 as of March 31, 2001. Management's plans in regard to these matters are also described in Note 1. The consolidated financial statements do not include any adjustments which might arise from the outcome of these uncertainties.

We have not reviewed the accompanying consolidated statements of operations or cash flows for the three months ended March 31, 2000 and give no assurance on them.

MOORE STEPHENS, P. C.  
Certified Public Accountants.

Cranford, New Jersey  
February 1st, 2002

Page 2

-----  
The Finx Group, Inc. and Subsidiaries  
Unaudited Consolidated Statements of Operations  
-----

Three months ended March 31,		2001	
Sales	\$	477,000	\$
Cost of goods sold		288,000	
		189,000	

-----

Edgar Filing: FINX GROUP INC - Form 10QSB/A

Reserve for obsolete and slow moving inventory	(125,000)	
-----		
Gross profit	64,000	
Operating expenses	1,129,000	
-----		
Operating loss	(1,065,000)	
Other income	26,000	
Interest expense and financing fees, related parties	(98,000)	
Interest expense and financing fees, other	(49,000)	
-----		
Net loss	\$ (1,186,000)	\$ (
-----		
Weighted average shares outstanding	11,522,108	2,
-----		
Net loss per common share: Basic and diluted	\$ (0.10)	\$
-----		

See Notes to Unaudited Consolidated Interim Financial Statements.

Page 3

-----  
The Finx Group, Inc. and Subsidiaries  
Unaudited Consolidated Balance Sheet  
-----

As of March 31,

ASSETS		
CURRENT ASSETS:		
Cash		\$ 1
Accounts receivable, net		1,1
Inventories, net		1,1
Prepaid expense and other current assets		
-----		
Total current assets		1,3
-----		
Property, Plant and Equipment and Software Costs:		
Property, plant and equipment		2,5
Software costs		2
Less accumulated depreciation and amortization		(2,5
-----		
Net property plant and equipment		3
-----		
Other assets:		
Security deposits		
Patents, net		
-----		
Total other assets		
-----		
TOTAL ASSETS		\$ 1,7
-----		
LIABILITIES AND CAPITAL DEFICIENCY		
CURRENT LIABILITIES:		
Accounts payable		\$ 1,7

Edgar Filing: FINX GROUP INC - Form 10QSB/A

Accrued payroll	1,2
Accrued payroll taxes	7
Notes payable, related parties	4,7
Revolving line of credit	6
Customer deposits	
Other current liabilities	1
-----	
Total current liabilities	9,4
-----	
CAPITAL DEFICIENCY	
-----	
Preferred stock, \$.01 par value; 1,000,000 shares authorized; 1,000 shares issued and outstanding	
Common stock, \$.01 par value; 50,000,000 shares authorized; 12,787,885 shares issued and outstanding	12,3
Additional paid-in capital	(20,2
Accumulated deficit	(20,2
-----	
Total capital deficiency	(7,7
-----	
TOTAL LIABILITIES AND CAPITAL DEFICIENCY	\$ 1,7
-----	

See Notes to Unaudited Consolidated Interim Financial Statements.

Page 4

-----  
The Finx Group, Inc. and Subsidiaries  
Unaudited Consolidated Statements of Cash Flows  
-----

Three Months ended March 31, 2001

CASH FLOWS - OPERATING ACTIVITIES:

Net loss	\$ (1,186,000)	\$ (
Adjustments to reconcile net loss to net cash used in operating activities:		
Reserve for obsolete and slow moving inventory	125,000	
Depreciation and amortization	42,000	
Bad debt expense	5,000	
Other operating activities	--	
Changes in assets and liabilities:		
Inventories	(164,000)	(
Accounts receivable, net	113,000	
Prepaid expense and other current assets	(1,000)	
Accounts payable	258,000	
Accrued payroll	260,000	
Accrued payroll taxes	244,000	
Accrued interest expense, related parties	98,000	
Customer deposits	5,000	
Other current liabilities	(76,000)	
-----		
Net cash used for operating activities	(277,000)	(
-----		

## Edgar Filing: FINX GROUP INC - Form 10QSB/A

CASH FLOWS - INVESTING ACTIVITIES:

--

CASH FLOWS - FINANCING ACTIVITIES:

Loans from related parties	625,000	
Repayments on related party loans	(348,000)	
Net advances (payments) under revolving lines of credit	5,000	
Other financing activities	13,000	

---

Net cash provided by financing activities	295,000	
---	---------	--

---

Net increase (decrease) in cash	18,000	
---------------------------------	--------	--

Cash - Beginning of period	3,000	
----------------------------	-------	--

---

Cash - End of period	\$ 21,000	\$
----------------------	-----------	----

---

SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION:

Cash paid during the year for:

Interest	\$ 34,000	\$
----------	-----------	----

Income Taxes	--	
--------------	----	--

---

See Notes to Unaudited Consolidated Interim Financial Statements.

Page 5

---

The Finx Group, Inc. and Subsidiaries  
Footnotes to Unaudited Consolidated Interim Financial Statements  
Three Months Ended March 31, 2001 and 2000

---

1. Basis of Presentation

The accompanying unaudited consolidated financial statements of The Finx Group, Inc. ("The Finx Group" or, the "Company") have been prepared in accordance with Regulation S-B promulgated by the Securities and Exchange Commission and do not include all of the information and footnotes required by generally accepted accounting principles in the United States for complete financial statements. In the opinion of management, these interim financial statements include all adjustments necessary in order to make the financial statements not misleading. The results of operations for such interim periods are not necessarily indicative of results of operations for a full year. The unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto of the Company and management's discussion and analysis of financial condition and results of operations included in the Annual Report on Form 10-KSB/A for the year ended December 31, 2000. Certain reclassifications were made to prior year amounts to conform to the current year presentation.

The accompanying unaudited interim consolidated financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the liquidation of liabilities in the normal course of business. However, the Company has a history of net losses and as of March 31, 2001 has a working capital deficiency of \$8.1 million and capital deficiency of \$7.7 million. Since April of 1999 the Company has relied on financial support from its controlling stockholder, The Trinity Group-I, Inc. ("Trinity") and other related parties. Management is currently seeking additional financing; however

## Edgar Filing: FINX GROUP INC - Form 10QSB/A

no assurances can be made that such financing will be consummated. The continuation of the Company as a going concern is dependent upon its ability to obtain financing, and to use the proceeds from any such financing to increase its business to achieve profitable operations. The accompanying consolidated financial statements do not include any adjustments that would result should the Company be unable to continue as a going concern.

### 2. Significant Accounting Policies

The accounting policies followed by the Company are set forth in Note 1 to the Company's financial statements in the December 31, 2000 Form 10-KSB/A.

### 3. Basic and Diluted Earnings (Loss) Per Share

Basic earnings (loss) per share reflect the amount of earnings or loss for the period available to each share of common stock outstanding during the reporting period. Diluted earnings (loss) per share reflects basic earnings (loss) per share, while giving effect to all dilutive potential common shares that were outstanding during the period, such as common shares that could be issued upon the exercise or conversion of outstanding securities into common stock. The computation of diluted earnings per share does not assume conversion, exercise, or contingent issuance of securities that would have an anti-dilutive effect on earnings per share (i.e. increasing earnings per share or reducing loss per share).

The dilutive effect of outstanding options and warrants and their equivalents are reflected in dilutive earnings (loss) per share by the application of the treasury stock method which recognizes the use of proceeds that could be obtained upon the exercise of options and warrants in computing diluted earnings (loss) per share. It assumes that any proceeds would be used to purchase common stock at the average market price of the common stock during the period. For the three months ended March 31, 2001 and 2000, all of the Company's potential common shares were anti-dilutive and a dual presentation of earnings (loss) per share is not presented. As of March 31, 2001, the Company had outstanding, approximately 1.5 million warrants to purchase shares of common stock at prices ranging from \$0.01 to \$10. Such warrants may dilute earnings per share in the future.

Page 6

### 4. Segment Information

Statement of Financial Accounting Standards No. 131, "Disclosure about Segments of an Enterprise and Related Information" established standards for the reporting of information about operating segments and defines operating segments as components of an enterprise for which separate financial information is available that is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. The Company's chief operating decision maker is Lewis S. Schiller, the Company's Chief Executive Officer, who evaluates the Company's businesses based upon the separate financial statements and information of the underlying subsidiaries of the Company. Based on the above evaluation, the Company has identified seven reportable business segments as follows: (1) Electro-Mechanical and Electro-Optical Products, which is an operating business segment reflecting the activities of Sequential Electronic Systems, Inc. ("Sequential"); (2) Specialized Vending Machines and Avionics Equipment, which is an operating business segment reflecting the activities of S-Tech, Inc. ("S-Tech"); (3) Fingerprint Identification Technologies, which is a development stage business segment reflecting the activities of FMX Corp. ("FMX"); (4) Secured Entrance Systems, which is a development stage business segment reflecting the activities

## Edgar Filing: FINX GROUP INC - Form 10QSB/A

of Secured Portal Systems, Inc. ("SPS"), (5) Internet Marketing, which is a development stage business reflecting the activities of Starnet365.com, Inc. ("Starnet365.com"), (6) Web Based Development Solutions, which is a development stage business reflecting the activities of Biz Chase, Inc. and (7) Application Service Provider, which is an operating business segment reflecting the operations of Shopclue.com. The accounting policies of the reportable segments are the same as those described in the summary of significant accounting policies.

There are intersegment consulting fees and intersegment advances and related interest charges, all of which are eliminated in the consolidated financial statements.

Three Months Ended March 31,	2001
<b>Revenues:</b>	
Electro-Mechanical and Electro- Optical Products	\$ 325,000 \$
Specialized Vending Machines and Avionics Equipment	85,000
Internet Marketing	58,000
Application Service Provider	9,000
	477,000
Corporate consulting fees	225,000
Intersegment consulting fees	(225,000 )
<b>Total revenues</b>	<b>\$ 477,000 \$</b>
<b>Operating loss:</b>	
Electro-Mechanical and Electro- Optical Products	\$ (182,000) \$
Specialized Vending Machines and Avionics Equipment	10,000
Fingerprint Identification Technologies	(110,000)
Secured Entrance Systems	(71,000)
Internet Marketing	(466,000)
Web Based Development Solutions	(332,000)
Application Service Provider	(1,000)
	(1,152,000
Corporate costs and expenses	87,000
<b>Total operating loss</b>	<b>\$ (1,065,000) \$</b>

Page 7

Three Months Ended March 31,	2001
<b>Interest expense:</b>	
Electro-Mechanical and Electro- Optical Products	\$ 70,000 \$
Specialized Vending Machines and Avionics Equipment	9,000

Edgar Filing: FINX GROUP INC - Form 10QSB/A

Fingerprint Identification Technologies		10,000	
Secured Entrance Systems		5,000	
Internet Marketing		16,000	
Web Based Development Solutions		32,000	
<hr/>			
		142,000	
Corporate costs and expenses		22,000	
Intersegment charges		(17,000)	
<hr/>			
Total interest expense	\$	147,000	\$
<hr/>			
Net income (loss):			
Electro-Mechanical and Electro- Optical Products	\$	(222,000)	\$
Specialized Vending Machines and Avionics Equipment		--	
Fingerprint Identification Technologies		(120,000)	
Secured Entrance Systems		(77,000)	
Internet Marketing		(472,000)	
Web Based Development Solutions		(364,000)	
Application Service Provider		2,000	
<hr/>			
		(1,253,000)	
Corporate costs and expenses		67,000	
<hr/>			
Total net loss	\$	(1,186,000)	\$
<hr/>			
Depreciation and amortization:			
Electro-Mechanical and Electro- Optical Products	\$	1,000	\$
Internet Marketing		13,000	
Web Based Development Solutions		19,000	
Application Service Provider		2,000	
<hr/>			
		35,000	
Corporate		7,000	
<hr/>			
Total depreciation and amortization	\$	42,000	\$
<hr/>			
		March 31,	De
		2001	
<hr/>			
Assets:			
Electro-Mechanical and Electro- Optical Products	\$	1,796,000	\$
Specialized Vending Machines and Avionics Equipment		450,000	
Fingerprint Identification Technologies		10,000	
Secured Entrance Systems		--	
Internet Marketing		293,000	
Web Based Development Solutions		1,078,000	
Application Service Provider		174,000	
<hr/>			
		3,801,000	
Corporate		12,722,000	
Intersegment investments		(12,906,000)	
Intersegment advances		(1,913,000)	
<hr/>			
Total assets	\$	1,704,000	\$
<hr/>			

5. Subsequent Event

Related Party Debt Conversion

On May 7, 2001, Trinity converted \$1.5 million of related party debt into 7,500,000 shares of Common Stock, representing \$.20 a share, the fair market value of the Common Stock on May 7, 2001. On May 7, 2001, Trinity converted an additional \$2 million of related party debt into shares of a newly created series of Preferred Stock which carry certain conversion and redemption rights.

In July 2001, Carol Schiller, the wife of Lewis S. Schiller, loaned the Company \$100,000. In payment of the loan, the Company issued to Ms. Schiller, 1,000,000 shares of restricted common stock. The value of the restricted shares approximated the fair value of the loan.

Acquisition of Granite Technologies, Inc.

On September 19, 2001, the Company consummated its acquisition (the "Acquisition") of Granite Technologies, Inc. ("Granite") through its newly created and wholly owned subsidiary, Granite Technology Acquisition Corp. pursuant to the terms of a Stock Purchase Agreement dated as of September 19, 2001, as amended, the Company purchased 95.87% of Granite's common stock from such holders of the Granite's common stock (the "Selling Shareholders") upon the issuance of 3,000,000 shares of its unregistered Common Stock (the "Acquisition Shares"). Granite has two significant proprietary software packages which have wide application in the retail and financial markets. Granite's principal products are the SmartCAT application Framework and the SmartCAT IO Subsystem. SmartCAT is a set of JAVA middleware that provides both the client (kiosk) and server (central system mainframe) platform for rapid development of self-service applications over the Internet. SmartCAT IO Subsystem, also a set of JAVA applications, provides powerful but simple-to-use interfaces to serial devices found in kiosks and in various retail delivery applications, such as point-of-sale and bank branch automation. It may be used together with the SmartCAT Application Framework or with other applications such as Eontec's BankFrame to deliver complete client specific solutions.

Of the Selling Shareholders, Grazyna B. Wnuk, the Company's Corporate Secretary, a Director and Vice-President, received 124,031 Acquisition Shares for her ownership interest in Granite; and immediate family members of Lewis S. Schiller, the Company's Chairman of the Board, a Director and Chief Executive Officer, received 397,934 Acquisition Shares for their ownership interest in Granite. In accordance with the terms of the Stock Purchase Agreement, the Selling Shareholders hold certain demand and "piggyback" registration rights with respect to the Acquisition Shares received by them in connection with the Acquisition on terms specified in the Stock Purchase Agreement

On September 15, 2001 the Company and Granite Technology Acquisition Corp. entered into a Settlement and Release Agreement with Rock Partners Ltd., SSMI Corp. and Bruno Kordich. Pursuant to the Settlement and Release Agreement (i) the Company received 250,000 shares, or 4.13%, of Granite's common stock then owned by Rock Partners Ltd. and SSMI Corp.; (ii) the Company and Granite received a General Release and a Dismissal with Prejudice on any past disputes by and among Granite and Rock Partners Ltd., SSMI Corp. and Bruno Kordich; (iii) all past agreements between Granite and Rock Partners Ltd., SSMI Corp. and Bruno Kordich became void and cancelled; (iv) Rock Partners Ltd., SSMI Corp. and Bruno Kordich received 542,636 shares of the Company's Common Stock in consideration for (i), (ii) and (iii); (v) the Company and Granite acknowledged outstanding

## Edgar Filing: FINX GROUP INC - Form 10QSB/A

notes and liabilities in the aggregate of \$77,000 for which payments will begin in January of 2002 at \$10,000 per month; and (vi) the Company issued 160,000 shares of the Company's Common Stock in consideration for all remaining claims aggregating \$80,000.

Based on the fair value of the consideration paid, the Company recorded a purchase price in excess of net assets acquired of approximately \$2 million which will be expensed as part of acquired in-process research and development expense on the date of acquisition (see Note 6).

Page 9

### 2001 Employee Stock Option Plan

The Company's Board of Directors approved the 2001 Employee Stock Option Plan. The purpose of the 2001 Employee Stock Option Plan is to secure long-term relationships for the Company and its stockholders, from the benefits arising from capital stock ownership by the Company's Consultants, Advisors, Employees and Directors, who can help in the company's growth and success and to provide an effective means of compensation for such persons and entities providing services to the Company in lieu of cash payments therefor. The 2001 Employee Stock Option Plan, as amended provides for the issuance of up to 17,000,000 shares of the Company's Common Stock. During 2001, the Company registered all 17,000,000 shares of Common Stock which are the subject of the 2001 Employee Stock Option Plan on Form S-8's. As of December, the Company had received approximately \$1.5 million of proceeds from the exercise of such options and holds notes receivable on approximately \$268,000 for exercise proceeds owed to the Company. Such funds have been used primarily to fund the Trans Global Acquisition.

### Letter of Intent for Acquisition of Trans Global Services, Inc.

On November 11, 2001, the Company entered into a binding letter of intent to acquire an equity interest in Trans Global Services, Inc. ("Trans Global"). Pursuant to the letter of intent, the Company would receive 5,000,000 shares of Trans Global's common stock in exchange for 2,500,000 shares of the Company's common stock. In addition, the Company would purchase preferred equity, convertible into a maximum of 3,000,000 shares of Trans Global's common stock, for \$1 million. Further, the letter of intent requires immediate election of the Company's appointees to the Trans Global board of directors including the appointment of Lewis S. Schiller as Trans Global's Chairman of the Board, after which, the Company's appointees would represent a majority of the Trans Global board of directors. Lewis S. Schiller is the Chief Executive Officer and Chairman of the Board of the Company (see Note 6.)

### 6. Pro Forma Financial Information

The following pro forma unaudited results assume the acquisitions of Granite and Trans Global had occurred at the beginning of the three month periods ended March 31, 2001 and 2000.

	Three Months Ended March 31,	
	2001	2000
	----	----
Sales	\$ 7,163,000	\$ 7,195,000
Net Loss	\$ (1,714,000)	\$ (901,000)
Net Loss per Share	\$ (0.09)	\$ (0.09)

The pro forma information is not necessarily indicative of either the results of operations that would have occurred had the acquisition been

## Edgar Filing: FINX GROUP INC - Form 10QSB/A

effective at the beginning of the indicated periods or of the future results of operations.

Page 10

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

This Management's Discussion and Analysis of Financial Condition and Results of Operations may be deemed to include forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, that involve risk and uncertainty. Although management believes that its expectations are based on reasonable assumptions, it can give no assurance that its expectations will be achieved.

The important factors that could cause actual results to differ from those in the forward-looking statements herein (the "Cautionary Statements") are more fully described in the Company's December 31, 2000 Form 10-KSB/A and include, without limitation: the Company's history of losses and cash flow deficits; need for additional financing to fund our present and proposed business activities; dependence on present executive officers and key personnel to manage our present and proposed business operations and our ability to integrate new officers and key personnel; dependence upon an exclusive distribution agreement for the future operations of SPS; dependence upon patent protection for the proposed activities of FMX; threat that technological change could render certain of our products and proposed products obsolete or non-competitive; inability to predict market acceptance for our proposed products; intense competition of the business in which we intend to engage; threat that E-commerce products and services may become subject to government regulation; the risks relating to legal proceedings, as well as other risks referenced from time to time in the Company's filings with the SEC. All subsequent written and oral forward-looking statements attributable to the Company or persons acting on its behalf are expressly qualified in their entirety by the Cautionary Statements. The Company does not undertake any obligation to release publicly any revisions to such forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

#### Results of Operations

As more fully disclosed in the footnotes to the unaudited interim financial statements, The Finx Group has seven identifiable business segments. The operations of each of the business segments is discussed separately as follows:

#### Electro-Mechanical and Electro-Optical Products

The Electro-Mechanical and Electro-Optical Products segment comprises the activities of Sequential, which is primarily engaged in the design, manufacture and assembly of precision electro-mechanical and electro-optical products and devices for sale to commercial and governmental customers throughout the United States. Among such products and devices are optical encoders, encoded motors and limit programmers. Sequential's revenues decreased \$320,000, or 49.6%, from \$645,000 for three months ended March 31, 2000 (the "2000 1st Quarter") to \$325,000 for the three months ended March 31, 2001 (the "2001 1st Quarter"). Sequential's 2001 1st Quarter gross profit was \$1,000 after a deduction of \$125,000 for a reserve for obsolete and slow moving inventory. Sequential's margin prior to the inventory reserve was 126,000, or 38.8% of sales. Sequential's 2000 1st Quarter gross profit was \$352,000, or 54.7% of

## Edgar Filing: FINX GROUP INC - Form 10QSB/A

sales. Sequential's decline in revenue is primarily attributed to its inability to pay for the materials necessary to build the products included in its backlog. This inability to manufacture product has resulted in excessive downtime and idle capacity resulting in significantly reduced margins. Sequential's operating expenses decreased \$22,000, or 10.7% from \$205,000 for the 2000 1st Quarter to \$183,000 for the 2001 1st Quarter. As a result of the above, Sequential's operating results decreased by \$329,000, or 224%, from operating income of \$147,000 for the 2000 1st Quarter to an operating loss of \$182,000 for the 2001 1st Quarter. During the 2001 1st Quarter, Sequential's operating expense included \$45,000 of management fees charged by The Finx Group.

Page 11

### Specialized Vending and Avionics Equipment

The Specialized Vending and Avionics Equipment comprises the activities of S-Tech, which designs and manufactures two specialized product lines consisting of specialized vending machines and avionics equipment. "Specialized Vending" is an industry term used to describe a vending product that utilizes electronic circuitry and/or computer software. Among the vending machines manufactured by S-Tech are prepaid telephone debit card machines, bill payment kiosks, information kiosks, and stamp vending machines. S-Tech's revenues for the 2001 1st Quarter increased \$42,000, or 97.7%, from \$43,000 for the 2000 1st Quarter to \$85,000 for the 2001 1st Quarter. S-Tech's gross profit was \$28,000, or 33.3% of sales, for the 2001 1st Quarter and was \$8,000, or 18.6% of sales, for the 2000 1st Quarter. S-Tech's gross profit for the 2000 1st Quarter was negatively impacted as a result of non-variable overhead costs being allocated to a relatively minimal sales volume. S-Tech's operating expenses decreased \$43,000, or 69.4% from \$62,000 for the 2000 1st Quarter to \$19,000 for the 2001 1st Quarter. As a result of the above, S-Tech's operating income (loss) improved \$64,000 from an operating loss of \$54,000 for the 2000 1st Quarter to operating income of \$10,000 for the 2001 1st Quarter.

### Fingerprint Identification Technologies

The Fingerprint Identification Technologies segment comprises the activities of FMX, which was formed in 1996 to continue with the development of products and systems utilizing a proprietary and patented electronic fingerprint identification technology originally conceived by Fingermatrix. The fingerprint identification technology being developed and utilized by FMX is a fingerprint identification scanning technology utilized for a variety of access control and law enforcement purposes. Applications for this technology include access control systems for banks, airports and industrial and government facilities, voter registration and electoral anti-fraud systems, welfare and social program identification systems, immigration control, suspect booking, prisoner and detainee movement and release control systems, and sensitive employment authorization systems. FMX did not have any revenues or gross profits for the 2001 and 2000 1st Quarters. FMX incurred operating expenses of \$110,000 for the 2001 1st Quarter and \$52,000 for the 2000 1st Quarter and therefore its operating losses, increased \$58,000 when comparing the 2001 1st Quarter to the 2000 1st Quarter. During the 2001 1st Quarter, FMX's operating expense included \$45,000 of management fees charged by The Finx Group.

### Secured Entrance Systems

The Secured Entrance Systems segment comprises the activities of Secured Portals. Secured Portal's proposed activities consist of the marketing and distribution of the Georal Security Systems to both those customers for which it has exclusive distribution rights and to others as to which it has non-exclusive rights to distribute the Georal Security Systems. Many of the

## Edgar Filing: FINX GROUP INC - Form 10QSB/A

customers to whom Secured Portals will seek to market the Georal Security Systems will be domestic and foreign government purchasers as well as commercial users. In March 2001, the Georal Security System passed preliminary U.S. State Department forced entry ballistics tests. Subsequent to March 31, the systems received final certification for possible procurement for use in U.S. embassies, consulates and other governmental installations both in the U.S. and abroad. Secured Portals did not have any revenues or gross profits during the 2001 and 2000 1st Quarters. Secured Portals operating expenses, and therefore its net operating loss increased \$5,000, or 7.6%, from \$66,000 for the 2000 1st Quarter to \$71,000 for the 2001 1st Quarter. During the 2001 1st Quarter, Secured Portal's operating expense included \$45,000 of management fees charged by The Finx Group.

### Internet Marketing

Internet Marketing reflects the activities of Starnet365.com. Starnet365.com is an Internet multi-level marketing company whose most significant product is the Qode engine, a web based software component comprising the largest UPC coded data base, which pays commissions and which enables its users to comparative shop in excess of 7 million products related to the UPC codes. Starnet365.com also sells a series of on-line training programs consisting of a series of integrated "Earn While You Learn", on-line training programs that are intended to teach marketing and recruiting techniques as well as certain tax

Page 12

and legal aspects of running a home-based business. Starnet365.com also markets replicated web sites, which Starnet365.com intends to load with non-branded merchandise, enabling individuals quickly and inexpensively to own their own on-line E-Commerce website. In addition, Starnet365.com generates revenues from web site enrollment fees, monthly web hosting fees, and transaction processing fees related to the sale of merchandise on the websites. During the 2001 1st Quarter, Starnet36.com generated revenues of \$58,000 resulting in gross profits of \$25,000, or 43.1%. Operating expenses of Starnet 365.com for the 2001 1st Quarter were \$492,000 which included \$59,000 of research and development related to web design and development, \$59,000 of selling expense, primarily promotional allowances and commissions on product sales, \$45,000 of management fees charged by The Finx Group and \$329,000 of other operating costs. As a result of the above, Starnet365.com incurred an operating loss of \$466,000 for the 2001 1st Quarter. Starnet365.com was established in April 2000 and therefore did not have any operating activity during the 2000 1st Quarter.

### Application Service Provider

Application Service Provider reflects the activities of Shopclue.com. Shopclue.com is an Application Service Provider that enables small- and medium-sized businesses to establish an advanced online presence rapidly and inexpensively using Shopclue.com's software through its interactive Internet mall known as Retail Drive. The software used by Shopclue.com allows its customers to create, edit and maintain advanced, interactive websites without having any prior knowledge of web-based programming languages. Shopclue.com's Retail Drive interactive website is presently utilized by more than 350 merchants. The consolidated statement of operations for the 2000 1st Quarter does not include Shopclue.com's operating activities which was prior to the date of acquisition. During the 2001 1st Quarter, Shopclue.com's total revenues were \$9,000. Shopclue.com's total operating expense for the 2001 1st Quarter was \$10,000 resulting in an operating loss of \$1,000.

### Web Based Development Solutions

## Edgar Filing: FINX GROUP INC - Form 10QSB/A

Web Based Development Solutions reflects the activities of Biz Chase. Biz Chase has developed a wholesale web based development solution that provides a simple, affordable and feature rich online solution for small businesses. In March 2001, Bizchase granted a license to Starnet365.com giving Starnet365.com the right to sell software developed by Bizchase to the multi-level marketing industry. The Bizchase software was developed and also licensed to Retail Drive. Revenues are generated through activation and hosting fees. Biz Chase was organized and acquired in July 2000 and did not have any revenues or gross profits during the 2000 1st Quarter. Biz Chase's operating expense, and therefore its net operating loss for the 2001 1st Quarter was \$332,000. Operating expense included \$45,000 of management fees charged by The Finx Group, \$19,000 of depreciation and amortization related to computer equipment and software development costs and \$268,000 of other general administrative costs, a significant portions of which is the cost of software developers.

### Corporate costs and expenses

Corporate costs and expenses comprise the expenses of The Finx Group, the holding company. During the 2001,1st Quarter The Finx Group recorded \$225,000 of management fees charged to its subsidiaries. All of such management fees are eliminated in the consolidated results of operations. The Finx Group's operating expenses decreased by \$202,000, or 59.4%, from \$340,000 for the 2000 1st Quarter to \$129,000 for the 2001 1st Quarter. As of March 31, 2001, Mr. Lewis S. Schiller and Ms. Grazyna B. Wnuk are owed an aggregate of \$700,000 for unpaid salaries of which \$100,000 is included in both 2001 and 2000 1st Quarters operating expenses. Other significant corporate costs incurred during the 2000 1st Quarter include \$82,000 of consulting fees and \$87,000 of legal and accounting fees.

Page 13

### Significant Non-Operating Components of Net Loss

#### Interest Expense and Financing Fees, Other

Interest expense and financing fees, other for the 2001 and 2000 1st Quarters was \$49,000 and \$38,000, respectively. For 2001, \$15,000 of such interest represents accrued interest on delinquent payroll taxes. Interest incurred under Sequential's line-of credit for 2001 and 2000 was \$34,000 and \$38,000, respectively. On July 28, 1997, Sequential entered into a revolving line of credit from FINOVA Capital Corporation, formerly United Credit Corporation (the "FINOVA Line of Credit"). The FINOVA Line of Credit provides for a borrowing base equal to the lesser of 80% of eligible accounts receivable or \$400,000, required payment of a 1% annual facility fee, a 1% monthly commitment fee, against which monthly interest, exclusive of interest on any over advances, is applied. The annual monthly interest rate on the FINOVA Line of Credit is the greater of 18.5% or the prime rate in effect in New York City plus 10%, and is payable monthly. The FINOVA Line of Credit is collateralized by all of the assets of Sequential. Subsequent to December 31, 2000, the Company determined that FINOVA declared bankruptcy and the Company is attempting to establish a replacement line of credit. The Company has been notified that the FINOVA line-of-credit will not be extended beyond November 30, 2001. Subsequent to November 30, 2001, the Company utilized a cash collateral deposit provided by Trinity to satisfy the balance owed under the line-of-credit and such funds are now owed by the Company to Trinity.

#### Interest Expense and Factoring Fees, Related Parties

Interest expense and financing fees on related party notes increased

## Edgar Filing: FINX GROUP INC - Form 10QSB/A

\$42,000 from \$56,000 for the 2000 1st Quarter to \$98,000 for the 2001 1st Quarter. The Company and its subsidiaries incur interest expense on advances from Trinity, advances from Universal International, Inc., a company owned by Grazyna Wnuk, an officer of the Company, a loan from E. Gerald Kay, a former director, and advances from Blake Schiller and Carol Schiller, both immediate family members of Lewis Schiller, an officer of the company. In addition S-Tech incurs interest expense and factoring fees pursuant to a factoring agreement with Trinity Factoring Corp., a financing company owned by Lewis Schiller. Total outstanding advances from such related parties as of March 31, 2001, aggregated \$4.3 million. Interest accrued on such notes are generally calculated at 9% and as of March 31, 2001 \$430,000 of such interest remains unpaid.

### Net Loss

As a result of the above, the Company incurred a consolidated net loss of \$1.186 million, or \$.10 per common share, for the 2000 1st Quarter and \$454,000, or \$.23 per common share, for the 2000 1st Quarter.

### Financial Condition - Liquidity and Capital Resources

As of March 31, 2001 the Company had a working capital deficiency of \$8.1 million. Approximately \$5.4 million of such deficiency relates to amounts owed to related parties, including accrued and unpaid salaries of \$700,000 owed to Lewis S. Schiller and Grazyna B. Wnuk and \$4.7 million owed to Trinity, its controlling stockholder, and other related parties, for loans and advances made to fund the operations of the Company. Subsequent to March 31, 2001, The Trinity Group-I, Inc., ("Trinity") the Company's controlling shareholder, converted \$1.5 million of related party debt into 7,500,000 shares of Common Stock, representing \$.20 a share, the fair market value of the Common Stock on May 7, 2001. Further, Trinity converted an additional \$2 million of related party debt into shares of a newly created series of Preferred Stock which carry certain conversion and redemption rights. During the 4th quarter of 2001, the Company received approximately \$1.5 million of proceeds from the exercise of such options and holds notes receivable on approximately \$268,000 for exercise proceeds owed to the Company.

During the 2001 1st Quarter, the Company used \$277,000 for operating activities and generated \$295,000 from financing activities. As of March 31, 2001 the Company's subsidiaries are delinquent on payment of payroll taxes approximating \$750,000.

Page 14

The accompanying unaudited interim financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the liquidation of liabilities in the normal course of business. However, the Company has a history of net losses and as of March 31, 2001 has a working capital deficiency of \$8.1 million and capital deficiency of \$7.7 million. Since April of 1999 the Company has relied on financial support from its controlling stockholder, Trinity and other related parties. Management is currently seeking additional financing; however no assurances can be made that such financing will be consummated. The continuation of the Company as a going concern is dependent upon its ability to obtain financing, and to use the proceeds from any such financing to increase its business to achieve profitable operations. The accompanying financial statements do not include any adjustments that would result should the Company be unable to continue as a going concern.

Page 15

Edgar Filing: FINX GROUP INC - Form 10QSB/A

SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

The FINX GROUP, INC.

/S/ Chief Executive Officer and Director February 22, 2002  
Lewis S. Schiller (Principal Executive and Accounting Officer)